

Long-Term Care Reform:

A Status Report



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Angus S. King, Jr. *Governor*



Kevin W. Concannon Commissioner

Fast Facts

Long-term Care in Maine

- The Department of Human Services spent \$270,794,735 on long-term care services for 28,438 individuals last year.
- 90% of Maine adults believe that home is the preferred place to receive long-term care services.
- Only 13% of people using DHS-funded services received care at home in 1996.
- 80% of public long-term care dollars were spent on nursing homes in 1996.
- In the first six months of this fiscal year, more people were served in home care than in all of the previous year.
- 23% of Maine adults age 45+ are caring for an elderly family member.
- Adult day care programs grew last year from 29 to 40 programs statewide.
- The changes to the MED96 (Medicaid Medical Eligibility Determination) assessment allowed an additional 579 people to qualify for nursing facility care.
- Residential alternatives to institutional care doubled last year.
- Re-organizing home care programs reduced administrative costs by 20%.
- Medicaid now pays for 65% of nursing home residents, compared to 81% in 1993.

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TABLE OF CONTENTS

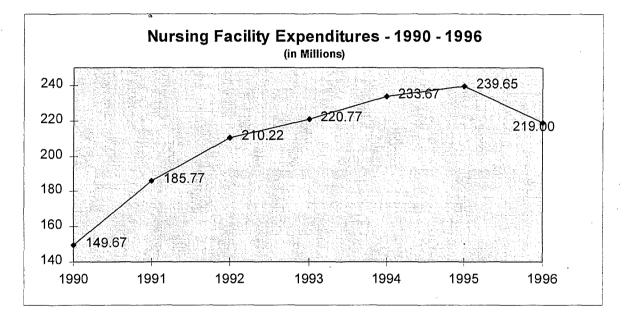
| Background1 |
|---|
| Long-term Care Initiative3 |
| Expanding Long-term Care Choices5 |
| Universal Pre-Admission Assessment5 |
| Residential Services7Development Activities7"Spousal Impoverishment" for Residential Care8Residential Care Case Mix Project9Adult Family Care Homes10Assisted Living Facilities11 |
| Home Care, Adult Day Programs and Respite Services |
| Long-term Care Steering Committee.14Long Term Care Ombudsman Program.15MED '96 Changes.15Nurse Practice Act16Paperwork Reduction Task Force.17MaineNET.17New England Dual Eligible Consortium19Vision Group.20 |
| Conclusion |
| Appendix ANursing Facility Discharges by Payment SourceAppendix BSelected Long-term Care StatisticsAppendix CResidential Care DevelopmentAppendix DNursing and Residential Care Facilities by Hospital Service Area |

- Appendix E Long-term Care Steering Committee
- Appendix F Paperwork Reduction Task Force
- Appendix G Vision Group

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Background

What caused the 1993 push for reform of Maine's long-term care system? At that time, there was a projected billion dollar deficit in the biennial budget. With only a slight increase in the number of persons served, long-term care costs had jumped almost 50% in the previous three years.



Seeing an opportunity simultaneously to save money and to implement older and disabled people's long-standing desire for alternatives to nursing homes, the 116th Legislature's Human Resources Committee fashioned a package of reforms. *The goal was to reduce reliance on expensive institutional care and to offer consumers more choices*.

Reinforcing this new policy direction was data showing that ten percent of nursing home residents had few, if any, nursing needs. The Human Resources Committee also looked to a series of reports, going back to 1980, which recommended "balancing" the long-term care system. Senior and disabled advocates strongly supported the reforms.

Eligibility for Medicaid-funded nursing home care changed to focus on persons with greater medical needs. The legislation also required nursing homes to maximize Medicare reimbursement (all federal funds) by certifying more beds for skilled care. In addition, the reforms closed loopholes that allowed nursing facilities to add beds, and costs to Medicaid, without specific legislative approval.

The long-term care system is complex and the components are highly interdependent. Every change had a ripple effect throughout the system. The Department, providers, and

families faced the formidable task of managing multiple changes in a short time frame. Pressed to meet budget and statutory deadlines, the Department did not fully anticipate the difficulty the changes would cause for families, or the degree of provider resistance to reform.

Efforts to offer alternatives to institutional care ran into problems because:

- All but a few nursing facilities refused to convert beds to less expensive forms of care. This created a shortage of residential alternatives for people denied nursing home admission.
- There were not enough funds for home care (half of the projected savings went toward the state budget deficit).
- Under the new eligibility rules, some individuals with dementia did not qualify and there were few residential alternatives for them.
- Nursing homes continued to admit private pay and Medicare residents who spent their personal resources, or used up their Medicare benefit, only to find they did not meet the state's new admission standards.
- The Department initially did not invest enough resources in educating families about the changes.
- Legal Services for the Elderly (LSE) filed a lawsuit in federal court claiming the changes in Medicaid admission criteria violated federal law. After the Court dismissed most of the claims, LSE and the Department agreed to settle the case.

Despite the problems, there were many positive changes:

- The Department adopted a "case mix" reimbursement system for nursing homes, under which homes received higher payments for residents with more impairments. The result was a dramatic decline in the number of "heavy care" patients who used to wait in hospitals, sometimes for months, for an available nursing home bed.
- Medicare (all federal funds) admissions increased significantly, which saved the State money.
- The percentage of nursing home residents supported by Medicaid decreased from 81 percent to 65 percent.
- Nursing home occupancy began to decline, which has resulted in more nursing homes deciding to convert some beds to less restrictive, less expensive forms of care.
- Use of home care, adult day care and caregiver respite programs increased.

• Universal pre-admission screening for all nursing facility applicants gives families information about all service options.

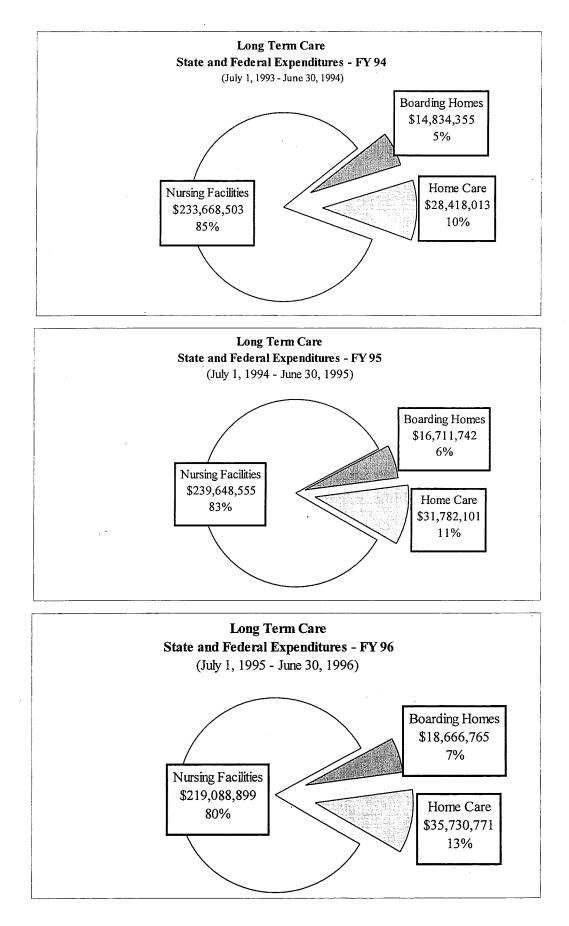
Long-term Care Initiative

In 1996, Governor King made long-term care one of his three legislative priorities, in order to advance the effort to offer consumers more appropriate and more affordable choices. The goal is a long-term care system that will:

- respect the dignity and choice of the individual
- support families in their caregiving responsibilities
- foster independence
- *be affordable*
- protect vulnerable people from abuse, neglect and exploitation

Governor King's initiative, which received strong bipartisan support from the Legislature, signaled the start of a major re-programming of state and federal funds to support a more consumer-focused service system. Funding came from savings in the Medicaid account. The initiative also reflected a commitment to create a regulatory environment that would be more friendly to new models of service delivery. The legislation:

- Expanded home care, respite, day care, and residential services.
- Created a new regulatory framework for assisted living and funded programs for low income people.
- Encouraged nursing homes to create special units for persons with Alzheimer's disease who need supervision, but not nursing care.
- Revised the Certificate of Need Act to eliminate unnecessary requirements and allowed nursing facilities to "bank" excess beds.
- Changed the medical standard for nursing home admission to include more people with dementia and behavior problems, pending the development of more appropriate residential alternatives.
- Authorized the State to pay nursing homes for residents who are no longer eligible, until a safe and appropriate placement is available.
- Added staff for the Long-term Care Ombudsman Program (LTCOP), which investigates complaints of long-term care consumers.
- Amended the Nurse Practice Act to allow greater use of unlicensed assistive personnel.
- Established a Long-term Care Steering Committee, composed entirely of consumers and family members, to advise the Commissioner of Human Services.



Expanding Long-term Care Choices

Universal Pre-admission Assessment

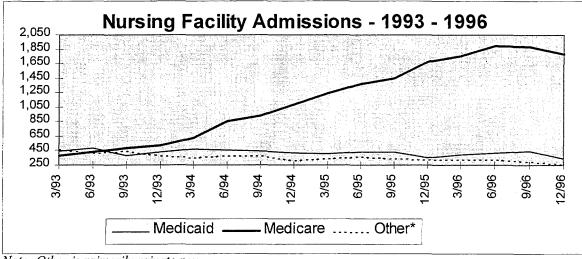
In 1993 the Legislature enacted a voluntary long-term care assessment program. In 1995 the program became mandatory for all persons seeking nursing home placement, regardless of payment source. The change was a response to nursing homes still admitting private pay residents who would spend their own resources, only to find they did not meet Medicaid's new medical standards for nursing home eligibility.

The assessment, performed by a registered nurse, and usually at the person's home, assists individuals and families to better understand what kinds of long term care services are available. We believe that if families have information earlier, they can make more prudent use of their own resources and delay reliance on public support.

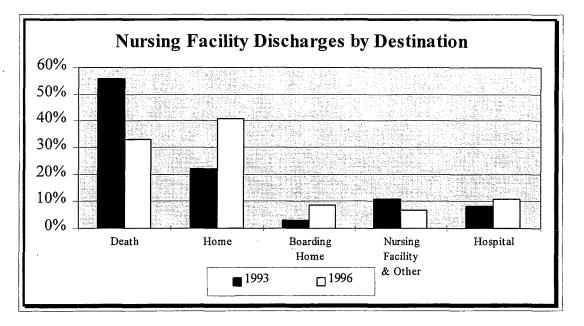
Since July 1996 Senior Spectrum, an area agency on aging, has managed the assessment program statewide. The Bureau of Elder and Adult Services (BEAS) awarded the contract to Senior Spectrum using a competitive bidding process. During the last six months of 1996, Senior Spectrum performed more than 8000 assessments. This total includes assessments for Medicaid medical eligibility as well as "advisory," or informational, assessments for persons who are in the early stages of planning for their care. The number of assessments is three times higher than expected and reflects the need to better inform families about long-term care options. The BEAS contracted with the Muskie Institute to evaluate the assessment service. The data suggests that the process, while complex, is successfully providing consumers and caregivers with information that is perceived to offer realistic options for long term care services.

Before pre-admission assessments, Medicaid paid for 81% of all nursing home residents, significantly higher than the national average of 50 percent. Once admitted, few people were discharged back to their own homes.

Since pre-admission assessments Medicaid now pays for only 65% of nursing home residents, resulting in a significant saving to the state budget. With the increased use of Medicare funds has come more focus on rehabilitation and discharge planning. In 1993, only 22% of nursing home discharges were to home. In 1996, that figure was up to 41%. (See Appendix A.)



Note: Other is primarily private pay. Source: Maine Case Mix Demonstration Project, 1/97 Reports, Muskie Institute.



Source: Maine Case Mix Demonstration Project, 1/97 Reports, Muskie Institute.

Residential Services

Nursing and residential care capacity is measured in "beds" per 1000 persons age 65+. At 56 beds/1000 elderly, Maine has more nursing home beds than the national average of 50 beds/1000. Maine also pays nursing facilities at a higher rate than the national average. (See Appendix B). While there is no national standard for residential care, the Department initially established a standard of 20 beds/1000 elderly.

Residential services may delay, or even prevent, placement in a more institutional setting, such as a nursing home. They include residential care facilities (boarding homes), small adult family care homes, retirement homes, congregate housing services programs and upscale retirement communities. Maine needs more of all these alternatives to institutional care.

In 1996 the Legislature approved several changes intended to ease the development of more affordable residential long-term care services. The Certificate of Need Act (CON) was amended to eliminate the requirement that nursing homes obtain a CON in order to convert nursing facility beds to other levels of care. Nursing homes now may "bank" beds and, when need can be demonstrated, bring those beds back into operation under an expedited CON approval process. Since April 1996, 20 nursing facilities have "banked" a total of 286 beds.

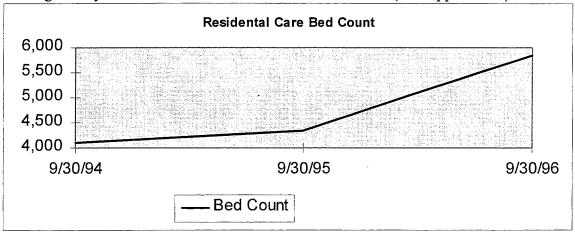
Responsibility for CON approvals for other long-term care projects was transferred to the Bureau of Elder and Adult Services. BEAS also works with the Bureau of Medical Services' (BMS) Licensing and Financial and Reimbursement Services divisions, the State Fire Marshal's Office and the Division of Audit. Each of these agencies is involved with proposed conversion projects before they can begin operation. No work can begin on a conversion application until the facility submits adequate cost and staffing data, which are necessary to evaluate the financial feasibility of the proposed conversion.

Many nursing homes express frustration at the time required to complete a conversion project. The Department continues to look for ways to simplify the parts of the process that are under DHS aegis.

Development Activities

The Department has consistently encouraged nursing homes to convert excess bed capacity to residential care, a less expensive, less medical model of services. DHS also funded the development of new, specialized residential care facilities to serve persons with dementia, such as Alzheimer's, mental illness and head injury. *Since 1993, 1049 new "beds" have come on-line, more than half of that total during 1996.* The new beds include 550 beds at 31 nursing homes that were converted to residential level of care. (See Appendix C)

In spite of the significant increase in residential alternatives, Maine still has too many nursing facility beds and too few residential care resources. (See Appendix D)



The Bureau of Elder and Adult Services intends to fund construction of up to 300 additional residential care beds, using a competitive bidding process that will give priority to "under-bedded" areas of the state. The decision to go with new construction was based on new facilities being less expensive than nursing home conversions, and in some parts of the state, nursing homes are still reluctant to convert beds to residential care. Any uncommitted funds from this process will support other residential models that the Bureau will develop in partnership with Maine State Housing Authority and the private sector.

Funds from a federal Alzheimer's demonstration grant support training for residential care providers. Maine is only one of ten states nationwide to receive one of these grants. Grant funds also support Geriatric Evaluation Units in Biddeford (University of New England), Steep Falls (Sacopee Valley Medical Center) and Penobscot County (Community Health and Counseling).

"Spousal Impoverishment" for Residential Care Services

Medicaid pays for nursing home care and residential care. Medicaid expects residents to contribute towards the cost of their care in both settings. There are differences between nursing home and residential care in what income can be "deducted" or disregarded, before the balance must go toward the person's cost of care. The rules for residential care are set by state policy. For most people, the Department takes the person's gross monthly income and deducts an allowance for payment of the Medicare premium, and \$70 for personal needs. The rest must be used to pay for the cost of room and board in the facility. Medicaid reimburses only for services in a residential care facility, not room and board. Room and board cost, to the extent the resident cannot pay them, are subsidized by the state with all state funds. Residential care is considered "community care" under Medicaid federal rules and there is no penalty for transferring assets, as there is when one applies for nursing home care. Maine is one of only six states that provides Medicaid reimbursement to people in residential care facilities.

The policy is different in a nursing home. Federal law allows more deductions before determining how much the resident must contribute towards the cost of nursing home care. One of the allowable deductions is an allocation to the spouse at home. Federal rules allow the spouse at home to receive up to \$1295/month and to keep \$79,000 in assets, in addition to the home. Other assets must be used to pay for nursing home care unless they were transferred for fair market value, or transferred 36 months before applying for Medicaid.

The differences in financial eligibility rules between these two settings of care can create difficult choices for families. The federal nursing home rules provide a powerful financial incentive to keep a spouse in a nursing home. Assuring the financial security of the spouse in the community can become a higher priority, even when residential care may be more appropriate and less costly.

A group composed of Department, Legal Services for the Elderly, Ombudsman and Alzheimer's Association staff reviewed the issues and agreed that the State should provide some subsidy to the community spouse of persons in residential care facilities. Advocacy groups favor a policy that would apply the federal nursing home rules to residential care settings. The estimated General Fund cost would be \$1,400,000 annually. The Department proposes a more modest solution that would subsidize the community spouse up to 100 percent of poverty (\$645/month) and cap assets at \$2,000. This is the same asset limit imposed on eligibility for other "community" Medicaid services. The estimated General Fund cost is \$300,000 annually and the Governor has included this request in the Part II budget.

Residential Care Case Mix Reimbursement Project

Residential Care case mix is one aspect of the Department's long-term care initiative. One of the goals of the initiative is to increase options for consumers. In order to increase the number of residential care options for consumers, the Department wants to ensure there is an equitable payment system that recognizes the amount of resources utilized in caring for residents and ensures the quality of services provided.

The following are the goals of the Department's Residential Care Case Mix Initiative:

- Improve the quality of care and quality of life for residents.
- Improve methods to monitor and improve the quality of life.
- Provide incentives to facilities for residents to "age in place."
- Improve equity of payment to providers.

The benefits of Case Mix reimbursement for residential care facilities include:

- Facilities staff at levels that meet their residents' needs.
- Facilities can increase their reimbursement by admitting residents in higher case mix groups.

- Facilities can maintain their reimbursement by admitting residents in case mix groups like their base year residents' case mix group.
- Facilities receive increased reimbursement for residents whose care needs increase through time.

The process for implementing case mix includes the following steps:

- Comprehensive, accurate assessment of client's strengths, needs and preferences. (Accomplished)
- Time study to determine resource utilization for clinical characteristics. (Accomplished)
- Development of payment groups.
- Development of reimbursement methodology.

Provider Work Groups convened by the Bureau of Medical Services:

- Quality Workgroup
 - Reviewed data provided on resident characteristics
 - Reviewed draft quality indicators and made suggestions for new quality indicators
- Reimbursement Workgroup
- Reviewed the differences between case mix resident assessment and eligibility assessment.

Reviewed reimbursement methodologies: cost-based and price-based

• Joint Quality and Reimbursement Workgroup

Trained Case Mix review nurses on the distinctiveness of the residential care service setting

Drafted salary survey

The BMS conducts monthly training on the comprehensive assessment for facility staff across the state; visits facilities to provide training on the comprehensive assessment; provides facility specific and statewide average data on resident characteristics and facility quality indicators; and provides statewide training on new methods for all providers.

Adult Family Care Homes

Adult Family Care Homes serve small groups of residents (no more than five) in a homelike setting. The cost is generally one-half that of institutional care and these homes are popular in states such as Hawaii, Colorado, Oregon and Washington. They are a good alternative for individuals who need someone available around the clock, but do not have the level of medical needs that would qualify them for nursing facility level of care.

The Legislature limited development to no more than twenty Medicaid-funded homes and twenty private pay homes, in response to reports about quality problems in homes in the West. Development has been slower than the Department anticipated. To date, seven homes have licenses and are approved for Medicaid residents. The homes are in Brewer, Bangor, Lee, Lincoln, Cherryfield, Rangeley, and Topsham. Family care home operators must participate in nine days of training. Homes also must meet fire safety and architectural accessibility standards. Operators may have licenses for no more than two homes. The reason for the two home limit is to avoid situations where one operator might manage a "chain" of small homes. This practice would not be not consistent with the Adult Family Care Home model where the operator lives in the home. We believe this requirement has discouraged some developers who wanted to build a number of homes and then lease them to live-in operators. The initial financial investment has also been a barrier to individuals or couples considering this business.

Five of the seven homes used Maine State Housing Authority (MSHA) funds to finance renovations. MSHA has issued a Request for Proposal to finance two new homes and three renovation projects.

Assisted Living

Assisted living is an emerging, and popular, model of long-term care. Housing and services are customized to the needs of the individual. A person rents an apartment and then buys services depending on his or her individual needs. Most assisted living projects serve higher income elders. Since 1981 Maine has had a small program, the Congregate Housing Services Program, that provides limited supportive services, such as meals and housekeeping, to tenants living in subsidized elderly housing. It serves about 200 people each year at 25 sites statewide.

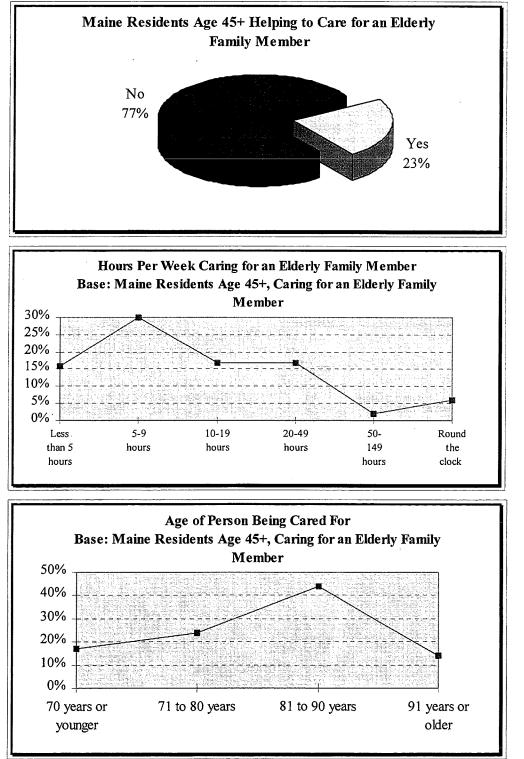
In 1995 the Legislature established a Task Force on Assisted Living to recommend how to regulate these new models, and how to make them more available to lower income persons. The findings of the Task Force were adopted as Chapter 670, An Act to Provide for Assisted Living Services.

The Department's Division of Licensing and Certification brought together consumers and providers to develop rules for licensing various type's of assisted living, as envisioned by the Assisted Living Task Force. The Division widely circulated the draft rules for comment and made presentations to the Medicaid Advisory Committee, Long-term Care Steering Committee, Home Care Alliance, State Fire Marshal's Office, and Maine Health Care Association. They expect to adopt final rules in time to comply with the May 1997 legislative deadline.

The challenge in assisted living is to design projects that are affordable for low income seniors. The BEAS and MSHA are cooperating on the development of three new projects in Saco, Westbrook and Camden. They will provide individual apartments and extensive supportive services to 90 low income residents. Funding for the services was appropriated by the Legislature in 1996.

Home Care, Adult Day and Respite Services

These services are the building blocks that support family caregivers. As the population ages, more adults are caring for an elderly relative. In Maine, 23% of adults over age 45 report caring for an elderly family member.



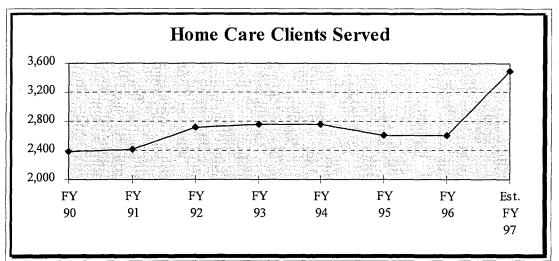
Data source for above three charts: Survey of Maine Citizens by Market Decisions, Inc., 10/96.

In order to make a difference for individuals and families, home and community services must be available when needed. For many years, Maine's home care programs operated with waiting lists of 500+ persons at any one time. Day care and respite services also were limited, especially in rural areas. In 1996 the Legislature made a significant investment in expanding these affordable options.

Home Care

In July 1996, 437 people were on the waiting list for the Elderly Home Based Care program. In the six month period between July and December 1996 not only was the waiting list eliminated, but 250 additional individuals were admitted. *More people received services in this six month period than in all of last year.*

Beginning in July the BEAS re-organized the administration of home care programs for seniors. Elder Independence of Maine, a program of Western Area Agency on Aging, now manages the program statewide. The BEAS selected Elder Independence of Maine through a competitive bidding process. The new organizational structure resulted in a 20% saving in administrative costs and 50% reduction in care management expenditures. Care management is now provided only as needed. The savings, plus the new funds appropriated last session, have enabled the program to serve many more people than anticipated. A 56% increase in funding translated into more than a 100% increase in individuals served.



Note: Home care client counts include Home Based Care, Elderly Medicaid Waiver, and Congregate Housing Services. For Elderly Medicaid Waiver, FY 95 is an approved estimate, FY 96 and 97 are preliminary estimates.

Because this new system was a significant change for program participants, the BEAS has contracted with Medical Care Development, a non-profit agency, to conduct an independent evaluation of the system. In October the BEAS also did a mail survey of 1200 people who were on home care programs at the time of the re-organization. More than 600 people responded, and 90% reported satisfaction with their home care services.

Of those reporting dissatisfaction, the majority were experiencing problems with their home care worker, not with Elder Independence of Maine. About five percent of the respondents specifically mentioned regretting the loss of care management services.

There still are 50 people on a waiting list for the home care program for younger, disabled adults. Alpha One administers this program under a contract with the Maine Department of Labor.

The 117th Legislature appropriated new funds for homemaker services. Homemakers assist older people and adults receiving protective services with laundry, shopping, bill paying, and housecleaning. The BEAS awarded the service through a competitive bidding process to Home Resources of Maine (all of southern, western and central Maine), Aroostook Home Care (Aroostook County), and Sunrise Home Care (Washington County).

Adult Day Programs and Respite Services

Adult day programs and respite care assist both the individual and family caregivers. Giving the caregiver a break, and providing some needed social activity for the older person, can often extend the time someone remains in their own home.

Maine now has 40 adult day care programs throughout the state, up from 29 last year. Funds appropriated last session supported the development of seven new sites and expanded services at six sites statewide. Programs use participant fees, state funds, and Medicaid to pay operating expenses. Staff of the BEAS Alzheimer's demonstration program have assisted several sites to obtain private foundation financing through the Brookdale Foundation, which focuses on the needs of persons with Alzheimer's.

The five Area Agencies on Aging administer \$450,000 in new funds for respite services for family caregivers. The money can pay for someone to come into the home to relieve the caregiver for short periods of time. It also pays for institutional respite (nursing or residential care) while the caregiver goes away, for a vacation or medical care. Participants pay \$4/hour for in-home respite and 20 percent of the cost of nursing or residential respite. An average of 250 families monthly use the service.

System Improvements

Long-term Care Steering Committee

The nine gubernatorial appointees to this committee include consumers of the long-term care and independent living services, family members of individuals receiving services, or persons over 65 years of age. The Committee began its work in September 1996.

Their legislative charge is to "provide input to the commissioner of Human Services on all policy initiatives, laws and rules concerning law-term care and assisted living in order to ensure that...programs reflect the needs and preferences of the elderly and individuals with disabilities."

Committee members have done an intensive and extensive job of educating themselves about Maine's current long-term care system, its successes and its shortcomings. The committee has reviewed and commented on proposed rules for assisted living services; presented testimony to the Bureau of Insurance on the proposed Blue Cross/Blue Shield/ hospital joint ventures in Portland and Lewiston; decided to support legislation to extend equivalent spousal impoverishment protections to residents of boarding homes; and 4) agreed to act as advisory to the MaineNET demonstration project developing a managed care system for Medicaid eligible elders and adults with disabilities. Members attend regular monthly meetings as well as various other conferences and hearings related to long-term care. (See Appendix E for list of members)

Long-term Care Ombudsman Program

As the long-term care system shifts away from almost exclusive reliance on nursing home settings, it is important that the systems for quality assurance and oversight are adequate. In 1994, the Department and the nursing home industry supported the Ombudsman's request for a tax on nursing home beds to replace funds eliminated during previous budget cuts. In 1996, using additional funds appropriated as part of the long-term care initiative, the Ombudsman added staff in order to provide statewide coverage for the first time in the program's 18 year history. It also created a corps of 50 volunteer ombudsman who regularly visit nursing homes, residential care facilities and adult family care homes. *In the last six months of 1996 the LTCOP responded to more calls than in all of the previous year*.

MED 96 Changes

In 1994 the Department revised nursing home admission criteria to focus on persons most in need of this intensive level of care. The new criteria were based on need for nursing care and for assistance with activities of daily living such as eating, getting in and out of bed, and using the bathroom. The goal was to create more homelike, less institutional settings for persons with less intensive needs. Research shows that people who have dementia, but have few medical problems, do better in residential care settings geared to their specific needs.

Unfortunately, only a few of Maine's 140 nursing homes agreed to convert existing units in order to continue serving people with dementia and others who no longer qualified under the new criteria. This created an immediate problem, both in the community and in nursing homes, of people being found ineligible and having no residential alternatives available. In 1996 the Legislature directed the Department to modify the nursing home admission criteria to accommodate more persons with cognitive and behavior problems. At the time, the Department estimated that 300 more people would qualify for care under the broader standards. The estimate was based on the number of people with dementia who were denied nursing home eligibility in the previous year.

The Department consulted with interested groups to develop the expanded criteria for dementia and adopted rules in June 1996 to implement them. Senior Spectrum has used the new "dementia screen" with 2642 individuals. Of that total, 579 people qualified for nursing facility level of care. More than half of those individuals already were in a nursing facility. In the fall of 1996 the Department proposed revising the dementia screen because the numbers of people qualifying exceeded the funds that the Legislature had budgeted. However, lower overall admissions than expected have allowed the Medicaid nursing home account to accommodate the higher numbers of dementia admissions in the near term. If the numbers continue to increase, the impact on the nursing home account will happen in the next biennium.

The Department has contracted with the Muskie Institute at the University of Southern Maine to evaluate whether the new dementia screen is a valid method for determining need for nursing home care. The Muskie Institute also will update an earlier study of Alzheimer's special care units in nursing homes and residential care facilities. This information will assist the work group established by the Department to develop standards for services to persons with Alzheimer's. Once adopted, only facilities meeting the standards will be able to accept persons qualifying under the dementia screen.

The Department also amended reimbursement rules to include a payment for ineligible residents who are "awaiting placement" in another setting. The payment level varies and is based, in part, on whether the person was on Medicaid before he or she became medically ineligible for nursing home care. Approximately 60 people have benefited from this additional payment source.

Nurse Practice Act

A key to expanding affordable home care options is to ease the restrictions on what functions health and assistive personnel may provide. A major barrier has been the reluctance of nurses to train or supervise unlicensed personnel, although nurses often train and supervise family members in the home care setting. In 1996 as part of the longterm care reform initiative, the Legislature amended the Nurse Practice Act to allow nurses to coordinate and oversee the activities of unlicensed health care assistive personnel.

The Maine State Board of Nursing has formed a committee to define for practicing nurses the Board's interpretation of oversight and coordination.

Paperwork Reduction Task Force

A resolve passed in the last legislature required the Department of Human Services to convene a task force on paperwork reduction in nursing facilities to study "the problem of paperwork required for patient assessment, care and reimbursement and the survey process." The task force was to take into consideration the needs of the patient and family, the nursing and professional staff of the nursing facility, the department and other interested parties and search for methods of meeting the legitimate needs of all parties in the most efficient, efficacious and collaborative manner possible." The six nurses representing nursing facilities, four representatives of the Department, the Ombudsman and a representative of the Muskie Institute Center for Health Policy met first on May 29, 1996, and then every other week until their final meeting on January 9, 1997. Task force members agreed to remove certain duplicative and redundant documentation requirements in several areas, and in a pilot project, are testing a new care planning concept that should eliminate some of the paperwork now required of Certified Nursing Assistants (CNA) and free them up for more direct resident care. A final report of the task force will be submitted to the legislature. (See Appendix F for list of members)

MaineNET

MaineNET is the Department's planning and demonstration project for managed care for older persons and adults with disabilities.

MaineNET intends to address two long-standing concerns with services delivered to older people and adults with disabilities. Services are fragmented, making them confusing, difficult to access and sometimes ineffective, particularly for those who have a range of needs, and for those who are dually eligible for Medicare and Medicaid. The cost of providing the services has grown at a rate that is not sustainable. The project's goals are:

- To design a financing and delivery system that assures timely access to cost effective, high quality, and appropriate services in the least restrictive setting;
- To provide incentives for the delivery of services that foster independence and consumer involvement, improve functional ability and/or maintain an individual's highest practical functioning and well being; and
- To control service use and costs through the implementation of a managed care financing and delivery program.

MaineNET is different from other national initiatives with similar target populations and objectives. The rural nature of the demonstration areas (Somerset, Kennebec and Aroostook counties) will test the viability of managed care in rural areas with sparse populations and little managed care infrastructure. New alliances among providers, flexible approaches for phasing in capitation, and technical assistance to both provider and consumer communities will be required to achieve the demonstration's objectives.

The demonstration will document the effort required to adapt existing managed care organizations to meet the special needs of the target populations, and to build capacity within community organizations and providers to administer a managed care delivery system.

Also, MaineNET is targeting a broad population of older persons and adults with disabilities (i.e., not just frail elderly, or high cost users) and including a comprehensive array of primary, acute and long term services.

Another important aspect of the MaineNET demonstration is incorporation of risk adjustment factors in the capitation rate structure that reflect differences in the characteristics of individuals within the target population. Maine will use its experience in case mix reimbursement for nursing facilities to account for variations in service intensity among the target population.

In late 1994, the Maine Department of Human Services received a three year grant from the federal Health Care Financing Administration to plan and design an integrated model for the financing and delivery of managed health care and social services for older persons and adults with disabilities. Maine was the only state to received such a grant. Implementation will begin after receipt of waivers from the Federal Health Care Financing Administration.

Since the start of the project, advisory committees including consumers, advocates, legislators, state agency officials and providers have monitored the MaineNET project. Initially, this role was carried out by the Long Term Care Task Force, which was appointed by Commissioner Sheehan to advise the Department on MaineNET and other reforms affecting the long term care system in Maine. After the Legislature, created the Long-term Care Steering Committee, the Department asked the Committee to assume the advisory functions for the project.

Staff meet regularly with the Medicaid Advisory Committee, which has taken an active role in monitoring Medicaid managed care developments in Maine. Also, monthly meetings are held with the Maine Department of Mental Health, Mental Retardation and Substance Abuse (DMHMRSA) to ensure that citizens served by both departments will have a smooth transition into managed care.

Three workgroups were established to provide technical support to the project: Quality, Service Delivery, and Payment. Workgroup membership was solicited from providers, provider associations, consumer advocates and consumers, and includes approximately 120 individuals and organizations. The Workgroups meet on a quarterly basis, except for the Quality Workgroup that meets monthly. The Workgroups reviewed a MaineNET status report in June 1996, and will review and make recommendations on the final waiver application to the Health Care Financing Administration. An external Site Selection Committee composed of consumers, consumer advocates and state legislators convened to make a recommendation to the Commissioner regarding the selection of geographic sites for the MaineNET demonstration. Considering those recommendations, the Commissioner chose Aroostook, Somerset and Kennebec counties.

In early 1996, in advance of Medicaid managed care for AFDC recipients, the Commissioner of Human Services conducted a series of public hearings to discuss the changing service delivery environment and how it will impact consumers and providers. Seven hearings were held across the State in Bangor, Presque Isle, York County, Auburn, Camden, Portland and Damariscotta. They were followed with six additional public hearings specific to MaineNET held in October and November 1996 throughout the proposed demonstration area. (Meetings were held in Houlton, Caribou, Fort Kent, Augusta, Skowhegan, and Waterville.) A MaineNET brochure was developed for distribution at all the public hearings.

Two methods will meet the Health Care Financing Administration's public notice requirement for the submission of a Research and Demonstration Waiver under Section 1115 of the Social Security Act. Public meetings were held in each of the geographic areas selected for MaineNET. A direct mailing was sent to all Medicaid-eligible older persons and adults with disabilities and all Medicaid providers in the demonstration areas, inviting them to come and learn more about and provide input into MaineNET. Notices of the public meetings were also placed in the Bangor Daily News, the Kennebec Journal and the Waterville Sentinel. In addition, the draft of the 1115 Waiver application was available upon request for a thirty day review and written comment period. The application is available to all MaineNET Workgroup members and attendees at the public meetings.

Clearly, the scope of this project represents substantial challenges to the State, but the Maine environment is conducive to innovation and change. With a limited number of providers and strong advocacy communities, it is possible for all key stakeholders to have active and meaningful participation in program design. These benefits cannot be overstated as they allow ready feedback and input into the development process, and the assurance that reforms respond to real needs and issues.

New England Dual Eligible Consortium

Given the large percentage of people in the MaineNET target group eligible for both Medicaid and Medicare, Medicare is a critical component that must be incorporated ultimately in order to achieve the project's goals. However, given the relative lack of managed care infrastructure in Maine generally, and the rural nature of the proposed demonstration areas, Maine is proposing a staged demonstration that will focus initially on establishing a Medicaid managed care program and will phase in Medicare over time.

Maine is collaborating with other New England states on the design of programs that could integrate Medicare and Medicaid financing and delivery of health care services. The federal Health Care Financing Administration is particularly reluctant to relinquish management of the Medicare program to individual states. The New England states believe that a regional approach might be more acceptable.

"Vision" Group

Nursing facility-based services are changing in Maine, and across the country. Consumers prefer more autonomy and privacy; payers want demonstrated outcomes; consumer advocates want alternatives to large, institutional settings; owners feel micro-managed; and the old rules just do not apply anymore.

A work group composed of twenty provider, consumer, and Department of Human Services representatives met during the fall of 1996. The group explored the possibility for creating residential, long-term care services to better meet the needs of consumers, families and providers. This group chartered itself as an outgrowth of the May 1996 "Vision 2000" Conference. During a series of almost weekly meetings, the group catalogued the shortcomings of the current financing and delivery systems and delineated the values essential to a successful long-term care system: individuality, community and stewardship.

The work group envisions demonstration projects in a few selected communities in Maine that would test the feasibility of new ways of delivering housing and services to persons with long-term care needs. Demonstration projects might include the following features:

- "Unbundling" payments for housing and services in all settings, including nursing homes
- Using vouchers to give consumers and families more control in choosing long-term care settings and services
- Waiving licensing requirements that are not critical to consumer health and safety
- Enrolling consumers and families in a care collaborative in which they and the provider share active responsibility and risk for decisions about health care and other services
- Investing in educating consumers, health care professionals, and regulators in a new paradigm for long-term care services
- Licensing a provider, or consortium of providers, with a single license to manage or deliver services in a variety of settings, based on consumer needs and preferences
- An insurance component in which premiums might be subsidized with public funds

The work group is looking for nothing less than a thorough re-thinking of the assumptions of what it means to need long-term care services; and how they are delivered, regulated, financed, and paid.

Consumer participation in a care collaborative demonstration would be voluntary. Therefore, the projects would probably work best in communities that could offer consumers a choice between the traditional system and the demonstration.

The work group proposes obtaining grant or foundation funding to support the process of selecting demonstration sites, educating all participants, obtaining necessary waivers from state and federal regulators and payers, and evaluating the outcomes. If the Department obtained waivers, existing state and federal funds would continue to be available to pay for services. (See Appendix E for list of participants)

Conclusion

In 1996 more than six out of ten people received their long term care in a nursing home, the most expensive setting for care. At the same time, 90% of Maine residents say that home is their preferred setting for services.

As Maine moves into the 21st century, our systems of public and private support for a growing aging population must be ample and affordable across our State. Most importantly, Maine seniors and adults with disabilities ought to have the choice to remain in their homes and communities whenever possible. Right now, our system has too few choices for many of Maine's people. We need a system that includes everything from help at home to highly specialized nursing care.

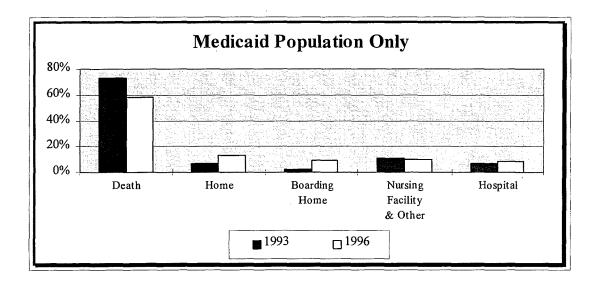
Maine's reform efforts are receiving national attention and recognition. Other states are looking at how they might adapt elements of the long-term care initiative. At the same time, the Department continues to look at how we can improve programs and services. Because improving the long-term care system is a priority, the Department selected it as the pilot program for performance budgeting.

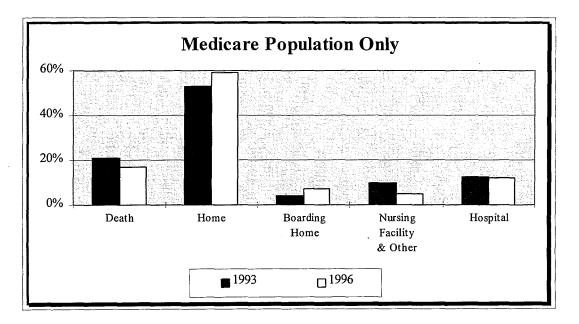
Our objectives for the next three years are:

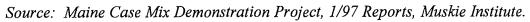
- 1. Increase by twenty percent the percentage of consumers who report having choices in meeting their long-term care needs.
 - Assess and refer 100% of adults who present themselves for long term care services to determine individual needs and preferences.
 - Increase non-institutional based assisted living options consistent with individual assessed needs and preferences and system capacity, supporting only as much nursing facility care as needed.
 - Provide public information, education, and outreach so that adults may request and access long term care service options which match their individual needs and preferences.

- 2. Increase by ten percent the quality, outcomes, and consumer satisfaction of all long-term care programs.
 - Develop and determine baseline quality measures for all long term care
 - programs.
 - Develop and determine baseline consumer satisfaction and outcome measures for all long term care programs.
 - Conduct an annual Long Term Care Institute to recognize and promote innovative practices.
- 3. Increase by ten percent the reported continuity, accessibility, simplicity and value of the long-term care system.
 - Develop and determine baselines for reported (by consumers, providers, the public) continuity, accessibility, simplicity, and value of the long term care system.
 - Consolidate the financing and delivery of home and community-based programs.
 - Implement the MaineNET managed care demonstration.
 - Conduct a regional demonstration project to test a new residential long term care paradigm.
 - Simplify the internal administrative/management functions of the long term care system.

APPENDIX A Nursing Facility Discharges by Payment Source







Administration On Aging



Nursing Home Expenditures Per Person 65+

| | PER AGE 65+ | | | |
|----------------|-------------|-------|----------|------|
| STATE | NH EXPEND. | SCORE | RATING | RANK |
| ARIZONA | 314.02 | -1.34 | VERY LOW | 1 |
| FLORIDA | 346.92 | -1.24 | VERY LOW | 2 |
| OREGON | 363.39 | -1.19 | VERY LOW | 3 |
| NEVADA | 377.58 | -1.15 | VERY LOW | 4 |
| UTAH | 387.09 | -1.12 | VERY LOW | 5 |
| IOWA | 481.57 | -0.83 | LOW | 6 |
| VIRGINIA | 486.56 | -0.82 | LOW | 7 |
| SOUTH CAROLINA | 487.87 | -0.81 | LOW | 8 |
| IDAHO | 504.2 | -0.77 | LOW | 9 |
| MISSOURI | 507.92 | -0.75 | LOW | 10 |
| OKLAHOMA | 522.91 | -0.71 | LOW | 11 |
| MICHIGAN | 529.74 | -0.69 | LOW | 12 |
| NEW MEXICO | 540.29 | -0.66 | LOW | 13 |
| WEST VIRGINIA | 542.46 | -0.65 | LOW | 14 |
| KANSAS | 542.95 | -0.65 | LOW | 15 |
| TEXAS | 544.67 | -0.64 | LOW | 16 |
| CALIFORNIA | 559.23 | -0.6 | LOW | 17 |
| NORTH CAROLINA | 571.21 | -0.56 | LOW | 18 |
| ALABAMA | 586.86 | -0.52 | LOW | 19 |
| COLORADO | 608.84 | -0.45 | LOW | 20 |
| MISSISSIPPI | 630.13 | -0.39 | LOW | 21 |
| KENTUCKY | 633.31 | -0.38 | LOW | 22 |
| MONTANA | 636.41 | -0.37 | LOW | 23 |
| WYOMING | 652.12 | -0.32 | LOW | 24 |
| WASHINGTON | 655.08 | -0.31 | LOW | 25 |
| ARKANSAS | 655.63 | -0.31 | LOW | 26 |
| TENNESSEE | 662.56 | -0.29 | LOW | 27 |
| PENNSYLVANIA | 665.87 | -0.28 | LOW | 28 |
| | | | | |

Table 16: 1992 Nursing Home Expenditures Per Person Age 65+

| DELAWARE | 675.16 | -0.25 | AVERAGE | 29 |
|-------------------|----------|-------|-----------|----|
| SOUTH DAKOTA | 679.59 | -0.24 | AVERAGE | 30 |
| MARYLAND | 700.05 | -0.18 | AVERAGE | 31 |
| NEBRASKA | 705.63 | -0.16 | AVERAGE | 32 |
| HAWAII | 721.38 | -0.11 | AVERAGE | 33 |
| GEORGIA | 743.48 | -0.04 | AVERAGE | 34 |
| ILLINOIS | 756.2 | -0.01 | AVERAGE | 35 |
| NEW JERSEY | 817.98 | 0.18 | AVERAGE | 36 |
| INDIANA | 848.7 | 0.27 | HIGH | 37 |
| LOUISIANA | 857.7 | 0.3 | HIGH | 38 |
| VERMONT | 868.91 | 0.33 | HIGH | 39 |
| NORTH DAKOTA | 926.17 | 0.51 | HIGH | 40 |
| WISCONSIN | 930.63 | 0.52 | HIGH | 41 |
| ОШО | . 946.16 | 0.57 | HIGH | 42 |
| NEW HAMPSHIRE | 1,168.69 | 1.24 | VERY HIGH | 43 |
| RHODE ISLAND | 1,207.46 | 1.35 | VERY HIGH | 44 |
| MINNESOTA | 1,247.51 | 1.47 | VERY HIGH | 45 |
| MAINE | 1,309.52 | 1.66 | VERY HIGH | 46 |
| MASSACHUSETTS | 1,342.19 | 1.76 | VERY HIGH | 47 |
| CONNECTICUT | 1,497.94 | 2.23 | VERY HIGH | 48 |
| NEW YORK | 1,540.22 | 2.36 | VERY HIGH | 49 |
| ALASKA | 1,555.44 | . 2.4 | VERY HIGH | 50 |
| DIST. OF COLUMBIA | 1,623.44 | 2.61 | VERY HIGH | 51 |
| UNITED STATES | 735.83 | | | |

Source: Derived using the 1992 Age 65+ Population Estimates in Table 2 and Infrastructure of Home and Community Based Services for the Functionally Impaired Elderly. State Source Book. U. S. Administration on Aging, 1995.

The ratings and conclusions contained in this report are those of the authors and do not necessarily reflect the views of the Administration on Aging.

Co to Table 17 Return to U.S. Map



Medicaid Average Daily Nursing Home Costs

Table 14: Medicaid Average Cost Per Day in a Nursing Home

| | COST · | | | |
|----------------|---------|-------|----------|------|
| STATE | PER DAY | SCORE | RATING | RANK |
| OKLAHOMA | 36.44 | -1.08 | VERY LOW | 1 |
| IOWA | 40.24 | -0.97 | VERY LOW | 2 |
| WYOMING | 41.13 | -0.94 | VERY LOW | 3 |
| ARKANSAS | 43.35 | -0.88 | VERY LOW | 4 |
| KANSAS | 43.46 | -0.87 | VERY LOW | 5 |
| TEXAS | 44.69 | -0.83 | LOW | 6 |
| MISSOURI | 45.8 | -0.8 | LOW | 7 |
| MISSISSIPPI | 45.99 | -0.8 | LOW | 8 |
| SOUTH DAKOTA | 48.77 | -0.71 | LOW | 9 |
| GEORGIA | 49.86 | -0.68 | LOW | 10 |
| VIRGINIA | 51.96 | -0.62 | LOW | 11 |
| UTAH | 52.77 | -0.59 | LOW | 12 |
| SOUTH CAROLINA | 54.06 | -0.55 | LOW | 13 |
| LOUISIANA | 54.38 | -0.54 | LOW | 14 |
| TENNESSEE | 56.11 | -0.49 | LOW | 15 |
| KENTUCKY | 56.76 | -0.47 | LOW | 16 |
| NEBRASKA | 57.36 | -0.45 | LOW | 17 |
| ILLINOIS | 57.65 | -0.44 | LOW | 18 |
| ALABAMA | 57.79 | -0.44 | LOW | 19 |
| COLORADO | 58.32 | -0.42 | LOW | 20 |
| WISCONSIN | 58.52 | -0.42 | LOW | 21 |
| OREGON | 59.23 | -0.4 | LOW | 22 |
| IDAHO | 63.53 | -0.27 | LOW | 23 |
| NORTH CAROLINA | 63.74 | -0.26 | LOW | . 24 |
| MONTANA | 63.75 | -0.26 | LOW | 25 |
| NORTH DAKOTA | 64.73 | -0.23 | AVERAGE | 26 |
| ARIZONA | 64.76 | -0.23 | AVERAGE | 27 |
| NEW MEXICO | 65.76 | -0.2 | AVERAGE | 28 |

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| MARYLAND | 67.48 | -0.15 | AVERAGE | 29 |
|-------------------|--------|-------|-----------|----|
| INDIANA | 68.94 | -0.1 | AVERAGE | 30 |
| FLORIDA | 69.9 | -0.08 | AVERAGE | 31 |
| OHIO | 72.43 | 0 | AVERAGE | 32 |
| MINNESOTA | 73.01 | 0.02 | AVERAGE | 33 |
| WASHINGTON | 74.1 | 0.05 | AVERAGE | 34 |
| CALIFORNIA | 76.09 | 0.11 | AVERAGE | 35 |
| VERMONT | 76.65 | 0.13 | AVERAGE | 36 |
| RHODE ISLAND | 78.47 | 0.18 | AVERAGE | 37 |
| NEW HAMPSHIRE | 78.53 | 0.18 | AVERAGE | 38 |
| PENNSYLVANIA | 79.23 | 0.21 | AVERAGE | 39 |
| DELAWARE | 81.71 | 0.28 | HIGH | 40 |
| MAINE | 81.75 | 0.28 | HIGH | 41 |
| WEST VIRGINIA | 83.04 | 0.32 | HIGH | 42 |
| MASSACHUSETTS | 83.32 | 0.33 | HIGH | 43 |
| MICHIGAN | 86.08 | 0.41 | HIGH | 44 |
| NEW JERSEY | 90.65 | 0.55 | HIGH | 45 |
| NEVADA | 101.92 | 0.89 | VERY HIGH | 46 |
| CONNECTICUT | 103 | 0.92 | VERY HIGH | 47 |
| HAWAII | 119:51 | 1.42 | VERY HIGH | 48 |
| NEW YORK | 145.19 | 2.19 | VERY HIGH | 49 |
| DIST. OF COLUMBIA | 177.83 | 3.17 | VERY HIGH | 50 |
| ALASKA | 223.61 | 4.55 | VERY HIGH | 51 |
| TOTAL U.S. | 71.03 | | | |

Source: Derived using 1993 Medicaid Nursing Home Expenditures and 1992 data from Health Data Associates, 1994.

The ratings and conclusions contained in this report are those of the authors and do not necessarily reflect the views of the Administration on Aging.

🚳 Go to Table 15 🍩 Return to U.S. Map



Total Home & Community Based Long Term Care Expenditures

Table 17: 1992 Total Home and Community Based Long Term Care Expenditures Per Person Age 65+

| | HCBS PER | | | |
|-------------------|------------|-------|-----------|------|
| STATE | PERSON 65+ | SCORE | RATING | RANK |
| NEW YORK | 1179.62 | 6.41 | VERY HIGH | 1 |
| OREGON | 369.49 | 1.42 | VERY HIGH | 2 |
| ALASKA | 311.52 | 1.07 | VERY HIGH | 3 |
| CALIFORNIA | 239.56 | 0.62 | HIGH | 4 |
| DELAWARE | 225.44 | 0.54 | HIGH | 5 |
| WASHINGTON | 211.62 | 0.45 | HIGH | 6 |
| MASSACHUSETTS | 194.93 | 0.35 | HIGH | 7 |
| NORTH CAROLINA | 189.89 | 0.32 | HIGH | 8 |
| MAINE | 189.07 | 0.31 | HIGH | 9 |
| WISCONSIN | 184.15 | 0.28 | HIGH | 10 |
| WEST VIRGINIA | 157.84 | 0.12 | AVERAGE | 11 |
| MINNESOTA | 154.45 | 0.1 | AVERAGE | 12 |
| CONNECTICUT | 152.66 | 0.09 | AVERAGE | 13 |
| MARYLAND | 150.65 | 0.08 | AVERAGE | 14 |
| TEXAS | 143.87 | 0.03 | AVERAGE | 15 |
| ARKANSAS | 142.99 | 0.03 | AVERAGE | 16 |
| INDIANA | 137.7 | 0 | AVERAGE | 17 |
| IDAHO | 134.54 | -0.02 | AVERAGE | 18 |
| DIST. OF COLUMBIA | 132.57 | -0.04 | AVERAGE | 19 |
| NEW JERSEY | 125.06 | -0.08 | AVERAGE | 20 |
| NEW HAMPSHIRE | 120.4 | -0.11 | AVERAGE | 21 |
| NEW MEXICO | 117.14 | -0.13 | AVERAGE | 22 |
| OKLAHOMA | 114.72 | -0.15 | AVERAGE | 23 |
| ILLINOIS | 105.61 | -0.2 | AVERAGE | 24 |
| KENTUCKY | 101.55 | -0.23 | AVERAGE | 25 |
| HAWAII | 99.92 | -0.24 | AVERAGE | 26 |
| MONTANA | 97.46 | -0.25 | LOW | 27 |

| GEORGIA | 97.11 | -0.25 | LOW | 28 |
|----------------|----------|-------|-----|----|
| VIRGINIA | 90.23 | -0.3 | LOW | 29 |
| WYOMING | 84.22 | -0.33 | LOW | 30 |
| VERMONT | 82.93 | -0.34 | LOW | 31 |
| ALABAMA | 80.28 | -0.36 | LOW | 32 |
| RHODE ISLAND | 79.68 | -0.36 | LOW | 33 |
| NEBRASKA | 77.85 | -0.37 | LOW | 34 |
| LOUISIANA | 73.16 | -0.4 | LOW | 35 |
| SOUTH CAROLINA | 72.21 | -0.41 | LOW | 36 |
| ОШО | 71.82 | -0.41 | LOW | 37 |
| FLORIDA | 71.7 | -0.41 | LOW | 38 |
| UTAH | 71.47 | -0.41 | LOW | 39 |
| MISSOURI | 69.7 | -0.42 | LOW | 40 |
| MICHIGAN | 68.84 | -0.43 | LOW | 41 |
| ARIZONA | 65.62 | -0.45 | LOW | 42 |
| COLORADO | 65.56 | -0.45 | LOW | 43 |
| IOWA | 57 | -0.5 | LOW | 44 |
| NORTH DAKOTA | 53.66 | -0.52 | LOW | 45 |
| KANSAS | 48.13 | -0.56 | LOW | 46 |
| NEVADA | 46.65 | -0.57 | LOW | 47 |
| SOUTH DAKOTA | 45.6 | -0.57 | LOW | 48 |
| PENNSYLVANIA | 37.82 | -0.62 | LOW | 49 |
| TENNESSEE | 36.23 | -0.63 | LOW | 50 |
| MISSISSIPPI | 29.27 | -0.67 | LOW | 51 |
| UNITED STATES | \$199.23 | | | |

Source: Derived using the Age 65+ Population Estimates in Table 2 and Table 33, using Infrastructure of Home and Community Based Services for the Functionally Impaired Elderly. State Source Book. U. S. Administration on Aging, 1995.

The ratings and conclusions contained in this report are those of the authors and do not necessarily reflect the views of the Administration on Aging.

Co to Table 18 Return to U.S. Map

APPENDIX C

| Residenti | al Care Resourc | es On Line | | Bureau of Elder and | reau of Elder and Adult Services | | | |
|------------|----------------------|----------------|-------------------------------|--|----------------------------------|--|--|--|
| 05-Feb-97 | | | | Maine Department of | of Human Services | | | |
| Population | <u>Facility</u> | <u>City</u> | <u>NF Beds</u> Decertified | <u>New Medicaid</u> <u>RCF Beds</u> | Effective Date | | | |
| Alzheimers | · · | | | | | | | |
| | Sandy River | Farmington | 16 | 14 | 1/22/96 | | | |
| | Sedgewood Common | Falmouth | | 10 | 7/1/93 | | | |
| | Madigan Estates | Houlton | | 20 | 5/1/95 | | | |
| | The Lamp | Lisbon | 36 | 30 | 9/1/95 | | | |
| | Westgate Manor | Bangor | 20 | 18 | 10/23/96 | | | |
| | Clover HC | Auburn | 12 | _ 11 | 2/9/96 | | | |
| | Clover HC II | Auburn | 8 | 9 | 2/15/96 | | | |
| | Rumford Community | Rumford | 16 | 16 | 4/2/96 | | | |
| | Madigan House II | Houlton | . 0 | 12 | 8/28/96 | | | |
| | Fryeburg Health Care | Fryeburg | 26 | 21 | 9/23/96 | | | |
| | Crescent House | Cape Elizabeth | . 0 | 30 | 7/1/96 | | | |
| | Springbrook Health C | Westbrook | 25 | 23 | 9/1/96 | | | |
| | Pleasant Heights II | Fairfield | 15 | 15 | 10/1/96 | | | |
| | | | 174 | 229 | | | | |
| Geriatric | | | | | | | | |
| | Rocky Hill | Westbrook | | 15 | 4/1/98 | | | |

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| Population | Facility | <u>City</u> | <u>NF Beds</u> <u>Decertified</u> | <u>New Medicaid</u> <u>RCF Beds</u> | Effective Date |
|------------|-------------------------|-------------|--------------------------------------|--|----------------|
| | Parkview | Springvale | | 24 | 2/20/95 |
| | Maine Veterans Home | West Paris | 20 | 16 | 2/1/97 |
| | Walters Home | Hallowell | | 10 | 7/1/93 |
| | Eighty Main Street | Farmington | | 5 | 7/1/93 |
| • | Hillcrest | Sanford | 28 | 14 | 3/21/96 |
| | Penobscot Nursing H | Penobscot | 20 | 18 | 1/1/97 |
| | Sebasticook Commun | Pittsfield | | 14 | 5/10/96 |
| | Harbor Hill | Belfast | 25 | 30 | 10/1/96 |
| | Richmond Eldercare | Richmond | | 12 | 2/9/96 |
| | Montello Manor | Lewiston | 24 | 20 | 7/15/95 |
| | Pinewood Terrace | Farmington | | 20 | 4/29/96 |
| | Island Nursing Facility | Deer Isle | 20 | 23 | 1/1/96 |
| | Hicks Assisted Living | Fryeburg | 27 | 20 | 4/15/95 |
| | Grandview House | Bangor | | 10 | 5/1/95 |
| | Parkview Lodge | Springvale | | 17 | 2/1/95 |
| | Woodlands | Waterville | | 30 | 4/15/96 |
| | Borderview Manor | Van Buren | 14 | 14 | 4/1/95 |
| | Volmer's Residential | Vassalboro | 30 | 23 | 7/1/94 |
| | Gilbert Manor | Gardiner | | 6 | 7/1/93 |

| opulation | <u>Facility</u> | <u>City</u> | <u>NF Beds</u> Decertified | <u>New Medicaid</u> <u>RCF Beds</u> | | Effective Date |
|-----------|-------------------------|-----------------|-------------------------------|--|----|----------------|
| | Highview Manor | Madawaska | 1 | 6 | 16 | 8/21/96 |
| | Hancock House | Hancock | | | 9 | 5/1/96 |
| | Kountry Komfort | Sabattus | | | 16 | 7/1/96 |
| | Oceanview | Lubec | . 1 | 8 | 8 | 5/28/96 |
| | Parkview Nursing Car | Livermore Falls | 1 | 5 | 15 | 9/1/96 |
| | Pleasant Hilll Health C | Fairfield | 24 | 4 | 16 | 4/1/96 |
| | Country Manor | Coopers Mill | 24 | 4 . | 20 | 8/2/96 |
| | Mt. View Acres | Sanford | | 0 | 19 | 2/1/96 |
| | Windward Gardens | Camden | · | | 8 | 7/1/93 |
| | Gray Birch | Augusta | 4 | 3 | 37 | 1/1/97 |
| | Skofield House | Brunswick | . 5 | 1 | 43 | 8/8/95 |
| | Heritage Manor | Winthrop | 1 | 4 | 11 | 8/1/96 |
| | Intown Manor | Lewiston | | | 35 | 7/1/93 |
| | Victorian Residence | Farmingdale | | | 14 | 7/1/93 |
| | Russell Park | Lewiston | . 2 | 0 | 18 | 5/2,7/96 |
| | Montello II | Lewiston | | 4 | 4 | 3/15/96 |
| | Ledgeview NF | West Paris | 24 | 4 | 24 | 6/18/96 |
| | Camden HC | Camden | 2 | 0 | 18 | 8/25/96 |
| | Fontbonne Communit | Waterville | | | 11 | 10/1/96 |

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| Population | <u>Facility</u> | <u>City</u> | <u>NF Beds</u> Decertified | <u>New Medicaid</u> <u>RCF Beds</u> | Effective Date |
|--------------|---------------------|---------------|-------------------------------|--|----------------|
| | Norway Convalescent | Norway | 12 | 10 | 6/19/96 |
| | Ragged Mountain | Rockport | | 16 | 9/1/96 |
| | Marshal Residential | Machias | 2 | 4 | 3/1/96 |
| | | | 485 | 713 | |
| Head Injured | | | | | |
| | Newton Street | Portland | | 6 | 7/1/93 |
| | Spiller Park | Gorham | | 6 | 2/7/96 |
| | | | | 12 | |
| HIV-AIDS | | | | | |
| | Peabody House | Portland | | . 6 | 6/1/96 |
| | | | | 6 | |
| Mental Healt | h | | | | |
| | RAFTS | Greene | | 6 | 7/18/95 |
| • | Gray Manor | Gray | | 30 | 7/1/93 |
| | Berwick Estates | North Berwick | | 6 | 7/1/93 |
| | Gordon Greene | So. Portland | | 8 | 10/15/96 |
| | Hampden Meadows | Hampden | | 8 | 12/15/95 |
| | Windham Pines | Windham | 0 | 8 | 10/3/95 |
| | Mt. St. Joseph's | Waterville | 15 | 15 | 3/13/96 |
| | Country Meadows | Bangor | | 8 | 2/29/96 |

| Population | Facility | <u>City</u> | <u>NF Beds</u> Decertified | <u>New Medicaid</u> <u>RCF Beds</u> | Effective Date |
|------------|----------|---------------------|-------------------------------|--|----------------|
| · · · · · | | | 15 | 89 | |
| | | <u>Grand Total:</u> | 674 | 1049 | |

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| Inventory and Analysis of L | ong Term Care | e Instituti | onal Be | ds | Targ | gets: | NF/1000: | 50 |
|---------------------------------------|------------------------|-------------|----------|----------|------|-------|----------|---------|
| (excludes hospital swing be | eds) | | | | | | RC/1000: | 20 |
| | | | NF | Medicaid | | | | |
| Hospital Service Areas | | | Beds | RC Beds | NF + | RC+ | | |
| Area 1, York | | | 135 | 83 | | | | |
| | | | | | | | | |
| | >65 Pop. | 5949 | | | | | | |
| | NF Ratio | 23 | | | | | | |
| · · · · · · · · · · · · · · · · · · · | RC Ratio | 14 | | | | | | |
| | | | | | | | | |
| | Target NF | 297 | | | 162 | | | |
| | Target RC | 119 | | | | 36 | | |
| Area 2, Sanford | | | 303 | 74 | | | | |
| | | | | | | | | |
| | >65 Pop. | 5142 | | | | | | |
| | NF Ratio | 59 | | | | | | |
| | RC Ratio | 14 | | | | | | |
| | | | | | | | | |
| | Target NF | 257 | | | -46 | | | |
| | Target RC | 103 | | | | 29 | | |
| | | | <u> </u> | 110 | | | | |
| Area 3, Biddeford | | | 519 | 116 | | | | · |
| | >65 Pop. | 9083 | | | | | | |
| | NF Ratio | 57 | | | | | | |
| | RC Ratio | 13 | · | | | | | |
| | | | | | | | | <u></u> |
| | Target NF | 454 | | | -65 | | | |
| | Target RC | 182 | | | | 66 | | |
| | | | | | | | | |
| Area 4, Portland | | | 1808 | 464 | | | | |
| | | | | | | | | |
| | >65 Pop. | 29212 | | | | | | |
| | NF Ratio | 62 | | | | | | |
| | RC Ratio | 16 | | | | | | |
| | | 1461 | | | -347 | | | |
| | Target NF Target RC | 584 | | | -347 | 120 | | |
| | raigetito | | | | | 120 | | |
| Area 5, Bridgton | - | | 115 | 41 | | | | · |
| | | | | | | | | <u></u> |
| | >65 Pop. | 2462 | | | | | | |
| | NF Ratio | 47 | | | | | | |
| | RC Ratio | 17 | | | | | | |
| | | | | | | | | |
| | Target NF | 123 | | | 8 | | | |
| | Target RC | 49 | | | | 8 | | |

| | | | NF | Med. RC | NF + | RC + | | |
|---------------------------------------|-----------|-------|-----|---------|------|------|---------------------------------------|----------|
| Area 6, Norway | | | 338 | 49 | | | | |
| | | | | | | | | |
| | >65 Pop. | 3429 | | | | | | |
| | NF Ratio | 99 | | | | | | |
| | RC Ratio | 14 | | | | | | |
| | | | | | | | | |
| | Target NF | 171 | | | -167 | | | |
| | Target RC | 69 | | | | 20 | | |
| | | | | | | | | |
| Area 7, Lewiston | | | 949 | 377 | | | | |
| | | 44500 | | | | | | <u> </u> |
| | >65 Pop. | 14503 | | | | | | |
| | NF Ratio | 65 | | | | | | |
| | RC Ratio | 26 | | | | | | |
| | Target NF | 725 | | | -224 | | · · · · · · · · · · · · · · · · · · · | |
| | Target RC | 290 | | | -224 | -87 | | |
| | Talyet RU | 290 | | • | | -07 | | |
| Area 8, Brunswick | | | 186 | 47 | | | · · · · | |
| | | | | | | | | |
| | >65 Pop. | 4665 | | | | | | |
| | NF Ratio | 40 | | | | | | |
| | RC Ratio | 10 | | | | | | |
| | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | Target NF | 233 | - | | 47 | | | |
| | Target RC | 93 | | | | 46 | | |
| | | | | • | | | | |
| Area 9, Bath-Boothbay | | | 102 | 0 | | | | |
| | | | | | | | | |
| | >65 Pop. | 3826 | | | | | | |
| | NF Ratio | 27 | | | | | | |
| | RC Ratio | 0 | | | | | | |
| | | | | | | | | |
| | Target NF | 191 | | | 89 | | | |
| | Target RC | 77 | | | | 77 | | |
| | | | | | | | | |
| Area 10, Damariscotta | | | 70 | 0 | | | | |
| | | | | | | | | |
| | >65 Pop. | 1962 | | | | | | |
| | NF Ratio | 36 | | | | | | |
| | RC Ratio | 0 | | | | | | |
| | | | | | | | | |
| | Target NF | 98 | | | 28 | | | |
| | Target RC | 39 | | | | 39 | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | 1 |

| | | | NF | Med. RC | NF+ | RC+ | <u> </u> | |
|---------------------------------------|-------------|-----------|-----|----------|------|------|----------|---|
| Area 11, Augusta | | | 681 | 299 | | | | |
| | | | | | | | | |
| | >65 Pop. | 9927 | | | | | | |
| | NF Ratio | 69 | | | | | | |
| | RC Ratio | 30 | | | | | | |
| | | | | | | | [| |
| | Target NF | 496 | | | -185 | | | |
| | Target RC | 199 | | | | -100 | | |
| | | | | | | | | |
| Area 12, Rockland | | | 374 | 166 | | | | |
| | | | | | | | | |
| · | >65 Pop. | 7468 | | | | | | |
| | NF Ratio | - 50 | | | | | | |
| | RC Ratio | 22 | | | | | | |
| | | | | | | | | _ |
| | Target NF | 373 | | | -1 | | | |
| | Target RC | 149 | | | [| -17 | | |
| | | | | | | | | |
| Area 13, Rumford | | | 152 | 16 | | | | |
| | | | | | | | | |
| | >65 Pop. | 2818 | | | | | | |
| | NF Ratio | 54 | | | | | | |
| · · · · · · · · · · · · · · · · · · · | RC Ratio | 5.6778 | | | | | | |
| | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | Target NF | 141 | | | -11 | | | |
| 1 | Target RC | 56 | | | | 40 | | |
| | | | | | ļ | | | |
| Area 14, Farmington | | | 220 | 75 | | | | |
| · | | 1500 | | | | | | _ |
| | >65 Pop. | 4590 | | | [| | | |
| | NF Ratio | 48 | | | | | | |
| | RC Ratio | 16 | | | | | | |
| | Townshill | | | | 10 | | | _ |
| | Target NF | 230 92 | | | 10 | 47 | | |
| | Target RC | 92 | | <u> </u> | | 17 | | |
| Area 15, Skowhegan | | | 235 | 60 | | | | |
| Area 15, Skownegan | | | 230 | 00 | | | ···· | |
| | >65 Pop. | 4195 | | | | | | |
| | NF Ratio | 4195 | | | | | | |
| | RC Ratio | 14 | | | | | | |
| | | .+ | | | | | | |
| | Target NF | 210 | | | -25 | | | |
| · | Target RC | 84 | | | -20 | 24 | <u> </u> | |
| | Target i to | | | | | | | |
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| | | | NF | Med. RC | NF+ | RC+ | | |
|---------------------------------------|-----------|--------|-------|---------|------|-----|----------|---|
| Area 21, Dover-Foxcroft | _ | | 204 | 80 | | | <u> </u> | |
| | | | | | | | | |
| | >65 Pop. | 3957 | | | | | | |
| | NF Ratio | 52 | | | | | | - |
| | RC Ratio | 20 | | | | | | |
| | | | | | | | | |
| | Target NF | 198 | | | -6 | | | |
| | Target RC | 79 | | | | -1 | | |
| | | | | | | | | |
| Area 22, Bangor | | | 701 | 148 | | | | |
| | | | | | | | | |
| | >65 Pop. | 14542 | | | | | | |
| | NF Ratio | 48 | | | | | | |
| | RC Ratio | 10 | | | | | | |
| | | | | | | | | |
| | Target NF | 727 | | | 26 | | | |
| | Target RC | 291 | | | | 143 | L | |
| | | | | | | | | |
| Area 23, Ellsworth | | | 190 | 14 | | | | |
| | | | | | | | | _ |
| | >65 Pop. | 3197 | | | | | | |
| | NF Ratio | 59 | | | | | | |
| | RC Ratio | 4.3791 | | | | | | |
| | | | | | | | | |
| | Target NF | 160 | | | -30 | | | |
| | Target RC | 64 | | | | 50 | | |
| | | | - 100 | | | | | |
| Area 24, Machias | | · | 132 | 58 | | | | |
| | | 0.407 | | | | | | |
| | >65 Pop. | 2407 | | | | | | |
| · | NF Ratio | 55 | | | | | | |
| | RC Ratio | 24 | | | | | | |
| - | | 400 | | | | | | |
| | Target NF | 120 | | | -12 | 40 | | |
| | Target RC | 48 | | | | -10 | | |
| Area 25 Calaia | | | 133 | 10 | | | | |
| Area 25, Calais | | | 133 | 10 | | | | |
| | >65 Pop. | 2381 | | | | | | |
| | NF Ratio | 2361 | | | | | | |
| · · · · · · · · · · · · · · · · · · · | RC Ratio | 4 | | | | | | |
| | | 4 | | | | | | |
| | Target NF | 119 | | | -14 | | | |
| | Target RC | 48 | | | - 14 | 38 | | |
| | Taiget NO | | | | | | | |
| · | | | | | | | | |
| | _ | | | | | | | |
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| | | | NF | Med. F | ۲C | NF+ | RC+ | | |
|--|-------------|------|---------|----------|----|-----|-----|----------|---|
| Area 26, Lincoln | | | 133 | <u> </u> | 10 | | | <u> </u> | |
| | | | | | | | | | |
| | >65 Pop. | 2072 | | | | | | | |
| | NF Ratio | 64 | | | | | | | |
| ······································ | RC Ratio | 5 | | | | | | | |
| | | | | | | | | | |
| | Target NF | 104 | | | | -29 | | | |
| | Target RC | 41 | | | | | 31 | | |
| | | | | | | | | | |
| Area 27, Millinocket | | | 44 | | 0 | | | | |
| | | | | | | | | | |
| | >65 Pop. | 1641 | | | | | | | |
| | NF Ratio | 27 | | | | | | | |
| | RC Ratio | 0 | | | | | | | |
| | | | | <u>-</u> | | | | | |
| | Target NF | 82 | | | | 38 | | | |
| | Target RC | 33 | | | | | 33 | | |
| | | | | | | | | | |
| Area 28, Houlton | | | 200 | | 74 | | | | |
| | | | | | | | | | |
| | >65 Pop. | 2938 | | | | | | | |
| | NF Ratio | 68 | | | | | | | |
| | RC Ratio | 25 | | | | | | | |
| | | | | | | | | | |
| | Target NF | 147 | | | | -53 | | ļ | _ |
| | Target RC | 59 | | | | | -15 | | |
| | Target i to | | | | | | -10 | | |
| Area 29, Presque Isle | | | 183 | <u> </u> | 42 | | | | |
| 71100 20, 1 100000 1010 | | | 100 | | | | | | |
| | >65 Pop. | 3724 | | | | | | | |
| | NF Ratio | 49 | | | | | | | |
| | RC Ratio | 11 | | | | | | | |
| | | | | · · · | | | | | |
| | Target NF | 186 | | | | 3 | | | |
| | Target RC | 74 | | | | | 32 | | |
| | | / 4 | · · · · | | | | 52 | | |
| Area 30, Caribou | | | 211 | | 88 | | | | |
| | | | 211 | | 00 | | | | |
| | >65 Pop. | 2639 | | | | | | | |
| | | 2039 | | | | | | | |
| | NF Ratio | 33 | | | | | | | |
| | RC Ratio | | | | | | | | |
| | Torget NL | 400 | | | | 70 | | | |
| | Target NF | 132 | | | | -79 | | <u> </u> | + |
| | Target RC | 53 | | | | | -35 | | |
| | | | | | | | | | |
| | | | | | | | | | + |
| | | | | | | | | | |
| | | | 1 | | | l | | | |

| [| | - | NF | Med. RC | NF+ | RC+ | | |
|------------------------------|----------------------------|-----------|-----------|-----------|--------|--------|------|--|
| Area 31, Fort Kent | | | 209 | 96 | | | | |
| | | | | | | | | |
| | >65 Pop. | 2117 | | | | | | |
| | NF Ratio | 99 | | | | | | |
| | RC Ratio | 45 | | | | | | |
| | Target NF | 106 | | · · | -103 | | | |
| | Target RC | 42 | | | | -54 | | |
| | | | | ······ | | | | |
| Statewide Totals Beds | | | 9459 | 2815 | -1053 | 547 | | |
| Total Population>65 | 167,111 | | | 1 | | | | |
| Statewide NF Beds/1,000 | 56.60 | | | | | | | |
| Statewide RCF Beds/1,000 | 16.85 | | | | | | | |
| Summary of Decertification A | ctivity in Nu | rsing Fac | cilities | | | | | |
| | | | | | | | | |
| | Original Number of NF Beds | | | | 10243 | | | |
| | Number Decertified to Date | | | | 784 | | | |
| | Total NF Beds | | | | 9459 | | | |
| | | | | | | | | |
| Note: RCF Includes Medicai | d Residentia | l Care F | acilities | and Adult | Family | Care H | omes | |

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APPENDIX E

Long-term Care Steering Committee

Catherine Bell, Houlton Willard Callender, Jr. (Chair), South Portland Harmon Harvey, Hallowell Arnold Leavitt, Auburn Eileen Lonsdale, Brunswick Philip Ohman (Vice-chair), Gray Ron Stewart, Wilton Deborah Williams, Topsham

APPENDIX F

Task Force on Paperwork Reduction in Nursing Facilities

Mollie Baldwin, Department of Human Services Claire Brannigan, Sedgewood Commons Nancy Chamberlain, Mt. St. Joseph Holistic Care Community Jane Chapin, Department of Human Services Debra Couture, Department of Human Services Jeanne Delicata (Chair), The Barron Center Debra Fournier (Vice-chair), Southridge Living Center Julie Fralich, Muskie Institute Brenda Gallant, Long-term Care Ombudsman Program Elissa Lauze, Auburn Nursing Home Nancy Mattis, Southridge Living Center Alison Moore, Department of Human Services Deborah Vilasuso, South Portland Visiting Nurses Association

APPENDIX G

Vision 2000 Group

Toby Atkins, MD Pat Berger, Mt. St. Joseph Holistic Care Community Jerry Cayer, d'Youville Pavillion Betty Forsythe, Department of Human Services Brenda Gallant, Long-term Care Ombudsman Program Christine Gianopoulos, Department of Human Services Eleanor Goldberg, Alzheimer's Association Greg Gravel. Kennebec Long-term Care Dennis Hett, Northern New England Association of Homes and Services for Aging Diane Jones, Department of Human Services Rebecca Kees, The Provider Group Gail MacLean, Consultant Darlene Mooar McBean, Eighty Main Street Duane Rancourt, The Viking/Crescent House Lori Roll, Island Nursing Home Joseph Sirois, Rumford Community Home Denise Vachon, The Park Danforth Nola Weston, Maine Health Care Association Linda Woolley, Senior Spectrum

ANTI-DISCRIMINATION NOTICE

In accordance with Title VI of the Civil Rights Act of 1964, as amended by the Civil Rights Restoration Act of 1991 (42 U.S.C. §1981, 2000e et seq.), Section 504 of the Rehabilitation Act of 1973, as amended (20 U.S.C. §794), the Age Discrimination Act of 1975, as amended (42 U.S.C. §6101 et seq.), Title II of the Americans with Disabilities Act of 1990 (42 U.S.C. §12101 et seq.), and Title IX of the Education Amendments of 1972, the Maine Department of Human Services does not discriminate on the basis of sex, race, color, national origin, disability or age in admission or access to treatment or employment in its programs and activities.

Ann Twombly, Affirmative Action Officer, has been designated to coordinate our efforts to comply with the U.S. Department of Health and Human Services regulations (45 C.F.R. Parts 80, 84, and 91) and the U.S. Department of Education (34 C.F.R. Part 106) implementing these Federal laws. Inquiries concerning the application of these regulations and our grievance procedures for resolution of complaints alleging discrimination may be referred to Ann Twombly at 221 State Street, Augusta, Maine 04333. Telephone number: (207) 287-3488 (Voice) or 1-800-332-1003 (TDD), or to the Assistant Secretary of the Office of Civil Rights, Washington, D.C.

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