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Maine's  
Public  
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UNIVERSITY OF MAINE SYSTEM

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January 27, 2021

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Dannel P. Malloy  
Chancellor

Honorable Troy D. Jackson  
President of the Senate  
3 State House Station  
Augusta, Maine 04333

Honorable Ryan Fecteau  
Speaker of the House  
2 State House Station  
Augusta, Maine 04333

The University of Maine

University of Maine  
at Augusta

Dear President Jackson and Speaker Fecteau:

University of Maine  
at Farmington

Pursuant to 5 M.R.S.A., Section 12023, please consider this the letter of transmittal for the required report due by Feb. 1, 2021 from the University of Maine System documenting our qualifying FY20 sole-source procurements and contributions.

University of Maine  
at Fort Kent

As it conducts business, Maine's public universities are committed to a competitive procurement process to ensure the greatest value for tuition and taxpayers as well as transparency and fairness for providers of goods and services – many of which are Maine-based. While competitive procurement is our standard, there are legitimate and well-defined reasons allowed by State law and corresponding UMS policy for which the purchases listed in this report were waived from this process.

University of Maine  
at Machias

University of Maine  
at Presque Isle

For example, given its research and economic development activities that are of vital importance to the state, the University of Maine has unique procurement needs, including for specialized equipment or services that may only be available from one vendor and we have noted that in the description of each relevant procurement listed in this report. Additionally, our flagship and other universities regularly receive federal grants that name specific vendors and/or partners, including other educational institutions.

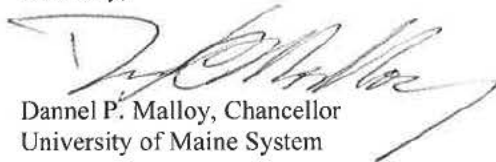
University of  
Southern Maine

University of Maine  
School of Law

Finally, the leadership of UMS in addressing local and state needs that emerged during the COVID-19 pandemic is hopefully well-known to the Legislature. As our universities rapidly responded including to produce thousands of gallons of hand sanitizer for health care organizations and chemical solutions used by the Maine National Guard to fit-test the N95 masks of frontline workers across the state, we were forced to make some purchases for which the competitive bid process was simply not practicable during the state of emergency, like ethanol from Maine brewers and distillers.

As you review this report, please contact my office if you need additional information. Thank you.

Sincerely,



Dannel P. Malloy, Chancellor  
University of Maine System



*Maine's  
Public  
Universities*

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UNIVERSITY OF MAINE SYSTEM

# SOLE SOURCE PROCUREMENT & CONTRIBUTIONS REPORT

FEBRUARY 1, 2021

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*\*This report is submitted pursuant to 5 M.R.S.A., Section 12023 and reflects the period July 1, 2019 to June 30, 2020 (FY20). Please direct questions including requests for additional information to Samantha Warren, University of Maine System Director of Government and Community Relations, at [samantha.warren@maine.edu](mailto:samantha.warren@maine.edu).*

# UMS STRATEGIC PROCUREMENT

The University of Maine System (UMS) has an estimated \$1.5 billion annual total statewide economic impact, a \$7.50 return for every dollar it receives in State appropriation. Beyond supporting nearly 20,000 campus and community jobs and our students and visitors spending at least an estimated \$144 million locally, UMS contributes to the Maine economy by directly purchasing tens of millions of dollars in goods and services each year from businesses based in Maine or that employ Mainers.

As it conducts business, UMS is committed to a competitive procurement process to ensure the greatest value for tuition and taxpayers as well as transparency and fairness for providers of goods and services. While competitive procurement is the standard, there are legitimate reasons allowed by State law and corresponding UMS policy for waiving this competitive process in unique, well-defined and documented circumstances. A waiver from the competitive bid process can never be justified based on price, preference or urgency created by inadequate planning on the part of the requestor, per a System policy adopted by the Board of Trustees in 2012.

FY20 was the first year since FY17 when the total value of UMS procurements exceeding \$10,000 for which the competitive process was waived increased from the reporting period prior. This is largely attributable to an increase in grant-funded activity and emergency waivers necessitated by a major flood at the University of Southern Maine and a fire at the University of Maine. In both cases, purchases listed in this report that are associated with these events were reimbursed by insurance. Finally, the leadership of UMS in addressing campus, community and state needs that emerged due to the COVID-19 pandemic is well-known. As our universities responded rapidly including to produce needed hand sanitizer for health care organizations and chemicals so that the Maine National Guard could fit-test the N95 masks being worn by frontline workers, we were forced to make some purchases for which the competitive bid process was simply not practicable during the state of emergency, like for ethanol from Maine brewers and distillers (see page 33).

In total, the total value of UMS procurements in FY20 for which the competitive process was waived was \$29.8 million, less than one-fifth of the System's total spending on goods and services. More than \$14 million of this is connected to a vendor being specifically named in a grant award, typically from the federal government. In these cases, the System or one of its universities essentially acts as a pass-through. For example, the Readfield-based Syntiro received more than \$2 million (see page 28) as it, along with several K-12 public school districts also listed in this report, were specifically identified as sub-recipients in a U.S. Department of Education GEAR-UP grant for which the University of Maine at Farmington is the fiscal agent. Funding serves more than 60 Maine middle and high schools and supports thousands of low-income students prepare for and be successful in postsecondary education.

Despite the aforementioned public health and disaster emergencies, less than one-third (\$8.2 million) of the total FY20 waiver value reflects true sole source purchases and it is important to note that many of those purchases were funded by outside grants, as opposed to State appropriation. As a world-class research institution, the University of Maine in particular has unique procurement needs, including for specialized equipment or services that may only be available from one vendor. For example, UMaine researchers need to regularly replace fish monitoring tags and only one vendor can provide new tags and data receivers that are compatible with the existing units.

Since procurement has become a consolidated function housed within the System rather than independently handled by each university, UMS has saved tuition and taxpayers millions of dollars, increased the collective impact of our in-state spending, and strengthened transparency. As part of a continued commitment to public accountability, in 2019, UMS updated the process by which it compiles this report to include a brief description of sole source, emergency and named-in-grant procurements as well as all contributions above \$1,000. Our internal process additionally now includes a review of this report by UMS Trustees before submission to the Legislature.

The FY20 procurements exceeding \$10,000 for which the competitive process was waived are listed in this report in the following categories below.

- Sole Source Purchases
- Goods and/or Services Specifically Named In Grant Awards
- Emergency Purchases
- Library Books or Periodicals

Additionally, as required by 5 M.R.S.A., Section 12023, this report includes a list of all FY20 contributions greater than \$1,000 made by the System or its seven universities. In most cases, the contributions were membership dues for accreditation or affiliate associations like the New England Association of Schools & Colleges, civic organizations and athletic conferences.

## FY20 WAIVERED PROCUREMENTS OVER \$10,000

### SOLE SOURCE PURCHASES

Sole source purchases are made when goods or services, because of unique characteristics or other reasons, are available from only one source. In cases where an alternate supplier for a similar product or service cannot be identified, the requestor must document that a good faith effort has been made in seeking other sources. A listing of the unique technical specifications required of the product and the companies that were contacted in the search for alternate sources is necessary. Sole source justification cannot be based on quality, price, mere preference or urgency created by inadequate planning or untimely action by the requestor, such as the imminent expiration of a contract that could have been foreseen.

Supplier Name	Amount	Campus	Summary Notes
EAB	\$2,438,829	UMS	Annual membership, paid over five years covering all UMS universities, in the Student Success Collaborative to the Education Advisory Board, which provides student success software tools and comparative peer benchmarking data that is proprietary to the members of the Collaborative. Ultimate goal is increased student success, retention and degree completion.

Supplier Name	Amount	Campus	Summary Notes
EAB	\$452,009	UM	Purchase of additional enrollment/recruitment resources as part of the Student Success Collaborative for UM. The Collaborative provides student success software tools and comparative peer benchmarking data that is proprietary to the members of the Collaborative - this is an extension of that service targeted directly at recruitment. Ultimate goal is increased student success, retention and degree completion.
TRANE	\$310,745	UMF	Trane is the platform utilized at UMF's Central Heating Plant. Trane equipment is being replaced with like and kind Trane equipment.
HONEYWELL INTRNTL INC	\$261,575	UM	Grant-funded upgrade of proprietary Process Control System for UM biomass pilot plant. The research supported by the pilot plant is focused on creating fossil fuel alternatives with wood biomass.
SKY SKAN INC	\$218,824	UM	Upgrade of proprietary integrated digital planetarium projection platform. This purchase allows for upgrades of internal digital systems including additional technical capabilities and content to expand the programs delivered by the Planetarium at UM.
PATTERSON DENTAL SUPPLY INC	\$178,357	UMA	Dental clinic equipment for UMA's new Lewiston location to be consistent with equipment and software at the dental program's main campus in Bangor, which was competitively bid.
INSTRON A DIV OF IL TOOL WORKS INC	\$165,570	UM	Grant-funded controller upgrade of custom designed proprietary Tension Torsion Frame device utilized as part of several projects and initiatives at the Advanced Structures and Composites Center at UM. Upgraded controller will allow for better data connectivity to computing devices and allow the center to support revenue-generating ASTM testing.

Supplier Name	Amount	Campus	Summary Notes
ANATOMAGE INC	\$156,500	UMPI	Partially grant-funded purchase of virtual anatomy tables for the nursing programs and general sciences at UMPI and UMFK. Tables provide technologically advanced virtual cadavers as a teaching and learning tool. Of the only two available suppliers of this emerging technology, this supplier's product is specifically designed and focused on academic environments, the other being focused on practicing surgeons. Investing in this technology provides an enhanced experience for Maine nursing students, giving them experiences not available in many other programs.
CYBERBIT INC	\$420,000	UMA	Three-year subscription/licensing agreement for a cybersecurity simulation and training environment for which this supplier is the only option with a full range of capabilities and tools that support and provide for the needs of an academic-focused cybersecurity program. This supports a strategic focus area for student recruitment at UMA and provides a platform upon which services and real-world experience can be extended to Maine businesses.
ILLUMINA INC	\$114,600	UM	Grant-funded purchase of DNA sequencing system. This platform specifically identified and approved by the National Science Foundation and will ensure delivery of comparable data standards already being employed. Attempts to find equivalent platforms were unsuccessful. Supplier is the manufacturer and does not sell through dealer networks
CIMETRICS INC	\$107,920	UM	Contract for energy efficiency monitoring and reporting services for building management systems at UM. Cimetrics designed the data analysis platform based on the Analytika data visualization system. A competitive market analysis was completed at the end of the prior contract period and the only other companies who could provide Analytika services are not be able to provide needed on-site services economically.



Supplier Name	Amount	Campus	Summary Notes
ALICE JAMES BOOKS	\$98,281	UMF	This is a grant provided by UMF to Alice James Books (AJB). AJB operates a non-profit press on campus (Poetry press) and provides 14 student internships/apprenticeships, especially for Creative Writing majors.
JOHNSON CONTROLS INC	\$93,000	UM	Maintenance services for existing Johnson building control systems - proprietary system for which only manufacturer can perform maintenance.
BUCHI CORP	\$89,970	UM	Grant-funded nano-cellular lab spray dryer system for which supplier is the only manufacturer that produces a sprayer/dryer that can handle nano materials. Purchase is for the Advanced Composites Lab at UM and supports ongoing research into utilization of wood fibers in large scale 3D printing technologies.
COACH COMM LLC	\$77,526	UM	Upgrade of sideline headset system for the UM Division I Football program. Utilizing existing supplier (in use since 2007) allows the University to maintain some existing equipment and ensures compatibility with current inventory while utilizing the de-facto standard for Division I programs. Upgrade provides critical RF shielding to reduce crosstalk and interference that has been increasingly problematic across collegiate and professional sports stadiums.
STRATEGIC MARKETING INNOVATIONS INC	\$77,000	UM	Continuation of existing education outreach to federal executive branch agencies in support of UM's research programs.
MICROWAVE TELEMETRY INC	\$76,000	UM	Grant-funded purchase of pop-up satellite telemetry tags for tagging yellowfin tuna as part of ongoing fisheries research. Of four possible suppliers, this supplier is the only one with tags that will last a full year (length needed for research parameters) and does not create drag (artificial drag negatively affects data efficacy)

Supplier Name	Amount	Campus	Summary Notes
CARVER INC	\$65,605	UM	Grant-funded specialized platen press for testing and development of structural thermoplastic composite materials. Identified two possible manufacturers capable of customizing their equipment to perform to our requirements; only one was able to do that. Other supplier not able to provide high temperature platen material for rapid high temperature heating and rapid cooling.
COLLEGE BOARD	\$64,474	UM	Purchase of student names for recruiting purposes. Supplier is a not-for profit membership organization and sole owner of multiple exams, publication, sand software related to "Official College Board Offerings", which include things such as SAT Online Course/Tests, Advanced Placement Program, Accuplacer, etc.
SEA BIRD ELECTRONICS INC	\$56,186	UM	Grant-funded purchase of sensors to measure water temperature salinity, and pressure prosperities at discrete depths. Investment made in these instruments over 20 years ago and continuity critical to achieve scientifically defensible measurements. Unique technology and only available from this supplier.
US CHEMICAL STORAGE LLC	\$56,140	UM	Grant-funded purchase for a highly specialized four-hour fire rated containment module with sump capacity as part of ongoing research at UM into the manufacture of jet fuel (and other fossil fuel replacements) from wood fiber. Although multiple suppliers were assessed, only one had the full list of required specifications required for the project.
EUREKA RANCH INTRNTL	\$54,516	UM	UM and Eureka Ranch co-developed and jointly own intellectual property in an innovation engineering course. In this very unique situation, UM and Eureka are offering this course to National Football League (NFL) players. UM enrolls the NFL players, collects tuition, and grants credit hours. Eureka provides course content and instruction. UM nets revenue in the process after passing through tuition payments.

Supplier Name	Amount	Campus	Summary Notes
HONEYWELL INTRNTL INC	\$52,600	UMF	Upgrade of building control and heating management systems at UMF. Existing software no longer supported based on technical and hardware requirements. Upgrading to newest software version for existing building management system.
ADVANCED EDUCL TECHNOLOGIES LLC	\$52,150	UM	Continuity with existing equipment from same manufacturer. Per the manufacturer dealer protected territory.
ADVANCED INFRASTRUCTURE TECHNOLOGIES	\$51,100	UM	Department (ASCC) owns copyright to reinforced composite beam design. Supplier holds the exclusive license to manufacture items using this technology. ASCC project to provide beams to MDOT and needs to purchase two beams in order to complete the required stress tests.
MELINK CORP	\$50,049	UM	Installation of exhaust hood system at Hilltop Commons at UM with proprietary management system that integrates with existing equipment deployed elsewhere on campus. The hoods are all centrally monitored and managed through this integrated control system.
JAMES LYONS	\$50,000	UM	Specialized services related to boilers at the university's steam plant for which the supplier has unique knowledge and capabilities.
CAEL	\$49,000	UMS	Purchase and implementation for all seven campuses of online survey tool for use by adult learners and adult degree completion programs as part of the University's strategic objective of supporting adult degree completion. Supplier is sole supplier of this survey as well as the provider for the last major survey conducted in 2014.

Supplier Name	Amount	Campus	Summary Notes
FARO TECHNOLOGIES INC	\$47,400	UM	Replacement and upgrade of a 3D Laser scanner that was originally purchased under a grant. Scanner is being replaced and utilizing existing articulating arm system from original purchase. Device used in the Advanced Manufacturing Center at UM and is made available to Maine industry as an essential resource not available anywhere else in Maine.
UPCEA	\$43,500	USM	Consulting services in the form of online program environmental scans, feasibility studies, and market studies performed by the consulting division of the University Professional and Continuing Education Association (UPCEA) of which the University is a member. This particular portfolio of services is only provided by UPCEA to its members and represents specific services that cannot otherwise be obtained. The services will support efforts to improve and grow USM's portfolio of online programs.
INSTRON A DIV OF IL TOOL WORKS INC	\$42,091	UM	Grant-funded calibration and maintenance of existing proprietary scientific test equipment. Equipment is utilized in support of the university's research in the use and production of composite-based materials.
PROCESS & AUTOMATION CONTROLS	\$40,250	UM	Purchase of specialized pump house control system as part of sea water tank system for marine life maintained as part of ongoing research at the UM Darling Marine Center in Walpole. The corrosive nature of seawater in concert with the need for 24/7/365 operation requires a customer designed solution. This component is only available directly from the manufacturer and is a unique component in the overall system design. Research supports multiple marine-based industries.

Supplier Name	Amount	Campus	Summary Notes
TA INSTRUMENTS WATERS LLC	\$39,500	UM	Grant-funded purchase of Thermo Mechanical Analyzer to analyze experimental polymers for UM research in emerging thermoplastic composites for large scale 3D printing for which this analyzer has unique and specific capabilities not otherwise available in the market. Research supports multiple potential Maine industries.
AXON ENTERPRISE INC	\$38,700	UM	Purchase of integrated fleet camera management system for the UM Police Department. Integrates into and proprietary to the existing body camera and fleet communication system. Utilizing this management system allows for reduced risk of liability by recording and maintaining video of officer interactions.
IBCONTROLS INC	\$37,507	USM	Upgrade to existing proprietary building environmental control system. Alternative would entail cost prohibitive replacement of entire control system.
INFORMATICA LLC	\$36,750	UMS	Purchase of two-year contract for cloud-based integration software system which provides critical link between the university's Student Information System and its Customer Relationship Management (CRM) system, which is currently transitioning from one platform to another more robust platform which will ultimately allow the University to more effectively and efficiently recruit and retain students. This integration toolset is licensed in the soon to be legacy CRM and retaining the integration platform reduces overall costs and risks during the transition.
HORIZON SOLUTIONS LLC	\$36,439	UM	Grant-funded addition to existing specialty safety fencing originally purchased in 2017 via a competitive process. Supplier consistently low bidder for safety fencing for this specific type and preference is to maintain continuity.

Supplier Name	Amount	Campus	Summary Notes
HORIZON SOLUTIONS LLC	\$35,870	UM	Grant-funded control system for hydraulic cylinder. Compatibility with existing system and needed to complete requirements under federal contract. This equipment previously tested (rented) in past and confirmed it is capable of handling required load & travel capacities and loading rates.
BANGOR TRUCK EQUIP	\$35,000	UM	Contract for repair services for snow plowing equipment, including emergency repairs from only supplier in close proximity to the UM campus with the ability to respond during snow emergency events.
TELEDYNE INSTRUMENTS INC	\$35,000	UM	Grant-funded proprietary battery upgrades for existing underwater gliders used in ocean acidification research at UM as part of broader climate change and ocean research.
BROADBAND LEGAL STRATEGIES	\$34,000	UMS	Consulting services related to recovery of revenue related to the Federal E-Rate program for which the provider is the foremost authority based on her experience as a former administrator at the FCC and her oversight role in the program and has been repeatedly successful recovering denied funding requests.
A-VIBE	\$32,000	UM	Grant-funded contract for continued maintenance of the Inter-Chem-Net website that allows collaboration between university and K-12 chemistry students as well as collaborative sharing of lab diagnostic equipment across the Inter-Chem-Net user population.
TECHMER PM LLC	\$32,000	UM	Grant-funded purchase of wood fiber-based substrate material for use in the Advanced Structures and Composites Center at UM for research that supports several Maine industries including boat building and transportation infrastructure. Substrate material must match materials previously used in small-scale 3D printing tests in order to ensure research data integrity.

Supplier Name	Amount	Campus	Summary Notes
COLLEGE BOARD	\$31,023	UMF	Purchase of student names for recruiting purposes. Supplier is a not-for profit membership organization and sole owner of multiple exams, publication, sand software related to "Official College Board Offerings," which include things such as SAT Online Course/Tests, Advanced Placement Program, Accuplacer, etc.
CENGAGE LEARNING	\$30,000	UMA	Online non-degree career training service for which pass-through charges to students result in net revenue to the university.
FREIGHTLINER OF MAINE INC	\$30,000	UM	Service contract for proprietary Freightliner industrial-grade rubbish packer system for which general and emergency repairs and maintenance are provided directly by the manufacturer.
MAINE COMRCL TIRE INC	\$30,000	UM	Truck and Heavy Equipment tire services for which this is the only supplier proximate to UM that can provide both 24x7 services and can match the specific tire characteristics required for specialized equipment.
BANGOR TRUCK EQUIP	\$30,000	UM	Contract for repair services for ancillary equipment for snow plowing and other operations, including emergency repairs from only supplier in close proximity to the UM campus with the ability to respond during snow emergency events.
WORDLAB	\$30,000	USM	Apprenticeship program for recent college graduates and mid-career professionals for development of special skills in strategic communication and relations focused on providing for the needs of Maine businesses in the State's targeted technology sectors. This provider is the only Maine-based provider able to effectively address this need.

Supplier Name	Amount	Campus	Summary Notes
CAPE ELEUTHERA INST	\$29,640	UM	Purchase of turnkey study abroad services at the Cape Eleuthera Institute in The Bahamas as part of field-based delivery of BIO 309 class on Sustainability and Conservation. Eleuthera provides a unique experience that directly matches the objective of the class.
IWORX SYSTS INC	\$29,250	UMPI	Like-for-like replacement of exercise and physiology training equipment and teaching resources upon which a human kinesiology class is based.
ELEMENTAL SCIENTIFIC INC	\$28,026	UM	Repair of equipment by original manufacturer. No other authorized repair centers.
OHANA TOUR SVC	\$27,872	UM	Grant-funded services for travel and logistics planning for study tour to China as part of Marine Fisheries Partnership project which seeks to enhance fisheries management best practices, research and education between China and other countries. Provider has unique experiences and relationships working with the Chinese delegation to the project.
HU FRIEDY MFG CO LLC	\$27,647	UMA	Instrument kits for dental hygiene students with technical specifications required by the dental hygiene academic program. Reviewed product from two other suppliers and found they did not have required features needed for students.
OHANA TOUR SVC	\$27,462	UM	Grant-funded services for travel and logistics planning for study tour to China as part of Marine Fisheries Partnership project which seeks to enhance fisheries management best practices, research and education between China and other countries. Provider has unique experiences and relationships working with the Chinese delegation to the project.



Supplier Name	Amount	Campus	Summary Notes
LAB AIDS INC	\$26,341	UM	Restocking of consumable materials in laboratory kits used by students - department reuses kits and restocks rather than buying whole new kits each semester as a means to control costs. Materials are part of a specific curriculum program designed to focus on STEM education in Maine.
GUINNESS WORLD RECORDS NORTH AMERICA INC	\$26,000	UM	Guinness is the global authority on record-breaking and their name recognition will draw significant media attention, exposing UM as one of the top research institutions in large-scale additive manufacturing and may lead to significant investments by funding agencies to pursue future research opportunities.
NOLDUS INFORMATION TECHNOLOGY INC	\$25,818	UM	Grant-funded purchase of integrated infrared camera and data analysis system for the study of muscle formation in Zebrafish, the study of which has applications in developing therapies for human muscular disorders like Muscular Dystrophy among other applications. The equipment is of unique and specialized design.
UNIV OF OXFORD	\$25,278	UM	Grant-funded travel and vessel services for an extended research cruise in the Southern Ocean and Antarctica as part of ongoing climate change research at UM. University of Oxford is coordinating services and financial transactions for the four research teams involved. Research is investigating global climate change and its impacts worldwide as well as in Maine and steps that can be employed to mitigate.
BIGELOW LAB FOR OCEAN SCIENCE	\$25,031	USM	Grant-funded testing and analysis services in support of a recycling program whereby discarded shellfish shells will be reused to help reduce ocean acidification. Research specifically targets the Maine-based oyster aquaculture industry. Supplier has unique capabilities and is being used to ensure data integrity with other companion research projects.

Supplier Name	Amount	Campus	Summary Notes
SARGENT CORP	\$25,000	UM	Contract for fabrication and repair services for snowplow blades, including emergency repairs from only supplier in close proximity to the UM campus with the ability to respond during snow emergency events.
CURTIS AIR	\$25,000	UM	Service, maintenance and repair of Cessna T172SP airplane. Two known FFA registered providers in the area; Curtis Air focuses on private aircraft so able to prioritize services when needed. Other providers focus is commercial and with only two in the area we are not able to get priority turn-around.
SPECTRUM REACH	\$24,500	UMA	Targeted television and online media ads seeking students from specific geographical areas.
COMBINED FLUID PRODUCTS CO	\$24,121	UM	Purchase of specialized pump house components as part of sea water tank system for marine life maintained as part of ongoing research at the UM Darling Marine Center in Walpole. The corrosive nature of seawater in concert with the need for 24/7/365 operation requires a customer designed solution. This component is only available directly from the manufacturer and is a unique component in the overall system design. Research supports multiple marine based industries.
SEA BIRD ELECTRONICS INC	\$24,013	UM	Grant-funded purchase of pH sensors to be added to underwater glider as part of ocean acidification research conducted at UM. Sensor is the first of its kind and was developed specifically to meet the requirements of this collaborative research project as set forth by the lead researcher at Rutgers University.
GLOBAL SVC PARTNERSHIPS LLC	\$24,000	USM	Travel services for study abroad course in Belize for which the supplier offers a unique and comprehensive variety of services and on-site capabilities, including the ability to create experiences with sufficient rigor to qualify for course credits.

Supplier Name	Amount	Campus	Summary Notes
LAB AIDS INC	\$23,925	UM	Grant-funded restocking of textbooks used by students K-12 teachers as part of the Maine STEM Partnership's efforts to promote inquiry-based science education in Maine. Textbooks were determined by the Maine Center for Research in STEM Education at UM to be the best overall middle school science curriculum.
KAMCO SUPPLY CORP OF BOSTON	\$23,750	UMF	Bathroom partitions standardized throughout campus are same manufacturer, Kamco. Kamco is sold only direct through Kamco Co. No other suppliers can provide this product.
CLEAN AIR DESIGNS INC	\$23,694	UM	Rooftop Air Handler equipment failure - repair materials from original manufacturer for compatibility. Existing equipment's remaining lifespan is approx. 15 years.
IBCONTROLS INC	\$23,632	USM	Upgrade to existing proprietary building environmental control system. Alternative would entail cost prohibitive replacement of entire control system.
PENGUIN RANDOM HOUSE LLC	\$23,500	USM	Keynote speaker for USM Graduation ceremony. The supplier (Random House) is the exclusive agent for this speaker.
MUTSU KADEN TOKKI LTD	\$22,969	UM	Purchase of specialized drill and line washer to support the emerging scallop aquaculture industry in Maine. This device, in concert with another of the same design purchased by another entity, will allow research to continue in cultivation of scallops (commercial farming).
BIOMONTR EQUIP SVCS	\$22,575	UM	Turnkey real-time DNA sequencer for which this equipment is the sole provider of digital PCR detection capability that is an essential requirement for the research this equipment will support. The research seeks to improve overall animal health in agriculture in Maine.

Supplier Name	Amount	Campus	Summary Notes
ADMITHUB INC	\$22,500	USM	Purchase of artificial intelligence-based messaging system designed to provide help and assistance to students, especially first year students. System is designed specifically for higher education and targets students at risk of continued enrollment past their first year, increase overall enrollment yield, and increase FAFSA completion rate (federal financial aid enrollment form). As an emerging technology, no other providers with specific higher education focus have been identified.
DURA TECH INDUSTRIAL & MARINE LTD	\$22,250	UM	Purchase of specialized seawater intakes as part of seawater tank system for marine life maintained as part of ongoing research at the UM Darling Marine Center in Walpole. The corrosive nature of seawater in concert with the need for 24/7/365 operation requires a customer designed solution. This component is only available directly from the manufacturer and is a unique component in the overall system design. Research supports multiple marine based industries.
LAB AIDS INC	\$21,615	UM	Purchase of newly released version of comprehensive middle school earth sciences curriculum that meets Maine learning standards and has been previously adopted by the Maine Center for Research in STEM Education at UM which seeks to promote the development of teaching professionals and resources focused on sciences-based education at K-12 schools in Maine.
CAMPBELL SCIENTIFIC INC	\$21,295	UM	Grant-funded purchase of proprietary replacement satellite transmitters for existing sea-based weather instruments that transmit weather data to NOAA GOES system weather satellites.

Supplier Name	Amount	Campus	Summary Notes
GF URECON LTD	\$20,993	UM	Unique products and could locate only two suppliers for quotes. Selecting lowest bidder and one that could provide quicker lead-time. Work must be complete in order to provide heat to buildings so time is of the essence.
LAB AIDS INC	\$20,645	UM	Grant-funded restocking of consumable materials in laboratory kits used by students - department reuses kits and restocks rather than buying whole new kits each semester as a means to control costs. This order upgrades existing stock to newest text edition for the resource.
BZDELL SPORT PSYCHOLOGY LLC	\$20,000	UM	Sport Psychology services for the UM Men's Ice Hockey program. The only provider with a practice that specializes on the specific unique needs of collegiate ice hockey programs.
A L TIER II LLC	\$20,000	UM	Partnership agreement for marketing UM Athletic Events, including in person (radio, TV, online broadcasts). This will benefit enrollment efforts for various Division of Lifelong learning programs and provides income for UM Athletics, which receives a portion of the funds raised. Supplier (through Blackbear Sports) has exclusive rights to market at UM Athletic Events since 2015 via competitively bid contract. This services falls outside of the scope of that agreement.
A L TIER II LLC	\$20,000	UM	Partnership agreement for marketing UM Athletic Events, including in person (radio, TV, online broadcasts). This will benefit enrollment efforts for various Division of Lifelong learning programs and provides income for UMaine Athletics, which receives a portion of the funds raised. Supplier (through Blackbear Sports) has exclusive rights to market at UM Athletic Events since 2015 via competitively bid contract. This services falls outside of the scope of that agreement.

Supplier Name	Amount	Campus	Summary Notes
COMPOUNDING SOLUTIONS LLC	\$19,775	UM	MTI grant-funded purchase of pre-mix materials and testing for use in the large-scale 3D printing at the Advanced Structures and Composites Center at UM. Supplier is considered a cluster partner in the MTI-backed proposal to establish a Maine-based supply chain for bio-filled materials for use in the 3D printer. Overall research supports several Maine industries including boat building and transportation infrastructure.
ACCUSPEC INC	\$18,981	UM	Like-for-like replacement of exhaust hood system components utilized in research labs on campus (there are 51 hoods of this type and manufacturer across the UM campus).
BAUER HOCKEY INC	\$18,750	UM	Hockey skates for UM Men's Ice Hockey team - skates are specified by athletes and coaching staff and are custom made to match specific requirements of each athlete. Multiple suppliers utilized for this purpose.
HORIZON SOLUTIONS LLC	\$18,015	UM	Grant-funded purchase of hydraulic cylinder actuator as part of an existing system designed to test structural integrity of large components, in this case a large composite beam for the Advanced Structures and Composites Center at UM. Actuator specifically matches and integrates into existing thus ensuring operational and research test data integrity. Overall test rig used for multiple scenarios including offshore wind blades and structural composite beams, among other uses.
CATHERINE BOHLS	\$17,000	USM	Grant-funded contract with training facilitator for an Early Child Care Education for which maintaining continuity of facilitation is essential across multiple years of the grant. Note that training takes place at multiple sites across Maine.

Supplier Name	Amount	Campus	Summary Notes
SOCIETY FOR HUMAN RESOURCE MGMT	\$16,800	USM	Purchase of certification test preparation books for students attending professional development classes at USM in HR Management. The materials are proprietary to the SHRM-CP and SHRM-SCP professional certifications, obtaining which is the primary objective of the classes. Costs pass through to students.
CONSOLIDATED ELECTRICAL DISTRIBUTORS INC	\$16,633	UMF	Purchase and installation of energy efficient LED lights utilizing a supplier who previously installed similar lights at UMF. Under an Efficiency Maine initiative, the final net expenditure for this PO is approximately \$5,000 – a substantial savings.
CAPPEX COM	\$16,500	USM	Re-order of targeted mailing list for potential students for which the supplier has proprietary content.
A L TIER II LLC	\$16,500	USM	Purchase and installation of an athletic content management system for the USM Athletics Department for which all members of the Little East Athletic Conference have standardized to facilitate sharing of athletic data and game film across the conference.
ANASAZI INSTRUMENTS	\$16,450	USM	Upgrade and service for NMR Spectroscopic equipment in the USM Chemistry lab. Equipment has been in service for more than 20 years and service and upgrade must be performed by original equipment manufacturer.
OPTIMATION TECHNOLOGY INC	\$16,435	UM	Grant-funded maintenance services for automated control and data acquisition system for the pilot plant creating cellulose-based fuels. Service provider designed and installed the control system including proprietary data capture interfaces.
ALLEN INSURANCE & FINANCIAL	\$16,160	UMS	Marine Insurance covering students or third parties that may be injured in diving accidents. Broker is the only one in Maine that can place this excess surplus lines insurance

Supplier Name	Amount	Campus	Summary Notes
TRILIONQUALITY SYSTS LLC	\$16,000	UM	This is an update to existing license and supplier is only authorized dealer in US.
LONGEVITY LINK CORP	\$15,200	UM	Non-invasive portable optical scanner to scan human skin to measure fruit and vegetable consumption as part of larger initiatives to reduce certain health risk factors, including cardiovascular diseases, obesity, cancers and age-related degenerative eye diseases. Device is unique in its ability to measure fruit and vegetable consumption with a simple external skin scan.
JBELLAVANCE CONSULTING INC	\$15,000	UMF	Comprehensive student search evaluation services aimed at better aligning UMF's market approach to its search process for identifying students who meet the University's student search profile. Provider has unique capabilities having worked for the leading supplier of student names along with experience outside of that supplier, thus providing comprehensive insights into the student search marketplace that would otherwise need to be gathered and synthesized from multiple sources.
SIMON & SCHUSTER INC	\$15,000	UM	Grant-funded speaker services for an event hosted by the Stephen E King Chair Fund for which the speaker has been identified as the best option given the subject matter.
JBELLAVANCE CONSULTING INC	\$15,000	USM	Comprehensive student search evaluation services aimed at better aligning USM's market approach to its search process for identifying students who meet the University's student search profile. Provider has unique capabilities having worked for the leading supplier of student names along with experience outside of that supplier, thus providing comprehensive insights into the student search marketplace that would otherwise need to be gathered and synthesized from multiple sources.



Supplier Name	Amount	Campus	Summary Notes
ASSOCIATION OF CLIMATE CHANGE OFCRS	\$15,000	USM	Grant-funded contract for services for the Muskie School at USM to conduct a Leadership Exchange program for elected officials in the Narragansett Bay watershed, which will educate these officials on climate-change related decision making, as well as link these officials to other leaders in coastal locales. The service provider is currently the only entity qualified to address the climate change related needs of policy makers in state and local governments.
PINE TREE FOOD EQUIP INC	\$15,000	UMF	Repair and maintenance of kitchen equipment. In the past UMF has attempted to locate other restaurant equip repairs suppliers but has been unable to get any to respond to our request for a proposal. These requests to obtain a proposal were done via phone calls so no documentation is available.
FULL MOON COMM INC	\$14,950	USM	Copywriting services for USM Office of Marketing and Brand Management for which continuity of service is essential in order to maximize quality and value for these services while maintaining the developed style and voice needed to extend the University's brand message.
SMARTLITE	\$14,940	UM	Advertising located at the Maine Mall as part of UM's broader marketing strategy. Since Smartlite has an exclusive contract with the Maine Mall, the University has no other options for contracting for this targeted advertising and location.
SHELLFISH EQUIP	\$14,800	UM	Specialized equipment not available from other aquaculture equipment manufacturers. Custom designed to work with existing water pump and generator to be portable. Other aquaculture equipment manufacturers make washer/tumblers but not washers designed to work in the same manner as this. This supports research in development of scallop industry aimed at diversifying Maine's working waterfront and broadening products and markets.

Supplier Name	Amount	Campus	Summary Notes
WRIGHTS MEDIA LLC	\$14,500	UMA	Purchase of rights to use online badge for "US News Best Online Programs 2020" for marketing purposes - supplier has exclusive right to sell the online badge rights.
NATIONAL EVENT PUBLICATIONS	\$14,500	UMPI	Targeted marketing for the UMPI for publication in Boston Red Sox yearbook with sole publisher of MLB team yearbooks.
PLEASANT RIVER LUMBER CO	\$14,477	UM	Grant-funded purchase of green wood sawdust and kiln dried wood shavings for the Witter Farm from only supplier within economically feasible distance that can provide the volume of product needed.
INSTRON A DIV OF IL TOOL WORKS INC	\$14,398	UM	High capacity testing frames required for high load testing. Supplier is manufacturer of existing equipment. This purchase includes repairs to existing equipment, calibration, and purchase/installation of new equipment. Continuity/compatibility is essential.
SEA BIRD ELECTRONICS INC	\$14,000	UM	Grant-funded service, calibration and maintenance by original equipment manufacturer of underwater sensors that provide hourly weather, current, and water-property data to several federal agencies (e.g., NOAA, USCG) that in turn provide critical data to support commercial and recreational marine activities in the Gulf of Maine.
CITY OF AUGUSTA	\$14,000	USM	Rental of the Augusta Civic Center for the PBIS Conference, which provides professional development for K-12 special needs teachers - only location in the Augusta area that could accommodate the event.
COLLEGE BOARD	\$14,000	USM	Purchase of student names for recruiting purposes. Supplier is a not-for profit membership organization and sole owner of multiple exams, publication, sand software related to "Official College Board Offerings", which include things such as SAT Online Course/Tests, Advanced Placement Program, Accuplacer, etc.

Supplier Name	Amount	Campus	Summary Notes
LINKEDIN CORP	\$13,775	USM	Licensing and services agreement with social-media-based employee recruitment services for USM that blends the most ubiquitous employment-related social media platform with active recruitment support, focused on two key areas; 1) supporting the university's affirmative action plan and building workforce diversity, and 2) actively recruiting pool of potential job candidates who have earned a Doctorate and are seeking employment in academia.
ROGUE DETECTION TEAMS	\$13,719	UM	Grant-funded trained dog scent detection services to search for bats roosting in talus slopes (heavy rocks and boulders) as part of UM Wildlife Ecology research. Special training in traversing and searching talus slopes as well as in searching for bats across multiple scent vectors is a unique and required capability that no other providers possess. This supplier has successfully supported very similar research in Alaska.
IRIS NETWORK	\$13,500	UM	UM Seed Grant-funded project meant to improve independence by blind and visually impaired Mainers. Supplier is the only non-profit organization in Maine supporting vocational, mobility and skill training for this group of people. UMS develops the app; supplier provides expertise and input, testing and evaluation of the app within their curriculum.
TURNER DESIGNS INC	\$13,389	UM	Purchase of multi-wavelength chlorophyll and blue algae pigment sensor used in studying lake sediment algae content for climate change research for which the alternative of single wavelength sensors would increase cost and decrease efficiency, and is compatible with currently utilized equipment. Equipment specifically measures presence of blue green algae in toxic algae blooms.

Supplier Name	Amount	Campus	Summary Notes
3DPRINTCLEAN	\$13,268	UM	Grant-funded purchase of fire suppression and air filtering enclosure for a small-scale 3D printer for the Advanced Composites Center at UM for which the design and components are proprietary to the original printer manufacturer. Part of ongoing research into the use of wood fiber derived substrates for use in 3D printing technologies.
WET LABS INC	\$13,190	UM	Grant-funded service, calibration, and maintenance provided by original equipment manufacturer for several underwater instruments for monitoring of marine water quality utilized by and for various research projects within the School of Marine Sciences at UM.
SUGARLOAF MTN CORP	\$13,107	UMF	Continued use of event facility for cultivation and development of alumni to drive enrollment and giving at UMF. Facility has been used for several years previous and is the most central to UMF, thus reducing overall costs for all participants and for the university.
CHARLES RIVER LABS MONTREAL ULC	\$12,700	UM	Tissue analysis and mapping for the UM School of Food and Agriculture for which continued use of same supplier as previous project analysis is essential in order to maintain research data integrity. The underlying research supports efforts to identify methods to reduce the incidence of post-surgical infection in humans.
MODERNTHINK	\$12,670	UMS	Proprietary provider of database software program that supports the university's participation in the Great Colleges to Work For program.
GEOCEANTECH CO LTD	\$11,880	UM	Grant-funded purchase of a Temperature Gradient Incubator for growth of phytoplankton as part of ongoing ocean acidification research at UM. Research is focused on the impacts and possible remediation of acidification of the Gulf of Maine and its impact on aquaculture. Incubator has unique characteristics needed for this research and not available elsewhere.

Supplier Name	Amount	Campus	Summary Notes
INSTRON A DIV OF IL TOOL WORKS INC	\$11,323	UM	Calibration and maintenance of existing proprietary scientific test equipment. Equipment is utilized in support of the University's research in the use and production of composite-based materials.
BAUER HOCKEY INC	\$11,070	UM	Hockey sticks for UM Men's Ice Hockey team - sticks are specified by athletes and coaching staff and are custom made to match specific requirements of each athlete. Multiple suppliers utilized for this purpose.
SEILER INSTRUMENT & MFG CO	\$11,059	USM	Proprietary motor replacement and routine maintenance for Star Projector at USM planetarium.
MACRAE SPEAKERS & ENTERTAINMENT LLC	\$11,000	UM	Guest speaker services for Dr. Jackson Katz, co-founder of the Mentors in Violence Prevention (MVP) program who will offer two presentations at UM to athletes, and to the campus community at large. Supplier is the exclusive agent for the speaker who is considered a preeminent authority on sexual and gender violence prevention and gender equality.
POLYSTRAND POLYONE CORP	\$10,949	UM	Grant-funded specialized thermoplastic composites with dimensions up to and including 101" x 172". Through literary review and contacts of at least 2 possible providers, unable to locate companies able to meet the required sizes.
AXON ENTERPRISE INC	\$10,784	UM	Purchase of tasers for the UM police force that match existing deployed units and are part of a proprietary platform that includes integrated tasers and body worn cameras.
GPS WEB SHOP INC	\$10,688	UM	GPS Tracking Collars for livestock being used for research. Specific unit is the only one on the market with the specifications required to accurately determine grazing behavior characteristics, other potential suppliers were reviewed. This supplier only viable option to provide the volume of collars needed for this research project.

Supplier Name	Amount	Campus	Summary Notes
AV TECHNIK LLC	\$10,615	UMA	Continued use of AV service provider for UMA commencement for which providing continuity of service has been essential.
ROBATEL INC	\$10,500	UM	Grant-funded equipment supports testing an extraction process for removing acids from woody biomass. Ultimately, the project will for manufacture of gasoline and jet fuel from woody biomass (trees) harvested in Maine. Able to identify only two suppliers with this type of equipment. Renting units from both suppliers before deciding which, if either, will ultimately be purchased.
SCHOODIC INST AT ACADIA NATL PARK	\$10,328	UM	UM School of Biology and Ecology hosts a freshman orientation event at the Schoodic Education and Research Center - the Center provides content and resources that support the academic program. Rather than house students elsewhere and incur costs and lose time to transport them, students are housed and fed at the Center as well.
SEASPACE CORP	\$10,125	UM	Grant-funded upgrade of proprietary satellite data analysis software used in various research projects at the School of Marine Sciences at UM. Upgrade of system that has been in use since 1996 and for which continued utilization ensures overall and ongoing data integrity.

#### NAMED IN GRANT PURCHASES

Goods and/or services specifically named in grant awards. When these goods and/or services are available from multiple sources the competitive procurement standard applies unless the grant requires, was contingent upon, or was otherwise awarded with the explicit expectation that a specific good or service would be procured to carry out the award.

Supplier Name	Amount	Campus
SYNTIRO	\$2,037,857	UMF
UNIV OF VERMONT & STATE AGRIC COLLEGE	\$991,659	UM
UNIV SYST OF NEW HAMPSHIRE	\$971,406	UM
BIGELOW LAB FOR OCEAN SCIENCE	\$681,750	UM

Supplier Name	Amount	Campus
TREASURER STATE OF MAINE	\$500,000	UMA
COASTAL ENTERPRISES INC	\$415,000	USM
MOTE MARINE LAB INC	\$399,961	UM
NOVA SOUTHEASTERN UNIV INC	\$399,373	UM
AUBURN UNIV	\$356,000	UM
DOWNEAST INSTITUTE	\$250,000	UM
JUSTICE RESEARCH AND STATISTICS ASSN	\$239,622	USM
DOWNEAST INSTITUTE	\$236,625	UM
GOOD SHEPHERD FOODBANK	\$225,000	UMF
UNIV SYST OF NEW HAMPSHIRE	\$218,400	USM
BIGELOW LAB FOR OCEAN SCIENCE	\$203,412	UM
SAVE THE BAY	\$190,262	USM
LISA M LETOURNEAU MD LLC	\$173,654	UMF
PUBLIC CATALYST GRP CORP	\$158,350	USM
THROWE ENVIRONMENTAL	\$150,000	USM
AVCOG	\$143,000	USM
ATLANTIC CORP	\$141,044	USM
BIO RAD LAB INC	\$140,745	UM
UNIV OF MASSACHUSETTS DARTMOUTH FNDTN I	\$139,812	UM
MT BLUE REGIONAL SCHOOL DISTRICT	\$128,409	UMF
TRICIA MOSHER CONSULTING	\$124,140	USM
SOCIEDAD DE HISTORIA NATURAL NIPARAJA AC	\$120,000	UM
CORNELL UNIV	\$114,855	UM
KANSAS STATE UNIV	\$107,500	UM
WOODS HOLE OCEANOGRAPHIC INSTITUTION	\$104,677	UM
FAMILY & CMNTY MEDIATION	\$88,760	UM
NORTH CAROLINA STATE UNIV	\$88,469	UM
WET LABS INC	\$85,408	UM
GULF OF MAINE RESEARCH INST	\$82,159	UM
IOWA STATE UNIV	\$80,029	UM
VALMET INC	\$78,372	UM
UNIV OF MIAMI	\$77,727	UM

Supplier Name	Amount	Campus
AAAS	\$75,605	UM
UNIV OF IDAHO	\$75,265	UM
UNIV OF KENTUCKY RESEARCH FNDTN	\$75,000	UM
WASHINGTON STATE UNIV	\$74,733	UM
VIRGINIA POLYTECHNIC INST & STATE UNIV	\$73,940	UM
COMPOSTING SME LLC	\$72,408	UM
UNIV OF NEW ENGLAND	\$71,808	UM
DECISION RESEARCH	\$68,597	UM
NORTHERN MAINE DEVELOPMENT COMMISSION	\$67,000	USM
AUDUBON SCTY OF RHODE ISLAND	\$65,091	USM
MSAD 44	\$65,000	UMF
RSU 74	\$65,000	UMF
MSAD 58	\$65,000	UMF
SEQUOIA SCIENTIFIC INC	\$64,032	UM
QUIXOTE EXPEDITIONS LLC	\$60,000	UM
COASTAL ENTERPRISES INC	\$59,594	UM
MANOMET CTR FOR CONSERVATION SCIENCES	\$58,672	UM
RSU 39	\$55,790	UMF
GULF OF MAINE RESEARCH INST	\$53,500	UM
AOS 96 MACHIAS SCHOOL DEPT	\$52,500	UMF
HEALTH ECONOMY LLC	\$49,900	UMF
MAINE AQUACULTURE ASSN	\$47,300	UM
NERACOOS	\$45,857	USM
SOUTHWEST RESEARCH INST	\$45,759	UM
UNIV OF MONTANA	\$45,000	UM
PENNSYLVANIA STATE UNIV	\$42,470	UM
GULF OF MAINE RESEARCH INST	\$42,409	UM
ADVANCED COMPOSTING TECHNOLOGIES LLC	\$42,000	UM
MT BLUE REGIONAL SCHOOL DISTRICT	\$41,800	UMF
NATURE CONSERVANCY	\$40,008	USM
BARBARA KATES	\$40,000	USM
UNIV OF RHODE ISLAND	\$40,000	USM



Supplier Name	Amount	Campus
HORIZON RESEARCH INC	\$40,000	UM
MSAD 37	\$40,000	UMF
MASS AUDUBON	\$39,000	USM
INTEGRATED LEARNING INNOVATIONS INC	\$37,500	UM
PREUSSER RESEARCH GRP INC	\$35,700	USM
MT DESERT ISLAND BIOLOGICAL LAB	\$35,009	UM
MSAD 27	\$35,000	UMF
MSAD 70	\$35,000	UMF
RSU 4	\$34,735	UMF
MAINE AQUACULTURE INNOVATION CTR	\$34,400	UM
INDICES CONSULTING LLC	\$34,000	USM
MSAD 59	\$32,217	UMF
KIMBERLY GROFF	\$31,500	USM
BROWN UNIV	\$30,333	USM
CAPE COD COMMISSION	\$30,000	USM
SYRACUSE UNIV	\$30,000	USM
NAVAL ENERGIES	\$30,000	UM
MARINE BIOLOGICAL LAB	\$29,817	UM
BIGELOW LAB FOR OCEAN SCIENCE	\$29,671	UM
NEW ENGLAND AQUARIUM	\$29,166	UM
MSAD 44	\$28,647	UMF
RSU 10	\$28,616	UMF
JUDITH F LOREN	\$28,500	USM
SYNDAVER LABS INC	\$27,750	UMA
BIGELOW LAB FOR OCEAN SCIENCE	\$27,000	UM
GALLUP INC	\$26,498	USM
BATES COLLEGE	\$26,402	UM
RSU 73	\$25,626	UMF
COLBY COLLEGE	\$25,448	UM
RSU 56	\$25,264	UMF
MSAD 20	\$25,200	UMF
RSU 74	\$25,150	UMF

Supplier Name	Amount	Campus
TOWN OF BAILEYVILLE SCHOOL DEPT	\$25,000	UMF
MAINE ACADEMY OF NATURAL SCIENCES	\$25,000	UMF
CORNVILLE REGIONAL CHARTER SCHOOL	\$25,000	UMF
SUSAN PATE	\$24,990	USM
FRIENDS OF CASCO BAY	\$24,626	USM
MSAD 33	\$24,000	UMF
CORNELL UNIV	\$23,317	UM
UNIV OF FLORIDA	\$23,250	UM
MSAD 14	\$23,104	UMF
WINDOWDRESSERS INC	\$22,800	USM
MSAD 3	\$22,323	UMF
GULF OF MAINE RESEARCH INST	\$22,124	UM
CHRISTINE B FEURT	\$21,196	UM
WILLIAM SEEKINS	\$20,400	UM
OPPORTUNITY ALLIANCE	\$20,000	USM
CENTRO DE CIÊNCIAS DO MAR DO ALGARVE	\$20,000	UM
UNIV OF NEW ENGLAND	\$20,000	UM
MAINE AQUACULTURE INNOVATION CTR	\$20,000	UM
MAINE AQUACULTURE INNOVATION CTR	\$19,960	UM
SOUTHERN MAINE CMNTY COLLEGE	\$19,843	UM
JACKSON LAB	\$18,765	UM
LIMESTONE SCHOOL DEPT	\$16,300	UMF
HAWTHORNE VALLEY ASSN INC	\$15,894	UM
GARY FLORY	\$15,300	UM
VIRGINIA POLYTECHNIC INST & STATE UNIV	\$15,191	UM
CHANGE HEALTHCARE PHARMACY SOLUTIONS INC	\$15,000	USM
COASTAL ENTERPRISES INC	\$15,000	UM
CARLANN M WELCH PSYD LLC	\$14,940	USM
MAINE INDIAN EDUC	\$14,600	UMF
KAREN L GROAT	\$14,340	UM
RSU 78	\$13,950	UMF
OHIO STATE UNIV	\$13,374	UM

Supplier Name	Amount	Campus
MSAD 13	\$13,158	UMF
MSAD 58	\$13,000	UMF
PRESUMPCOT REGIONAL LAND TRUST INC	\$12,900	USM
BIGELOW LAB FOR OCEAN SCIENCE	\$12,500	UM
RSU 38	\$11,900	UMF
MSAD 37	\$11,696	UMF
MARINE BIOLOGICAL LAB	\$11,640	UM
CANDACE A KANES	\$11,500	UMA
TYLER TECHNOLOGIES INC	\$11,200	USM
MT DESERT ISLAND BIOLOGICAL LAB	\$10,900	UMPI
DYNATA LLC	\$10,899	UM
SAN JOSE STATE UNIV RESEARCH FNDTN	\$10,636	UM
COLLEGE AVENUE STUDENT LOANS LLC	\$10,253	UMF
COASTAL ENTERPRISES INC	\$10,225	USM

## EMERGENCY PURCHASES

These may be made only to meet true emergencies arising from unforeseeable causes. Emergency purchases should be made on the basis of competitive procurement and approved in advance whenever practicable. In FY20, a number of these purchases are connected to the global COVID-19 pandemic and activities to serve local and state needs including hand sanitizer production for health care providers, as well as purchase of personal protective equipment (PPE) like face coverings to protect UMS employees consistent with public health guidelines.

Supplier Name	Amount	Campus	Summary Notes
FACTORY MUTUAL INSURANCE CO	\$965,000	UMS	University-wide property insurance coverage for FY20. Previously the university purchased this insurance through a public purchasing consortium. However, when made aware that the cost of the insurance would increase by \$150,000 or 17 percent, options were explored to contain the cost. By executing a new policy directly with carrier, Risk Management has been able to reduce the increase to 9 percent. A formal solicitation process will be conducted over the next year to secure a longer-term solution.
TA INSTRUMENTS WATERS LLC	\$493,535	UMS	Replacement due to an equipment fire; equipment replacement. Direct replacement of equipment purchased in 2011 and will be reimbursed by insurance.
SERVPRO OF PORTLAND & S PORTLAND	\$292,469	UMS	Water Mitigation at USM Woodbury Campus Center. Significant water damage to building due to fire main break. Removal of water, mud, and damaged surfaces required immediate attention to prevent mold, repair to fire suppression system, and remove obstacles dangerous to workers. Supplier is preferred provider with UMS insurance provider, FM Global and honored FM Global pricing and additionally has provided satisfactory services to USM.
PENOBSCOT CLEANING SVCS INC	\$190,078	UM	Risk Management request in response to flood at Advance Structures. Only supplier that responded quickly and could be on-site same day.
RAMONA MUNSELL & ASSOC CONSULTING INC	\$170,984	UMPI	Consulting services for Title III Grant, required UMPI to act quickly due to amount of work required prior to US Department of Education releasing grant application period. Agreement signed Nov 2016 with application period expected 1st quarter of 2017. Agreement included a four-year cycle renewal until successful award. Supplier selected based on prior working relationships at previous universities and high rate of success securing Title III Grants.
ENVIRONMENTAL SAFETY PROFESSIONALS INC	\$150,000	UM	Extension of existing competitively bid contact for asbestos air monitoring services for which a new RFP could not be completed due to resource constraints caused by the pandemic.

Supplier Name	Amount	Campus	Summary Notes
LABSTER INC	\$140,000	UMS	Software required for rapid transition to online learning due to pandemic
SPLIT ROCK DISTILLING	\$118,851	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic.
EASTMAN MACHINE CO	\$95,490	UM	Grant-funded purchase of computer controlled cutting machine for the Advanced Composites lab at UM. Extensive evaluation of potential equipment meeting grantor specifications narrowed the device to one manufacturer. Although that manufacturer sells directly and via resellers, time constraints associated with project deadlines did not allow time to conduct a competitive bidding event, and was ordered direct from the manufacturer.
PRESIDIO NETWORKED SOLUTIONS LLC	\$94,645	UMS	IT support service required to achieve & maintain performance, reliability, and security of critical on-campus enterprise wide system network environments throughout the institution, which reside within this virtual server environment. State of Maine contract utilized in the past but UMS renewal period does not coincide and we are currently in the "grace period", thus not allowing time for procurement process. This renewal provides coverage through October 2022.
ENVISTA FORENSICS LLC	\$88,644	UMS	Restoration of equipment damaged in fire. Supplier is vendor of choice with our property insurance carrier, FM Global. Delay would cause additional damage to equipment due to mold, mildew, etc.
NRCCUA	\$83,100	USM	Purchase of data analysis toolset provided by supplier who currently provides proprietary potential student data used for targeted marketing at USM. Toolset allows USM to combine its own prospective student data with the supplier's data to even more precisely target its marketing efforts, thus increasing yield efficiency. Due to enrollment cycle timing, time does not exist to fully evaluate market alternatives. A competitive process will be initiated if determined to be of long-term value.

Supplier Name	Amount	Campus	Summary Notes
ASCEND LEARNING HOLDINGS LLC	\$71,500	UMFK	Technology based assessment, testing, and certification solutions for nursing program. Attempts to roll these products under existing contract failed due to supplier change in structure. ATI, a division of Ascend Learning does not enter into contracts, only online click-through agreements, which UMS does not allow. Products needed for continuity until an alternative product and bidding event can take place. It was expected for that to happen in FY20 for use in FY21 but due to COVID-19 Sourcing resources had to be redirected to pandemic response.
ASCEND LEARNING HOLDINGS LLC	\$68,553	USM	Technology-based assessment, testing, and certification solution for the nursing program. Attempts to roll these products under existing single contract failed due to supplier change in structure. ATI, a division of Ascend Learning, does not enter into contracts; only online click-through agreements, which UMS does not support necessitating further investigation and negotiation with this supplier. Products needed for continuity for nursing students and their academic experience. A long-term plan for these services will be investigated and determined in the coming year and will be based primarily on program/student needs.
VHB	\$65,360	USM	Engineering Services to develop Transportation Demand Management Plan/Parking & Traffic Study. Time sensitive to ensure construction is not delayed in building new Residence Hall and Student and Career Center, which would have adverse effect on enrollment. Target completion date for these buildings is Fall 2022 based on university leadership expectations. Data generated as a result of these engineering services requires City of Portland site review before a building permit can be approved. An RFQ process typically takes two-three months; given the aggressive timeframe for completion of the new construction a waiver from the normal RFQ process for design services at this level was provided.
TURNITIN LLC	\$62,919	UMS	Software required for rapid transition to online learning due to pandemic
INTERFACE INC	\$60,498	UM	Grant-funded purchase of a load cell instrument required for ongoing research for the US Army at the Advanced Structures and Composites Center at UM. Time was not available between when the need was identified and the actual use required to maintain the grant-specified timeline to conduct a formal bidding process. Multiple suppliers were contact and quotes obtained - the lowest cost responsive and responsible bidder was selected.

Supplier Name	Amount	Campus	Summary Notes
AMERICAN ROOTS WEAR INC	\$59,400	UMS	Purchase of cloth face coverings for all University employees due to pandemic. Purchased from same supplier the State used in its first round of purchases
EXPERIAN	\$55,620	UMS	FY21 renewal of QAS address validation software critical to enrollment, retention, billing, and other critical revenue streams to UMS. Contract term required any renewals be committed to by May 31. UMS intended to rebid contract but was delayed due to COVID-19 sourcing resources being redirected to pandemic response.
FASTCO CORP	\$53,553	UM	Emergency repair services for a major malfunction in Boiler 7 at the UM Steam Plant for which immediate repairs were needed in order to preclude a more major system shutdown which would have resulted in loss of heat over a significant portion of the campus.
WELLSPRING WORLDWIDE INC	\$49,226	UM	Purchase and implementation of database solution to manage all commercialization activities for UM. It replaces antiquated in-house Access database designed in 1995. Unforeseen, increased throughput as directed by BOT, Chancellor, and President on commercialization activities has strained the old system. Conducted abbreviated search/review process of five potential solutions (including Wellspring) and determined Wellspring presented the most complete solution at a reasonable cost. Implementation of 5-6 months with transition at new Fiscal Year, thus not allowing time for formal competitive process to take place.
DMC PAINTING REMODELING & FLOORING	\$44,981	UM	Unanticipated HVAC system failure at the UM Tidewater Learning Center for which the contracted building management company affected emergency repairs.
COMPOSITE DESIGN & DEVELOPMENT LLC	\$40,000	UM	Contract with US Army; Advanced materials components for Ground Vehicle Systems Commend. Deliverable deadline are six months. Supplier has unique qualifications and is a known specialist in the area of advanced materials. This supplier will allow us to move forward in the least time with most efficiency.
MOSSY LEDGE SPIRITS LLC	\$36,580	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
MOSSY LEDGE SPIRITS LLC	\$36,580	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic

Supplier Name	Amount	Campus	Summary Notes
ASCEND LEARNING HOLDINGS LLC	\$36,000	USM	Licensing of online software system that supports field work of nursing students. RFP for this system is in the works, but has not been completed. It was expected for that to happen in FY20 for use in FY21 but due to COVID-19 sourcing resources had to be redirected to pandemic response.
DIRIGO ARCHITECT ENGINEER LLC	\$34,850	UMS	Architectural Engineering topographical survey for USM P3 Dorm/Student Center project. Services were not requested from developer as part of original RFI proposal submission. When known it would be required, inquiries with other limited survey suppliers in area resulted in determining this supplier could provide the services with finished materials in time to not cause a delay in the project. Materials resulting from this purchase will also be used for decommissioning/ demolition activities for this development project.
MARRIOTT BOSTON NEWTON	\$33,881	UM	Catering meeting space for accepted student reception for Boston-area students accepted for admittance to UM. Although a favorable suburban location was chosen (easy access, free parking for participants), a full competitive process was not conducted and will be going forward for similar events.
ACCENTURE LLP	\$32,400	UMS	Extension of marketing software implementation consulting and training contract in support of Admissions CRM and onboarding graduate admissions. Contract extension to allow no disruption in services until Sourcing resources can be redirected from COVID-19 response.
SPLIT ROCK DISTILLING	\$29,713	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
SPLIT ROCK DISTILLING	\$29,713	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
TALEND INC	\$27,360	UMS	The UMS amasses vast quantities of data, both operational and research based. Through an competitively bid contract, UMS has been creating a framework and building expertise in managing data in a data warehouse-type environment allowing for more data-driven decision making and operational improvements. Part of this process requires data extraction and transformation toolsets. To date UMS has utilized a free and open platform, but has now progressed to needing an enterprise-level toolset. Eventually after the critical level of expertise has been developed, an RFP process will be conducted for UMS-wide toolset infrastructure. This purchase is intended to bridge the gap.



Supplier Name	Amount	Campus	Summary Notes
CBORD GROUP INC	\$26,010	UMS	Existing competitively bid contract was extended to allow time for transition to System wide unified one-card e-commerce solution. Transition will happen during middle of contract extension period in an effort to reduce the impact on students.
NORTHEAST RESTAURANT EQUIP INC	\$25,000	UM	Dept. uses two suppliers for repair of equipment. Annual spend unknown up-front. Given fact past two fiscal years have exceeded \$10K department will work with Sourcing to secure long-term contract for FY21.
ATLASSIAN PTY LTD	\$23,250	UMS	License renewal for Information Technologies help desk tracking software, which although originally operated at a small scale has since grown to exceed the bidding limit. An RFP team is currently preparing a more comprehensive solicitation so that subsequent licensing will be via a competitive process.
XWAVE AV LLC	\$23,040	UMS	Purchase of audio/visual equipment as part of classroom technology upgrade project. University employee misunderstood/misinterpreted University policy and ordered equipment without bidding. Since this was discovered after the equipment had been installed, options for bidding were not available. Department followed up with training and did establish that the prices charged for the equipment were reasonable and consistent with market prices.
JSI STORE FIXTURES INC	\$21,600	UM	Purchase of portable hygiene barriers as part of the university's efforts to provide a safe on-campus environment due to the pandemic
HARDSHORE DISTILLING CO	\$21,216	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
WATERMARK INSIGHTS LLC	\$20,711	UM	Several providers of student assessment and performance tracking technologies have merged into a new company. Overlapping contract end dates have been extended so all Contracts now co-terminate in 2022 and will be rebid.
WATERMARK INSIGHTS LLC	\$20,400	UMF	Several providers of student assessment and performance tracking technologies have merged into a new company. Overlapping contract end dates have been extended so all Contracts now co-terminate in 2022 and will be rebid.
LINE X OF BANGOR	\$20,000	UM	Protective automotive bedliners. Past two fiscal years spend was low at \$550 so FY20 was not anticipated to be large. An unexpected number of vehicles acquired in FY20 needing the liners. Supplier is primary Line-X dealer for industrial/commercial applications. Other dealers cannot offer broad range of applications needed.

Supplier Name	Amount	Campus	Summary Notes
VERITIV OPERATING CO	\$19,782	UM	Purchase of hand sanitizer as part of the university's efforts to provide a safe on-campus environment due to the pandemic
TRANE	\$19,133	UM	Emergency replacement of air conditioner coils to a unit serving several research labs for which the need to get the unit back in service did not allow time to bid. Original equipment manufacturer was selected to replace the coil.
GREENPAGES TECHNOLOGY SOLUTIONS	\$19,000	USM	Database upgrade services to provide for data integration with the University's ERP system for which the cost and complexity was higher than anticipated.
KEVIN F DONOGHUE INSUR ADVISORS INC	\$19,000	UMS	COVID19 response. UMS RM staff concentration on Covid19 response activities, leaving gap in staff to handle the property insurance renewal. Supplier already under contract for same services but shorter term so contract extension needed to ensure this work would continue to be managed effectively.
PINE TREE FOOD EQUIP INC	\$18,500	UM	Services contract for maintenance and repair of Rational brand ovens in the food services function at UM. Anticipated need was exceeded. Will be competitively bid for future needs.
NATIONAL ELEVATOR INSPECTION SVCS INC	\$17,603	UM	Work originally scheduled for July, FY21 but were done early to allow extra time to complete repairs and thus manage risk and avoid daily fines of \$50/day/elevator. This contract is moving to competitively bid NCPA contract going forward; department is coordinating with Sourcing to complete that process.
VERITIV OPERATING CO	\$17,378	UM	Purchase of hand sanitizer as part of the university's efforts to provide a safe on-campus environment due to the pandemic
REDHEAD MEDIA INC	\$17,000	UMA	Extension to previous services with same supplier to continue digital marketing campaign necessitated by cessation of ground-based recruitment activity due to Covid-19. Were it not for the pandemic crisis we would not invest in this effort at this time of year. Supplier is already running ads under what was intended to be only a 6-week long campaign (PO 1100546381), which we need to extend.
HARDSHORE DISTILLING CO	\$16,800	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
DOCUSIGN INC	\$15,800	UMS	Purchase of electronic signature service to support continuity of business operations when most staff were forced into remote work due to the pandemic

Supplier Name	Amount	Campus	Summary Notes
UNIV OF ILLINOIS	\$15,580	UM	Grant-funded proteomics services (large-scale study of proteins). When researchers identified the need, the samples (mice) were of the age that they needed to act swiftly. Contacted other vendors but not able to find one with specialized type of proteomics available from University of Illinois and no time to do more extensive search. Services moved forward prior to completion of approved waiver and we need to process payment for services to date and ongoing.
AROOSTOOK FOAM INSULATION LLC	\$15,000	UMF	Multiple leaks have opened in the roof of the UMF Recreation Center, requiring immediate remediation. Roof will need full replacement, however cannot be replaced until next year due to contractor availability and timing with the seasons. Contractor can perform spray silicone sealing work that will stabilize the roof until full replacement can happen.
GLUU INC	\$14,999	UMS	Extension of licensing of identity management software system utilized to support single sign on of multiple UMS information systems. Extended one year due to sourcing resources being redirected to COVID-19 response.
SCOTT SELL	\$14,618	UM	Original contract scope was to produce a film about sustainable forest management in collaboration with MS student; film to be owned by UMS and value of contract under threshold for competitive process. Contract amended based on request and funding from USDA to produce an additional film entitled "Penobscot Experimental Forest Video" using many of the same materials for first film and to be owned by USDA. Additional cost resulted in contract exceeding bidding threshold.
WISSEN LLC	\$13,750	UMF	Consulting services for grant writing opportunities. A number of opportunities arose quickly with deadlines for submission and private donations specifically earmarked needed to be used. A previous year's RFP went un-awarded and the need to onboard these services quickly arose.
JOHNSTONE SUPPLY	\$13,457	UM	Replacement of failing refrigeration unit that is a critical component in aquaculture research related to salmon and lobster fisheries. This replacement chiller will match a companion chiller that was replaced by way of a competitive procurement from this same supplier. Because of imminent failure, adequate time to conduct another bidding process is not practical.
PELTON LABS	\$13,369	USM	Grant-funded consulting services for which staff shortages resulted in unanticipated additional costs that exceeded the bidding threshold and were required in order to complete the community development project.

Supplier Name	Amount	Campus	Summary Notes
SHAW BROS CONSTRUCTION INC	\$13,188	USM	Emergency repair to water main break at USM Woodbury Campus Center.
HARDSHORE DISTILLING CO	\$12,870	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic
JANE ANN NISBET	\$12,500	UM	Contracted services for a three-day engagement to assist the University of Maine in preparing for and helping to achieve the strategic goal of UM becoming a Carnegie Class R1 Research Institution. This designation would help to position UM and UMS in a stronger position for faculty recruitment, grant funding, research initiatives and opportunities for students. Provider has successfully transitioned a peer R2 (UM's current designation) institution to an R1. Time is of the essence to move this initiative forward.
HAMMOND LUMBER CO	\$12,444	UMF	ADA ramp to public safety building failed and required immediate repair. Local supplier had all materials needed and delivered same day.
MERCIER LANDSCAPING LLC	\$11,725	USM	Dismantle and rebuild 35 feet of existing stonewall. Work originally contracted for under \$10K but unknown structural damage was discovered once work was being done which resulted in final cost exceeding original estimate.
WESTIN GOVERNOR MORRIS	\$11,620	UM	NJ accepted student event held in Morristown NJ. Venue selected based on location and size. Cost expected to be under competitive threshold. Number of attendees increased at last minute resulting in final cost being slightly over the bidding threshold.
SHERATON SABLE OAKS	\$10,931	USM	Original venue (Elks Club) selected via competitive process. Then number of attendees grew to size not able to be accommodated at the Elks Club. Sheraton selected based on size, availability, and willingness to match Elks Club price. Event was to celebrate student athlete academic success.
JSI STORE FIXTURES INC	\$10,800	USM	Purchase of portable hygiene barriers as part of the university's efforts to provide a safe on-campus environment due to the pandemic
STANLEY ELEVATOR CO INC	\$10,206	UMA	Emergency services to repair damaged and frayed elevator cables found during routine inspection.
NORTHERN MAINE DISTILLING CO	\$10,120	UM	Purchase of ethanol as part of UM manufacturing of hand sanitizer for the State of Maine's emergency response to the pandemic

## LIBRARY COLLECTIONS

Purchase of materials for addition to a library collection including costs of books, catalogs, periodicals, audiovisual and electronic media, and other publications. For instance, the first transaction listed with Elsevier is for an extensive collection of online academic journals, books, and other content made available across the UMS.

Supplier Name	Amount	Campus
ELSEVIER INC	\$2,221,565	UM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$85,418	UM
SPRINGER CUSTOMER SVC CTR LLC	\$74,612	UM
OCLC INC	\$65,000	USM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$59,979	UM
ELSEVIER INC	\$44,703	UM
AMAZON COM LLC	\$32,000	UM
AMAZON COM LLC	\$31,462	UM
JSTOR	\$29,042	USM
ELSEVIER INC	\$25,876	USM
ELSEVIER INC	\$25,369	USM
OCLC INC	\$25,361	UM
ELSEVIER INC	\$22,724	USM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$20,527	UMM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$20,429	UMFK
TREASURER STATE OF MAINE	\$20,000	UM
ELSEVIER INC	\$19,343	UMF
WALDO	\$19,017	UM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$17,428	UM
EBSCO INFO SVCS EBSCO SUBSCRIP SVCS	\$15,330	UM
JSTOR	\$15,318	UM
OVID TECHNOLOGIES INC	\$14,683	UMA
OCLC INC	\$14,455	UM
IBISWORLD INC	\$12,319	USM
CENTER FOR RESEARCH LIBRARIES	\$11,070	UM

## FY20 CONTRIBUTIONS GREATER THAN \$1,000

Payee	Amount	Description
HOCKEY EAST	\$93,413	Annual membership in the Hockey East Athletic Conference for UM
NEW ENGLAND COMMISSION OF HIGHER EDUC	\$88,881	Annual membership dues for the New England Commission of Higher Education for all seven UMS campuses - Higher Education Accreditation Organization
AMERICA EAST CONFERENCE	\$75,000	Annual membership in the America East Athletic Conference for UM; Annual Membership in the America East Academic Consortium
NEW ENGLAND OCEAN CLUSTER	\$68,500	Grant-funded sponsorship of the New England Ocean Cluster for education opportunities and program development to foster collaborative relationships among marine-focused businesses and entrepreneurs with the aim of generating environmentally and economically sustainable ideas.
EDUCATE MAINE	\$56,000	Sponsorship of Educate Maine's Project Login (\$50,000) and sponsorship of Maine Teacher of the Year Gala and other events (\$6,000)
NEREN INC	\$48,326	Annual membership dues for the North East Research and Education Network; Fees for Internet network services for Internet2 provided by NEREN for NetworkMaine at UMS
NORTH ATLANTIC CONFERENCE	\$36,000	Annual membership dues for the North Atlantic (athletic) Conference for UMF and UMPI
CAMPUS COMPACT FOR NH	\$35,496	Grant-funded AmeriCorp VISTA Program cost share contribution
INTERNET2	\$34,792	Annual membership fees for the Internet2 (an association of over 500 higher education and research institutes who share a coast to coast high speed dedicated research information network)
COLONIAL ATHLETIC ASSN FOOTBALL	\$33,750	Annual membership dues for the Colonial Athletic Association for the UM Football program
ASSN OF PUBLIC & LAND GRANT UNIVS	\$32,247	Annual membership dues for the Association of Public & Land Grant Universities for UM

Payee	Amount	Description
LITTLE EAST CONFERENCE	\$26,000	Annual athletic conference dues for the Little East Conference for USM Athletics
UNIV OF RHODE ISLAND	\$25,661	Grant-funded annual membership dues for the Northeastern Regional Association of State Agricultural Experiment Station Directors operated by University of Rhode Island
UNIV OF MAINE SCHOOL OF LAW FNDTN	\$25,000	Sponsorship of scholarships and fellowships
EDUCAUSE INC	\$23,754	Annual membership dues in EDUCAUSE professional association for IT for all UMS campuses
MAINE & CO	\$22,500	Grant-funded corporate level sponsorship of Maine & Company for UMS and UM
MAINE DEVELOPMENT FNDTN	\$22,350	Annual membership dues for Maine Development Foundation for UMA, UMF, USM and UM; Sponsorship of Leadership Maine
COUNCIL ON SOCIAL WORK EDUC	\$21,055	Annual membership dues for the Council on Social Work Education for UM, UMPI and USM.
NC SARA	\$20,000	Annual membership for the National Council for State Authorization Reciprocity Agreements for all UMS campuses
COUNCIL FOR OPPORTUNITY IN EDU	\$18,650	Grant-funded annual membership dues for the Council for Opportunity in Education for UMF, UMFK, UMPI and USM.
QUILT INC	\$18,500	Annual membership dues for Quilt, a national coalition of non-profit U.S. regional research and education networks representing 40 networks across the country, for NetworkMaine at UMS
UNITED STATES COLLEGIATE ATHLETIC ASSN	\$18,000	Annual membership dues for the United States Collegiate Athletic Association for UMFK, UMM, and UMPI Athletics
ASSN OF AMERICAN LAW SCHOOLS	\$17,373	Annual membership in the Association of American Law Schools
AMERICAN ASSN OF STATE COLLEGES & UNIVS	\$15,761	Annual membership dues for the American Association of State Colleges; Annual Membership in Grants Resource Center
MAINE DISCOVERY MUSEUM	\$15,000	Sponsorship of the 2020 Maine Science Festival for UM and UMS
AAC & U	\$14,225	Annual membership in the Association of American Colleges and Universities

Payee	Amount	Description
AMER ASSN OF COLLEGES OF NURSING	\$13,855	Annual membership in the American Association of Colleges of Nursing for UMFK and USM
NACUBO	\$12,048	Annual membership dues for the National Association of College and University Business Officers
SHEEO	\$11,987	Annual membership in the State Higher Education Executive Officers association
AMERICAN ASSN COLLEGES FOR TEACHER EDUC	\$11,660	Annual membership to the American Association of Colleges for Teacher Education for UM and UMF
COUNCIL FOR ADVANCE & SUPPORT OF EDUC	\$11,235	Membership dues for the Council for Advancement and Support of Education
MOOK SEA FARMS INC	\$10,000	Grant-funded sponsorship of program development for "Identifying the Cause of 2020 Hatchery Season Larval Production Problems"
COUNCIL OF PUBLIC LIBERAL ARTS COLLEGES	\$9,500	Annual membership dues for the Council of Public Liberal Arts Colleges for UMF
ASSN OF COLLEGIATE SCHOOLS OF ARCHITECT	\$8,520	Annual membership in the Association of Collegiate Schools of Architecture
COUNCIL OF GRADUATE SCHOOLS	\$8,455	Annual membership dues for the Council of Graduate Schools for UM and USM
NCAA	\$7,800	Annual membership dues for the National Collegiate Athletic Association for UMF, UM, UMPI and USM.
WICHE	\$7,650	Annual membership dues for the Western Interstate Commission for Higher Education for their State Authorization Reciprocity Agreement programs
CAMPUS COMPACT	\$7,550	Grant-funded National Campus Compact membership dues
SECOND NATURE INC	\$7,200	Annual membership dues for the Presidents' Climate Leadership Commitment through Second Nature for UMA, UMF, UMFK, UM and UMPI.
ASSOCIATION OF UNIV CTRS ON DISABILITIES	\$7,072	Annual membership for the Association of University Centers on Disabilities
ASSOCIATION OF ASSISTIVE TECH ACT PRGRMS	\$6,694	Grant-funded annual membership dues for the Association of Assistive Technology Act Programs for UMA



Payee	Amount	Description
AMERICAN COUNCIL ON EDUCATION	\$6,030	Annual membership dues for the American Council on Education for USM
NIWR	\$6,000	Grant-funded annual membership dues for the National Institutes for Water Resources for UM
SPARTAN SEA FARMS	\$6,000	Grant-funded sponsorship for program development of "Boat modifications and healable longlines to improve efficiency and safety in seaweed harvest"
YANKEE SMALL COLLEGE CONFERENCE	\$6,000	Annual membership dues for the Yankee Small College (athletic) Conference for UMA and UMM Athletics
APPA	\$5,819	Annual membership dues for the APPA: Leadership in Educational Facilities professional association
COMMON APPLICATION INC	\$5,775	Annual membership dues for the Common Application (allows prospective students to use a common application supported by over 750 institutions)
CHINESE & AMERICAN FRIENDSHIP ASSN OF ME	\$5,739	Grant-funded sponsorship of Chinese New Year and Moon Festival events for USM
CITI PROGRAM A DIVISION OF BRANY	\$5,650	Annual subscription for the CITI Program for research ethics and compliance training
BANGOR AREA STORM WATER GRP	\$5,600	Annual membership in the Bangor Area Storm Water Group for UM and UMA. The group's mission is to use public education and sound science to improve regional water quality through collaborative storm water management in the Greater Bangor Urbanized Areas.
SEA GRANT ASSN	\$5,500	Grant-funded membership for the Sea Grant Association
NATIONAL ASSN STUDENT FINANC AID ADMINS	\$5,475	Annual membership dues for the National Association of Student Financial Aid Administrators
GIRAFFE EVENTS LLC	\$5,450	Grant-funded sponsorship of the 2019 New England Made Giftware & Specialty Food Show by the Maine Small Business Development Center at USM
ASSOCIATION OF GOV BOARDS OF UNIV & COLL	\$5,395	Annual membership dues for the Association of Governing Boards of Universities and Colleges

Payee	Amount	Description
AMERICAN SCTY FOR ENGINEERING	\$5,372	Annual membership dues for the American Society for Engineering Education
COUNCIL FOR HIGHER EDUC ACCREDITATION	\$5,270	Annual membership for the Council for Higher Education Accreditation
MASSACHUSETTS HISTORICAL SOCIETY	\$5,000	Grant-funded sponsorship of Regional Fellowship Consortium for the Osher Map Library at USM
INDIANA UNIV	\$4,900	Membership for the Research and Education Networking Information Sharing and Analysis Center for UMS
PINE TREE ADMISSION CONSORTIUM	\$4,800	Annual membership dues for the Pine Tree Admission Consortium for UMF and UM
ASSOCIATION OF NATL ESTUARY PROGRAMS	\$4,500	Grant-funded annual membership dues in the Association of National Estuary Programs
NEW ENGLAND HOCKEY CONFERENCE	\$4,500	Annual membership for the New England Hockey Conference (League) for USM
BANGOR REGION CHAMBER OF COMMERCE	\$4,463	Annual membership dues and sponsorship for the Bangor Region Chamber of Commerce
COUNCIL ON UNDERGRADUATE RESEARCH	\$4,410	Annual membership for the Council on Undergraduate Research
AACRAO	\$4,370	Annual membership dues to the American Association of Collegiate Registrars and Admissions Officers
AAC AND U	\$4,220	Annual membership in the Association of American Colleges and Universities
BOWDOIN COLLEGE	\$4,000	Sponsorship of program development award for "Linking ecological and social resilience in coastal communities"
DOWNEAST INSTITUTE	\$4,000	Sponsorship of soft shell clam research project
HURRICANE ISLAND FNDTN	\$4,000	Grant-funded program development sponsorship for "A tagging study to understand sea scallop growth and movement in the lower Penobscot Bay"
MAINE ENGINEERING PROMOTIONAL CNCL	\$4,000	Sponsorship of Engineering Week
MAINE STATE CHAMBER OF COMMERCE	\$3,975	Annual membership dues for Maine State Chamber of Commerce and sponsorship of Annual Meeting
UNIV OF LAPLAND	\$3,905	Annual membership for University of the Arctic for which the University of Lapland is fiscal agent

Payee	Amount	Description
CACREP	\$3,875	Annual membership for the Council for Accreditation of Counseling and Related Educational Programs
UNIQUE VENUES	\$3,775	Annual membership for Unique Venues service for UM Conferences and Institutes department
NATIONAL ASSN OF UNIV FOREST RSRCS PROGS	\$3,721	Annual membership dues for the National Association of Forest Resources Programs
IACBE	\$3,400	Annual membership dues for the International Accreditation Council for Business Education for UMFK
UNIV PROFESSIONAL & CONTINUING EDUC ASSN	\$3,400	Grant-funded annual membership dues for the Northeastern Regional Association of State Agricultural Experiment Station Directors operated by University of Rhode Island
NATIONAL ASSN OF COLLEGE & UNIV ATTRNYS	\$3,350	Annual membership dues for the National Association of College and University Attorneys for UMS
ACADEMYHEALTH	\$3,275	Annual membership dues to AcademyHealth. AcademyHealth is a nonpartisan, nonprofit professional organization dedicated to advancing the fields of health services research and health policy.
COMPANSOL	\$3,180	Grant-funded annual membership fees for databases in support of the Upward Bound and TRiO programs
VISIT PORTLAND	\$3,168	Annual membership for Visit Portland for USM
NERCOMP INC	\$3,096	Annual membership dues for the Northeast Regional Computing Program, the regional affiliate of EDUCAUSE and an association of IT professionals in New England
AMERICAN BAR ASSN	\$3,080	Annual membership in the American Bar Association
NACDA	\$3,025	Annual membership dues for the National Association of Collegiate Directors of Athletics for UM and UMF Athletics
NATL NETWORK OF PUBLIC HEALTH INSTS INC	\$3,000	Membership in the National Network of Public Health Institutes
NEW ENGLAND COUNCIL INC	\$3,000	Annual membership for the New England Council
NATIONAL LEAGUE FOR NURSING	\$2,966	Annual membership dues for the National League for Nursing for UMA and USM

Payee	Amount	Description
COMMONWEALTH OF MASSACHUSETTS	\$2,945	Annual access to the Massachusetts Centralized Clinical Placement System for the UMFK Nursing program
NIRSA	\$2,935	Annual membership dues for the NIRSA: Leaders in Collegiate Recreation (National Intramural-Recreational Sports Association) for UMF, UM
COALITION OF URBAN & METROPOLITAN UNIVS	\$2,900	Annual membership in the Coalition of Urban & Metropolitan Universities for USM
NATIONAL ASSN COLLEGE ADMISSION COUNSEL	\$2,870	Annual membership dues for the National Association of Admissions Counselors for UMF, UMM, UM, UMPI
COMPUTING RESEARCH ASSN	\$2,860	Annual membership in the Computing Research Association for UM
NAFSA WEB	\$2,815	Annual membership for NAFSA: Association of International Educators
MAINE PUBLIC HEALTH ASSN	\$2,780	Annual membership Dues for the Maine Public Health Association
EASTERN COLLEGE ATHLETIC CONF INC	\$2,600	Annual membership dues for the Eastern College Athletic Association for UM Athletics
WATERVILLE COUNTRY CLUB INC	\$2,540	Annual membership dues for home course for UMF Golf Team
ASSOCIATION OF SMALL BUSINESS DEV CTR	\$2,500	Grant-funded annual membership dues for the Association of Small Business Development Centers for USM
BIDDEFORD SACO CHAMBER OF COMMERCE & IND	\$2,500	Annual membership for the Biddeford Saco Chamber of Commerce and Industry
CREATIVE PORTLAND	\$2,500	Sponsorship of the 2020 Hear Here Concert for USM
MAINE OUTDOOR BRANDS	\$2,500	Grant-funded sponsorship of Maine Outdoor Brands Summit
NATIONAL HISTORY DAY INC	\$2,500	Annual State Fee for the National History Day organization for the Margaret Chase Smith Library UM
OHIO STATE UNIV	\$2,500	Annual membership for the Higher Education Center for Alcohol and Drug Misuse Prevention and Recovery for which Ohio State is fiscal agent
ADHA	\$2,405	Annual membership in the American Dental Hygienists' Association

Payee	Amount	Description
PORTLAND REGIONAL CHAMBER	\$2,404	Annual membership dues for the Portland Regional Chamber for USM
COLLEGE BOARD	\$2,400	Annual memberships for the College Board
NEW ENGLAND DIV III XC TRACK & FIELD ASN	\$2,400	Annual membership for the New England Division III Cross Country Track and Field Association (League) for UMF, USM and UMPI
NASM	\$2,272	Annual membership in the National Association of Schools of Music for UM and USM
COWORKHERS LLC	\$2,250	Annual membership in co-working space for the USM International Programs
SUGARLOAF MTN CORP	\$2,250	Grant-funded sponsorship of Sugarloaf Charity Summit
4 DISTINCTIONS LLC	\$2,160	Annual membership in the Colleges of Distinction program for UMPI
MUSKIE FUND FOR LEGAL SVCS	\$2,100	Sponsorship of Access to Justice Award
MAINE YOUTH CAMPING FNDTN	\$2,054	Membership dues for the Maine Youth Camping Foundation for UM for the Bryant Pond and Tanglewood 4H Camps
US TRACK & FIELD CRS CNTRY COACHES ASSN	\$2,025	Annual membership dues for the U.S. Track & Field and Cross Country Coaches Association for UM and USM
ACCED I	\$2,000	Annual membership in the Association of Collegiate Conference and Events Directors - International
EQUAL JUSTICE WORKS	\$2,000	Annual membership for the Equal Justice Works for the Maine Law School
GULF OF MAINE RESEARCH INST	\$2,000	Sponsorship of the Gulf of Maine 2050 International Symposium
LITERACY VOLUNTEERS OF BANGOR	\$2,000	Grant-funded annual sponsorship of the Literacy Tea hosted by the Literacy Volunteers of Bangor for UM
NE INTERCOLLEGIATE AMATEUR ATHLETIC ASSN	\$2,000	Annual membership dues for the Northeast Intercollegiate Amateur Athletic Association
UCGIS	\$2,000	Grant-funded annual membership dues for University Consortium for Geographic Information Science
AMERICAN ASSN OF LAW LIBRARIES	\$1,963	Annual membership dues for the American Association of Law Libraries

Payee	Amount	Description
NATA	\$1,916	Annual membership dues for the Network for the Advancement of Patient Blood Management, Hemostasis and Thrombosis for UMF, UMFK, UM, USM
HIGHER EDUC USER GROUP INC	\$1,900	Annual membership dues for the Higher Education Users Group - a professional association for users of Oracle-based information systems
NATIONAL ASSN OF MARINE LABORATORIES	\$1,900	Annual membership for the National Association of Marine Laboratories
COLLEGE OF THE ATLANTIC	\$1,890	Grant-funded program development sponsorship for the "Lobster Gangs of Maine in a Changing Fishery" project
NASAD	\$1,771	Annual membership in the National Association of Schools of Art & Design for UM and USM
AMERICAN FOLK FESTIVAL	\$1,750	Celebrate Maine 2019 Sponsorship with the American Folk Festival
ONLINE LEARNING CONSORTIUM INC	\$1,700	Membership for the Online Learning Consortium
MITCHELL INST	\$1,666	Shared table sponsorship for Mitchell Institute 2019 Fall Gala for UM and USM
INTERNATIONAL SCTY FOR TECH IN EDUC	\$1,600	Annual membership for the International Society for Technology in Education
NATIONAL ORG OF NURSE PRACTITIONER FACS	\$1,595	Annual membership in the National Organization of Nurse Practitioner Faculties for UM and USM
NACAS	\$1,560	Annual membership for National Association of College Auxiliary Services
COLBY COLLEGE	\$1,550	Annual membership in the Maine Concussion Management Initiative for UM and UMFK
ASSN OF CHIEF ACADEMIC OFCRS	\$1,500	Annual membership in the Association of Chief Academic Officers
AWP	\$1,500	Annual membership for the Association of Writers & Writing Programs
CBENETWORK	\$1,500	Annual membership for the Competency-Based Education Network
NACDEP	\$1,500	Annual membership for the National Association of Community Development Extension Professionals

Payee	Amount	Description
TRUSTEES OF PHILLIPS ACADEMY	\$1,500	Membership for the Institute for Recruitment of Teachers for which Phillips is fiscal agent
KENNEBEC VALLEY CHAMBER	\$1,444	Annual membership dues for the Kennebec Valley Chamber of Commerce for UMA
AVIATION ACCREDITATION BOARD INTRNTL	\$1,420	Annual membership dues for the Aviation Accreditation Board International for UMA
NATIONAL COLLEGE ACCESS NETWORK	\$1,410	Annual membership for National College Access Network
MAINE SUMMER CAMPS	\$1,405	Annual membership in Maine Summer Camps
HIGHER EDUC CONSORTIUM FOR SPE	\$1,400	Annual membership for the Higher Education Consortium for Special Education
AMERICAN MATHEMATICAL SCTY	\$1,356	Annual membership dues for the American Mathematical Society
CENTRAL LINCOLN COUNTY YMCA	\$1,352	Annual membership dues for YMCA memberships for students at the UM Darling Marine Center in Walpole
MAINE EDUCL OPPORTUNITY ASSN	\$1,350	Annual membership dues for the Maine Educational Opportunity Association; Sponsorship of the association's annual meeting
NATIONAL STUDENT EXCHANGE INC	\$1,350	Annual membership for National Student Exchange
AM SOC BREWING CHEM	\$1,319	Annual membership in the American Society of Brewing Chemists
AASHE	\$1,280	Annual membership dues to the Association for the Advancement of Sustainability in Higher Education
NATL ASSOC OF EDUCATIONAL PROCUREMENT	\$1,275	Membership in the National Association of Educational Procurement
NASH	\$1,261	Annual membership for National Association of System Heads
CCAS	\$1,260	Annual membership for the Council of Colleges of Arts and Sciences
AHEAD	\$1,255	Annual membership in the Association on Higher Education and Disability
UNIV OF NEW ENGLAND	\$1,225	Sponsorship for the Maine Geriatrics Conference
EDWARD T GIGNOUX INN OF COURT	\$1,200	Annual membership in the Edward T Gignoux Inn of Court for the Maine Law School

Payee	Amount	Description
KENNEBEC VALLEY CMNTY ACTION PRGRM	\$1,200	Grant-funded sponsorship of mini-grant for Preschool Curriculum Development
NATL ASSN OF DEANS & DIRECS SCHLS SCL WK	\$1,200	Annual membership for the National Association of Deans & Directors of Schools of Social Work
NALP	\$1,165	Annual membership dues for the National Association for Law Placement for the Maine Law School
INTRNATIONAL DISTRICT ENERGY A	\$1,125	Annual membership dues for the International District Energy Association for UM
NASPA STUDENT AFFAIRS ADMINS IN HIGH EDU	\$1,101	Annual membership dues for NASPA - Student Affairs Administrators in Higher Education for UMA, UM and USM.
NATIONAL ASSN OF COLLEGES & EMPLOYERS	\$1,100	Annual membership dues for the National Association of Colleges and Employers
IUFRO	\$1,078	Annual membership for the International Union of Forest Research Organizations
MACHIAS BAY AREA CHAMBER OF COMMERCE	\$1,075	Annual membership dues for the Machias Bay Area Chamber of Commerce for UMM
NATIONAL RURAL HEALTH	\$1,060	Grant-funded annual membership for National Rural Health Association
NATIONAL ATHLETIC TRAINERS ASSN	\$1,016	Annual membership in the National Athletic Trainers Association
NACA	\$1,010	Annual membership dues for the National Association of Campus Activities for UMM, UM and USM.