

MAINE STATE LEGISLATURE

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State of Maine
Department of Attorney General

PETROLEUM MARKET SHARE ACT
REPORT OF THE ATTORNEY GENERAL
TO THE MAINE LEGISLATURE
PURSUANT TO 10 M.R.S.A. § 1677
FOR THE REPORTING PERIOD
2005 - 2006

- I. Executive Summary**
- II. Introduction**
- III. Levels of Concentration in Maine's Retail Petroleum Markets**
- IV. Legislative Recommendation**

March 29, 2007

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**ANNUAL REPORT OF THE ATTORNEY GENERAL
TO THE MAINE LEGISLATURE
PURSUANT TO 10 M.R.S.A. § 1677**

March 29, 2007

I. EXECUTIVE SUMMARY

This Report is provided by the Attorney General to the Legislature pursuant to Maine's Petroleum Market Share Act ("PMSA"), 10 M.R.S.A. §§ 1671 -1682. The Report represents a view of competition in retail petroleum markets in Maine at the midpoint of calendar year 2006. It is based on data reported to the Attorney General by petroleum wholesalers in accordance with the requirements of the statute. Retail petroleum markets, whether for home heating oil or motor fuel, are local markets. The data reported enable the Attorney General to determine numbers of competitors and their market shares. On this basis a concentration index is calculated; such indices are reliable indicators of the competitive health of any given market.

Having noted these limitations, the PMSA has become an essential part of the Attorney General's antitrust enforcement capability in petroleum markets. The ready availability of accurate data quantifying levels of concentration assists the Attorney General in a number of ways. Most importantly, it: (a) allows us to assess the whether a given market is susceptible to illegal collusive activity, and therefore bears more careful watching; (b) helps us determine, rapidly and efficiently, whether a proposed petroleum merger or acquisition may violate antitrust law; and (c) enables the Attorney General to reliably inform the Legislature concerning competitive trends, *i.e.*, whether the level of competition in a given market is increasing or decreasing, as a basis for appropriate legislative recommendations, when needed.

In this Report, we classify home heating oil and motor fuel markets using the following nomenclature: unconcentrated, or moderately, highly or extremely concentrated. As a rule of thumb, unconcentrated markets are workably competitive; at the other end of the spectrum, those classified as extremely concentrated verge on monopoly.

Home heating oil. Overall, this Report shows that, in mid-2006, home heating oil markets ("HHO") were highly concentrated, displaying relatively low levels of competition. Only a dozen of Maine's thirty-three HHO markets fell into the unconcentrated or moderately concentrated categories. Among these were a number of significant urban areas along the Interstate 95/Turnpike corridor, *viz.*, Portland, Lewiston-Auburn, Augusta, Waterville and Bangor. Rockland and Ellsworth provided additional havens of competition along the coast. Otherwise, high levels of concentration prevailed.

Refiner dominance is a central concern of the PMSA program. However, a refiner held a leading position in only two of thirty-three home heating oil markets and the second position in only two additional markets. In both markets where it led, the refiner's high market share was accompanied by worrisome levels of concentration. Those markets (not identified here due to confidentiality constraints) bear close watching. On the other hand, we note that six of the ten most concentrated markets in the State were dominated by a single non-refiner retailer (albeit a different one in each market), each with a market share over 50%. Market power on this scale counsels antitrust vigilance (careful monitoring to guard against collusive activity or anticompetitive mergers or acquisitions) whether the dominant player is a refiner or not.

Despite high levels of concentration in many markets, there is no immediate cause for alarm. In general, Maine's home heating oil markets have been stable, with median and average indices of competition holding steady across fourteen reporting periods, 1992- 2006. While a few markets have exhibited a sustained decline in competition in recent years (*e.g.* Belfast), these instances have been offset by competitive gains elsewhere (*e.g.* Lincoln). Again, it should be noted that competitive gains do not immediately translate into lower prices at the pump. However, decreasing concentration and more competition certainly portend lower prices in the medium and long term.

Motor fuel. With respect to motor fuel ("MFO"), the data again portrays relative overall stability; however, we discern gradual movement towards increasing levels of concentration, and declining competition. The most concentrated county markets in the State are now Lincoln, Piscataquis, Oxford, Somerset and Franklin. The highest levels of competition in motor fuel markets were observed in Waldo, Cumberland and York Counties.

A refiner played a much more substantial role in motor fuel than in home heating oil markets, holding the leading market share in nine of Maine's sixteen counties, and the second-highest in four more. Where high refiner market share is accompanied by high levels of concentration, there is cause for concern. We are aware that a refiner held a market share above 35% in two highly concentrated markets.

Recalling that our county markets are bird's eye view proxies that understate competitive conditions on the ground, these high refiner market shares indicate a likelihood that the refiner dominates a number of local markets in these counties. At the same time, as in home heating oil markets, it bears mention that at least two county MFO markets are dominated by non-refiner retailers with market shares above those registered by a refiner anywhere. Under these conditions the Attorney General is ready to challenge any proposed acquisition that violates Maine's merger statute;¹ or to seek other appropriate remedies.

The relatively high levels of concentration and low levels of competition in some markets do not necessarily mean that Maine consumers are currently being forced to pay higher prices for product than their counterparts in other States.² However, increasing concentration in a given

¹ 10 MRSA §1102-A declares that an acquisition that may substantially reduce competition in any market is illegal.

² Aroostook and Washington Counties present a special case. There, the proximity of Canadian retail markets exerts an obvious upward pressure on prices, at least in communities close to the border.

market is a legitimate ground for concern even when it is not immediately accompanied by higher prices. A trend toward concentration is likely to produce higher prices in the long term. In the near term it could be accompanied by anticompetitive practices, such as predatory pricing.

A statewide perspective. Statewide, some 48% of Maine's heating oil volume was retailed by seven market participants. Interestingly, the three leading players, each with a statewide share in the vicinity of 10% of total volume, had concentrated their effort in discrete areas of the State, rather than attempting to compete statewide. One of the three was active in 17 of the 33 HHO markets, a second in 15 and the third in only nine.

Similarly, with respect to motor fuel, approximately 47% of total volume was retailed by seven leading market participants. Of these, only one, a refiner, was active in all sixteen counties. Its closest rival was active in fourteen, and another participant in twelve counties.

Legislative recommendation. The PMSA is a valuable early warning system. It provides data that permit the Attorney General to identify areas of the State where high levels of concentration enhance the possibility that illegal collusive activity, or illegal mergers or acquisitions could occur. The data themselves offer a treasure trove of evidence relevant in any ensuing merger case, and could prove useful in other enforcement contexts as well. The PMSA also enables the Attorney General to inform the Legislature on a current basis about market trends, and to formulate and recommend appropriate legislation, if necessary.

Repeal of the PMSA at this time would be inadvisable. No adjustments are currently needed. Accordingly, we do not recommend or request any legislative action.

Appendices. Our annual PMSA report routinely attaches two appendices. Appendix A is a map showing home heating oil geographic market areas as we have defined them. Appendix B is an explanation of the Herfindahl-Hirschman Index.

This year, we add Appendix C, providing an abbreviated preview of a report on the structure of northeast petroleum markets which will be issued later in the spring. The report was jointly commissioned by the Attorneys General of five northeastern States, including Maine.

II. INTRODUCTION

The central purpose of Maine's Petroleum Market Share Act ("PMSA"), 10 M.R.S.A. §§ 1671 -1682, is to provide the Attorney General with the ability to monitor levels of concentration in Maine's retail petroleum markets on a current basis. The perception that this monitoring function was both advisable and necessary arose out of a concern that a refiner or refiners could use the advantage conferred by vertical integration³ to stake out a dominant position in Maine's retail petroleum markets, through a program of acquisitions, or otherwise. Indeed, the PMSA

³ A vertically integrated refiner enjoys two principal advantages over nonintegrated competitors in retail petroleum markets. First, the refiner is independent of the vagaries of wholesale markets; second, the refiner can pass along to its retail arm any economies realized in upstream phases of its integrated operation.

was adopted as a moderate alternative to so-called “divorcement” legislation, which would have barred refiners from Maine’s retail petroleum markets altogether.⁴

Before describing the utility of the data and indices of concentration yielded by the PMSA analysis, a word of introductory explanation about the significance and limitations of indices of concentration in general may be helpful. First, a *high* level of concentration in a particular local market does not necessarily mean that anyone has engaged in illegal activity. Even a monopoly market share may be acquired by entirely legal means.

However, the more concentrated a market becomes, the more susceptible it is to abuse of monopoly or quasi-monopoly market power for oppressive or exclusionary purposes, in violation of 10 MRSA §1102 (barring monopolization). By the same token, the fewer the number of competitors in any given market, the easier it becomes for those competitors to engage in illegal collusive activity such as price-fixing or market allocation in violation of 10 MRSA §1101 (barring combinations in restraint of trade).

Further, the pre-existing level of concentration in an affected market, although not by itself determinative, is an important factor in assessing the legality of a proposed merger or acquisition under Maine’s merger statute, 10 MRSA §1102-A. That law bars mergers and acquisitions whose effect “may be to substantially to lessen competition.”

Conversely, a *low* level of concentration in a given market does not automatically translate into lower prices. Prices are driven by a number of variable factors. The number of competitors and the size of their shares is one such factor, but these facts are not by themselves determinative, and therefore cannot be used to predict comparative pricing in different markets.

Under the PMSA, the Attorney General reports to the Legislature annually. The required report comprises two elements: first, a recommendation concerning the need for further legislation; and second, an assessment of “the concentration of retail outlets in the State or in sections of the State.” The required report may not disclose the identity of any particular retailer or retail outlet. *Id.*

III. LEVELS OF CONCENTRATION IN MAINE’S RETAIL PETROLEUM MARKETS

A. Methodology

The methodology employed by the Attorney General to assess levels of concentration in Maine’s retail petroleum markets, as reflected in this report, is essentially the same methodology used by the U.S. Department of Justice, the Federal Trade Commission and the Attorneys General of the several states in evaluating the legality of any given merger or acquisition under applicable antitrust law. The Attorney General’s office has developed a familiarity with, and expertise in the required analysis through experience in enforcing Maine’s merger law, 10 M.R.S.A. § 1102-A, over the past thirty years.

⁴ For example, Maryland bars operation of retail gasoline outlets by refiners. Md. Code Ann., Bus Reg. 10-311; and see *Exxon Corporation v. Governor of Maryland*, 437 US 117 (1978).

1. Market Definition. The first step in this analysis is to determine the relevant line or level of commerce, as well as to define the relevant product and geographic markets. This Report focuses primarily on two product markets, those for home heating oil and motor fuel as defined in the PMSA, at the retail level. Home heating oil is defined as “#2 fuel oil sold for heating residential, industrial or commercial space or water.” Motor fuel “means internal combustion fuel sold for use in motor vehicles” as more fully defined in 29 M.R.S.A. § 1(7). See 10 M.R.S.A. § 1672(3) and (4).⁵

The relevant geographic markets are more problematic. In layman’s terms, the task of defining the relevant geographic market is essentially one of determining who competes against whom in a given locality or region. Few markets can be geographically delineated with absolute certainty that the chosen contours accurately reflect human economic behavior. For better or for worse, the task of defining a geographic market will always be one of approximation.

The Attorney General has taken quite different approaches to defining geographic markets within the State for home heating oil on the one hand, and motor fuel on the other, for purposes of this report. In the case of home heating oil, we conducted a series of interviews with a number of persons knowledgeable in and about the petroleum industry in this state. On this basis, we divided the State into thirty-three separate geographic markets intended to fairly approximate economic and competitive realities. A map depicting these markets is attached hereto as Appendix A. Recent antitrust review of mergers and acquisitions suggests that a few of these markets may have expanded somewhat or combined with other markets over the past decade; accordingly, the level of competition which actually exists may be understated in some instances in this report.⁶ We retain the thirty-three markets originally identified for purposes of this report in order to permit apples-to-apples comparisons in evaluating trends. However, for purposes of evaluating any proposed merger or acquisition, an approach to geographic market definition other than that reflected in this report may be more appropriate.

Markets for motor fuel within the State operate differently from those for home heating oil. While home heating oil markets typically encompass a geographic region, however limited - - for example, the St. John Valley or Mount Desert Island -- motor fuel markets are more localized. The task before us here, however, is not the analysis of a merger in a local market. We have determined that for purposes of monitoring broad trends in levels of concentration across the State, it is sufficient to employ Maine’s sixteen counties as hypothetical geographic markets for motor fuel.⁷ Wherever a trend toward concentration is observed within these hypothetical markets, a fuller and more accurate analysis can be brought to bear, as needed, in order to pinpoint the geographic sources of the trend.

⁵ In general, home heating oil and motor fuel, as defined in the statute, are properly susceptible of antitrust analysis as distinct product markets.

⁶ We would welcome comment in this regard from readers of this report.

⁷ Use of county markets also permits a meaningful integration of motor fuel bulk sales to end users into the calculation of market share.

2. Herfindahl-Hirschman Index. No market is perfectly competitive, and there are varying degrees of competition. One of the most important factors affecting competition in a given market is the level of concentration.⁸ Concentration is measured by two factors: the number of competitors in the market and the size of their market share. Federal and state antitrust agencies (including this office) employ the Herfindahl-Hirschman Index to measure market concentration.⁹ The index is arrived at by squaring the market shares of all the competitors in a given market, then totaling the squares. This simple mathematical device expresses the insight that market power increases exponentially in proportion to market share. Federal antitrust guidelines used by this office in merger enforcement indicate that a market with an index of 1000 or less should be viewed as unconcentrated (and therefore likely to function competitively).¹⁰ A market with an index between 1000 and 1800 is described as moderately concentrated; while any index over 1800 is termed highly concentrated.¹¹ A market in the highly concentrated category is subject to a high degree of market power, unless the effects of high concentration are mitigated by other factors, such as ease of entry.

We have used the Herfindahl-Hirschman Index in this report to quantify, compare and evaluate levels of concentration in Maine's retail petroleum markets. Our analysis of levels of concentration in home heating oil markets tracks the categories reflected in federal guidelines. Thus, a home heating oil market with an index under 1000 is referred to as "unconcentrated;" an index in the 1000 -1800 range is described as "moderately concentrated;" and an index in the 1800 -2500 range is termed "highly concentrated." For markets above 2500 points, we add the appellation "extremely concentrated."

For motor fuel markets we have employed different categories to reflect the fact that the county geographic markets arbitrarily used to facilitate the analysis inevitably understate levels of concentration. Thus, for motor fuel, an index below 500 is described as "unconcentrated;" 500 - 1000 is termed "moderately concentrated," and 1000 -1800 is "highly concentrated." The "extremely concentrated" designation is reserved for motor fuel markets scoring above 1800 points.

B. Levels of Concentration

Data assembled from reports submitted by wholesalers and refiners pursuant to the PMSA have permitted us to calculate the annual gallonage supplied to each home heating oil and motor fuel retailer and retail outlet located in the State. These annual gallonage figures, in turn, provide the basis for arriving at the percentage market shares held by each retailer in every

⁸ That competition in turn represents the best guarantee to consumers of high quality and low price needs no emphasis here.

⁹ DOJ/FTC Horizontal Merger Guidelines, www.usdoj.gov/atr/public/guidelines/hmg.htm

¹⁰ For example, eight firms, five with market shares of 10% each and the rest with shares of 9, 12 and 15% would yield an index of 950 ($100 + 100 + 100 + 100 + 100 + 81 + 144 + 225 = 950$).

¹¹ For example, a market comprising five firms with market shares of 20% each would yield an index of 2000 ($20 \text{ squared} \times 5$).

geographic market in the State. We have calculated concentration indices by squaring the percentage market shares arrived at for each competitor, and deriving a total figure for each market. These index figures are set forth in attachments to this report.

1. Overview: Retail Home Heating Oil Markets.

Levels of concentration and competition. Levels of concentration in Maine's retail home heating oil markets remain relatively high. This year, only one of the State's 33 home heating oil markets, Lewiston-Auburn, qualified for the "unconcentrated" appellation (index below 1000). Eleven additional markets exhibited moderate levels of concentration (index between 1000 and 1800), *viz.*, Bangor, Augusta, Portland, Ellsworth, Lincoln, Rockland, Skowhegan, Waterville, Rumford-Rangeley, Bridgton and Gray. At the other end of the spectrum, seven markets showed high levels of concentration (index between 1800 and 2500), while the remaining 14 markets fell into the "extremely concentrated" category, with index totals over 2500 points each. The ten most concentrated markets in the State are: South Paris, St. John Valley, Sanford, Woodland-Calais, Bethel, Jackman-Greenville, Cherryfield-Machias, Dover-Foxcroft, Jay, and Mount Desert,¹² in that order (*i.e.*, starting with the most concentrated).

Geographic observations. Several geographic generalizations can be made based on this year's data. Urban centers along the Interstate 95/Turnpike corridor south of Aroostook and north of Biddeford, including Portland, Lewiston-Auburn, Augusta, Waterville, and Bangor were unconcentrated or only moderately concentrated, with the sole exception of Pittsfield-Newport (highly concentrated).

Coastal sections had mixed results. Moving from south to north, Biddeford-Saco and York were highly concentrated; Portland (as noted above) among the more competitive markets in the State; Bath-Brunswick and the Midcoast again highly concentrated; Rockland and Ellsworth relatively competitive with a more concentrated Belfast sandwiched between them. Mt. Desert as well as downeast markets remain extremely concentrated. Most markets along Maine's western and southern borders (with the single exception of Bridgton) remain highly to extremely concentrated. In general, northern Maine and the remote interior also remain highly to extremely concentrated. Here, Lincoln's sustained improvement represents a bright spot which in time can be expected to exert downward pressure on prices.

Gains, losses and trends. This year, significant deterioration in competitive conditions compared to last year was registered in Maine's two most concentrated markets, South Paris (up 1285 points to 6903, among the highest indices recorded in any Maine market in the past 14 years), and Mt. Desert (up 708 points to 4682, easily the highest index recorded for this market). These were offset by sharp improvement in two other markets, Sanford (down 1619 points to 3990 – still leaving Sanford the third most concentrated market in the State -- and Cherryfield-Machias (down 1041 points and still the sixth most concentrated market).

Steady though less dramatic declines in competition (with increasing concentration) are observable over the past several years in Belfast (until 2003 one of the most competitive markets in Maine, now eleventh highest level of concentration), Dover-Foxcroft and Woodland-Calais.

¹² Of these, the bottom four scored from 3500 to 6900 points. By way of illustration, a market in this range might consist of three competitors, with 70, 20 and 10% market shares, yielding an index of 5400.

On the other hand, sustained improvement over time has been registered in Bridgton (now eleventh lowest in concentration with an index under 1800 for two years in a row); Limerick (steady progress in attaining its lowest index ever, 1927, this year); Lincoln and Rumford-Rangleley (the latter two, both also below 1800 points, are now among the ten most competitive markets in the State).

Consistently low scores for concentration across all fourteen reporting periods have been achieved by Augusta, Portland, Bangor, Skowhegan and Rockland; the five markets with the worst records across all reporting periods are South Paris, Sanford, Bethel, York and Jay.

Overall, the data accumulated during this period present a picture of relative stability. Average and median levels of concentration have held remarkably steady over time. For example, this year's average (2415) and median (2353) indices of concentration both remain within 400 points of the lowest figures recorded.

Refiner position. Of 33 markets statewide, a refiner led the field with the highest market share in only two (down from three last year, and four two years ago). In both of these the refiner held a market share in excess of 40%, contributing to high levels of concentration. These markets merit and will receive special vigilance.

Strikingly, however, of the ten most concentrated markets in the State, a refiner commanded significant market share (15% or more) in only three; and led the field in only one of those. In the other eight, refiner presence was either very modest or nonexistent. On the other hand, six of the ten most concentrated markets in the State are dominated by a single non-refiner retailer (a different one in each instance) with a market share exceeding 50% (in one of these, exceeding 80%).

While a refiner held market shares exceeding 25% in three markets, this statistic was matched by four non-refiner retailers. Accordingly, there is no current indication of refiner dominance, except in two of the 33 local HHO markets we have delineated. While we will watch these few markets carefully, we would not want any market participant to interpret our observations in this report as a signal to limit their competitive effort in HHO markets statewide.

A statewide perspective. This year, for the first time, we are assessing the relative positions of leading participants in petroleum markets statewide. Of course, the State is not a unitary market in an economic sense. Nevertheless, calculating statewide market shares for leading players may provide insights into the likely future evolution of Maine's petroleum markets. We plan to make corresponding calculations for future years as well as past periods to be enable us to discern, comment on and suggest responses to emerging trends.

Statewide, some 48% of Maine's heating oil volume was retailed by seven market participants. Interestingly, the three leading players, each with a statewide share in the vicinity of 10% of total volume, had concentrated their effort in discrete areas of the State, rather than attempting to compete statewide. One of the three was active in 17 of the 33 HHO markets, a second in 15 and the third in only nine.

Two other major players (one of them a refiner) with statewide shares around 6% had followed a different approach, with one of them active in 29 of 33 markets, the other in 27. Rounding out the top seven were two smaller and more localized competitors, each with a share around 2% statewide. One of these was active in seven markets, the other in only four.

This statewide configuration does not ring warning bells or raise red flags. It does suggest, however, that currently, market power is more likely to reside in the top three competitors, with their more concentrated focus on particular local markets.

Conclusion. The Attorney General is concerned by the generally high levels of concentration in this industry.¹³ That concern is heightened by negative trends in some markets.¹⁴ Increasing refiner dominance has contributed to increasing concentration in two local HHO markets. On the other hand, it must also be observed that in a few HHO markets, increasing refiner participation has had a demonstrably beneficial short-term effect, jump-starting competition. Certainly, dominance of local markets is not limited to refiners.

We suspect that in some cases market participants are reluctant to enter new markets, fearing that an entrenched rival could respond in kind. However, new entry invariably offers consumer benefits. We invite all market participants to play their part as competitors without viewing any other player's base as off-limits. In this context, we would respectfully remind market participants that any agreement or understanding to divide markets or customers or to refrain from competing for any segment or group, even if evidenced by little more than a nudge and a wink, would be *per se* illegal under the antitrust laws. Even the inkling of an agreement will be the subject of a thorough investigation by this office.

Against this picture of (a) relative stability, accompanied by (b) deteriorating competitive conditions in some markets, with (c) a refiner and a number of non-refiners staking out dominant positions in discrete areas, careful monitoring remains the order of the day. Special vigilance is appropriate in any area dominated by a single participant, refiner or not. In an appropriate case the Attorney General will not hesitate to challenge a proposed acquisition that could substantially reduce competition or to take other enforcement steps or recommend legislative remediation as needed.

2. Overview: Retail Motor Fuel Markets.

Levels of concentration and competition. Overall, levels of concentration increased over this reporting period. For only the second time in fourteen years, no county could boast an "unconcentrated" market, though half the state's counties remained no more than "moderately

¹³ It is important to note that high levels of concentration do not necessarily translate immediately into high retail prices for home heating oil. However, a trend toward higher levels of concentration could portend higher retail prices in the future. For this reason, the Attorney General will pay close attention to any such trend. With an eye to the motivating purpose of the PMSA program, we will also pay close attention to the part played by refiners in bringing about any such trend.

¹⁴ Note that a single proposed acquisition in a concentrated market can give cause for concern great enough to warrant an action to bar the transaction under the state merger statute, 10 M.R.S.A. § 1102-A.

concentrated.” Waldo, Cumberland and York Counties performed well above the others in this category.

Significant increases in the Herfindahl numbers for Lincoln (up 1160 points), Somerset (up 609) and Piscataquis (up 506) should be viewed with concern. No county registered a decrease in concentration of comparable significance. Three counties, Piscataquis, Oxford and Lincoln, vaulted into the “extremely concentrated” group. This was the first time Lincoln County had earned that appellation. Also of note is Knox County’s decline for the first time ever into the “highly concentrated” category (above 1000 points).

The good news was that Washington County registered modest improvement (down 348 points, raising it into the “moderately concentrated” classification for the first time). Last year, Washington County was the focus of an inquiry conducted by the Attorney General into the causes underlying disproportionately high prices; this year’s decrease in concentration does not necessarily promise lower prices in the short term; but is a step in the right direction and certainly augurs well for the future.

Geographic observations. In general, levels of concentration were high to extreme in the north and west as well as in the three midcoast counties. In other sections, moderate levels of concentration prevailed.

Gains, losses and trends. While it remains true that levels of concentration and competition in Maine’s MFO markets have been stable, by and large, across fourteen reporting periods, the statistics for the most recent period are disquieting, for two reasons. First, concentration increased in eleven of Maine’s sixteen counties. This is reflected in the average level of concentration – higher this year than for any prior period.

Only Maine’s two southernmost counties, Cumberland and York, have maintained consistently low levels of concentration over all fourteen reporting periods. Two more counties have maintained consistently low concentration levels over the past seven years, Hancock and Waldo.

Consistency is not so desirable at the other end of the spectrum. Nevertheless, it bears note that across the fourteen periods, two counties have invariably been among the five most concentrated county markets – Oxford and Piscataquis.

As noted above, the average HHI for Maine’s counties this year is the highest in fourteen years. This year’s median, the fourth highest, provides little countervailing comfort. While the five most concentrated counties each registered a marked increase in HHI, six of the remaining eleven counties also recorded increases. The overall impression, then, is that Maine’s county markets are experiencing a gradual increase in concentration and decline in competition.

Refiner position. Last year, a refiner held the leading market share in seven counties, and the second spot in seven more. This year’s statistics show the refiner consolidating its dominance, though not uniformly across the State. In this reporting period, while the refiner led in nine counties, it was second in only four, indicating slippage in one county. On a par with last year’s report, refiner market share exceeded 30% in two counties, both of which exhibited

extreme concentration levels. In one of these, the refiner's share exceeded 40%. Markets in these counties will be the focus of special vigilance. At the same time, we will carefully monitor markets in two other counties where two different non-refiner participants also held market shares exceeding 40%.

A statewide perspective. Statewide, approximately 47% of motor fuel volume was retailed by seven leading market participants. Of these, only one, a refiner, was active in all sixteen counties. Its closest rival was active in fourteen, and another participant in twelve counties.

The two leading retailers (again, one being a refiner) were the only market participants with statewide shares in double digits. The remaining five all had statewide shares of 5% or less. The three largest players in this group were active in about two-thirds of Maine's counties each.

This statewide configuration underscores the strength – and *potential* market power – of the refiner. Nevertheless, it also suggests that if the refiner appears dominant, that dominance is not unchallenged. We will be curious to see what statewide trends can be described as we assemble statewide data in the years ahead. At present, certainly, there does not appear to be any cause for alarm.

Conclusion. Relative overall stability does not prevent the impression that in general, levels of concentration in Maine's gasoline markets are increasing. The fact that this deterioration is coupled with increasing refiner dominance is certainly cause for concern. However, it remains to be seen whether this deterioration will mature into a sustained trend.

The best cure for a lack of competition is competition: accordingly, we strongly encourage all market participants to consider expanding into new markets to challenge incumbent market leaders.

IV. LEGISLATIVE RECOMMENDATION

The concept of the PMSA program has been tested in action; it is working well. The PMSA program enables the Attorney General to follow trends in Maine's retail and wholesale petroleum markets on a current basis, and to react swiftly by seeking remedies in court, or in the Legislature should need arise.

The PMSA program was adopted in the first place because it was felt that in a rapidly evolving market environment, there was a serious risk that routine enforcement would be ineffective -- that it would accomplish too little, too late. Nothing has intervened to alter that equation, and the risk remains. Indeed, it can be argued that the PMSA program in itself provides an effective deterrent to runaway monopolization of any of Maine's petroleum markets. The availability of personnel and relevant data enables the Attorney General to monitor developments, and respond rapidly and efficiently on an as-needed basis.

Further, the PMSA program was conceived, not as a means of affording the Attorney General a one-time look at levels of concentration in Maine's petroleum markets, but as a means

to follow and evaluate trends. It would accordingly be inadvisable to eliminate the program. The problem which the PMSA was designed to address is not likely to go away in the near term; nor should the program itself.

No legislative action is requested or recommended at this time.

Dated: 3/29/07

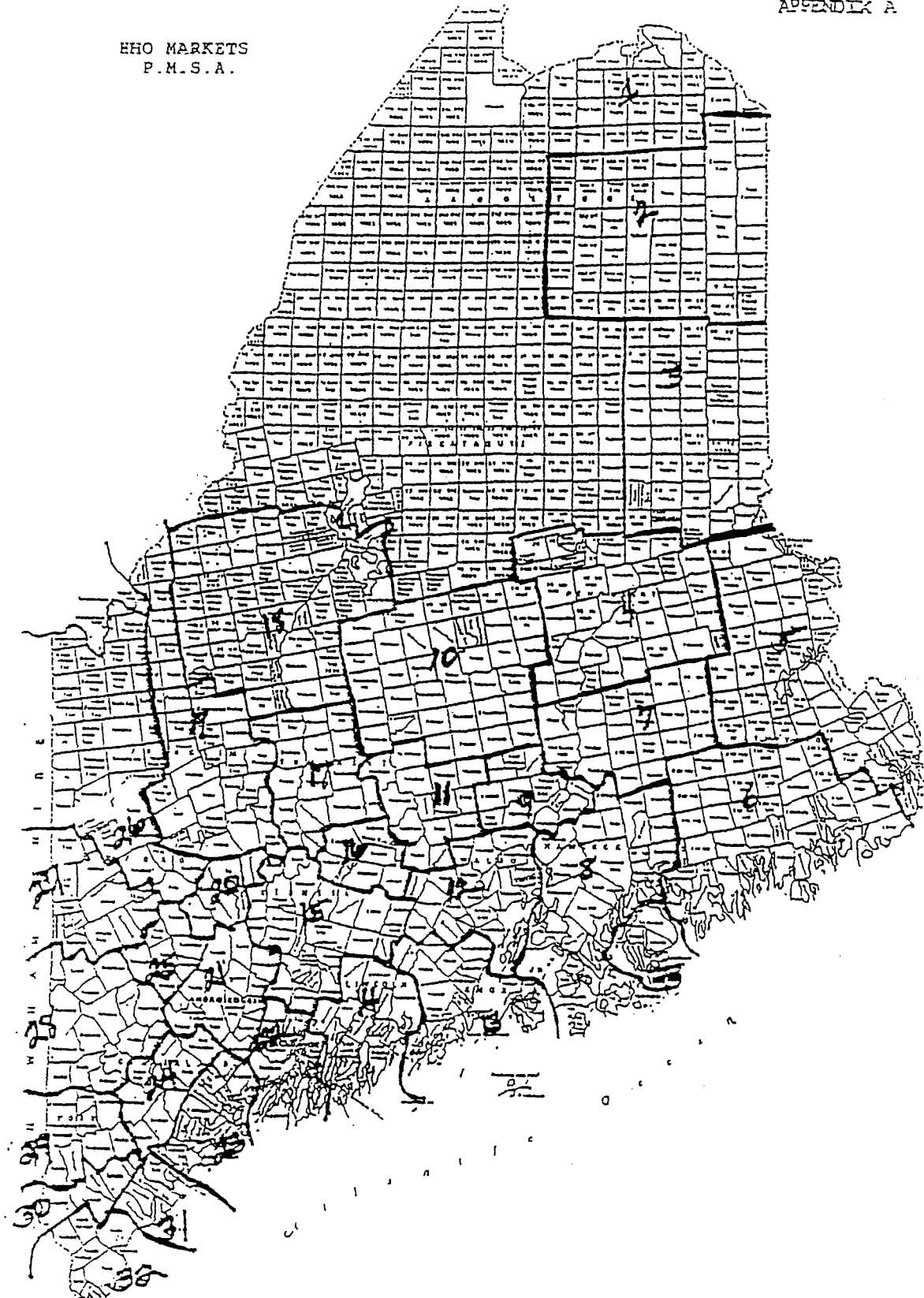
Respectfully submitted,

G. STEVEN ROWE
Attorney General

A handwritten signature in black ink, appearing to read 'F. Ackerman', written over a horizontal line.

FRANCIS ACKERMAN
Assistant Attorney General
Consumer Protection Division

EHO MARKETS
P.M.S.A.



APPENDIX B

This appendix sets forth index figures expressing levels of concentration and competition for Maine's retail petroleum markets. As we note in the text above, these are derived from data reported to us by wholesalers and refiners pursuant to the PMSA.

The Attorney General is forbidden by statute to disclose the identity of any retailer or retail outlet in making his report. The market summaries offered below therefore set forth only (1) geographic location (for home heating oil markets, reference should be made to the map attached hereto as Appendix A); (2) number of competitors; (3) Herfindahl-Hirschman Index; and (4) a characterization of the level of concentration. We have used four characterizations, loosely derived from federal and National Association of Attorneys General guidelines, as follows. For home heating oil markets, an index in the 0 -1000 range is viewed as "unconcentrated"; in the 1000 -1800 range, the characterization is "moderately concentrated"; in the 1800 -2500 range, an index is rated "highly concentrated"; while in the 2500 plus range, the phrase "extremely concentrated " is used. For motor fuel markets, the use of broad county geographic markets results in understated index figures. Accordingly, an index in the 1- 500 range is seen as unconcentrated; 500 -1000 as moderately concentrated; 1000 -1800 as highly, and above 1800 as extremely concentrated.

APPENDIX C

In this Appendix, we discuss selected facts and statistics gleaned from a draft report entitled *Structure of Petroleum Markets in the Northeast*, to be issued later this spring. The report, authored by Justine Hastings of ERS Group, experts in petroleum and energy matters and analysis, was jointly commissioned by the Attorneys General of the States of Maine, Massachusetts, New Hampshire, New York, and Vermont; it will be available to the public.

While the Hastings Report is broadly relevant as background information and will certainly be useful in understanding the complex structure and workings of the petroleum industry, only a few of the facts and statistics compiled in it are germane for present purposes. They are noted below.

Canadian imports. Approximately one-third of the gasoline consumed the Maine originates in Canada. The draft report assumes that a large proportion of this comes from the Irving refinery in St. John. However, we know that some non-negligible quantity of gasoline is imported from the Ultramar refinery near Quebec; smaller quantities emanate from several other Canadian sources.

Nevertheless, even if only 20% of Maine's total imports have their source at Irving's St. John refinery, this remains a very significant share. The Hastings report offers no opinion as to whether dependence on a single source to this extent could place Maine at risk. For example, assuming that the St. John refinery is sidelined as a result of a catastrophic event. While we do not have a definitive answer either, and plan to study this question further, the Attorney General believes that there would probably be a significant adverse impact on prices across the northeast. Our current impression is that any risk associated with the State's dependence on Irving for wholesale product appears acceptable under current circumstances.

Levels of concentration in wholesale markets. The report also offers Herfindahl-Hirschman analyses of Maine's two wholesale markets, as defined by Professor Hastings. The report correctly divides Maine's wholesale gasoline or terminal industry into two separate markets – one centered in South Portland, the other on Bangor. The HHI calculated by Professor Hastings exceeds 1800 points and is therefore highly concentrated for both markets. Indeed, the Bangor market exceeds 2500 points. Under the Attorney General's classification system, as used in the context of PMSA analysis, this market is properly described as "extremely concentrated."

The Attorney General is concerned by these high indices of concentration, and will view any proposed acquisitions that would further consolidate either market with a jaundiced eye. In other words, careful scrutiny will be applied.

We plan a careful review of the final version of the Hastings Report when it becomes available. To the extent that it raises additional issues that could have an impact on this state, we will assess the significance of those anticipated effects and report to the Legislature as appropriate.

MFO HHI TABLE			
June 1, 1992-May 31, '93	June 1, 1993-May 31, 1994	June 1, 1994-May 31, 1995	June 1, 1995-May 31, 1996
Cumberland 415	Cumberland 416 (+1)	York 341 (-104)	Cumberland 394 (-81)
York 452	York 445 (-7)	Cumberland 475 (+59)	York 396 (+55)
Androscoggin 482	Knox 503 (-7)	Knox 528 (+25)	Androscoggin 530 (-17)
Knox 510	Androscoggin 511 (+29)	Androscoggin 547 (+36)	Knox 530 (+2)
Lincoln 714	Hancock 580 (-392)	Waldo 735 (+60)	Waldo 637 (-98)
Penobscot 971	Franklin 673 (-333)	Hancock 791 (+211)	Hancock 703 (-88)
Hancock 972	Waldo 675 (-638)	Lincoln 837 (+116)	Penobscot 870 (+8)
Kennebec 974	Lincoln 721 (+7)	Penobscot 862 (+63)	Kennebec 872 (-192)
Franklin 1006	Kennebec 785 (-189)	Sagadahoc 935 (+33)	Lincoln 1054 (+217)
Washington 1124	Penobscot 799 (-172)	Kennebec 1064 (+279)	Washington 1081 (-247)
Waldo 1313	Sagadahoc 902 (-600)	Franklin 1203 (+530)	Franklin 1147 (-56)
Aroostook 1343	Aroostook 1073 (-270)	Oxford 1223 (-108)	Sagadahoc 1166 (+231)
Sagadahoc 1502	Washington 1140 (+16)	Aroostook 1323 (+250)	Aroostook 1176 (-147)
Oxford 1594	Somerset 1140 (-978)	Washington 1328 (+188)	Oxford 1186 (-37)
Piscataquis 1878	Oxford 1331 (-263)	Somerset 1722 (+582)	Somerset 1621 (-101)
Somerset 2096	Piscataquis 1662 (-216)	Piscataquis 1891 (+229)	Piscataquis 1652 (-239)
AVERAGE 1084	AVERAGE 835	AVERAGE 988	AVERAGE 938
MEDIAN 990	MEDIAN 753	MEDIAN 899	MEDIAN 963
June 1, 1996-May 31, 1997	June 1, 1997-May 31, 1998	June 1, 1998-May 31, 1999	June 1, 1999 -May 31, 2000
Cumberland 356 (-38)	Cumberland 345 (-11)	Cumberland 386 (+41)	Cumberland 451 (+65)
York 394 (-2)	Knox 427 (-3)	Knox 456 (+29)	Knox 494 (+38)
Knox 430 (-100)	York 465 (+71)	York 462 (-3)	Waldo 591 (-6)
Androscoggin 482 (-48)	Androscoggin 512 (+30)	Hancock 572 (+28)	Hancock 643 (+71)
Hancock 500 (-203)	Hancock 544 (+44)	Waldo 597 (+29)	York 696 (+234)
Waldo 536 (-101)	Waldo 568 (+32)	Androscoggin 610 (+98)	Androscoggin 699 (+89)
Kennebec 802 (-70)	Kennebec 826 (+24)	Kennebec 625 (-201)	Oxford 702 (-300)
Franklin 895 (-252)	Penobscot 831 (-72)	Sagadahoc 770 (-110)	Sagadahoc 852 (+82)
Lincoln 900 (-154)	Sagadahoc 880 (-417)	Franklin 941 (-58)	Lincoln 950 (-125)
Penobscot 903 (+33)	Franklin 999 (+104)	Oxford 1002 (-237)	Kennebec 969 (+344)
Oxford 1079 (-107)	Somerset 1048 (-119)	Penobscot 1049 (+218)	Penobscot 1050 (+1)
Somerset 1167 (-454)	Lincoln 1065 (+165)	Lincoln 1075 (+10)	Franklin 1191 (+250)
Aroostook 1216 (+40)	Oxford 1239 (+160)	Somerset 1103 (+55)	Aroostook 1271 (+3)
Sagadahoc 1297 (+131)	Aroostook 1426 (+210)	Aroostook 1269 (-158)	Washington 1794 (+104)
Washington 1314 (+233)	Washington 1508 (+194)	Washington 1690 (+182)	Piscataquis 1987 (+207)
Piscataquis 1755 (+103)	Piscataquis 1658 (-97)	Piscataquis 1780 (+122)	Somerset 2942 (+1839)
AVERAGE 876	AVERAGE 896	AVERAGE 899	AVERAGE 1080
MEDIAN 897	MEDIAN 855	MEDIAN 855	MEDIAN 901

MFO HHI TABLE			
June 1, 2000-May 31, 2001	June 1, 2001-May 31, 2002	June 1, 2002-May 31, 2003	June 1, 2003-May 31, 2004
Cumberland 520(+69)	Cumberland 387 (-133)	Cumberland 407 (+20)	Waldo 534 (+109)
York 524 (-172)	York 504 (-20)	Waldo 425 (-85)	Cumberland 535(+128)
Knox 612 (+118)	Waldo 510 (-134)	Hancock 524 (-130)	Hancock 569 (+45)
Hancock 636 (-7)	Knox 537 (-75)	York 563 (+59)	York 577 (+14)
Waldo 644 (+53)	Hancock 654 (+18)	Androscoggin 683 (-71)	Androscoggin 792 (+109)
Androscoggin 691 (-8)	Androscoggin 754 (+63)	Knox 688 (+151)	Kennebec 830 (-45)
Kennebec 777 (-192)	Sagadahoc 794 (-767)	Kennebec 875 (+141)	Penobscot 937 (-722)
Franklin 1036 (-155)	Kennebec 874 (+97)	Sagadahoc 882 (+88)	Knox 950 (+262)
Somerset 1084 (-1858)	Lincoln 1085 (-273)	Lincoln 1039 (-46)	Washington 1252 (+26)
Lincoln 1358 (+408)	Franklin 1219 (-183)	Somerset 1163 (-120)	Somerset 1267 (+104)
Aroostook 1521 (+250)	Somerset 1283 (+199)	Franklin 1185 (-34)	Sagadahoc 1279 (+397)
Oxford 1549 (+847)	Washington 1360 (-338)	Washington 1226 (-134)	Lincoln 1361 (+322)
Sagadahoc 1561 (+709)	Aroostook 1462 (-59)	Aroostook 1387 (-75)	Franklin 1474 (+289)
Washington 1698 (-96)	Oxford 1595 (+56)	Piscataquis 1620 (-183)	Piscataquis 1594 (-26)
Penobscot 2061 (+1011)	Piscataquis 1803 (-286)	Penobscot 1659 (-486)	Oxford 1630 (-154)
Piscataquis 2089 (+102)	Penobscot 2145 (+84)	Oxford 1784 (+189)	Aroostook 1716 (+329)
AVERAGE 1148	AVERAGE 1060	AVERAGE 1006	AVERAGE 1081
MEDIAN 1060	MEDIAN 979	MEDIAN 960	MEDIAN 1101
June 1, 2004-May 31, 2005	June 1, 2005-May 31, 2006		
Cumberland 399 (-136)	Waldo 515 (-50)		
York 510 (-67)	York 518 (+8)		
Hancock 557 (-12)	Cumberland 560 (+161)		
Waldo 565 (+31)	Hancock 641 (+84)		
Kennebec 752 (-78)	Androscoggin 876 (-67)		
Knox 885 (-65)	Kennebec 884 (+132)		
Penobscot 887 (-50)	Washington 932 (-348)		
Androscoggin 943 (+151)	Penobscot 969 (+82)		
Somerset 1093 (-174)	Sagadahoc 1032 (-168)		
Franklin 1107 (-367)	Knox 1080 (+195)		
Aroostook 1173 (+37)	Aroostook 1134 (-39)		
Sagadahoc 1200 (-79)	Franklin 1276 (+169)		
Lincoln 1235 (-126)	Somerset 1702 (+609)		
Washington 1280 (+28)	Oxford 2097 (+397)		
Oxford 1700 (+70)	Piscataquis 2250 (+506)		
Piscataquis 1744 (+150)	Lincoln 2395 (+1160)		
AVERAGE 1001	AVERAGE 1178		
MEDIAN 1018	MEDIAN 1000		

HHO HHI TABLE			
June 1, 1992-May 31, 1993	June 1, 1993-May 31, 1994	June 1, 1994-May 31, 1995	June 1, 1995-May 31, 1996
Augusta 922	Augusta 714 (-208)	Augusta 696 (-18)	Augusta 775 (+79)
Belfast 984	Belfast 899 (-85)	Portland 1020 (-148)	Portland 776 (-244)
Portland 1097	Rockland 1069 (-252)	Rockland 1061 (-8)	Biddeford/Saco 1025 (-532)
Gray 1281	Portland 1168 (+71)	Gray 1108 (-464)	Rockland 1125 (+64)
Lincoln 1316	Skowhegan 1317 (-301)	Belfast 1126 (+227)	Gray 1172 (+64)
Rockland 1321	Biddeford/Saco 1323 (-201)	Skowhegan 1187 (-130)	Belfast 1184 (+58)
Biddeford/Saco 1524	Bangor 1342 (-291)	Lewiston/Auburn 1448 (-69)	Skowhegan 1244 (+57)
Waterville 1548	Waterville 1370 (-178)	Ashland/Presque Isle 1531 (-26)	Waterville 1539 (-71)
Lewiston/Auburn 1613	Lewiston/Auburn 1517 (-96)	Bangor 1550 (+208)	Bangor 1560 (+10)
Skowhegan 1618	Ashland/Presque Isle 1557 (-368)	Biddeford/Saco 1557 (+234)	Woodland/Calais 1631 (-701)
Bangor 1633	Gray 1572 (+291)	Waterville 1610 (+240)	Old Town 1687 (+56)
Old Town 1709	Pittsfield/Newport 1693 (-403)	Old Town 1631 (-366)	Farmington 1772 (-240)
Bath/Brunswick 1921	Lincoln 1940 (+624)	Houlton 1969 (-113)	Lewiston/Auburn 1789 (+341)
Ashland/Presque Isle 1925	Rumford/Rangeley 1989 (+63)	Pittsfield/Newport 1971 (+278)	Pittsfield/Newport 1822 (-149)
Rumford/Rangeley 1926	Old Town 1997 (+288)	Ellsworth 2001 (-58)	Dover-Foxcroft 1886 (-666)
Houlton 1973	Ellsworth 2059 (-108)	Farmington 2012 (-346)	Ashland/Presque Isle 1962 (+431)
Dover-Foxcroft 2096	Houlton 2082 (+109)	Rumford/Rangeley 2047 (+58)	Ellsworth 1973 (-28)
Pittsfield/Newport 2096	Bath/Brunswick 2169 (+248)	Cherryfield/Machias 2066 (-486)	Cherryfield/Machias 1975 (-91)
Ellsworth 2167	Dover-Foxcroft 2191 (+95)	Bath/Brunswick 2081 (-88)	Houlton 2051 (+82)
Cherryfield/Machias 2228	Woodland/Calais 2237 (-1129)	Woodland/Calais 2332 (+95)	Jackman/Greenville 2134 (-1139)
Farmington 2257	Farmington 2358 (+101)	St. John Valley 2400 (-139)	York 2146 (estimate) (-4234)
Bridgton 2400 (estimate)	St. John Valley 2539 (+1)	Bridgton 2443 (estimate) (-246)	Limerick 2273 (-674)
St. John Valley 2538	Cherryfield/Machias 2552 (+324)	Lincoln 2469 (+529)	St. John Valley 2513 (+113)
Mt. Desert 2762	Bridgton 2689 (estimate) (+289)	Dover-Foxcroft 2552 (+361)	Jay 2789 (-673)
Limerick 2992	Limerick 3085 (+93)	Limerick 2947 (-138)	Bath/Brunswick 2846 (+765)
Jay 3211	Jay 3368 (+157)	Jackman/Greenville 3273 (-261)	Rumford/Rangeley 2889 (+842)
Woodland/Calais 3366	Jackman/Greenville 3534 (-1997)	South Paris 3361 (-797)	Mt. Desert 3352 (-742)
Midcoast 3680	Mt. Desert 4084 (+1322)	Jay 3462 (+94)	Lincoln 3394 (+925)
South Paris 3706	South Paris 4158 (+452)	Mt. Desert 4094 (+10)	Midcoast 3627 (-1921)
Sanford 4000 (estimate)	Midcoast 4190 (+510)	Sanford 4576 (estimate) (+184)	South Paris 3903 (+542)
Jackman/Greenville 5531	Sanford 4392 (estimate) (+392)	Bethel 5000 (+59)	Sanford 4313 (estimate) (-263)
Bethel 5634	Bethel 4941 (-693)	Midcoast 5548 (+1358)	Bethel (no change)
York 8000 (estimate)	York 6855 (estimate) (-1145)	York 6380 (estimate) (-475)	Bridgton (estimate) (+2792)
AVERAGE 2490	AVERAGE 2387	AVERAGE 2417	AVERAGE 2284
MEDIAN 1973	MEDIAN 2059	MEDIAN 2047	MEDIAN 1973
June 1, 1996-May 31, 1997	June 1, 1997-May 31, 1998	June 1, 1998-May 31, 1999	June 1, 1999-May 31, 2000
Augusta 777 (+2)	Augusta 755 (-22)	Skowhegan 577 (-614)	Belfast 877 (-68)
Portland 972 (+196)	Portland 775 (-197)	Portland 714 (-61)	Portland 884 (+170)
Belfast 1052 (-132)	Bangor 958 (-146)	Belfast 945 (-1860)	Augusta 891 (-598)
Bangor 1104 (-456)	Skowhegan 1191 (-35)	Bangor 1079 (+121)	Woodland/Calais 1080 (-513)
Rockland 1111 (-24)	Rockland 1248 (+137)	Rumford/Rangeley 1250 (-2026)	Bangor 1141 (+62)
Skowhegan 1226 (-18)	Ellsworth 1350 (-520)	Rockland 1263 (+15)	Rockland 1266 (+3)
Gray 1398 (+226)	Lewiston/Auburn 1481 (-85)	Old Town 1377 (+355)	Lewiston/Auburn 1463 (-685)
Biddeford/Saco 1418 (+393)	Gray 1493 (+95)	Augusta 1489 (+734)	Skowhegan 1496 (+919)
Lewiston/Auburn 1566 (-223)	Waterville 1569 (-407)	Woodland/Calais 1593 (-358)	Midcoast 1655 (-969)
Old Town 1605 (-82)	Bath/Brunswick 1731 (+62)	Ellsworth 1605 (+255)	Ellsworth 1673 (+68)
Woodland/Calais 1646 (+15)	Old Town 1732 (+127)	Gray 1641 (+148)	Waterville 1776 (-61)
Bath/Brunswick 1669 (-1177)	Houlton 1785 (-223)	Biddeford/Saco 1802 (-697)	Gray 1785 (+144)
Cherryfield/Machias 1692 (-283)	Woodland/Calais 1951 (+305)	Ashland/Presque Isle 1824 (355)	Old Town 1981 (+604)
Ellsworth 1870 (-103)	Pittsfield/Newport 2018 (-53)	Waterville 1837 (+268)	Biddeford/Saco 2063 (+261)
Farmington 1877 (+105)	Lincoln 2164 (-1509)	Houlton 1955 (+170)	Houlton 2092 (+137)
Waterville 1976 (+437)	Ashland/Presque Isle 2179 (+51)	Dover-Foxcroft 1969 (-340)	Limerick 2343 (+364)
Houlton 2008 (-43)	Bridgton 2199 (-355)	Limerick 1979 (-954)	Ashland/Presque Isle 2347 (+523)
Jackman/Greenville 2058 (-76)	Mid Coast 2253 (+163)	Bath/Brunswick 2130 (+399)	Dover-Foxcroft 2468 (+499)
Pittsfield/Newport 2071 (+249)	Farmington 2290 (+413)	Lewiston/Auburn 2148 (+667)	Bridgton 2469 (+252)
Midcoast 2090 (-1537)	Dover-Foxcroft 2309 (+122)	Bridgton 2217 (+18)	York 2568 (-184)
Ashland/Presque Isle 2128 (+166)	Cherryfield/Machias 2311 (+619)	Farmington 2221 (-69)	Jackman/Greenville 2668 (-326)
Dover-Foxcroft 2187 (+301)	Mt. Desert 2478 (-290)	Jay 2319 (-430)	Bath/Brunswick 2748 (+618)
Bridgton 2554 (estimate) (-2681)	Biddeford/Saco 2499 (+1081)	Cherryfield/Machias 2525 (+214)	Pittsfield/Newport 2835 (-6)
Rumford/Rangeley 2690 (-199)	St. John Valley 2659 (-232)	Mid Coast 2624 (+371)	Farmington 2846 (+625)
Mt. Desert 2768 (-584)	Jay 2749 (-802)	York 2752 (-4559)	Mt. Desert 2904 (+115)
Limerick 2776 (+503)	Belfast 2805 (+1753)	Mt. Desert 2789 (+311)	St. John Valley 3040 (+247)
York 2842 (estimate) (+696)	Limerick 2933 (+157)	St. John Valley 2793 (+134)	Rumford/Rangeley 3317 (+2064)
St. John Valley 2891 (+378)	Bethel 3185 (-853)	Pittsfield/Newport 2841 (+823)	Cherryfield/Machias 3574 (+1049)
Jay 3551 (+762)	Rumford/Rangeley 3276 (+586)	Bethel 3308 (+123)	South Paris 3851 (-319)
Lincoln 3673 (+279)	South Paris 3847 (-142)	Sanford 3715 (-518)	Sanford 3916 (-201)
Sanford 3829 (estimate) (-484)	Sanford 4233 (+404)	Lincoln 4036 (+1872)	Bethel 4024 (+716)
South Paris 3989 (+86)	Jackman/Greenville 4786 (+2728)	South Paris 4170 (+323)	Jay 4051 (+1732)
Bethel 4038 (-962)	York 7311 (estimate) (+4469)	Jackman/Greenville 5694 (+908)	Lincoln 4260 (+224)
AVERAGE 2155	AVERAGE 2378	AVERAGE 2217	AVERAGE 2374
MEDIAN 2008	MEDIAN 2199	MEDIAN 1979	MEDIAN 2347

IHO HHI TABLE			
June 1, 2000-May 31, 2001	June 1, 2001-May 31, 2002	June 1, 2002-May 31, 2003	June 1, 2003-May 31, 2004
Belfast 720 (-157)	Augusta 740 (-127)	Augusta 1009 (+269)	Portland 662 (-490)
Portland 744 (-140)	Portland 884 (-140)	Lewiston/Auburn 1060 (-388)	Augusta 887 (-122)
Augusta 867 (-24)	Bangor 1031 (-154)	Portland 1152 (+268)	Lewiston 1102 (+42)
Bangor 1185 (+44)	Rockland 1196 (-1699)	Belfast 1284 (+51)	Bangor 1218 (-1091)
Skowhegan 1362 (-134)	Ellsworth 1231 (-289)	Rockland 1402 (+206)	Rockland 1343 (-59)
Lewiston/Auburn 1509 (+46)	Belfast 1233 (+513)	Skowhegan 1426 (+57)	Ellsworth 1359 (-380)
Ellsworth 1520 (-153)	Skowhegan 1369 (+7)	Lincoln 1485 (-1666)	Gray 1539 (-11)
Waterville 1797 (+21)	Lewiston/Auburn 1448 (-61)	Gray 1550 (-31)	Waterville 1549 (-7)
Woodland/Calais 1928 (-848)	Gray 1581 (-1616)	Waterville 1556 (-237)	Skowhegan 1555 (-129)
Farmington 1945 (-901)	Waterville 1793 (-4)	Ellsworth 1739 (+508)	Lincoln 1796 (+311)
Houlton 1963 (-156)	Houlton 1803 (-160)	Old Town 1901 (-34)	Old Town 1866 (-35)
Old Town 2105 (+1981)	Biddeford/Saco 1845 (-3029)	Biddeford/Saco 1946 (+101)	Biddeford/Saco 1895 (-51)
Dover/Foxcroft 2211 (-257)	Woodland/Calais 1885 (-43)	Houlton 1995 (+192)	Belfast 1942 (-658)
Lincoln 2261 (-1999)	Farmington 1906 (+15)	Bridgton 2068 (-27)	Farmington 1977 (-114a)
Jackman/Greenville 2361 (-307)	Old Town 1935 (-170)	Farmington 2091 (+184)	Rumford/Rangeley 2031 (-303)
Midcoast 2668 (+1013)	Dover-Foxcroft 2130 (-81)	Dover-Foxcroft 2209 (+79)	Midcoast 2081 (-413)
Bridgton 2836 (+367)	Bath/Brunswick 2216 (-908)	Bangor 2309 (+1278)	Limerick 2184 (-294)
Rockland 2895 (+1629)	Bridgton 2295 (-541)	Sanford 2332 (-1771)	Ashland/Presque Isle 2294 (-63)
Bethel 2981 (-1043)	Rumford/Rangeley 2300 (-711)	Rumford/Rangely 2334 (+34)	Pittsfield/Newport 2480 (+52)
Rumford/Rangeley 3011 (-306)	Ashland/Presque Isle 2567 (-720)	Bath/Brunswick 2340 (+124)	Dover-Foxcroft 2560 (+351)
Mt. Desert 3083 (+179)	Midcoast 2676 (+8)	Ashland/Presque Isle 2357 (-210)	Bath/Brunswick 2569 (+229)
St. John Valley 3090 (+50)	Bethel 2747 (-234)	Cherryfield/Machias 2391 (-393)	Bridgton 2662 (+594)
Bath/Brunswick 3124 (+376)	Cherryfield/Machias 2784 (-843)	Pittsfield/Newport 2428 (-495)	Houlton 2838 (+843)
Gray 3197 (+1412)	Pittsfield/Newport 2923 (-359)	Limerick 2478 (-1097)	Mt. Desert 2868 (-207)
South Paris 3251 (-600)	Lincoln 3151 (+890)	Midcoast 2494 (-182)	Bethel 3318 (+498)
Pittsfield/Newport 3282 (+447)	Jay 3185 (-238)	Bethel 2820 (+73)	Cherryfield/Machias 3720 (+1329)
Ashland/Presque Isle 3287 (+940)	Mt. Desert 3380 (+297)	Mt. Desert 3075 (-305)	St. John Valley 3774 (+458)
Jay 3423 (-628)	Limerick 3575 (-89)	Woodland/Calais 3264 (+1379)	Sanford 3800 (+1468)
Limerick 3486 (+1143)	St. John Valley 3794 (+704)	Jay 3285 (+100)	Woodland/Calais 4071 (+807)
Cherryfield/Machias 3627 (+53)	Jackman/Greenville 3845 (+1484)	St. John Valley 3316 (-478)	York 4666 (-2988)
Sanford 4202 (+286)	South Paris 3994 (+743)	Jackman/Greenville 5335 (+1490)	Jay 4978 (+1633)
Biddeford/Saco 4874 (+2811)	Sanford 4103 (-99)	South Paris 5755 (+1761)	Jackman/Greenville 5421 (+86)
York 8315 (+5747)	York 5640 (-2675)	York 7654 (+2014)	South Paris 5424 (-331)
AVERAGE 2700	AVERAGE 2399	AVERAGE 2480	AVERAGE 2558
MEDIAN 2836	MEDIAN 2216	MEDIAN 2309	MEDIAN 2184
June 1, 2004-May 31, 2005	June 1, 2005-May 31, 2006		
Portland 865 (+203)	Lewiston 985 (-116)		
Augusta 1099 (+212)	Bangor 1046 (-548)		
Lewiston 1101 (-1)	Augusta 1087 (-12)		
Rockland 1250 (-93)	Portland 1152 (+287)		
Ellsworth 1381 (+22)	Ellsworth 1387 (+6)		
Skowhegan 1389 (-166)	Lincoln 1418 (-336)		
Waterville 1477 (-72)	Rockland 1420 (-170)		
Bangor 1594 (+376)	Skowhegan 1436 (-47)		
Bridgton 1684 (-984)	Waterville 1468 (-9)		
Lincoln 1754 (-42)	Rumford/Rangeley 1509 (-542)		
Old Town 1925 (+59)	Bridgton 1582 (-102)		
Midcoast 1950 (-131)	Gray 1718 (-550)		
Rumford/Rangeley 2051 (+20)	Biddeford/Saco 1813 (-509)		
Ashland/Presque Isle 2264 (-30)	Limerick 1927 (-407)		
Gray 2268 (+729)	Old Town 1941 (+16)		
Biddeford 2322 (+427)	Ashland/Presque Isle 2039 (-225)		
Limerick 2334 (+150)	Pittsfield/Newport 2353 (-137)		
Farmington 2452 (+475)	Bath/Brunswick 2353 (-466)		
Pittsfield/Newport 2490 (+10)	Belfast 2398 (-186)		
Belfast 2584 (+642)	Farmington 2569 (+117)		
York 2683 (-1983)	MidCoast 2673 (+723)		
Jay 2728 (-2250)	Houlton 2677 (-158)		
Bath/Brunswick 2819 (+250)	York 2747 (+64)		
Houlton 2835 (-3)	Mt. Desert 2889 (-90)		
Bethel 2866 (-452)	Jay 2929 (+201)		
Mt. Desert 2979 (+111)	Dover-Foxcroft 3018 (-155)		
Dover-Foxcroft 3173 (+613)	Cherryfield/Machias 3158 (-1041)		
St. John Valley 3774 (no change)	Jackman/Greenville 3344 (-638)		
Jackman/Greenville 3982 (-1439)	Bethel 3453 (+587)		
Cherryfield/Machias 4199 (+479)	Woodland/Calais 3643 (-798)		
Woodland/Calais 4441 (+370)	Sanford 3990 (-1619)		
Sanford 5609 (+1809)	St. John Valley 4682 (+908)		
South Paris 5618 (+194)	South Paris 6903 (+1285)		
AVERAGE 2543	AVERAGE 2415		
MEDIAN 2334	MEDIAN 2353		

MFO Market Area		6/1/92-5/31/93	6/1/93-5/31/94	6/1/94-5/31/95	6/1/95-5/31/96	6/1/96-5/31/97	6/1/97-5/31/98	6/1/98-5/31/99	6/1/99-5/31/00	6/1/00-5/31/01	6/1/01-5/31/02	6/1/02-5/31/03	6/1/03-5/31/04	6/1/04-5/31/05	6/1/05-5/31/06
Androscoggin	Competitors	52	64 (-12)	65 (+1)	65 (no change)	70 (+5)	63 (-7)	68 (+5)	64 (-4)	70 (+6)	64 (-6)	73 (+9)	68 (-5)	74 (+6)	66 (-8)
	HHI	482	511 (+29)	547 (+36)	530 (-17)	482 (-48)	512 (+30)	610 (+98)	699 (+89)	691 (-8)	754 (+63)	683 (-71)	792 (+109)	943 (+151)	876 (-67)
	Concentration	Unconcentrated	Moderate	Moderate	Moderate	Unconcentrated	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Aroostook	Competitors	90	90 (no change)	87 (-3)	104 (+17)	108 (+4)	94 (-14)	92 (-2)	89 (+3)	84 (-5)	89 (+5)	85 (-4)	82 (+3)	81 (-1)	89 (+8)
	HHI	1343	1073 (-270)	1323 (+250)	1176 (-147)	1216 (+40)	1426 (+210)	1268 (-158)	1271 (+3)	1521 (+250)	1462 (-59)	1387 (-75)	1716 (+329)	1173 (+37)	1134 (-39)
	Concentration	High	High	High	High	High	High	High	High	High	High	High	High	High	High
Cumberland	Competitors	128	156 (+28)	147 (-9)	202 (+55)	193 (-9)	220 (+27)	247 (+27)	181 (-66)	163 (-18)	148 (-15)	161 (+13)	136 (-25)	171 (+35)	151 (-20)
	HHI	415	416 (+1)	475 (+59)	394 (-81)	356 (-38)	345 (-11)	386 (+41)	451 (+65)	520 (+69)	387 (-133)	407 (+20)	535 (+128)	399 (-136)	560 (+161)
	Concentration	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Moderate	Unconcentrated	Unconcentrated	Moderate	Unconcentrated	Moderate
Franklin	Competitors	35	40 (+5)	38 (-2)	42 (+4)	46 (+4)	47 (+1)	43 (-4)	40 (-3)	40 (no change)	46 (+6)	43 (-3)	45 (+2)	46 (+1)	42 (-4)
	HHI	1006	673 (-333)	1203 (+530)	1147 (-56)	895 (-252)	999 (+104)	941 (-58)	1191 (+250)	1036 (-155)	1219 (-183)	1185 (-34)	1474 (+289)	1107 (-367)	1276 (+169)
	Concentration	High	Moderate	High	High	Moderate	Moderate	Moderate	High	High	High	High	High	High	High
Hancock	Competitors	53	72 (+19)	65 (-7)	73 (+8)	74 (-1)	72 (-2)	75 (+3)	78 (+3)	62 (-16)	75 (+13)	71 (-4)	78 (+7)	74 (-4)	72 (-2)
	HHI	972	580 (-392)	791 (+211)	703 (-88)	500 (-203)	544 (+44)	572 (+28)	643 (+71)	636 (-7)	654 (+18)	524 (-130)	569 (+45)	557 (-12)	641 (+84)
	Concentration	Moderate	Moderate	Moderate	Moderate	Unconcentrated	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Kennebec	Competitors	70	81 (+11)	92 (+11)	93 (+1)	91 (-2)	92 (+1)	92 (no change)	78 (-14)	86 (+8)	87 (+1)	93 (+6)	92 (-1)	93 (+1)	87 (-6)
	HHI	974	785 (-189)	1064 (+279)	872 (-192)	802 (-70)	826 (+24)	625 (-201)	969 (+344)	777 (-192)	734 (-43)	875 (+141)	830 (-45)	752 (-78)	884 (+132)
	Concentration	Moderate	Moderate	High	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate
Knox	Competitors	59	63 (+4)	71 (+8)	85 (+14)	86 (+1)	84 (-2)	77 (-7)	80 (+3)	68 (-12)	68 (no change)	64 (-4)	54 (-10)	75 (+21)	75 (no change)
	HHI	510	503 (-7)	528 (+25)	530 (+2)	430 (-100)	427 (-3)	456 (+29)	494 (+38)	612 (+118)	537 (-75)	688 (+151)	950 (+262)	885 (-65)	1080 (+195)
	Concentration	Moderate	Moderate	Moderate	Moderate	Unconcentrated	Unconcentrated	Unconcentrated	Unconcentrated	Moderate	Moderate	Moderate	Moderate	Moderate	High
Lincoln	Competitors	25	35 (+10)	34 (-1)	37 (+3)	38 (+1)	36 (-2)	39 (+3)	38 (-1)	39 (+1)	44 (+5)	48 (+4)	43 (-5)	40 (-3)	47 (+7)
	HHI	714	721 (+7)	837 (+116)	1054 (+217)	900 (-154)	1065 (+165)	1075 (+10)	950 (-125)	1358 (+408)	1085 (-273)	1039 (-46)	1361 (+322)	1235 (-126)	2395 (+1160)
	Concentration	Moderate	Moderate	Moderate	High	Moderate	High	High	Moderate	High	High	High	High	High	Extreme
Oxford	Competitors	31	44 (+13)	43 (-1)	49 (+6)	52 (+3)	54 (+2)	56 (+2)	49 (-7)	57 (+8)	47 (-10)	44 (-3)	42 (-2)	46 (+4)	39 (-7)
	HHI	1594	1331 (-263)	1223 (-108)	1186 (-37)	1079 (-107)	1239 (+160)	1002 (-237)	702 (-300)	1549 (+847)	1595 (+56)	1784 (+189)	1630 (-154)	1700 (+70)	2097 (+397)
	Concentration	High	High	High	High	High	High	High	Moderate	High	High	High	Extreme	High	Extreme
Penobscot	Competitors	137	148 (+11)	143 (-5)	156 (+13)	156 (no)	146 (-10)	141 (-5)	129 (-12)	134 (+5)	150 (-16)	132 (-18)	131 (-1)	145 (+14)	133 (-12)
	HHI	971	799 (-172)	862 (+63)	870 (+8)	903 (+33)	831 (-72)	1049 (+218)	1050 (+1)	2061 (+1011)	2145 (+84)	1659 (-486)	937 (-722)	887 (-50)	969 (+82)
	Concentration	Moderate	Moderate	Moderate	Moderate	Moderate	Moderate	High	High	Extreme	Extreme	High	Moderate	Moderate	Moderate
Piscataquis	Competitors	25	38 (+13)	36 (-2)	32 (-4)	25 (-7)	23 (-2)	29 (+6)	31 (+2)	29 (-2)	26 (-3)	31 (+5)	33 (+2)	29 (-4)	25 (-4)
	HHI	1878	1662 (-216)	1891 (+229)	1652 (-239)	1755 (+103)	1658 (-97)	1780 (+122)	1987 (+207)	2089 (+102)	1803 (-286)	1620 (-183)	1594 (-26)	1744 (+150)	2250 (+506)
	Concentration	Extreme	High	Extreme	High	High	High	High	Extreme	Extreme	Extreme	High	High	High	Extreme

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Sagadahoc	Competitors	22	33 (-11)	28 (-5)	31 (+3)	36 (+5)	38 (+2)	38 (no change)	34 (-4)	34 (no change)	38 (+4)	35 (-3)	32 (-3)	30 (-2)	29 (-1)
	HHI Concentration	1502 High	902 (-600) Moderate	935 (+33) Moderate	1166 (+231) High	1297 (+131) High	880 (-417) Moderate	770 (-110) Moderate	852 (+82) Moderate	1561 (+709) High	794 (-767) Moderate	882 (+88) Moderate	1279 (+397) High	1200 (-79) High	1032 (-168) High
Somerset	Competitors	58	68 (+10)	68 (no change)	69 (+1)	62 (-7)	76 (+14)	77 (+1)	64 (-13)	68 (+4)	67 (-1)	66 (-1)	65 (-1)	68 (+3)	73 (+5)
	HHI Concentration	2118 Extreme	1140 (-978) High	1722 (+582) High	1621 (-101) High	1167 (-454) High	1048 (-119) High	1103 (+55) High	2942 (+1839) Extreme	1084 (-1858) High	1283 (+199) High	1163 (-120) High	1267 (+104) High	1093 (-174) High	1702 (+609) High
Waldo	Competitors	34	48 (+14)	52 (+4)	52 (no change)	57 (+5)	63 (+6)	61 (-2)	60 (-1)	47 (-13)	52 (+5)	53 (+1)	60 (+7)	56 (-4)	40 (-16)
	HHI Concentration	1313 High	675 (-638) Moderate	735 (+60) Moderate	637 (-98) Moderate	536 (-101) Moderate	568 (+32) Moderate	597 (+29) Moderate	591 (-6) Moderate	644 (+53) Moderate	510 (-134) Unconcentrated	425 (-85) Unconcentrated	534 (+109) High	565 (+31) Moderate	515 (-50) Moderate
Washington	Competitors	48	58 (+10)	53 (-5)	65 (+12)	54 (-11)	53 (-1)	48 (-5)	52 (+4)	39 (-13)	54 (+15)	56 (+2)	54 (-2)	47 (-7)	44 (-3)
	HHI Concentration	1124 High	1140 (+16) High	1328 (+188) High	1081 (-247) High	1314 (+233) High	1508 (+194) High	1690 (+182) High	1794 (+104) High	1698 (-96) High	1360 (-338) High	1226 (-134) High	1252 (+26) High	1280 (+28) High	932 (-348) Moderate
York	Competitors	92	105 (+13)	134 (+29)	126 (-8)	137 (+11)	114 (-23)	127 (+13)	121 (-6)	113 (-8)	115 (+2)	112 (-3)	110 (+2)	120 (+10)	107 (-13)
	HHI Concentration	452 Unconcentrated	445 (-7) Unconcentrated	341 (-104) Unconcentrated	396 (+55) Unconcentrated	394 (-2) Unconcentrated	465 (+71) Unconcentrated	462 (-3) Unconcentrated	696 (+234) Moderate	524 (-172) Moderate	504 (-20) Moderate	563 (+59) Moderate	577 (+14) Moderate	510 (-67) Moderate	518 (+8) Moderate

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01. St. John Valley	Competitors	6	7 (+1)	7 (no change)	6 (-1)	9 (+3)	5 (-4)	5 (no change)	6 (+1)	5 (-1)	5 (no change)	5 (no change)	5 (no change)	5 (no change)	3 (-2)
	HHI Concentration	2538 Extreme	2539 (+1) Extreme	2400 (-139) High	2513 (+113) Extreme	2891 (+378) Extreme	2659 (-232) Extreme	2793 (+134) Extreme	3040 (+247) Extreme	3090 (+50) Extreme	3794 (+704) Extreme	3316 (-478) Extreme	3774 (+458) Extreme	3774 (no) Extreme	4682 (+908) Extreme
02. Ashland / Presque Isle	Competitors	19	21 (+2)	22 (+1)	18 (-4)	15 (-3)	18 (+3)	13 (-5)	10 (-13)	10 (no change)	11 (+1)	10 (-1)	11 (+1)	11 (no change)	12 (+1)
	HHI Concentration	1925 High	1557 (-368) Moderate	1531 (-26) Moderate	1962 (+431) High	2128 (+166) High	2179 (+51) High	1824 (-355) High	2347 (+523) High	3287 (+940) Extreme	2567 (-720) Extreme	2357 (-210) High	2294 (-63) High	2264 (-30) High	2039 (-225) High
03. Houlton	Competitors	10	8 (-2)	8 (no change)	9 (+1)	9 (no change)	9 (no change)	9 (no change)	10 (+1)	11 (+1)	8 (-3)	6 (-2)	6 (no change)	6 (no change)	7 (+1)
	HHI Concentration	1973 High	2082 (+109) High	1969 (-113) High	2051 (+82) High	2008 (-43) High	1785 (-223) Moderate	1955 (+170) High	2092 (+137) High	1963 (-156) High	1803 (-160) High	1995 (+192) High	2838 (+843) Extreme	2835 (-3) Extreme	2677 (-158) Extreme
04. Lincoln	Competitors	10	13 (+3)	11 (-2)	12 (+1)	9 (-3)	10 (+1)	16 (+6)	17 (+1)	15 (+2)	13 (-2)	11 (-2)	12 (+1)	11 (-1)	13 (+2)
	HHI Concentration	1316 Moderate	1940 (+624) High	2469 (+529) High	3394 (+925) Extreme	3673 (+279) Extreme	2164 (-1509) High	4036 (+1872) Extreme	4260 (+224) Extreme	2261 (-1999) High	3151 (+890) Extreme	1485 (-1666) Moderate	1796 (+311) Moderate	1754 (-42) Moderate	1418 (-336) Moderate
05. Woodland / Calais	Competitors	9	15 (+6)	9 (-6)	15 (+6)	15 (no change)	10 (-5)	10 (no change)	12 (+2)	10 (-2)	12 (+2)	11 (-1)	11 (no change)	10 (-1)	9 (-1)
	HHI Concentration	3366 Extreme	2237 (-1129) High	2332 (+95) High	1631 (-701) Moderate	1646 (+15) Moderate	1951 (+305) High	1593 (-358) Moderate	1080 (-513) Moderate	1928 (+848) High	1885 (-43) High	3264 (+1379) Extreme	4071 (+807) Extreme	4441 (+370) Extreme	3643 (-798) Extreme
06. Cherryfield / Machias	Competitors	10	14 (+4)	7 (-7)	13 (+6)	17 (+4)	9 (-8)	7 (-2)	7 (no change)	6 (-1)	9 (+3)	11 (+2)	11 (no change)	10 (-1)	11 (+1)
	HHI Concentration	2228 High	2552 (+324) Extreme	2066 (-486) High	1975 (-91) High	1692 (-283) Moderate	2311 (+619) High	2525 (+214) Extreme	3574 (+1049) Extreme	3627 (+53) Extreme	2784 (-843) Extreme	2391 (-393) High	3720 (+1329) Extreme	4199 (+479) Extreme	3158 (-1041) Extreme
07. Old Town	Competitors	10	10 (no change)	11 (+1)	10 (-1)	10 (no change)	11 (+1)	13 (-2)	12 (-1)	11 (-1)	9 (-2)	11 (+2)	11 (no change)	11 (no change)	11 (no change)
	HHI Concentration	1709 Moderate	1997 (+288) High	1631 (-366) Moderate	1687 (+56) Moderate	1605 (-82) Moderate	1732 (+127) Moderate	1377 (+355) Moderate	1981 (+604) High	2105 (+1981) High	1935 (-170) High	1901 (-34) High	1866 (-35) High	1925 (+59) High	1941 (+16) High
08. Ellsworth	Competitors	22	20 (-2)	17 (-3)	20 (+3)	18 (-2)	22 (+4)	23 (+1)	25 (+2)	23 (-2)	21 (-2)	19 (-2)	22 (+3)	24 (+2)	21 (-3)
	HHI Concentration	2167 High	2059 (-108) High	2001 (-58) High	1973 (-28) High	1870 (-103) High	1350 (-520) Moderate	1605 (+255) Moderate	1673 (+68) Moderate	1520 (-153) Moderate	1231 (-289) Moderate	1739 (+508) Moderate	1359 (-380) Moderate	1381 (+22) Moderate	1387 (+6) Moderate
09. Bangor	Competitors	36	35 (-1)	32 (-3)	37 (+5)	40 (+3)	36 (-4)	26 (-10)	38 (+12)	38 (no change)	37 (-1)	33 (-4)	29 (-4)	32 (+3)	35 (+3)
	HHI Concentration	1633 Moderate	1342 (-291) Moderate	1550 (+208) Moderate	1560 (+10) Moderate	1104 (-456) Moderate	958 (-146) Unconcentrated	1079 (+121) Moderate	1141 (+62) Moderate	1185 (+44) Moderate	1031 (-154) Moderate	2309 (+1278) High	1218 (-1091) Moderate	1594 (+376) Moderate	1046 (-548) Moderate
10. Dover-Foxcroft	Competitors	9	9 (no change)	9 (no change)	12 (+3)	10 (-2)	11 (+1)	12 (+1)	13 (+1)	12 (-1)	11 (-1)	12 (+1)	11 (-1)	11 (no change)	11 (no change)
	HHI Concentration	2096 High	2191 (+95) High	2552 (+361) Extreme	1886 (-666) High	2187 (+301) High	2309 (+122) High	1969 (-340) High	2468 (+499) High	2211 (-257) High	2130 (-81) High	2209 (+79) High	2560 (+351) Extreme	3173 (+613) Extreme	3018 (-155) Extreme
11. Pittsfield / Newport	Competitors	15	13 (-2)	10 (-3)	13 (+3)	9 (-4)	10 (+1)	12 (+2)	11 (-1)	9 (-2)	9 (no change)	9 (no change)	11 (+2)	10 (-1)	9 (-1)
	HHI Concentration	2096 High	1693 (-403) Moderate	1971 (+278) High	1822 (-149) High	2071 (+249) High	2018 (-53) High	2841 (+823) Extreme	2835 (-6) Extreme	3282 (-447) Extreme	2923 (-359) Extreme	2428 (-495) High	2480 (+52) High	2490 (+10) High	2353 (-137) High

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12. Belfast	Competitors HHI Concentration	17 984 Unconcentrated	21 (+4) 899 (-85) Unconcentrated	19 (-2) 1126 (+227) Moderate	17 (-2) 1184 (+58) Moderate	17 (no change) 1052 (-132) Moderate	20 (+3)* 2805 (+1753) Extreme	29 (+9) 945 (-1860) Unconcentrated	31 (+2) 877 (-68) Unconcentrated	31 (no change) 720 (-157) Unconcentrated	18 (-13) 1233 (+513) Moderate	16 (-2) 1284 (+51) Moderate	18 (+2) 1942 (-658) High	22 (+4) 2584 (+642) Extreme	19 (-3) 2398 (-186) High
13. Rockland	Competitors HHI Concentration	23 1321 Moderate	31 (+8) 1069 (-252) Moderate	25 (-6) 1061 (-8) Moderate	29 (+4) 1125 (+64) Moderate	29 (no change) 1111 (-24) Moderate	28 (-1) 1248 (+137) Moderate	29 (+1) 1263 (+15) Moderate	26 (-3) 1266 (+3) Moderate	20 (-6) 2895 (+1629) Extreme	21 (+1) 1196 (-1699) Moderate	21 (no change) 1402 (+206) Moderate	27 (+6) 1343 (-59) Moderate	28 (+1) 1250 (-93) Moderate	24 (-4) 1420 (-170) Moderate
14. Midcoast	Competitors HHI Concentration	9 3680 Extreme	8 (-1) 4190 (+510) Extreme	6 (-2) 5548 (+1358) Extreme	9 (+3) 3627 (-1921) Extreme	11 (+2) 2090 (-1537) High	11 (no change) 2253 (+163) High	9 (-2) 2624 (+371) Extreme	11 (+2) 1655 (-969) Moderate	10 (-1) 2668 (+1013) Extreme	8 (-2) 2676 (+8) Extreme	9 (+1) 2494 (-182) High	11 (+2) 2081 (-413) High	12 (+1) 1950 (-131) High	12 (no change) 2673 (+723) Extreme
15. Augusta	Competitors HHI Concentration	25 922 Unconcentrated	30 (+5) 714 (-208) Unconcentrated	30 (no change) 696 (-18) Unconcentrated	32 (+2) 775 (+79) Unconcentrated	30 (-2) 777 (+2) Unconcentrated	31 (+1) 755 (-22) Unconcentrated	31 (no change) 1489 (+734) Moderate	31 (no change) 891 (-598) Unconcentrated	29 (-2) 867 (-24) Unconcentrated	25 (-4) 740 (-127) Unconcentrated	28 (+3) 1009 (+269) Moderate	28 (no change) 887 (-122) Unconcentrated	30 (+2) 1099 (+212) Moderate	29 (-1) 1087 (-12) Moderate
16. Waterville	Competitors HHI Concentration	14 1548 Moderate	14 (no change) 1370 (-178) Moderate	15 (+1) 1610 (+240) Moderate	11 (-4) 1539 (-71) Moderate	11 (no change) 1976 (+437) High	14 (+3) 1569 (-407) Moderate	13 (-1) 1837 (+268) High	13 (no change) 1776 (-61) Moderate	14 (+1) 1797 (+21) Moderate	14 (no change) 1793 (-4) Moderate	14 (no change) 1556 (-237) Moderate	14 (no change) 1549 (-7) Moderate	16 (+2) 1477 (-72) Moderate	13 (-3) 1468 (-9) Moderate
17. Skowhegan	Competitors HHI Concentration	11 1618 Moderate	12 (+1) 1317 (-301) Moderate	12 (no change) 1187 (-130) Moderate	11 (-1) 1244 (+57) Moderate	15 (+4) 1226 (-18) Moderate	13 (-2) 1191 (-35) Moderate	15 (+2) 577 (-614) Unconcentrated	13 (-2) 1496 (+919) Moderate	15 (+2) 1362 (-134) Moderate	16 (+1) 1369 (+7) Moderate	17 (+1) 1426 (+57) Moderate	16 (-1) 1555 (+129) Moderate	17 (+1) 1389 (-166) Moderate	15 (-2) 1436 (-47) Moderate
18. Jackson / Greenville	Competitors HHI Concentration	3 5531 Extreme	5 (+2) 3534 (-1997) Extreme	4 (-1) 3273 (-261) Extreme	7 (+3) 2134 (-1139) High	7 (no change) 2058 (-76) High	5 (-2) 4786 (+2728) Extreme	3 (-2) 5694 (+908) Extreme	11 (+8) 2668 (-326) Extreme	5 (-3) 2361 (-307) High	4 (-1) 3845 (+1484) Extreme	4 (no change) 5335 (+1490) Extreme	4 (no change) 5421 (+86) Extreme	6 (+2) 3982 (-1439) Extreme	7 (+1) 3344 (-638) Extreme
19. Farmington	Competitors HHI Concentration	12 2257 High	11 (-1) 2358 (+101) High	10 (-1) 2012 (-346) High	12 (+2) 1772 (-240) Moderate	13 (+1) 1877 (+105) High	12 (-1) 2290 (+413) High	12 (no change) 2221 (-69) High	13 (+1) 2846 (+625) Extreme	11 (-2) 1945 (-901) High	14 (+3) 1906 (+15) High	12 (-2) 2091 (+184) High	13 (+1) 1977 (-114) High	11 (-2) 2452 (+475) High	14 (+3) 2569 (+117) Extreme
20. Jay	Competitors HHI Concentration	5 3211 Extreme	4 (-1) 3368 (+157) Extreme	3 (-1) 3462 (+94) Extreme	6 (+3) 2789 (-673) Extreme	7 (+1) 3551 (+762) Extreme	7 (no change) 2749 (-802) Extreme	7 (no change) 2319 (-430) High	8 (+1) 4051 (+1732) Extreme	6 (-2) 3423 (-628) Extreme	6 (no change) 3185 (-238) Extreme	6 (no change) 3285 (+100) Extreme	3 (-3) 4978 (+1693) Extreme	5 (+2) 2728 (-2250) Extreme	5 (no change) 2929 (+201) Extreme
21. Lewiston / Auburn	Competitors HHI Concentration	14 1613 Moderate	18 (+4) 1517 (-96) Moderate	18 (no change) 1448 (-69) Moderate	17 (-1) 1789 (+341) Moderate	20 (+3) 1566 (-223) Moderate	20 (no change) 1481 (-85) Moderate	18 (-2) 2148 (+667) High	19 (+1) 1463 (-685) Moderate	20 (+1) 1509 (+46) Moderate	19 (-1) 1448 (-61) Moderate	23 (+4) 1060 (-388) Moderate	22 (-1) 1102 (+42) Moderate	23 (+1) 1101 (-1) Moderate	25 (+2) 985 (-116) Unconcentrated
22. Bath / Brunswick	Competitors HHI Concentration	11 1921 High	10 (-1) 2169 (+248) High	9 (-1) 2081 (-88) High	8 (-1) 2846 (+765) Extreme	10 (+2) 1669 (-1177) Moderate	11 (+1) 1731 (+62) Moderate	11 (no change) 2130 (+399) High	10 (-1) 2748 (+618) Extreme	10 (no change) 3124 (+376) Extreme	10 (no change) 2216 (-908) High	10 (no change) 2340 (+124) High	10 (no change) 2569 (+229) Extreme	9 (-1) 2819 (+250) Extreme	9 (no change) 2353 (-466) Extreme

HHO Market Area		6/1/92-5/31/93	6/1/93-5/31/94	6/1/94-5/31/95	6/1/95-5/31/96	6/1/96-5/31/97	6/1/97-5/31/98	6/1/98-5/31/99	6/1/99-5/31/00	6/1/00-5/31/01	6/1/01-5/31/02	6/1/02-5/31/03	6/1/03-5/31/04	6/1/04-5/31/05	6/1/05-5/31/06
23. Portland	Competitors	32	38 (+6)	35 (-3)	62 (+27)	51 (-11)	76 (+25)	72 (-4)	77 (+5)	69 (-8)	52 (-17)	49 (-3)	49 (no change)	47 (-2)	45 (-2)
	HHI Concentration	1097	1168 (+71)	1020 (-148)	776 (-244)	972 (+196)	775 (-197)	714 (-61)	884 (+170)	744 (-140)	884 (-140)	1152 (+268)	662 (-490)	865 (+203)	1152 (+287)
24. Gray	Competitors	19	15 (-4)	17 (+2)	14 (-3)	12 (-2)	10 (-2)	15 (+5)	15 (no change)	13 (-2)	14 (+1)	13 (-1)	14 (+1)	15 (+1)	15 (no change)
	HHI Concentration	1281	1572 (+291)	1108 (-464)	1172 (+64)	1398 (+226)	1493 (+95)	1641 (+148)	1785 (+144)	3197 (+1412)	1581 (-1616)	1550 (-31)	1539 (-11)	2268 (+729)	1718 (-550)
25. South Paris	Competitors	7	7 (no change)	8 (+1)	6 (-2)	7 (+1)	6 (-1)	5 (-1)	5 (no change)	5 (no change)	4 (-1)	5 (+1)	5 (no change)	5 (no change)	5 (no change)
	HHI Concentration	3706	4158 (+452)	3361 (-797)	3903 (+542)	3989 (+86)	3847 (-142)	4170 (+323)	3851 (-319)	3251 (-600)	3994 (+743)	5755 (+1761)	5424 (-331)	5618 (+194)	6903 (+1285)
26. Rumford / Rangeley	Competitors	7	8 (+1)	8 (no change)	6 (-2)	6 (no change)	5 (-1)	6 (+1)	8 (+2)	7 (-1)	7 (no change)	10 (+3)	9 (-1)	10 (+1)	11 (+1)
	HHI Concentration	1926	1989 (+63)	2047 (+58)	2889 (+842)	2690 (-199)	3276 (+586)	1250 (-2026)	3317 (+2064)	3011 (-306)	2300 (-711)	2334 (+34)	2031 (-303)	2051 (+20)	1509 (-542)
27. Bethel	Competitors	3	5 (+2)	4 (-1)	3 (-1)	5 (+2)	5 (no change)	4 (-1)	3 (-1)	5 (+2)	5 (no change)	5 (no change)	5 (no change)	6 (+1)	5 (-1)
	HHI Concentration	5634	4941 (-693)	5000 (+59)	5000 (no)	4038 (-962)	3185 (-853)	3308 (+123)	4024 (+716)	2981 (-1043)	2747 (-234)	2820 (+73)	3318 (+498)	2866 (-452)	3453 (+587)
28. Bridgton	Competitors	7	7 (no change)	8 (+1)	7 (-1)	8 (+1)	8 (no change)	9 (+1)	7 (-2)	7 (no change)	11 (+4)	9 (-2)	8 (-1)	9 (+1)	11 (+2)
	HHI Concentration	2400 (estimate)	2689 (estimate)	2443 (estimate)	5235 (estimate)	2554 (estimate)	2199 (-355)	2217 (+18)	2469 (+252)	2836 (+367)	2295 (-541)	2068 (-27)	2662 (+594)	1684 (-984)	1582 (-102)
29. Limerick	Competitors	7	7 (no change)	7 (no change)	7 (no change)	6 (-1)	4 (-2)	6 (+2)	8 (+2)	6 (-2)	8 (+2)	7 (-1)	6 (-1)	7 (+1)	8 (+1)
	HHI Concentration	2992	3085 (+93)	2947 (-138)	2273 (-674)	2776 (+503)	2933 (+157)	1979 (-954)	2343 (+364)	3486 (+1143)	3575 (-89)	2478 (-1097)	2184 (-294)	2334 (+150)	1927 (-407)
30. Sanford	Competitors	5	6 (+1)	5 (-1)	4 (-1)	5 (+1)	6 (+1)	5 (-1)	6 (+1)	5 (-1)	8 (+3)	7 (-1)	5 (-2)	5 (no change)	6 (+1)
	HHI Concentration	4000 (estimate)	4392 (estimate)	4576 (estimate)	4313 (estimate)	3829 (estimate)	4233 (+404)	3715 (-518)	3916 (-201)	4202 (+286)	4103 (-99)	2332 (-1771)	3800 (+1468)	5609 (+1809)	3990 (-1619)
31. Biddeford / Saco	Competitors	17	21 (+4)	21 (no change)	20 (-1)	21 (+1)	22 (+1)	18 (-4)	21 (+3)	16 (-5)	18 (+2)	19 (+1)	20 (+1)	18 (-2)	21 (+3)
	HHI Concentration	1524	1323 (-201)	1557 (+234)	1025 (-532)	1418 (+393)	2499 (+1081)	1802 (-697)	2063 (+261)	4874 (+2811)	1845 (-3029)	1946 (+101)	1895 (-51)	2322 (+427)	1813 (-509)
32. York	Competitors	3	6 (+3)	6 (no change)	9 (+3)	9 (no change)	4 (-5)	8 (+4)	9 (+1)	5 (-4)	5 (no change)	4 (-1)	4 (no change)	5 (+1)	6 (+1)
	HHI Concentration	8000 (estimate)	6855 (estimate)	6380 (estimate)	2146 (estimate)	2842 (estimate)	7311 (estimate)	2752 (-4559)	2568 (-184)	8315 (+5747)	5640 (-2675)	7654 (+2014)	4666 (-2988)	2683 (-1983)	2747 (+64)
33. Mt. Desert	Competitors	9	8 (-1)	10 (+2)	12 (+2)	10 (-2)	8 (-2)	10 (+2)	11 (+1)	9 (-2)	6 (-3)	8 (+1)	8 (no change)	7 (-1)	8 (+1)
	HHI Concentration	2762	4084 (+1322)	4094 (+10)	3352 (-742)	2768 (-584)	2478 (-290)	2789 (+311)	2904 (+115)	3083 (+179)	3380 (+297)	3075 (-305)	2868 (-207)	2979 (+111)	2889 (-90)

MFO MARKET RANK																
Market	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	Average Rank	
Androscoggin	3	4	5	3	4	5	6	6	6	6	5	5	8	5	5	
Aroostook	12	12	13	13	13	14	14	13	11	13	13	16	11	11	13	
Cumberland	1	1	2	1	1	1	1	1	1	1	1	2	1	3	1	
Franklin	9	6	11	11	8	10	9	12	8	10	11	13	10	12	10	
Hancock	7	5	6	6	5	5	4	4	4	5	3	3	3	4	5	
Kennebec	8	9	10	8	7	7	7	10	7	8	7	6	5	6	8	
Knox	4	3	3	4	3	2	2	2	3	4	6	8	6	10	4	
Lincoln	5	8	7	9	9	12	12	9	10	9	9	12	13	16	10	
Oxford	14	15	12	14	11	13	10	7	12	14	16	15	15	14	13	
Penobscot	6	10	8	7	10	8	11	11	15	16	15	7	7	8	10	
Piscataquis	15	16	16	16	16	16	16	15	16	15	14	14	16	15	15	
Sagadahoc	13	11	9	12	14	9	8	8	13	7	8	11	12	9	10	
Somerset	16	14	15	15	12	11	13	16	9	11	10	10	9	13	12	
Waldo	11	7	5	5	6	6	5	3	5	3	2	1	4	1	5	
Washington	10	13	14	10	15	15	15	14	14	12	12	9	14	7	12	
York	2	2	1	2	2	3	3	5	2	2	4	4	2	2	3	

HHO MARKET RANK																
Market	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	Average Rank	
1 St. John Valley	23	22	21	23	28	24	27	26	22	29	30	27	28	32	26	
2 Ashland/Presque Isle	14	10	16	16	21	16	13	17	28	20	21	18	14	16	17	
3 Houlton	16	17	13	19	17	12	15	15	11	11	13	23	24	22	16	
4 Lincoln	5	13	23	28	30	15	31	33	14	5	7	10	10	6	16	
5 Woodland/Calais	27	20	20	10	11	13	9	4	9	13	28	29	31	30	18	
6 Cherryfield/Machias	20	23	18	18	13	21	23	28	30	23	22	26	30	27	23	
7 Old Town	12	15	12	11	10	11	7	13	12	15	11	11	11	15	12	
8 Ellsworth	19	16	15	17	14	6	10	10	7	5	10	6	5	5	10	
9 Bangor	11	7	9	9	4	3	4	5	4	3	17	4	8	2	6	
10 Dover-Foxcroft	17	19	24	15	22	20	16	18	13	16	16	20	27	26	19	
11 Pittsfield/Newport	18	12	14	14	19	14	28	23	26	24	23	19	19	17	19	
12 Belfast	2	2	5	6	3	26	3	1	1	6	4	13	20	19	8	
13 Rockland	6	2	3	4	5	5	6	6	18	4	4	4	4	7	6	
14 MidCoast	28	30	32	29	20	18	24	9	16	21	25	16	12	21	22	
15 Augusta	1	1	1	1	1	1	8	3	3	1	1	2	2	3	2	
16 Waterville	8	8	11	8	16	9	14	11	8	10	9	8	7	9	10	
17 Skowhegan	10	5	6	7	6	4	1	8	5	7	6	9	6	8	6	
18 Jackman/Greenville	31	27	26	20	18	32	33	21	15	30	31	32	29	28	27	
19 Farmington	21	21	16	12	15	19	21	21	10	14	15	14	18	20	17	
20 Jay	26	26	29	24	29	25	22	32	28	26	29	31	22	25	27	
21 Lewiston/Auburn	9	9	8	13	9	7	19	7	6	9	2	3	3	1	8	
22 Bath/Brunswick	13	18	19	25	12	10	18	22	23	17	20	21	23	18	19	
23 Portland	3	4	2	2	2	2	2	2	2	2	3	1	1	4	2	
24 Gray	4	11	4	5	7	8	11	12	24	9	8	7	15	12	10	
25 South Paris	29	29	27	30	32	30	32	29	25	31	32	33	33	33	30	
26 Rumford/Rangeley	15	15	17	26	24	29	5	27	20	19	20	15	13	10	18	
27 Bethel	32	32	31	32	33	28	29	31	19	22	26	25	25	29	28	
28 Bridgton	22	24	22	33	23	17	20	19	17	18	14	22	9	11	19	
29 Limerick	25	25	25	22	26	27	17	16	29	28	24	17	17	14	22	
30 Sanford	30	31	30	31	31	31	30	30	31	32	18	28	32	31	30	
31 Biddeford/Saco	7	6	10	3	8	23	12	14	31	12	12	12	16	13	13	
32 York	33	33	33	21	27	33	25	20	33	33	33	30	21	23	28	
33 Mt. Desert	24	28	29	27	25	22	26	25	21	27	27	24	26	24	25	

MFO Market Area	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	Average HHI	2006 Over Average HHI	HHI Range
ndrosengein	482	511	547	530	482	512	610	699	691	754	683	792	943	876	670	206	943 - 482
roostook	1343	1073	1323	1176	1216	1426	1268	1271	1521	1462	1387	1716	1173	1134	1311	-177	1716 - 1173
umberland	415	416	475	394	356	345	386	451	520	387	407	535	399	560	430	130	535 - 278
ranklin	1006	673	1203	1147	895	999	941	1191	1036	1219	1185	1474	1107	1276	1097	179	1276 - 673
lancock	972	580	791	703	500	544	572	643	636	654	524	569	557	641	630	11	972 - 500
.ennebec	974	785	1064	872	802	826	625	969	777	734	875	830	752	884	835	49	1064 - 625
.nox	510	503	528	530	430	427	456	494	612	537	688	950	885	1080	634	446	1080 - 427
incoln	714	721	837	1054	900	1065	1075	950	1358	1085	1039	1361	1235	2395	1135	1260	2395 - 714
xford	1594	1331	1223	1186	1079	1239	1002	702	1549	1595	1784	1630	1700	2097	1427	670	2097 - 702
enobscot	971	799	862	870	903	831	1049	1050	2061	2145	1659	937	887	969	1125	-156	2145 - 799
iscataquis	1878	1662	1891	1652	1755	1658	1780	1987	2089	1803	1620	1594	1744	2250	1807	443	2250 - 1594
acadahoc	1502	902	935	1166	1297	880	770	852	1561	794	882	1279	1200	1032	1083	-51	1561 - 770
omerset	2118	1140	1722	1621	1167	1048	1103	2942	1084	1283	1163	1267	1093	1702	1436	266	2942 - 1048
Valdo	1313	675	735	637	536	568	597	591	644	510	425	534	565	515	627	-112	1313 - 425
Vashington	1124	1140	1328	1081	1314	1508	1690	1794	1698	1360	1226	1252	1280	932	1334	-402	1794 - 1124
ork	452	445	341	396	394	465	462	696	524	504	563	577	510	518	490	28	696 - 341

IHO Market Area	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	Average HHI	2006 Over Average HHI	HHI Range
1. St. John Valley	2538	2539	2400	2513	2891	2659	2793	3040	3090	3794	3316	3774	3774	4682	3172	1510	4682 - 2400
2. Ashland /Presque Isle	1925	1557	1531	1962	2128	2179	1824	2347	3287	2567	2357	2294	2264	2039	2168	-129	3287 - 1531
3. Houlton	1973	2082	1969	2051	2008	1785	1955	2092	1963	1803	1995	2838	2835	2677	2191	486	2838 - 1963
4. Lincoln	1316	1940	2469	3394	3673	2164	4036	4260	2261	3151	1485	1796	1754	1418	2458	-1040	4260 - 1316
5. Woodland /Calais	3366	2237	2332	1631	1646	1951	1593	1080	1928	1885	3264	4071	4441	3643	2634	1009	4441 - 1080
6. Cherrvfield / Machias	2228	2552	2066	1975	1692	2311	2525	3574	3627	2784	2391	3720	4199	3158	2867	291	4199 - 1692
7. Old Town	1709	1997	1631	1687	1605	1732	1377	1981	2105	1935	1901	1866	1925	1941	1821	120	2105 - 1605
8. Ellsworth	2167	2059	2001	1973	1870	1350	1605	1673	1520	1231	1739	1359	1381	1387	1646	-250	2167 - 1231
9. Bangor	1633	1342	1550	1560	1104	958	1079	1141	1185	1031	2309	1218	1594	1046	1356	-310	2309 - 958
10. Dover-Foxcroft	2096	2191	2552	1886	2187	2309	1969	2468	2211	2130	2209	2560	3173	3018	2409	609	3173 - 1969
11. Pittsfield / Newnort	2096	1693	1971	1822	2071	2018	2841	2835	3282	2923	2428	2480	2490	2353	2386	-33	3282 - 1822
12. Belfast	984	899	1126	1184	1052	2805	945	877	720	1233	1284	1942	2584	2398	1508	890	2805 - 720
13. Rockland	1321	1069	1061	1125	1111	1248	1263	1266	2895	1196	1402	1343	1250	1420	1348	72	2895 - 1061
14. Midcoast	3680	4190	5548	3627	2090	2253	2624	1655	2668	2676	2494	2081	1950	2673	2811	-138	5548 - 1655
15. Augusta	922	714	696	775	777	755	1489	891	867	740	1009	887	1099	1087	920	167	1489 - 696
16. Waterville	1548	1370	1610	1539	1976	1569	1837	1776	1797	1793	1556	1549	1477	1468	1623	-155	1837 - 1370
17. Skowhegan	1618	1317	1187	1244	1226	1191	577	1496	1362	1369	1426	1555	1389	1436	1319	117	1618 - 577
18. Jackman /Greenville	5531	3534	3273	2134	2058	4786	5694	2668	2361	3845	5335	5421	3982	3344	3863	-519	5694 - 2058
19. Farmington	2257	2358	2012	1772	1877	2290	2221	2846	1945	1906	2091	1977	2452	2569	2202	367	2846 - 1772
20. Jav	3211	3368	3462	2789	3551	2749	2319	4051	3423	3185	3285	4978	2728	2929	3250	-321	4978 - 2319
21. Lewiston /Auburn	1613	1517	1448	1789	1566	1481	2148	1463	1509	1448	1060	1102	1101	985	1422	-437	985 - 1101
22. Bath / Brunswick	1921	2169	2081	2846	1669	1731	2130	2748	3124	2216	2340	2569	2819	2353	2369	-16	3124 - 1669
23. Portland	1097	1168	1020	776	972	775	714	884	744	884	1152	662	865	1152	915	237	1168 - 662
24. Gray	1281	1572	1108	1172	1398	1493	1641	1785	3197	1581	1550	1539	2268	1718	1705	13	3197 - 1108
25. South Paris	3706	4158	3361	3903	3989	3847	4170	3851	3251	3994	5755	5424	5618	6903	4503	2400	6903 - 3251
26. Rumford /Ranzelev	1926	1989	2047	2889	2690	3276	1250	3317	3011	2300	2334	2031	2051	1509	2311	-802	3317 - 1926
27. Bethel	5634	4941	5000	5000	4038	3185	3308	4024	2981	2747	2820	3318	2866	3453	3745	-292	5634 - 2747
28. Bridgton	2400	2689	2443	5235	2554	2199	2217	2469	2836	2295	2068	2662	1684	1582	2468	-886	5235 - 2199
29. Limerick	2992	3085	2947	2273	2776	2933	1979	2343	3486	3575	2478	2184	2334	1927	2643	-716	3575 - 1979
30. Sanford	4000	4392	4576	4313	3829	4233	3715	3916	4202	4103	2332	3800	5609	3990	4175	-185	5609 - 2332
31. Biddeford /Saco	1524	1323	1557	1025	1418	2499	1802	2063	4874	1845	1946	1895	2322	1813	2015	-202	4874 - 1025
32. York	8000	6855	6380	2146	2842	7311	2752	2568	8315	5640	7654	4666	2683	2747	4883	-2136	8315 - 2146
33. Mt. Desert	2762	4084	4094	3352	2768	2478	2789	2904	3083	3380	3075	2868	2979	2889	3099	-210	4094 - 2478