## Maine State Legislature

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Testimony of Earle R. Hayes (Recalled)

Re: Personnel Board.

Thursday, December 12, 1920.
EARLE R. HAYES recalled and testified as follows: CHAIRMAN TONEINS: Mr. Hayes, will you restate again the rethod of fixing salaries of employees of the State? A. Well, in the matter of original appointments the salaries are ficed by the Governor and Council without any particular reference to the Personnel Board. I mean to this extent: The orders clear through our office, but there are definite ranges estabiishea for definite jobs, and the councll orders ordinarily call for the minimum in these particular ranges, so there is generaily no particular argument about the authorization of a new employee. They are fixed by council order in the ifirst instance.

In the matter of readjustment of saleries upwards, they are approved in all cases by the Personnel Board in the first instance by actually going over the whole situation and then finally approved by the Governor and Council.
Q. Does the department head have anything to say about the increase?
A. Very much, of course.
Q. It has to be on his recommen dation?
A. It must be on his recommenation in the first instance. Q. Now you spoke of revising the pay upwards. Is there any procedure for the revising of the pay of an employee downwerds?
A. Just the same.
Q. So inforder to revise the pay of employees in any particular depertment downward, it must be on recommendation
of the head of the department and the approval of the Bureau of Personnel?
A. And finally approved by the Governor and Council.
Q. But the personnel ofticer has to also approve, does
he not?
A. Well, the Fersonnel Board.
Q. Now under date of November lgth council meeting, Council Order 1035, there are salaries inxed for two employees for the Milk Control Board. Can you tell, Mr. Haves, whether those are new employees or are they old employees?
A. They are old employees. This is an adjustiment.
Q. And on whose recommendation would that be?
A. The recommendation inthe first instance being from the Milk control Board through its secretary.
Q. An did your board approve of the increase?
A. We did.
Q. Anc what was the increase on those two employees?
A. As I recall it, from $\$ 25$ to $\$ 27$.
Q. You increased them four dollars a week?
A. Either two or three. I cannot say whether it toas

雱24 or 425, but $I$ taink it was $\$ 25$. We increased them
to \$27. I tinin it was a two doliar increase, if I
am not mistaken. It might have been ${ }^{6} 24.1$ don't recall.
Q. Now onthe same date, by order 1049 , there was an increase ordered. In the pay of certain employees at the ${ }^{\circ}$ tate Hospital?
A. That is right. These may have been either adjustments or initial mapointnents. The method pursued in connection with the institutions is considerably different than that
pertaining to the departments.
There has been in existence for a very long time, whether by council order or otherwise, I don't innow, some sort of an understanding or agreement in connection with the institutional set-up thet institutionel employees shoula be employed at the minimum of rates established a considerable number of jears ago by certain scheoules that were adopted. by the Governor and Council at that time. They are, as I say, eroloyed at the minimum, presumably, in each institution, ano at the end of each six months' period or each year, at the discretion of the superintendent of that institution, they are increased. usually one dollar, until they reach the maximum of the amount set up for that particular grabe. These orders come from the institutions. We devised this form for ther to use each month, so that each montin these orders covered all chenges in personnel. This order, for instance, wes designed to cover ell personnel chenges at the Augusta State Hospital for the month of October. These are original appointments.
Q. How many are there?
A. Ten on that page.
Q. Ten originel appointments?
A. I should say so, because there is no vacancy there. I should say they are all original appointments, because the reason glven in each cese is for somebody resigned. Q. Now these appointments were to fill vacancies?
A. All but one. This one is indicated on the order, "No vacancy". That is an aditional employee. Nine out of the ten are to flll vacencies.
Q. Now order 1052, the same meeting of the council.
A. The same general situation pertains here except in
answer to jour question of how many were to fill vacancies.
Two, I woula say, permanently, and one I would say for
Ieave of absence, evidentiy a temporary appointrent.
Q. Fow many in all?
A. Nine people in all.
Q. And hom many of those are new erployees?
A. Apparentir two permenent and one temporamy.
Q. And the balance are new employees?
A. No; I beg your pardon. There are two temporany. One

䒑s an emergency electrical worier. There are four promotions, one demoted.
Q. How much of ch increase in salary on those promoted?
A. One gollar, presumably.
Q. Anc. Order 1054 ?
A. 1054, five people appear on the order. They are
a11 promotions. These apparently heve been promoted
to the maximum of their grade, $\frac{120}{}$ g. I think they were probably getting $\$ 18$ before.
Q. And the next order is 1055. How many people are affected there?
A. There are twelve ceople actualiy on the order, but In severel instances you will note that the same person 1 s employed in different capacities or perhaps in the same capacity at different times auring the month, so thet they appear on the order more than once. For instance, the first person on the order, they are employed as a neid fror October 4th to bth., due to
somebody being ilil. Sne was next employed in the

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same capacity from October &itm 14th to loth., and
Por the third time emplovea in the same capacity from
October 20tin to 22nd. In other words, she is a spre
maid apparently gotten to take someone'e plece. That
Ls true in several instances, but the duties are put
In there specifucally so that the controller can oneck.
Q. How many of that cinaracter?
A. There are seven of these people.
Q. They are of a temporary character?
A. That is right, suostitute employees.
Q. And the otner five, what is the character of their
promotion or demotion, as the case may be?
A. In the first instance, a temporary employee for a
perlod of two days only. The same thing is true in
the second case from the 6th to the Sth. In the
case of the baker, temporarily, September e9th to
October 14th. They are all temoorary, there is no
permanent.
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Q. Why can't you answer the question that way, that they are all temporary?
A. They are apparently all temporary on that order.
Q. Now checking order 1056, look it over caresully and then analyze that order. Don't do $1 t$ out loud until you get ready to give the answer to the reporter here. A. There are ten people appearing on that order, two of them appear more than once, three of them are replacements on what is presumed to be a permanent basis. The rest of them are temporary employees.
Q. Now order 1058, will you analyze thet order?
A. 1058 contains the name of one employee who is promoted
to the position of assistant farm superintendent.
Q. What is the pay there?
A. Thirty-five dollars $1 s$ the pay established for this particular position.
Q. Is that the maximum?
A. Yes; there is only one price.
Q. The next order there is what?
A. 1059.
Q. will you snalyze order 1059.
A. Ten names appear on order iO5G. Five of tham appear to be temporary, supplying for vacations, sick leave.

Two of them appear to be permanent replacerents, three of them appear to be promotlons or at least changed positions.
Q. The next order is 1060.
A. Sixteen names appear on Order 1060. Three oi then are for permenent replacements, thirteen of them appear to be promotions.
Q. And order 1061, will you also analyze that one?
A. 1061 has four nerses appearing on it. Two of them appear to be replacements on a permenent basis and the other two promotions.
Q. Order 1062$\}$
A. Order 1062 has three different names on it. Two of the names apcear twice and three of them appear to be vacation relief employees, and the other two are elther promotions or replacements because people have transferred out of some other department.
Q. How many people in all are affected?
A. Only three people.

SENATOR LAUGHLIN: What departments are these?
A. These are institutions. The State Military Home was the last one we were talking about. OHAIRMAN TOMPINS: Tne next order is 1063.
A. 1063, State School for Giris. Six dufferent nemes appear on that order. Four of them appear on the order twice, and in every case they are replacements for either sick leave or vacation on time off.
Q. 1064?
A. Western Maine Senitorium. Six names appear on that order. Apparently only one is a permanent replacement. All the rest are temporary, for vacation relief. Q. The Bureau of Social Welfare, Order 1093 calis for your analysis.
A. Order 1093 contains a considerable number of names, eighteen names, the names of eighteen employees: In every case an ajjustment upwards, in effect representing increases in pay for position held or change of position with corresponding increase in pay. Q. IOSA.
A. The same bureau, Bureau of soclal Welfare, twenty-four names appearing on there, in every case an adjustment Of salary upward.
Q. 1095.
A. Bureau of Social Welfare, twenty-four names, representing in every case adjustments upward.
Q. Next is order 1096.
A. Still the Bureau of Soclal Welfare; nineteen names, In every case adjustments upward, for reasons given In connection with the first order.
Q. Order 1097.
A. Bureau of Social Welfare, 28 names appearing on that order. As far as my memory serves me, three of the nanes on thet order were reduced. The others are
increases. I ray have inadvertentiy skipped soineone In these former orders who was reduced.

Referring back to 1096, there is one name on the order I see imediately that was a reduction rather than an increase. In connection with the others, I would not recall without referring to the record.
Q. 1098.
A. 1098 is the Bureau of Social $\mathbb{B y}$ eleare, 25 names appearing onthat order.
Q. Is that a revision upward?
A. I will have to check that. There are two on this order that I recall were reductions. I couldn't swear but there might have been one or two others.
Q. 1099.
A. Bureau of Social Weifare. There are five names
on that order, and, so far as I know, 211 were adjustments upward.
(Off recora)
gENATOR LAUGHLIN: I would like to ask you: who initiated these changes, the department or the council or the Personnel Board?
A. The Commissioner of Health \& Welfare, the appointing authority in the department, and the recomendations were very largely accepted in toto.
Q. Did the Fersonnel Bosrd act in accordance with the
recommendation of the department？
A．Very largeiy．
（By Senator Laughlin）
Q．Did it in any cases assume the rigint to make changes too？

A．Wes．Not in many，but in several．I recall sone selaries were set up in o⿴囗十⿴⿱冂一⿰丨丨丁口𧘇 cents，and the odd cents would be deleted by the Personnel Boara because under our set－up they are supposed to be even dollars． Q．Apart from the odd cents changes，did the Fersonnel Board attempt to make any changes in the dollar amount other than whet the department head recommended？

A．I don＇t recall that they made any caenges．
（By Chaimman Tompkins）
Q．I show you council Order dated December 2，1940， and ask you to analyze thet order，please． A．This is a new employee at the state Prison，a new guard，going on at the minimurn salery range for guards．

Q．I show you council order 1111，under date of December 2,1940 ，and ask you to analyze that．

A．These are ali temporary employees that are employed In the field as veterinary helpers to assist the federal and state veterinarians．They asually work for a period of a month or so．

Q．I show you council order 1112 under the same date and ask you for analysis．

A．That is a new employment by the Mylk Control Boerd．It

It is a replacement of a temporary stenographer. This girl is on a pert time basis only. I thinir it says so. Q. I show you Council Order lll3, under date of Decerber 2.
A. Adjusting the salary upward of twelve employees In the department of Baniss and Banking, one deputy commissioner, one junior secretary, ana all the rest are bank examiners of various grades. IVy recoliection is, if you are interested, those are practically all increases of zour dollers.
Q. I show you. Council Order illb.
A. Covering adjustmant upwards of the meaical staff and steward and treasurer of the Augusta State Hospital, the entire staff.
Q. $\mathrm{H}_{\mathrm{ow}}$ many?
A. Eight.
Q. I show you Council Order 1117.
A. 1117 is a council order for the medical staff at
the Bangor State Hospital, four physicians, including the superintendent.
Q. I show you Council Order 1118.
A. For one employee promoted at the prison, bookeeper.
Q. Council order 1119.
A. For Pownal State School, and adjusts the salary of two physicians on the staff there.
Q. I show you council order 1124.
A. ll24, two employees of the Maine State Library, adjustments upward in salary.
Q. 1125?
A. This is a new employee of the Haine Unemployment

Compensation Comrission, replscing somebody.
Q. 1127.
A. 1127, for the appointment by the Police Department of an account and sudit cleri, new appointment.
Q. I show jou Council order 1160, under date of

December llth., and ask you to analyze that.
A. 1160 covers promotion of employee in the Bureau
of Social Welfare, a new position; an old employee but a new position.
Q. I show you Council oraer 1167 under dete of December ilth.
A. An adjustment of salary for one employee in the Department of Public Utilities.
Q. I show you council order 1155 under date of

December lith and ask you to anelyze that.
A. That is for a new position under the State Hyghray Comission, inventory clerk in the garage.
Q. At whet salary?
A. Forty-ilve dollars e week.
Q. I show you Council Order 1251, under date of

December 7 , and ask you to ;analyze that.
A. For the ermployment on a part time basis of two painters and one carpenter in the superintendent of Buildings department.
Q. I show you Council Order 1141 under date of December 7 th and ask you for an analysis of that order. A. This order is for the State school for Girls and contains eight different names, epparently. Two or three of them appeer twice or more on the order. One

One is a promotion, one is an employment curtailed due to breakdown of machinery, a dentist, only part of the week. The others are all temporary employees to supply vacation ano sick leave.
Q. I show you Council order 1140 under date of December 7th., and ask for an analysis.
A. 2140 covers the employment of a cottage master, one person at the school for Boys, filling a vacancy. Q. I show you Council Order il39, under date of December 7th.
A. Foun names, Refomatory for fomen, one promotion, two presumably permanent appointments due to resignations, and one temporary employee.
Q. 1138, under date of December 7th.
A. Appears to contain seventeen different names for Pownal State School, one appointrent as a substitute to fill a vacancy caused by military leave, nine promotions, six apparently permanent appointments to replace people who resigned, one temporary, replacing someone on vacation.
Q. I show you council order 1137, dated December 7th.
A. Five different names appeer on this order for the Northem Maine senitorium. One or rore of the names appear twice on the order. They are all for temporary Leaves, with the exception of one which is a changed. position.
Q. Council Order 1136, under date of December 7th.
A. Only one name appears on the order; the name appears twice. School for Deaf. The first period appointed for was to fill vacancy caused by leave of absence.
Q. Council Order 1135, under date of December 7th. A. Covers employment of Centrai Maine Sanatorium, seven different names on the order. Several of ther appear twice or more, all of therl apparentiy for temporary periocs, replacing people on leave or sick.
Q. Council Oraer II3ß.
A. Another one for Central Maine Sanatorium. Seven names appear thereon, all of them on a temporary basis for periods of two days at a time.
Q. Council Order ll33.
A. Bangor State Hospital, fourteen names appearing on the order, six promotions. Six appeer to be appointments to replace people resigned or discharged, two apparentiy temporary, replacing people who were sick.

SENATOR LAUGHLIN: When the Personnel Board changes the salary recomrended by the department and the recommendation is within the classification in which that employee belongs, on what ground does the Personnel Bard assume to change the amount recommenced?
A. Well, I don't know that I could tell you. Q. Does it assume that it knows more than the head of the department as to the qualifications of that person? A. No: I would not think so. Q. Then why do you undertake to make a change over the recomendation of the department when it is within the classification?
A. Well, there are several reasons that they heve expressed at different times during periods of hearings on these things. One of them is thet ordinardyy they do not

Iike to recommend an increase of more than one unit within a given range. That has been one thing they have held at difierent times. For instance, some ranges have one doliar units, some ranges two dollar units. The department head sometimes recommends an increase from 222 to 26.
(By Senator Laughlin)
Q. They think they know more then the head of the department as to the quelifications end deserts of thet employee?
A. I do not think they feel thet way.
Q. The head of the department knows the woriz of the employee.
A. A think they feel one unit of increase is enough.
Q. Regardless of winat the employee nay deserve?
A. They are using their best judgrent.
Q. They do not know the work of the employee as much as the head of the department?
A. I grant you.
Q. Then how do they dare go against $1 t$ when they don't know what they are doing?
A. I can say this, senator: In spite of the fact the departrant head should know the qualifications of their various employees, there are occasions when have come to the attention of the board when they have felt that the department head might be somewhat prejudiced with reierence to that particular employee and are recommending more then they should.
Q. $H_{0}$ w do they learn there is a prejudice?
A. Various ways.
(By Senator Laughlin)
Q. Just clairvoyance?
A. Oh no; the same way we learn of lots of things in this woild. A matter of judgment of the facts. Q. What are their other reasons in their ignorance-A. I woula rather you wouldn't use that tem. I disllke to have you classify the fersonnel Boara as Ignorant.
Q. You grant tiney do not know as much about the employee as the head of the department?
A. That might be true. On the other hand, perhaps
they do know. Apter all, it is their jucgment. I can not impeach their judgment.
Q. Do they make these changes on your reoommendation
or on their own initiative?
A. Not at ali. I have nothing to do with them except as they tell me to. I am their executive officer. They lay down policies and not me. They ore the ones thet consider these things on the recommendetion or the department head. Naturally they listen to me sometimes. I hope they would. Q. One is they do not want to increase more than one untt?
A. That has been one reason. Whether it is a reason or an excuse, I woulan't say.
Q. What are the other excuses?
A. I do not think of any ofihand. Just a matter of judgrent on their part frequently as to how far they mant to go.

CHAIRMAN TOIPKINS: Does the state of the approprlation heve eny controlling interest?
A. A very determining factor. You see at the present time the Budget Officer is Chaiman of the Board and. they rely to quite an extent on his reasoning. Another thing is they Iike to keep so far as possible the same level of pay for the same kind of work between departments. In other words, they try to follow the princlple of like pay for like work。 SENATOR LAUGHLIN: I said as long as tine recommendation מu within that classification.
A. I think it develops in the final analysis largely into a matter of judgment on their part, good, bad and Andifierent. (By Ghaimmen Tompkins)
Q. Mr. Hayes, is the monthly turnover of the employees
of the State as large all the months of the Jean as
it is the months of November and December, 1940?
A. Well, I couldn't sweer to that, senator. We haven't had the opportunity to gather together statistics along that or very many other lines. We do not have the time or money. But I would say this: In the case of several institutions the departmental employees are no greater at one time than another except possibly during June when there are a lot op people out. But in the institutions we get a pretty constant turnover of people, particularly Pownal and the Central Maine Sanatorium and the Western Maine Sanatorium.

CHAIRMAN TOMSKINS: Is the month of November and December the usual time when pay raises take place?
A. Not necessarily. There are no stated times I know of when any pay raises take place.
Q. In the orders whith we hove now reviewed there are some three hundred employees whose salaries have been affected rore or less. In one department aione aparentiy there are over one hundred and thirty whose salaries have been affected upmara, the social Welfare Bureau. A. Thatis right. Q. On what ground, if they stated it, did the director or commissioner of social Welfare base his clain to increase the selarios of these employees, in the face of the fact that the department had already overdrawn its appropriation?
A. As far as your last reference is concerned., I don't know anything aboutit. Whether or not the Buaget Officer called thet to the attention of the boara, I do not know. The matter of adjustments, however, has been under consideration for a long while, more particulariy since the new Comissioner came into the picture, and perhaps atill more particularly in the last several months since he has hed opportunity to study the situation and decide what his recomendetions were going to be. Fe revamped his entire departnent, or at least revamped the Social Weifere side of the picture down there, and I understand he intends to revamp the Bureau of Bealth. As far as the Bureau of Social Welrare is concerned, he has brought together the
divisions whit were heretofore separated and isolated as to administration, and has created one or two new divisions, one cailed "Division Menagement" and the other "Division of Accounts ana Augit". He is apparentiy trying to mun his department in a businessiike way. In the process he has made a. great many changes in the occupations or work of the individuals. It has been, I think, generaily recognized for a long while by the Fersonnel Board and the head oŕ the deparment, bota this one and the former head of the department, thet there were many inequalities between people in that department as between social Welfare woryers end verious grades of clerks. I think it has been the desire of the new Comissioner to iron this out, and I thinis he has done very well in this particular adjustment. This thing was not arrived at in a qinute. He has been working at it very careiuliy and for a iong while, and has presented a great deal of evidence to the Personnel Board in substantiation of their position, not the least of which was this: That the total anount of State funds involved in the readjustment, in spite of the fact many salaries are readjusted upwerd, was only 153 a year, and that further substantial savings in connection with his personnel orgenization would be effected shortly thereafter; and he hes already started curtailing of activities. (Off record)

CHATRAAN TONFKINS: In making these recomendatione for increased pay, did the Dicector of Fealtn \& Welfare
sntimate to you in what way he expected to curtail empenses?
A. Only by a general staterent so far as the data he filed with us at that time was concerned. wy recollection was it was rather a general statement that ne contemplated. In the next few months a reduction of still further amounts, and I thin he named them, six or seven or eight thousana dollars.

GHAIRMAN TOMPKINS: In what way?
A. I do not think he indicated, except it woula be, I think possibiy he indicated it might be along the lines of curtailing personnel and expenses of personnel. I an quite sure he did refer to the personnel aspect of tine thing.
Q. They employ in thet depertment four hundred ond filty people now?
A. I cannot tell you the exact number. I would think it would be pretty close to that. You mean the Department of Health \& Welfore?
Q. The Department of Health $\&$ Welfare, according to the figures given to the Committee a couple of months ago.
A. The figures haven't materially changed. of course there have been some people released and people resigned and positions fililed. Q. In your work as Director of Personnel do you Eeep in your office a list of all the employees of these departments over which your authorıty extends, so far as examinations and solaries are concerned?
A. We do. We maintain a roster, so-celled, of all employees, which is a card file by departments or by
divisions or bureaus, so far as possible. There is occasionally someboay we don't have a card for until we check the thing up, but we maintain a pretty comprehensive and complete record, not only the classified service but we are also charged with the maintenance of records in the unclassified service. We do not always get the changes that toke place in the unclascified service but we maintain roster cards for that.

CHAIRMAN TOMPKI\&S: Thet extends to all departments of the State government?
A. That is right, as far as pemanent employees are concerned. We do not maintain any records in our ofiice at the moment, and I hope we wont for some time to come, of the thousands of people employed by the Highway Department on a seasonal basis, or the many hundreds, because they con't employ as many as they used to.

MR. MacMICHOL: Mr. Hayes, did I understand you to say that although there were one bundred and thirby odd people that had a selery increase in the Department of Health \& Welfare, that the net cost to the department was only one hundred ana some dollars a year?
A. Of state money, 153 , according to the written statement the Comissioner riled with the board, it Indicated total increased cost in State money only amounted to $\$ 153$ a year. You understand a great many of the people apfected by this increase are paid out of Federal funds.
Q. Well, does the State vote Federal funds?
A. Well, they are State employees.

IR. MacNICHOL: Yes; state emoloyees, but if the employees were not given raises at this thme it woul leave move federal funds in there for the department to operate on? This doesn't call for a new appropriation by Exw washington?
A. No. I would expect you would find, in the process they work under over there those increases were already okeyed by Wasinington before they asked the State to okey ther. They subrit to Washington far more voluminous budgets then here. $\mathbb{N}_{0}$ thing is assigned. there on Federal money unless it is set up in $a$ Iine by line budget, itern by itern, and they are all aporoved by weshington before they make the move over here.
Q. Still, it could mean on the other hand it was a bookkeeping item, couldit not?
A. Let me answer you in this way. If I am not misinformed, the way they hande the system in connection with the Federal money is by a line by line buaget for a derinite amount set up for a bookneeper or a clerk or stenographer, and they must use it for that purpose and no otier. They cannot re-allocate it to general relief or travelling expenses. It must be re-allocateă by the Federal authorities before they can use it over again, and that would have to be in the next fiscal period.

MR. VARNEY: Could you furnish us a list of the employees whose selaries have been increased during the montins of October, Nomber end Decermber of this year, and the

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date or the increase and the amount?
A. I can. It may take some littie time. I have only
one girl in my establishment, and I would have to go
tarough all those roster cards to plcir ther out. It
would be more difricult for us to get it for the
Inst1tutions, because our records for them are not as
complete. We may have to check through all these council
orders as far as the institutions are concerned.
(Or: record) (Witness excused)
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The foregoing is a true transcript of my shorthand notes in the above matter.


