

MAINE STATE LEGISLATURE

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1979

Lobbying.

Maine

LOBBYIST DISCLOSURE REPORT

108TH MAINE LEGISLATURE

1977 - 1978

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Prepared by the Department of State
Division of Public Administration

Written by Sandra M. Vigue

1979

INTRODUCTION

The citizens "Right to Know" and insuring the openness and integrity of the legislative process are the bases of the Lobbyist Disclosure Procedures Law (3 M.R.S.A. Chapter 15 §311-322) which took effect in 1977. Although Maine had a "Lobbyist Law" before 1977, it only required lobbyists to register with the Secretary of State's Office, identify their employers and pay a \$10 registration fee.

The current Lobbyist Disclosure law requires lobbyists and their employers to register with the Secretary of State, file a report every month the Legislature is in session, file a Post Session Report 30 days after the adjournment of each regular or special session, and file an Annual Report which is a cumulative summary of the lobbyists' activities during the calendar year.

The information a lobbyist is required to disclose includes:

- a) the name and address of the lobbyist and his or her employer;
- b) the name of each individual who will be lobbying;
- c) the date lobbying commenced;
- d) how the lobbyist will be paid;
- e) how much the lobbyist is compensated;
- f) the amount of the lobbyist's expenses;
- g) how much money a lobbyist spent on legislators or other officials of the legislative branch - and their identities if the amount exceeds \$25.00;
- h) legislation lobbied for or against;

An important amendment was enacted in May of 1977 which ... required lobbyists to report not only their compensation for the act of lobbying (communicating directly with officials of the Legislative Branch) but also required lobbyists to report compensation for services performed in support of lobbying. This was a significant change in legislative sentiment since while the lobbyists had previously been required to report compensation for time spent actually talking or writing to a legislator, now in addition to that requirement, lobbyists must also report any compensation for time spent in conference with an employer or client and for time spent in preparing, researching and drafting legislation.

This report is the first comprehensive study of the magnitude of lobbyists' activities to influence the legislative process in Maine. It is an overview of the information gathered through an audit of the lobbyists' reports for 1977 and 1978. The following pages reveal that a few lobbyists representing a small percentage of the total number of employers received the majority of the total amount of monies spent to influence legislation.

One key problem encountered in attempting to compile and analyze the data was that many lobbyists were unresponsive and failed to supply a complete account of their activities. Further, a significant number of lobbyists did not file all of their required reports. In these cases the author had no choice but to average in "zero amounts"; thus the total amounts of compensation and expenditures is most likely conservative.

Unlike other laws which carry penalties for submission of late reports or no reports at all, the Lobbyist Disclosure law only carries penalties for "intentionally" failing to comply with the law. If the public's "Right to Know" is to be served, the Legislature should adopt routine fines for late reports, incomplete reports and for failure to file any report at all.

In order to understand the scope and meaning of the law, the reader should be aware of a few definitions:

1. Lobbying: to communicate directly with any official in the Legislative Branch for the purpose of influencing any legislative action when compensation or reimbursement for expenses is made for such activities. (Lobbying does not include testifying at Committee Hearings or any communication made by a person in response to an inquiry or request for information by an official of the Legislative Branch.)
2. Lobbyist: any person who is specifically employed by another person for the purpose of and who engages in lobbying; or any person who as a regular employee of another person, expends an amount of time in excess of 8 hours in any calendar month in lobbying.
3. Employer: a person who agrees to reimburse for expenditures or to compensate a person who in turn agrees to provide services.

Sandra Vigue

1979

1977 - AN ANALYSIS

If money is any indication of success, then the Lobbyist Disclosure law was a huge success as 141 lobbyists registered in 1977 in order for 209 employers to pay them over three-quarters of a million dollars. (Names and addresses of lobbyists and employers can be found in Appendix A of this report.)

Of the lobbyists' total income of \$759,684.95, \$521,306.37 was collected by 10 lobbyists each making in excess of \$20,000. That is to say, 7% of the total number of registered lobbyists earned 69% of the total income reported in 1977.

The lobbyist who received the largest share of this money was the law firm Pierce, Atwood, Scribner, Allen & McKusick of Portland which garnered \$125,118.13 or 16% of all the money paid to lobbyists in 1977. The Portland law firm Verrill & Dana received the second largest amount - \$117,381.63, representing 15% of the total.

Marden, Dubord, Bernier & Chandler, a Waterville law firm followed with \$78,041.48 or 11% of the total. Together, these 3 law firms earned \$320,541.24 or 42% - nearly half - of all monies spent to influence legislation in 1977.

While most lobbyists only represented one employer, 22 lobbyists represented 2 or more employers with Pierce, Atwood, Scribner, Allen & McKusick being the single lobbyist hired by the most employers - 18.

The number of lobbyists that employers chose to represent their interests at the 108th Legislature varied considerably. Forty-six of the employers or 22% employed 2 or more lobbyists with the Maine State Employees Association having the largest group - 9 lobbyists. (Note: some employers may actually

have had more individuals lobbying for them but because the law does not require individuals of a law firm, for instance, to register separately, the law firm itself is registered as one lobbyist. For example, Marden, Dubord, Bernier, & Chandler had 7 individual lawyers registered to lobby but is considered as only one lobbyist.)

Eleven lobbyists reported that they had been compensated \$1,000 or more to lobby for or against 30 different bills up for legislative consideration. For working on these 30 bills, the lobbyists received a total of \$111,207.26, which is 14.6% of the total amount of compensation received for the year. Sewall & White, a Portland law firm received the single largest amount from an employer for working on one bill: 3M paid \$13,688.12.

International Paper Company paid their lobbyists \$26,885.36, the largest amount spent by any employer in 1977. Central Maine Power Company followed with \$23,464.62 paid to their lobbyists. Ten other employers spent \$10,000 or more for lobbying efforts in 1977. Together these 12 employers spent \$178,197.36 on lobbying. Thus 5.7% of the 209 employers expended nearly 24% of the total amount paid for lobbying in 1977.

Seventeen different types of interest groups were represented by lobbyists. The largest interest group in terms of the number of employers and the monies spent was Business. Twenty-three percent of the total number of the registered employers are components of this category. Business also outspent the other interest groups by paying their lobbyists \$121,159.96 or 16% of the total. Pulp, Paper & Forestry interests (\$85,865.44) and Insurance interests followed.

Of the total number of disclosure reports that lobbyists and employers must file with the Secretary of State, 61% were filed on time, 24% were filed

late and 15% were never filed. However, the lobbyists are not as diligent as these figures seem to indicate since over 37% did not file Annual Reports.

Thirteen lobbyists reported that they had spent a total of \$1004.60 directly to or on behalf of one or more officials of the Legislative Branch. Of these 13, nine lobbyists spent more than \$25 (although they are required by law to identify these officials, no lobbyist did so).

1977

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 141 |
| 2. Total number of Registered Employers: | 209 |

January

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 94 |
| 2. Total number of Registered Employers: | 133 |

February

- | | |
|--|----|
| 1. Number of Lobbyists who registered in February: | 14 |
| 2. Number of Employers who registered in February: | 18 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 108 |
| 2. Total number of Registered Employers: | 151 |

March

- | | |
|---|----|
| 1. Number of Lobbyists who registered in March: | 11 |
| 2. Number of Employers who registered in March: | 20 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 119 |
| 2. Total number of Registered Employers: | 171 |

April

- | | |
|---|----|
| 1. Number of Lobbyists who registered in April: | 9 |
| 2. Number of Employers who registered in April: | 15 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 128 |
| 2. Total number of Registered Employers: | 186 |

May

- | | |
|---|----|
| 1. Number of Lobbyists who registered in May: | 5 |
| 2. Number of Employers who registered in May: | 10 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 133 |
| 2. Total number of Registered Employers: | 196 |

June

- | | |
|--|---|
| 1. Number of Lobbyists who registered in June: | 6 |
| 2. Number of Employers who registered in June: | 8 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 139 |
| 2. Total number of Registered Employers: | 204 |

July

- | | |
|--|---|
| 1. Number of Lobbyists who registered in July: | 1 |
| 2. Number of Employers who registered in July: | 1 |

- | | |
|--|-----|
| 1. Total number of Registered Lobbyists: | 140 |
| 2. Total number of Registered Employers: | 205 |

August

- | | |
|--|---|
| 1. Number of Lobbyists who registered in August: | 0 |
| 2. Number of Employers who registered in August: | 0 |

1. Total number of Registered Lobbyists: 140
2. Total number of Registered Employers: 205

September

1. Number of Lobbyists who registered in September: 0
2. Number of Employers who registered in September: 0
1. Total number of Registered Lobbyists: 140
2. Total number of Registered Employers: 205

October

1. Number of Lobbyists who registered in October: 1
2. Number of Employers who registered in October: 1
1. Total number of Registered Lobbyists: 141
2. Total number of Registered Employers: 206

November

1. Number of Lobbyists who registered in November: 0
2. Number of Employers who registered in November: 2
1. Total number of Registered Lobbyists: 141
2. Total number of Registered Employers: 208

December

1. Number of Lobbyists who registered in December: 0
2. Number of Employers who registered in December: 1
1. Total number of Registered Lobbyists: 141
2. Total number of Registered Employers: 209

TOTAL AMOUNT OF COMPENSATION PER MONTH:

JANUARY

1. Total amount of compensation: \$ 67,037.69

FEBRUARY

1. Total amount of compensation: \$ 74,721.47

MARCH

1. Total amount of compensation: \$100,314.90

APRIL

1. Total amount of compensation: \$119,222.44

MAY

1. Total amount of compensation: \$131,927.26

JUNE

1. Total amount of compensation: \$136,691.97

JULY

1. Total amount of compensation: \$ 50,565.24
'77 TOTAL COMPENSATION \$680,480.97

TOTAL AMOUNT OF EXPENSES PER MONTH:

JANUARY

1. Total amount of expenditures: \$ 8,122.20

FEBRUARY

1. Total amount of expenditures: \$ 8,082.46

MARCH

1. Total amount of expenditures: \$ 13,464.34

APRIL

1. Total amount of expenditures: \$ 14,642.51

MAY

1. Total amount of expenditures: \$ 12,804.83

JUNE

1. Total amount of expenditures: \$ 13,747.46

JULY

1. Total amount of expenditures: 8,340.18
'77 TOTAL EXPENSES \$ 79,203.98

TOTAL AMOUNT OF COMPENSATION & EXPENDITURES FOR 1977: \$759,684.95

AVERAGE AMOUNT OF COMPENSATION PER MONTH:

January	-	\$ 713.16
February	-	691.86
March	-	842.98
April	-	931.42
May	-	991.93
June	-	983.39
July	-	361.18

AVERAGE AMOUNT OF EXPENSES PER MONTH:

January	-	\$ 86.40
February	-	74.83
March	-	113.14
April	-	114.39
May	-	96.27
June	-	98.90
July	-	59.57

Average amount of compensation for the year 1977:

\$ 680,480.97 ('77 total compensation) ÷ 141 ('77 total # of registered lobbyists) = \$ 4,826.10

Average amount of expenditures for the year 1977:

\$ 79,203.98 ('77 total expenditures) ÷ 141 ('77 total # of registered lobbyists) = \$ 561.73

Average amount of compensation & expenses per lobbyist:

\$ 759,684.95 ('77 total comp. & exp.) ÷ 141 ('77 total # of registered lobbyists) = \$ 5,387.83

Number of lobbyists who filed reports on time, or late each month:

JANUARY

		%
1. Number of lobbyists who filed reports on time:	63	67.0
2. Number of lobbyists who filed reports late:	21	22.3
3. Number of lobbyists who did not file reports:	<u>10</u>	10.6
	94	

FEBRUARY

1. Number of lobbyists who filed reports on time:	89	82.4
2. Number of lobbyists who filed reports late:	11	10.1
3. Number of lobbyists who did not file reports:	<u>8</u>	7.4
	108	

MARCH

1. Number of lobbyists who filed reports on time:	87	73.1
2. Number of lobbyists who filed reports late:	25	21.0
3. Number of lobbyists who did not file reports:	<u>7</u>	5.8
	119	

APRIL

1. Number of lobbyists who filed reports on time:	71	55.4
2. Number of lobbyists who filed reports late:	49	38.3
3. Number of lobbyists who did not file reports:	<u>8</u>	6.2
	128	

MAY

1. Number of lobbyists who filed reports on time:	91	68.4
2. Number of lobbyists who filed reports late:	29	21.8
3. Number of lobbyists who did not file reports:	<u>13</u>	9.8
	133	

JUNE

1. Number of lobbyists who filed reports on time:	85	61.1
2. Number of lobbyists who filed reports late:	34	24.5
3. Number of lobbyists who did not file reports:	<u>20</u>	14.4
	139	

JULY

1. Number of lobbyists who filed reports on time:	73	52.1
2. Number of lobbyists who filed reports late:	35	25.0
3. Number of lobbyists who did not file reports:	<u>32</u>	22.3
	140	

POST-SESSION REPORTS

1. Number of lobbyists who filed reports on time:	71	50.3
2. Number of lobbyists who filed reports late:	40	28.4
3. Number of lobbyists who did not file reports:	<u>30</u>	21.3
	141	

ANNUAL REPORTS

1. Number of lobbyists who filed reports on time:	51	36.1
2. Number of lobbyists who filed reports late:	37	26.2
3. Number of lobbyists who did not file reports:	<u>53</u>	37.5
	141	

<u>LOBBYIST</u>	<u>NUMBER OF CLIENTS</u>
1. PIERCE, ATWOOD, SCRIBNER, ALLEN, MCKUSICK	18
2. BELIVEAU & BELIVEAU, P.A.	17
3. MARDEN, DUBORD, BERNIER & CHANDLER	17
4. VERRILL & DANA	17
5. SANBORN, MORESHEAD, SCHADE & DAWSON	14
6. DOYLE & FULLER	11

<u>LOBBYIST</u>	<u>COMPENSATION PER SESSION</u> (including expenses)
1. PIERCE, ATWOOD, SCRIBNER, ALLEN & MCKUSICK	\$125,118.13
2. VERRILL & DANA	117,381.63
3. MARDEN, DUBORD, BERNIER & CHANDLER	78,041.48
4. DAVID B. BENSON	40,012.48
5. SEWALL & WHITE	31,271.77
6. BELIVEAU & BELIVEAU, P.A.	30,271.00
7. CHILDS, MCKINLEY & EMERSON	27,208.99
8. KENNETH P. MACLEOD	25,130.78
9. DOYLE & FULLER	23,556.61
10. SANBORN, MORESHEAD, SCHADE & DAWSON	23,313.50

<u>LOBBYISTS WHO REPRESENT 2 OR MORE CLIENTS:</u>	<u>NUMBER OF CLIENTS:</u>
1. Lynwood E. Hand	2
2. Mitchell, Ballou & Keith	2
3. Pine Tree Legal Assistance, Inc.	2
4. Harold M. Robinson	2
5. Smith, Lloyd & King	2
6. Ira D. Turner	2
7. Wathen & Wathen	2
8. Wilk & Scott	2
9. Perkins, Thompson, Hinckley & Keddy	3
10. Jensen Baird Gardner Donovan & Henry	3
11. Richardson, Hildreth, Tyler & Troubh	4
12. Childs, McKinley & Emerson	5
13. Norman K. Ferguson	6
14. Sewall & White	7
15. David B. Benson	8
16. Kenneth P. MacLeod	9
17. Doyle & Fuller	11
18. Sanborn, Moreshead, Schade & Dawson	14
19. Marden, Dubord, Bernier & Chandler	17
20. Beliveau & Beliveau, P.A.	17
21. Verrill & Dana	17
22. Pierce, Atwood, Scribner, Allen & McKusick	18

LOBBYIST WHO MADE THE MOST EACH MONTH:

<u>MONTH</u>	<u>AMOUNT OF COMPENSATION</u> <u>(including expenses)</u>
<u>JANUARY</u>	
1. Pierce, Atwood, Scribner, Allen & McKusick	\$ 9,321.00
<u>FEBRUARY</u>	
1. Pierce, Atwood, Scribner, Allen & McKusick	10,118.00
<u>MARCH</u>	
1. Verrill & Dana	15,126.50
<u>APRIL</u>	
1. Pierce, Atwood, Scribner, Allen & McKusick	21,605.50
<u>MAY</u>	
1. Pierce, Atwood, Scribner, Allen & McKusick	30,258.00
<u>JUNE</u>	
1. Verrill & Dana	24,999.35
<u>JULY</u>	
1. Marden, Dubord, Bernier & Chandler	9,608.27

BILLS THAT A LOBBYIST WORKED FOR OR AGAINST, FOR WHICH THE LOBBYIST WAS COMPENSATED IN EXCESS OF \$1,000.00.

1. L.D. 1600 - "AN ACT to Give Milk Markets the Option of Terminating the Maine Milk Commission's Retail Price-fixing Authority"

Lobbyist: Beliveau & Beliveau, P.A.

Employer: Cumberland Farms, Northern, Inc.

Compensation: \$ 1,040.00 Expenditures: \$ 30.00

2. L.D. 414 - "AN ACT to Provide for the Licensing of Denturists"

Lobbyist: Beliveau & Beliveau, P.A.

Employer: Maine Dental Association

Compensation: \$ 1500.00

(continued)

3. L.D. 1738 - "AN ACT to Providing Information Services to Maine Travelers"
Lobbyist: Beliveau & Beliveau, P.A.
Employer: Maine Outdoor Advertising Council
Compensation: \$ 2,755.00 Expenditures: \$ 15.00
4. L.D. 727 - "AN ACT to Implement the Recommendations of the Pomeroy Commission on Medical and Hospital Malpractice Insurance"
Lobbyist: Beliveau & Beliveau, P.A.
Employer: Maine Trial Lawyers Association
Compensation: \$ 1,400.00
5. L.D. 14 - "AN ACT to Exempt Turbojet Fuel used for International Flights from Sales Tax"
Lobbyist: Beliveau & Beliveau, P.A.
Employer: National Air Carrier Association, Inc.
Compensation: \$ 1,680.00 Expenditures: \$ 30.00
6. L.D. 1019 - "AN ACT to Permit the Sale of Dessert Wine at Retail Stores"
Lobbyist: Beliveau & Beliveau, P.A.
Employer: Pine State Tobacco & Candy Co.
Compensation: \$ 2,200.00 Expenditures: \$ 15.00
7. L.D. 662 - "AN ACT Relating to the Law Governing the Manufacturers, Distributors and Dealers of Beverage Containers"
Lobbyist: Doyle & Fuller
Employer: Committee Against Forced Deposits on Cans & Bottles
Compensation: \$ 2,605.00
8. L.D. 507 - "AN ACT to Provide for Snowmobile Registration in Municipalities"
Lobbyist: Doyle & Fuller
Employer: Maine Snowmobile Association
Compensation: \$ 2,178.50
9. L.D. 378 - "AN ACT Providing for the Practice of Architecture through a Corporation or Partnership"
Lobbyist: Doyle & Fuller
Employer: Wright, Pierce, Barnes & Wyman
Compensation: \$ 2,603.20
10. L.D. 1809 - "AN ACT Repealing the York Beach Village Corporation"
Lobbyist: Doyle & Fuller
Employer: York Beach Village Corp.
Compensation: \$ 2,180.50

(continued)

11. L.D. 65 - "AN ACT to Repeal Statutory Provisions Permitting a Manufacturer of Alcoholic Beverages to be a Stockholder in a Corporation which is a Licensee"
Lobbyist: Norman K. Ferguson
Employer: Maine Bottlers d/b/a Fairview Wine Co.
Compensation: \$ 1,500.00
12. L.D. 1019 - "AN ACT to Permit the Sale of Dessert Wine at Retail Stores"
Lobbyist: Norman K. Ferguson
Employer: Maine Bottlers d/b/a Fairview Wine Co.
Compensation: \$ 1,500.00
13. L.D. 610 - "AN ACT to Require the Purchase Price of Tickets for Motor Vehicle Racing Events that are Cancelled be Refunded"
Lobbyist: Norman K. Ferguson
Employer: Speedway Inc.
Compensation: \$ 1,000.00 Expenditures: \$ 300.00
14. L.D. 1566 - "AN ACT to Impose a Sales Tax on Rental Fee for Cable T.V."
Lobbyist: Angus S. King, Jr.
Employer: New England Cable Television Association
Compensation: \$ 3,500.00
15. L.D. 662 - "AN ACT Relating to the Law Governing the Manufacturers, Distributors and Dealers of Beverage Containers"
Lobbyist: Kenneth P. MacLeod
Employer: Illinois Tool Works
Compensation: \$ 2,000.00
16. L.D. 1738 - "AN ACT Relating to Providing Information Services to Maine Travelers"
Lobbyist: Kenneth P. MacLeod
Employer: Maine Outdoor Advertising Council
Compensation: \$ 5,000.00
17. L.D. 14 - "AN ACT to Exempt Turbojet Fuel Used for International Flights from Sales Tax"
Lobbyist: Kenneth P. MacLeod
Employer: National Air Carriers Association
Compensation: \$ 3,000.00
18. L.D. 304 - "AN ACT Requiring Average Net Cost Comparison of Life Insurance Companies"
Lobbyist: Marden, Dubord, Bernier & Chandler
Employer: American Council of Life Insurance
Compensation: \$ 1,200.00 Expenditures: \$ 218.75

(continued)

19. L.D. 1390 - "Resolve, Authorizing the Exchange of Certain Public Reserved Lands with Brown Company"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Brown Company

Compensation: \$ 2,725.00

Expenditures: \$ 75.33

20. L.D. 1687 - "Resolve, Authorizing the Exchange of Certain Public Lands with the Dead River Group of Companies"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Dead River Company

Compensation: \$ 1,814.00

Expenditures: \$ 74.55

21. L.D. 1231 - "Resolve, Authorizing John Carlo, Inc., to Resolve a Dispute with the State of Maine by Arbitration"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: John Carlo, Inc.

Compensation: \$ 8,475.00

Expenditures: \$ 852.24

22. L.D. 478 - "AN ACT to Establish Warranty Standards for Subsurface Sewage Disposal Systems"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: MECAW Industries

Compensation: \$ 1126.00

23. L.D. 1476 - "AN ACT to Establish Warranty Standards for Subsurface Sewage Disposal Systems"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Portland Pipeline Corporation

Compensation: \$ 2,000

24. L.D. 1641 - "AN ACT to Amend the Oil Pollution Control and Discharge Prevention Laws"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Portland Pipeline Corporation

Compensation: \$ 2,000

25. L.D. 1008 - "AN ACT Authorizing Control over the Electrical Rates Charged Maine Consumers by Out-of-State Electrical Utilities"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Public Service Company of New Hampshire

Compensation: \$ 10,325.00

Expenditures: \$ 890.00

26. L.D. 725 - "AN ACT to Expedite the Collection of Sales Tax on the Rental of Automobiles"

Lobbyist: Pierce, Atwood, Scribner, Allen & McKusick

Employer: Rental Auto Association

Compensation: \$ 2,272.00

Expenditures: \$ 483.11

(continued)

27. L.D. 1355 - "AN ACT Regarding the Sales Tax for Sales Made through Vending Machines"
Lobbyist: Sanborn, Moreshead, Schade & Dawson
Employer: Pine Tree Vending Association
Compensation: \$ 2,000.00
28. L.D. 1019 - "AN ACT to Permit the Sale of Dessert Wine at Retail Stores"
Lobbyist: Sanborn, Moreshead, Schade & Dawson
Employer: Wine Institute
Compensation: \$ 1,700.00
29. L.D. 1861 - "AN ACT Prohibiting the Dissemination of Obscene Matter to Minors"
Lobbyist: Sewall & White
Employer: Atlantic Coast Independent Distributors, Association
Compensation: \$ 2,500.00 for L.D. 1861 & L.D. 1857
30. L.D. 1857 - "AN ACT to Prevent the Display of Adult Magazines to Minors"
Lobbyist: Sewall & White
Employer: Atlantic Coast Independent Distributors Association
Compensation: \$ 2,500.00 for L.D. 1861 & L.D. 1857
31. L.D. 1738 - "AN ACT Relating to Providing Information Services to Maine Travelers"
Lobbyist: Sewall & White
Employer: Maine Innkeepers Association
Compensation: \$ 1,000.00 Expenditures: \$ 55.52
32. L.D. 1738 - "AN ACT Relating to Providing Information Services to Maine Travelers"
Lobbyist: Sewall & White
Employer: Maine Restaurant Association
Compensation: \$ 1,000.00 Expenditures: \$ 38.20
33. L.D. 429 - "AN ACT to Promote Consistency Between Certain Regulatory and Proprietary Decisions of the State"
Lobbyist: Sewall & White
Employer: The Pittston Company
Compensation: \$ 2,821.00 Expenditures: \$ 511.00
34. L.D. 704 - "AN ACT Concerning Single Motor Vehicle Registration Plates and Placement of Motor Vehicle Inspection Stickers"
Lobbyist: Sewall & White
Employer: 3M Company
Compensation: \$ 12,448.71 Expenditures: \$ 1239.41

(Continued)

35. L.D. 1738 - "AN ACT Relating to Providing Information Services to Maine Travelers"

Lobbyist: Sewall & White
Employer: 3M Company
Compensation: \$ 2,000.00

36. L.D. 304 - "AN ACT Requiring Average Net Cost Comparison of Life Insurance Companies"

Lobbyist: Verrill & Dana
Employer: Combined Insurance Company of America
Compensation: \$ 1,514.26 Expenditures: \$ 388.54

37. L.D. 41 - "AN ACT Relating to the State Board of Social Workers Registration Law"

Lobbyist: Verrill & Dana
Employer: National Association of Social Workers
Compensation: \$ 1,713.63 Expenditures: \$ 332.54

38. L.D. 1477 - "AN ACT to Expedite the Construction of Natural Gas Pipeline in the State"

Lobbyist: Verrill & Dana
Employer: Tenneco Atlantic Pipeline Co.
Compensation: \$ 2,320.45 Expenditures: \$ 593.12

39. L.D. 1498 - "AN ACT to Amend the Mechanic's Lien Statutes so as to Abolish the Potential of Double Payment by Homeowners"

Lobbyist: Wathen & Wathen
Employer: Northeastern Retail Lumbermen's Association
Compensation: \$ 1,090.00 Expenditures: \$ 877.70

THE TOTAL AMOUNT OF MONEYS EXPENDED DIRECTLY TO OR ON BEHALF OF ONE OR MORE OFFICIALS IN THE LEGISLATIVE BRANCH DURING THE LEGISLATIVE SESSION.

LOBBYIST	TOTAL AMOUNT OF MONEY	SPENT ON:	NAME OF EMPLOYER:
David B. Bicknell	\$.25		Manufactured Housing Association & Institute for the North East, Inc.
Robert P. Connally	150.00		U.M.P.G. Student Senate
John T. Gould, Jr.	38.00		St. Regis Paper Company
Judith W. Harvie	20.00		American Institute of Architects, Maine Chapter
Jerry G. Haynes	30.00	Senator McNally - \$10 Mrs. McNally - \$10 Representative Nelson - \$10 (ERCOM meeting)	Associated General Contractors
David Emery Hughes	92.29		Union Mutual Life Insurance Company
Milton F. Huntington	152.74		American Petroleum Institute
Kenneth P. MacLeod	39.50		Maine Dental Association
James A. Monroe	84.00		Maine State Employees Association
Donna T. Mundy	12.00		Associated General Industries of Maine
Rodney G. Pierce	272.35		Maine State Council of Firefighters
Norman J. Temple	9.47	Sen. Minnette Cummings (breakfast)	Central Maine Power Company
Grand Total:	<u>\$ 900.60</u>		

EMPLOYERS ENGAGING TWO OR MORE LOBBYISTS

<u>Name of Employer</u>	<u>Number of Lobbyists</u>
Maine State Employees Association.	9
A.F.S.C.M.E. Council #74	4
Maine Municipal Association.	4
Maine School Management Association.	4
Maine Teachers Association	4
Depositors Trust Company	3
Maine Bankers Association.	3
Maine Merchants Association.	3
Associated General Contractors of Maine.	2
Associated Industries of Maine	2
Central Maine Power.	2
Boise Cascade Corporation.	2
Christian Civic League of Maine, Inc.	2
Cumberland County Sheriffs Association	2
Dead River Co.	2
Economic Resources Council of Maine.	2
Great Northern Paper Co.	2
Harness Racing Industry Improvement Committee.	2
Independent Gasoline Distributors of Maine	2
Independent Insurance Agents Association Inc. of Maine	2
International Paper Co.	2
Maine Advisory Council on Vocational Education	2
Maine Association of Life Underwriters	2
Maine Association of Police	2
Maine Audubon Society.	2
Maine Automobile Dealers Association	2
Maine Bottlers d/b/a Fairview Wine Co.	2
Maine Central Railroad	2
Maine Dental Association	2
Maine Good Roads Association	2
Maine Health Systems Agency Inc.	2
Maine Innkeepers Association	2
Maine Lobsrermen's Association	2
Maine Oil Dealers Association.	2
Maine Outdoor Advertising Council.	2
Maine Restaurant Association	2
Maine State Chamber of Commerce.	2
Maine State Troopers Association	2
National Air Carriers Association Inc.	2
Paper Industry Information Office.	2
Pine Tree Vending Association	2
The Pittston Company	2
Portland Police Benevolent Association	2
Savings Banks Association of Maine	2
Union Mutual Life Insurance	2
U.S. Brewers Association	2
The Value House.	2

EMPLOYERS WITH TWO OR MORE LOBBYISTS. (Ranked according to which employer paid the most to have legislation influenced.)

<u>EMPLOYER</u>	<u>LOBBYIST</u>	<u>AMOUNT</u>
International Paper Company	Pierce, Atwood, Sctibner, Allen & McKusick	22645.08
	Ben Pike	4240.28
		<u>\$26885.36</u>
Central Maine Power	Marden, Dubord, Bernier & Chandler	22016.78
	Norman J. Temple	1447.84
		<u>\$23464.62</u>
Maine State Employees Association	June Delano	543.70
	Joseph J. Finn	13.22
	Joseph R. Mackey	323.62
	Richard J. McDonough	313.40
	James A. Monroe	11312.88
	John V. Oliver	2741.53
	Nancy J. Spieczny	1731.26
	Gloria L. Thomas	559.45
	Arthur L. Valpey	273.19
		<u>\$17811.75</u>
Maine Central Railroad	David B. Benson	7812.50
	Childs, Mckinley & Emerson	9375.00
		<u>\$17187.50</u>
Maine Teachers Association	Robert F. Bourgault	92.00
	John H. Marvin	6780.00
	Richard D. Mersereau	8096.29
	Catherine R. Sullivan	670.00
		<u>\$15638.29</u>
Union Mutual Life Insurance	David Emery Hughes	2503.78
	Robert C. Russ	10500.00
		<u>\$13003.78</u>
Boise Cascade Corporation	Richard E. Whiting, Esq.	12752.40
	Merrill C. Wells, Jr.	0.00
		<u>\$12752.40</u>
Independent Insurance Agents Association of Maine	Pierce, Atwood, Scribner	
	Allen & McKusick	8367.37
	J. Murray Smart	2556.48
		<u>\$10923.84</u>

(Continued)

Maine Bankers Association	Beliveau & Beliveau, P.A. Roger L. Ayers David Benson	3515.00 1733.24 4999.98 <u>\$10248.22</u>
Savings Banks Association of Maine	Charles G. Carswell Verrill & Dana	214.98 9990.12 <u>\$10205.10</u>
Associated Industries of Maine	Donna T. Mundy Verrill & Dana	1572.00 8504.50 <u>\$10076.50</u>
Pine Tree Vending Association	Sanborn, Moreshead, Schade & Dawson Samuel Shapiro	 5000.00 5000.00 <u>\$10000.00</u>
Maine Dental Association	Beliveau & Beliveau, P.A. Kenneth P. MacLeod	3245.00 6705.78 <u>\$ 9950.78</u>
Maine Good Roads Association	David Benson Irving B. Faunce	8000.00 1923.10 <u>\$ 9923.10</u>
Harness Racing Industry Improvement Committee	David Benson Clifford & Clifford	6000.00 3000.00 <u>\$ 9000.00</u>
Maine Merchants Association	Robie M. Liscomb Malcolm S. Stevenson Kenneth P. Quirion	3913.63 3925.20 44.20 <u>\$ 7883.03</u>
Maine Outdoor Advertising Council	Beliveau & Beliveau, P.A. Kenneth P. MacLeod	2770.00 5000.00 <u>\$ 7770.00</u>
Maine School Management Association	David B. Benson Paul E. Brunelle Childs, McKinley & Emerson Neil Lemieux	3500.00 0.00 4116.00 0.00 <u>\$ 7616.00</u>
Maine Municipal Association	Ronald E. Colby III Geoffrey Hole John G. Melrose John Salisbury	3790.00 392.19 517.39 2768.40 <u>\$ 7467.98</u>

(Continued)

Maine State Chamber of Commerce	Paul C. Emerson Marden, Dubord, Bernier & Chandler	757.00 <u>6468.28</u> \$7225.28
Maine Automobile Dealers Assn. Inc.	Beliveau & Beliveau, P.A. Maine Automobile Dealers Association Inc.	2870.00 <u>3721.00</u> \$6591.00
Paper Industry Information Office	Henry A. Magnuson Pierce, Atwood, Allen, Scribner & McKusick	0.00 <u>6469.86</u> \$6469.86
Independent Gasoline Distributors of Maine	Beliveau & Beliveau, P.A. Verrill & Dana	1205.00 <u>4727.33</u> \$5932.33
Maine Association of Life Under- writers	Robert H. Harris Marden, Dubord, Bernier & Chandler	310.00 <u>5000.00</u> \$5310.00
National Air Carriers Association Inc.	Beliveau & Beliveau, P.A. Kenneth P. MacLeod	1710.00 <u>3000.00</u> \$4710.00
Great Northern	Lynwood E. Hand Paul K. McCann	4450.00 <u>0.00</u> \$4450.00
Maine Bottlers, d/b/a Fairview Wine Co.	Norman K. Ferguson Lynwood Graffam	3736.75 <u>600.00</u> \$4336.75
The Pittston Company	Marden, Dubord, Bernier & Chandler Richardson, Hildreth, Tyler & Trough	935.00 <u>3350.25</u> \$4285.25
Depositors Trust Company	Frank G. Chapman Nicholas M. Lazilotta Harry Starbranch	4141.00 15.00 15.00 <u>\$4171.00</u>

(Continued)

Maine State Troopers Association	Marden, Dubord, Bernier & Chandler Richardson, Hildreth, Tyler & Troubh	\$ 2728.03 0.00 <u>\$ 2728.03</u>
Dead River Company	John H. Cox Pierce, Atwood, Allen, Smith & McKusick	839.03 1873.55 <u>\$2712.58</u>
Maine Oil Dealers Association	Mark L. Haley Stephen J. Powers	2279.10 0.00 <u>\$2279.10</u>
A.F.S.C.M.E. - Council #74	John J. Ezhaya Mary G. Morse Charles W. Sherburne Kenneth W. Walo	0.00 1231.99 650.00 100.00 <u>\$1981.99</u>
Maine Health Systems Agency Inc.	Brian Arsenault F. Ernest Stallworth	380.75 1139.24 <u>\$1519.99</u>
U.S. Brewers Association, Inc.	Beliveau & Beliveau, P.A. Ralph Pears	1353.75 5.45 <u>\$1359.20</u>
Associated General Contractors of Maine	Jerry G. Haynes William G. Wadman	1200.53 0.00 <u>\$1200.53</u>
Cumberland County Sheriffs' Assn.	Marden, Dubord, Bernier & Chandler Richardson, Hildreth, Tyler & Troubh	1153.03 0.00 <u>\$1153.00</u>
Portland Police Benevolent Assn.	Marden, Dubord, Bernier & Chandler Richardson, Hildreth, Tyler & Troubh	1078.03 0.00 <u>\$1078.03</u>
Maine Innkeepers Association	Sewall & White Ira D. Turner	1055.52 0.00 <u>\$1055.52</u>
Maine Restaurant Association	Sewall & White Ira D. Turner	1038.20 0.00 <u>\$1038.20</u>
Maine Association of Police	Marden, Dubord, Bernier & Chandler Richardson, Hildreth, Tyler & Troubh	853.03 0.00 <u>\$ 853.00</u>
The Value House	Beliveau & Beliveau, P.A. Timothy J. Murphy	550.00 0.00 <u>\$ 550.00</u>

A LIST OF THE DIFFERENT TYPES OF INTEREST GROUPS AND THE NUMBER OF EMPLOYERS THEY REPRESENT.

	<u>TOTAL NUMBER</u>	<u>PERCENTAGE</u>
1. <u>BUSINESS</u>	48	(23.0)
a. Manufacturing 10		
b. Recreation 9		
c. Business/industry promotional groups 7		
d. Wholesale/Retail 7		
e. Construction 5		
f. Advertising/promotion 5		
g. Motels/hotels/restaurants 5		
2. <u>PUBLIC INTEREST GROUPS</u>	18	(8.6)
3. <u>LABOR</u>	17	(8.1)
4. <u>PULP, PAPER, TIMBER & FOREST INDUSTRIES</u>	16	(7.6)
5. <u>HEALTH & HEALTH RELATED ORGANIZATIONS</u>	15	(7.1)
6. <u>INSURANCE</u>	14	(6.6)
7. <u>TRANSPORTATION</u>	12	(5.7)
8. <u>PUBLIC UTILITIES</u>	11	(5.3)
9. <u>FINANCIAL INSTITUTIONS</u>	9	(4.3)
10. <u>GOVERNMENTAL AGENCIES/MUNICIPALITIES</u>	9	(4.3)
11. <u>PROFESSIONAL ORGANIZATIONS</u>	9	(4.3)
12. <u>PETROLEUM</u>	7	(3.3)
13. <u>BEVERAGE BOTTLERS & TOBACCO INDUSTRY</u>	7	(3.3)
14. <u>AGRICULTURE</u>	6	(2.8)
15. <u>EDUCATION</u>	5	(2.3)
16. <u>MISCELLANEOUS</u>	4	(1.9)
17. <u>REAL ESTATE/LAND</u>	2	(.95)
	<u>209</u>	

(Continued)

Maine Audubon Society	Richard B. Anderson	\$ 57.65
	William J. Ginn	<u>429.56</u>
		\$487.21
Economic Resources Council of Maine	Hayes E. Gahagan	0.00
	Pierce, Atwood, Scribner,	
	Allen & McKusick	<u>265.00</u>
		\$265.00
Maine Lobstermen's Association	Edward A. Blackmore	262.00
	Clayton Howard	<u>0.00</u>
		\$262.00
Maine Advisory Council on Vocational Education	Douglas N. Easterling	186.95
	Christine J. Szigeti Johnson	<u>62.25</u>
		\$249.20
Christian Civic League of Maine	Ben Bubar	181.00
	Elden H. Shute	<u>0.00</u>
		\$181.00

A LIST OF THE DIFFERENT INTEREST GROUPS AND THE AMOUNT OF MONEY THEY PAID TO
TO HAVE LEGISLATION INFLUENCED.

		<u>AMOUNT OF MONEY</u>	<u>PERCENTAGE</u>
1. BUSINESS		\$ 121,159.96	(16.0)
a. Manufacturing	\$26,977.11		
b. Business/Industry promotional groups	32,651.14		
c. Recreation	22,255.14		
d. Wholesale/Retail	15,899.05		
e. Construction	12,243.47		
f. Advertising/promotion	8,201.28		
g. Motels/hotels/restaurants	2,932.77		
2. PULP, PAPER, TIMBER & FOREST INDUSTRIES		85,865.44	(11.3)
3. INSURANCE		82,054.37	(10.8)
4. PUBLIC UTILITIES		71,859.80	(9.5)
5. HEALTH & HEALTH RELATED ORGANIZATIONS		69,168.30	(9.1)
6. TRANSPORTATION		52,716.47	(6.9)
7. LABOR		44,690.14	(5.8)
8. PETROLEUM		43,978.87	(5.7)
9. FINANCIAL INSTITUTIONS		42,315.47	(5.6)
10. PUBLIC INTEREST GROUPS		39,481.44	(5.2)
11. EDUCATION		22,833.42	(3.0)
12. GOVERNMENTAL AGENCIES - MUNICIPALITIES		22,469.92	(2.9)
13. PROFESSIONAL ORGANIZATIONS		21,373.53	(2.8)
14. BEVERAGE BOTTLERS, WHOLESALE & RETAIL - TOBACCO INDUSTRY		17,375.51	(2.2)
15. AGRICULTURE		12,121.32	(1.6)
16. REAL ESTATE - LAND		8,232.51	(1.1)
17. MISCELLANEOUS		1,988.48	(.26)
	'77 TOTAL:	<u>\$ 759,684.95</u>	

LIST OF THE DIFFERENT TYPES OF INTEREST GROUPS AND THE EMPLOYERS THEY REPRESENT:

I. BUSINESS

A. MANUFACTURING

- a. IMC Chemical Group
- b. Edward Manufacturing Corporation
- c. Illinois Tool Works
- d. Martin-Marietta
- e. Mecaw Industries
- f. The Cook Concrete Company
- g. Glass Packaging Institute
- h. 3M Company
- i. Manufactured Housing & Institute for the North East, Inc.
- j. Maine Marine Trade Association

B. RECREATION

- a. Harness Racing Industry Improvement Company
- b. Maine Snowmobile Association
- c. Speedway, Inc.
- d. Ski Maine Association
- e. Maine Camp Directors Association
- f. Sportsmen's Alliance
- g. Theatres of New England
- h. John Donahue (comedian)
- i. Motion Picture Association of America

C. BUSINESS/INDUSTRY PROMOTIONAL GROUPS

- a. Maine State Chamber of Commerce
- b. Economic Resources Council of Maine
- c. Maine Merchants Association
- d. Associated Industries of Maine
- e. Maine Merchants Association
- f. Maine Funeral Directors Association
- g. National Federation of Independent Business

D. WHOLESALE/RETAIL

- a. The Value House
- b. Brunswick Cycles
- c. Hannaford Brothers
- d. LaVerdiere's Enterprises
- e. Maine State Grocers Association
- f. George C. Shaw
- g. Pine Tree Vending Association

E. CONSTRUCTION

- a. Cianbro Corporation
- b. Associated General Contractors of Maine
- c. H. E. Sargent
- d. William S. Williams
- e. John Carlo

(Continued)

F. ADVERTISING/PROMOTION

- a. Sperry-Hutchinson
- b. DeHact & Brodie, Inc.
- c. Maine Outdoor Advertising
- d. National Advertising Co.
- e. Outdoor Advertising Association of Maine

G. MOTELS/HOTELS/RESTAURANTS

- a. The Portlander
- b. Harper Hotels, Inc.
- c. Harper Hotels of Vermont, Inc.
- d. Maine Innkeepers Association
- e. Maine Restaurant Association

II. PUBLIC INTEREST GROUPS

- a. Maine Audubon Society
- b. Maine Towns for Fair Taxation
- c. Christian Civic League
- d. Maine Reach
- e. National Association of Social Workers
- f. Diocesan Human Relations
- g. Caribou Welfare Rights
- h. Human Services Agency
- i. Council on Alcoholism
- j. Maine Coalition for Human Rights
- k. State Council of Older People
- l. Common Cause
- m. Committee against Forced Deposits on Cans & Bottles
- n. Communist Party
- o. We Who Care
- p. Maine State Prison Council
- q. Citizens for a Sensible Alternative
- r. Coastal Resources Action Committee

III. LABOR

- a. A.F.S.C.M.E. - #74
- b. Maine State Employees Association
- c. Maine AFL-CIO
- d. Brotherhood, Maintenance of Way Employees
- e. United Transportation
- f. National AFL-CIO
- g. National AFL-CIO (District Council of the Laborers' Int'l Union of N.A.)
- h. Lewiston-Auburn Shoeworkers
- i. Voluntary Association of Maine State Employees
- j. Maine Lobstermen's Association
- k. Maine Fire Chiefs Association
- l. Maine State Troopers Association
- m. Cumberland County Sheriffs Association
- n. Portland Police Benevolent Association
- o. Maine Association of Police
- p. Maine State Council of Firefighters
- q. Maine State Federation of Firefighters

(Continued)

IV. PULP, PAPER, TIMBER & FOREST INDUSTRIES

- a. Scott Paper Company
- b. C. N. Brown
- c. St. Regis Paper Company
- d. Great Northern
- e. Paper Industry Information Office
- f. Diamond International
- g. International Paper Company
- h. Keyes Fiber
- i. Boise Cascade
- j. Dead River Company
- k. Thomas L. Dickson
- l. William G. Lindquist
- m. Georgia Pacific
- n. Northern Woods Logging
- o. Retail Lumber Dealers
- p. Northeastern Retail Lumbermen's Association

V. HEALTH & HEALTH RELATED ORGANIZATIONS

- a. Maine Health Systems Agencies
- b. Elan I
- c. Maine Health Care
- d. Maine Medical Association
- e. Maine Hospital Association
- f. Pine Tree Association of Community Health Agencies
- g. Maine Dental Association
- h. Maine Vision League
- i. Maine Podiatry Association
- j. Maine Pharmaceutical Association
- k. Maine Council of Community Mental Health Centers
- l. Maine State Nurses Association
- m. Friends of Mental Health in Northeast Maine
- n. Eye Section - Maine Medical Association
- o. Maine Chiropractic Association

VI. INSURANCE

- a. Aetna Life Insurance Company
- b. American Reciprocal Insurance Company
- c. American Mutual
- d. Maine Association of Life Underwriters
- e. Maine Mutual Life Insurance Company
- f. Maine Fidelity Life Insurance Company
- g. American Insurance Company
- h. Maine Joint Underwriters
- i. American Council of Life Insurance Co.
- j. The Independent Insurance Agents
- k. Association of Maine Domestic Insurance
- l. Union Mutual
- m. Combined Insurance
- n. Maine Blue Cross & Blue Shield

(Continued)

VII. TRANSPORTATION

- A. AIR
 - a. Air Transport Association of America
 - b. National Air Carriers
- B. AUTO
 - a. Maine Auto Dealers Association
 - b. Maine Auto Association
 - c. Rental Auto Association
- C. RAILS
 - a. Maine Central Railroad
 - b. Bangor & Aroostook Railroad
 - c. Canadian National Railway Company
 - d. Canadian Pacific Limited
- D. TRUCKING
 - a. Maine Truck Owners
- E. MISCELLANEOUS TRANSPORTATION
 - a. Maine Good Roads Association
 - b. XTRA, Inc.

VIII. PUBLIC UTILITIES

- a. Central Maine Power
- b. Maine Yankee
- c. Bangor Hydro
- d. New England Cable Television
- e. Public Service Company of New Hampshire
- f. Baileyville Utilities District
- g. Portland Water District
- h. Maine Public Service
- i. Maine Water Utilities Association
- j. Telephone Association of Maine
- k. New England Telephone

IX. FINANCIAL INSTITUTIONS

- a. Maine Bankers Association
- b. Depositer's Trust
- c. Maine Credit Union League
- d. People's Savings Bank
- e. First Consumer's Savings Bank
- f. Maine Savings & Loan League
- g. Merrill Bank Shares Inc.
- h. Casco Bank
- i. Savings Banks Association

X. GOVERNMENTAL AGENCIES - MUNICIPALITIES

- a. Maine Municipal Association
- b. York Beach Village Corporation
- c. Oxford County Municipal Association

(Continued)

- d. Maine County Commissioners
- e. Winter Harbor
- f. North Kennebec Regional Planning Committee
- g. Augusta Sanitary District
- h. District 1, ACIDA Legal Fund
- i. Inhabitants of Cranberry Isle

XI. PROFESSIONAL ORGANIZATIONS

- a. Architects/Engineers Task Force
- b. Wright, Pierce, Barnes & Wyman
- c. Maine Chapter, American Institute of Architects
- d. Maine Society of Public Accountants
- e. Maine State Cosmetologists Association
- f. Maine Trial Lawyers
- g. State Electrical Associates
- h. Maine Press Association
- i. Maine Daily Newspaper Association

XII. PETROLEUM

- a. The Pittston Company
- b. Dead River Company
- c. Independent Gasoline Distributors of Maine, Inc.
- d. Maine Oil Dealers
- e. American Petroleum Institute
- f. Portland Pipeline Company
- g. Tenneco Atlantic Pipeline Company

XIII. BEVERAGE BOTTLERS & TOBACCO INDUSTRY

- a. U.S. Brewers Association
- b. Maine Bottlers (d/b/a Fairview Wine Co.)
- c. Maine Beer & Wine Wholesalers
- d. Wine Institute
- e. Tobacco Institute
- f. Tobacco Tax Council
- g. Pine State Tobacco & Candy

XIV. AGRICULTURE

- a. Yankee Milk, Inc.
- b. Cumberland Farms, Northern Inc.
- c. Maine Association of Agricultural Fairs
- d. Maine State Grange
- e. Maine Farm Bureau
- f. Peter Curra

XV. EDUCATION

- a. Maine School Management Association
- b. Maine Teachers Association
- c. Maine Advisory Council on Vocational Education
- d. University of Maine at Portland Gorham Student Senate
- e. Diocese of Portland - Office of Education

(Continued)

XVI. MISCELLANEOUS

- a. Equifax, Inc.
- b. E. Turner - Estate
- c. Maine National Guard Association
- d. Maine National Guard Enlisted Association

XVII. REAL ESTATE - LAND

- a. Back Bay Co.
- b. Maine Association of Realtors

1978 - AN ANALYSIS

1978 did not prove as active a year as 1977 in terms of the number of lobbyists registered or money spent to influence legislation. By the end of 1978, 95 lobbyists had registered. (See Appendix B).

The total amount of income for 1978 was \$377,253.72. Seven lobbyists received \$221,993.74 of the year's total. In other words, 7% of the lobbyists earned nearly 60% of the total amount of money paid in 1978.

As in 1977, the highest paid lobbyist was the Portland law firm, Pierce, Atwood, Scribner, Allen, Smith & Lancaster receiving \$60,535.82 or 16% of the lobbyist income in 1978. Marden, Dubord, Bernier & Chandler of Waterville followed with \$58,496.85 or 15.5%. Verrill & Dana placed third with reported compensation and expenses of \$55,406.32 or 14.7%. Although comprising only 3% of all the registered lobbyists, these 3 law firms earned approximately 46% of the total amount of money paid to lobbyist during 1978.

A total of 17 lobbyists represented 2 or more employers. Again Pierce, Atwood, Scribner, Allen, Smith & Lancaster headed this category by representing 14 employers.

Twenty-eight of the employers engaged or retained 2 or more lobbyists to represent their interests to Maine legislators. The Maine State Employees Association again headed this list with 6 lobbyists. (Note: some employers may actually have had more individuals lobbying for them but because the law doesn't require individual members of a law firm, for instance, to register separately, the law firm is the lobbyist. For example, Pierce, Atwood, Scribner, Allen, Smith & Lancaster with its 5 individual lawyers

lobbying is listed as one lobbyist.)

International Paper Company again had the distinction of being the single employer which spent the most money on its lobbying goals - a total of \$15,423.67. The Maine Tax Limitation Committee paid its lobbyists \$11,167.15 thus making it the second largest spender. Twelve other employers paid \$5,000 or more to their lobbyists. Although comprising slightly more than 10% of the employers, these 14 spent nearly 32% of the total \$336,412.84 paid to lobbyists in 1978.

Seven lobbyists reported that they had been compensated in excess of \$1,000 to lobby on each of 13 different bills. These 7 lobbyists were paid a total of \$51,662.67 which is 14% of the total paid in 1978. The largest single amount paid by an employer to a lobbyist for work on one bill was \$8,171.40 paid to Verrill & Dana by the Maine Tax Limitation Committee.

Ten lobbyists reported that they had expended a total of \$1151.72 directly to or on behalf of one or more officials of the Legislative Branch. Of these, 6 reported spending \$25 or more.

Again, Business topped the list of interest groups represented by lobbyists. Twenty percent of the total number of employers belonged to this category. Although Business was comprised of the most number of employers, it was outspent by the Pulp, Paper & Forestry interests. The Pulp, Paper & Forestry interests included 8% of the total number of employers, but spent the largest share of all money expended to influence legislation - \$63,030.77 - nearly 17%.

Lobbyists continued to be negligent in filing their periodic disclosure reports. Of all the reports due, 43.1% were timely filed, 21.3% were late but 35.1% were never filed. A small consolation, there was only a 9% delinquency rate in filing the 1978 Annual Reports.

1978

1. Total number of Registered Lobbyists: 95
2. Total number of Registered Employers: 134

January

1. Total number of Registered Lobbyists: 82
2. Total number of Registered Employers: 120

February

1. Number of Lobbyists who registered in February: 7
2. Number of Employers who registered in February: 9

1. Total number of Registered Lobbyists: 89
2. Total number of Registered Employers: 129

March

1. Number of Lobbyists who registered in March: 0
2. Number of Employers who registered in March: 1

1. Total number of Registered Lobbyists: 89
2. Total number of Registered Employers: 130

April

1. Number of Lobbyists who registered in April: 0
2. Number of Employers who registered in April: 0

1. Total number of Registered Lobbyists: 89
2. Total number of Registered Employers: 130

May

1. Number of Lobbyists who registered in May: 0
2. Number of Employers who registered in May: 0

1. Total number of Registered Lobbyists: 89
2. Total number of Registered Employers: 130

June

1. Number of Lobbyists who registered in June: 0
2. Number of Employers who registered in June: 1

1. Total number of Registered Lobbyists: 89
2. Total number of Registered Employers: 131

July

1. Number of Lobbyists who registered in July: 3
2. Number of Employers who registered in July: 1

1. Total number of Registered Lobbyists: 92
2. Total number of Registered Employers: 132

August

- | | |
|--|-----|
| 1. Number of Lobbyists who registered in August: | 1 |
| 2. Number of Employers who registered in August: | 1 |
| 1. Total number of Registered Lobbyists: | 93 |
| 2. Total number of Registered Employers: | 133 |

September

- | | |
|---|-----|
| 1. Number of Lobbyists who registered in September: | 2 |
| 2. Number of Employers who registered in September: | 1 |
| 1. Total number of Registered Lobbyists: | 95 |
| 2. Total number of Registered Employers: | 134 |

October

- | | |
|---|-----|
| 1. Number of Lobbyists who registered in October: | 0 |
| 2. Number of Employers who registered in October: | 0 |
| 1. Total number of Registered Lobbyists: | 95 |
| 2. Total number of Registered Employers: | 134 |

November

- | | |
|--|-----|
| 1. Number of Lobbyists who registered in November: | 0 |
| 2. Number of Employers who registered in November: | 0 |
| 1. Total number of Registered Lobbyists: | 95 |
| 2. Total number of Registered Employers: | 134 |

December

- | | |
|--|-----|
| 1. Number of Lobbyists who registered in December: | 0 |
| 2. Number of Employers who registered in December: | 0 |
| 1. Total number of Registered Lobbyists: | 95 |
| 2. Total number of Registered Employers: | 134 |

Number of lobbyists who filed reports on time, or late each month:

JANUARY

		%
1. Number of lobbyists who filed reports on time:	51	62.1
2. Number of lobbyists who filed reports late:	21	25.6
3. Number of lobbyists who did not file reports:	<u>10</u>	12.1
	82	

FEBRUARY

1. Number of lobbyists who filed reports on time:	63	70.7
2. Number of lobbyists who filed reports late:	15	16.9
3. Number of lobbyists who did not file reports:	<u>11</u>	12.3
	89	

MARCH

1. Number of lobbyists who filed reports on time:	50	56.1
2. Number of lobbyists who filed reports late:	26	29.2
3. Number of lobbyists who did not file reports:	<u>13</u>	14.6
	89	

APRIL

1. Number of lobbyists who filed reports on time:	31	34.8
2. Number of lobbyists who filed reports late:	4	4.5
3. Number of lobbyists who did not file reports:	<u>54</u>	60.6
	89	

POST SESSION REPORT

1. Number of lobbyists who filed reports on time:	45	50.6
2. Number of lobbyists who filed reports late:	27	30.3
3. Number of lobbyists who did not file reports:	<u>17</u>	19.1
	89	

SEPTEMBER

1. Number of lobbyists who filed reports on time:	35	36.8
2. Number of lobbyists who filed reports late:	36	37.9
3. Number of lobbyists who did not file reports:	<u>24</u>	25.2
	95	

SEPTEMBER POST SESSION

1. Number of lobbyists who filed reports on time:	28	29.4
2. Number of lobbyists who filed reports late:	36	37.9
3. Number of lobbyists who did not file reports:	<u>31</u>	32.6
	95	

OCTOBER

		%
1. Number of lobbyists who filed reports on time:	35	36.8
2. Number of lobbyists who filed reports late:	6	6.3
3. Number of lobbyists who did not file reports:	<u>54</u>	56.8
	95	

OCTOBER POST SESSION

1. Number of lobbyists who filed reports on time:	27	28.4
2. Number of lobbyists who filed reports late:	13	13.7
3. Number of lobbyists who did not file reports:	<u>55</u>	57.9
	95	

DECEMBER

1. Number of lobbyists who filed reports on time:	25	26.3
2. Number of lobbyists who filed reports late:	10	10.5
3. Number of lobbyists who did not file reports:	<u>60</u>	63.1
	95	

DECEMBER POST SESSION

1. Number of lobbyists who filed reports on time:	23	24.2
2. Number of lobbyists who filed reports late:	15	15.8
3. Number of lobbyists who did not file reports:	<u>57</u>	60.0
	95	

ANNUAL REPORT:

1. Number of lobbyists who filed reports on time:	60	63.1
2. Number of lobbyists who filed reports late:	26	27.3
3. Number of lobbyists who did not file reports:	<u>9</u>	9.4
	95	

TOTAL AMOUNT OF COMPENSATION PER MONTH:

JANUARY

1. Total amount of compensation: \$77,672.88

FEBRUARY

1. Total amount of compensation: \$90,622.77

MARCH

1. Total amount of compensation: \$84,912.65

APRIL

1. Total amount of compensation: \$12,915.78

SEPTEMBER

1. Total amount of compensation: \$25,533.90

OCTOBER

1. Total amount of compensation: \$12,130.52

DECEMBER

1. Total amount of compensation: \$18,227.38

'78. TOTAL COMPENSATION

\$336,412.84

TOTAL AMOUNT OF EXPENSES PER MONTH:

JANUARY

1. Total amount of expenditures: \$ 8,959.18

FEBRUARY

1. Total amount of expenditures: 9,208.38

MARCH

1. Total amount of expenditures: 10,432.75

APRIL

1. Total amount of expenditures: 570.75

SEPTEMBER

1. Total amount of expenditures: 4,195.80

OCTOBER

1. Total amount of expenditures: \$2,252.37

DECEMBER

1. Total amount of expenditures: 2,697.68
'78 TOTAL EXPENSES: \$40,840.88

TOTAL AMOUNT OF COMPENSATION & EXPENDITURES FOR 1978: \$377,253.72

AVERAGE AMOUNT OF COMPENSATION PER MONTH:

January	-	\$ 947.23
February	-	1018.23
March	-	954.07
April	-	145.12
September	-	268.77
October	-	127.68
December	-	191.86

AVERAGE AMOUNT OF EXPENSES PER MONTH:

January	-	\$ 109.25
February	-	103.46
March	-	117.22
April	-	6.41
September	-	44.16
October	-	23.70
December	-	28.39

Average amount of compensation for the year 1978:

\$ 336,412.84 ('78 total compensation) ÷ 95 ('78 total # registered lobbyists) = \$ 3541.18

Average amount of expenditures for the year 1978:

\$ 40,840.88 ('78 total expenditures) ÷ 95 ('78 total # registered lobbyists) = \$ 429.90

Average amount of compensation & expenses per lobbyist:

\$ 377,253.72 ('78 total comp. & exp.) ÷ 95 ('78 total # registered lobbyists) = \$ 3971.09

LOBBYISTNUMBER OF CLIENTS

1. Beliveau & Beliveau (Preti Flaherty & Beliveau)	15
2. Pierce Atwood Scribner Allen Smith & Lancaster	14
3. Verrill & Dana	13
4. Marden Dubord Bernier & Chandler	11
5. Sanborn Moreshead Schade & Dawson	6
6. Kenneth P. MacLeod	6
7. David B. Benson	5
8. Doyle & Fuller	5

LOBBYISTCOMPENSATION PER SESSION

(including expenses)

1. Pierce Atwood Scribner Allen Smith & Lancaster	\$60,535.82
2. Marden Dubord Bernier & Chandler	\$58,496.85
3. Verrill & Dana	\$55,406.32
4. Beliveau & Beliveau (Preti Flaherty & Beliveau)	\$17,055.00
5. David B. Benson	\$12,625.00
6. Kenneth P. MacLeod	\$11,750.00
7. Childs McKinley & Emerson	\$11,736.00
8. Doyle & Fuller	\$ 9,523.00
9. Sanborn Moreshead Schade & Dawson	\$ 7,265.00

LOBBYISTNUMBER OF EMPLOYERS

1. Donald H. Marden	2
2. Donna T. Mundy	2
3. Harry N. Starbranch	2
4. Wilk & Scott	2
5. Childs Emerson & Rovzar	3
6. Norman K. Ferguson	3
7. Pine Tree Legal Assistance	3
8. Sewall & White	4
9. David B. Benson	5
10. Doyle & Fuller	5
11. Kenneth P. MacLeod	6
12. Sanborn Morsehead Schade & Dawson	6
13. Marden Dubord Bernier & Chandler	11
14. Verrill & Dana	13
15. Pierce Atwood Scribner Allen Smith & Lancaster	14
16. Beliveau & Beliveau (Preti Flaherty & Beliveau)	15

LOBBYIST WHO MADE THE MOST EACH MONTH:

<u>MONTH</u>	<u>AMOUNT OF COMPENSATION</u> (including expenses)
<u>JANUARY</u>	
1. Verrill & Dana	\$ 14,686.93
<u>FEBRUARY</u>	
1. Verrill & Dana	18,166.41
<u>MARCH</u>	
1. Verrill & Dana	19,103.45
<u>APRIL</u>	
1. Marden, Dubord, Bernier & Chandler	2,283.20
<u>SEPTEMBER</u>	
1. Marden, Dubord, Bernier & Chandler	5,925.74
<u>OCTOBER</u>	
1. Marden, Dubord, Bernier & Chandler	9,017.89
<u>DECEMBER</u>	
1. Marden, Dubord, Bernier & Chandler	8,793.59

BILLS THAT A LOBBYIST WORKED FOR OR AGAINST, FOR WHICH THE LOBBYIST WAS COMPENSATED IN EXCESS OF \$1,000.00.

1. L.D. 2052 - "AN ACT to Clarify and Define Certain Existing Provisions of the Maine Fair Credit Reporting Act"
Lobbyist: Bernstein, Shur, Sawyer & Nelson - \$2530.00 \$ 287.11
Employer: Equifax Services, Inc.
2. L.D. 2052 - SAME AS ABOVE
Lobbyist: Doyle & Fuller - \$ 3530.00 \$ 75.45
Employer: Equifax Services, Inc.
3. L.D. 1992 - "AN ACT Relating to the Organization and Operation of Mutual Financial Institution Holding Companies"
Lobbyist: Doyle & Fuller - \$ 2475.00 \$ 210.29
Employer: First Consumers Savings Bank

4. L.D. 1992 - SAME AS ABOVE
- Lobbyist: Doyle & Fuller \$2475.00 \$210.29
Employer: People's Savings Bank
5. L.D. 2071 - "AN ACT Enabling Municipalities to Establish a Local Amusement or Entertainment Service Tax"
- Lobbyist: Kenneth P. MacLeod \$3,000.00
Employer: Palace Amusement Co. Inc.
6. L.D. 2033 - "AN ACT to Amend the Credit Life and Credit Health Insurance Laws"
- Lobbyist: Pierce, Atwood, Scribner, Allen, Smith & Lancaster
Employer: Montgomery Ward \$3425.00 \$405.00
7. L.D. 2197 - "RESOLVE, for Laying of the County Taxes and Authorizing Expenditures of Kennebec County for the Year 1978"
- Lobbyist: Pierce, Atwood, Scribner, Allen, Smith & Lancaster
Employer: Sanborn's Motor Express Inc. \$4149.82 \$54.34
8. L.D. 2209 - "RESOLUTION, Proposing an Amendment to the Constitution to Limit the Amount of Government Spending and Taxes which may be made without Voter Approval"
- Lobbyist: Preti, Flaherty & Beliveau \$2063.75 \$30.00
Employer: Maine Tax Limitation Committee
9. L.D. 1952 - "AN ACT to Increase the Reimbursement for 6-Bed Boarding Homes"
- Lobbyist: Preti, Flaherty & Beliveau \$1,435.00 \$30.00
Employer: Personal Care Homes, Inc.
10. L.D. 1944 - "AN ACT to Permit Sale of Alcoholic Beverages for On-premise Consumption at 18 Years of Age"
- Lobbyist: Sanborn, Moreshead, Schade & Dawson \$1,400.00 \$30.00
Employer: Citizens for a Sensible Alternative
11. L.D. 1989 - "AN ACT to Ensure the Safety of Minors Taking Canoe Trips while Attending Summer Camp"
- Lobbyist: Sanborn, Moreshead, Schade & Dawson \$1,400.00 \$30.00
Employer: Maine Camp Directors Association

12. L.D. 1946 - "AN ACT Authorizing Municipalities to Provide Textbooks and Other Nonsecular Services to Elementary and Secondary Pupils Attending Private Schools" \$1796.85 \$242.25
- L.D. 2020 - "AN ACT Clarifying the Definition of State Employee under the State Employees Labor Relations Act so as to Exclude Certain Attorneys Employed by the Attorney General's Office" \$1796.85 \$242.25
- Lobbyist: Verrill & Dana
Employer: Diocese of Portland - Office of Education
13. L.D. 2136 - "AN ACT to Establish the Health Facilities Information Disclosure Act"
- Lobbyist: Verrill & Dana \$3341.25 \$592.39
Employer: Maine Blue Cross & Blue Shield
14. L.D. 2136 SAME AS ABOVE
- Lobbyist: Verrill & Dana \$3342.96 \$709.03
Employer: Maine Hospital Association
15. L.D. 2013 - "AN ACT Relating to Certificate of Need"
- Lobbyist: Verrill & Dana \$1,789.00 \$392.39
Employer: Maine Medical Association
16. L.D. 2209 - "RESOLUTION, Proposing an Amendment to the Constitution to Limit the Amount of Government Spending and Taxes which may be made without Voter Approval"
- Lobbyist: Verrill & Dana \$7581.10 \$590.30
Employer: Maine Tax Limitation Committee

The total amount of moneys expended directly to or on behalf of one or more officials in the Legislative Branch during the Legislative session:

<u>Lobbyist</u>	<u>Total amount of Money</u>	<u>Spent on:</u>	<u>Name of Employer:</u>
. William A. Bell, Jr.	\$17.50	Legislators (omelet & egg drink)	Maine Poultry Federation
. David B. Bicknell, Sr.	\$ 4.00	coffee	Manufactured Housing Assn. & Institute for the North East, Inc.
. Robert T. Chaffer	8.00		Maine Tax-Limitation Com- mittee
. John T. Gould, Jr.	171.23	Robert G. Stubbs & Mrs. Stubbs Thomas R. Perkins & Mrs. Perkins Stephen R. Gould	St. Regis Paper Co.
. David Emery Hughes	96.81		Union Mutual Life Insurance Company
. Milton F. Huntington	155.40		American Petroleum Insti- tute
. James A. Monroe	326.00	18 Legislators (meeting)	Maine State Employees Ass
. Donna T. Mundy	35.77		Associated Industries of Maine
. Ben F. Pike	312.37	*see attached list	International Paper Co.
. T. Daniel Tearno	24.64		National Federation of Independent Businesses
GRAND TOTAL	<u>\$1151.72</u>		

(Continued)

#9 - Ben F. Pike

* Total amount of money expended - \$ 312.37

Spent on:

Senator Howard M. Trotsky
Senator Andrew J. Redmond
Senator Donald R. O'Leary
Senator Carroll E. Minkowsky
Senator Jerrold B. Speers
Senator J. Hollis Wyman
Senator Joseph Sewall
Rep. John Martin
Rep. James McBreaity
Rep. Arthur Lynch
Rep. Edward L. Dexter
Rep. John H. Rollins
Rep. David R. Ault
Rep. Linwood Palmer
Rep. Richard Morton
Rep. Harry Rideout
Rep. Alton Whittmore
Senator Richard Morrell
Rep. William Blodgett
Rep. Sidney Maxwell
Rep. Philip Peterson

EMPLOYERS ENGAGING TWO OR MORE LOBBYISTS

<u>Name of Employer</u>	<u>Number of Lobbyists</u>
Maine State Employees Association. . . . .	.6
American Express . . . . .	.3
Maine Good Roads Association . . . . .	.3
Maine Tax Limitation Committee . . . . .	.3
Maine Teachers Association . . . . .	.3
Union Mutual Life Insurance. . . . .	.3
Architects/Engineers Task Force. . . . .	.2
Associated General Contractors of Maine. . . . .	.2
Associated Industries of Maine . . . . .	.2
Central Maine Power. . . . .	.2
Equifax Services Inc.. . . . .	.2
Georgia-Pacific. . . . .	.2
Great Northern . . . . .	.2
Independent Insurance Agents Association Inc. of Maine . . . . .	.2
International Paper. . . . .	.2
Maine Automobile Dealers Association . . . . .	.2
Maine Bankers Association. . . . .	.2
Maine Central Railroad . . . . .	.2
Maine Farm Bureau Association. . . . .	.2
Maine Health Systems Agency. . . . .	.2
Maine School Management Association. . . . .	.2
Maine State Chamber of Commerce. . . . .	.2
Maine State Troopers Association . . . . .	.2
New England Telephone. . . . .	.2
Paper Industry Information Office. . . . .	.2
Pittston Company . . . . .	.2
Savings Banks Association of Maine . . . . .	.2
State Council of Older People. . . . .	.2
The Value House. . . . .	.2

Employers who compensated two or more lobbyists (ranked according to which employer paid the most to have legislation influenced)

<u>Employer</u>	<u>Lobbyist</u>	<u>Amount of money</u>
International Paper Co.	Pierce, Atwood, Scribner, Allen, Smith & Lancaster Ben F. Pike	13,009.30 2,414.37 <u>\$15,423.67</u>
Maine Tax Limitation Committee	Robert Chaffee Preti, Flaherty & Beliveau Verrill & Dana	888.00 2107.75 8171.40 <u>\$11,167.15</u>
Paper Industry Information Office	Henry Magnuson (Executive Director) Pierce, Atwood, Scribner, Allen, Smith & Lancaster	0.00 10,989.30 <u>\$10,989.30</u>
Central Maine Power Company	Marden, Dubord, Bernier & Chandler Norman J. Temple	10,337.48 12.48 <u>\$10,349.48</u>
Union Mutual Life Insurance	David Emery Hughes Donna Mundy Robert C. Russ	3,819.21 70.85 6,000.00 <u>\$ 9,890.06</u>
Maine Central Railroad	David B. Benson Childs, McKinley & Emerson	5,361.00 4,125.00 <u>\$ 9,486.00</u>
Maine State Employees Assn.	Joseph R. Mackey James A. Monroe John V. Oliver Nancy J. Spieczny Harry N. Starbranch Arthur L. Valpey	381.90 6,607.55 418.77 83.38 800.00 233.52 <u>\$ 8,525.12</u>
Maine State Troopers Assn.	Richardson, Hildreth, Tyler & Troubh Robert W. Rush	48.30 7,745.00 <u>\$ 7,793.30</u>
Associated Industries of Maine	Associated Industries of Maine Donna Mundy Verrill & Dana	530.00 208.27 6,160.96 <u>\$ 6,899.23</u>
Maine Automobile Dealers Assn.	Beliveau & Beliveau, P.A. Maine Automobile Dealers Assn.	3,638.00 2,985.00 <u>\$ 6,623.00</u>

(Continued)

Equifax Services, Inc.	Bernstein, Shur, Sawyer & Nelson Doyle & Fuller	2817.11 3605.45 <u>\$ 6422.56</u>
Maine State Chamber of Commerce	Paul C. Emerson Marden, Dubord, Bernier & Chandler	166.00 6090.00 <u>\$ 6256.00</u>
Maine Teachers Association	Wesley R. Day John H. Marvin Richard D. Mersereau	272.73 600.00 5204.79 <u>\$ 6087.73</u>
Maine Bankers Association	Beliveau & Beliveau, P.A. Maine Bankers Association	4665.00 855.00 <u>\$ 5520.00</u>
Savings Banks Assn. of Maine	Savings Banks Assn. of Maine Verrill & Dana	53.37 4454.24 <u>\$ 4507.61</u>
Great Northern Paper Company	Lynwood E. Hand Paul K. McCann (Executive Director)	4400.00 0.00 <u>\$ 4400.00</u>
Independent Insurance Agents Association Inc. of Maine	Pierce, Atwood, Scribner, Allen, Smith & Lancaster J. Murray Smart (Employee)	3991.04 0.00 <u>\$ 3991.04</u>
Georgia Pacific	Pierce, Atwood, Scribner, Allen, Smith & Lancaster Keith Ruff (Executive Director)	3955.55 10.00 <u>\$ 3965.55</u>
Maine Good Roads Association	David B. Benson Irving Faunce (Employee) Preti, Flaherty & Beliveau	1500.00 0.00 1631.25 <u>\$ 3131.25</u>
Maine Farm Bureau Association	Jerome Emerson Mark Landmark	158.11 2500.00 <u>\$ 2658.11</u>
New England Telephone Company	Giles C. Browne Robert L. Catell	1021.20 1030.03 <u>\$ 2051.23</u>
Maine School Management Assn.	Paul E. Brunelle Neil Lemieux	1000.00 850.00 <u>\$ 1850.00</u>

(Continued)

American Express	Stephen Norman	350.00
	Louise Parent	250.00
	Harry N. Starbranch	909.98
		<u>\$ 1509.98</u>
Architects/Engineers Task Force	Judith Whitten Harvie	35.00
	Sewall & White	1050.00
		<u>\$ 1085.00</u>
The Value House	Beliveau & Beliveau, P.A.	738.75
	Timothy J. Murphy	0.00
		<u>\$ 738.75</u>
Maine Health Systems Agency	Brian Arsenault	211.20
	F. Ernest Stallworth	496.00
		<u>\$ 707.20</u>
Associated General Contractors	Jerry G. Haynes	605.79
	William C. Wadman	0.00
		<u>\$ 605.79</u>
The Pittston Company	Marden, Dubord, Bernier & Chandler	0.00
	Sewall & White	0.00
		<u>\$ 0.00</u>
State Council of Older People	Hilda Doten	0.00
	Lawrence Read	0.00
		<u>\$ 0.00</u>

A LIST OF THE DIFFERENT TYPES OF INTEREST GROUPS AND THE AMOUNT OF MONEY THEY PAID TO HAVE LEGISLATION INFLUENCED.

	<u>AMOUNT OF MONEY PAID</u>	<u>%</u>
1. PULP, PAPER, TIMBER & FOREST INDUSTRIES.	\$ 63,030.77	(16.7)
2. INSURANCE COMPANIES.	55,522.56	(14.7)
3. BUSINESS	45,891.02	(12.2)
a. business/industry promotion groups	\$16,940.14	
b. wholesale/retail	10,463.33	
c. manufacturing	10,057.25	
d. recreation	7,186.63	
e. construction	654.35	
f. miscellaneous	589.32	
4. PUBLIC UTILITIES	31,288.10	(8.3)
5. TRANSPORTATION	28,958.09	(7.7)
6. HEALTH & HEALTH RELATED ORGANIZATIONS.	26,205.65	(7.0)
7. PUBLIC INTEREST GROUPS	25,931.31	(6.9)
8. FINANCIAL INSTITUTIONS	23,562.25	(6.2)
9. LABOR.	23,150.07	(6.1)
10. EDUCATION.	12,038.59	(3.2)
11. PROFESSIONAL ORGANIZATIONS	8,585.62	(2.27)
12. MISCELLANEOUS.	7,867.37	(2.0)
13. GOVERNMENTAL AGENICIES	6,218.83	(1.6)
14. BEVERAGE BOTTLERS, WHOLESALE & RETAIL - TOBACCO INDUSTRY . . .	5,923.62	(1.57)
15. AGRICULTURE.	5,404.47	(1.4)
16. REAL ESTATE/LAND	4,044.87	(1.0)
17. PETROLEUM.	3,630.06	(.9)
	377,253.25	(100.00)

A LIST OF THE DIFFERENT TYPES OF INTEREST GROUPS AND THE NUMBER OF EMPLOYERS THEY REPRESENT.

	<u>TOTAL NUMBER</u>	<u>PERCENTAGE</u>
1. <u>BUSINESS</u>	27	(20.1)
a. Recreation	7	
b. Business/industry promotional groups	6	
c. Manufacturing	4	
d. Wholesale/Retail	4	
e. Construction	2	
f. Motels/hotels/restaurants	1	
g. Advertising/promotion	1	
h. Fisheries & marine resources	1	
i. Miscellaneous	1	
2. <u>PUBLIC INTEREST GROUPS</u>	12	(8.9)
3. <u>HEALTH & HEALTH RELATED ORGANIZATIONS</u>	11	(8.3)
4. <u>FINANCIAL INSTITUTIONS</u>	11	(8.3)
5. <u>PULP, PAPER, TIMBER & FOREST INDUSTRIES</u>	11	(8.3)
6. <u>INSURANCE</u>	10	(7.4)
7. <u>TRANSPORTATION</u>	8	(5.9)
8. <u>LABOR</u>	8	(5.9)
9. <u>PUBLIC UTILITIES</u>	7	(5.3)
10. <u>PROFESSIONAL ORGANIZATIONS</u>	6	(4.4)
11. <u>BEVERAGE BOTTLERS, WHOLESALE & RETAIL TOBACCO INDUSTRY</u>	5	(3.7)
12. <u>AGRICULTURE</u>	4	(2.9)
13. <u>MISCELLANEOUS</u>	4	(2.9)
14. <u>PETROLEUM</u>	3	(2.3)
15. <u>EDUCATION</u>	3	(2.3)
16. <u>GOVERNMENTAL AGENCIES - MUNICIPALITIES</u>	2	(1.5)
17. <u>REAL ESTATE - LAND</u>	2	(1.5)
	<u>134</u>	

INTEREST GROUPS AND THE EMPLOYERS THEY REPRESENT:

I. BUSINESS

- a. RECREATION
 - a. Maine Snowmobile Association
 - b. Speedway, Inc.
 - c. Ski Maine Association
 - d. Maine Camp Directors Association
 - e. Motion Picture Association of America
 - f. Palace Amusement Co., Inc.
 - g. Saddleback Kingdom, Inc.
- b. BUSINESS/INDUSTRY PROMOTIONAL GROUPS
 - a. Maine State Chamber of Commerce
 - b. Economic Resources Council of Maine
 - c. Maine Merchants Association
 - d. Associated Industries of Maine
 - e. Maine Funeral Directors Association
 - f. National Federation of Independent Business
- c. MANUFACTURING
 - a. IMC Chemical Group, Inc.
 - b. Martin Marietta Cement
 - c. 3M Company (Minnesota Mining & Manufacturing Company)
 - d. Manufactured Housing Association & Institute for the North East, Inc.
- d. WHOLESALE/RETAIL
 - a. The Value House
 - b. LaVerdiere's Enterprises
 - c. Pine Tree Vending Association
 - d. Montgomery Ward
- e. CONSTRUCTION
 - a. Associated General Contractors of Maine
 - b. Mitchell Corp.
- f. MOTELS/HOTELS/RESTAURANTS
 - a. Hospitality Associates of Maine
- g. ADVERTISING & PROMOTION
 - a. The Sperry & Hutchinson Company
- h. FISHERIES & MARINE RESOURCES
 - a. Maine Fishermen's Cooperative Association, Inc.
- i. MISCELLANEOUS
 - a. Atlantic Coast Independent District Association

II. PUBLIC INTEREST GROUPS

- a. Maine Tax Limitation Committee
- b. Citizens for a Sensible Alternative
- c. National Association of Social Workers

(Continued)

- d. Diocesan Human Relations Services, Inc.
- e. Maine Coalition for Family Crisis Services
- f. State Council of Older People
- g. Committee for a Sensible Alternative
- h. Common Cause
- i. We Who Care, Inc.
- j. Maine Committee for Tax Reform
- k. Sagamore Village Tenants Council
- l. United Way, Inc.

III. HEALTH & HEALTH RELATED ORGANIZATIONS

- a. Maine Health Systems Agency
- b. Elan One
- c. Maine Medical Association
- d. Pine Tree Association of Community Health Agencies
- e. Maine Vision League
- f. Maine Pharmaceutical Association
- g. Maine State Nurses' Association
- h. Eye Section, Maine Medical Association
- i. National Denturist Association
- j. Personal Care Homes, Inc.
- k. Maine Hospital Association

IV. FINANCIAL INSTITUTIONS

- a. American Express Co.
- b. Casco Bank & Trust Co.
- c. Depositors Trust Co.
- d. First Consumers Savings Bank
- e. Heritage Savings Bank
- f. Maine Bankers Association
- g. Maine National Bank
- h. Mechanic Falls Savings & Loan Association
- i. Merrill Bankshares Co.
- j. People's Savings Bank
- k. Savings Banks Association of Maine

V. PULP, PAPER, TIMBER & FOREST INDUSTRIES

- a. Boise Cascade Corporation
- b. Georgia Pacific Corporation
- c. Great Northern Paper Company
- d. International Paper Company
- e. Keyes Fiber Company
- f. Maine Forest Products Council
- g. Northeastern Retail Lumbermen's Association
- h. Paper Industry Information Office
- i. Retail Lumber Dealers Association of Maine
- j. St. Regis Paper Company
- k. Scott Paper Company

(Continued)

VI. INSURANCE

- a. American Insurance Association
- b. Association of Maine Domestic Insurance Companies
- c. Combined Insurance Company of America
- d. The Independent Insurance Agents Association Inc. of Maine
- e. Maine Association of Life Underwriters
- f. Maine Blue Cross & Blue Shield
- g. Maine Credit Union League Insurance Trust
- h. Maine Joint Underwriting Association
- i. Union Mutual Life Insurance Company
- j. Alliance of American Insurers

VII. TRANSPORTATION

AIR

- a. Air Transport Association of America

AUTOMOBILE

- a. Maine Automobile Association
- b. Maine Automobile Dealers Association

RAILROAD

- a. Maine Central Railroad

SHIP

- a. Casco Bay Lines

TRUCKS

- a. Sanborn's Motor Express, Inc.
- b. Maine Motor Transport
- c. Maine Good Roads Association

VIII. LABOR

- a. Maine State Employees Association
- b. Brotherhood of Maintenance of Way Employees
- c. Council 74, AFSCME
- d. AFL-CIO
- e. Maine, New Hampshire & Vermont Laborers District Council
- f. Maine State Troopers Association
- g. Maine Council of Firefighters
- h. Maine State Federation of Firefighters

IX. PUBLIC UTILITIES

- a. Central Maine Power Co.
- b. Maine Yankee Atomic Power Co.
- c. Bangor Hydro-Electric Co.
- d. New England Cable Television Association
- e. New England Telephone Co.
- f. Maine Public Service Co.
- g. Telephone Association of Maine

(Continued)



X. PROFESSIONAL ORGANIZATIONS

- a. Architects/Engineers Task Force
- b. Maine Society of Public Accountants
- c. Maine Trial Lawyers Association
- d. State Electrical Association, Inc.
- e. Maine Press Association
- f. Maine Daily Newspaper Publishers Association

XI. BEVERAGE BOTTLERS, WHOLESALE & RETAIL - TOBACCO INDUSTRY

- a. U.S. Brewers Association, Inc.
- b. Maine Bottlers d/b/a Fairview Wine Co.
- c. Maine Beer & Wine Wholesalers Association
- d. The Tobacco Institute
- e. Tobacco Tax Council

XII. AGRICULTURE

- a. Cumberland Farms, Northern, Inc.
- b. Maine Association of Agricultural Fairs
- c. Maine Farm Bureau Association
- d. Maine Poultry Federation

XIII. MISCELLANEOUS

- a. Equifax Services, Inc.
- b. Communications Satellite Corporation
- c. Maine National Guard Enlisted Association
- d. National Guard Association of the State of Maine

XIV. PETROLEUM

- a. The Pittston Company
- b. American Petroleum Institute
- c. Portland Pipeline Company

XV. EDUCATION

- a. Maine School Management Association
- b. Maine Teachers Association
- c. Diocese of Portland - Office of Education

XVI. GOVERNMENTAL AGENCIES - MUNICIPALITIES

- a. Maine Municipal Association
- b. Town of Hanover

XVII. REAL ESTATE - LAND

- a. Back Bay Company
- b. Maine Association of Realtors