

# MAINE STATE LEGISLATURE

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**STATE OF MAINE  
Department of Education  
78 STATE HOUSE STATION  
AUGUSTA, MAINE 04333-0078**

January 31, 2022

Honorable Troy D. Jackson  
President of the Senate  
3 State House Station  
Augusta, Maine 04333

Honorable Ryan Fecteau  
Speaker of the House  
2 State House Station  
Augusta, Maine 04333

Dear President Jackson and Speaker Fecteau:

Pursuant to Title 20-A, section 7209, please consider this the letter of transmittal for the required report from the CDS Annual Legislation Report due by February 1, 2022.

Please contact me if you have any questions or need additional information.

Thank you.

Sincerely,

A handwritten signature in black ink that reads "Dr. Roberta Lucas". The signature is fluid and cursive, with the first letters of each word being capitalized and prominent.

Dr. Roberta Lucas  
CDS Director

CC: Commissioner Makin





## **Annual Report to the Legislature**

December 2021

**Dr. Roberta Lucas**

State Director of Child Development Services  
146 State House Station  
Augusta, Maine 04333  
207-624-6660



The following information is presented to the joint standing committee of the Legislature having jurisdiction over the education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters, and the joint standing committee of the Legislature having jurisdiction over the appropriations and financial affairs regarding the performance of the Child Development Services System. This report can also be found at <https://www.maine.gov/doe/learning/cds/reporting>.

The contents of this report include the requirements detailed in Maine Education Statue Title 20-A Part 4, Chapter 303, Section 7209, E as follows:

**(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;**

**(a) Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office, and the total Child Development Services System by function, including case management, direct services and administration;

Actual Expenditures Compared to Budget Last Three Fiscal Years - By Function									
	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2021	FY2021	FY2021	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019
CM/CF Total	\$8,835,032	\$9,346,340	\$ (511,308)	\$7,687,528	\$7,890,332	\$ (202,803)	\$5,253,244	\$5,656,937	\$ (403,692)
Total Direct Service	28,438,015	30,594,422	(2,156,407)	28,366,801	30,358,404	(1,991,603)	27,240,274	25,353,010	1,887,264
Total Admin	6,832,449	6,732,957	99,491	5,782,685	6,434,345	(651,660)	5,732,498	6,490,035	(757,537)
TOTAL	\$ 44,105,496	\$ 46,673,719	\$ (2,568,223)	\$ 41,837,015	\$ 44,683,081	\$ (2,846,066)	\$ 38,226,016	\$ 37,499,982	\$ 726,034

**For Regional site information see appendix A.**

**(b) Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office, and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;

**See appendix A.**

(c) *Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source; and*

Actual Revenues Compared to Budget Last Three Fiscal Years - By Function									
	Actual Revenue	Budget	Variance	Actual Revenue	Budget	Variance	Actual Revenue	Budget	Variance
	FY2021	FY2021	FY2021	FY2020	FY2020	FY2020	FY2019	FY2019	FY2019
State Appropriation	\$37,653,604	\$ 37,167,658	\$ 485,946	\$ 37,163,293	\$ 37,168,352	\$ (5,059)	\$ 29,110,202	\$ 29,210,221	\$ (100,019)
Federal Part B 611 & 619	*	2,962,894	(2,962,894)	2,951,837	2,951,837	-	3,689,066	3,508,410	180,656
Federal Part C	*	2,333,044	(2,333,044)	2,301,492	2,333,044	(31,552)	2,301,533	2,301,533	-
MaineCare Ins. Billing	235,532	500,000	(264,468)	672,271	500,000	172,271	438,777	450,000	(11,223)
Private Ins. Billing	27,458	30,000	(2,542)	33,996	30,000	3,996	37,703	30,000	7,703
Tuition & Misc.	8,990	25,000	(16,010)	42,972	-	42,972	42,791	-	42,791
Chapter 676	975,000	975,000	-	975,000	975,000	-	975,000	975,000	-
Grants	0	517,789	(517,789)	-	660,400	(660,400)	-	-	-
State Agency Clients	247,412	100,000	147,412	99,204	96,000	3,204	199,972	300,000	(100,028)
MaineCare Seed	386,361	-	386,361	-	-	-	500,000	500,000	-
PY & Add'l Funding	0	1,485,945	(1,485,945)	98,955	98,955	-	5,433,156	3,700,000	1,733,156
CRF Reimb.	597,000	825,013	(228,013)	-	-	-	-	-	-
TOTAL	\$40,131,357	\$46,922,343	(\$6,790,986)	\$44,339,020	\$44,813,588	(\$474,568)	\$42,728,201	\$40,975,164	\$1,753,037

\* Federal funding for Parts B & C were not accessed during FFY2021 due to reduced spending during the pandemic and periods of preschool and other private setting closures that CDS accesses to provide services. Because of the impacts of remote learning, a fiscal decision was made to allocate federal funds to FFY2022 in anticipation of increased expenses when preschools and private settings reopened.

(d) *The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children's individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;*

Currently, the Office of MaineCare Services is unable to provide information that differentiates reimbursement to contracted service providers for services provided per children's Individualized Education Programs or Individualized Family Service Plans and additional *medically necessary* services provided to children birth-to-5 years of age.



(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:

(a) The **number of children referred** to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the **percentage of children referred found eligible for services**;

(a) Total Referrals

Federal Fiscal Year 2021	Ages Birth – 5	Ages Birth - 2	Ages 3 – 5
All Referrals*	7052	3193	3859
Eligibility Evaluation Completed	5124	1604	3520
Number Found Eligible	3484	1283	2201
Percent Evaluated Found Eligible	67.9%	79.9%	62.5%
*referral date 10/1/2020 – 9/30/2021			

Referrals by Source	Part C (EI) Total	Part C %	Part B (619) Total	Part B %
Physician/Healthcare Provider	1377	43.1%	687	17.8%
DHHS* (Dept categories below table)	589	18.4%	156	4%
Parent/Guardian	455	14.2%	652	16.9%
Hospital	204	6.4%	6	<1%
Part C Program/Provider	32	1%	852	22.1%
Head Start/EHS	70	2.2%	368	9.5%
LEA/School	3	<1%	290	7.5%
Public School Program	0	0	241	6.2%
Private Early Childhood Preschool	6	<1%	85	2.2%
Private Special Ed Preschool	1	<1%	14	<1%
Childcare Provider	57	1.8%	324	8.4%
Home Health Agency	11	<1%	4	<1%
Community Case Management	41	1.3%	58	1.5%
Therapist	30	<1%	66	1.7%
Friend or Relative	13	<1%	13	<1%
MECDHH	2	<1%	2	<1%
Out of State Referral/Intake	4	<1%	0	0
Other or Unidentified Source	298	9.3%	41	1.1%
<b>Total:</b>	<b>3193</b>		<b>3859</b>	

\* DHHS Department Referrals (totals Part C/Part B)

- Child Abuse Prevention and Treatment (463/66)
- Children's Behavioral Health (1/4)
- Child Welfare/Protective Services (82/69)
- CSHN Birth Defects Program (8/0)
- Public Health Nurse (5/0)
- CSHN Newborn Bloodspot Program (3/0)
- CSHN Newborn Hearing Program (6/0)
- Maine Families Home Visiting (9/3)
- Temp Assistance to Needy Families TANF (0/1)
- Women, Infants, Children WIC (12/13)

(b) The **number of children who entered** the Child Development Services System in **the prior year, categorized by primary disability**;

(c) The **number of children who exited** the Child Development Services System in **the prior year, categorized by primary disability and the reason for exit**;

See next page

(b) Children entering system		
Disability	Age 0-2	Age 3-5
Autism		296
Deaf-Blindness		1
Deafness		3
Developmental Delay	1283	299
Developmental Delay Kindergarten		41
Emotional Disturbance		8
Hearing Impairment		12
Intellectual Disability		5
Multiple Disability		32
Orthopedic Impairment		5
Other Health Impairment		169
Specific Learning Disability		0
Speech or Language Impairment		1326
Traumatic Brain Injury		2
Visual Impairment incl. Blindness		2
Total	1283	2201
*eligibility date 10/1/2020 – 9/30/2021		

(c) Children exiting system	Disability	All	Age	Age
	Autism	372		372
	Deaf-Blindness	2		2
	Deafness	3		3
	Developmental Delay	1247	104	201
	Developmental Delay (Kindergarten)	28		28
	Emotional Disturbance	22		22
	Hearing Impairment	13		13
	Intellectual Disability	5		5
	Multiple Disabilities	60		60
	Orthopedic Impairment	6		6
	Other Health Impairment	293		293
	Specific Learning Disability	0		0
	Speech and Language Impairment	1267		1267
	Traumatic Brain Injury	0		0
	Visual Impairment including	3		3
	<b>Total</b>	<b>3321</b>	<b>104</b>	<b>2275</b>
*exit date 10/1/2020 – 9/30/2021				

Exit Reason Age 0-2	Total	Exit Reason Age 3-5	Total
619 Eligibility Not	209	Deceased	1
619 Eligible, Exiting Part C	425	Exited to Non-Public School	22
Attempts to Contact	85	Exited to School Age Special	1582
Deceased	0	Exited to School-Age Regular	211
Moved Out of State	24	Moved Out-of-State, Known to	36
No Longer Eligible for Part	26	Moved Out-of-State, Not Known	58
Not Found Eligible for 619,	40	No Longer Eligible for 619, Exited	104
Not Found Eligible for 619, Exit with Referrals to	13	Not Found Eligible for 619, Exit with No Referral	419
Not Found Eligible for Part	5	Not Found Eligible for 619, Exit	15
Not Found Eligible for Part C, Exit with Referrals to	1	Parents Refuse Services (CDS only)	519
Screening Passed, Exit	0	Screening Passed, Exit	227
Withdrawn by Parents	218	Status Unknown	223
<b>Total</b>	<b>1046</b>	<b>Total</b>	<b>3417**</b>
*exit date 10/1/2020 – 9/30/2021			

- (d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;

Site	Number of Children
Aroostook	19
Downeast	20
First Step	46
Midcoast	42
Opportunities	24
PEDS	45
Reach	91
Two Rivers	38
York	81
<b>Total</b>	<b>406</b>
*determined eligible for Part B-619 10/1/2020 – 9/30/2021	

- (e) The unduplicated count of children who received direct services as of December 1st in the prior year;

Child count is now determined as of October 1.

CDS Site	Child Count as of 10/1/2021		
	Part B-619	Part C	Total
Aroostook	75	46	121
Reach	768	297	1065
First Step	244	95	339
Two Rivers	223	86	309
Midcoast	189	88	277
Opportunities	105	48	153
PEDS	171	88	259
Downeast	133	45	178
York	571	243	814
<b>Total</b>	<b>2479</b>	<b>1036</b>	<b>3515</b>



(f) The **number of children who received direct services** in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;

Disability	Total	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	Downeast	York
Autism	1217	3-5	28	240	151	212	81	72	127	62	244
Deaf-Blindness	3	3-5	0	0	0	0	1	0	0	1	1
Deafness	16	3-5	0	2	3	2	2	1	0	1	5
Developmental Delay	2320	0-2	115	599	247	181	211	144	207	111	505
Developmental Delay	726	3-5	58	271	33	26	85	21	20	20	192
Emotional Disturbance	41	3-5	1	4	0	11	5	0	1	8	11
Hearing Impairment	44	3-5	0	13	3	4	3	2	3	2	14
Intellectual Disability	44	3-5	1	2	8	4	4	6	8	3	8
Multiple Disabilities	167	3-5	8	26	30	12	21	8	19	22	21
Orthopedic Impairment	51	3-5	1	2	0	6	2	2	0	1	3
Other Health Impairment	674	3-5	12	176	29	106	74	73	34	51	153
Specific Learning Disability	0	3-5	0	0	0	0	0	0	0	0	0
Speech or Language Impairment	3123	3-5	144	755	403	321	283	191	337	192	497
Traumatic Brain Injury	3	3-5	0	0	1	1	0	1	0	0	0
Visual Impairment incl. Blindness	6	3-5	0	3	0	0	2	0	0	0	1
<b>Total</b>	<b>8435</b>		<b>368</b>	<b>2093</b>	<b>908</b>	<b>886</b>	<b>774</b>	<b>521</b>	<b>756</b>	<b>474</b>	<b>1655</b>

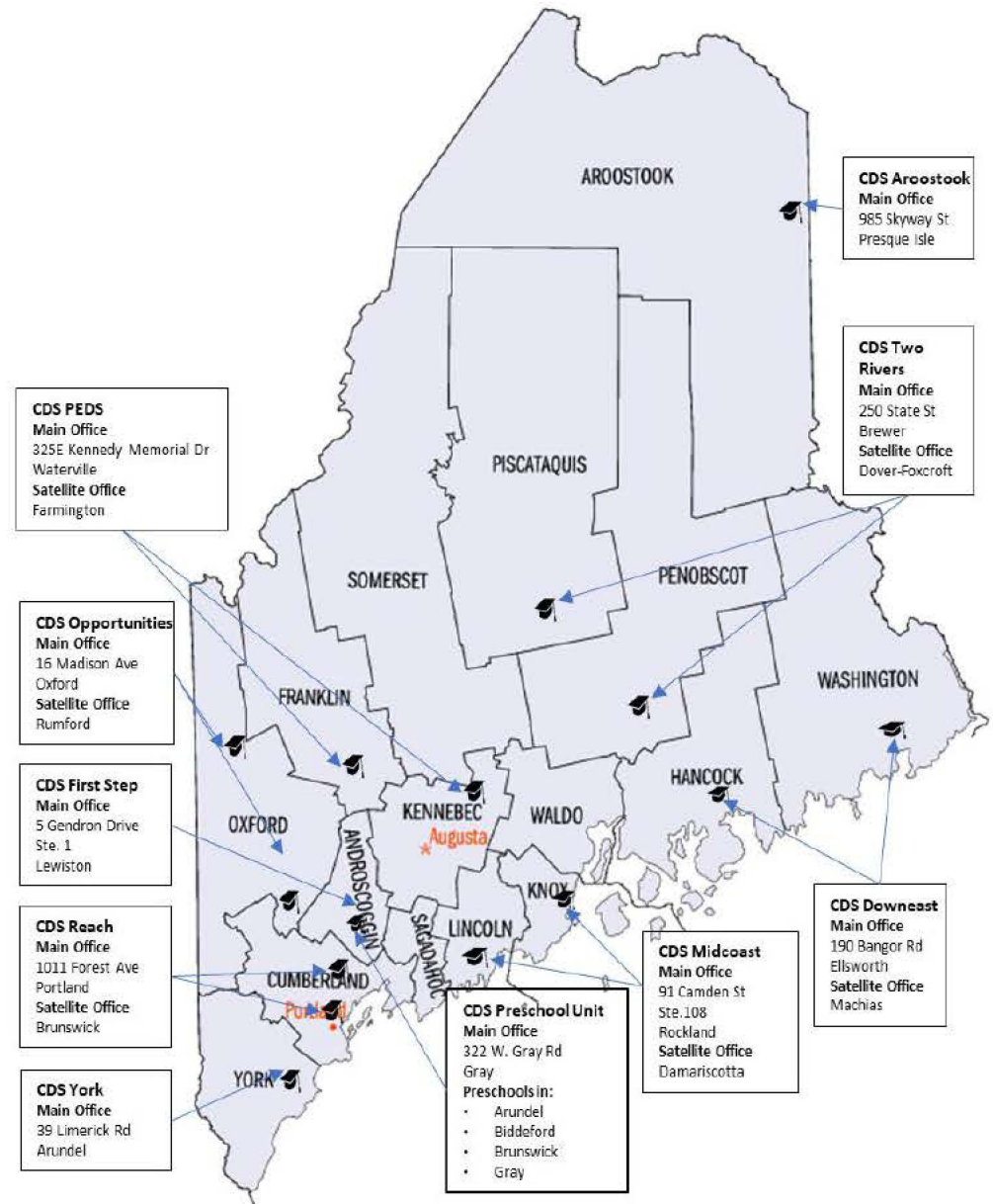
\*children with active plans 10/1/20-9/30/21

(g) The **percentage of children who received direct services** in the prior year **who had Maine Care coverage** for all or some of the services specified in their individualized education programs or individualized family service plans and the **percentage of children who received direct services** in the prior year **who had private insurance coverage** for all or some of the services specified in their individualized education programs or individualized family service plans;

	Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
		CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
Part C	2688	1882	602	204	70%	22.4%	7.6%
Part B	6958	4263	2071	651	61.2%	29.7%	9.3%

\*children with active plans 10/1/20-9/30/21

(3) A **listing of the regional sites and their locations** and the following data for the **Child Development Services System in total and by regional site**, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:





(a) The **total number of employees by function and the number of new employees hired in the prior fiscal year by function:**

Active Employees as of 06/30/2021					New Hires in Prior Fiscal Year 20-21			
	19-20 Count	19-20 FTE	20-21 Count	20-21 FTE	Count	FTE	New	Replacements
Accounts Payable Coordinator	1	1.00	1	1.00	1	1.00	0	1
Accounts Payable Processor	3	2.50	3	2.50	0	0.00	0	0
Accounts Receivables-Ins Billing Specialist	1	1.00	1	1.00	0	0.00	0	0
Acting ECSPED Program Manager	0	0.00	1	1.00	1	1.00	1	0
Acting Site Director	0	0.00	2	2.00	2	2.00	2	0
Acting Site Director/ECSPED Program Mgr.	0	0.00	1	1.00	1	1.00	1	0
Case Manager/IEP Team Administrator	28	26.08	32	31.41	3	3.00	1	2
Case Manager/IEP Team Coordinator Level I	37	36.53	28	27.80	2	2.00	0	2
Case Manager/IEP Team Coordinator Level II	17	16.80	18	17.80	1	1.00	0	1
Certified Occupational Therapy Assistant	1	1.00	1	1.00	1	1.00	1	0
Data Manager	1	1.00	0	0.00	0	0.00	0	0
Director (regional site)	7	7.00	6	6.00	0	0.00	0	0
Director of Preschool Programming	0	0.00	1	1.00	0	0.00	0	0
Early Childhood SpecEd Program Manager	6	5.80	5	4.8	1	1.00	0	1
Early Intervention Program Manager	8	8.00	8	8.00	0	0.00	0	0
Ed Tech I	3	1.37	3	2.1	2	1.46	1	1
Ed Tech II	7	2.75	7	3.74	3	1.82	2	1
Ed Tech III	66	40.36	65	43.17	16	8.63	7	9
Educational Consultant	10	9.26	9	8.26	0	0.00	0	0
Executive Assistant	1	1.00	1	1.00	0	0.00	0	0
Finance Director	1	1.00	1	1.00	0	0.00	0	0
Human Resources Director	1	1.00	1	1.00	0	0.00	0	0
License Clinical Social Worker	2	2.00	2	1.75	1	0.75	0	1
License Social Worker	2	2.00	2	2.00	0	0.00	0	0
Occupational Therapist	23	20.85	27	25.22	6	5.53	4	2
Office Operations Assistant	17	16.60	18	17.30	2	2.00	0	2
Office Operations Manager	9	8.93	9	8.93	1	1.00	0	1
Part C State Coordinator	0	0.00	1	1.00	1	1.00	1	0
Pay Source Specialist	0	0.00	0	0.00	0	0.00	0	0
Payroll & HR Assistant	1	1.00	1	1.00	0	0.00	0	0
Payroll and Benefits Specialist	1	1.00	1	1.00	0	0.00	0	0
Payroll Processor & HR Assistant	1	1.00	1	1.00	0	0.00	0	0
Physical Therapist	3	2.32	8	6.37	5	4.73	4	1
Quality Assurance and Referral Coordinator	0	0.00	0	0.00	0	0.00	0	0
Quality Assurance Assistant	1	1.00	1	1.00	0	0.00	0	0
Reg Asst Site Dir/ECSPED Team Leader	1	1.00	0	0.00	0	0.00	0	0
School Psychologist	0	0.00	0	0.00	0	0.00	0	0
Service Coordinator Level I	21	20.60	22	21.80	2	2.00	1	1
Service Coordinator Level II	8	7.94	8	8.00	1	1.00	0	1
Speech-Language Pathologist	18	16.66	21	19.83	4	3.8	3	1
Speech-Language Pathology Assistant	2	2.00	2	2.00	0	0.00	0	0
Staff Accountant	1	1.00	1	1.00	0	0.00	0	0
State Early Childhood Sp Ed Tech Advisor	0	0.00	0	0.00	0	0.00	0	0
State Early Intervention Tech Advisor	0	0.00	0	0.00	0	0.00	0	0
Teacher of Children with Disabilities	69	60.16	73	63.15	3	2.46	0	3
<b>Total*</b>	<b>379</b>	<b>329.51</b>	<b>393</b>	<b>348.93</b>	<b>60</b>	<b>49.18</b>	<b>29</b>	<b>31</b>

\*These numbers include Substitute Teachers and Educational Technicians



- (b) The **number of private providers that contracted** with the Child Development Services System to **provide direct services, including transportation services**, and the **number of contracted providers delivering each type of service** in the prior fiscal year:

Services	#	Notes
All provider contracts	348	Some contracts are for more than one service and contractors range from sole proprietor to those with numerous employees.
Specially Designed Instruction	876	
Speech and Language Services	337	
Occupational Therapy Services	225	
Physical Therapy Services	56	
Transportation	19	
Other	273	Includes: Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters, and other specialty providers

- (c) The **number of children who received direct services** provided by Child Development Services System **employees** in the prior fiscal year and the **number of children who received direct services** provided by **contracted private providers** in the prior fiscal year;

Services provided by	Part C	Part B
CDS Employees	1170	3799
Contracted Providers	1117	3596

- (d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site;

Site	# Preschool programs	# Children Enrolled	# Children with IEP	% of enrollment with IEP
Midcoast/Rockland	1	21	19	90.48%
Opportunities/Oxford, Rumford	2	24	23	95.83%
Two Rivers/Dover-Foxcroft	1	9	9	100%
Biddeford PS (new)	1	15	15	100%
Arundel PS (new)	1	15	15	100%
Brunswick PS (new)	1	11	11	100%
Gray PS (new)	1	14	14	100%
Totals	8	109	106	98.04%
*enrollment data as of 12/6/21				

Preschool programs have been established in the above listed locations and are identified with the label PS to differentiate them from those currently operated by CDS at the site-level.

- (e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;

Between 7/1/2020 and 6/30/2021, 1,534 children attended a public pre-k program (as indicated in the Child Information Network Connection (CINC) data system).

**(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years;**

- (a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;

Summary of site-specific indicator data for FFY 2017 through FFY 2021. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>.

- (b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules; Summary of site-specific indicator data for FFY 2013 through FFY 2017. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>

**Part C-Early Intervention FFY2020 Data Summary by Regional CDS Site**

The federal Part C regulations at 34 CFR §303.702(b) require each State to report annually to the public on the performance of each Early Intervention Service (EIS) program located in the State on the targets in the State's performance plan "as soon as practicable but no later than 120 days" following the State's Annual Performance Report (APR) submission. The following table is posted on the CDS website (<https://www.maine.gov/doe/cds/stateperformance>). The APR serves as the report of the state targets and performance of each EIS program for Indicators 1-8 in FFY 2019 and can be accessed through the CDS website ([ME-C-SPPAPR-FFY19 Final 0.docx \(live.com\)](#)).

	C1 Target 100%	C2 Target 95%	C3a SS1 Target 54%	C3a SS2 Target 42%	C3b SS1 Target 61%	C3b SS2 Target 28%	C3c SS1 Target 54%	C3c SS2 Target 39%	C4a Target 92%	C4b Target 92%	C4c Target 92%	C5 Target 0.83%	C6 Target 2.90%	C7 Target 100%	C8a Target 100%	C8b Target 100%	C8c Target 100%
Aroostook	90%	100%	50.0%	65.4%	83.3%	34.6%	53.3%	57.7%	100%	100%	100%	0.60%	1.97%	98%	100%	100%	100%
Reach	93%	100%	40.8%	69.7%	62.1%	44.5%	66.1%	75.6%	95.1%	97.6%	92.9%	0.72%	2.67%	92%	100%	100%	98%
First Step	91%	100%	41%	45%	61.4%	23.3%	46.8%	40.0%	100%	100%	100%	0.76%	2.59%	97%	100%	100%	94%
Two Rivers	97%	100%	63.2%	67.7%	51.7%	38.7%	66.7%	61.3%	90.5%	100%	100%	0.27%	1.25%	100%	100%	100%	100%
Midcoast	97%	100%	62.2%	52.3%	61.4%	22.2%	56.0%	65.1%	100%	100%	100%	1.06%	2.76%	100%	100%	100%	97%
Opportunities	100%	100%	75.0%	85.4%	89.2%	56.1%	86.7%	68.3%	100%	100%	100%	0.87%	1.51%	88%	100%	100%	100%
PEDS	97%	100%	65.8%	58.3%	69.8%	33.3%	72.7%	60.4%	100%	92.9%	92.9%	0.72%	2.02%	100%	100%	100%	98%
Downeast	100%	100%	76.2%	67.7%	75.9%	48.4%	90.5%	74.2%	100%	100%	100%	0.50%	3.40%	98%	100%	100%	100%
York	96%	100%	48.8%	30.6%	70.8%	16.3%	75.0%	54.2%	96.9%	96.9%	96.9%	0.47%	2.81%	77%	100%	100%	93%
State Total	95.1%	100%	67.3%	33.2%	70.8%	23.3%	72.0%	31.2%	94.2%	95.5%	95.5%	0.64%	2.72%	92.2%	100%	100%	97%

\*Child Outcomes: A. Positive social-emotional skills (including social relationships); B. Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and C. Use of appropriate behaviors to meet their needs



**Part C- Early Intervention FFY 2013-2019 State Data Summary**

(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance.>)

	FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			FFY2017 (%)			FFY2018 (%)			FFY2019 (%)			Target		
<b>C1 Timely Intervention</b>	99.17			99.03			93.26			93.17			97.38			95.88			100		
<b>C2 Natural Environments</b>	99.89			98.79			98.40			99.23			99.36			99.11			95		
<b>C3 Child Outcomes (0-2)*</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B</b>	<b>C</b>
Summary Statement 1	55.4	67.73	67.24	59.52	71.69	67.97	64.03	73.59	68.34	64.24	67.99	70.54	65.18	71.12	70.23	67.3	70.8	72.01	54	61	54
Summary Statement 2	60.13	35.56	63.09	44.03	27.35	45.91	41.67	29.94	41.36	39.26	31.13	39.81	35.17	27.11	33.96	33.2	23.32	31.23	42	28	39
<b>C4 Family Outcomes**</b>	97.74	98.19	97.29	96.74	97.65	99.06	96.55	96.55	96.55	94.05	97.62	96.43	95.07	96.48	96.48	94.16	95.45	95.45	92	92	92
<b>C5 Child Find 0-1</b>	0.65			0.62			0.74			0.61			0.60			0.64			0.83		
<b>C6 Child Find 0-3</b>	2.3			2.34			2.43			2.39			2.46			2.72			2.90		
<b>C7 Timely Evaluation</b>	74.48			81.36			98.45			91.20			95.95			92.86			100		
<b>C8 Transition ***</b>	100	100	83.85	100	100	80.24	100	100	90.45	100	100	97.45	100	100	96.63	100	100	97.35	100	100	100

\*Child Outcomes: A. Positive social-emotional skills (including social relationships); B. Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and C. Use of appropriate behaviors to meet their needs

Summary Statement 1: Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program.

Summary Statement 2: The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.

\*\*Family Outcomes: A. Percent of families participating in Part C who report that early intervention services have helped the family know their rights; B. Percent of families participating in Part C who report that early intervention services have helped the family effectively communicate their children's needs; C. Percent of families participating in Part C who report that early intervention services have helped the family help their children develop and learn

\*\*\*Transition: A) Developed an IFSP with transition steps and services at least 90 days, and at the discretion of all parties, not more than nine months, prior to the toddler's third birthday; B) Notified (consistent with any opt-out policy adopted by the State) the State educational agency (SEA) and the local educational agency (LEA) where the toddler resides at least 90 days prior to the toddler's third birthday for toddlers potentially eligible for Part B preschool services; and C) Conducted the transition conference held with the approval of the family at least 90 days, and at the discretion of all parties, not more than nine months, prior to the toddler's third birthday for toddlers potentially eligible for Part B preschool services. (20 U.S.C. 1416(a)(3)(B) and 1442)

**Part B-619: Early Childhood Special Education FFY2019 Data Summary by Regional Site**

	Least Restrictive Environment	Timely Evaluation	Child Outcome*			Child Outcome			Transition IEP by 3
			Statement 1			Statement 2			
			A	B	C	A	B	C	
CDS Aroostook	54.67	93.85	92.98	98.36	96.36	38.46	44.62	49.23	90.85
CDS Downeast	59.11	89.55	59.38	67.71	46.25	12.87	11.88	32.67	91.45
CDS First Step	53.59	97.43	78.64	80.58	79.14	38.03	37.60	53.84	91.88
CDS Midcoast	45.50	94.58	81.67	85.22	67.42	30.48	35.29	47.59	88.00
CDS Opportunities	40.74	95.66	92.50	93.10	86.44	50.51	42.42	56.57	93.51
CDS PEDS	58.11	90.41	45.92	57.34	46.80	57.76	45.34	59.63	89.45
CDS Reach	70.44	92.89	60.61	68.14	71.13	24.47	48.96	61.41	90.38
CDS Two Rivers	45.97	91.22	61.36	64.60	55.79	46.63	39.89	60.67	89.95
CDS York	44.67	93.08	76.84	75.32	73.78	40.00	32.06	75.24	91.62

\*Child Outcomes:

**A.** Positive social-emotional skills (including social relationships);

**B.** Acquisition and use of knowledge and skills (including early language/ communication and early literacy); and

**C.** Use of appropriate behaviors to meet their needs

**Summary Statement 1:** Of those children who entered the program below age expectations in each Outcome, the percent who substantially increased their rate of growth by the time they exited the program.

**Summary Statement 2:** The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.



(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance>.)

**Summary Statement 2:** The percent of children who were functioning within age expectations in each Outcome by the time they exited the program.

(c) *Measures of productivity for Child Development Services System employees providing case management and direct services to children;*

Direct Services	FTE of CDS Therapists**	Number of CDS Therapists*	Overall Efficiency %	Efficiency w/Mileage %	Total Prod hrs avg monthly	Total Avail hrs avg monthly	Miles avg monthly
OT & COTA Count	22.45	26	31.11%	35.75%	1,186	3,812	6,184
PT Count	5.84	7	41.08%	45.16%	659	1,603	2,292
SLP & SLPA Count	31.73	35	33.45%	36.65%	1,217	3,640	4,078
SW/LCSW Count	3.75	5	42.02%	42.58%	291	693	134
DIRECT SERVICE Count	132.05	187	34.81%	41.15%	6,568	18,865	41,833

\* Number of budgeted positions at beginning of FY20 and includes full and part time positions.

\*\* Full Time Equivalent of budgeted positions at beginning of FY20

Efficiency for FY20 reflects July 1, 2019 thru March 15, 2020 due to COVID-19

Case Management		FTE Positions FY20*				FTE Positions FY20*				FTE Positions FY20*		
Site	Child Count PT B	Case Managers	Case Load Expectation	Case Load per FTE	Child Count PT B	Team Admin	Case Load Expectation	Case Load per FTE	Child Count PT C	Service Coordinators	Case Load Expectation	Case Load per FTE
AR	75	2	80	38	75	1	170	75	46	1	45	46
DE	133	5	80	27	133	0.88	170	151	45	1.8	45	25
FS	244	7	80	35	244	3.9	170	63	95	4	45	24
MC	189	5	80	38	189	3.55	170	53	88	3.75	45	23
OP	105	2	80	53	105	2	170	53	48	2	45	24
PE	171	4.73	80	36	171	1.73	170	99	88	1	45	88
RE	768	15	80	51	768	6	170	128	297	7	45	42
TR	223	4.8	80	46	223	2	170	112	86	3	45	29
YO	571	11	80	52	571	3	170	190	243	5.8	45	42
Entire State	2479	56.53	80	44	2479	24.06	170	103	1036	29.35	45	35

\* Not all positions were filled all or part of year



- (d) *Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers;*

Cost per hour	CDS Employee	Contracted Provider Std Rate	Average NS Rates	# Providers with NS Rate
Social Work	37.40	55.00	66.00	1
PT	38.79	50.40	64.81	9
Speech	38.37	102.80		-
OT	34.85	50.40	61.59	13

- (e) *Beginning January 1, 2015, the average age, both in aggregate and by primary disability type, at which children who were born in the State began receiving services from the Child Development Services System and the average age, both in aggregate and by primary disability type, at which children who were born in the State and who were delivered at home began receiving services from the Child Development Services System;*

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

- (f) *Any other performance goals and measures established by the Child Development Services System to monitor effectiveness, efficiency and the cost of the Child Development Services System, which may include results of surveys of parents and guardians on the quality and effectiveness of services;*

**(5) Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth**

**to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and**

### Improved Outcomes

During this reporting year (2020-2021), there was a change in administrative leadership in Child Development Services. In October 2020, Dr. Roberta Lucas assumed leadership of CDS, as well as serving as the 619 Coordinator, and Jamie Michaud became the new Part C Coordinator. With the new administration in place, an appraisal of the current Child Development Services (CDS) system was conducted, and systemic reforms were adopted to meet compliance for IDEA both in Part C and in Part B.

Systemic reforms included improving early interventions by expanding statewide outreach to primary referral sources and offered trainings and information. As a result of this and other reform efforts, and in contrast to national trends in which many states across the country witnessed significant decreases in the number of infants/toddlers being referred to and served under Part C, Maine's early intervention program saw increases in its Child Find percentages for all age ranges in FFY20. Maine's Child Find data shows that, from FFY19 to FFY20, Part C enrollment increased 81% with infants (birth to 1) and 19% with toddlers (1 to 2-year-olds), with an overall increase of 22% (birth through age 2). Some of this increase can be attributed to the ongoing outreach efforts of our Part C staff at both the state and local levels, as well as the release of updated established conditions that make children under age 3 automatically eligible for early intervention. There has also been an increase in referrals for Part B year over year by approximately 30%. CDS administration leveraged the increased use of remote meetings and trainings that became commonplace during the pandemic and participated more cross-agency collaborations. These expanded collaborations were recently the subject of a national conference on comprehensive systems change where Jamie Michaud, Part C Coordinator, presented about the unique opportunities that have presented themselves during the Pandemic and that have had a positive impact on participation in Part C Services.

### CDS Preschool Expansion

In March of 2021, CDS added a state-level staff position to oversee preschool program development with an initial focus in York and Cumberland counties, and then expanding statewide. This position allows CDS to better explore student needs to increase opportunities to deliver services in the least restrictive environment. This position also works with local school administrative units (SAUs) to explore public preschool expansion and inclusive programming for children with disabilities.

The need for CDS preschool programming was an option that was considered and implemented. The new program director opened the first preschool program in August 2021. The four new pre-school sites provide a total of ten classrooms (detailed

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information by preschool is provided below). Two preschool locations are in York County (Arundel & Biddeford) and two are in Cumberland County (Gray and Brunswick). Children in both counties and in neighboring counties have access to these programs. CDS is exploring additional locations for preschool expansion in other areas of the state as well. Additional locations are being explored in Bath, Biddeford, Lewiston, and Portland.

With the expansion of new programming at CDS, a Preschool Director/Curriculum Coordinator was hired to ensure the continuity of programming across the CDS preschool classrooms. Additionally, CDS has contracted with a special education consultant to provide professional development for teachers as they assume additional responsibilities in the management of their caseloads. CDS will also add assistant program manager(s) as enrollment needs increase to provide on-site support for preschool special educators and serve as a resource to parents and families.

CDS preschool programs are designed in half-day sessions of 3 hours each and all CDS preschool programs offer morning and afternoon sessions. Students may be enrolled from two to five days a week depending on the level of need, parent choice or the service to be delivered. Related services are provided in the preschool setting. Typical student-to-staff ratios are 3:1, 2:1, or 1:1, depending on the design of the classroom. Enrollment for CDS preschools is managed by the Program Manager/Curriculum Coordinator to ensure each child is appropriately placed in the programs, as determined by the child's IEP team.

CDS preschools are designed with both inclusive and special education settings, although due to staffing shortages all children attending CDS preschools as of the date of this report are children with disabilities. There are waiting lists at each site for typically developing peers; these slots will be filled as staffing increases. CDS continues to actively recruit, hire, and train employees to staff their preschool programs. As with many school settings in Maine, this has been a difficult process.

CDS administration has been working to support the transitions of service delivery with preschool classroom design created to reflect a public school delivery model. This model was approved by the Collective Bargaining Unit for CDS and was implemented with the opening of the first CDS preschool classroom.

### **Circle of Learning - Preschool classroom locations in Cumberland County:**

**Gray:** The Circle of Learning program in Gray opened on August 30, 2021. The program consists of six classrooms, enrolling 15 children. When fully staffed, the program's maximum capacity is 184 potential slots in their morning and afternoon programs. This capacity may be less if children require five days a week or if classrooms have higher staff-to-student ratios. Gray has four special education preschool teachers, one educational technician, and one occupational therapist, with other related services being provided by contracted providers.

**Brunswick:** The Circle of Learning program in Brunswick opened on November 1, 2021 in the Family Focus building. The program has one classroom; operating in the morning session as a special education classroom and the afternoon session is inclusive for children to practice new skills with typically developing peers. There is one special education preschool teacher and two educational technicians on site. There are 10 children currently enrolled with a maximum capacity of 26 students when fully staffed. Related services are provided through a combination of contracted and itinerant providers. This location shares some common areas and access to typically developing peers in the Brunswick Family Focus preschool program.

### **Children's Journey - Preschool classroom locations in York County**

**Arundel:** The Children's Journey program in Arundel opened on August 30, 2021 and has two classrooms that currently enroll 15 children. When fully staffed, the program's maximum capacity is 52 students. There are two full special education preschool teachers and four educational technicians and an occupational therapist on site. Other related services for children at this site are provided through contracted providers.

**Biddeford:** The Children's Journey program in Biddeford opened on October 5, 2021 (Pool Street) and has two classrooms, enrolling 15 children. When fully staffed, the program can accommodate 80 students. There is currently one special education preschool teacher, four educational technicians, and one occupational therapist on site. Other related services for children at this site are provided through contracted providers.

### **CDS Regional Sites**

Services for Part B and Part C services are managed through nine regional sites. Throughout the pandemic, all nine CDS sites have consistently reported ongoing staffing shortages that directly impacted the level of services each program had the capacity to deliver to be provided to children with an IEP. A Site Director is employed at each site to oversee all operations as well as programming and placement. Throughout this year, in response to staff shortages, site directors have also provided direct services at their sites, depending on their certification or licensure. In addition, CDS administration has recruited seven retired special education administrators to support the challenges related to staffing shortages. These returning educators serve in a variety of roles to support the effective operation of the system.

**CDS Aroostook:** Aroostook's new Acting Site Director is Becky Gilman. The partnership with Aroostook County Action Program (ACAP) remains strong and a full continuum of placement options are available, enabling all children to be educated with typically developing peers to the greatest extent possible. Because of the full continuum of options in each of the four locations across Aroostook County, children can easily transition, with adult support, for portions of the day within the same building. In addition, several of the local SAUs have reached out to explore partnerships with CDS and are exploring preschool expansion possibilities to support the needs of all children



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in their catchment area. In addition to her work as the Site Director, Ms. Gilman also provides required evaluations for children in Part B.

**CDS Two Rivers:** Brewer continues to operate under the direction of Amy Bragg, a licensed Speech Pathologist. In addition to her work as the director, Amy also manages a caseload of children who require speech evaluations as a part of the eligibility criteria. Amy manages two programs in collaboration with Penquis Head Start: one in Brewer, the other in Dover-Foxcroft. Two Rivers continues to build relationships with area school districts and is now contracting with six local school administrative units, to provide services including speech, occupational therapy, specially designed instruction, and adult support. The Early Intervention Team at Two Rivers continues their ongoing collaborations with Bangor Public Health and Community Services and Family Enrichment Services (e.g., Maine Families, Community Partnerships for Protecting Children, and the Child Abuse and Neglect Prevention Council) through Penquis.

**CDS PEDS:** Barbara Brown is the Site Director of PEDS, and she manages the Waterville office and a satellite office in Farmington, as well. These sites maintain partnerships with Maine Child Psychology, KVCAP-Educare, and University of Maine Farmington to increase awareness of CDS services. Barbara continues to leverage various opportunities for services through telehealth and local private providers, while managing a caseload of speech evaluations for children in her catchment area. There has been renewed partnerships with Edmund N. Ervin Pediatric Center & PEDS, with meetings quarterly to collaborate on referrals and services for children, as needed.

**CDS Downeast:** Denise Howell, the Regional Site Director, manages both CDS Downeast and a satellite office in Machias. These two offices serve approximately 220 children with outreach to many SAUs in Washington and Hancock counties, as well as with outside contracted providers. In September, CDS provided a hybrid model of services, with a combination of remote services and in-person services based on family choice and school availability for children ages three to five. Infants and toddlers received remote services through Part C Service Providers. CDS Downeast continues to contract with related service providers throughout the state to provide evaluations and related services. Most recently Downeast worked with an outside provider to provide remote Early Start Maine services through the early intervention program.

**CDS Midcoast:** The CDS Midcoast site is managed by Gail Page, a Licensed Clinical Social Worker (LCSW). In addition to managing these two sites, Gail also evaluates children who are referred for emotional needs as part of a referral or request for re-evaluation. Midcoast also operates a preschool on site, serving 27 children. There have been partnerships with surrounding SAUs, increasing the capacity to meet the needs of eligible children in the region.

**CDS Opportunities and CDS First Step** are managed by one site director. CDS State Director, Dr. Roberta Lucas, has stepped in to serve as Interim Site Director along with a part-time retired special education director to manage both sites. There have been some changes in administrative responsibilities because these two sites now share one

office operations manager. Expansion is being explored in the Augusta area as a satellite site to provide therapies and evaluations to support local children and families.

**CDS Reach:** Administration of the CDS Reach site changed with Lori Whittemore moving into program development across the State. Sarah D'Amico, Reach's program manager, stepped into Lori's role as Acting Site Director. A partnership with Southern Maine Children's Collaborative provided related services and the provision of public pre-school for Reach. Due to the size of the catchment area, an additional program manager was hired to meet overall needs of children and families.

**CDS York:** Pam Scribner, Acting Site Director, acts as both Director and Program Manager at the York Site. Recently, CDS York began to collaborate with Waban, a special purpose preschool in the area, to provide case management for children Sanford, Maine, to meet the needs in the area. Partnerships with local SAUs increased to multiple school districts (municipalities and Regional School Units). These SAUs partner with CDS York to provide school-based services to CDS York children who receive special education services. These services include specially designed instruction, speech therapy, occupational therapy, physical therapy, behavioral health services, assistive technology services, social work and counseling, consultation, and transportation services.

**(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]**

The pandemic has posed unprecedented challenges that have affected traditional service delivery. CDS has responded to this adversity by exploring different service-delivery models, including providing services remotely. CDS has also experienced extraordinary challenges with recruiting and hiring qualified staff. This mirrors the trend of workforce shortages occurring in SAUs in Maine and across the nation. Administration has been working to increase collaboration with SAUs and private service providers to support children in accessing their preschool special education services. CDS staff have been attending regional meetings at Maine Administrators of Services for Children with Disabilities (MADSEC) and Maine Association for Community Service Providers (MACSP) to continue to expand its network of providers and form new partnerships on behalf of preschool aged children.

CDS currently partners with 36 SAUs statewide, which is a 66% increase over last year when CDS partnered with 12 SAUs. Each partnership requires a Memorandum of Understanding (MOU) and a contract that outlines the reimbursement that CDS will pay for the services contracted for with the SAU. The chart below shows the various level of services provided:

	SDI Itinerant	SDI Classroom	Speech / Lang	Social Work	OT	PT	Psych	Transportation	BCBA	ECETA	Ed Tech Supp.	Nurse	Audio
SAUs (36)	1	11	24	6	15	8	3	5	3	0	18	1	1

Along with SAU partnerships, CDS partners with 14 programs which also have a MOU and contract to be reimbursed through CDS for services provided.

	SDI Itinerant	SDI Classroom	Speech / Lang	Social Work	OT	PT	Psych	Transportation	BCBA	ECETA	Ed Tech Supp	Nurse	Audio
Programs (14)	1	4	1	1	0	0	1	3	2	1	4	0	0

These partnerships have allowed CDS to provide services to children that were not otherwise available. They have also allowed CDS and SAUs to begin to collaborate to address the needs and provide services for children in anticipation of SAUs assuming responsibility for four-year old children with disabilities.

Currently there are 152 SAUs that offer at least one public Preschool classroom in 239 schools. The first years of life are a critical developmental time in forming the basis for learning and social interaction. Investments in early learning have powerful, long-term paybacks. The pandemic heightened the difficulty that many Maine parents/caregivers already faced in struggling to locate pre-kindergarten or childcare. Access gaps are especially acute in Maine's rural communities. The Maine Jobs and Recovery Plan has committed \$10 million to address these access gaps. Maine's Department of Education continues to help schools increase the number of children accessing high-quality pre-kindergarten by offering funds to establish or expand [public pre-k programs](#). Through multiple rounds of competitive grants, the Department will provide funding to local school administrative units to cover facility renovations, staff recruitment and training,

and other start-up costs linked to establishing new public pre-kindergarten programs, adding new classrooms, or transitioning from part-day/part-week to full-day/full-week programs. Priority will be given to schools that partner with community programs such as Head Start or childcare, provide longer duration of education, and serve socioeconomically disadvantaged students. The Department will also provide technical assistance and professional learning to school administrative units for prekindergarten expansion. Recently 14 applicants (SAUs) were granted an award for the expansion of public preschool for the 2022-

23 schoolyear. <http://www.maine.gov/dafs/bbm/procurementservices/vendors/grants>

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### Analysis of job descriptions and functions

During July and August of 2021, several CDS administrators and the Human Resource Director met to review all job descriptions. The purpose of this activity was to determine what professional development would be needed for employees when four-year old students move to public schools. This work will continue throughout the period of transition.

Although CDS is working to offer competitive compensation and benefits, 21.8% of budgeted positions were vacant as of the writing of this report. This inability to fill vacant positions and to recruit qualified contracted providers mirrors challenges that many of Maine's SAUs are facing as well. As a result, there continue to be children waiting to receive some or all the services identified on their IEPs, although the initiative to expand preschool programming through CDS initiatives is serving to reduce this number.

To increase the workforce for preschool aged children, CDS has entered a partnership with Kennebec Valley Community Action Program (KVCAP) to apply for an AmeriCorps /. This is just one of the ways CDS is trying to support staff development. If successful, this grant will provide preschool staff during the summer of 2022.

In addition to efforts to add new employees, CDS administration continues to explore ways to retain the existing workforce. CDS has recently obtained a federal grant to provide an unprecedented professional development opportunity for CDS staff. Through a partnership with the University of Maine System, a program for existing staff is being developed to provide a personalized educational experience with the goal of supporting the completion of the Teacher of Students with Disabilities endorsement (282). This will assist CDS in providing services and support staff transitioning to SAUs in the future.



## Systemic efforts on the increase of Part C referrals

The Part C Coordinator developed and implemented a statewide outreach plan in January of 2021. The statewide outreach plan identified a list of primary referral sources (i.e., primary care physicians, audiologists, home health agencies) that needed to be contacted by each regional CDS site annually. To facilitate the statewide outreach, the Part C team developed presentations and materials defining Maine's Part C program and delivered these resources to a total of 1,144 different referral sources across the state in FY20. Consequently, the total number of Part C referrals increased by 7% in FY20, and there was a 22% increase in the total number of children with Individual Family Service Plans (IFSPs).

Maine's Part C program for infants and toddlers has been shared with other states and countries as a model of excellence. These recent recognitions have occurred because of the significant refinements to Maine's program that have occurred in the past two years. Since 2019, the Part C team has enhanced coordination across child servicing agencies, hospitals, and physicians' practices to increase referrals to the early intervention system; cross-agency collaboration to update and expand Maine's list of established conditions that make children under age 3 automatically eligible for early intervention services; and the inclusion of Maine's early intervention program on the referral form for CradleMe, a free referral system that is available to all birthing families in Maine to help connect them with the right services to meet the needs of their baby and family. The inclusion of the intervention referral forms integration into the CradleMe system has yielded a 164% increase in referrals made to Part C by hospitals in 2021 and an increase of 82% in the number of infants (birth to age 1) enrolled in Maine's Part C program from 10/1/20 to 10/1/21.

## Emerging Fiscal Trends

The effects of the pandemic can also be seen in the FY21 financials, which have been inconsistent with historic trends. There were periods in 2020 where services shifted to remote opportunities, making it challenging to provide services that needed to occur in-person, such as psychological evaluations. Shortages in service providers as well as critical shortages in education staff have impacted service delivery methods. Costs have shifted to support this new era of operations. To address the increasing complexities of the shifting costs as well as the additional reporting responsibilities associated receiving and expending federal funds, CDS increased fiscal management capacity in 2021 by adding a manager. During the summer and throughout the subsequent 2020-2021 school year, CDS resumed in-person services, although there were disruptions due to staffing shortages and breaks in services as a result of COVID cases in children and staff.

Recently proposed legislation to transition preschool aged children to SAUs and to provide a Part C Extended Option will have a significant impact on projected fiscal trends. These legislative initiatives will create major changes to the CDS service delivery model, which will affect future budgets. The separation and subsequent rebranding of Part C programming from CDS will also have fiscal implications. CDS has obtained

federal grant monies to support a renaming and marketing campaign, but these funds do not support the increased administrative roles that will be necessary for the operations of Part C.

Coronavirus Relief Funds (CRF) were used to purchase resources to mitigate the transmission of the virus, including the purchase of personal protective equipment (PPE) for staff and students; replacing of carpeting and chairs made from porous, hard to clean, materials with non-porous, easy to clean, material options; and cleaning supplies to meet enhanced cleaning protocols. Because students could not share many classroom materials, these funds were also used to purchase learning materials that allowed continued safe learning. CRF funds were also used to purchase technology to support remote instruction. Finally, these federal monies allowed CDS to expand preschool programming to provide services to children without programming due to COVID-19 related private preschool closures.

These expenses are reported in the table below.

CRF	Purchase Services	Supplies	Teaching Supplies	Tech & Equipment	Total
Aroostook		886.12	340.73	329.00	1,555.85
Downeast		2,435.65	14.87	449.85	2,900.37
First Step		24,887.55	5,415.35		30,302.90
Midcoast	2,642.98	7,781.37	0.00	2,651.80	13,076.15
Opportunities		1,362.23	6,360.09	4,914.72	12,637.04
PEDS		11,219.47	1,232.40	10,392.72	22,844.59
Reach		18,549.56	2,006.87	79,207.71	99,764.14
Two Rivers	5,000.00	2,317.94	1,638.27	19,229.89	28,186.10
York		24,730.93	515.97	9,763.53	35,010.43
Preschools	21,658.70	74,965.21	26,068.54		122,692.45
State	55,880.00	0.00	26,698.50	118,200.00	200,778.50
PPE		17,269.51			17,269.51
	<b>85,181.68</b>	<b>186,405.54</b>	<b>70,291.59</b>	<b>245,139.22</b>	<b>587,018.03</b>

## Legislative Report:

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In the last legislative session, three CDS-related bills passed. The bills represent an opportunity to enhance the way early childhood education is delivered to Maine's newborn to five-year-old children.

**LD 135: A Resolve, Directing the Dept. of Education and the Dept. of Health and Human Services to Study a Centralized Billing Process for Developmental and School-based Services Covered by the MaineCare Program and Other Insurers and Report on Updates to the Child Find Process.** The bill asks the DOE to address school-based Medicaid billing in the state of Maine and to offer recommendations to improve the amount of federal compensation coming to the state. It also asks the DOE to examine the eligibility criteria of Part C Services and to make a recommendation around an expansion of this criteria.

**LD 255: A Resolve, Directing the Department of Education to Develop a Plan for the Provision of Early Intervention Services** asks the DOE to explore and, with stakeholder input, make a recommendation around the Extended Part C option. The bill also requires the DOE to develop a recommendation regarding the provision of services for three -year-old children.

**LD 386: A Resolve, Directing the Department of Education to Establish the Process for Transitioning the Provision of Early Childhood Special Education Services for Children with Disabilities from 4 Years of Age to under 6 Years of Age from the Regional Child Development Services System to School Administrative Units.** This resolve asks the DOE to create a timeline and detailed transition plan to transition children four years of age and older to the SAUs. Like LD 255, this bill also requires the Department to develop a recommendation regarding the provision of services for three -year-old children.

The tasks outlined in LDs 135, 255, and 386 were accomplished by the DOE team during the COVID-19 pandemic, an extraordinary time for Maine's education system requiring an unprecedented level of support, technical assistance, and emergency management. During this remarkably challenging time, the DOE team also launched 11 new CDS classrooms to address statewide need and is working collaboratively with stakeholders and the prescribed advisory committee to propose targeted changes to address specific elements within Maine's federally compliant and nationally recognized Part C program. The three legislative reports that will be reviewed in February of 2022 by the Joint Standing Committee on Education and Cultural Affairs detail key components of reform for Maine's early intervention services system.

## **APPENDIX A (1 b)**

Financial Information

*follows*

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June FY2021	Budget FY2021	Variance FY2021		June FY2020	Budget FY2020	Variance FY2020		June FY2019	Budget FY2019	Variance FY2019
Case Management/Child Find	\$8,823,891.18	\$9,205,896.00	(\$382,004.82)		\$7,597,571.57	\$7,717,176.55	(\$119,604.98)		\$5,105,554.48	\$5,462,436.62	(\$356,882.14)
CM/CF Travel	11,140.81	140,444.00	(129,303.19)		89,956.55	173,155.00	(83,198.45)		147,689.72	194,500.00	(46,810.28)
<b>CM/CF Total</b>	<b>8,835,032</b>	<b>9,346,340</b>	<b>(511,308)</b>		<b>7,687,528</b>	<b>7,890,332</b>	<b>(202,803)</b>		<b>5,253,244</b>	<b>5,656,937</b>	<b>(403,692)</b>
Special Instruction Evals	57,203.58	61,640.00	(4,436.42)		47,614.20	62,200.00	(14,585.80)		59,017.09	37,800.00	21,217.09
Special Instruction	4,655,948.99	6,483,345.99	(1,827,397.00)		5,568,155.39	7,011,000.00	(1,442,844.61)		6,587,241.57	6,723,500.00	(136,258.43)
LRE Space	323,712.37	404,500.00	(80,787.63)		357,363.69	492,000.00	(134,636.31)		485,009.04	458,300.00	26,709.04
MeCare Premiums	723.00	6,776.00	(6,053.00)		5,847.00	8,997.00	(3,150.00)		6,491.00	5,550.00	941.00
SI Salary & Benefits	7,831,049.28	8,478,893.86	(647,844.58)		7,123,965.77	8,163,917.20	(1,039,951.43)		5,506,134.31	5,767,204.46	(261,070.15)
Social Work Evals	2,513.75	3,500.00	(986.25)		2,639.00	25,800.00	(23,161.00)		19,175.25	16,060.00	3,115.25
Social Work Therapy	25,592.47	48,700.00	(23,107.53)		41,954.91	63,898.00	(21,943.09)		59,435.60	68,550.00	(9,114.40)
Social Work Sal & Benefits	304,771.43	280,938.40	23,833.03		247,645.01	330,559.15	(82,914.14)		312,878.22	285,828.28	27,049.94
Psychological Evals	693,999.20	677,000.00	16,999.20		617,782.13	528,000.00	89,782.13		495,756.08	526,000.00	(30,243.92)
Psych Therapy	13,562.50	0.00	13,562.50		7,350.00	8,350.00	(1,000.00)		5,906.76	9,900.00	(3,993.24)
PT Evals	44,952.88	34,700.00	10,252.88		24,473.36	37,050.00	(12,576.64)		29,100.51	35,750.00	(6,649.49)
Physical Therapy	229,459.65	244,442.25	(14,982.60)		208,998.19	236,197.00	(27,198.81)		271,909.72	268,400.00	3,509.72
PT Salary & Benefits	517,832.27	691,955.36	(174,123.09)		287,325.67	361,941.25	(74,615.58)		237,289.25	226,800.08	10,489.17
Speech Evals	653,146.23	580,600.00	72,546.23		567,307.49	483,500.00	83,807.49		534,582.70	313,700.00	220,882.70
Speech Therapy	4,720,312.81	2,901,290.00	1,819,022.81		4,724,278.91	2,670,109.00	2,054,169.91		3,795,090.90	2,221,800.00	1,573,290.90
ST Salary & Benefits	1,967,398.20	2,399,395.35	(431,997.15)		1,475,511.18	1,982,709.00	(507,197.82)		1,066,697.52	1,079,856.00	(13,158.48)
OT Evals	94,195.96	99,450.00	(5,254.04)		75,072.98	85,750.00	(10,677.02)		82,628.32	52,710.00	29,918.32
OT Therapy	608,566.36	670,141.55	(61,575.19)		677,524.95	625,142.00	52,382.95		680,508.24	476,650.06	203,858.18
OT Salary & Benefits	1,845,136.15	1,709,799.36	135,336.79		1,582,115.43	1,461,480.25	120,635.18		1,165,639.52	1,189,179.68	(23,540.16)
Audio Evals	64,278.07	47,795.00	16,483.07		49,028.25	49,695.00	(666.75)		49,289.48	39,550.00	9,739.48
Eye Evals	0.00	200.00	(200.00)		0.00	855.00	(855.00)		0.00	1,605.00	(1,605.00)
Medical/Nutrition Evals	0.00	4,000.00	(4,000.00)		2,613.40	5,975.00	(3,361.60)		10,117.52	5,175.00	4,942.52
All Other Evals	8,033.00	4,000.00	4,033.00		3,361.32	5,448.00	(2,086.68)		7,246.75	6,600.00	646.75
All Other Therapies	217,980.04	141,648.27	76,331.77		176,596.47	165,575.00	11,021.47		177,850.13	121,675.00	56,175.13
Team Meeting	720,876.84	475,500.00	245,376.84		646,300.75	470,500.00	175,800.75		518,259.99	400,000.00	118,259.99
Direct Support-Building Costs	895,482.91	895,863.31	(380.40)		878,149.90	864,806.52	13,343.38		679,660.38	866,571.51	(186,911.13)
Direct Support-Facilities	13.00	0.00	13.00		0.00	0.00	0.00		0.00	0.00	0.00
Staff Travel Direct Support	154,831.19	462,754.66	(307,923.47)		385,323.06	509,000.00	(123,676.94)		495,599.74	576,000.00	(80,400.26)
Child Transportation	470,738.85	376,000.00	94,738.85		415,776.82	376,000.00	39,776.82		454,123.13	122,125.00	331,998.13
Provider Transportation	271,958.93	925,000.00	(653,041.07)		857,738.95	1,131,000.00	(273,261.05)		1,234,143.60	978,000.03	256,143.57
Commercial Transportation	804,435.75	1,422,242.21	(617,806.46)		1,199,645.52	2,070,000.00	(870,354.48)		2,140,997.20	2,371,049.96	(230,052.76)
Instructional Supplies	144,440.77	12,000.00	132,440.77		7,895.77	14,600.00	(6,704.23)		12,138.99	34,220.00	(22,081.01)
Screening Supplies	74,403.25	31,575.00	42,828.25		34,058.38	35,075.00	(1,016.62)		28,752.01	35,975.00	(7,222.99)
Assistive Technology	20,465.08	18,775.00	1,690.08		52,175.49	21,275.00	30,900.49		31,603.37	30,925.00	678.37
Contract Admin/Monitoring DS	0.00	0.00	0.00		15,212.05	0.00	15,212.05		0.00	0.00	0.00
<b>Total Direct Service</b>	<b>28,438,015</b>	<b>30,594,422</b>	<b>(2,156,407)</b>		<b>28,366,801</b>	<b>30,358,404</b>	<b>(1,991,603)</b>		<b>27,240,274</b>	<b>25,353,010</b>	<b>1,887,264</b>
Contract Admin/Monitoring	988,780.77	1,056,600.00	(67,819.23)		837,281.43	1,548,137.00	(710,855.57)		1,206,622.36	2,020,050.04	(813,427.68)
Staff Training	77,007.12	107,850.00	(30,842.88)		75,761.70	105,750.00	(29,988.30)		38,900.65	52,874.96	(13,974.31)
Site Director Salaries & Benefits	697,542.60	627,788.33	69,754.27		672,060.57	578,318.99	93,741.58		600,462.70	542,458.92	58,003.78
All Admin Salaries & Benefits	2,436,748.57	2,511,019.63	(74,271.06)		2,283,208.71	2,343,996.72	(60,788.01)		1,890,192.52	1,929,454.80	(39,262.28)
Legal/Audit/Fiscal	126,275.96	245,000.00	(118,724.04)		97,560.78	150,975.00	(53,414.22)		170,103.75	173,475.12	(3,371.37)
Office Cleaning	128,756.60	71,987.00	56,769.60		82,137.63	71,987.00	10,150.63		66,442.16	74,300.16	(7,858.00)
Repairs & Maintenance	63,122.52	33,034.00	30,088.52		47,386.44	33,034.00	14,352.44		41,981.16	32,600.04	9,381.12
Rent	97,126.54	111,141.32	(14,014.78)		104,168.13	102,210.48	1,957.65		234,294.52	104,840.28	129,454.24
Equipment Rental	57,214.40	57,228.00	(13.60)		60,088.13	65,228.00	(5,139.87)		56,495.42	69,884.40	(13,388.98)
All Insurance	75,801.47	55,910.00	19,891.47		57,927.52	54,910.00	3,017.52		31,389.27	32,350.08	(960.81)
Postage	63,747.81	57,636.11	6,111.70		82,004.57	78,900.00	3,104.57		82,391.16	87,074.88	(4,683.72)
Telephone	196,143.46	149,122.40	47,021.06		219,043.69	186,840.00	32,203.69		186,049.53	175,992.00	10,057.53
Advertising	3,560.64	2,000.00	1,560.64		2,579.13	2,000.00	579.13		1,102.12	8,260.08	(7,157.96)
Staff & Admin Travel	30,598.66	38,659.51	(8,060.85)		38,070.31	58,500.00	(20,429.69)		88,106.55	62,450.00	25,656.55
Office Supplies	229,043.75	119,421.00	109,622.75		140,667.28	123,200.00	17,467.28		126,192.55	127,499.76	(1,307.21)
Equipment Repair & Maintenance	756,750.57	737,293.67	19,456.90		739,967.71	728,870.00	11,097.71		720,097.96	783,555.12	(63,457.16)
Electric/Heat/Water	63,185.64	66,845.00	(3,659.36)		52,288.94	75,845.00	(23,556.06)		86,593.91	77,899.80	8,694.11
Dues & Subscriptions	27,901.39	10,378.00	17,523.39		91,431.24	8,378.00	83,053.24		11,297.75	8,724.96	2,572.79
Capital Equipment	47,259.98	1,000.00	46,259.98		31,855.53	29,500.00	2,355.53		20,876.98	46,999.92	(26,122.94)
Payroll Fees	71,319.97	78,865.00	(7,545.03)		67,105.60	77,765.00	(10,659.40)		72,905.16	78,764.96	(5,859.80)
Other	382.00	0.00	382.00								
Cares Act Funding Expenses	594,178.45	594,178.45	0.00		90.14	10,000.00	(9,909.86)		0.00	525.08	(525.08)
<b>Total Administration</b>	<b>6,832,448.87</b>	<b>6,732,957.41</b>	<b>99,491.46</b>		<b>5,782,685.18</b>	<b>6,434,345.19</b>	<b>(651,660.01)</b>		<b>5,732,498.18</b>	<b>6,490,035.36</b>	<b>(757,537.18)</b>
<b>TOTAL</b>	<b>44,105,495.62</b>	<b>46,673,718.98</b>	<b>(2,568,223.36)</b>		<b>41,837,014.69</b>	<b>44,683,081.12</b>	<b>(2,846,066.43)</b>		<b>38,226,016.27</b>	<b>37,499,982.04</b>	<b>726,034.23</b>



**Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook**

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$421,849	\$415,591	\$6,258		\$388,012	\$353,431	\$34,581		\$287,697	\$262,138	\$25,560
CM/CF Travel	2,235	17,000	(14,765)		11,105	19,000	(7,895)		16,491	23,000	(6,509)
<b>CM/CF Total</b>	<b>424,084</b>	<b>432,591</b>	<b>(8,507)</b>		<b>399,117</b>	<b>372,431</b>	<b>26,686</b>		<b>304,188</b>	<b>285,138</b>	<b>19,050</b>
Special Instruction Evals	60	1,000	(940)		0	1,000	(1,000)		170	3,000	(2,830)
Special Instruction	383,005	425,000	(41,995)		409,980	500,000	(90,020)		513,033	426,500	86,533
LRE Space	24,630	10,000	14,630		0	15,000	(15,000)		0	20,000	(20,000)
MeCare Premiums	0	200	(200)		0	200	(200)		0	200	(200)
SI Salary & Benefits	208,087	232,985	(24,898)		135,757	126,872	8,886		87,797	95,927	(8,130)
Social Work Evals	0	0	0		0	0	0		0	0	0
Social Work Therapy	694	0	694		600	0	600		0	0	0
Social Work Sal & Benefits	31,205	27,998	3,207		27,950	26,166	1,784		22,249	19,742	2,507
Psychological Evals	12,480	40,000	(27,520)		4,928	25,000	(20,073)		3,684	9,000	(5,316)
Psych Therapy	0	0	0		0	0	0		0	0	0
PT Evals	255	200	55		0	200	(200)		0	200	(200)
Physical Therapy	113	10,000	(9,887)		25	600	(575)		246	1,200	(954)
PT Salary & Benefits	0	0	0		0	0	0		0	0	0
Speech Evals	30,685	25,000	5,685		20,455	5,000	15,455		28,105	15,000	13,105
Speech Therapy	101,670	65,000	36,670		77,620	25,000	52,620		60,991	25,500	35,491
ST Salary & Benefits	86,891	149,585	(62,694)		90,966	156,954	(65,988)		73,003	67,660	5,343
OT Evals	11,485	10,000	1,485		8,662	10,000	(1,338)		7,224	1,000	6,224
OT Therapy	43,380	85,000	(41,620)		54,537	85,000	(30,463)		72,005	21,000	51,005
OT Salary & Benefits	0	0	0		0	0	0		0	58,363	(58,363)
Audio Evals	182	400	(218)		129	400	(271)		273	400	(127)
Eye Evals	0	200	(200)		0	200	(200)		0	200	(200)
Medical/Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	0	0	0		0	0	0		0	0	0
All Other Therapies	1,589	500	1,089		0	500	(500)		56	2,000	(1,944)
Team Meeting	25,794	12,000	13,794		18,324	9,000	9,324		12,352	11,000	1,352
Direct Support-Building Costs	40,961	40,857	103		42,562	40,351	2,211		10,330	36,428	(26,098)
Direct Support-Facilities	0	0	0		0	0	0		0	0	0
Staff Travel Direct Support	0	15,000	(15,000)		13,504	20,000	(6,496)		15,856	30,000	(14,144)
Child Transportation	19,233	12,000	7,233		14,050	12,000	2,050		17,357	7,000	10,357
Provider Transportation	24,772	55,000	(30,228)		43,380	61,000	(17,620)		65,950	40,000	25,950
Commercial Transportation	17,921	35,000	(17,079)		16,709	85,000	(68,291)		94,996	100,000	(5,004)
Instructional Supplies	186	1,000	(814)		90	1,000	(910)		121	1,000	(879)
Screening Supplies	4,075	4,000	75		2,828	4,000	(1,172)		3,630	2,000	1,630
Assistive Technology	565	500	65		410	500	(90)		0	700	(700)
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>1,069,916</b>	<b>1,258,425</b>	<b>(188,509)</b>		<b>983,467</b>	<b>1,210,942</b>	<b>(227,475)</b>		<b>1,089,429</b>	<b>995,020</b>	<b>94,409</b>
Contract Admin/Monitoring	2,145				2,200	1,000			770	1,500	
Staff Training	4,922	4,250	672		4,354	4,250	104		4,256	5,000	(744)
Site Director Salaries & Benefits	67,257	29,437	37,820		70,657	27,088	43,569		61,059	24,582	36,477
All Admin Salries & Benefits	64,909	105,633	(40,724)		67,076	98,231	(31,155)		59,600	97,415	(37,815)
Legal/Audit/Fiscal	0	0	0		0	0	0		0	0	0
Office Cleaning	11,066	4,500	6,566		6,367	4,500	1,867		4,895	5,340	(445)
Repairs & Maintenance	6,385	6,500	(115)		7,976	6,500	1,476		6,448	5,000	1,448
Rent	2,615	2,683	(68)		3,005	2,649	356		30,929	2,392	28,537
Equipment Rental	4,098	4,000	98		3,514	4,000	(486)		4,113	4,000	113
All Insurance	5,843	1,880	3,963		1,981	1,880	101		906	2,000	(1,094)
Postage	3,035	2,335	700		3,425	3,200	225		3,074	2,800	274
Telephone	10,217	6,970	3,247		17,628	10,760	6,868		9,736	10,780	(1,044)
Advertising	395	0	395		329	0	329		50	750	(700)
Staff & Admin Travel	2,479	6,500	(4,021)		6,861	6,500	361		6,335	8,000	(1,665)
Office Supplies	3,871	4,000	(129)		4,264	4,000	264		4,653	6,000	(1,347)
Equipment Repair & Maint.	55,069	23,349	31,720		114,705	24,000	90,705		23,700	27,548	(3,847)
Electric/Heat/Water	14,114	19,000	(4,886)		13,929	19,000	(5,071)		18,705	19,000	(295)
Dues & Subscriptions	60	200	(140)		401	200	201		240	200	40
Capital Equipment	0	1,000	(1,000)		1,116	1,000	116		747	1,000	(253)
Payroll Fees	2,096	2,700	(604)		2,009	2,700	(691)		2,449	2,700	(251)
Other	0	0	0		0	0	0		0	0	0
Cares Act Funding Expenses	1,556	1,556	0		0	0	0		0	200	(200)
<b>Total Administration</b>	<b>262,130</b>	<b>226,493</b>	<b>35,636</b>		<b>331,799</b>	<b>221,459</b>	<b>110,340</b>		<b>242,665</b>	<b>226,206</b>	<b>16,459</b>
<b>TOTAL</b>	<b>\$ 1,756,130</b>	<b>\$ 1,917,509</b>	<b>\$ (161,379)</b>		<b>\$ 1,714,383</b>	<b>\$ 1,804,832</b>	<b>\$ (90,449)</b>		<b>\$ 1,636,282</b>	<b>\$ 1,506,364</b>	<b>\$ 129,918</b>

# Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$596,659	\$641,792	(\$45,133)		\$478,628	\$526,360	(\$15,090)		\$341,311	\$364,609	(\$15,090)
CM/CF Travel	1,510	13,155	(11,645)		6,696	15,155	3,017		11,140	17,500	3,017
<b>CM/CF Total</b>	<b>598,169</b>	<b>654,947</b>	<b>(56,778)</b>		<b>485,323</b>	<b>541,515</b>	<b>(12,073)</b>		<b>352,450</b>	<b>382,109</b>	<b>(12,073)</b>
Special Instruction Evals	6,581	2,500	4,081		762	2,500	(5,460)		1,901	2,500	(5,460)
Special Instruction	95,449	208,480	(113,031)		172,098	211,000	125,007		216,727	211,000	125,007
LRE Space	38,617	75,000	(36,383)		51,211	85,000	(41,043)		85,416	97,000	(41,043)
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	863,718	805,643	58,075		852,608	887,662	(129,361)		628,158	742,320	(129,361)
Social Work Evals	0	0	0		0	0	0		0	0	0
Social Work Therapy	2,438	0	2,438		150	500	(1,298)		248	500	(1,298)
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	42,414	37,000	5,414		26,944	41,000	9,020		17,960	41,000	9,020
Psych Therapy	0	0	0		0	0	0		0	0	0
PT Evals	4,213	5,000	(787)		83	5,000	5,860		2,040	7,000	5,860
Physical Therapy	1,979	37,845	(35,866)		195	14,000	(31,700)		1,693	18,200	(31,700)
PT Salary & Benefits	63,907	0	63,907		0	0	0		0	0	0
Speech Evals	33,343	40,000	(6,657)		37,155	45,000	8,990		46,802	22,200	8,990
Speech Therapy	278,767	187,000	91,767		307,974	147,000	75,623		305,541	128,300	75,623
ST Salary & Benefits	98,560	158,811	(60,251)		67,507	69,763	(37,731)		83	0	(37,731)
OT Evals	905	8,750	(7,845)		3,909	3,750	(293)		1,492	110	(293)
OT Therapy	5,060	61,000	(55,940)		3,851	1,000	(152)		1,433	5,650	(152)
OT Salary & Benefits	186,225	197,638	(11,413)		196,160	167,386	(33,773)		134,002	134,160	(33,773)
Audio Evals	467	1,595	(1,128)		751	1,595	727		1,513	1,450	727
Eye Evals	0	0	0		0	175	(400)		0	175	(400)
Medical/Nutrition Evals	0	0	0		0	225	(500)		0	225	(500)
All Other Evals	1,305	0	1,305		0	1,098	0		790	0	0
All Other Therapies	9,065	2,148	6,917		20,077	2,075	(15,023)		2,636	2,075	(15,023)
Team Meeting	35,913	30,000	5,913		29,884	30,000	9,481		29,532	23,000	9,481
Direct Support-Building Costs	56,417	57,313	(896)		59,694	57,256	658		46,972	45,792	658
Direct Support-Facilities	0	0	0		0	0	32,581		0	0	32,581
Staff Travel Direct Support	17,395	60,000	(42,605)		48,844	65,000	(1,458)		55,169	79,000	(1,458)
Child Transportation	23,198	35,000	(11,802)		36,257	35,000	1,126		40,491	5,725	1,126
Provider Transportation	10,013	65,000	(54,987)		55,953	105,000	28,408		99,327	73,000	28,408
Commercial Transportation	0	25,000	(25,000)		0	75,000	182,678		66,064	145,050	182,678
Instructional Supplies	888	1,500	(612)		297	1,500	(3,869)		481	1,500	(3,869)
Screening Supplies	5,341	3,375	1,966		4,061	3,375	(3,900)		1,945	3,375	(3,900)
Assistive Technology	120	625	(505)		3,455	625	159		(1,634)	625	159
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>1,882,298</b>	<b>2,106,224</b>	<b>(223,926)</b>		<b>1,979,883</b>	<b>2,058,485</b>	<b>174,358</b>		<b>1,786,781</b>	<b>1,790,933</b>	<b>174,358</b>
Contract Admin/Monitoring	0	0	0		0	0	(580)		2,150	0	(580)
Staff Training	5,176	8,000	(2,824)		4,732	9,000	2,665		1,770	3,575	2,665
Site Director Salaries & Benefits	90,876	89,878	999		86,290	82,019	(1,376)		72,499	67,371	(1,376)
All Admin Salries & Benefits	102,675	99,311	3,364		92,199	117,920	(9,311)		87,148	78,008	(9,311)
Legal/Audit/Fiscal	0	0	0		0	5,975	0		0	5,975	0
Office Cleaning	15,166	8,000	7,166		10,260	8,000	(62)		6,374	8,000	(62)
Repairs & Maintenance	303	4,200	(3,897)		2,227	4,200	(237)		3,474	2,500	(237)
Rent	5,998	8,685	(2,687)		6,904	5,764	(658)		8,947	6,942	(658)
Equipment Rental	3,160	6,300	(3,140)		4,037	6,300	(81)		5,135	6,300	(81)
All Insurance	2,825	4,665	(1,840)		4,923	4,665	(100)		2,633	2,800	(100)
Postage	5,866	4,000	1,866		6,196	5,000	(1)		5,213	4,525	(1)
Telephone	18,368	10,642	7,726		17,602	12,840	125		23,175	10,305	125
Advertising	287	0	287		68	0	(502)		50	890	(502)
Staff & Admin Travel	2,973	2,000	973		2,010	5,000	(565)		3,123	7,450	(565)
Office Supplies	19,992	7,000	12,992		9,648	7,000	(359)		6,688	7,000	(359)
Equipment Repair & Maintenance	66,428	55,507	10,921		63,228	62,000	(47,413)		59,480	65,754	(47,413)
Electric/Heat/Water	0	0	0		0	0	0		20	0	0
Dues & Subscriptions	479	467	12		776	467	(201)		390	350	(201)
Capital Equipment	744	0	744		0	2,200	(2,333)		812	2,200	(2,333)
Payroll Fees	5,553	6,165	(612)		5,654	6,065	(990)		5,736	6,065	(990)
Other	80	0	80		0	0	0		0	0	0
Cares Act Funding Expenses	3,675	3,675	0		15	0	0		0	100	0
<b>Total Administration</b>	<b>350,624</b>	<b>318,495</b>	<b>32,129</b>		<b>316,769</b>	<b>344,415</b>	<b>(61,978)</b>		<b>294,817</b>	<b>286,110</b>	<b>(61,978)</b>
<b>TOTAL</b>	<b>\$ 2,831,091</b>	<b>\$ 3,079,666</b>	<b>\$ (248,574)</b>		<b>\$ 2,781,975</b>	<b>\$ 2,944,415</b>	<b>\$ 100,306</b>		<b>\$ 2,434,048</b>	<b>\$ 2,459,151</b>	<b>\$ 100,306</b>

# Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June FY2021	Budget FY2021	Variance FY2021		June FY2020	Budget FY2020	Variance FY2020		June FY2019	Budget FY2019	Variance FY2019
Case Management/Child Find	\$1,035,526	\$1,170,074	(\$134,548)		\$949,089	\$990,451	(\$78,057)		\$555,354	\$722,747	(\$78,057)
CM/CF Travel	1,095	14,000	(12,905)		9,907	19,000	(3,511)		11,023	19,000	(3,511)
<b>CM/CF Total</b>	<b>1,036,621</b>	<b>1,184,074</b>	<b>(147,453)</b>		<b>958,996</b>	<b>1,009,451</b>	<b>(81,568)</b>		<b>566,376</b>	<b>741,747</b>	<b>(81,568)</b>
Special Instruction Evals	1,026	2,200	(1,174)		2,120	2,200	7,768		2,668	4,000	7,768
Special Instruction	568,904	800,000	(231,096)		620,692	850,000	174,956		742,229	955,000	174,956
LRE Space	1,688	1,000	688		1,970	2,000	11,295		3,560	4,500	11,295
McCare Premiums	363	1,233	(870)		1,053	1,350	75		1,137	350	75
SI Salary & Benefits	904,442	832,411	72,031		681,158	787,004	(125,276)		582,915	658,721	(125,276)
Social Work Evals	0	0	0		0	300	176		0	450	176
Social Work Therapy	188	400	(213)		568	198	366		498	200	366
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	111,506	75,000	36,506		62,448	70,000	12,699		64,061	70,000	12,699
Psych Therapy	0	0	0		0	350	2,081		720	450	2,081
PT Evals	1,782	2,000	(218)		1,446	3,700	(1,267)		1,382	3,700	(1,267)
Physical Therapy	13,667	13,000	667		13,225	13,000	(1,430)		13,475	18,000	(1,430)
PT Salary & Benefits	0	0	0		0	0	0		0	0	0
Speech Evals	11,629	12,500	(871)		9,151	8,500	36,867		8,859	32,000	36,867
Speech Therapy	339,109	200,810	138,299		305,499	101,000	92,860		252,428	233,000	92,860
ST Salary & Benefits	294,966	320,703	(25,737)		279,787	328,697	(35,233)		229,636	205,963	(35,233)
OT Evals	6,294	4,000	2,294		3,605	10,000	(4,915)		9,092	10,000	(4,915)
OT Therapy	36,728	34,000	2,728		26,405	44,000	23,258		43,771	40,000	23,258
OT Salary & Benefits	171,289	153,190	18,099		148,547	139,362	(28,805)		102,424	94,750	(28,805)
Audio Evals	2,199	3,000	(801)		1,743	3,000	(363)		3,072	3,000	(363)
Eye Evals	0	0	0		0	80	61		0	80	61
Medical/Nutrition Evals	0	0	0		0	150	0		0	200	0
All Other Evals	943	0	943		0	350	0		0	500	0
All Other Therapies	16,914	17,000	(86)		17,394	14,000	6,598		20,548	9,300	6,598
Team Meeting	52,940	27,000	25,940		32,083	27,000	5,812		31,739	64,000	5,812
Direct Support-Building Costs	100,937	98,111	2,826		91,471	90,539	(782)		81,749	108,000	(782)
Direct Support-Facilities	0	0	0		0	0	18,503		0	0	18,503
Staff Travel Direct Support	11,325	41,000	(29,675)		30,004	56,000	8,772		48,088	54,000	8,772
Child Transportation	45,812	16,000	29,812		11,958	16,000	1,373		19,962	5,400	1,373
Provider Transportation	10,320	43,000	(32,680)		35,139	63,000	26,540		67,579	95,000	26,540
Commercial Transportation	103,400	330,000	(226,600)		222,946	430,000	555,075		462,000	400,000	555,075
Instructional Supplies	2,333	1,000	1,333		480	2,100	(27)		1,576	1,300	(27)
Screening Supplies	9,136	2,400	6,736		4,181	2,400	6,073		3,478	3,000	6,073
Assistive Technology	2,468	5,000	(2,532)		3,445	10,000	9,742		3,706	6,600	9,742
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>2,822,305</b>	<b>3,035,958</b>	<b>(213,654)</b>		<b>2,608,518</b>	<b>3,076,279</b>	<b>199,604</b>		<b>2,802,351</b>	<b>3,081,464</b>	<b>199,604</b>
Contract Admin/Monitoring	0	0	0		0	0	0		0	0	0
Staff Training	8,376	10,500	(2,124)		3,957	11,000	(1,567)		2,734	4,600	(1,567)
Site Director Salaries & Benefits	66,746	65,019	1,728		64,775	57,926	11,966		58,259	52,139	11,966
All Admin Salries & Benefits	162,284	166,640	(4,355)		158,829	148,362	(42,089)		134,772	125,695	(42,089)
Legal/Audit/Fiscal	0	0	0		0	0	0		0	0	0
Office Cleaning	8,377	8,700	(324)		11,480	8,700	(1,889)		5,368	6,100	(1,889)
Repairs & Maintenance	523	100	423		356	100	22		151	300	22
Rent	11,635	10,523	1,112		11,363	9,711	(1,093)		35,127	12,000	(1,093)
Equipment Rental	3,999	3,100	899		3,699	3,100	(361)		3,375	3,000	(361)
All Insurance	3,421	5,310	(1,889)		5,597	5,310	(120)		3,455	3,700	(120)
Postage	10,169	6,000	4,169		8,107	7,000	744		7,778	13,000	744
Telephone	21,464	16,224	5,240		19,624	14,000	(2,408)		19,757	11,952	(2,408)
Advertising	287	0	287		68	0	660		50	50	660
Staff & Admin Travel	3,069	1,000	2,069		5,017	2,000	286		1,424	2,000	286
Office Supplies	30,884	12,000	18,884		18,481	12,000	(382)		14,062	13,000	(382)
Equipment Repair & Maintenance	82,116	75,769	6,348		68,108	80,000	(29,980)		73,738	87,382	(29,980)
Electric/Heat/Water	12,999	12,000	999		13,222	13,000	(1,825)		13,740	11,400	(1,825)
Dues & Subscriptions	1,437	0	1,437		770	0	225		0	0	225
Capital Equipment	0	0	0		900	1,300	2,953		2,858	1,300	2,953
Payroll Fees	7,558	7,800	(242)		6,597	7,800	996		6,699	7,800	996
Other	0	0	0		0	0	0		0	0	0
Cares Act Funding Expenses	33,820	33,820	0		10	0	0		0	20	0
<b>Total Administration</b>	<b>469,164</b>	<b>434,504</b>	<b>34,660</b>		<b>400,960</b>	<b>381,309</b>	<b>(63,863)</b>		<b>383,346</b>	<b>355,438</b>	<b>(63,863)</b>
<b>TOTAL</b>	<b>\$ 4,328,090</b>	<b>\$ 4,654,536</b>	<b>\$ (326,446)</b>		<b>\$ 3,968,474</b>	<b>\$ 4,467,039</b>	<b>\$ 657,418</b>		<b>\$ 3,752,073</b>	<b>\$ 4,178,649</b>	<b>\$ 657,418</b>



Actual Expenditures Compared to Budget for Last Three Fiscal Years – Midcoast

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$987,998	\$999,464	(\$11,466)		\$849,296	\$834,733	(\$43,532)		\$588,659	\$648,194	(\$43,532)
CM/CF Travel	694	16,000	(15,306)		12,532	18,000	1,288		18,867	18,000	1,288
<b>CM/CF Total</b>	<b>988,691</b>	<b>1,015,464</b>	<b>(26,773)</b>		<b>861,828</b>	<b>852,733</b>	<b>(42,244)</b>		<b>607,527</b>	<b>666,194</b>	<b>(42,244)</b>
Special Instruction Evals	7,474	14,000	(6,526)		11,725	14,000	4,063		14,535	8,000	4,063
Special Instruction	324,335	493,963	(169,628)		365,221	600,000	154,485		590,656	550,000	154,485
LRE Space	144,278	200,000	(55,722)		172,629	225,000	71,811		242,855	150,000	71,811
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	1,329,991	1,327,447	2,544		1,307,557	1,250,456	(269,532)		1,067,414	940,184	(269,532)
Social Work Evals	2,486	3,500	(1,014)		2,639	3,500	793		3,543	3,500	793
Social Work Therapy	1,440	8,000	(6,560)		4,965	8,000	5,168		9,233	2,000	5,168
Social Work Sal & Benefits	37,763	24,676	13,087		1,355	0	5,742		0	0	5,742
Psychological Evals	30,608	25,000	5,608		30,218	25,000	(6,852)		31,320	12,000	(6,852)
Psych Therapy	0	0	0		0	0	2,675		0	0	2,675
PT Evals	1,378	0	1,378		733	0	77		1,075	0	77
Physical Therapy	11,934	5,000	6,934		3,774	15,000	(1,561)		13,624	2,000	(1,561)
PT Salary & Benefits	77,645	71,923	5,723		76,843	69,871	(1,061)		59,842	53,897	(1,061)
Speech Evals	16,969	23,100	(6,131)		27,076	22,000	6,061		23,526	10,000	6,061
Speech Therapy	203,534	83,783	119,751		302,649	83,783	57,770		252,868	93,000	57,770
ST Salary & Benefits	325,182	403,442	(78,260)		278,173	307,804	163,102		187,319	187,923	163,102
OT Evals	2,889	5,200	(2,311)		3,918	2,200	(80)		2,595	2,500	(80)
OT Therapy	22,411	(0)	22,412		32,718	45,000	10,477		46,648	18,000	10,477
OT Salary & Benefits	169,114	274,133	(105,019)		169,779	153,991	(3,909)		148,219	143,256	(3,909)
Audio Evals	3,830	5,000	(1,170)		4,723	5,000	2,475		6,957	2,500	2,475
Eye Evals	0	0	0		0	0	0		0	0	0
Medical/Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	1,472	0	1,472		895	0	0		2,854	0	0
All Other Therapies	41,060	50,000	(8,940)		64,975	50,000	8,807		56,502	2,000	8,807
Team Meeting	39,701	20,000	19,701		29,071	20,000	20,481		22,277	13,000	20,481
Direct Support-Building Costs	153,412	136,909	16,503		146,231	153,989	2,499		50,503	147,965	2,499
Direct Support-Facilities	13	0	13		0	0	70,664		0	0	70,664
Staff Travel Direct Support	28,928	85,000	(56,072)		68,703	85,000	6,284		84,185	70,000	6,284
Child Transportation	31,703	28,000	3,703		36,773	28,000	378		31,801	5,000	378
Provider Transportation	19,207	40,000	(20,793)		32,273	50,000	26,587		53,619	35,000	26,587
Commercial Transportation	122,905	200,000	(77,095)		177,666	220,000	20,164		213,110	280,000	20,164
Instructional Supplies	2,172	3,000	(828)		1,655	3,000	160		3,813	3,000	160
Screening Supplies	6,717	1,000	5,717		1,510	2,000	1,812		2,159	2,000	1,812
Assistive Technology	(1,935)	150	(2,085)		978	150	(1,485)		208	500	(1,485)
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>3,158,614</b>	<b>3,532,225</b>	<b>(373,611)</b>		<b>3,357,426</b>	<b>3,442,744</b>	<b>62,093</b>		<b>3,223,262</b>	<b>2,737,225</b>	<b>62,093</b>
Contract Admin/Monitoring	0	0	0		0	0	0		0	0	0
Staff Training	7,837	12,000	(4,163)		7,623	14,500	(637)		4,843	2,500	(637)
Site Director Salaries & Benefits	75,457	74,028	1,429		94,161	82,738	(1,494)		82,269	74,942	(1,494)
All Admin Salries & Benefits	121,725	132,143	(10,418)		130,831	112,311	4,665		103,932	95,218	4,665
Legal/Audit/Fiscal	0	0	0		0	0	(5,000)		0	0	(5,000)
Office Cleaning	13,005	10,000	3,005		10,538	10,000	55		11,049	11,000	55
Repairs & Maintenance	320	750	(430)		1,569	750	(35)		1,807	750	(35)
Rent	9,792	23,804	(14,012)		13,644	9,833	155		106,141	9,178	155
Equipment Rental	6,352	5,000	1,352		7,012	5,000	(34)		5,539	10,000	(34)
All Insurance	4,686	8,800	(4,114)		9,296	8,800	(37)		4,715	2,000	(37)
Postage	6,099	4,000	2,099		7,694	6,000	(51)		7,308	6,000	(51)
Telephone	22,868	18,210	4,658		29,164	26,000	162		21,569	20,300	162
Advertising	287	0	287		68	0	1,508		0	1,000	1,508
Staff & Admin Travel	2,918	500	2,418		2,167	1,000	603		1,341	1,000	603
Office Supplies	24,032	13,000	11,032		9,351	14,000	252		13,510	14,000	252
Equipment Repair & Maintenance	96,867	114,779	(17,911)		72,895	100,500	(76,282)		99,390	105,840	(76,282)
Electric/Heat/Water	7,627	7,000	627		8,359	7,000	0		9,674	7,000	0
Dues & Subscriptions	56	500	(444)		763	500	(196)		311	500	(196)
Capital Equipment	0	0	0		0	1,000	(1,023)		307	1,000	(1,023)
Payroll Fees	10,393	11,000	(607)		9,814	11,000	575		11,208	11,000	575
Other	43	0	43		0	0	0		0	0	0
Cares Act Funding Expenses	18,334	18,334	0		29	10,000	0		0	0	0
<b>Total Administration</b>	<b>428,699</b>	<b>453,849</b>	<b>(25,150)</b>		<b>414,980</b>	<b>420,932</b>	<b>(76,813)</b>		<b>484,915</b>	<b>373,228</b>	<b>(76,813)</b>
<b>TOTAL</b>	<b>\$ 4,576,004</b>	<b>\$ 5,001,538</b>	<b>\$ (425,534)</b>		<b>\$ 4,634,234</b>	<b>\$ 4,716,409</b>	<b>\$ 238,999</b>		<b>\$ 4,315,704</b>	<b>\$ 3,776,648</b>	<b>\$ 238,999</b>

# Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June FY2021	Budget FY2021	Variance FY2021		June FY2020	Budget FY2020	Variance FY2020		June FY2019	Budget FY2019	Variance FY2019
Case Management/Child Find	\$514,383	\$558,882	(\$44,499)		\$476,210	\$487,424	(\$77,728)		\$306,785	\$296,978	(\$77,728)
CM/CF Travel	18	7,000	(6,982)		3,723	10,000	(1,194)		6,868	15,000	(1,194)
<b>CM/CF Total</b>	<b>514,401</b>	<b>565,882</b>	<b>(51,481)</b>		<b>479,933</b>	<b>497,424</b>	<b>(78,922)</b>		<b>313,652</b>	<b>311,978</b>	<b>(78,922)</b>
Special Instruction Evals	1,160	2,400	(1,240)		0	2,400	350		2,720	700	350
Special Instruction	160,883	250,000	(89,117)		146,892	275,000	(123,951)		244,017	316,000	(123,951)
LRE Space	0	500	(500)		556	0	(2,015)		64	1,800	(2,015)
MeCare Premiums	0	174	(174)		110	147	0		105	200	0
SI Salary & Benefits	434,773	351,643	83,130		377,430	418,813	(124,581)		323,877	388,624	(124,581)
Social Work Evals	0	0	0		0	0	(12)		0	60	(12)
Social Work Therapy	303	0	303		0	200	0		83	300	0
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	63,872	50,000	13,872		42,650	45,000	(9,073)		47,845	35,000	(9,073)
Psych Therapy	0	0	0		0	0	4,521		0	450	4,521
PT Evals	911	0	911		0	150	1,132		50	600	1,132
Physical Therapy	973	500	473		941	5,000	(6,602)		252	15,000	(6,602)
PT Salary & Benefits	0	21,509	(21,509)		846	29,354	(14,733)		12,665	22,726	(14,733)
Speech Evals	65,865	53,000	12,865		56,202	53,000	10,430		58,934	26,500	10,430
Speech Therapy	272,504	213,152	59,352		301,980	139,000	21,331		213,553	102,000	21,331
ST Salary & Benefits	2,168	128,963	(126,795)		0	124,012	(10,821)		38,783	81,551	(10,821)
OT Evals	7,488	4,000	3,488		4,113	5,000	434		4,876	4,000	434
OT Therapy	26,930	25,000	1,930		28,083	28,000	27,670		26,832	33,000	27,670
OT Salary & Benefits	167,141	95,073	72,068		77,981	60,702	(1,999)		53,569	48,525	(1,999)
Audio Evals	1,836	1,000	836		869	1,000	1,097		656	1,000	1,097
Eye Evals	0	0	0		0	150	0		0	150	0
Medical/Nutrition Evals	0	4,000	(4,000)		2,613	5,600	0		10,118	4,000	0
All Other Evals	1,269	1,000	269		0	1,000	0		0	1,000	0
All Other Therapies	1,140	2,000	(860)		1,573	1,000	(20,814)		490	3,300	(20,814)
Team Meeting	34,060	25,000	9,060		31,440	22,000	6,308		24,082	21,000	6,308
Direct Support-Building Costs	106,655	110,730	(4,075)		109,563	111,914	69		101,021	117,000	69
Direct Support-Facilities	0	0	0		0	0	8,260		0	0	8,260
Staff Travel Direct Support	5,301	17,000	(11,699)		13,043	22,000	(6,338)		17,558	34,000	(6,338)
Child Transportation	45,094	40,000	5,094		40,299	40,000	(11,102)		47,600	25,000	(11,102)
Provider Transportation	36,344	74,000	(37,656)		70,801	84,000	27,751		88,769	70,000	27,751
Commercial Transportation	33,607	50,000	(16,393)		39,872	90,000	45,581		92,161	141,000	45,581
Instructional Supplies	1,737	1,000	737		1,818	2,000	(2,229)		2,612	1,200	(2,229)
Screening Supplies	2,523	1,300	1,223		1,438	1,800	1,706		1,326	1,100	1,706
Assistive Technology	4,307	5,000	(693)		3,183	2,000	4,196		1,337	8,000	4,196
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>1,478,844</b>	<b>1,527,944</b>	<b>(49,100)</b>		<b>1,354,296</b>	<b>1,570,242</b>	<b>(173,433)</b>		<b>1,415,955</b>	<b>1,504,786</b>	<b>(173,433)</b>
Contract Admin/Monitoring	0	0	0		1,500	0	126		0	1,350	126
Staff Training	4,809	5,600	(791)		3,511	7,000	199		939	1,600	199
Site Director Salaries & Benefits	44,317	43,346	971		42,631	38,618	11,897		38,519	34,809	11,897
All Admin Salaries & Benefits	110,674	137,027	(26,353)		109,105	116,743	(42,826)		92,775	122,091	(42,826)
Legal/Audit/Fiscal	0	0	0		0	0	0		0	0	0
Office Cleaning	22,280	12,500	9,780		11,287	12,500	791		13,835	17,000	791
Repairs & Maintenance	13,468	8,000	5,468		6,798	8,000	(483)		10,541	8,500	(483)
Rent	9,274	9,629	(354)		9,527	9,726	77		8,784	10,000	77
Equipment Rental	4,080	4,000	80		5,367	5,000	864		4,640	5,400	864
All Insurance	1,723	2,995	(1,272)		3,156	2,995	(439)		2,118	2,100	(439)
Postage	5,220	3,300	1,920		5,034	7,700	(1,079)		7,853	5,200	(1,079)
Telephone	11,463	7,536	3,927		14,501	13,500	1,887		8,916	10,128	1,887
Advertising	287	0	287		68	0	(183)		50	150	(183)
Staff & Admin Travel	1,178	750	428		1,932	2,500	(126)		2,052	2,500	(126)
Office Supplies	18,694	9,200	9,494		9,811	9,200	(1,574)		10,307	8,500	(1,574)
Equipment Repair & Maintenance	44,175	36,962	7,213		32,901	40,000	(31,554)		38,398	49,223	(31,554)
Electric/Heat/Water	7,223	8,000	(777)		(3,935)	16,000	262		22,429	25,000	262
Dues & Subscriptions	295	36	259		300	36	195		64	100	195
Capital Equipment	960	0	960		0	4,000	(11,983)		2,825	12,000	(11,983)
Payroll Fees	3,741	4,800	(1,059)		3,730	4,800	(1,345)		4,853	4,800	(1,345)
Other	0	0	0		0	0	0		0	0	0
Cares Act Funding Expenses	19,477	19,477	0		0	0	(45)		0	0	(45)
<b>Total Administration</b>	<b>323,337</b>	<b>313,157</b>	<b>10,180</b>		<b>257,226</b>	<b>298,317</b>	<b>(75,338)</b>		<b>269,900</b>	<b>320,451</b>	<b>(75,338)</b>
<b>TOTAL</b>	<b>\$ 2,316,582</b>	<b>\$ 2,406,982</b>	<b>\$ (90,400)</b>		<b>\$ 2,091,455</b>	<b>\$ 2,365,984</b>	<b>\$ (327,694)</b>		<b>\$ 1,999,508</b>	<b>\$ 2,137,216</b>	<b>\$ (327,694)</b>

**Actual Expenditures Compared to Budget for Last Three Fiscal Years – PEDS**

	June FY2021	Budget FY2021	Variance FY2021		June FY2020	Budget FY2020	Variance FY2020		June FY2019	Budget FY2019	Variance FY2019
Case Management/Child Find	\$892,249	\$810,641	\$81,608		\$759,337	\$669,074	\$12,822		\$634,642	\$588,564	\$12,822
CM/CF Travel	410	7,000	(6,590)		4,162	11,000	(6,423)		9,886	11,000	(6,423)
<b>CM/CF Total</b>	<b>892,658</b>	<b>817,641</b>	<b>75,017</b>		<b>763,498</b>	<b>680,074</b>	<b>556,153</b>		<b>644,528</b>	<b>599,564</b>	<b>556,153</b>
Special Instruction Evals	80	1,000	(920)		0	1,000	(435)		276	1,000	(435)
Special Instruction	151,307	184,847	(33,540)		162,725	240,000	73,856		238,356	240,000	73,856
LRE Space	6,012	5,000	1,012		12,631	5,000	(75,650)		4,735	10,000	(75,650)
McCare Premiums	0	1,000	(1,000)		850	1,000	(1,687)		507	1,000	(1,687)
SI Salary & Benefits	817,626	955,784	(138,158)		832,245	919,859	(285,036)		651,766	688,565	(285,036)
Social Work Evals	0	0	0		0	2,000	1,455		0	2,500	1,455
Social Work Therapy	2,039	0	2,039		900	0	(5,829)		0	500	(5,829)
Social Work Sal & Benefits	69,016	71,685	(2,669)		64,311	63,604	32,900		51,096	45,875	32,900
Psychological Evals	36,607	40,000	(3,393)		43,433	40,000	7,283		44,999	33,000	7,283
Psych Therapy	0	0	0		0	1,000	1,507		0	1,000	1,507
PT Evals	1,945	500	1,445		154	3,000	8,416		2,313	5,000	8,416
Physical Therapy	7,250	0	7,250		1,022	8,000	11,320		7,117	24,000	11,320
PT Salary & Benefits	0	95,521	(95,521)		7	0	0		0	0	0
Speech Evals	42,724	35,000	7,724		34,386	35,000	919		36,409	20,000	919
Speech Therapy	304,848	75,000	229,848		270,364	75,000	77,807		213,836	140,000	77,807
ST Salary & Benefits	190,557	221,433	(30,876)		160,853	215,556	(57,328)		112,656	93,366	(57,328)
OT Evals	106	0	106		0	300	0		62	600	0
OT Therapy	1,436	1,000	436		822	4,000	1,097		2,711	5,000	1,097
OT Salary & Benefits	131,943	125,842	6,101		124,673	123,320	(2,544)		110,075	98,836	(2,544)
Audio Evals	3,689	1,500	2,189		804	3,000	(2,556)		3,485	3,000	(2,556)
Eye Evals	0	0	0		0	250	0		0	250	0
Medical/Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	0	0	0		689	0	(600)		0	0	(600)
All Other Therapies	3,635	3,000	635		13,442	3,000	(13,644)		2,153	8,000	(13,644)
Team Meeting	36,047	26,000	10,047		31,131	26,000	21,813		25,849	35,000	21,813
Direct Support-Building Costs	82,207	88,716	(6,510)		113,262	102,659	(300)		57,522	102,659	(300)
Direct Support-Facilities	0	0	0		0	0	7,431		0	0	7,431
Staff Travel Direct Support	36,091	58,755	(22,664)		53,513	75,000	(23,581)		73,294	80,000	(23,581)
Child Transportation	74,261	30,000	44,261		33,825	30,000	(8,386)		35,167	12,000	(8,386)
Provider Transportation	5,327	30,000	(24,673)		21,495	40,000	107,534		36,653	98,000	107,534
Commercial Transportation	5,100	57,242	(52,142)		39,920	105,000	35,557		105,712	100,000	35,557
Instructional Supplies	248	500	(252)		148	1,000	(4,546)		226	2,000	(4,546)
Screening Supplies	5,050	1,500	3,550		2,046	1,500	(1,571)		2,294	1,500	(1,571)
Assistive Technology	2,352	500	1,852		94	1,000	8,102		(3,429)	500	8,102
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>2,017,501</b>	<b>2,111,325</b>	<b>(93,823)</b>		<b>2,019,745</b>	<b>2,126,048</b>	<b>(86,696)</b>		<b>1,815,841</b>	<b>1,853,151</b>	<b>(86,696)</b>
Contract Admin/Monitoring	0	0	0		0	0	3,271		0	0	3,271
Staff Training	6,935	8,500	(1,565)		5,910	10,000	(4,291)		3,074	4,600	(4,291)
Site Director Salaries & Benefits	67,694	65,477	2,217		44,308	39,114	(590)		44,962	71,262	(590)
All Admin Salries & Benefits	159,090	166,180	(7,090)		153,879	145,444	1,893		125,982	112,583	1,893
Legal/Audit/Fiscal	0	0	0		0	0	1,500		0	2,000	1,500
Office Cleaning	3,644	0	3,644		477	0	(756)		0	0	(756)
Repairs & Maintenance	1,569	0	1,569		0	0	(312)		3,203	0	(312)
Rent	14,507	15,828	(1,321)		20,596	18,316	(1,671)		24,516	18,316	(1,671)
Equipment Rental	3,967	4,000	(33)		4,071	4,000	(359)		3,171	7,635	(359)
All Insurance	5,992	5,795	197		6,110	5,795	(490)		3,268	3,000	(490)
Postage	4,968	5,000	(32)		6,957	8,000	(2,729)		7,525	8,000	(2,729)
Telephone	17,632	12,300	5,332		20,863	15,500	1,562		11,677	13,428	1,562
Advertising	287	0	287		68	0	699		50	20	699
Staff & Admin Travel	2,265	500	1,765		2,655	1,000	1,711		724	1,000	1,711
Office Supplies	22,868	8,000	14,868		14,760	8,000	609		8,603	10,000	609
Equipment Repair & Maintenance	75,305	56,464	18,841		60,523	63,000	(9,999)		66,108	63,005	(9,999)
Electric/Heat/Water	2,653	3,000	(347)		2,615	3,000	23		2,981	0	23
Dues & Subscriptions	147	0	147		558	0	496		30	0	496
Capital Equipment	11,662	0	11,662		0	5,000	(3,913)		2,779	6,500	(3,913)
Payroll Fees	6,213	7,000	(787)		6,140	7,000	(429)		6,863	7,000	(429)
Other	80	0	80		0	0	0		0	0	0
Cares Act Funding Expenses	22,845	22,845	0		20	0	0		0	0	0
<b>Total Administration</b>	<b>430,322</b>	<b>380,889</b>	<b>49,434</b>		<b>350,508</b>	<b>333,169</b>	<b>(13,775)</b>		<b>315,518</b>	<b>328,348</b>	<b>(13,775)</b>
<b>TOTAL</b>	<b>\$ 3,340,481</b>	<b>\$ 3,309,854</b>	<b>\$ 30,627</b>		<b>\$ 3,133,752</b>	<b>\$ 3,139,291</b>	<b>\$ (94,072)</b>		<b>\$ 2,775,887</b>	<b>\$ 2,781,063</b>	<b>\$ (94,072)</b>

**Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach**

	June FY2021	Budget FY2021	Variance FY2021		June FY2020	Budget FY2020	Variance FY2020		June FY2019	Budget FY2019	Variance FY2019
Case Management/Child Find	\$1,896,330	\$2,035,127	(\$138,797)		\$1,488,312	\$1,709,465	(\$164,518)		\$953,984	\$1,110,779	(\$164,518)
CM/CF Travel	2,029	24,000	(21,971)		9,595	31,000	3,189		21,630	31,000	3,189
<b>CM/CF Total</b>	<b>1,898,359</b>	<b>2,059,127</b>	<b>(160,768)</b>		<b>1,497,906</b>	<b>1,740,465</b>	<b>(161,330)</b>		<b>975,613</b>	<b>1,141,779</b>	<b>(161,330)</b>
Special Instruction Evals	37,097	29,440	7,657		29,235	30,000	4,058		27,963	15,000	4,058
Special Instruction	1,626,618	2,300,000	(673,383)		1,905,027	2,300,000	442,170		2,034,117	1,950,000	442,170
LRE Space	54,185	60,000	(5,815)		62,600	90,000	51,200		102,594	105,000	51,200
MeCare Premiums	360	4,169	(3,809)		3,834	6,000	353		4,742	3,500	353
SI Salary & Benefits	1,312,169	1,297,308	14,861		1,099,325	1,137,669	(354,775)		809,562	859,234	(354,775)
Social Work Evals	28	0	28		0	20,000	2,438		15,632	9,000	2,438
Social Work Therapy	9,644	10,000	(356)		12,144	20,000	(22,128)		14,607	30,000	(22,128)
Social Work Sal & Benefits	6	0	6		1,822	87,225	(15,658)		89,969	81,252	(15,658)
Psychological Evals	124,676	150,000	(25,324)		160,855	150,000	57,093		144,631	180,000	57,093
Psych Therapy	0	0	0		0	7,000	733		4,965	3,000	733
PT Evals	24,155	16,000	8,155		13,831	14,000	(99)		13,744	14,000	(99)
Physical Therapy	132,884	80,597	52,287		112,655	80,597	23,603		130,552	100,000	23,603
PT Salary & Benefits	205,907	186,999	18,908		128,331	188,641	(7,401)		108,423	99,626	(7,401)
Speech Evals	342,599	260,000	82,599		254,998	210,000	30,029		222,341	130,000	30,029
Speech Therapy	1,932,134	1,332,219	599,915		1,983,442	1,305,000	226,650		1,585,304	875,000	226,650
ST Salary & Benefits	172,583	217,502	(44,919)		74,163	208,189	(52,447)		59,907	54,275	(52,447)
OT Evals	24,247	30,000	(5,753)		20,575	23,000	3,939		22,901	14,000	3,939
OT Therapy	273,172	305,000	(31,828)		278,648	255,000	39,479		231,666	200,000	39,479
OT Salary & Benefits	312,047	289,849	22,198		306,968	280,317	(4,824)		242,965	219,992	(4,824)
Audio Evals	37,303	27,000	10,303		31,280	27,000	11,369		24,911	20,000	11,369
Eye Evals	0	0	0		0	0	(1,500)		0	500	(1,500)
Medical/Nutrition Evals	0	0	0		0	0	(23,560)		0	500	(23,560)
All Other Evals	0	1,500	(1,500)		944	1,500	0		1,574	2,000	0
All Other Therapies	96,218	33,000	63,218		25,238	40,000	37,036		39,879	50,000	37,036
Team Meeting	318,561	195,000	123,561		292,372	195,000	58,537		216,251	140,000	58,537
Direct Support-Building Costs	162,992	162,391	601		162,662	162,395	(4,740)		161,455	160,645	(4,740)
Direct Support-Facilities	0	0	0		0	0	58,003		0	0	58,003
Staff Travel Direct Support	22,614	55,000	(32,386)		44,665	55,000	9,722		59,572	80,000	9,722
Child Transportation	68,634	55,000	13,634		88,550	55,000	6,438		72,089	15,000	6,438
Provider Transportation	98,035	375,000	(276,965)		367,342	375,000	159,471		411,849	250,000	159,471
Commercial Transportation	326,919	430,000	(103,081)		447,290	630,000	294,327		656,881	525,000	294,327
Instructional Supplies	123,613	1,000	122,613		1,153	1,000	(8,602)		301	8,000	(8,602)
Screening Supplies	15,911	6,000	9,911		8,651	6,000	5,870		2,830	12,000	5,870
Assistive Technology	3,826	2,000	1,826		26,035	2,000	12,410		1,687	3,000	12,410
Contract Admin/Monitoring DS	0	0	0		0	0	(10,000)		0	0	(10,000)
<b>Total Direct Service</b>	<b>7,859,134</b>	<b>7,911,974</b>	<b>(52,840)</b>		<b>7,944,634</b>	<b>7,962,533</b>	<b>1,029,191</b>		<b>7,515,864</b>	<b>6,209,524</b>	<b>1,029,191</b>
Contract Admin/Monitoring	700	0	708		708	0	0		6,190	0	0
Staff Training	9,901	16,000	(6,099)		7,327	16,000	(2,013)		2,044	5,500	(2,013)
Site Director Salaries & Benefits	86,981	88,342	(1,361)		87,619	78,003	1,830		81,134	70,574	1,830
All Admin Salries & Benefits	296,128	274,092	22,036		261,071	250,927	4,720		191,462	190,365	4,720
Legal/Audit/Fiscal	0	0	0		0	0	0		0	0	0
Office Cleaning	18,501	8,000	10,501		5,950	8,000	54		7,585	8,000	54
Repairs & Maintenance	2,783	2,000	783		6,319	2,000	(376)		1,891	2,000	(376)
Rent	8,579	9,180	(601)		8,561	9,180	(381)		8,498	9,081	(381)
Equipment Rental	11,749	10,200	1,549		10,872	17,200	(218)		10,758	9,000	(218)
All Insurance	304	8,560	(8,256)		9,027	8,560	14		5,189	5,000	14
Postage	11,677	14,000	(2,323)		20,067	18,000	(482)		16,937	20,000	(482)
Telephone	32,125	27,480	4,645		28,172	28,000	648		26,428	32,430	648
Advertising	312	0	312		93	0	383		65	750	383
Staff & Admin Travel	5,141	2,410	2,731		5,978	2,500	3,418		3,063	2,500	3,418
Office Supplies	32,151	22,000	10,151		23,656	22,000	478		23,424	22,000	478
Equipment Repair & Maintenance	111,520	130,999	(19,479)		100,953	118,000	(96,450)		118,307	129,987	(96,450)
Electric/Heat/Water	1,155	0	1,155		390	0	5,252		0	0	5,252
Dues & Subscriptions	850	300	550		596	300	195		856	300	195
Capital Equipment	11,156	0	11,156		2,751	12,000	(6,328)		5,115	4,000	(6,328)
Payroll Fees	11,584	11,500	84		9,845	11,500	205		10,919	11,500	205
Other	0	0	0		0	0	0		0	0	0
Cares Act Funding Expenses	115,354	115,354	0		0	0	(100)		0	200	(100)
<b>Total Administration</b>	<b>768,649</b>	<b>740,417</b>	<b>28,232</b>		<b>589,956</b>	<b>602,170</b>	<b>(89,155)</b>		<b>519,864</b>	<b>523,188</b>	<b>(89,155)</b>
<b>TOTAL</b>	<b>\$ 10,526,142</b>	<b>\$ 10,711,518</b>	<b>\$ (185,376)</b>		<b>\$ 10,032,497</b>	<b>\$ 10,305,167</b>	<b>\$ 778,706</b>		<b>\$ 9,011,341</b>	<b>\$ 7,874,491</b>	<b>\$ 778,706</b>

**Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU (State Office)**

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$0		\$0		\$0	\$0	0		\$0	\$0	0
CM/CF Travel	0		0		0	0	0		0	0	0
CM/CF Total	0	0	0		0	0	0		0	0	0
Special Instruction Evals	0		0		0	0	0		0	0	0
Special Instruction	0	276,502	(276,502)		0	0	0		0	0	0
LRE Space	0		0		0	0	0		0	0	0
MeCare Premiums	0		0		0	0	0		0	0	0
SI Salary & Benefits	0	749,038	(749,038)		0	862,934	(862,934)		0	0	0
Social Work Evals	0		0		0	0	0		0	0	0
Social Work Therapy	0		0		0	0	0		0	0	0
Social Work Sal & Benefits	0		0		0	0	0		0	0	0
Psychological Evals	0		0		0	0	0		0	0	0
Psych Therapy	0		0		0	0	0		0	0	0
PT Evals	0		0		0	0	0		0	0	0
Physical Therapy	0		0		0	0	0		0	0	0
PT Salary & Benefits	0	67,228	(67,228)		0	0	0		0	0	0
Speech Evals	0		0		0	0	0		0	0	0
Speech Therapy	0		0		0	0	0		0	0	0
ST Salary & Benefits	0		0		0	0	0		0	0	0
OT Evals	0		0		0	0	0		0	0	0
OT Therapy	0		0		0	0	0		0	0	0
OT Salary & Benefits	0		0		0	0	0		0	0	0
Audio Evals	0		0		0	0	0		0	0	0
Eye Evals	0		0		0	0	0		0	0	0
Medical/Nutrition Evals	0		0		0	0	0		0	0	0
All Other Evals	0		0		0	0	0		0	0	0
All Other Therapies	0		0		0	0	0		0	0	0
Team Meeting	0		0		0	0	0		0	0	0
Direct Support-Building Costs	0		0		0	0	0		0	0	0
Direct Support-Facilities	0		0		0	0	0		0	0	0
Staff Travel Direct Support	0		0		0	0	0		0	0	0
Child Transportation	0		0		0	0	0		0	0	0
Provider Transportation	0		0		0	0	0		0	0	0
Commercial Transportation	0		0		0	0	0		0	0	0
Instructional Supplies	0		0		0	0	0		0	0	0
Screening Supplies	0		0		0	0	0		0	0	0
Assistive Technology	0		0		0	0	0		25,508	0	25,508
Contract Admin/Monitoring DS	0				15,212	0	15,212		0	0	0
<b>Total Direct Service</b>	<b>0</b>	<b>1,092,768</b>	<b>(1,092,768)</b>		<b>15,212</b>	<b>862,934</b>	<b>26,175</b>		<b>25,508</b>	<b>0</b>	<b>26,175</b>
Contract Admin/Monitoring	981,399	1,056,600			828,454	1,547,137	(64,123)		1,197,512	2,014,700	(64,123)
Staff Training	12,586	19,000	(6,414)		30,729	10,000	33,308		10,834	10,000	33,308
Site Director Salaries & Benefits	0	(0)	0		0	0	0		0	0	0
All Admin Salries & Benefits	1,041,978	1,030,723	11,255		921,732	998,908	(5,380)		786,659	827,624	(5,380)
Legal/Audit/Fiscal	123,368	245,000	(121,633)		88,270	145,000	(12,333)		156,578	145,000	(12,333)
Office Cleaning	0	0	0		0	0	0		0	0	0
Repairs & Maintenance	0	0	0		0	500	(954)		220	2,000	(954)
Rent	1,320	3,800	(2,480)		1,445	8,800	(5,060)		1,320	8,800	(5,060)
Equipment Rental	0	0	0		0	0	0		0	0	0
All Insurance	42,399	3,605	38,794		2,751	2,605	(43)		1,329	2,000	(43)
Postage	2,655	3,000	(345)		3,362	3,000	(894)		2,888	6,000	(894)
Telephone	8,956	9,880	(924)		12,647	11,000	5,697		11,782	8,400	5,697
Advertising	845	2,000	(1,155)		1,618	2,000	(4,110)		687	4,000	(4,110)
Staff & Admin Travel	3,095	20,000	(16,905)		4,109	30,000	42,926		64,252	30,000	42,926
Office Supplies	4,646	10,000	(5,354)		7,568	10,000	3,846		9,180	10,000	3,846
Equipment Repair & Maintenance	65,591	38,680	26,911		48,136	71,370	11,609		72,424	66,280	11,609
Electric/Heat/Water	0	0	0		0	0	0		0	0	0
Dues & Subscriptions	23,484	7,500	15,984		85,515	5,500	5,422		8,159	5,500	5,422
Capital Equipment	0	0	0		2,349	0	768		1,248	5,000	768
Payroll Fees	6,143	9,000	(2,857)		6,666	8,000	(1,303)		6,944	12,000	(1,303)
Other	5	0	5								
Cares Act Funding Expenses	200,779	200,779	0		10	0	8,649		0	0	8,649
<b>Total Administration</b>	<b>2,519,247</b>	<b>2,659,566</b>	<b>(140,319)</b>		<b>2,045,361</b>	<b>2,853,820</b>	<b>18,024</b>		<b>2,332,016</b>	<b>3,157,304</b>	<b>18,024</b>
<b>TOTAL</b>	<b>\$ 2,519,247</b>	<b>\$ 3,752,334</b>	<b>\$ (1,233,087)</b>		<b>\$ 2,060,573</b>	<b>\$ 3,716,754</b>	<b>\$ 51,849</b>		<b>\$ 2,357,524</b>	<b>\$ 3,157,304</b>	<b>\$ 51,849</b>



**Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers**

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$944,847	\$955,614	(\$10,767)		\$832,834	\$755,393	(\$32,843)		\$574,514	\$555,500	(\$32,843)
CM/CF Travel	1,013	16,500	(15,487)		10,041	20,000	6,290		17,766	20,000	6,290
<b>CM/CF Total</b>	<b>945,860</b>	<b>972,114</b>	<b>(26,254)</b>		<b>842,874</b>	<b>775,393</b>	<b>(26,553)</b>		<b>592,280</b>	<b>575,500</b>	<b>(26,553)</b>
Special Instruction Evals	2,670	1,600	1,070		1,130	1,600	3,299		986	1,600	3,299
Special Instruction	335,247	493,206	(157,959)		338,455	535,000	(103,551)		543,232	475,000	(103,551)
LRE Space	53,199	35,000	18,199		55,766	35,000	3,379		45,784	35,000	3,379
MeCare Premiums	0	0	0		0	0	(1,000)		0	0	(1,000)
SI Salary & Benefits	753,075	802,749	(49,673)		822,011	807,784	(331,453)		596,114	598,821	(331,453)
Social Work Evals	0	0	0		0	0	(100)		0	50	(100)
Social Work Therapy	713	300	413		560	0	2,356		0	50	2,356
Social Work Sal & Benefits	0	0	0		(2,807)	0	(1,415)		31,485	26,077	(1,415)
Psychological Evals	106,115	120,000	(13,885)		87,392	32,000	13,277		35,923	70,000	13,277
Psych Therapy	0	0	0		0	0	230		0	5,000	230
PT Evals	0	500	(500)		54	2,500	(72)		0	250	(72)
Physical Therapy	1,637	2,500	(863)		2,505	5,000	3,225		1,543	5,000	3,225
PT Salary & Benefits	101,116	185,094	(83,978)		81,298	74,075	2,862		56,359	50,550	2,862
Speech Evals	5,476	8,000	(2,524)		14,556	8,000	2,067		7,771	5,000	2,067
Speech Therapy	296,281	110,000	186,281		312,985	160,000	65,268		168,986	70,000	65,268
ST Salary & Benefits	214,416	266,902	(52,486)		129,689	198,168	(71,820)		137,094	213,493	(71,820)
OT Evals	0	500	(500)		194	500	341		666	500	341
OT Therapy	25,263	13,000	12,263		14,918	17,000	118		17,005	10,000	118
OT Salary & Benefits	214,720	178,866	35,854		195,740	180,495	2,043		166,255	149,979	2,043
Audio Evals	531	800	(269)		630	1,200	1,196		691	1,200	1,196
Eye Evals	0	0	0		0	0	(200)		0	100	(200)
Medical/Nutrition Evals	0	0	0		0	0	(400)		0	100	(400)
All Other Evals	1,414	0	1,414		0	0	(200)		0	100	(200)
All Other Therapies	12,286	4,000	8,286		9,491	20,000	2,360		20,783	10,000	2,360
Team Meeting	27,088	18,500	8,588		28,213	19,500	3,444		26,145	17,000	3,444
Direct Support-Building Costs	42,523	52,953	(10,430)		45,351	45,021	(9,507)		55,533	43,657	(9,507)
Direct Support-Facilities	0	0	0		0	0	10,214		0	0	10,214
Staff Travel Direct Support	12,565	47,000	(34,435)		46,313	47,000	(1,720)		50,880	65,000	(1,720)
Child Transportation	42,950	30,000	12,950		30,777	30,000	(3,485)		35,673	17,000	(3,485)
Provider Transportation	18,512	43,000	(24,488)		27,619	103,000	41,931		97,298	100,000	41,931
Commercial Transportation	30,113	80,000	(49,887)		58,520	120,000	51,948		120,826	230,000	51,948
Instructional Supplies	1,858	2,000	(142)		1,682	2,000	(272)		2,304	4,500	(272)
Screening Supplies	8,973	6,500	2,473		5,091	5,000	147		4,181	5,000	147
Assistive Technology	8,827	3,000	5,827		1,277	3,000	(5,963)		2,022	3,000	(5,963)
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>2,317,569</b>	<b>2,505,970</b>	<b>(188,401)</b>		<b>2,309,407</b>	<b>2,452,843</b>	<b>(321,453)</b>		<b>2,225,541</b>	<b>2,213,028</b>	<b>(321,453)</b>
Contract Admin/Monitoring	0	0	0		2,027	0	0		0	0	0
Staff Training	8,638	10,500	(1,862)		4,550	10,500	(2,421)		3,703	7,500	(2,421)
Site Director Salaries & Benefits	71,219	77,827	(6,608)		91,100	95,637	(671)		85,119	77,404	(671)
All Admin Salries & Benefits	175,989	182,688	(6,699)		172,628	165,154	854		141,860	129,998	854
Legal/Audit/Fiscal	0	0	0		0	0	(1,000)		0	500	(1,000)
Office Cleaning	12,125	13,087	(962)		10,759	13,087	401		9,536	11,660	401
Repairs & Maintenance	7,741	10,484	(2,744)		10,878	9,984	(5,084)		13,832	9,550	(5,084)
Rent	16,428	20,047	(3,619)		17,630	17,044	(2,614)		8,051	16,527	(2,614)
Equipment Rental	3,468	3,628	(160)		3,490	3,628	(172)		3,546	3,550	(172)
All Insurance	3,567	6,400	(2,833)		6,753	6,400	(25)		3,707	4,750	(25)
Postage	8,000	7,000	1,000		9,042	9,000	112		8,450	9,550	112
Telephone	17,168	13,120	4,048		29,247	27,000	190		24,605	23,559	190
Advertising	287	0	287		128	0	(75)		100	500	(75)
Staff & Admin Travel	3,793	4,000	(208)		4,883	5,000	1,595		3,218	5,000	1,595
Office Supplies	19,870	10,000	9,870		8,504	10,000	(422)		8,671	10,000	(422)
Equipment Repair & Maintenance	50,196	74,377	(24,181)		76,078	65,000	(50,825)		66,092	73,347	(50,825)
Electric/Heat/Water	12,093	12,845	(752)		12,670	12,845	3,087		13,635	11,500	3,087
Dues & Subscriptions	100	775	(675)		422	775	(379)		641	775	(379)
Capital Equipment	6,169	0	6,169		0	0	(1,754)		1,287	8,000	(1,754)
Payroll Fees	6,888	7,900	(1,012)		6,997	7,900	(476)		7,778	7,900	(476)
Other	82	0	82		0	0	0		0	0	0
Cares Act Funding Expenses	28,537	28,537	0		3	0	(250)		0	5	(250)
<b>Total Administration</b>	<b>452,356</b>	<b>483,215</b>	<b>(30,859)</b>		<b>467,792</b>	<b>458,954</b>	<b>(59,929)</b>		<b>403,832</b>	<b>411,575</b>	<b>(59,929)</b>
<b>TOTAL</b>	<b>\$ 3,715,785</b>	<b>\$ 3,961,299</b>	<b>\$ (245,514)</b>		<b>\$ 3,620,073</b>	<b>\$ 3,687,190</b>	<b>\$ (407,935)</b>		<b>\$ 3,221,653</b>	<b>\$ 3,200,103</b>	<b>\$ (407,935)</b>

**Actual Expenditures Compared to Budget for Last Three Fiscal Years – York**

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	FY2021	FY2021	FY2021		FY2020	FY2020	FY2020		FY2019	FY2019	FY2019
Case Management/Child Find	\$1,534,050	\$1,618,711	(\$84,661)		\$1,375,855	\$1,390,847	(\$171,335)		\$862,609	\$912,928	(\$171,335)
CM/CF Travel	2,137	25,789	(23,652)		22,197	30,000	6,511		34,020	40,000	6,511
<b>CM/CF Total</b>	<b>1,536,187</b>	<b>1,644,500</b>	<b>(108,313)</b>		<b>1,398,052</b>	<b>1,420,847</b>	<b>(164,824)</b>		<b>896,629</b>	<b>952,928</b>	<b>(164,824)</b>
Special Instruction Evals	1,056	7,500	(6,444)		2,642	7,500	221		7,798	2,000	221
Special Instruction	1,010,201	1,051,348	(41,147)		1,447,066	1,500,000	856,680		1,464,874	1,600,000	856,680
LRE Space	1,105	18,000	(16,895)		0	35,000	(28,609)		0	35,000	(28,609)
MeCare Premiums	0	0	0		0	300	218		0	300	218
SI Salary & Benefits	1,207,168	1,123,888	83,280		1,015,876	964,865	(149,458)		758,533	794,809	(149,458)
Social Work Evals	0	0	0		0	0	3,600		0	500	3,600
Social Work Therapy	8,136	30,000	(21,864)		22,069	35,000	34,652		34,768	35,000	34,652
Social Work Sal & Benefits	166,782	156,579	10,203		155,014	153,564	80		118,079	112,883	80
Psychological Evals	165,722	140,000	25,722		158,915	100,000	26,727		105,332	76,000	26,727
Psych Therapy	13,563	0	13,563		7,350	0	0		222	0	0
PT Evals	10,314	10,500	(186)		8,172	8,500	340		8,495	5,000	340
Physical Therapy	59,022	95,000	(35,978)		74,656	95,000	47,541		103,407	85,000	47,541
PT Salary & Benefits	69,256	63,681	5,575		0	0	0		0	0	0
Speech Evals	103,857	124,000	(20,143)		113,327	97,000	37,654		101,834	53,000	37,654
Speech Therapy	991,465	634,326	357,139		861,765	634,326	301,350		741,585	555,000	301,350
ST Salary & Benefits	582,075	532,054	50,021		394,374	373,566	(49,181)		228,217	175,625	(49,181)
OT Evals	40,783	37,000	3,783		30,098	31,000	2,467		33,721	20,000	2,467
OT Therapy	174,187	146,142	28,045		237,542	146,142	37,438		238,436	144,000	37,438
OT Salary & Benefits	492,657	395,209	97,448		362,267	355,908	(4,407)		208,130	241,318	(4,407)
Audio Evals	14,242	7,500	6,742		8,098	7,500	6,117		7,731	7,000	6,117
Eye Evals	0	0	0		0	0	265		0	150	265
Medical/Nutrition Evals	0	0	0		0	0	(1,000)		0	150	(1,000)
All Other Evals	1,631	1,500	131		834	1,500	(1,000)		2,028	3,000	(1,000)
All Other Therapies	36,075	30,000	6,075		24,406	35,000	2,236		34,804	35,000	2,236
Team Meeting	150,774	122,000	28,774		153,782	122,000	45,149		130,033	76,000	45,149
Direct Support-Building Costs	149,380	147,883	1,497		107,354	100,683	3,091		114,577	104,425	3,091
Direct Support-Facilities	0	0	0		0	0	(18,398)		0	0	(18,398)
Staff Travel Direct Support	20,613	84,000	(63,387)		66,734	84,000	20,382		90,997	84,000	20,382
Child Transportation	119,855	130,000	(10,145)		123,288	130,000	9,000		153,983	30,000	9,000
Provider Transportation	49,429	200,000	(150,571)		203,738	250,000	144,249		313,098	217,000	144,249
Commercial Transportation	164,470	215,000	(50,530)		196,724	315,000	401,801		329,248	450,000	401,801
Instructional Supplies	11,406	1,000	10,406		574	1,000	241		705	11,720	241
Screening Supplies	16,677	5,500	11,177		4,252	9,000	1,492		6,908	6,000	1,492
Assistive Technology	(64)	2,000	(2,064)		13,299	2,000	(6,374)		2,197	8,000	(6,374)
Contract Admin/Monitoring DS	0	0	0		0	0	(1,000)		0	0	(1,000)
<b>Total Direct Service</b>	<b>5,831,834</b>	<b>5,511,610</b>	<b>320,224</b>		<b>5,794,215</b>	<b>5,595,353</b>	<b>1,723,565</b>		<b>5,339,742</b>	<b>4,967,879</b>	<b>1,723,565</b>
Contract Admin/Monitoring	4,537	0	0		2,392	0	0		0	2,500	0
Staff Training	7,828	13,500	(5,672)		3,066	13,500	2,073		4,703	8,000	2,073
Site Director Salaries & Benefits	126,994	94,435	32,559		90,520	77,175	(559)		76,642	69,375	(559)
All Admin Salries & Benefits	201,295	216,583	(15,287)		215,859	189,997	2,517		166,002	150,457	2,517
Legal/Audit/Fiscal	2,908	0	2,908		9,291	0	(5,000)		13,526	20,000	(5,000)
Office Cleaning	24,593	7,200	17,393		15,020	7,200	(3)		7,800	7,200	(3)
Repairs & Maintenance	30,030	1,000	29,030		11,264	1,000	(143)		414	2,000	(143)
Rent	16,979	6,963	10,016		11,492	11,187	198		1,982	11,604	198
Equipment Rental	16,343	17,000	(657)		18,026	17,000	(612)		16,218	21,000	(612)
All Insurance	5,043	7,900	(2,857)		8,333	7,900	75		4,068	5,000	75
Postage	6,060	9,000	(2,940)		12,120	12,000	78		15,366	12,000	78
Telephone	35,883	26,760	9,123		29,594	28,240	124		28,405	34,710	124
Advertising	287	0	287		68	0	(1,021)		0	150	(1,021)
Staff & Admin Travel	3,689	1,000	2,689		2,458	3,000	3,126		2,574	3,000	3,126
Office Supplies	52,037	24,221	27,816		34,625	27,000	(2,698)		27,096	27,000	(2,698)
Equipment Repair & Maintenance	109,484	130,410	(20,926)		102,441	105,000	(81,462)		102,459	115,190	(81,462)
Electric/Heat/Water	5,322	5,000	322		5,038	5,000	3		5,410	4,000	3
Dues & Subscriptions	994	600	394		1,330	600	(757)		607	1,000	(757)
Capital Equipment	16,569	0	16,569		24,739	3,000	(1,612)		2,899	6,000	(1,612)
Payroll Fees	11,152	11,000	152		9,654	11,000	1,117		9,456	8,000	1,117
Other	92	0	92		0	0	0		0	0	0
Cares Act Funding Expenses	149,802	149,802	0		3	0	(100)		0	0	(100)
<b>Total Administration</b>	<b>827,920</b>	<b>722,373</b>	<b>105,548</b>		<b>607,333</b>	<b>519,800</b>	<b>(84,655)</b>		<b>485,625</b>	<b>508,186</b>	<b>(84,655)</b>
<b>TOTAL</b>	<b>\$ 8,195,941</b>	<b>\$ 7,878,483</b>	<b>\$ 317,458</b>		<b>\$ 7,799,600</b>	<b>\$ 7,536,000</b>	<b>\$ 1,474,086</b>		<b>\$ 6,721,996</b>	<b>\$ 6,428,993</b>	<b>\$ 1,474,086</b>