

MAINE STATE LEGISLATURE

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Annual Report to the Legislature

February 2019

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146 State House Station

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207-624-6660

The following information is presented to the joint standing committee of the Legislature having jurisdiction over the education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over the appropriations and financial affairs on the performance of the Child Development Services System. This report can also be found at <https://www.maine.gov/doe/learning/cds/reporting>.

The contents of this report include the requirements detailed in Maine Education Statue Title 20-A Part 4, Chapter 303, Section 7209, E as follows:

(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;

- (a) **Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
CM/CF Total	\$ 5,679,504	\$ 6,227,957	\$ (548,453)	\$ 5,780,351	\$ 6,450,798	\$ (670,447)	\$ 5,513,935	\$ 6,161,054	\$ (647,119)
Total Direct Service	26,279,665	22,984,002	3,295,663	25,903,247	24,656,022	1,274,225	27,553,679	24,294,657	3,259,022
Total Administration	5,603,713	6,907,010	(1,303,298)	7,087,602	5,321,385	1,766,217	5,994,944	6,517,200	(522,256)
TOTAL	\$37,562,882	\$36,118,969	\$1,443,913	\$38,771,201	\$36,428,206	\$2,342,995	\$39,062,559	\$36,972,911	\$2,089,648

For Regional site information see appendix A.

- (b) **Actual expenditures compared to the budget for each of the last 3 fiscal years** for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;

See appendix A.

- (c) **Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source;** and

	FY 2018 YTD	FY 2017 YTD	FY 2016 YTD
State of Maine General Funds	\$ 29,493,616	\$ 28,683,490	\$ 28,535,282
Tuition	-	8,278	8,216
Grants	1,145,730	-	-
Chapter 676	849,106	359,309	965,988
State Agency Clients	175,729	-	-
Misc. Revenue	183	7,883	-
Interest Earned	-	-	8,873
Federal Part B - 611 & 619	3,729,536	3,960,486	3,319,494
Federal Part C	2,247,675	2,231,448	2,406,394
Private Insurance Billing	28,584	43,295	58,217
Mainecare Insurance Billing	467,673	360,480	498,763
SPDG Reimbursement	-	160,158	86,044
TOTAL	\$38,137,832	\$35,814,827	\$35,887,271
* Federal and state revenues allocations are provided prior to budget preparations. Budgets align with revenues.			

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children’s individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;

Information is currently not available.

(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:

(a) The **number of children referred** to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the **percentage of children referred found eligible for services**:

Calendar Year 2018	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
All Referrals	8,266	3,322	4,944
Found Eligible	3,079	1,130	1,949
Percent Found Eligible	37%	34%	39%
* referral date 1/1/2018 – 12/31/2018			

CDC Program	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
DHHS - CSHN - Birth Defects Program	22	22	0
DHHS - CSHN - Newborn Bloodspot Program	5	5	0
DHHS - CSHN - Newborn Hearing Program	16	14	2
* referral date 1/1/2018 – 12/31/2018			

(b) The **number of children who entered** the Child Development Services System in the prior year, categorized by **primary disability**;

Disability	Age 0-2	Age 3-5
Autism		229
Deaf-Blindness		0
Deafness		4
Developmental Delay	1130	173
Developmental Delay Kindergarten		19
Emotional Disability		18
Hearing Impairment		17
Intellectual Disability		7
Multiple Disability		28
Orthopedic Impairment		6
Other Health Impairment		192
Specific Learning Disability		0
Speech or Language Impairment		1256
Traumatic Brain Injury		0
Visual Impairment incl. Blindness		1
*eligibility date 1/1/2018 - 12-31/2018		

(c) *The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;*

Disability	All	Age 0-2	Age 3-5
Data Unavailable	2470		2470
Autism	266		266
Deaf-Blindness	0		0
Deafness	4		4
Developmental Delay	3318	3150	168
Developmental Delay (Kindergarten)	9		9
Emotional Disability	23		23
Hearing Impairment	18		18
Intellectual Disability	24		24
Multiple Disabilities	58		58
Orthopedic Impairment	15		15
Other Health Impairment	304		304
Specific Learning Disability	0		0
Speech and Language Impairment	1361		1361
Traumatic Brain Injury	1		1
Visual Impairment including Blindness	3		3
Total	7874	3150	4724
*exit date 1/1/2018 – 12/31/2018			

Exit Reason Age 0-2	Total
619 Eligibility Not Determined	190
619 Eligible, Exiting Part C	396
Attempts to Contact Unsuccessful	625
Deceased	2
Moved Out of State	36
No Longer Eligible for Part C, Under 3	41
Not Found Eligible for 619, Exit with No Referral	59
Not Found Eligible for 619, Exit with Referrals to Other Program	4
Not Found Eligible for Part C, Exit with No Referral	517
Not Found Eligible for Part C, Exit with Referrals to Other Program	44
Screening Passed, Exit	89
Withdrawn by Parents	1147
Total	3150
*exit date 1/1/2018 – 12/31/2018	

Exit Reason Age 3-5	Totals
Deceased	0
Exited to Non-Public School Setting	21
Exited to School Age Special Education Services (CDS only)	1553
Exited to School-Age Regular Education Services	121
Moved Out-of-State, Known to Be Continuing	32
Moved Out-of-State, Not Known to Be Continuing	48
No Longer Eligible for 619, Exited to Regular ECE	150
Not Found Eligible for 619, Exit with No Referral	482
Not Found Eligible for 619, Exit with Referrals to Other Program	26
Parents Refuse Services (CDS only)	767
Screening Passed, Exit	1150
Status Unknown	374
Total	4724
*exit date 1/1/2018 – 12/31/2018	

(d) *The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;*

Site	Children Transitioned
Aroostook	29
Downeast	35
First Step	72
Midcoast	80
Opportunities	25
PEDS	64
Reach	145
Two Rivers	58
York	126
Total	634
* transition date 1/1/2018 – 12/31/2018	

(e) The unduplicated **count of children** who received direct services as of **December 1st** in the prior year;

Child count is now determined as of October 1.

Site Names	10/1/2018 (Preliminary)		
	619	C	Total
CDS Aroostook	58	59	117
CDS Reach	617	222	839
CDS First Step	238	102	340
CDS Two Rivers	208	74	282
CDS Midcoast	224	94	318
CDS Opportunities	98	48	146
CDS PEDS	180	97	277
CDS Downeast	114	51	165
CDS York	420	196	616
Total	2,157	943	3,100

(f) The **number of children who received direct services** in the prior year by regional site and in total for the Child Development Services System, **categorized by primary disability**;

Disability	Total	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	Downeast	York
Autism	229	3-5	2	56	24	37	16	10	25	12	47
Deaf-Blindness	0	3-5	0	0	0	0	0	0	0	0	0
Deafness	4	3-5	0	1	0	0	0	0	0	2	1
Developmental Delay	1130	0-2	64	257	135	79	105	62	119	50	259
Developmental Delay	173	3-5	15	51	6	17	7	3	14	4	56
Developmental Delay (Kindergarten)	19	3-5	2	9	1	0	3	1	0	0	3
Emotional Disability	18	3-5	0	0	1	3	2	0	1	4	7
Hearing Impairment	17	3-5	1	3	1	1	1	3	2	1	4
Intellectual Disability	7	3-5	0	0	2	2	1	0	0	0	2
Multiple Disabilities	28	3-5	1	3	2	3	4	1	1	7	6
Orthopedic Impairment	6	3-5	0	1	0	2	0	2	0	0	1
Other Health Impairment	192	3-5	1	73	7	23	20	15	7	11	35
Specific Learning Disability	0	3-5	0	0	0	0	0	0	0	0	0
Speech or Language Impairment	1256	3-5	49	292	179	122	126	84	132	74	198
Traumatic Brain Injury	0	3-5	0	0	0	0	0	0	0	0	0
Visual Impairment incl. Blindness	1	3-5	0	0	0	0	0	0	0	0	1
Total	3080		135	746	358	289	285	181	301	165	620

*eligibility dates 1/1/2018 – 12/31/2018

- (g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

- (h) The **percentage of children who received direct services** in the prior year **who had Maine Care coverage** for all or some of the services specified in their individualized education programs or individualized family service plans and the **percentage of children who received direct services** in the prior year **who had private insurance coverage** for all or some of the services specified in their individualized education programs or individualized family service plans;

	Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
		CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
C	1,033	294	523	216	28%	51%	21%
B	1,646	253	989	404	15%	60%	25%

*eligibility date 1/1/2018-12/31/2018

- (i) Beginning January 1, 2015, the number of children who received direct services in the prior year who were born in the State and the number of children who received direct services in the prior year who were born in the State and who were delivered at home;

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

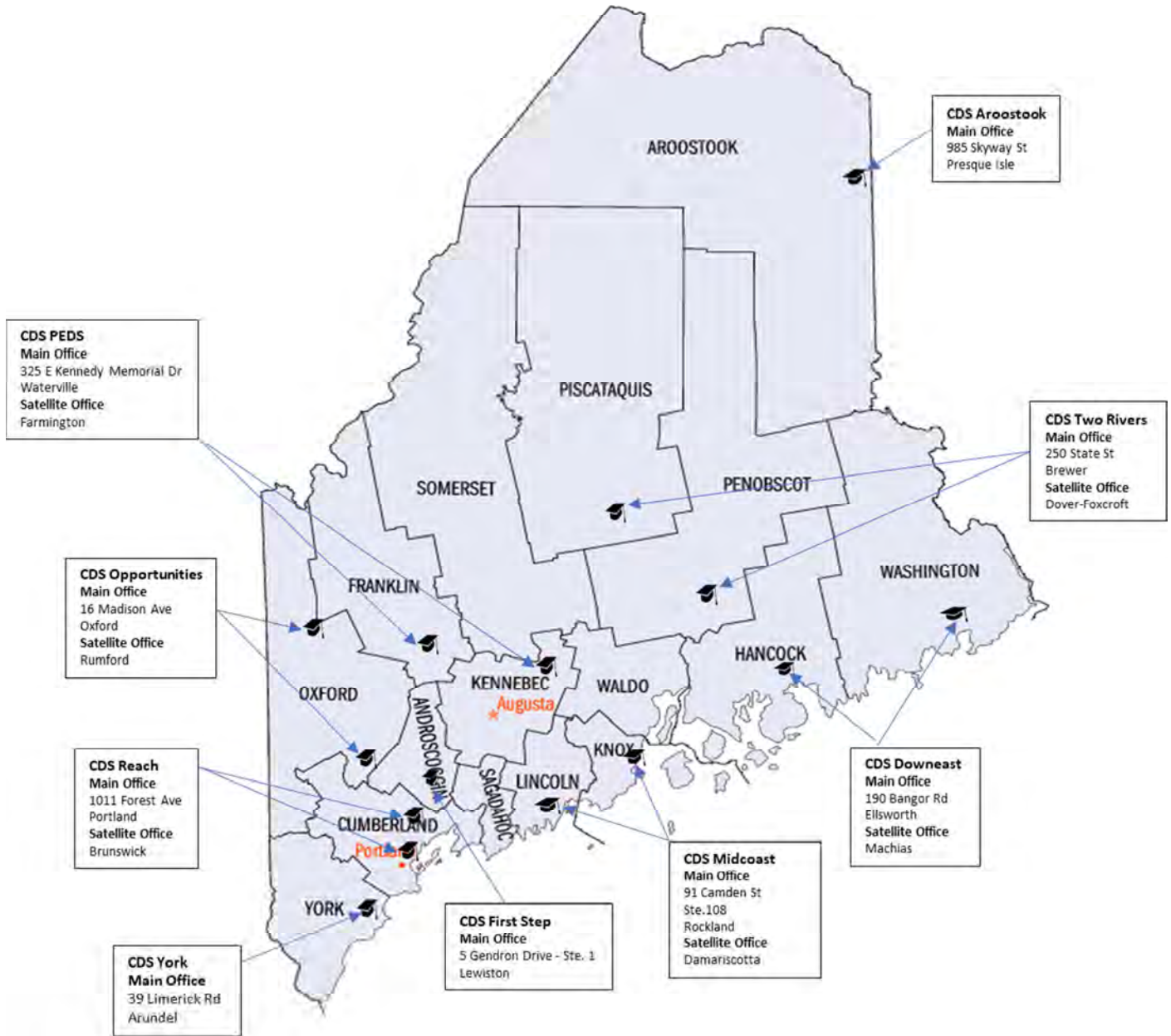
- (j) Beginning January 1, 2015, the total number of children who were referred in the prior year for support outside of the Child Development Services System under subsection 3-A, paragraph G and the number of children who received direct services in the prior year who were referred for support outside of the Child Development Services System under subsection 3-A, paragraph G; and

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

- (k) Beginning January 1, 2015, the number of children who received direct services in the prior year who received all of the services in their individualized family service plan or individualized education program and the number of children who received direct services in the prior year who received less than 90% of the services in their individualized family service plan or individualized education program;

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:



(a) *The total number of employees by function and the number of new employees hired in the prior fiscal year by function:*

Active Employees as of 06/30/2018 Job Title	16-17		17-18		New Hires in the Prior FY 17-18			
	Count	16-17 FTE	Count	17-18 FTE	Count	FTE	New	Replacements
Accounts Payable Coordinator	1	1.00	1	1.00	0	0	0	0
Accounts Payable Processor	3	3.00	3	2.80	0	0	0	0
Accounts Receivables-Ins Billing Specialist	1	1.00	1	1.00	0	0	0	0
Case Manager 3-5 Level I	20	19.21	22	21.21	10	9.75	2	8
Case Manager 3-5 Level II	48	45.78	41	39.60	4	4	1	3
Certified Occupational Therapy Assistant	2	0.99	2	1.36	1	1	0	1
Deputy Director	1	1.00	0	0.00	0	0	0	0
Director	7	7.00	7	7.00	0	0	0	0
Early Childhood SpecEd Program Manager	8	7.80	7	6.80	1	1	0	1
Early Intervention Program Manager	8	8.00	8	8.00	0	0	0	0
Ed Tech I	7	2.65	8	2.10	1	0.73	0	1
Ed Tech II	6	1.80	8	3.26	1	0.55	0	1
Ed Tech III	64	40.97	65	37.71	18	10.72	0	18
Educational Consultant	9	8.19	8	7.46	0	0	0	0
Finance Director	1	1.00	1	1.00	0	0	0	0
HR Generalist and Payroll Coordinator	1	1.00	1	1.00	0	0	0	0
Human Resources Assistant	2	2.00	2	2.00	0	0	0	0
Human Resources Director	1	1.00	1	1.00	0	0	0	0
Licensed Clinical Social Worker	2	2.00	2	2.00	0	0	0	0
Occupational Therapist	20	16.51	20	17.15	3	2.73	0	3
Office Operations Assistant	20	18.69	18	17.40	5	5	0	5
Office Operations Manager	10	9.73	9	8.23	1	1	0	1
Physical Therapist	5	3.59	5	3.59	0	0	0	0
Psychological Service Provider	1	0.73	1	0.73	0	0	0	0
Quality Assurance and Referral Coordinator	1	1.00	1	1.00	0	0	0	0
Quality Assurance Assistant	1	1.00	1	1.00	0	0	0	0
Quality Assurance Director	0	0.00	0	0.00	0	0	0	0
Reg Asst Site Dir/ECSPED Team Leader	1	1.00	1	1.00	0	0	0	0
Registered Nurse	0	0.00	0	0.00	0	0	0	0
Staff Accountant	1	1.00	1	1.00	0	0	0	0
Service Coordinator	28	27.40	25	24.00	4	4	0	4
Social Worker	2	2.00	2	2.00	0	0	0	0
Software and Training Support Specialist	0	0.00	0	0.00	0	0	0	0
Speech-Language Pathologist	19	15.24	18	14.04	1	1	1	0
Speech-Language Pathology Assistant	1	1.00	2	2.00	1	1	1	0
State Director*	1	1.00	1	1.00	0	0	0	0
State Early Childhood Sp Ed Tech Advisor*	1	1.00	1	1.00	0	0	0	0
State Early Intervention Tech Advisor	0	0.00	0	0.00	0	0	0	0
Teacher of Children with Disabilities	64	56.81	66	56.59	6	4.77	3	3
Total	368	313.09	360	298.03	57	47.25	8	49

(b) The **number of private providers that contracted** with the Child Development Services System to **provide direct services, including transportation services**, and the **number of contracted providers delivering each type of service** in the prior fiscal year:

Services	#	Notes
All provider contracts	334	Some contracts are for more than one service and contractors range from sole proprietor to those with numerous employees. There are 1396 individuals providing services under these 334 contracts.
Specially Designed Instruction	61	
Speech and Language Services	107	
Occupational Therapy Services	67	
Physical Therapy Services	45	
Transportation	23	
Other	130	Includes: Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters, and other specialty providers

(c) The **number of children who received direct services** provided by Child Development Services System **employees** in the prior fiscal year and the **number of children who received direct services** provided by **contracted private providers** in the prior fiscal year;

Services provided by	# of segments	%
CDS Employees	84,066	20%
Contracted Providers	326,786	80%
Total Service Segments	410,852	
Total Number of Children	8,655	

(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site;

	Total Enrollment	Children with IEP	% of enrollment with IEP
CDS Midcoast	59	55	93%
CDS Opportunities	19	15	79%
CDS Two Rivers	32	32	100%
	110	99	90%
*enrollment data as of 1/15/19			

Preschool classrooms operated solely by CDS for children ages three-five are located in Oxford, Dover-Foxcroft, Rumford, and Rockland.

(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;

Between 7/1/2017 and 6/30/2018, 616 children attended a public pre-k program (as indicated in the Child Information Network Connection (CINC) data system).

(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years;

- (a) *Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;*

Summary of site specific indicator data for FFY 2013 through FFY 2017. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>.

- (b) *Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;*

Summary of site specific indicator data for FFY 2013 through FFY 2017. Detailed information can be found in Annual Performance Reports located at <https://www.maine.gov/doe/cds/stateperformance>.

Part C- Early Intervention FFY 2016-2017 Data Summary by Regional Site

This reporting feature is not yet available in CINC the Child Information Network Connection (CINC) data system.

Part C- Early Intervention FFY 2013-2017 State Data Summary

(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance.>)

	FFY 2013 (%)			FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			FFY2017 (%)			Target		
C1 Timely Intervention	100			99.17			99.03			93.26			93.17			100		
C2 Natural Environments	99			99.89			98.79			98.40			99.23			95		
C3 Child Outcomes (0-2)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	45	54	61	55.4	67.73	67.24	59.52	71.69	67.97	64.03	73.59	68.34	64.24	67.99	70.54	53	60	53
Summary Statement 2	55	33	58	60.13	35.56	63.09	44.03	27.35	45.91	41.67	29.94	41.36	39.26	31.13	39.81	41	27	28
C4 Family Involvement	98	96	96	97.74	98.19	97.29	96.74	97.65	99.06	96.55	96.55	96.55	94.05	97.62	96.43	91	91	91
C5 Child Find 0-1	0.63			0.65			0.62			0.74			0.61					
C6 Child Find 0-3	2.17			2.3			2.34			2.43			2.39					
C7 Timely Evaluation	83			74.48			81.36			98.45			91.20			100		
C8 Transition	100	100	83	100	100	83.85	100	100	80.24	100	100	90.45	100	100	97.45	100	100	100

Part B/619- Early Childhood Special Education FFY2015-2016 Data Summary by Regional Site

This reporting feature is not yet available in CINC the Child Information Network Connection (CINC) data system.

Part B/619 - Early Childhood Special Education FFY 2013-2017 State Data Summary

(Detailed information can be found at <https://www.maine.gov/doe/cds/stateperformance.>)

	FFY 2013 (%)			FFY2014 (%)			FFY2015 (%)			FFY2016 (%)			FFY2017 (%)			Target		
B6 Least Restrictive Environment	65*		9*	58.42*		4.53*	58.36		0.87	56.13*		21.78*	47.69		24.37	A ≥ 53		B < 12.5
B7 Child Outcomes (3-5)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	60	69	55	71.79	72.87	66.38	69.42	75.37	66.88	72.36	75.30	68.74	67.54	69.16	64.53	64	67	59
Summary Statement 2	61	51	69	54.5	50.4	69.2	49.21	51.04	67.48	43.24	42.31	60.57	40.91	40.46	55.46	38	36	52
B8 Parent Involvement	97*			96.7*			97.34			*			96.81			91		
B11 Timely Evaluation	81*			82.8*			81.43			88.99*			90.09			100		
B12 Transition IEP by 3	99			99.33			99.67			81.62			80.00			100		

* Represents CDS data only.

(c) **Measures of productivity** for Child Development Services System **employees providing case management and direct services to children;**

Attendance Summary - Part B

Agency	# and % of Actual Sessions	# and % of Absences	# and % Provider Absence	# and % Family Absence
CDS Aroostook B	2116 and 72%	834 and 28%	589 and 71%	245 and 29%
CDS Downeast B	5601 and 82%	1226 and 18%	649 and 53%	577 and 47%
CDS First Step B	6088 and 78%	1723 and 22%	963 and 56%	760 and 44%
CDS Midcoast B	9968 and 80%	2512 and 20%	1048 and 42%	1464 and 58%
CDS Opportunities B	1515 and 82%	329 and 18%	118 and 36%	211 and 64%
CDS PEDS B	6138 and 82%	1342 and 18%	456 and 34%	886 and 66%
CDS REACH B	7155 and 84%	1363 and 16%	815 and 60%	548 and 40%
CDS Two Rivers B	7365 and 77%	2155 and 23%	1316 and 61%	839 and 39%
CDS York B	3727 and 84%	727 and 16%	389 and 54%	338 and 46%

Attendance Summary - Part C

Agency	# and % of Actual Sessions	# and % of Absences	# and % Provider Absence	# and % Family Absence
CDS Aroostook C	1824 and 78%	507 and 22%	189 and 37%	318 and 63%
CDS Downeast C	2486 and 88%	344 and 12%	85 and 25%	259 and 75%
CDS First Step C	6032 and 86%	946 and 14%	286 and 30%	660 and 70%
CDS Midcoast C	7187 and 84%	1420 and 16%	382 and 27%	1038 and 73%
CDS Opportunities C	3927 and 86%	658 and 14%	141 and 21%	517 and 79%
CDS PEDS C	4016 and 82%	859 and 18%	270 and 31%	589 and 69%
CDS REACH C	10463 and 88%	1445 and 12%	589 and 41%	856 and 59%
CDS Two Rivers C	3334 and 85%	572 and 15%	113 and 20%	459 and 80%
CDS York C	9364 and 91%	903 and 9%	228 and 25%	675 and 75%

(d) **Measures of per unit costs**, including the **average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers;**

Cost per hour	CDS Employee	Contracted Provider	Average Non-Standard Rates	# of Providers with NS Rate
Social Work	26.66	65.00	84.00	1
PT	35.42	50.40	84.33	9
Speech	32.47	68.52	76.57	20
OT	30.32	50.40	68.03	9

(e) **Beginning January 1, 2015, the average age, both in aggregate and by primary disability type, at which children who were born in the State began receiving services from the Child Development Services System and the average age, both in aggregate and by primary disability type, at which children who were born in the State and who were delivered at home began receiving services from the Child Development Services System;**

This reporting feature is not yet available in the Child Information Network Connection (CINC) data system.

- (f) *Any other performance goals and measures established by the Child Development Services System to monitor effectiveness, efficiency and the cost of the Child Development Services System, which may include results of surveys of parents and guardians on the quality and effectiveness of services;*

No additional information to report.

- (5) *Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and***

Collaboration with private providers, public schools, and community stakeholders continues to be a crucial piece in CDS' Part B Program's ability to provide necessary services to preschool-aged children with disabilities and their families. In the provision of Free Appropriate Public Education to eligible 3-to-5 year old children, CDS has continued its perennial contractual arrangements with special purpose preschools, contracted agencies, and contracted sole proprietors. In addition, CDS has made a concerted effort to expand the number of contracted SAUs providing services on CDS' behalf. For the '18 – '19 school year, CDS has experienced a more than 30% increase in the number of contracted SAUs, resulting in greater capacity to meet the needs of preschool age children with disabilities in a timely manner.

At the end of the '17 – '18 school year, a significant number of identified preschool age children had not received at least some of the services outlined on their Individualized Education Program (IEP). These unmet needs were present across sites, but most significant in Southern Maine. The root cause of this issue is a combination of several factors: (1) Poor CDS compensation which inhibits its ability to recruit and retain qualified personnel; (2) Limited capacity of contracted providers; (3) Historically low unemployment rates; (4) A statewide general shortage of qualified special education personnel for students 0 to 20, and (5) The exceptionally high cost of living in Southern Maine. It is anticipated that unmet needs will occur in the '18-'19 school year, but that these expanded contractual arrangements will result in a decrease in the number of children waiting for services.

CDS' Part C Early Intervention Program, which provides services to infants and toddlers with disabilities and their families, continues to collaborate with community stakeholders for the purposes of outreach and to ensure that the children and families that it serves are connected with needed supports. As with the Part B Program, CDS contracts with a number of agencies and sole proprietors to provide services to this population. The Part C Early Intervention Program also continues its strong collaborations with the Maine Autism Institute for Education and Research and the Maine Education Center for Deaf and Hard of Hearing. In May, 2019, Maine will host the Support-Based Home Visit Institute, conducted by Dr. Robin McWilliam, an internationally-recognized expert in early intervention. Dr. McWilliam continues to identify CDS' Part C Early Intervention Program as an international leader in the implementation of his Routines-Based Early Intervention – an evidence-based model for providing services to infants and toddlers with disabilities and their families. This Institute has been attended by Early Intervention professionals from across the United States and from as far away as Australia.

Currently, CDS' Part C Early Intervention Program struggles to provide timely services to infants and toddlers who require more intensive services, specifically those with an Autism Spectrum Disorder diagnoses. In addition, Maine's identification of infants, birth to 1, is the lowest in the U.S., while its identification of infants and toddlers, birth through 2, is the 9th lowest. Both of these issues reflect the impact of limited resources on CDS' Part C Early Intervention Program's ability to bring its services to the necessary scale.

At the site level, Lori Whittemore continues to act as Regional Site Director for both CDS REACH (Portland) and CDS Aroostook (Presque Isle). This arrangement has been in place since July of 2013 and has proven effective in providing adequate oversight to both CDS' largest and smallest sites.

Similarly, Greg Armandi continues to act, since October of 2013, as Regional Site Director of Both CDS Opportunities (Oxford) and CDS First Step (Lewiston). The two Regional Sites have found increased efficiency in sharing resources such as an Early Intervention Program Manager, an Early Childhood Special Education Program Manager, and splitting administrative office tasks. A reduction of square footage at the Oxford location resulted in a more than 30% savings in the Regional Site's lease costs.

CDS Two Rivers (Brewer) continues to operate under the direction of Amy Bragg. It also administers the Stepping Stones program, for eligible children 3-5, in Dover-Foxcroft. Although CDS Two Rivers continues to implement a program in collaboration with Penquis Head Start, a similar partnership with the Kennebec Valley Community Action Program (KVCAP) was unable to continue into the current school year.

CDS PEDS (Waterville), under the leadership of Barbara Browne, continues to partner with Educare Central Maine, which serves typically-developing 3-year olds as well as those with disabilities. The Regional Site has continued to partner with several SAUs to support the provision of speech/language to eligible children enrolled in public 4-year old programs. These partnerships, along with partnerships with community programs, have also been successful in assuring child attendance by providing necessary adult support in the classroom. In addition, CDS PEDS regular meetings with community programs such as Community Concepts and KVCAP have resulted in strong, mutually beneficial relationships.

Denise Howell, the Regional Site Director at CDS Downeast (Ellsworth) continues to work toward identifying areas of potential collaboration with community stakeholders in Washington and Hancock Counties. The resultant increase in referrals has necessitated working with provider agencies to increase the number of special purpose preschools available to eligible children.

CDS Midcoast (Rockland), under the leadership of Gail Page, has continued its provision of special education and related services in partnership with public 4-year old programs, Head Starts, and special purpose preschools. The Regional Site also operates a highly successful preschool program at its physical site. Currently, CDS Midcoast is in the process of finalizing the details of a partnership with RSU 13 which will result in an increased capacity to meet the needs of eligible children in the region.

Lisa-Kay Folk continues in her role as Regional Site Director at CDS York (Arundel) and has maintained collaborations with numerous Head Starts and public 4-year old programs in the site's catchment area. The site has also conducted significant outreach, which has helped to preserve the positive relationships that it enjoys with community stakeholders. The outreach includes a partnership with Biddeford and Dayton Public Schools. This partnership is partially funded by a Maine DOE EMBRACE grant and has resulted in significantly decreased the numbers of children waiting for speech services in York County. The Regional Site has also expanded its contracting with local SAUs to support the provision of related services (i.e. speech-language therapy, occupational therapy) to children receiving CDS services. CDS York has also taken the initiative to participate in the Biddeford Ready collaboration, through which Community Stakeholders work together to increase the literacy rates of children Birth to 3rd Grade.

(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]

Multiple trends, challenges, and opportunities currently impact or are expected to impact the costs, services, and service delivery methods of the CDS System. The most significant of these involve CDS' fiscal health, a shortage of qualified personnel, and legislative initiatives regarding services provided to eligible infants, toddlers and pre-school age children with disabilities.

As in FY18, the cost of the transportation for 3- to 5-year olds to and from services was a significant cost-driver. Although CDS utilizes MaineCare's Non-Emergency Transportation when possible, the capacity of that system, as well as its lack of reliability, act

as barriers to its full utilization. Consent to access MaineCare for the purposes of transportation is ultimately determined by the parent/caregiver and frustrating experiences such as rides arriving thirty minutes early or late, or not arriving at all, often result in parents/caregivers revoking consent to access MaineCare for the purposes of transportation.

The revocation of consent, the failure to give initial consent, or the absence of MaineCare coverage necessitates the use of contracted commercial transportation providers. While highly reliable, the use of these contracted commercial transportation providers tends to be exceptionally costly, at times unreasonably so. To address this issue, CDS has significantly revised its commercial transportation contracts and reimbursement structure. CDS has also increased its reimbursement rate for parent-provided transportation. As of January 1, 2019, a preliminary review of CDS expenditures reflected a \$387,000 decrease, from the same period in FY18, in the cost of commercial transportation.

In the current fiscal year, CDS also addressed a long-standing issue of excessive “nonstandard rates”, the subjective manner in which they were approved, and the resultant wide range of reimbursement that contracted providers received for the provision of the same service. CDS’ standard rates are based on current MaineCare reimbursement rates which are, at times, unacceptable for available providers. In approving FY19 contracts, CDS created a rubric for nonstandard rate requests that incorporated multiple variables to determine the approved rate. A maximum rate was set for individual services. In rare circumstances where services would otherwise be unavailable, the maximum rate was exceeded, but in general CDS retained the overwhelming majority of its contracted providers at its standard rate or at a nonstandard rate that was objectively determined and significantly more equitable across providers.

Specially Designed Instruction (SDI) is the core of CDS’ services for children 3- to 5-years old. The frequency and intensity of SDI as well as the setting in which SDI is delivered is determined by the child’s Individualized Education Program (IEP) team and specific to the needs of the child. SDI is sometimes provided in CDS-operated programs, but more often provided in a contracted regular early childhood or early childhood special education preschool setting or via itinerant staff. As the number of identified children has increased, so has the intensity of needs of those children. Specifically – and consistent with national trends - CDS’ identification of children with autism spectrum disorders continues to increase, resulting in a greater number of children requiring more intensive special education and related services.

Speech and Language Services is also a significant cost-driver for CDS and the service which experiences the most scarcity. As of June 30, 2018, 346 preschool-age children were waiting to receive more than 3,700 hours of speech therapy. To address this need and in anticipation of a Legislature-approved increase in the MaineCare reimbursement rate for this service, CDS increased its standard rate for speech and language services significantly at the beginning of its current contract cycle. This increase has resulted in a positive impact on the number of children waiting for speech and language services, specifically at the most impacted CDS Regional Sites: CDS REACH (Cumberland County) and CDS York. At the end of FY18, 13% of children served by CDS REACH and 9.5% of children served by CDS York were waiting to receive speech and language services. Currently, only 6% of children served by CDS REACH are waiting for speech and language services, while CDS York has no children waiting for speech and language services. However, as anticipated, the increase in the reimbursement rate for speech and language services and the timely delivery of the service has resulted in an increase in the cost of speech and language services to CDS.

CDS continues to actively pursue additional sources of revenue and to maximize the revenue that it receives from its current funding sources. Specifically, CDS has taken steps to ensure that when MaineCare or private insurance is available, relevant information is collected, entered into its database, and, with parent consent, accessed to cover the cost of services. As of January 1, 2019, CDS’ third party revenue has increased by 39% compared to the same time in FY18. Additional steps will be implemented in the coming year, which are expected to further increase CDS third party revenue.

In an effort to meet the needs of identified children, ages 3 to 5, CDS has made a concerted effort to increase the number of School Administrative Units (SAU)’s with which it contracts. In FY 18, 28 SAUs contracted with CDS. Currently, CDS has contracts with 40

SAUs. This has increased CDS' ability to meet the needs of identified children in a timely manner, enhanced collaboration between CDS and SAUs, and allowed SAU personnel to become familiar with their future students.

CDS continues to experience challenges with the recruitment and retention of qualified personnel. While SAUs experience similar challenges, CDS' are compounded by its compensation packages which lag significantly behind those of SAUs and medical practices. Due to CDS' inadequate compensation, the majority of positions which are vacant due to staff departures often remain unfilled. Currently, 15% of CDS positions are unfilled. In addition, last year's legislation which proposed the transfer of responsibility of services for eligible 3-to-5 year old children with disabilities to SAUs served as a catalyst for the departure of many CDS staff.

As of the writing of this report, new legislation has been submitted which proposes to transfer services for eligible 3-to-5- years olds with disabilities to SAUs. Details such as funding structure, timelines, the future of the Part C program, and the status of the CDS State IEU are unavailable at this time.

APPENDIX A (1 b)
Financial Information

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June FY2018	Budget FY2018	Variance FY2018		June FY2017	Budget FY2017	Variance FY2017		June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$5,520,827	\$6,038,257	(\$517,429)		\$5,611,570	\$6,237,298	(\$625,729)		\$5,318,058	\$5,976,277	(\$658,219)
CM/CF Travel	158,676	189,700	(31,024)		168,782	213,500	(44,718)		195,878	184,777	11,101
CM/CF Total	5,679,504	6,227,957	(548,453)		5,780,351	6,450,798	(670,447)		5,513,935	6,161,054	(647,119)
Special Instruction Evals	49,419	20,100	29,319		33,095	13,671	19,424		35,971	24,071	11,900
Special Instruction	7,128,886	5,010,699	2,118,187		6,913,560	5,195,598	1,717,962		7,198,722	5,438,806	1,759,916
LRE Space	428,587	442,000	(13,413)		509,994	501,000	8,994		474,190	547,500	(73,310)
MeCare Premiums	3,841	7,165	(3,324)		4,633	7,150	(2,517)		5,199	7,450	(2,251)
SI Salary & Benefits	5,377,238	6,603,613	(1,226,375)		5,848,399	6,838,233	(989,834)		5,839,033	7,771,655	(1,932,622)
Social Work Evals	14,935	18,450	(3,515)		4,231	11,100	(6,869)		14,389	8,040	6,349
Social Work Therapy	71,995	68,450	3,545		64,152	58,535	5,617		73,497	90,210	(16,713)
Social Work Sal & Benefits	264,899	274,381	(9,482)		326,728	332,587	(5,859)		323,198	301,549	21,649
Psychological Evals	543,674	348,800	194,874		407,300	444,000	(36,700)		387,994	274,637	113,357
Psych Therapy	19,058	28,400	(9,342)		46,999	49,200	(2,201)		76,203	68,500	7,703
PT Evals	29,987	25,080	4,907		27,966	25,000	2,966		30,973	16,900	14,073
Physical Therapy	280,972	237,300	43,672		243,660	203,500	40,160		255,210	229,500	25,710
PT Salary & Benefits	240,188	268,488	(28,300)		250,560	271,427	(20,867)		307,452	327,785	(20,333)
Speech Evals	326,766	220,748	106,018		303,224	280,848	22,376		305,383	178,032	127,351
Speech Therapy	2,243,321	1,909,676	333,645		2,378,132	1,775,750	602,382		2,312,476	1,401,414	911,062
ST Salary & Benefits	1,325,647	1,294,218	31,429		1,335,835	1,244,919	90,916		1,403,490	1,619,564	(216,074)
OT Evals	70,406	26,100	44,306		28,726	20,862	7,864		24,743	23,462	1,281
OT Therapy	552,434	406,460	145,974		452,269	407,485	44,784		482,288	351,500	130,788
OT Salary & Benefits	1,015,806	1,205,061	(189,255)		1,076,426	1,235,458	(159,032)		1,256,481	1,379,146	(122,665)
Audio Evals	38,001	44,200	(6,199)		43,742	46,300	(2,558)		59,106	42,045	17,061
Eye Evals	0	3,100	(3,100)		443	1,600	(1,157)		576	3,350	(2,774)
Medical/Nutrition Evals	9,881	1,850	8,031		2,060	27,900	(25,840)		21,440	47,400	(25,960)
All Other Evals	7,092	5,200	1,892		4,986	2,800	2,186		0	2,800	(2,800)
All Other Therapies	180,829	75,100	105,729		120,544	217,750	(97,206)		207,860	186,500	21,360
Team Meeting	422,339	322,350	99,989		418,069	350,500	67,569		467,254	291,500	175,754
Direct Support-Building Costs	686,892	594,819	92,073		315,539	854,100	(538,561)		625,481	625,175	306
Direct Support-Facilities	38	0	38		118	1,123,923	(1,123,805)		839,717	642,828	196,889
Staff Travel Direct Support	503,570	557,400	(53,830)		528,111	524,000	4,111		511,884	513,128	(1,244)
Child Transportation	155,941	92,130	63,811		111,871	119,000	(7,129)		118,928	127,484	(8,556)
Provider Transportation	1,228,451	887,710	340,741		1,168,850	931,500	237,350		1,166,223	608,398	557,825
Commercial Transportation	2,943,014	1,870,721	1,072,293		2,873,306	1,382,460	1,490,846		2,556,578	999,300	1,557,278
Instructional Supplies	18,006	30,432	(12,426)		10,740	34,667	(23,927)		16,021	36,028	(20,007)
Screening Supplies	24,698	48,500	(23,802)		31,216	60,500	(29,284)		57,638	50,000	7,638
Assistive Technology	72,853	35,300	37,553		17,766	62,700	(44,934)		98,081	48,000	50,081
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	11,000	(11,000)
Total Direct Service	26,279,665	22,984,002	3,295,663		25,903,247	24,656,022	1,247,225		27,553,679	24,294,657	3,259,023
Contract Admin/Monitoring	928,641	1,537,300	(608,659)		1,511,644	1,297,100	214,544		1,528,564	1,589,100	(60,536)
Staff Training	36,316	53,059	(16,743)		103,242	64,920	38,322		113,379	78,250	35,129
Site Director Salaries & Benefits	609,140	614,546	(5,406)		670,052	608,784	61,268		650,640	598,683	51,957
All Admin Salries & Benefits	2,027,837	2,383,806	(355,969)		2,404,049	2,580,597	(176,548)		2,575,931	2,686,260	(110,329)
Legal/Audit/Fiscal	189,044	151,500	37,544		163,181	139,500	23,681		164,167	186,000	(21,833)
Office Cleaning	67,302	84,666	(17,364)		80,462	6,670	73,792		23,337	24,764	(1,427)
Repairs & Maintenance	49,732	32,714	17,018		45,136	8,420	36,715		8,586	16,135	(7,549)
Rent	255,326	372,189	(116,863)		629,837	93,873	535,964		258,710	269,576	(10,866)
Equipment Rental	64,208	66,726	(2,518)		60,230	8,270	51,960		10,275	11,233	(958)
All Insurance	32,972	39,816	(6,845)		33,928	4,202	29,726		9,984	11,192	(1,209)
Postage	81,829	88,617	(6,788)		86,123	14,194	71,929		29,156	33,568	(4,411)
Telephone	165,871	207,888	(42,016)		251,858	52,494	199,365		59,225	51,298	7,927
Advertising	4,729	13,131	(8,402)		13,439	11,081	2,358		12,530	14,181	(1,651)
Staff & Admin Travel	72,422	80,500	(8,078)		99,057	87,450	11,607		135,975	86,100	49,875
Office Supplies	123,787	120,898	2,888		123,055	22,265	100,790		50,590	50,850	(261)
Equipment Repair & Maintenance	689,546	826,204	(136,657)		579,871	137,881	441,990		177,036	621,713	(444,677)
Electric/Heat/Water	81,969	75,500	6,469		76,204	10,384	65,820		43,404	29,265	14,139
Dues & Subscriptions	10,297	9,475	822		11,072	11,360	(288)		13,550	9,200	4,350
Capital Equipment	37,085	64,500	(27,415)		69,981	82,670	(12,689)		52,450	78,700	(26,250)
Payroll Fees	74,941	78,380	(3,439)		70,539	73,799	(3,260)		68,800	70,630	(1,830)
Other	718	5,594	(4,876)		4,642	5,470	(828)		8,654	500	8,154
Total Administration	5,603,712.66	6,907,010	(1,303,298)		7,087,802.41	5,321,385	1,766,217 *		5,994,944	6,517,200	(522,256)
TOTAL	\$ 37,562,881.50	\$ 36,									

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2018	FY2018	FY2018	FY2017	FY2017	FY2017	FY2016	FY2016	FY2016
Case Management/Child Find	\$ 283,221	\$ 337,572	\$ (54,351)	\$ 309,649	\$ 385,310	\$ (75,661)	\$ 317,677	\$ 405,615	\$ (87,938)
CM/CF Travel	18,277	20,000	(1,723)	18,278	21,000	(2,722)	21,935	20,000	1,935
CM/CF Total	301,497	357,572	(56,075)	327,927	406,310	(78,383)	339,611	425,615	(86,004)
Special Instruction Evals	2,586	1,200	1,386	975	500	475	36	2,000	(1,964)
Special Instruction	503,359	297,839	205,520	682,994	500,000	182,994	797,264	637,000	160,264
LRE Space	-	12,000	(12,000)	136	25,000	(24,864)	11,322	75,000	(63,678)
MeCare Premiums	-	200	(200)	94	400	(306)	290	500	(210)
SI Salary & Benefits	103,058	191,634	(88,576)	172,315	250,164	(77,849)	218,628	381,778	(163,150)
Social Work Evals	-	-	0	-	-	0	-	2,000	(2,000)
Social Work Therapy	-	-	0	-	-	0	-	30,000	(30,000)
Social Work Sal & Benefits	21,857	26,384	(4,527)	23,026	27,039	(4,013)	-	-	0
Psychological Evals	9,916	7,000	2,916	10,527	16,000	(5,473)	10,184	7,000	3,184
Psych Therapy	-	-	0	-	500	(500)	455	4,500	(4,045)
PT Evals	-	500	(500)	-	500	(500)	136	450	(314)
Physical Therapy	304	4,000	(3,696)	1,033	12,500	(11,467)	5,814	24,500	(18,686)
PT Salary & Benefits	-	-	0	-	-	0	-	-	0
Speech Evals	13,081	11,500	1,581	11,074	9,000	2,074	9,334	15,000	(5,666)
Speech Therapy	33,474	10,000	23,474	15,929	24,000	(8,071)	30,403	38,000	(7,597)
ST Salary & Benefits	73,347	74,441	(1,094)	75,865	76,388	(523)	73,114	137,728	(64,614)
OT Evals	5,816	3,300	2,516	4,098	2,000	2,098	1,387	2,000	(613)
OT Therapy	45,738	55,260	(9,522)	34,958	40,000	(5,042)	31,403	40,000	(8,598)
OT Salary & Benefits	-	-	0	3,006	55,009	(52,003)	59,687	104,134	(44,447)
Audio Evals	277	1,500	(1,223)	-	1,500	(1,500)	-	3,000	(3,000)
Eye Evals	-	500	(500)	-	500	(500)	-	1,000	(1,000)
Medical/Nutrition Evals	-	-	0	-	-	0	-	500	(500)
All Other Evals	-	-	0	-	1,000	(1,000)	-	1,000	(1,000)
All Other Therapies	19,860	-	19,860	675	15,000	(14,325)	14,805	1,000	13,805
Team Meeting	10,146	10,000	146	11,362	15,000	(3,638)	12,728	8,000	4,728
Direct Support-Building Costs	36,428	36,103	325	6,900	37,777	(30,877)	34,760	25,443	9,317
Direct Support-Facilities	-	-	0	-	87,364	(87,364)	62,976	53,345	9,631
Staff Travel Direct Support	19,491	27,000	(7,509)	22,264	26,000	(3,736)	26,693	40,000	(13,307)
Child Transportation	6,315	10,000	(3,685)	11,122	11,000	122	11,103	15,000	(3,897)
Provider Transportation	49,876	30,000	19,876	67,967	60,000	7,967	65,354	70,000	(4,646)
Commercial Transportation	112,894	55,000	57,894	86,093	71,000	15,093	80,146	110,000	(29,854)
Instructional Supplies	268	1,500	(1,232)	370	2,000	(1,630)	1,137	2,000	(863)
Screening Supplies	2,149	2,500	(351)	2,303	5,000	(2,697)	3,009	7,000	(3,991)
Assistive Technology	-	1,000	(1,000)	46	2,500	(2,454)	470	5,000	(4,530)
Contract Admin/Monitoring DS	-	-	-	-	-	-	-	-	-
Total Direct Service	1,070,241	870,361	199,880	1,245,131	1,374,641	(129,510)	1,562,638	1,843,878	(281,240)
Contract Admin/Monitoring	1,080	1,500	(420)	1,655	500	1,155	770	-	770
Staff Training	3,379	5,500	(2,121)	4,338	8,000	(3,662)	11,813	4,000	7,813
Site Director Salaries & Benefits	60,686	40,849	19,837	61,254	63,893	(2,639)	55,688	24,735	30,953
All Admin Salaries & Benefits	83,111	104,660	(21,549)	84,243	93,130	(8,887)	81,945	107,317	(25,372)
Legal/Audit/Fiscal	-	-	0	-	-	0	-	-	0
Office Cleaning	5,340	5,000	340	4,990	350	4,640	332	350	(18)
Repairs & Maintenance	5,388	5,000	388	5,034	385	4,649	333	280	53
Rent	2,392	2,712	(320)	31,320	2,843	28,477	2,097	1,915	182
Equipment Rental	3,892	4,500	(608)	3,768	245	3,523	252	235	16
All Insurance	1,279	2,000	(721)	1,362	105	1,257	81	126	(45)
Postage	3,525	3,000	525	3,028	140	2,888	221	329	(108)
Telephone	12,170	13,780	(1,610)	17,509	1,754	15,756	991	1,050	(59)
Advertising	655	1,500	(845)	1,738	2,000	(262)	1,990	1,000	990
Staff & Admin Travel	6,006	10,000	(3,994)	8,867	12,000	(3,133)	11,401	14,500	(3,099)
Office Supplies	5,266	5,500	(234)	4,674	350	4,324	409	420	(11)
Equipment Repair & Maint.	20,643	55,011	(34,367)	21,978	2,267	19,710	1,670	33,993	(32,323)
Electric/Heat/Water	18,115	20,000	(1,885)	18,150	980	17,170	8,458	1,120	7,338
Dues & Subscriptions	130	200	(70)	187	500	(313)	350	1,000	(650)
Capital Equipment	450	1,000	(550)	141	2,500	(2,359)	1,976	3,000	(1,024)
Payroll Fees	2,643	3,000	(357)	2,628	3,000	(372)	2,820	3,000	(180)
Other	186	-	186	-	-	0	-	-	0
Total Administration	236,336	284,712	(48,376)	276,863	194,942	81,921	183,598	198,370	(14,773)
TOTAL	\$ 1,608,074	\$ 1,512,645	\$ 95,429	\$ 1,849,921	\$ 1,975,893	\$ (125,972)	\$ 2,085,847	\$ 2,467,863	\$ (382,016)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June	Budget	Variance	June	Budget	Variance	June	Budget	Variance
	FY2018	FY2018	FY2018	FY2017	FY2017	FY2017	FY2016	FY2016	FY2016
Case Management/Child Find	\$373,230	\$432,315	(\$59,086)	\$419,832	\$470,166	(\$50,334)	\$429,941	\$445,031	(\$15,090)
CM/CF Travel	11,955	17,500	(5,545)	15,744	17,500	(1,756)	20,794	17,777	3,017
CM/CF Total	385,185	449,815	(64,631)	435,576	487,666	(52,090)	450,735	462,808	(12,073)
Special Instruction Evals	1,993	1,500	493	1,329	2,871	(1,542)	1,411	6,871	(5,460)
Special Instruction	233,309	137,860	95,449	264,177	134,186	129,991	304,153	179,146	125,007
LRE Space	78,332	100,000	(21,668)	123,822	140,000	(16,178)	103,957	145,000	(41,043)
MeCare Premiums	0	0	0	0	0	0	0	0	0
SI Salary & Benefits	629,796	739,924	(110,128)	646,164	759,566	(113,402)	641,939	771,300	(129,361)
Social Work Evals	0	0	0	0	0	0	0	0	0
Social Work Therapy	1,041	1,050	(9)	1,183	2,135	(952)	838	2,135	(1,298)
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	46,091	30,000	16,091	29,047	20,000	9,047	23,557	14,537	9,020
Psych Therapy	0	0	0	0	0	0	0	0	0
PT Evals	4,849	7,000	(2,151)	4,607	7,000	(2,393)	7,560	1,700	5,860
Physical Therapy	13,976	19,800	(5,824)	8,955	20,000	(11,045)	20,300	52,000	(31,700)
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	21,890	18,748	3,142	11,577	18,748	(7,171)	15,022	6,032	8,990
Speech Therapy	130,603	104,000	26,603	124,269	104,000	20,269	143,787	68,164	75,623
ST Salary & Benefits	0	0	0	0	0	0	15,884	53,615	(37,731)
OT Evals	106	0	106	362	362	(362)	69	362	(293)
OT Therapy	5,273	1,300	3,973	1,509	3,200	(1,691)	1,348	1,500	(152)
OT Salary & Benefits	124,022	155,238	(31,216)	161,912	167,553	(5,641)	135,114	168,887	(33,773)
Audio Evals	1,205	1,100	105	554	1,100	(546)	1,372	645	727
Eye Evals	0	400	(400)	0	400	(400)	0	400	(400)
Medical/Nutrition Evals	0	500	(500)	0	500	(500)	0	500	(500)
All Other Evals	0	0	0	0	0	0	0	0	0
All Other Therapies	6,330	5,000	1,330	(1,080)	45,000	(46,080)	44,978	60,000	(15,023)
Team Meeting	25,446	16,500	8,946	20,195	15,000	5,195	19,481	10,000	9,481
Direct Support-Building Costs	46,265	47,586	(1,321)	20,476	47,586	(27,110)	48,244	47,586	658
Direct Support-Facilities	0	0	0	70,054	70,054	(70,054)	76,989	44,408	32,581
Staff Travel Direct Support	56,398	76,400	(20,002)	85,845	78,000	7,845	73,670	75,128	(1,458)
Child Transportation	6,741	4,200	2,541	4,842	4,000	842	4,510	3,384	1,126
Provider Transportation	78,581	49,410	29,171	81,066	57,000	24,066	73,806	45,398	28,408
Commercial Transportation	151,773	75,000	76,773	204,592	45,000	159,592	212,978	30,300	182,678
Instructional Supplies	304	1,000	(696)	358	6,167	(5,809)	1,399	5,268	(3,869)
Screening Supplies	2,410	3,500	(1,090)	2,705	3,500	(795)	2,100	6,000	(3,900)
Assistive Technology	0	2,000	(2,000)	452	1,500	(1,048)	1,359	1,200	159
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	1,666,733	1,599,016	67,717	1,798,553	1,754,428	44,125	1,975,823	1,801,465	174,358
Contract Admin/Monitoring	0	0	0	0	0	0	1,920	2,500	(580)
Staff Training	2,161	4,000	(1,839)	3,463	4,000	(537)	5,665	3,000	2,665
Site Director Salaries & Benefits	72,753	74,120	(1,367)	77,241	74,908	2,333	71,467	72,843	(1,376)
All Admin Salries & Benefits	96,503	99,028	(2,525)	107,176	105,002	2,174	102,480	111,791	(9,311)
Legal/Audit/Fiscal	4,473	0	4,473	0	0	0	0	0	0
Office Cleaning	2,615	2,906	(291)	3,049	408	2,641	443	504	(62)
Repairs & Maintenance	3,377	2,944	433	2,903	658	2,245	832	1,070	(237)
Rent	7,014	6,556	458	32,241	7,214	25,026	6,556	7,214	(658)
Equipment Rental	5,538	2,226	3,312	3,569	276	3,293	286	367	(81)
All Insurance	2,787	3,567	(779)	2,675	49	2,626	275	375	(100)
Postage	4,645	3,717	928	3,784	461	3,323	658	658	(1)
Telephone	11,462	13,940	(2,478)	15,550	1,922	13,628	1,938	1,813	125
Advertising	681	1,231	(550)	701	1,231	(531)	729	1,231	(502)
Staff & Admin Travel	4,698	8,000	(3,302)	7,713	9,200	(1,487)	8,635	9,200	(565)
Office Supplies	6,946	6,399	547	6,226	922	5,304	1,221	1,580	(359)
Equipment Repair & Maintenance	60,872	61,474	(601)	49,667	5,924	43,743	6,018	53,431	(47,413)
Electric/Heat/Water	0	0	0	0	0	0	0	0	0
Dues & Subscriptions	308	1,000	(692)	542	1,100	(558)	799	1,000	(201)
Capital Equipment	3,150	5,500	(2,350)	3,330	5,500	(2,170)	3,167	5,500	(2,333)
Payroll Fees	6,248	5,930	318	5,069	5,930	(861)	4,940	5,930	(990)
Other	0	100	(100)	0	100	(100)	0	0	0
Total Administration	296,232	302,637	324,898	324,898	224,806	216,110	218,030	280,008	0
TOTAL	\$ 2,348,149	\$ 2,351,468	\$ 327,984	\$ 2,559,027	\$ 2,466,900	\$ 208,144	\$ 2,644,587	\$ 2,544,281	\$ 162,285

Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$703,859	\$781,943	(\$78,084)	\$771,678	\$845,764	(\$74,086)	\$798,845	\$876,902	(\$78,057)
CM/CF Travel	13,983	19,200	(5,217)	18,897	30,000	(11,103)	24,489	28,000	(3,511)
CM/CF Total	717,842	801,143	(83,301)	790,575	875,764	(85,189)	823,334	904,902	(81,568)
Special Instruction Evals	3,280	5,000	(1,720)	5,817	1,900	3,917	11,068	3,300	7,768
Special Instruction	858,762	861,000	(2,238)	845,046	996,974	(151,928)	1,074,956	900,000	174,956
LRE Space	2,063	7,000	(4,937)	10,197	21,000	(10,803)	24,795	13,500	11,295
MeCare Premiums	130	500	(370)	400	150	250	75	0	75
SI Salary & Benefits	733,277	852,822	(119,545)	817,144	890,900	(73,756)	767,894	893,170	(125,276)
Social Work Evals	353	250	103	274	400	(126)	276	100	176
Social Work Therapy	55	350	(295)	0	650	(650)	441	75	366
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	69,825	59,500	10,325	74,533	68,000	6,533	67,699	55,000	12,699
Psych Therapy	0	1,200	(1,200)	1,363	700	663	2,081	0	2,081
PT Evals	2,827	3,450	(624)	4,202	2,500	1,702	2,633	3,900	(1,267)
Physical Therapy	15,048	16,800	(1,752)	20,049	19,000	1,049	21,570	23,000	(1,430)
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	36,657	17,000	19,657	32,590	46,000	(13,410)	49,267	12,400	36,867
Speech Therapy	204,967	200,000	4,967	237,511	194,000	43,511	267,860	175,000	92,860
ST Salary & Benefits	224,326	233,200	(8,874)	186,758	187,642	(884)	142,998	178,231	(35,233)
OT Evals	11,150	10,700	450	8,384	5,200	3,184	4,585	9,500	(4,915)
OT Therapy	26,084	49,400	(23,316)	49,911	68,000	(18,089)	72,758	49,500	23,258
OT Salary & Benefits	57,209	52,007	5,202	51,576	90,670	(39,094)	132,227	161,032	(28,805)
Audio Evals	2,688	2,100	588	2,708	2,000	708	3,137	3,500	(363)
Eye Evals	0	200	(200)	(61)	0	(61)	61	0	61
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	1,000	(1,000)	782	0	782	0	0	0
All Other Therapies	5,314	12,500	(7,186)	14,444	9,500	4,944	12,598	6,000	6,598
Team Meeting	51,349	66,000	(14,651)	59,820	61,000	(1,180)	77,812	72,000	5,812
Direct Support-Building Costs	101,059	105,667	(4,608)	47,788	97,719	(49,931)	50,047	50,829	(782)
Direct Support-Facilities	0	0	0	0	127,649	(127,649)	53,576	35,073	18,503
Staff Travel Direct Support	46,584	57,000	(10,416)	52,279	70,000	(17,721)	53,772	45,000	8,772
Child Transportation	5,701	8,350	(2,649)	6,617	10,000	(3,383)	10,973	9,600	1,373
Provider Transportation	96,702	97,500	(798)	141,492	98,000	43,492	121,540	95,000	26,540
Commercial Transportation	636,510	603,721	32,789	778,465	419,460	359,005	863,075	308,000	555,075
Instructional Supplies	589	2,000	(1,411)	251	500	(249)	473	500	(27)
Screening Supplies	1,679	4,000	(2,321)	2,688	4,000	(1,312)	6,073	0	6,073
Assistive Technology	3,118	9,800	(6,682)	6,938	6,000	938	12,942	3,200	9,742
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	3,197,307	3,340,017	(142,710)	3,459,967	3,499,514	199,604	3,909,259	3,106,409	199,604
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	3,219	3,000	219	2,363	2,500	(137)	1,433	3,000	(1,567)
Site Director Salaries & Benefits	58,204	57,496	708	48,419	48,577	(158)	59,197	47,231	11,966
All Admin Salaries & Benefits	136,216	130,037	6,179	141,275	146,548	(5,273)	178,021	220,110	(42,089)
Legal/Audit/Fiscal	0	3,000	(3,000)	0	0	0	0	0	0
Office Cleaning	5,870	7,500	(1,630)	4,850	358	4,492	2,309	4,198	(1,889)
Repairs & Maintenance	263	250	13	137	97	40	255	233	22
Rent	10,839	11,333	(494)	74,290	10,481	63,810	69,979	71,072	(1,093)
Equipment Rental	3,041	3,000	41	2,582	242	2,340	1,271	1,632	(361)
All Insurance	351	5,500	(5,149)	4,064	0	4,064	1,999	2,119	(120)
Postage	11,720	11,200	520	10,871	1,356	9,515	10,655	9,912	744
Telephone	11,421	29,992	(18,571)	21,275	1,924	19,351	6,617	9,025	(2,408)
Advertising	19	1,500	(1,481)	1,330	800	530	660	0	660
Staff & Admin Travel	428	2,000	(1,572)	3,608	5,500	(1,892)	5,486	5,200	286
Office Supplies	12,254	15,000	(2,746)	12,017	1,453	10,564	9,880	10,261	(382)
Equipment Repair & Maintenance	80,184	95,006	(14,821)	70,143	7,437	62,706	38,524	68,503	(29,980)
Electric/Heat/Water	10,805	13,000	(2,195)	12,009	823	11,185	6,921	8,746	(1,825)
Dues & Subscriptions	45	0	45	0	270	(270)	225	0	225
Capital Equipment	1,325	6,500	(5,176)	9,450	4,370	5,080	5,453	2,500	2,953
Payroll Fees	7,860	7,900	(40)	6,788	8,369	(1,581)	7,996	7,000	996
Other	0	200	(200)	0	100	(100)	0	0	0
Total Administration	354,063	403,414	(49,350)	425,473	241,206	184,267	406,880	470,743	(63,863)
TOTAL	\$ 4,269,212	\$ 4,544,574	\$ (275,361)	\$ 4,676,016	\$ 4,616,484	\$ 59,532	\$ 5,139,472	\$ 4,482,054	\$ 657,418

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Midcoast

	June FY2018	Budget FY2018	Variance FY2015	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$634,755	\$694,820	(\$60,065)	\$663,883	\$751,295	(\$87,412)	\$621,826	\$665,358	(\$43,532)
CM/CF Travel	17,575	22,000	(4,425)	18,606	20,000	(1,394)	21,288	20,000	1,288
CM/CF Total	652,331	716,820	(64,489)	682,489	771,295	(88,806)	643,114	685,358	(42,244)
Special Instruction Evals	16,021	0	16,021	6,856	0	6,856	9,063	5,000	4,063
Special Instruction	633,918	400,000	233,918	719,645	424,199	295,446	604,485	450,000	154,485
LRE Space	198,999	150,000	48,999	191,084	100,000	91,084	171,811	100,000	71,811
MeCare Premiums	0	0	0	0	0	0	0	0	0
SI Salary & Benefits	704,719	1,050,013	(345,294)	865,092	1,113,524	(248,432)	782,510	1,052,042	(269,532)
Social Work Evals	4,663	5,000	(337)	910	1,000	(90)	793	0	793
Social Work Therapy	5,253	0	5,253	1,417	5,000	(3,583)	10,168	5,000	5,168
Social Work Sal & Benefits	0	0	0	10,277	19,860	(9,583)	78,052	72,310	5,742
Psychological Evals	25,817	10,000	15,817	8,714	20,000	(11,286)	26,148	33,000	(6,852)
Psych Therapy	0	0	0	0	0	0	2,675	0	2,675
PT Evals	0	0	0	349	0	349	327	250	77
Physical Therapy	2,129	10,000	(7,871)	14,226	2,000	12,226	6,439	8,000	(1,561)
PT Salary & Benefits	61,969	68,145	(6,176)	67,245	71,207	(3,962)	67,050	68,111	(1,061)
Speech Evals	17,975	10,000	7,975	13,484	7,500	5,984	11,061	5,000	6,061
Speech Therapy	135,340	85,000	50,340	133,639	45,000	88,639	102,770	45,000	57,770
ST Salary & Benefits	467,252	252,833	214,419	476,434	299,463	176,971	478,360	315,258	163,102
OT Evals	2,571	3,000	(429)	3,429	600	2,829	2,920	3,000	(80)
OT Therapy	32,820	6,000	26,820	22,433	6,785	15,648	20,477	10,000	10,477
OT Salary & Benefits	136,617	134,571	2,046	140,063	146,179	(6,116)	144,031	147,940	(3,909)
Audio Evals	3,516	1,500	2,016	2,740	1,500	1,240	3,975	1,500	2,475
Eye Evals	0	0	0	0	0	0	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	714	0	714	0	0	0	0	0	0
All Other Therapies	9,621	1,000	8,621	16,110	1,000	15,110	9,807	1,000	8,807
Team Meeting	19,857	10,000	9,857	28,565	12,000	16,565	32,481	12,000	20,481
Direct Support-Building Costs	142,205	147,965	(5,760)	59,316	129,483	(70,167)	135,746	133,247	2,499
Direct Support-Facilities	0	0	0	0	143,210	(143,210)	143,612	72,948	70,664
Staff Travel Direct Support	79,121	70,000	9,121	79,541	70,000	9,541	76,284	70,000	6,284
Child Transportation	9,690	4,000	5,690	6,447	2,500	3,947	3,378	3,000	378
Provider Transportation	55,556	26,000	29,556	38,373	30,000	8,373	46,587	20,000	26,587
Commercial Transportation	336,120	175,000	161,120	301,534	75,000	226,534	120,164	100,000	20,164
Instructional Supplies	2,769	4,000	(1,231)	3,935	6,000	(2,065)	5,160	5,000	160
Screening Supplies	1,894	5,000	(3,106)	4,036	5,000	(964)	7,812	6,000	1,812
Assistive Technology	132	1,000	(868)	150	2,000	(1,850)	2,115	3,600	(1,485)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	3,107,259	2,630,027	477,232	3,216,044	2,740,010	62,093	3,106,262	2,748,206	62,093
Contract Admin/Monitoring	0	0	0	0	0	0	0	0	0
Staff Training	4,466	2,000	2,466	3,659	3,000	659	6,863	7,500	(637)
Site Director Salaries & Benefits	81,387	81,932	(545)	89,824	86,893	2,931	86,158	87,652	(1,494)
All Admin Salaries & Benefits	103,882	121,043	(17,161)	140,353	153,436	(13,083)	144,986	140,321	4,665
Legal/Audit/Fiscal	4,442	0	4,442	0	1,000	0	0	5,000	(5,000)
Office Cleaning	12,122	11,000	1,121	11,657	642	11,015	698	642	55
Repairs & Maintenance	1,487	1,500	(13)	1,125	117	1,008	35	70	(35)
Rent	8,821	9,178	(357)	92,073	8,410	83,663	8,420	8,265	155
Equipment Rental	10,476	11,000	(524)	10,477	650	9,827	608	642	(34)
All Insurance	5,184	7,000	(1,816)	5,350	300	5,050	242	279	(37)
Postage	7,098	7,000	98	7,177	300	6,877	357	409	(51)
Telephone	21,566	33,720	(12,154)	32,856	1,573	31,283	1,331	1,168	162
Advertising	964	900	64	966	1,000	(34)	2,508	1,000	1,508
Staff & Admin Travel	561	2,000	(1,439)	2,684	7,500	(4,816)	8,103	7,500	603
Office Supplies	14,804	15,000	(196)	14,494	900	13,594	983	730	252
Equipment Repair & Maintenance	92,634	116,735	(24,101)	81,588	4,088	77,500	4,187	80,469	(76,282)
Electric/Heat/Water	8,586	8,000	586	8,133	500	7,633	468	467	0
Dues & Subscriptions	581	500	81	400	750	(350)	804	1,000	(196)
Capital Equipment	654	5,000	(4,346)	3,948	2,000	1,948	3,977	5,000	(1,023)
Payroll Fees	11,195	11,000	196	9,881	9,500	381	10,075	9,500	575
Other	0	250	(250)	0	0	0	0	0	0
Total Administration	390,910	444,758	(53,848)	516,645	282,560	234,085	280,802	357,615	(76,813)
TOTAL	\$ 4,150,499	\$ 3,791,605	\$ 358,894	\$ 4,415,178	\$ 3,793,865	\$ 621,313	\$ 4,030,178	\$ 3,791,179	\$ 238,999

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$310,752	\$341,879	(\$31,127)	\$325,122	\$399,045	(\$73,923)	\$352,833	\$430,561	(\$77,728)
CM/CF Travel	10,812	17,000	(6,188)	9,504	20,000	(10,496)	14,806	16,000	(1,194)
CM/CF Total	321,563	358,879	(37,316)	334,626	419,045	(84,419)	367,639	446,561	(78,922)
Special Instruction Evals	2,240	1,500	740	0	1,500	(412)	1,850	1,500	350
Special Instruction	272,853	263,000	9,853	224,705	300,000	(75,295)	296,049	420,000	(123,951)
LRE Space	2,516	1,000	1,516	215	2,000	(1,785)	985	3,000	(2,015)
MeCare Premiums	0	500	(500)	0	0	0	0	0	0
SI Salary & Benefits	379,776	377,637	2,139	440,514	509,896	(69,382)	547,647	672,228	(124,581)
Social Work Evals	0	150	(150)	104	100	4	88	100	(12)
Social Work Therapy	0	800	(800)	578	0	578	0	0	0
Social Work Sal & Benefits	0	0	0	0	0	0	0	0	0
Psychological Evals	38,138	11,500	26,638	13,880	28,000	(14,120)	21,027	30,100	(9,073)
Psych Therapy	0	1,200	(1,200)	0	8,000	(8,000)	4,521	0	4,521
PT Evals	12	1,500	(1,488)	162	4,500	(4,338)	4,732	3,600	1,132
Physical Therapy	6,942	27,600	(20,658)	3,596	16,000	(12,404)	30,398	37,000	(6,602)
PT Salary & Benefits	14,098	25,735	(11,637)	16,671	25,589	(8,918)	10,274	25,007	(14,733)
Speech Evals	26,732	15,500	11,232	25,276	16,000	9,276	19,430	9,000	10,430
Speech Therapy	99,520	88,000	11,520	81,833	88,500	(6,667)	108,331	87,000	21,331
ST Salary & Benefits	76,866	93,110	(16,244)	78,356	95,074	(16,718)	85,079	95,900	(10,821)
OT Evals	4,348	2,400	1,948	1,583	1,400	183	1,834	1,400	434
OT Therapy	23,653	33,000	(9,347)	11,067	50,000	(38,933)	62,670	35,000	27,670
OT Salary & Benefits	52,812	53,179	(367)	51,847	54,420	(2,573)	97,847	99,846	(1,999)
Audio Evals	841	1,000	(159)	282	2,000	(1,718)	2,297	1,200	1,097
Eye Evals	0	250	(250)	0	0	0	0	0	0
Medical/Nutrition Evals	9,881	250	9,631	0	0	0	0	0	0
All Other Evals	598	1,500	(902)	646	0	646	0	0	0
All Other Therapies	3,666	3,600	66	2,189	10,000	(7,811)	3,186	24,000	(20,814)
Team Meeting	19,177	21,000	(1,823)	18,584	24,000	(5,416)	28,308	22,000	6,308
Direct Support-Building Costs	116,250	0	116,250	44,714	117,150	(72,436)	59,010	58,941	69
Direct Support-Facilities	0	0	0	0	115,822	(115,822)	58,487	50,227	8,260
Staff Travel Direct Support	26,014	32,000	(5,986)	28,216	23,000	5,216	26,662	33,000	(6,338)
Child Transportation	40,014	13,500	26,514	14,338	8,000	6,338	10,898	22,000	(11,102)
Provider Transportation	66,012	74,000	(7,988)	77,093	77,000	93	84,751	57,000	27,751
Commercial Transportation	117,123	187,000	(69,877)	203,387	185,000	18,387	195,581	150,000	45,581
Instructional Supplies	1,050	1,000	50	501	1,000	(499)	471	2,700	(2,229)
Screening Supplies	782	1,500	(718)	1,061	2,000	(939)	3,206	1,500	1,706
Assistive Technology	6,688	4,500	2,188	3,777	1,700	2,077	5,196	1,000	4,196
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	1,408,604	1,338,411	70,193	1,346,265	1,767,651	(421,386)	1,770,816	1,944,250	(173,433)
Contract Admin/Monitoring	150	4,500	(4,350)	0	0	0	126	0	126
Staff Training	1,764	1,800	(36)	2,143	3,000	(857)	3,199	3,000	199
Site Director Salaries & Benefits	37,684	38,409	(725)	48,419	48,464	(45)	59,128	47,231	11,897
All Admin Salaries & Benefits	130,109	136,235	(6,126)	156,351	170,841	(14,490)	144,495	187,321	(42,826)
Legal/Audit/Fiscal	0	1,000	(1,000)	0	0	0	0	0	0
Office Cleaning	17,177	30,000	(12,823)	28,317	1,939	26,378	13,993	13,202	791
Repairs & Maintenance	10,439	8,000	2,439	6,989	465	6,524	3,320	3,802	(483)
Rent	9,774	127,000	(117,226)	76,725	9,850	66,875	66,036	65,959	77
Equipment Rental	5,482	10,000	(4,518)	6,777	543	6,234	3,769	2,905	864
All Insurance	2,146	3,400	(1,254)	2,518	0	2,518	1,480	1,919	(439)
Postage	5,253	6,700	(1,447)	6,317	388	5,929	3,304	4,383	(1,079)
Telephone	11,097	16,456	(5,359)	14,388	12,219	2,169	7,591	5,703	1,887
Advertising	74	1,500	(1,426)	1,533	700	833	517	700	(183)
Staff & Admin Travel	1,527	2,500	(973)	1,670	2,500	(830)	2,574	2,700	(126)
Office Supplies	9,869	10,000	(131)	9,481	698	8,783	5,819	7,393	(1,574)
Equipment Repair & Maintenance	40,881	46,897	(6,016)	36,417	45,494	(9,077)	21,318	52,872	(31,554)
Electric/Heat/Water	23,368	18,000	5,368	15,130	1,551	13,579	13,464	13,202	262
Dues & Subscriptions	122	350	(228)	264	600	(336)	495	300	195
Capital Equipment	6,685	1,000	5,685	724	2,000	(1,276)	2,017	14,000	(11,983)
Payroll Fees	4,768	5,300	(532)	4,350	6,000	(1,650)	5,355	6,700	(1,345)
Other	6	4,500	(4,494)	0	0	0	5	50	(45)
Total Administration	318,376	473,547	(155,170)	418,512	307,253	111,259	358,005	433,343	(75,338)
TOTAL	\$ 2,048,544	\$ 2,170,837	\$ (122,294)	\$ 2,099,403	\$ 2,493,949	\$ (394,546)	\$ 2,496,460	\$ 2,824,153	\$ (327,694)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – PEDS

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$650,765	\$659,835	(\$9,070)	\$638,517	\$638,708	(\$191)	\$547,575	\$534,753	\$12,822
CM/CF Travel	10,505	13,000	(2,495)	10,531	15,000	(4,469)	8,577	15,000	(6,423)
CM/CF Total	661,270	672,835	(11,565)	649,048	653,708	649,048	556,153	549,753	556,153
Special Instruction Evals	613	1,000	(387)	1,218	900	318	466	900	(435)
Special Instruction	299,288	164,000	135,288	204,277	135,000	69,277	199,356	125,500	73,856
LRE Space	8,110	15,000	(6,890)	795	80,000	(79,206)	4,350	80,000	(75,650)
MeCare Premiums	201	1,000	(799)	215	2,000	(1,785)	1,113	2,800	(1,687)
SI Salary & Benefits	663,658	858,009	(194,351)	670,578	753,330	(82,752)	730,723	1,015,759	(285,036)
Social Work Evals	1,215	4,000	(2,785)	2,612	4,500	(1,888)	4,455	3,000	1,455
Social Work Therapy	0	1,000	(1,000)	130	3,000	(2,870)	671	6,500	(5,829)
Social Work Sal & Benefits	34,431	34,737	(307)	37,520	38,601	(1,081)	32,900	0	32,900
Psychological Evals	39,168	25,000	14,168	27,948	25,000	2,948	22,283	15,000	7,283
Psych Therapy	0	5,000	(5,000)	8,946	0	8,946	1,507	0	1,507
PT Evals	3,023	6,000	(2,978)	7,100	5,000	2,100	9,116	700	8,416
Physical Therapy	22,887	30,000	(7,113)	36,438	25,000	11,438	23,820	12,500	11,320
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	25,780	15,000	10,780	17,034	0	17,034	919	0	919
Speech Therapy	148,345	134,000	14,345	161,212	90,000	71,212	118,807	41,000	77,807
ST Salary & Benefits	121,409	102,420	18,988	117,374	186,666	(69,292)	191,215	248,542	(57,328)
OT Evals	186	1,000	(814)	35	3,500	(3,465)	0	0	0
OT Therapy	4,833	5,500	(667)	13,123	5,500	7,623	1,097	0	1,097
OT Salary & Benefits	107,199	106,968	231	102,788	104,039	(1,251)	102,009	104,553	(2,544)
Audio Evals	2,042	3,000	(958)	2,985	500	2,485	1,944	4,500	(2,556)
Eye Evals	0	250	(250)	190	0	190	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	0	0	0	600	(600)	0	600	(600)
All Other Therapies	11,514	10,000	1,514	3,938	55,000	(51,062)	31,856	45,500	(13,644)
Team Meeting	36,304	35,000	1,304	44,692	29,000	15,692	45,313	23,500	21,813
Direct Support-Building Costs	97,228	100,139	(2,911)	7,210	73,564	(66,354)	13,089	13,389	(300)
Direct Support-Facilities	0	0	0	0	81,746	(81,746)	15,242	7,811	7,431
Staff Travel Direct Support	83,266	85,000	(1,734)	73,572	80,000	(6,428)	66,419	90,000	(23,581)
Child Transportation	8,017	12,000	(3,983)	9,742	14,500	(4,758)	4,614	13,000	(8,386)
Provider Transportation	137,090	85,000	52,090	98,344	90,000	8,344	133,534	26,000	107,534
Commercial Transportation	100,200	40,000	60,200	54,300	60,000	(5,700)	65,557	30,000	35,557
Instructional Supplies	596	8,000	(7,404)	1,234	4,000	(2,766)	714	5,260	(4,546)
Screening Supplies	2,190	3,000	(810)	2,762	10,000	(7,238)	6,429	8,000	(1,571)
Assistive Technology	432	1,000	(568)	30	8,000	(7,970)	11,602	3,500	8,102
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	1,959,225	1,892,023	67,202	1,708,342	1,968,946	(260,604)	1,841,118	1,927,815	(86,696)
Contract Admin/Monitoring	2,356	0	2,356	4,040	0	4,040	3,271	0	3,271
Staff Training	2,864	6,100	(3,236)	2,003	7,850	(5,847)	2,459	6,750	(4,291)
Site Director Salaries & Benefits	56,918	78,986	(22,068)	99,655	41,085	58,570	85,075	85,665	(590)
All Admin Salries & Benefits	119,659	125,770	(6,111)	131,701	125,625	6,076	160,495	158,602	1,893
Legal/Audit/Fiscal	313	2,000	(1,688)	7,235	0	7,235	1,500	0	1,500
Office Cleaning	0	0	0	166	182	(16)	2,635	3,391	(756)
Repairs & Maintenance	471	0	471	4,165	212	3,953	1,044	1,357	(312)
Rent	17,347	17,866	(519)	112,081	13,125	98,956	72,924	74,595	(1,671)
Equipment Rental	2,300	0	2,300	927	379	548	912	1,272	(359)
All Insurance	3,286	0	3,286	3,486	484	3,001	2,672	3,163	(490)
Postage	6,548	0	6,548	5,341	908	4,432	4,477	7,206	(2,729)
Telephone	12,398	7,560	4,838	27,354	1,926	25,428	12,583	11,022	1,562
Advertising	104	500	(396)	1,046	0	1,046	699	0	699
Staff & Admin Travel	847	2,500	(1,653)	836	4,000	(3,164)	4,211	2,500	1,711
Office Supplies	11,288	0	11,288	10,919	1,968	8,950	13,327	12,717	609
Equipment Repair & Maintenance	61,444	81,435	(19,991)	48,728	7,693	41,035	46,395	56,393	(9,999)
Electric/Heat/Water	2,932	0	2,932	3,515	833	2,682	871	848	23
Dues & Subscriptions	192	0	192	767	900	(133)	896	400	496
Capital Equipment	809	13,000	(12,191)	26,815	36,300	(9,485)	3,787	7,700	(3,913)
Payroll Fees	7,281	7,000	281	5,949	7,000	(1,051)	6,571	7,000	(429)
Other	0	0	0	0	0	0	0	0	0
Total Administration	309,358	342,718	(33,360)	496,728	250,469	246,258	426,805	440,581	(13,775)
TOTAL	\$ 2,929,853	\$ 2,907,576	\$ 22,277	\$ 2,854,117	\$ 2,873,123	\$ (19,006)	\$ 2,824,076	\$ 2,918,148	\$ (94,072)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$1,074,230	\$1,203,568	(\$129,338)	\$1,065,717	\$1,288,568	(\$222,851)	\$996,462	\$1,160,980	(\$164,518)
CM/CF Travel	24,985	27,000	(2,015)	24,737	25,000	(263)	25,189	22,000	3,189
CM/CF Total	1,099,215	1,230,568	(131,353)	1,090,454	1,313,568	(223,114)	1,021,650	1,182,980	(161,330)
Special Instruction Evals	19,053	6,000	13,053	10,053	3,000	7,053	5,558	1,500	4,058
Special Instruction	2,058,142	1,560,000	498,142	1,931,181	1,400,000	531,181	1,792,170	1,350,000	442,170
LRE Space	95,900	112,000	(16,100)	156,251	100,000	56,251	136,200	85,000	51,200
MeCare Premiums	3,275	4,800	(1,525)	3,759	3,200	559	3,353	3,000	353
SI Salary & Benefits	852,365	949,856	(97,491)	855,774	996,601	(140,827)	715,181	1,069,956	(354,775)
Social Work Evals	8,705	8,000	705	226	3,000	(2,774)	4,938	2,500	2,438
Social Work Therapy	25,288	30,000	(4,712)	12,589	25,000	(12,411)	17,872	40,000	(22,128)
Social Work Sal & Benefits	90,840	89,063	1,777	103,516	90,746	12,770	72,896	88,554	(15,658)
Psychological Evals	177,588	95,000	82,588	110,051	65,000	45,051	97,093	40,000	57,093
Psych Therapy	3,150	1,000	2,150	545	0	545	733	0	733
PT Evals	13,026	3,980	9,046	6,421	2,000	4,421	2,901	3,000	(99)
Physical Therapy	88,757	40,000	48,757	47,580	40,000	7,580	43,603	20,000	23,603
PT Salary & Benefits	109,056	118,698	(9,642)	113,215	113,245	(30)	161,721	169,122	(7,401)
Speech Evals	120,764	104,000	16,764	123,797	100,000	23,797	115,029	85,000	30,029
Speech Therapy	875,275	812,700	62,575	934,287	680,000	254,287	751,650	525,000	226,650
ST Salary & Benefits	59,137	59,568	(431)	59,924	59,546	378	118,974	171,421	(52,447)
OT Evals	17,247	2,700	14,547	5,632	3,600	2,032	8,939	5,000	3,939
OT Therapy	237,829	175,000	62,829	191,053	118,500	72,553	152,479	113,000	39,479
OT Salary & Benefits	221,122	246,267	(25,145)	237,437	239,341	(1,904)	229,757	234,581	(4,824)
Audio Evals	20,810	24,000	(3,190)	25,381	30,000	(4,619)	33,369	22,000	11,369
Eye Evals	0	1,000	(1,000)	0	500	(500)	0	1,500	(1,500)
Medical/Nutrition Evals	0	1,000	(1,000)	177	27,000	(26,823)	21,440	45,000	(23,560)
All Other Evals	1,666	1,000	666	748	1,000	(252)	0	0	0
All Other Therapies	59,679	25,000	34,679	48,393	60,000	(11,607)	67,036	30,000	37,036
Team Meeting	153,358	100,000	53,358	136,502	105,000	31,502	148,537	90,000	58,537
Direct Support-Building Costs	0	7,018	(7,018)	0	172,226	(172,226)	130,463	135,203	(4,740)
Direct Support-Facilities	0	0	0	0	244,863	(244,863)	177,007	119,004	58,003
Staff Travel Direct Support	62,720	75,000	(12,280)	66,068	55,000	11,068	64,722	55,000	9,722
Child Transportation	15,759	11,500	4,259	12,309	18,000	(5,691)	20,438	14,000	6,438
Provider Transportation	406,834	299,000	107,834	370,416	250,000	120,416	324,471	165,000	159,471
Commercial Transportation	759,039	400,000	359,039	470,446	300,000	170,446	405,327	111,000	294,327
Instructional Supplies	7,092	4,000	3,092	1,701	5,000	(3,299)	1,398	10,000	(8,602)
Screening Supplies	5,189	18,000	(12,811)	5,484	18,000	(12,516)	15,870	10,000	5,870
Assistive Technology	1,448	5,000	(3,552)	2,047	28,000	(25,953)	22,910	10,500	12,410
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	10,000	(10,000)
Total Direct Service	6,570,113	5,390,150	1,179,963	6,042,962	5,357,368	685,594	5,864,032	4,834,841	1,029,191
Contract Admin/Monitoring	0	16,500	(16,500)	12,340	0	12,340	0	0	0
Staff Training	3,782	6,500	(2,718)	3,130	7,500	(4,370)	5,487	7,500	(2,013)
Site Director Salaries & Benefits	80,678	81,140	(462)	81,796	81,761	35	76,347	74,517	1,830
All Admin Salries & Benefits	176,867	201,957	(25,090)	202,780	205,662	(2,882)	211,777	207,057	4,720
Legal/Audit/Fiscal	20,000	0	20,000	0	0	0	0	0	0
Office Cleaning	6,772	6,500	272	9,281	744	8,537	798	744	54
Repairs & Maintenance	1,963	3,000	(1,037)	2,964	595	2,369	219	595	(376)
Rent	169,550	163,779	5,771	163,911	13,850	150,061	10,491	10,872	(381)
Equipment Rental	9,002	13,500	(4,498)	10,902	1,265	9,637	1,047	1,265	(218)
All Insurance	8,477	6,600	1,877	4,932	303	4,629	317	303	14
Postage	15,656	26,000	(10,344)	22,374	1,340	21,034	1,230	1,712	(482)
Telephone	27,121	31,950	(4,829)	47,173	4,604	42,569	1,541	893	648
Advertising	0	1,000	(1,000)	1,212	500	712	383	0	383
Staff & Admin Travel	2,498	1,000	1,498	1,844	4,000	(2,156)	3,418	0	3,418
Office Supplies	20,273	24,000	(3,727)	21,133	1,637	19,495	1,780	1,303	478
Equipment Repair & Maintenance	117,545	125,549	(8,004)	97,349	7,713	89,636	6,741	103,192	(96,450)
Electric/Heat/Water	0	0	0	4,272	1,265	3,006	6,517	1,265	5,252
Dues & Subscriptions	523	150	373	99	1,000	(901)	695	500	195
Capital Equipment	3,795	5,000	(1,205)	5,723	8,000	(2,277)	7,672	14,000	(6,328)
Payroll Fees	11,382	11,000	382	9,296	10,000	(704)	9,205	9,000	205
Other	0	500	(500)	0	100	(100)	0	100	(100)
Total Administration	675,883	725,625	(49,741)	702,509	351,840	350,670	345,664	434,819	(89,155)
TOTAL	\$ 8,345,211	\$ 7,346,343	\$ 998,869	\$ 7,835,925	\$ 7,022,776	\$ 813,149	\$ 7,231,347	\$ 6,452,640	\$ 778,706

Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find									
CM/CF Travel									
CM/CF Total									
Special Instruction Evals									
Special Instruction									
LRE Space									
MeCare Premiums									
SI Salary & Benefits									
Social Work Evals									
Social Work Therapy									
Social Work Sal & Benefits									
Psychological Evals									
Psych Therapy									
PT Evals									
Physical Therapy									
PT Salary & Benefits									
Speech Evals									
Speech Therapy									
ST Salary & Benefits									
OT Evals									
OT Therapy									
OT Salary & Benefits									
Audio Evals									
Eye Evals									
Medical/Nutrition Evals									
All Other Evals									
All Other Therapies									
Team Meeting									
Direct Support-Building Costs									
Direct Support-Facilities									
Staff Travel Direct Support									
Child Transportation									
Provider Transportation			0						
Commercial Transportation									
Instructional Supplies			0						
Screening Supplies									
Assistive Technology	54,691	0	54,691	(279)	0	(279)	33,825	0	33,825
Contract Admin/Monitoring DS			0	0	0	0	0	0	0
Total Direct Service	54,691	0	26,175	(279)	0	26,175	33,825	0	26,175
Contract Admin/Monitoring	924,460	1,514,700	(590,240)	1,493,504	1,296,600	196,904	1,522,477	1,586,600	(64,123)
Staff Training	10,252	10,000	252	74,689	10,000	64,689	63,308	30,000	33,308
Site Director Salaries & Benefits	0	0	0	0	0	0	0	0	0
All Admin Salries & Benefits	897,886	1,163,025	(265,139)	1,162,864	1,267,839	(104,975)	1,252,882	1,258,262	(5,380)
Legal/Audit/Fiscal	131,900	145,000	(13,100)	144,984	135,000	9,984	162,667	175,000	(12,333)
Office Cleaning	0	0	0	0	0	0	0	0	0
Repairs & Maintenance	0	2,000	(2,000)	877	2,000	(1,123)	1,046	2,000	(954)
Rent	1,320	8,800	(7,480)	1,250	0	1,250	1,740	6,800	(5,060)
Equipment Rental	0	0	0	0	2,000	(2,000)	0	0	0
All Insurance	1,605	2,000	(395)	1,877	2,000	(123)	1,957	2,000	(43)
Postage	3,003	6,000	(2,997)	4,396	6,000	(1,604)	5,106	6,000	(894)
Telephone	10,917	18,000	(7,083)	17,277	15,800	1,477	20,697	15,000	5,697
Advertising	1,745	4,000	(2,255)	2,476	4,000	(1,524)	3,890	8,000	(4,110)
Staff & Admin Travel	51,747	45,000	6,747	63,588	35,000	28,588	77,926	35,000	42,926
Office Supplies	9,819	10,000	(181)	15,352	10,000	5,352	13,846	10,000	3,846
Equipment Repair & Maintenance	61,730	40,880	20,850	46,052	37,840	8,212	36,993	25,384	11,609
Electric/Heat/Water	0	0	0	0	0	0	0	0	0
Dues & Subscriptions	7,440	5,500	1,940	7,407	4,000	3,407	7,422	2,000	5,422
Capital Equipment	6,054	5,000	1,054	9,989	10,000	(11)	10,768	10,000	768
Payroll Fees	6,573	12,000	(5,427)	13,027	8,000	5,027	6,697	8,000	(1,303)
Other	526	0	526	4,642	4,820	(178)	8,649	8,649	0
Total Administration	2,126,977	2,991,905	(864,928)	3,064,250	2,850,899	213,351	3,198,070	3,180,046	18,024
TOTAL	\$ 2,181,668	\$ 2,991,905	\$ (810,237)	\$ 3,063,970	\$ 2,850,899	\$ 213,071	\$ 3,231,895	\$ 3,180,046	\$ 51,849

Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$590,539	\$592,699	(\$2,160)	\$485,259	\$492,743	(\$7,484)	\$441,642	\$474,485	(\$32,843)
CM/CF Travel	18,654	19,000	(346)	19,829	30,000	(10,171)	22,290	16,000	6,290
CM/CF Total	609,194	611,699	(2,505)	505,089	522,743	(17,654)	463,932	490,485	(26,553)
Special Instruction Evals	2,815	1,400	1,415	3,630	500	3,130	3,799	500	3,299
Special Instruction	547,150	300,000	247,150	567,211	278,239	288,972	311,609	415,160	(103,551)
LRE Space	42,667	20,000	22,667	27,494	13,000	14,494	14,379	11,000	3,379
MeCare Premiums	0	0	0	0	1,000	(1,000)	0	1,000	(1,000)
SI Salary & Benefits	583,751	706,845	(123,094)	667,381	758,260	(90,879)	706,605	1,038,058	(331,453)
Social Work Evals	0	50	(50)	0	100	(100)	0	100	(100)
Social Work Therapy	0	250	(250)	(762)	250	(1,012)	2,856	500	2,356
Social Work Sal & Benefits	(1,350)	0	(1,350)	28,872	29,424	(552)	27,164	28,579	(1,415)
Psychological Evals	64,369	45,000	19,369	64,608	125,000	(60,392)	43,277	30,000	13,277
Psych Therapy	15,908	20,000	(4,092)	36,145	40,000	(3,855)	64,230	64,000	230
PT Evals	207	750	(543)	1,107	500	607	428	500	(72)
Physical Therapy	4,659	3,300	1,359	3,550	2,500	1,050	3,725	500	3,225
PT Salary & Benefits	55,065	55,910	(845)	53,429	61,386	(7,957)	68,407	65,545	2,862
Speech Evals	4,981	2,000	2,981	2,742	3,000	(258)	2,667	600	2,067
Speech Therapy	65,612	57,976	7,636	80,028	60,250	19,778	97,518	32,250	65,268
ST Salary & Benefits	223,041	275,026	(51,985)	267,630	265,887	1,743	219,273	291,093	(71,820)
OT Evals	459	100	359	252	1,000	(748)	541	200	341
OT Therapy	9,912	8,000	1,912	9,614	2,500	7,114	2,618	2,500	118
OT Salary & Benefits	163,635	161,052	2,583	130,001	168,755	(38,754)	155,464	153,421	2,043
Audio Evals	1,232	1,000	232	1,051	2,200	(1,149)	2,396	1,200	1,196
Eye Evals	0	100	(100)	0	200	(200)	0	200	(200)
Medical/Nutrition Evals	0	100	(100)	1,883	400	1,483	0	400	(400)
All Other Evals	0	100	(100)	0	200	(200)	0	200	(200)
All Other Therapies	13,647	12,000	1,647	12,755	12,250	505	13,360	11,000	2,360
Team Meeting	21,383	10,000	11,383	16,443	10,500	5,943	12,444	9,000	3,444
Direct Support-Building Costs	44,412	42,250	2,162	23,796	54,524	(30,728)	50,311	59,817	(9,507)
Direct Support-Facilities	38	0	38	118	116,492	(116,374)	94,008	83,794	10,214
Staff Travel Direct Support	56,295	50,000	6,295	48,193	55,000	(6,807)	53,280	55,000	(1,720)
Child Transportation	22,465	6,000	16,465	12,773	15,000	(2,227)	11,515	15,000	(3,485)
Provider Transportation	103,700	80,000	23,700	106,064	67,000	39,064	66,931	25,000	41,931
Commercial Transportation	220,517	135,000	85,517	240,903	62,000	178,903	61,948	10,000	51,948
Instructional Supplies	2,979	4,432	(1,453)	1,558	5,000	(3,442)	3,278	3,550	(272)
Screening Supplies	5,151	5,000	151	6,544	5,000	1,544	5,147	5,000	147
Assistive Technology	328	3,000	(2,672)	12	10,000	(9,988)	4,037	10,000	(5,963)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	0	0
Total Direct Service	2,275,027	2,006,641	268,386	2,415,026	2,227,317	187,709	2,103,215	2,424,667	(321,453)
Contract Admin/Monitoring	595	0	595	0	0	0	0	0	0
Staff Training	3,329	7,659	(4,330)	4,049	13,570	(9,521)	5,579	8,000	(2,421)
Site Director Salaries & Benefits	84,809	85,268	(459)	86,117	86,066	51	83,101	83,772	(671)
All Admin Salries & Benefits	141,211	141,031	180	142,939	143,276	(337)	137,537	136,683	854
Legal/Audit/Fiscal	0	500	(500)	0	1,000	(1,000)	0	1,000	(1,000)
Office Cleaning	9,606	11,760	(2,154)	9,094	1,566	7,528	1,652	1,251	401
Repairs & Maintenance	24,911	10,000	14,911	20,942	3,876	17,066	1,494	6,578	(5,084)
Rent	16,814	15,630	1,183	39,401	20,171	19,230	13,833	16,447	(2,614)
Equipment Rental	5,344	6,500	(1,156)	6,651	1,769	4,882	1,240	1,413	(172)
All Insurance	3,811	4,750	(939)	3,557	951	2,606	735	760	(25)
Postage	9,254	9,000	254	7,261	2,700	4,560	2,169	2,057	112
Telephone	20,437	29,260	(8,823)	29,515	8,786	20,729	4,913	4,723	190
Advertising	487	500	(13)	1,089	750	339	675	750	(75)
Staff & Admin Travel	3,517	5,000	(1,483)	4,875	5,750	(875)	6,595	5,000	1,595
Office Supplies	7,056	10,000	(2,944)	7,688	2,835	4,852	1,518	1,941	(422)
Equipment Repair & Maintenance	64,978	87,000	(22,022)	50,592	16,420	34,172	10,787	61,611	(50,825)
Electric/Heat/Water	13,295	12,000	1,295	10,511	4,191	6,319	6,434	3,347	3,087
Dues & Subscriptions	300	775	(475)	550	1,240	(691)	621	1,000	(379)
Capital Equipment	3,262	17,500	(14,238)	6,049	7,000	(951)	5,246	7,000	(1,754)
Payroll Fees	8,085	7,250	835	6,377	7,500	(1,123)	7,024	7,500	(476)
Other	0	24	(24)	0	250	(250)	0	250	(250)
Total Administration	421,098	461,407	(40,309)	437,254	329,669	107,585	291,154	351,082	(59,929)
TOTAL	\$ 3,305,319	\$ 3,079,747	\$ 225,572	\$ 3,357,369	\$ 3,079,729	\$ 277,640	\$ 2,858,300	\$ 3,266,235	\$ (407,935)

Actual Expenditures Compared to Budget for Last Three Fiscal Years – York

	June FY2018	Budget FY2018	Variance FY2018	June FY2017	Budget FY2017	Variance FY2017	June FY2016	Budget FY2016	Variance FY2016
Case Management/Child Find	\$899,477	\$993,625	(\$94,148)	\$931,912	\$965,699	(\$33,787)	\$811,257	\$982,592	(\$171,335)
CM/CF Travel	31,930	35,000	(3,070)	32,656	35,000	(2,344)	36,511	30,000	6,511
CM/CF Total	931,407	1,028,625	(97,218)	964,568	1,000,699	(36,131)	847,768	1,012,592	(164,824)
Special Instruction Evals	817	2,500	(1,683)	2,130	2,500	(370)	2,721	2,500	221
Special Instruction	1,722,105	1,027,000	695,105	1,474,324	1,027,000	447,324	1,818,680	962,000	856,680
LRE Space	0	25,000	(25,000)	0	20,000	(20,000)	6,391	35,000	(28,609)
MeCare Premiums	235	165	70	165	400	(235)	368	150	218
SI Salary & Benefits	726,837	876,873	(150,036)	713,437	805,992	(92,555)	727,906	877,364	(149,458)
Social Work Evals	0	1,000	(1,000)	104	2,000	(1,896)	3,840	240	3,600
Social Work Therapy	40,359	35,000	5,359	49,019	22,500	26,519	40,652	6,000	34,652
Social Work Sal & Benefits	119,122	124,197	(5,075)	123,517	126,917	(3,400)	112,186	112,106	80
Psychological Evals	72,762	65,800	6,962	67,991	77,000	(9,009)	76,727	50,000	26,727
Psych Therapy	0	0	0	0	0	0	0	0	0
PT Evals	6,043	1,900	4,143	4,017	3,000	1,017	3,140	2,800	340
Physical Therapy	126,269	85,800	40,469	108,232	66,500	41,732	99,541	52,000	47,541
PT Salary & Benefits	0	0	0	0	0	0	0	0	0
Speech Evals	58,908	27,000	31,908	65,651	80,600	(14,949)	82,654	45,000	37,654
Speech Therapy	550,187	418,000	132,187	609,425	490,000	119,425	691,350	390,000	301,350
ST Salary & Benefits	80,269	203,619	(123,350)	73,494	74,253	(759)	78,595	127,776	(49,181)
OT Evals	28,523	2,900	25,623	5,313	3,200	2,113	4,467	2,000	2,467
OT Therapy	166,291	73,000	93,291	118,599	113,000	5,599	137,438	100,000	37,438
OT Salary & Benefits	153,190	295,779	(142,589)	197,795	209,492	(11,697)	200,345	204,752	(4,407)
Audio Evals	5,390	9,000	(3,610)	8,041	5,500	2,541	10,617	4,500	6,117
Eye Evals	0	400	(400)	314	0	314	515	250	265
Medical/Nutrition Evals	0	0	0	0	0	0	0	1,000	(1,000)
All Other Evals	4,114	1,600	2,514	2,810	0	2,810	0	1,000	(1,000)
All Other Therapies	51,198	6,000	45,198	23,119	10,000	13,119	10,236	8,000	2,236
Team Meeting	85,319	53,850	31,469	81,907	79,000	2,907	90,149	45,000	45,149
Direct Support-Building Costs	103,045	108,092	(5,047)	105,338	124,071	(18,733)	103,810	100,719	3,091
Direct Support-Facilities	0	0	0	0	136,722	(136,722)	157,821	176,219	(18,398)
Staff Travel Direct Support	73,680	85,000	(11,320)	72,133	67,000	5,133	70,382	50,000	20,382
Child Transportation	41,240	22,580	18,660	33,681	36,000	(2,319)	41,500	32,500	9,000
Provider Transportation	234,098	146,800	87,298	188,036	202,500	(14,464)	249,249	105,000	144,249
Commercial Transportation	508,837	200,000	308,837	533,587	165,000	368,587	551,801	150,000	401,801
Instructional Supplies	2,357	4,500	(2,143)	831	5,000	(4,169)	1,991	1,750	241
Screening Supplies	3,254	6,000	(2,746)	3,633	8,000	(4,367)	7,992	6,500	1,492
Assistive Technology	6,015	8,000	(1,985)	4,593	3,000	1,593	3,626	10,000	(6,374)
Contract Admin/Monitoring DS	0	0	0	0	0	0	0	1,000	(1,000)
Total Direct Service	4,970,465	3,917,356	1,053,109	4,671,237	3,966,147	705,089	5,386,691	3,663,126	1,723,565
Contract Admin/Monitoring	0	100	(100)	105	0	105	0	0	0
Staff Training	1,100	6,500	(5,400)	3,407	5,500	(2,093)	7,573	5,500	2,073
Site Director Salaries & Benefits	76,021	76,346	(325)	77,328	77,137	191	74,478	75,037	(559)
All Admin Salaries & Benefits	142,394	161,020	(18,626)	134,366	169,238	(34,872)	161,313	158,796	2,517
Legal/Audit/Fiscal	27,917	0	27,917	10,961	2,500	8,461	0	5,000	(5,000)
Office Cleaning	7,800	10,000	(2,200)	9,058	481	8,577	478	481	(3)
Repairs & Maintenance	1,432	20	1,412	0	15	(15)	8	150	(143)
Rent	11,456	9,335	2,121	6,545	7,929	(1,384)	6,634	6,437	198
Equipment Rental	19,133	16,000	3,133	14,578	901	13,677	889	1,502	(612)
All Insurance	4,045	5,000	(955)	4,107	9	4,098	224	149	75
Postage	15,127	16,000	(873)	15,575	601	14,974	979	901	78
Telephone	27,283	13,230	14,053	28,961	1,986	26,975	1,025	901	124
Advertising	0	500	(500)	1,350	100	1,250	479	1,500	(1,021)
Staff & Admin Travel	593	2,500	(1,907)	3,373	2,000	1,373	7,626	4,500	3,126
Office Supplies	26,211	25,000	1,211	21,072	1,502	19,571	1,807	4,505	(2,698)
Equipment Repair & Maintenance	88,635	116,217	(27,583)	77,356	3,003	74,352	4,403	85,865	(81,462)
Electric/Heat/Water	4,869	4,500	369	4,486	240	4,246	273	270	3
Dues & Subscriptions	658	1,000	(342)	856	1,000	(144)	1,243	2,000	(757)
Capital Equipment	10,901	5,000	5,901	3,812	5,000	(1,188)	8,388	10,000	(1,612)
Payroll Fees	8,905	8,000	905	7,174	8,500	(1,326)	8,117	7,000	1,117
Other	0	20	(20)	0	100	(100)	0	100	(100)
Total Administration	474,479	476,288	(1,810)	424,469	287,742	136,727	285,938	370,593	(84,655)
TOTAL	\$ 6,376,351	\$ 5,422,269	\$ 954,082	\$ 6,060,274	\$ 5,254,588	\$ 805,686	\$ 6,520,397	\$ 5,046,311	\$ 1,474,086