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# CHILD DEVELOPMENT SERVICES ANNUAL REPORT

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Childhood Special Education

## Child Development Services

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2/16/2016



## **CHILD DEVELOPMENT SERVICES ANNUAL LEGISLATIVE REPORT**

**February 16, 2016**

I am pleased to present this annual report on behalf of the State Intermediate Educational Unit to the joint standing committee of the Legislature having jurisdiction over education and cultural affairs, the joint standing committee of the Legislature having jurisdiction over health and human services matters and the joint standing committee of the Legislature having jurisdiction over appropriations and financial affairs on the performance of the Child Development Services System. This report is also posted on the publicly accessible website of the Department of Education at <http://www.maine.gov/doe/cds/reporting/index.html>.

- The component parts of this report follow the sequence presented in the Maine Education Statute Title 20-A Part 4, Chapter 303, and S. 7209 as follows:

**(1) The following financial information for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age when the information can be separated for these age categories;**

*(a) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by function, including case management, direct services and administration;*

Actual Expenditures Compared to Budget Last Three Fiscal Years - By Function									
	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
CM/CF Total	\$ 4,850,468	\$ 5,786,312	\$ (935,844)	\$ 4,297,740	\$ 4,627,277	\$ (329,537)	\$ 4,038,174	\$ 4,221,513	\$ (183,339)
Total Direct Service	23,463,665	22,191,967	1,271,698	22,306,884	23,080,490	(773,606)	25,729,211	24,777,733	951,478
Total Administration	4,772,873	6,468,402	(1,695,529)	4,089,540	5,064,117	(974,577)	4,142,362	4,889,339	(746,978)
TOTAL	\$ 33,087,007	\$ 34,446,681	\$ (1,359,674)	\$ 30,694,164	\$ 32,771,884	\$ (2,077,720)	\$ 33,909,747	\$ 33,888,585	\$ 21,161

*(b) Actual expenditures compared to the budget for each of the last 3 fiscal years for each regional site, the central office and the total Child Development Services System by expense type, including salaries, benefits, contracted services and transportation;*

PLEASE SEE APPENDIX A FOR RESPONSE TO 1 b.

(c) Actual revenues received compared to the budget for each of the last 3 fiscal years by revenue source; and

* Actual Revenues Received Compared to Budget Last Three Fiscal Years By Revenue Source			
	YTD	YTD	YTD
	FY2015	FY2014	FY2013
State of Maine Gen'l Funds	\$ 27,985,282	\$ 27,985,282	\$ 27,031,131
Tuition	10,632	36,148	77,824
Grants			
Chapter 676	941,814	816,921	944,151
Maine Indian Education	72,021	73,510	50,076
Misc Revenue	-	-	-
Interest Earned	4,260	1,428	1,224
Federal Part B - 611 & 619	3,350,530	1,509,758	1,684,692
Federal Part C	2,117,530	1,831,575	2,173,956
Private Insurance Billing	52,863	74,499	61,174
Mainecare Insurance Billing	467,884	572,182	1,704,351
SPDG Reimbursement	72,252	86,798	82,116
TOTAL	\$35,075,068	\$32,988,101	\$33,810,695

(d) The total dollar value of MaineCare claims paid through the Department of Health and Human Services for each of the last 3 fiscal years for services provided pursuant to children's individualized education programs or individualized family service plans that were billed directly to the MaineCare program by contracted service providers;

The State Agency Interdepartmental Early Learning Team's (known as SAIEL) conversations with the Commissioners of the Department of Education and the Department of Health and Human Services to address privacy concerns in the exchange of information that falls within the realm of the Family Educational Rights and Privacy Act (FERPA) and the Health Insurance Portability and Accountability Act (HIPAA) has resulted in a **Trusted Broker Agreement** being signed later in 2015. This agreement will allow our agencies to move past barriers presented by FERPA and HIPAA and will permit the beginning of data exchanges between agencies. As reported last year, the specific data asked for in 1 (d.) is not yet data that can be provided without compromising confidential child information.

We know that the new CDS data system, named the **Child Information Network Connection (CINC)** will move us much further ahead in acquiring this data. All CDS



contracted providers will have their own login identity with full access to child specific data for the children they are assigned to serve in the system. They will be expected to enter evaluation reports, dates of service, contact notes, meeting attendance, etc. Given this, even if the payment source for their IEP service (which also meets the medical necessity criteria as a Maine Care reimbursable service) provision is Maine Care, we will be to create a report that provides a much clearer picture of the service provision compared to actual billing to CDS and to Maine Care.

**(2) The following data for the Child Development Services System in total and separately for the services provided to eligible children from birth to under 3 years of age and at least 3 years of age and under 6 years of age, including descriptions of any notable variations in these data among regional sites and any notable year-to-year trends over the past 5 years:**

*(a) The number of children referred to the Child Development Services System in the prior year by referral source, including the screening programs in Title 22, sections 1532, 8824, and 8943, and the percentage of children referred found eligible for services:*

Calendar Year 2015	Ages Birth - 5	Ages Birth - 2	Ages 3 - 5
All Referrals	8,446	3,353	5093*
Found Eligible	2,503	1,261	1,242
Percent Found Eligible	29.64	37.61	24.39

\*This number includes both Child Find requests and referrals to the IEP team where evaluations will be ordered.

Children referred to CDS in the prior year from the Title 22 programs are as follows: section 1532 - Bloodspot Screening: 12, section 8824 – Newborn Hearing Program: 20, section 8943 – Birth Defects Program: 69.

(b) The number of children who entered the Child Development Services System in the prior year, categorized by primary disability;

Disability	All	Age 0-2	Age 3-5	Aroostook		Reach		First Step		Two Rivers		Midcoast		Opportunities		PEDS		Downeast		York	
				0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5	0-2	3-5
Data Unavailable	22	0	22		<10		<10				<10		<10				<10		<10		<10
Autism	51	0	51		<10		<10		<10		18		<10		<10		<10		<10		13
Deaf-Blindness	0	0	0																		
Deafness	0	0	0																		
Developmental Delay	1922	1796	126	73	30	400	49	229	12	180	<10	138	<10	148	<10	173	<10	97		358	26
Emotional Disturbance	<10	0	<10						<10		<10		<10		<10		<10		<10		
Hearing Impairment	<10	0	<10						<10												
Intellectual Disability	<10	0	<10		<10												<10				
Multiple Disabilities	27	0	27				<10		<10		<10		<10		<10		<10		<10		<10
Orthopedic Impairment	<10	0	<10										<10		<10						
Other Health Impairment	126	0	126		<10		44		12		15		<10		11		<10		<10		19
Specific Learning Disability	0	0	0																		
Speech or Language Impairment	798	0	798		31		186		144		96		85		35		66		42		113
Traumatic Brain Injury	<10	0	<10		<10																
Visual Cond. Incl. Blindness	0	0	0																		

(c) The number of children who exited the Child Development Services System in the prior year, categorized by primary disability and the reason for exit;

Disability	All	Age 0-2	Age 3-5
Data Unavailable	23	0	23
Autism	214	0	214
Deaf-Blindness	0	0	0
Deafness	2	0	2
Developmental Delay	764	408	356
Emotional Disturbance	17	0	17
Hearing Impairment	9	0	9
Intellectual Disability	19	0	19
Multiple disabilities	90	0	90
Orthopedic Impairment	11	0	11
Other Health Impairment	225	0	225
Specific Learning Disability	1	0	1
Speech or Language Impairment	1145	0	1145
Traumatic Brain Injury	2	0	2
Visual Cond. Incl. Blindness	3	0	3
Totals	2525	408	2117

Exit Reasons	Totals	Aroostook	Reach	First Step	Two Rivers	MidCoast	Opportunities	PEDS	Downeast	York
School Age Special Ed.	1544	81	384	233	164	163	97	115	86	221
School Age Regular Ed.	30	7	7	2	0	1	5	3	1	4
Parent Declined	243	7	22	36	25	18	31	48	18	38
Plan Completed	177	3	55	47	1	19	27	10	6	9
All Other	531	49	102	65	46	51	33	64	24	97
All Exited	2525	147	570	383	236	252	193	240	135	369

(d) The number of children who transitioned, in the prior year, from early intervention services for children birth to under 3 years of age to special education and related services for children at least 3 years of age and under 6 years of age;

Site	Children Transitioned
CDS Aroostook	19
CDS Reach	120
CDS First Step	72
CDS Two Rivers	36
CDS Midcoast	64
CDS Opportunities	27
CDS PEDS	63
CDS Downeast	32
CDS York	123
<b>Total</b>	<b>556</b>

\*(e) The unduplicated count of children who received direct services as of December 1st in the prior year;

Site	10/1/2014				10/1/2015 (Preliminary only)			
	Ages 3-5	School Age	Ages B-2	Total	Ages 3-5	School Age (not yet available)	Ages B-2	Total
CDS Aroostook	107	52	39	261	96	-	50	146
CDS Reach	508	187	201	1,010	514	-	211	725
CDS First Step	307	241	109	689	373	-	110	483
CDS Two Rivers	190	111	69	454	139	-	78	217
CDS Midcoast	222	142	98	497	207	-	93	300
CDS Opportunities	126	103	57	403	109	-	53	162
CDS PEDS	152	70	89	405	169	-	92	261
CDS Downeast	108	75	61	231	106	-	58	164
CDS York	326	157	166	605	392	-	163	555
<b>Total</b>	<b>2,046</b>	<b>1,138</b>	<b>889</b>	<b>4,555</b>	<b>2,105</b>	<b>-</b>	<b>908</b>	<b>3,013</b>
* The due date for the unduplicated count of children who received direct services has been changed to October 1 in the prior fiscal year by MDOE								

(f) The number of children who received direct services in the prior year by regional site and in total for the Child Development Services System, categorized by primary disability;

Disability	Age Group	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	DownEast	York
Data Unavailable	3-5	<10	22	13	<10	<10	<10	<10	<10	<10
Autism	3-5	13	65	49	36	27	19	15	13	53
Deafness	3-5			<10	<10				<10	<10
Developmental Delay	0-2	50	211	110	78	93	53	92	58	163
Developmental Delay	3-5	27	98	23	13	10		<10	<10	65
Emotional Disturbance	3-5			<10	<10			<10	<10	<10
Hearing Impairment	3-5	<10	<10	<10		<10		<10	<10	<10
Intellectual Disability	3-5	<10		<10	<10	<10	<10	<10	<10	<10
Multiple Disabilities	3-5	<10	<10	24	<10	<10	17	<10	<10	11
Orthopedic Impairment	3-5		<10	<10		<10		<10	<10	<10
Other Health Impairment	3-5	10	80	49	12	15	<10	<10	<10	29
Speech or Language Impairment	3-5	37	227	180	65	135	64	125	67	218
Traumatic Brain Injury	3-5	<10		<10	<10					
Visual Cond. Incl. Blindness	3-5		<10	<10						
Total		2987								

(g) For each primary disability category, the number of children who received, in the prior year, each primary type of therapy or service;

Service	Totals	Autism	Deaf-Blindness	Deafness	Developmental Delay	Emotional Disturbance	Hearing Impairment	Intellectual Disability	Multiple Disabilities	Orthopedic Impairment	Other Health Impairment	Speech or Language Impairment	Traumatic Brain Injury	Visual Impairment Incl. Blindness
Assistive Technology	75	1			74									
Consultation Service - Special Education	186	37			23	3	4	7	15	6	20	69	1	1
Occupational Therapy	842	4		1	833		1				1	2		
Occupational Therapy - Related Service	663	198	1	1	137	5	5	11	55	6	91	149	3	1
Physical Therapy	745	2		1	738		1				1	2		
Physical Therapy Services - Related Service	205	41	1	1	32		2	6	44	8	44	23	3	
Special Instruction	837	4		1	828		1				1	2		
Special Transportation - Related Service	1566	247	1	4	232	9	15	12	56	9	124	854	2	1
Specially Designed Instruction - Special Education	973	264	1	4	243	9	11	16	56	5	131	228	3	2
Speech Therapy	838	4		1	829		1				1	2		
Speech/Language Service - Special Education	1145	46		1	41	2	11	6	20	1	20	997		
Speech/Language Services - Related Service	776	224	1	3	164	3	8	9	46	3	90	222	3	
Supplemental Service - Supplementary Aids and Service	293	89	1	3	49	2	4	4	17	2	40	80	1	1



*(h) The percentage of children who received direct services in the prior year who had Maine Care coverage for all or some of the services specified in their individualized education programs or individualized family service plans and the percentage of children who received direct services in the prior year who had private insurance coverage for all or some of the services specified in their individualized education programs or individualized family service plans;*

Total Children	Authorized Payment Source			Payment Source by Authorized Percentage		
	CDS	MaineCare	Private Insurance	CDS	MaineCare	Private Insurance
5,169	4,532	2,397	846	88%	46%	16%

*(i) Beginning January 1, 2015, the number of children who received direct services in the prior year who were born in the State and the number of children who received direct services in the prior year who were born in the State and who were delivered at home;*

*(j) Beginning January 1, 2015, the total number of children who were referred in the prior year for support outside of the Child Development Services System under subsection 3-A, paragraph G and the number of children who received direct services in the prior year who were referred for support outside of the Child Development Services System under subsection 3-A, paragraph G; and*

*(k) Beginning January 1, 2015, the number of children who received direct services in the prior year who received all of the services in their individualized family service plan or individualized education program and the number of children who received direct services in the prior year who received less than 90% of the services in their individualized family service plan or individualized education program;*

Last year I reported that beginning on January 1, 2015 CDS data collection for i, j and k listed above would begin through a combination of manual processes at the local site level through file reviews and creation of additional reports with raw data being manually entered into a separate spreadsheet. The initial report out of this data collection effort was slated to be presented in this February 2016 annual report. In that time period, all of the regional sites have experienced significant turnover in IEP Case Managers and Service Coordinators (the staff that would be completing those manual processes) either by those staff taking another position within CDS or leaving CDS for another position. Given the number and length of these vacancies the sites have been extremely taxed to continue performing all of their regular job functions. CDS just has not had the resources/capacity to take on this labor intensive process. If we are able to achieve a level of stability in these positions and we are able to add this

component to our data system then we will be able to provide the data for this request in future reports.

**(3) A listing of the regional sites and their locations and the following data for the Child Development Services System in total and by regional site, including descriptions of any notable variations in these statistics among regional sites and any notable year-to-year trends over the past 5 fiscal years:**

There are nine main sites and six satellite offices throughout the state. Main sites are located in Arundel, Brewer, Falmouth, Lewiston, Machias, Oxford, Presque Isle, Rockland, and Waterville. Smaller satellites are located in Damariscotta, Dover-Foxcroft, Ellsworth, Farmington, Houlton, and Rumford.

The most notable trend seen in the chart below is the continuation of leadership in some regions combined under the same Site Director. Lori Whittemore is responsible for both the CDS Reach site and the CDS Aroostook site. The local site supervisor continues to be Regional Assistant Site Director, Tamra Robertson. This completes the administrative dyad there, having the Regional Assistant Site Director handling day-to-day operations at the CDS Aroostook site and also functioning in the role of Early Childhood Special Education Program Manager (last report these staff were listed as ECSE *Team Leaders instead of Program Managers*). This leadership structure continues to a very successful model for the oversight of a large and a small site.

Likewise, Greg Armandi is continuing to lead the CDS Opportunities site in Oxford and the CDS First Step site in Lewiston. The strategic plan is that on July 1, 2016 these 2 sites will be officially combined into 1 regional site. For children, families, staff, and contractors this change should have minimal to no impact. Given the population and geography, a Regional Assistant Site Director is needed to serve as the second in command in this leadership dyad.

We continue to be encouraged by this model and we are seeing the results of improved fidelity to system-wide implementation of policies and procedures by reducing the number of executive positions throughout the state. Further, it provides more direct leadership by moving toward a Regional Assistant Site Director (and/or Early Childhood Special Education Program Manager) role, which also serves as a vehicle to encourage and develop future leaders within the Intermediate Educational Unit (IEU).

In January 2016, another step in the leadership re-structuring has been implemented by the addition of 7 **Early Intervention Program Manager (EIPM)** positions, who will be responsible for the direct supervision of all Early Intervention staff for Infants and Toddlers served in Part C. These 7 staff will work as a statewide team, under the direct

supervision of Roy Fowler, our Early Intervention Technical Advisor and in tandem with Regional Site Directors. As of the date of this report 6 of the 7 positions have been filled. As with the addition last year of the **Early Childhood Special Education Program Managers (ECSEPM)**, who work closely with our Early Childhood Special Education Technical Advisor Kris Michaud, these new EIPMs will provide local level staff supervision, support, training, and mentoring.

Other initiatives of note to be reported on include the CDS Midcoast participation in the statewide initiative to provide trauma based education to staff working with children. All of the Midcoast staff in Part B and Part C participated in two full days of training. CDS Midcoast also hosted a half day training for CDS staff and also included staff from many of our collaborating agencies as well.

CDS Sites and Directors List – with Satellite Offices – Updated January 2016				
<b><u>CDS FIRST STEP</u></b>  Greg Armandi, Director 5 Gendron Drive, Suite 1 Lewiston, ME 04240 <a href="mailto:gregory.armandi@maine.gov">gregory.armandi@maine.gov</a>  Tel: 795-4022 Fax: 795-4082	<b><u>CDS AROOSTOOK</u></b>  Lori Whittemore, Director 985 Skyway Street Presque Isle, ME 04769 <a href="mailto:lori.whittemore@maine.gov">lori.whittemore@maine.gov</a>  Tel: 764-4490 Fax: 769-2275  Tamra Robertson, Assistant Director <a href="mailto:tamra.a.robertson@maine.gov">tamra.a.robertson@maine.gov</a>	<b><u>CDS REACH</u></b>  Lori Whittemore, Director 50 Depot Rd. Falmouth, ME 04105 <a href="mailto:lori.whittemore@maine.gov">lori.whittemore@maine.gov</a>  Tel: 781-8881 Fax: 781-8855	<b><u>CDS MIDCOAST</u></b>  Larry Schooley, Director 91 Camden Street, Suite 108 Rockland, ME 04841 <a href="mailto:lawrence.schooley@maine.gov">lawrence.schooley@maine.gov</a>  Tel: 594-5933 Fax: 594-1925 Toll Free: 877-443-1301  Damariscotta Satellite Office 446 Main St. Ctr. PO Box 1114 Damariscotta, ME 04543  Tel: 563-1411 Fax: 563-6312	 <b>child development services</b>
<b><u>CDS OPPORTUNITIES</u></b>  Greg Armandi, Director 16 Madison Ave. Oxford, ME 04270 <a href="mailto:gregory.armandi@maine.gov">gregory.armandi@maine.gov</a>  Tel: 743-9701 Fax: 743-7063  Rumford Satellite Office: 60 Lowell St., Suite 6 Rumford, ME 04276  Tel: 369-9373 Fax: 369-0873	<b><u>CDS PEDS</u></b>  Liz Keach, Director 163 Silver Street Waterville, ME 04901 <a href="mailto:elizabeth.keach@maine.gov">elizabeth.keach@maine.gov</a>  Tel: 877-2498 Fax: 877-7459  Farmington Satellite Office: 218 Fairbanks Rd Farmington, ME 04938  Tel: 778-6262 Fax: 778-5548	<b><u>CDS TWO RIVERS</u></b>  Amy Bragg, Director 250 State Street Brewer, ME 04412 <a href="mailto:amy.l.bragg@maine.gov">amy.l.bragg@maine.gov</a>  Tel: 947-8493 Fax: 990-4819 Toll Free: 800-210-1585  Dover-Foxcroft Satellite Office 125 Summer St Dover-Foxcroft, ME 04426  Tel: 947-8493 Fax: 564-0019	<b><u>CDS DOWNEAST</u></b>  Denise Howell, Director PO Box 718 Machias, ME 04654 <a href="mailto:denise.s.howell@maine.gov">denise.s.howell@maine.gov</a>  Tel: 255-4892 Fax: 255-6457  Ellsworth Satellite Office: 9 Resort Way Ellsworth, ME 04605  Tel: 667-7108 Fax: 664-0461	
				<b><u>CDS YORK</u></b>  Lisa-Kay Folk, Director 39 Limerick Rd. Arundel, ME 04046 <a href="mailto:lisa-kay.folk@maine.gov">lisa-kay.folk@maine.gov</a>  Tel: 985-7861 Fax: 985-6703 Toll Free: 800-993-7615

(a) *The total number of employees by function and the number of new employees hired in the prior fiscal year by function:*

As of June 30, 2015 the number of full time equivalencies stands at 321. The total of individual employees stands at 387. Please refer to the chart accompanying this section for the detailed listing of staff by function and those hired in the prior fiscal year. Please note, newly hired staff are categorized two different ways. One category lists staff hired to replace an approved position that was held by a prior employee. The new column denotes a first time hire in a position that was either brand new that fiscal year or has been vacant since being approved and had not been filled previously. The majority of brand new added positions were Educational Technicians needed to fulfill identified IEP requirements for children ages 3-5. Directors work closely with the Finance Director in projecting child staffing needs for the coming school year when preparing their budgets so this is given consideration proactively.

Active Employees as of 06/30/2015				New Hires in the Prior FY 14-15						
Site	Count	FTE	Job Title	Count	FTE	Job Title	Count	FTE	New	Replacements
Aroostook	16	15.73	Accounts Payable Coordinator	1	1.00	Accounts Payable Processor	1	1.00	0	1
Downeast	26	22.10	Accounts Payable Processor	2	2.00	Case Manager 3-5 Level I	10	10.00	5	5
First Step	49	40.64	Accounts Payable Specialist	1	1.00	Case Manager 3-5 Level II	13	12.38	9	4
Midcoast	57	39.79	Accounts Receivables/Ins Billing Specialist	1	1.00	Case Manager B-2	5	5.00	0	5
Opportunities	36	29.11	Case Manager 3-5 Level I	15	14.26	Early Childhood SpecEd Team Leader	1	1.00	1	0
PEDS	41	30.14	Case Manager 3-5 Level II	55	52.41	Ed Tech I	2	0.64	1	1
Reach	53	47.04	Case Manager B-2	28	27.55	Ed Tech II	5	1.33	3	2
State Office	19	19.00	Certified Occupational Therapy Assistant	2	1.44	Ed Tech III	37	19.85	21	16
Two Rivers	43	35.47	Deputy Director	1	1.00	Educational Consultant	1	0.73	0	1
York	47	42.51	Director	7	7.00	License Clinical Social Worker	1	1.00	1	0
Total Employees	387	321.53	Early Childhood SpecEd Team Leader	5	5.00	Occupational Therapist	6	5.18	3	3
			Ed Tech I	7	3.65	Office Operations Assist	6	5.88	2	4
			Ed Tech II	8	3.24	Office Operations Manager	1	1.00	1	0
			Ed Tech III	68	40.27	Physical Therapist	2	1.61	1	1
			Educational Consultant	8	7.73	Speech-Language Pathologist	4	3.45	2	2
			Finance Director	1	1.00	Teacher of Children w Disabili	11	9.38	4	7
			HR Generalist and Payroll Coordinator	1	1.00	Total New Hires	106	79.43	54	52
			Human Resources Assistant	1	1.00					
			Human Resources Director	1	1.00					
			License Clinical Social Worker	3	3.00					
			Occupational Therapist	24	19.74					
			Office Operations Assist	20	19.35					
			Office Operations Manager	13	12.59					
			Physical Therapist	6	4.52					
			Psychol Service Provider	2	1.13					
			Quality Assurance and Referral Coordinator	1	1.00					
			Quality Assurance Director	1	1.00					
			Reg Asst Site Dir/ECSPED Team Leader	1	1.00					
			Regional Assistant Site Director	1	1.00					
			Speech-Language Pathologist	25	20.19					
			Speech-Language Pathology Assistant	1	0.30					
			Sr Site Accountant	1	1.00					
			State Director	1	1.00					
State Early Childhood Sp Ed Tech Advisor	1	1.00								
State Early Intervention Tech Advisor	1	1.00								
Teacher of Children w Disabili	72	60.16								
Total	387	321.53								



Of all new staff hired in the prior fiscal year, six of the fifty-four were professional therapists. 11% were therapists, specifically two Speech Language Pathologists, three Occupational Therapists, and one Physical Therapist hired to meet the requirements under IDEA. The Occupational Therapists were hired to serve children in Aroostook, Androscoggin, and York Counties in both the Early Intervention and Special Education programs. The Speech Language Pathologists were hired to support completion of timely evaluations in Washington, Hancock, and York Counties. The Physical Therapist was hired for the Penobscot County region. All therapists hired during the 14-15 fiscal year were approved by the Department of Education Commissioner. Twenty-five, or 46%, of the new staff hired were Educational Technicians and four were Teachers of Young Children with Disabilities to either support children in their least restrictive environments (Public 4-year-old programs, community pre-schools, Head Start) or to provide special education instruction. Across the state, some of the Educational Technicians hired (included in the numbers above) are to serve as e-helpers for speech telepractice services. CDS contracts with five different providers using telepractice as the mode of delivery for speech language services and occupational therapy consultations. Our data reflects that children are benefiting tremendously via this modality and it allows CDS to provide services in unserved and under-served areas of the state.

*(b) The number of private providers that contracted with the Child Development Services System to provide direct services, including transportation services, and the number of contracted providers delivering each type of service in the prior fiscal year:*

- All Provider Contracts: **296** (some contracts are for more than one service and contractors range from a sole proprietor to those with numerous employees)
- Specially Designed Instruction (provided by certified special education teachers or Educational Technicians III) **60**
- Speech and Language Services (provided by a Licensed Speech Language Pathologist or Speech Language Pathology Assistant) **100**
- Occupational Therapy (provided by a Licensed Occupational Therapist or Certified Occupational Therapy Assistant) **62**
- Physical Therapy (provided by a Licensed Physical Therapist or Certified Physical Therapy Assistant) **39**
- Transportation **13**
- Other (this includes Psychologists, Board Certified Behavior Analysts, Educational Consultants, Interpreters and other specialty providers) **120**



*(c) The number of children who received direct services provided by Child Development Services System employees in the prior fiscal year and the number of children who received direct services provided by contracted private providers in the prior fiscal year;*

FY15 Data	Number of Services Prescribed	Total Prescribed Hours	Total Number of Providers	CDS Staff Prescribed Hours	Contracted Providers Prescribed Hours	Number of Times CDS Staff Listed as Provider	Number of Times Contracted Providers Listed as Provider	Pct Hours Prescribed to CDS Staff	Pct Hours Prescribed to Contracted Providers	Pct CDS Staff Assigned to Services	Pct Contracted Provider Assigned to Services
OT	4,938	158,370	4,938	65,929	92,441	2,260	2,678	41.6%	58.4%	45.8%	54.2%
PT	1,372	51,466	1,372	16,333	35,133	429	943	31.7%	68.3%	31.3%	68.7%
SDI /SI	2,479	100,856	2,479	24,285	76,571	978	1,501	24.1%	75.9%	39.5%	60.5%
Speech	18,637	1,422,789	18,637	393,860	1,028,929	10,565	8,072	27.7%	72.3%	56.7%	43.3%
Other	9,532	288,798	9,532	61,040	227,758	2,222	7,310	21.1%	78.9%	23.3%	76.7%
Totals	36,958	2,022,279	36,958	561,447	1,460,832	16,454	20,504	27.8%	72.2%	44.5%	55.5%

*(d) The number of preschool or day care programs operated by each regional site, the average enrollment in each program, the percentage of enrollees that are children receiving services under individualized education programs or individualized family service plans and expenses and revenues for the prior fiscal year associated with the programs in each site:*

Preschool classrooms operated solely by CDS for children ages three-five are found in Oxford, Dover-Foxcroft, Rumford and Rockland. One preschool classroom is operated at the Dover-Foxcroft satellite office for CDS Two Rivers with morning and afternoon sessions of six children each, totaling 12 children with significant needs being served. Another classroom is operated at the CDS Opportunities satellite in Rumford, where 13 children are served, 9 of them with IEPs. At the CDS Opportunities site in Oxford two classrooms are now in operation with an enrollment of 29 students, 18 with IEPs. CDS First Step funds one Educational Technician III for Androscoggin Head Start who works at the Longley School in Lewiston. This site also provides CDS staff to deliver special education services at the following pre-Ks: Lewiston, Auburn, Augusta, Lisbon, RSU 2, RSU 4, RSU 11, and Winthrop as well as Head Starts: ACHSCC and SKCDC , and various community preschools. CDS Opportunities sends 2 CDS staff to provide special education services at two RSU 17 pre-Ks.

In Rockland, three inclusive classrooms are housed at the CDS Midcoast site. Classroom enrollment in the Rockland program includes two morning sessions serving a total of 37 children and one afternoon session serving 8 children. This site

also provides CDS staff to public pre-k programs with RSU 13, RSU 12, RSU 20, and RSU 1. Further, CDS Midcoast is a partner in three different collaborative Head Start classrooms, as is CDS Two Rivers where two collaborative classrooms exist. The first of these hosts 20 children, 14 with IEPs, and the second has an enrollment of 14 children, 8 with IEPs.

Enrollment at the CDS operated pre-schools across the system stands at 133 children, including those children who do not have an IEP.

Collaborations between CDS, Head Start and public schools continue across the state. This has been an excellent way to maximize reduced resources and gives children with IEPs access to regular early childhood classrooms with typical age peers and services closer to their homes. For example, CDS partners with Penquis Head Start in Penobscot and Piscataquis Counties by providing special education staff at locations in Dexter, Milo and Bangor. CDS also partners with York County CAP Head Start, the Educare Center in Waterville, the Aroostook CAP Head Start, MSAD #22 (Hampden, Newburgh, Winterport) and the Lewiston public schools just to name a few. CDS employs Educational Technicians and Special Education Teachers (or funds the positions) while the partners may contribute facilities, food service, supplies and regular education staff. Joint professional development activities are another positive outcome of these collaboratives. We will continue to foster the expansion of these partnerships, especially in light of Maine's recent awarding of the Federal Pre-K expansion grants. Working with the 13 local school districts noted in the grant and other community partners is not only a fiscally responsible method to offer early learning experiences for children who need special education and related services, but also supports serving children with disabilities in the least restrictive environment, allowing them access to the regular early childhood curriculum and to age peers who are typically developing.

The CDS/Public Pre-K Memorandum of Understanding (MOU) developed last year between CDS and the Department of Education (Early Childhood Consultant) for use by public school units (after consultation with their regional CDS site) when applying to develop or expand a public 4-year-old program continues to be an effective too to memorialize the partnerships developed between CDS and the public school systems across Maine. Again, this updated MOU reflects the collaborative efforts and acknowledgements that will occur between the school and the regional CDS site on behalf of children that may be or are in need of special education and related services. This school year, CDS has collaborated with the Department of Education

to jointly fund a new Pre-school Monitor Position. Kris Michaud of CDS and Sue Reed the Early Childhood Specialist at MDOE have concluded a memorandum of understanding that guides the expectations and duties of this jointly shared position. This person will be monitoring the pre-k programs in the expansion grant districts as well as supporting monitoring of CDS pre-school special education programs. The position was just recently filled and it just getting underway at this time.

A noteworthy trend that we see across the Early Childhood Special Education Program (Part B section 619 program) like those described above is that a very high percentage of the 3, 4 and 5 year olds with IEPs are being served in their regular early childhood programs, which are inclusive classrooms. Conversely, a very low percentage (6%) of 3, 4 and 5s are being served in segregated special education programs.

PLEASE SEE APPENDICES B AND C AT THE END OF THIS REPORT FOR DATA REGARDING THE SUCCESS CDS HAS ACHIEVED REGARDING FEDERAL INDICATORS 6 A AND 6 B: SERVING CHILDREN IN THE LEAST RESTRICTIVE ENVIRONMENT

*(e) The number of children who received direct services in the prior fiscal year while placed in preschool programs operated by public school systems;*

All CDS sites across the state serve children that attend a local public 4-year-old program in their catchment area. Many public schools partner with Head Start to jointly offer these pre-school programs. Right now, our data system is not able to match the specific name of the classroom program to the enrolled child. That will be a feature coming in the data system that CDS is acquiring. The data system registers if the child is receiving the IEP services in the Least Restrictive Environment (LRE) or not. Our data does show that we have a very high percentage of our children being served in inclusive settings, considered to be the LRE, and that if the public 4-year-old program is the LRE that is where our obligation to provide a Free Appropriate Public Education (FAPE) lies. Therefore, our figure is a manual count from the sites of approximately 600 4-year-olds with IEPs that are attending their local public pre-school classrooms.



**(4) Statistics and analysis of the following Child Development Services System performance measures for the prior fiscal year, including descriptions of any notable variations in these measures among regional sites and any notable year-to-year trends over the past 5 fiscal years:**

*(a) Measures of compliance with key federal requirements related to timeliness, quality and effectiveness of service as set out in required annual federal reporting under the federal Individuals with Disabilities Education Act;*

*(b) Measures of compliance with key state requirements related to timeliness, quality and effectiveness of service as set out in statute and rules;*

Summary of site specific indicator data for FFY 2013 and FFY 2014. Detailed information can be found in Annual Performance Reports located at <http://www.maine.gov/doe/specialed/support/spp/index.html>.

### Part C- Early Intervention

Site	Target	FFY 2013 (%)									FFY 2014 (%)								
		Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	DownEast	York	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	DownEast	York
C1 Timely Intervention	100	100	99	98	100	100	100	100	100	100	100	99.28	96.39	100	100	99.45	99.05	98.18	100
C2 Natural Environment	95	98	100	99	100	100	99	100	98	100	100	100	100	100	98.98	100	100	100	100
C3 Child Outcomes																			
Summary Statement A1	53	88	25	38	39	47	56	58	55	61	50.0	40.8	41.0	63.2	62.2	75.0	65.8	76.2	48.8
Summary Statement A2	41	69	63	42	47	52	58	65	50	43	65.4	69.7	45.0	67.7	52.3	85.4	58.3	67.7	30.6
Summary Statement B1	60	62	41	53	63	59	67	53	44	70	83.3	62.1	61.4	51.7	61.4	89.2	69.8	75.9	70.8
Summary Statement B2	27	25	31	25	35	50	33	40	36	33	34.6	44.5	23.3	38.7	22.2	56.1	33.3	48.4	16.3
Summary Statement C1	53	73	52	56	71	47	68	67	70	89	53.3	66.1	46.8	66.7	56.0	86.7	72.7	90.5	75.0
Summary Statement C2	38	50	59	58	47	57	51	70	64	76	57.7	75.6	40.0	61.3	65.1	68.3	60.4	74.2	54.2
C4 Family Involvement																			
a) Know their rights	91	100	100	94	95	100	96	96	100	100	100	95.12	100	90.48	100	100	100	100	96.88
b) Effectively communicate child's needs	91	100	98	88	95	100	93	88	100	100	100	97.62	100	100	100	100	92.86	100	96.88
c) Help their child develop and learn	91	93	96	100	91	100	96	92	100	97	100	92.86	100	100	100	100	92.86	100	96.88
C5 Child Find 0-1	0.82	Not available									.60	0.72	0.76	0.27	1.06	0.87	0.72	0.50	0.47
C6 Child Find 0-3	2.81	Not Available									1.97	2.67	2.59	1.25	2.76	1.51	2.02	3.40	2.81
C7 Timely Evaluation	100	90	75	90	100	86	93	100	96	64	57.14	73.33	38.46	100	82.50	90.20	96.83	90.91	63.96
C8 Transition																			
a) Planning Steps and Services	100	100	100	99	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
b) Notification	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
c) Transition Conference	100	81	91	71	100	87	79	93	87	72	84.62	86.15	81.82	95.0	91.23	100	80.33	76.67	75.59

## Part B 619- Early Childhood Special Education

		FFY 2013 (%)										FFY 2014 (%)								
Site	Target (%)	Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	PEDS	DownEast	York		Aroostook	Reach	First Step	Two Rivers	Midcoast	Opportunities	Project PEDS	DownEast	York
B6 Least Restrictive Environment	A	≥53	Data not currently available by location									71.7	62.2	50.33	53.99	88.24	40.32	55.26	75.00	40.85
	B	<12.5	Data not currently available by location									7.55	1.00	8.50	14.72	1.36	17.74	0.00	0.93	0.61
B7 Outcomes																				
Summary A1	64	78	43	78	65	61	0	46	68	73		80.0	56.8	75.2	60.5	77.0	73.0	63.2	78.2	82.0
Summary A2	38	79	31	42	61	47	100	81	45	45		73.2	37.1	58.9	62.5	49.3	62.8	71.3	20.7	50.5
Summary B1	67	47	50	53	64	75	0	77	76	78		80.0	60.0	69.9	60.8	75.8	83.5	67.1	77.8	81.3
Summary B2	36	42	44	25	49	64	100	63	35	28		66.1	48.4	54.2	59.4	39.4	61.4	51.1	22.4	42.5
Summary C1	59	67	45	56	55	48	0	13	53	71		72.4	56.7	61.5	57.1	76.0	82.3	57.1	60.0	70.5
Summary C2	52	79	67	58	68	62	100	83	43	63		76.8	70.2	67.7	79.7	64.2	74.6	71.3	58.6	62.2
B8 Parent Involvement	91	93	98	97	97	98	94	90	97	100		97.6	97.7	92.7	97.9	95.9	100	96.7	97.5	96.6
B11 Timely Evaluation	100	78	84	67	93	76	67	98	69	84		88.9	81.1	80.9	94.6	83.2	55.0	97.0	69.0	81.8
B12 Transition IEP by 3	100	100	99.3	99	100	100	100	96	100	98		96.0	99.0	98.6	100	100	100	100	100	100

## CDS Part C State Data Summary

SPP Indicator	FFY 2010 (%)			FFY 2011 (%)			FFY 2012 (%)			FFY2013 (%)			FFY2014 (%)		
C1 Timely Intervention	99			97			99			100			99.17		
C2 Natural Environments	90.6			93			98			99			99.89		
C3 Child Outcomes (0-2)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	42	52	56	40	39	51	24	37	48	45	54	61	55.4	67.73	67.24
Summary Statement 2	52	33	48	50	26	43	37	23	34	55	33	58	60.13	35.56	63.09
C4 Family Involvement	82	82	90	92	92	88	88	94	97	98	96	96	97.74	98.19	97.29
C5 Child Find 0-1	0.52			.63			.70			.63			0.65		
C6 Child Find 0-3	2.37			2.49			2.42			2.17			2.30		
C7 Timely Evaluation	84.5			88			89			83			74.48		
C8 Transition	87	100	93	94	100	77	99	100	83	100	100	83	100	100	83.85



## CDS Part B 619 State Data Summary

SPP Indicator	FFY 2010 (%)			FFY 2011 (%)			FFY 2012 (%)			FFY2013 (%)			FFY2014 (%)		
B6 Least Restrictive Environment	Not required to report						54		11	65*		9*	58.42*		4.53*
B7 Child Outcomes (3-5)	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C
Summary Statement 1	54	61	54	51	61	60	46	65	57	60	69	55	71.79	72.87	66.38
Summary Statement 2	36	33	48	40	36	57	33	35	51	61	51	69	54.50	50.40	69.20
B8 Parent Involvement	90			91			96			97*			96.7*		
B11 Timely Evaluation	68			79			85			81*			82.8*		
B12 Transition IEP by 3	93			95			100			99			99.33		

\* Represents CDS data only.

*(c) Measures of productivity for Child Development Services System employees providing case management and direct services to children;*

This chart reflects data from all nine regional sites.

	Number of CDS Therapists	Overall % (with mileage calculation)	Cancelled or No-show Hours	Total Productive Hours / Month	Total Available Hours / Month	Miles Traveled / Month
<b>OT Count</b>	23	63.02%	208	1,422	2,257	12,483
<b>PT Count</b>	6	63.19%	33	348	551	2,577
<b>SLP Count</b>	22	62.11%	279	1,492	2,402	13,258
<b>SW Count</b>	5	71.45%	23	405	567	3,755
		64.94% (avg)	543	3,667	5,777	32,073

*(d) Measures of per unit costs, including the average cost of delivered services per child by primary disability type, the average cost per unit of each type of therapy or service delivered by Child Development Services System staff and the average cost per unit of each type of therapy or service delivered by contracted providers.*

	CDS Employee Cost/Hour	Standard Contracted Provider Cost/Hour (MaineCare Rate)	Average Cost/Hour of Providers with Approved Non-Standard Rates	Number of Contracted Providers with Non-Standard Rate
Clinical Social Worker	62.08	52.24	58.35	7
Physical Therapist	59.32	50.40	76.98	11
Speech Language Pathologist	50.75	49.48	79.74	20
Occupational Therapist	59.53	50.40	71.54	6

**(5) Beginning January 1, 2015, a report by each regional site in the Child Development Services System demonstrating trends of Child Development Services System employee costs and the results of coordination, utilization and development of services with a broad base of community resources, including private providers and public schools, midwives, resources from other agencies and other resources serving families and children from birth to under 6 years of age, consistent with the provisions of Title 22, section 3571, subsection 3; and**

CDS has worked with the Maine Families Home Visiting Program to create a Memorandum of Understanding(MOU) that has been signed by Commissioner Mary Mayhew and is soon to be signed by MDOE Acting Commissioner Bill Beardsley. Also, CDS is convening a stakeholder group to review and update the MOU between the Maine CDC and CDS. This work is being led by a Leadership in Neurodevelopmental Disabilities Program (LEND) trainee as a Leadership in Action placement. This year, CDS has 5 LEND trainees as the result of collaboration between CDS and the UNH/UM LEND Program. For more information on the LEND program please visit: <http://mchlend.unh.edu/home.aspx>.

I also hold a seat on the LEND Advisory Board, as well as the Community Advisory Committee (CAC) for the Center for Community Inclusion and Disability Studies, now under the leadership of Dr. Alan Cobo Lewis. For more information on the CAC please visit: <http://ccids.umaine.edu/cac/>. In the coming year we expect a CDS staff member to hold a seat on the Maine Developmental Disabilities Council as well.

Last year, Maine Quality Counts for Kids announced the award of three Developmental Screening Community Initiative mini-grants to multi-disciplinary teams in the Bangor, Waterville and Midcoast regions. Promoting developmental milestones and screening for early intervention services are critical elements in improving child health outcomes and ensuring children are ready for school. Larry Schooley, Director at CDS Midcoast reports that several positive outcomes came out of the Statewide Quality Counts screening initiative, including better communication with the other providers located in Lincoln County, increased Part C referrals for their Damariscotta office, and better understanding of CDS services by the doctors in the Lincoln County area.

Liz Keach, the Regional Director for CDS Peds shared that the Waterville pilot produced greater and more timely sharing of screening results, less duplication, greater communication across disciplines and improved communication with health

care providers. They felt it was a very valuable pilot to be part of. It was noted that the brochures and magnets that were developed were very appreciated by parents and providers.

Amy Belisle, MD, Director of Child Health at Maine Quality Counts shared that “This Initiative provides ways for Maine Families, Public/Community Health Nursing, Head Start, Child Development Services, the United Way, medical practices and other local nonprofits to coordinate efforts to improve developmental screening rates for children from birth to age three.”

Many of the organizations that serve children ages birth to three in Maine, including Maine Families, Public Health Nursing, Early Head Start, health care providers, and Child Development Services, participate in developmental surveillance and screening. The Developmental Systems Integration (DSI) Steering Committee has continued working to coordinate efforts and share results among different organizations, working toward the goals of reducing duplicate screening, ensuring that children who require further evaluation and services receive appropriate and timely follow-up care, and completing the communication loop to make sure screening and evaluation results are communicated back to the health care providers and referring organizations working with children and their families.

In order to improve care and coordination, the DSI group tested ways to better communicate and coordinate in the aforementioned communities for 8 months last year.

The partners in these communities served as pilot sites, testing the recommendations of the DSI: SAIEL Steering Committee collectively as a local team. The team from the Bangor region includes:

- Penquis CAP’s Maine Families, Early Head Start and Autism programs
- CDS Two Rivers**
- PCHC: Penobscot Pediatrics
- Bangor Community Health Nursing

In the Waterville region, the team includes:

- KVCAP’s Maine Families and Early Head Start programs
- Educare of Central Maine
- Waterville Pediatrics

- Public Health Nursing
- CDS PEDS**
- Mid-Maine Homeless Shelter
- United Way of Mid-Maine

Involved in the CDS Midcoast region is:

- Martin’s Point Health Care
- United Way of Midcoast Maine
- CDS Midcoast**
- Maine Families
- Seeds of Independence
- Public Health Nursing
- Midcoast Maine Community Action’s Early Head Start Program

**(6) A description of current and emerging trends and challenges that are having an effect on or are expected to have an effect on costs, services or service delivery methods of the Child Development Services System; and [2013, c. 338, §1 (NEW).]**

The technology initiative that began last fiscal year has been completed. Now, I am pleased to report that the entire CDS system is under one technology provider for all users: The Office of Information and Technology (OIT) . This was a herculean effort, spearheaded by our Finance Manager Pamela Grimshaw, who worked closely with the OIT and the regional sites to coordinate the transition from all of the individual patchworks of technology that existed to one system that is secure, maintained, provides technical support, troubleshooting and provides access to data stored on shared drives that increases the flow of important information statewide. The next phase of improving the communications of the system has moved to focus on the telephone systems statewide. Currently, a pilot is underway at two sites, one small/rural, at the Downeast site where Denise Howell is the director and one large/urban, at the Reach site where Lori Whittemore is director, to test the use of cell phones for staff, especially those that are out in the field for a good part of their work day. Many of the current landline phone systems at the regional sites have outlived their usefulness and can no longer be upgraded and perhaps even repaired if there is a failure. The two sites participating in the pilot are the two in most jeopardy of losing their phone systems at any time.

Transporting children to their services remains another primary challenge for the CDS system. Given the nature of the CDS system, there have existed two options for

transporting children with disabilities to their services: parents (Who are entitled to mileage reimbursement) or contracting with transportation agencies. In Maine, the transportation agencies are of several types. One is the Non-Emergency Transportation network:

[http://www.maine.gov/dhhs/oms/nemt/nemt\\_index.html](http://www.maine.gov/dhhs/oms/nemt/nemt_index.html),

which provides transportation to medically necessary appointments funded by Maine Care, including children with IEPs that have Maine Care coverage, through the brokerage system. Another avenue is for CDS to contract with private transportation providers directly, which include those who are also approved Maine Care providers as well as those who are not, along with smaller transportation entities including taxis. CDS is responsible, no matter the funding source, to ensure children have access to their special education services and related services, which includes transportation services.

This has presented many challenges over the years. Of paramount importance has been insuring the safety and well-being of getting young children with disabilities from their home or child-care to their special education programming. Many of the transportation providers rely heavily on volunteer drivers. Insuring adequate availability of drivers who are trained to be effective with transporting children that have medical, behavioral or communication challenges has not been easy. Many times, children arrive very early or very late for their appointments, as drivers are busy trying to meet the demands of their client base.

Figuring out the payment stream can be extremely challenging, as some parts of children's IEP services are reimbursable as medically necessary services and some are not – this complicates matters for all involved.

All CDS sites around the state face these challenges on a daily basis to insure that children have appropriate transportation to their entitled services. This is a project on the horizon that must be addressed in the strategic plan going forward. CDS spends \$2,000,000.00+/- annually of state general funds to transport children. This does not include the costs of transportation for CDS children that are provided through Maine Care funds.

CDS is vigorously moving forward on the new data system project. Known as CINC, our new data system will create great efficiencies and provide us with data in real time that we have not ever been able to access in our history. We are projecting a “go-live” date of July 1st, 2016. This will provide for accurate and timely data



sharing for federal and state reporting requirements that have proven to be difficult at best and impossible as noted in some instances. Over the next three years, CDS anticipates overall system wide cost savings which has been realized in at least 2 other states that have utilized the same vendor, YahaSoft, Inc. that we are using.

The CDS STATE LEADERSHIP TEAM AND STATE OFFICE TEAM MEMBERS including: Lisa Cooper, Janna Gregory, Pam Grimshaw, Roy Fowler, Kris Michaud, Elizabeth Curtis, Kim Appleby, Christina Wells, Bettie Fuller and myself, Cindy Brown, have committed countless hours to the development process with the YahaSoft, Inc. team of Roy Su and Nan Slaughter to make this new data system a reality in the new fiscal year.



~ Every day, CDS and our partners across Maine devote ourselves to advocate and support children and their parents just like Evie~ (Super Power Baby Project)

## **APPENDIX A (1 b)**

### **Financial Information**

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Consolidated

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$4,692,501	\$5,569,512	(\$877,011)	\$4,147,204	\$4,433,363	(\$286,159)	\$3,903,211	\$4,070,940	(\$167,729)
CM/CF Travel	157,967	216,800	(58,833)	150,537	193,914	(43,377)	134,963	150,573	(15,610)
<b>CM/CF Total</b>	<b>4,850,468</b>	<b>5,786,312</b>	<b>(935,844)</b>	<b>4,297,740</b>	<b>4,627,277</b>	<b>(329,537)</b>	<b>4,038,174</b>	<b>4,221,513</b>	<b>(183,339)</b>
Special Instruction Evals	22,381	42,500	(20,120)	47,038	47,703	(665)	46,849	80,250	(33,401)
Special Instruction	6,341,705	5,256,566	1,085,139	6,528,336	6,154,781	373,555	6,975,029	6,213,399	761,631
LRE Space	354,996	319,100	35,896	331,059	366,276	(35,217)	358,057	0	358,057
MeCare Premiums	4,610	9,400	(4,790)	5,410	12,040	(6,630)	8,195	7,807	388
SI Salary & Benefits	5,305,437	6,566,452	(1,261,015)	5,256,783	6,251,715	(994,932)	7,422,868	8,472,275	(1,049,407)
Social Work Evals	5,757	16,700	(10,943)	986	23,400	(22,414)	1,343	1,650	(307)
Social Work Therapy	36,271	51,400	(15,129)	53,073	69,778	(16,705)	82,875	43,135	39,740
Social Work Sal & Benefits	314,113	350,913	(36,800)	289,567	463,793	(174,226)	481,485	584,785	(103,280)
Psychological Evals	309,830	186,300	123,530	179,562	206,550	(26,988)	188,937	193,312	(4,376)
Psych Therapy	50,247	52,000	(1,753)	70,802	108,955	(38,153)	79,218	28,085	51,133
PT Evals	19,510	16,500	3,010	7,438	29,400	(21,962)	4,517	27,975	(23,458)
Physical Therapy	201,537	157,440	44,097	189,705	276,187	(86,482)	142,641	119,923	22,718
PT Salary & Benefits	290,343	361,861	(71,518)	241,192	323,576	(82,384)	261,752	413,308	(151,556)
Speech Evals	240,632	146,000	94,632	173,628	167,100	6,528	167,189	121,120	46,069
Speech Therapy	1,872,454	1,406,500	465,954	1,698,679	1,719,645	(20,966)	1,772,412	1,352,373	420,039
ST Salary & Benefits	1,536,962	1,906,631	(369,669)	1,708,583	2,033,604	(325,021)	1,819,671	2,138,163	(318,492)
OT Evals	23,593	24,000	(407)	21,947	33,747	(11,800)	29,169	36,511	(7,342)
OT Therapy	422,096	382,000	40,096	384,963	433,207	(48,244)	443,542	352,986	90,556
OT Salary & Benefits	1,213,946	1,303,586	(89,640)	1,149,373	1,244,179	(94,806)	1,249,889	1,404,376	(154,487)
Audio Evals	55,213	41,350	13,863	52,173	43,932	8,241	44,263	43,638	625
Eye Evals	440	6,300	(5,860)	410	9,653	(9,243)	1,798	6,072	(4,274)
Medical/Nutrition Evals	39,918	48,450	(8,532)	46,438	38,910	7,528	51,142	32,750	18,392
All Other Evals	77	4,300	(4,223)	405	4,450	(4,045)	0	8,093	(8,093)
All Other Therapies	125,047	127,750	(2,703)	133,044	174,283	(41,239)	263,806	48,315	215,491
Team Meeting	424,601	216,000	208,601	307,018	242,550	64,468	288,126	212,171	75,955
Direct Support-Building Costs	663,165	501,055	162,110	505,898	460,203	45,695	671,322	524,128	147,194
Direct Support-Facilities	586,493	536,697	49,796	409,974	600	409,374	425,924	260,240	165,684
Staff Travel Direct Support	440,444	459,200	(18,756)	468,406	480,214	(11,808)	488,628	367,589	121,039
Child Transportation	126,239	171,400	(45,161)	161,667	178,399	(16,732)	185,292	128,185	57,107
Provider Transportation	792,061	436,750	355,311	585,392	306,101	279,291	331,213	201,504	129,709
Commercial Transportation	1,510,573	917,700	592,873	1,158,831	1,017,101	141,730	1,374,617	850,332	524,285
Instructional Supplies	19,329	35,200	(15,871)	19,833	34,687	(14,854)	20,513	60,403	(39,890)
Screening Supplies	41,032	49,765	(8,733)	57,357	52,684	4,673	38,790	61,962	(23,172)
Assistive Technology	72,250	54,200	18,050	38,572	48,087	(9,515)	44,284	68,518	(24,234)
Contract Admin/Monitoring DS	362	30,000	(29,638)	23,343	23,000	343	(36,146)	312,420	(348,566)
<b>Total Direct Service</b>	<b>23,463,665</b>	<b>22,191,967</b>	<b>1,271,698</b>	<b>22,306,884</b>	<b>23,080,490</b>	<b>(773,606)</b>	<b>25,729,211</b>	<b>24,777,733</b>	<b>951,478</b>
Contract Admin/Monitoring	671,145	1,704,100	(1,032,955)	225,701	408,885	(183,184)	388,582	386,441	2,141
Staff Training	71,071	50,200	20,871	75,485	58,390	17,095	30,853	59,876	(29,023)
Site Director Salaries & Benefits	663,689	754,544	(90,855)	545,060	705,253	(160,193)	648,683	780,234	(131,550)
All Admin Salaries & Benefits	2,339,439	2,282,387	57,052	2,074,536	2,170,325	(95,789)	2,032,960	2,073,168	(40,208)
Legal/Audit/Fiscal	115,108	185,300	(70,192)	140,559	189,600	(49,041)	149,360	290,275	(140,915)
Office Cleaning	19,281	40,906	(21,625)	20,566	78,570	(58,004)	44,836	50,097	(5,261)
Repairs & Maintenance	7,905	25,155	(17,250)	19,169	43,768	(24,599)	25,316	82,523	(57,207)
Rent	223,392	381,840	(158,449)	383,208	422,315	(39,106)	318,694	428,124	(109,430)
Equipment Rental	9,553	40,888	(31,335)	25,429	70,283	(44,854)	20,559	36,715	(16,156)
All Insurance	8,907	22,087	(13,180)	15,958	41,403	(25,446)	19,122	33,582	(14,460)
Postage	29,742	46,692	(16,950)	39,689	86,600	(46,911)	35,995	71,420	(35,425)
Telephone	41,342	74,428	(33,086)	58,243	118,730	(60,487)	60,263	74,853	(14,590)
Advertising	17,171	8,550	8,621	9,230	11,300	(2,070)	5,942	3,819	2,123
Staff & Admin Travel	123,658	79,100	44,558	97,782	58,650	39,132	37,302	58,120	(20,818)
Office Supplies	42,833	72,400	(29,567)	54,056	136,937	(82,881)	53,081	130,016	(76,935)
Equipment Repair & Maintenance	150,684	432,024	(281,340)	74,946	144,135	(69,189)	73,628	48,223	25,404
Electric/Heat/Water	56,266	35,582	20,684	66,185	85,048	(18,863)	54,981	60,041	(5,061)
Dues & Subscriptions	8,437	11,800	(3,363)	10,869	9,531	1,338	8,181	15,791	(7,610)
Capital Equipment	104,955	144,250	(39,295)	72,737	153,950	(81,213)	50,831	145,442	(94,611)
Payroll Fees	60,078	74,500	(14,422)	66,962	68,514	(1,552)	74,553	59,156	15,397
Other	6,717	1,669	5,048	13,171	1,950	11,221	8,639	1,423	7,216
<b>Total Administration</b>	<b>4,771,373</b>	<b>6,468,402</b>	<b>(1,697,029)</b>	<b>4,089,540</b>	<b>5,064,117</b>	<b>(974,577)</b>	<b>4,142,362</b>	<b>4,889,339</b>	<b>(746,978)</b>
<b>TOTAL</b>	<b>\$ 33,085,507</b>	<b>\$ 34,446,681</b>	<b>\$ (1,361,174)</b>	<b>\$ 30,694,164</b>	<b>\$ 32,771,884</b>	<b>\$ (2,077,720)</b>	<b>\$ 33,909,747</b>	<b>\$ 33,888,585</b>	<b>\$ 21,161</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Aroostook

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$ 269,366	\$ 294,775	\$ (25,409)	\$ 238,037	\$ 245,789	\$ (7,752)	\$ 211,850	\$ 184,974	\$ 26,876
CM/CF Travel	14,991	20,000	(5,009)	14,243	22,000	(7,757)	14,042	19,303	(5,261)
CM/CF Total	284,357	314,775	(30,418)	252,280	267,789	(15,509)	225,892	204,277	21,615
Special Instruction Evals	837	10,000	(9,163)	5,899	1,500	4,399	436	30,000	(29,564)
Special Instruction	530,399	577,000	(46,601)	483,433	615,000	(131,567)	581,435	517,456	63,979
LRE Space	7,684	5,000	2,684	6,404	14,000	(7,596)	16,725	-	16,725
MeCare Premiums	-	2,000	(2,000)	-	2,000	(2,000)	-	-	-
SI Salary & Benefits	127,589	255,800	(128,212)	213,001	217,522	(4,521)	405,036	433,766	(28,730)
Social Work Evals	428	10,000	(9,572)	746	12,000	(11,254)	713	1,000	(287)
Social Work Therapy	-	1,000	(1,000)	-	3,000	(3,000)	17,380	1,000	16,380
Social Work Sal & Benefits	4,999	25,425	(20,426)	32,220	106,873	(74,653)	130,786	159,915	(29,129)
Psychological Evals	5,506	20,000	(14,494)	2,436	8,000	(5,564)	2,030	40,000	(37,970)
Psych Therapy	4,948	8,000	(3,053)	11,018	45,000	(33,983)	9,108	1,000	8,108
PT Evals	342	1,300	(958)	46	2,000	(1,954)	288	3,000	(2,712)
Physical Therapy	4,267	5,000	(733)	6,394	12,000	(5,606)	9,186	15,000	(5,814)
PT Salary & Benefits	-	31,386	(31,386)	-	-	0	-	46,423	(46,423)
Speech Evals	12,383	12,000	383	13,104	15,000	(1,896)	14,494	11,000	3,494
Speech Therapy	53,549	45,000	8,549	55,596	40,000	15,596	52,090	35,000	17,090
ST Salary & Benefits	71,851	138,369	(66,518)	71,834	70,305	1,529	69,531	70,004	(473)
OT Evals	1,102	2,000	(898)	441	2,000	(1,559)	167	1,000	(833)
OT Therapy	25,537	46,000	(20,463)	25,479	36,000	(10,521)	9,084	15,000	(5,916)
OT Salary & Benefits	76,353	82,710	(6,357)	53,037	49,110	3,927	7,118	46,424	(39,306)
Audio Evals	3,259	3,000	259	3,295	2,000	1,295	195	1,000	(805)
Eye Evals	-	2,000	(2,000)	-	2,000	(2,000)	-	-	-
Medical/Nutrition Evals	-	1,000	(1,000)	-	1,000	(1,000)	-	-	-
All Other Evals	-	1,500	(1,500)	-	1,500	(1,500)	-	1,500	(1,500)
All Other Therapies	800	2,000	(1,200)	1,550	2,000	(450)	921	1,500	(579)
Team Meeting	15,207	10,500	4,707	11,399	6,500	4,899	4,624	2,000	2,624
Direct Support-Building Costs	33,745	34,046	(301)	25,757	10,405	15,352	10,267	-	10,267
Direct Support-Facilities	51,990	85,031	(33,041)	34,838	-	34,838	14,833	18,944	(4,111)
Staff Travel Direct Support	21,862	40,000	(18,138)	34,918	30,000	4,918	35,680	12,000	23,680
Child Transportation	11,325	14,000	(2,675)	15,288	14,000	1,288	13,007	10,000	3,007
Provider Transportation	73,805	47,000	26,805	50,381	30,000	20,381	18,450	5,000	13,450
Commercial Transportation	107,596	140,000	(32,405)	125,039	180,000	(54,961)	184,293	100,000	84,293
Instructional Supplies	352	5,000	(4,648)	2,930	3,500	(570)	215	3,000	(2,785)
Screening Supplies	6,103	7,500	(1,397)	10,426	7,500	2,926	4,912	12,122	(7,210)
Assistive Technology	1,911	5,000	(3,089)	166	5,000	(4,834)	851	17,079	(16,228)
Contract Admin/Monitoring DS	-	-	-	-	-	0	-	-	0
Total Direct Service	1,255,729	1,675,567	(419,838)	1,297,075	1,546,715	(249,640)	1,613,853	1,611,133	2,720
Contract Admin/Monitoring	-	-	-	-	-	0	-	-	-
Staff Training	3,397	3,000	397	1,520	3,200	(1,680)	1,280	1,200	80
Site Director Salaries & Benefits	49,901	24,547	25,354	21,079	17,654	3,426	61,182	73,125	(11,943)
All Admin Salaries & Benefits	77,457	106,158	(28,701)	80,391	81,526	(1,135)	81,950	80,924	1,026
Legal/Audit/Fiscal	-	-	0	-	2,000	(2,000)	10,685	-	10,685
Office Cleaning	340	360	(20)	1,941	5,000	(3,060)	2,780	3,000	(220)
Repairs & Maintenance	243	240	3	1,082	5,000	(3,918)	6,150	3,000	3,150
Rent	2,162	1,862	300	11,939	29,822	(17,883)	21,433	28,000	(6,567)
Equipment Rental	191	180	11	1,186	4,000	(2,814)	2,455	3,000	(545)
All Insurance	83	180	(97)	703	2,250	(1,547)	1,434	1,805	(371)
Postage	283	300	(17)	1,416	5,400	(3,984)	3,051	5,000	(1,949)
Telephone	827	900	(73)	5,084	10,000	(4,916)	6,489	6,000	489
Advertising	798	1,000	(202)	1,151	500	651	-	-	-
Staff & Admin Travel	15,764	14,000	1,764	12,194	7,000	5,194	4,261	2,596	1,665
Office Supplies	345	360	(15)	1,684	9,000	(7,316)	5,364	7,000	(1,636)
Equipment Repair & Maintenance	659	1,707	(1,048)	1,133	8,000	(6,867)	2,987	3,000	(13)
Electric/Heat/Water	9,363	1,200	8,163	14,169	18,748	(4,579)	7,098	6,500	598
Dues & Subscriptions	535	500	35	-	500	(500)	380	850	(470)
Capital Equipment	2,754	8,500	(5,746)	27,174	8,500	18,674	3,664	2,500	1,164
Payroll Fees	2,209	4,000	(1,791)	2,766	4,000	(1,234)	3,845	2,500	1,345
Other	-	500	(500)	-	-	0	-	-	0
Total Administration	167,311	169,494	(2,183)	186,611	222,100	(35,488)	226,487	230,000	(3,513)
TOTAL	\$ 1,707,397	\$ 2,159,836	\$ (452,439)	\$ 1,735,966	\$ 2,036,604	\$ (300,637)	\$ 2,066,232	\$ 2,045,410	\$ 20,822

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Downeast

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2015	FY2015	FY2015		2014	FY2014	FY2014		2013	FY2013	FY2013
Case Management/Child Find	\$394,233	\$394,456	(\$223)		\$324,790	\$363,970	(\$39,180)		\$205,728	\$199,708	\$6,020
CM/CF Travel	14,185	11,000	3,185		12,107	10,000	2,107		7,146	11,256	(4,110)
CM/CF Total	408,418	405,456	2,962		336,897	373,970	(37,073)		212,874	210,964	1,910
Special Instruction Evals	4,164	10,000	(5,836)		11,075	15,203	(4,128)		16,058	7,000	9,058
Special Instruction	117,204	120,000	(2,796)		120,158	179,060	(58,902)		136,919	119,074	17,845
LRE Space	47,030	35,000	12,030		83,296	22,000	61,296		22,325	0	22,325
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	471,930	519,350	(47,420)		264,929	310,932	(46,003)		187,222	173,466	13,756
Social Work Evals	0	6,000	(6,000)		0	0	0		0	0	0
Social Work Therapy	894	10,000	(9,106)		3,117	3,598	(481)		4,207	4,000	207
Social Work Sal & Benefits	0	0	0		0	0	0		0	0	0
Psychological Evals	13,337	15,000	(1,663)		14,113	15,000	(887)		2,270	5,000	(2,730)
Psych Therapy	0	0	0		0	0	0		65	0	65
PT Evals	3,012	8,000	(4,988)		847	12,000	(11,153)		2,000	2,000	(2,000)
Physical Therapy	5,008	4,000	1,008		1,270	42,000	(40,730)		2,954	5,500	(2,546)
PT Salary & Benefits	0	0	0		0	0	0		0	0	0
Speech Evals	6,500	6,500	0		4,589	3,500	1,089		2,366	3,000	(634)
Speech Therapy	93,445	79,000	14,445		61,282	92,909	(31,627)		42,446	25,779	16,667
ST Salary & Benefits	64,980	186,199	(121,219)		134,817	220,056	(85,239)		118,186	320,243	(202,057)
OT Evals	219	2,000	(1,781)		125	2,000	(1,875)		440	2,000	(1,560)
OT Therapy	1,081	10,000	(8,919)		1,915	10,045	(8,130)		11,235	9,000	2,235
OT Salary & Benefits	144,261	135,384	8,877		114,670	152,473	(37,803)		117,567	87,277	30,290
Audio Evals	421	3,000	(2,579)		4,308	1,912	2,396		1,748	2,000	(252)
Eye Evals	0	1,400	(1,400)		190	1,440	(1,250)		0	0	0
Medical/Nutrition Evals	0	1,000	(1,000)		0	1,000	(1,000)		0	0	0
All Other Evals	0	0	0		0	0	0		0	0	0
All Other Therapies	30,202	2,000	28,202		24,930	9,605	15,325		9,489	4,000	5,489
Team Meeting	15,972	10,200	5,772		12,172	9,505	2,667		11,284	4,000	7,284
Direct Support-Building Costs	47,371	23,506	23,865		20,182	20,182	(0)		22,824	8,000	14,824
Direct Support-Facilities	47,469	40,298	7,171		13,902	0	13,902		16,680	9,720	6,960
Staff Travel Direct Support	53,471	37,000	16,471		43,291	25,214	18,077		25,689	20,000	5,689
Child Transportation	3,901	4,000	(99)		867	2,744	(1,877)		2,877	6,000	(3,123)
Provider Transportation	42,677	31,000	11,677		46,893	25,833	21,060		40,155	12,000	28,155
Commercial Transportation	34,098	21,000	13,098		13,594	17,201	(3,607)		19,320	15,000	4,320
Instructional Supplies	1,036	3,000	(1,964)		1,034	697	337		581	1,000	(419)
Screening Supplies	6,035	3,500	2,535		4,434	3,500	934		1,916	5,000	(3,084)
Assistive Technology	231	3,000	(2,769)		432	3,842	(3,410)		3,202	5,000	(1,798)
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	0	0
<b>Total Direct Service</b>	<b>1,255,949</b>	<b>1,330,337</b>	<b>(74,387)</b>		<b>1,002,434</b>	<b>1,203,451</b>	<b>(201,017)</b>		<b>820,025</b>	<b>855,059</b>	<b>(35,035)</b>
Contract Admin/Monitoring	12,840	0	12,840		0	0	0		0	0	0
Staff Training	3,453	3,000	453		1,958	3,000	(1,042)		1,327	2,000	(673)
Site Director Salaries & Benefits	73,005	74,473	(1,469)		19,479	80,322	(60,843)		69,788	79,964	(10,176)
All Admin Salaries & Benefits	106,915	102,899	4,017		101,940	105,677	(3,737)		99,701	99,039	662
Legal/Audit/Fiscal	0	0	0		0	0	0		0	0	0
Office Cleaning	457	1,152	(695)		1,708	3,640	(1,932)		1,570	3,120	(1,550)
Repairs & Maintenance	903	4,492	(3,589)		63	1,768	(1,705)		844	1,000	(156)
Rent	6,429	26,294	(19,865)		22,618	22,618	0		19,976	26,080	(6,104)
Equipment Rental	278	1,268	(990)		1,254	4,000	(2,746)		41	2,000	(1,959)
All Insurance	256	793	(537)		737	1,458	(721)		804	1,618	(814)
Postage	532	2,642	(2,110)		2,838	5,000	(2,162)		1,970	2,500	(530)
Telephone	1,444	3,699	(2,255)		3,686	6,600	(2,914)		3,689	4,000	(311)
Advertising	746	1,000	(254)		1,221	0	1,221		63	200	(137)
Staff & Admin Travel	7,210	5,000	2,210		15,197	3,200	11,997		3,874	5,000	(1,126)
Office Supplies	1,074	3,171	(2,097)		3,794	12,000	(8,206)		5,168	4,400	768
Equipment Repair & Maintenance	2,253	45,840	(43,587)		1,501	1,845	(344)		813	2,000	(1,187)
Electric/Heat/Water	0	0	0		0	0	0		54	0	54
Dues & Subscriptions	110	0	110		0	0	0		0	600	(600)
Capital Equipment	11,102	20,000	(8,898)		457	9,000	(8,543)		6,224	4,622	1,602
Payroll Fees	3,899	3,500	399		3,461	2,150	1,311		2,291	2,100	191
Other	0	0	0		0	0	0		0	200	(200)
<b>Total Administration</b>	<b>232,906</b>	<b>299,223</b>	<b>(66,318)</b>		<b>181,912</b>	<b>262,278</b>	<b>(80,366)</b>		<b>218,197</b>	<b>240,442</b>	<b>(22,245)</b>
<b>TOTAL</b>	<b>\$ 1,897,273</b>	<b>\$ 2,035,016</b>	<b>\$ (137,743)</b>		<b>\$ 1,521,243</b>	<b>\$ 1,839,699</b>	<b>\$ (318,456)</b>		<b>\$ 1,251,096</b>	<b>\$ 1,306,466</b>	<b>\$ (55,369)</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – First Step

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$754,419	\$873,187	(\$118,768)	\$695,800	\$747,993	(\$52,193)	\$642,921	\$658,066	(\$15,145)
CM/CF Travel	21,522	28,000	(6,478)	21,198	28,000	(6,802)	19,300	17,224	\$2,076
<b>CM/CF Total</b>	<b>775,941</b>	<b>901,187</b>	<b>(125,246)</b>	<b>716,999</b>	<b>775,993</b>	<b>(58,994)</b>	<b>662,221</b>	<b>675,290</b>	<b>(13,069)</b>
Special Instruction Evals	7,320	3,200	4,120	817	3,200	(2,383)	1,980	11,000	(9,020)
Special Instruction	1,117,401	888,000	229,401	1,161,275	1,300,000	(138,725)	1,343,080	1,421,383	(78,303)
LRE Space	18,791	6,600	12,191	13,027	4,000	9,027	3,265		3,265
MeCare Premiums	760	200	560	0	200	(200)		600	(600)
SI Salary & Benefits	669,864	796,257	(126,393)	720,276	893,943	(173,667)	762,176	742,591	19,585
Social Work Evals	121	400	(279)	0	400	(400)	630	400	230
Social Work Therapy	832	400	432	0	400	(400)	2,068	1,100	968
Social Work Sal & Benefits		0	0	0	0	0	26,587	25,958	629
Psychological Evals	85,800	13,000	72,800	21,545	10,000	11,545	5,011	6,000	(989)
Psych Therapy	(683)	0	(683)	3,397	5,000	(1,603)	1,261	11,000	(9,739)
PT Evals	4,766	1,000	3,766	1,505	1,100	405	1,243	1,100	143
Physical Therapy	20,128	18,000	2,128	20,112	10,000	10,112	11,052	10,000	1,052
PT Salary & Benefits	0	0	0	0	0	0	3,587	49,584	(45,997)
Speech Evals	24,741	15,000	9,741	17,913	20,600	(2,687)	19,931	7,500	12,431
Speech Therapy	202,598	181,000	21,598	228,896	225,000	3,896	194,297	250,000	(55,703)
ST Salary & Benefits	160,882	217,984	(57,102)	195,349	224,914	(29,565)	162,926	127,562	35,364
OT Evals	9,732	5,000	4,732	4,423	5,000	(577)	5,669	3,000	2,669
OT Therapy	57,268	40,000	17,268	63,998	42,000	21,998	49,650	40,000	9,650
OT Salary & Benefits	120,771	106,861	13,910	90,583	100,828	(10,245)	99,956	101,043	(1,087)
Audio Evals	8,681	1,700	6,981	3,804	2,250	1,554	2,375	2,500	(125)
Eye Evals	250	500	(250)	0	500	(500)		500	(500)
Medical/Nutrition Evals	0	200	(200)	0	200	(200)		500	(500)
All Other Evals	0	500	(500)	0	500	(500)		500	(500)
All Other Therapies	10,266	12,000	(1,734)	13,148	10,000	3,148	30,218	4,000	26,218
Team Meeting	85,675	43,000	42,675	70,414	60,000	10,414	65,433	60,000	5,433
Direct Support-Building Costs	47,588	44,388	3,200	46,868	46,789	79	75,443	45,006	30,437
Direct Support-Facilities	34,591	58,682	(24,091)	24,910	0	24,910	26,162	28,334	(2,172)
Staff Travel Direct Support	33,257	50,000	(16,743)	49,353	65,000	(15,647)	59,947	50,000	9,947
Child Transportation	10,790	7,800	2,990	8,336	10,000	(1,664)	10,072	10,000	72
Provider Transportation	118,100	59,500	58,600	71,324	27,000	44,324	32,451	27,000	5,451
Commercial Transportation	417,132	180,000	237,132	234,882	157,400	77,482	162,245	100,000	62,245
Instructional Supplies	422	1,700	(1,278)	603	5,000	(4,397)	1,591	6,000	(4,409)
Screening Supplies	1,525	2,500	(975)	3,815	8,000	(4,185)	6,922	4,000	2,922
Assistive Technology	9,635	5,500	4,135	8,828	5,000	3,828	525	5,000	(4,475)
Contract Admin/Monitoring DS		5,000	(5,000)	0	3,000	(3,000)	(59,036)	25,000	(84,036)
<b>Total Direct Service</b>	<b>3,279,004</b>	<b>2,765,872</b>	<b>199,604</b>	<b>3,079,400</b>	<b>3,247,224</b>	<b>(167,824)</b>	<b>3,108,718</b>	<b>3,178,161</b>	<b>(69,443)</b>
Contract Admin/Monitoring		0		0	400	(400)	59,651	3,000	56,651
Staff Training	1,201	5,000	(3,799)	3,821	5,000	(1,179)	969	2,000	(1,031)
Site Director Salaries & Benefits	78,446	79,051	(605)	65,599	70,827	(5,228)	70,053	70,712	(659)
All Admin Salaries & Benefits	148,820	132,351	16,469	129,191	127,543	1,648	158,838	177,321	(18,483)
Legal/Audit/Fiscal	0	0	0	0	0	0		0	
Office Cleaning	4,717	3,189	1,528	3,646	5,500	(1,854)	3,588	1,666	1,922
Repairs & Maintenance	252	870	(618)	308	1,000	(692)	2,082	500	1,582
Rent	66,541	62,076	4,465	64,557	61,430	3,127	33,207	60,494	(27,287)
Equipment Rental	1,480	2,900	(1,420)	1,893	6,000	(4,107)	1,850	2,000	(150)
All Insurance	2,127	2,121	6	2,119	3,899	(1,780)	2,356	3,619	(1,263)
Postage	10,144	6,960	3,184	7,326	10,000	(2,674)	5,850	8,000	(2,150)
Telephone	3,883	4,640	(757)	3,831	8,112	(4,281)	4,467	2,000	2,467
Advertising		500	(500)	653	0	653		500	(500)
Staff & Admin Travel	8,000	2,700	5,300	2,784	2,500	284	1,589	2,000	(411)
Office Supplies	8,984	6,960	2,024	6,652	12,000	(5,348)	5,973	5,000	973
Equipment Repair & Maintenance	12,690	45,948	(33,257)	4,242	10,000	(5,758)	5,711	3,000	2,711
Electric/Heat/Water	9,452	7,192	2,260	10,296	12,000	(1,704)	9,327	8,000	1,327
Dues & Subscriptions	118	250	(132)	35	1,000	(965)	985	500	485
Capital Equipment	2,750	2,500	250	2,872	10,000	(7,128)	4,046	12,000	(7,954)
Payroll Fees	6,557	7,500	(943)	7,121	6,000	1,121	6,051	6,000	51
Other		200	(200)		200	(200)		622	(622)
<b>Total Administration</b>	<b>366,161</b>	<b>372,908</b>	<b>(6,746)</b>	<b>316,945</b>	<b>353,411</b>	<b>(36,466)</b>	<b>376,594</b>	<b>368,934</b>	<b>7,660</b>
<b>TOTAL</b>	<b>\$ 4,421,106</b>	<b>\$ 4,039,967</b>	<b>\$ 381,139</b>	<b>\$ 4,113,344</b>	<b>\$ 4,376,628</b>	<b>\$ (263,284)</b>	<b>\$ 4,147,533</b>	<b>\$ 4,222,385</b>	<b>\$ (74,852)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Midcoast

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$545,351	\$581,175	(\$35,824)	\$487,628	\$531,157	(\$43,529)	\$520,900	\$516,360	\$4,540
CM/CF Travel	16,377	20,000	(3,623)	18,520	16,000	2,520	17,996	0	17,996
<b>CM/CF Total</b>	<b>561,728</b>	<b>601,175</b>	<b>(39,447)</b>	<b>506,147</b>	<b>547,157</b>	<b>(41,010)</b>	<b>538,896</b>	<b>516,360</b>	<b>22,536</b>
Special Instruction Evals	3,297	3,500	(203)	15,968	8,000	7,968	13,306	6,010	7,296
Special Instruction	567,761	525,000	42,761	639,573	525,000	114,573	633,857	407,596	226,261
LRE Space	143,033	85,000	58,033	124,597	80,000	44,597	131,391	131,391	0
MeCare Premiums	0	0	0	0	300	(300)	25	0	25
SI Salary & Benefits	714,743	895,545	(180,802)	774,504	786,687	(12,183)	857,821	943,477	(85,656)
Social Work Evals	137	0	137	0	1,000	(1,000)	0	0	0
Social Work Therapy	1,934	1,000	934	385	5,000	(4,615)	5,323	3,559	1,764
Social Work Sal & Benefits	98,099	96,637	1,462	90,482	87,971	2,511	105,558	123,385	(17,827)
Psychological Evals	16,942	16,000	942	18,483	12,500	5,983	17,768	7,931	9,837
Psych Therapy	1,676	0	1,676	0	400	(400)	410	0	410
PT Evals	194	250	(56)	156	250	(94)	259	341	(82)
Physical Therapy	10,216	12,000	(1,785)	13,126	22,000	(8,874)	12,037	5,474	6,563
PT Salary & Benefits	66,466	67,737	(1,271)	65,103	64,784	319	64,865	59,389	5,476
Speech Evals	5,022	5,000	22	4,692	7,250	(2,558)	6,619	7,907	(1,288)
Speech Therapy	70,579	40,000	30,579	49,381	80,000	(30,619)	79,070	43,404	35,666
ST Salary & Benefits	422,377	347,244	75,133	450,842	438,862	11,980	474,125	456,558	17,567
OT Evals	4,615	2,000	2,615	3,838	2,000	1,838	2,451	889	1,562
OT Therapy	16,288	8,000	8,288	11,935	14,000	(2,065)	15,925	16,734	(809)
OT Salary & Benefits	146,601	184,095	(37,494)	197,715	196,332	1,383	270,974	257,608	13,366
Audio Evals	1,816	1,000	816	821	1,300	(479)	1,273	766	507
Eye Evals	0	0	0	0	1,900	(1,900)	0	0	0
Medical/Nutrition Evals	0	0	0	0	0	0	0	0	0
All Other Evals	0	0	0	405	200	205	334	334	(334)
All Other Therapies	2,640	1,000	1,640	1,171	600	571	1,115	0	1,115
Team Meeting	22,956	13,000	9,956	17,240	18,000	(760)	19,833	21,492	(1,659)
Direct Support-Building Costs	130,734	82,077	48,657	79,465	56,692	22,773	123,866	64,704	59,162
Direct Support-Facilities	91,203	88,172	3,031	43,578	0	43,578	41,547	30,323	11,224
Staff Travel Direct Support	59,198	65,000	(5,802)	69,199	63,000	6,199	70,316	53,597	16,719
Child Transportation	3,349	6,000	(2,651)	5,471	9,000	(3,529)	10,112	7,845	2,267
Provider Transportation	22,514	18,000	4,514	19,558	32,000	(12,442)	16,776	31,557	(14,781)
Commercial Transportation	80,003	122,000	(41,997)	112,058	225,000	(112,942)	526,641	307,820	218,821
Instructional Supplies	5,161	4,800	361	3,613	4,800	(1,187)	3,018	4,403	(1,385)
Screening Supplies	4,400	8,000	(3,600)	5,444	6,000	(556)	4,585	10,329	(5,744)
Assistive Technology	2,208	3,600	(1,392)	217	3,600	(3,383)	3,010	4,239	(1,229)
Contract Admin/Monitoring DS	0	0	0	0	2,500	(2,500)	3,675	0	3,675
<b>Total Direct Service</b>	<b>2,716,164</b>	<b>2,701,657</b>	<b>62,093</b>	<b>2,819,021</b>	<b>2,756,928</b>	<b>62,093</b>	<b>3,517,549</b>	<b>2,877,671</b>	<b>639,878</b>
Contract Admin/Monitoring	0	0	0	0	5,000	(5,000)	0	0	0
Staff Training	5,558	7,500	(1,942)	5,405	5,000	405	5,798	0	5,798
Site Director Salaries & Benefits	86,168	86,653	(485)	61,243	77,218	(15,975)	72,634	72,185	449
All Admin Salaries & Benefits	99,416	78,515	20,901	78,034	76,224	1,810	115,987	118,760	(2,773)
Legal/Audit/Fiscal	0	5,000	(5,000)	0	6,100	(6,100)	7,794	0	7,794
Office Cleaning	664	4,200	(3,536)	4,524	12,000	(7,476)	6,205	1,487	4,718
Repairs & Maintenance	62	1,176	(1,114)	444	3,000	(2,556)	642	700	(58)
Rent	8,059	59,435	(51,376)	57,163	76,260	(19,097)	22,603	34,840	(12,237)
Equipment Rental	590	4,620	(4,030)	4,043	7,200	(3,157)	3,932	2,590	1,342
All Insurance	280	2,520	(2,240)	2,266	5,800	(3,534)	3,325	4,375	(1,050)
Postage	412	2,520	(2,108)	2,535	6,500	(3,965)	3,678	2,100	1,578
Telephone	1,233	7,980	(6,747)	6,470	10,000	(3,530)	6,577	3,500	3,077
Advertising	12	1,000	(988)	278	350	(72)	282	0	282
Staff & Admin Travel	7,271	5,000	2,271	12,443	3,000	9,443	1,490	1,878	(388)
Office Supplies	817	5,040	(4,223)	5,522	10,000	(4,478)	4,935	3,150	1,785
Equipment Repair & Maintenance	1,139	32,852	(31,713)	2,260	4,800	(2,540)	1,757	700	1,057
Electric/Heat/Water	461	2,940	(2,479)	3,097	6,000	(2,903)	3,625	2,100	1,525
Dues & Subscriptions	438	1,000	(562)	726	625	101	480	0	480
Capital Equipment	17,405	27,000	(9,595)	4,005	4,800	(795)	348	0	348
Payroll Fees	8,747	9,500	(753)	9,100	7,200	1,900	8,323	5,801	2,522
Other	0	0	0	0	100	(100)	0	0	0
<b>Total Administration</b>	<b>238,731</b>	<b>344,451</b>	<b>(105,720)</b>	<b>259,558</b>	<b>327,177</b>	<b>(67,619)</b>	<b>270,414</b>	<b>254,166</b>	<b>16,248</b>
<b>TOTAL</b>	<b>\$ 3,516,623</b>	<b>\$ 3,647,283</b>	<b>\$ (130,660)</b>	<b>\$ 3,584,726</b>	<b>\$ 3,631,262</b>	<b>\$ (46,536)</b>	<b>\$ 4,326,859</b>	<b>\$ 3,648,197</b>	<b>\$ 678,662</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Opportunities

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$ 432,377	\$ 423,320	\$ 9,057	\$ 402,210	\$ 469,304	(\$ 67,094)	\$ 395,735	\$ 432,103	(\$ 36,368)
CM/CF Travel	16,345	22,000	(5,655)	20,672	26,714	(6,042)	21,071	21,790	(719)
CM/CF Total	<b>448,722</b>	<b>445,320</b>	<b>3,402</b>	<b>422,882</b>	<b>496,018</b>	<b>(73,136)</b>	<b>416,806</b>	<b>453,893</b>	<b>(37,087)</b>
Special Instruction Evals	1,404	5,300	(3,896)	3,998	1,000	2,998	939	1,740	(801)
Special Instruction	418,664	406,000	12,664	786,535	665,887	120,648	677,234	708,053	(30,819)
LRE Space	2,220	7,000	(4,780)	11,477	4,000	7,477	6,595		6,595
MeCare Premiums	0	500	(500)	0	500	(500)		557	(557)
SI Salary & Benefits	583,368	718,732	(135,364)	856,862	947,541	(90,679)	1,040,982	1,040,108	874
Social Work Evals	88	300	(212)	0	0	0		0	
Social Work Therapy	88	0	88	150	1,100	(950)	1,536	2,013	(477)
Social Work Sal & Benefits	0	0	0	0	0	0		0	
Psychological Evals	18,617	9,300	9,317	9,094	8,000	1,094	8,500	10,000	(1,500)
Psych Therapy	(701)	0	(701)	1,416	2,500	(1,084)	2,121	0	2,121
PT Evals	3,908	1,600	2,308	1,978	1,600	378	602	1,000	(398)
Physical Therapy	33,425	35,000	(1,575)	43,092	47,842	(4,750)	21,499	20,217	1,282
PT Salary & Benefits	12,167	24,949	(12,782)	16,251	23,608	(7,357)	18,856	24,196	(5,340)
Speech Evals	10,013	9,000	1,013	12,404	9,600	2,804	12,517	9,516	3,001
Speech Therapy	80,565	145,000	(64,435)	198,634	211,236	(12,602)	209,417	191,000	18,417
ST Salary & Benefits	85,463	93,926	(8,463)	81,667	86,422	(4,755)	83,364	151,349	(67,985)
OT Evals	1,512	1,400	112	2,456	2,747	(291)	3,663	4,300	(637)
OT Therapy	32,947	58,000	(25,053)	64,881	61,162	3,719	68,466	46,000	22,466
OT Salary & Benefits	92,354	98,399	(6,045)	117,753	136,612	(18,859)	116,001	144,682	(28,681)
Audio Evals	947	600	347	1,991	2,050	(59)	3,283	3,000	283
Eye Evals	0	500	(500)	0	400	(400)	370	250	120
Medical/Nutrition Evals	0	250	(250)	0	250	(250)		250	(250)
All Other Evals	0	500	(500)	0	250	(250)		259	(259)
All Other Therapies	27,717	23,500	4,217	24,932	45,000	(20,068)	101,995	1,132	100,863
Team Meeting	24,289	20,500	3,789	28,376	18,500	9,876	22,346	17,544	4,802
Direct Support-Building Costs	65,661	55,712	9,950	54,131	54,661	(530)	54,194	60,436	(6,242)
Direct Support-Facilities	59,504	55,271	4,233	80,146	0	80,146	45,416	51,256	(5,840)
Staff Travel Direct Support	33,002	45,000	(11,998)	45,587	48,000	(2,413)	47,850	46,792	1,058
Child Transportation	20,296	35,500	(15,204)	34,807	33,245	1,562	35,369	25,000	10,369
Provider Transportation	65,672	80,000	(14,328)	97,292	45,000	52,292	46,862	27,200	19,662
Commercial Transportation	183,995	112,000	71,995	180,031	60,000	120,031	49,849	87,500	(37,651)
Instructional Supplies	1,966	2,700	(734)	3,061	2,800	261	2,135	5,500	(3,365)
Screening Supplies	2,373	1,500	873	1,415	2,134	(719)	1,778	1,885	(107)
Assistive Technology	5,502	3,500	2,002	(462)	8,400	(8,862)	7,706	7,500	206
Contract Admin/Monitoring DS		5,000	(5,000)	0	6,500	(6,500)	5,826	78,420	(72,595)
<b>Total Direct Service</b>	<b>1,867,025</b>	<b>2,056,439</b>	<b>(189,413)</b>	<b>2,759,957</b>	<b>2,538,547</b>	<b>221,410</b>	<b>2,697,270</b>	<b>2,768,655</b>	<b>(71,385)</b>
Contract Admin/Monitoring		0	0	265	0	265			
Staff Training	1,359	5,000	(3,641)	4,045	5,700	(1,655)	1,845	1,500	345
Site Director Salaries & Benefits	78,473	78,674	(201)	78,541	76,240	2,301	75,722	75,957	(235)
All Admin Salaries & Benefits	143,043	138,426	4,617	105,470	105,009	461	101,665	97,969	3,696
Legal/Audit/Fiscal	0	0	0	0	0	0	1,000	0	1,000
Office Cleaning	9,523	17,080	(7,557)	778	27,000	(26,222)	13,493	13,680	(187)
Repairs & Maintenance	3,616	5,490	(1,874)	4,504	6,000	(1,496)	6,154	8,550	(2,396)
Rent	73,479	87,138	(13,659)	84,153	82,831	1,322	82,123	80,114	2,009
Equipment Rental	2,937	3,782	(845)	3,834	5,500	(1,666)	3,466	2,280	1,186
All Insurance	1,932	3,172	(1,240)	2,510	5,250	(2,740)	3,306	4,902	(1,596)
Postage	3,934	4,148	(214)	4,412	6,800	(2,388)	4,431	4,788	(357)
Telephone	7,652	7,625	27	8,014	12,406	(4,392)	7,644	10,203	(2,559)
Advertising	704	800	(96)	1,216	250	966	89	516	(427)
Staff & Admin Travel	3,741	2,700	1,041	2,210	650	1,560	375	3,000	(2,625)
Office Supplies	7,596	7,320	276	8,096	11,857	(3,761)	8,449	9,063	(614)
Equipment Repair & Maintenance	11,908	34,427	(22,520)	2,466	4,830	(2,364)	2,931	3,306	(375)
Electric/Heat/Water	17,133	6,405	10,728	9,834	10,600	(766)	8,500	11,172	(2,672)
Dues & Subscriptions	265	500	(235)	390	756	(366)	630	400	230
Capital Equipment	11,426	2,500	8,926	2,343	11,000	(8,657)	170	10,471	(10,301)
Payroll Fees	5,500	7,500	(2,000)	7,639	7,464	175	7,163	250	6,913
Other		119	(119)	12	200	(188)		0	0
<b>Total Administration</b>	<b>384,220</b>	<b>412,806</b>	<b>(28,586)</b>	<b>330,731</b>	<b>380,143</b>	<b>(49,412)</b>	<b>329,158</b>	<b>338,121</b>	<b>(8,963)</b>
<b>TOTAL</b>	<b>\$ 2,699,967</b>	<b>\$ 2,914,565</b>	<b>\$ (214,597)</b>	<b>\$ 3,513,569</b>	<b>\$ 3,414,708</b>	<b>\$ 98,861</b>	<b>\$ 3,443,233</b>	<b>\$ 3,560,669</b>	<b>\$ (117,436)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – PEDS

	June 2015	Budget FY2015	Variance FY2015	June 2014	Budget FY2014	Variance FY2014	June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$400,508	\$426,970	(\$26,462)	\$383,442	\$372,656	\$10,786	\$337,797	\$407,840	(\$70,043)
CM/CF Travel	9,137	7,300	1,837	8,137	7,200	\$937	6,798	0	\$6,798
CM/CF Total	409,645	434,270	409,645	391,579	379,856	\$11,723	344,596	407,840	(\$63,244)
Special Instruction Evals	759	0	759	60	0	60		0	
Special Instruction	194,698	113,700	80,998	259,048	153,700	105,348	38,614	13,200	25,414
LRE Space	3,739	77,500	(73,762)	8,598	93,000	(84,402)	9,649		9,649
MeCare Premiums	1,773	2,600	(827)	2,857	2,190	667	2,350	400	1,950
SI Salary & Benefits	799,231	829,756	(30,525)	781,668	942,403	(160,735)	965,864	1,196,106	(230,242)
Social Work Evals	5,003	0	5,003	0	0	0		0	
Social Work Therapy	5,947	32,500	(26,553)	41,965	35,500	6,465	32,041	0	32,041
Social Work Sal & Benefits	0	0	0	0	0	0		0	
Psychological Evals	14,308	13,000	1,308	12,305	9,050	3,255	8,534	8,710	(176)
Psych Therapy	0	0	0	0	0	0		2,000	(2,000)
PT Evals	1,515	600	915	503	1,500	(997)		1,712	(1,712)
Physical Therapy	16,638	12,500	4,138	14,829	19,185	(4,356)	18,624	4,500	14,124
PT Salary & Benefits	0	0	0	0	0	0		0	
Speech Evals	0	0	0	0	250	(250)	158	250	(92)
Speech Therapy	68,254	46,500	21,754	66,045	79,200	(13,155)	90,087	102,100	(12,013)
ST Salary & Benefits	237,597	265,975	(28,378)	263,693	242,051	21,642	247,818	217,076	30,742
OT Evals	0	0	0	0	0	0		0	
OT Therapy	337	0	337	(49)	0	(49)	(623)	850	(1,473)
OT Salary & Benefits	106,546	109,188	(2,642)	101,991	98,776	3,215	113,922	142,247	(28,325)
Audio Evals	4,530	200	4,330	178	990	(812)	920	0	920
Eye Evals	0	0	0	0	0	0	225	0	225
Medical/Nutrition Evals	0	0	0	0	0	0		0	
All Other Evals	77	800	(723)	0	0	0		0	
All Other Therapies	10,817	23,500	(12,683)	2,194	590	1,604	681	3,600	(2,919)
Team Meeting	39,426	18,400	21,026	27,158	17,165	9,993	23,174	12,450	10,724
Direct Support-Building Costs	57,082	13,050	44,032	56,549	56,549	0	56,549	55,769	780
Direct Support-Facilities	43,180	7,590	35,590	40,619	0	40,619	44,320	0	44,320
Staff Travel Direct Support	73,698	80,000	(6,302)	88,545	95,000	(6,455)	88,095	40,000	48,095
Child Transportation	4,820	13,000	(8,180)	13,540	13,110	430	13,087	9,000	4,087
Provider Transportation	43,360	26,000	17,360	37,341	22,918	14,423	28,086	18,322	9,764
Commercial Transportation	27,405	29,500	(2,095)	35,692	8,400	27,292	9,841	6,012	3,829
Instructional Supplies	2,969	3,000	(31)	1,698	3,890	(2,192)	3,346	3,500	(154)
Screening Supplies	2,918	7,265	(4,347)	6,602	6,550	52	5,462	2,500	2,962
Assistive Technology	2,049	3,500	(1,451)	4,858	925	3,933	1,436	1,200	236
Contract Admin/Monitoring DS	0	0	0	0	1,000	(1,000)	1,155	42,000	(40,845)
<b>Total Direct Service</b>	<b>1,768,676</b>	<b>1,729,624</b>	<b>39,052</b>	<b>1,868,487</b>	<b>1,903,892</b>	<b>(35,405)</b>	<b>1,803,415</b>	<b>1,883,504</b>	<b>(80,089)</b>
Contract Admin/Monitoring	2,484	0	2,484	0	0	0		0	
Staff Training	2,391	3,900	(1,509)	2,357	4,990	(2,633)	1,605	1,200	405
Site Director Salaries & Benefits	85,476	84,966	510	84,270	84,653	(383)	83,937	84,541	(604)
All Admin Salaries & Benefits	156,248	155,528	720	148,095	145,918	2,177	148,248	145,268	2,980
Legal/Audit/Fiscal	0	0	0	0	0	0		0	
Office Cleaning	1,049	2,720	(1,671)	1,049	2,930	(1,881)	855	3,000	(2,145)
Repairs & Maintenance	340	1,700	(1,360)	524	3,500	(2,976)	455	6,100	(5,645)
Rent	30,738	73,950	(43,212)	30,451	30,451	0	30,451	30,031	420
Equipment Rental	437	5,355	(4,918)	717	4,012	(3,295)	435	3,500	(3,065)
All Insurance	1,231	3,485	(2,254)	1,419	4,123	(2,704)	1,505	3,517	(2,012)
Postage	5,173	6,375	(1,202)	2,665	8,500	(5,835)	3,014	9,000	(5,986)
Telephone	4,246	10,200	(5,954)	3,780	14,500	(10,720)	4,921	8,000	(3,079)
Advertising	24	0	24	655	0	655	106	0	106
Staff & Admin Travel	2,860	4,200	(1,340)	3,242	4,200	(958)	1,163	5,200	(4,037)
Office Supplies	5,009	12,750	(7,741)	5,619	18,580	(12,961)	5,252	21,000	(15,748)
Equipment Repair & Maintenance	8,472	60,100	(51,628)	5,813	12,000	(6,187)	5,174	12,000	(6,826)
Electric/Heat/Water	296	765	(469)	417	1,500	(1,083)	275	1,500	(1,225)
Dues & Subscriptions	313	250	63	629	650	(22)	632	750	(118)
Capital Equipment	8,919	5,000	3,919	7,578	20,150	(12,572)	13,109	23,000	(9,891)
Payroll Fees	6,170	7,000	(830)	6,888	6,000	888	6,242	6,000	242
Other	0	0	0	0	0	0		0	
<b>Total Administration</b>	<b>321,875</b>	<b>438,244</b>	<b>(116,369)</b>	<b>306,167</b>	<b>366,657</b>	<b>(60,489)</b>	<b>307,379</b>	<b>363,607</b>	<b>(56,227)</b>
<b>TOTAL</b>	<b>\$ 2,500,196</b>	<b>\$ 2,602,138</b>	<b>\$ (101,942)</b>	<b>\$ 2,566,233</b>	<b>\$ 2,650,405</b>	<b>\$ (84,172)</b>	<b>\$ 2,455,391</b>	<b>\$ 2,654,951</b>	<b>\$ (199,560)</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Reach

	June 2015	Budget FY2015	Variance FY2015		June 2014	Budget FY2014	Variance FY2014		June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$856,949.36	\$918,760.00	(\$61,810.64)		\$689,855.31	\$730,639.00	(\$40,783.69)		\$650,469.11	\$710,412.00	(\$59,942.89)
CM/CF Travel	22,436.79	22,000.00	436.79		22,188.30	19,000.00	3,188.30		17,916.38	16,000.00	\$1,916.38
<b>CM/CF Total</b>	<b>879,386.15</b>	<b>940,760.00</b>	<b>(61,373.85)</b>		<b>712,043.61</b>	<b>749,639.00</b>	<b>(37,595.39)</b>		<b>668,385.49</b>	<b>726,412.00</b>	<b>(\$58,026.51)</b>
Special Instruction Evals	919.02	9,000.00	(8,080.98)		7,169.31	8,800.00	(1,630.69)		8,634.76	13,000.00	(4,365.24)
Special Instruction	1,617,287.76	1,250,000.00	367,287.76		1,413,522.58	1,450,000.00	(36,477.42)		1,409,096.77	838,351.00	570,745.77
LRE Space	110,407.51	45,000.00	65,407.51		57,834.85	48,600.00	9,234.85		54,662.38		54,662.38
MeCare Premiums	1,969.00	4,000.00	(2,031.00)		2,439.00	6,600.00	(4,161.00)		5,510.00	6,000.00	(490.00)
SI Salary & Benefits	657,976.96	739,086.00	(81,109.04)		521,947.81	621,577.00	(99,629.19)		1,768,281.77	1,898,238.00	(129,956.23)
Social Work Evals	220.00	0	220.00		0.00	0	0.00		0	0	0
Social Work Therapy	(79.50)	500.00	(579.50)		644.25	180.00	464.25		365.00	1,000.00	(635.00)
Social Work Sal & Benefits	79,369.02	80,474.00	(1,104.98)		80,122.74	81,443.00	(1,320.26)		80324.79	69461	10,863.79
Psychological Evals	73,970.27	30,000.00	43,970.27		36,405.60	25,000.00	11,405.60		28,504.00	20,000.00	8,504.00
Psych Therapy	144.00	0	144.00		0.00	0	0.00		500.00	500.00	0
PT Evals	3,487.21	1,000.00	2,487.21		583.50	750.00	(166.50)		606.19	2,000.00	(1,393.81)
Physical Therapy	23,967.39	6,500.00	17,467.39		7,779.80	14,000.00	(6,220.20)		14,742.00	10,000.00	4,742.00
PT Salary & Benefits	161,014.36	184,425.00	(23,410.64)		159,838.20	177,762.00	(17,923.80)		174,444.56	175,722.00	(1,277.44)
Speech Evals	110,656.50	70,000.00	40,656.50		80,833.72	73,900.00	6,933.72		76,655.29	40,000.00	36,655.29
Speech Therapy	657,543.49	450,000.00	207,543.49		565,158.48	516,300.00	48,858.48		543,015.94	285,000.00	258,015.94
ST Salary & Benefits	135,384.37	179,416.00	(44,031.63)		143,624.56	267,181.00	(123,556.44)		232,613.61	311,949.00	(79,335.39)
OT Evals	4,558.92	8,000.00	(3,441.08)		7,550.05	12,650.00	(5,099.95)		11,955.62	7,000.00	4,955.62
OT Therapy	145,509.04	80,000.00	65,509.04		91,630.04	106,250.00	(14,619.96)		113,990.35	85,000.00	28,990.35
OT Salary & Benefits	222,502.93	220,977.00	1,525.93		193,425.42	185,071.00	8,354.42		183,594.80	186,724.00	(3,129.20)
Audio Evals	24,582.47	24,000.00	582.47		27,260.55	23,180.00	4,080.55		24,110.54	15,000.00	9,110.54
Eye Evals		1,500.00	(1,500.00)		220.00	713.00	(493.00)		814.00	1000	(186.00)
Medical/Nutrition Evals	39,918.34	45,000.00	(5,081.66)		46,368.00	34,960.00	11,408.00		49,817.93	30,000.00	19,817.93
All Other Evals	0.00	0	0.00		0.00	0	0.00		1000	1000	0
All Other Therapies	35,720.43	35,000.00	720.43		38,801.64	49,600.00	(10,798.36)		59,568.91	12,000.00	47,568.91
Team Meeting	136,245.99	55,000.00	81,245.99		77,171.96	59,380.00	17,791.96		73,737.08	42,000.00	31,737.08
Direct Support-Building Costs	132,170.90	128,857.00	3,313.90		88,089.17	85,819.00	2,270.17		184,905.81	146,000.00	38,905.81
Direct Support-Facilities	101,012.73	196,438.00	(95,425.27)		61,102.14	0.00	61,102.14		114,723.86	56,000.00	58,723.86
Staff Travel Direct Support	56,659.58	55,000.00	1,659.58		50,741.94	66,000.00	(15,258.06)		63,608.64	62,000.00	1,608.64
Child Transportation	16,737.29	17,500.00	(762.71)		16,475.78	20,500.00	(4,024.22)		22,679.19	15,000.00	7,679.19
Provider Transportation	234,980.85	75,000.00	159,980.85		111,458.82	44,250.00	67,208.82		55,415.91	25,000.00	30,415.91
Commercial Transportation	178,488.77	151,000.00	27,488.77		190,550.71	176,800.00	13,750.71		229,209.80	100,000.00	129,209.80
Instructional Supplies	2,957.32	10,000.00	(7,042.68)		2,377.68	6,000.00	(3,622.32)		4,945.08	25,000.00	(20,054.92)
Screening Supplies	6,086.77	10,000.00	(3,913.23)		10,332.39	4,000.00	6,332.39		3,804.60	12,000.00	(8,195.40)
Assistive Technology	7,131.95	15,000.00	(7,868.05)		14,280.90	10,000.00	4,280.90		5,712.48	13,000.00	(7,287.52)
Contract Admin/Monitoring DS		0	0.00			0	0.00			15,000.00	(15,000.00)
<b>Total Direct Service</b>	<b>4,979,501.64</b>	<b>4,177,673.00</b>	<b>801,828.64</b>		<b>4,105,741.59</b>	<b>4,177,066.00</b>	<b>(71,324.41)</b>		<b>5,600,051.66</b>	<b>4,519,945.00</b>	<b>1,080,106.66</b>
Contract Admin/Monitoring	442.08	0.00	442.08		2486.7	0.00	2,486.70		0.00	7,000.00	(7,000.00)
Staff Training	2,983.20	7,500.00	(4,516.80)		1,813.45	7,500.00	(5,686.55)		1,235.48		1,235.48
Site Director Salaries & Benefits	72,126.52	73,875.00	(1,748.48)		78,801.81	78,119.00	682.81		79,662.94	78,042.00	1,620.94
All Admin Salries & Benefits	161,647.08	203,790.00	(42,142.92)		121,859.77	131,476.00	(9,616.23)		175,639.76	203,521.00	(27,881.24)
Legal/Audit/Fiscal	0.00	0	0.00		0.00	0	0.00		0.00	0.00	0.00
Office Cleaning	798.27	960.00	(161.73)		3,747.91	10,400.00	(6,652.09)		4,198.76	12,000.00	(7,801.24)
Repairs & Maintenance	241.30	960.00	(718.70)		7,953.05	7,500.00	453.05		2,060.42	5,800.00	(3,739.58)
Rent	10,628.62	11,205.00	(576.38)		65,708.85	63,599.00	2,109.85		55,998.27	124,800.00	(68,801.73)
Equipment Rental	1,192.20	1,480.00	(287.80)		8,559.48	18,500.00	(9,940.52)		4,297.87	4,800.00	(502.13)
All Insurance	304.99	480.00	(175.01)		2,372.80	7,560.43	(5,187.63)		1,834.72	6,196.73	(4,362.01)
Postage	1,499.73	1,440.00	59.73		8,615.90	14,000.00	(5,384.10)		3,189.66	14,000.00	(10,810.34)
Telephone	842.59	944.00	(101.41)		4,496.76	12,700.00	(8,203.24)		2,906.23	4,700.00	(1,793.77)
Advertising		500	(500.00)		1,024.58	0	1,024.58		0.00	0.00	0.00
Staff & Admin Travel	4,616.63	3,500.00	1,116.63		3,059.48	1,600.00	1,459.48		768.44	1,700.00	(931.56)
Office Supplies	1,244.89	1,360.00	(115.11)		7,055.81	20,500.00	(13,444.19)		5,435.92	18,000.00	(12,564.08)
Equipment Repair & Maintenance	1,454.79	8,258.00	(6,803.21)		10,141.86	21,000.00	(10,858.14)		2,448.28	1,000.00	1,448.28
Electric/Heat/Water	10,208.44	1,360.00	8,848.44		12,360.30	15,200.00	(2,839.70)		11,665.12	19,190.00	(7,524.88)
Dues & Subscriptions	114.00	1,000.00	(886.00)		758.00	500.00	258.00		579.00	2,000.00	(1,421.00)
Capital Equipment	13,256.05	11,000.00	2,256.05		6,167.39	7,700.00	(1,532.61)		2,635.73	0.00	2,635.73
Payroll Fees	7,662.85	9,000.00	(1,337.15)		7,828.98	8,000.00	(171.02)		11,284.14	9,500.00	1,784.14
Other		500	(500.00)			200	(200.00)			0	0.00
<b>Total Administration</b>	<b>291,264.23</b>	<b>339,112.00</b>	<b>(47,847.77)</b>		<b>354,812.88</b>	<b>426,054.43</b>	<b>(71,241.55)</b>		<b>365,840.74</b>	<b>512,249.73</b>	<b>(146,408.99)</b>
<b>TOTAL</b>	<b>\$ 6,150,152</b>	<b>\$ 5,457,545</b>	<b>\$ 692,607</b>		<b>\$ 5,172,598</b>	<b>\$ 5,352,759</b>	<b>\$ (180,161)</b>		<b>\$ 6,634,278</b>	<b>\$ 5,758,607</b>	<b>\$ 875,671</b>



## Actual Expenditures Compared to Budget for Last Three Fiscal Years – State IEU

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2015	FY2015	FY2015		2014	FY2014	FY2014		2013	FY2013	FY2013
Case Management/Child Find											
CM/CF Travel											
CM/CF Total											
Special Instruction Evals											
Special Instruction											
LRE Space											
MeCare Premiums											
SI Salary & Benefits											
Social Work Evals											
Social Work Therapy											
Social Work Sal & Benefits											
Psychological Evals											
Psych Therapy											
PT Evals											
Physical Therapy											
PT Salary & Benefits											
Speech Evals											
Speech Therapy											
ST Salary & Benefits											
OT Evals											
OT Therapy											
OT Salary & Benefits											
Audio Evals											
Eye Evals											
Medical/Nutrition Evals											
All Other Evals											
All Other Therapies											
Team Meeting											
Direct Support-Building Costs											
Direct Support-Facilities											
Staff Travel Direct Support											
Child Transportation											
Provider Transportation	324		324								
Commercial Transportation											
Instructional Supplies		0	0		1460.35	0	1,460				
Screening Supplies											
Assistive Technology	27,918	5,000	22,918		1,372	0	1,372		12,337	0	12,337
Contract Admin/Monitoring DS	362	20,000	(19,638)		23,343	0	23,343		3,984	0	3,984
<b>Total Direct Service</b>	<b>28,604</b>	<b>25,000</b>	<b>26,175</b>		<b>26,175</b>	<b>0</b>	<b>26,175</b>		<b>16,320</b>	<b>0</b>	<b>16,320</b>
Contract Admin/Monitoring	650,552	1,701,600	(1,051,048)		215,699	400,965	(185,266)		328,932	366,441	(37,509)
Staff Training	39,039	8,000	31,039		46,949	8,000	38,949		13,966	38,000	(24,034)
Site Director Salaries & Benefits	0	0	0			0			0	97,693	(97,693)
All Admin Salries & Benefits	1,165,453	1,217,149	(51,696)		1,080,327	1,237,411	(157,084)		910,981	924,097	(13,116)
Legal/Audit/Fiscal	99,518	180,000	(80,482)		140,559	180,000	(39,441)		129,882	290,000	(160,118)
Office Cleaning	0	0	0			0			0	0	0
Repairs & Maintenance	45	500	(455)		157	0	157		436	0	436
Rent	1,768	1,500	268		1,500	0	1,500		1,000	0	1,000
Equipment Rental	0	2,000	(2,000)			2,000	(2,000)		0	2,000	(2,000)
All Insurance	1,584	2,000	(416)		1,433	2,000	(567)		1,755	2,000	(245)
Postage	4,543	6,000	(1,457)		5,444	6,000	(556)		5,452	7,500	(2,048)
Telephone	15,550	12,000	3,550		12,886	15,000	(2,114)		13,752	15,000	(1,248)
Advertising	12,963	3,000	9,963		1,628	8,000	(6,372)		5,401	0	5,401
Staff & Admin Travel	64,555	30,000	34,555		31,352	26,500	4,852		21,302	26,500	(5,198)
Office Supplies	14,471	10,000	4,471		10,580	10,000	580		8,770	30,000	(21,230)
Equipment Repair & Maintenance	105,899	38,860	67,039		45,905	49,660	(3,755)		45,617	49,660	(4,043)
Electric/Heat/Water	0	7,000	(7,000)						0	0	0
Dues & Subscriptions	4,210	4,000	210		5,233	2,000	3,233		2,068	5,000	(2,932)
Capital Equipment	27,526	50,000	(22,474)		2,653	50,000	(47,347)		5,060	50,000	(44,940)
Payroll Fees	6,788	5,000	1,788		9,548	15,500	(5,952)		16,737	15,500	1,237
Other	6,717	6,800	(83)		13,159		13,159		8,639	0	8,639
<b>Total Administration</b>	<b>2,221,182</b>	<b>3,285,409</b>	<b>(1,064,227)</b>		<b>1,625,012</b>	<b>2,013,036</b>	<b>(388,024)</b>		<b>1,519,750</b>	<b>1,919,391</b>	<b>(399,641)</b>
<b>TOTAL</b>	<b>\$ 2,249,786</b>	<b>\$ 3,310,409</b>	<b>\$ (1,060,623)</b>		<b>\$ 1,651,187</b>	<b>\$ 2,013,036</b>	<b>\$ (361,849)</b>		<b>\$ 1,536,070</b>	<b>\$ 1,919,391</b>	<b>\$ (383,321)</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – Two Rivers

	June	Budget	Variance		June	Budget	Variance		June	Budget	Variance
	2015	FY2015	FY2015		2014	FY2014	FY2014		2013	FY2013	FY2013
Case Management/Child Find	\$ 367,543	\$ 447,350	\$ (79,807)		\$ 434,555	\$ 429,511	\$ 5,044		\$ 423,286	\$ 417,206	\$ 6,080
CM/CF Travel	16,184	19,500	(3,316)		15,299	16,000	(701)		15,560	16,000	(441)
<b>CM/CF Total</b>	<b>383,727</b>	<b>466,850</b>	<b>(83,123)</b>		<b>449,854</b>	<b>445,511</b>	<b>4,343</b>		<b>438,846</b>	<b>433,206</b>	<b>5,640</b>
Special Instruction Evals	330	0	330		0	1,500	(1,500)		0	0	0
Special Instruction	312,867	351,866	(38,999)		479,242	238,134	241,108		266,633	159,970	106,662
LRE Space	14,692	18,000	(3,308)		23,221	36,376	(13,155)		39,280	0	39,280
MeCare Premiums	0	0	0		0	0	0		0	0	0
SI Salary & Benefits	709,789	851,555	(141,766)		755,462	1,106,169	(350,707)		1,010,450	1,210,390	(199,940)
Social Work Evals	0	0	0		0	0	0		0	250	(250)
Social Work Therapy	633	0	633		131	0	131		0	250	(250)
Social Work Sal & Benefits	27,341	27,848	(508)		28,338	80,724	(52,386)		83,142	105,359	(22,217)
Psychological Evals	28,993	30,000	(1,007)		30,917	69,500	(38,583)		63,398	37,474	25,924
Psych Therapy	44,864	44,000	864		54,971	56,055	(1,084)		66,225	13,585	52,640
PT Evals	555	250	305		254	2,500	(2,246)		0	250	(250)
Physical Therapy	12,272	19,440	(7,168)		14,823	56,160	(41,337)		567	1,160	(593)
PT Salary & Benefits	50,695	53,364	(2,669)		0	0	0		0	0	0
Speech Evals	715	500	215		787	2,000	(1,213)		1,681	875	806
Speech Therapy	43,185	35,000	8,185		51,906	55,000	(3,094)		64,372	41,221	23,151
ST Salary & Benefits	235,289	295,500	(60,211)		299,671	282,509	17,162		299,714	287,497	12,217
OT Evals	0	100	(100)		0	1,250	(1,250)		38	250	(212)
OT Therapy	1,383	7,000	(5,617)		7,648	35,000	(27,352)		38,865	2,330	36,535
OT Salary & Benefits	149,461	155,630	(6,169)		152,137	164,290	(12,153)		157,426	145,231	12,195
Audio Evals	989	2,350	(1,361)		5,083	4,250	833		2,269	300	1,969
Eye Evals	0	200	(200)		0	1,500	(1,500)		209	250	(41)
Medical/Nutrition Evals	0	0	0		0	0	0		0	0	0
All Other Evals	0	0	0		0	0	0		0	4,500	(4,500)
All Other Therapies	1,596	18,750	(17,154)		16,727	20,288	(3,561)		19,926	7,900	12,026
Team Meeting	12,260	5,400	6,860		12,324	9,350	2,974		12,857	9,350	3,507
Direct Support-Building Costs	45,995	21,420	24,575		33,923	38,389	(4,466)		50,881	48,841	2,040
Direct Support-Facilities	59,350	50,484	8,866		28,359	600	27,759		45,002	65,663	(20,661)
Staff Travel Direct Support	47,462	42,200	5,262		40,993	52,000	(11,007)		52,937	46,500	6,437
Child Transportation	13,401	28,600	(15,199)		30,925	35,000	(4,075)		35,080	18,940	16,140
Provider Transportation	23,995	20,250	3,745		32,339	16,000	16,339		20,322	10,425	9,897
Commercial Transportation	17,371	19,200	(1,829)		23,691	25,000	(1,309)		25,941	4,000	21,941
Instructional Supplies	2,499	2,500	(1)		2,123	5,000	(2,877)		2,956	2,500	456
Screening Supplies	5,179	5,500	(321)		6,818	7,500	(682)		5,155	7,000	(1,845)
Assistive Technology	4,766	6,100	(1,334)		2,183	7,500	(5,317)		6,110	2,500	3,610
Contract Admin/Monitoring DS	0	0	0		0	0	0		0	90,000	(90,000)
<b>Total Direct Service</b>	<b>1,867,923</b>	<b>2,113,007</b>	<b>(245,084)</b>		<b>2,134,996</b>	<b>2,409,544</b>	<b>(274,548)</b>		<b>2,371,438</b>	<b>2,324,761</b>	<b>46,676</b>
Contract Admin/Monitoring	1,980	0	1,980		0	0	0		0	0	0
Staff Training	4,853	4,900	(47)		563	12,500	(11,937)		2,328	5,850	(3,522)
Site Director Salaries & Benefits	64,739	77,211	(12,472)		67,252	59,607	7,645		62,572	59,719	2,853
All Admin Salaries & Benefits	134,228	128,331	5,897		125,558	124,268	1,290		121,927	117,772	4,155
Legal/Audit/Fiscal	0	100	(100)		0	1,000	(1,000)		0	0	0
Office Cleaning	1,265	3,745	(2,480)		2,704	5,700	(2,996)		4,797	2,744	2,053
Repairs & Maintenance	2,196	7,227	(5,031)		4,024	14,000	(9,976)		4,886	7,713	(2,828)
Rent	17,016	41,580	(24,564)		38,667	42,881	(4,213)		39,251	37,678	1,574
Equipment Rental	1,635	4,303	(2,668)		3,251	6,071	(2,820)		2,469	1,789	680
All Insurance	958	3,336	(2,378)		2,211	5,053	(2,842)		2,298	1,924	374
Postage	2,123	6,307	(4,184)		3,884	9,600	(5,716)		3,518	6,532	(3,014)
Telephone	4,992	11,440	(6,448)		9,245	17,412	(8,167)		8,087	9,450	(1,363)
Advertising	553	250	303		500	2,000	(1,500)		0	2,000	(2,000)
Staff & Admin Travel	4,377	8,500	(4,123)		8,012	7,500	512		2,240	7,500	(5,260)
Office Supplies	1,933	6,439	(4,506)		4,057	8,000	(3,943)		2,405	7,403	(4,998)
Equipment Repair & Maintenance	4,773	42,744	(37,971)		212	10,500	(10,288)		3,755	6,175	(2,420)
Electric/Heat/Water	9,086	11,220	(2,134)		15,770	17,000	(1,230)		13,766	6,924	6,842
Dues & Subscriptions	1,171	1,800	(629)		1,550	2,500	(951)		1,711	2,500	(789)
Capital Equipment	964	5,750	(4,786)		10,499	17,800	(7,301)		13,276	34,821	(21,545)
Payroll Fees	6,170	9,000	(2,830)		7,608	7,200	408		7,472	6,255	1,217
Other	0	250	(250)		0	250	(250)		0	250	(250)
<b>Total Administration</b>	<b>265,012</b>	<b>374,433</b>	<b>(109,421)</b>		<b>305,568</b>	<b>370,842</b>	<b>(65,274)</b>		<b>296,760</b>	<b>325,000</b>	<b>(28,240)</b>
<b>TOTAL</b>	<b>\$ 2,516,661</b>	<b>\$ 2,954,290</b>	<b>\$ (437,629)</b>		<b>\$ 2,890,417</b>	<b>\$ 3,225,897</b>	<b>\$ (335,480)</b>		<b>\$ 3,107,043</b>	<b>\$ 3,082,967</b>	<b>\$ 24,076</b>

## Actual Expenditures Compared to Budget for Last Three Fiscal Years – York

	June 2015	Budget FY2015	Variance FY2015		June 2014	Budget FY2014	Variance FY2014		June 2013	Budget FY2013	Variance FY2013
Case Management/Child Find	\$ 671,754	\$ 825,519	\$ (153,765)		\$ 490,886	\$ 542,344	\$ (51,458)		\$ 514,524	\$ 544,271	\$ (29,747)
CM/CF Travel	26,789	17,000	9,789		18,173	49,000	(30,827)		15,135	49,000	(33,865)
<b>CM/CF Total</b>	<b>698,544</b>	<b>842,519</b>	<b>(143,975)</b>		<b>509,059</b>	<b>591,344</b>	<b>(82,285)</b>		<b>529,659</b>	<b>593,271</b>	<b>(63,612)</b>
Special Instruction Evals	3,350	1,500	1,850		2,051	8,500	(6,449)		5,496	11,500	(6,004)
Special Instruction	1,465,423	1,025,000	440,423		1,185,548	1,028,000	157,548		1,888,161	1,823,315	64,846
LRE Space	7,402	40,000	(32,599)		2,603	64,300	(61,697)		74,165		74,165
MeCare Premiums	108	100	8		114	250	(136)		310	250	60
SI Salary & Benefits	570,947	710,371	(139,424)		368,133	424,941	(56,808)		425,036	834,133	(409,097)
Social Work Evals	(240)	-	(240)		240	10,000	(9,760)		-	-	-
Social Work Therapy	26,023	6,000	20,023		6,681	21,000	(14,319)		19,956	30,213	(10,258)
Social Work Sal & Benefits	104,305	120,529	(16,224)		58,405	106,782	(48,377)		55,087	100,687	(45,600)
Psychological Evals	52,356	40,000	12,356		34,263	49,500	(15,237)		52,921	58,197	(5,276)
Psych Therapy	-	-	0		-	-	-		28	-	28
PT Evals	1,730	2,500	(770)		1,566	7,700	(6,134)		1,519	16,572	(15,053)
Physical Therapy	75,617	45,000	30,617		68,278	53,000	15,278		51,979	48,072	3,907
PT Salary & Benefits	-	-	0		-	57,422	(57,422)		-	57,994	(57,994)
Speech Evals	70,601	28,000	42,601		39,305	35,000	4,305		32,767	41,072	(8,305)
Speech Therapy	602,734	385,000	217,734		421,780	420,000	1,780		497,618	378,869	118,749
ST Salary & Benefits	123,139	182,018	(58,879)		67,085	201,304	(134,219)		131,394	195,925	(64,531)
OT Evals	1,854	3,500	(1,646)		3,115	6,100	(2,985)		4,785	18,072	(13,287)
OT Therapy	141,747	133,000	8,747		117,526	128,750	(11,224)		136,948	138,072	(1,124)
OT Salary & Benefits	155,096	210,342	(55,246)		128,061	160,687	(32,626)		183,331	293,140	(109,809)
Audio Evals	9,988	5,500	4,488		5,432	6,000	(568)		8,090	19,072	(10,982)
Eye Evals	190	200	(10)		-	1,200	(1,200)		180	4,072	(3,892)
Medical/Nutrition Evals	-	1,000	(1,000)		70	1,500	(1,430)		1,325	2,000	(676)
All Other Evals	-	1,000	(1,000)		-	2,000	(2,000)		-	-	-
All Other Therapies	5,290	10,000	(4,710)		9,590	36,600	(27,010)		39,893	14,183	25,710
Team Meeting	72,570	40,000	32,570		50,763	44,150	6,613		54,839	43,335	11,504
Direct Support-Building Costs	102,818	98,000	4,818		100,934	90,717	10,217		92,393	95,372	(2,979)
Direct Support-Facilities	98,192	100	98,092		82,520	-	82,520		77,240	-	77,240
Staff Travel Direct Support	61,835	45,000	16,835		45,778	36,000	9,778		44,506	36,700	7,806
Child Transportation	41,620	45,000	(3,380)		35,957	40,800	(4,843)		43,008	26,400	16,608
Provider Transportation	166,634	80,000	86,634		118,805	63,100	55,705		72,695	45,000	27,695
Commercial Transportation	464,485	150,000	314,485		243,293	167,500	75,793		167,277	130,000	37,277
Instructional Supplies	1,966	2,500	(534)		934	3,000	(2,067)		1,726	9,500	(7,774)
Screening Supplies	6,411	4,000	2,411		8,070	7,500	570		4,254	7,126	(2,872)
Assistive Technology	10,899	4,000	6,899		6,698	3,820	2,878		3,394	13,000	(9,606)
Contract Admin/Monitoring DS	-	-	0		-	10,000	(10,000)		8,250	62,000	(53,750)
<b>Total Direct Service</b>	<b>4,445,089</b>	<b>3,419,160</b>	<b>1,025,929</b>		<b>3,213,598</b>	<b>3,297,123</b>	<b>(83,525)</b>		<b>4,180,571</b>	<b>4,553,843</b>	<b>(373,272)</b>
Contract Admin/Monitoring	2,847	2,500	347		7,250	2,500	4,750		-	10,000	(10,000)
Staff Training	6,835	2,400	4,435		7,052	3,500	3,552		500	8,126	(7,626)
Site Director Salaries & Benefits	75,356	77,438	(2,082)		68,794	64,603	4,191		73,132	88,296	(15,164)
All Admin Salaries & Benefits	146,211	116,897	29,314		103,669	131,283	(27,614)		118,024	108,497	9,527
Legal/Audit/Fiscal	15,590	200	15,390		-	500	(500)		-	275	(275)
Office Cleaning	470	7,500	(7,030)		469	6,400	(5,931)		7,350	9,400	(2,050)
Repairs & Maintenance	6	2,500	(2,494)		110	2,000	(1,890)		1,607	500	1,107
Rent	6,571	10,000	(3,429)		6,450	12,423	(5,973)		12,653	6,088	6,565
Equipment Rental	814	15,000	(14,186)		692	13,000	(12,308)		1,614	12,756	(11,142)
All Insurance	150	4,000	(3,850)		187	4,010	(3,823)		505	3,625	(3,120)
Postage	1,098	10,000	(8,902)		555	15,000	(14,445)		1,840	12,000	(10,160)
Telephone	673	15,000	(14,327)		750	12,000	(11,250)		1,730	12,000	(10,270)
Advertising	1,370	500	870		903	200	703		-	603	(603)
Staff & Admin Travel	5,263	3,500	1,763		7,289	2,500	4,789		240	2,746	(2,506)
Office Supplies	1,361	19,000	(17,639)		997	25,000	(24,003)		1,327	25,000	(23,673)
Equipment Repair & Maintenance	1,437	75,920	(74,483)		1,273	21,500	(20,227)		2,435	16,042	(13,607)
Electric/Heat/Water	267	4,500	(4,233)		240	4,000	(3,760)		669	4,655	(3,986)
Dues & Subscriptions	1,164	2,500	(1,336)		1,549	1,000	549		715	3,191	(2,476)
Capital Equipment	8,853	5,000	3,853		8,990	15,000	(6,010)		2,298	8,028	(5,730)
Payroll Fees	6,376	5,500	876		5,003	5,000	3		5,145	5,250	(105)
Other	-	100	(100)		-	1,000	(1,000)		-	351	(351)
<b>Total Administration</b>	<b>282,711</b>	<b>379,955</b>	<b>(97,244)</b>		<b>222,223</b>	<b>342,419</b>	<b>(120,196)</b>		<b>231,782</b>	<b>337,429</b>	<b>(105,647)</b>
<b>TOTAL</b>	<b>\$ 5,426,344</b>	<b>\$ 4,641,634</b>	<b>\$ 784,710</b>		<b>\$ 3,944,880</b>	<b>\$ 4,230,886</b>	<b>\$ (286,006)</b>		<b>\$ 4,942,012</b>	<b>\$ 5,484,543</b>	<b>\$ (542,531)</b>



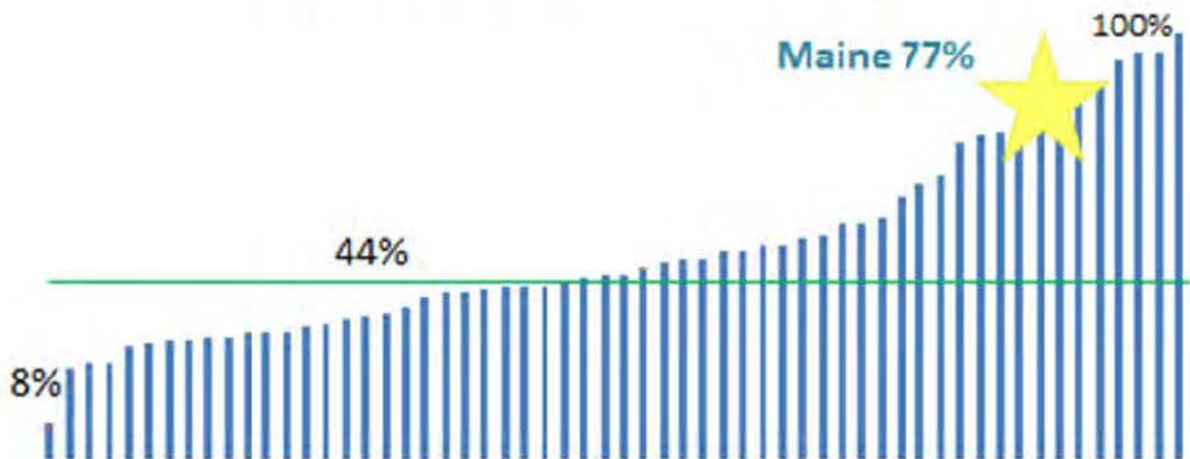
## APPENDIX B

### Federal Indicator 6 A – Serving Children in the Least-Restrictive Environment (LRE)

Maine DATA FOR PART B SECTION 619 DATA-  
INDICATOR 6 A: MAINE IS AT 77%!

MAINE IS DOING VERY WELL SERVING 3,4 AND 5 YEAR OLDS  
IN INCLUSIVE EARLY CHILDHOOD PROGRAMS

Indicator 6A: Percent of children with IEPs  
attending a (RECP) and receiving the  
majority of services in the program



Each bar represents a state or territory, 618 data, Dec 1 2013



## APPENDIX C

### Federal Indicator 6 B – Serving Children in the Least-Restrictive Environment (LRE)

**INDICATOR 6 B FOR PART B SECTION 619: MAINE DOES VERY WELL AND  
SERVING FEWER CHILDREN IN SEGREGATED SETTINGS THAN THE  
MAJORITY OF THE STATES AND TERRITORIES**

***6% OF THE CDS 3-5 YEAR OLDS ARE ATTENDING A SPECIAL EDUCATION  
PROGRAM DESIGNED PRIMARILY FOR CHILDREN WITH DISABILITIES***

