MAINE STATE LEGISLATURE

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DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: September 20, 2022

SUBJECT: Revenues – August 2022

August General Fund revenues were over budget by \$14.6 million or 3.5 percent and over budget for the fiscal year by \$36.1 million or 4.7 percent. Compared to the first two months of last fiscal year, fiscal year 2023 General Fund revenues were up by 4.7 percent (\$36.1 million). Adjusting for the increase in revenue sharing from 4.5 percent to 5.0 percent the year-over-year (YOY) growth was 5.3 percent.

For the month, sales and use tax revenues were \$1.7 million over budget (0.8 percent) and 8.9 percent higher (\$17.7 million) than last August. Taxable sales increased by 7.8 percent over July 2021. Taxable goods taxed at 5.5% were up 7.1 percent YOY, much stronger than in recent months, but still slower growth than last fiscal year. July lodging sales were up 9.4 percent over July 2021 and restaurant sales increased by 6.7 percent. The auto/transportation sector posted YOY growth of 1.8 percent led by non-auto transportation goods (boats, ATVs etc.) that increased 15.1 percent over last July. The lack of available new and used autos resulted in taxable automobile sales and leases to be down 3.8 percent compared to a year ago.

Individual income tax receipts were over budget in August by \$13.9 million (8.0 percent). Most of the positive variance was from withholding exceeding budget by \$9.7 million. Final payments were over budget by \$3.8 million and estimated payments exceeded budget by \$7.6 million. Refunds had the largest negative variance, over budget by \$5.4 million. Fiduciary payments were under budget by \$1.8 million. Compared to last August individual income tax revenue was up 11.1 percent. September is an important month for individual income tax because the third estimated payment for tax year 2022 is due on September 15th.

Sales and Use Taxes

Revenue was \$1.7 million over budget for the month (0.8 percent) and \$8.2 million over budget for the first two months of the fiscal year. Fiscal year 2023 revenue through August was \$25.9 million or 6.5 percent more than fiscal year 2022 collections. August sales tax receipts were up 8.9 percent over a year ago, which is likely attributable to YOY inflation of more than 8 percent and warm dry weather attracting tourists to the state.

Taxable Sales

Total taxable sales for the month of July (August revenue) were 7.8 percent higher than July 2021. The annual rate of change was 9.8 percent. Building supply sales increased 15.2 percent for the month and were up 8.4 percent for the last 12 months. Sales of taxable items in food stores were up 8.5 percent for the month and up 3.7 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 6.5 percent for the month and 7.5 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 9.5 percent for the month and up 8.1 percent for the year. Auto/transportation sector sales increased 1.8 percent for the month and increased 2.7 percent for the year. Sales of meals and other prepared foods increased 8.5 percent for the month and increased 20.9 percent for the year. Lodging sales were up 9.4 percent for the month and 35.4 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 7.6 percent for the month and were up 13.5 percent for the year.

Service Provider Tax

For the second month in a row, service provider tax revenue was essentially on budget for the month and is now \$0.168 million under budget year-to-date. August revenue was \$0.067 million or 1.6 percent under the prior fiscal year collections. For the fiscal year, service provider taxes were \$0.250 million (2.9 percent) less than the first two months of fiscal year 2022.

Individual Income Tax

Revenue was \$13.9 million or 8.0 percent over budget for the month and are now \$21.1 million (6.8 percent) over budget for the fiscal year. Compared to last fiscal year individual income tax receipts increased in August by 11.1 percent (\$18.8 million) and are up 5.7 percent for the first two months of fiscal year 2023. Withholding payments increased 9.6 percent over August 2021 and have increased 12.7 percent through the eight months of calendar year 2022.

Corporate Income Tax

Revenue was under budget for the month by \$2.4 million. Fiscal year-to-date corporate income tax receipts are under budget by \$1.8 million (7.8 percent). The negative variance relative to budget is from payments being lower than projected (-\$1.4 million) and refunds being over budget (-\$1.0 million). Compared to last fiscal year corporate income tax revenue was \$2.7 million lower or 11.1 percent. July and August are not big months for corporate income tax revenue, September is the next big month when the third estimated payment for 2022 is due for calendar year corporate filers.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$1.0 million (7.5 percent) over budget for the month and is now \$2.2 million over budget for the fiscal year. Compared to the same two-month period last fiscal year, cigarette, and tobacco tax revenue, which includes Adult Use Cannabis Excise tax revenue, was down \$0.9 million or 3.2 percent.

Insurance Companies Taxes

The Insurance Companies Tax was under budget for the month by \$0.230 million and is \$0.4 million under budget for the fiscal year. Year-to-date, insurance companies tax receipts were \$1.2 million below last fiscal year.

Estate Tax

The estate tax was very close to budget for the month and is over budget for the first two months of the fiscal year by \$12.2 million. Estate tax receipts are currently \$15.5 million more than last fiscal year.

Property Tax Relief Programs

The Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in August by \$5,000. BETR applications for property taxes paid during calendar year 2021 began August 1st and reimbursements to municipalities for BETE will begin in December.

Municipal Revenue Sharing

Revenue sharing was over budget in August by \$0.7 million. For the fiscal year revenue sharing was \$7.3 million higher than last year. The increase in revenue sharing from 4.5 percent to 5.0 percent contributed to the 18.6 percent increase compared to the same two-month period of fiscal year 2022.

Lottery

Lottery revenues were under budget for the month by \$0.5 million or 9.8 percent and are now \$3.5 million or 33.7 percent over budget for the fiscal year. Compared to last fiscal year, lottery revenue was \$1.4 million higher or 11.4 percent.

Other Taxes and Fees

Other taxes and fees were over budget for the month of August by \$1.6 million and are under budget for the fiscal year by \$1.0 million. Fiscal year-to-date, revenues were \$0.8 million lower than a year ago.

Highway Fund

Motor fuel excise tax receipts were under budget in August by \$0.9 million (4.2 percent) and by \$1.6 million for the fiscal year. The Highway Fund, in total, was over budget for the month by \$0.3 million (1.0 percent) and for the fiscal year by \$0.1 million or 0.2 percent. For the first two months of the fiscal year, motor fuel excise tax receipts are 3.9 percent lower compared to fiscal year 2022 as fuel prices started to decline starting in July.

National Economy

The recent release of two key inflation reports for August have solidified economists' forecasts that the Federal Reserve will continue increasing the feds funds rate by at least 75 basis points at the end of its September 21st meeting. The Consumer Price Index (CPI) increased slightly between July and August. Falling energy prices were offset by increases in other areas, especially food. On a year-over-year basis the CPI increased by 8.2 percent down from an 8.5 percent increase in July. The August core CPI (excluding food and energy) was up 6.3 percent from last August, higher than the 5.9 percent YOY increase in July. The Producer Price Index (PPI) for final demand fell between July and August by 0.1 percent and increased 8.7 percent compared to August 2021. While still very high, the YOY PPI change was lower than July's 9.8 percent increase. The CPI and PPI reports reenforce the belief that inflation has peaked, but the hotter than expected CPI report likely means the Federal Reserve's Federal Open Market Committee will need to raise rates longer than was expected.

Maine Economy

On September 7th the Federal Reserve released its Beige Book Report on current economic conditions across its 12 regional banks. In the section for the New England region, the Boston Federal Reserve Bank reported that labor markets across the region remain tight and businesses are reporting constraints on revenue growth because of the "dearth" of labor supply. Restaurants have been particularly hard hit and have reduced hours as a result. While wage increases have resulted from the tight labor supply, non-wage benefits like remote work, flexible hours, and training are being offered to retain and attract employees.

Tourism related business reported a very strong summer season but remain concerned about persistent labor shortages and inflationary pressures. Manufacturers reported that supply-chain issues remain but have moderated over the summer. Demand for manufacturers' products was mixed, with some sectors reporting steady demand and others noting demand falling back to pre-pandemic levels. The commercial real estate sector remains steady, with industrial properties continuing to be in high demand and office space less so as remote work continues for many office workers. The residential real estate markets across the region have cooled as mortgage rates have risen. Most areas of the region have returned to prepandemic levels of activity after two years of "frenzied" activity.

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Suzanne Gresser
Chris Nolan
Marc Cyr
Amanda Rector
Ryan Wallace
Jerome Gerard
Jenny Boyden
Beth Ashcroft

STATE OF MAINE

Undedicated Revenues - General Fund For the Second Month Ended August 31, 2022 For the Fiscal Year Ending June 30, 2023

Comparison to Budget

	 Month							Fiscal Year to Date							
	Actual		Budget	C	Variance Over(Under)	Percent Over(Under)		Actual		Budget	C	Variance Over(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2023
Sales and Use Tax	\$ 217,191,774	\$	215,453,575	\$	1,738,199	08%	\$	427,070,179	\$	418,915,309	\$	8,154,870	19%	\$	2,114,622,487
Service Provider Tax	4,231,707		4,233,334		(1,627)	- %		8,298,564		8,466,665		(168,101)	(20)%		50,000,000
Individual Income Tax	188,464,619		174,525,931		13,938,688	80%		329,340,325		308,286,014		21,054,311	68%		2,054,227,867
Corporate Income Tax	1,608,630		4,000,000		(2,391,370)	(59 8)%		21,662,090		23,500,000		(1,837,910)	(7 8)%		335,688,199
Cigarette and Tobacco Tax	14,900,305		13,862,333		1,037,972	7 5 %		28,036,999		25,788,348		2,248,651	8 7 %		151,740,000
Insurance Companies Tax	24,516		254,160		(229,644)	(90 4)%		866,339		1,283,906		(417,567)	(32 5)%		88,800,000
Estate Tax	2,093,408		2,000,000		93,408	4 7 %		16,187,114		4,000,000		12,187,114	304 7 %		24,150,000
Fines, Forfeits & Penalties	(486,894)		995,969		(1,482,863)	(148 9)%		1,160,191		2,027,628		(867,437)	(42 8)%		11,914,639
Income from Investments	1,442,719		504,217		938,502	186 1 %		1,442,706		504,217		938,489	186 1 %		8,166,254
Transfer from Lottery Commission	4,164,540		4,615,385		(450,846)	(9 8)%		13,882,026		10,384,616		3,497,410	33 7 %		60,000,000
Transfers for Tax Relief Programs	-		(5,000)		5,000	100 0 %		-		(10,000)		10,000	100 0 %		(81,040,000)
Transfer to Municipal Revenue Sharing	(18,743,721)		(18,047,758)		(695,963)	(3 9)%		(46,589,073)		(41,120,622)		(5,468,451)	(13 3)%		(233,343,625)
Other Taxes and Fees	12,132,460		10,522,512		1,609,948	15 3 %		18,576,750		19,548,795		(972,045)	(5 0)%		154,467,985
Other Revenues	4,752,431		4,245,545		506,886	11 9 %		(15,949,584)		(13,691,444)		(2,258,140)	(16 5)%		19,161,761
Total Collected	\$ 431,776,492	\$	417,160,203	\$	14,616,289	3 5 %	\$	803,984,625	\$	767,883,432	\$	36,101,193	4 7 %	\$	4,758,555,567

Exhibit I

NOTES:

- (1) Included in the above is \$18,743,721 for the month and \$46,589,073 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2022, laws enacted through the 130th Legislature, 2nd Regular Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE Exhibit II

Undedicated Revenues - General Fund
For the Second Month Ended August 31, 2022 and 2021
For the Fiscal Year Ending June 30, 2023 and 2022
Comparison to To Prior Year

		M	onth		Fiscal Year to Date						
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)			
Sales and Use Tax	\$ 217,191,774	\$ 199,515,006	\$ 17,676,768	89%	\$ 427,070,179	\$ 401,176,650	\$ 25,893,529	65%			
Service Provider Tax	4,231,707	4,299,195	(67,488)	(1 6)%	8,298,564	8,546,709	(248,144)	(2 9)%			
Individual Income Tax	188,464,619	169,631,840	18,832,779	11 1 %	329,340,325	311,481,962	17,858,363	5 7 %			
Corporate Income Tax	1,608,630	4,186,670	(2,578,040)	(61 6)%	21,662,090	24,377,080	(2,714,990)	(11 1)%			
Cigarette and Tobacco Tax	14,900,305	15,550,841	(650,536)	(4 2)%	28,036,999	28,956,695	(919,696)	(3 2)%			
Insurance Companies Tax	24,516	451,812	(427,296)	(94 6)%	866,339	2,024,318	(1,157,980)	(57 2)%			
Estate Tax	2,093,408	829,067	1,264,341	152 5 %	16,187,114	714,535	15,472,579	2,165 4 %			
Fines, Forfeits & Penalties	(486,894)	2,610,179	(3,097,073)	(118 7)%	1,160,191	2,989,180	(1,828,989)	(61 2)%			
Income from Investments	1,442,719	603,030	839,689	139 2 %	1,442,706	603,030	839,676	139 2 %			
Transfer from Lottery Commission	4,164,540	5,512,697	(1,348,157)	(24 5)%	13,882,026	12,460,445	1,421,581	11 4 %			
Transfers for Tax Relief Programs	-	(2,840)	2,840	100 0 %	-	(602,523)	602,523	100 0 %			
Transfer to Municipal Revenue Sharing	(18,743,721)	(16,557,736)	(2,185,985)	(13 2)%	(46,589,073)	(39,270,429)	(7,318,644)	(18 6)%			
Other Taxes and Fees	12,132,460	11,971,802	160,658	1 3 %	18,576,750	19,376,106	(799,356)	(4 1)%			
Other Revenues	4,752,431	3,829,164	923,267	24 1 %	(15,949,584)	(4,972,775)	(10,976,809)	(220 7)%			
Total Collected	\$ 431,776,492	\$ 402,430,726	\$ 29,345,766	7 3 %	\$ 803,984,625	\$ 767,860,982	\$ 36,123,642	4 7 %			

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Second Month Ended August 31, 2022 For the Fiscal Year Ending June 30, 2023 All Other Comparison to Budget

Month Fiscal Year to Date Total Budgeted Variance Percent Variance Percent Fiscal Year Over(Under) Over(Under) Ending 6/30/2023 Actual Budget Over(Under) Actual Budget Over(Under) Detail of Other Taxes & Fees 0100s All Others 1,302,617 \$ 2,235,686 \$ (933,069)(417)% \$ 1,556,179 \$ 2,418,536 \$ (862,357)(35 7)% \$ 47,337,970 0300s Aeronautical Gas Tax 25,412 26,173 (761)(29)%48,930 49,805 (875) $(1 \ 8)\%$ 272,508 0400s Alcohol Excise Tax 119 5 % 3,456,770 2,769,843 3,195,653 1,456,143 1,739,510 686,927 24 8 % 18,412,786 322,152 157 4 % 0700s Corporation Taxes 790,938 468,786 145 5 % 2,443,693 949,278 1,494,415 11,013,649 0800s Public Utilities % (63,947)(63,947)% 6,200,000 57% 1000s Banking Taxes 2,235,850 2,115,581 120,269 3,700,250 4,231,162 (530,912)(125)%25,916,990 1100s Alcoholic Beverages 598,743 510,464 88,279 173% 866,003 1,034,569 7,481,038 (168,566)(163)%1200s Amusements Tax % 100,000 (100,000) $(100\ 0)\%$ 110,000 1300s Harness Racing Pari-mutuel 1,146,719 883,961 262,758 29 7 % 2,046,896 1,692,193 354,703 210% 8,992,721 1400s Business Taxes 661,063 420,439 240,624 57 2 % 824,928 1,303,908 (478,980)(36 7)% 8,029,733 84 2 % 1500s Motor Vehicle Licenses 622,726 338,002 284,724 751,891 833,828 (81.937)(98)% 4.069,598 1700s Inland Fisheries & Wildlife 1.497.085 2,182,491 2.850,137 4,102,359 (1.252.222)(305)%15,990,206 (685,406)(31 4)% 1900s Other Licenses 55,653 31,420 24,233 77 1 % 95,021 63,314 31,707 50 1 % 640,786 Total Other Taxes & Fees 12,132,460 \$ 10,522,512 \$ 1,609,948 15 3 % 18,576,750 \$ 19,548,795 \$ (972,045) (5 0)% \$ 154,467,985 Detail of Other Revenues 2200s Federal Revenues \$ 11,250 \$ (100 0)% \$ \$ 22,499 \$ (100 0)% \$ 135,000 (11,250)(22,499)2300s County Revenues % 0/0 2400s Revenues from Cities and Towns 112,194 34,704 13,906 20,798 149 6 % 111,505 689 06% 277,996 2500s Revenues from Private Sources 227,428 107,366 120,062 111 8 % 361,267 68 2 % 1,082,559 214,732 146,535 2600s Current Service Charges 3,272,669 2,399,269 873,400 36 4 % 5,130,700 4,299,496 831,204 193% 25,677,383 2700s Transfers from (to) Other Funds 1,215,560 1,698,675 (483,115)(28 4)% (21,566,891) (18,358,888)(3,208,003)(175)%(8,128,737)2800s Sales of Property & Equipment 13,147 19,212 117,560 2,071 15,079 (13,008)(86 3)% (6,065)(31 6)% 4,752,431 4,245,545 \$ 506,886 119% (15,949,584) \$ (13,691,444) \$ (2,258,140)(16 5)% 19,161,761 Total Other Revenues \$

STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Second Month Ended August 31, 2022 and 2021
For the Fiscal Year Ending June 30, 2023 and 2022
All Other Comparison to To Prior Year

Curre	rent Year	Prior Year	Variance Over(Under)	Percent				
			Over(Under)	Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses	1,302,617 25,412 3,195,653 790,938 - 2,235,850 598,743 - 1,146,719 661,063 622,726 1,497,085 55,653	\$ 1,575,601 25,509 3,370,616 408,759 - 2,031,350 557,642 35,226 980,229 306,431 164,205 2,473,398 42,837	\$ (272,984) (97) (174,963) 382,180 - 204,500 41,101 (35,226) 166,491 354,632 458,521 (976,313) 12,816	(17 3)% (0 4)% (5 2)% 93 5 % - % 10 1 % 7 4 % (100 0)% 17 0 % 115 7 % 279 2 % (39 5)% 29 9 9	\$ 1,556,179 48,930 3,456,770 2,443,693 (63,947) 3,700,250 866,003 - 2,046,896 824,928 751,891 2,850,137 95,021	\$ 1,846,439 49,027 3,957,284 1,156,673 - 4,171,480 1,134,794 189,778 1,861,558 837,522 676,005 3,391,868 103,680	\$ (290,260) (97) (500,514) 1,287,020 (63,947) (471,230) (268,792) (189,778) 185,338 (12,594) 75,886 (541,731) (8,659)	(15 7)% (0 2)% (12 6)% 111 3 % (13 13)% (23 7)% (100 0)% (1 5)% 11 2 % (16 0)% (8 4)%
Total Other Taxes & Fees \$ 1.	12,132,460	\$ 11,971,802	\$ 160,658	13%	\$ 18,576,750	\$ 19,376,106	\$ (799,356)	(4 1)%
	34,704 227,428 3,272,669 1,215,560 2,071	\$ - 9,099 52,899 1,953,421 1,811,625 2,120	\$ - 25,605 174,529 1,319,247 (596,065) (49)	- % - % 281 4 % 329 9 % 67 5 % (32 9)% (2 3)%	\$ - 112,194 361,267 5,130,700 (21,566,891) 13,147	\$ - 107,532 320,867 4,357,980 (9,797,132) 37,978	\$ - 4,662 40,400 772,719 (11,769,759) (24,831)	- % - % 4 3 % 12 6 % 17 7 % (120 1)% (65 4)%
Total Other Revenues \$	4,752,431	\$ 3,829,164	\$ 923,267	24 1 %	\$ (15,949,584)	\$ (4,972,775)	\$ (10,976,809)	(220 7)%

STATE OF MAINE

Undedicated Revenues - Highway Fund For the Second Month Ended August 31, 2022 For the Fiscal Year Ending June 30, 2023 Comparison to Budget

Month Fiscal Year to Date Total Budgeted Fiscal Year Variance Percent Variance Percent Over(Under) Ending 6/30/2023 Actual Budget Over(Under) Actual Budget Over(Under) Over(Under) Fuel Taxes 20,559,826 21,463,250 (903,424) (4 2)% 39,246,229 40,862,088 (4 0)% 230,395,483 (1,615,859) Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 11,262,695 10,312,807 949,888 92% 21,766,437 20,229,255 1,537,182 76% 92,175,912 (65 4)% 68,733 260,560 (191,827) (73 6)% 174,642 504,873 (330,231)3,202,500 Miscellaneous Taxes & Fees 126,613 112,799 13,814 122% 290,314 254,628 35,686 140% 1,267,454 Fines, Forfeits & Penalties 240,501 50,534 189,967 375 9 % 240,501 101,068 139,433 138 0 % 606,412 Earnings on Investments 25,970 18,430 7,540 409 % 25,970 36,862 (10,892)(29 5)% 221,169 All Other 275,951 709% 782,037 348,344 44 5 % 665,147 389,196 1,130,381 11,304,465 Total Collected 32,949,485 \$ 32,607,576 \$ 341,909 10% 62,874,474 \$ 62,770,811 \$ 103,663 02% \$ 339,173,395

Exhibit V

STATE OF MAINE

Undedicated Revenues - Highway Fund
For the Second Month Ended August 31, 2022 and 2021
For the Fiscal Year Ending June 30, 2023 and 2022
Comparison to To Prior Year

•	<u>Month</u>								Fiscal Year to Date						
	C	urrent Year		Prior Year	(Variance Over(Under)	Percent Over(Under)	C	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	20,559,826 11,262,695 68,733 126,613 240,501 25,970 665,147	\$	21,352,523 10,709,313 273,277 153,453 - 27,252 712,189	\$	(792,697) 553,382 (204,544) (26,840) 240,501 (1,282) (47,042)	(3 7)% 5 2 % (74 8)% (17 5)% - % (4 7)% (6 6)%	\$	39,246,229 21,766,437 174,642 290,314 240,501 25,970 1,130,381	\$	40,838,209 21,075,504 617,327 338,848 107,649 27,252 1,258,399	\$	(1,591,981) 690,933 (442,685) (48,534) 132,851 (1,282) (128,018)	(3 9)% 3 3 % (71 7)% (14 3)% 123 4 % (4 7)% (10 2)%	
Total Collected	\$	32,949,485	\$	33,228,008	\$	(278,524)	(0 8)%	\$	62,874,474	\$	64,263,188	\$	(1,388,715)	(2 2)%	

Exhibit VI

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	July'22	% Ch.	July'21	% Ch.	July'20	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'22 vs. '21 Thru July % Change
Building Supply	\$412,235.2	15.2%	\$357,902.0	10.0%	\$325,484.7	9.5%	8.4%	7.8%
Food Store	\$283,794.6	8.5%	\$261,558.5	6.9%	\$244,666.9	5.2%	3.7%	4.0%
General Merchandise	\$406,804.1	6.5%	\$382,011.3	18.9%	\$321,410.7	4.7%	7.5%	2.6%
Other Retail	\$550,758.7	9.5%	\$502,891.3	17.8%	\$426,901.2	6.1%	8.1%	3.2%
Auto/Transportation	\$629,869.5	1.8%	\$618,725.1	4.8%	\$590,455.3	1.4%	2.7%	0.8%
Restaurant	\$429,764.6	6.7%	\$402,647.9	58.9%	\$253,460.5	7.7%	20.8%	12.1%
Lodging	\$336,833.7	9.4%	\$307,844.5	110.2%	\$146,464.4	11.5%	35.4%	17.2%
Consumer Sales	\$3,050,060.4	7.6%	\$2,833,580.5	22.7%	\$2,308,843.7	5.8%	8.8%	4.9%
Business Operating	\$288,488.4	7.6%	\$268,197.9	13.3%	\$236,764.0	8.0%	13.5%	10.3%
Total	\$3,338,548.9	7.6%	\$3,101,778.4	21.8%	\$2,545,607.7	6.0%	9.3%	5.4%
Utilities	\$133,280.1	12.8%	\$118,176.2	-0.4%	\$118,666.1	19.3%	21.4%	26.5%
Total plus Utilities	\$3,471,829.0	7.8%	\$3,219,954.6	20.9%	\$2,664,273.9	6.5%	9.8%	6.3%