MAINE STATE LEGISLATURE

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DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: January 5, 2022

SUBJECT: Revenues – November 2021

Please note, the budgeted figures in the November Controller's report are based on the May 1, 2021 Revenue Forecasting Committee (RFC) revenue forecast, as adjusted for enacted legislation. The December Controller's report will be updated to reflect the December 1, 2021 RFC revenue forecast.

November General Fund revenues are over budget by \$32.7 million or 9.7 percent. For the first five months of fiscal year 2022, General Fund revenues are over budget by \$226.0 million or 12.2 percent. Note, a delay in recognizing service provider tax receipts resulted in only \$963 being reported in November. December's Controller's report will have both November and December revenues combined.

Compared to last November, General Fund revenues are up by 9.3 percent (\$31.5 million). For July – November 2021, adjusting for the increase in revenue sharing, General Fund revenues are \$369.3 million, or 21.4 percent higher compared to July – November 2020.

October taxable sales (November revenue) increased 12.7 percent over last year. Year-over-year (YOY) comparisons remain distorted because of the COVID-19 pandemic, but with the start of the fourth quarter of calendar year 2021 those distortions have started to moderate. For the month, sales and use taxes were \$22.9 million over budget. Consumer sales increased by 12.1 percent over October 2020 and 23.0 percent over October 2019. Healthy household balance sheets and a slower shift back to in-person non-taxable services account for the unprecedented growth compared to 2019.

October lodging sales were up 74.6 percent over last year, and 40.5 percent over October 2019. Restaurant sales increased by 28.9 percent compared to a year ago, and 10.4 percent compared to 2019. The auto/transportation sector posted YOY growth of 2.2 percent, but sales by auto dealers fell by 1.9 percent as demand has slowed because of the lack of inventory for both new and used autos. While taxable sales growth remains high compared to 2020 and 2019, it is clearly slowing as we go further into the calendar year.

Individual income tax receipts were over budget in November by \$15.1 million (10.0 percent). Final, estimated, and withholding payments were all over budget, contributing a combined \$23.5 million to the monthly positive variance. Withholding was over budget in November by \$12.0 million, increasing 13 percent over last year. Withholding receipts through the first five months of fiscal year 2022 are up 11.8 percent compared to the same five- month period last year and are now \$26.2 million (3.7 percent) over budget fiscal year-to-date. Refunds were \$6.5 million over budget for November reversing some of the October deficit. Fiscal year-to-date, refunds are \$12.9 million over budget.

Corporate income tax receipts were over budget in November by \$5.3 million. Payments exceeded forecast for the month by approximately \$4.6 million and refunds were under budget by \$0.7 million. The final estimated payment for the 2021 calendar year is due December 15th for corporate calendar year filers.

Sales and Use Tax

Revenue was \$22.9 million over budget for the month (15.8 percent) and is over budget for the fiscal year by \$115.4 million (13.8 percent). Sales tax receipts have increased \$180.2 million or 23.4 percent more than fiscal year 2021 collections through the first five months of the fiscal year.

Taxable Sales

Total taxable sales for the month of October (November revenue) were 12.7 percent higher than October 2020 and 21.8 percent higher than October 2019. Over the 12-month period ending in October, the rate of change was 21.3 percent. Building supply sales increased 8.6 percent for the month and were up 20.8 percent for the last 12 months. Sales of taxable items in food stores increased by 3.2 percent for the month and were up 6.4 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 10.3 percent for the month and up 19.4 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 12.4 percent for the month and up 25.9 percent for the year. Auto/transportation sector sales increased 2.2 percent for the month and increased 19.4 percent for the year. Restaurant sales increased 28.9 percent compared to the same month a year ago and were up 27.6 percent for the last 12 months. Lodging sales increased 74.6 percent compared to last October and were up 86.1 percent for the 12-month period ending in October. Business operating sales (primarily use tax paid by businesses) increased 16.2 percent for the month and were up 18.5 percent for the year.

Service Provider Tax

Revenue was under budget for the month by \$4.2 million because of a delay in recognizing November revenue. December's service provider tax line will be over budget by approximately \$4.2 million. For the fiscal year revenue is \$5.8 million or 25.3 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$15.1 million or 10.0 percent over budget for the month. Compared to last fiscal year individual income tax receipts were up 19.7 percent (\$146.8 million). Withholding receipts for fiscal year 2022 are up 11.8 percent.

Corporate Income Tax

Revenue was over budget for the month by \$5.3 million. Corporate income tax revenue is up for the fiscal year by \$53.0 million (69.4 percent) compared to fiscal year 2021.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$1.9 million under budget for the month and \$0.6 million under budget for the fiscal year. Most of the year-to-date surplus is from cigarette excise tax revenue (+\$2.4 million). The excise tax on adult use marijuana is below budget through November by \$2.5 million. Through the first five months of the fiscal year cigarette and tobacco tax revenues are up \$0.4 million (0.6 percent) compared to fiscal year 2021.

Insurance Companies Taxes

The insurance companies' tax was over budget in November by \$1.7 million and over budget fiscal year-to-date by \$1.8 million. For the fiscal year insurance companies' tax is up 8.1 percent compared to last fiscal year.

Estate Tax

The estate tax was \$6.0 million under budget for the month and are now \$2.8 million under budget for the fiscal year. Estate tax receipts are down 2.8 percent (\$0.4 million) compared to last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in November by \$0.3 million. For the first five months of the fiscal year, property tax relief payments are on budget. Most payments for both BETR and BETE began going out in December.

Municipal Revenue Sharing

Revenue sharing was over budget in November by \$2.8 million and was over budget for the fiscal year by \$14.4 million. For the fiscal year, revenue sharing payments to local communities are \$34.5 million higher than last year (55.6 percent). The increase in revenue sharing rate from 3.75 percent to 4.5 percent contributes to the increase compared to a year ago as well as the strong performance of sales and income taxes.

Lottery

Lottery revenues were under budget for the month by \$1.3 million or 23.5 percent. Compared to last fiscal year, lottery revenue is \$0.6 million higher (2.1 percent).

Other Taxes and Fees

Other taxes and fees were over budget for the month of November by \$2.8 million. Year-to-date other taxes and fees are over budget by \$1.4 million.

Highway Fund

Motor fuel excise tax receipts were under budget in November by \$1.4 million (6.9 percent). The Highway Fund, in total, was over budget for the month by \$3.4 million (11.1 percent). For the fiscal year total Highway Fund revenues exceed budget by \$6.9 million (4.7 percent). Motor fuel excise tax receipts are up 7.0 percent (\$6.6 million) compared to the first five months of fiscal year 2021. Demand for gasoline and special fuels has steadily improved over last year but remain below pre-pandemic levels by approximately 2.5 percent.

National Economy

On December 15th the Federal Reserve's Federal Open Market Committee (FOMC) announced that they were accelerating their tapering of net asset purchases on a pace that will now end the process by March vs. July as originally planned. While the FOMC statement did not announce any direct interest rate increases, the summary of economic projections by the 12 regional banks that accompanies the FOMC statement indicates three interest rate increases may begin as early as mid-2022, followed by more in 2023. The FOMC dropped the term "transitory" to describe the current rise in inflation, instead describing the source of inflation as "supply and demand imbalances related to the pandemic and the reopening of the economy". The FOMC has clearly shifted their focus to combating what is now perceived to be a longer-term inflation situation.

Maine Economy

The Revenue Forecasting Committee released their December 1st report and increased forecasted FY22-FY25 revenues by approximately 10 percent a year, or \$400 million annually. Percentage changes by the RFC of this magnitude haven't been this large since the late 1990s; over 20 years ago. Most of the positive forecast changes were from the sales and use and income taxes.

Significant FY21 year-end and continuing monthly surpluses through October of FY22 on those revenue lines and an economic forecast by the Consensus Economic Forecasting Commission that supports continued growth of sales and income tax receipts were the primary drivers of the optimistic revenue forecast. The RFC notes at the end of the report that the economy remains volatile as it continues to adjust to the unfolding pandemic and the changing fiscal and monetary policies in response to the historic health crisis.

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Suzanne Gresser
Chris Nolan
Marc Cyr
Beth Ashcroft
Amanda Rector
Ryan Wallace
Jerome Gerard
Jenny Boyden

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Fifth Month Ended November 30, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

	_		M			_		 							
		Actual		Budget	(Variance Over(Under)	Percent Over(Under)		Actual		Budget	(Variance Over(Under)	Percent Over(Under)	otal Budgeted Fiscal Year ding 6/30/2022
Sales and Use Tax	\$	167,754,754	\$	144,827,925	\$	22,926,829	15.8 %	\$	950,946,384	\$	835,557,156	\$	115,389,228	13.8 %	\$ 1,802,616,745
Service Provider Tax		963		4,188,559		(4,187,596)	(100.0)%		17,126,530		20,942,797		(3,816,267)	(18.2)%	51,000,000
Individual Income Tax		167,149,778		152,000,000		15,149,778	10.0 %		891,581,867		823,300,000		68,281,867	8.3 %	1,844,500,000
Corporate Income Tax		10,269,864		5,000,000		5,269,864	105.4 %		129,366,552		73,700,000		55,666,552	75.5 %	220,033,737
Cigarette and Tobacco Tax		10,788,301		12,646,970		(1,858,669)	(14.7)%		63,490,555		64,130,579		(640,024)	(1.0)%	150,427,000
Insurance Companies Tax		6,385,883		4,686,611		1,699,272	36.3 %		15,810,551		13,982,134		1,828,417	13.1 %	88,250,000
Estate Tax		3,736,898		9,713,340		(5,976,442)	(61.5)%		12,595,156		15,380,243		(2,785,087)	(18.1)%	25,850,000
Fines, Forfeits & Penalties		421,514		522,214		(100,700)	(19.3)%		2,433,629		4,975,471		(2,541,842)	(51.1)%	12,416,881
Income from Investments		597,386		228,028		369,358	162.0 %		2,320,583		882,638		1,437,945	162.9 %	2,937,863
Transfer from Lottery Commission		4,207,005		5,498,597		(1,291,592)	(23.5)%		28,396,029		25,245,774		3,150,255	12.5 %	60,000,000
Transfers for Tax Relief Programs		(778,737)		(1,067,049)		288,312	27.0 %		(1,321,528)		(1,327,049)		5,521	0.4 %	(76,150,000)
Transfer to Municipal Revenue Sharing		(17,763,777)		(14,974,218)		(2,789,559)	(18.6)%		(96,685,762)		(82,278,231)		(14,407,531)	(17.5)%	(180,250,232)
Other Taxes and Fees		11,997,057		9,231,857		2,765,200	30.0 %		63,198,454		61,846,139		1,352,315	2.2 %	146,319,687
Other Revenues		4,504,572		4,046,238		458,334	11.3 %		(1,296,706)		(4,385,549)		3,088,843	70.4 %	31,198,248
Total Collected	\$	369,271,461	\$	336,549,072	\$	32,722,389	9.7 %	\$	2,077,962,294	\$	1,851,952,102	\$	226,010,192	12.2 %	\$ 4,179,149,929

NOTES:

- (1) Included in the above is \$17,763,777 for the month and \$96,685,762 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2021, laws enacted through the end of the 130th Legislature, 1st Special Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund
For the Fifth Month Ended November 30, 2021 and 2020
For the Fiscal Year Ending June 30, 2022 and 2021
Comparison to To Prior Year

Month Fiscal Year to Date

Exhibit II

	Current Year Prior Year		Variance Percent Over(Under) Over(Under)			Current Year Prior Year					Variance Over(Under)	Percent Over(Under)	
Sales and Use Tax	\$	167,754,754	\$ 141,678,220	\$	26,076,534	18.4 %	\$	950,946,384	\$	770,769,699	\$	180,176,685	23.4 %
Service Provider Tax		963	4,353,448		(4,352,485)	(100.0)%		17,126,530		22,937,630		(5,811,100)	(25.3)%
Individual Income Tax		167,149,778	155,122,137		12,027,642	7.8 %		891,581,867		744,829,036		146,752,831	19.7 %
Corporate Income Tax		10,269,864	6,507,200		3,762,664	57.8 %		129,366,552		76,359,471		53,007,082	69.4 %
Cigarette and Tobacco Tax		10,788,301	13,864,413		(3,076,112)	(22.2)%		63,490,555		63,131,226		359,329	0.6 %
Insurance Companies Tax		6,385,883	6,510,182		(124,299)	(1.9)%		15,810,551		14,620,442		1,190,109	8.1 %
Estate Tax		3,736,898	2,061,957		1,674,941	81.2 %		12,595,156		12,960,811		(365,654)	(2.8)%
Fines, Forfeits & Penalties		421,514	560,133		(138,619)	(24.7)%		2,433,629		3,754,034		(1,320,405)	(35.2)%
Income from Investments		597,386	454,970		142,416	31.3 %		2,320,583		1,828,033		492,550	26.9 %
Transfer from Lottery Commission		4,207,005	4,884,356		(677,351)	(13.9)%		28,396,029		27,799,433		596,597	2.1 %
Transfers for Tax Relief Programs		(778,737)	(876,844)		98,108	11.2 %		(1,321,528)		(531,784)		(789,744)	(148.5)%
Transfer to Municipal Revenue Sharing		(17,763,777)	(12,461,329)		(5,302,448)	(42.6)%		(96,685,762)		(62,135,960)		(34,549,802)	(55.6)%
Other Taxes and Fees		11,997,057	12,223,076		(226,019)	(1.8)%		63,198,454		59,780,582		3,417,872	5.7 %
Other Revenues		4,504,572	2,852,546		1,652,025	57.9 %		(1,296,706)		(11,326,965)		10,030,259	88.6 %
Total Collected	\$	369,271,461	\$ 337,734,464	\$	31,536,997	9.3 %	\$	2,077,962,294	\$	1,724,775,687	\$	353,186,607	20.5 %

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Fifth Month Ended November 30, 2021 For the Fiscal Year Ending June 30, 2022 All Other Comparison to Budget

Month Fiscal Year to Date Total Budgeted Variance Percent Variance Percent Fiscal Year Over(Under) Over(Under) Over(Under) Ending 6/30/2022 Actual Budget Actual Budget Over(Under) Detail of Other Taxes & Fees 2,588,820 \$ 21,658,760 \$ 0100s All Others 5,023,207 \$ 2,434,387 94.0 % \$ 23,684,765 \$ 2,026,005 9.4 % \$ 40,433,718 0300s Aeronautical Gas Tax 23,492 23,599 (107)(0.5)%121,189 121,610 (421)(0.3)%268,261 0400s Alcohol Excise Tax 1,425,304 1,324,998 100,306 7.6 % 8,868,151 8,466,303 401,848 4.7 % 18,412,786 227,350 44.0 % 2,688,052 0700s Corporation Taxes 327,424 100,074 2,217,605 (470,448)(17.5)% 10,438,649 0800s Public Utilities % 6,200,000 % 1000s Banking Taxes 2,087,600 2,198,915 10,225,580 10,994,571 (7.0)%(111,315)(5.1)%(768,991)26,916,990 1100s Alcoholic Beverages 523,990 608,633 (84,643) 2,982,965 2,843,961 139,004 4.9 % 7,581,038 (13.9)% 1200s Amusements Tax 189,778 110,000 79,778 72.5 % 110,000 1300s Harness Racing Pari-mutuel 958,040 572,633 385,407 67.3 % 4,600,401 3,219,743 1,380,658 42.9 % 7,157,794 1400s Business Taxes 279,854 390,195 (110,341) (28.3)% 1,956,880 2,253,652 (296,772)(13.2)% 7,690,419 1500s Motor Vehicle Licenses 192,000 228,508 (36,508)(16.0)% 1,631,300 2,320,022 (688,722)(29.7)% 4,456,202 1700s Inland Fisheries & Wildlife 1,138,749 920,901 6,514,260 6,900,544 15,985,216 217,848 23.7 % (386,284)(5.6)%1900s Other Licenses 17,396 147,305 (129,909) (88.2)% 205,582 268,921 (63,339) (23.6)% 668,614 Total Other Taxes & Fees 11,997,057 \$ 9,231,857 \$ 2,765,200 30.0 % \$ 63,198,454 \$ 61,846,139 \$ 1,352,315 2.2 % \$ 146,319,687 Detail of Other Revenues 2200s Federal Revenues \$ 11,251 \$ (100.0)% \$ 2,104 \$ 56,250 \$ (96.3)% \$ 135,000 (11,251)(54,146)2300s County Revenues % % 94,655 2400s Revenues from Cities and Towns 88 (88)(100.0)%115,794 (21,139)(18.3)% 277,996 2500s Revenues from Private Sources 88,120 (199,843) (226.8)% 349,019 2,149,637 (111,723)1,631,478 (1,282,459)(78.6)% 10,899,481 2600s Current Service Charges 2,121,291 2,107,833 13,458 0.6 % 12,416,234 1,516,753 13.9 % 26,387,484 2700s Transfers from (to) Other Funds 2,486,261 1,831,408 654,853 35.8 % (14,211,210)(17,120,390)2,909,180 17.0 % 2,130,571 2800s Sales of Property & Equipment 8,743 1,205 16.0 % 20,655 64.9 % 117,560 7,538 52,493 31,838 4,504,572 \$ 4,046,238 \$ 458,334 11.3 % (4,385,549) \$ 3,088,843 70.4 % 31,198,248 Total Other Revenues (1,296,706) \$

Exhibit IV Undedicated Revenues - General Fund
For the Fifth Month Ended November 30, 2021 and 2020
For the Fiscal Year Ending June 30, 2022 and 2021
All Other Comparison to To Prior Year

All Other Comparison to 10 Prior Year				Mo	onth			_	Fiscal Year to Date						
	Cu	rrent Year]	Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife	\$	5,023,207 23,492 1,425,304 327,424 - 2,087,600 523,990 - 958,040 279,854 192,000 1,138,749	\$	2,714,351 22,307 3,119,738 314,824 - 2,091,150 1,337,626 - 582,574 478,627 159,876 1,266,471	\$	2,308,856 1,185 (1,694,434) 12,600 - (3,550) (813,636) - 375,466 (198,773) 32,124 (127,722)	85.1 % 5.3 % (54.3)% 4.0 % (0.2)% (60.8)% - % 64.4 % (41.5)% 20.1 % (10.1)%	\$	23,684,765 121,189 8,868,151 2,217,605 - 10,225,580 2,982,965 189,778 4,600,401 1,956,880 1,631,300 6,514,260	\$	19,865,875 113,147 7,720,231 3,394,885 (1,716) 9,943,650 3,344,366 3,000 2,585,572 3,278,772 1,648,940 7,584,199	\$	3,818,890 8,042 1,147,920 (1,177,281) 1,716 281,930 (361,400) 186,778 2,014,830 (1,321,892) (17,639) (1,069,940)	19.2 % 7.1 % 14.9 % (34.7)% 100.0 % 2.8 % (10.8)% 6,225.9 % 77.9 % (40.3)% (1.1)% (14.1)%	
1900s Other Licenses Total Other Taxes & Fees	•	17,396	\$	135,532	\$	(226,019)	(87.2)%	\$	205,582	\$	299,662 59,780,582	\$	(94,080)	(31.4)%	
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	- (111,723) 2,121,291 2,486,261 8,743	\$	- (1,204) 207,335 1,656,479 957,045 32,892	\$	1,204 (319,058) 464,812 1,529,217 (24,149)	- % - % 100.0 % (153.9)% 28.1 % 159.8 % (73.4)%	\$	2,104 94,655 349,019 12,416,234 (14,211,210) 52,493	\$	43,819 -112,476 1,193,446 10,315,537 (23,036,994) 44,752	\$	(41,714) - (17,821) (844,427) 2,100,697 8,825,784 7,740	(95.2)% - % (15.8)% (70.8)% 20.4 % 38.3 % 17.3 %	
Total Other Revenues	\$	4,504,572	\$	2,852,546	\$	1,652,025	57.9 %	\$	(1,296,706)	\$	(11,326,965)	\$	10,030,259	88.6 %	

Undedicated Revenues - Highway Fund For the Fifth Month Ended November 30, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Month Fiscal Year to Date

Exhibit V

	Actual	Budget	C	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance ver(Under)	Percent Over(Under)	otal Budgeted Fiscal Year ding 6/30/2022
Fuel Taxes	\$ 18,455,253	\$ 19,821,365	\$	(1,366,112)	(6.9)%	\$ 100,355,808	\$ 100,286,207	\$ 69,601	0.1 %	\$ 224,611,316
Motor Vehicle Registration & Fees	8,115,234	6,647,449		1,467,785	22.1 %	43,247,951	40,386,962	2,860,989	7.1 %	91,205,026
Motor Vehicle Inspection Fees	221,245	226,694		(5,450)	(2.4)%	1,030,464	1,223,400	(192,937)	(15.8)%	3,202,500
Miscellaneous Taxes & Fees	141,093	115,031		26,062	22.7 %	708,611	562,967	145,644	25.9 %	1,267,454
Fines, Forfeits & Penalties	92,439	50,534		41,905	82.9 %	553,977	252,670	301,307	119.2 %	606,412
Earnings on Investments	14,696	7,238		7,458	103.0 %	85,324	36,194	49,130	135.7 %	86,864
All Other	7,078,080	3,836,129		3,241,951	84.5 %	9,519,249	5,811,290	3,707,959	63.8 %	9,739,321
Total Collected	\$ 34,118,039	\$ 30,704,440	\$	3,413,599	11.1 %	\$ 155,501,383	\$ 148,559,690	\$ 6,941,693	4.7 %	\$ 330,718,893

Undedicated Revenues - Highway Fund
For the Fifth Month Ended November 30, 2021 and 2020
For the Fiscal Year Ending June 30, 2022 and 2021
Comparison to To Prior Year

Comparison to 10 frior fear	Me		Fiscal Year to Date											
	C	urrent Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	18,455,253 8,115,234 221,245 141,093 92,439 14,696 7,078,080	\$	18,588,737 7,529,887 36,912 140,409 109,589 29,319 6,281,884	\$	(133,484) 585,347 184,333 684 (17,150) (14,623) 796,196	(0.7)% 7.8 % 499.4 % 0.5 % (15.6)% (49.9)% 12.7 %	\$	100,355,808 43,247,951 1,030,464 708,611 553,977 85,324 9,519,249	\$	93,793,119 44,638,972 877,657 693,467 422,445 94,197 8,356,167	\$	6,562,689 (1,391,021) 152,807 15,144 131,533 (8,874) 1,163,082	7.0 % (3.1)% 17.4 % 2.2 % 31.1 % (9.4)% 13.9 %
Total Collected	\$	34,118,039	\$	32,716,737	\$	1,401,302	4.3 %	\$	155,501,383	\$	148,876,023	\$	6,625,360	4.5 %

Exhibit VI

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	October'21	% Ch.	October'20	% Ch.	October'19	% Change Oct '21 vs.'19	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'21 vs. '20 Thru October % Change
Building Supply	\$365,492.7	8.6%	\$336,629.1	18.4%	\$284,263.9	28.6%	7.7%	20.8%	19.1%
Food Store	\$220,188.1	3.2%	\$213,403.8	8.0%	\$197,629.7	11.4%	4.4%	6.4%	5.7%
General Merchandise	\$359,010.1	10.3%	\$325,448.3	7.0%	\$304,064.1	18.1%	13.4%	19.4%	24.6%
Other Retail	\$476,802.9	12.4%	\$424,110.6	33.4%	\$318,012.3	49.9%	15.4%	25.9%	25.3%
Auto/Transportation	\$544,771.8	2.2%	\$533,142.8	10.5%	\$482,322.9	12.9%	4.0%	19.4%	21.0%
Restaurant	\$286,628.2	28.9%	\$222,387.2	-14.3%	\$259,582.9	10.4%	31.9%	27.6%	39.3%
Lodging	\$144,817.7	74.6%	\$82,929.1	-19.6%	\$103,100.0	40.5%	64.2%	86.1%	98.3%
Consumer Sales	\$2,397,711.6	12.1%	\$2,138,050.8	9.7%	\$1,948,975.9	23.0%	14.7%	22.7%	25.2%
Business Operating	\$270,790.5	16.2%	\$232,976.0	1.5%	\$229,616.8	17.9%	19.7%	18.5%	19.0%
Total	\$2,668,502.1	12.5%	\$2,371,026.8	8.8%	\$2,178,592.7	22.5%	15.2%	22.2%	24.6%
Utilities	\$117,613.4	16.8%	\$100,735.7	-7.8%	\$109,276.9	7.6%	12.8%	3.0%	3.3%
Total plus Utilities	\$2,786,115.5	12.7%	\$2,471,762.5	8.0%	\$2,287,869.6	21.8%	15.1%	21.3%	23.5%