

# MAINE STATE LEGISLATURE

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**M E M O R A N D U M**

**TO:** Governor Janet T. Mills  
Members, Legislative Council  
Members, Joint Standing Committee on Appropriations and Financial Affairs  
Members, Joint Standing Committee on Taxation

**FROM:** Commissioner Kirsten LC Figueroa  
Department of Administrative and Financial Services

**DATE:** August 21, 2019

**SUBJECT:** Revenues – July 2019

\*\*\*\*\*

July General Fund revenues were over budget by \$9.1 million or 3.2 percent. Compared to last fiscal year, fiscal year 2020 July General Fund revenues were up by 7.0 percent (+\$19.1 million).

June taxable sales (July revenue) increased 5.6 percent over last year. For the month, sales and use and service provider taxes, combined, were \$3.2 million over budget. Consumer sales increased by 7.1 percent over a year ago, with mixed growth across business categories. The large increase in general merchandise sales is a timing issue associated with filing issues a year ago. Auto/transportation posted year-over-year growth of 4.8 percent. Lodging sales increased by 14.8 percent in June, and 16.5 percent for the first half of calendar year 2019. Business operating sales have started to slow, with flat year-over year growth in June and 3.8 percent for the quarter; well below the 12-month average rate of 9.3 percent.

Individual income tax receipts began the fiscal year \$4.1 million over budget, and 9.1 percent higher than last fiscal year. The positive monthly variance was spread across all sources of income, except for fiduciary payments which were under budget by \$0.3 million. Withholding revenues increased 8.4 percent over last July, bringing the calendar year-to-date growth rate up to 3.9 percent.

Corporate income tax receipts were under budget in July by \$3.3 million and were 30 percent below a year ago. The next big month for corporate income tax revenue is September when the third estimated payment for calendar year filers is due.

## Sales and Use Taxes

Revenue was \$3.4 million over budget for the month (+2.3 percent). Fiscal year 2020 revenue was \$8.4 million or 5.8 percent over fiscal year 2019 collections.

## Taxable Sales

Total taxable sales for the month of June (July revenue) were 5.6 percent over June 2018. The annual rate of change, excluding utilities, was 5.6 percent. Building supply sales were up 0.4 percent for the month and up 3.6 percent for the last 12 months. Sales of taxable items in food stores were up 0.5 percent for the month and up 2.3 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 22.3 percent for the month and up 1.5 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 8.4 percent for the month and up 12.7 percent for the year. Auto/transportation sector sales were up 4.8 percent for the month and 5.7 percent for the year. Sales of meals and other prepared foods were up 3.4 percent for the month and up 4.5 percent for the year. Lodging sales were up 14.8 percent for the month and up 8.7 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 0.1 percent for the month and up 9.3 percent for the year.

## Service Provider Tax

Revenue was under budget for the month by \$0.2 million. Revenue was \$0.2 million or 3.3 percent under prior fiscal year collections.

## Individual Income Tax

Revenue was \$4.1 million or 3.7 percent over budget for the month. Compared to fiscal year 2019 withholding payments increased 8.4 percent. Estimated payments were up 16.1 percent and final payments were up 21.2 percent compared to last July.

## Corporate Income Tax

Revenue was under budget for the month by \$3.3 million, and \$4 million (-30 percent) below a year ago. Estimated payments and final payments were down 30.0 percent and 41.3 percent, respectively.

## Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$6.4 million over budget for the month. We believe the monthly surplus is a timing issue that will be reversed in August.

## Insurance Companies Taxes

The Insurance Companies Tax was \$0.1 million over budget for the month and \$0.3 million below last fiscal year.

## Estate Tax

The estate tax was \$5.3 million over budget for the month and \$6.0 million higher than last July. Unusually large payments that are not assumed in the baseline forecast account for the monthly surplus.

## Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) program were over budget in July by \$2.0 million. Payments budgeted for the previous fiscal year that slipped into the first few days of fiscal year 2020 account for the overage.

## Municipal Revenue Sharing

Revenue sharing was over budget in July by \$6.0 million. An error in calculating the monthly distribution of revenue sharing is the reason for the large monthly variance. This error should persist, but moderate over the next few months until the error can be corrected after the December 1, 2019 revenue forecast is completed.

## Lottery

Lottery revenues were under budget for the month by \$0.2 million or -4.6 percent.

## Other Revenues

Other Revenues were over budget for the month by \$0.3 million. Other revenues were 5.6 percent below a year ago. Other revenues are negative in July because of transfers from the General Fund to the Tourism Marketing Fund and Multimodal Transportation Fund.

## Highway Fund

Motor fuel excise tax receipts were under budget in July by \$0.1 million. The Highway Fund, in total, was over budget for the month by \$1.0 million. Compared to last July, motor fuel excise tax revenues increased by \$0.2 million (+0.8 percent) and total Highway Fund receipts were up by \$0.7 million (+2.3 percent).

## National Economy

An inverted yield curve, trade tensions, and data showing that key European economies contracted last quarter have raised the specter of a recession in the next 12-18 months. All this uncertainty is causing volatility in the stock market and businesses to pull-back on investing in new plant and equipment. The one area that remains strong is consumer spending. The recent retail report for July showed growth accelerated last month across a broad spectrum of retailers. Walmart, an important indicator of consumer health, reported solid sales in the last quarter and were upbeat about the rest of the year. Labor market data will be key going forward as any softening employment will dampen consumer confidence and spending.

## Maine Economy

The Maine Department of Labor reported that July's preliminary seasonally adjusted unemployment rate was 3.0 percent, down from 3.2 percent in June and 3.4 percent a year ago. The preliminary estimate of 633,500 nonfarm payroll jobs in July is up 5,500 from one year ago. The robust labor market data supports the solid withholding and taxable sales growth the state has been experiencing during calendar year 2019. Relatively low and stable energy prices during the height of the summer driving season is providing additional support for Maine households and out-of-state tourists.

KF: mja

### Attachments

cc: Jeremy Kennedy  
Mary Anne Turowski  
Grant Pennoyer  
Chris Nolan  
Marc Cyr  
Amanda Rector  
Jim Breece  
Jerome Gerard  
Jenny Boyden  
Beth Ashcroft

**STATE OF MAINE**

**Undedicated Revenues - General Fund  
For the First Month Ended July, 31 2019  
For the Fiscal Year Ending June 30, 2020  
Comparison to Budget**

**Exhibit I**

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
Sales and Use Tax	\$ 151,535,352	\$ 148,133,188	\$ 3,402,164	2 3 %	\$ 151,535,352	\$ 148,133,188	\$ 3,402,164	2 3 %	\$ 1,570,799,830
Service Provider Tax	4,966,828	5,182,914	(216,086)	(4 2)%	4,966,828	5,182,914	(216,086)	(4 2)%	59,524,000
Individual Income Tax	114,486,171	110,394,242	4,091,929	3 7 %	114,486,171	110,394,242	4,091,929	3 7 %	1,769,703,500
Corporate Income Tax	9,532,659	12,800,000	(3,267,341)	(25 5)%	9,532,659	12,800,000	(3,267,341)	(25 5)%	204,600,000
Cigarette and Tobacco Tax	15,355,197	8,969,007	6,386,190	71 2 %	15,355,197	8,969,007	6,386,190	71 2 %	136,546,842
Insurance Companies Tax	257,088	138,683	118,405	85 4 %	257,088	138,683	118,405	85 4 %	75,250,000
Estate Tax	5,916,541	618,907	5,297,634	856 0 %	5,916,541	618,907	5,297,634	856 0 %	10,350,000
Fines, Forfeits & Penalties	1,334,745	1,510,047	(175,302)	(11 6)%	1,334,745	1,510,047	(175,302)	(11 6)%	18,556,831
Income from Investments	-	-	-	- %	-	-	-	- %	10,575,750
Transfer from Lottery Commission	4,372,781	4,583,008	(210,227)	(4 6)%	4,372,781	4,583,008	(210,227)	(4 6)%	57,000,000
Transfers for Tax Relief Programs	(2,081,891)	(100,000)	(1,981,891)	(1,981 9)%	(2,081,891)	(100,000)	(1,981,891)	(1,981 9)%	(72,400,000)
Transfer to Municipal Revenue Sharing	(10,130,187)	(4,140,145)	(5,990,042)	(144 7)%	(10,130,187)	(4,140,145)	(5,990,042)	(144 7)%	(106,769,104)
Other Taxes and Fees	11,690,351	10,295,586	1,394,765	13 5 %	11,690,351	10,295,586	1,394,765	13 5 %	139,563,116
Other Revenues	(15,435,446)	(15,717,644)	282,198	1 8 %	(15,435,446)	(15,717,644)	282,198	1 8 %	11,379,648
<b>Total Collected</b>	<b>\$ 291,800,191</b>	<b>\$ 282,667,793</b>	<b>\$ 9,132,398</b>	<b>3 2 %</b>	<b>\$ 291,800,191</b>	<b>\$ 282,667,793</b>	<b>\$ 9,132,398</b>	<b>3 2 %</b>	<b>\$ 3,884,680,413</b>

NOTES:

- (1) Included in the above is \$10,130,187 for the month and \$10,130,187 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2019, laws enacted through the end of the 129th Legislature, 1st Regular Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

**STATE OF MAINE**

**Undedicated Revenues - General Fund**

**For the First Month Ended July, 31 2019 and 2018**

**For the Fiscal Year Ending June 30, 2020 and 2019**

**Comparison to To Prior Year**

**Exhibit II**

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
Sales and Use Tax	\$ 151,535,352	\$ 143,177,272	\$ 8,358,080	5 8 %	\$ 151,535,352	\$ 143,177,272	\$ 8,358,080	5 8 %
Service Provider Tax	4,966,828	5,135,122	(168,293)	(3 3)%	4,966,828	5,135,122	(168,293)	(3 3)%
Individual Income Tax	114,486,171	104,904,527	9,581,644	9 1 %	114,486,171	104,904,527	9,581,644	9 1 %
Corporate Income Tax	9,532,659	13,531,314	(3,998,655)	(29 6)%	9,532,659	13,531,314	(3,998,655)	(29 6)%
Cigarette and Tobacco Tax	15,355,197	9,332,201	6,022,996	64 5 %	15,355,197	9,332,201	6,022,996	64 5 %
Insurance Companies Tax	257,088	540,278	(283,190)	(52 4)%	257,088	540,278	(283,190)	(52 4)%
Estate Tax	5,916,541	(90,416)	6,006,956	6,643 7 %	5,916,541	(90,416)	6,006,956	6,643 7 %
Fines, Forfeits & Penalties	1,334,745	1,549,661	(214,916)	(13 9)%	1,334,745	1,549,661	(214,916)	(13 9)%
Income from Investments	-	-	-	- %	-	-	-	- %
Transfer from Lottery Commission	4,372,781	4,676,066	(303,285)	(6 5)%	4,372,781	4,676,066	(303,285)	(6 5)%
Transfers for Tax Relief Programs	(2,081,891)	67,318	(2,149,209)	(3,192 6)%	(2,081,891)	67,318	(2,149,209)	(3,192 6)%
Transfer to Municipal Revenue Sharing	(10,130,187)	(6,515,842)	(3,614,345)	(55 5)%	(10,130,187)	(6,515,842)	(3,614,345)	(55 5)%
Other Taxes and Fees	11,690,351	10,978,439	711,913	6 5 %	11,690,351	10,978,439	711,913	6 5 %
Other Revenues	(15,435,446)	(14,617,396)	(818,050)	(5 6)%	(15,435,446)	(14,617,396)	(818,050)	(5 6)%
<b>Total Collected</b>	<b>\$ 291,800,191</b>	<b>\$ 272,668,544</b>	<b>\$ 19,131,647</b>	<b>7 0 %</b>	<b>\$ 291,800,191</b>	<b>\$ 272,668,544</b>	<b>\$ 19,131,647</b>	<b>7 0 %</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

**STATE OF MAINE**

**Undedicated Revenues - General Fund  
For the First Month Ended July, 31 2019  
For the Fiscal Year Ending June 30, 2020  
All Other Comparison to Budget**

**Exhibit III**

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
<u>Detail of Other Taxes &amp; Fees</u>									
0100s All Others	\$ 1,594,047	\$ 1,740,116	\$ (146,069)	(8 4)%	\$ 1,594,047	\$ 1,740,116	\$ (146,069)	(8 4)%	\$ 35,703,169
0300s Aeronautical Gas Tax	24,267	24,328	(61)	(0 3)%	24,267	24,328	(61)	(0 3)%	278,509
0400s Alcohol Excise Tax	2,058,873	1,391,672	667,201	47 9 %	2,058,873	1,391,672	667,201	47 9 %	16,700,115
0700s Corporation Taxes	1,646,418	495,188	1,151,230	232 5 %	1,646,418	495,188	1,151,230	232 5 %	9,938,649
0800s Public Utilities	-	3,670	(3,670)	(100 0)%	-	3,670	(3,670)	(100 0)%	5,700,000
1000s Banking Taxes	2,126,600	2,279,332	(152,732)	(6 7)%	2,126,600	2,279,332	(152,732)	(6 7)%	27,891,990
1100s Alcoholic Beverages	581,698	462,364	119,334	25 8 %	581,698	462,364	119,334	25 8 %	5,881,038
1200s Amusements Tax	-	40,000	(40,000)	(100 0)%	-	40,000	(40,000)	(100 0)%	110,000
1300s Harness Racing Pari-mutuel	821,781	721,289	100,492	13 9 %	821,781	721,289	100,492	13 9 %	8,495,834
1400s Business Taxes	647,687	595,715	51,972	8 7 %	647,687	595,715	51,972	8 7 %	8,065,100
1500s Motor Vehicle Licenses	540,760	597,387	(56,627)	(9 5)%	540,760	597,387	(56,627)	(9 5)%	4,140,577
1700s Inland Fisheries & Wildlife	1,603,079	1,915,208	(312,129)	(16 3)%	1,603,079	1,915,208	(312,129)	(16 3)%	15,989,941
1900s Other Licenses	45,141	29,317	15,824	54 0 %	45,141	29,317	15,824	54 0 %	668,194
<b>Total Other Taxes &amp; Fees</b>	<b>\$ 11,690,351</b>	<b>\$ 10,295,586</b>	<b>\$ 1,394,765</b>	<b>13 5 %</b>	<b>\$ 11,690,351</b>	<b>\$ 10,295,586</b>	<b>\$ 1,394,765</b>	<b>13 5 %</b>	<b>\$ 139,563,116</b>
<u>Detail of Other Revenues</u>									
2200s Federal Revenues	\$ -	\$ 11,251	\$ (11,251)	(100 0)%	\$ -	\$ 11,251	\$ (11,251)	(100 0)%	\$ 135,000
2300s County Revenues	-	-	-	%	-	-	-	%	-
2400s Revenues from Cities and Towns	70,569	23,166	47,403	204 6 %	70,569	23,166	47,403	204 6 %	277,996
2500s Revenues from Private Sources	148,234	178,973	(30,739)	(17 2)%	148,234	178,973	(30,739)	(17 2)%	1,527,000
2600s Current Service Charges	2,773,633	2,180,585	593,048	27 2 %	2,773,633	2,180,585	593,048	27 2 %	22,557,215
2700s Transfers from (to) Other Funds	(18,427,917)	(18,119,419)	(308,498)	(1 7)%	(18,427,917)	(18,119,419)	(308,498)	(1 7)%	(13,262,263)
2800s Sales of Property & Equipment	35	7,800	(7,765)	(99 6)%	35	7,800	(7,765)	(99 6)%	144,700
<b>Total Other Revenues</b>	<b>\$ (15,435,446)</b>	<b>\$ (15,717,644)</b>	<b>\$ 282,198</b>	<b>1 8 %</b>	<b>\$ (15,435,446)</b>	<b>\$ (15,717,644)</b>	<b>\$ 282,198</b>	<b>1 8 %</b>	<b>\$ 11,379,648</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change.



**STATE OF MAINE**

**Undedicated Revenues - General Fund**

**For the First Month Ended July, 31 2019 and 2018**

**For the Fiscal Year Ending June 30, 2020 and 2019**

**All Other Comparison to To Prior Year**

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
<u>Detail of Other Taxes &amp; Fees</u>								
0100s All Others	\$ 1,594,047	\$ 1,847,255	\$ (253,208)	(13.7)%	\$ 1,594,047	\$ 1,847,255	\$ (253,208)	(13.7)%
0300s Aeronautical Gas Tax	24,267	24,204	63	0.3%	24,267	24,204	63	0.3%
0400s Alcohol Excise Tax	2,058,873	2,208,715	(149,841)	(6.8)%	2,058,873	2,208,715	(149,841)	(6.8)%
0700s Corporation Taxes	1,646,418	548,900	1,097,519	199.9%	1,646,418	548,900	1,097,519	199.9%
0800s Public Utilities	-	-	-	-%	-	-	-	-%
1000s Banking Taxes	2,126,600	2,001,300	125,300	6.3%	2,126,600	2,001,300	125,300	6.3%
1100s Alcoholic Beverages	581,698	400,875	180,824	45.1%	581,698	400,875	180,824	45.1%
1200s Amusements Tax	-	-	-	-%	-	-	-	-%
1300s Harness Racing Pari-mutuel	821,781	718,768	103,013	14.3%	821,781	718,768	103,013	14.3%
1400s Business Taxes	647,687	656,732	(9,045)	(1.4)%	647,687	656,732	(9,045)	(1.4)%
1500s Motor Vehicle Licenses	540,760	492,315	48,446	9.8%	540,760	492,315	48,446	9.8%
1700s Inland Fisheries & Wildlife	1,603,079	2,033,375	(430,296)	(21.2)%	1,603,079	2,033,375	(430,296)	(21.2)%
1900s Other Licenses	45,141	46,000	(860)	(1.9)%	45,141	46,000	(860)	(1.9)%
<b>Total Other Taxes &amp; Fees</b>	<b>\$ 11,690,351</b>	<b>\$ 10,978,439</b>	<b>\$ 711,913</b>	<b>6.5%</b>	<b>\$ 11,690,351</b>	<b>\$ 10,978,439</b>	<b>\$ 711,913</b>	<b>6.5%</b>
<u>Detail of Other Revenues</u>								
2200s Federal Revenues	\$ -	\$ 26,377	\$ (26,377)	(100.0)%	\$ -	\$ 26,377	\$ (26,377)	(100.0)%
2300s County Revenues	-	-	-	-%	-	-	-	-%
2400s Revenues from Cities and Towns	70,569	88,146	(17,577)	(19.9)%	70,569	88,146	(17,577)	(19.9)%
2500s Revenues from Private Sources	148,234	155,668	(7,434)	(4.8)%	148,234	155,668	(7,434)	(4.8)%
2600s Current Service Charges	2,773,633	2,599,741	173,892	6.7%	2,773,633	2,599,741	173,892	6.7%
2700s Transfers from (to) Other Funds	(18,427,917)	(17,487,487)	(940,430)	(5.4)%	(18,427,917)	(17,487,487)	(940,430)	(5.4)%
2800s Sales of Property & Equipment	35	160	(125)	(78.0)%	35	160	(125)	(78.0)%
<b>Total Other Revenues</b>	<b>\$ (15,435,446)</b>	<b>\$ (14,617,396)</b>	<b>\$ (818,050)</b>	<b>(5.6)%</b>	<b>\$ (15,435,446)</b>	<b>\$ (14,617,396)</b>	<b>\$ (818,050)</b>	<b>(5.6)%</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

**STATE OF MAINE**

**Undedicated Revenues - Highway Fund  
For the First Month Ended July, 31 2019  
For the Fiscal Year Ending June 30, 2020  
Comparison to Budget**

**Exhibit V**

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
Fuel Taxes	\$ 20,248,380	\$ 20,369,468	\$ (121,088)	(0.6)%	\$ 20,248,380	\$ 20,369,468	\$ (121,088)	(0.6)%	\$ 235,076,450
Motor Vehicle Registration & Fees	10,316,720	9,090,957	1,225,763	13.5%	10,316,720	9,090,957	1,225,763	13.5%	90,752,413
Motor Vehicle Inspection Fees	167,958	250,209	(82,251)	(32.9)%	167,958	250,209	(82,251)	(32.9)%	3,202,500
Miscellaneous Taxes & Fees	154,341	142,232	12,109	8.5%	154,341	142,232	12,109	8.5%	1,368,729
Fines, Forfeits & Penalties	44,727	65,286	(20,559)	(31.5)%	44,727	65,286	(20,559)	(31.5)%	739,039
Earnings on Investments	-	42,821	(42,821)	(100.0)%	-	42,821	(42,821)	(100.0)%	513,836
All Other	407,015	407,774	(759)	(0.2)%	407,015	407,774	(759)	(0.2)%	9,680,279
<b>Total Collected</b>	<b>\$ 31,339,141</b>	<b>\$ 30,368,747</b>	<b>\$ 970,394</b>	<b>3.2%</b>	<b>\$ 31,339,141</b>	<b>\$ 30,368,747</b>	<b>\$ 970,394</b>	<b>3.2%</b>	<b>\$ 341,333,246</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

**STATE OF MAINE**

**Undedicated Revenues - Highway Fund  
For the First Month Ended July, 31 2019 and 2018  
For the Fiscal Year Ending June 30, 2020 and 2019  
Comparison to To Prior Year**

Exhibit VI

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
Fuel Taxes	\$ 20,248,380	\$ 20,084,307	\$ 164,073	0.8 %	\$ 20,248,380	\$ 20,084,307	\$ 164,073	0.8 %
Motor Vehicle Registration & Fees	10,316,720	9,618,212	698,508	7.3 %	10,316,720	9,618,212	698,508	7.3 %
Motor Vehicle Inspection Fees	167,958	264,953	(96,995)	(36.6)%	167,958	264,953	(96,995)	(36.6)%
Miscellaneous Taxes & Fees	154,341	156,733	(2,392)	(1.5)%	154,341	156,733	(2,392)	(1.5)%
Fines, Forfeits & Penalties	44,727	65,286	(20,558)	(31.5)%	44,727	65,286	(20,558)	(31.5)%
Earnings on Investments	-	-	-	- %	-	-	-	- %
All Other	407,015	430,347	(23,331)	(5.4)%	407,015	430,347	(23,331)	(5.4)%
<b>Total Collected</b>	<b>\$ 31,339,141</b>	<b>\$ 30,619,837</b>	<b>\$ 719,305</b>	<b>2.3 %</b>	<b>\$ 31,339,141</b>	<b>\$ 30,619,837</b>	<b>\$ 719,305</b>	<b>2.3 %</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

**Maine Revenue Services  
Taxable Sales by Sector  
In Thousands of Dollars**

	June'19	% Ch.	June'18	% Ch.	June'17	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'19 vs. '18 Thru June % Change
Building Supply	\$302,760.5	0.4%	\$301,474.7	2.8%	\$293,377.7	-0.5%	3.6%	1.1%
Food Store	\$233,480.4	0.5%	\$232,256.3	3.4%	\$224,726.4	0.4%	2.3%	0.9%
General Merchandise	\$351,403.0	22.3%	\$287,412.2	-15.5%	\$340,317.2	10.9%	1.5%	6.9%
Other Retail	\$318,360.5	8.4%	\$293,598.8	10.9%	\$264,646.4	7.5%	12.7%	7.8%
Auto/Transportation	\$521,768.0	4.8%	\$497,878.3	-0.2%	\$498,666.2	4.5%	5.7%	4.4%
Restaurant	\$301,944.2	3.4%	\$291,903.0	6.8%	\$273,198.7	3.4%	4.5%	4.2%
Lodging	\$149,247.8	14.8%	\$130,014.6	7.5%	\$120,992.9	14.8%	8.7%	16.5%
Consumer Sales	\$2,178,964.4	7.1%	\$2,034,537.9	0.9%	\$2,015,925.6	5.0%	5.2%	4.8%
Business Operating	\$259,872.1	0.1%	\$259,708.2	7.1%	\$242,551.8	3.8%	9.3%	7.8%
Total	\$2,438,836.6	6.3%	\$2,294,246.2	1.6%	\$2,258,477.4	4.9%	5.6%	5.2%
Utilities	\$103,404.4	-8.5%	\$113,046.8	1.4%	\$111,538.6			
Total plus Utilities	\$2,542,241.0	5.6%	\$2,407,292.9	1.6%	\$2,370,016.0			