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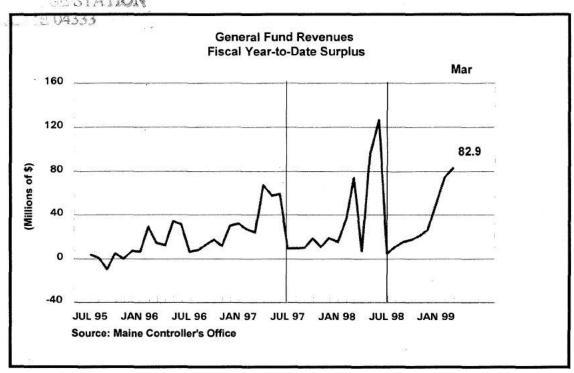


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# REPORT OF THE MAINE STATE REVENUE FORECASTING COMMITTEE



June 1999



JUL 12 1999

Laurie G. Lachance, Chair State Economist

Dr. James Breece University of Maine Orono Jim Clair, Director Office of Fiscal & Program Review

HJ 47<u>6</u> .M356 1999

Anthony Neves State Tax Assessor

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# STATE OF MAINE EXECUTIVE DEPARTMENT STATE PLANNING OFFICE 38 STATE HOUSE STATION AUGUSTA, MAINE 04333-0038

EVAN D. RICHERT, AICP

June 16, 1999

To: Governor Angus King

President Mark Lawrence Speaker G. Steven Rowe Senator Michael Michaud

Representative Elizabeth Townsend

Senator Richard Ruhlin

Representative Kenneth Gagnon Commissioner Janet Waldron

From: Laurie Lachance

Chair, Revenue Forecasting Committee

Re: March and May General Fund Revenue Reprojections, FY99-FY03

\*

As you may recall, in *The Report of the Maine State Revenue Forecasting Committee* dated December 1998, Committee members expressed a great deal of concern over the uncertainty surrounding the biennial revenue forecast due to worldwide economic turmoil and the highly volatile nature of Maine's tax structure. The Committee requested that the Consensus Economic Forecasting Commission meet in January to reassess the underlying economic conditions. The Revenue Forecasting Committee would then reconvene to examine current economic conditions and the performance of the large revenue lines to determine if a revenue reprojection would be necessary.

In a series of three meetings (February 8, March 2 and March 15, 1999) the Revenue Forecasting Committee met to reevaluate the forecasts of General Fund and Highway Fund revenues for FY99-FY03. At our March 15th meeting, the Committee decided to reproject General Fund revenues upward in each fiscal year through FY2003 by the following:

FY99	+\$46.2 million
FY00	+\$12.2 million
FY01	+\$25.2 million
FY02	+\$38.4 million
FY03	+\$54.0 million

No changes were made to the Committee's organal Highway Fund projections.

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In addition, the Committee decided to reconvene on May 11th to examine the likelihood that the a base-to-base increase in revenues would exceed the 8% level and trigger another half-cent reduction in the sales tax rate. We also agreed to examine the revenue forecast performance to determine if any final reprojections would be necessary.

At our May 11th meeting, the Revenue Forecasting Committee reviewed both the General Fund and Highway Fund budget-to-actual variances. The General Fund was adjusted upward by \$30 million (gross revenues prior to municipal revenue sharing) in both FY99 and FY00 to reflect the Corporate Income Tax monies that will be collected from Central Maine Power Company's recent sale of generation assets. No changes were made to the Highway Fund.

After reviewing a base-to-base comparison of General Fund Revenue growth from FY98 to FY99, the Committee determined that our current revenue projections do not show 8% growth and, therefore, would not likely trigger the sales tax rate reduction. However, the Committee noted that base-to-base growth would be quite close to the 8% level and a surge in any of the major tax lines could put actual growth over the trigger level.

The attached report details both the March and the May changes that the Committee adopted. This report is meant to be an update to the December document and is, therefore, abbreviated. For the full detail of the background of the Economic Commission and the Revenue Committee, the methodology employed and the underlying assumptions, please refer to the December 1998 report.

If you have any questions regarding these reprojections, please feel free to call me (287-1479) or any of the Revenue Forecast Committee Members.

cc: Revenue Forecasting Committee
Consensus Economic Forecasting Commission
Evan Richert
Sally Tubbesing

#### I. SUMMARY

In its report dated December 1998, the Maine State Revenue Forecasting Committee prepared and fully documented the official biennial General Fund and Highway Fund revenue forecasts. At the time of forecast preparation, the Committee recognized that the economic turmoil in several countries increased the uncertainty surrounding its projections. Given that the Maine economy has become increasingly integrated with the national and even global economies and that changes in economic conditions can greatly impact the State's major revenue lines, the Committee requested that the Consensus Economic Forecasting Commission reconvene in January 1999 to reexamine the economic assumptions underlying the budget. The Revenue Committee agreed to meet in February to review the findings of the Commission and to assess the performance of the largest revenue lines once another full quarter of data became available.

As is explained below and detailed in the attached appendices, in a series of 3 meetings through February and March, the Committee decided to make changes to four of the major tax line forecasts: Sales and Use Taxes, Individual Income Taxes, Cigarette and Tobacco Taxes and Estate Taxes, and to one of the smaller revenue sources under "other revenues". The Committee met once more on May 11th to examine the likelihood of base-to-base revenue growth exceeding 8% (thus triggering a half-cent reduction in the sales tax rate) and to determine if year-to-date revenue variances warranted a final forecast revision. Again, the Committee decided to alter the official General Fund Revenue projections to recognize a large Corporate Income Tax payment that would be made in 3 payments, \$30 million in June of 1999 (FY99), \$15 million in September of 1999 (FY00) and \$15 million in December of 1999 (FY00).

This abbreviated report summarizes both the March decision of the Committee to reproject General Fund revenues for FY 1999 through FY 2003 and the May decision to further reproject FY99 and FY00. For details of the original, full forecast, the background of the Revenue Forecasting Committee, the forecasting methodology, or the underlying assumptions, please examine the Committee's December 1998 Report.

As Table 1 highlights and Appendices A and B provide in detail, it is the recommendation of the Committee that the original December 1998 General Fund Revenues be revised upwards by \$74.7 million in FY 99, and by \$40.7, \$25.2, \$38.4 and \$54.0 million in each of the following four fiscal years. After reviewing the Highway Fund projections in March and again in May, the Committee decided that no reprojection was necessary.

Please note, the Committee's General Fund Revenue estimates are developed and then the transfer to Municipal Revenue Sharing (MRS) is calculated and explicitly netted out of the total to show the net available to the General Fund.

TABLE 1

Reprojection
(millions of dollars)

	<u>FY99</u>	<u><b>FY00</b></u>	<u>FY01</u>	<u>FY02</u>	<u>FY03</u>
March Reprojection	<u>1</u>				
General Fund	46.2	12.2	25.2	38.4	54.0
Sales & Use		1.0	1.0	1.0	1.0
Ind. Income	45.7	21.5	34.2	48.5	64.3
Cig. and Tob.	(8.0)	(8.5)	(7.7)	(8.2)	(7.8)
Estate Tax	12.5	1.6	1.8	1.9	2.1
Other Rev.	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)
Transfer-MRS	(2.3)	(1.2)	(1.8)	(2.5)	(3.3)
Transfer-RDF Re	s 0.6				
May Reprojection				·	
General Fund	28.5	28.5	0.0	0.0	0.0
Corporate Inc.	30.0	30.0	0.0	0.0	0.0
Transfer - MRS	(1.5)	(1.5)			
TOTAL REPROJE	CTION				
General Fund	74.7	40.7	25.2	38.4	54.0

#### II. CONSENSUS ECONOMIC FORECASTING COMMISSION

The Consensus Economic Forecasting Commission met in September 1998 to prepare the national and state economic projections that would become the basis for the Revenue Forecast Committee's biennial budget revenue forecast. At that time, the Commission made the following remarks on the outlook for the Maine economy and on the risks that surround that outlook:

<sup>&</sup>quot;'Our view is that employment growth will slow next year (1999) in response to the overall slowdown in economic growth projected for the nation as a whole.

Uncertainties due to the economic crises in Asia and Russia, the political crisis in Washington, and the threat to the economies of Latin America all point to greater risks to the short-term outlook than in recent years.'

The Commission went on to explain that the slowdown in US activity combined with the already tight labor market conditions in the southern Maine region would reduce the rate of nonfarm employment growth from an expected 1.6% in 1998 to the 1% level for 1999 and 2000. The Commission projected that personal income in Maine would increase 5.4% in each of the 4 years in the upcoming two biennia. The fact that this level of income growth is on the higher end of experience during this decade reflects the Commission's belief that tight labor market conditions in southern Maine will ensure, absent a recession, steady income growth.

It is also important to state that the Commission found the economic data sufficiently conflicted that they wanted to reconvene in early 1999 to examine any new data available."

When the Commission reconvened in January of 1999, they did make some minor adjustments to their original economic projections, though it had little to do with the risks that had been identified earlier. By January, the Commission felt that the US economy had fairly successfully navigated through the troubled international waters, avoiding both the "Asian Flu" and any ill-effects of other troubled economies, and sidestepping any major domestic disruptions.

The Commission did decide to adjust their Wage and Salary Employment forecast upward from 1.0% to 1.5% in 1999 and from 1.0% to 1.3% in 2000 to recognize the stronger than anticipated employment growth that had occurred in 1998. At the same time, the Commission decided to revise its personal income estimates downward by 0.2 - 0.3 percentage points in each year of the forecast.

For a comparison of the original and revised economic projections, please refer to Appendix C.

#### III. REVENUE LINE REPROJECTIONS

#### A. March Reprojections

#### 1. Sales and Use Tax

The relatively small upward adjustment in the Sales and Use Tax line reflects the anticipated impact of the 45 cent increase in the price of cigarettes.

#### 2. Individual Income Tax

When the Committee met February 8 to review the year-to-date revenue variances, 80% of the \$27 million overage was attributable to the Individual Income Tax line. At that time, estimated payments were up 15%, final payments

were up 30% and overall Individual Income Tax collections were \$21 million (4%) above our original estimates. Given its historical performance of significantly underestimating this revenue source over the past 2 years, the Committee discussed at some length whether or not this line should be reprojected. The fact that the Consensus Economic Forecasting Commission had recently downgraded their personal income growth forecast complicated the discussions.

After lengthy discussion, the Committee decided to defer a reprojection until March in order to plan and hold a meeting with some Maine-based tax accountants (in an effort to better understand the income trends of Maine's taxpayers and the resulting tax implications) and to examine one more month of revenue data.

The March 2 meeting with tax practitioners and with State Labor Economist, Dana Evans, gave the Committee some comfort that these relatively high income tax collections were not likely to disappear in the near future. Mainers were enjoying very favorable capital gains activity from both the stock market and the sale of businesses and property. In addition, tight labor markets appeared to be putting some pressure on wages, benefiting Maine workers.

With this information, when the Committee reconvened on March 15th and found that the estimates of February's income tax collections remained strong, it decided to adopt an upward reprojection in each year, FY99 - FY03.

#### 3. Cigarette and Tobacco Tax

The downward revision of the Cigarette and Tobacco Tax line reflects both the effect of the Tobacco Settlement, which increased cigarette prices and decreased sales, and a technical adjustment. In FY99, \$3.5 million of the total change is because of the way the transfer of funds from the Tobacco Tax Relief Fund to the General Fund took place. Before the transfer occurred, \$3.5 million was sent to the Department of Human Services to fund the education program on tobacco use. The original forecast had assumed that all of the funds would be transferred to the General Fund and then the \$3.5 million would be appropriated to DHS. The remaining downward adjustment in FY99 and the reprojection amounts going forward are a result of the increase in the price of a pack of cigarettes due to the tobacco settlement.

#### 4. Estate Tax

Surging stock market levels have caused personal portfolio values to swell. As a result, the Committee estimates of anticipated collections of Estate Taxes have been far below actual collections. In its December forecast, the Committee revised Estate Tax estimates upward from \$15.4 million to \$17.9 million to

account for the favorable stock market conditions. However, in January, an \$11 million payment was made on one estate (the largest estate tax collection in our history - twice as large as the prior record-breaker). By February 1999, actual Estate Taxes were more than double the budgeted figures. The Committee decided to recognize the \$11 million estate as a one-time event in FY99 and add another \$1.5-\$2.0 million annually to FY99 through FY03 to account for ongoing activity.

#### 5. Other Revenue (Clean Elections Fund)

The Maine Clean Election Act, established in Title 21-A, chapter 14, provides a process by which the election campaigns of certified Maine Clean Election Act candidates running for Governor, State Senator and State Representative would be publicly financed. Provisions are also included to pay certain administrative and enforcement costs of the Commission on Governmental Ethics and Elections Practices.

21-A MRSA §1124 provides two sources of funding for the Maine Clean Election Fund ("the fund"). Subsection 2(B) requires \$2,000,000 from the income taxes and the sales and use taxes collected each year to be transferred to the fund. Subsection 2(C) requires the State to establish a income tax check-off program allowing a resident of the State who files a tax return to designate that \$3 be paid into the fund.

The practical effect of subsections 2(B) and 2(C) is to require the Revenue Forecasting Committee to account for the required transfers. The annual value of subsection 2(B) is discrete: \$2,000,000 each fiscal year for the period of our projections. The Bureau of Revenue Services and the Bureau of Accounts and Control have calculated the value of the tax check-off at \$267,807 in fiscal year 1998. This reprojection calculates the annual value of the tax check-off as:

\$275,000
\$275,000
\$277,275
\$279,552
\$281,832

#### B. May Reprojections

#### 1. Corporate Income Tax

In April 1999, Central Maine Power Company consummated the sale of its generation assets to FPL Energy. With a sale price of \$846 million, the sale of these assets creates a corporate income tax liability of an estimated \$60 million. CMP intends to make this payment to the State of Maine in 3 installments: \$30

million in June 1999, which will effect FY99, and an additional \$15 million in both September and December 1999, which is FY00.

While the Committee has been aware of this sale for a year, we chose to recognize the revenue only <u>after</u> the sale was final. For the same reason, the Committee did not attempt to speculate when the sale of Bangor Hydro's or Maine Public Service's assets might take place or what tax liability would result.

#### IV. CONCLUSION

The Revenue Forecasting Committee met a number of times through the late winter and early spring of 1999 to review its original, December 1998 Biennial Budget Forecast. These meetings culminated in two, separate upward reprojections of the General Fund:

The first reforecast, official on March 15, 1999, was driven by significant year-to-date positive variances in the Individual Income Tax and the Estate Tax lines. Both of these revenue sources were outstripping our original forecasts primarily because of extremely high stock market levels which increased capital gains and portfolio values. In addition, capital gains from other transactions and wage increases pushed collections upwards.

The second reprojection, May 11,1999, reflected only one change, an extremely large Corporate Income Tax payment from the sale of electric utility generation assets.

# Appendix A.

Materials from March 15, 1999

Reprojection

	¢.	

#### Revenue Forecasting Committee Revenue Projections for FY 1998-99, FY 1999-2000 and FY2000-2001

#### General Fund

Source	FY98 Actual	FY99 Budget	% Chg.	Recom. Chg.	FY99 Reproject	% Chg.	FY00 Budget	% Chg.	Recom. Chg.	FY00 Reproject	% Chg.	FY01 Budget	% Chg.	Recom. Chg.	FY01 Reproject	% Chg.	
Sales and Use Tax	\$833,755,683	\$802,167,742	-3.8%	\$18,695	\$802,186,437	-3.8%	\$814,018,073	1.5%	\$1,028,868	\$815,046,941	1.6%	\$846,576,882	4.0%	\$1,015,562	\$847,592,444	4.0%	
Individual Income Tax /1	\$907,981,058	\$917,252,054	1.0%	\$45,674,507	\$962,926,561	6.0%	\$959,023,012	4.6%	\$21,530,905	\$980,553,917	1.9%	\$1,010,282,056	5.3%	\$34,154,659	\$1,044,436,715	6.5%	
Corporate Income Tax	\$107,375,486	\$102,051,673	-5.0%	\$0	\$102,051,673	-5.0%	\$103,401,216	1.3%	\$0	\$103,401,216	1.3%	\$106,123,639	2.6%	\$0	\$106,123,639	2.6%	
Cigarette and Tobacco Tax /2	\$45,524,322	\$85,350,359	87.5%	(\$7,962,188)	\$77,388,171	70.0%	\$84,113,819	-1.4%	(\$8,544,267)	\$75,569,552	-2.3%	\$82,511,573	-1.9%	(\$7,717,693)	\$74,793,880	-1.0%	
Public Utilities Tax	\$29,334,894	\$28,700,000	-2.2%	\$0	\$28,700,000	-2.2%	\$29,125,000	1.5%	\$0	\$29,125,000	1.5%	\$29,400,000	0.9%	\$0	\$29,400,000	0.9%	
Insurance Companies Tax	\$39,153,287	\$37,222,000	-4.9%	\$0	\$37,222,000	-4.9%	\$36,864,080	-1.0%	\$0	\$36,864,080	-1.0%	\$36,499,839	-1.0%	\$0	\$36,499,839	-1.0%	
Estate Tax	\$34,335,598	\$17,903,545	-47.9%	\$12,500,000	\$30,403,545	-11.5%	\$18,347,479	2.5%	\$1,638,172	\$19,985,651	-34.3%	\$18,735,916	2.1%	\$1,849,305	\$20,585,221	3.0%	
Property Tax - Unorg. Territory	\$8,725,314	\$9,695,799	11.1%	\$0	\$9,695,799	11.1%	\$7,998,205	-17.5%	\$0	\$7,998,205	-17.5%	\$8,745,365	9.3%	\$0	\$8,745,365	9.3%	
Income from Investments	\$12,145,209	\$15,000,000	23.5%	\$0	\$15,000,000	23.5%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	
Transfer to Municipal Rev. Sharin	(\$94,304,724)	(\$91,710,926)	-2.8%	(\$2,362,125)	(\$94,073,052)	-0.3%	(\$95,698,557)	4.3%	(\$1,150,548)	(\$96,849,106)	3.0%	(\$100,112,111)	4.6%	(\$1,793,681)	(\$101,905,793)	5.2%	
Transfer from Liquor Commission	\$20,546,162	\$20,530,129	-0.1%	\$0	\$20,530,129	-0.1%	\$20,149,531	-1.9%	\$0	\$20,149,531	-1.9%	\$20,378,439	1.1%	\$0	\$20,378,439	1.1%	
Transfer from Lottery Commissio	\$40,742,121	\$41,112,981	0.9%	\$0	\$41,112,981	0.9%	\$37,801,819	-8.1%	\$0	\$37,801,819	-8.1%	\$37,975,384	0.5%	\$0	\$37,975,384	0.5%	
Other Revenues	\$126,545,599	\$121,822,681	-3.7%	(\$2,275,000)	\$119,547,681	-5.3%	\$117,558,557	-3.5%	(\$2,275,000)	\$115,283,557	-3.8%	\$118,645,592	0.9%	(\$2,277,275)	\$116,368,317	0.9%	
Total Collected	\$2,111,860,009	\$2,107,098,037	-0.2%	\$45,593,888	\$2,152,691,925	1.9%	\$2,147,702,234	1.9%	\$12,228,130	\$2,159,930,364	0.3%	\$2,230,762,574	3.9%	\$25,230,877	\$2,255,993,450	4.4%	
Transfer to RDF & Reserve	\$0	(\$23,218,014)		\$622,982	(\$22,595,032)		\$0	-100.0%	\$0	\$0	-100.0%	\$0	0.0%	\$0	\$0	0.0%	
Total Revenue Available	\$2,111,860,009	\$2,083,880,023	-1.3%	\$46,216,870	\$2,130,096,893	0.9%	\$2,147,702,234	3.1%	\$12,228,130	\$2,159,930,364	1.4%	\$2,230,762,574	3.9%	\$25,230,877	\$2,255,993,450	4.4%	

<sup>1/</sup> Includes in FY98 actual \$137,245,402 transferred to the Tax Relief Fund for Maine Residents.

#### 2/ \$28,845,919 credited to the Tobacco Tax Relief Fund in FY98.

Source	FY02 Budgeţ	% Chg.	Recom. Chg.	FY02 Reproject	% Chg.	FY03 Budget	% Chg.	Recom. Chg.	FY03 Reproject	% Chg.
Sales and Use Tax	\$880,439,957	4.0%	\$985,036	\$881,424,993	4.0%	\$915,657,555	4.0%	\$994,886	\$916,652,441	4.0%
Individual Income Tax /1	\$1,066,330,858	5.5%	\$48,517,863	\$1,114,848,721	6.7%	\$1,124,374,744	5.4%	\$64,271,807	\$1,188,646,551	6.6%
Corporate Income Tax	\$107,445,675	1.2%	\$0	\$107,445,675	1.2%	\$111,656,773	3.9%	\$0	\$111,656,773	3.9%
Cigarette and Tobacco Tax /2	\$82,212,925	-0.4%	(\$8,208,047)	\$74,004,878	-1.1%	\$82,470,673	0.3%	(\$7,776,640)	\$74,694,033	0.9%
Public Utilities Tax	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%
Insurance Companies Tax	\$36,139,241	-1.0%	\$0	\$36,139,241	-1.0%	\$35,782,248	-1.0%	\$0	\$35,782,248	-1.0%
Estate Tax	\$19,327,839	3.2%	\$1,874,939	\$21,202,778	3.0%	\$19,692,846	1.9%	\$2,146,015	\$21,838,861	3.0%
Property Tax - Unorg. Territory	\$8,365,539	-4.3%	\$0	\$8,365,539	-4.3%	\$8,571,072	2.5%	\$0	\$8,571,072	2.5%
Income from Investments	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$104,765,041)	4.6%	(\$2,524,648)	(\$107,289,689)	5.3%	(\$109,736,143)	4.7%	(\$3,328,601)	(\$113,064,744)	5.4%
Transfer from Liquor Commission	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%
Transfer from Lottery Commission	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%
Other Revenues	\$119,683,840	0.9%	(\$2,279,552)	\$117,404,288	0.9%	\$120,711,224	0.9%	(\$2,281,832)	\$118,429,392	0.9%
Total Collected	\$2,317,934,656	3.9%	\$38,365,590	\$2,356,300,246	4.4%	\$2,411,934,815	4.1%	\$54,025,635	\$2,465,960,450	4.7%



#### MAINE STATE LEGISLATURE

#### OFFICE OF FISCAL AND PROGRAM REVIEW

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March 16, 1999

TO:

Members, Legislative Council

Members, Joint Standing Committee on Appropriations & Financial Affairs

Members, Joint Standing Committee on Taxation Members, Joint Standing Committee on Transportation

FROM:

Jim Clair, Director

RE:

Summary of the 3/15/99 Revenue Forecasting Committee Meeting

The Revenue Forecasting Committee (RFC) met again yesterday to review updated revenue data from the Bureau of Revenue Services, review the perspectives offered by visiting tax practioners and a labor economist at our March 2nd meeting and to develop a revenue reprojection for state fiscal years 1998-99 through 2002-03. Although there were concerns voiced among various committee members that the reprojection may be, alternatively, too low, too high or too early, the RFC reached consensus as outlined below.

The recommendations of the Revenue Forecasting Committee would increase the General Fund revenue estimates in aggregate as follows:

36	Annual Reprojection	Amount available to 119th Leg
Fiscal Year	<b>\$</b> .	<b>\$</b>
99	\$45,941,870	
00	12,228,130	\$83,403,152
01	25,233,152	
02	38,370,142	
03	54,132,467	

No recommendation was made by the Bureau to increase the present Highway Fund revenue projections.

The approach adopted by the RFC calls for another meeting in early May 1999 to review any updated economic and revenue data for the same five-fiscal year period.

A number of legislators have already asked whether the reprojection data above assumes an additional ½¢ reduction in the sales and use tax (either due to a reduction triggered by 36 MRSA §1811

or due to the Governor's proposal to reduce the sales/use tax in or near state fiscal year 2000-01). It does not. This reprojection is based on current law and our understanding of current/forecasted economic conditions, not pending proposals. The RFC will revisit the possibility of FY 99 General Fund revenue exceeding the "8% trigger" in 36 MRSA §1811 at its May 1999 meeting.

Attached for your review is a marked-up summary page for your review. The Committee's chair, Laurie Lachance, is now in the process of coodinating the preparation of a summary report. Please note that during this process some of the reprojection data cited above may change slightly. This office will be preparing updated General Fund status information for your review once the summary is available.

Please call or stop by if you have any questions or need additional information.

#### attachment

cc: Members, Revenue Forecasting Committee
Sally Tubbesing
Mike Allen, Revenue Services
Jerry Stanhope, Revenue Services
Galen Rose, State Planning Office
OFPR staff

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## Revenue Forecasting Committee Revenue Projections for FY 1998-99, FY 1999-2000 and FY2000-2001

#### General Fund

Source	FY98 Actual	FY99 Budget	% Chg.	Recom. Chg.	FY99 Reproject	% Chg.	FY00 Budget	% Chg.	Recorn. Chg.	FY00 Reproject	% Chg.	FY01 Budget	% Chg.	Recorn, Chg.	FY01 Reproject	% Chg.
Sales and Use Tax	\$833,755,683	\$802,167,742	-3.8%	\$641,677	\$802,809,419	-3.7%	\$814,018,073	1.5%	\$1,028,868	\$815,046,941	1.5%	\$846,576,882	4.0%	\$1,015,562	\$847,592,444	4.0%
Individual Income Tax /1	\$907,981,058	\$917,252,054	1.0%	\$45,384,728	\$962,636,782	6.0%	\$959,023,012	4.6%	\$21,530,905	\$980,553,917	1.9%	\$1,010,282,056	5.3%	\$34,154,659	\$1,044,436,715	6.5%
Corporate Income Tax	\$107,375,486	\$102,051,673	-5.0%	\$0	\$102,051,673	-5.0%	\$103,401,216	1.3%	\$0	\$103,401,216	1.3%	\$106,123,639	2.6%	\$0	\$106,123,639	2.6%
Cigarette and Tobacco Tax /2	\$45,524,322	\$85,350,359	87.5%	(\$7,962,188)	\$77,388,171	70.0%	\$84,113,819	-1.4%	(\$8,544,267)	\$75,569,552	-2.3%	\$82,511,573	-1.9%	(\$7,717,693)	\$74,793,880	-1.0%
Public Utilities Tax	\$29,334,894	\$28,700,000	-2.2%	\$0	\$28,700,000	-2.2%	\$29,125,000	1.5%	\$0	\$29,125,000	1.5%	\$29,400,000	0.9%	\$0	\$29,400,000	0.9%
Insurance Companies Tax	\$39,153,287	\$37,222,000	-4.9%	\$0	\$37,222,000	-4.9%	\$36,864,080	-1.0%	\$0	\$36,864,080	-1.0%	\$36,499,839	-1.0%	\$0	\$36,499,839	-1.0%
Estate Tax	\$34,335,598	\$17,903,545	-47.9%	\$12,500,000	\$30,403,545	-11.5%	\$18,347,479	2.5%	\$1,638,172	\$19,985,651	-34.3%	\$18,735,916	2.1%	\$1,849,305	\$20,585,221	3.0%
Property Tax - Unorg. Territory	\$8,725,314	\$9,695,799	11.1%	\$0	\$9,695,799	11.1%	\$7,998,205	-17.5%	\$0	\$7,998,205	-17.5%	\$8,745,365	9.3%	\$0	\$8,745,365	9.3%
Income from Investments	\$12,145,209	\$15,000,000	23.5%	\$0	\$15,000,000	23.5%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$94,304,724)	(\$91,710,926)	-2.8%	(\$2,347,347)	(\$94,058,273)	-0.3%	(\$95,698,557)	4.3%	(\$1,150,548)	(\$96,849,106)	3.0%	(\$100,112,111)	4.6%	(\$1,793,681)	(\$101,905,793)	5.2%
Transfer from Liquor Commission	\$20,546,162	\$20,530,129	-0.1%	\$0	\$20,530,129	-0.1%	\$20,149,531	-1.9%	\$0	\$20,149,531	-1.9%	\$20,378,439	1.1%	\$0	\$20,378,439	1.1%
Transfer from Lottery Commission	\$40,742,121	\$41,112,981	0.9%	50	\$41,112,981	0.9%	\$37,801,819	-8.1%	a= = \$0	\$37,801,819	-8.1%	\$37,975,384	0.5%	\$0	\$37,975,384	0.5%
Other Revenues	\$126,545,599	\$121,822,681	-3.7%	275 (\$2, <del>998</del> ,000)	\$119,822,681	-5.3%	\$117,558,557	-3.5%	275 (\$2, <del>000</del> ,000)	\$115,558,557	-3.6%	\$118,645,592	0.9%	(\$2, <del>000</del> ,000)	\$116,645,592	0.9%
Total Collected	\$2,111,860,009	\$2,107,098,037	-0.2%	\$46,216,870	\$2,153,314,907	2.0%	\$2,147,702,234	1.9%	\$12,503,130	\$2,160,205,364	0.3%	\$2,230,762,574	3.9%	\$25,508,152	\$2,256,270,725	4.4%
Transfer to RDF & Reserve	\$0	(\$23,218,014)	ı	\$0	(\$23,218,014)		\$0	-100.0%	\$0	\$0	-100.0%	<b>\$0</b>	0.0%	\$0	. \$0	0.0%
Total Revenue Available	\$2,111,860,009	\$2,083,880,023	-1.3%	#45,941,8	\$2,130,096,893 40	0.9%	\$2,147,702,234	3.1%	\$1 <del>2,505,13</del> 0 \Z,2£8,\\$		1.4%	\$2,230,762,574	3.9%	\$ <del>25,508,15</del> 2 2.5,133,154		4.4%

1/ includes in FY98 actual \$137,245,402 transferred to the Tax Relief Fund for Maine Residents.

2/ \$28,845,919 credited to the Tobacco Tax Relief Fund in FY98.

									03	
Source	FY02 Budget	% Chg.	Recorn. Chg.	FY02 Reproject	% Chg.	FY03 Budget	% Chg.	Recom, Chg.	FYD4 Reproject	% Chg.
Sales and Use Tax	\$880,439,957	4.0%	\$985,036	\$881,424,993	4.0%	\$915,657,555	4.0%	\$994,886	\$916,652,441	4.0%
Individual Income Tax /1	\$1,066,330,858	5.5%	\$48,517,863	\$1,114,848,721	6.7%	\$1,124,374,744	5.4%	\$64,271,807	\$1,188,646,551	6.6%
Corporate Income Tax	\$107,445,675	1.2%	\$0	\$107,445,675	1.2%	\$111,656,773	3.9%	\$0	\$111,656,773	3.9%
Cigarette and Tobacco Tax /2	\$82,212,925	-0.4%	(\$8,208,047)	\$74,004,878	-1.1%	\$82,470,673	0.3%	(\$7,776,640)	\$74,694,033	0.9%
Public Utilities Tax	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%
Insurance Companies Tax	\$36,139,241	-1.0%	\$0	\$36,139,241	-1.0%	\$35,782,248	-1.0%	\$0	\$35,782,248	-1.0%
Estate Tax	\$19,327,839	3.2%	\$1,874,939	\$21,202,778	3.0%	\$19,692,846	1.9%	\$2,146,015	\$21,838,861	3.0%
Property Tax - Unorg. Territory	\$8,365,539	-4.3%	\$0	\$8,365,539	4.3%	\$8,571,072	2.5%	\$0	\$8,571,072	2.5%
Income from Investments	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$104,765,041)	4.6%	(\$2,524,648)	(\$107,289,689)	5.3%	(\$109,735,143)	4.7%	(\$3,328,601)	(\$113,064,744	) 5.4%
Transfer from Liquor Commission	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%
Transfer from Lottery Commission	\$37,975,384	0.0%	z75 <sup>\$0</sup>	\$37,975,384	0.0%	\$37,975,384	0.0%	275 \$0	\$37,975,384	0.0%
Other Revenues	\$119,683,840	0.9%	(\$2 <del>,000</del> ,000)	\$117,683,840	0.9%	\$120,711,224	0.9%		\$118,711,224	0.9%
Total Collected	\$2,317,934,656	3.9%	\$38,645,142 38,370,14	- \$2,356,579,798 2	4.4%	\$2,411,934,815	4.1%	<del>554,307,466</del> 54,132,46	\$2,466,242,282 <del>}</del>	4.7%



#### MAINE STATE LEGISLATURE

#### OFFICE OF FISCAL AND PROGRAM REVIEW

#### 5 STATE HOUSE STATION AUGUSTA, MAINE 04333-0005

Telephone: (207) 287-1635 FAX: (207) 287-6469

February 10, 1999

TO:

Members, Legislative Council

Members, Joint Standing Committee on Appropriations & Financial Affairs

Members, Joint Standing Committee on Taxation Members, Joint Standing Committee on Transportation

FROM:

Jim Clair, Director

RE:

Summary of the 2/8/99 Revenue Forecasting Committee Meeting

The Revenue Forecasting Committee (RFC) is required by 5 MRSA §1710-F to submit a report by March 1st to the Governor, Legislative Council, Joint Standing Committee on Appropriations and Financial Affairs and the State Budget Officer that presents the analyses, findings and recommendations for adjustments to General Fund revenue and Highway Fund revenue for the current and ensuing fiscal biennia. The RFC met this past Monday, January 8th, to review an analysis and set of recommendations submitted by the Bureau of Revenue Services to adjust the current revenue projections for fiscal year 99 through fiscal year 03 (a copy of that data is attached for your review.) After lengthy discussions, the RFC decided to postpone final decisions to a future meeting.

The recommendations of the Bureau of Revenue Services would increase the General Fund revenue estimates in aggregate as follows:

Fiscal Year	<u>\$</u>
99	\$40,352,050
00	6,334,881
01	18,816,128
02	31,567,368
03	46,602,070

No recommendation was made by the Bureau to increase the present Highway Fund revenue projections.

Of the 13 General Fund revenue "lines", 6 were recommended for change by the Bureau: Sales & Use Tax, Individual Income Tax, Cigarette and Tobacco Tax, Estate Tax, Transfer to Municipal Revenue Sharing and Other Revenues. With some slight adjustments, the Committee was prepared to accept 5 of the 6 recommendations with relatively little debate.

The 6th line to be considered, Individual Income Tax, had five of the six Comittee members prepared to endorse the Bureau's exact recommendation (see the first page of the attachment.) I was not prepared to vote to accept the Bureau's recommendation for the following reasons:

- First, the data available to the RFC to forecast individual income tax revenue is inconclusive. The Consensus Economic Forecasting Committee recently downsized their Personal Income growth projections for 1998 and through the forecast period. Yet, individual income tax revenue appears to be rising. The RFC spent the bulk of our meeting discussing the apparent "disconnect" between the Personal Income data and the actual individual income tax collection data. There was considerable confusion during our meeting concerning where Maine's personal income was heading, how the "disconnect" was to be interpreted and how it would affect the revenue forecast:
- Second, Individual Income Tax collections were very much on target through the December 1998 revenue report. The *draft* January 1999 revenue report is the first indication that we will experience a significant positive variance in individual income tax collections over the January 1999 budgeted estimate.

It is this January report data that drove much of the Bureau's recommendation;

• Third, the 118th Legislature, in PL 1997, C. 729, authorized the Bureau of Revenue Services to lease-purchase a tax revenue modeling system, with one component specifically being an individual income tax model. Although the Bureau used the new model to generate their recommendations for that line, their staff had to make a number of adjustments to the input variables because the model did not produce results consistent with the actual revenue experience. "Finetuning" the model will probably take some time.

The bureau's adjustments, although supportable, were done in a way that led me to believe that a number of other supportable "what if" scenarios could be run which, in turn, might yield significantly different results; and

• Fourth, the RFC set its Individual Income Tax projections for FY 99, FY 00, FY 01, FY 02 and FY 03 approximately ten weeks ago. Although there is a March 1 reporting requirement for the Committee, we are not under any obligation to rush to a judgment about a line as critical as individual income tax without the benefit of more discussion and analysis. In fact, our March 1st report could state that there seems to be a trend in Individual Income Tax collections that is a) positive, b) inexplicable and c) requires further analysis on our part.

Understandably, the other Committee members were prepared to accept the Bureau's recommendations now and meet again in May to assess whether the forecast should be reprojected again. My preference is to wait, try to understand the conflicts in the data and analyses, then submit one reprojection later this session.

Although the 5 MRSA §1710-F allows for recommendations to be adopted by majority vote, the Chair deferred in an attempt to reach consensus, as has been the practice of the Committee in the past.

Please call or stop by if you have any questions or need additional information.

#### attachments

cc: Members, Revenue Forecasting Committee
Sally Tubbesing
Mike Allen, Revenue Services
Jerry Stanhope, Revenue Services
Galen Rose, State Planning Office
OFPR staff

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## Revenue Forecasting Committee Revenue Projections for FY 1998-99, FY 1999-2000 and FY2000-2001

#### General Fund

Source	FY98 Actual	FY99 Budget	% Chg.	Recom. Chg.	FY99 Reproject	% Chg.	FY00 Budget	% Chg.	Recom Chg.	FY00 Reproject	% Chg.	FY01 Budget	% Chg.	Recom. Chg.	FY01 Reproject	% Chg.
Sales and Use Tax	\$833,755,683	\$802,167,742	-3.8%	\$641,677	\$802,809,419	-3.7%	\$814,018,073	1.5%	\$1,028,868	\$815,046,941	1.5%	\$846,576,882	4.0%	\$1,015,562	\$847,592,444	4.0%
Individual Income Tax /1	\$907,981,058	\$917,252,054	1.0%	\$39,204,728	\$956,456,782	5.3%	\$959,023,012	4.6%	\$15,031,169	\$974,054,181	1.8%	\$1,010,282,056	5.3%	\$27,103,001	\$1,037,385,057	6.5%
Corporate Income Tax	\$107,375,486	\$102,051,673	-5.0%	\$0	\$102,051,673	-5.0%	\$103,401,216	1.3%	\$0	\$103,401,216	1.3%	\$106,123,639	2,6%	\$0	\$106,123,639	2.6%
Cigarette and Tobacco Tax /2	\$45,524,322	\$85,350,359	87.5%	(\$7,962,188)	\$77,388,171	70.0%	\$84,113,819	-1.4%	(\$8,544,267)	\$75,569,552	-2.3%	\$82,511,573	-1.9%	(\$7,717,693)	\$74,793,880	-1.0%
Public Utilities Tax	\$29,334,894	\$28,700,000	-2.2%	\$0	\$28,700,000	-2.2%	\$29,125,000	1.5%	\$0	\$29,125,000	1.5%	\$29,400,000	0.9%	\$0	\$29,400,000	0.9%
Insurance Companies Tax	\$39,153,287	\$37,222,000	4.9%	\$0	\$37,222,000	-4.9%	\$36,864,080	-1.0%	\$0	\$36,864,080	-1.0%	\$36,499,839	-1.0%	\$0	\$36,499,839	-1.0%
Estate Tax	\$34,335,598	\$17,903,545	-47.9%	\$12,500,000	\$30,403,545	-11.5%	\$18,347,479	2.5%	\$1,638,172	\$19,985,651	-34.3%	\$18,735,916	2.1%	\$1,849,305	\$20,585,221	3.0%
Property Tax - Unorg. Territory	\$8,725,314	\$9,695,799	11.1%	\$0	\$9,695,799	11.1%	\$7,998,205	-17.5%	\$0	\$7,998,205	-17.5%	\$8,745,365	9.3%	\$0	\$8,745,365	9.3%
Income from Investments	\$12,145,209	\$15,000,000	23.5%	\$0	\$15,000,000	23.5%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$94,304,724)	(\$91,710,926)	-2.8%	(\$2,032,167)	(\$93,743,093)	-0.6%	(\$95,698,557)	4.3%	(\$819,062)	(\$96,517,619)	3.0%	(\$100,112,111	) 4.6%	(\$1,434,047)	(\$101,546,158	5.2%
Transfer from Liquor Commission	\$20,546,162	\$20,530,129	-0.1%	\$0	\$20,530,129	-0.1%	\$20,149,531	-1.9%	\$0	\$20,149,531	-1.9%	\$20,378,439	1.1%	\$0	\$20,378,439	1.1%
Transfer from Lottery Commission	\$40,742,121	\$41,112,981	0.9%	\$0	\$41,112,981	0.9%	\$37,801,819	-8.1%	\$0	\$37,801,819	-8.1%	\$37,975,384	0.5%	\$0	\$37,975,384	0.5%
Other Revenues	\$126,545,599	\$121,822,681	-3.7%	(\$2,000,000)	\$119,822,681	-5.3%	\$117,558,557	-3.5%	(\$2,000,000)	\$115,558,557	-3.6%	\$118,645,592	0.9%	(\$2,000,000)	\$116,645,592	0.9%
Total Collected	\$2,111,860,009	\$2,107,098,037	-0.2%	\$40,352,050	\$2,147,450,087	1.7%	\$2,147,702,234	1.9%	\$6,334,881	\$2,154,037,114	0.3%	\$2,230,762,574	3.9%	\$18,816,128	\$2,249,578,702	4.4%
Transfer to RDF & Reserve	\$0	(\$23,218,014)	)	\$0	(\$23,218,014)	)	\$0	-100.0%	\$0	\$0	-100.0%	\$0	0.0%	\$0	\$0	0.0%
Total Revenue Available	\$2,111,860,009	\$2,083,880,023	-1.3%	\$40,352,050	\$2,124,232,073	0.6%	\$2,147,702,234	3.1%	\$6,334,881	\$2,154,037,114	1.4%	\$2,230,762,574	3.9%	\$18,816,128	\$2,249,578,702	4.4%

1/ Includes in FY98 actual \$137,245,402 transferred to the Tax Relief Fund for Maine Residents.

2/ \$28,845,919 credited to the Tobacco Tax Relief Fund in FY98.

		NI Page					premiowanimi		(60)	
* Source	FY02 Budget	% Chg.	Recom Chg.	FY02 Reproject	% Chg.	FY03 Budget	% Chg.	Recorn Chg	FY04 Reproject	% Chg.
Sales and Use Tax	\$880,439,957	4.0%	\$985,036	\$881,424,993	4.0%	\$915,657,555	4.0%	\$994,886	\$916,652,441	4.0%
Individual Income Tax /1	\$1,066,330,858	5.5%	\$41,059,724	\$1,107,390,582	6.7%	\$1,124,374,744	5.4%	\$56,152,317	\$1,180,527,061	6.6%
Corporate income Tax	\$107,445,675	1.2%	\$0	\$107,445,675	1.2%	\$111,656,773	3.9%	\$0	\$111,656,773	3.9%
Cigarette and Tobacco Tax /2	\$82,212,925	-0.4%	(\$8,208,047)	\$74,004,878	-1.1%	\$82,470,673	0.3%	(\$7,776,640)	\$74,694,033	0.9%
Public Utilities Tax	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%
Insurance Companies Tax	\$36,139,241	-1.0%	\$0	\$36,139,241	-1.0%	\$35,782,248	-1.0%	\$0	\$35,782,248	-1.0%
Estale Tax	\$19,327,839	3.2%	\$1,874,939	\$21,202,778	3.0%	\$19,692,846	1.9%	\$2,146,015	\$21,838,861	3.0%
Property Tax - Unorg. Territory	\$8,365,539	-4.3%	\$0	\$8,365,539	-4.3%	\$8,571,072	2.5%	\$0	\$8,571,072	2.5%
Income from Investments	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$104,765,041)	4.6%	(\$2,144,283)	(\$106,909,324)	5.3%	(\$109,736,143)	4.7%	(\$2,914,507)	(\$112,650,650)	5.4%
Transfer from Liquor Commission	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%
Transfer from Lottery Commission	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%
Other Revenues	\$119,683,840	0.9%	(\$2,000,000)	\$117,683,840	0.9%	\$120,711,224	0.9%	(\$2,000,000)	\$118,711,224	0.9%
Total Collected	\$2,317,934,656	3.9%	\$31,567,368	\$2,349,502,024	4.4%	\$2,411,934,815	4.1%	\$46,602,070	\$2,458,536,885	4.6%

# State Planning Office Forecast of Personal Income Components Based on Consensus Economic Forecasting Committe Forecast (Jan. 28, 1999)

Calendar Years	<u>1997</u>	<u>1998</u>	<u>1999</u>	2000	<u>2001</u>	<u>2002</u>	<u>2003</u>
Personal Income	\$27,236,250	\$28,598,063	\$30,027,966	\$31,559,392	\$33,168,921	\$34,893,705	\$36,708,177
Wage and Salary Disbursements	\$14,329,463	\$15,099,777	\$15,908,816	\$16,773,817	\$17,685,669	\$18,661,153	\$19,693,937
Other Labor Income	\$1,518,496	\$1,565,823	\$1,614,086	\$1,664,845	\$1,716,583	\$1,770,952	\$1,826,333
Proprietors' Income	\$2,094,453	\$2,202,051	\$2,312,153	\$2,430,073	\$2,554,007	\$2,686,815	\$2,826,530
plus: Dividends, Interest, and Rent	\$4,717,243	\$4,947,465	\$5,194,838	\$5,459,775	\$5,738,223	\$6,036,611	\$6,350,515
plus: Transfer Payments	\$5,613,049	\$5,891,201	\$6,185,761	\$6,501,235	\$6,832,798	\$7,188,103	\$7,561,885
less: Personal Contrb. for Social Insurance	\$1,281,067	\$1,373,718	\$1,472,432	\$1,579,086	\$1,692,788	\$1,815,707	\$1,946,832
plus: Adjustment for Residence	\$244,313	\$265,108	\$287,372	\$311,496	\$337,333	\$365,342	\$395,352
Andre Company and			1000				
Calendar Years	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>
Personal Income	5.0%	5.0%	5.0%	5.1%	5.1%	5.2%	5.2%
Wage and Salary Disbursements	6.4%	5.4%	5.4%	5.4%	5.4%	5.5%	5.5%
Other Labor Income	1.0%	3.1%	3.1%	3.1%	3.1%	3.2%	3.1%
Proprietors' Income	1.7%	5.1%	5.0%	5.1%	5.1%	5.2%	5.2%
plus: Dividends, Interest, and Rent	3.4%	4.9%	5.0%	5.1%	5.1%	5.2%	5.2%
plus: Transfer Payments	5.2%	5.0%	5.0%	5.1%	5.1%	5.2%	5.2%
less: Personal Contrb. for Social Insurance	6:0%	7.2%	7.2%	7.2%	7.2%	7.3%	7.2%
plus: Adjustment for Residence	12.2%	8.5%	8.4%	8.4%	8.3%	8.3%	8.2%
Growth Rates Used by Maine Revenue S	ervice in Fore	casting Inco	me Tax Liabil	ity			
Wages and Salaries	8.0%	9.5%	5.6%	5.4%	5.4%	5.5%	5.5%
Proprietors' Income	6.6%	6.6%		5.1%	5.1%	5.2%	5.2%
Dividends, Interest and Rent	6.4%	6.4%		5.1%	5.1%	5.2%	5.2%
Corporate Profits	-0.1%	-0.1%	1.1%	3.3%	0.9%	4.1%	3.9%

#### STATE OF MAINE Undedicated Revenues - General Fund For Seventh Month Ending January 31, 1999

#### PRELIMINARY AND TENTATIVE

original: 02/04/99 revised

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

		Month		,		Year to Date			**
	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Total Budgeted Fiscal Year Ending 6-30-99
Sales and Use Tax	62,689,948	63,667,680	-977,732	-21	461,585,246	461,354,713	230,533	01	801,544,760
Individual Income Tax	143,159,737	122,777,320	20,382,417	171	540, 362, 107	519,384,537	20,977,570	41	917, 252, 054
Corporate Income Tax	1,256,992	3,680,239	-2,423,247	-661	50,863,032	48,312,817	2,550,215	51	102,051,673
Cigarette and Tobacco Tax	5,623,305	6,163,848	-540,543	-91	45,230,014	50,181,319	-4,951,305	-101	85,350,359
Public Utilities Tax	0	0	0	01	-150,000	-150,000	0	01	28,700,000
Insurance Companies Tax	6,620	86,478	-79,858	-921	6,571,072	6,823,615	~252,543	-41	17, 222, 000
Estate Tax	12,549,357	1,491,962	11,057,395	7418	23,240,983	10,443,731	12,797,252	1231	17,903,545
Property Tax - Unorg Territory	0	0	0	01	7,852,783	8,726,219	-873,436	-101	9,695,799
Income from Investments	983,151	1,250,000	-266,849	-21%	9,154,641	9,421,428	-266,787	-31	15,000,000
Transfer to Municipal Revenue Sharing	-10,562,441	-9,696,387	-866,054	91	-52,540,983	-51,329,308	-1,211,675	21	-91,710,926
Transfer from Liquor Commission	1,390,707	1,067,009	323,698	30%	12,056,327	12,72%,195	-667,868	-51	20,530,129
Transfer from Lottery Commission	2,360,281	3,410,449	-1,050,168	-314	22,733,150	24,023,561	-1,290,411	-51	41,112,981
Other Revenues	7,357,595	9,702,301	-2,344,706	-241	63,912,766	64,058,031	-145,265	01	121,822,681
Total Collected	226,815,252	203,600,899	23,214,353	114					
Transfer to Sales Tax Reserve					-22,595,032	-22,595,032	0	01	-22,595,032
Total Revenue Available	226,815,252	203,600,899	23,214,353	111	1,168,276,107	1,141,379,826	26,896,281	21	2,083,880,023

NOTES: (1) In addition to the above, 10,562,441

for the month, and

52,540,983 year to date, was set aside for Revenue Sharing with cities and towns.

- (2) Tobacco Tax Relief Fund transferred to the General Fund 21,042,376 according to Ch 643, Sec-B and Sec HHH-9
- (3) Sales Tex transferred in accordance with Title 31 S/S 1811 year to date 22,595,032
- (4) Figures reflect estimates of the Maine State Revenue Forcasting Committee approved on December 4, 1998
- (5) This report has been prepared from preliminary month end figures and is subject to change.

#### PRELIMINARY AND TENTATIVE

EXHIBIT II

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

		Month		•		Year to Date		
	. Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)
Sales and Use Tax	62,689,948	65,135,982	-2,446,034	-4%	461,585,246	499,650,312	-38,065,066	-8%
Individual Income Tax	143,159,737	113,603,842	29,555,895	26%	540,362,107	494,396,191	45,965,916	9%
Corporate Income Tax	1,256,992	3,413,861	-2,156,069	-63%	50,863,032	55,342,898	-4,479,866	-0%
Cigarette and Tobacco Tax	5,623,305	3,436,031	2,187,274	64%	45,230,014	26,939,069	18,290,945	68%
Public Utilities Tax	0	-51,918	51,918	-100%	-150,000	-129,300	-20,700	16%
Insurance Companies Tax	6,620	95,787	-89,167	-93%	6,571,072	6,917,822	-346,750	-5%
Estate Tex	12,549,357	836,740	11,712,617	1400%	23,240,983	27,549,520	-4,308,537	-16%
Property Tax - Unorg Territory	0	0	0	0%	7,852,783	7,549,576	303,207	4%
Income from Investments	983,151	1,117,761	-134,610	-12%	9,154,641	5, 153,711	4,000,930	78%
Transfer to Municipal Revenue Sharing	-10,562,441	-9,289,838	-1,272,603	14%	-52,540,983	-53,518,859	977,876	-2%
Transfer from Liquor Commission	1,390,707	714,462	676,245	95%	12,056,327	12,758,547	-702,220	-6%
Transfer from Lottery Commission	2,360,281	3,589,558	-1,229,277	-34%	22,733,150	26,052,628	-3,319,478	-13%
Other Revenues	7,357,595	8,112,069	-754,474	-9%	63,912,766	62,506,058	1,406,708	2%
Transfer to Sales Tax					-22,595,032		-22,595,032	
Total Collected	226,815,252	190,714,337	36,100,915	19%	1,168,276,107	1,171,168,174	-2,892,067	0%
	***************************************			*************************				
Revenue Sharing	10,562,441	9,789,081	773,359	8%	52,540,983	53,518,859	-977,876	-2%

#### PRELIMINARY AND TENTATIVE

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

EXHIBIT III

			<b>Month</b>				Year to Date		
Detail of Other Revenues	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Total Budgeted Fiscal Year Ending 6-30-99
0100's All Others	1,122,514	873,600	248,914	28%	7,477,908	6,708,360	769,548	113	13,399,163
0300's Aeronautical Gas Tax	131,345	60,157	71,188	1184	727,758	556,996	170,762	31%	894,000
0400's Alcoholic Excise Tax	709,451	794,731	-85,280	-114	6,457,989	6,405,776	52,213	+ 13	10,628,962
0700's Corporation Taxes	57,005	49,499	7,506	15%	610,016	436,397	173,619	40%	2,455,200
1000's Banking Taxes	986,290	663,500	322,790	491	4,400,380	3,454,600	945,780	271	5,857,000
1100's Alcoholic Beverages	185,980	235,895	-49,915	-214	1,401,492	1,524,966	-123,474	<b>.</b> n s	2,917,802
1200's Amusements Tax	0	0	0	0%	4,724	390	4,334	1111%	151,200
1300's Harness Racing Parimutuels	123,599	88,000	35,599	40%	828,372	696,102	132,270	194	1,091,660
1400's Business Taxes	650,909	514,528	136,381	271	2,564,105	1,972,540	591,565	101	4,246,853
1500's Motor Vehicle Licenses	408,194	282,513	125,681	44%	1,166,249	1,187,432	-21,183	-2%	2,052,244
1700's Inland Fisheries & Wildlife	1,197,800	1,058,722	139,078	13%	8,365,072	6,612,129	1,752,943	27%	14,192,145
1900's Hospital Excise & Other	54,408	28,768	25,640	89%	198,946	123,591	75,355	611	243,750
2000's Fines, Forfeits & Penalties	1,733,561	1,933,519	-199,958	-10%	13,805,402	13,125,001	680,401	5%	23,191,497
2200's Federal Revenues	83,395	735,239	-651,845	-89%	1,085,662	5,568,082	-4,482,420	-81%	9,710,192
2300's County Revenues	4,184	250	3,934	1574*	26,192	3,250	22,942	7061	4,900
2400's Revenues from Cities & Towns	0	417	-417	-100%	0	2,919	-2,919	-100%	5,000
2500's Revenues from Private Sources	172,622	145,187	27,435	19\$	1,350,323	1,009,448	340,875	34%	1,818,000
2600's Current Service Charges	753,827	1,700,640	-946,813	-56%	8,951,053	10,162,042	-1,210,989	-12%	16,677,621
2700's Transfers from Other Funds	-1,077,559	530,636	-1,608,195	-303%	3,769,202	4,478,410	-709,208	-16%	12,181,492
2800's Sales of Property & Equipment	60,070	6,500	53,570	824%	601,923	29,600	572,323	1934	104,000
Total Other Revenues	7,357,595	9,702,301	-2,344,706	-244	63,792,766	64,058,031	-265,265	01	121,822,681

PRELIMINARY AND TENTATIVE

STATE OF MAINE Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 1999 and 1998

FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

EXHIBIT IV

			onth				car to Date	
Detail of Other Revenues	This Year	Last Year	Change	Percent Over/(under)	This Year	Last Year	Change	Percent More/(less)
0100's All Others	1,122,514	835,555	286,959	34%	7,477,908	6,587,197	890,710	14%
0300's Aeronautical Gas Tax	131,345	<b>82,675</b>	48,670	59 <b>1</b>	727,758	614,256	111,502	181
0400's Alcoholic Excise Tax	709,451	789,949	-80,498	-101	6,457,989	6,428,412	29,577	0.%
0700's Corporation Taxes	57,005	54,280	2,725	· 51	610,016	489,699	120,317	25%
1000's Banking Taxes	. 986,290	2,301,820	-1,315,530	-571	4,400,380	7,553,310	-3,152,930	-42\$
1100's Alcoholic Beverages	105,980	169,755	16,225	101	1,401,492	1,437,205	-35,713	-21
1200's Amusements Tax	0	1,080	-1,080		4,724	4,220	504	01
1300's Harness Racing Parimutuels	123,599	69,228	54,371	791	N2N,372	761,123	67,250	91
1400's Business Taxes	650,909	439,914	210,995	48%	2,564,105	1,980,682	583,423	291
1500's Motor Vehicle Licenses	408,194	385,707	22,487	61	1,166,249	1,115,025	51,224	51
1700's Inland Fisheries & Wildlife	1,197,800	917,066	280,733	311	8,365,072	7,217,140	1,147,931	161
1900's Amnesty, Hosp Excise & Other	54,408	26,123	28,285	108%	198,946	168,022	30,924	18%
2000's Fines, Forfeits & Penalties	1,733,561	420,555	1,313,006	3124	13,805,402	12,130,876	1,674,525	14*
2200's Federal Revenues	83,395	6,064	77,331	1275%	1,085,662	2,885,678	-1,800,016	-621
2300's County Revenues	4,184	900	3,284	365%	26,192	37,170	-10,978	-30%
2400's Revenues from Cities & Towns	0	0	0	" o¥	0	0	0	01
2500's Revenues from Private Sources	172,622	113,894	58,728	52*	1,350,323	1,148,969	201,354	181
2600's Current Service Charges	753,827	553,679	200,148	36%	8,951,053	5,721,720	3,229,333	56%
2700's Transfers from Other Funds	-1,077,559	937,815	-2,015,373	-215%	3,769,202	6,117,664	-2,348,462	-38%
2800's Sales of Property & Equipment	60,070	6,010	54,060		601,923	107,691	494,232	4591
TOTAL OTHER REVENUES	7,357,595	8,112,069	-754,474	-9\$	63,792,766	62,506,059	1,286,707	21

STATE OF MAINE Undedicated Revenues - Highway Fund For Seventh Month Ending January 31, 1999

#### PRELIMINARY AND TENTATIVE

original: 02/04/99 revised:

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

		Month				Year to Date			90.50.4.39.3
	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(mider)	Total Budgeted Fiscal Year Ending 6-30-99
Fuel Taxes	11,223,402	12,637,891	-1,414,489	-111	91,559,784	92,005,451	-445, 669	01	149,491,034
Motor Vehicle Registration & Fees	3,305,576	4,073,881	-768,305	-19%	33,544,836	32,595,614	949,222	11	61,904,156
Inspection Fees	236,941	287,756	-50,815	-18%	1,186,379	1,260,442	-74,063	-61	1,994,312
All Other	603,994	765,325	-161,331	-211	4,686,410	5,507,539	-821,129	-151	9,092,625
Total Revenue	15, 369, 913	17,764,853	-2,394,940	-13*	130,977,409	131,369,048	-391,639	01	222,482,127

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

# Sales and Use Tax Comparison of Proposed Forecast with FY99 Actual Receipts

	FY99 <u>Forecast</u>	FY99 <i>Actual</i>	<u>Difference</u>
July	\$74,071,893	\$73,406,934	(\$664,959)
August	\$37,604,021	\$37,168,422	(\$435,599)
September	\$80,323,004	\$80,323,640	\$636
October	\$75,877,862	\$75,292,393	(\$585,469)
November	\$56,691,486	\$58,498,537	\$1,807,051
December	\$73,741,746	\$74,205,371	\$463,625
January /1	\$63,667,680	\$62,689,948	(\$977,732)
Total Through Jan.	\$461,977,692	\$461,585,245	(\$392,447)
February	\$45,717,864	\$0	
March	\$57,955,417	\$0	
April	\$54,113,590	\$0	
May	\$64,181,101	\$0	
June	\$118,222,078	\$0	
Total	\$802,167,742		

<sup>1/</sup> January actual is based on preliminary data and is subject to change.

### Comparison of Proposed and Actual Transfers to Rainy Day Fund and Sales Tax Reserve

	FY99	FY99	
•	<u>Forecast</u>	<u>Actual</u>	<u>Difference</u>
July	\$5,757,553	\$5,733,088	(\$24,465)
August	\$5,902,326	\$5,733,168	(\$169,158)
September	\$5,822,377	\$5,821,353	(\$1,024)
October	\$5,735,758	\$5,307,423	(\$428,335)
Total	\$23,218,014	\$22,595,032	(\$622,982)

Sales & Use Tax: Baseline Forecast FY99 - FY03

	FY98	FY99	Blennium	FY00	FY01	Blennium	FY02	FY03	Biennium
Actuals & December 4, 1998 Forecast /1	\$833,755,683	\$802,167,742	\$1,635,923,425	\$814,018,073	\$846,576,882	\$1,660,594,955	\$880,439,957	\$915,657,555	\$1,796,097,512
Growth Rate		-3.8%		1.5%	4.0%	1.5%	4.0%	4.0%	8.2%
Impact of Cigarette Tax Settlement /2	<b>\$0</b>	\$641,677	\$641,677	\$1,028,868	\$1,015,562	\$2,044,430	\$985,036	\$994,886	\$1,979,922
Total Adjustments to Prior Forecast	\$0	\$641,677	\$641,677	\$1,028,868	\$1,015,562	\$2,044,430	\$985,036	\$994,886	\$1,979,922
New Forecast	\$833,755,683	\$802,809,419	\$1,636,565,102	\$815,046,941	\$847,592,444	\$1,662,639,385	\$881,424,993	\$916,652,441	\$1,798,077,434
Growth Rate		-3.7%		1.5%	4.0%	1.6%	4.0%	4.0%	8.1%

<sup>1/</sup> December, 1998 forecast with FY98 actual.

Maine Revenue Services Research Division

<sup>2/</sup> Estimates the increase in sales tax revenue from an increase in the price of cigarettes as a result of the settlement with the states' Attorney Generals.

Table 2. Percent Change in Estimated Monthly Retail Sales, by Kind of Business

(Adjusted for seasonal variations, holiday, and trading-day differences, but not for price changes)

Percent change¹

			•			Oct. 1998	
	Dec	. 1998 Adva	ance	Nov. 1998 Preliminary		through	
SIC	Kind of business	from		from		Dec. 1998 from	
code						July 1998	Oct. 1997
		Nov. 1998	Dec. 1997	Oct. 1998	Nov. 1997	through	through
		(p)	(r)	(r)	(r)	Sept. 1998	Dec. 1997
	Retail trade, total		6.7	0.6	6.1	2.2	6.3
	Total (excl. automotive group)	0.4	6.2	0.6	5.6	1.3	5.7
	Durable goods, total	1.8	8.5	0.7	8.0	3.8	8.4
5	2 Building materials, hardware, garden		÷	•			
	supply, and mobile home dealers	1.3	12.5	1.6	12.0	3.0	11.7
55 ex. 5	5. Automotive dealers	2.5	8.2	0.7	7.7	5.1	8.1
551,2,5	6. Motor vehicle and miscellaneous		•		<i>V</i> <sub>0</sub>		
7,9	automotive dealers	2.6	8.4	0.8	7.9	5.4	8.3
5	7 Furniture, home furnishings, and		•				
	equipment stores	0.6	6.3	0.6	7.1	0.6	7.1
	Nondurable goods, total	0.2	5.4	0.6	4.8	1.1	4.7
5	3 General merchandise group stores	-0.2	7.2	1.4	7.4	1.9	6.8
53	1 Dept. stores (ex. leased dept.)	0.3	6.6	. 1.1	6.3	1.6	6.1
53	1 Dept. stores (in. leased dept.) <sup>2</sup>	(NA)	(NA)	1.3	6.3	(NA)	(NA)
5	4 Food stores	0.4	4.8	0.6	4.0	1.0	4.2
54	1 Grocery stores	0.3	4.8	0.7	4.1	1.1	4.2
55	4 Gasoline service stations	-0.3	-4.9	-0.7	-6.2	-1.7	-5.9
5	6 Apparel and accessory stores	-0.6	4.8	1.2	5.1	0.3	4.8
5	8 Eating and drinking places	0.4	7.1	0.8	8.2	3.4	7.3
59	1 Drug and proprietary stores	0.3	9.4	1.1	8.7	1.8	8.9
NA No	ot available. (p) Preliminary. (r) Re	evised.					

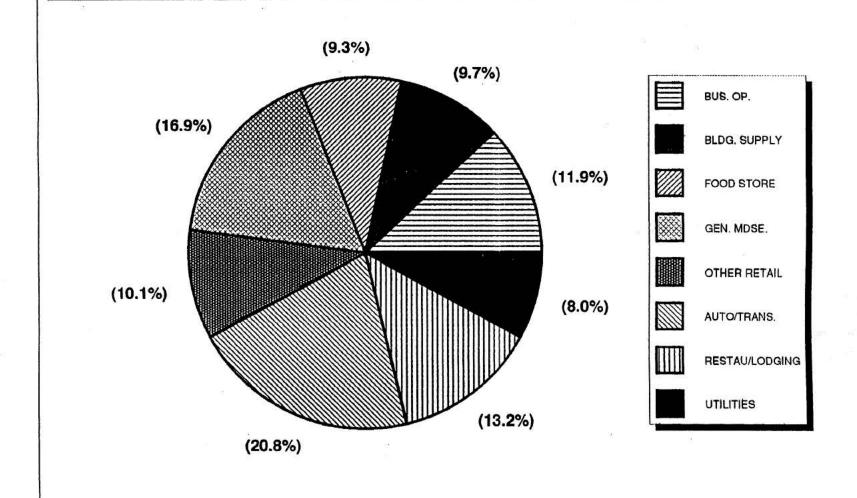
<sup>(1)</sup> Percent change rounded to nearest tenth.

Source: U.S. Census Bureau

<sup>(2)</sup> Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Maine Revenue Services	**************************************				The state of the s		
Taxable Sales By Produc	t Group					W/ to 100.00 (00.00 to 00.00 t	
In Thousands of Dollars						Annual Commission ( ) the control of	
er er tillstadere redresses des en det samt samtes enderen er de ender sommen. De endere	Nov 1998	% Ch.	Nov 1997	% Ch.	Nov 1996	Average	Mov. Total
,						Last 3 Mos.	Last 12 mos.
•					B1 0000, 40, 0000, 10, 000 T   1, 1011   1, 1011   1, 1011   1, 1011   1, 1011   1, 1011   1, 1011   1, 1011	Vs. Last Yr.	Vs. Prior
					na in an ann an	% Change	% Change
<b>Building Supply</b>	\$113,683	14.9%	\$98,900	-7.5%	\$106,928	7.6%	9.4%
Food Store	\$88,936	4.8%	\$84,872	-0.2%	\$85,044	5.4%	6.8%
General Merchandise	\$216,540	10.2%	\$196,446	0.7%	\$195,077	15.9%	10.3%
Other Retail	\$114,189	16.3%	\$98,189	-6.3%	\$104,805	3.7%	7.5%
Auto/Transportation	\$207,657	7.1%	\$193,952	6.2%	\$182,581	7.3%	8.5%
Restaurant/Lodging	\$101,163	10.6%	\$91,503	-5.8%	\$97,120	9.1%	7.1%
Consumer Sales	\$842,167	10.3%	\$763,862	-1.0%	\$771,554	8.8%	8.5%
Business Operating	\$125,343	11.4%	\$112,557	-4.0%	\$117,243	7.9%	5.8%
Total	\$967,510	10.4%	\$876,419	-1.4%	\$888,797	8.7%	8.1%
Utilities	\$77,427	-4.1%	\$80,753	3.7%	\$77,896		
Total including Utilities	\$1,044,937	9.2%	\$957,173	-1.0%	\$966,693		

# 1997 MAINE TAXABLE SALES BY PRODUCT GROUP



#### **Definition of Store-Type Groups**

Building Supply Includes hardware stores, lumber yards, plumbing and

electrical materials, commercial heating, air

conditioning & refrigeration, paint, glass, & decorating stores, roofing & sheet metal fabrication, commercial

contractors' sales and nurseries.

Food Stores All food stores. The values here are for non-food items

and "snack food".

General Merchandise Product lines carried in large department stores.

Includes clothing, furniture, shoes, radios, TVs, household durable goods, home furnishings & tools.

Other Retail Wide selection of taxable sales. Includes drug stores,

jewelry stores, sporting goods stores, antique dealers, book stores, photo shops, gift shops, toy stores & others.

Automobile/Transportation Includes auto & truck dealers, auto parts, marine sales,

aircraft, motorcycles, ATVs, travel trailers,

snowmobiles, auto leasing & rentals and transportation manufacturing. Auto sales are dominant in this group.

Restaurant/Lodging Sales of prepared food for immediate consumption.

Lodging includes only the sales tax on rentals.

Consumer Sales Total taxable retail sales to consumers.

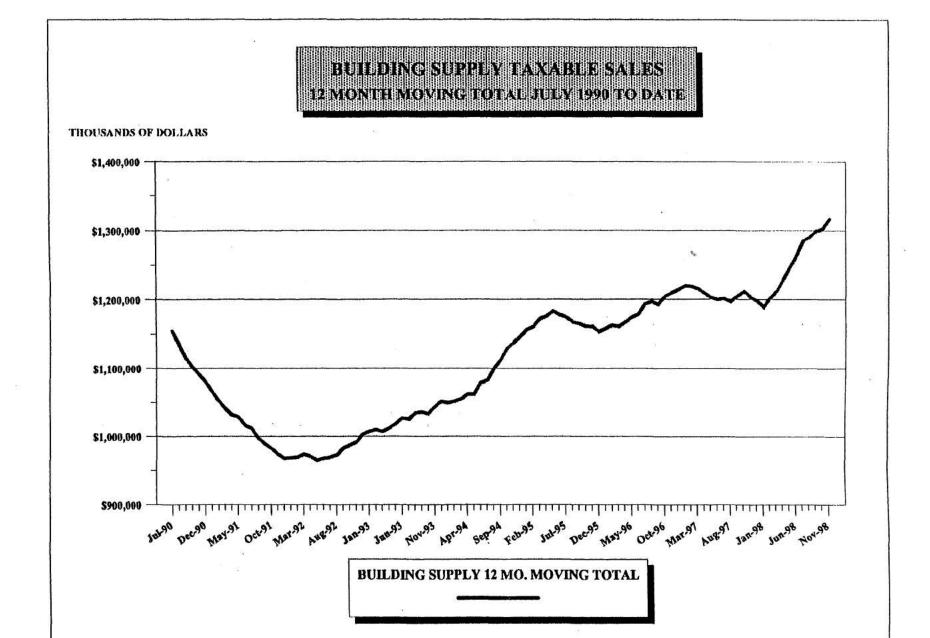
Business Operating Includes sales and rentals to businesses where the tax is

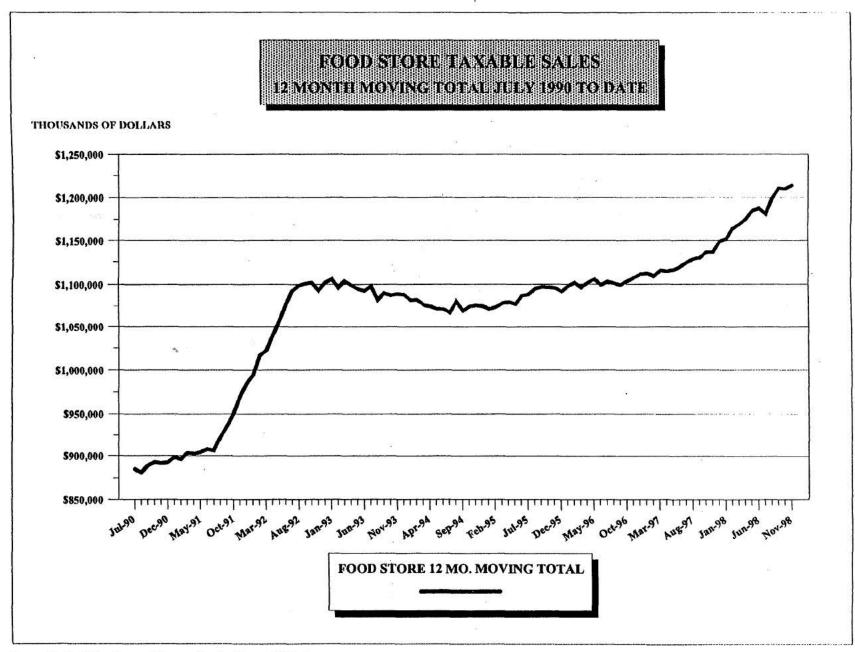
paid directly by the buyer. Most of the use tax

paid by businesses is reported here. It also includes sales of fishing supplies, stationery, computers, construction equipment, farm supplies and machinery, heating oil, printing, machinery manufacturing and machine shop sales, sales by durable and nondurable wholesalers,

paper manufacturers and food processors.

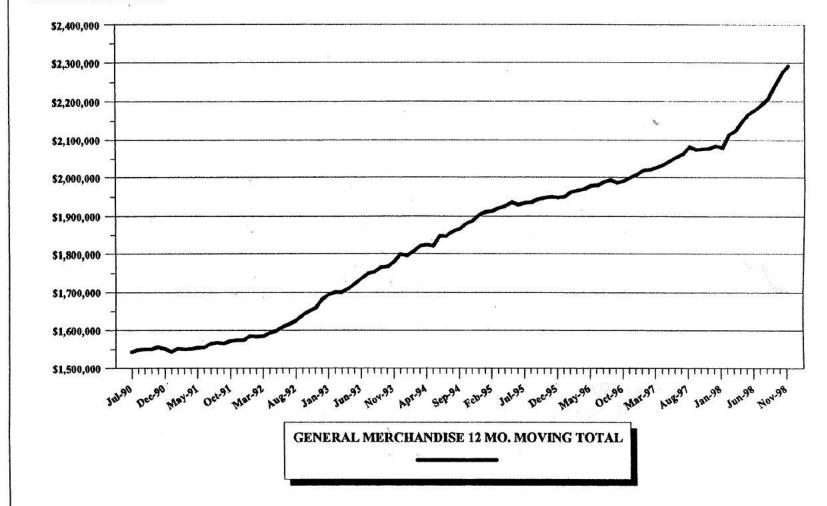
Total Taxable Sales Includes consumers sales and business operating sales.



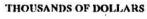


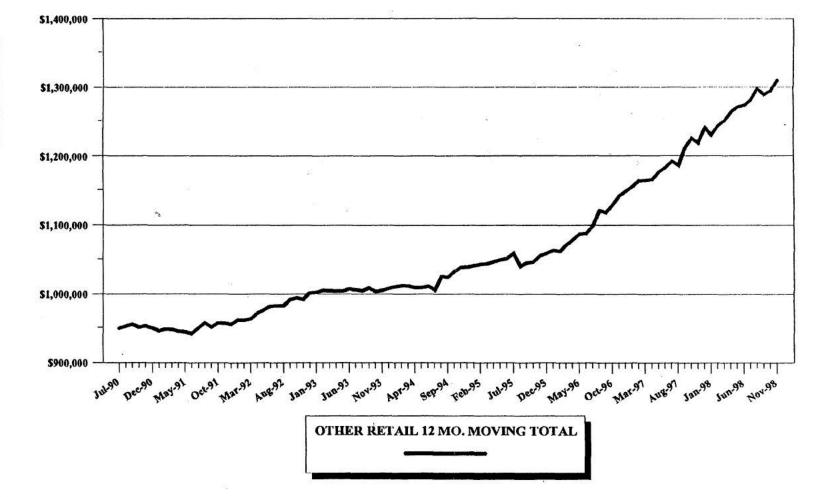
# GENERAL MERCHANDISE TAXABLE SALES 12 MONTH MOVING TOTAL JULY 1990 TO DATE



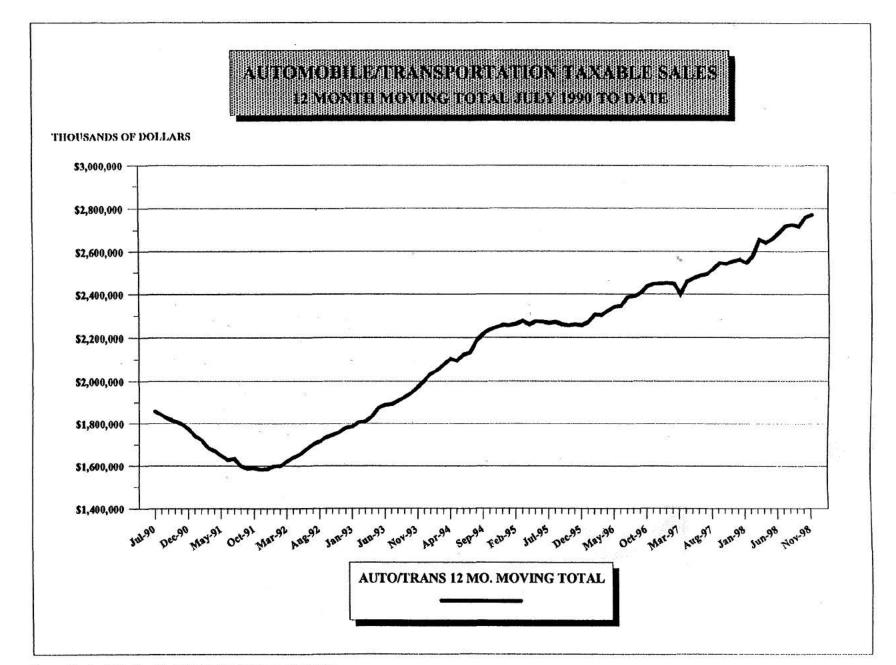


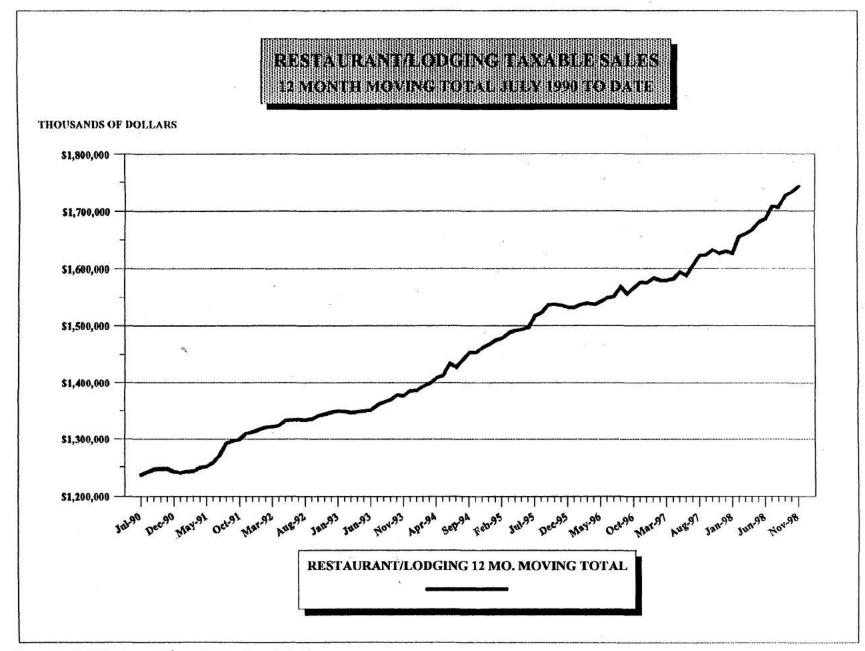




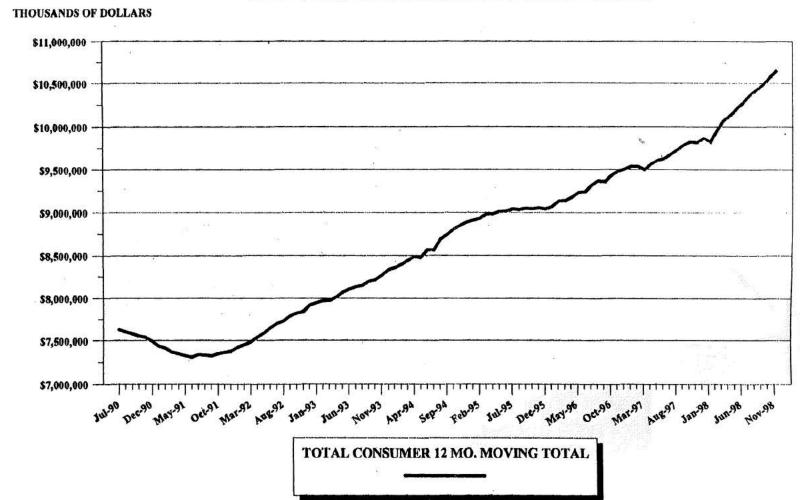


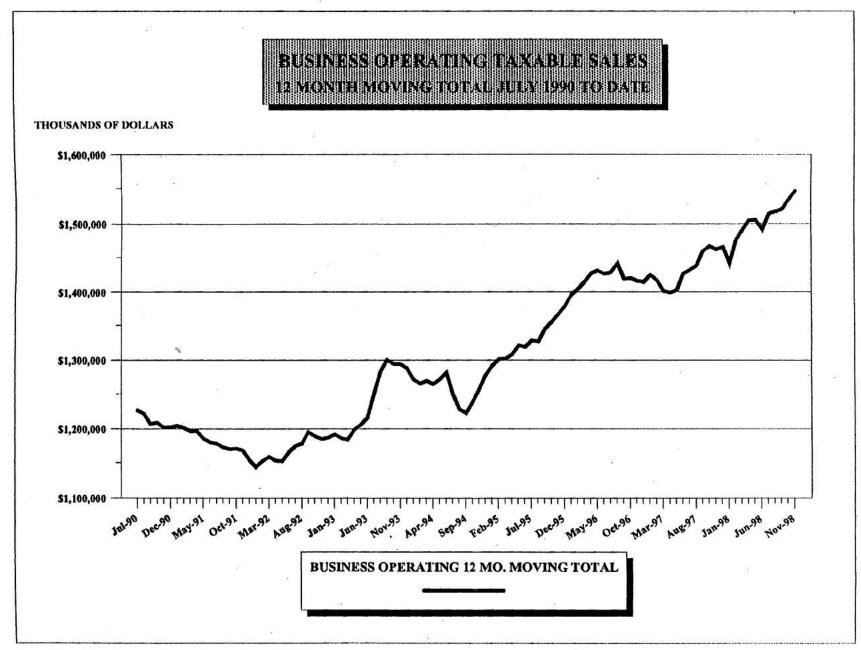
Prepared by the Maine Bureau of Revenue Services.

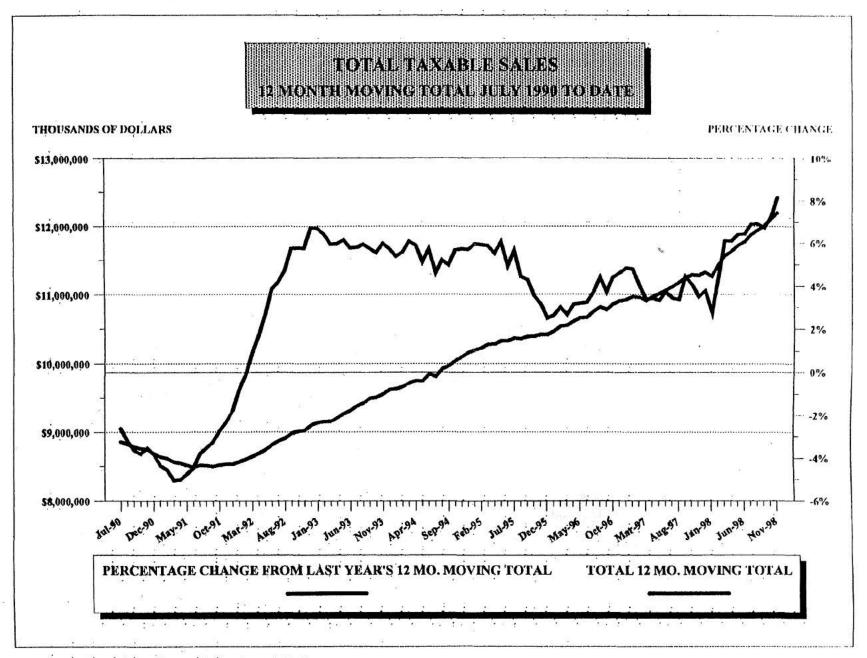


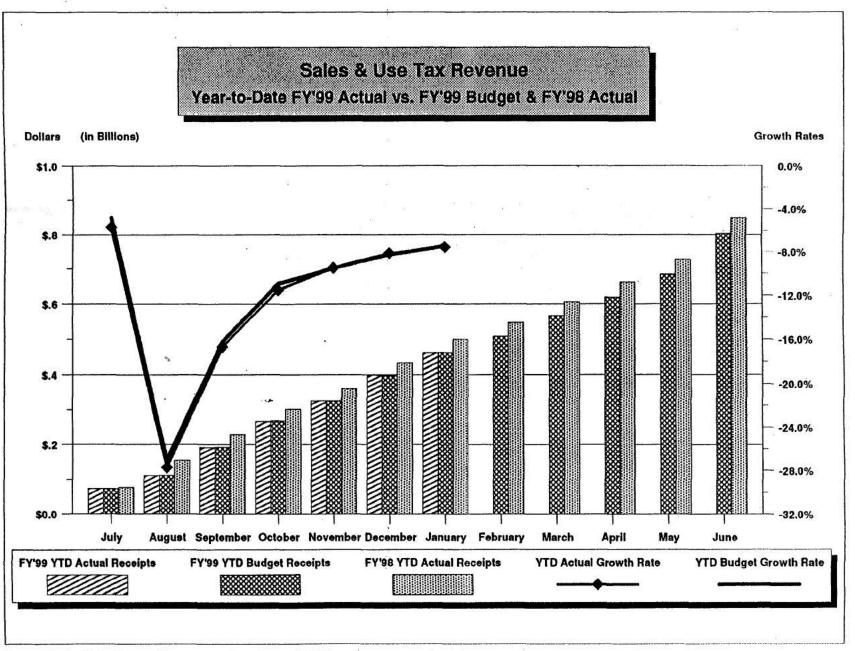




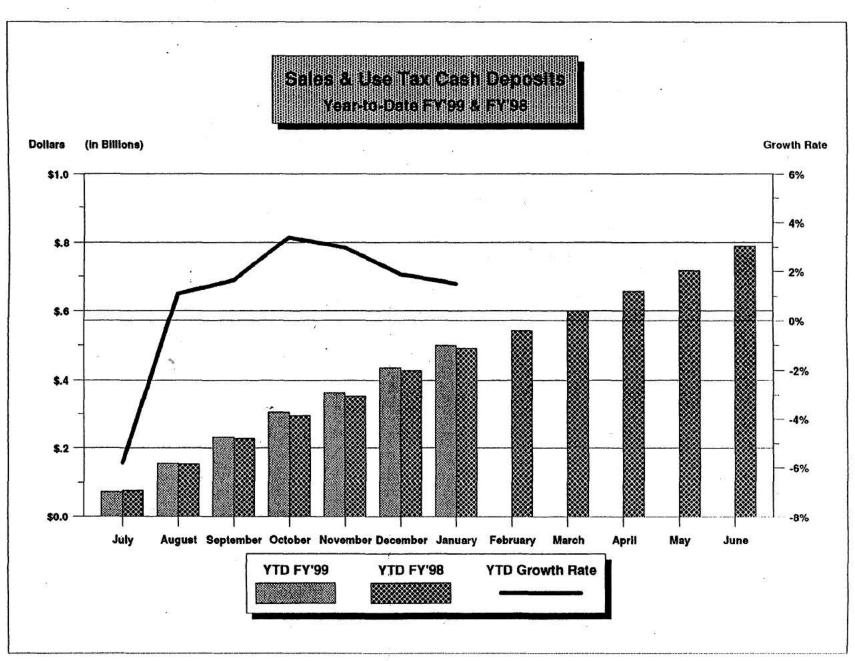








	nue Services Tax Revenue							
	son purposes FY'9	R & EV'07 actuals i	nclude \$15 Million					
	aside for reserves		ICIDAE \$15 IMILION					Marie 41 a 1 a 1 a 1 a 1 a 1 a 1 a 1 a 1 a 1
liial was set	aside idi teserves	iii eacii yeai.						
Month	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual*	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
	7 1 00 71010				vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actual
July	\$73,406,935	\$74,071,893	\$77,865,764	\$67,811,495	-0.9%	-4.9%	-5.7%	14.89
August	\$37,168,422	\$37,604,021	\$75,228,808	\$73,891,792	-1.2%	-50.0%	-50.6%	1.89
September	\$80,323,640	\$80,323,004	\$76,218,759	\$73,293,432	0.0%	5.4%	5.4%	4.09
October	\$75,292,393	\$75,877,862	\$71,759,721	\$66,099,131	-0.8%	5.7%	4.9%	8.69
November	\$58,498,537	\$56,691,486	\$57,998,903	\$59,462,132	3.2%	-2.3%	0.9%	-2.59
December	\$74,205,371	\$73,741,746	\$75,442,376	\$69,027,368	0.6%	-2.3%	-1.6%	9.39
January	\$62,689,948	\$63,667,680	\$65,135,982	\$63,829,551	-1.5%	-2.3%	-3.8%	2.09
Y-T-D	\$461,585,246	\$461,977,692	\$499,650,313	\$473,414,901	-0.1%	-7.5%	-7.6%	5.5%
	=======================================		==========					
		045 747 004	046 770 000	\$46,996,887				0.50
February		\$45,717,864	\$46,772,208					-0.59
March	The second section of the second section is a second section of the second section sec	\$57,955,417	\$59,291,984	\$52,557,838				12.89
April	<b></b>	\$54,113,590	\$55,361,556	\$53,596,644				3.39
May		\$64,181,101	\$65,661,244	\$52,313,318				25.59
June		\$118,222,078	\$122,018,376	\$66,197,068			<u> </u>	84.3% 
Total	\$461,585,246	\$802,167,742	\$848,755,682	\$745,076,656				13.99
*Includes G	ross Receipts Tax I	revenue from 7% re	etaurent sales Fo	ilowing the reneal	of the Gross Bec	inte Tay on Janua	nrv 1 1007	
	% restaurant meals			noming the repeat	or the dross riect	sipto rax orroanae	1 1, 1337,	•
tilo tax Oil /	70 TOStaurant Moure	Torcitca to a saic	3 tun.					
								•
	<del></del>							
Transfers to	Sales Tax Reserve	e - July through Oc	tober 1998				<del></del>	
11411010101010								
Month	FY'99 Actual	FY'99 Budget						
MONUI	1							
			24.798%			<u> </u>		
July	\$5,733,088	\$5,757,553						
July August	\$5,733,168	\$5,902,326	25.421%					
July August September	\$5,733,168 \$5,821,353	\$5,902,326 \$5,822,377	25.421% 25.077%					
July	\$5,733,168	\$5,902,326	25.421%					
July August September October	\$5,733,168 \$5,821,353 \$5,307,423	\$5,902,326 \$5,822,377 \$5,735,758	25.421% 25.077% 24.704%	·				
July August September	\$5,733,168 \$5,821,353	\$5,902,326 \$5,822,377	25.421% 25.077%					



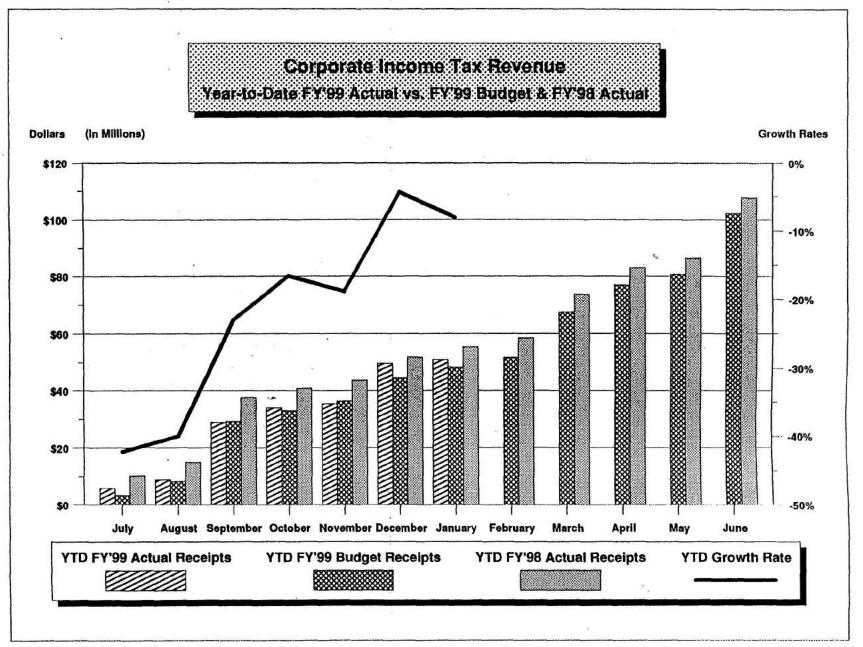
Maine Revenu	e Services					
Sales Tax Cas	sh Deposits					22 55139 LRS
-	FY'99	FY'98	YTD FY'99	YTD FY'98	99/98 Month	99/98 YTD
July	\$73,696,062	\$78,258,575	\$73,696,062	\$78,258,575	-5.8%	-5.8%
August	\$79,862,080	\$73,624,479	\$153,558,142	\$151,883,054	8.5%	1.1%
September	\$79,169,302	\$77,119,208	\$232,727,444	\$229,002,262	2.7%	1.6%
October	\$72,684,867	\$66,391,187	\$305,412,311	\$295,393,449	9.5%	3.4%
November	\$57,106,206	\$56,639,203	\$362,518,517	\$352,032,652	0.8%	3.0%
December	\$72,829,924	\$75,343,225	\$435,348,441	\$427,375,877	-3.3%	1.9%
January	\$63,269,957	\$63,920,398	\$498,618,398	\$491,296,275	-1.0%	1.5%
February		\$50,544,323		\$541,840,598	****	
March		\$58,824,174		\$600,664,772		9 <b>00</b> 0
April		\$56,136,748		\$656,801,520		
May		\$59,325,590		\$716,127,110		15
June		\$72,158,364		\$788,285,474		(2)

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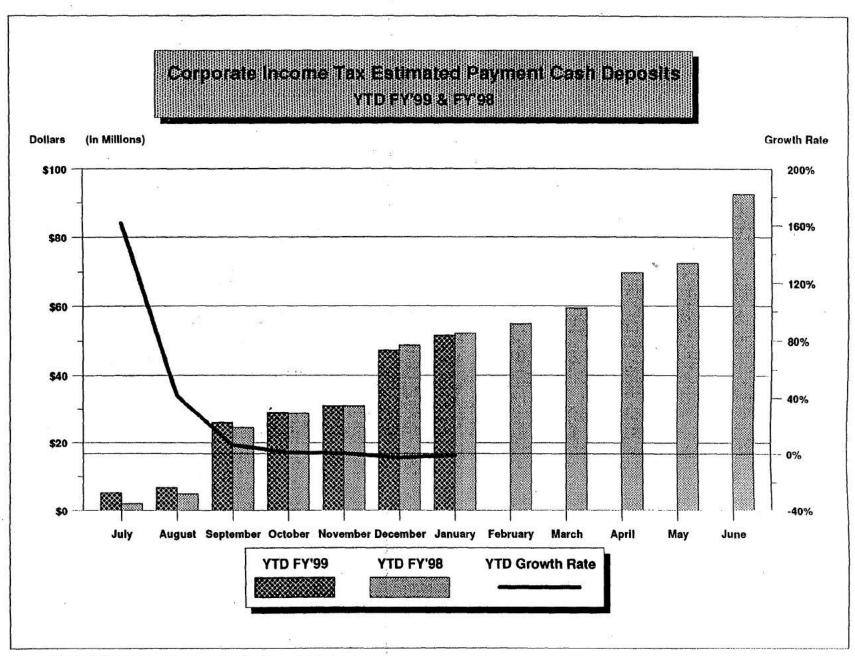
# Corporate Income Tax Comparison of Proposed Forecast with FY99 Actual Receipts

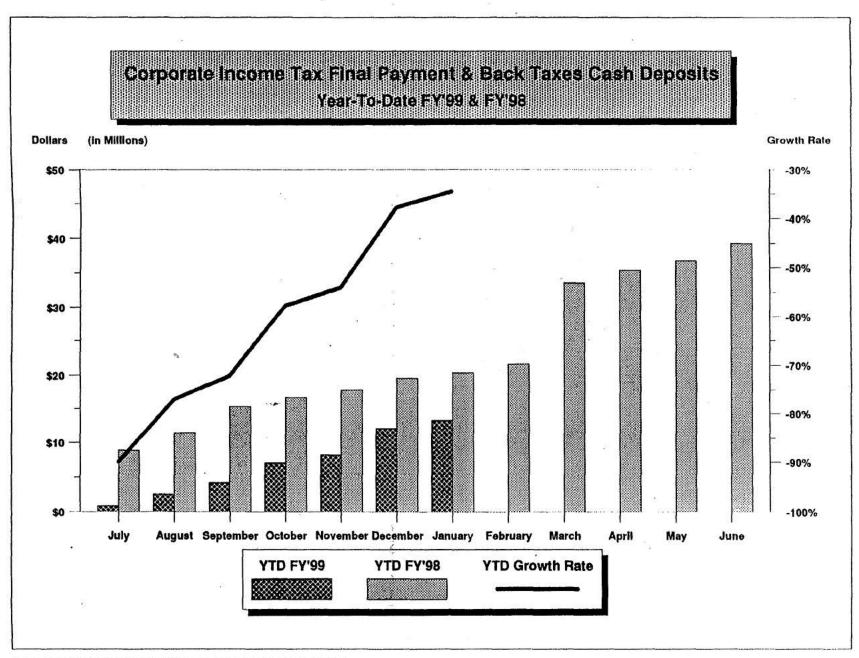
	FY99	FY99	
	<u>Forecast</u>	<u>Actual</u>	<u>Difference</u>
July	\$3,443,767	\$5,926,964	\$2,483,197
August	\$4,817,436	\$3,022,705	(\$1,794,731)
September	\$21,005,194	\$20,007,234	(\$997,960)
October	\$3,701,014	\$5,046,837	\$1,345,823
November	\$3,326,603	\$1,413,369	(\$1,913,234)
December	\$8,338,564	\$14,188,932	\$5,850,368
January /1	\$3,680,239	\$1,256,992	(\$2,423,247)
Total Through Jan.	\$48,312,817	\$50,863,033	\$2,550,216
February	\$3,447,579	\$0	
March	\$15,432,303	\$0	
April	\$9,740,146	\$0	
May	<b>\$</b> 3,689 <b>,24</b> 1	<b>\$0</b>	
June	\$21,429,587	\$0	
Total	\$102,051,673		

<sup>1/</sup> January actual is based on preliminary data and is subject to change.

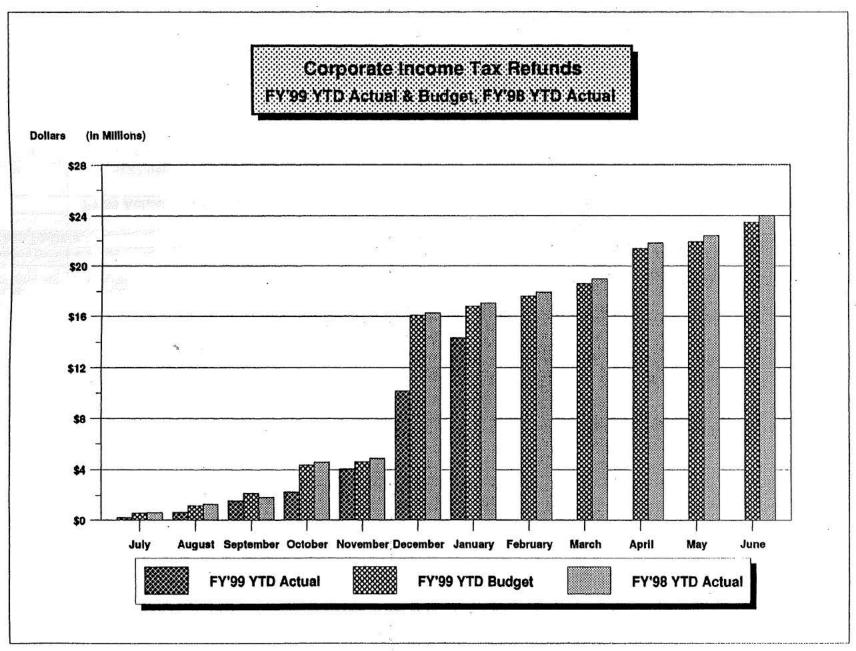


Maine Revenu	e Services							
Corporate Inc	ome Tax Revenue							
	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
				,	vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actua
July	\$5,926,964	\$3,443,767	\$10,274,400	\$6,620,845	72.1%	-66.5%	-42.3%	55.29
August	\$3,022,705	\$4,817,436	\$4,655,609	\$2,511,112	-37.3%	3.5%	-35.1%	-85.49
September	\$20,007,234	\$21,005,194	\$22,751,024	\$21,560,640	-4.8%	-7.7%	-12.1%	5.59
October	\$5,046,837	\$3,701,014	\$3,131,856	\$5,188,540	36.4%	18.2%	61.1%	-39.69
November	\$1,413,369	\$3,326,603	\$2,877,020	\$790,750	-57.5%	15.6%	-50.9%	263.89
December	\$14,188,932	\$8,338,564	\$8,239,129	\$14,490,173	70.2%	1.2%	72.2%	-43.19
January	\$1,256,992	\$3,680,239	\$3,413,861	\$838,561	-65.8%	7.8%	-63.2%	307.19
Y-T-D	\$50,863,033	\$48,312,817	\$55,342,899	\$52,000,620	5.3%	-12.7%	-8.1%	6.49
February		\$3,447,579	\$3,084,444	\$2,287,759				34.8%
March		\$15,432,303	\$15,222,464	\$12,024,292				26.69
April		\$9,740,146	\$9,230,972	\$12,084,470				-23.69
May		\$3,689,241	\$3,521,620	\$3,348,954				5.29
June	J	\$21,429,587	\$20,973,087	\$16,058,725				30.69
Total	\$50,863,033	\$102,051,673	\$107,375,485	\$97,804,819	=======================================		======================================	9.89





Maine Revenue							
Corporate Inco	me Tax Estimated	Payments					
				Year-To-Date			
	FY'99	FY'98	99/98		FY'99	FY'98	99/98
July	\$5,264,153	\$2,011,402	161.7%	July	\$5,264,153	\$2,011,402	161.7%
August	\$1,468,434	\$2,758,972	-46.8%	August	\$6,732,587	\$4,770,374	41.1%
September	\$19,328,687	\$19,774,137	-2.3%	September	\$26,061,274	\$24,544,511	6.2%
October	\$2,903,813	\$4,219,135	-31.2%	October	\$28,965,087	\$28,763,646	0.7%
November	\$1,980,871	\$2,149,395	-7.8%	November	\$30,945,958	\$30,913,041	0.1%
December	\$16,363,319	\$17,894,630	-8.6%	December	\$47,309,277	\$48,807,671	-3.1%
January	\$4,215,947	\$3,284,080	28.4%	January	\$51,525,224	\$52,091,751	-1.1%
February	•	\$2,666,699		February		\$54,758,450	•
March		\$4,510,633		March		\$59,269,083	
April		\$10,343,802		April		\$69,612,885	
May		\$2,701,608		May		\$72,314,493	
June		\$20,210,904		June		\$92,525,397	
Final Payment	s and Back Taxes	· · · · · · · · · · · · · · · · · · ·					
			,	Year-To-Date			
	FY'99	FY'98	99/98		FY'99	FY'98	99/98
July	\$888,923	\$8,852,907	-90.0%	July	\$888,923	\$8,852,907	-90.0%
August	\$1,735,107	\$2,613,024	-33.6%	August	\$2,624,030	\$11,465,931	-77.1%
September	\$1,646,036	\$3,865,307	-57.4%	September	\$4,270,066	\$15,331,238	-72.1%
October	\$2,781,185	\$1,350,580	105.9%	October	\$7,051,251	\$16,681,818	-57.7%
November	\$1,143,212	\$1,126,378	1.5%	November	\$8,194,463	\$17,808,196	-54.0%
December	\$3,951,183	\$1,748,624	126.0%	December	\$12,145,646	\$19,556,820	-37.9%
January	\$1,191,776	\$843,051	41.4%	January	\$13,337,422	\$20,399,871	-34.6%
February		\$1,285,090		February		\$21,684,961	* 7860
March		\$11,837,221		March		\$33,522,182	
April		\$1,790,410	The second section of the second s	April		\$35,312,592	
May		\$1,422,002		May		\$36,734,594	•
June		\$2,529,171		June		\$39,263,765	



					•
Maine Dave					·
	nue Services				
Corporate II	ncome Tax Refur	ias			
Month	FY'99 Actual	FY'99 Budget	FY'99 Acutal	FY'98 Actual	FY'99 Acutal
			Over(Under)		Over(Under) FY'98
July	\$222,049	\$536,206	(\$314,157)	\$594,875	(\$372,826)
August	\$394,390	\$603,453	(\$209,063)	\$661,411	(\$267,021)
Septembe	\$946,371	\$1,028,573	(\$82,202)	\$587,324	\$359,047
October	\$705,400	\$2,167,000	(\$1,461,600)	\$2,703,131	(\$1,997,731)
November	\$1,784,368	\$254,361	\$1,530,007	\$316,013	\$1,468,355
December	\$6,109,541	\$11,461,019	(\$5,351,478)	\$11,404,126	(\$5,294,585)
January	\$4,150,357	\$749,525	\$3,400,832	\$805,939	\$3,344,418
February		\$807,370		\$863,172	(
March		\$985,117		\$1,039,039	
April		\$2,795,660		\$2,830,430	
May		\$519,142		\$577,993	
June		\$1,547,568		\$1,595,540	
Total	\$14,312,476	\$23,454,994	(\$9,142,518)	\$23,978,992	(\$9,666,516)
		-			
Year-To-Dat	le				
	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'99 Over	FY'99 Acutal
		· · · · · · · · · · · · · · · · · · ·		(Under) Budget	Over(Under) FY'98
July	\$222,049	\$536,206	\$594,875	(\$314,157)	(\$372,826)
August	\$616,439	\$1,139,659	\$1,256,286	(\$523,220)	(\$639,847)
Septembe	\$1,562,810	\$2,168,232	\$1,843,610	(\$605,422)	(\$280,800)
October	\$2,268,209	\$4,335,232	\$4,546,741	(\$2,067,023)	(\$2,278,532)
November	\$4,052,578	\$4,589,593	\$4,862,754	(\$537,015)	(\$810,176)
December	\$10,162,119	\$16,050,612	\$16,266,880	(\$5,888,493)	(\$6,104,761)
January	\$14,312,476	\$16,800,137	\$17,072,819	(\$2,487,661)	(\$2,760,343)
February		\$17,607,507	\$17,935,991	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(4=,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
March	and appropriate in the second public to a special party of the second public second pu	\$18,592,624	\$18,975,029		
April		\$21,388,284	\$21,805,459		
May		\$21,907,426	\$22,383,452		***************************************
June		\$23,454,994	\$23,978,992		

### Cigarette and Tobacco Tax: General Fund Baseline Forecast FY99 - FY03

	FY98	FY99	Blennium	FY00	FY01	Biennium	FY02	FY03	Biennlum
Actuals & December, 1998 Forecast /1	\$45,524,322	\$85,350,359	\$130,874,681	\$84,113,819	\$82,511,573	\$166,625,392	\$82,212,925	\$82,470,673	\$164,683,598
Growth Rate		87.5%	1	-1.4%	-1.9%	27.3%	-0.4%	0.3%	-1.2%
Technical Adjustments to Prior Forecast /2	<b>\$0</b>	(\$7,962,188)	(\$7,962,188)	(\$8,544,267)	(\$7,717,693)	(\$16,261,960)	(\$8,208,047)	(\$7,776,640)	(\$15,984,687)
(i) Transfer of Funds to DHS /3 (ii) Impact of AG Settlement /4	\$0 \$0	(\$3,500,000) (\$4,462,188)	(\$3,500,000) (\$4,462,188)	\$0 (\$8,544,267)	\$0 (\$7,717,693)	\$0 (\$16,261,960)	\$0 (\$8,208,047)	\$0 (\$7,776,640)	\$0 (\$15,984,687)
Total Adjustments to Prior Forecast	\$0	(\$7,962,188)	(\$7,962,188)	(\$8,544,267)	(\$7,717,693)	(\$16,261,960)	(\$8,208,047)	(\$7,776,640)	(\$15,984,687)
New Forecast	\$45,524,322	\$77,388,171	\$122,912,493	\$75,569,552	\$74,793,880	\$150,363,432	\$74,004,878	\$74,694,033	\$148,698,911
Growth Rate		70.0%	·	-2.3%	-1.0%	22.3%	-1.1%	0.9%	-1.1%

<sup>1/</sup> FY98 actual and December 4, 1998 Revenue Forecasting Committee Report.

<sup>2/</sup> Technical adjustments refer to all changes in the forecast that are not related to changes from new economic assumptions. Examples of technical changes may be new data, model updates and changes, and court cases that affect revenues.

<sup>3/</sup> The Tobacco Tax Relief Funded was repealed effective 12/31/98 and all funds transferred into the General Fund. Prior to funds in the tax relief fund being transferred into the General Fund \$3.5 million was transferred to the Department of Human Services to fund its education program.

<sup>4/</sup> This line estimates the decrease in cigarette consumption as a result of the price increase because of the settlement with the states' Attorney Generals.

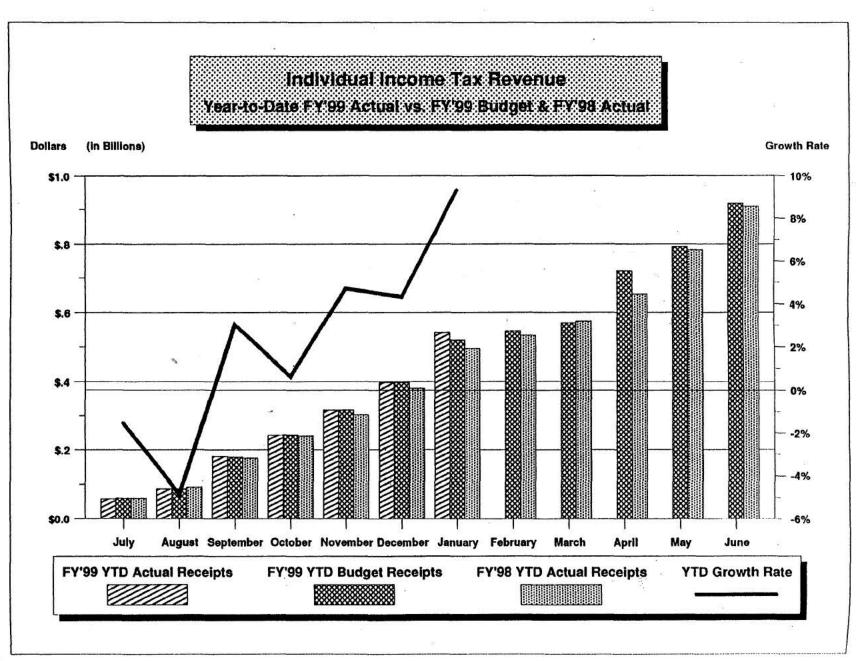
### Estate Tax: General Fund Baseline Forecast FY99 - FY03

	FY98	FY99	Biennium	FY00	FY01	Biennium	FY02	FY03	Biennium
Actuals & December 4, 1998 Forecast /1	\$34,335,598	\$17,903,545	\$52,239,143	\$18,347,479	\$18,735,916	\$37,083,395	\$19,327,839	\$19,692,846	\$39,020,685
Growth Rate		-47.9%		2.5%	2.1%	-29.0%	3.2%	1.9%	5.2%
	•								
Technical Adjustments to Prior Forecast /2	\$0	\$12,500,000	\$12,500,000	\$1,638,172	\$1,849,305	\$3,487,477	\$1,874,939	\$2,146,015	\$4,020,953
(i) Revenues Through January /3	\$0	\$12,500,000	\$12,500,000	\$0	\$0	\$0	\$0	\$0	\$0
(ii) On-Going Adjustments	\$0	\$0	\$0	\$1,638,172	\$1,849,305	\$3,487,477	\$1,874,939	\$2,146,015	\$4,020,953
Total Adjustments to Prior Forecast	\$0	\$12,500,000	\$12,500,000	\$1,638,172	\$1,849,305	\$3,487,477	\$1,874,939	\$2,146,015	\$4,020,953
New Forecast	\$34,335,598	\$30,403,545	\$64,739,143	\$19,985,651	\$20,585,221	\$40,570,872	\$21,202,778	\$21,838,861	\$43,041,638
Growth Rate		-11.5%		-34.3%	3.0%	-37.3%	3.0%	3.0%	6.1%
				<u> </u>					

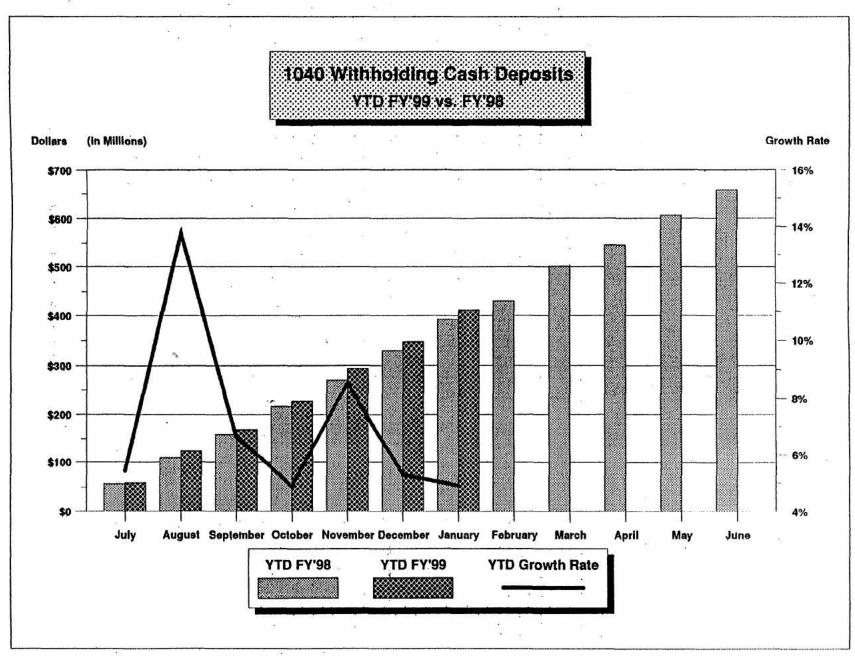
<sup>1/</sup> December, 1999 forecast with FY98 actual.

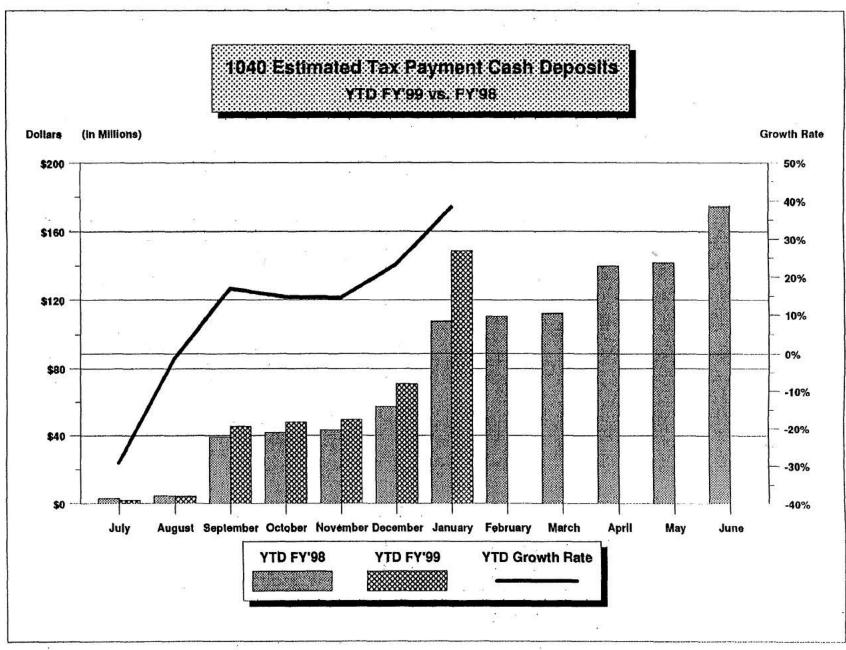
<sup>2/</sup> Technical adjustments refer to all changes in the forecast that are not related to changes from new economic assumptions. Examples of technical changes may be new data, model updates and changes, and court cases that affect revenues.

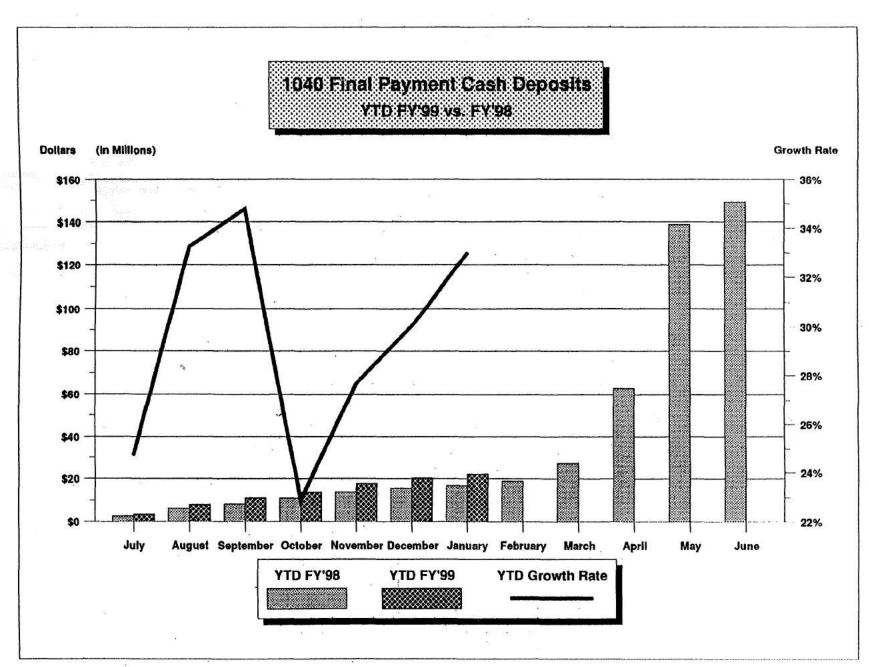
<sup>3/</sup> This line reflects a large estate tax payments that is not forecasted to be repeated in future years.



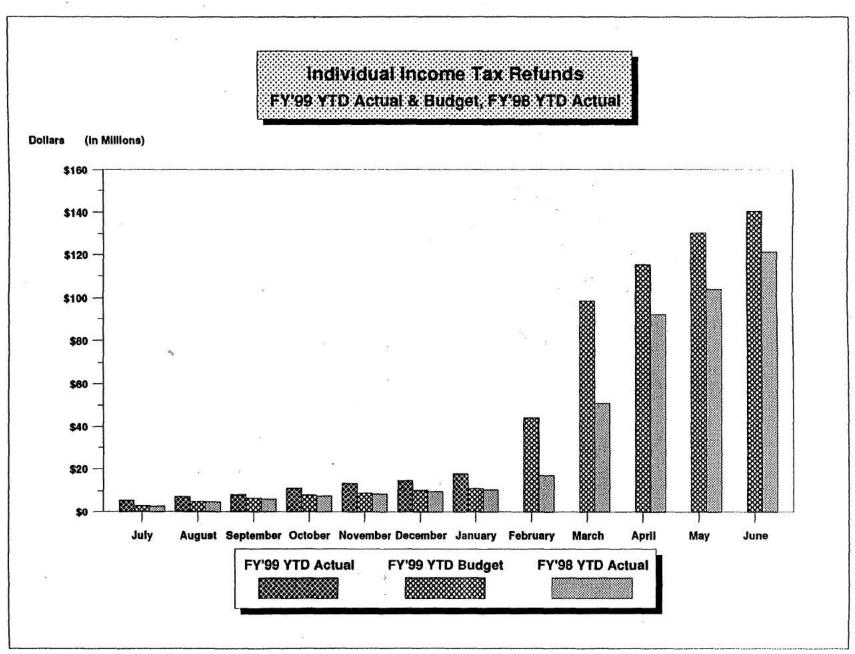
Maine Rever	nue Services					reservation to the second of t		
Individual in	come Tax Reveni	le						
	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
					vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actual
July	\$58,827,308	\$60,090,507	\$59,756,255	\$44,516,410	-2.1%	0.6%	-1.6%	34.2%
August	\$28,718,303	\$27,096,725	\$32,276,745	\$38,355,455	6.0%	-16.0%	-11.0%	-15.8%
September -	\$93,476,497	\$91,607,987	\$83,693,251	\$79,150,153	2.0%	9.5%	11.7%	5.7%
October	\$61,672,182	\$65,532,683	\$65,467,941	\$61,989,596	-5.9%	0.1%	-5.8%	5.6%
November	\$74,179,495	\$72,515,275	\$61,456,450	\$44,737,330	2.3%	18.0%	20.7%	37.4%
December	\$80,328,585	\$79,764,040	\$78,141,707	\$75,922,126	0.7%	2.1%	2.8%	2.9%
January	\$143,159,737	\$122,777,320	\$113,603,842	\$110,346,428	16.6%	8.1%	26.0%	3.0%
Y-T-D	\$540,362,107	\$519,384,537	\$494,396,191	\$455,017,498	4.0%	5.1%	9.3%	8.7%
February		\$25,792,866	\$37,398,751	\$19,037,793				96.4%
March		\$24,156,519	\$42,695,181	\$17,771,928				140.2%
April		\$151,099,573	\$78,094,468	\$136,989,996				-43.0%
May		\$70,939,912	\$129,923,729	\$48,772,455				166.4%
June		\$125,878,647	\$125,472,738	\$94,872,913				32.3%
Total	\$540.362.107	\$917.252.054	\$907,981,058	\$772,462,58 <b>4</b>				17.5%







I I I	Services								
ndividual inco	me Tax Withhol	ding, Estimated I	Payments and	Final Payments					
Withholding				Estimated Pay	ments		Final Payments		•
	1998	1999	99/98	1998	1999	99/98	1998	1000	00/00
	1330	1333	33/30	1990	1999	33/30	1990	1999	99/98
July	\$56,297,274	\$59,340,551	5.4%	\$3,004,545	\$2,125,362	-29.3%	\$2,809,962	\$3,505,428	24.8%
August	\$52,305,046	\$64,184,769	22.7%	\$1,472,017	\$2,294,421	55.9%	\$3,180,667	\$4,477,480	40.8%
September	\$50,391,507	\$46,017,116	-8.7%	\$34,545,891	\$41,174,800	19.2%	\$2,321,929	\$3,219,032	38.6%
October	\$57,405,362	\$57,397,358	-0.0%	\$2,966,061	\$2,581,499	-13.0%	\$2,811,288	\$2,464,585	-12.3%
November	\$53,968,969	\$66,480,364	23.2%	\$1,421,371	\$1,529,931	7.6%	\$2,695,449	\$3,974,524	47.5%
December	\$60,024,376	\$54,385,096	-9.4%	\$14,132,817	\$21,217,198	50.1%	\$1,778,718	\$2,639,271	48.4%
January	\$61,981,075	\$63,816,906	3.0%	\$49,913,617	\$77,678,239	55.6%	\$1,134,708	\$1,964,027	73.1%
February	\$38,464,665		<u>+</u>	\$2,656,143			\$2,145,476		
March	\$69,980,607			\$1,809,124			\$8,238,416		
April	\$44,908,125			\$27,804,150		manne for formerine through an inclusion	\$35,500,692		
May	\$60,620,299			\$1,704,350			\$76,132,073		
June	\$52,194,674			\$32,948,871			\$10,575,747	,	
ear-To-Date									
Vithholding				Estimated Pay	ments		Final Payments		
	1998	1999	·· <b>·</b> ′99/98	1998	1999	99/98	1998	1000	00/00
		1000	33/30	1330	1999	33/30	1990	1999	99/98
uly	\$56,297,274	\$59,340,551	5.4%	\$3,004,545	\$2,125,362	-29.3%	\$2,809,962	\$3,505,428	24.8%
August	\$108,602,320	\$123,525,320	13.7%	\$4,476,562	\$4,419,783	-1.3%	\$5,990,629	\$7,982,908	33.3%
September	\$158,993,827	\$169,542,436	6.6%	\$39,022,453	\$45,594,583	16.8%	\$8,312,558	\$11,201,940	34.8%
October	\$216,399,189	\$226,939,794	4.9%	\$41,988,514	\$48,176,082	14.7%	\$11,123,846	\$13,666,525	22.9%
November	\$270,368,158	\$293,420,158	8.5%	\$43,409,885	\$49,706,013	14.5%	\$13,819,295	\$17,641,049	27.7%
December	\$330,392,534	\$347,805,254	5.3%	\$57,542,702	\$70,923,211	23.3%	\$15,598,013	\$20,280,320	30.0%
January	\$392,373,609	\$411,622,160	4.9%	\$107,456,319	\$148,601,450	38.3%	\$16,732,721	\$22,244,347	32.9%
February	\$430,838,274			\$110,112,462			\$18,878,197		•
March	\$500,818,881			\$111,921,586	ļ		\$27,116,613		
pril	\$545,727,006			\$139,725,736	<del>            </del>		\$62,617,305		
	\$606,347,305	1		\$141,430,086			\$138,749,378	İ	
May June	\$658,541,979			\$174,378,957	1 '		\$149,325,125	1	



			•					
Malas Baw	Comilos	T	<u> </u>	T	Τ			
	enue Services		t'		1			
Maiviauai ii	ncome Tax Refu	Inas	t'	<u> </u>				
	FY'99 Actual	FY'99 Budget	'99 Actual	FY'98 Actual	'99 Actual			
	1133 70000	1133 2223	vs. Budget	110070000	vs. '98 Actual			
	<b></b> '	<del> </del>	vo. Dauge.	<b> </b>	13. 00 7000.		•	
July	\$5,680,209	\$2,965,817	\$2,714,392	\$2,811,202	\$2,869,007			
August	\$1,622,240	\$1,996,062	(\$373,822)		(\$269,762)			
Septembe	\$822,488	\$1,518,153	(\$695,665)		(\$616,520)			
October	\$3,045,105	\$1,585,360	\$1,459,745	\$1,502,711	\$1,542,394			
November	\$2,190,163	\$815,554	\$1,374,609	\$773,037	\$1,417,126			
December	\$1,240,202	\$1,337,107	(\$96,905)		(\$27,198)			
January	\$3,206,648	\$793,469	\$2,413,179	\$752,103	\$2,454,545			
February		\$33,210,259		\$6,491,409				
March		\$54,029,609		\$33,858,246		Q <sub>ii</sub>		
April		\$16,915,308		\$41,333,315		**		
May		\$15,047,083		\$11,595,432				
June		\$10,033,384		\$17,333,380				
Total		\$140,247,165		\$121,049,245				
				,				
Year-To-Da	ite			,				
	<u> </u>	<u> </u>						
	FY'99 Actual	FY'99 Budget	FY'98 Actual	'99 Actual	'99 Actual			
	<u> </u>	. 1	<b> </b>	vs. Budget	vs. '98 Actual			
	4	40.000.017	20 244 000	40.744.000	40.000.007			
July	\$5,680,209	\$2,965,817	\$2,811,202	\$2,714,392	\$2,869,007			
August	\$7,302,449	\$4,961,879	\$4,703,204	\$2,340,570	\$2,599,245			
Septembe	\$8,124,937	\$6,480,032	\$6,142,212	\$1,644,905	\$1,982,725			
October	\$11,170,042	\$8,065,392	\$7,644,923	\$3,104,650	\$3,525,119			
November	\$13,360,206		\$8,417,960	\$4,479,260	\$4,942,246			
December	\$14,600,408	\$10,218,053	\$9,685,360	\$4,382,355	\$4,915,048			
January	\$17,807,056		\$10,437,463	\$6,795,534	\$7,369,593			
February March		\$44,221,781 \$98,251,390	\$16,928,871 \$50,787,118					
March			\$50,787,118		· · · · · · · · · · · · · · · · · · ·			
April		\$115,166,698	\$92,120,432					
May June		\$130,213,781 \$140,247,165	\$103,715,864 \$121,049,245					

### Individual Income Tax: Baseline Forecast FY99 - FY03

FY98	FY99	Blennium	FY00	FY01	Biennium	FY02	FY03	Blennlum
\$907,981,058	\$917,252,054	\$1,825,233,112	\$959,023,012	\$1,010,282,056	\$1,969,305,068	\$1,066,330,858	\$1,124,374,744	\$2,190,705,602
•	.1.0%		4.6%	5.3%	7.9%	5.5%	5.4%	11.2%
\$0	\$39,204,728	\$39,204,728	\$20,021,169	\$38,163,001	<b>\$</b> 58,184,170	\$56,359,724	\$74,952,317	\$131,312,040
\$0 \$0	(\$5,272) \$39,210,000	(\$5,272) \$39,210,000	\$61,169 \$19,960,000	\$15,263,001 \$22,900,000	\$15,324,170 \$42,860,000	\$31,239,724 \$25,120,000	\$47,452,317 \$27,500,000	\$78,692,040 \$52,620,000
<b>\$</b> 0	\$0	\$0	(\$4,990,000)	(\$11,060,000)	(\$16,050,000)	(\$15,300,000)	(\$18,800,000)	(\$34,100,000)
\$0	\$39,204,728	\$39,204,728	\$15,031,169	\$27,103,001	\$42,134,170	\$41,059,724	<b>\$</b> 56,152,317	\$97,212,040
\$907,981,058	\$956,456,782	\$1,864,437,840	\$974,054,181	\$1,037,385,057	\$2,011,439,238	\$1,107,390,582	\$1,180,527,061	\$2,287,917,642
	5.3%		1.8%	6.5%	7.9%	6.7%	6.6%	13.7%
	\$907,981,058 \$0 \$0 \$0 \$0	\$907,981,058 \$917,252,054 .1.0% \$0 \$39,204,728 \$0 (\$5,272) \$0 \$39,210,000 \$0 \$0 \$0 \$0 \$0 \$39,204,728 \$907,981,058 \$956,456,782	\$907,981,058 \$917,252,054 \$1,825,233,112 1.0%  \$0 \$39,204,728 \$39,204,728 \$0 (\$5,272) (\$5,272) \$0 \$39,210,000 \$39,210,000  \$0 \$0 \$0  \$0 \$0 \$0  \$0 \$39,204,728 \$39,204,728 \$907,981,058 \$956,456,782 \$1,864,437,840	\$907,981,058 \$917,252,054 \$1,825,233,112 \$959,023,012 1.0% 4.6%  \$0 \$39,204,728 \$39,204,728 \$20,021,169 \$0 (\$5,272) (\$5,272) \$61,169 \$0 \$39,210,000 \$39,210,000 \$19,960,000  \$0 \$0 \$0 (\$4,990,000)  \$0 \$39,204,728 \$39,204,728 \$15,031,169 \$907,981,058 \$956,456,782 \$1,864,437,840 \$974,054,181	\$907,981,058 \$917,252,054 \$1,825,233,112 \$959,023,012 \$1,010,282,056	\$907,981,058 \$917,252,054 \$1,825,233,112 \$959,023,012 \$1,010,282,056 \$1,969,305,068	\$907,981,058 \$917,252,054 \$1,825,233,112 \$959,023,012 \$1,010,282,056 \$1,969,305,068 \$1,066,330,858	\$907,981,058 \$917,252,054 \$1,825,233,112

<sup>1/</sup> December, 1998 forecast with FY98 actual. The FY98 figure includes revenues transferred into the Tax Relief Fund for Maine Residents.

<sup>2/</sup> Technical adjustments refer to all changes in the forecast that are not related to changes from new economic assumptions. Examples of technical changes may be new data, model updates and changes, and court cases that affect revenues.

<sup>3/</sup> Changes to baseline forecast because of new Individual Income tax model.

<sup>4/</sup> Makes adjustments for new collections data since last forecast.

<sup>5/</sup> This line shows the incremental change in baseline revenues as a result of the new economic forecast released by the Consensus Economic Forecasting Committee on January 28, 1999.

# **Preliminary**

Base-To-Base Comparison FY98 and FY99 (Revenue Forecasting Committee Meeting of Feb. 8,1999)

	Actual	Base	Base	Budgeted	Base	Base	Base to
Revenue Source	FY98	<u>Adjustment</u>	<u>FY98</u>	FY99	<u>Adjustment</u>	FY99	<b>Base Growth</b>
Sales and Use Tax	833,755,683	(32,100,000)	801,655,683	802,809,419	43,149,784	845,959,203	5.5%
Individual Income Tax	770,735,656	137,245,402	907,981,058	956,456,782	26,377,449	982,834,231	8.2%
Corporate Income Tax	107,375,485	(6,916,731)	100,458,754	102,051,673	(1,560,725)	100,490,948	0.0%
Cigarette and Tobacco Tax	45,524,322	41,957,702	87,482,024	77,388,171	3,500,000	80,888,171	-7.5%
Public Utilities Tax	29,334,894	0	29,334,894	28,700,000	0	28,700,000	-2.2%
Insurance Companies Tax	39,153,287	0	39,153,287	37,222,000	0	37,222,000	-4.9%
Inheritance and Estate Tax	34,335,598	(18,000,000)	16,335,598	30,403,545	(11,000,000)	19,403,545	18.8%
Property Tax - Unorganized Territories	8,725,314	(787,340)	7,937,974	9,695,799	0	9,695,799	22.1%
Income from Investments	12,145,209	. 0	12,145,209	15,000,000	0	15,000,000	23.5%
Transfer to Municipal Revenue Sharing	(94,304,724)	1,989,853	(92,314,871)	(93,743,093)	(3,466,292)	(97,209,385)	5.3%
Transfer from Liquor	20,546,162	0	20,546,162	20,530,129	300,000	20,830,129	1.4%
Transfer from Lottery	40,742,121	0	40,742,121	41,112,981	0	41,112,981	0.9%
Other Revenues	126,545,599	(2,500,000)	124,045,599	119,822,681	2,000,000	121,822,681	-1.8%
Transfer to Sales Tax Reserve	0	0	0	(23,218,014)	23,218,014	0	0.0%
Total General Fund	1,974,614,606	120,888,886	2,095,503,492	2,124,232,073	82,518,230	2,206,750,303	5.3%

8% growth target = **2,263,143,772** Variance with Target (56,393,468)

08-Feb-99

### Base-To-Base Comparison FY98 and FY99 (Growth Needed to Trigger Sales Tax Reduction)

	Actual	Base	Base	Budgeted	Base	Base	Base to		
Revenue Source	FY98	<u>Adjustment</u>	FY98	FY99	<u>Adjustment</u>	FY99	<b>Base Growth</b>		
Sales and Use Tax	833,755,683	(32,100,000)	801,655,683	817,809,419	43,149,784	860,959,203	7.4%		
Individual Income Tax	770,735,656	137,245,402	907,981,058	993,456,782	26,377,449	1,019,834,231	12.3%		
Corporate Income Tax	107,375,485	(6,916,731)	100,458,754	104,051,673	(1,560,725)	102,490,948	2.0%		
Cigarette and Tobacco Tax	45,524,322	41,957,702	87,482,024	77,388,171	3,500,000	80,888,171	-7.5%		
Public Utilities Tax	29,334,894	0	29,334,894	28,700,000	0	28,700,000	-2.2%		
Insurance Companies Tax	39,153,287	0	39,153,287	37,222,000	0	37,222,000	-4.9%		
Inheritance and Estate Tax	34,335,598	(18,000,000)	16,335,598	32,403,545	(11,000,000)	21,403,545	31.0%		
Property Tax - Unorganized Territories	8,725,314	(787,340)	7,937,974	9,695,799	0	9,695,799	22.1%		
Income from Investments	12,145,209	0	12,145,209	15,000,000	0	15,000,000	23.5%		
Transfer to Municipal Revenue Sharing	(94,304,724)	1,989,853	(92,314,871)	(93,743,093)	(3,466,292)	(97,209,385)	5.3%		
Transfer from Liquor	20,546,162	0	20,546,162	20,530,129	300,000	20,830,129	1.4%		
Transfer from Lottery	40,742,121	0	40,742,121	41,112,981	0	41,112,981	0.9%		
Other Revenues	126,545,599	(2,500,000)	124,045,599	119,822,681	2,000,000	121,822,681	-1.8%		
Transfer to Sales Tax Reserve	0	0	0	(23,218,014)	23,218,014	0	0.0%		
Total General Fund	1,974,614,606	120,888,886	2,095,503,492	2,180,232,073	82,518,230	2,262,750,303	8.0%		
		8% growth target =	2,263,143,772	Variance with Target		(393,468)			

08-Feb-99

<sup>3</sup>

# Appendix B.

Materials from May 11, 1999

Reprojection

. A<sup>TI</sup>

# y 11, 1999 Reprojections

## Revenue Forecasting Committee Revenue Projections for FY 1998-99, FY 1999-2000 and FY2000-2001

### General Fund

Source	FY98 Actual	FY99 Budget	% Chg.	Recom. Chg.	FY99 Reproject	% Chg.	FY00 Budget	% Chg.	Recom. Chg.	FY00 Reproject	% Chg.	FY01 Budget	% Chg.	Recom. Chg.	FY01 Reproject	% Chg.	Į
Sales and Use Tax	\$833,755,683	\$802,186,437	-3.8%	\$0	\$802,186,437	-3.8%	\$815,046,941	1.6%	\$0	\$815,046,941	1.6%	\$847,592,444	4.0%	\$0	\$847,592,444	4.0%	
Individual Income Tax /1	\$907,981,058	\$962,926,561	6.1%	\$0	\$962,926,561	6.1%	\$980,553,917	1.8%	\$0	\$980,553,917	1.8%	\$1,044,436,715	6.5%	\$0	\$1,044,436,715	6.5%	
Corporate Income Tax	\$107,375,486	\$102,051,673	-5.0%	\$30,000,000	\$132,051,673	23.0%	\$103,401,216	1.3%	\$30,000,000	\$133,401,216	1.0%	\$106,123,639	2.6%	\$0	\$106,123,639	-20.4%	
Cigarette and Tobacco Tax /2	\$45,524,322	\$77,388,171	70.0%	\$0	\$77,388,171	70.0%	\$75,569,552	-2.3%	\$0	\$75,569,552	-2.3%	\$74,793,880	-1.0%	\$0	\$74,793,880	-1.0%	
Public Utilities Tax	\$29,334,894	\$28,700,000	-2.2%	\$0	\$28,700,000	-2.2%	\$29,125,000	1.5%	\$0	\$29,125,000	1.5%	\$29,400,000	0.9%	\$0	\$29,400,000	0.9%	
Insurance Companies Tax	\$39,153,287	\$37,222,000	-4.9%	. \$0	\$37,222,000	-4.9%	\$36,864,080	-1.0%	\$0	\$36,864,080	-1.0%	\$36,499,839	-1.0%	\$0	\$36,499,839	-1.0%	
Estate Tax	\$34,335,598	\$30,403,545	-11.5%	\$0	\$30,403,545	-11.5%	\$19,985,651	-34.3%	\$0	\$19,985,651	-34.3%	\$20,585,221	3.0%	\$0	\$20,585,221	3.0%	
Property Tax - Unorg. Territory	\$8,725,314	\$9,695,799	11.1%	\$0	\$9,695,799	11.1%	\$7,998,205	-17.5%	\$0	\$7,998,205	-17.5%	\$8,745,365	9.3%	\$0	\$8,745,365	9.3%	
Income from Investments	\$12,145,209	\$15,000,000	23.5%	\$0	\$15,000,000	23.5%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	
Transfer to Municipal Rev. Sharin	(\$94,304,724)	(\$94,073,052)	-0.2%	(\$1,530,000)	(\$95,603,052)	1.4%	(\$96,849,106)	3.0%	(\$1,530,000)	(\$98,379,106)	2.9%	(\$101,905,793)	5.2%	\$0	(\$101,905,793)	3.6%	
Transfer from Liquor Commission	\$20,546,162	\$20,530,129	-0.1%	\$0	\$20,530,129	-0.1%	\$20,149,531	-1.9%	\$0	\$20,149,531	-1.9%	\$20,378,439	1.1%	\$0	\$20,378,439	1.1%	
Transfer from Lottery Commissio	\$40,742,121	\$41,112,981	0.9%	\$0	\$41,112,981	0.9%	\$37,801,819	-8.1%	\$0	\$37,801,819	-8.1%	\$37,975,384	0.5%	\$0	\$37,975,384	0.5%	
Other Revenues	\$126,545,599	\$119,547,681	-5.5%	\$0	\$119,547,681	-5.5%	\$115,283,557	-3.6%	\$0	\$115,283,557	-3.6%	\$116,368,317	0.9%	\$0	\$116,368,317	0.9%	
Total Collected	\$2,111,860,009	\$2,152,691,925	1.9%	\$28,470,000	\$2,181,161,925	3.3%	\$2,159,930,363	0.3%	\$28,470,000	\$2,188,400,363	0.3%	\$2,255,993,450	4.4%	\$0	\$2,255,993,450	3.1%	
Transfer to RDF & Reserve	\$0	(\$22,595,032)		\$0	(\$22,595,032)	,	\$0	-100.0%	\$0	\$0	-100.0%	\$0	0.0%	\$0	\$0	0.0%	
Total Revenue Available	\$2,111,860,009	\$2,130,096,893	0.9%	\$28,470,000	\$2,158,566,893	2.2%	\$2,159,930,363	1.4%	\$28,470,000	\$2,188,400,363	1.4%	\$2,255,993,450	4.4%	\$0	\$2,255,993,450	3.1%	

1/ Includes in FY98 actual \$137,245,402 transferred to the Tax Relief Fund for Maine Residents.

2/ \$28,845,919 credited to the Tobacco Tax Relief Fund in FY98.

Source	FY02 Budget	% Chg.	Recom. Chg.	FY02 Reproject	% Chg.	FY03 Budget	% Chg.	Recom. Chg.	FY03 Reproject	% Chg.
Sales and Use Tax	\$881,424,993	4.0%	\$0	\$881,424,993	4.0%	\$916,652,441	4.0%	\$0	\$916,652,441	4.0%
Individual Income Tax /1	\$1,114,848,721	6.7%	\$0	\$1,114,848,721	6.7%	\$1,188,646,551	6.6%	\$0	\$1,188,646,551	6.6%
Corporate Income Tax	\$107,445,675	1.2%	\$0	\$107,445,675	1.2%	\$111,656,773	3.9%	\$0	\$111,656,773	3.9%
Cigarette and Tobacco Tax /2	\$74,004,878	-1.1%	\$0	\$74,004,878	-1.1%	\$74,694,033	0.9%	\$0	\$74,694,033	0.9%
Public Utilities Tax	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%
Insurance Companies Tax	\$36,139,241	-1.0%	\$0	\$36,139,241	-1.0%	\$35,782,248	-1.0%	\$0	\$35,782,248	-1.0%
Estate Tax	\$21,202,778	3.0%	\$0	\$21,202,778	3.0%	\$21,838,861	3.0%	\$0	\$21,838,861	3.0%
Property Tax - Unorg. Territory	\$8,365,539	-4.3%	\$0	\$8,365,539	-4.3%	\$8,571,072	2.5%	\$0	\$8,571,072	2.5%
Income from Investments	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$107,289,689)	5.3%	\$0	(\$107,289,689)	5.3%	(\$113,064,744)	5.4%	\$0	(\$113,064,744)	5.4%
Transfer from Liquor Commission	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%
Transfer from Lottery Commission	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%
Other Revenues	\$117,404,288	0.9%	\$0	\$117,404,288	0.9%	\$118,429,392	0.9%	\$0	\$118,429,392	0.9%
Total Collected	\$2,356,300,247	4.4%	\$0	\$2,356,300,247	4.4%	\$2,465,960,450	4.7%	\$0	\$2,465,960,450	4.7%



ANGUS S. KING, JR. GOVERNOR

# STATE OF MAINE MAINE REVENUE SERVICES

(FORMERLY BUREAU OF TAXATION)
24 STATE HOUSE STATION
AUGUSTA, MAINE
04333-0024

JANET E. WALDRON
COMMISSIONER OF
ADMINISTRATIVE & FINANCIAL SERVICES

ANTHONY J. NEVES EXECUTIVE DIRECTOR

May 10, 1999

Memorandum For: Revenue Forecasting Committee

From: Michael J. Allen

Jerry Stanhope Ls

Subject: Materials for May 11, 1999 Meeting

Attached are the materials that we will be presenting during tomorrow's meeting. The corporate income tax is the only General Fund revenue line that we recommend the committee adjust at this time. Preliminary April revenue figures show <u>no</u> "April Surprise" for this fiscal year; through the first 10 months of FY99, General Fund revenues are over budget by less than 2 percent.

The first sheet recommends an upward adjustment to the corporate income tax line to account for the recent sale of electric generation assets in the State. Based on public statements by the seller of these generation assets, we estimate that \$30 million of corporate income tax revenue will be received in June (FY99), and \$15 million in both September and December of this calendar year (FY00). We understand that there are other sales that are about to be finalized. Given that these sales have not yet been completed, but have a high probability of being consummated, we recommend an additional upward adjustment to corporate revenue of \$5 million in FY00.

April's individual income tax revenue was on budget, indicating no surge in final payments beyond what was forecasted. Through the first 10 months of FY99, individual income tax is over budget by less than 2 percent. Final payments and refunds, revenue sources that reflect 1998 activity, are both within a few percent of budget through April. All of the income tax surplus is attributable to withholding. At this time, we believe a significant portion of this withholding surplus is a result of timing surrounding the combined quarterly filing of withholding and unemployment insurance revenues.

The second attached sheet is a <u>preliminary</u> base-to-base analysis of FY98 and FY99 revenues. The analysis is based on the recommended revenues presented on the first sheet of the handout. Although Maine Revenue Service has discussed this analysis with the Budget Office, the adjustments made to get to a base-to-base comparison and assumptions made about one-time gains and losses <u>do not</u> necessarily represent the opinion of the Budget Officer for purposes of 36 MRSA, Section 1811, Paragraph 3. We present this analysis merely as an additional piece of information for the committee as it deliberates over General Fund revenues.



If there is additional information the committee needs, please feel free to contact us prior to the meeting and we will do all we can to make sure it is available for the meeting.

cc: Commissioner Waldron Julie Jones Galen Rose

Phone: (207) 287-3301 (207) 287-4477 (TDD) Fax: (207) 287-6627 e-mail: maine.revenue@state.me.us

# Appendix C..

Consensus Economic Forecasting

Commission Summary



#### MAINE STATE LEGISLATURE

#### OFFICE OF FISCAL AND PROGRAM REVIEW

5 STATE HOUSE STATION AUGUSTA, MAINE 04333-0005

Telephone: (207) 287-1635

January 29, 1999

FAX: (207) 287-6469

TO:

Members, Legislative Council

Members, Joint Standing Committee on Appropriations & Financial Affairs

Members, Joint Standing Committee on Taxation Members, Joint Standing Committee on Transportation

FROM:

Jim Clair, Director

RE:

Summary of the 1/28/99 Consensus Economic Forecasting Commission

Meeting

The Consensus Economic Forecasting Commission (CEFC) met yesterday morning. Attachment A is a summary of their discussions, findings and recommendations. It was put together by Grant Pennoyer of this office who attended the meeting.

The most important issue during the meeting, from our perspective, was the downsizing of the projected, nominal growth rates in Maine Total Personal Income. As you'll see on Attachment A, each calendar year has been decreased, some by a significant amount. At the same time their Wage and Salary Employment growth rates were increased in calendar years 1998 through 2000. It is important to point out that the CEFC members struggled with their recommendations, given the incongruity between the forecasts they were interpreting versus some of the actual revenue data available. Attachment B provides a historical look at the CEFC's forecasts over the years.

As you will recall, the next meeting of the Revenue Forecasting Committee is scheduled for Monday, February 8, 1999. The recommendations of the CEFC have the *potential* to change the FY 99, FY 00 and FY 01 revenue forecasts adopted by the Revenue Forecasting Committee, upon which the Governor's budget proposals are based. Grant and I, as well as other members of the Revenue Forecasting Committee, will be looking to better understand the apparent disconnect between the new personal income forecast and the actual tax revenue data the State is collecting.

Please call or stop by if you have any questions or need additional information.

#### attachments

cc: Members, Revenue Forecasting Committee Sally Tubbesing OFPR staff

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OFPR 1/28/99 (updated) g:\ofpr\rfc\cefc\forecast.xls

### Consensus Economic Forecasting Commission Recommendations - September 1998 vs. January 1999

Calendar Years	1998	1999	2000	2001	2002	2003
<b>W&amp;S Employment (Annual Percentage C</b>	hange)	N33	30711			
Consensus 9/98	, 1.6	1.0	1.0	1.1	1.2	1.2
Consensus 1/99	2.0	1.5	1.3	1.1	1.2	1.2
Personal Income (Annual Percentage Cha	ange)					
Consensus 9/98	5.5	5.2	5.4	5.4	5.4	5.4
Consensus 1/99	5.0	5.0	5.1	5.1	5.2	5.2
CPI (Annual Percentage Change)						
Consensus 9/98	1.7	2.8	2.8	3.0	3.0	2.9
Consensus 1/99	1.7	2.8	2.8	3.0	3.0	2.9

#### Other Notes/Highlights:

- Commission revisited the issues about which they were concerned last fall; economy has survived these issues/concerns well.
- · Commission discussed DRI January Forecast; noting its improved outlook with still some risk.
- Commission members disagreed with the possibility of a Fed interest rate cut, which the DRI forecast included, but DRI has been backing away from that position since.
- Maine Economy appears to be producing numbers as strong as the late 1980's; however, Maine is no longer a "bubble economy", 1989 too reliant on construction, retail & BIW. Mix is better now. (Colgan)
- Commission noted strong employment growth, unemployment rates down everywhere in Maine except Cumberland and York counties.
- Construction contract awards way up.
- Commission spent most of the meeting discussing Personal Income growth rates; data all seem to indicate a downward revision, however revenue trends (Allen) are still showing greater than expected growth indicating a significant personal income and revenue disconnect
- Examples sited by M. Allen include: circuitbreaker surplus indicating more income to property tax, fewer eligible; retail sales above forecasts and estimated inc. tax payments are up by 70% from last January, even after removing approx. \$15 m. associated with 3 taxpayers estimated payments up by 40%.
- · Summary at end of meeting:
  - risk of national recession down, but still a positive risk
  - recognize that employment forecast is low
- personal income quandry; Maine's personal income growth appears to be tracking the national trend
   data does not support current forecast for personal income; not as much growth
  - Revenue Forecasting Committee will have to deal with the personal income-revenue disconnect.
- . Commission discussed appointment of the fifth member.

OFPR 1/28/99 (updated) g:\ofpr\rfc\cefc\forecast.xls

### CONSENSUS ECONOMIC FORECASTING COMMISSION FINDINGS

#### (Percent Change)

												,													
			CY1998	3				CY1999	)				CY2000	,	1			CY2001			CYZ	2002	CY2	2003	ĺ
	11/95	9/96	12/97	9/98	1/99	11/95	9/96	12/97	9/98	1/99	11/95	9/96	12/97	9/98	1/99	11/95	9/96	12/97	9/98	1/99	9/98	1/99	9/98	1/99	i
	F'cast	<u>Update</u>	<u>Update</u>	Update	Update	F'cast	<b>Update</b>	Update	<u>Update</u>	Update	F'cast	Update	Update	Update	Update	F'cast	<u>Update</u>	Update	Update	Update	F'cast	Update	F'cast	Update	ĺ
																				:				ı	l
Maine Wage &																				•					ĺ
Salary Employment	1.3	1.0	1.0	1.6	2.0		1.2	1.0	1.0	1.5		1.0	1.2	1.0	1,3		1.0	1.2	1.1	1.1	1.2	1.2	1.2	1.2	
										4														1	ĺ
Maine Total Personal																									ĺ
Income (nominal)	5.0	5.0	5.5	5.5	5.0		5.0	5.3	5.2	5.0		5.0	5.3	5.4	5.1		5.0	5.3	5.4	5.1	5.4	5.2	5.4	5.2	
					<i>a</i> 2																_				ĺ
Consumer Price															* 'S										
Index		3.0	2.9	1.7	. 1.7		3.0	3.0	2.8	2.8		3.0	3.0	2.8	2.8		3.0	3.0	3.0	3.0	3.0	3.0	2.9	3.0	l

Sources: • Report of the Maine State Revenue Forecasting Committee (November 1995);

- Preliminary Data from the Consensus Economic Forecasting Committee (September 1996);
- Report of the Maine State Revenue Forecasting Committee (December 1997);
- Report of the Maine State Revenue Forecasting Committee (December 1998); and
- Preliminary Data from the Consensus Economic Forecasting Committee (January 1999).

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# Revenue Forecasting Committee Revenue Projections for FY 1998-99, FY 1999-2000 and FY2000-2001

#### General Fund

Source	FY98 Actual	FY99 Budget	% Chg.	Recom. Chg.	FY99 Reproject	% Chg.	FY00 Budget	% Chg.	Recom. Chg.	FY00 Reproject	% Chg.	FY01 Budget	% Chg.	Recom. Chg.	FY01 Reproject	% Chg.
Sales and Use Tax	\$833,755,683	\$802,186,437	-3.8%	\$0	\$802,186,437	-3.8%	\$815,046,941	1.6%	\$0	\$815,046,941	1.6%	\$847,592,444	4.0%	\$0	\$847,592,444	4.0%
Individual Income Tax /1	\$907,981,058	\$962,926,561	6.1%	\$0	\$962,926,561	6.1%	\$980,553,917	1.8%	\$0	\$980,553,917	1.8%	\$1,044,436,715	6.5%	\$0	\$1,044,436,715	6.5%
Corporate Income Tax	\$107,375,486	\$102,051,673	-5.0%	\$30,000,000	\$132,051,673	23.0%	\$103,401,216	1.3%	\$35,000,000	\$138,401,216	4.8%	\$106,123,639	2.6%	\$0	\$106,123,639	-23.3%
Cigarette and Tobacco Tax /2	\$45,524,322	\$77,388,171	70.0%	\$0	\$77,388,171	70.0%	\$75,569,552	-2.3%	\$0	\$75,569,552	-2.3%	\$74,793,880	-1.0%	\$0	\$74,793,880	-1.0%
Public Utilities Tax	\$29,334,894	\$28,700,000	-2.2%	\$0	\$28,700,000	-2.2%	\$29,125,000	1.5%	\$0	\$29,125,000	1.5%	\$29,400,000	0.9%	\$0	\$29,400,000	0.9%
Insurance Companies Tax	\$39,153,287	\$37,222,000	-4.9%	\$0	\$37,222,000	-4.9%	\$36,864,080	-1.0%	\$0	\$36,864,080	-1.0%	\$36,499,839	-1.0%	\$0	\$36,499,839	-1.0%
Estate Tax	\$34,335,598	\$30,403,545	-11.5%	\$0	\$30,403,545	-11.5%	\$19,985,651	-34.3%	\$0	\$19,985,651	-34.3%	\$20,585,221	3.0%	\$0	\$20,585,221	3.0%
Property Tax - Unorg. Territory	\$8,725,314	\$9,695,799	11.1%	\$0	\$9,695,799	11.1%	\$7,998,205	-17.5%	\$0	\$7,998,205	-17.5%	\$8,745,365	9.3%	\$0	\$8,745,365	9.3%
Income from Investments	\$12,145,209	\$15,000,000	23.5%	\$0	\$15,000,000	23.5%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$94,304,724)	(\$94,073,052)	-0.2%	(\$1,530,000)	(\$95,603,052)	1.4%	(\$96,849,106)	3.0%	(\$1,785,000)	(\$98,634,106)	3.2%	(\$101,905,793)	5.2%	\$-0	(\$101,905,793)	3.3%
Transfer from Liquor Commission	\$20,546,162	\$20,530,129	-0.1%	\$0	\$20,530,129	-0.1%	\$20,149,531	-1.9%	\$0	\$20,149,531	-1.9%	\$20,378,439	1.1%	\$0	\$20,378,439	1.1%
Transfer from Lottery Commission	\$40,742,121	\$41,112,981	0.9%	\$0	\$41,112,981	0.9%	\$37,801,819	-8.1%	\$0	\$37,801,819	-8.1%	\$37,975,384	0.5%	\$0	\$37,975,384	0.5%
Other Revenues	\$126,545,599	\$119,547,681	-5.5%	\$0	\$119,547,681	-5.5%	\$115,283,557	-3.6%	\$0	\$115,283,557	-3.6%	\$116,368,317	0.9%	\$0	\$116,368,317	0.9%
Total Collected	\$2,111,860,009	\$2,152,691,925	1.9%	\$28,470,000	\$2,181,161,925	3.3%	\$2,159,930,363	0.3%	\$33,215,000	\$2,193,145,363	0.5%	\$2,255,993,450	4.4%	\$0	\$2,255,993,450	2.9%
Transfer to RDF & Reserve	\$0	(\$22,595,032)		\$0	(\$22,595,032)		\$0	-100.0%	\$0	\$0	-100.0%	\$0	0.0%	\$0	\$0	0.0%
Total Revenue Available	\$2,111,860,009	\$2,130,096,893	0.9%(	\$28,470,000	\$2,158,566,893	2.2%	\$2,159,930,363	1.4%(	\$33,215,000	\$2,193,145,363	1.6%	\$2,255,993,450	4.4%	\$0	\$2,255,993,450	2.9%

<sup>1/</sup> Includes in FY98 actual \$137,245,402 transferred to the Tax Relief Fund for Maine Residents.

<sup>2/\$28,845,919</sup> credited to the Tobacco Tax Relief Fund in FY98.

Source	FY02 Budget	% Chg.	Recom. Chg.	FY02 Reproject	% Chg.	FY03 Budget	% Chg.	Recom. Chg.	FY03 Reproject	% Chg.
Sales and Use Tax	\$881,424,993	4.0%	\$0	\$881,424,993	4.0%	\$916,652,441	4.0%	\$0	\$916,652,441	4.0%
Individual Income Tax /1	\$1,114,848,721	6.7%	\$0	\$1,114,848,721	6.7%	\$1,188,646,551	6.6%	\$0	\$1,188,646,551	6.6%
Corporate Income Tax	\$107,445,675	1.2%	\$0	\$107,445,675	1.2%	\$111,656,773	3.9%	\$0	\$111,656,773	3.9%
Cigarette and Tobacco Tax /2	\$74,004,878	-1.1%	\$0	\$74,004,878	-1.1%	\$74,694,033	0.9%	\$0	\$74,694,033	0.9%
Public Utilities Tax	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%	\$29,400,000	0.0%	\$0	\$29,400,000	0.0%
Insurance Companies Tax	\$36,139,241	-1.0%	\$0	\$36,139,241	-1.0%	\$35,782,248	-1.0%	. \$0	\$35,782,248	-1.0%
Estate Tax	\$21,202,778	3.0%	\$0	\$21,202,778	3.0%	\$21,838,861	3.0%	\$0	\$21,838,861	3.0%
Property Tax - Unorg. Territory	\$8,365,539	-4.3%	\$0	\$8,365,539	-4:3%	\$8,571,072	2.5%	\$0	\$8,571,072	2.5%
Income from Investments	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%	\$15,000,000	0.0%	\$0	\$15,000,000	0.0%
Transfer to Municipal Rev. Sharing	(\$107,289,689)	5.3%	\$-0	(\$107,289,689)	5.3%	(\$113,064,744)	5.4%	\$-0	(\$113,064,744)	) 5.4%
Transfer from Liquor Commission	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%	\$20,378,439	0.0%	\$0	\$20,378,439	0.0%
Transfer from Lottery Commission	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%	\$37,975,384	0.0%	\$0	\$37,975,384	0.0%
Other Revenues	\$117,404,288	0.9%	\$0	\$117,404,288	0.9%	\$118,429,392	0.9%	\$0	\$118,429,392	0.9%
Total Collected	\$2,356,300,247	4.4%	\$0	\$2,356,300,247	4.4%	\$2,465,960,450	4.7%	\$0	\$2,465,960,450	4.7%

# **Preliminary**

Base-To-Base Comparison FY98 and FY99 (Revenue Forecasting Committee Meeting of May 11,1999)

	Actual	Base	Base	Budgeted	Base	Base	Base to
Revenue Source	<u>FY98</u>	<u>Adjustment</u>	FY98	FY99	<u>Adjustment</u>	FY99	Base Growth
Sales and Use Tax	833,755,683	(32,100,000)	801,655,683	802,186,437	45,033,784	847,220,221	5.7%
Individual Income Tax	770,735,656	137,245,402	907,981,058	962,926,561	24,267,199	987,193,760	8.7%
Corporate Income Tax	107,375,485	(6,916,731)	100,458,754	132,051,673	(31,560,725)	100,490,948	0.0%
Cigarette and Tobacco Tax	45,524,322	38,457,702	83,982,024	77,388,171	0	77,388,171	<b>-</b> 7.9%
Public Utilities Tax	29,334,894	0	29,334,894	28,700,000	0	28,700,000	-2.2%
Insurance Companies Tax	39,153,287	0	39, 153, 287	37,222,000	0	37,222,000	-4.9%
Inheritance and Estate Tax	34,335,598	(18,000,000)	16,335,598	30,403,545	(11,000,000)	19,403,545	18.8%
Property Tax - Unorganized Territories	8,725,314	0	8,725,314	9,695,799	(112,300)	9,583,499	9.8%
Income from Investments	12,145,209	0	12,145,209	15,000,000	0	15,000,000	23.5%
Transfer to Municipal Revenue Sharing	(94,304,724)	(5,009,662)	(99,314,386)	(95,603,052)	(1,924,753)	(97,527,805)	-1.8%
Transfer from Liquor	20,546,162	0	20,546,162	20,530,129	0	20,530,129	-0.1%
Transfer from Lottery	40,742,121	/ 0	40,742,121	41,112,981	0	41,112,981	. 0.9%
Other Revenues	126,545,599	(1,324,269)	125,221,330	119,547,681	1,095,085	120,642,766	-3.7%
Transfer to Sales Tax Reserve	0	0	0	(22,595,032)	22,595,032	0	0.0%
Total General Fund	1,974,614,606	112,352,441	2,086,967,048	2,158,566,893	48,393,322	2,206,960,215	5.7%
		3% growth target	2,253,924,411	Varia	ance with Target	(46,964,196)	
						1	
						/	10- <b>M</b> ay-99

STATE OF MAINE Undedicated Revenues - General Fund For the Nineth Month Ending March 31, 1999

		Month				Year to Date		To	tal Budgeted
		* **.	Variance	Percent		-	Variance		iscal Year
	Actual	Budget	Over/(under)	Over/(under)	Actual	Budget	Over/(under)	Over/(under) E	nding 6/30/99
Sales and Use Tax	57,564,446	57,955,417	-390,971	-1%	571,358,558	565,669,671	5,688,887	1 %.	802,186,437
Individual Income Tax	24,738,255	10,311,208	14,427,047	140 %	615,855,860	603,017,836	12,838,024	2 %	962,926,561
Corporate Income Tax	18,933,428	15,432,303	3,501,125	23%	70,730,502	67,192,699	3,537,803	5%	102,051,673
Cigarette and Tobacco Tax	7,492,949	5,973,986	1,518,963	25%	58,139,440	56,767,650	1,371,790	2 %	77,388,171
Public Utilities Tax	77,158	0	77,158	0%	-84,176	-150,000	65,824	-44%	28,700,000
Insurance Companies Tax	8,592,689	6,677,281	1,915,408	29%	15,333,718	14,393,794	939,924	7%	37,222,000
Estate Tax	2,141,674	1,582,158	559,516	35%	26,360,883	25,657,066	703,817	3%	30,403,545
Property Tax - Unorg Territory	0	0	0	0%	7,852,783	8,726,219	-873,436	-10%	9,695,799
Income from Investments	1,471,919	1,050,000	421,919	40%	12,428,466	11,621,428	807,038	7%	15,000,000
Transfer to Municipal Revenue Sharing	-5,163,043	-4,268,644	-894,399	21%	-63,002,844	-61,877,543	-1,125,301	2%	-94,073,052
Transfer from Liquor Commission	1,406,930	1,288,619	118,311	9 <b>%</b>	14,580,080	15,326,056	-745,976	-5 <b>%</b>	20,530,129
Transfer from Lottery Commission	3,307,107	3,475,933	-168,826	-5 %	30,373,578	30,647,409	-273,831	-1 %	41,112,981
Other Revenues	12,612,103	,11,863,941	748,162	6%	84,094,270	83,301,867	792,403	1 %	119,486,704
Total Collected	133,175,615	111,342,202	21,833,413	0	, 1,444,021,117	1,420,294,152	23,726,965	0	
Transfer to Sales Tax Reserve/ME Rainy Day Fund					-22,595,032	-22,595,032	0	0	-22,595,032
Total Undedicated Revenue	133,175,615	111,342,202	21,833,413	20%	1,421,426,085	1,397,699,120	23,726,965	2% +1.7%	2,130,035,916

NOTES: (1) Included in the above is 5,163,043 for the month and 63,002,844 year to date, was set aside for Revenue Sharing with cities and towns.

- (2) Tobacco Tax Relief Fund transferred to the General Fund 21,042,376 according to Ch 643, Sec-B and Sec IIIIII-9
- (3) Sales Tax transferred in accordance with Title 31 S/S 1811 year to date is 22,595,032. Transfer to the Maine Rainy Day Fund is 11,466,256 and transfer to the Sales Tax Reserve is 11,128,776.
- (4) Figures reflect estimates of the Maine State Revenue Forcasting Committee approved in March 1999.
- (5) This report has been prepared from preliminary month end figures and is subject to change.

	_	Mont	lh			Year to Date	:	
	Current Year	Prior Year	Change Over/(under)	Percent Over/(under)	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)
Sales and Use Tax	57,564,446	59,291,985	-1,727,539	-3%	571,358,558	605,714,505	-34,355,948	-6%
Individual Income Tax	24,738,255	42,695,181	-17,956,926	-42%	615,855,860	574,490,122	41,365,737	7%
Corporate Income Tax	18,933,428	15,222,464	3,710,964	24%	70,730,502	73,649,806	-2,919,305	-4%
Cigarette and Tobacco Tax	7,492,949	3,527,762	3,965,186	112%	58,139,440	33,573,553	24,565,887	73%
Public Utilities Tax	77,158	0	77,158	0%	-84,176	-129,300	45,125	-35%
Insurance Companies Tax	8,592,689	7,411,210	1,181,479	16%	15,333,718	15,140,964	192,754	1%
Estate Tax	2,141,674	2,866,323	-724,649	-25%	26,360,883	31,293,293	-4,932,410	-16%
Property Tax - Unorg Territory	0	0	0	0%	7,852,783 🦠	7,549,576	303,207	4%
Income from Investments	1,471,919	1,048,809	423,110	40%	12,428,466	7,213,010	5,215,456	72%
Transfer to Municipal Revenue Sharing	-5,163,043	-5,977,691	814,649	-14%	-63,002,844	-63,946,576	943,732	-1%
Transfer from Liquor Commission	1,406,930	1,331,336	75,594	6%	14,580,080	15,457,548	-877,468	-6%
Transfer from Lottery Commission	3,307,107	3,289,278	17,829	1%	30,373,578	31,856,099	-1,482,521	-5%
Other Revenues	12,612,103	12,231,878	380,225	3%	84,094,270	85,336,143	-1,241,873	-1 %
Total Undedicated Revenue	133,175,615	142,938,534	-9,762,920	-7%	1,444,021,117	1,417,198,745	26,822,373	2%
	•							

Mar-99 EXHIBIT III

			Ionth			Year to Date			Total Budgeted
Detail of Other Revenues	Actual	Budget	Variane Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Fiscal Year Ending 6-30-99
All Others	4,055,522	3,574,626	480,896	13%	12,143,907	11,007,783	1,136,124	10%	13,399,163
Aeronautical Gas Tax	24,924	94,406	-69,482	-74%	759,130	700,090	59,040	8%	894,000
Alcoholic Exicise Tax	762,794	617,501	145,293	24%	7,989,411	7,772,252	217,159	3%	10,628,962
Corporation Taxes	688,430	437,502	250,928	57%	1,431,136	1,050,399	380,737	36%	2,455,200
Banking Taxes	725,560	483,300	242,260	50%	5,858,340	4,420,900	1,437,440	33%	5,857,000
Alcoholic Beverages Licenses	247,465	225,765	21,700	10%	1,840,197	1,982,426	-142,229	-7%	2,917,802
Parimutuels & Amusement Taxes	106,140	96,630	9,510	10%	993,434	889,222	104,212	12%	1,242,860
Business Taxes	520,760	276,492	244,268	88%	3,422,196	2,703,801	718,395	27%	4,185,876
Motor Vehicle Licenses	301,613	248,353	53,260	21%	1,751,686	1,712,656	39,030	2%	2,052,244
Inland Fisheries & Wildlife	711,413	738,750	-27,337	4%	10,262,029	9,047,209	1,214,820	13%	14,192,145
Hospital Excise & Other	26,771	31,336	-4,565	-15%	247,732	184,388	63,344	34%	243,750
Fines, Forfeits & Penalties	2,117,993	1,990,118	127,875	6%	17,484,800	17,004,697	480,103	3%	23,191,497
Federal Revenues	57,492	995,941	-938,449	-94%	1,218,935	7,273,963	-6,055,028	-83%	9,710,192
Revenues from Cities, Towns & Counties	۰ , 0	416	-416	-100%	34,155	7,002	27,153	388%	9,900
Revenues from Private Sources	283,231	230,721	52,510	23%	1,861,375	1,386,191	475,184	34%	1,818,000
Current Service Charges	1,329,013	1,142,279	186,734	16%	10,815,038	12,435,520	-1,620,482	-13%	16,677,621
Transfers from Other Funds	698,658	674,105	24,553	4 %	5,417,088	3,681,568	1,735,520	47%	9,906,492
Sales of Property & Equipment	-45,675	5,700	-51,375	-901%	563,682	41,800	521,882	1249%	104,000
TOTAL OTHER REVENUES	12,612,103	11,863,941	748,162	6%	84,094,270	83,301,867	792,403	1%	119,486,704

Mar-99 EXHIBIT IV

Undedicated Revenues - General Funds For the Ninth Month Ended March 31, 1999 and 1998

Current Year compared to Prior Year

		Mont	<u> </u>			Year to	Date	
Detail of Other Revenues	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)
All Others	4,055,522	3,924,406	131,116	3 %	12,143,907	11,213,675	930,232	8%
Aeronautical Gas Tax	24,924	37,627	-12,703	-34%	759,130	687,250	71,880	10%
Alcoholic Exicise Tax	762,794	818,628	-55,835	-7%	7,989,411	7,936,964	52,446	1%
Corporation Taxes	688,430	623,975	64,455	10%	1,431,136	1,202,624	228,512	19%
Banking Taxes	725,560	837,040	-111,480	-13%	5,858,340	7,572,480	-1,714,140	-23%
Alcoholic Beverages Licenses	247,465	277,590	-30,125	-11%	1,840,197	1,916,227	-76,030	-4%
Parimutuels & Amusement Taxes	106,140	28,835	77,305	268%	993,434	830,742	162,692	20%
Business Taxes	520,760	366,377	154,384	42%	3,422,196	2,811,458	610,739	22%
Motor Vehicle Licenses	301,613	283,640	17,973	6%	1,751,686	1,721,084	30,602	. 2%
Inland Fisheries & Wildlife	711,413	564,775	146,638	26%	10,262,029	9,367,499	894,529	10%
Hospital Excise & Other	26,771	395,494	-368,723	-93%	247,732	584,335	-336,603	-58%
Fines, Forfeits & Penalties	2,117,993	2,303,282	-185,289	-8%	17,484,800	17,993,248	-508,448	-3%
Federal Revenues	57,492	264,725	-207,233	-78%	1,218,935	3,431,025	-2,212,090	-64%
Revenues from Cities, Towns & Counties	0	3,136	-3,136	-100%	34,155	77,048	-42,893	-56%
Revenues from Private Sources	283,231	150,757	132,474	88%	1,861,375	1,526,960	334,414	22%
Current Service Charges	1,329,013	706,643	622,370	88%	10,815,038	7,133,858	3,681,181	52%
Transfers from Other Funds	698,658	581,344	117,314	20%	5,417,088	9,119,240	-3,702,152	-41%
Sales of Property & Equipment	-45,675	63,605	-109,280		563,682	210,426	353,256	168%
TOTAL OTHER REVENUES	12,612,103	12,231,878	380,225	3%	84,094,270	85,336,143	-1,241,873	-1%

Undedicated Revenues - Highway Fund For the Ninth Month Ending March 31, 1999

·		Montl	l			Year to Date			Total Budgeted
	1		Variance	Percent			Variance	Percent	Fiscal Year
	Actual	Budget	Over/(under)	Over/(under)	Actual	Budget	Over/(under)	Over/(under)	Ending 6/30/99
Fuel Tax	11,526,754	11,173,438	353,316	3%	114,636,805	114,616,331	20,474	0%	149,491,034
Motor Vehicle Registration & Fees	6,137,678	6,512,600	-374,922	-6%	44,270,051	45,176,264	-906,213	-2%	61,904,156
Inspection Fees	136,538	116,833	19,705	17%	1,463,802	1,439,166	24,636	2%	1,994,312
All Other	845,133	806,216	38,917	5%	6,227,267	7,046,188	-818,921	-12%	9,092,625
						*			
Total Undedicated Revenue	18,646,104	18,609,087	/ 37,017	0%	166,597,925	168,277,949	-1,680,024	-1%	222,482,127

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

April

STATE OF MAINE
Undedicated Revenues - General Fund
For Tenth Month Ending April 30, 1999

#### PRELIMINARY AND TENTATIVE

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

onginal: 5/6/99 revised:

		Month				Year to Date			Tall not and
	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget ·	Variance Over/(under)	Percent Over/(under)	Total Budgeted Fiscal Year Ending 6-30-99
Sales and Use Tax	58,427,197	54,113,590	4,313,607	8%	629,785,754	619,783,261	10,002,493	2%	802,186,437
Individual Income Tax	156,997,571	156,449,775	547,796	0%	772,853,430	759,467,611	13,385,819	2%	962,926,561
Comorate Income Tax	12,710,994	9,740,146	2,970,848	31%	83,441,496	76,932,845	6,508,651	8%	102,051,673
. Cigarette and Tobacco Tax	4,970,854	6,144,187	-1,173,333	-19%	63,110,294	62,911,837	198,457	0%	77,388,171
Public Utilities Tax	264,084	550,000	-285,916	-52%	179,909	400,000	-220,091	-55%	28,700,000
Insurance Companies Tax	5,119,488	6,955,442	-1,835,954	-26%	20,453,206	21,349,236	-896,030	-4%	37,222,000
Estate Tax	777,256	1,582,157	-804,901	-51%	27,138,139	27,239,223	-101,084	0%	30,403,545
Property Tax - Unorg Territory	0	0	0	0%	7,852,783	8,726,219	-873,436	.10%	9,695,799
Income from Investments	1,713,198	950,000	763,198	80%	14,141,664	12,571,428	1,570,236	12%	15,000,000
Transfer to Municipal Revenue Sharing	-11,634,924	-11,235,478	-399,446	4%	-74,637,768	-73,113,021	-1,524,747	2%	-94,073,052
Transfer from Liquor Commission	1,525,908	1,637,448	-111,540	-7%	16,105,988	16,963,504	-857,516	.5%	20,530,129
Transfer from Lottery Commission	3,112,151	3,486,069	-373,918	-11%	33,485,729	34,133,478	-647,749	-2%	41,112,981
Other Revenues	9,975,320	10,381,582	-406,262	-4%	94,069,589	93,683,449	386,140	0%	119,486,704
Total Collected	243,959,096	240,754,918	3,204,178	1%	1,687,980,214	1,661,049,070	26,931,144	2%	•
Transfer to Sales Tax Reserve/ME Rainy Day Fund	• • •				-22,595,032	-22,595,032			-22,595,032
Total Revenue	243,959,096	240,754,918	3,204,178	1%	1,665,385,182	1,638,454,038	26,931,144	2%	1.642 2,130,035,916

NOTES: (1) Included in the above is 11,634,924 for the month and 74,637,768 year to date, was set aside for Revenue Sharing with cities and towns.

- (2) Tobacco Tax Relief Fund transferred to the General Fund 21,042,376 according to Ch 643, Sec-B and Sec'HHH-0
- (3) Sales Tax transferred in accordance with Tillio 31 S/S 1811 year to date is 22,505,032. Transfer to the Maine Rainy Day Fund is 11,466,256 and transfer to the Sales Tax Reserve is 11,120,776.
- (4) Figures reflect estimates of the Maine State Revenue Forcasting Committee approved in March 1999.
- (5) This report has been prepared from preliminary month end figures and is subject to change.

EXHIBIT II

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

		Month				Year to Date		*
	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)	Current Year	Prior Year	Variance Over/(under)	Percent Over/(under)
Sales and Use Tax	58,427,197	55,361,556	3,065,640	6%	629,785,754	661,076,062	-31,290,308	-5%
Individual Income Tax	156,997,571	78,094,468	78,903,102	101%	772,853,430	652,584,591	120,268,840	18%
Corporate Income Tax	12,710,994	9,230,972	3,480,022	38%	83,441,496	82,880,778	560,718	1%.
Cigarette and Tobacco Tax	4,970,854	3,573,260	1,397,594	39%	63,110,294	37,146,813	25,963,481	70%
Public Utilities Tax	264,084	276,031	-11,947	-4%	179,909	146,730	33,178	23%
Insurance Companies Tax	5,119,488	7,456,701	-2,337,213	-31%	20,453,206	22,597,666	-2,144,459	-9%
Estato Tax	777,256	580,177	197,079	34%	27,138,139	31,873,470	-4,735,331	-15%
Property Tax - Unorg Territory	0	0	0	. 0%	7,852,783	7,549,576	° 303,207	4%
income from investments	1,713,198	1,138,284	574,914	51%	14,141,664	8,351,295	5,790,370	69%
Transfer to Municipal Revenue Sharing	-11,634,924	-7,277,037	-4,357,887	60%	-74,637,768	-71,223,613	-3,414,155	5%
Transfer from Liquor Commission	1,525,908	1,505,877	20,031	1%	16,105,988	16,963,425	-857,437	-5%
Transfer from Lottery Commission	3,112,151	3,076,711	35,440	1%	33,485,729	34,932,810	-1,447,081	-4%
Other Revenues	9,975,320	13,327,337	-3,352,017	-25%	94,069,589	98,663,480	-4,593,890	-5%
Total Collected	243,959,096	166,344,338	77,614,759	47%	1,687,980,214	1,583,543,082	104,437,132	7%

#### PRELIMINARY AND TENTATIVE

#### EXHIBIT III

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

			N	Aonth				Year to Date		Total Budgeted
•	Detail of Other Revenues	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Fiscal Year Ending 6-30-99
0100's A	ll Others	1.224.092	732,459	491,633	67%	13,367,999	11,740,242	1,627,757	14%	13,399,163
0300's A	cronautical Gas Tax	78,933	35,619	43,314	122%	838,062	735,709	102,353	14%	894,000
0400's A	koholic Excise Tax	905,828	830,203	75,625	9%	8,895,238	8,602,455	292,783	3%	10,628,962
0700's C	orporation Taxes	735,650	539,266	196,384	36%	2,166,786	1,589,665	577,121	36%	2,455,200
1000's B	anking Taxes	629,370	478,700	150,670	31%	6,487,710	4,899,600	1,588,110	32%	5,857,000
1100's A	koholic Beverages	340,880	314,929	25,951	8%	2,181,077	2,297,355	-116,278	.5%	2,917,802
1200's A	musements Tax	. 380	170	210	0%	5,144	850	4,294	505%	151,200
1300's H	arness Racing Parimutuels	81,343	60,000	21,343	36%	1,070,013	948,542	121,471	13%	1,091,660
1400's B	usiness Taxes	331,162	421,978	·90,816	-22%	3,753,359	3,125,779	627,580	20%	4,185,876
1500's M	lotor Vehicle Licenses	196,235	144,350	51,885	36%	1,947,920	1,857,006	90,914	5%	2,052,244
1700's In	aland Fisheries & Wildlife	739,532	1,409,119	-669,587	-48%	11,001,561	10,456,328	545,233	5%	14,192,145
1900's H	ospital Excise & Other	22,790	23,909	-1,119	-5%	270,522	208,297	62,225	30%	243,750
2000's Fi	ines, Forfeits & Penalties	3,912,156	2,094,471	1,817,685	87%	21,396,956	19,099,168	2,297,788	12%	23,191,497
2200's Fe	ederal Revenues	118,133	723,639	-605,506	-84%	1,337,068	7,997,602	-6,660,534	-83%	9,710,192
2300's C	County Revenues	4,184	<b>0</b>	4,184	. 0%	38,339	3,250	35,089	1080%	4,900
2400's R	evenues from Citles & Towns	0	416	-416	-100%	0	4,168	-4,168	-100%	, 5,000
2500's R	evenues from Private Sources	145,867	144,014	1,853	1%	2,007,242	1,530,205	477,037	31%	1,818,000
2600's C	urrent Service Charges	839,582	1,721,132	-881,550	.51%	11,654,620	14,156,652	-2,502,032	-18%	16,677,621
2700's T	ransfers from Other Funds	-340,186	676,308	-1,016,494	-150%	5,076,902	4,357,876	719,026	16%	9,906,492
2800's Sa	ales of Property & Equipment	9,389	30,900	·21.5i1	-70%	573,071	72,700	500,371	688%	104,000
Tota	al Other Revenues	9,975,320	10,381,582	-406,262	. 4%	94,069,589	93,683,449	386,140	0%	119,486,704

EXHIBIT IV

STATE OF MAINE Undedicated Revenues - General Fund For the Tenth Month Ended April 30, 1999 and 1998

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

Month Year to Date

Detail of Other Revenues	This Year	Lasi Year	Change	Percent Over/(under)	This Year	Last Year	Change	Percent More/(less)
0100's All Others	1,224,092	2,764,539	-1.540,447	-56%	13,367,999	13,978,214	-610,215	.4%
0300's Aeronautical Gas Tax	78,933	88,813	-9,881	-11%	838,062	776,063	61,999	8%
0400's Alcoholic Excise Tax	905,828	847,568	58,260	7%	8,895,238	8,784,532	110,706	1%
0700's Corporation Taxes	735,650	538,225	197,425	37%	2,166,786	1,740,849	425,937	24%
1000's Banking Taxes	629,370	475,200	154,170	32%	6,487,710	8,047,680	1,559,970	-19%
1100's Alcoholic Beverages	340,880	337,997	2,883	1%	2,181,077	2,254,224	-73,147	.3%
1200's Amusements Tax	380	-240	620	0%	5,144	4,080	1,064	0%
1300's Harness Racing Parimutuels	81,343	41,614	39,729	95%	1,070,013	868,037	201,977	23%
1400's Business Taxes	331,162	505,870	-174,708	.35%	3,753,359	3,317,328	436,030	13%
1500's Motor Vehicle Licenses	196,235	202,001	-5,766	.3%	1,947,920	1,923,084	24,836	1%
1700's Inland Fisheries & Wildlife	739,532	1,466,124	-726,592	-50%	11,001,561	10,833,624	167,937	2%
1900's Amnesty, Hosp Excise & Other	22,790	-336,676	359,466	-107%	270,522	247,660	22,862	9%
2000's Fines, Forfeits & Penalties	3,912,156	1,483,815	2,428,340	164%	21,396,956	19,477,063	1,919,892	10%
2200's Federal Revenues	118,133	363,610	-245,477	-68%	1,337,068	3,794,635	-2,457,567	-65%
2300's County Revenues	4,184	4,256	-72	-2%	38,339	81,304	-42,965	-53%
2400's Revenues from Cities & Towns	o	0	0	0%	o	0	0	0%
2500's Revenues from Private Sources	145,867	147,970	-2,103	-1%	2,007,242	1,674,930	332,311	20%
2600's Current Service Charges	839,582	4,050,933	-3,211,351	-79%	11,654,620	11,184,790	469,830	4%
2700's Transfers from Other Funds	-340,186	343,192	-683,378	-199%	5,076,902	9,462,433	-4,385,531	-46%
2800's Sales of Property & Equipment	9,389	2,500	6,889	·276%	573,071	212,926	360,145	169%
TOTAL OTHER REVENUES	9,975,320	13,327,312	·3,351,993	-25%	94,069,589	98,663,455	-4,593,866	-5%

#### STATE OF MAINE Undedicated Revenues - Highway Fund ForTenth Month Ending April 30, 1999

#### PRELIMINARY AND TENTATIVE

original: 5/6/99 revised:

#### FOR VERIFICATION PURPOSES & INTERNAL USE ONLY

		Month .					Total Budanted		
	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Actual	Budget	Variance Over/(under)	Percent Over/(under)	Total Budgeted Fiscal Year Ending 6-30-99
Fuel Taxes	11,084,512	11,893,829	-809,317	-7%	125,721,317	126,510,160	-788,843	.1%	149,491,034
Motor Vehicle Registration & Fees	5,570,669	4,901,100	669,569	-14%	49,840,719	50,077,364	-236,645	0%	61,904,156
Inspection Fees	228,008	156,458	71,550	46%	1,691,810	1,595,624	96,186	6%	1,994,312
All Other	1,958,301	658,496	1,299,805	197%	8,185,568	7,704,684	480,884	6%	9,092,625
Total Revenue	18,841,490	17,609,883	1,231,607	7%	185,439,414	185,887,832	-448,418	0%	222,482,127

NOTE: This report has been prepared from preliminary month end figures and is subject to change.



were take-no-prisoners competitors. The stock surged, peaking at \$57.44 last May; it had gone public in 1992 at an adjusted \$1.81 a share. The company was minting stock-option millionaires. The family grew rapidly, too, from 914 employees in 1994 to 7,032 before the layoffs this year.

DOLL BUILDINGH WHA OF

Mr. Duffield seemed to have the magic touch, and he became a mythic figure within the company. The company band called itself "The Raving Daves." Employees gave birth to "PeopleBabies," who received their own numbers. There was shopping at the company "PeopleStore," which offers all sorts of knickknacks with the PeopleSoft logo and sells luggage money ..... earlier lawsuit against Peopleson. tled for an undisclosed sum. Soon after the accident, employees say, on-site booze disappeared and the parties toned down.

PeopleSoft, citing the litigation, wouldn't comment on the matter. Mr. Duffield does note, however, that "as you get bigger and more vulnerable to legal action, it has to be toned down." It hasn't toned down en-tirely: At an Orlando convention in September 1997, about 300 PeopleSoft employees jumped into a hotel pool together at about 4 a.m., jeering as hotel security pleaded with them to stop, according to several of the revelers.

# GM's Sales Dropped 4.2% in April

4 mo

Continued From Page A2

John F. Smith Jr. said in a recent interview that raising U.S. market share is critical for the company. GM fought to boost sales in April by rolling out new discounts for several Buick models, and its S-10 line of small pickups.

% OF U	J.S. PA55EN	IGER VEH	ICLE M	ARKET-8	
		Apr	Apr	4 mo	
		1000	1000	1000	

Make	1999	1998	1999	1998
GeneralMotors	30.8	33.1	29.7	31.4
Ford	24.0	23.6	24.6	24.4
Chrysler	16.1	16.2	16.7	16.3
Toyota	8.5	8.0	8.3	7.8
Honda	6.5	6.4	6.2	6.2
Nissan	3.4	2.9	3.6	3.6
Mazda	1.6	1.4	1.4	1.5
Mitsubishi	1.2	1.0	1.3	1.2
Subaru	0.9	0.8	0.9	8.0
Hyundal	0.8 .	0.4	0.7	0.6
Suzuki	0.3	0.2	0.3	0.3
Other Imports	6.1	6.1	6.4	5.8
BigThree	70.9	72.9	71.0	72.1
Totl.Jpn.Nameplate	22.7	21.2	22.5	22.0
Toti. Kor. Nameplate	1.5	8.0	1.5	1.1
Toti.Eur. Nameplate	4.8	5.1	5.1	4.8

RETAIL U	S. CAR	AND LIG	HTTR	JCK SALE	S-a
	1999	1998	DSR	1999	1998
	Apr	Apr	%Chg.	To Date	To Date
General Motors	431,023	450,029	-4.2	1,581,076	1,538,098
Domestc car	223,809	233,303	-4.1	839,939	792,004
Import car	941	2,166	-56.6	2,926	8,395
Total car	224,750	235,469	-4.6	842,865	800,399
Domestc trk	203,188	211,498	-3.9	726,635	727,828
Import trk	3,085	3,062	+0.8	11,576	9,871
Total frk	206,273	214,560	-3.9	738,211	737,699
Ford	334,892	321,061	+4.3	1,310,527	1,197,586
Domestc car	131,288	130,342	+0.7	493,587	498,012
Import car	000	2,395	5,00,000	1,231	4.917
Total car	131,288	132,737	-1.1	494,818	502,929
Domestc trk	203,604	188,324	+8.1	815,709	694,657
Chrysler	225,195	220,802	+2.0	886,462	799,102
Domestc car	67,713	63,952	+5.9	263,643	239,529
Domestc trk	157,482	156,850	+0.4	622,819	559,573
Toyota	118,833	108,416	+9.6	442,375	381,949
Domestc car	53,630	48,156	+11.4	196,661	168,152
Import car	19,621	20,096	-2.4	76,231	73,190
Total car	73,251	68,252	+7.3	272,892	241,342
Domestc trk	22,121	18,929	+16.9	81,548	60,982
Import trk	23,461	21,235	+10.5	87,935	79,625
Total trk	45,582	40,164	+13.5	169,483	140,607
Honda	90,352	86,886	+4.0	331,614	306,236
Domestc car	61,978	65,262	5.0	217,794	232,490
Import car	11,576	10,637	+8.8	47,838	34,664
Total car	73,554	75,899	-3.1	265,632	267,154
Domestc trk	6,234	2,040	+205.6	24,969	7,729
tmport trk	10,564	8,947	+18.1	41,013	31,353
Total trk	16,798	10,987	+52.9	65,982	39,082
Nissan	47,243	38,888	+21.5	192,481	178,154
Domestc car	20,255	17,191	+17.8	76,987	72,339
Import car	12,754	10,380	+22.9	51,588	47,612
Total car	33,009	27,571	+19.7	128,575	119,951

		Apr	Apr	%Chg.	To Date	To Date
	Domestc trk	9,267	6,677	+38.8	37,522	30,703
	Import trk	4.967	4,640	+7.0	26,584	27,500
	Total trk	14,234	11,317	+25.8	64,106	58,203
	Volkswagen	26,626	20,562	+29.5	90,151	60,128
	Import car	26,400	20,430	+29.2	88,823	59,461
	Import trk	226	132	+71.2	1,328	667
	Mazda	21,989	18,848	+16.7	72,680	75,269
	Domestc car	8,128	6,677	+21.7	27,163	31,519
	Import car	9,756	8,314	+17.3	30,231	07.007
				+19.3		27,897
	Total car	17,884	14,991		57,394	59,416
•	Domestc trk	3,765	2,904	+29.6	13,351	11,952
	Import trk	340	953	-64.3	1,935	3,901
F.,	Total trk	4,105	3,857	+6.4	15,286	15,853
	Mitsubishi	16,370	13,499	+21.3	66,619	57,191
	Domestc car	8,931	7,209	+23.9	33,113	29,973
	Import car	3,115	2,718	+14.6	16,932	14,451
	Total car	12,046	9,927	+21.3	50,045	44,424
	Import trk	4,324	3,572	+21.1	16,574	12,767
3	Mercedes	16,180	16,318	-0.8	56,716	56,683
	Import car	12,878	12,323	+4.5	44,006	42,233
3	Domestc trk	3,302	3,995	-17.3	12,710	14,450
	Subaru	12,331	11,014	+12.0	46,892	40,903
	Domestc car	6,508	6,440	+1.1	25,617	25,001
š	Import car	5,823	4,574	+27.3	21,275	15,902
	Hyundai-b	10,685	5,408	+97.6	39,707	
	Kia ·	10,606	5,530	+91.8	38,170	25,005
	Import car	7,199	5,530	+30.2	22,488	19,598
3	Import trk	3,407	000	730.2	15,682	3,119
	Volvo-b	7,914	7,508	+5.4	35,855	
			7,446	-5.8		35,075
	Isuzu Domesto trk	7,011			28,756	25,619
8		5,710	6,345	-10.0	23,935	21,272
1	Import trk	1,301	1,101	+18.2	4,821	4,347
ë.	Audi-b	5,592	4,326	+29.3	17,051	13,168
	Suzuki	3,820	3,232	+18.2	13,828	14,595
	Domestc car	267	104	+156.7	654	882
6	Import car	1,094	1,433	-23.7	3,764	6,879
3	Total car	1,361	1,537	-11.5	4,418	7,761
	Domestc trk	339	375	-9.6	821	1,546
ĕ	Import trk	2,120	1,320	+60.6	8,589	5,288
	Total trk	2,459	1,695	+45.1	9,410	6,834
3	SAAB-b	2,700	2,702	-0.1	11,084	8,243
	Porsche-b	2,198	1,980	+31.0	7,608	5,318
	Land Rover-c	2,182	1,696	+28.7	8,640	5,628
5	Import car	2,182	000		2,382	000
ŝ	Import trk	000	1,696		6,458	5,628
	Jaguar-b	2,109	2,005	+5.2	6,241	7,068
9	BMW	1,999	12,467	-84.0	37,807	43,406
8	Domestc car	1,513	2,436	-38.0	6,436	7,992
	Import car	488	10,031	-95.1	31,371	35,414
	Timport Col	400	10,031	-73.1	01,3/1	23,414
ŝ	Total cars	729,043	716.029	+1.8	2,740,026	2,588,434
ŝ	Domestic	584,018	581,072		2,181,594	
S	Doniesiic	304/010	201/0/2	7.0.3	A/ 10 1/374	Tinition

+3.8 2,582,514 2,314,758 +2.9 2,360,019 2,130,692 +15.3 222,495 184,066 +2.7 5,322,540 4,903,192 668,807 644,595 615,012 597,937 Domestic 53,795

Import 53,795 46,698 +15.3 272,495 184,096
Total vehicles 1,397,850 1,360,623 +2.7 5,322,540 4,903,192
DSR-Daily Selling Rate. Percentage-change comporisons are based on the daily selling rate in each period. For the most recent period there were 26 selling days. There were 26 selling days in the year-earlier period.

a-Domestic vehicles are those built in the U.S., Canada, and Alacta for a class that I.S.

Mexico for sale in the U.S. b-Imported cars only. c- Imported trucks only.

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# Retailers Post Healthy Sales But Spree May Be Slowing

April's Same-Store Figures Climbed 3%; Gap Slipped And Discounters Thrived

By EMILY NELSON

Staff Reporter of THE WALL STREET JOURNAL Retailers posted reasonably strong April sales, though some analysts saw the results as a faint pullback from the shopping spree that has lasted more than a year.

Complicating April's data is the fact that shopping for the Easter holiday fell in March this year and April last year. But the underlying picture appeared somewhat mixed, and some stores such as Gap Inc. that missed on fashion were punished.

Same-store sales, or those at stores open at least a year, rose 3%, according to the Goldman Sachs index of 60 retailers, weighted by sales. That compares with a 10.3% rise in April 1998. However, Richard Baum, a Goldman analyst, said Easter probably inflated last year's results and shortchanged this year's by about three percentage points.

Discounters such as Wal-Mart Stores Inc. and Kmart Corp. continued to do well, while some department stores got a surprise boost from luxury goods and trendy

#### 'Some Deceleration'

Several economists, though, saw the results as a slight slowdown by consumers. "Let's face it, we've been in a boom over the last several months, and it would not surprise me to see some deceleration," said Richard Berner, chief U.S. economist at Morgan Stanley Dean Witter in New York.

And in a rare stumble, Gap had trouble figuring out what its customers wanted. Same-store sales fell in the mid-single digits at Gap stores and in the mid-teens at GapKids stores, said Warren Hashagen, chief financial officer of San Franciscobased Gap.

The trendy retailer cluttered its stores with too many styles, he said, displaying surfer attire as well as more clean-cut capri pants. It was then forced to discount much of the merchandise. "Sometimes you're right, sometimes you're not as right," Mr. Hashagen said.

nana Republic chains, the parent company posted an overall same-store sales increase of 1% over a year ago, compared with 29% in the year-ago month, probably its strongest month in a decade, analysts said. Total sales rose 21% in April.

Mr. Hashagen said the company is starting May with new inventory and said. "We expect quite a good quarter when we report earnings next week.

#### Raised Earnings Estimates

April results were sufficiently strong at apparel retailers AnnTaylor Stores Corp. and Talbots Inc. that, both raised their earnings expectations for the fiscal first

quarter ended April 30.

AnnTaylor said it expects to report diluted earnings per share of 51 cents, above First Call analysts' estimates of 44 cents, and above the 25 cents reported in the yearago first quarter. Talbots said it expects to report earnings rose to between 60 cents and 62 cents a diluted share, at least 33% above the year-ago results and ahead of analysts' estimates of 57 cents.

Both companies credited stocking the right fashions. Several industry consultants also noted that many of this spring's styles, such as capri pants, are accessible

and practical for most women.
"It's a fashion revolution on the part of the consumer. I don't think they're walking away from the basics, but they want fashion. The economy's good. They want something fun," says Thomas Tashjian, an analyst at NationsBanc Montgomery Securities.

As in recent months, discount stores posted some of the strongest gains, even though they rely on Easter for additional sales of toys, decorations and candy. At Wal-Mart, Bentonville, Ark., same-store sales rose 4.6%, and total sales rose 11.5% to \$11 billion. It said that customers shopped at its stores more frequently and spent more each trip.

The world's largest retailer said it expects a same-store sales increase in the "high single digits" for the first quarter and a 5% to 7% increase in May. Dayton Hudson Corp.'s Target chain and Kmart both said sales were above their internal plans.

Several department stores broke their protracted slump in April, helped by fashionable clothing and luxury items. Samestore sales rose 13.6% at Neiman Marcus Group Inc. in April, helped by several

### **How the Stores Did**

	TOTAL LATEST	SALES MONTH	COMPARABLE STORES 1		SALES AR-TO-DATE	COMPARA STORE
	1999 (millions)	Change from year earlier	Change from year earlier	1999 (millions)	Change from year eartler	Change i
DISCOUNTERS			and an Albania	美国的15.19	25.773	HELPHED.
Wal-Mart2	\$11,009.0	+11.5%	+ 4.6%	\$35,603.0	+15.9%	+ 8.9
Kmart3	2,749.0	+ 7.3	+ 5.7	数 8,144.0	+ 8.4	+ 6.5
Dayton Hudson 💸	2,091.0	+ 2.9	- 1.3	6,997.0	+11.7	+ 7.0
Costco4	2,020.0	+14.0	+10.0	17,770.0	+13.0	+ 9.0
Dollar General	259.2	+18.9	+ 4.8	844.1	+19.8	+ 5.7
DEPARTMENT STO	RES			57萬。海域市	-21-20-226	
Sears <sup>5</sup>	2,200.0	- 5.6	- 0.9	6,714.6	- 4.5	+ 0.7
J. C. Penneys	1,069.0	- 1.4	- 0.2	3,350.0	1 - 1.7	- 0.5
Federated?	1,253.0	+12.9	+ 1.5	3,710.0	£ + 7.3	+ 4.1
May	954.3	+12.3	+ 7.7	2,941.1	+ 8.0	+ 3.5
Dillard's	571.9	+14.0	- 6.0	2,126.7	+26.0	+ 4.0
Saks <sup>8</sup>	509.8	+ 9.0	+ 3.0	1,545.1	+ 9.0	+ 3.0
Nelman Marcus <sup>g</sup>	206.3	+18.9	+13.6	1,986.8	+ 8.2	+ 3.2
APPAREL .	10.25	p of Baltimore	12414	* 345	AT 4 20 (A)	1000
Gap	740.0	+21.0	+ 1.0	2,278.0	+32.0	+11.0
Limited	639,9	+ 0.4	+ 5.0	2,105.0	+ 5.0	+12.0
TJX	629.0	+ 6.0	+ 1.0	1,952.0	+10.0	+ 5.0
Kohl's	300.1	+12.4	+ 1.8	910.3	+22.3	+10.8
Talbots -	103.4	+ 5.0	+ 1.2	293.0	+ 8.0	+ 2.7
AnnTaylor	89.6	+17.5	+10.3	249.4	+25.9	+16.9
Gadzooks	16.3	+17.8		51.5	+14.3	- 3.3
MISCELLANEOUS		(C)	200	W. The said	W. Links	4
Pier 1 Imports	77.2	+ 1.5	- 2.2	173.3	+ 1.0	- 2.6
Bombay Co.	23.6	+13.0	+ 7.0	75.3	+10.0	+ 6.0
Spiegel10	190.8	+ 5.0		755.3	+ 6.0	+ 4.0

10Comparable stores apply only to Eddie Bauer unit

events for frequent shoppers. Its total sales rose 18.9%. Saks Inc. said its best sellers included upscale women's apparel.

#### Floundering Department Stores

Conversely, department stores without a fashion anchor continued to flounder. Sears, Roebuck & Co. said April samestore sales slid less than 1% and total sales fell 5.6%. Hardware sales fared much better than soft goods, and sales at its dealer stores rose by double-digits, "a significant bright spot," Sears said.

J.C. Penney Co. also struggled, posting a 1.4% total sales drop at its department stores and forecasting another drop "in the low single digits" for May.

The stocks of some of those retailers, however, rose yesterday, while some companies with strong sales fell. In New York Stock Exchange composite trading, Sears shares rose \$1.25 to \$49.8125. Meanwhile,

Wal-Mart dropped \$2.1875 to \$42.875 on Big Board.

Analysts saw those swings as barg hunting by investors, who for the week or two have been searching for vi stocks that have been beaten down, passing growth stocks. "I don't think any reflection of poor sales at all," s Daniel Barry of Merrill Lynch & Co.

Looking to May, several analysts pect a "Star Wars effect": Discount sto should have strong sales from movie n chandise, and any stores based in a n could catch shoppers streaming out of movie theater. "People are drawn to stores by 'Star Wars' merchandise, I they notice other things. They end up b ing items they had not planned on buyin predicts Kurt Barnard, president Barnard's Retail Trend Report in Up Montclair, N.J.

Continued From Page B1 call that he hopes AT&T and AOL can eventually work together: "But every time we start, there seems to be something that stops us, and we have this falling-out, if you would."

Cable-modem customers today on the At Home and RoadRunner services aren't

Element Made of the Second

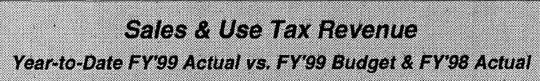
all on a single phone line.

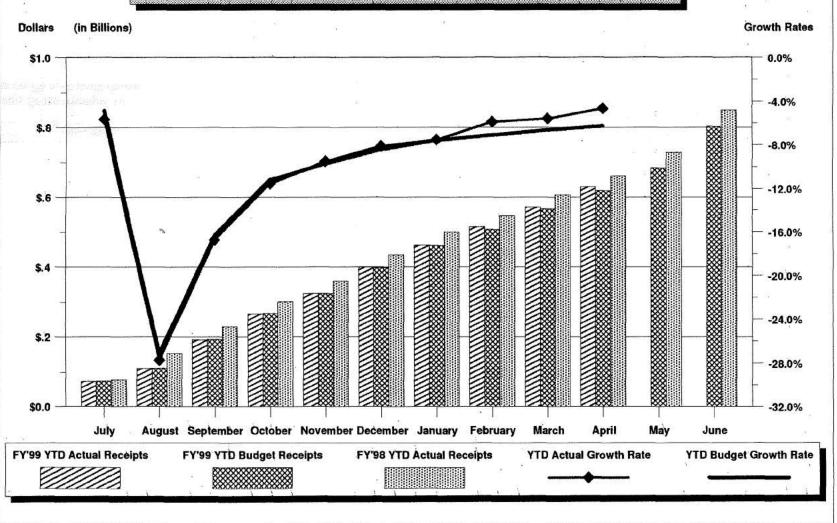
Like its cable counterpart, DSL is "on" all the time: Customers need not log on each time they want to check e-mail. But DSL still requires a cumbersome installation process. And customers who live more than a couple of miles away from a phonecompany switching facility don't qualify sumers who are already online and want to upgrade to a faster connection. If that is true, AOL should be in the driver's seat, with 17 million members already and more coming online every day.

AOL Chairman Steve Case and his cohorts envision AOL members being

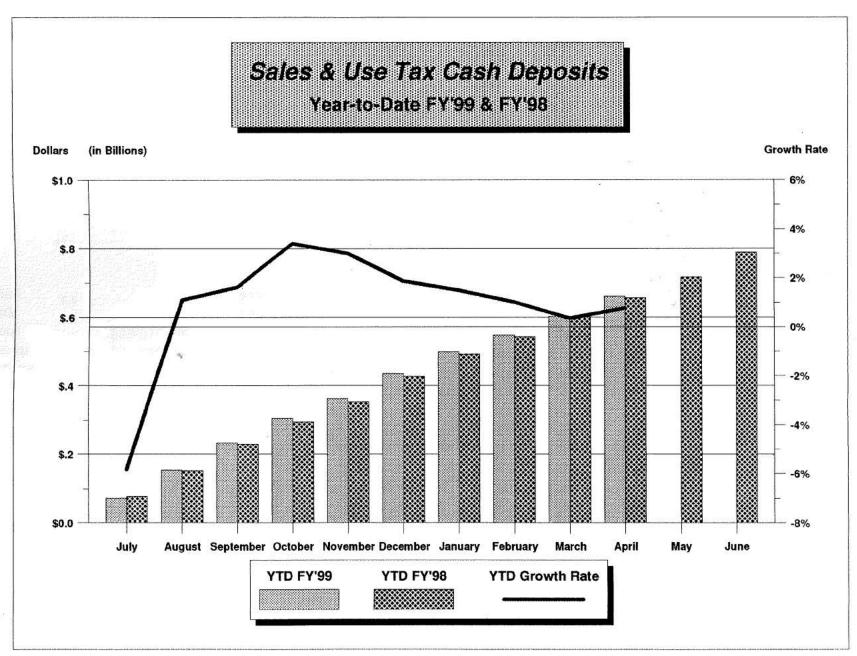
### Techie Tells Industry How to Improve TV: Fine-Tune the Picture

Continued From Page B1 was amazed by the improvements he col make to the picture. In 1982, he left Kodak for Hollywood



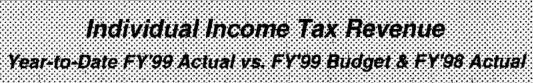


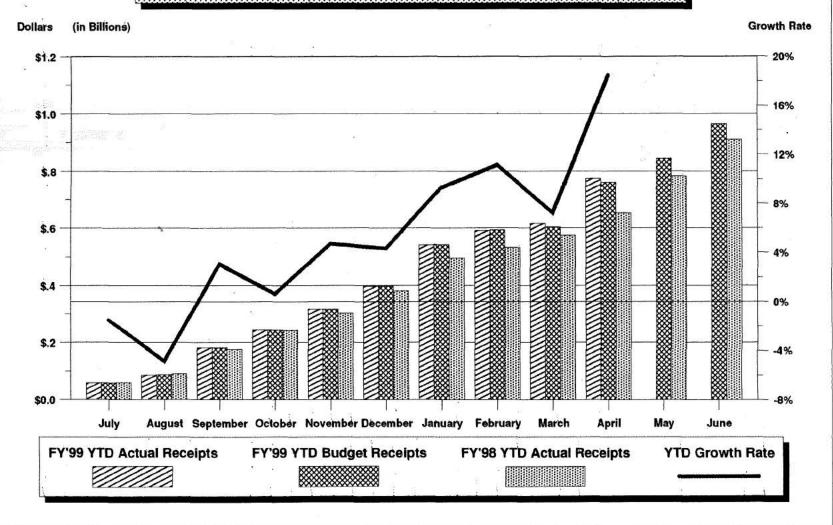
						•		
Maine Reven	ue Services							
	Tax Revenue							
		8 & FY'97 actuals i	nclude \$15 Million					
that was set	aside for reserves	in each year.						
Month	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual*	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
MOHUI	FY 99 Actual	F1 99 Budget	F1 90 ACIUAI	F 1 91 Actual	vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actual
July	\$73,406,935	\$74,090,588	\$77,865,764	\$67,811,495	vs. budget -1%	-5%	-6%	15%
August	\$37,168,422	\$37,604,021	\$75,228,808	\$73,891,792	-1%	-50%	-51%	2%
September	\$80,323,640	\$80,323,004	\$76,218,759	\$73,293,432	0%		5%	4%
October	\$75,292,393	\$75,877,862	\$70,210,733	\$66,099,131	-1%	6%	5%	9%
November	\$58,498,537	\$56,691,486	\$57,998,903	\$59,462,132	3%		1%	-2%
December	\$74,205,371	\$73,741,746	\$75,442,376	\$69,027,368	1%		-2%	9%
January	\$62,689,948	\$63,667,680	\$65,135,982	\$63,829,551	-2%	-2%	-4%	2%
February	\$52,208,866	\$45,717,864	\$46,772,208	\$46,996,887	14%			-0%
March	\$57,564,446	\$57,955,417	\$59,291,984	\$52,557,838	-1%		-3%	13%
April	\$58,427,197	\$54,113,590	\$55,361,556	\$53,596,644	8%	-2%	6%	3%
======= Y-T-D	\$629,785,755	\$619,783,258	\$661,076,062	\$626,566,270	2%	-6%	-5%	 6%
======= May		\$64,181,101	\$65,661,244	\$52,313,318		-2%	<b></b>	
June	n-	\$118,222,078	\$122,018,376	\$66,197,068		-3%		84%
Total	\$629,785,755	\$802,186,437	\$848,755,682	\$745,076,656	-21%	-5%	-26%	14%
		revenue from 7% re		ollowing the repeal	of the Gross Rece	eipts Tax on Janua	ary 1, 1997,	
the tax on 79	6 restaurant meals	reverted to a sale	s tax.		<u> </u>			
		1 ,						e de la companya del companya de la companya del companya de la co
Transfers to	Sales Tax Reserve	e - July through Oc	tober 1998					
Month	FY'99 Actual							
July	\$5,733,088	-						
August	\$5,733,168							
September	\$5,821,353							
	\$5,307,423							
October	40,001,120	1						



Prepared by the Maine Bureau of Revenue Services Research Division.

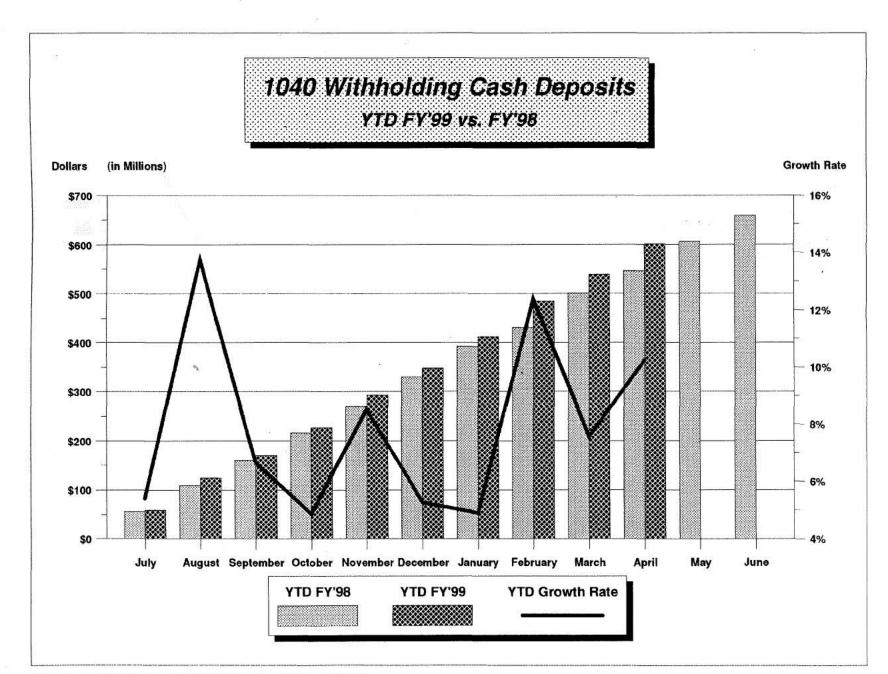
Maine Revenu Sales Tax Cas	i i					-
	FY'99	FY'98	YTD FY'99	YTD FY'98	99/98 Month	99/98 YTD
July	\$73,696,062	\$78,258,575	\$73,696,062	\$78,258,575	-5.8%	-5.8%
August	\$79,862,080	\$73,624,479	\$153,558,142	\$151,883,054	8.5%	1.1%
September	\$79,169,302	\$77,119,208	\$232,727,444	\$229,002,262	2.7%	1.6%
October	\$72,684,867	\$66,391,187	\$305,412,311	\$295,393,449	9.5%	3.4%
November	\$57,106,206	\$56,639,203	\$362,518,517	\$352,032,652	0.8%	3.0%
December	\$72,829,924	\$75,343,225	\$435,348,441	\$427,375,877	-3.3%	1.9%
January	\$63,269,957	\$63,920,398	\$498,618,398	\$491,296,275	-1.0%	1.5%
February	\$48,708,109	\$50,544,323	\$547,326,507	\$541,840,598	-3.6%	1.0%
March	\$55,438,984	\$58,824,174	\$602,765,491	\$600,664,772	· -5.8%	0.3%
April	\$59,016,965	\$56,136,748	\$661,782,456	\$656,801,520	5.1%	0.8%
May	-	\$59,325,590		\$716,127,110		
June		\$72,158,364		\$788,285,474		

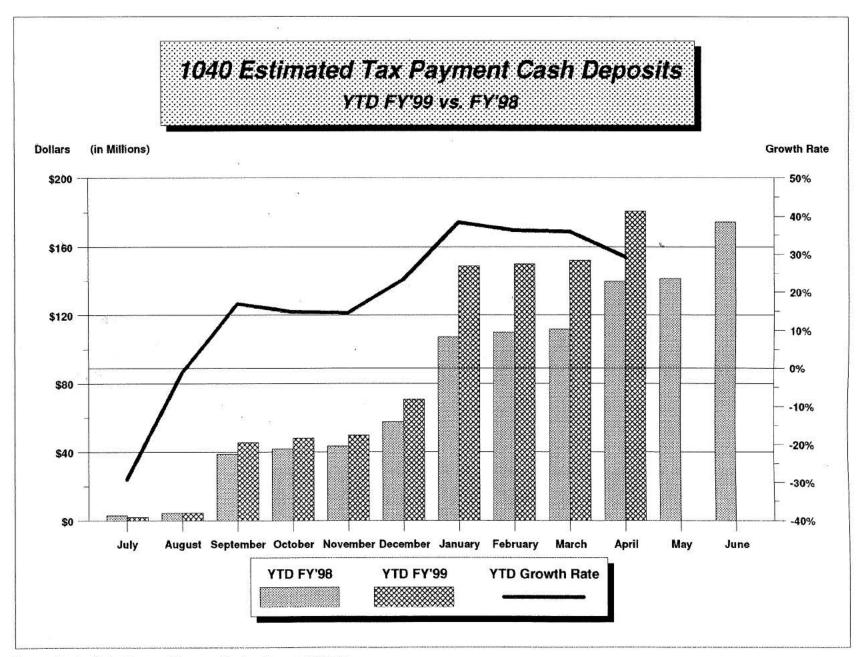


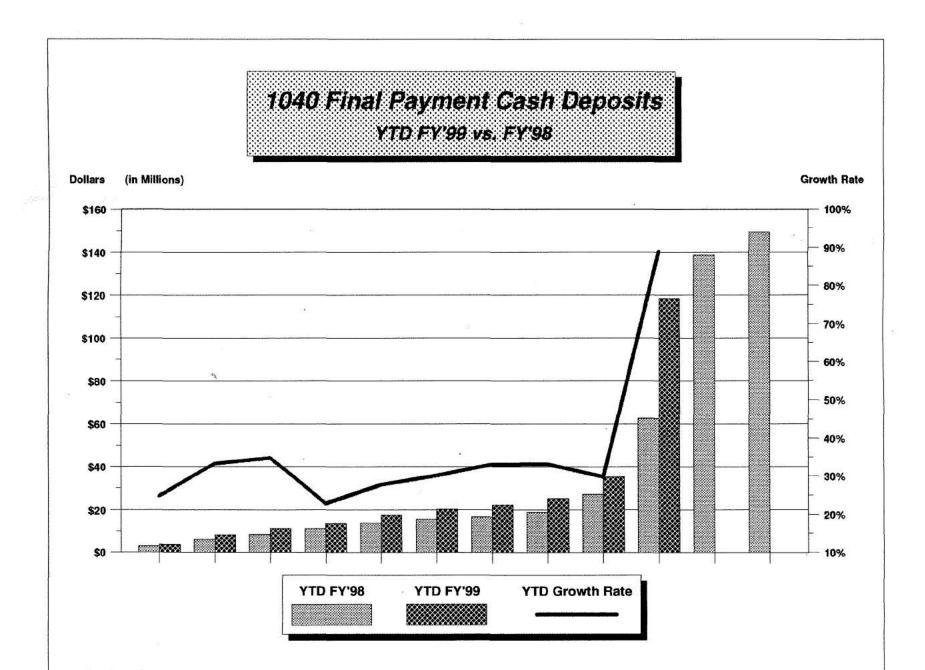


	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
					vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actua
July	\$58,827,308	\$58,932,495	\$59,756,255	\$44,516,410	-0%	-1%	-2%	34%
August	\$28,718,303	\$28,916,898	\$32,276,745	\$38,355,455	-1%	-10%	-11%	-16%
September	\$93,476,497	\$93,195,911	\$83,693,251	\$79,150,153	0%	11%	12%	6%
October	\$61,672,182	\$61,651,452	\$65,467,941	\$61,989,596	0%	-6%	-6%	6%
November	\$74,179,495	\$74,099,942	\$61,456,450	\$44,737,330	0%	21%	21%	37%
December	\$80,328,585	\$80,449,224	\$78,141,707	\$75,922,126	-0%	3%	3%	
January	\$143,159,737	\$144,669,500	\$113,603,842	\$110,346,428	-1%	27%	26%	
February	\$50,755,498	\$50,791,206	\$37,398,751	\$19,037,793	-0%		36%	
March	\$24,738,255	\$10,311,208	\$42,695,181	\$17,771,928	140%		-42%	
April	\$156,997,571	\$156,449,775	\$78,094,468	\$136,989,996	0%	100%	101%	-43%
Y-T-D	\$772,853,431	\$759,467,611	\$652,584,591	\$628,817,216	2%	16%	18%	49
May		\$83,044,643	\$129,923,729	\$48,772,455		-36%		166%
June		\$120,414,307	\$125,472,738	\$94,872,913		-4%		32%
Total	\$772,853,431	\$962,926,561	\$907,981,058	\$772,462,58 <b>4</b>	-20%	6%	-15%	18%
					/			

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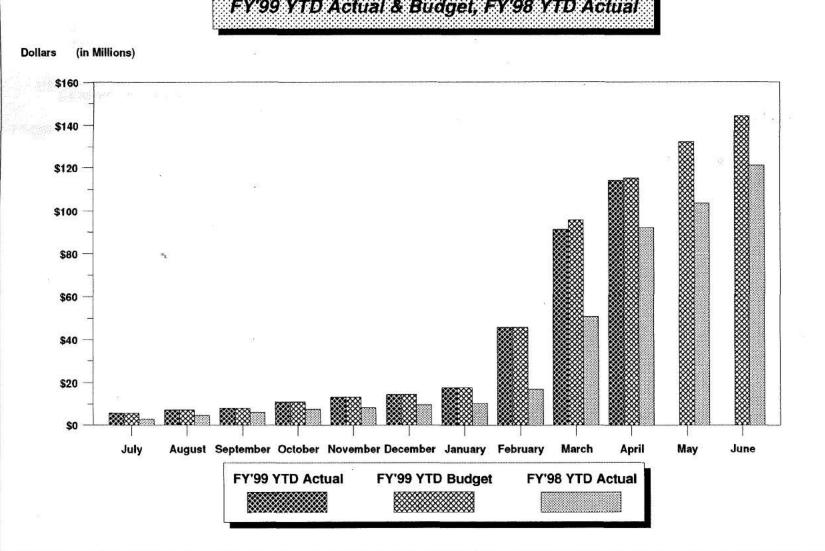




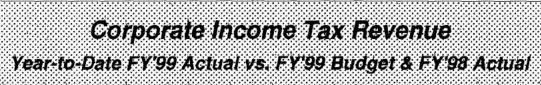
Prepared by the Maine Bureau of Revenue Services Research Division.

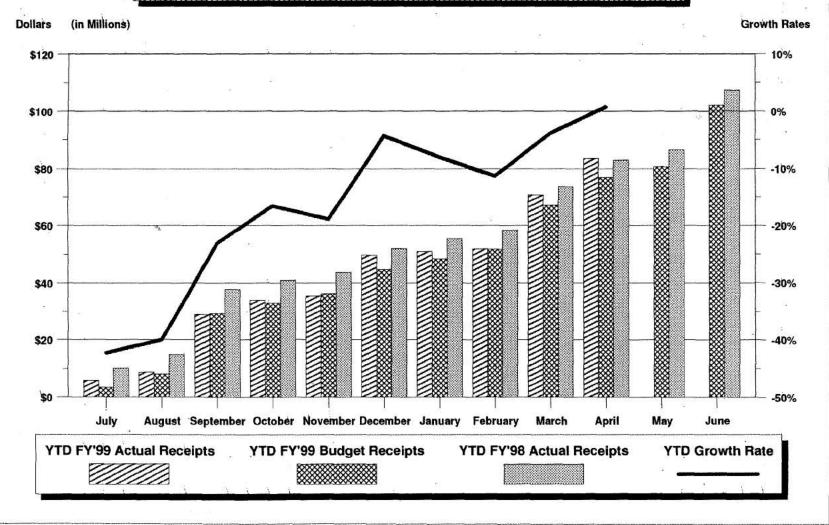
ndividual Ir	come Tax With	holding, Estimat	ed Paymen	ts and Final Pay	ments			THE PERSON NAMED IN THE PE	
Vithholding	J			Estimated Pay	ments		Final Payments	3	
	1998	1999	99/98	1998	1999	99/98	1998	1999	99/98
July	\$56,297,274	\$59,340,551	5%	\$3,004,545	\$2,125,362	-29%	\$2,809,962	\$3,505,428	25%
August	\$52,305,046	\$64,184,769	23%	\$1,472,017	\$2,294,421	56%	\$3,180,667	\$4,477,480	41%
Septembe	\$50,391,507	\$46,017,116	-9%	\$34,545,891	\$41,174,800	19%	\$2,321,929	\$3,219,032	39%
October	\$57,405,362	\$57,397,358	-0%	\$2,966,061	\$2,581,499	-13%	\$2,811,288	\$2,464,585	-12%
November	\$53,968,969	\$66,480,364	23%	\$1,421,371	\$1,529,931	8%	\$2,695,449	\$3,974,524	47%
December	\$60,024,376	\$54,385,096	-9%	\$14,132,817	\$21,217,198	50%	\$1,778,718	\$2,639,271	48%
January	\$61,981,075	\$63,816,906	3%	\$49,913,617	\$77,678,239	56%	\$1,134,708	\$1,964,027	73%
February	\$38,464,665	\$72,495,906	88%	\$2,656,143	\$1,419,291	-47%	\$2,145,476	\$2,868,627	34%
March	\$69,980,607	\$54,623,638	-22%	\$1,809,124	\$2,062,140	14%	\$8,238,416	\$10,057,752	22%
April	\$44,908,125	\$62,855,545	40%	\$27,804,150	\$28,521,350	3%	\$35,500,692	\$83,096,629	134%
May	\$60,620,299			\$1,704,350			\$76,132,073		4
June	\$52,194,674			\$32,948,871			\$10,575,747		
Year-To-Dat				Estimated Pay	monte		Final Payments		
Minimoloni				Estimated Pay	Hients		rmai Payment	<b>)</b>	
	1998	1999	99/98	1998	1999	99/98	1998	1999	99/98
July	\$56,297,274	\$59,340,551	5%	\$3,004,545	\$2,125,362	-29%	\$2,809,962	\$3,505,428	25%
August	\$108,602,320	\$123,525,320	14%	\$4,476,562	\$4,419,783	-1%	\$5,990,629	\$7,982,908	33%
Septembe	\$158,993,827	\$169,542,436	7%	\$39,022,453	\$45,594,583	17%	\$8,312,558	\$11,201,940	35%
October	\$216,399,189	\$226,939,794	5%	\$41,988,514	\$48,176,082	15%	\$11,123,846	\$13,666,525	23%
November	\$270,368,158	\$293,420,158	9%	\$43,409,885	\$49,706,013	15%	\$13,819,295	\$17,641,049	28%
December	\$330,392,534	\$347,805,254	5%	\$57,542,702	\$70,923,211	23%	\$15,598,013	\$20,280,320	30%
lanuary	\$392,373,609	\$411,622,160	5%	\$107,456,319	\$148,601,450	38%	\$16,732,721	\$22,244,347	33%
ebruary	\$430,838,274	\$484,118,066	12%		\$150,020,741	36%	\$18,878,197	\$25,112,974	33%
March	\$500,818,881	\$538,741,704	8%		\$152,082,881	36%	\$27,116,613	\$35,170,726	30%
April	\$545,727,006	\$601,597,249	10%		\$180,604,231	29%	\$62,617,305	\$118,267,355	89%
				\$141,430,086	T		\$138,749,378		
May	\$606,347,305	[		ψ 1 τ 1, τ 20,000	(		Ψ100,170,010		ł



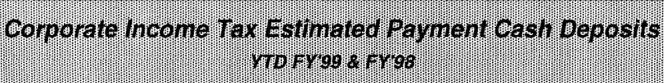


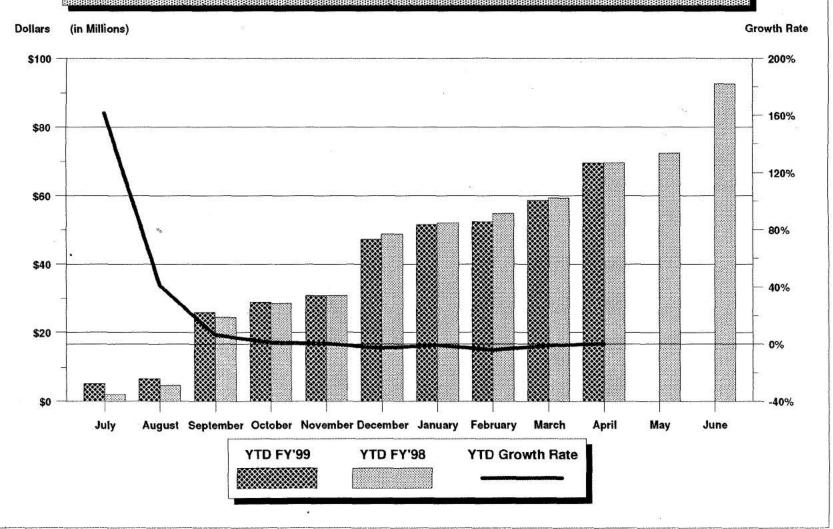
	enue Services	l	NAME OF THE PERSONS ASSOCIATED AND PARTY.				
Individual I	ncome Tax Refu	ınds					
	FY'99 Actual	FY'99 Budget	'99 Actual	FY'98 Actual	'99 Actual		
			vs. Budget		vs. '98 Actual		
**************************************				40.044.000			
July	\$5,680,209	\$5,680,000	\$209	\$2,811,202	\$2,869,007	•	
August	\$1,622,240	\$1,620,000	\$2,240	\$1,892,002	(\$269,762)		
Septembe	\$822,488	\$820,000	\$2,488	\$1,439,008	(\$616,520)		
October.	\$3,045,105	\$3,050,000	(\$4,895)	\$1,502,711	\$1,542,394		
November	\$2,190,163	\$2,190,000	\$163	\$773,037	\$1,417,126		
December	\$1,240,202	\$1,240,000	\$202	\$1,267,400	(\$27,198)		
January	\$3,206,648	\$3,210,000	(\$3,352)	\$752,103	\$2,454,545		
February	\$28,034,492	\$28,070,000	(\$35,508)	\$6,491,409	\$21,543,083		
March	\$45,417,588	\$49,860,000	(\$4,442,412)	\$33,858,246	\$11,559,342	400	
April	\$22,754,658	\$19,500,000	\$3,254,658	\$41,333,315	(\$18,578,656)		
May		\$16,870,000	NOT A THE PARTY OF	\$11,595,432			
June		\$12,120,000		\$17,333,380			
Total		\$144,230,000	The same of the sa	\$121,049,245			
						•	
Year-To-Da							
rear-10-Da							
	FY'99 Actual	FY'99 Budget	FY'98 Actual	'99 Actual	'99 Actual		
				vs. Budget	vs. '98 Actual		
APRES SECTION AND SECTION SECT		4-5-5-5					
July	\$5,680,209	\$5,680,000	\$2,811,202	\$209	\$2,869,007		
August	\$7,302,449	\$7,300,000	\$4,703,204	\$2,449	\$2,599,245		
Septembe	\$8,124,937	\$8,120,000	\$6,142,212	\$4,937	\$1,982,725		
October	\$11,170,042	\$11,170,000	\$7,644,923	\$42	\$3,525,119		
November	\$13,360,206	\$13,360,000	\$8,417,960	\$206	\$4,942,246		
December	\$14,600,408	\$14,600,000	\$9,685,360	\$408	\$4,915,048		
January	\$17,807,056	\$17,810,000	\$10,437,463	(\$2,944)	\$7,369,593		
February	\$45,841,548	\$45,880,000	\$16,928,871	(\$38,452)	\$28,912,677		
March	\$91,259,136	\$95,740,000	\$50,787,118	(\$4,480,864)	\$40,472,018		
April	\$114,013,794	\$115,240,000	\$92,120,432	(\$1,226,206)	\$21,893,362		
May		\$132,110,000	\$103,715,864				
June		\$144,230,000	\$121,049,245				

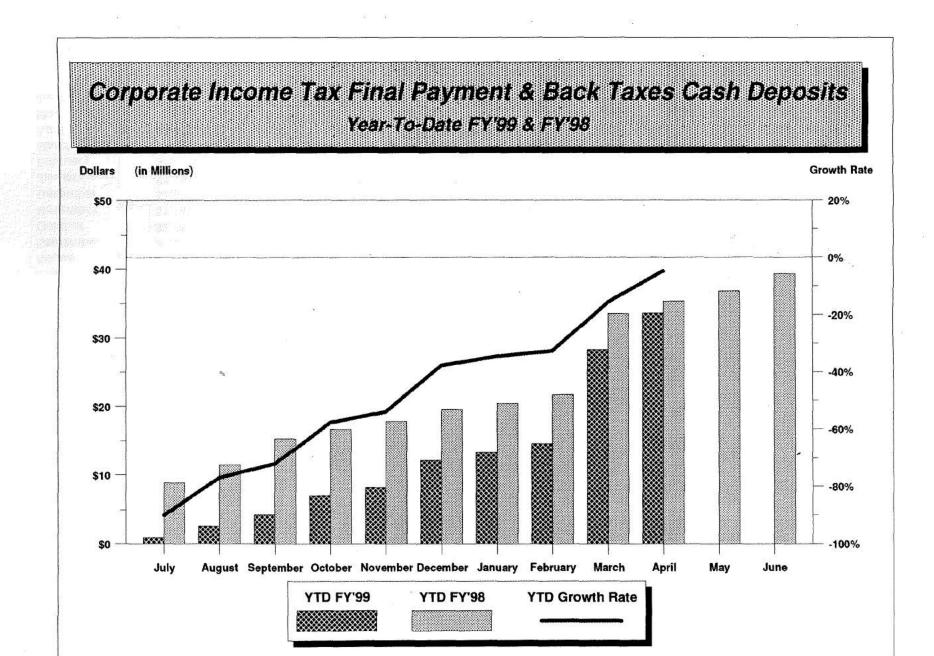




Maine Reven Corporate In	ue Services come Tax Revenue							
	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'97 Actual	FY'99 Actual	FY'99 Budget	FY'99 Actual	FY'98 Actual
		<b>9</b>	The second section and the second section of the second section sectio		vs. Budget	vs. FY'98 Actual	vs. FY'98 Actual	vs. FY'97 Actua
July	\$5,926,964	\$3,443,767	\$10,274,400	\$6,620,845	72%	-66%	-42%	55%
August	\$3,022,705	\$4,817,436	\$4,655,609	\$2,511,112	-37%	3%	-35%	-85%
September	\$20,007,234	\$21,005,194	\$22,751,024	\$21,560,640	-5%	-8%	-12%	6%
October	\$5,046,837	\$3,701,014	\$3,131,856	\$5,188,540	36%	18%	61%	-40%
November	\$1,413,369	\$3,326,603	\$2,877,020	\$790,750	-58%	16%	-51%	264%
December	\$14,188,932	\$8,338,564	\$8,239,129	\$14,490,173	70%	1%	72%	
January `	\$1,256,992	\$3,680,239	\$3,413,861	\$838,561	-66%	8%	-63%	
February	\$934,041	\$3,447,579	\$3,084,444	\$2,287,759	-73%	12%	-70%	
March	\$18,933,428	\$15,432,303	\$15,222,464	\$12,024,292	23%	1%		
April	\$12,710,994	\$9,740,146	\$9,230,972	\$12,084,470	31%	6%	38%	-24%
Y-T-D	\$83,441,496	\$76,932,845	\$82,880,778	\$78,397,140	8%	-7%	\$ 1%	6%
May		\$3,689,241	\$3,521,620	\$3,348,954		5%		59
June	1	\$21,429,587	\$20,973,087	\$16,058,725		. 2%		31%
Total	\$83,441,496	\$102,051,673	\$107,375,485	\$97,804,819	-18%	-5%	-22%	10%

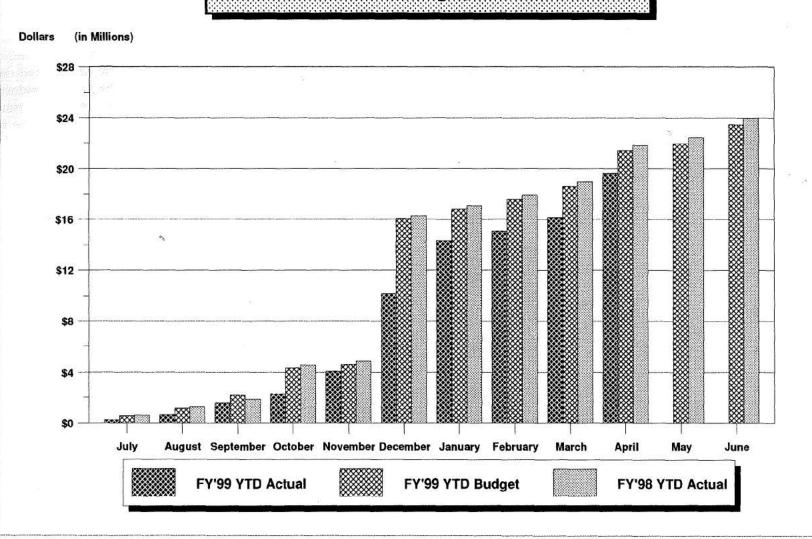






Maine Revenue							
Corporate Inco	me Tax Estimated	Payments					
				Year-To-Date			
	FY'99	FY'98	99/98		FY'99	FY'98	99/98
July	\$5,264,153	\$2,011,402	161.7%	July	\$5,264,153	\$2,011,402	161.7%
August	\$1,468,434	\$2,758,972	-46.8%	August	\$6,732,587	\$4,770,374	41.1%
September	\$19,328,687	\$19,774,137	-2.3%	September	\$26,061,274	\$24,544,511	6.2%
October	\$2,903,813	\$4,219,135	-31.2%	October	\$28,965,087	\$28,763,646	0.7%
November	\$1,980,871	\$2,149,395	-7.8%	November	\$30,945,958	\$30,913,041	0.1%
December	\$16,363,319	\$17,894,630	-8.6%	December	\$47,309,277	\$48,807,671	-3.1%
January	\$4,215,947	\$3,284,080	28.4%	January	\$51,525,224	\$52,091,751	-1.1%
February	\$793,552	\$2,666,699	-70.2%	February	\$52,318,776	\$54,758,450	-4.5%
March	\$6,230,662	\$4,510,633	38.1%	March	\$58,549,438	\$59,269,083	-1.2%
April	\$10,909,571	\$10,343,802	5.5%	April	\$69,459,009	\$69,612,885	-0.2%
May		\$2,701,608	Section 5 at 11 To 1977 to page absolute same and 11 to 1977 to 1977	May		\$72,314,493	
June	·	\$20,210,904		June		\$92,525,397	*
Final Payment	s and Back Taxes						
	E1/100	EV/00	00/00	Year-To-Date	FWOO	FVIOO	00/00
	FY'99	FY'98	99/98		FY'99	FY'98	99/98
July	\$888,923	\$8,852,907	-90.0%		\$888,923	\$8,852,907	-90.0%
August	\$1,735,107	\$2,613,024	-33.6%		\$2,624,030	\$11,465,931	-77.1%
September	\$1,646,036	\$3,865,307	-57.4%	September	\$4,270,066	\$15,331,238	-72.1%
October	\$2,781,185	\$1,350,580	105.9%	October /	\$7,051,251	\$16,681,818	-57.7%
November	\$1,143,212	\$1,126,378	1.5%	November	\$8,194,463	\$17,808,196	-54.0%
December	\$3,951,183	\$1,748,624	126.0%	December	\$12,145,646	\$19,556,820	-37.9%
January	\$1,191,776	\$843,051	41.4%	January	\$13,337,422	\$20,399,871	-34.6%
February	\$1,239,084	\$1,285,090	-3.6%	February	\$14,576,506	\$21,684,961	-32.8%
March	\$13,677,478	\$11,837,221	15.5%	March	\$28,253,984	\$33,522,182	-15.7%
April	\$5,328,047	\$1,790,410	197.6%	April	\$33,582,031	\$35,312,592	-4.9%
May		\$1,422,002		May	THE STREET PROPERTY AND ADDRESS OF THE CO. ASS.	\$36,734,594	
June		\$2,529,171		June		\$39,263,765	

# Corporate Income Tax Refunds FY'99 YTD Actual & Budget, FY'98 YTD Actual



Maine Reve	nue Services				
Corporate li	ncome Tax Refur	nds			
			27 - 4 dect 1 de 1 d		
Month	FY'99 Actual	FY'99 Budget	FY'99 Acutal	FY'98 Actual	FY'99 Acutal
			Over(Under)	TO SEA COMPANY AND THE THE TRANSPORT OF THE ASSESSMENT	Over(Under) FY'98
July	\$222,049	\$536,206	(\$314,157)	\$594,875	(\$372,826)
August	\$394,390	\$603,453	(\$209,063)	\$661,411	(\$267,021)
Septembe	\$946,371	\$1,028,573	(\$82,202)	\$587,324	\$359,047
October	\$705,400	\$2,167,000	(\$1,461,600)	\$2,703,131	(\$1,997,731)
November	\$1,784,368	\$254,361	\$1,530,007	\$316,013	\$1,468,355
December	\$6,109,541	\$11,461,019	(\$5,351,478)	\$11,404,126	(\$5,294,585)
January	\$4,150,357	\$749,525	\$3,400,832	\$805,939	\$3,344,418
February	\$758,916	\$807,370	(\$48,454)	\$863,172	(\$104,256)
March	\$1,038,450	\$985,117	\$53,333	\$1,039,039	(\$589)
April	\$3,521,310	\$2,795,660	\$725,650	\$2,830,430	\$690,880
May	The state of the s	\$519,142		\$577,993	
June		\$1,547,568		\$1,595,540	
Total	\$19,631,151	\$23,454,994	(\$3,823,843)	\$23,978,992	(\$4,347,840)
	•				
Year-To-Dat	te			Alle de la vive de la	
	FY'99 Actual	FY'99 Budget	FY'98 Actual	FY'99 Over	FY'99 Acutal
				(Under) Budget	Over(Under) FY'98
July	\$222,049	\$536,206	\$594,875	(\$314,157)	(\$372,826)
August	\$616,439	\$1,139,659	\$1,256,286	(\$523,220)	(\$639,847)
Septembe	\$1,562,810	\$2,168,232	\$1,843,610	(\$605,422)	(\$280,800)
October	\$2,268,209	\$4,335,232	\$4,546,741	(\$2,067,023)	(\$2,278,532)
November	\$4,052,578	\$4,589,593	\$4,862,754	(\$537,015)	(\$810,176)
December	\$10,162,119	\$16,050,612	\$16,266,880	(\$5,888,493)	(\$6,104,761)
January	\$14,312,476	\$16,800,137	\$17,072,819	(\$2,487,661)	(\$2,760,343)
February	\$15,071,392	\$17,607,507	\$17,935,991	(\$2,536,115)	(\$2,864,599)
March	\$16,109,841	\$18,592,624	\$18,975,029	(\$2,482,783)	(\$2,865,188)
April	\$19,631,151	\$21,388,284	\$21,805,459	(\$1,757,133)	(\$2,174,308)
May		\$21,907,426	\$22,383,452		
June		\$23,454,994	\$23,978,992		