

# MAINE STATE LEGISLATURE

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# Annual Report: 2021



Helping to create a Maine workforce with good-paying jobs by focusing on the nexus of economic and educational development.



**FAME**  
FINANCE AUTHORITY OF MAINE

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## **TAB 1**

### **FAME PROGRAMS AND SERVICES**



Commercial & Education Divisions  
Programs and Services

FY 2021

## Mission and Vision Statement

To Maine people, the Finance Authority of Maine (FAME) is the leading financial resource that creates business and educational opportunities through our willingness to invest at greater risk based on public benefit. **FAME's mission is to provide financial solutions that help Maine people achieve their business and higher educational goals.** FAME's vision is to help create a Maine workforce with good paying jobs by focusing on the nexus of economic and educational development.

## Business Division Programs and Services

FAME's Business Division helps Maine businesses grow, create, and retain jobs by taking managed risk in order to leverage capital. **In FY 21, FAME supported the issuance of \$54 million in debt capital to 211 Maine businesses, helping to create or retain 2,623 Maine jobs.**

Below (by category) please find descriptions of our business financing programs.

### Credit Enhancement

#### Risk Reduction

**Commercial Loan Insurance Program:** Loan insurance helps to cover a bank's credit risk. For a business, it may mean the difference between obtaining a loan, going out of business, or never getting the opportunity to start a business. Loan insurance is available for almost any prudent business activity, and insures up to 90 percent (100 percent for veterans) of a loan to a maximum FAME insurance exposure of \$7.5 million. This maximum insurance amount is set at least annually in accordance with FAME's Direct Loan and Loan Insurance Credit Policy. Since inception, the state has invested in this program a total of \$37 million in funding, which in turn has resulted in over \$659 million in loan insurance offered by FAME over the years. This insurance has supported over \$1.3 billion in commercial loans to Maine businesses in partnership with local Maine lenders.

**In FY 21, FAME provided approximately \$25 million in loan insurance to lending institutions for 212 loans to 189 Maine businesses, leveraging approximately \$49 million in financing. This helped to create and retain approximately 1,913 Maine jobs.** In FY 21, FAME made a total of \$107,402 in payments on its loan insurance obligations for five separate insurance claim payments. This represented less than one percent of FAME's total insurance obligations.

Note: FAME recently announced that we are now offering **up to 75% pro rata insurance for up to \$1,500,000** of FAME exposure (up from \$750,000 at 75% coverage) through our **Online Answer (OLA)** insurance platform, through which lenders can apply and receive almost immediate approval.

### **Rate Reduction**

Linked Investment Programs for Agricultural Enterprises: This program enables a qualified borrower to obtain a 2 percent interest rate reduction on bank loans up to \$200,000 for agricultural businesses. In FY 21, this program experienced no activity.

Linked Investment for Commercial Enterprises: This program enables a qualified borrower to obtain a 2 percent interest rate reduction on bank loans up to \$200,000 for non-agricultural businesses. In FY 21, this program experienced no activity.

### **Direct Loans**

#### **General Purpose**

- The FAME Direct Loan (f/k/a Economic Recovery Loan Program): Provides subordinate or gap financing to businesses affected by their current economic situation. **Over the years, the state and Maine voters have provided approximately \$18.5 million to this program. In return, approximately \$97 million in direct loans have been extended by FAME to Maine businesses. This in turn has helped to retain 22,124 Maine jobs and create another 5,000.** In FY 21, FAME provided fifteen direct loans to Maine businesses totaling approximately \$3 million. This helped to create and retain 321 Maine jobs.

#### **Focused Purpose**

Nutrient Management Loan Program: Provides 2 percent fixed rate loans up to 100 percent of an eligible project up to \$450,000 for various agricultural non-point source pollution abatement projects, such as diversion, irrigation, anaerobic digesters, composting or treatment facilities in the state of Maine. Projects must be deemed eligible by the Maine Department of Agriculture, Conservation and Forestry. Approximately \$6 million is available through this program. In FY 21, FAME provided no loans through this program.

Compliance Assistance Loan Program (formerly known as Oil Storage Facility and Tank Replacement Program): Helps businesses finance the renovation, removal, disposal or replacement of all or any part of certain oil storage facilities or tanks and certain air quality improvement equipment, in conjunction with the Maine Municipal Bond Bank and the Maine Department of Environmental Protection. In FY 21, this program provided no loans.

Regional Economic Development Revolving Loan Fund Program for Day Care: Provides quality childcare projects with loans up to \$100,000 for physical site improvements. In FY 21, this program provided no loans.

**Partner-Focused Purpose** (FAME provides services to other entities such as: contractor management, loan underwriting and servicing, fund management, as well as board administrative support):

Maine Department of Agriculture, Conservation and Forestry - Agricultural Marketing Loan Fund (AMLF): Provides 5 percent fixed-rate loans to natural resourcebased businesses that employ new and innovative technologies and processes in order to improve, expand, and enhance the manufacturing, marketability, and production of Maine-made agricultural products. Funds may be used for the design, construction or improvement of facilities such as commodity storage buildings and packing and marketing facilities. Funds may also be used to purchase or retrofit machinery and equipment. In FY 21, AMLF provided no loans.

Maine Department of Agriculture, Conservation and Forestry - Potato Marketing Improvement Fund Program (PMIF): The interest rate on loans made through this program recently was changed by the Legislature from a fixed rate of 5% to the prime rate on the date of loan commitment or up to a maximum of 5%. The new law further allows existing loans in good standing to be refinanced at the same rate. Funds may be used by borrowers for the construction and/or retro-fitting of potato packing and storage facilities. They also may be used for new construction or improvements to storage and/or centralized packing facilities, as well as for the acquisition of packing, sizing, washing and drying equipment. In addition, PMIF funds may be used to fund programs that improve the economic viability of the potato industry. Such improvements may include irrigation equipment and water source development projects. The program is administered by the Maine Potato Board in conjunction with the Commissioner of the Department of Agriculture, Conservation and Forestry and FAME. In FY 21, PMIF provided no loans.

Maine Department of Agriculture, Conservation and Forestry - Maine Dairy Improvement Fund: Helps farms and other dairy enterprises fund capital improvements to maintain and enhance the viability of their farms. In FY 21, this program provided six loans for \$815,336. This helped to create and retain twenty-two Maine jobs.

The Maine Rural Development Authority (MRDA): FAME provides underwriting and administrative services to the Maine Rural Development Authority (MRDA). The MRDA was established by the Maine Legislature in 2002 to provide financial assistance to communities and their development partners to help develop speculative commercial and industrial buildings and to help develop/redevelop underutilized commercial industrial properties. The primary focus of the MRDA's activities is in the rural areas of Maine that have traditionally not experienced the same level of economic development success regions as other parts of the state or have experienced major economic losses, such as plant closings and downsizings



or are economically distressed. In FY 21, the MRDA provided three loans totaling \$1,500,000. This helped to create and retain a total of 367 Maine jobs.

### **Revenue Bonds**

Revenue Obligation Securities Program: Provides an opportunity for manufacturing businesses to access the tax-exempt bond market for funds to build and/or acquire real estate or machinery and equipment using tax-exempt Industrial Revenue Bonds issued by FAME. In FY 21, the program provided two bonds totaling \$5,006,250.

### **Equity Capital**

Maine Seed Capital Tax Credit Program: The Maine Seed Capital Tax Credit Program is designed to encourage equity and near-equity investments in eligible Maine businesses, directly and through private venture capital funds. FAME may authorize state income tax credits or re-fundable tax credits to investors for 40 percent of the cash equity they provide to eligible Maine businesses. Investments may be used for fixed assets, research or working capital. Between January 1 and December 31, 2020, FAME issued \$10,386,948.03 in tax credits out of the \$15 million that was available under law. Note: the overall annual program cap has been reduced to \$13.5 million by the Legislature for calendar years 2021 and 2022 only. The program is currently under review by the Government Oversight Committee and the Taxation Committee, which may recommend further changes.

Maine New Markets Capital Investment Tax Credit Program: Modeled after the federal tax credit, this state program is designed to attract investment in economically distressed areas of Maine. An allocation of tax credits may be provided for businesses that invest in “qualified community development entities.” The credit is equal to 39 percent of the qualified amount invested, and is spread over a seven-year period, with 7 percent allowed in year three and 8 percent in each of years four through seven. The credit may not be taken in the first two years after investment. “One-day loans” are prohibited pursuant to statute and rule. The maximum aggregate amount of tax credit authority is set forth at \$250 million, and the amount of tax credits claimed per fiscal year is limited to \$20 million. In FY 21, FAME issued a total of two credits totaling \$1,163,952.75 through this program. Note: As of June 30, 2021, approximately \$4.3 million of investments (\$1.7 million in tax credits) remain to be certified/awarded under the program.

### **Cooperative Programs**

Regional Economic Development Revolving Loan Program: Provides subordinate and/or gap financing up to \$350,000. The program is offered through the various regional economic development agencies throughout the state. **In FY 21, REDRLP agencies lent approximately \$1.9 million as part of thirty loans to**

**Maine businesses, leveraging an additional \$6.7 million of investment. This activity resulted in the creation and retention of 309 Maine jobs.**

Municipal Securities Approval Program: Provides an opportunity for municipalities to issue tax-exempt Industrial Revenue Bonds for non-profits or manufacturing borrowers wishing to develop and/or acquire real estate or machinery and equipment. In FY 21, no bonds were issued by FAME through this program.

### **Natural Resource-Based Business Outreach**

FAME annually engages in a variety of natural resource-based business outreach efforts. FAME continues to support Department of Agriculture, Conservation and Forestry in administering the Agricultural Marketing Loan Fund (AMLF) and the Department and the Potato Board by administering the Potato Marketing Improvement Fund (PMIF), as well. We also helped the Department administer the Dairy Improvement Fund.

This past fiscal year, through FAME's direct loans, commercial loan insurance, and the Dairy Improvement Fund (in partnership with the Maine Department of Agriculture, Conservation, and Forestry), **we provided forty-one natural resource-based loans totaling approximately \$6 million. This helped to create and retain 202 Maine jobs.** Some of the companies expected to benefit from this financing include GO Lab, Inc., which plans to manufacture wood-based insulation products in Madison; Vertical Harvest, L3C, a hydroponic greenhouse in Westbrook; and Saddleback Maine, a ski resort near Rangeley. Note: the forty-one natural resource-based loans referenced above are also included in the totals reported in the Commercial Loan Insurance and FAME Direct Loan sections above.

### **Recap of Past Year and Projected Activities for Ensuing Year**

As with last year, much of FAME's focus and energies during the fiscal year were devoted to helping Maine businesses recover from the detrimental effects of the ongoing COVID-19 pandemic. We continue to field numerous calls and e-mails from Maine citizens, businesses, and students seeking financial assistance during this recovery period. We worked with individuals and business owners to educate them about their options, including programs and assistance offered by our partner lenders in the state, as well as those of other state agencies, such as DECD and the U.S. Small Business Administration. We also extended our favorable terms regarding payments and interest rates, and have worked with borrowers to be reasonable and understanding regarding their needs.

To help Maine businesses cope with the COVID-19 pandemic, FAME continued to partner with local Maine lenders to offer special, limited-time (through September 2021) direct loans and loan insurance to eligible Maine businesses affected by the pandemic. FAME and participating lenders continue to make special terms available to Maine-based businesses, including: loans up to \$50,000 offered at reduced interest rates; interest-only payments; and up to 75% pro-rata loan insurance on loans up to \$250,000. Although the pace has certainly slowed since last year, **this year we closed sixteen loans/loan insurance deals through these COVID-**

**relief programs. They totaled approximately \$906,424 and helped to create and retain sixty Maine jobs.** FAME is making every effort to work with borrowers on special accommodations for their loans, especially during this challenging time.

FAME gratefully receives on a regular basis suggestions from our partners in Maine's community lending institutions for improving existing services and creating new ones through our Lenders' Advisory Group and our "Voice of the Customer" exercises. Representing lending institutions of all sizes, geographic locations, and levels of FAME usage, the Lenders' Advisory Group continues to be helpful in our efforts to develop and adapt programs to assist lenders in providing loans to their customers. We consult periodically with this group and also utilize focus groups to ensure that we are providing required resources for Maine businesses of all types. If gaps are revealed, FAME then utilizes our FAME Direct Loan Program and/or its Commercial Loan Insurance Program creatively to meet those needs. For new products and services, we utilize a New Product and Development tool through which ideas for potential new products are vetted by staff and either move forward to realization or are unsuccessful.

We continue to evaluate our product and program offerings based on comments received through communications with our lending partners. In recent years, in conjunction with the Lenders' Advisory Group, we implemented several new services through our Online Answer (OLA) Program. At their monthly meeting in July of 2021, FAME's board of directors approved a **100% increase** to FAME exposure limits for our Online Answer (OLA) commercial loan insurance platform. OLA is FAME's secure web application that enables lenders to apply online for commercial loan insurance and receive an immediate decision upon application submission. FAME is now pleased to offer **up to 75% pro rata insurance for up to \$1,500,000** of FAME exposure (up from \$750,000 at 75% coverage) through this program.

Last spring, FAME's board of directors approved up to \$135 million in conduit bond financing for **Provident Group-Moosehead Lake L3C**. The funds will be used to finance a portion of the costs related to the acquisition, rehabilitation, design, construction and equipping of a resort located in Big Moose Township, Piscataquis County, including, but not limited to, the following: chairlift, surface lifts, base lodge and conference center with a connecting restaurant/pub, snowmaking system, Zip Tour system, hotel and restaurant, marina, trail system improvements, observatory, event center, ski area grooming equipment and maintenance garage. The project ultimately is expected to create approximately 380 full and part-time jobs in Piscataquis County.

This past summer, FAME approved state new markets tax credit financing to benefit **MedRhythms, Inc.**, a digital therapeutics company located in Portland. MedRhythms uses sensors, music, and software to build evidence-based, neurologic interventions to measure and improve walking. The company, which currently employs eighteen individuals, with thirteen full-time employees in Maine, hopes to triple its workforce in the next few years.

We also approved bond financing for **Vertical Harvest, L3C**, a company planning to operate a vertical hydroponic greenhouse in Westbrook that will produce over one million pounds of produce annually for sale to local consumers. Funds will be used to finance a portion of the construction costs to build the facility, including the acquisition of equipment, materials,

and other eligible costs of the business. The project ultimately is expected to create approximately fifty full and part-time jobs at the company, many of which are expected to be performed by individuals with disabilities. The project is part of a larger master-planned development that is expected to include affordable housing and parking in downtown Westbrook.

FAME also continues to partner with regional economic development agencies throughout the state. Over the past several years, FAME has worked closely with these agencies and continues to partner with them by utilizing an ability to “participate” a loan among a number of agencies to fund and track loans to mutual customers using one set of documents, having one closing, and making one payment that will then be applied to the various loans comprising the borrower’s financing package. FAME will continue to work closely with other departments and agencies, such as the Department of Economic and Community Development and the Department of Agriculture, Conservation and Forestry, as well as our lending partners throughout the state, to provide its expertise and assistance in commercial finance.

During the First Session of the 130<sup>th</sup> Maine Legislature, federal funds totaling approximately \$1 billion were approved via L.D. 1733 following enactment by Congress of the American Rescue Plan Act of 2021 (ARPA). Several portions relate to FAME, including \$48.4 million over two years to be shared with the Maine Rural Development Authority for loans and loan guarantees for businesses having difficulty securing investment capital due to the pandemic and capital for rural development projects; \$10 million in one-time funding for business assistance programs for organizations employing emerging financing or organizational models that became market trends during the COVID-19 pandemic, including cooperatives, B corporations and employee stock ownership plans; \$1 million for a pilot Health Care Provider Loan Repayment Program; \$2 million over the next two years to sustain the Doctors for Maine’s Future Scholarships Program; and \$1 million in one-time money to fund the dormant Nurse Educator Loan Repayment Program. We also advocated for and obtained, with great support from our higher education partners throughout the state, additional funding for the Maine State Grant Program. \$10 million more over the biennium will help boost full-time student awards from \$1,500 to \$2,500 per year. This has been a long-time goal of ours and will make a big difference in the lives of Maine students. We very much appreciate the support of Governor Mills, legislators from both parties, and our higher education partners for supporting this accomplishment!

FAME is committed to ensuring that the state’s resources are used most effectively for Maine businesses, and utilizes customer reviews and evaluations to improve our services to the citizens of Maine. We are especially pleased to report that this past year, FAME **scored a 4.67 out of a maximum possible 5-point score on commercial borrower customer satisfaction** for all of our commercial programs. We also were again named for the seventh straight year as one of the **Best Places to Work in Maine**. The FAME staff is deeply committed to providing superior customer service to its customers, the people of Maine, and believe that being a Best Place to Work creates a positive and productive work environment.

## Higher Education Finance Programs and Services

FAME's Education Division helps to create the workforce of the future by increasing the number of Maine residents with credentials of value. We do so in a variety of ways, including by: seeking to become the one-stop shop for student financial aid resources; expanding our financial education programs; and increasing higher education savings rates. Since we began administering the state's higher education programs in 1990, FAME has awarded over **\$414 million** in grants and loans to **over 256,000 Maine students**. Below please find information about our education financing and other programs.

***State Funded/Supported Programs:*** Information regarding awards made in FY 2021 is located at Tab 5.

### **Maine State Grant Program**

- This is the state's basic need-based undergraduate grant program awarded to approximately 12,600 Maine students annually
- Students apply using the *Free Application for Federal Student Aid (FAFSA)*
- Award levels for academic year 2020-21:
  - \$1,500 for full-time study at Maine institutions (public and private)
  - \$750 for part-time study at Maine institutions (public and private)
  - \$1,500 for full-time study under a New England Board of Higher Education (NEBHE) program at an eligible institution
  - \$750 for part-time study under a NEBHE program at an eligible institution

### **Maine State Grant Program – Adult Learners**

- This program is based upon the traditional Maine State Grant Program, but targeting Maine's adult learner population.
- In FY 21, FAME awarded need-based undergraduate grants to approximately 1,452 Maine Adult Learners.
- Students apply using the *Free Application for Federal Student Aid (FAFSA)* and must be 24 years of age or older.
- Award levels for academic year 2020-21:
  - \$1,500 for full-time study at Maine institutions (public and private)
  - \$750 for part-time study at Maine institutions (public and private)
  - \$1,500 for full-time study under a New England Board of Higher Education (NEBHE) program at an eligible institution
  - \$750 for part-time study under a NEBHE program at an eligible institution

**Note:** During the First Session of the 130<sup>th</sup> Maine Legislature, FAME advocated for and obtained (along with our higher education partners) additional funding for the Maine State Grant Program: **\$10 million more over the biennium to help boost full-time awards beginning in Academic Year 2021-22 from \$1,500 to \$2,500 per year!** This has been a long-time goal of ours and will make a big difference in the lives of Maine students. We very much appreciate the support of Governor Mills, legislators from both parties, and our higher education partners for supporting this accomplishment!

### **Tuition Waiver Program (Foster Care) and Tuition Waiver Program (Public Servant)**

- Thirty new tuition waivers each year are available to students who were foster children under the custody of the Maine Department of Health and Human Services and for adopted persons whose adoptive parent(s) received a subsidy from the Department when they graduated from high school.
- Tuition waivers are available for children and spouses of firefighters, law enforcement officers, and emergency medical services personnel who have been killed in the line of duty, or who died as a result of injuries received during the performance of their duties. Individuals who apply for a waiver in the Public Servant Program are funded by request.
- Recipients must be Maine residents attending a school within the University of Maine System, the Maine Community College System, or Maine Maritime Academy.
- For those individuals not selected for the program, FAME and its partners (UMS, MCCS, MMA, and JMG) have added additional assistance through outreach and individualized counseling regarding other financial aid options.

### **Educators for Maine**

- Merit-based forgivable loans for Maine students pursuing initial certification as a teacher, including speech pathology or a career in child development.
- Students may receive a minimum of \$3,000/year for a total of up to 4 full-time academic years for undergraduate and a minimum of \$2,000/year for a total of up to 4 full-time equivalent years for graduate studies. Annual award amounts are set annually based on available funding.
- Loans are forgiven if the recipient is an educator or speech pathologist in an eligible elementary or secondary school or a quality child care program in the state of Maine. Loan recipients who are Jobs for Maine's Graduates specialists may also be eligible for forgiveness in this program.

### **Maine Health Professions Loan Program**

- The Maine Health Professions Loan Program is a need-based loan of up to \$25,000/year for Maine residents pursuing post-graduate medical, dental, or veterinary education. The program offers tiered interest rate loans depending on the type of return service rendered.

### **Maine Veterinary Medicine Loan Program**

- This is a need-based forgivable loan for students enrolled in a program leading to a Doctor of Veterinary Medicine degree.
- Loans in the amount of \$25,000 annually are available to students.

### **Maine Dental Education Loan and Loan Repayment Program**

- The Maine Dental Education Loan provides a forgivable loan to Maine residents who are pursuing a postgraduate degree in dentistry. The Maine Dental Loan Repayment Program provides practicing dentists loan repayment. Under both programs, the dentist must provide dental services to Mainers living in underserved population areas without regard to their ability to pay.
- An education loan and/or loan repayment recipient with a new agreement signed 01/01/2020 and after can receive up to \$25,000. An education loan and/or loan repayment recipient with an agreement signed before January 1, 2020 can receive up to \$20,000.

## **Doctors for Maine's Future Medical Scholarship Program**

- Provides a \$25,000 scholarship annually for up to four years to Maine residents attending medical school at either University of New England College of Medicine or at Tufts University School of Medicine-Maine Medical Center Program (Maine Track Program).
- Schools must provide an equal number (match) of \$25,000 scholarships to Maine resident students attending the school.

## **NextGen 529®**

- NextGen 529 is Maine's Section 529 education savings plan, providing an opportunity for investors, including Maine residents, to save for eligible education expenses while realizing potential tax advantages.
- Earnings grow and withdrawals are federal and Maine state income tax-free when used for qualified education expenses.
- Accounts can be set up for any child or grandchild, friend or relative regardless of income, residency or the age of the beneficiary
- Assets can be used for eligible K-12 tuition purposes, for rollovers to ABLE accounts, and at eligible U.S.-accredited postsecondary institutions, including graduate schools, trade schools and some foreign institutions.
- FAME administers the program with input from the Advisory Committee on Education Savings.
- The Harold Alfond College Challenge provides a \$500 grant to eligible Maine resident babies to be used for future higher education expenses.
- As of June 30, 2021, there are 45,762 Maine children with an Alfond Grant who have a NextGen account. A total of 123,141 Alfond Grants have been awarded to Maine children over the years.
- FAME provides a \$100 Initial Matching Grant to eligible Maine NextGen accounts upon opening.
- FAME provides a thirty percent match of eligible contributions made to eligible Maine NextGen accounts, up to a \$300 grant per calendar year per beneficiary.
- FAME provides a one-time \$100 grant to eligible Maine NextGen beneficiaries with qualifying automatic contributions made directly from a bank account or via payroll deduction.
- NextGen offers a self-directed series as well as an advisor-sold series.
- Note: Sundry Administration, LLC, an affiliate of The Bank of New York Mellon, became the new program manager for NextGen 529 on September 13, 2021. Additionally, The Bank of New York Mellon (BNYM) now serves as the program custodian. BlackRock Advisors, LLC serves as the investment manager, and BlackRock Investments, LLC serves as the program distributor. Merrill Lynch, Pierce, Fenner & Smith Incorporated (Merrill), a registered broker-dealer, continues to offer and provide services for the Client Direct Series, as the recordkeeping agent for that series. Merrill also offers and provides services for those Client Select Series accounts for which a Merrill advisor is the broker of record. The Client Select Series continues to be available through authorized broker dealers that have entered into a selling agreement with the new program distributor. Servicing of Client Select Series accounts for which an authorized broker, other than Merrill, serves as the broker of record has transferred to BNYM.

### **The Maine Loan**

- Provides a low, fixed interest rate loan option for Maine students and families who need to borrow for undergraduate or graduate education expenses. The loan is a credit-based program; therefore, students and/or co-borrowers need to meet established credit criteria in order to qualify for the loan.
- Students apply for the loan annually and may borrow up to the entire cost of attendance for their academic program less any financial aid received from their college or university.
- FAME began administering the program in FY 16. It previously was administered by the former Maine Education Loan Authority (MELA), which the Legislature abolished in 2015.

### **The Maine Medical Loan**

- Provides a low, fixed interest rate loan option for Maine students pursuing medical education and who need to borrow for their education expenses. The loan is a credit-based program, therefore students and/or co-borrowers need to meet established credit criteria in order to qualify for the loan.
- Students apply for the loan annually and may borrow up to the entire cost of attendance for their medical school program less any financial aid received from their school.
- FAME began administering the program in FY 16. It previously was administered by the former Maine Education Loan Authority (MELA), which the Legislature abolished in 2015.

### **Student Loan Insurance (In-school and Refinance)**

- Provides Maine-based lending options for Maine students pursuing higher education or Maine student loan borrowers in repayment who would like to refinance/consolidate all or part of their existing student loans.
- FAME provides a loan guarantee (insurance) on loans made by participating Maine lenders. Loans are credit-based, therefore borrowers and/or co-borrowers need to meet established credit criteria in order to qualify for the loan and in order for the lender to receive the loan guarantee. Interest rates and fees are set by the Maine-based lender in conjunction with FAME.
- FAME administers the guarantee fund, insurance claims for defaulted loans and facilitates the relationship between Maine-based lenders and loan origination as well as loan servicing vendors.

### **Alfond Leaders Program**

- This is a privately funded program administered by FAME on behalf of the Harold Alfond Foundation. This student debt reduction program provides loan repayment assistance to people who live and work in Maine in a Science, Technology, Engineering and Math (STEM) - designated occupation at a Maine-based employer. Alfond Leaders may qualify for loan repayment up to half of their outstanding student loan balance at the time of application to the program, not to exceed \$60,000.
- Since the program's inception in 2017, there have been nine completed application cycles where over 2,500 applications have been received. Since 2017, over \$6 million in student loan debt reduction has been awarded to over 200 Alfond Leaders. The Harold Alfond Foundation, Alfond Leaders Advisory Committee, and FAME are pleased to have helped these Maine STEM professionals who work for Maine-based employers live and work in Maine.
- Note: Alfond Leaders will not be running an application cycle for the Fall of 2021 while the Harold Alfond Foundation evaluates the program's future.



## **Maine Medical Education Foundation Loan**

- This is a privately funded program administered by FAME on behalf of the Maine Medical Foundation/Maine Medical Association.
- The program was established in 1959 by the Maine Medical Association (MMA) to make loans available to Maine residents enrolled in or accepted to approved medical schools.
- Loans range from \$2,000 to the full cost of an education. These loans can be used to fill the gap between federal loan programs and the full cost of education.
- Over the past 50 years, over \$5.4 million has been loaned to deserving medical students.

## **Educational Opportunity Tax Credit Marketing**

- The \$48,500 in annual “pass-through” money is used for marketing this tax credit, which is also known as “Opportunity Maine,” the organization that originally spearheaded its creation.
- The credit is designed to help cover the repayment of student loans for eligible Maine students who work and pay taxes in the state after they graduate from higher education.
- FAME administers the marketing funds only; the overall program is administered by Maine Revenue Services.
- FAME is directed by the Legislature to contract with a private, nonprofit entity to help market the tax credit. FAME contracts with Live and Work in Maine, LLC, to help publicize the program.

## **College Access and Financial Education (CAFÉ)**

FAME’s College Access and Financial Education (CAFÉ) Team provides comprehensive college access and financial education services to students and schools throughout the state of Maine. FAME offers students, families, counselors and advisors a variety of college access, financial aid, financial education and education debt management services that support higher education aspirations and attainment in Maine.

Helping students and families prepare to file for financial aid and supporting them through the entire process is a primary focus for the CAFÉ Team. Though filing the FAFSA itself has become easier, significant challenges continue to exist, specifically with two related steps in the process.

**The FSA ID:** Students, and one parent if parent information is required on the FAFSA, must create and use an FSA ID (user name and password) to access all Federal Student Aid websites, including the FAFSA. The FSA ID also serves as an electronic signature. Multiple challenges exist surrounding the creation, use and retrieval of the FSA ID. The FSA ID is tied to the individual’s Social Security Number, so when there are issues, it is not possible just to create a new one. Significant support is often required to “untangle” problems connected with the FSA ID.

**Verification:** Verification is a process where the federal government requires a student’s school(s) to collect additional documentation to verify items on the FAFSA. Typically, a much higher percentage of low-income and first generation students are selected. Nationally, just under 10% of students are lost through “verification melt,” meaning that the process is never completed, aid is never received, and they likely are not able to afford to attend college. The CAFÉ Team works to support these students and their families, and is also spending an increasing amount of time advocating on behalf of these students to ensure that schools are only requesting the documentation that is required by the federal government.

Both before and after the FAFSA filing process, the CAFÉ Team focuses on helping families prepare and pay for education after high school. This is done by sharing information on saving, financial fitness,

researching and identifying affordable schools, and by providing tools to compare financial aid awards and tips on smart borrowing, with a focus on the return on investment.

### **Outreach Events**

In FY 21, FAME's CAFÉ Team coordinated and participated in:

- 170 financial aid information sessions and workshops for 4,088 Maine students and families
- 51 training workshops for 3,153 counselors and advisors
- 35 workshops attended by 252 individuals to help students complete the Free Application for Federal Student Aid (FAFSA)
- 63 financial literacy workshops for 1,267 students

As a result of the COVID-19 pandemic, all outreach was conducted virtually, primarily using Zoom. Virtual events were relatively well attended, but there is no doubt that people started to experience Zoom fatigue as the year went along. To expand our reach and connect with as many students and families possible, we partnered with other organizations, including the University of Maine System. Additionally, we implemented texting and began offering virtual "office hours" with individualized Zoom appointments. These efforts have been well received and will continue to expand as we enter the next FAFSA cycle. As a result of the challenge connecting directly with students and families, we re-doubled our efforts with school counselors and other trusted professionals by providing additional trainings and resources to support their efforts. Participation in training events was the highest it has ever been, exceeding our previous high attendance in FY 19 by 64%.

### **FAFSA Completion Efforts**

In January of 2016, FAME's FAFSA Completion Portal was developed and made available to Maine high schools. Schools that signed a Data Use Agreement with FAME were granted access to the FAFSA completion status of their students. This information allowed schools to follow up with students who had not yet completed the FAFSA. In January of 2017, access to this data was made available to all Maine Career and Technical Education Centers, and in the spring of 2018, access was further expanded to selected college access partners.

Maine's Class of 2020 FAFSA filing rate was approximately 60% at the end of the 2020-2021 FAFSA cycle. During this same period, the federal average was closer to 55%, so Maine compares favorably. As a result of COVID-19, both Maine and national numbers were down by 3-5% compared to the previous year. Note: we report a year later because of the fact that the FAFSA cycle runs for more than twelve months.

### **Financial Education and Debt Management**

#### **Claim Your Future®**

Created by FAME, Claim Your Future is a program that encourages exploration into education after high school, future careers, and money management. The goal of the program is to inspire middle and high school students to begin thinking about future careers, education or training after high school, and the importance of financial wellness. FAME provides free Claim Your Future program kits to any interested Maine school or educational nonprofit. Students can also play online at [ClaimYourFuture.org](https://ClaimYourFuture.org). In FY 21, FAME continued its expansion of Claim Your Future nationwide. Educators from across the country have

purchased the Claim Your Future program for use in their classrooms, and FAME has partnered with organizations in Massachusetts, Illinois, Utah, Louisiana, and New Hampshire to provide free game kits and/or an online custom digital site to educators throughout these states. Over the past year, over 150,000 individuals have played Claim Your Future online, and Claim Your Future has been played in every U.S. state and in over 90 countries.

### **Invest in ME Reads**

In FY 21, FAME launched Invest in ME Reads, a statewide financial education initiative developed in partnership with the Maine Office of Securities and the Consumer Financial Protection Bureau (CFPB) to support family financial education. As part of the program kickoff, a new educational webpage, **InvestinMeReads.com** was launched to provide families and their children with fun activities and resources. In addition, a unique, first-of-its-kind engagement tool was created. In the fall of 2020, 14,000 Maine second graders received a copy of the children's book, [\*Those Shoes\*](#), which included themes of saving, giving, and delayed gratification, including special content to encourage families to participate. In addition to the book, families received a parent guide from the CFPB as part of their [\*Money as You Grow Bookshelf\*](#) program, which included conversation starters and suggested activities for putting the ideas and themes of the book into action. A series of virtual events were also offered, including a special book reading from the author of *Those Shoes*. To date, over 500 individuals have viewed the virtual book reading and over 60 have viewed the video created for families. In FY 21, over 800 users visited InvestinMeReads.com.

### **Financial Education and Default Prevention for Maine Students**

In FY 21, FAME continued its partnership with iGrad® to provide digital financial education to Maine students, including K-12 and college students. In addition to its statewide expansion, FAME continued to utilize iGrad to provide financial education to borrowers participating in the Maine Private Education Loan Program, the Maine Loan, and the student loan refinance program. In FY 21, 2,312 iGrad modules were completed, with an average knowledge gain of 19%.

In addition to the statewide financial education efforts, FAME continued its statewide partnership with Maine colleges and universities to bring ECMC default prevention solutions to support Maine borrowers. This initiative provides assistance to borrowers who have entered repayment through counseling, education, and proactive outreach.

### **Employee Financial Wellness**

In FY 21, FAME was awarded a \$25,000 grant from the Wells Fargo Foundation in collaboration with the Center for State and Local Government Excellence, the International Public Management Association for Human Resources, and the National Association of State Treasurers' Foundation to improve its employee financial wellness program. The primary focus of the grant was to expand FAME's employee financial wellness program research and to develop a statewide employee financial wellness starter guide to support public and private employers across Maine that are seeking to develop their own financial wellness programs. The grant also allowed FAME to expand its existing employee financial wellness program to include onsite will and estate planning, as well as additional cost-share incentives.

### **VISTA Financial Capability Project**

In FY 21, FAME continued the work of its VISTA program in partnership with Goodwill Industries of Northern New England, Goodwill VISTA Partnership. FAME's VISTA program is focused on supporting

statewide financial education programs, with a specific focus on FAME's employee financial wellness program. In addition, FAME's VISTA volunteer assists in supporting teacher training and professional development, and works to raise awareness of available financial education programs through the Maine Jumpstart Coalition for Personal Financial Literacy.

**TAB 2**

**DESCRIPTION OF BUSINESSES ASSISTED, INCLUDING  
JOBS CREATED AND RETAINED**

## **PROGRAM KEY**

AMLF	=	Agricultural Marketing Loan Fund
CALP	=	Compliance Assistance Loan Program
CLI	=	Commercial Loan Insurance Program
CLI-FFF	=	Commercial Loan Insurance Program made as part of Farming, Fishing & Forestry Program
DAYCARE	=	Loan made to daycare facility through Regional Economic Development Revolving Loan Program
DIF	=	Dairy Improvement Fund
ECLP	=	Energy Conservation Loan Program
ERLP	=	Economic Recovery Loan Program (also known as Direct)
ERLP-FFF	=	Economic Recovery Loan made as part of Farming, Fishing & Forestry Program
ERLP PARTICIPATION=ERLP Loan made in partnership with other lender		
ERLP-SSBCI	=	Economic Recovery Loan made in conjunction with State Small Business Credit Initiative (SSBCI) Program
MRDA	=	Maine Rural Development Authority Loan
NMLP	=	Nutrient Management Loan Program
PMIF	=	Potato Marketing Improvement Fund
UOSF	=	Underground Oil Storage Facility
VRIP	=	Venture Capital Revolving Investment Program

## FAME Active Loans through 6/30/2021

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
697 Main Street Corp.	\$400,000.00	100%	\$400,000.00	\$362,373.94	\$362,373.91	Finance Authority of Maine	So Portland	CALP	2	3
B & A Variety, Inc.	\$400,000.00	100%	\$400,000.00	\$284,135.78	\$284,135.78	Finance Authority of Maine	Turner	CALP	5	17
Bald Eagle, Inc.	\$170,000.00	100%	\$170,000.00	\$156,076.85	\$156,076.84	Finance Authority of Maine	Eagle Lake	CALP	-	3
Lakeside Convenience & Marina, Inc.	\$49,074.00	100%	\$49,074.00	\$46,403.02	\$46,403.02	Finance Authority of Maine	Rangeley	CALP	-	11
R & M Country Store, Inc.	\$196,876.41	100%	\$196,876.41	\$168,453.93	\$168,453.94	Finance Authority of Maine	Eagle Lake	CALP	6	6
Ryan, Debra	\$115,975.00	100%	\$115,975.00	\$105,889.01	\$105,889.01	Finance Authority of Maine	Etna	CALP	-	-
<b>6</b>	<b>\$1,331,925.41</b>		<b>\$1,331,925.41</b>	<b>\$1,123,332.53</b>	<b>\$1,123,332.50</b>				<b>13</b>	<b>40</b>
1718 Heald LLC	\$440,000.00	75%	\$330,000.00	\$403,275.49	\$302,456.62	Machias Savings Bank	Union	CLI	-	6
1828 Bistro at Pepperell Cove, LLC	\$300,000.00	60%	\$180,000.00	\$254,883.02	\$152,929.82	Kennebunk Savings Bank	Kittery	CLI	21	-
20 Maine LLC	\$960,000.00	20%	\$192,000.00	\$840,880.13	\$168,176.03	Skowhegan Savings Bank	Deer Isle	CLI	-	7
201 College Ave Realty, LLC	\$415,000.00	20%	\$83,000.00	\$315,981.07	\$63,196.21	Skowhegan Savings Bank	Waterville	CLI	1	5
201 Nutrition and Energy, LLC	\$80,000.00	60%	\$48,000.00	\$78,603.43	\$47,162.06	Maine State Credit Union	Skowhegan	CLI	1	1
207 Transport LLC	\$73,830.00	60%	\$44,298.00	\$43,121.60	\$25,872.96	Gorham Savings Bank	Limerick	CLI	2	-
26B Hinckley Road, LLC	\$342,000.00	25%	\$85,500.00	\$321,005.79	\$80,251.45	Camden National Bank	Yarmouth	CLI	2	-
315 Waterville Road LLC,	\$268,000.00	25%	\$67,000.00	\$263,159.66	\$65,789.92	Kennebec Savings Bank	Skowhegan	CLI	1	-
33 Pleasant LLC	\$132,000.00	25%	\$33,000.00	\$125,524.33	\$31,381.08	Kennebec Savings Bank	Minot	CLI	-	2
3MD LLC	\$320,000.00	90%	\$288,000.00	\$296,773.45	\$267,096.10	Maine State Credit Union	Pittsfield	CLI	-	-
409 Main Street LLC	\$337,500.00	25%	\$84,375.00	\$310,244.84	\$77,561.21	Camden National Bank	Bingham	CLI	-	-
4Sam Holdings, LLC	\$360,000.00	25%	\$90,000.00	\$342,506.70	\$85,626.68	Camden National Bank	Richmond	CLI	-	-
4SAM, LLC	\$45,000.00	60%	\$27,000.00	\$27,032.14	\$16,219.28	Camden National Bank	Richmond	CLI	-	2
7 Poet Properties LLC,	\$297,500.00	25%	\$74,375.00	\$296,431.26	\$74,107.82	Camden National Bank	Lisbon Falls	CLI	3	3
76 Bridge LLC,	\$136,400.00	75%	\$102,300.00	\$129,702.19	\$97,276.64	Franklin Savings Bank	West Enfield	CLI	-	6
904 Main St. LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Camden National Bank	Monmouth	CLI	-	21
A Corked Fork, LLC	\$40,000.00	75%	\$30,000.00	\$32,531.79	\$24,398.84	Camden National Bank	Bar Harbor	CLI	4	16
A to Z Enterprises, Inc,	\$360,000.00	50%	\$180,000.00	\$296,123.74	\$148,061.87	Norway Savings Bank	Biddeford	CLI	-	10
A&E Investors LLC	\$60,000.00	75%	\$45,000.00	\$53,320.52	\$39,990.39	Machias Savings Bank	Northeast Harbor	CLI	-	5
A. C. Parsons Landscaping & Garden Center,	\$377,942.64	55%	\$207,868.45	\$372,840.46	\$205,062.26	Bar Harbor Banking & Trust Company	Bernard	CLI	10	25
A4 ARCHITECTURE, P.A.	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Machias Savings Bank	Bar Harbor	CLI	-	2
AB Bagels, LLC.	\$172,000.00	75%	\$129,000.00	\$54,180.45	\$40,635.34	Norway Savings Bank	Houston	CLI	2	8
Acadia Area Restaurant Group Holdings, Inc.,	\$20,000.00	75%	\$15,000.00	\$20,000.00	\$15,000.00	Machias Savings Bank	Ellsworth	CLI	-	65
Acadia Training, LLC	\$160,000.00	75%	\$120,000.00	\$127,866.51	\$95,899.88	Machias Savings Bank	ELLSWORTH	CLI	4	8
Access Auto Inc,	\$319,648.00	40%	\$127,859.20	\$235,024.91	\$94,009.97	Machias Savings Bank	Lincoln	CLI	-	7
Adam Clark Fitness LLC,	\$52,400.00	50%	\$26,200.00	\$47,627.17	\$23,813.59	Camden National Bank	Brewer	CLI	-	2

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Adams, Douglas S	\$49,500.00	61%	\$30,195.00	\$31,427.57	\$19,170.82	Atlantic Federal Credit Union	Harpswell	CLI	-	2
ADB Property, LLC	\$42,000.00	60%	\$25,200.00	\$31,167.45	\$18,700.47	Kennebunk Savings Bank	Kennebunk	CLI	4	7
Addmeb, LLC	\$460,000.00	25%	\$115,000.00	\$420,556.20	\$105,139.05	Bangor Savings Bank	Ogunquit	CLI	1	31
Advanced Industrial Solutions, Inc.,	\$310,000.00	40%	\$124,000.00	\$286,352.43	\$114,540.97	Camden National Bank	Augusta	CLI	-	40
Adventure Advertising of Maine Inc.,	\$50,000.00	50%	\$25,000.00	\$50,000.00	\$25,000.00	First National Bank	Rockport	CLI	-	9
AK WHITE INC	\$86,000.00	75%	\$64,500.00	\$13,306.03	\$9,979.52	Machias Savings Bank	Washburn	CLI	-	2
AL Doggett, Inc.,	\$200,000.00	75%	\$150,000.00	\$74,496.03	\$55,872.02	Norway Savings Bank	Sabattus	CLI	-	5
Alaimo Healthcare, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Evergreen Credit Union	Casco	CLI	1	22
Alan Imes, Inc.,	\$80,000.00	75%	\$60,000.00	\$80,000.00	\$60,000.00	Maine State Credit Union	Waterville	CLI	-	3
Alexander Transport, Inc.,	\$200,000.00	65%	\$130,000.00	\$200,000.00	\$130,000.00	Camden National Bank	Lisbon Falls	CLI	-	19
Alexander Transport, Inc.,	\$495,000.00	65%	\$321,750.00	\$51,196.79	\$33,277.91	Camden National Bank	Lisbon Falls	CLI	-	-
All Sports Events, LLC	\$100,605.00	75%	\$75,453.75	\$43,704.31	\$32,778.23	Franklin Savings Bank	Rumford	CLI	-	6
Allen Properties, LLC	\$405,000.00	90%	\$364,499.99	\$317,711.03	\$285,939.92	Camden National Bank	Brunswick	CLI	3	2
Amaya London PC,	\$300,000.00	50%	\$150,000.00	\$247,138.98	\$123,569.49	Norway Savings Bank	Gardnier	CLI	-	17
Anderson, Ellen M	\$145,000.00	20%	\$29,000.00	\$87,513.84	\$17,502.77	Bangor Savings Bank	Dover-Foxcroft	CLI	-	3
Andy Valley Insurance and Retirement Services LLC	\$250,000.00	50%	\$125,000.00	\$205,478.95	\$102,739.48	Infinity Federal Credit Union	East Waterboro	CLI	3	1
Appis, Inc.,	\$352,500.00	50%	\$176,250.00	\$254,916.79	\$127,458.40	Partners Bank	Ogunquit	CLI	-	15
AROOSTOOK VENDING LLC	\$50,000.00	70%	\$35,000.00	\$14,975.20	\$10,482.64	Machias Savings Bank	Presque Isle	CLI	-	3
Arthur, Susan J	\$219,900.00	65%	\$142,935.00	\$218,240.13	\$141,856.08	Machias Savings Bank	Lamoine	CLI	-	1
ATH Realty, LLC	\$1,650,000.00	20%	\$330,000.00	\$1,576,614.37	\$315,322.87	Camden National Bank	Portland	CLI	-	9
Atlantic Stonecutters, LLC,	\$1,000,000.00	25%	\$250,000.00	\$987,788.17	\$246,947.04	Machias Savings Bank	Stonington	CLI	8	14
Atlantic Veterinary Care, P.A. Inc.	\$425,000.00	60%	\$255,000.00	\$70,270.91	\$42,162.55	Camden National Bank	Damariscotta	CLI	3	7
Atlas Naturopathic Health Holdings, LLC,	\$188,000.00	25%	\$47,000.00	\$183,094.42	\$45,773.61	Bangor Savings Bank	Rockport	CLI	2	-
Augusta Soft Serve LP	\$272,000.00	25%	\$68,000.00	\$234,000.32	\$58,500.08	Machias Savings Bank	Brewer	CLI	-	9
Augustus Bove House, LLC	\$520,000.00	25%	\$130,000.00	\$451,778.16	\$112,944.54	Biddeford Savings, A Division of Maine Community Bank	Naples	CLI	-	2
Austins Place LLC,	\$67,500.00	60%	\$40,500.00	\$64,444.21	\$38,666.53	Bangor Savings Bank	Springfield	CLI	2	
B & B Precise Products, Inc.	\$907,827.00	25%	\$226,956.75	\$680,910.37	\$170,227.59	Androscoggin Bank	Benton	CLI	-	46
B & B Precise Products, Inc.	\$150,000.00	20%	\$30,000.00	\$150,000.00	\$30,000.00	Androscoggin Bank	Benton	CLI	-	-
B D Crocker & Sons, Inc,	\$220,500.00	21%	\$46,305.00	\$85,830.72	\$18,024.45	Machias Savings Bank	Lee	CLI	-	4
B&B NR, LLC	\$238,034.74	40%	\$95,213.90	\$220,049.29	\$88,019.72	Androscoggin Bank	Greene	CLI	-	18
B&T Millworks	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Gorham Savings Bank	Gorham	CLI	-	5
B&T Millworks	\$340,000.00	75%	\$255,000.00	\$296,763.47	\$222,572.60	Gorham Savings Bank	Gorham	CLI	-	-
B&W Rentals Inc,	\$148,168.00	43%	\$63,712.24	\$140,986.31	\$60,624.11	Machias Savings Bank	Lincoln	CLI	-	4
Back Woods Guide Service, LLC	\$20,000.00	50%	\$10,000.00	\$19,208.92	\$9,604.46	The County Federal Credit Union	Caribou	CLI	1	2
Back Woods Guide Service, LLC	\$276,300.00	50%	\$138,150.00	\$251,533.50	\$125,766.75	The County Federal Credit Union	Caribou	CLI	-	-



Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Baker Family Chiropractic, P.A.	\$202,000.00	75%	\$151,500.00	\$149,527.17	\$112,145.38	Machias Savings Bank	Hampden	CLI	-	2
Bangor Chiropractic and Alternative Medicine, LLC	\$65,000.00	75%	\$48,750.00	\$24,718.51	\$18,538.88	Camden National Bank	Bangor	CLI	1	5
Bar Harbor Clothing Co LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	-	5
Barn Boards and More, LLC	\$20,000.00	75%	\$15,000.00	\$20,000.00	\$15,000.00	Camden National Bank	Mount Vernon	CLI	1	6
Barnes, Beverly J	\$25,000.00	60%	\$15,000.00	\$25,000.00	\$15,000.00	Machias Savings Bank	Ellsworth	CLI	4	-
Barreled Souls Brewing Company LLC,	\$182,000.00	49%	\$89,180.00	\$91,542.21	\$44,855.68	Norway Savings Bank	Saco	CLI	5	7
Bartlett, George H	\$75,000.00	66%	\$49,500.00	\$74,279.35	\$49,024.37	Evergreen Credit Union	Windham	CLI	3	6
Bass Harbor Boat Shop LLC	\$325,951.00	60%	\$195,570.60	\$313,470.00	\$188,082.01	Machias Savings Bank	Bernard	CLI	-	4
Be Hospitable, LLC	\$100,000.00	20%	\$20,000.00	\$100,000.00	\$20,000.00	Norway Savings Bank	Freeport	CLI	3	11
Be Hospitable, LLC	\$3,800,000.00	25%	\$950,000.00	\$3,780,125.56	\$945,031.39	Norway Savings Bank	Freeport	CLI	3	11
Beachfront, Inc.,	\$530,000.00	50%	\$265,000.00	\$434,781.54	\$217,390.77	Bangor Savings Bank	Lincolntonville	CLI	-	3
Beacon Tax & Accounting P.C.	\$171,000.00	75%	\$128,250.00	\$165,123.54	\$123,842.66	Camden National Bank	Rockland	CLI	3	3
Beal , Danny L	\$15,000.00	75%	\$11,250.00	\$7,294.19	\$5,470.64	Machias Savings Bank	Harrington	CLI	1	1
Beaver Building & Backyard Improvements, Inc.	\$500,000.00	90%	\$450,000.00	\$392,191.19	\$352,972.06	Bangor Savings Bank	Scarborough	CLI	-	27
Beech Hill Arts, LLC,	\$240,000.00	75%	\$180,000.00	\$240,000.00	\$180,000.00	Machias Savings Bank	Blue Hill	CLI	1	1
Behave LLC	\$212,000.00	25%	\$53,000.00	\$196,103.14	\$49,025.79	Camden National Bank	Lewiston	CLI	3	26
Belanger, Larry J	\$86,000.00	75%	\$64,500.00	\$71,142.43	\$53,356.82	Farm Credit East, ACA	Mapleton	CLI	-	2
Belfast Bay Hldgs, LLC,	\$352,500.00	75%	\$264,375.00	\$352,500.00	\$264,375.00	Skowhegan Savings Bank	Belfast	CLI	-	6
Bell Holdings, LLC	\$466,320.00	25%	\$116,580.00	\$460,242.32	\$115,060.58	Skowhegan Savings Bank	Farmingdale	CLI	-	-
Belmont Market & Variety, LLC	\$28,500.00	90%	\$25,650.00	\$25,263.59	\$22,737.23	Camden National Bank	Belmont	CLI	2	2
Belmont Property Holdings, LLC	\$400,000.00	25%	\$100,000.00	\$391,670.72	\$97,917.68	Camden National Bank	Limington	CLI	-	-
Ben's Trading Post, LLC	\$25,000.00	50%	\$12,500.00	\$19,655.20	\$9,827.60	The County Federal Credit Union	Presque Isle	CLI	-	5
Ben's Trading Post, LLC	\$140,000.00	50%	\$70,000.00	\$52,929.42	\$26,464.71	The County Federal Credit Union	Presque Isle	CLI	-	-
Berkley Investments, LLC	\$240,000.00	75%	\$180,000.00	\$230,260.86	\$172,695.65	First National Bank	Union	CLI	5	-
Bernaiche, Travis	\$70,000.00	40%	\$28,000.00	\$36,277.93	\$14,511.17	Machias Savings Bank	Caribou	CLI	-	10
Bernosky Properties, LLC	\$182,000.00	25%	\$45,500.00	\$169,560.20	\$42,390.05	Bangor Savings Bank	Swanville	CLI	-	8
Bert's Machine Shop, LLC	\$116,250.00	25%	\$29,062.50	\$107,226.41	\$26,806.60	Camden National Bank	Rockland	CLI	-	4
Better Living Center,	\$260,000.00	50%	\$130,000.00	\$255,422.62	\$127,711.31	Franklin Savings Bank	Farmington	CLI	-	8
Bickford, Inc.	\$144,000.00	75%	\$108,000.00	\$129,557.86	\$97,168.40	First National Bank	Wiscasset	CLI	-	12
Biddeford Internet Corporation	\$2,450,000.00	90%	\$2,205,000.00	\$1,106,563.59	\$995,907.21	Skowhegan Savings Bank	Biddeford	CLI	2	53
Big Babe, LLC	\$500,000.00	25%	\$125,000.00	\$498,018.58	\$124,504.65	Bangor Savings Bank	Cape Elizabeth	CLI	27	12
Big Cat's Catering, LLC	\$320,000.00	50%	\$160,000.00	\$285,066.20	\$142,533.10	Maine Savings Federal Credit Union	Hancock	CLI	3	2
Biodiversity Research Institute	\$300,000.00	75%	\$225,000.00	\$144,848.06	\$108,636.05	Camden National Bank	Portland	CLI	10	38
Biodiversity Research Institute,	\$200,000.00	75%	\$150,000.00	\$200,000.00	\$150,000.00	Camden National Bank	Portland	CLI	-	-
Birdsall, Nicholas	\$95,000.00	75%	\$71,250.00	\$66,254.52	\$49,690.89	Machias Savings Bank	Lamoine	CLI	-	1

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Bisson Transportation, Inc.,	\$70,000.00	50%	\$35,000.00	\$60,509.39	\$30,254.70	Gorham Savings Bank	Westbrook	CLI	19	84
Bisson Transportation, Inc.,	\$855,000.00	75%	\$641,250.00	\$705,580.30	\$529,185.23	Gorham Savings Bank	Westbrook	CLI	-	-
Black Bear Ladder, Inc.	\$165,000.00	50%	\$82,500.00	\$128,663.59	\$64,331.80	Camden National Bank	Lisbon	CLI	1	5
Black Bear Support Services, LLC	\$225,000.00	85%	\$191,250.00	\$225,000.00	\$191,250.00	Camden National Bank	Lewiston	CLI	29	-
Black Tie, Inc.	\$50,000.00	90%	\$45,000.00	\$50,000.00	\$45,000.00	Gorham Savings Bank	Yarmouth	CLI	2	26
Black Tie, Inc.	\$300,000.00	90%	\$269,999.99	\$254,066.34	\$228,659.70	Gorham Savings Bank	Yarmouth	CLI	-	-
Blackbird Baking Company LLC	\$108,000.00	75%	\$81,000.00	\$94,976.84	\$71,232.63	Gorham Savings Bank	South Portland	CLI	-	17
Blackbird Baking Company LLC	\$126,000.00	40%	\$50,400.00	\$113,120.53	\$45,248.21	Gorham Savings Bank	South Portland	CLI	-	-
Blackbird Baking Company LLC,	\$50,000.00	40%	\$20,000.00	\$50,000.00	\$20,000.00	Gorham Savings Bank	South Portland	CLI	-	-
Blackhawk Properties, LLC	\$216,000.00	25%	\$54,000.00	\$206,633.48	\$51,658.37	Bangor Savings Bank	Carmel	CLI	5	-
Blemaster & Cohn, Inc	\$59,108.72	40%	\$23,643.49	\$5,841.81	\$2,336.72	First National Bank	Camden	CLI	5	10
Blemaster & Cohn, Inc	\$124,436.00	40%	\$49,774.40	\$14,144.68	\$5,657.87	First National Bank	Camden	CLI	-	-
BLOCK BROTHERS CUSTOM CABINETS LLC	\$276,000.00	60%	\$165,600.00	\$265,255.57	\$159,153.35	Machias Savings Bank	searsport	CLI	3	5
Blue Barn LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Scarborough	CLI	4	4
Blue Hill Co-Op, Inc.	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Bar Harbor Banking & Trust Company	Blue Hill	CLI	15	30
Blue Lobster Urban Winery LLC,	\$82,000.00	50%	\$41,000.00	\$60,374.96	\$30,187.48	Norway Savings Bank	Portland	CLI	-	1
Blue Lobster Urban Winery LLC,	\$25,000.00	50%	\$12,500.00	\$25,000.00	\$12,500.00	Norway Savings Bank	Portland	CLI	-	-
Blue Sphere Energy Solutions, LLC	\$173,175.00	60%	\$103,905.00	\$123,110.00	\$73,866.00	Camden National Bank	Searsmont	CLI	2	11
Blueberry Boat Shack LLC,	\$448,000.00	25%	\$112,000.00	\$444,215.33	\$111,053.83	Bar Harbor Banking & Trust Company	Belgrade	CLI	3	-
BMC Diving Inc,	\$100,000.00	50%	\$50,000.00	\$100,000.00	\$50,000.00	Franklin Savings Bank	Oquossoc	CLI	-	8
Body By Beckles LLC,	\$73,000.00	75%	\$54,750.00	\$70,809.08	\$53,106.81	Kennebec Savings Bank	Augusta	CLI	1	
Boothbay Collision LLC,	\$10,000.00	75%	\$7,500.00	\$10,000.00	\$7,500.00	First National Bank	Boothbay	CLI	-	1
Bottle's 'N Cans, LLC,	\$30,000.00	75%	\$22,500.00	\$30,000.00	\$22,500.00	Bar Harbor Banking & Trust Company	Bridgeton	CLI		6
BOUCHARD PROPERTIES LLC	\$540,750.00	75%	\$405,562.50	\$533,863.23	\$400,397.42	Machias Savings Bank	East Orland	CLI	-	11
BOUCHARD PROPERTIES LLC	\$412,000.00	75%	\$309,000.00	\$328,003.66	\$246,002.75	Machias Savings Bank	East Orland	CLI	-	-
Brackett Property Services,	\$8,000.00	75%	\$6,000.00	\$7,583.17	\$5,687.38	Evergreen Credit Union	SOUTH PORTLAND	CLI	-	1
Bracketts Market, Inc.,	\$120,000.00	70%	\$84,000.00	\$120,000.00	\$84,000.00	Camden National Bank	bath	CLI	6	34
Bragdon II, Michael J	\$75,000.00	60%	\$45,000.00	\$75,000.00	\$45,000.00	Machias Savings Bank	Millinocket	CLI	-	4
Braveman Brothers Audio LLC	\$337,500.00	60%	\$202,500.00	\$182,396.58	\$109,437.95	Machias Savings Bank	Brewer	CLI	4	1
Bread and Roses Bakery, Inc,	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Bangor Savings Bank	Ogunquit	CLI	-	15
Brewer Long Term Investments, LLC	\$490,000.00	40%	\$196,000.00	\$385,037.09	\$154,014.84	Camden National Bank	Brewer	CLI	-	44
Brickhouse Kitchen	\$200,000.00	25%	\$50,000.00	\$193,840.63	\$48,460.16	Skowhegan Savings Bank	Skowhegan	CLI	-	-
Brickyard Hollow Brewing Co.	\$40,000.00	60%	\$24,000.00	\$27,714.51	\$16,628.71	Biddeford Savings, A Division of Maine Community Bank	Yarmouth	CLI	12	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Brickyard Hollow Brewing Co.	\$151,924.00	60%	\$91,154.40	\$1,747.09	\$1,048.25	Biddeford Savings, A Division of Maine Community Bank	Yarmouth	CLI	-	-
Brickyard Property, LLC	\$572,000.00	25%	\$143,000.00	\$540,998.04	\$135,249.51	Biddeford Savings, A Division of Maine Community Bank	Yarmouth	CLI	-	-
BRISTOL ONE LLC	\$262,500.00	75%	\$196,875.00	\$225,898.32	\$169,423.74	Machias Savings Bank	NEW HARBOR	CLI	-	2
Brooklin Lodging	\$72,000.00	75%	\$54,000.00	\$61,085.20	\$45,813.90	Bar Harbor Banking & Trust Company	Surry	CLI	4	7
Broughman Builders, Inc.	\$231,000.00	60%	\$138,600.00	\$60,161.80	\$36,097.08	Camden National Bank	Ellsworth	CLI	2	5
Brown, Michael L	\$139,000.00	66%	\$91,740.00	\$118,208.69	\$78,017.74	Farm Credit East, ACA	China	CLI	-	1
Brownie's Landscaping	\$355,000.00	60%	\$213,000.00	\$339,991.15	\$203,994.70	Maine State Credit Union	Whitefield	CLI	-	4
Brunswick Trucking, LLC dba Nickerson Trucking	\$216,000.00	60%	\$129,600.00	\$149,040.78	\$89,424.47	Camden National Bank	Brunswick	CLI	3	8
Bryco, Inc.	\$564,392.00	25%	\$141,098.00	\$357,392.89	\$89,348.22	Camden National Bank	Union	CLI	-	8
BTC Properties, LLC,	\$25,000.00	70%	\$17,500.00	\$24,218.38	\$16,952.87	Camden National Bank	Winthrop	CLI	5	-
BTC Properties, LLC,	\$253,600.00	75%	\$190,200.00	\$251,803.83	\$188,852.87	Camden National Bank	Winthrop	CLI	-	-
Building 6, LLC	\$2,270,986.00	75%	\$1,703,239.50	\$2,162,883.37	\$1,622,162.53	Androscoggin Bank	Belfast	CLI	40	84
Bumpus Farm, LLC,	\$192,000.00	75%	\$144,000.00	\$188,640.75	\$141,480.56	Farm Credit East, ACA	Harrison	CLI	-	2
Burke-Fogarty, Jolene	\$90,000.00	50%	\$45,000.00	\$90,000.00	\$45,000.00	Bar Harbor Banking & Trust Company	Bangor	CLI	-	3
Burnham & Loboazo Builders, LLC,	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Camden National Bank	New Gloucester	CLI	-	6
Burpee Investments, LLC,	\$185,000.00	25%	\$46,250.00	\$179,084.18	\$44,771.05	Bangor Savings Bank	Bucksport	CLI	-	9
Bushra Corporation	\$37,500.00	75%	\$28,125.00	\$11,978.70	\$8,984.03	Camden National Bank	Saco	CLI	3	7
Bushra Corporation	\$410,500.00	75%	\$307,875.00	\$371,140.23	\$278,355.17	Camden National Bank	Saco	CLI	-	-
Bushwacker & Sons Logging, Inc,	\$136,932.00	25%	\$34,233.00	\$64,164.44	\$16,041.11	Machias Savings Bank	Cary Plt	CLI	-	7
Butterfield Shellfish, LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Gorham Savings Bank	Raymond	CLI	-	1
BWB40, LLC	\$750,000.00	25%	\$187,500.00	\$723,483.88	\$180,870.97	Androscoggin Bank	Cape Elizabeth	CLI	-	-
C & B Plourde Forestry Services LLC	\$91,338.00	75%	\$68,503.50	\$45,671.23	\$34,253.42	Camden National Bank	Embden	CLI	-	2
C & K Perkins Holdings LLC	\$224,075.00	75%	\$168,056.25	\$193,426.74	\$145,070.06	Skowhegan Savings Bank	Dexter	CLI	-	6
C & S Wilson, LLC,	\$103,000.00	25%	\$25,750.00	\$98,782.10	\$24,695.53	Kennebec Savings Bank	Readfield	CLI	-	1
C&C Food Design LLC	\$125,000.00	25%	\$31,250.00	\$120,484.81	\$30,121.20	Skowhegan Savings Bank	Rangeley	CLI	-	2
C. Ledue Enterprises Inc.	\$89,400.00	75%	\$67,050.00	\$72,840.19	\$54,630.14	Gorham Savings Bank	Scarborough	CLI	2	4
C. Ledue Enterprises Inc.	\$171,600.00	75%	\$128,700.00	\$139,814.15	\$104,860.61	Gorham Savings Bank	Scarborough	CLI	-	-
Cado Enterprises, Inc.	\$325,000.00	90%	\$292,499.99	\$84,171.86	\$75,754.67	Machias Savings Bank	Robbinston	CLI	-	6
Calais Advertiser Inc	\$191,628.00	75%	\$143,721.00	\$177,136.25	\$132,852.19	Machias Savings Bank	Calais	CLI	-	9
Caleb Johnson Architects, PA	\$49,163.00	40%	\$19,665.20	\$42,265.30	\$16,906.12	Biddeford Savings, A Division of Maine Community Bank	Portland	CLI	-	18
Caleb Johnson Construction, LLC	\$326,024.00	40%	\$130,409.60	\$280,282.55	\$112,113.02	Biddeford Savings, A Division of Maine Community Bank	Portland	CLI	-	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Camden Dermatology & Mohs Surgery LLC,	\$125,000.00	75%	\$93,750.00	\$125,000.00	\$93,750.00	Camden National Bank	Rockport	CLI	4	2
Camden Harbor Cruises, Inc.	\$83,537.00	60%	\$50,122.20	\$35,277.28	\$21,166.37	Camden National Bank	Camden	CLI	6	3
Camden Heights, LLC	\$3,995,000.00	25%	\$998,750.00	\$3,713,210.53	\$928,302.63	Skowhegan Savings Bank	Rockland	CLI	-	23
Cantrell's Seafood Inc.,	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Camden National Bank	Topsham	CLI	6	6
Capital Realty Group, LLC	\$117,000.00	75%	\$87,750.00	\$65,751.65	\$49,313.74	Kennebec Savings Bank	Leeds	CLI	-	2
Carlson, Dale A	\$14,000.00	50%	\$7,000.00	\$12,388.17	\$6,194.09	Midcoast Federal Credit Union	Tenants Harbor	CLI	-	2
Casco Bay Butter Company, LLC	\$522,400.00	90%	\$470,159.99	\$482,126.52	\$433,913.86	Gorham Savings Bank	Portland	CLI	3	6
Casco Bay Marine LLC,	\$300,000.00	75%	\$225,000.00	\$300,000.00	\$225,000.00	Atlantic Federal Credit Union	Freeport	CLI	-	6
Casco Bay Marine Services, LLC,	\$300,000.00	75%	\$225,000.00	\$300,000.00	\$225,000.00	Camden National Bank	Freeport	CLI	-	3
Casco Bay Vending, LLC	\$350,000.00	50%	\$175,000.00	\$350,000.00	\$175,000.00	Camden National Bank	Lewiston	CLI	-	68
Casco Bay Vending, LLC	\$7,025,000.00	65%	\$4,599,970.00	\$4,250,094.61	\$2,782,962.21	Camden National Bank	Lewiston	CLI	-	-
Casco Self Storage, Inc.	\$680,000.00	25%	\$170,000.00	\$639,919.72	\$159,979.93	Evergreen Credit Union	Casco	CLI	2	1
Cascobay Cleaning LLC,	\$25,000.00	75%	\$18,750.00	\$25,000.00	\$18,750.00	Gorham Savings Bank	Portland	CLI	-	14
Cavanagh, Kimberly C	\$90,000.00	50%	\$45,000.00	\$68,757.70	\$34,378.85	Maine Highlands Federal Credit Union	Dover-Foxcroft	CLI	-	2
Cavanaugh , Neil F	\$114,000.00	75%	\$85,500.00	\$99,288.33	\$74,466.25	First National Bank	Westport Island	CLI	2	1
CCM Holdings, Inc	\$60,000.00	75%	\$45,000.00	\$33,217.29	\$24,912.97	Machias Savings Bank	Bradley	CLI	1	3
Centerline Utilities Inc,	\$120,000.00	75%	\$90,000.00	\$120,000.00	\$90,000.00	Camden National Bank	Bangor	CLI	2	31
Central Hospitality Inc.	\$350,000.00	25%	\$87,500.00	\$342,148.92	\$85,537.23	Camden National Bank	Rockport	CLI	-	10
Central Hospitality Inc.	\$1,949,063.00	25%	\$487,265.75	\$1,776,127.75	\$444,031.94	Camden National Bank	Rockport	CLI	-	-
Central Maine Archery, LLC	\$125,000.00	65%	\$81,250.00	\$62,334.82	\$40,517.63	Mechanics Savings, A Division of Maine Community Bank	Auburn	CLI	2	2
CG Enterprises, Inc.	\$130,000.00	75%	\$97,500.00	\$90,776.93	\$68,082.70	Evergreen Credit Union	South Portland	CLI	-	3
Chadbourne, Matthew R	\$100,788.00	50%	\$50,394.00	\$36,586.37	\$18,293.19	York County Federal Credit Union	Wells	CLI	-	1
Chebeague Island Inn, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Camden National Bank	Portland	CLI	-	47
Chefa's Inc.	\$46,000.00	75%	\$34,500.00	\$14,565.84	\$10,924.38	Gorham Savings Bank	Buxton	CLI	1	2
Cheney Insurance Agency, Inc,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Bangor Savings Bank	Damariscotta	CLI	-	14
Chester Pikes LLC	\$240,000.00	25%	\$60,000.00	\$212,967.12	\$53,241.78	Franklin Savings Bank	Birch Harbor	CLI	1	5
Chilton Holdings Co	\$243,584.07	60%	\$146,150.44	\$200,089.70	\$120,053.82	Norway Savings Bank	Scarborough	CLI	2	13
Chilton Holdings Co	\$506,415.93	53%	\$268,400.44	\$420,171.37	\$222,690.81	Norway Savings Bank	Scarborough	CLI	-	-
Chim Enterprises, LLC	\$220,000.00	25%	\$55,000.00	\$191,959.42	\$47,989.86	Bangor Savings Bank	Portland	CLI	5	-
Chin, LLC	\$880,000.00	25%	\$220,000.00	\$853,172.18	\$213,293.05	Camden National Bank	Brewer	CLI	2	5
Chris Richards Logging, LLC	\$150,000.00	75%	\$112,500.00	\$65,026.62	\$48,769.97	Farm Credit East, ACA	Greenville	CLI	-	2
Christopher and Stacey, LLC	\$160,000.00	75%	\$120,000.00	\$122,117.74	\$91,588.31	Kennebec Savings Bank	Readfield	CLI	2	4
Christopher Leeman Building Contractor,	\$75,000.00	40%	\$30,000.00	\$75,000.00	\$30,000.00	First National Bank	New Harbor	CLI	-	2
Christopher R. Logan, DMD, PC	\$180,000.00	60%	\$108,000.00	\$147,671.12	\$88,602.67	Camden National Bank	Augusta	CLI	-	8

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
CHUTE, TIMOTHY	\$300,000.00	50%	\$150,000.00	\$271,499.34	\$135,749.67	Machias Savings Bank	WINDHAM	CLI	2	-
CL Real Estate Holdings, LLC	\$440,000.00	15%	\$66,000.00	\$340,307.32	\$51,046.10	Camden National Bank	Gardiner	CLI	3	2
CL Real Estate Holdings, LLC	\$855,000.00	15%	\$128,250.00	\$552,192.26	\$82,828.84	Camden National Bank	Gardiner	CLI	-	-
Clamar Floats, Inc,	\$150,000.00	50%	\$75,000.00	\$150,000.00	\$75,000.00	Androscoggin Bank	Brunswick	CLI	1	3
Clark, Patrick A	\$90,000.00	60%	\$54,000.00	\$58,287.19	\$34,972.32	Camden National Bank	Bingham	CLI	2	-
Clark, Patrick A	\$135,000.00	25%	\$33,750.00	\$123,329.00	\$30,832.25	Camden National Bank	Bingham	CLI	-	-
CLAYBROOK LANDSCAPING INC	\$245,000.00	75%	\$183,750.00	\$184,245.08	\$138,183.81	Machias Savings Bank	ROCKLAND	CLI	-	11
Cleaves Farms LLC,	\$400,000.00	54%	\$216,000.00	\$400,000.00	\$216,000.00	Farm Credit East, ACA	Sangerville	CLI	-	5
Clemens, Betsy A	\$210,000.00	25%	\$52,500.00	\$198,977.22	\$49,744.31	Skowhegan Savings Bank	New Vineyard	CLI	-	3
Clyde Capital, LLC	\$250,000.00	25%	\$62,500.00	\$226,074.00	\$56,518.50	Camden National Bank	Orono	CLI	-	8
Coastal Computers, LLC	\$125,000.00	50%	\$62,500.00	\$73,362.97	\$36,681.49	Franklin Savings Bank	Mt. Desert	CLI	-	9
Coastal Riptide LLC,	\$83,000.00	50%	\$41,500.00	\$79,166.88	\$39,583.44	Biddeford Savings, A Division of Maine Community Bank	Wells	CLI	-	2
Coastal RV Repair, LLC	\$40,000.00	60%	\$24,000.00	\$11,018.71	\$6,611.23	Norway Savings Bank	Lewiston	CLI	-	5
Coastline Homes OpCo, LLC,	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Partners Bank	Hancock	CLI	-	12
Coastline Wireless, LLC	\$125,000.00	60%	\$75,000.00	\$105,912.73	\$63,547.64	Camden National Bank	Portland	CLI	2	1
Cobscook Community Learning Center	\$510,000.00	25%	\$127,500.00	\$419,868.95	\$104,967.24	Machias Savings Bank	Trescott Twsp	CLI	4	12
Cocks, Lucas J	\$70,000.00	50%	\$35,000.00	\$58,797.00	\$29,398.50	Bar Harbor Banking & Trust Company	Cushing	CLI	2	1
Cod Cove Holdings, LLC	\$185,000.00	75%	\$138,750.00	\$144,645.87	\$108,484.40	First National Bank	Edgecomb	CLI	5	8
Coffin, Jane T	\$180,000.00	68%	\$122,400.00	\$144,381.17	\$98,179.20	Machias Savings Bank	Jonesport	CLI	-	4
Cole's Mine RV Resort & Campground, LLC,	\$1,044,520.00	67%	\$695,890.56	\$1,044,523.00	\$695,892.58	Gorham Savings Bank	Lebanon	CLI	3	2
Collins Cakes & Bakes Inc.	\$82,450.00	60%	\$49,470.00	\$59,960.38	\$35,976.23	Franklin Savings Bank	Wilton	CLI	2	-
Comfortable Waters, LLC	\$250,000.00	50%	\$125,000.00	\$227,778.48	\$113,889.24	Gorham Savings Bank	Portland	CLI	6	2
Commercial Delivery systems,	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Machias Savings Bank	Bangor	CLI	-	90
Complete Hydraulics, Inc.	\$350,000.00	25%	\$87,500.00	\$327,587.29	\$81,896.82	Bangor Savings Bank	Plymouth	CLI	-	21
Complete Hydraulics, Inc.	\$500,000.00	75%	\$375,000.00	\$364,771.61	\$273,578.71	Bangor Savings Bank	Plymouth	CLI	-	-
Complete Hydraulics, Inc.	\$750,000.00	65%	\$487,499.98	\$750,000.00	\$487,500.00	Bangor Savings Bank	Plymouth	CLI	-	-
Concinnity Deli & Lounge, LLC	\$58,000.00	60%	\$34,800.00	\$28,439.85	\$17,063.91	Bangor Savings Bank	Bath	CLI	-	6
Conroy's Oil Service, Inc.,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	People's United Bank, NA	Saco	CLI	-	4
Conroy's Oil Service, Inc.,	\$382,500.00	75%	\$286,875.00	\$322,733.44	\$242,050.08	People's United Bank, NA	Saco	CLI	-	-
Convex, Inc.	\$164,826.27	25%	\$41,206.57	\$107,853.36	\$26,963.34	Kennebunk Savings Bank	Wells	CLI	-	1
Cookem Properties, LLC	\$650,000.00	25%	\$162,500.00	\$623,934.64	\$155,983.66	Camden National Bank	Lovell	CLI	5	5
Cooks LAH Inc,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Androscoggin Bank	Bailey Island	CLI	-	-
Cooks LAH Inc,	\$300,000.00	75%	\$225,000.00	\$242,223.53	\$181,667.65	Androscoggin Bank	Bailey Island	CLI	-	-
COOR, RACHEL	\$64,000.00	75%	\$48,000.00	\$57,087.01	\$42,815.26	Machias Savings Bank	WARREN	CLI	6	-
Core Cutter LLC	\$511,400.00	25%	\$127,850.00	\$352,637.35	\$88,159.34	Kennebec Savings Bank	Farmingdale	CLI	1	5
Corey Electric Inc,	\$200,000.00	75%	\$150,000.00	\$200,000.00	\$150,000.00	Camden National Bank	Westbrook	CLI	5	7

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Corgan Technologies, LLC	\$1,000,000.00	75%	\$750,000.00	\$690,543.66	\$517,907.75	Kennebec Savings Bank	Winthrop	CLI	-	8
Corinth Creamery, LLC,	\$277,000.00	25%	\$69,250.00	\$272,677.08	\$68,169.27	Bangor Savings Bank	Corinth	CLI	5	-
Coryell Solutions, LLC	\$600,000.00	75%	\$450,000.00	\$600,000.00	\$450,000.00	Machias Savings Bank	SCARBOROUGH	CLI	-	2
Coso Enterprises, LLC	\$520,000.00	25%	\$130,000.00	\$485,489.32	\$121,372.33	Bangor Savings Bank	Ogunquit	CLI	-	4
Country Sister's Stables, LLC	\$60,000.00	60%	\$36,000.00	\$53,629.26	\$32,177.56	Kennebunk Savings Bank	Arundel	CLI	6	3
Country Store Vassalboro, LLC	\$50,000.00	75%	\$37,500.00	\$28,283.12	\$21,212.34	Bar Harbor Banking & Trust Company	Vassalboro	CLI	-	5
Country Store Vassalboro, LLC	\$186,000.00	40%	\$74,400.00	\$105,407.55	\$42,163.02	Bar Harbor Banking & Trust Company	Vassalboro	CLI	-	-
County Ag & Turf Supply, Inc.	\$125,000.00	70%	\$87,500.00	\$85,300.90	\$59,710.63	Machias Savings Bank	Caribou	CLI	4	4
Cousins Exchange, LLC	\$1,100,000.00	90%	\$989,999.97	\$738,278.22	\$664,450.38	Machias Savings Bank	Baring	CLI	-	18
Coventry Eagle LLC	\$520,000.00	25%	\$130,000.00	\$451,651.62	\$112,912.91	Biddeford Savings, A Division of Maine Community Bank	kennebunkport	CLI	1	-
Cowett, Michael D	\$171,886.00	50%	\$85,943.00	\$100,344.60	\$50,172.30	The County Federal Credit Union	Presque Isle	CLI	-	5
CPGBH Inc.	\$55,000.00	75%	\$41,250.00	\$41,693.16	\$31,269.87	First National Bank	Bar Harbor	CLI	15	3
CPGMDI Inc.	\$71,000.00	75%	\$53,250.00	\$53,822.11	\$40,366.58	First National Bank	Bar Harbor	CLI	24	11
Crab Apple Whitewater, Inc.,	\$250,000.00	25%	\$62,500.00	\$241,212.33	\$60,303.08	Kennebec Savings Bank	The Forks	CLI	-	47
Craig Dyer Enterprises, Inc.	\$96,109.00	75%	\$72,081.75	\$60,691.30	\$45,518.48	First National Bank	Brewer	CLI	-	12
Cravin' Candy? Inc.	\$30,000.00	60%	\$18,000.00	\$30,000.00	\$18,000.00	Machias Savings Bank	Glenburn	CLI	2	-
Cravin' Candy? Inc.	\$81,000.00	60%	\$48,600.00	\$73,146.62	\$43,887.97	Machias Savings Bank	Glenburn	CLI	-	-
Cravin' Candy? Inc.	\$281,250.00	60%	\$168,750.00	\$149,935.85	\$89,961.51	Machias Savings Bank	Glenburn	CLI	-	-
Creekside Dental PC,	\$100,000.00	50%	\$50,000.00	\$100,000.00	\$50,000.00	First National Bank	Bristol	CLI	-	4
CROlin, LLC	\$50,000.00	60%	\$30,000.00	\$18,384.34	\$11,030.60	Maine State Credit Union	Winslow	CLI	15	-
Crosson, Stephen	\$110,000.00	51%	\$56,100.00	\$80,290.84	\$40,948.33	Camden National Bank	Bucksport	CLI	-	2
Crossroads for Women Inc.,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Gorham Savings Bank	Scarborough	CLI		70
CRW Subs, Inc	\$200,000.00	60%	\$120,000.00	\$80,889.12	\$48,533.47	Camden National Bank	Hudson	CLI	17	-
Cumberland Hall, LLC	\$831,400.00	13%	\$108,082.00	\$797,240.40	\$103,641.25	Norway Savings Bank	Cumberland	CLI	-	4
Cummings , Andrew K	\$45,480.00	60%	\$27,288.00	\$13,817.23	\$8,290.34	Franklin Savings Bank	Waterboro	CLI	1	-
Cunningham , Jared T	\$49,126.00	40%	\$19,650.40	\$20,206.86	\$8,082.74	Machias Savings Bank	Bar Harbor	CLI	-	2
Custom Milling and Machining, Inc	\$99,958.00	75%	\$74,968.50	\$64,604.73	\$48,453.55	Biddeford Savings, A Division of Maine Community Bank	Waterboro	CLI	-	5
Custom Milling and Machining, Inc,	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Biddeford Savings, A Division of Maine Community Bank	Waterboro	CLI	-	-
Cyr Foods, LLC	\$80,000.00	75%	\$60,000.00	\$68,620.64	\$51,465.48	First National Bank	Bangor	CLI	8	6
D & S Auto LLC,	\$500,000.00	50%	\$250,000.00	\$500,000.00	\$250,000.00	Brewer FCU	Brewer	CLI	-	5
D C Taylor, Inc.	\$241,394.00	40%	\$96,557.60	\$216,163.03	\$86,465.21	Bar Harbor Banking & Trust Company	Otis	CLI	-	5
D C Taylor, Inc.	\$887,491.00	40%	\$354,996.40	\$853,053.35	\$341,221.35	Bar Harbor Banking & Trust Company	Otis	CLI	-	5

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
D R Designs Inc	\$52,600.00	25%	\$13,150.00	\$12,869.61	\$3,217.40	Kennebec Savings Bank	Manchester	CLI	-	4
D S Land Management, LLC	\$197,500.00	90%	\$177,750.00	\$137,087.63	\$123,378.86	Skowhegan Savings Bank	Skowhegan	CLI	-	14
Dafni Greek Gourmet, LLC	\$125,000.00	25%	\$31,250.00	\$111,460.89	\$27,865.22	Bangor Savings Bank	Biddeford	CLI	7	-
Daggett Builders, Inc,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Camden National Bank	Cushing	CLI	3	4
Daggett Builders, Inc,	\$180,000.00	25%	\$45,000.00	\$170,517.09	\$42,629.27	Camden National Bank	Cushing	CLI	-	-
Daniel Roberts dba The Landing Recovery Home,	\$3,305.00	50%	\$1,652.50	\$3,305.00	\$1,652.00	Norway Savings Bank	Portland	CLI	2	-
Daniel Roberts dba The Landing Recovery Home,	\$14,000.00	50%	\$7,000.00	\$10,272.47	\$5,136.24	Norway Savings Bank	Portland	CLI	-	-
Dark Star Restaurant Group, Inc.	\$238,500.00	25%	\$59,625.00	\$198,203.74	\$49,550.94	Kennebec Savings Bank	New Gloucester	CLI	-	21
Darling Trucking	\$41,115.93	60%	\$24,513.32	\$15,735.92	\$9,381.76	Katahdin Trust Company	Norridgewock	CLI	-	1
DAVE & AMYS LAWN CARE LLC,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Machias Savings Bank	ORONO	CLI	8	8
Dayton Trailer Sales LLC,	\$150,000.00	60%	\$90,000.00	\$139,128.05	\$83,476.83	Evergreen Credit Union	Dayton	CLI	-	2
Dayton Trailer Sales LLC,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Evergreen Credit Union	Dayton	CLI	-	-
DC Enterprises, LLC	\$60,000.00	60%	\$36,000.00	\$42,022.66	\$25,213.60	Bangor Savings Bank	Bangor	CLI	-	4
DED, LLC	\$320,000.00	45%	\$144,000.00	\$305,353.42	\$137,409.04	Bar Harbor Banking & Trust Company	Union	CLI	2	1
Deustch, Randolph	\$740,000.00	50%	\$370,000.00	\$740,000.00	\$370,000.00	Camden National Bank	Tenants Harbor	CLI	-	7
Devoe Color and Design Center,	\$80,000.00	53%	\$42,400.00	\$80,000.00	\$42,400.00	Biddeford Savings, A Division of Maine Community Bank	Biddeford	CLI	-	
Dexter, Keith A	\$200,000.00	75%	\$150,000.00	\$96,602.80	\$72,452.10	Franklin Savings Bank	Strong	CLI	-	5
Dickel Floor Corp.	\$46,000.00	40%	\$18,400.00	\$34,096.56	\$13,638.62	Bangor Savings Bank	Winterport	CLI		9
Diet on Monday , LLC	\$425,000.00	25%	\$106,250.00	\$402,418.54	\$100,604.64	Camden National Bank	Cape Neddick	CLI	-	19
Dimensional Timber, LLC	\$360,000.00	60%	\$216,000.00	\$245,915.73	\$147,549.44	Skowhegan Savings Bank	Madison	CLI	4	-
Dirigo Slipform,	\$400,000.00	50%	\$200,000.00	\$400,000.00	\$200,000.00	Camden National Bank	Stillwater	CLI	12	9
Dog and Pony, Inc.	\$61,528.00	49%	\$30,210.25	\$17,792.21	\$8,735.98	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	2	28
Dolley , Shawn	\$106,000.00	60%	\$63,600.00	\$73,581.19	\$44,148.72	Camden National Bank	Gardiner	CLI	-	1
Donna's Dream LLC	\$264,000.00	75%	\$198,000.00	\$179,367.36	\$134,525.52	People's United Bank, NA	Fryeburg	CLI	2	-
Dore Enterprises, LLC,	\$182,000.00	25%	\$45,500.00	\$171,475.66	\$42,868.92	Skowhegan Savings Bank	Skowhegan	CLI	-	22
Douglass Plumbing & Heating, LLC	\$487,500.00	60%	\$292,500.00	\$448,096.68	\$268,858.02	Camden National Bank	Brewer	CLI	-	9
Doug's Seafood, Inc.,	\$75,000.00	75%	\$56,250.00	\$62,513.66	\$46,885.25	Camden National Bank	Thomaston	CLI	8	-
Downeast Hub, LLC,	\$225,000.00	25%	\$56,250.00	\$225,000.00	\$56,250.00	Bangor Savings Bank	Calais	CLI	2	3
DR & DS, LLC	\$125,000.00	75%	\$93,750.00	\$84,301.29	\$63,225.97	Gorham Savings Bank	Shapleigh	CLI	1	3
Dragonfly Family Vineyard, LLC,	\$406,000.00	60%	\$243,600.00	\$350,563.39	\$210,338.04	Farm Credit East, ACA	Stetson	CLI	4	-
DSO Creative Fabrication,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Camden National Bank	Scarborough	CLI	-	1
DSO, LLC,	\$308,000.00	25%	\$77,000.00	\$290,576.96	\$72,644.24	Camden National Bank	Scarborough	CLI	-	-
Dube Environmental, Inc.	\$197,000.00	25%	\$49,250.00	\$146,893.36	\$36,723.34	Bar Harbor Banking & Trust Company	Sidney	CLI	-	10
Duffy's Tavern & Grill OOB, Inc.	\$200,000.00	60%	\$120,000.00	\$51,752.39	\$31,051.44	Kennebunk Savings Bank	Kennebunk	CLI	34	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Dufort III, Roland A	\$95,000.00	40%	\$38,000.00	\$71,744.42	\$28,697.77	Kennebunk Savings Bank	Wells	CLI	-	2
Dylan Pierrotti dba Interpersonal Counseling,	\$255,000.00	25%	\$63,750.00	\$250,013.63	\$62,503.41	Camden National Bank	Limington	CLI	1	1
Eagle Heights General Partner LLC,	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Camden National Bank	Vinalhaven	CLI	2	5
Earl, William D	\$130,000.00	50%	\$65,000.00	\$115,084.60	\$57,542.30	York County Federal Credit Union	E. Waterboro	CLI	-	4
East Coast Woodworking Inc	\$50,000.00	75%	\$37,500.00	\$27,412.77	\$20,559.58	Atlantic Federal Credit Union	W. Bath	CLI	-	13
Ecocor LLC	\$68,000.00	75%	\$51,000.00	\$26,244.31	\$19,683.23	Camden National Bank	Lincolntonville	CLI	-	12
Ecology Learning Center,	\$25,000.00	60%	\$15,000.00	\$25,000.00	\$15,000.00	Bangor Savings Bank	Unity	CLI	9	-
Ecology Learning Center,	\$200,000.00	25%	\$50,000.00	\$194,642.03	\$48,660.51	Bangor Savings Bank	Unity	CLI	-	-
Economy Guns / Indoor Range	\$282,000.00	90%	\$253,800.00	\$230,906.84	\$207,816.15	Camden National Bank	Madison	CLI	3	-
Ed Hodsdon Masonry, Inc.,	\$260,000.00	50%	\$130,000.00	\$260,000.00	\$130,000.00	Camden National Bank	Monmouth	CLI	-	6
Electronic Services Corporation	\$2,800,000.00	75%	\$2,100,000.00	\$1,614,653.66	\$1,210,990.25	Androscoggin Bank	Winthrop	CLI	-	90
Elliott Architects,	\$150,000.00	63%	\$94,950.00	\$150,000.00	\$94,950.00	Bar Harbor Banking & Trust Company	Blue Hill	CLI	-	8
Elliptical Management Inc	\$130,400.00	25%	\$32,600.00	\$112,883.40	\$28,220.85	Biddeford Savings, A Division of Maine Community Bank	Portland	CLI	3	5
Ellis River Seafood, LLC,	\$30,000.00	60%	\$18,000.00	\$30,000.00	\$18,000.00	Bangor Savings Bank	South Portland	CLI	-	7
Ellis River Seafood, LLC,	\$250,000.00	60%	\$150,000.00	\$222,495.02	\$133,497.02	Bangor Savings Bank	South Portland	CLI	-	-
Elscott Manufacturing, LLC	\$250,000.00	24%	\$60,500.00	\$44,547.08	\$10,780.39	Bangor Savings Bank	Ellsworth	CLI	-	30
Elscott Manufacturing, LLC	\$420,000.00	25%	\$105,000.00	\$186,035.12	\$46,508.78	Bangor Savings Bank	Ellsworth	CLI	-	-
Emerald Builders LLC,	\$30,000.00	52%	\$15,600.00	\$30,000.00	\$15,600.00	Atlantic Federal Credit Union	Bowdoinham	CLI	-	3
Emlet, Jonathan	\$79,410.00	75%	\$59,557.50	\$76,176.42	\$57,132.32	Camden National Bank	Standish	CLI	1	-
Employment Experts, Inc.	\$557,425.00	80%	\$445,940.00	\$557,425.00	\$445,940.00	Acadia Federal Credit Union	Garfield	CLI	3	3
Essential Learning Solutions, Inc.,	\$52,000.00	75%	\$39,000.00	\$52,000.00	\$39,000.00	Camden National Bank	Lewiston	CLI	14	20
Eventide Specialties	\$150,000.00	57%	\$85,500.00	\$90,521.46	\$51,597.23	Bath Savings Institution	East Boothbay	CLI	-	6
Ever Spring Co., Inc.,	\$480,000.00	65%	\$312,000.00	\$349,404.29	\$227,112.78	Camden National Bank	Bangor	CLI	10	34
Ever Spring Co., Inc.,	\$1,687,500.00	40%	\$675,000.00	\$1,511,789.18	\$604,715.69	Camden National Bank	Bangor	CLI	-	-
Everett's Property, LLC, Joshua J	\$68,000.00	75%	\$51,000.00	\$31,595.46	\$23,696.60	First National Bank	Rockland	CLI	2	-
Evergreen Equestrian Instruction, LLC	\$300,000.00	90%	\$270,000.00	\$127,250.56	\$114,525.50	Norway Savings Bank	Pownal	CLI	1	1
Evergreen Home Performance, LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Rockland	CLI	-	21
EWI Operating Company	\$30,000.00	50%	\$15,000.00	\$30,000.00	\$15,000.00	Camden National Bank	Tenants Harbor	CLI	-	-
Express Electrical Constructors Inc,	\$400,000.00	53%	\$212,000.00	\$400,000.00	\$212,000.00	Camden National Bank	Skowhegan	CLI	-	10
Eye Care & Eye Wear Center of Maine,	\$50,000.00	40%	\$20,000.00	\$50,000.00	\$20,000.00	Bangor Savings Bank	Westbrook	CLI	-	16
Eye Care & Eye Wear Center of Maine,	\$336,887.00	40%	\$134,754.80	\$295,563.53	\$118,225.41	Bangor Savings Bank	Westbrook	CLI	-	-
F & B, LLC	\$150,000.00	60%	\$90,000.00	\$95,755.03	\$57,453.02	Camden National Bank	Waterville	CLI	10	-
F/V Isla Dawn, LLC	\$24,000.00	75%	\$18,000.00	\$24,000.00	\$18,000.00	Farm Credit East, ACA	Long Island	CLI	-	1
Fairfield Pharmacy,	\$296,000.00	40%	\$118,400.00	\$57,004.25	\$22,801.70	Kennebec Savings Bank	Fairfield	CLI	-	9



Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Fairway Auto Sales, LLC	\$137,400.00	50%	\$68,700.00	\$125,409.60	\$62,704.80	Maine Savings Federal Credit Union	Hancock	CLI	-	1
Falmouth Family Dental PLLC	\$730,000.00	50%	\$365,000.00	\$722,980.46	\$361,490.23	Norway Savings Bank	Falmouth	CLI	1	5
Fanwraps,	\$175,000.00	75%	\$131,250.00	\$175,000.00	\$131,250.00	Camden National Bank	Union	CLI	3	4
Farming Fungi, LLC	\$66,000.00	75%	\$49,500.00	\$47,077.25	\$35,307.94	Kennebunk Savings Bank	Springvale	CLI	47	19
Fat Andy's Hardwood, Inc.	\$716,094.00	52%	\$372,368.88	\$470,255.96	\$244,533.09	First National Bank	Cumberland	CLI	-	13
Faulkingham, Mike	\$45,000.00	75%	\$33,750.00	\$27,561.41	\$20,671.06	Machias Savings Bank	S W Harbor	CLI	2	-
Ferraiolo Construction, Inc.	\$750,000.00	25%	\$187,500.00	\$644,461.32	\$161,115.33	Camden National Bank	Rockland	CLI	-	15
FHF Realty LLC	\$1,260,000.00	25%	\$315,000.00	\$1,232,150.08	\$308,037.52	Skowhegan Savings Bank	Westbrook	CLI	3	4
Fillmore, Michael M	\$92,350.00	50%	\$45,971.83	\$18,393.98	\$9,156.52	Maine Highlands Federal Credit Union	Dover-Foxcroft	CLI	-	2
Fiore LLC	\$50,000.00	50%	\$25,000.00	\$50,000.00	\$25,000.00	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	-	41
Fiore LLC	\$120,000.00	50%	\$60,000.00	\$114,766.93	\$57,383.47	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	-	-
Fiore LLC	\$25,000.00	25%	\$6,250.00	\$17,321.50	\$4,330.38	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	-	-
Firebrand, LLC,	\$120,000.00	60%	\$72,000.00	\$79,932.36	\$47,959.42	Biddeford Savings, A Division of Maine Community Bank	Chelsea	CLI	5	-
Fitness Factory, Inc.	\$165,000.00	75%	\$123,750.00	\$38,830.30	\$29,122.73	Norway Savings Bank	Portland	CLI	-	12
Fixtures Designer PLumbing Showroom LLC	\$300,000.00	75%	\$225,000.00	\$290,050.26	\$217,537.70	Rockland Savings & Loan Bank	Rockland	CLI	-	2
Footbridge Brewery, LLC	\$104,000.00	50%	\$51,500.80	\$94,435.00	\$46,764.21	Camden National Bank	East Boothbay	CLI	5	-
Forage Market, Inc.	\$279,000.00	75%	\$209,250.00	\$182,572.81	\$136,929.61	Norway Savings Bank	Lewiston	CLI	30	-
Fore River Brewing Company LLC	\$75,000.00	50%	\$37,500.00	\$75,000.00	\$37,500.00	Gorham Savings Bank	South Portland	CLI	6	11
Fore River Brewing Company LLC	\$385,000.00	50%	\$192,500.00	\$345,758.45	\$172,879.23	Gorham Savings Bank	South Portland	CLI	-	-
Foreside Aesthetics and Wellness, PLLC,	\$100,000.00	25%	\$25,000.00	\$70,308.62	\$17,577.16	Bangor Savings Bank	Yarmouth	CLI	3	-
Fosters Collision Inc.	\$50,000.00	90%	\$45,000.00	\$50,000.00	\$45,000.00	Maine State Credit Union	Pittsfield	CLI	-	6
Fosters Collision Inc.	\$305,000.00	90%	\$274,500.00	\$205,642.60	\$185,078.34	Maine State Credit Union	Pittsfield	CLI	-	-
Four Corners General Store, LLC	\$10,000.00	75%	\$7,500.00	\$10,000.00	\$7,500.00	Skowhegan Savings Bank	West Gardiner	CLI	3	9
Four Corners General Store, LLC	\$165,000.00	90%	\$148,500.00	\$126,618.63	\$113,956.76	Skowhegan Savings Bank	West Gardiner	CLI	-	-
Four Gates Integrative Health PLLC	\$51,100.00	42%	\$21,462.00	\$47,742.21	\$20,051.73	Norway Savings Bank	Portland	CLI	1	-
Four81, LLC	\$775,000.00	25%	\$193,750.00	\$734,066.10	\$183,516.53	Bar Harbor Banking & Trust Company	Rockland	CLI	-	-
Fox Inc,	\$150,000.00	70%	\$105,000.00	\$150,000.00	\$105,000.00	Camden National Bank	Orland	CLI	-	5
Foxcroft Printing & Sign, LLC	\$40,344.00	60%	\$24,206.40	\$22,986.39	\$13,791.83	Camden National Bank	Dover-Foxcroft	CLI	1	3
Foxcroft Printing & Sign, LLC	\$99,300.00	60%	\$59,580.00	\$81,334.36	\$48,800.62	Camden National Bank	Dover-Foxcroft	CLI	-	-
Franklin Processing, Inc.	\$280,000.00	90%	\$252,000.00	\$181,185.88	\$163,067.29	Camden National Bank	Franklin	CLI	14	1
Franklin Processing, Inc.	\$1,400,000.00	25%	\$350,000.00	\$1,284,185.89	\$321,046.47	Camden National Bank	Franklin	CLI	-	-
Fraser Energy Solutions LLC	\$330,000.00	75%	\$247,500.00	\$171,312.95	\$128,484.71	Machias Savings Bank	Addison	CLI	1	2
Freedom Acres	\$40,000.00	75%	\$30,000.00	\$31,189.00	\$23,391.75	Skowhegan Savings Bank	Freedom	CLI	-	5

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Freedom Auto Holdings, LLC	\$467,500.00	12%	\$56,100.00	\$371,834.30	\$44,620.12	First National Bank	Boothbay	CLI	-	5
Freedums and Fusspot LLC,	\$183,000.00	13%	\$23,790.00	\$176,321.76	\$22,921.83	Norway Savings Bank	Brunswick	CLI	3	20
Fresh off the Farm, Inc.,	\$190,000.00	75%	\$142,500.00	\$137,642.42	\$103,231.82	First National Bank	Union	CLI	4	13
Fretz Design, LLC	\$128,000.00	25%	\$32,000.00	\$105,746.78	\$26,436.70	Machias Savings Bank	Bucksport	CLI	-	2
Frinklepod Farm LLC,	\$25,000.00	70%	\$17,500.00	\$24,260.04	\$16,982.03	Camden National Bank	Arundel	CLI	-	5
Frunsons, LLC	\$375,000.00	25%	\$93,750.00	\$316,426.45	\$79,106.61	Camden National Bank	Belfast	CLI	-	3
Frye House LLC	\$115,000.00	25%	\$28,750.00	\$93,172.65	\$23,293.16	Kennebec Savings Bank	Sidney	CLI	-	4
Furrow, Kenneth A	\$60,000.00	50%	\$30,000.00	\$27,318.49	\$13,659.25	Mechanics Savings, A Division of Maine Community Bank	Stonington	CLI	2	2
G. R. Porter & Sons, Inc.	\$380,000.00	60%	\$228,000.00	\$171,629.03	\$102,977.42	Machias Savings Bank	Island Falls	CLI	-	8
G.P. Investment Properties, LLC,	\$228,000.00	25%	\$57,000.00	\$227,180.07	\$56,795.02	Camden National Bank	Augusta	CLI	-	8
Gallery Leather Manufacturing, Inc.	\$2,099,775.00	48%	\$999,492.90	\$1,148,312.76	\$546,596.85	Bar Harbor Banking & Trust Company	Old Town	CLI	3	28
Garcia, Richard J	\$190,000.00	24%	\$45,600.00	\$126,264.94	\$30,303.58	Kennebec Savings Bank	New Gloucester	CLI	1	4
George C. Hall & Sons, Inc.	\$250,000.00	25%	\$62,500.00	\$195,841.51	\$48,960.38	Camden National Bank	Rockland	CLI	-	65
George C. Hall & Sons, Inc.	\$440,000.00	25%	\$110,000.00	\$48,601.91	\$12,150.48	Camden National Bank	Rockland	CLI	-	-
Gerard's Pizza Inc.	\$115,000.00	60%	\$69,000.00	\$68,654.64	\$41,192.79	Camden National Bank	Gardiner	CLI	-	8
Gibson Properties, LLC	\$357,500.00	75%	\$268,125.00	\$320,089.59	\$240,067.19	First National Bank	Hancock	CLI	-	8
Giger, Charles	\$217,000.00	30%	\$65,100.00	\$162,879.22	\$48,863.77	Machias Savings Bank	Cherryfield	CLI	1	1
Giroux , Darren J	\$45,000.00	60%	\$27,000.00	\$24,814.99	\$14,888.99	Camden National Bank	Norridgewock	CLI	-	1
Giroux , Darren J	\$180,000.00	60%	\$108,000.00	\$168,945.26	\$101,367.16	Camden National Bank	Norridgewock	CLI	-	-
Glamorous Grounds, LLC	\$176,000.00	75%	\$132,000.00	\$118,754.84	\$89,066.13	Androscoggin Bank	Scarborough	CLI	8	-
Glamorous Grounds, LLC	\$231,000.00	75%	\$173,250.00	\$116,125.24	\$87,093.93	Androscoggin Bank	Scarborough	CLI	-	-
Global Protein Products, Inc.,	\$75,000.00	50%	\$37,500.00	\$75,000.00	\$37,500.00	Kennebec Savings Bank	Fairfield	CLI		3
Gneiss Brewing Company LLC,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Biddeford Savings, A Division of Maine Community Bank	Limerick	CLI	1	2
Gneiss Brewing Company LLC,	\$220,000.00	60%	\$132,000.00	\$167,110.14	\$100,266.09	Biddeford Savings, A Division of Maine Community Bank	Limerick	CLI	-	-
GO TUBING INC	\$205,000.00	75%	\$153,750.00	\$54,299.34	\$40,724.51	New Dimensions FCU	South China	CLI	4	-
Golf Traditions, Inc.	\$3,150,000.00	25%	\$787,500.00	\$2,946,469.52	\$736,617.38	Skowhegan Savings Bank	Falmouth	CLI	5	39
Gonna Need a Bigger Truck, Inc.,	\$240,000.00	50%	\$120,000.00	\$192,963.60	\$96,481.80	Five County Credit Union	Brunswick	CLI	-	
Good, Eric L	\$103,000.00	50%	\$51,500.00	\$75,343.22	\$37,671.61	The County Federal Credit Union	Monticello	CLI	-	1
Goodine Properties, LLC	\$185,000.00	100%	\$185,000.00	\$93,688.48	\$93,688.48	Skowhegan Savings Bank	Waterville	CLI	-	-
Goodwin, Korey J	\$374,000.00	38%	\$142,120.00	\$273,796.98	\$104,042.85	Machias Savings Bank	S W Harbor	CLI	-	6
Grace Installations LLC,	\$30,000.00	60%	\$18,000.00	\$30,000.00	\$18,000.00	Biddeford Savings, A Division of Maine Community Bank	Windham	CLI	2	-
Granite Coast Properties LLC	\$1,200,000.00	50%	\$600,000.00	\$632,912.74	\$316,456.37	Kennebunk Savings Bank	Portsmouth	CLI	17	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Grant, Shane C	\$36,000.00	50%	\$18,000.00	\$25,732.23	\$12,866.12	Bangor Federal Credit Union	Brewer	CLI	-	1
Grants Tree Care LLC,	\$50,000.00	75%	\$37,500.00	\$46,202.56	\$34,651.92	Camden National Bank	Camden	CLI	-	3
Grass Family Inc,	\$15,000.00	50%	\$7,500.00	\$15,000.00	\$7,500.00	Machias Savings Bank	Brewer	CLI	2	3
Grassette, Scot D	\$292,000.00	50%	\$145,000.00	\$170,417.41	\$84,697.45	Bangor Savings Bank	Rumford	CLI	5	-
Green Forest Real Estate LLC	\$452,800.00	75%	\$339,600.00	\$433,101.83	\$324,826.37	Franklin Savings Bank	Big Lake	CLI	-	3
Green with Envy Salon, P.C.	\$143,401.30	75%	\$107,550.98	\$94,209.40	\$70,657.05	First National Bank	Camden	CLI	4	-
Green with Envy Salon, P.C.	\$46,600.00	75%	\$34,950.00	\$1,818.43	\$1,363.82	First National Bank	Camden	CLI	-	-
Green with Envy Salon, P.C.	\$88,000.00	50%	\$44,000.00	\$51,499.65	\$25,749.83	First National Bank	Camden	CLI	-	-
Greenlaw, Robert F	\$35,000.00	75%	\$26,250.00	\$35,000.00	\$26,250.00	Camden National Bank	Calais	CLI	-	3
Grenier, Robert J	\$235,000.00	46%	\$108,100.00	\$75,292.45	\$34,634.53	Skowhegan Savings Bank	Mount Vernon	CLI	-	5
Griffin Hess & Associates, LLC	\$600,000.00	25%	\$150,000.00	\$567,824.88	\$141,956.22	Bangor Savings Bank	Kingfield	CLI	2	3
GRIFFON TECHNOLOGY LLC,	\$450,000.00	75%	\$337,500.00	\$450,000.00	\$337,500.00	Machias Savings Bank	KENNEBUNK	CLI	4	26
Ground 44 68 LLC,	\$25,000.00	60%	\$15,000.00	\$25,000.00	\$15,000.00	Camden National Bank	Bangor	CLI	-	4
Ground 44 68 LLC,	\$61,625.00	25%	\$15,406.25	\$60,942.63	\$15,235.66	Camden National Bank	Bangor	CLI	-	-
Ground 44 68 LLC,	\$86,850.00	60%	\$52,110.00	\$81,515.86	\$48,909.52	Camden National Bank	Bangor	CLI	-	-
Growing Learners Childcare Center, LLC	\$105,000.00	45%	\$47,250.00	\$88,094.32	\$39,642.44	Norway Savings Bank	Portland	CLI	17	14
Growing Learners Childcare Center, LLC	\$150,000.00	60%	\$90,000.00	\$77,827.37	\$46,696.42	Norway Savings Bank	Portland	CLI	-	-
Guerrette, Andrew	\$190,000.00	60%	\$114,000.00	\$186,257.52	\$111,754.52	Acadia Federal Credit Union	Frenchville	CLI	3	-
Gundog LLC,	\$450,000.00	25%	\$112,500.00	\$440,205.43	\$110,051.36	Kennebec Savings Bank	Fairfield	CLI	-	20
Gunther Jr, Daniel J	\$271,000.00	25%	\$67,750.00	\$265,978.33	\$66,494.58	Machias Savings Bank	Brewer	CLI	-	1
Guyot Designs, LLC	\$150,000.00	90%	\$135,000.00	\$5,879.94	\$5,291.95	Bar Harbor Banking & Trust Company	Deer Isle	CLI	-	3
H & B Investments LLC	\$180,000.00	75%	\$135,000.00	\$117,802.02	\$88,351.52	Camden National Bank	Milo	CLI	1	16
H4 Holdings LLC,	\$70,000.00	50%	\$35,000.00	\$70,000.00	\$35,000.00	Norway Savings Bank	Saco	CLI	-	4
H4 Holdings LLC,	\$156,000.00	50%	\$78,000.00	\$143,077.05	\$71,538.53	Norway Savings Bank	Saco	CLI	-	-
Hahn, Dale M	\$36,000.00	50%	\$18,000.00	\$32,722.33	\$16,361.17	First National Bank	Waldoboro	CLI	-	1
Hair and Beyond	\$103,000.00	50%	\$51,500.00	\$58,912.44	\$29,456.22	Katahdin Trust Company	Presque Isle	CLI	-	2
Hale, Bryan L	\$50,000.00	75%	\$37,500.00	\$47,639.57	\$35,729.68	Evergreen Credit Union	Harrison	CLI	-	1
Hall Jr., Warren	\$175,000.00	25%	\$43,750.00	\$163,102.22	\$40,775.56	Skowhegan Savings Bank	Garland	CLI	-	4
Hamilton, Cody	\$89,000.00	70%	\$62,175.40	\$89,000.00	\$62,175.40	Camden National Bank	Vinalhaven	CLI	-	3
Hamlins Marina Hampden	\$500,000.00	75%	\$375,000.00	\$270,314.21	\$202,735.66	Machias Savings Bank	Hampden	CLI	-	18
Happy Acres Properties, LLC	\$292,134.00	25%	\$73,033.50	\$279,641.70	\$69,910.43	Kennebec Savings Bank	Vassalboro	CLI	10	-
Harder, Jeffrey M	\$470,000.00	75%	\$352,500.00	\$142,670.74	\$107,003.06	Norway Savings Bank	Portland	CLI	-	2
Harmon Tire,	\$48,706.00	40%	\$19,482.40	\$38,051.93	\$15,220.77	Machias Savings Bank	Ellsworth	CLI	-	16
Harmon Tire,	\$88,001.38	40%	\$35,200.55	\$79,410.81	\$31,764.32	Machias Savings Bank	Ellsworth	CLI	-	-
Hartley's	\$300,000.00	75%	\$225,000.00	\$282,017.23	\$211,512.92	Machias Savings Bank	Newport	CLI	3	26
Hathaway, Steven	\$60,000.00	75%	\$45,000.00	\$47,492.34	\$35,619.26	Bangor Savings Bank	Kenduskeag	CLI	1	-
Hatton, Dakota A	\$15,000.00	75%	\$11,250.00	\$11,171.73	\$8,378.80	Machias Savings Bank	Bar Harbor	CLI	-	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Haynes, Jason A	\$576,000.00	25%	\$144,000.00	\$561,750.59	\$140,437.65	Machias Savings Bank	Rockport	CLI	-	2
Head Games Inc.,	\$103,952.00	75%	\$77,964.00	\$36,288.94	\$27,216.71	Machias Savings Bank	Portland	CLI	10	19
Health Coaches, Inc.	\$30,000.00	50%	\$15,000.00	\$19,485.70	\$9,742.85	Norway Savings Bank	Portland	CLI	-	8
Heart of Maine Properties Inc.	\$145,000.00	25%	\$36,250.00	\$128,636.63	\$32,159.16	Skowhegan Savings Bank	Skowhegan	CLI	-	1
Hermon Realty, LLC.	\$330,000.00	75%	\$247,500.00	\$231,113.76	\$173,335.32	Brewer FCU	Hermon	CLI	-	1
Hero's Sports Grill, LLC	\$79,590.00	50%	\$39,476.64	\$15,102.24	\$7,490.71	Machias Savings Bank	Bangor	CLI	8	46
Herrick & Salsbury, Inc.,	\$195,000.00	43%	\$82,875.00	\$113,316.10	\$48,159.34	Bar Harbor Banking & Trust Company	Ellsworth	CLI	-	7
Herring, Randall C	\$125,000.00	60%	\$75,000.00	\$71,865.97	\$43,119.58	Maine Highlands Federal Credit Union	Dover-Foxcroft	CLI	1	1
Hewke , Christopher J	\$130,000.00	60%	\$78,000.00	\$117,220.39	\$70,332.24	Camden National Bank	The Forks	CLI	-	3
HistoryIT, Inc.	\$75,000.00	75%	\$56,250.00	\$31,843.81	\$23,882.86	Camden National Bank	Portland	CLI	-	11
HistoryIT, Inc.,	\$225,000.00	75%	\$168,750.00	\$225,000.00	\$168,750.00	Camden National Bank	Portland	CLI	-	-
Hoffman, Mark R	\$146,250.00	75%	\$109,687.50	\$120,973.93	\$90,730.45	First National Bank	Newcastle	CLI	-	2
Hogan, Jennifer F	\$85,000.00	50%	\$42,500.00	\$61,671.35	\$30,835.68	Five County Credit Union	Lisbon	CLI	-	3
Hooper Franchises, LLC	\$360,000.00	60%	\$216,000.01	\$311,814.58	\$187,088.75	Gorham Savings Bank	Cape Elizabeth	CLI	11	-
Huiskamer Coffee House	\$20,000.00	60%	\$12,000.00	\$12,513.72	\$7,508.23	Kennebec Savings Bank	Augusta	CLI	2	-
Huiskamer Coffee House	\$25,000.00	60%	\$15,000.00	\$19,640.66	\$11,784.40	Kennebec Savings Bank	Augusta	CLI	-	-
Hunt, Bradley	\$20,000.00	75%	\$15,000.00	\$20,000.00	\$15,000.00	Farm Credit East, ACA	Livermore Falls	CLI	-	2
IIWII LLC	\$405,000.00	15%	\$60,750.00	\$396,678.31	\$59,501.75	Camden National Bank	Newcastle	CLI	-	4
Integrity Ledge Boring Company	\$195,630.00	60%	\$117,378.00	\$125,844.15	\$75,506.49	Franklin Savings Bank	Farmingdale	CLI	2	-
Ipsum Inc. d/b/a Brown Goldsmiths	\$756,250.00	60%	\$453,750.00	\$630,026.71	\$378,016.04	Bath Savings Institution	Freeport	CLI	-	13
Isamax Snacks Bakeries, Inc	\$235,000.00	75%	\$176,250.00	\$190,969.60	\$143,227.20	Kennebec Savings Bank	Gardiner	CLI	2	32
It Was All A Dream - LLC	\$198,000.00	25%	\$49,500.00	\$186,118.68	\$46,529.67	Bar Harbor Banking & Trust Company	Bridgeton	CLI	-	-
J Thomas Hicks & Associates, P.A.	\$137,834.00	75%	\$103,375.50	\$104,539.23	\$78,404.42	Camden National Bank	Brewer	CLI	-	9
J&B Atlantic Co., Inc.	\$395,000.00	40%	\$156,285.70	\$281,909.81	\$111,540.44	Bar Harbor Banking & Trust Company	Ellsworth	CLI	-	3
J&M 95er LLC,	\$100,000.00	45%	\$45,000.00	\$100,000.00	\$45,000.00	Machias Savings Bank	Howland	CLI	-	24
J&M 95er LLC,	\$700,000.00	43%	\$301,000.00	\$587,372.47	\$252,570.17	Machias Savings Bank	Howland	CLI	-	-
J. Hall Landscaping	\$82,520.00	25%	\$20,630.00	\$77,154.91	\$19,288.73	Mechanics Savings, A Division of Maine Community Bank	Windham	CLI	1	6
J. M. Morin Earthworks	\$198,800.00	50%	\$99,400.00	\$137,317.42	\$68,658.71	Northeast Bank	Poland	CLI	-	4
Jackson's Tree Service,	\$35,000.00	75%	\$26,250.00	\$35,000.00	\$26,250.00	Biddeford Savings, A Division of Maine Community Bank	Dayton	CLI	-	5
Jaiden Landscaping, Inc.	\$275,000.00	60%	\$165,000.00	\$275,000.00	\$165,000.00	Camden National Bank	Brunswick	CLI	5	10
Jaiden Landscaping, Inc.	\$650,000.00	60%	\$390,000.00	\$460,674.99	\$276,405.00	Camden National Bank	Brunswick	CLI	-	-
Jay Ganesh, LLC	\$584,000.00	25%	\$146,000.00	\$553,382.00	\$138,345.50	Biddeford Savings, A Division of Maine Community Bank	Standish	CLI	4	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
JC Abrams, LLC,	\$280,000.00	25%	\$70,000.00	\$280,000.00	\$70,000.00	Evergreen Credit Union	Naples	CLI	-	2
JK11, LLC,	\$114,890.00	65%	\$74,678.50	\$113,696.25	\$73,902.56	Camden National Bank	Carmel	CLI	3	3
JLF, LLC	\$45,000.00	60%	\$27,000.00	\$33,234.45	\$19,940.67	Camden National Bank	Auburn	CLI	-	-
JLF, LLC	\$114,600.00	60%	\$68,760.00	\$68,984.63	\$41,390.78	Camden National Bank	Auburn	CLI	-	-
JLF, LLC,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Camden National Bank	Auburn	CLI	-	-
JLO Logging, Inc.,	\$400,000.00	75%	\$300,000.00	\$348,101.29	\$261,075.97	Farm Credit East, ACA	Fort Kent	CLI	-	1
JMM Services, Inc.,	\$239,000.00	50%	\$119,500.00	\$233,848.80	\$116,924.40	The County Federal Credit Union	Hodgdon	CLI	-	5
John Turner Consulting, Inc.	\$500,000.00	60%	\$300,000.01	\$366,332.64	\$219,799.59	Camden National Bank	N. Hampon	CLI	-	13
Johnson's Town Line Auto, Inc	\$550,486.00	40%	\$220,194.40	\$463,187.78	\$185,275.12	Machias Savings Bank	East Machias	CLI	2	11
Joy Enterprises, LLC	\$35,000.00	75%	\$26,250.00	\$9,421.54	\$7,066.16	Machias Savings Bank	Bangor	CLI	-	2
Joy, Christopher A	\$142,500.00	75%	\$106,875.00	\$128,444.03	\$96,333.02	Machias Savings Bank	Bangor	CLI	-	-
JTB Enterprises, Inc.	\$44,419.00	75%	\$33,314.25	\$4,824.02	\$3,618.02	Bangor Savings Bank	Brewer	CLI	-	20
JTB Enterprises, Inc.	\$49,857.00	75%	\$37,392.75	\$4,211.49	\$3,158.62	Bangor Savings Bank	Brewer	CLI	-	-
Junior Junior LLC,	\$20,000.00	75%	\$15,000.00	\$20,000.00	\$15,000.00	Camden National Bank	Waldo	CLI	3	3
Junior Junior LLC,	\$77,500.00	60%	\$46,500.00	\$67,347.39	\$40,408.44	Camden National Bank	Waldo	CLI	-	-
K & J Family Holdings, LLC	\$100,000.00	60%	\$60,000.00	\$33,357.97	\$20,014.78	Machias Savings Bank	Brewer	CLI	-	4
K Construction, Inc.	\$120,000.00	82%	\$98,000.00	\$108,812.89	\$88,863.90	Camden National Bank	Belfast	CLI	2	6
Karkos, Melissa	\$208,500.00	75%	\$156,375.00	\$138,571.85	\$103,928.89	Skowhegan Savings Bank	rome	CLI	-	12
Katahdin Critters Pet Resort LLC	\$77,640.00	60%	\$46,584.00	\$69,266.28	\$41,559.77	Camden National Bank	Millinocket	CLI	3	-
Katahdin Services LLC	\$431,250.00	70%	\$301,875.00	\$396,265.14	\$277,385.59	Machias Savings Bank	Millinocket	CLI	1	3
Kate Lynch, DC, LLC,	\$50,000.00	50%	\$25,000.00	\$50,000.00	\$25,000.00	Saco & Biddeford Savings Institution	Portland	CLI	-	4
KBS Enterprises, Inc.	\$2,400,000.00	25%	\$600,000.00	\$798,032.38	\$199,508.10	Machias Savings Bank	Caribou	CLI	11	68
Keeley Construction Co., Inc.	\$700,000.00	43%	\$299,999.98	\$700,000.00	\$299,999.97	Camden National Bank	Portland	CLI	6	19
Keeley Crane Service	\$4,253,000.00	60%	\$2,551,800.00	\$1,944,459.30	\$1,166,675.62	Camden National Bank	Portland	CLI	-	-
KelTer & Company	\$260,000.00	25%	\$65,000.00	\$251,993.58	\$62,998.40	Skowhegan Savings Bank	Skowhegan	CLI	2	2
Kendar, LLC	\$58,700.00	75%	\$44,025.00	\$1,098.39	\$823.79	Bangor Savings Bank	Bangor	CLI	2	8
Kendar, LLC	\$373,500.00	75%	\$280,125.00	\$313,222.19	\$234,916.64	Bangor Savings Bank	Bangor	CLI	-	-
Keneborus Enterprises LLC	\$140,000.00	75%	\$105,000.00	\$77,767.73	\$58,325.80	Norway Savings Bank	Turner	CLI	4	6
Kennebec Cabinetry, Inc.	\$175,440.00	75%	\$131,580.00	\$87,787.13	\$65,840.35	Bath Savings Institution	Bath	CLI	5	17
Kennebec Cabinetry, Inc.	\$175,000.00	70%	\$122,500.00	\$102,786.96	\$71,950.87	Bath Savings Institution	Bath	CLI	-	-
Kennebec DC, LLC	\$336,000.00	25%	\$84,000.00	\$296,327.66	\$74,081.92	Kennebec Savings Bank	Manchester	CLI	1	6
Kennebec Valley Animal Clinic, PA	\$693,067.55	50%	\$346,533.78	\$207,350.37	\$103,675.19	Camden National Bank	Farmingdale	CLI	-	10
Kennebunk Gymnastics & Sport, Inc	\$350,000.00	75%	\$262,500.00	\$252,271.64	\$189,203.73	Norway Savings Bank	Kennebunk	CLI	7	17
Kenneth D Warren DPM, PLLC	\$50,000.00	60%	\$30,000.00	\$8,541.08	\$5,124.65	Kennebunk Savings Bank	Kennebunk	CLI	-	7
Kidz Go Eco, LLC	\$179,000.00	75%	\$134,250.00	\$171,610.34	\$128,707.76	Biddeford Savings, A Division of Maine Community Bank	Saco	CLI	1	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
King, James H	\$1,070,000.00	23%	\$246,100.00	\$795,286.92	\$182,915.99	Bar Harbor Banking & Trust Company	Southwest Harbor	CLI	-	7
Kingpins LLC	\$1,170,304.00	25%	\$292,576.00	\$1,129,799.01	\$282,449.75	Franklin Savings Bank	Bethel	CLI	18	-
Kinney, Derrick D	\$255,000.00	25%	\$63,750.00	\$247,126.26	\$61,781.57	Skowhegan Savings Bank	Cornville	CLI	1	-
KMP Realty, LLC,	\$150,000.00	50%	\$75,000.00	\$146,252.70	\$73,126.35	Maine Savings Federal Credit Union	Charleston	CLI	-	5
Knowlton, Steven	\$399,500.00	25%	\$99,875.00	\$356,267.00	\$89,066.75	Kennebec Savings Bank	Unity	CLI	-	11
L. Fettinger & Son, Inc.	\$135,000.00	25%	\$33,750.00	\$118,419.43	\$29,604.86	Camden National Bank	Exeter	CLI	-	4
L.A.W. Calibration, LLC	\$271,010.00	75%	\$203,257.50	\$240,061.20	\$180,045.90	Biddeford Savings, A Division of Maine Community Bank	Saco	CLI	6	9
Labelle, James R	\$63,000.00	60%	\$37,800.00	\$58,552.21	\$35,131.33	Camden National Bank	Corinth	CLI	-	5
LaBrie Enterprises LLC	\$360,000.00	75%	\$270,000.00	\$346,264.25	\$259,698.19	Brewer FCU	Orrington	CLI	1	6
Laferriere, Michael R	\$130,000.00	50%	\$65,000.00	\$99,913.25	\$49,956.63	Maine Highlands Federal Credit Union	Veazie	CLI	3	-
Lake St. George Brewing Company, Inc.,	\$25,000.00	75%	\$18,750.00	\$25,000.00	\$18,750.00	Bar Harbor Banking & Trust Company	Liberty	CLI		6
Landry, Brendan	\$44,240.00	75%	\$33,180.00	\$34,402.26	\$25,801.70	Acadia Federal Credit Union	Sherman	CLI	-	1
Laney, Glen B	\$475,000.00	25%	\$118,750.00	\$424,905.34	\$106,226.34	Skowhegan Savings Bank	Skowhegan	CLI	-	9
LAS Logging LLC	\$242,124.00	60%	\$145,274.40	\$208,176.32	\$124,905.80	Machias Savings Bank	Hampden	CLI	-	3
Law Communications, Inc.	\$117,067.00	25%	\$29,266.75	\$101,868.02	\$25,467.01	Skowhegan Savings Bank	Vienna	CLI	-	4
Legacy Holdings Group, Inc.	\$542,500.00	60%	\$325,500.00	\$475,355.38	\$285,213.24	Camden National Bank	Canaan	CLI	2	22
Legasea Inc,	\$50,401.54	50%	\$25,200.77	\$25,896.65	\$12,948.33	Bar Harbor Banking & Trust Company	Deer Isle	CLI	-	1
Len's Auto Inc.	\$150,000.00	75%	\$112,500.00	\$39,375.74	\$29,531.81	Camden National Bank	Norway	CLI	-	6
Leonard, Derek R	\$300,000.00	75%	\$225,000.00	\$261,843.62	\$196,382.72	Seaboard Federal Credit Union	Carmel	CLI	1	4
Lewiston Coffee Co., Inc.,	\$336,120.00	75%	\$252,090.00	\$89,905.43	\$67,429.07	Camden National Bank	Lewiston	CLI	-	12
Libby Subs LLC	\$30,000.00	75%	\$22,500.00	\$17,225.67	\$12,919.25	Norway Savings Bank	Portland	CLI	-	6
Liferaft Services, LLC	\$150,000.00	75%	\$112,500.00	\$134,937.21	\$101,202.91	Kennebunk Savings Bank	York	CLI	-	8
LILHAUS, LLC	\$760,000.00	25%	\$190,000.00	\$730,926.65	\$182,731.66	Bar Harbor Banking & Trust Company	Lincolntonville	CLI	-	7
LILHAUS, LLC,	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Bar Harbor Banking & Trust Company	Lincolntonville	CLI	-	-
Lily Max,	\$50,000.00	50%	\$25,000.00	\$50,000.00	\$25,000.00	Norway Savings Bank	SCARBOROUGH	CLI	5	16
Lily Max, LLC	\$40,000.00	75%	\$30,000.00	\$40,000.00	\$30,000.00	Norway Savings Bank	South Portland	CLI	-	18
Lily Max, LLC	\$100,000.00	75%	\$75,000.00	\$85,295.43	\$63,971.57	Norway Savings Bank	South Portland	CLI	-	-
Lily Max, LLC	\$175,000.00	75%	\$131,250.00	\$96,802.96	\$72,602.22	Norway Savings Bank	South Portland	CLI	-	-
Limo Services LLC	\$80,000.00	75%	\$60,000.00	\$26,324.18	\$19,743.14	Kennebec Savings Bank	Winslow	CLI	-	5
Linda White Associates, Inc.	\$240,000.00	75%	\$180,000.00	\$178,219.13	\$133,664.35	Kennebec Savings Bank	Manchester	CLI	1	6
Littlefield Excavation, Inc	\$77,850.00	75%	\$58,387.50	\$31,528.40	\$23,646.30	Biddeford Savings, A Division of Maine Community Bank	Biddeford	CLI	-	4

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Littleton Pit Stop	\$320,000.00	50%	\$160,000.00	\$260,076.00	\$130,038.00	The County Federal Credit Union	Littleton	CLI	1	-
Livingston Dream, LLC,	\$52,000.00	75%	\$39,000.00	\$50,229.04	\$37,671.78	Camden National Bank	Bar Harbor	CLI	2	-
LJG Woodlands, LLC	\$580,000.00	75%	\$435,000.00	\$429,971.82	\$322,478.87	Acadia Federal Credit Union	Fort Kent	CLI	3	1
LJN LLC	\$320,264.00	65%	\$208,171.60	\$302,074.37	\$196,348.33	Bangor Savings Bank	Old Town	CLI	-	3
Long Lake Marina,	\$200,000.00	75%	\$150,000.00	\$200,000.00	\$150,000.00	Evergreen Credit Union	Naples	CLI	3	18
Longmuir, Charles	\$198,900.00	25%	\$49,725.00	\$164,180.47	\$41,045.12	Bangor Savings Bank	Brewer	CLI	1	-
Longreach Properties, LLC	\$1,500,000.00	25%	\$375,000.00	\$938,398.99	\$234,599.75	Norway Savings Bank	Bath	CLI	12	45
Lost Valley Management, LLC.	\$750,000.00	75%	\$562,500.00	\$722,842.40	\$542,131.80	Mechanics Savings, A Division of Maine Community Bank	Auburn	CLI	9	115
LST Inc	\$200,000.00	59%	\$117,167.26	\$106,394.68	\$62,329.83	Machias Savings Bank	Bangor	CLI	9	16
LST Inc	\$250,000.00	75%	\$187,500.00	\$241,391.79	\$181,043.84	Machias Savings Bank	Bangor	CLI	-	-
Lucky Loggers Landing Restaurant	\$35,000.00	75%	\$26,250.00	\$5,716.92	\$4,287.69	Biddeford Savings, A Division of Maine Community Bank	Saco	CLI	-	15
LU-DZ, LLC dba Split Rock Distilling	\$295,500.00	30%	\$88,650.00	\$175,948.43	\$52,784.53	First National Bank	Newcastle	CLI	-	4
Luhrs Empire Inc.	\$177,000.00	60%	\$106,200.00	\$137,779.71	\$82,667.83	First National Bank	Ellsworth	CLI	7	-
Lukes Duplexes, LLC	\$475,000.00	25%	\$118,750.00	\$317,195.70	\$79,298.93	Camden National Bank	Waterville	CLI	25	-
Lunaform, LLC,	\$270,000.00	25%	\$67,500.00	\$240,425.90	\$60,106.48	Bar Harbor Banking & Trust Company	Sullivan	CLI	-	5
Lunt, Zachary	\$140,400.00	73%	\$102,239.28	\$90,410.48	\$65,836.91	Machias Savings Bank	Frenchboro	CLI	-	2
LuVan Inc.	\$227,401.00	60%	\$136,440.60	\$179,477.13	\$107,686.28	People's United Bank, NA	Old Orchard Beach	CLI	17	5
M&S Glass, LLC	\$234,000.00	75%	\$175,500.00	\$198,419.34	\$148,814.51	Maine State Credit Union	Palmyra	CLI	-	8
M&S Glass, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Maine State Credit Union	Palmyra	CLI	-	-
MacDaddy's Mobile Cuisine LLC	\$60,000.00	50%	\$30,000.00	\$46,469.46	\$23,234.73	Norway Savings Bank	Windham	CLI	-	4
Mackie, Robert T	\$110,000.00	75%	\$82,500.00	\$110,000.00	\$82,500.00	Machias Savings Bank	South Thomaston	CLI	-	2
Maggie Mae's Grab n Go	\$208,291.00	60%	\$124,974.60	\$91,006.16	\$54,603.70	Norway Savings Bank	Yarmouth	CLI	2	-
Magic Falls Rafting Company	\$350,000.00	71%	\$248,500.00	\$308,936.90	\$219,345.19	New Dimensions FCU	West Forks	CLI	40	5
Main Attraction, LLC,	\$24,000.00	75%	\$18,000.00	\$22,078.62	\$16,558.97	Skowhegan Savings Bank	Harmony	CLI	-	5
Main Street Property Management LLC	\$242,000.00	25%	\$60,500.00	\$223,657.91	\$55,914.48	Kennebec Savings Bank	Monmouth	CLI	-	2
MAINE BASEBALL AND SOFTBALL ACADEMY D/B/A THE EDGE	\$150,000.00	75%	\$112,500.00	\$71,179.67	\$53,384.75	Machias Savings Bank	PORTLAND	CLI	3	12
Maine Bio-Fuel Inc.,	\$126,000.00	75%	\$94,500.00	\$126,000.00	\$94,500.00	Machias Savings Bank	Portland	CLI		21
Maine Coast Chiropractic	\$110,000.00	60%	\$66,000.00	\$94,132.42	\$56,479.45	First National Bank	Bucksport	CLI	-	2
Maine Construction Group, LLC	\$75,000.00	75%	\$56,250.00	\$5,193.72	\$3,895.29	First National Bank	Hampden	CLI	-	2
Maine Dog Containment, Inc.	\$1,335,500.00	60%	\$801,300.00	\$636,047.45	\$381,628.48	Gorham Savings Bank	West Granby	CLI	1	14
Maine Grains, Inc.,	\$50,000.00	20%	\$10,000.00	\$50,000.00	\$10,000.00	Skowhegan Savings Bank	Skowhegan	CLI	-	7
Maine Home Networking, Inc.,	\$75,000.00	40%	\$30,000.00	\$75,000.00	\$30,000.00	First National Bank	New Harbor	CLI	-	2

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Maine Luxury Auto Barn LLC,	\$10,000.00	75%	\$7,500.00	\$10,000.00	\$7,500.00	Atlantic Federal Credit Union	Biddeford	CLI	-	1
Maine Luxury Auto Barn LLC,	\$40,000.00	75%	\$30,000.00	\$23,941.48	\$17,956.11	Atlantic Federal Credit Union	Biddeford	CLI	-	-
Maine Provisions Holdings, LLC	\$1,400,000.00	25%	\$350,000.00	\$1,346,311.29	\$336,577.82	Franklin Savings Bank	West Forks	CLI	11	54
Maine Provisions, Inc.	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Franklin Savings Bank	West Forks	CLI	-	-
Maine Provisions, Inc.	\$700,000.00	75%	\$525,000.00	\$567,241.01	\$425,430.76	Franklin Savings Bank	West Forks	CLI	-	-
Maine Roofing, Inc.,	\$150,000.00	40%	\$60,000.00	\$150,000.00	\$60,000.00	Biddeford Savings, A Division of Maine Community Bank	South Portland	CLI		19
Maine Works LLC	\$75,000.00	40%	\$30,000.00	\$41,812.11	\$16,724.84	People's United Bank, NA	Portland	CLI	32	32
Maine Works LLC	\$50,000.00	75%	\$37,500.00	\$16,280.69	\$12,210.52	People's United Bank, NA	Portland	CLI	-	-
Maine Works, LLC,	\$206,000.00	40%	\$82,400.00	\$206,000.00	\$82,400.00	People's United Bank, NA	Portland	CLI	-	-
Maine-ly Paving Services, LLC	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Bar Harbor Banking & Trust Company	Canaan	CLI	3	14
Maine-ly Paving Services, LLC,	\$158,500.00	75%	\$118,875.00	\$136,833.11	\$102,624.83	Bar Harbor Banking & Trust Company	Canaan	CLI	-	-
Mainstream Restaurants, Inc.	\$354,000.00	60%	\$212,400.00	\$228,881.51	\$137,328.91	Kennebunk Savings Bank	York	CLI	11	20
Mainstream Restaurants, Inc.	\$247,741.00	60%	\$148,644.60	\$83,180.10	\$49,908.06	Kennebunk Savings Bank	York	CLI	-	-
Major Appliance Service,	\$30,000.00	75%	\$22,500.00	\$30,000.00	\$22,500.00	Kennebec Savings Bank	Farmingdale	CLI	-	8
Major Shep, LLC,	\$464,000.00	25%	\$116,000.00	\$439,280.51	\$109,820.13	Kennebec Savings Bank	Farmingdale	CLI	-	9
Makers Acres LLC	\$440,000.00	25%	\$110,000.00	\$387,932.75	\$96,983.19	Biddeford Savings, A Division of Maine Community Bank	Saco	CLI	-	10
Manitou Realty Co LLC,	\$1,000,000.00	75%	\$750,000.00	\$958,938.17	\$719,203.63	Machias Savings Bank	Westport	CLI	-	27
Mank, Paul R	\$220,000.00	75%	\$165,000.00	\$212,632.49	\$159,474.37	Bangor Savings Bank	Union	CLI	-	1
Mark Farnum & Son Trucking,	\$35,000.00	50%	\$17,500.00	\$28,678.49	\$14,339.25	Oxford Federal Credit Union	Bryant Pond	CLI	-	2
Mark's Music	\$174,954.00	40%	\$69,981.60	\$159,170.09	\$63,668.04	Machias Savings Bank	Brewer	CLI	-	6
Martin , Kenneth	\$277,500.00	75%	\$208,125.00	\$244,106.69	\$183,080.02	Machias Savings Bank	Charleston	CLI	4	2
Martin, Joseph H	\$149,411.00	40%	\$59,764.40	\$149,052.49	\$59,621.00	Machias Savings Bank	Vinalhaven	CLI	-	2
Martin, LLC,	\$3,100,000.00	50%	\$1,550,000.00	\$3,100,000.00	\$1,550,000.00	First National Bank	Brunswick	CLI	2	-
Martin, Nicholas G	\$75,000.00	25%	\$18,750.00	\$46,582.70	\$11,645.68	Machias Savings Bank	Warren	CLI	-	2
Mason Pallet, Inc.,	\$110,000.00	75%	\$82,500.00	\$110,000.00	\$82,500.00	Camden National Bank	Livermore Falls	CLI	-	19
Mason Pallet, Inc.,	\$175,000.00	75%	\$131,250.00	\$67,197.17	\$50,397.88	Camden National Bank	Livermore Falls	CLI	-	-
Mason's Brewing Company, LLC,	\$869,500.00	60%	\$521,700.00	\$577,573.14	\$346,543.90	Camden National Bank	Brewer	CLI	-	53
Mast Landing Brewing Company	\$1,000,000.00	75%	\$750,000.00	\$941,893.24	\$706,419.93	Bangor Savings Bank	Westbrook	CLI	4	15
Matthews, Ashley R	\$73,600.00	25%	\$18,400.00	\$70,065.92	\$17,516.48	Kennebec Savings Bank	mt vernon	CLI	-	1
MCC Acquisition LLC,	\$1,232,500.00	40%	\$493,000.00	\$1,225,442.66	\$490,177.08	Norway Savings Bank	Auburn	CLI	12	52
McCrum, Troy D	\$45,000.00	75%	\$33,750.00	\$15,000.00	\$11,250.00	Farm Credit East, ACA	Washburn	CLI	1	-
McGary Logging	\$142,997.00	50%	\$71,498.50	\$53,998.15	\$26,999.08	The County Federal Credit Union	New Limerick	CLI	-	7
McLaughlin, Joseph A	\$154,000.00	25%	\$38,500.00	\$151,772.36	\$37,943.09	Camden National Bank	Brownville	CLI	5	-



Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
McNaughton Brothers Construction Corp	\$149,500.00	75%	\$112,125.00	\$101,022.56	\$75,766.92	Northeast Bank	Hallowell	CLI	4	4
Meadowbrook Materials LLC	\$400,000.00	25%	\$100,000.00	\$386,014.09	\$96,503.52	Bar Harbor Banking & Trust Company	East Machias	CLI	-	5
Meadowbrook Materials LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Bar Harbor Banking & Trust Company	East Machias	CLI	-	-
Mermaid Enterprises LLC	\$295,000.00	25%	\$73,750.00	\$284,671.25	\$71,167.81	Camden National Bank	Albion	CLI	4	15
Michaud, Nicholas A	\$430,000.00	40%	\$172,000.00	\$394,692.27	\$157,876.91	Farm Credit East, ACA	China	CLI	-	4
Midcoast Music Academy,	\$80,000.00	50%	\$40,000.00	\$80,000.00	\$40,000.00	Bar Harbor Banking & Trust Company	Rockport	CLI	-	9
Mike Sprague State Farm	\$67,000.00	100%	\$67,000.00	\$45,296.12	\$45,296.12	Maine State Credit Union	Damariscotta	CLI	-	2
Mill River Seafood	\$62,315.00	19%	\$11,839.85	\$40,822.43	\$7,756.26	Camden National Bank	Warren	CLI	-	2
Miller & Fusco, LLC,	\$25,000.00	60%	\$15,000.00	\$25,000.00	\$15,000.00	Camden National Bank	Monson	CLI	-	8
Miller & Fusco, LLC,	\$340,000.00	25%	\$85,000.00	\$337,293.49	\$84,323.37	Camden National Bank	Monson	CLI	-	-
Milligan's Landing, LLC	\$180,000.00	25%	\$45,000.00	\$177,483.33	\$44,370.83	Bar Harbor Banking & Trust Company	Bradley	CLI	2	1
Mirabile Family, LLC	\$36,000.00	50%	\$18,000.00	\$29,796.31	\$14,898.16	Camden National Bank	Boothbay Harbor	CLI	-	5
Mirabile Family, LLC	\$143,000.00	50%	\$71,500.00	\$106,648.79	\$53,324.40	Camden National Bank	Boothbay Harbor	CLI	-	-
Misty Meadows Farm LLC,	\$200,000.00	75%	\$150,000.00	\$200,000.00	\$150,000.00	Farm Credit East, ACA	Clinton	CLI		10
MLH LLC	\$301,500.00	75%	\$226,125.00	\$77,590.74	\$58,193.06	Camden National Bank	Ellsworth	CLI	-	8
Moderation Brewing LLC	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Norway Savings Bank	Brunswick	CLI	-	5
MooMoo's Playcare Center, LLC,	\$56,000.00	25%	\$14,000.00	\$55,409.22	\$13,852.31	Skowhegan Savings Bank	Fairfield	CLI	3	-
Moore's Septic, Inc.	\$75,000.00	52%	\$39,000.00	\$42,316.79	\$22,004.73	First National Bank	Swanville	CLI	2	3
Morgan, Jr, William N	\$100,000.00	50%	\$50,000.00	\$99,712.47	\$49,856.24	Maine Savings Federal Credit Union	Millinocket	CLI	1	2
Morrill Hlds, LLC,	\$183,750.00	75%	\$137,812.50	\$183,750.00	\$137,812.50	Skowhegan Savings Bank	Morrill	CLI	-	4
Morse Jr , Bernard L	\$132,000.00	50%	\$66,000.00	\$26,844.55	\$13,422.28	Bar Harbor Banking & Trust Company	East Machias	CLI	-	2
Mountain House, Inc,	\$40,000.00	75%	\$30,000.00	\$40,000.00	\$30,000.00	First National Bank	Belfast	CLI	5	11
MT Tire, Inc.,	\$100,000.00	54%	\$54,000.00	\$100,000.00	\$54,000.00	Machias Savings Bank	Houlton	CLI	-	10
Mulvey, Robert	\$170,000.00	75%	\$127,500.00	\$150,076.50	\$112,557.38	Machias Savings Bank	Hodgdon	CLI	3	2
Munchy's Inc	\$22,000.00	75%	\$16,500.00	\$19,191.17	\$14,393.38	Franklin Savings Bank	Rumford	CLI	3	-
Munchy's Inc	\$60,000.00	90%	\$54,000.00	\$53,995.75	\$48,596.17	Franklin Savings Bank	Rumford	CLI	-	-
Munchy's Inc	\$75,000.00	40%	\$30,000.00	\$72,073.90	\$28,829.56	Franklin Savings Bank	Rumford	CLI	-	-
Murchison, Scott D	\$209,837.00	50%	\$104,918.50	\$157,798.78	\$78,899.39	Machias Savings Bank	Lincoln	CLI	-	2
Musicians 1st Choice, Inc.	\$175,000.00	25%	\$43,750.00	\$90,733.70	\$22,683.43	Kennebec Savings Bank	Bangor	CLI	-	2
MXA, LLC dba MXA Fitness	\$105,000.00	60%	\$63,000.00	\$77,057.70	\$46,234.62	Franklin Savings Bank	Ellsworth	CLI	3	-
Naimat LLC	\$360,000.00	75%	\$270,000.00	\$295,947.41	\$221,960.56	People's United Bank, NA	So Portland	CLI	2	2
Nataluk, Frank J	\$90,500.00	75%	\$67,875.00	\$88,207.12	\$66,155.34	Machias Savings Bank	Houlton	CLI	1	1
Nathan's Wellness Pharmacy & Apothecary,	\$100,000.00	65%	\$65,000.00	\$100,000.00	\$65,000.00	First National Bank	Boothbay Harbor	CLI	-	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Nathan's Wellness Pharmacy and Apothecary,	\$285,000.00	65%	\$185,250.00	\$230,420.22	\$149,773.14	First National Bank	Thomaston	CLI	5	-
National Telephone and Technology, Inc.,	\$25,000.00	60%	\$15,000.00	\$25,000.00	\$15,000.00	Evergreen Credit Union	Scarborough	CLI	1	4
NDC Communications, LLC	\$161,362.00	75%	\$121,021.50	\$6,055.53	\$4,541.65	Camden National Bank	Bangor	CLI	-	25
NDC Communications, LLC,	\$200,000.00	75%	\$150,000.00	\$200,000.00	\$150,000.00	Camden National Bank	Bangor	CLI	-	-
Nelson, Clinton	\$300,000.00	75%	\$225,000.00	\$239,773.41	\$179,830.06	Machias Savings Bank	Columbia	CLI	3	-
Netop Associates, Inc.,	\$140,000.00	75%	\$105,000.00	\$119,852.45	\$89,889.34	Norway Savings Bank	Casco	CLI	1	51
New Marlissa, LLC	\$880,048.00	25%	\$220,012.00	\$807,693.72	\$201,923.43	Camden National Bank	Sanford	CLI	-	25
Nichols, III, Raymond L	\$319,375.00	60%	\$191,625.00	\$205,867.33	\$123,520.40	Farm Credit East, ACA	Norway	CLI	2	-
Nick Marchesseault, LLC	\$148,186.00	70%	\$103,730.20	\$119,809.92	\$83,866.94	Norway Savings Bank	Lewiston	CLI	-	4
North Atlantic Gymnastics Academy	\$110,000.00	75%	\$82,500.00	\$63,859.19	\$47,894.39	First National Bank	Rockport	CLI	-	8
North Country General Store	\$196,000.00	25%	\$49,000.00	\$175,841.10	\$43,960.28	Camden National Bank	Athens	CLI	-	5
North Haven Grocery, Inc.	\$699,000.00	10%	\$69,900.00	\$507,082.73	\$50,708.27	Camden National Bank	North Haven	CLI	2	8
Northeast Beverage Group LLC,	\$185,000.00	75%	\$138,750.00	\$185,000.00	\$138,750.00	Infinity Federal Credit Union	South Portland	CLI	6	-
Northeast Painting & Coating, Inc.	\$184,000.00	25%	\$46,000.00	\$161,694.28	\$40,423.57	Bangor Savings Bank	Lewiston	CLI	-	32
Northern Events, LLC,	\$60,000.00	60%	\$36,000.00	\$55,852.48	\$33,511.49	Machias Savings Bank	Fort Fairfield	CLI	2	2
Northern Lights Maine, Inc.	\$400,000.00	75%	\$300,000.00	\$370,327.68	\$277,745.76	Skowhegan Savings Bank	Farmington	CLI	2	10
Northern Maine Holdings, LLC	\$106,807.00	40%	\$42,722.80	\$99,448.81	\$39,779.52	Machias Savings Bank	West Enfield	CLI	-	8
Northern Pride Communications, Inc.	\$400,000.00	50%	\$200,000.00	\$400,000.00	\$200,000.00	Bangor Savings Bank	Topsham	CLI	-	18
Northern Star Custom Boats Inc,	\$50,000.00	20%	\$10,000.00	\$50,000.00	\$10,000.00	Camden National Bank	Round Pond	CLI	-	8
Nova Siri LLC	\$440,000.00	60%	\$264,000.00	\$356,669.25	\$214,001.56	Camden National Bank	Falmouth	CLI	-	23
N-Squared Media Solutions LLC,	\$25,000.00	50%	\$12,500.00	\$25,000.00	\$12,500.00	Maine Savings Federal Credit Union	Hampden	CLI	-	2
NTT Enterprises LLC	\$1,100,000.00	12%	\$132,000.00	\$1,005,505.89	\$120,660.71	Bangor Savings Bank	Caratunk	CLI	-	1
Oak & Laurel, Inc.	\$84,000.00	70%	\$58,800.00	\$77,418.61	\$54,193.03	Gorham Savings Bank	Biddeford	CLI	1	1
Oak Grove Spring Water Co.	\$198,870.00	75%	\$149,152.50	\$132,447.61	\$99,335.71	Machias Savings Bank	Brewer	CLI	2	10
Oak Hill Cleaners, Inc.	\$135,000.00	75%	\$101,250.00	\$37,807.04	\$28,355.28	Camden National Bank	Scarborough	CLI	-	8
Oasis Nail Salon	\$27,215.00	75%	\$20,411.25	\$5,672.29	\$4,254.22	First National Bank	Boothbay Harbor	CLI	-	2
Oasis Nail Salon	\$54,560.00	73%	\$39,774.24	\$50,623.23	\$36,904.34	First National Bank	Boothbay Harbor	CLI	-	-
Obie Holdings LLC	\$100,000.00	25%	\$25,000.00	\$45,169.96	\$11,292.49	Kennebec Savings Bank	Augusta	CLI	-	3
Oceanfront Camping @ Reach Knolls, LLC	\$200,000.00	60%	\$120,000.00	\$139,010.60	\$83,406.36	Machias Savings Bank	Brooklin	CLI	2	-
Old House Parts, LLC	\$290,000.00	60%	\$174,000.00	\$201,967.06	\$121,180.24	Camden National Bank	Kennebunk	CLI	2	4
Old Town Auto Parts, LLC	\$301,500.00	25%	\$75,375.00	\$288,127.82	\$72,031.96	Bangor Savings Bank	Old Town	CLI	-	5
Oldenburg, Tracy L	\$130,000.00	60%	\$78,000.00	\$50,012.54	\$30,007.53	Bar Harbor Banking & Trust Company	Newport	CLI	-	3
OMO Transport, Inc.	\$180,000.00	50%	\$90,000.00	\$102,699.80	\$51,349.90	Five County Credit Union	Colorado Springs	CLI	-	6
Origin BJJ, LLC	\$450,000.00	50%	\$225,000.00	\$450,000.00	\$225,000.00	Franklin Savings Bank	Farmington	CLI	10	4
Osgood, David S	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Farm Credit East, ACA	Vinalhaven	CLI	-	2

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Ouellete Sand & Gravel Inc	\$110,000.00	25%	\$27,500.00	\$37,809.93	\$9,452.48	Kennebec Savings Bank	South China	CLI	-	1
Owen J Folsom Inc,	\$375,000.00	75%	\$281,250.00	\$327,513.74	\$245,635.31	Camden National Bank	Stillwater	CLI	-	24
Oxbow Brewing Company, LLC,	\$450,000.00	18%	\$81,000.00	\$450,000.00	\$81,000.00	Bath Savings Institution	Newcastle	CLI	-	46
Oxbow Brewing Company, LLC,	\$1,150,000.00	58%	\$667,000.00	\$1,082,110.25	\$627,623.92	Bath Savings Institution	Newcastle	CLI	-	-
P & M Performance Parts, Inc.,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Greenville	CLI	-	4
P&J Holdings, LLC	\$157,500.00	25%	\$39,375.00	\$78,337.54	\$19,584.39	Kennebunk Savings Bank	Lebanon	CLI	2	-
Palmyra Country Store, LLC	\$44,999.00	60%	\$26,999.40	\$22,759.52	\$13,655.71	Camden National Bank	Palmyra	CLI	1	3
Paradise Machine Company, LLC (ME)	\$80,000.00	75%	\$60,000.00	\$47,301.11	\$35,475.83	Norway Savings Bank	Fryeburg	CLI	-	20
Parker Holding LLC	\$630,000.00	75%	\$472,500.00	\$465,993.35	\$349,495.01	Machias Savings Bank	Van Buren	CLI	1	5
Parker, Wade A	\$267,003.79	75%	\$200,252.84	\$237,910.08	\$178,432.56	Katahdin Trust Company	Danforth	CLI	1	1
Partridge, Laura J	\$313,000.00	50%	\$156,500.00	\$218,406.88	\$109,203.44	Maine Savings Federal Credit Union	Charleston	CLI	-	6
Past & Present Automotive Repair, LLC	\$130,000.00	75%	\$97,500.00	\$77,470.81	\$58,103.11	Biddeford Savings, A Division of Maine Community Bank	Arundel	CLI	1	5
Patriot Holdings LLC	\$342,000.00	25%	\$85,500.00	\$333,919.83	\$83,479.96	Camden National Bank	Rockport	CLI	3	3
Pats Hot Tubs and Pools,	\$21,100.00	50%	\$10,550.00	\$10,811.21	\$5,405.61	Norway Savings Bank	Oxford	CLI	-	8
Patterson Asphalt Industries, LLC,	\$493,350.00	25%	\$123,337.50	\$493,350.00	\$123,337.50	Camden National Bank	Rockport	CLI	4	-
Paul's Pick-a-Part,	\$220,000.00	70%	\$154,000.00	\$205,284.31	\$143,699.01	Camden National Bank	Chelsea	CLI	-	4
PD2, LLC	\$950,000.00	25%	\$237,500.00	\$918,425.12	\$229,606.28	Androscoggin Bank	Cape Elizabeth	CLI	-	-
Pease, Daniel W	\$170,000.00	60%	\$102,000.00	\$114,237.68	\$68,542.61	First National Bank	Rockland	CLI	6	20
Pease, Daniel W	\$896,000.00	30%	\$272,384.00	\$782,309.60	\$237,822.11	First National Bank	Rockland	CLI	-	-
Pelletier Manufacturing Inc	\$500,000.00	60%	\$300,000.00	\$419,076.21	\$251,445.73	Machias Savings Bank	Millinocket	CLI	-	9
Pelletier, Edie A	\$32,901.06	56%	\$18,424.59	\$29,004.27	\$16,242.39	Acadia Federal Credit Union	Allagash	CLI	1	-
Pemaquid Seafood LLC	\$404,000.00	50%	\$202,000.00	\$357,317.04	\$178,658.52	First National Bank	Friendship	CLI	-	5
Peninsula Holding Company LLC	\$363,000.00	25%	\$90,750.00	\$350,536.34	\$87,634.09	Bar Harbor Banking & Trust Company	Surry	CLI	4	7
Pennell, Keith R	\$148,000.00	41%	\$60,680.00	\$120,493.64	\$49,402.39	Atlantic Federal Credit Union	Harpwell	CLI	-	1
Performance Properties 1 LLC,	\$300,000.00	60%	\$180,000.00	\$272,574.15	\$163,544.50	Machias Savings Bank	Owls Head	CLI	-	8
Perkins Studios	\$86,300.00	75%	\$64,725.00	\$69,723.65	\$52,292.74	Bangor Savings Bank	Brewer	CLI	-	3
Perry, James F	\$180,900.00	75%	\$135,675.00	\$118,768.82	\$89,076.62	Machias Savings Bank	Gouldsboro	CLI	1	1
Perry, Joseph C	\$110,000.00	75%	\$82,500.00	\$84,804.82	\$63,603.62	Machias Savings Bank	Bangor	CLI	-	7
Peter Trout, LLC,	\$30,000.00	60%	\$18,000.00	\$30,000.00	\$18,000.00	Bar Harbor Banking & Trust Company	Northeast Harbor	CLI	7	-
Phelps Excavating, Inc.,	\$20,000.00	50%	\$10,000.00	\$20,000.00	\$10,000.00	Evergreen Credit Union	Westbrook	CLI	-	2
Pike & Craft; Orono, LLC	\$1,300,000.00	75%	\$975,000.00	\$806,929.54	\$605,197.16	Camden National Bank	Stillwater	CLI	4	105
Pine Tree Cellular Waterville, Inc.	\$42,000.00	75%	\$31,500.00	\$5.43	\$4.07	Maine State Credit Union	Waterville	CLI	-	5
Pine Tree Cellular Waterville, Inc.	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Maine State Credit Union	Waterville	CLI	-	-
Pine Tree Holdings, LLC	\$347,000.00	25%	\$86,750.00	\$283,053.11	\$70,763.28	Camden National Bank	Portland	CLI	21	-
Pine View Mobile Homes Inc.	\$477,000.00	25%	\$119,250.00	\$419,134.54	\$104,783.64	Kennebec Savings Bank	Winslow	CLI	1	12

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Pingree, Jennifer E	\$34,100.00	50%	\$17,050.00	\$28,593.95	\$14,296.98	Oxford Federal Credit Union	Rumford	CLI	-	2
PK Holdings, Inc.	\$200,000.00	90%	\$180,000.00	\$200,000.00	\$180,000.00	Androscoggin Bank	Cape Elizabeth	CLI	-	26
Platt , Michael	\$124,400.00	60%	\$74,640.00	\$113,546.16	\$68,127.70	Franklin Savings Bank	Bridgton	CLI	1	1
Player Holdings, LLC	\$243,000.00	50%	\$121,500.00	\$183,667.30	\$91,833.65	The County Federal Credit Union	Presque Isle	CLI	1	4
Playsite Services New England, Inc.,	\$55,000.00	25%	\$13,750.00	\$49,638.70	\$12,409.68	Kennebec Savings Bank	Vassalboro	CLI	4	-
Polky, Lee	\$160,000.00	25%	\$40,000.00	\$124,598.64	\$31,149.66	Camden National Bank	Tenants Harbor	CLI	2	-
Porchside Properties, LLC	\$265,000.00	15%	\$39,750.00	\$240,692.26	\$36,103.84	Camden National Bank	Pittston	CLI	3	-
Porchside Veterinary Care, Inc.	\$83,125.00	60%	\$49,875.00	\$41,807.07	\$25,084.24	Camden National Bank	Pittston	CLI	3	-
PORTLAND AIRPORT LIMOSINE,	\$250,000.00	68%	\$170,000.00	\$250,000.00	\$170,000.00	Machias Savings Bank	Saco	CLI	7	44
Powers, David-John	\$58,500.00	75%	\$43,875.00	\$56,325.83	\$42,244.37	Bangor Savings Bank	Medway	CLI	-	1
Powers, Jeffrey W	\$140,000.00	50%	\$70,000.00	\$137,530.01	\$68,765.01	Franklin Savings Bank	Skowhegan	CLI	3	11
Primary Health, LLC PA	\$150,000.00	40%	\$60,000.00	\$46,859.77	\$18,743.91	Machias Savings Bank	Ellsworth	CLI	-	4
Priority Paving Inc.,	\$30,000.00	75%	\$22,500.00	\$30,000.00	\$22,500.00	Norway Savings Bank	Gorham	CLI	-	7
PRK42, LLC	\$1,250,000.00	25%	\$312,500.00	\$1,203,223.46	\$300,805.87	Androscoggin Bank	Cape Elizabeth	CLI	-	-
Property Brothers II, LLC	\$308,000.00	75%	\$231,000.00	\$255,801.46	\$191,851.10	Franklin Savings Bank	West Paris	CLI	-	1
Quality Jewelers, LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Bangor	CLI	-	14
R & S Marine Repair Inc.,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Bar Harbor Banking & Trust Company	Belgrade	CLI	3	-
R & S Marine Repair Inc.,	\$97,000.00	75%	\$72,750.00	\$92,052.42	\$69,039.32	Bar Harbor Banking & Trust Company	Belgrade	CLI	-	-
R J Cote Fuel	\$94,600.00	50%	\$47,300.00	\$6,655.96	\$3,327.98	Skowhegan Savings Bank	Rumford	CLI	-	4
R J Cote Fuel	\$50,000.00	75%	\$37,500.00	\$10,107.06	\$7,580.30	Skowhegan Savings Bank	Rumford	CLI	-	-
R2 Holdings LLC	\$157,500.00	45%	\$70,875.00	\$151,797.26	\$68,308.77	Norway Savings Bank	Porter	CLI	-	3
Rancourt & Company Shoecrafters, Inc.	\$290,000.00	46%	\$133,400.00	\$142,311.24	\$65,463.17	Camden National Bank	Lewiston	CLI	-	35
Rancourt & Company Shoecrafters, Inc.	\$675,000.00	60%	\$405,000.00	\$675,000.00	\$405,000.00	Camden National Bank	Lewiston	CLI	-	-
Rangeley Hospitality, Inc.	\$100,000.00	20%	\$20,000.00	\$100,000.00	\$20,000.00	Skowhegan Savings Bank	Rangeley	CLI	-	13
Rangeley Hospitality, Inc.	\$111,250.00	25%	\$27,812.50	\$106,575.50	\$26,643.88	Skowhegan Savings Bank	Rangeley	CLI	-	-
Rangeley Hospitality, Inc.	\$1,375,000.00	25%	\$343,750.00	\$1,308,276.16	\$327,069.04	Skowhegan Savings Bank	Rangeley	CLI	-	-
Ranger Contracting, Inc	\$800,000.00	25%	\$200,000.00	\$761,220.56	\$190,305.14	Skowhegan Savings Bank	Winslow	CLI	-	10
Ranger Contracting, Inc.,	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Skowhegan Savings Bank	Winslow	CLI	-	-
Ranger Contracting, Inc.,	\$550,000.00	25%	\$137,500.00	\$413,282.40	\$103,320.60	Skowhegan Savings Bank	Winslow	CLI	-	-
Rathbun Lumber Co	\$100,000.00	60%	\$60,000.00	\$100,000.00	\$60,000.00	Machias Savings Bank	Presque Isle	CLI	-	9
Rathbun Lumber Co,	\$1,125,000.00	25%	\$281,250.00	\$786,041.60	\$196,510.40	Machias Savings Bank	Presque Isle	CLI	-	-
Ravenswolf, LLC,	\$525,000.00	25%	\$131,250.00	\$516,596.65	\$129,149.16	Machias Savings Bank	ELLSWORTH	CLI	3	9
Ray Labbe & Sons Inc.	\$500,000.00	70%	\$350,000.00	\$500,000.00	\$350,000.00	Bath Savings Institution	Brunswick	CLI		50
Razia LLC	\$50,000.00	75%	\$37,500.00	\$29,298.25	\$21,973.69	People's United Bank, NA	Biddeford	CLI	4	7
Razia LLC	\$480,000.00	75%	\$360,000.00	\$450,395.30	\$337,796.48	People's United Bank, NA	Biddeford	CLI	-	-
RD Masonry Landscaping LLC,	\$26,000.00	75%	\$19,500.00	\$26,000.00	\$19,500.00	Atlantic Federal Credit Union	North Berwick	CLI	-	3

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Rebecca L. Record, EA, P.C.	\$47,500.00	75%	\$35,625.00	\$25,712.14	\$19,284.11	Franklin Savings Bank	Bethel	CLI	-	2
Record-Evans, LLC, Rebecca L	\$150,300.00	75%	\$112,725.00	\$133,173.39	\$99,880.04	Franklin Savings Bank	Bethel	CLI	-	2
Rich, Colyn C	\$94,850.00	60%	\$56,910.00	\$94,824.64	\$56,894.79	Machias Savings Bank	Bass Harbor	CLI	1	1
Richard M Gogan Construction,	\$120,000.00	60%	\$72,000.00	\$101,685.74	\$61,011.45	Machias Savings Bank	Houlton	CLI	-	2
Richard Sand and Gravel, LLC,	\$160,000.00	50%	\$80,000.00	\$122,300.00	\$61,150.00	Five County Credit Union	Leeds	CLI	-	2
Riverside Electric, Inc.,	\$72,500.00	75%	\$54,375.00	\$66,952.10	\$50,214.08	Camden National Bank	Calais	CLI	2	14
Robertson, Eric	\$51,700.00	60%	\$31,020.00	\$34,532.47	\$20,719.48	Bangor Savings Bank	Glenburn	CLI	2	-
Robinson Enterprises LLC	\$120,000.00	90%	\$108,000.00	\$23,905.19	\$21,514.67	Skowhegan Savings Bank	Dover-Foxcroft	CLI	-	10
Robinson Enterprises LLC	\$310,000.00	90%	\$278,999.99	\$275,804.87	\$248,224.38	Skowhegan Savings Bank	Dover-Foxcroft	CLI	-	-
Rock Coast Plumbing & Heating Inc	\$18,922.04	52%	\$9,839.46	\$11,476.96	\$5,968.02	Camden National Bank	Thomaston	CLI	5	10
Rock Hill Green Homes,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Evergreen Credit Union	PORTLAND	CLI	-	1
Rockbound Management, LLC	\$270,000.00	75%	\$202,500.00	\$242,812.52	\$182,109.39	Machias Savings Bank	Ellsworth	CLI	-	3
Rogers , Carol	\$112,000.00	70%	\$78,400.00	\$22,390.58	\$15,673.41	Camden National Bank	Windham	CLI	2	20
Rood Enterprises, LLC	\$288,750.00	90%	\$259,874.99	\$217,080.85	\$195,372.76	Androscoggin Bank	Albion	CLI	-	-
Root Wild, LLC,	\$25,000.00	75%	\$18,750.00	\$25,000.00	\$18,750.00	Northeast Bank	Portland	CLI	-	
Rosemont Market, Inc.	\$563,580.00	75%	\$422,685.00	\$500,175.34	\$375,131.51	Gorham Savings Bank	Portland	CLI	-	131
Round Pond Properties,	\$190,500.00	50%	\$95,250.00	\$188,085.56	\$94,042.78	Norway Savings Bank	Oxford	CLI	-	8
Roy, Michael	\$20,000.00	20%	\$4,000.00	\$20,000.00	\$4,000.00	Kennebec Savings Bank	Jay	CLI	-	5
Roy, Michael	\$150,000.00	25%	\$37,500.00	\$138,301.56	\$34,575.39	Kennebec Savings Bank	Jay	CLI	-	-
Rusty Lantern #0007, LLC	\$392,000.00	60%	\$235,200.00	\$333,990.71	\$200,394.43	Cornerstone Bank	Topsham	CLI	14	90
Rusty Lantern Markets, LLC	\$1,165,000.00	75%	\$873,750.00	\$864,405.80	\$648,304.35	Cornerstone Bank	Topsham	CLI	27	75
Rusty Lantern Markets, LLC	\$300,000.00	75%	\$225,000.00	\$300,000.00	\$225,000.00	Cornerstone Bank	Topsham	CLI	-	-
Saco River Brewing LLC,	\$50,000.00	50%	\$25,000.00	\$50,000.00	\$25,000.00	Norway Savings Bank	Fryeburg	CLI	-	9
Saco River Brewing LLC,	\$155,000.00	50%	\$77,500.00	\$122,296.78	\$61,148.39	Norway Savings Bank	Fryeburg	CLI	-	-
Sadulsky, Patrick A	\$248,000.00	25%	\$62,000.00	\$228,800.00	\$57,200.00	Kennebec Savings Bank	Clinton	CLI	-	2
Saint John Valley Transport, LLC	\$165,633.15	75%	\$124,224.86	\$127,632.53	\$95,724.40	Acadia Federal Credit Union	Livermore	CLI	-	1
Salon Renu & Co LLC	\$72,000.00	75%	\$54,000.00	\$60,060.29	\$45,045.22	Kennebec Savings Bank	Waterville	CLI	-	1
Sanzaro, David A	\$778,000.00	32%	\$248,399.84	\$582,749.92	\$186,060.39	Machias Savings Bank	Holden	CLI	-	2
Saxby, Daniel A	\$110,000.00	75%	\$82,500.00	\$109,235.23	\$81,926.42	Machias Savings Bank	Frenchboro	CLI	-	2
SC Venture, Inc	\$400,000.00	75%	\$300,000.00	\$228,664.13	\$171,498.10	Kennebunk Savings Bank	York	CLI	3	35
Scarlet Day Farm, LLC	\$342,000.00	25%	\$85,500.00	\$322,317.38	\$80,579.35	Mechanics Savings, A Division of Maine Community Bank	Gray	CLI	3	4
SCB Properties, LLC	\$200,000.00	75%	\$150,000.00	\$156,261.79	\$117,196.34	Camden National Bank	Freedom	CLI	-	-
Schumacher, Erika Cajsa	\$475,000.00	25%	\$118,750.00	\$475,000.00	\$118,750.00	Franklin Savings Bank	Farmington	CLI	1	1
SEBAGO DOCK & LIFT, INC,	\$435,000.00	25%	\$108,750.00	\$431,582.22	\$107,895.56	Evergreen Credit Union	Naples	CLI	12	12
SES II, Inc.	\$105,000.00	75%	\$78,750.00	\$82,450.81	\$61,838.11	Machias Savings Bank	Holden	CLI	-	13
Shankman & Associates Legal Center, P.A.,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Topsham	CLI	6	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Sharp Pencil Creative Entertainment, LLC	\$180,000.00	60%	\$108,000.00	\$127,935.28	\$76,761.17	Biddeford Savings, A Division of Maine Community Bank	Kennebunk	CLI	3	3
Shiretown Properties, LLC	\$240,000.00	50%	\$120,000.00	\$225,445.30	\$112,722.65	The County Federal Credit Union	Presque Isle	CLI	-	1
Shop to Shore Carpentry, Inc	\$29,867.00	75%	\$22,400.25	\$1,251.62	\$938.72	First National Bank	Bristol	CLI	-	2
Sibley Transportation Inc	\$150,000.00	75%	\$112,500.00	\$125,129.79	\$93,847.34	Machias Savings Bank	Bangor	CLI	-	32
Sibley Transportation Inc,	\$250,000.00	75%	\$187,500.00	\$250,000.00	\$187,500.00	Machias Savings Bank	Bangor	CLI	-	-
Side Country Sports, LLC	\$65,000.00	40%	\$26,000.00	\$36,009.98	\$14,403.99	Bar Harbor Banking & Trust Company	Rockland	CLI	2	10
Silver Creek Partners, Inc.,	\$560,000.00	75%	\$420,000.00	\$536,473.18	\$402,354.89	Gorham Savings Bank	Falmouth	CLI	1	7
Skala, George E	\$32,000.00	75%	\$24,000.00	\$23,450.90	\$17,588.18	First National Bank	Stockton Springs	CLI	1	1
Ski Hot, Inc.,	\$25,000.00	50%	\$12,500.00	\$25,000.00	\$12,500.00	Norway Savings Bank	Bridgton	CLI	-	-
SKLT Properties LLP	\$196,388.00	75%	\$147,291.00	\$169,878.63	\$127,408.97	People's United Bank, NA	Westbrook	CLI	-	15
Smith & Associates, CPAS,	\$62,500.00	90%	\$56,250.00	\$33,613.56	\$30,252.20	People's United Bank, NA	Yarmouth	CLI	1	4
Smith , Foster B	\$54,000.00	60%	\$32,400.00	\$21,473.85	\$12,884.31	Franklin Savings Bank	Blue Hill	CLI	1	1
Smith, Paul J	\$460,000.00	50%	\$230,000.00	\$367,669.96	\$183,834.98	Camden National Bank	Waterville	CLI	-	9
Smith's True Fitness, LLC,	\$264,000.00	25%	\$66,000.00	\$258,444.45	\$64,611.11	Bangor Savings Bank	Augusta	CLI	-	2
SmithTowle, Inc.	\$320,000.00	60%	\$192,000.00	\$306,470.56	\$183,882.34	First National Bank	Bangor	CLI	2	14
Smoke & Steel LLC,	\$140,000.00	60%	\$84,000.00	\$138,578.41	\$83,147.05	Machias Savings Bank	Bangor	CLI	33	-
SOME Brewing Company, LLC	\$175,000.00	60%	\$105,000.00	\$53,663.62	\$32,198.17	Kennebunk Savings Bank	York	CLI	4	6
SOME Brewing Company, LLC	\$235,260.00	50%	\$117,630.00	\$181,021.52	\$90,510.76	Kennebunk Savings Bank	York	CLI	-	-
Southern Maine Lobster Co., LLC,	\$200,000.00	50%	\$100,000.00	\$200,000.00	\$100,000.00	Kennebunk Savings Bank	York	CLI	-	3
Southern Midcoast Maine Chamber,	\$25,000.00	50%	\$12,500.00	\$25,000.00	\$12,500.00	Mechanics Savings, A Division of Maine Community Bank	Brunswick	CLI	-	1
Southpaw Packing Company d/b/a Windham Butcher Shop	\$180,000.00	75%	\$135,000.00	\$102,583.68	\$76,937.76	Evergreen Credit Union	Windham	CLI	1	8
Spat Holdings, LLC	\$150,000.00	60%	\$90,000.00	\$124,802.76	\$74,881.66	Biddeford Savings, A Division of Maine Community Bank	Kennebunk	CLI	27	-
Spaulding 3, LLC	\$90,000.00	25%	\$22,500.00	\$84,329.07	\$21,082.27	Camden National Bank	Albion	CLI	3	-
Spillover Lodging Inc,	\$382,500.00	25%	\$95,625.00	\$382,340.62	\$95,585.16	Camden National Bank	Stratton	CLI	-	9
Sproul Funeral Homes, LLC	\$262,000.00	90%	\$235,799.99	\$66,936.55	\$60,242.89	Camden National Bank	Skowhegan	CLI	-	4
Sproul Funeral Homes, LLC,	\$30,000.00	75%	\$22,500.00	\$30,000.00	\$22,500.00	Camden National Bank	Skowhegan	CLI	-	-
Stage Presence For Dancers, Inc.	\$152,000.00	75%	\$114,000.00	\$113,821.31	\$85,365.98	Skowhegan Savings Bank	Winslow	CLI	2	9
Standard Gastropub, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Bar Harbor Banking & Trust Company	Bridgeton	CLI	-	12
Starlight Lodge Rockport LLC,	\$60,000.00	75%	\$45,000.00	\$60,000.00	\$45,000.00	Atlantic Federal Credit Union	Rockport	CLI	-	4
Steele Hostels, LLC	\$649,000.00	25%	\$162,250.00	\$604,408.30	\$151,102.08	Franklin Savings Bank	Carrabassett Valley	CLI	2	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Stockton Harbor Resort LLC	\$265,400.00	25%	\$66,350.00	\$257,622.74	\$64,405.69	Camden National Bank	Stockton Springs	CLI	3	-
Stone Mountain Sound LLC,	\$20,000.00	75%	\$15,000.00	\$20,000.00	\$15,000.00	Norway Savings Bank	South Portland	CLI	-	2
Stone Mountain Sound LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Norway Savings Bank	South Portland	CLI	-	-
Stop N' Play, LLC	\$185,000.00	25%	\$46,250.00	\$177,047.06	\$44,261.77	Camden National Bank	Rockland	CLI	6	-
Stratton, Jimmy A	\$100,890.94	50%	\$50,445.47	\$28,326.01	\$14,163.01	Katahdin Trust Company	Norridgewock	CLI	-	1
Stratton, Paul R	\$125,000.00	50%	\$62,500.00	\$105,923.60	\$52,961.80	Maine Savings Federal Credit Union	Frankfort	CLI	-	8
Streamside Property LLC	\$247,500.00	50%	\$123,750.00	\$234,327.17	\$117,163.59	Machias Savings Bank	Bucksport	CLI	2	-
Summer Feet: Maine Coast Cycling Adventures LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Gorham Savings Bank	Westbrook	CLI	-	1
Summer Street Self Storage LLC	\$160,000.00	25%	\$40,000.00	\$109,398.16	\$27,349.54	Camden National Bank	Oakland	CLI	1	-
Sunny Hill Holdings Inc.,	\$260,000.00	50%	\$130,000.00	\$255,837.75	\$127,918.88	Gorham Savings Bank	Casco	CLI	-	5
Sunset Stables, LLC,	\$164,000.00	25%	\$41,000.00	\$160,855.21	\$40,213.80	Kennebec Savings Bank	Clinton	CLI	1	-
Susan Elizabeth Inc.,	\$135,000.00	65%	\$87,210.00	\$127,065.10	\$82,084.05	Evergreen Credit Union	Falmouth	CLI		3
Sutton, Karen	\$260,000.00	75%	\$195,000.00	\$223,532.25	\$167,649.19	First National Bank	Houlton	CLI	-	2
SVS Noor LLC , Salim	\$35,000.00	75%	\$26,250.00	\$24,939.71	\$18,704.78	Franklin Savings Bank	Somerville	CLI	4	-
SVS Noor LLC , Salim	\$280,000.00	75%	\$210,000.00	\$254,152.19	\$190,614.14	Franklin Savings Bank	Somerville	CLI	-	-
SXE, LLC,	\$654,500.00	80%	\$523,600.00	\$626,619.05	\$501,295.25	Mechanics Savings, A Division of Maine Community Bank	Auburn	CLI	4	-
Syntiro	\$100,000.00	50%	\$50,000.00	\$100,000.00	\$50,000.00	Camden National Bank	Readfield	CLI	-	16
T F Davis, Jr Inc.,	\$130,000.00	50%	\$65,000.00	\$119,647.20	\$59,823.60	Bangor Federal Credit Union	Bangor	CLI	-	2
T&D Wood Energy, LLC	\$500,000.00	70%	\$350,000.00	\$500,000.00	\$350,000.00	Partners Bank	West Baldwin	CLI	20	17
T&J Properties Unlimited	\$23,568.00	60%	\$14,140.80	\$3,667.24	\$2,200.34	Norway Savings Bank	Windham	CLI	-	2
T. Brooks Holdings, LLC	\$100,000.00	60%	\$60,000.00	\$78,416.50	\$47,049.90	Camden National Bank	Auburn	CLI	3	-
T.E.N.S. Trucking,	\$43,758.00	25%	\$10,939.50	\$37,768.06	\$9,442.02	Kennebec Savings Bank	Canaan	CLI	-	4
Tamburo, Alfonso	\$130,000.00	60%	\$78,000.00	\$51,966.64	\$31,179.99	Machias Savings Bank	Enfield	CLI	1	1
Tashland, LLC	\$113,012.00	60%	\$67,807.20	\$112,502.37	\$67,501.42	Machias Savings Bank	Ellsworth	CLI	8	9
Tashland, LLC	\$192,000.00	60%	\$115,200.00	\$189,537.42	\$113,722.46	Machias Savings Bank	Ellsworth	CLI	8	9
TBC Excavation, Inc.	\$95,000.00	75%	\$71,250.00	\$71,073.95	\$53,305.46	Farm Credit East, ACA	Sherman	CLI	-	7
The Activity Shop, Inc	\$52,000.00	75%	\$39,000.00	\$9,076.25	\$6,807.19	Machias Savings Bank	Blue Hill	CLI	-	2
The Baltimore, LLC	\$42,000.00	65%	\$27,300.00	\$39,628.20	\$25,758.33	First National Bank	Westbrook	CLI	2	-
The Beacon, Inc.	\$35,000.00	60%	\$21,000.00	\$21,026.97	\$12,616.18	Skowhegan Savings Bank	Raymond	CLI	-	4
The Big Top Deli	\$50,000.00	75%	\$37,500.00	\$29,937.00	\$22,452.75	Atlantic Federal Credit Union	Brunswick	CLI	-	9
The Blue Lobster LLC,	\$200,000.00	50%	\$100,000.00	\$200,000.00	\$100,000.00	Gorham Savings Bank	Portland	CLI	5	7
The Blue Lobster LLC,	\$150,000.00	75%	\$112,500.00	\$101,583.39	\$76,187.54	Gorham Savings Bank	Portland	CLI	-	-
The Chester Diner & Variety Store	\$37,000.00	60%	\$22,200.00	\$6,937.67	\$4,162.60	First National Bank	Chester	CLI	5	-
The Chester Diner & Variety Store	\$60,000.00	60%	\$36,000.00	\$53,038.09	\$31,822.86	First National Bank	Chester	CLI	-	-
The Grinning Dog, LLC	\$60,000.00	60%	\$36,000.00	\$9,317.08	\$5,590.25	Machias Savings Bank	Searsport	CLI	-	1

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
The Hair House, Inc.	\$196,350.00	60%	\$117,810.00	\$120,670.14	\$72,402.09	Camden National Bank	Damariscotta	CLI	-	7
The Jade Trade,	\$60,000.00	75%	\$45,000.00	\$60,000.00	\$45,000.00	Norway Savings Bank	Portland	CLI	3	20
The Jade Trade,	\$135,500.00	75%	\$101,625.00	\$112,917.42	\$84,688.07	Norway Savings Bank	Portland	CLI	-	-
The Northern Lighthouse,	\$500,000.00	64%	\$322,500.00	\$466,506.74	\$300,896.84	Machias Savings Bank	Presque Isle	CLI	-	109
The Ramp Grill, LLC	\$521,250.00	72%	\$374,778.75	\$139,840.84	\$100,545.57	Camden National Bank	Kennebunk	CLI	-	30
The Sustainability Lab,	\$50,000.00	60%	\$30,000.00	\$50,000.00	\$30,000.00	Machias Savings Bank	Portland	CLI	-	5
The Swanson Group, LLC,	\$120,000.00	75%	\$90,000.00	\$13,153.45	\$9,865.09	People's United Bank, NA	Westbrook	CLI	5	10
The Swanson Group, LLC,	\$150,000.00	75%	\$112,500.00	\$48,413.77	\$36,310.33	People's United Bank, NA	Westbrook	CLI	-	-
The Sweet Sea Company,	\$25,000.00	50%	\$12,500.00	\$25,000.00	\$12,500.00	Gorham Savings Bank	Scarborough	CLI	7	-
The Totally Awesome Vegan Food Truck LLC	\$37,085.00	60%	\$22,251.00	\$19,073.48	\$11,444.09	Norway Savings Bank	Portland	CLI	1	-
The VW Garage, LLC	\$200,000.00	77%	\$155,000.00	\$200,000.00	\$155,000.00	Camden National Bank	Gorham	CLI	4	4
Thelin LLC	\$35,000.00	60%	\$21,000.00	\$5,893.45	\$3,536.07	Biddeford Savings, A Division of Maine Community Bank	South Portland	CLI	2	1
Thelin LLC	\$12,500.00	60%	\$7,500.00	\$12,500.00	\$7,500.00	Biddeford Savings, A Division of Maine Community Bank	South Portland	CLI	-	-
Thermoformed Plastics of New England, LLC	\$250,000.00	40%	\$100,000.00	\$250,000.00	\$100,000.00	Gorham Savings Bank	Biddeford	CLI	1	11
Thibault Enterprises, LLC	\$556,000.00	80%	\$444,800.00	\$334,194.87	\$267,355.90	Auburn Savings Bank	Lisbon	CLI	-	9
Thomas Tax & Financial Services	\$500,000.00	75%	\$375,000.00	\$398,739.75	\$299,054.81	Machias Savings Bank	Bangor	CLI	4	1
Thomas, Sherry	\$245,000.00	25%	\$61,250.00	\$231,209.07	\$57,802.27	Bangor Savings Bank	Belfast	CLI	-	3
Thompson's Property Maintenance, Inc.	\$211,000.00	25%	\$52,750.00	\$133,214.93	\$33,303.73	Farm Credit East, ACA	Washburn	CLI	-	7
Thompson's Property Maintenance, Inc.	\$56,000.00	25%	\$14,000.00	\$10,581.48	\$2,645.37	Farm Credit East, ACA	Washburn	CLI	-	-
Three Pines Hospitality Group LLC	\$682,900.00	48%	\$327,792.00	\$652,951.24	\$313,416.59	Bangor Savings Bank	Ogunquit	CLI	-	19
Three Robbers Pub	\$47,500.00	60%	\$28,500.00	\$29,977.28	\$17,986.37	Camden National Bank	Harpwell	CLI	5	-
Tice Enterprises, LLC	\$245,000.00	75%	\$183,750.00	\$108,202.48	\$81,151.86	Norway Savings Bank	Minot	CLI	4	9
Timber Wolves	\$11,408.00	60%	\$6,844.80	\$8,290.74	\$4,974.44	Bangor Savings Bank	Mars Hill	CLI	4	-
Tisdale, Bruce R	\$374,523.29	12%	\$44,942.79	\$337,263.67	\$40,471.64	Camden National Bank	Auburn	CLI	-	22
TNT Quickstop, LLC,	\$350,000.00	75%	\$262,500.00	\$331,949.00	\$248,961.75	Evergreen Credit Union	Gorham	CLI	4	7
Toddle Inn Child Care, Inc	\$1,338,661.00	10%	\$133,866.10	\$1,190,581.94	\$119,058.19	Camden National Bank	Scarborough	CLI	-	155
Toddle Inn Child Care, Inc	\$5,000,000.00	10%	\$500,000.00	\$4,291,756.89	\$429,175.69	Camden National Bank	Scarborough	CLI	-	-
Toddle Inn, Inc.	\$1,300,000.00	10%	\$130,000.00	\$1,160,002.43	\$116,000.24	Camden National Bank	Scarborough	CLI	-	1
Tomatero Publications, Inc	\$150,000.00	75%	\$112,500.00	\$76,919.47	\$57,689.60	Skowhegan Savings Bank	Cornville	CLI	1	-
Tracy, Earl	\$160,000.00	40%	\$64,000.00	\$97,143.85	\$38,857.54	Bar Harbor Banking & Trust Company	Hancock	CLI	-	2
Traditional Wood Works, Inc.	\$250,000.00	75%	\$187,500.00	\$139,766.27	\$104,824.70	Machias Savings Bank	Berwick	CLI	-	25
TrayJockey Enterprises, Inc.	\$300,000.00	75%	\$225,000.00	\$235,226.26	\$176,419.70	Kennebunk Savings Bank	Wells	CLI	-	75
Trimen Enterprises Inc,	\$25,000.00	75%	\$18,750.00	\$25,000.00	\$18,750.00	Mechanics Savings, A Division of Maine Community Bank	Auburn	CLI	8	16



Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
TRL Properties, LLC	\$320,000.00	25%	\$80,000.00	\$268,425.08	\$67,106.27	Biddeford Savings, A Division of Maine Community Bank	Saco	CLI	-	-
Troiano Property Services LLC,	\$200,000.00	50%	\$100,000.00	\$200,000.00	\$100,000.00	Machias Savings Bank	South Portland	CLI	-	19
Trombley, Jacob A	\$91,000.00	50%	\$45,500.00	\$82,051.49	\$41,025.75	The County Federal Credit Union	Presque Isle	CLI	-	1
True Blue Logging, Inc.,	\$465,000.00	75%	\$348,750.00	\$404,981.19	\$303,735.89	Acadia Federal Credit Union	Winterville	CLI	-	2
Turner, Bradley B	\$48,593.02	70%	\$34,015.11	\$45,030.35	\$31,521.24	Machias Savings Bank	Presque Isle	CLI	2	2
Twadelle, John D	\$125,000.00	60%	\$75,000.00	\$125,000.00	\$75,000.00	Camden National Bank	Pittston	CLI	-	5
Twin Oak Holdings	\$506,000.00	50%	\$253,000.00	\$432,751.63	\$216,375.82	Gorham Savings Bank	Portland	CLI	1	8
Two Dunstan Ave LLC	\$485,000.00	75%	\$363,750.00	\$416,278.11	\$312,208.58	Norway Savings Bank	Scarborough	CLI	-	8
Two-One, LLC	\$274,000.00	60%	\$164,400.00	\$137,189.06	\$82,313.44	Bangor Savings Bank	Falmouth	CLI	-	8
Unlimited Pipeline Services, Inc.,	\$315,693.00	60%	\$189,415.80	\$301,450.20	\$180,870.13	Gorham Savings Bank	Windham	CLI	-	2
Up-N-Smoke LLC	\$185,000.00	75%	\$138,750.00	\$175,073.65	\$131,305.24	Bangor Savings Bank	Searsport	CLI	-	2
Uptown Auto Sales & Service Inc	\$220,000.00	75%	\$165,000.00	\$186,073.00	\$139,554.75	Gorham Savings Bank	Limerick	CLI	2	-
VAC New, Inc.	\$45,000.00	60%	\$27,000.00	\$37,226.57	\$22,335.94	Maine State Credit Union	China Village	CLI	1	4
Vacationland Distributors LLC	\$120,000.00	60%	\$72,000.00	\$48,297.15	\$28,978.29	Norway Savings Bank	Westbrook	CLI	3	15
Vaillancourt, Brad P	\$15,511.08	75%	\$11,633.31	\$4,063.56	\$3,047.67	Katahdin Trust Company	St. John Plantation	CLI	-	1
Valley Iron Work, LLC	\$91,600.00	75%	\$68,700.00	\$69,516.10	\$52,137.08	Katahdin Trust Company	Fort Kent	CLI	1	2
Venture Management, LLC	\$125,000.00	50%	\$62,500.00	\$86,257.72	\$43,128.86	York County Federal Credit Union	Kennebunk	CLI	12	-
Veterinary and Rehabilitation Center of Cape Elizabeth	\$385,839.00	75%	\$289,379.25	\$336,141.31	\$252,105.98	The Provident Bank	Cape Elizabeth	CLI	-	15
Vision Care Realty, LLC	\$3,810,000.00	25%	\$952,500.00	\$3,460,888.91	\$865,222.23	Camden National Bank	Bangor	CLI	8	88
Von Mehl Company, Inc,	\$100,000.00	60%	\$60,000.00	\$100,000.00	\$60,000.00	Camden National Bank	Lewiston	CLI	-	7
Von Mehl Company, Inc,	\$133,454.00	54%	\$72,065.16	\$109,218.25	\$58,977.86	Camden National Bank	Lewiston	CLI	-	-
VRRIC Investments, L.L.C.	\$231,000.00	51%	\$117,810.00	\$192,081.29	\$97,961.46	Camden National Bank	Dover-Foxcroft	CLI	-	16
Vulcan Electric Company,	\$500,000.00	40%	\$200,000.00	\$500,000.00	\$200,000.00	Bangor Savings Bank	Porter	CLI	-	58
Waggerstown Dog Shoppe, LLC	\$30,000.00	40%	\$12,000.00	\$16,345.61	\$6,538.24	Kennebunk Savings Bank	Wells	CLI	1	2
Walsh Realty Holding, LLC	\$225,000.00	25%	\$56,250.00	\$163,225.83	\$40,806.46	Camden National Bank	Farmingdale	CLI	-	-
WASHBURN TRAILSIDE LLC,	\$290,810.51	70%	\$203,567.36	\$281,123.52	\$196,786.46	Machias Savings Bank	WASHBURN	CLI	-	7
Water's Edge Development, LLC	\$200,000.00	50%	\$100,000.00	\$148,441.02	\$74,220.51	Mechanics Savings, A Division of Maine Community Bank	W. Boothbay Harbor	CLI	9	4
Water's Edge Development, LLC	\$525,000.00	75%	\$393,750.00	\$493,622.33	\$370,216.75	Mechanics Savings, A Division of Maine Community Bank	W. Boothbay Harbor	CLI	-	-
WCMK, LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Bar Harbor Banking & Trust Company	Lincolntonville	CLI	-	10
Webster, Lisa M	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Machias Savings Bank	Windham	CLI	4	4
Wellman Paving,	\$300,000.00	75%	\$225,000.00	\$298,237.22	\$223,677.92	First National Bank	Hampden	CLI	-	62
Wentworth, Dylan G	\$216,000.00	25%	\$54,000.00	\$193,520.77	\$48,380.19	Camden National Bank	Norridgewock	CLI	2	8

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
WENTWORTH, WESLEY	\$470,000.00	40%	\$188,000.00	\$382,639.34	\$153,055.74	Machias Savings Bank	VINALHAVEN	CLI	-	3
West Maquoit LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Atlantic Federal Credit Union	Brunswick	CLI		3
Western Maine Excavation, LLC	\$80,000.00	60%	\$48,000.00	\$40,437.54	\$24,262.52	Oxford Federal Credit Union	Oxford	CLI	2	-
Where It's At, LLC	\$209,700.00	25%	\$52,425.00	\$195,948.52	\$48,987.13	Bar Harbor Banking & Trust Company	Bridgton	CLI	-	-
White & Quinlan LLC,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Camden National Bank	Kennebunk	CLI	2	2
White Smiles Family Dentistry, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Katahdin Trust Company	Fort Fairfield	CLI	-	26
Whitney, Jeffry H	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Farm Credit East, ACA	Etna	CLI	-	1
Wicked Munchies LLC	\$60,000.00	60%	\$36,000.00	\$41,195.92	\$24,717.55	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	5	-
Wiggin's Meat Market, LLC,	\$59,000.00	60%	\$35,400.00	\$47,460.35	\$28,476.21	Camden National Bank	Rockland	CLI	2	1
Wiggin's Meat Market, LLC,	\$242,800.00	25%	\$60,700.00	\$239,140.23	\$59,785.06	Camden National Bank	Rockland	CLI	-	-
Wiggins, Stephen J	\$80,000.00	75%	\$60,000.00	\$71,304.17	\$53,478.13	Machias Savings Bank	Houlton	CLI		1
Will & Girl, LLC	\$100,000.00	60%	\$60,000.00	\$89,021.04	\$53,412.63	First National Bank	Bar Harbor	CLI	14	-
Willette, Jeffrey A	\$144,700.00	75%	\$108,525.00	\$120,909.74	\$90,682.31	Machias Savings Bank	Presque Isle	CLI	-	2
Wilson, Travis S	\$75,000.00	50%	\$37,500.00	\$3,192.89	\$1,596.45	Midcoast Federal Credit Union	Thomaston	CLI	4	-
Windham Pie, LLC	\$350,000.00	50%	\$175,000.00	\$328,820.03	\$164,410.02	Bath Savings Institution	Windham	CLI	59	59
Windham Powersports, LLC,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Mechanics Savings, A Division of Maine Community Bank	Windham	CLI	2	4
Wing Concrete LLC	\$30,000.00	60%	\$18,000.00	\$30,000.00	\$18,000.00	Mechanics Savings, A Division of Maine Community Bank	Poland	CLI	6	-
Wing Concrete LLC	\$94,000.00	60%	\$56,400.00	\$87,068.56	\$52,241.14	Mechanics Savings, A Division of Maine Community Bank	Poland	CLI	-	-
Wishkins, LLC,	\$56,000.00	75%	\$42,000.00	\$49,196.50	\$36,897.38	Skowhegan Savings Bank	North Yarmouth	CLI	1	2
Wishkins, LLC,	\$224,000.00	25%	\$56,000.00	\$219,342.63	\$54,835.66	Skowhegan Savings Bank	North Yarmouth	CLI	1	2
Wordsplce Studio, LLC	\$84,000.00	75%	\$63,000.00	\$62,196.13	\$46,647.10	Camden National Bank	Thomaston	CLI	-	2
Wordsplce Studio, LLC	\$275,000.00	75%	\$206,250.00	\$175,169.18	\$131,376.89	Camden National Bank	Thomaston	CLI	-	-
yCats & Mit Corp.,	\$66,600.00	60%	\$39,960.00	\$22,100.91	\$13,260.55	Camden National Bank	Bingham	CLI	-	11
yCats & Mit Corp.,	\$69,988.19	60%	\$41,992.91	\$27,909.63	\$16,745.78	Camden National Bank	Bingham	CLI	-	-
York Earthworks, LLC,	\$10,000.00	75%	\$7,500.00	\$10,000.00	\$7,500.00	Evergreen Credit Union	Sebago	CLI	2	5
York Earthworks, LLC,	\$206,000.00	75%	\$154,500.00	\$119,007.94	\$89,255.96	Evergreen Credit Union	Sebago	CLI	-	-
York Earthworks, LLC,	\$43,125.00	75%	\$32,343.75	\$39,448.61	\$29,586.46	Evergreen Credit Union	Sebago	CLI	-	-
York Earthworks, LLC,	\$45,000.00	75%	\$33,750.00	\$41,354.48	\$31,015.86	Evergreen Credit Union	Sebago	CLI	-	-
York Earthworks, LLC,	\$37,200.00	75%	\$27,900.00	\$30,400.88	\$22,800.66	Evergreen Credit Union	Sebago	CLI	-	-
Young Men's Christian Association of Southern Maine	\$1,600,000.00	60%	\$960,000.04	\$1,600,000.00	\$960,000.03	Machias Savings Bank	Portland	CLI	24	168
Zetty, LLC	\$426,474.00	60%	\$255,884.40	\$264,994.21	\$158,996.53	First National Bank	Edgecomb	CLI	-	7
ZJM2 LLC	\$400,000.00	20%	\$80,000.00	\$243,710.24	\$48,742.05	Androscoggin Bank	Cape Elizabeth	CLI	1	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
932	\$266,100,087.14		\$131,219,296.45	\$215,350,539.43	\$103,080,710.00				2,228	9,052
Comfy Cape Child Care LLC	\$300,000.00	100%	\$300,000.00	\$263,899.18	\$263,899.19	Finance Authority of Maine	Scarborough	DAYCARE	2	3
Garrison Holdings, LLC	\$67,321.00	100%	\$67,321.00	\$49,825.07	\$49,825.07	Finance Authority of Maine	Freeport	DAYCARE	2	14
Pettengill Learning Academy, LLC	\$100,000.00	100%	\$100,000.00	\$19,625.11	\$19,625.11	Finance Authority of Maine	Lewiston	DAYCARE	28	4
3	\$467,321.00		\$467,321.00	\$333,349.36	\$333,349.37				32	21
Carter, John R	\$48,150.00	100%	\$48,150.00	\$7,114.00	\$7,114.00	Finance Authority of Maine	Bethel	DIF	-	3
Hawes, Ernest E	\$250,000.00	100%	\$250,000.00	\$232,955.38	\$232,955.38	Finance Authority of Maine	Albion	DIF	-	8
Miller, Jr., Melvin M	\$10,836.00	100%	\$10,836.00	\$8,986.30	\$8,986.30	Finance Authority of Maine	Perham	DIF	-	3
3	\$308,986.00		\$308,986.00	\$249,055.68	\$249,055.67				-	14
Debbie's Deli & Pizza, Inc.	\$24,132.00	100%	\$24,132.00	\$24,132.00	\$24,132.00	Finance Authority of Maine	Patten	ECLP	-	-
Grace on the Edge, LLC	\$35,000.00	100%	\$35,000.00	\$35,000.00	\$35,000.00	Finance Authority of Maine	Damariscotta	ECLP	-	-
Thompson Green, Inc.	\$17,588.00	100%	\$17,588.00	\$17,588.00	\$17,588.00	Finance Authority of Maine	Ogunquit	ECLP	1	5
3	\$76,720.00		\$76,720.00	\$76,720.00	\$76,720.00				1	5
2020 Realty, LLC	\$63,000.00	100%	\$63,000.00	\$59,942.88	\$59,942.88	Finance Authority of Maine	Augusta	ERLP	-	12
Acheson Hotels, LLC	\$50,000.00	100%	\$50,000.00	\$49,065.22	\$49,065.22	Finance Authority of Maine	Wells	ERLP	2	6
ActivSport Travel, LLC	\$49,374.00	100%	\$49,374.00	\$49,092.91	\$49,092.91	Finance Authority of Maine	Portland	ERLP	-	3
ADIO, Inc	\$50,000.00	100%	\$50,000.00	\$42,745.47	\$42,745.47	Finance Authority of Maine	Scarborough	ERLP	-	7
Agri-Cycle Energy, LLC	\$200,000.00	100%	\$200,000.00	\$154,098.16	\$154,098.16	Finance Authority of Maine	Scarborough	ERLP	-	30
American Solartechinics, LLC	\$200,000.00	100%	\$200,000.00	\$159,737.45	\$159,737.45	Finance Authority of Maine	Stockton Springs	ERLP	4	3
Arabica Coffee Company, Inc	\$50,000.00	100%	\$50,000.00	\$38,846.80	\$38,846.80	Finance Authority of Maine	Portland	ERLP	-	25
Armstrong Landscaping & Excavation, LLC	\$20,000.00	100%	\$20,000.00	\$19,497.15	\$19,497.15	Finance Authority of Maine	Washington	ERLP	1	1
Armstrong, Tammy E	\$25,000.00	100%	\$25,000.00	\$24,181.32	\$24,181.32	Finance Authority of Maine	Washington	ERLP	-	-
Atwater Holdings, LLC	\$50,000.00	100%	\$50,000.00	\$43,630.38	\$43,630.38	Finance Authority of Maine	Portland	ERLP	-	5
Axiom Technologies, LLC	\$50,000.00	100%	\$50,000.00	\$45,878.57	\$45,878.57	Finance Authority of Maine	Machias	ERLP	4	11
Axiom Technologies, LLC	\$300,000.00	100%	\$300,000.00	\$264,889.14	\$264,889.13	Finance Authority of Maine	Machias	ERLP	-	-
Barncastle	\$34,700.00	100%	\$34,700.00	\$30,956.01	\$30,956.01	Finance Authority of Maine	Blue Hill	ERLP	-	12
Big Babe, LLC	\$50,000.00	100%	\$50,000.00	\$50,000.00	\$50,000.00	Finance Authority of Maine	Cape Elizabeth	ERLP	27	12
Boxes and Bags Unlimited	\$125,000.00	100%	\$125,000.00	\$50,895.48	\$50,895.48	Finance Authority of Maine	Lewiston	ERLP	-	6
Breton, Inc.	\$25,000.00	100%	\$25,000.00	\$21,591.65	\$21,591.65	Finance Authority of Maine	Kennebunk	ERLP	-	6
Casco Bay Butter Company, LLC	\$65,300.00	100%	\$65,300.00	\$63,262.27	\$63,262.27	Finance Authority of Maine	Portland	ERLP	3	6
Centerline Utilities Inc,	\$25,000.00	100%	\$25,000.00	\$13,843.14	\$13,843.14	Finance Authority of Maine	Bangor	ERLP	2	31
Chemogen, Inc.	\$150,000.00	100%	\$150,000.00	\$98,683.16	\$98,683.16	Finance Authority of Maine	Portland	ERLP	3	8
Clamar Floats, Inc,	\$50,000.00	100%	\$50,000.00	\$47,041.06	\$47,041.06	Finance Authority of Maine	Brunswick	ERLP	1	3

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Coastline Marketing Group	\$12,500.00	100%	\$12,500.00	\$11,020.02	\$11,020.02	Finance Authority of Maine	Solon	ERLP	1	1
Damariscotta Good Coffee, LLC	\$25,000.00	100%	\$25,000.00	\$21,827.67	\$21,827.67	Finance Authority of Maine	Damariscotta	ERLP	5	2
Day, Patrick	\$105,400.00	100%	\$105,400.00	\$100,511.99	\$100,511.99	Finance Authority of Maine	Waterville	ERLP	4	-
Diamond Cove LLC	\$50,000.00	100%	\$50,000.00	\$31,108.99	\$31,108.99	Finance Authority of Maine	Portland	ERLP	48	-
Dixon Paving Corporation	\$150,000.00	100%	\$150,000.00	\$90,498.20	\$90,498.20	Finance Authority of Maine	York	ERLP	2	6
Elmer C. Hart & Son, Inc.	\$100,000.00	100%	\$100,000.00	\$62,896.75	\$62,896.75	Finance Authority of Maine	Rockport	ERLP	2	5
Fiore LLC	\$50,000.00	100%	\$50,000.00	\$45,551.56	\$45,551.56	Finance Authority of Maine	Bar Harbor	ERLP	-	41
Fluid Mechanics, Inc.	\$50,000.00	100%	\$50,000.00	\$46,098.56	\$46,098.56	Finance Authority of Maine	East Boothbay	ERLP	-	6
Forefront Brick South, LLC	\$50,000.00	100%	\$50,000.00	\$47,028.93	\$47,028.93	Finance Authority of Maine	Portland	ERLP	1	10
Forefront Brick South, LLC	\$500,000.00	100%	\$500,000.00	\$448,932.58	\$448,932.59	Finance Authority of Maine	Portland	ERLP	-	-
Fuller's Market, Inc.	\$310,378.00	100%	\$310,378.00	\$290,806.69	\$290,806.69	Finance Authority of Maine	West Gardiner	ERLP	3	27
G-Force Laser Tag Corp.	\$206,000.00	100%	\$206,000.00	\$205,920.06	\$205,920.06	Finance Authority of Maine	Caribou	ERLP	2	9
Great Island Kennel, LLC	\$25,000.00	100%	\$25,000.00	\$23,850.22	\$23,850.22	Finance Authority of Maine	Harpwell	ERLP	2	1
Integrative Health Solutions, Inc.	\$130,000.00	100%	\$130,000.00	\$89,656.66	\$89,656.66	Finance Authority of Maine	Yarmouth	ERLP	3	35
Jewett Builders, Inc.	\$107,000.00	100%	\$107,000.00	\$57,632.68	\$57,632.68	Finance Authority of Maine	Pittston	ERLP	-	4
Jordan Custom Carpentry, Inc.	\$50,000.00	100%	\$50,000.00	\$43,142.63	\$43,142.63	Finance Authority of Maine	Center Lovell	ERLP	3	12
Just Friends Hair Design	\$20,000.00	100%	\$20,000.00	\$17,501.83	\$17,501.83	Finance Authority of Maine	Rockland	ERLP	-	7
Kemp Enterprises, Inc.	\$100,000.00	100%	\$100,000.00	\$43,575.84	\$43,575.84	Finance Authority of Maine	Farmington	ERLP	-	8
Kennebec Motor Sales, LLC	\$30,000.00	100%	\$30,000.00	\$6,461.51	\$6,461.51	Finance Authority of Maine	Solon	ERLP	2	2
Kinney, Jr., Gordon E	\$250,000.00	100%	\$250,000.00	\$250,000.00	\$250,000.00	Finance Authority of Maine	Topsham	ERLP	4	-
Lee Academy	\$452,500.00	100%	\$452,500.00	\$430,721.49	\$430,721.53	Finance Authority of Maine	Lee	ERLP	-	64
Little Dolphin School Foundation, The	\$250,000.00	100%	\$250,000.00	\$231,666.54	\$231,666.55	Finance Authority of Maine	Westbrook	ERLP	13	46
Little Harbor Window Company, Inc.	\$290,308.00	100%	\$290,308.00	\$191,193.50	\$191,193.50	Finance Authority of Maine	Berwick	ERLP	-	32
Lobster Pound Restaurant, Inc.	\$73,000.00	100%	\$73,000.00	\$32,984.24	\$32,984.24	Finance Authority of Maine	Lincolntonville	ERLP	40	40
Lone Pine Brewing, LLC	\$50,000.00	100%	\$50,000.00	\$46,125.84	\$46,125.84	Finance Authority of Maine	Portland	ERLP	-	29
Mainer News Cooperative	\$12,500.00	100%	\$12,500.00	\$11,539.23	\$11,539.23	Finance Authority of Maine	Portland	ERLP	-	18
Make Good Time, LLC	\$20,000.00	100%	\$20,000.00	\$17,017.77	\$17,017.77	Finance Authority of Maine	Stockton Springs	ERLP	7	7
Manahan, Christina	\$10,000.00	100%	\$10,000.00	\$9,329.36	\$9,329.36	Finance Authority of Maine	Union	ERLP	-	2
Mary Beth Hassett, LAC, PC	\$39,000.00	100%	\$39,000.00	\$35,921.63	\$35,921.63	Finance Authority of Maine	Freeport	ERLP	-	3
MATTEA, LLC	\$160,000.00	100%	\$160,000.00	\$140,300.51	\$140,300.52	Finance Authority of Maine	Stonington	ERLP	-	6
Moderation Brewing RE, LLC	\$60,365.00	100%	\$60,365.00	\$19,087.78	\$19,087.78	Finance Authority of Maine	Brunswick	ERLP	-	-
Monks, Nancy L	\$12,500.00	100%	\$12,500.00	\$11,536.29	\$11,536.29	Finance Authority of Maine	Cape Neddick	ERLP	-	1
Mountain House, Inc,	\$50,000.00	100%	\$50,000.00	\$46,115.47	\$46,115.47	Finance Authority of Maine	Belfast	ERLP	5	11
Nappi, David F	\$12,500.00	100%	\$12,500.00	\$11,389.52	\$11,389.52	Finance Authority of Maine	Old Orchard Beach	ERLP	-	1
New Acadia Solutions, LLC	\$25,000.00	100%	\$25,000.00	\$7,766.12	\$7,766.12	Finance Authority of Maine	Old Orchard Beach	ERLP	-	16
New England Music Camp Association	\$50,000.00	100%	\$50,000.00	\$42,818.20	\$42,818.20	Finance Authority of Maine	Sidney	ERLP	-	14

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
New England Ocean Cluster, LLC	\$460,000.00	100%	\$460,000.00	\$439,519.73	\$439,519.72	Finance Authority of Maine	Portland	ERLP	5	5
NWTP Corp.	\$25,000.00	100%	\$25,000.00	\$23,100.98	\$23,100.98	Finance Authority of Maine	Millinocket	ERLP	-	10
NWTP Corp.	\$240,000.00	100%	\$240,000.00	\$235,446.15	\$235,446.16	Finance Authority of Maine	Millinocket	ERLP	-	-
Odd Alewives Farm Brewery, LLC	\$30,000.00	100%	\$30,000.00	\$26,967.81	\$26,967.81	Finance Authority of Maine	Waldoboro	ERLP	-	2
Osprey Vacations, LLC	\$50,000.00	100%	\$50,000.00	\$47,084.43	\$47,084.43	Finance Authority of Maine	Gouldsboro	ERLP	2	2
Polymer Laboratories & Solutions, LLC	\$500,000.00	100%	\$500,000.00	\$500,000.00	\$500,000.00	Finance Authority of Maine	Portland	ERLP	13	26
Quoddy, Inc.	\$250,000.00	100%	\$250,000.00	\$190,616.83	\$190,616.81	Finance Authority of Maine	Lewiston	ERLP	5	15
Quoddy, Inc.	\$300,000.00	100%	\$300,000.00	\$129,315.40	\$129,315.40	Finance Authority of Maine	Lewiston	ERLP	-	-
River Lanes, Inc.	\$274,709.00	100%	\$274,709.00	\$266,674.33	\$266,674.34	Finance Authority of Maine	Bethel	ERLP	18	-
Rocky Coast Family Acupuncture	\$50,000.00	100%	\$50,000.00	\$15,699.89	\$15,699.89	Finance Authority of Maine	South Portland	ERLP	-	9
Saddleback Community Loan Company, LLC	\$1,000,000.00	100%	\$1,000,000.00	\$926,315.16	\$926,315.19	Finance Authority of Maine	Rangeley	ERLP	138	3
Sagadahoc Bay Campground, LLC	\$50,000.00	100%	\$50,000.00	\$43,608.37	\$43,608.37	Finance Authority of Maine	Georgetown	ERLP	1	4
Sarah & Sons Restaurant, Inc.	\$50,000.00	100%	\$50,000.00	\$42,590.65	\$42,590.65	Finance Authority of Maine	Wiscasset	ERLP	-	35
Schwalm, LLC	\$100,000.00	100%	\$100,000.00	\$92,907.46	\$92,907.46	Finance Authority of Maine	Rockport	ERLP	23	13
Simpson, Barbara A	\$50,000.00	100%	\$50,000.00	\$44,918.90	\$44,918.90	Finance Authority of Maine	Casco	ERLP	-	4
Sitewerx	\$250,000.00	100%	\$250,000.00	\$209,088.86	\$209,088.86	Finance Authority of Maine	Carmel	ERLP	-	14
Smith's True Fitness, LLC,	\$50,000.00	100%	\$50,000.00	\$44,597.62	\$44,597.62	Finance Authority of Maine	Augusta	ERLP	-	2
Spring Court, LLC,	\$125,000.00	100%	\$125,000.00	\$30,767.11	\$30,767.11	Finance Authority of Maine	Freeport	ERLP	4	-
St. Claire Properties, LLC	\$350,000.00	100%	\$350,000.00	\$194,698.43	\$194,698.44	Finance Authority of Maine	Bar Harbor	ERLP	-	4
Starr Enterprises, Inc.	\$300,000.00	100%	\$300,000.00	\$240,884.58	\$240,884.58	Finance Authority of Maine	Union	ERLP	-	10
Timber Wolves	\$32,000.00	100%	\$32,000.00	\$29,917.47	\$29,917.47	Finance Authority of Maine	Mars Hill	ERLP	4	-
Tinsman, Jr., Lonnie U	\$360,000.00	100%	\$360,000.00	\$321,135.20	\$321,135.19	Finance Authority of Maine	Belgrade	ERLP	3	6
VALT Enterprises, LLC	\$100,000.00	100%	\$100,000.00	\$99,986.99	\$99,986.99	Finance Authority of Maine	Sanford	ERLP	6	-
VETRO, INC.	\$300,000.00	100%	\$300,000.00	\$208,687.87	\$208,687.88	Finance Authority of Maine	Portland	ERLP	-	-
VRRIC Investments, L.L.C.	\$40,000.00	100%	\$40,000.00	\$31,681.26	\$31,681.26	Finance Authority of Maine	Dover-Foxcroft	ERLP	-	16
Wallace, Jr., Carrol W.	\$10,000.00	100%	\$10,000.00	\$6,928.21	\$6,928.21	Finance Authority of Maine	Calais	ERLP	25	25
Wellness for Women, PLLC	\$50,000.00	100%	\$50,000.00	\$49,988.00	\$49,988.00	Finance Authority of Maine	Kennebunk	ERLP	-	4
William A. Renaud, Jr. Trucking, Inc.	\$200,000.00	100%	\$200,000.00	\$71,737.21	\$71,737.21	Finance Authority of Maine	So. Berwick	ERLP	-	15
Wordsplce Studio, LLC	\$50,000.00	100%	\$50,000.00	\$46,130.02	\$46,130.02	Finance Authority of Maine	Thomaston	ERLP	-	2
Amplify, Inc.	\$2,703.10	100%	\$2,703.10	\$2,144.89	\$2,144.89	Finance Authority of Maine	Scarborough	ERLP-PARTICIPATION	2	4
Austin Street Brewery, LLC	\$30,840.00	100%	\$30,840.00	\$20,787.65	\$20,787.65	Finance Authority of Maine	Portland	ERLP-PARTICIPATION	9	9
Beal Education, LLC	\$300,000.00	100%	\$300,000.00	\$37,568.81	\$37,568.81	Finance Authority of Maine	Bangor	ERLP-PARTICIPATION	-	41
Destination Health	\$195,000.00	100%	\$195,000.00	\$194,662.17	\$194,662.19	Finance Authority of Maine	Mount Desert	ERLP-PARTICIPATION	5	5

[illegible]

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
DeMello, Jr., Charles W	\$100,000.00	100%	\$100,000.00	\$79,329.50	\$79,329.50	Finance Authority of Maine	Monmouth	UOSF	-	-
Fortin's Properties, LLC	\$121,500.00	100%	\$121,500.00	\$68,850.00	\$68,850.00	Finance Authority of Maine	North Berwick	UOSF	1	2
KMAM Properties, LLC	\$600,000.00	100%	\$600,000.00	\$396,666.87	\$396,666.88	Finance Authority of Maine	Ellsworth	UOSF	2	7
North Whitefield Superette, Inc.	\$175,000.00	100%	\$175,000.00	\$74,424.89	\$74,424.89	Finance Authority of Maine	Whitefield	UOSF	-	10
Village Variety, LLC	\$100,000.00	100%	\$100,000.00	\$26,190.24	\$26,190.24	Finance Authority of Maine	Parsonsfield	UOSF	3	9
5	\$1,096,500.00		\$1,096,500.00	\$645,461.50	\$645,461.51				6	28
Brook Venture Fund II	\$500,000.00	100%	\$500,000.00	\$500,000.00	\$500,000.00	Finance Authority of Maine	Boston	VRIP		
Coastal Ventures III, LP	\$500,000.00	100%	\$500,000.00	\$500,000.00	\$500,000.00	Finance Authority of Maine	Portland	VRIP	-	-
Coastal Ventures IV Limited Partnership	\$250,000.00	100%	\$250,000.00	\$25,000.00	\$25,000.00	Finance Authority of Maine	Brunswick	VRIP	-	-
Coastal Ventures V Limited Partnership	\$250,000.00	100%	\$250,000.00	\$250,000.00	\$250,000.00	Finance Authority of Maine	Brunswick	VRIP	-	-
Masthead Venture Partners Capital, L.P.	\$800,000.00	100%	\$800,000.00	\$800,000.00	\$800,000.00	Finance Authority of Maine	Portland	VRIP	-	-
5	\$2,300,000.00		\$2,300,000.00	\$2,075,000.00	\$2,075,000.00				-	-
	\$290,226,890.55		\$155,346,099.86	\$234,653,741.49	\$122,383,912.13				3,744	10,331

## **TAB 3**

### **NATURAL RESOURCE-BASED BUSINESS ACTIVITY**



**FAME Active Natural Resource Loans through 6/30/2021**

<b>Borrower</b>	<b>OrigAmt</b>	<b>Guar%</b>	<b>OrigFAMEBal</b>	<b>CurOutBal</b>	<b>CurGuarBal</b>	<b>Lender Name</b>	<b>City</b>	<b>Program</b>	<b>Jobs Created</b>	<b>Jobs Retained</b>
Avena Botanicals	\$250,000.00	100%	\$250,000.00	\$159,053.06	\$159,053.06	Finance Authority of Maine	Rockport	AMLF	-	11
Bahner Farm	\$48,917.00	100%	\$48,917.00	\$32,413.03	\$32,413.03	Finance Authority of Maine	Belmont	AMLF	-	-
Blue Barn LLC,	\$90,000.00	100%	\$90,000.00	\$34,138.00	\$34,138.00	Finance Authority of Maine	Scarborough	AMLF	4	4
Bragdon, Peter	\$250,000.00	100%	\$250,000.00	\$242,774.23	\$242,774.23	Finance Authority of Maine	Vassalboro	AMLF	7	1
Butterfield, Kirsten C	\$22,941.90	100%	\$22,941.90	\$11,120.10	\$11,120.10	Finance Authority of Maine	New Sharon	AMLF	2	2
Frinklepod Farm LLC,	\$200,000.00	100%	\$200,000.00	\$173,431.75	\$173,431.77	Finance Authority of Maine	Arundel	AMLF	-	5
Hamilton, Ann C.	\$63,000.00	100%	\$63,000.00	\$50,895.83	\$50,895.83	Finance Authority of Maine	Stillwater	AMLF	-	-
Harts Clary Hill Farm, LLC	\$44,500.00	100%	\$44,500.00	\$19,324.64	\$19,324.64	Finance Authority of Maine	Hope	AMLF	-	3
Harts Clary Hill Farm, LLC	\$60,750.00	100%	\$60,750.00	\$20,681.36	\$20,681.36	Finance Authority of Maine	Hope	AMLF	-	-
Howell, Thomas L	\$182,300.00	100%	\$182,300.00	\$27,872.14	\$27,872.14	Finance Authority of Maine	Eliot	AMLF	-	15
Lajoie Growers, LLC	\$81,000.00	100%	\$81,000.00	\$33,061.84	\$33,061.84	Finance Authority of Maine	Van Buren	AMLF	-	12
Lajoie Growers, LLC	\$250,000.00	100%	\$250,000.00	\$193,131.85	\$193,131.84	Finance Authority of Maine	Van Buren	AMLF	-	-
Lambert, Frank	\$46,604.00	100%	\$46,604.00	\$37,632.62	\$37,632.62	Finance Authority of Maine	Corinth	AMLF	-	1
Luce, Arnold	\$72,000.00	100%	\$72,000.00	\$37,497.47	\$37,497.47	Finance Authority of Maine	Anson	AMLF	2	4
McCullen, Larry G.	\$222,200.00	100%	\$222,200.00	\$192,835.99	\$192,835.98	Finance Authority of Maine	Framingham	AMLF	-	8
Pemaquid Mussel Farms, LLC	\$85,000.00	100%	\$85,000.00	\$6,341.98	\$6,341.98	Finance Authority of Maine	Damariscotta	AMLF	-	-
Rackleff, Peter A	\$242,700.00	100%	\$242,700.00	\$151,689.41	\$151,689.41	Finance Authority of Maine	Sidney	AMLF	2	5
Seachange, LLC	\$43,115.00	100%	\$43,115.00	\$36,734.40	\$36,734.40	Finance Authority of Maine	Yarmouth	AMLF	1	1
Sinisi, Steven N.	\$99,637.50	100%	\$99,637.50	\$55,958.44	\$55,958.44	Finance Authority of Maine	Durham	AMLF	1	-
Slayton and Jordan, Inc.	\$90,000.00	100%	\$90,000.00	\$28,513.94	\$28,513.94	Finance Authority of Maine	Cape Elizabeth	AMLF	-	32
Stutzman, Sidney J	\$49,667.00	100%	\$49,667.00	\$10,464.97	\$10,464.97	Finance Authority of Maine	Sangerville	AMLF	2	4
Thomas, Paul W.	\$72,000.00	100%	\$72,000.00	\$7,566.71	\$7,566.71	Finance Authority of Maine	Corinth	AMLF	2	4
Thurston, Wayne S	\$82,866.18	100%	\$82,866.18	\$32,872.65	\$32,872.65	Finance Authority of Maine	Peru	AMLF	1	1
Whited, Fred	\$86,250.00	100%	\$86,250.00	\$41,636.75	\$41,636.75	Finance Authority of Maine		AMLF	2	1
Wilson, Paul A.	\$99,300.00	100%	\$99,300.00	\$48,727.76	\$48,727.76	Finance Authority of Maine	Albion	AMLF	-	2
Witham, Rodney S.	\$78,300.00	100%	\$78,300.00	\$43,694.93	\$43,694.93	Finance Authority of Maine	Detroit	AMLF	3	-
Wolf Creek Farm Store, LLC	\$71,250.00	100%	\$71,250.00	\$47,505.29	\$47,505.29	Finance Authority of Maine	Sidney	AMLF	4	-
York, L. Herbert	\$225,000.00	100%	\$225,000.00	\$78,443.07	\$78,443.07	Finance Authority of Maine	Farmington	AMLF	3	3
<b>28</b>	<b>\$3,209,298.58</b>		<b>\$3,209,298.58</b>	<b>\$1,856,014.21</b>	<b>\$1,856,014.21</b>				<b>36</b>	<b>134</b>
A. S. Madden Logging, Inc.	\$950,000.00	20%	\$190,000.00	\$360,633.03	\$72,126.61	Farm Credit East, ACA	Greenbush	CLI	-	22

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Abbott, Brandon M	\$152,000.00	75%	\$114,000.00	\$151,324.57	\$113,493.43	Farm Credit East, ACA	Norway	CLI	-	4
Agri-Cycle Energy, LLC	\$100,000.00	90%	\$90,000.00	\$100,000.00	\$90,000.00	Androscoggin Bank	Scarborough	CLI	-	30
Agri-Cycle Energy, LLC	\$100,000.00	90%	\$90,000.00	\$100,000.00	\$90,000.00	Androscoggin Bank	Scarborough	CLI	-	-
Ahlholm, Inc.	\$440,000.00	40%	\$176,000.00	\$341,005.43	\$136,402.18	Farm Credit East, ACA	Warren	CLI	-	10
Ahlholm, Inc.,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Farm Credit East, ACA	Warren	CLI	-	-
Alder Brook Sugarhouse, LLC	\$58,200.00	75%	\$43,650.00	\$35,141.25	\$26,355.94	Farm Credit East, ACA	Jackman	CLI	-	2
Alley, Rock A	\$149,029.00	40%	\$59,611.60	\$148,951.18	\$59,580.47	Machias Savings Bank	Jonesport	CLI	-	-
AS & CB Gould & Sons, Inc.	\$1,150,000.00	25%	\$287,500.00	\$354,364.59	\$88,591.15	Bangor Savings Bank	Cornville	CLI	-	20
Austin Street Brewery, LLC	\$1,090,129.00	60%	\$654,077.43	\$955,400.19	\$573,240.13	Androscoggin Bank	Portland	CLI	9	9
Bartovics, Foster	\$28,000.00	75%	\$21,000.00	\$7,720.81	\$5,790.61	Farm Credit East, ACA	North Haven	CLI	-	1
Baxter, James L	\$36,850.00	75%	\$27,637.50	\$14,134.93	\$10,601.20	Farm Credit East, ACA	York	CLI	-	1
Benner, Chad W	\$350,000.00	74%	\$259,000.00	\$191,000.00	\$141,340.00	Camden National Bank	Friendship	CLI	2	2
Berry Fruit Farm, LLC,	\$73,000.00	75%	\$54,750.00	\$47,912.07	\$35,934.05	Farm Credit East, ACA	Livermore	CLI	-	3
Berry Fruit Farm, LLC,	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Farm Credit East, ACA	Livermore	CLI	-	-
Berry Fruit Farm, LLC,	\$25,000.00	75%	\$18,750.00	\$25,000.00	\$18,750.00	Farm Credit East, ACA	Livermore	CLI	-	-
Bigelow Brewing Company	\$490,000.00	80%	\$392,000.00	\$320,161.91	\$256,129.53	Franklin Savings Bank	Skowhegan	CLI	5	2
Black Mountain of Maine	\$60,000.00	75%	\$45,000.00	\$31,334.01	\$23,500.51	Bangor Savings Bank	Rumford	CLI	-	53
Black Mountain of Maine	\$107,776.00	75%	\$80,832.00	\$92,133.71	\$69,100.28	Bangor Savings Bank	Rumford	CLI	-	-
Bowman, Mark T	\$26,750.00	75%	\$20,062.50	\$12,182.04	\$9,136.53	Farm Credit East, ACA	Chebeague Island	CLI	-	1
Bridgham, Harold W	\$328,000.00	40%	\$131,200.00	\$217,097.11	\$86,838.85	Farm Credit East, ACA	Minot	CLI	-	2
Brigee Farms, Inc.,	\$219,200.00	20%	\$43,840.00	\$192,600.00	\$38,520.00	Farm Credit East, ACA	Turner	CLI	-	10
Brigee Farms, Inc.,	\$650,000.00	20%	\$130,000.00	\$650,000.00	\$130,000.00	Farm Credit East, ACA	Turner	CLI	-	-
Brigee Farms, Inc.,	\$650,000.00	20%	\$130,000.00	\$650,000.00	\$130,000.00	Farm Credit East, ACA	Turner	CLI	-	-
Brown, Michael L	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Farm Credit East, ACA	China	CLI	-	1
Caron, Jesse N	\$55,500.00	75%	\$41,625.00	\$48,669.43	\$36,502.07	Farm Credit East, ACA	Corinna	CLI	-	1
Carter, John R	\$128,000.00	25%	\$32,000.00	\$124,201.60	\$31,050.40	Bangor Savings Bank	Bethel	CLI	-	3
Casco Bay Mooring, LLC	\$146,000.00	75%	\$109,500.00	\$135,333.01	\$101,499.76	Farm Credit East, ACA	Yarmouth	CLI	-	4
Christie, Theodore L	\$55,000.00	50%	\$27,500.00	\$55,000.00	\$27,500.00	Farm Credit East, ACA	Westport Island	CLI	-	2
Christie, Theodore L	\$600,000.00	75%	\$450,000.00	\$501,000.00	\$375,750.00	Farm Credit East, ACA	Westport Island	CLI	-	-
Cleaves Farms LLC	\$400,000.00	40%	\$160,000.00	\$358,913.83	\$143,565.54	Farm Credit East, ACA	Sangerville	CLI	-	5
Clossey, Robert W	\$446,914.00	38%	\$169,827.32	\$371,376.67	\$141,123.13	Bar Harbor Banking & Trust Company	Dennysville	CLI	-	1

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Coastal Bait, Inc.,	\$1,500,000.00	33%	\$499,950.00	\$1,500,000.00	\$499,950.00	Farm Credit East, ACA	Portland	CLI	-	6
Cocks, Lucas J	\$170,000.00	50%	\$85,000.00	\$156,400.00	\$78,200.00	Bar Harbor Banking & Trust Company	Cushing	CLI	2	1
Conant, Jeffrey W	\$125,413.00	75%	\$94,059.75	\$108,254.31	\$81,190.73	Farm Credit East, ACA	Harpswell	CLI	-	2
Corey Harper Logging Inc	\$270,497.00	40%	\$108,198.80	\$47,220.31	\$18,888.12	Machias Savings Bank	Mattamiscontis	CLI	-	3
Crane, John J	\$70,000.00	75%	\$52,500.00	\$70,000.00	\$52,500.00	Farm Credit East, ACA	Port Clyde	CLI	-	2
Crane, John J	\$70,000.00	75%	\$52,500.00	\$70,000.00	\$52,500.00	Farm Credit East, ACA	Port Clyde	CLI	-	-
D.F. Wishart & Sons, LLC,	\$75,000.00	60%	\$45,000.00	\$75,000.00	\$45,000.00	Farm Credit East, ACA	Clinton	CLI	4	2
D.F. Wishart & Sons, LLC,	\$110,000.00	60%	\$66,000.00	\$96,904.80	\$58,142.88	Farm Credit East, ACA	Clinton	CLI	-	-
D.F. Wishart & Sons, LLC,	\$475,000.00	60%	\$285,000.00	\$385,477.94	\$231,286.77	Farm Credit East, ACA	Clinton	CLI	-	-
Davis, Richard E	\$143,600.00	75%	\$107,700.00	\$94,603.38	\$70,952.54	Farm Credit East, ACA	Swans Island	CLI	-	1
Deadhead Lumber Co.	\$150,000.00	75%	\$112,500.00	\$28,357.62	\$21,268.22	Gorham Savings Bank	Buxton	CLI	4	2
Dropping Springs Bait Co., LLC	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Androscoggin Bank	Portland	CLI	-	9
Dropping Springs Bait Co., LLC	\$294,499.99	40%	\$117,800.00	\$170,984.96	\$68,393.99	Farm Credit East, ACA	Portland	CLI	-	-
Dropping Springs Lobster, LLC	\$72,481.00	40%	\$28,992.40	\$40,628.69	\$16,251.48	Farm Credit East, ACA	Portland	CLI	-	9
Dropping Springs Lobster, LLC	\$145,039.30	40%	\$58,015.72	\$84,522.84	\$33,809.14	Farm Credit East, ACA	Portland	CLI	-	-
Dropping Springs Lobster, LLC	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Androscoggin Bank	Portland	CLI	-	-
Eaton, Andrew H	\$650,000.00	25%	\$162,500.00	\$521,429.19	\$130,357.30	Machias Savings Bank	Deer Isle	CLI	2	2
Everett, James W	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Farm Credit East, ACA	Waterford	CLI	-	3
F/V Indendence, Inc.	\$480,000.00	50%	\$240,000.00	\$226,128.62	\$113,064.31	Camden National Bank	Vinalhaven	CLI	11	13
Feeney, Derek J	\$500,000.00	40%	\$200,000.00	\$476,858.31	\$190,743.33	Machias Savings Bank	Cutler	CLI	-	4
Fenderson , Mark	\$80,000.00	60%	\$48,000.00	\$66,833.79	\$40,100.28	Farm Credit East, ACA	Whitefield	CLI	-	1
Fishy Business, LLC	\$135,500.82	75%	\$101,625.62	\$96,622.33	\$72,466.75	Farm Credit East, ACA	Kittery	CLI	-	1
Fourthgen Farms, LLC,	\$80,000.00	75%	\$60,000.00	\$69,267.71	\$51,950.78	Farm Credit East, ACA	Saint Albans	CLI	-	3
Fourthgen Farms, LLC,	\$100,000.00	64%	\$63,800.00	\$100,000.00	\$63,800.00	Farm Credit East, ACA	Saint Albans	CLI	-	-
Fuller, Sr., Wayne A	\$26,000.00	50%	\$13,000.00	\$26,000.00	\$13,000.00	Farm Credit East, ACA	East Baldwin	CLI	-	1
Giger, Charles	\$15,000.00	75%	\$11,250.00	\$15,975.69	\$11,981.77	Machias Savings Bank	Cherryfield	CLI	1	1
Grady, Joesph M	\$11,000.00	75%	\$8,250.00	\$11,000.00	\$8,250.00	Farm Credit East, ACA	Harpswell	CLI	-	1
Greenhead Lobster Products LLC	\$850,000.00	75%	\$637,500.00	\$696,601.74	\$522,451.31	Machias Savings Bank	Stonington	CLI	21	38
Griffin, Dylan J	\$35,000.00	75%	\$26,250.00	\$35,000.00	\$26,250.00	Farm Credit East, ACA	Cliff Island	CLI	-	1
Grover, Joshua M	\$60,800.00	75%	\$45,600.00	\$26,180.17	\$19,635.13	Farm Credit East, ACA	Milbridge	CLI	-	1
Higmo's Inc.,	\$310,000.00	55%	\$170,500.00	\$310,000.00	\$170,500.00	Farm Credit East, ACA	Brunswick	CLI	-	1
Hupper, Karl D	\$25,000.00	50%	\$12,500.00	\$7,869.74	\$3,934.87	Farm Credit East, ACA	St. George	CLI	-	1

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Jackman Maple Syrup, LLC,	\$296,300.00	75%	\$222,225.00	\$296,300.00	\$222,225.00	Farm Credit East, ACA	Jackman	CLI	1	2
JBR LOGGING INC,	\$530,000.00	55%	\$291,500.00	\$373,843.90	\$205,614.15	Machias Savings Bank	MAPLETON	CLI	1	5
Joy, Paul A	\$82,000.00	75%	\$61,500.00	\$49,672.37	\$37,254.28	Farm Credit East, ACA	Swans Island	CLI	-	1
Kay, Victor	\$40,000.00	75%	\$30,000.00	\$39,441.80	\$29,581.35	Evergreen Credit Union	Westbrook	CLI	-	2
Kelley, Sean R	\$110,000.00	75%	\$82,500.00	\$35,560.39	\$26,670.29	Machias Savings Bank	Southwest Harbor	CLI	-	2
L & A Ridley Logging, Inc.,	\$150,000.00	50%	\$75,000.00	\$150,000.00	\$75,000.00	Farm Credit East, ACA	Jay	CLI	1	2
Ledger, Joshua J	\$80,000.00	50%	\$40,000.00	\$51,179.31	\$25,589.66	The County Federal Credit Union	Hodgdon	CLI	-	1
Lewis, Daniel A	\$40,000.00	54%	\$21,600.00	\$9,366.25	\$5,057.78	Camden National Bank	Matinicus Isle	CLI	-	1
Libby's Farm, Inc.	\$117,250.00	75%	\$87,937.50	\$73,435.58	\$55,076.69	Farm Credit East, ACA	Limerick	CLI	-	2
M.S.M.W Corp,	\$50,000.00	75%	\$37,500.00	\$50,000.00	\$37,500.00	Farm Credit East, ACA	Minot	CLI	-	8
M.S.M.W Corp,	\$270,000.00	75%	\$202,500.00	\$261,122.83	\$195,842.12	Farm Credit East, ACA	Minot	CLI	-	-
Maine Cedar Specialty Products Inc	\$230,348.00	60%	\$138,208.81	\$220,749.80	\$132,449.88	Machias Savings Bank	Oakfield	CLI	6	7
Maine Grains, Inc.	\$177,000.00	90%	\$159,300.00	\$153,234.09	\$137,910.68	Skowhegan Savings Bank	Skowhegan	CLI	-	7
Maine Huts & Trails	\$100,000.00	40%	\$40,000.00	\$100,000.00	\$40,000.00	Skowhegan Savings Bank	Kingfield	CLI	-	25
Maine Huts & Trails	\$650,000.00	90%	\$585,000.00	\$324,869.60	\$292,382.63	Skowhegan Savings Bank	Kingfield	CLI	-	-
Maine Wood Timber & Posts LLC,	\$750,000.00	60%	\$450,000.00	\$741,256.34	\$444,753.82	Farm Credit East, ACA	Mechanic Falls	CLI	-	8
McCabe, Everett A	\$49,500.00	75%	\$37,125.00	\$42,151.64	\$31,613.73	Farm Credit East, ACA	Bridgton	CLI	1	1
McCabe, Everett A	\$110,000.00	60%	\$66,000.00	\$22,159.93	\$13,295.96	Farm Credit East, ACA	Bridgton	CLI	1	-
Michaud, Nicholas A	\$52,000.00	75%	\$39,000.00	\$24,780.71	\$18,585.53	Farm Credit East, ACA	China	CLI	-	4
Michaud, Nicholas A	\$300,000.00	40%	\$120,000.00	\$300,000.00	\$120,000.00	Farm Credit East, ACA	China	CLI	-	-
Misty Meadows Farm LLC	\$400,000.00	75%	\$300,000.00	\$400,000.00	\$300,000.00	Farm Credit East, ACA	Clinton	CLI		10
Misty Meadows Farm LLC	\$860,000.00	35%	\$299,968.00	\$725,623.08	\$253,097.33	Farm Credit East, ACA	Clinton	CLI		-
Mosley , Paul G	\$75,000.00	75%	\$56,250.00	\$8,169.65	\$6,127.24	Farm Credit East, ACA	Standish	CLI	-	5
Murphy, Scott R	\$112,000.00	60%	\$67,200.00	\$13,632.10	\$8,179.26	Bar Harbor Banking & Trust Company	Bar Harbor	CLI	-	2
Northland Forest Services	\$196,107.69	70%	\$137,275.38	\$179,644.06	\$125,750.84	Farm Credit East, ACA	Fort Kent	CLI	2	20
Northland Forest Services	\$714,000.00	70%	\$499,800.00	\$321,481.30	\$225,036.91	Farm Credit East, ACA	Fort Kent	CLI	-	-
Ocean Approved, Inc.,	\$500,000.00	50%	\$250,000.00	\$500,000.00	\$250,000.00	Gorham Savings Bank	Portland	CLI	2	6
Ouellette, Ryan M	\$188,700.00	60%	\$113,220.00	\$128,147.90	\$76,888.74	Acadia Federal Credit Union	Wallagrass	CLI	1	1
Out On A Limb Maple Farm, LLC	\$1,100,000.00	90%	\$990,000.00	\$900,000.00	\$809,999.98	Farm Credit East, ACA	Jackman	CLI	8	-
Pepin Lumber, Inc.,	\$100,000.00	75%	\$75,000.00	\$100,000.00	\$75,000.00	Farm Credit East, ACA	Coburn Gore	CLI	-	37

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Pepin Lumber, Inc.,	\$250,000.00	60%	\$150,000.00	\$98,775.55	\$59,265.33	Farm Credit East, ACA	Coburn Gore	CLI	-	-
Pepin Lumber, Inc.,	\$262,500.00	60%	\$157,500.00	\$230,957.57	\$138,574.55	Farm Credit East, ACA	Coburn Gore	CLI	-	-
Perkins, Richard E	\$178,421.00	40%	\$71,368.40	\$178,421.00	\$71,368.00	Farm Credit East, ACA	Charleston	CLI	-	8
Perkins, Richard E	\$275,000.00	75%	\$206,250.00	\$275,000.00	\$206,250.00	Farm Credit East, ACA	Charleston	CLI	-	-
Plowshares Community Farm Inc.	\$50,000.00	50%	\$25,000.00	\$30,167.08	\$15,083.54	Norway Savings Bank	Gorham	CLI	1	2
Priorities Lobster Company, LLC,	\$136,000.00	75%	\$102,000.00	\$122,225.24	\$91,668.93	Farm Credit East, ACA	Wells	CLI	-	1
Raber, Ryan	\$45,000.00	75%	\$33,750.00	\$25,780.45	\$19,335.34	Farm Credit East, ACA	Falmouth	CLI	-	1
Raber, Ryan	\$62,500.00	60%	\$37,500.00	\$62,500.00	\$37,500.00	Farm Credit East, ACA	Falmouth	CLI	-	-
Raber, Ryan	\$200,000.00	75%	\$150,000.00	\$129,775.81	\$97,331.86	Farm Credit East, ACA	Falmouth	CLI	-	-
Rideout, Shawn P	\$110,000.00	60%	\$66,000.00	\$23,675.19	\$14,205.11	Farm Credit East, ACA	Yarmouth	CLI	-	1
River Road Livestock Company,	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Farm Credit East, ACA	Clinton	CLI	3	-
Salmon Falls Nusery, Inc.	\$600,800.00	55%	\$328,036.80	\$371,304.05	\$202,732.01	Partners Bank	Berwick	CLI	25	60
Savage, Thomas	\$615,000.00	40%	\$246,000.00	\$461,728.80	\$184,691.52	Machias Savings Bank	Mount Desert	CLI	-	-
Scott, Shawn L	\$76,461.14	60%	\$45,876.68	\$64,553.41	\$38,732.05	Farm Credit East, ACA	Milford	CLI	-	1
Simpson, Ronald	\$1,600,000.00	50%	\$800,000.00	\$652,409.57	\$326,204.79	Farm Credit East, ACA	Corinna	CLI	-	10
Skillin , Jason F	\$38,250.00	75%	\$28,687.50	\$18,698.54	\$14,023.91	Farm Credit East, ACA	Chebeague Island	CLI	-	1
Steel, John D	\$550,000.00	90%	\$494,999.99	\$508,464.36	\$457,617.91	TD Bank	Atlanta	CLI	-	-
Stewart, Cody J	\$44,140.00	75%	\$33,105.00	\$3,717.48	\$2,788.11	Farm Credit East, ACA	Long Island	CLI	-	1
Stoddard, Jr, Dewayne A	\$56,345.00	60%	\$33,807.00	\$39,611.15	\$23,766.69	Farm Credit East, ACA	Greenbush	CLI	1	-
Strong Brewing Company, LLC	\$66,800.00	75%	\$50,100.00	\$28,948.45	\$21,711.34	Seaboard Federal Credit Union	Sedgwick	CLI	6	-
The Boothbay Lobster Wharf, Inc.	\$100,000.00	90%	\$90,000.00	\$100,000.00	\$90,000.00	Camden National Bank	Boothbay Harbor	CLI	-	-
Thompson , Murray H	\$233,000.00	64%	\$149,120.00	\$57,601.77	\$36,865.13	Camden National Bank	Vinalhaven	CLI	-	2
Tim Flood Cattle Company, LLC,	\$850,000.00	75%	\$637,500.00	\$850,000.00	\$637,500.00	Farm Credit East, ACA	Clinton	CLI	2	6
Triple J Inc	\$298,000.00	75%	\$223,500.00	\$96,970.23	\$72,727.67	Machias Savings Bank	Mattawamkeag	CLI	-	1
Trundy, Aaron	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Farm Credit East, ACA	Hebron	CLI	-	6
Trundy, Aaron	\$108,000.00	75%	\$81,000.00	\$107,013.58	\$80,260.19	Farm Credit East, ACA	Hebron	CLI	-	-
Trundy, Aaron	\$150,000.00	75%	\$112,500.00	\$150,000.00	\$112,500.00	Farm Credit East, ACA	Hebron	CLI	-	-
Ulrickson, Adam D	\$47,000.00	75%	\$35,250.00	\$32,467.68	\$24,350.76	Farm Credit East, ACA	Freeport	CLI	1	-
Washer, Milo S	\$500,000.00	40%	\$200,000.00	\$500,000.00	\$200,000.00	Farm Credit East, ACA	Norway	CLI	-	4
Webster Tree Service, Inc.,	\$169,600.00	75%	\$127,200.00	\$122,510.69	\$91,883.02	Farm Credit East, ACA	Hebron	CLI	-	6

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
White, Zachary F	\$184,000.00	75%	\$138,000.00	\$127,939.51	\$95,954.63	Farm Credit East, ACA	Freeport	CLI	-	1
Wyman, Brandon S	\$75,000.00	75%	\$56,250.00	\$75,000.00	\$56,250.00	Farm Credit East, ACA	Harpwell	CLI	-	1
Yates Inc	\$164,671.00	60%	\$98,802.60	\$82,251.07	\$49,350.64	Machias Savings Bank	Lee	CLI	3	8
York, Scott G	\$54,120.01	75%	\$40,590.01	\$44,341.66	\$33,256.25	Farm Credit East, ACA	Strong	CLI	-	2
Andrews , Sean R	\$167,500.00	75%	\$125,625.00	\$25,801.46	\$19,351.10	Camden National Bank	Boothbay	CLI-FFF	1	2
Drew Corporation	\$275,000.00	75%	\$206,250.00	\$17,192.88	\$12,894.66	Farm Credit East, ACA	Center Lovell	CLI-FFF	4	22
Hunt, Bradley	\$60,000.00	75%	\$45,000.00	\$51,099.51	\$38,324.63	Farm Credit East, ACA	Livermore Falls	CLI-FFF	-	2
Ludden, Albert	\$128,129.00	32%	\$41,129.41	\$31,739.08	\$10,188.24	Machias Savings Bank	Jackson	CLI-FFF	-	1
Moraisey, Matthew	\$50,000.00	75%	\$37,500.00	\$38,059.46	\$28,544.60	Machias Savings Bank	Jonesport	CLI-FFF	-	3
<b>133</b>	<b>\$34,031,621.95</b>		<b>\$19,150,413.71</b>	<b>\$25,314,238.42</b>	<b>\$14,325,028.37</b>				<b>142</b>	<b>931</b>
Balfour Farm, LLC	\$80,296.40	100%	\$80,296.40	\$76,644.95	\$76,644.95	Finance Authority of Maine	Pittsfield	DIF	1	1
Brann, Michael W	\$85,000.00	100%	\$85,000.00	\$76,210.69	\$76,210.69	Finance Authority of Maine	Dixfield	DIF	-	3
Brigee Farms, Inc.	\$150,000.00	100%	\$150,000.00	\$149,464.93	\$149,464.94	Finance Authority of Maine	Turner	DIF	-	10
Crooked Face Creamery, LLC	\$34,137.00	100%	\$34,137.00	\$28,425.24	\$28,425.24	Finance Authority of Maine	Skowhegan	DIF	1	2
Duff, Joel M	\$82,500.00	100%	\$82,500.00	\$81,252.81	\$81,252.81	Finance Authority of Maine	Hodgdon	DIF	-	5
Flying Goat Farm, LLC	\$248,250.00	100%	\$248,250.00	\$241,701.42	\$241,701.42	Finance Authority of Maine	New Gloucester	DIF	1	1
Grace Pond Farm, LLC	\$138,750.00	100%	\$138,750.00	\$138,750.00	\$138,750.00	Finance Authority of Maine	Thomaston	DIF	1	2
Lewis, Christopher F.	\$250,000.00	100%	\$250,000.00	\$247,575.14	\$247,575.14	Finance Authority of Maine	Auburn	DIF	-	6
Perkins, Richard E	\$250,000.00	100%	\$250,000.00	\$235,245.54	\$235,245.55	Finance Authority of Maine	Charleston	DIF	-	8
Varney, Gregg W.	\$13,434.00	100%	\$13,434.00	\$7,857.63	\$7,857.63	Finance Authority of Maine	Turner	DIF	-	2
<b>10</b>	<b>\$1,332,367.40</b>		<b>\$1,332,367.40</b>	<b>\$1,283,128.35</b>	<b>\$1,283,128.37</b>				<b>4</b>	<b>40</b>
Frontier Forge Inc	\$315,000.00	100%	\$315,000.00	\$145,071.44	\$145,071.44	Finance Authority of Maine	Kingfield	DIRECT	-	50
<b>1</b>	<b>\$315,000.00</b>		<b>\$315,000.00</b>	<b>\$145,071.44</b>	<b>\$145,071.44</b>				<b>-</b>	<b>50</b>
4SAM, LLC	\$39,000.00	100%	\$39,000.00	\$26,850.64	\$26,850.64	Finance Authority of Maine	Richmond	ERLP	-	2
BCS Transport, Inc.	\$215,000.00	100%	\$215,000.00	\$24,930.31	\$24,930.31	Finance Authority of Maine	Bangor	ERLP	3	15
Biodiversity Research Institute	\$290,000.00	100%	\$290,000.00	\$288,051.05	\$288,051.06	Finance Authority of Maine	Portland	ERLP	10	38
Enviro-Wood Briquette, LLC	\$360,000.00	100%	\$360,000.00	\$31,994.72	\$31,994.72	Finance Authority of Maine	South Berwick	ERLP	7	-
Farming Fungi, LLC	\$25,000.00	100%	\$25,000.00	\$23,339.52	\$23,339.52	Finance Authority of Maine	Springvale	ERLP	47	19
Farming Fungi, LLC	\$290,000.00	100%	\$290,000.00	\$279,400.81	\$279,400.81	Finance Authority of Maine	Springvale	ERLP	-	-
Gordon Lumbering, LLC	\$365,000.00	100%	\$365,000.00	\$102,261.80	\$102,261.80	Finance Authority of Maine	Strong	ERLP	1	19

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Luce, Arnold	\$72,000.00	100%	\$72,000.00	\$17,776.01	\$17,776.01	Finance Authority of Maine	Anson	ERLP	2	4
Maine Cap N' Stem, LLC,	\$74,430.00	100%	\$74,430.00	\$52,049.87	\$52,049.87	Finance Authority of Maine	Gardiner	ERLP	2	7
Maine Huts & Trails	\$475,000.00	100%	\$475,000.00	\$387,223.09	\$387,223.09	Finance Authority of Maine	Kingfield	ERLP	-	25
Moon Tide Springs, Inc.	\$600,000.00	100%	\$600,000.00	\$215,240.56	\$215,240.56	Finance Authority of Maine	Peru	ERLP	60	60
Northeast Timber Mats, LLC	\$47,500.00	100%	\$47,500.00	\$35,441.14	\$35,441.14	Finance Authority of Maine	New Gloucester	ERLP	-	10
Traditional Wood Works, Inc.	\$50,000.00	100%	\$50,000.00	\$44,969.99	\$44,969.99	Finance Authority of Maine	Berwick	ERLP	-	25
Toothaker, Earl F	\$122,000.00	100%	\$122,000.00	\$73,668.89	\$73,668.89	Finance Authority of Maine	Harpswell	ERLP-FFF	2	2
Agri-Cycle Energy, LLC	\$214,500.00	100%	\$214,500.00	\$116,607.16	\$116,607.16	Finance Authority of Maine	Scarborough	ERLP-PARTICIPATION	-	30
T. Philbrick Enterprises, LLC	\$232,858.00	100%	\$232,858.00	\$192,604.12	\$192,604.13	Finance Authority of Maine	Boothbay Harbor	ERLP-PARTICIPATION	-	27
Agri-Cycle Energy, LLC	\$71,500.00	100%	\$71,500.00	\$38,869.19	\$38,869.19	Finance Authority of Maine	Scarborough	ERLP-SSBCI	-	-
Austin Street Brewery, LLC	\$269,160.00	100%	\$269,160.00	\$181,427.72	\$181,427.72	Finance Authority of Maine	Portland	ERLP-SSBCI	9	9
T. Philbrick Enterprises, LLC	\$257,142.00	100%	\$257,142.00	\$212,690.77	\$212,690.77	Finance Authority of Maine	Boothbay Harbor	ERLP-SSBCI	-	27
<b>19</b>	<b>\$4,070,090.00</b>		<b>\$4,070,090.00</b>	<b>\$2,345,397.36</b>	<b>\$2,345,397.38</b>				<b>190</b>	<b>368</b>
Maine Huts & Trails	\$500,000.00	100%	\$500,000.00	\$256,466.98	\$256,466.98	Finance Authority of Maine	Kingfield	MRDA	-	25
N.C. Hunt, Inc.	\$300,000.00	100%	\$300,000.00	\$300,000.00	\$300,000.00	Finance Authority of Maine	Jefferson	MRDA	17	33
<b>2</b>	<b>\$800,000.00</b>		<b>\$800,000.00</b>	<b>\$556,466.98</b>	<b>\$556,466.98</b>				<b>17</b>	<b>58</b>
Theriault, Gerard	\$144,149.68	100%	\$144,149.68	\$7,054.67	\$7,054.67	Finance Authority of Maine	St. Agatha	NMLP	-	2
<b>1</b>	<b>\$144,149.68</b>		<b>\$144,149.68</b>	<b>\$7,054.67</b>	<b>\$7,054.67</b>				<b>-</b>	<b>2</b>
Blackstone, Orman Kyle	\$139,500.00	100%	\$139,500.00	\$39,304.00	\$39,304.00		Caribou	PMIF	-	1
Borderview Farms, Inc.	\$189,000.00	100%	\$189,000.00	\$51,860.77	\$51,860.77	Finance Authority of Maine	Bridgewater	PMIF	-	2
Bouchard, Rickey A.	\$155,250.00	100%	\$155,250.00	\$101,263.57	\$101,263.57	Finance Authority of Maine	New Sweden	PMIF	-	-
Dorman, John R.	\$289,861.00	100%	\$289,861.00	\$98,208.39	\$98,208.39	Finance Authority of Maine	Exeter	PMIF	-	3
G B & D Farms	\$400,000.00	100%	\$400,000.00	\$333,340.24	\$333,340.25	Finance Authority of Maine	St. John Plt.	PMIF	-	8
Griffeth, II, John F.	\$94,500.00	100%	\$94,500.00	\$15,136.79	\$15,136.79	Finance Authority of Maine	Fort Fairfield	PMIF	-	17
Griffeth, II, John F.	\$117,000.00	100%	\$117,000.00	\$15,241.83	\$15,241.83	Finance Authority of Maine	Fort Fairfield	PMIF	-	-
Griffeth, Matthew	\$146,250.00	100%	\$146,250.00	\$23,452.55	\$23,452.55	Finance Authority of Maine	Limestone	PMIF	-	-
Griffeth, Matthew	\$225,000.00	100%	\$225,000.00	\$29,347.56	\$29,347.56	Finance Authority of Maine	Limestone	PMIF	-	-

Borrower	OrigAmt	Guar%	OrigFAMEBal	CurOutBal	CurGuarBal	Lender Name	City	Program	Jobs Created	Jobs Retained
Kingsbury Family Farm, LLC	\$415,000.00	100%	\$415,000.00	\$354,305.71	\$354,305.72	Finance Authority of Maine	Mars Hill	PMIF	-	-
Kingsbury, Shane	\$286,435.00	100%	\$286,435.00	\$150,090.99	\$150,090.98	Finance Authority of Maine	Bridgewater	PMIF	-	19
Lajoie Growers, LLC	\$83,250.00	100%	\$83,250.00	\$30,620.14	\$30,620.14	Finance Authority of Maine	Van Buren	PMIF	-	12
Porter, Matthew	\$83,250.00	100%	\$83,250.00	\$15,223.52	\$15,223.52	Finance Authority of Maine	Mapleton	PMIF	-	5
Three Oak Farms	\$176,765.00	100%	\$176,765.00	\$64,856.68	\$64,856.68	Finance Authority of Maine	Sherman	PMIF	-	13
Whited Farms, LLC	\$254,250.00	100%	\$254,250.00	\$107,244.94	\$107,244.94	Finance Authority of Maine	Bridgewater	PMIF	-	4
15	\$3,055,311.00		\$3,055,311.00	\$1,429,497.68	\$1,429,497.69				-	101
	\$46,957,838.61		\$32,076,630.37	\$32,936,869.11	\$21,947,659.11				389	1,684



**TAB 4**

**STUDENT FINANCIAL ASSISTANCE PROVIDED**

**FINANCE AUTHORITY OF MAINE  
EDUCATION-RELATED FINANCIAL ASSISTANCE ACTIVITY  
FOR FISCAL YEAR 2021 (7/1/2020 - 6/30/2021)**

**MAINE STATE GRANT PROGRAM**

Grants Disbursed	\$14,625,109
Number of Students Assisted (Grants Awarded)	12,608

**MAINE STATE GRANT PROGRAM - ADULT LEARNERS**

Grants Disbursed	\$ 1,245,544
Number of Students Assisted (Grants Awarded)	1,452

**EDUCATORS FOR MAINE FORGIVABLE LOAN PROGRAM**

Loans Disbursed	\$ 393,000
Forgiveness Given	\$ 113,426
Principal Repayments	\$ 130,616
Number of Students Assisted (Loans Awarded)	102
Number of Borrowers Granted Forgiveness	28

**HEALTH PROFESSIONS LOAN PROGRAM**

Loans Disbursed - Doctors	\$ 1,182,500
Loans Disbursed - Veterinary	\$ 175,000
Forgiveness Given	\$ 20
Principal Repayments	\$ 780,995
Number of Students Assisted - Doctors (Loans Awarded)	57
Number of Students Assisted - Veterinary (Loans Awarded)	7
Number of Borrowers Granted Forgiveness	239,009

**FHM DENTAL LOAN & LOAN REPAYMENT PROGRAM**

Loans Disbursed	\$ 415,000
Grants Disbursed - Loan Repayments	\$ 145,000
Forgiveness Given	\$ 95,133
Principal Repayments	\$ 75,332
Number of Students Awarded Loans	20
Number of Dentists Awarded Loan Repayments	7
Number of Borrowers Granted Forgiveness	9

**DOCTORS FOR MAINE'S FUTURE SCHOLARSHIP PROGRAM**

Grants Disbursed	\$ 825,000
Number of Students Assisted (Grants Awarded)	33

**NEXTGEN COLLEGE SAVINGS PLAN PROGRAM**

Year End Net Asset Balance - Total Accounts	\$ 13,664,112,689
Year End Net Asset Balance - Maine Accounts	\$ 500,807,987
Total Number of Accounts	428,883
Total Number of Maine Accounts	64,568

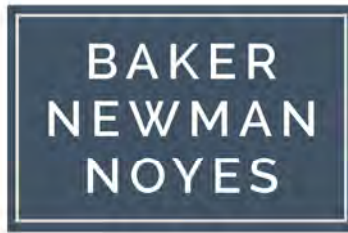
Program Benefits to Maine Citizens:

Fee Rebates to Maine Accounts	\$ 86,017
Initial Matches Awarded	\$ 337,688
Next Steps Matches Awarded	\$ 6,127,374
Automatic Payment Bonuses Awarded	\$ 230,395
NextGen Need-Based Grants Awarded	\$ -
	<u>\$ 6,781,473</u>

No. of Initial Matching Grants Awarded	3,534
No. of Next Steps Matching Grants Awarded	28,183
No. of Automatic Payment Bonuses Awarded	2,305
No. of NextGen Need-Based Grants Awarded	-

**TAB 5**

**FAME FISCAL YEAR 2021  
INDEPENDENT AUDIT REPORT**



# **Finance Authority of Maine**

Basic Financial Statements,  
Management's Discussion and Analysis  
and Supplementary Information

*Year Ended June 30, 2021*

# FINANCE AUTHORITY OF MAINE

## FINANCIAL STATEMENTS

For the Year Ended June 30, 2021

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## **INDEPENDENT AUDITORS' REPORT**

The Board of Directors  
Finance Authority of Maine

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Finance Authority of Maine (the Authority), a component unit of the State of Maine, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

The Authority's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of NextGen 529, which represents 99.7 percent, 99.7 percent and 99.8 percent, respectively, of the assets, fund balance/net position and additions/revenues of the aggregate remaining fund information. Those financial statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for NextGen 529, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Opinions***

In our opinion, based upon our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Authority, as of June 30, 2021, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Emphasis of Matter***

As discussed in notes 1 and 15, the Authority adopted the provisions of Governmental Accounting Standards Board Statement No. 84, *Fiduciary Activities*, as of July 1, 2020. Our opinion is not modified with respect to this matter.

### ***Other Matters***

#### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### ***Supplementary Information***

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Authority's basic financial statements. The Combining Schedule of Net Position – Custodial Funds and Combining Schedule of Changes in Net Position – Custodial Funds, as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements, or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Combining Schedule of Net Position – Custodial Funds and Combining Schedule of Changes in Net Position – Custodial Funds are fairly stated in all material respects in relation to the basic financial statements as a whole.

The Board of Directors  
Finance Authority of Maine

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 21, 2021 on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

*Baker Newman & Noyes LLC*

Portland, Maine  
October 21, 2021



## FINANCE AUTHORITY OF MAINE

### MANAGEMENT'S DISCUSSION AND ANALYSIS

June 30, 2021

As Management of the Finance Authority of Maine (FAME or the Authority), we offer readers of the Authority's financial statements this narrative overview and analysis of the financial activities of the Authority for the fiscal year ended June 30, 2021. As required, the Authority's financial statements are presented in the manner prescribed by Governmental Accounting Standards Board (GASB) Statement No. 34 – *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments* (GASB 34), as amended. Under GASB 34, the Authority's funds are identified as Proprietary, or Business-type funds, Governmental funds, and Fiduciary funds. The Authority's funds are generally created by federal or state statute.

Four of the Authority's funds are combined as Proprietary or Business-type: the Mortgage Insurance Program Fund, the NextGen Administration Fund, the Maine Loan Program Fund, and the Other Educational Funds in the basic financial statements. The remaining funds are classified as either Governmental Funds or Fiduciary Funds. Governmental Funds combine the Authority's governmental business finance-related funds with its education finance-related funds. The Authority manages the Fiduciary Funds, for other boards or entities either pursuant to statute or contract. The Authority serves as administrator for the Maine Education Savings Program, also known as NextGen 529, which is included in the Statement of Net Position – Fiduciary Funds.

#### **Significant Highlights for the Year Ended June 30, 2021**

- In challenging economic periods, the demand for the Authority's commercial loan insurance product increases as financial institutions seek to mitigate risk by requiring the Authority's insurance protection. Conversely, the Authority typically experiences a decrease in the insured commercial loan portfolio in an improving economy. The Authority has been able to abate this cyclical contraction because of the popularity of the On-Line Answer (OLA) program.
- The insured commercial loan portfolio decreased \$9.1 million year over year, a 7.2% decline from \$126.5 million at June 30, 2020, to \$117.4 million at June 30, 2021. The allowance for insured commercial loan losses totaled \$17.2 million and \$16.0 million at June 30, 2020 and June 30, 2021, respectively. The allowance for insured commercial loan losses and associated provision reflect: the net change in the insured loan portfolio balance; the economic conditions present; the inherent credit quality of the underlying insured loan portfolio; probable losses on insured loans; and the amount of claims paid, net of recoveries. The Authority recorded a net provision on insured loans of \$3.0 million during the year ended June 30, 2020, and a recovery of provision on insured loans of \$1.2 million during the year ended June 30, 2021. During fiscal year 2020, the Authority paid claims, net of recoveries, totaling \$0.4 million, compared to net claims paid totaling \$12,000 in fiscal year 2021.
- The Authority administers NextGen 529, a Qualified Tuition Program under Section 529 of the Internal Revenue Code. Due to significant market value gains during the fiscal year, the NextGen portfolio increased \$2.6 billion, or 23.2%, to \$13.7 billion as of June 30, 2021. Investments within the portfolio are owned by or credited to accountholders who have opened an education investing account. The NextGen 529 balance reflects accountholder contributions, in excess of withdrawals, as well as market value movements and earned income on account balances.

## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

The assets of the Program are included in the Authority's financial statements. They are identified as a fiduciary component unit. The Authority contracted with Merrill Lynch, Pierce, Fenner & Smith Incorporated (Merrill Lynch) to provide management services to NextGen 529 through September 12, 2021. A new agreement with Sunday Administration, The Bank of New York Mellon, BlackRock Advisors and BlackRock Investments for Program Manager, Program Custodian, Investment Manager and Program Distributor services, respectively, commenced on September 13, 2021.

The Authority earns fees for its administration services based on the daily net asset values of the Program investments; program administration revenues and expenses are accounted for in the NextGen Administration Fund. NextGen administration fees, included in fee and other income on the statement of revenues, expenses and changes in net position, totaled \$9.3 million for fiscal year 2021, compared to \$8.3 million in the prior year. These improvements are the result of continued growth in the Select Series portfolio, as market value appreciation has exceeded net accountholder distributions.

- In February 2020, the Authority implemented a new investment strategy for cash reserves. This entailed investing in passive mutual funds instead of single securities. This led to a change in how investment changes impacted the year-end results. Because of strong performance in the investment markets, net unrealized gains were \$8.1 million in fiscal year 2021 compared to \$0.5 million in fiscal year 2020.
- GASB Statement No. 84-*Fiduciary Activities* was implemented in fiscal year 2021. Refer to note 15 within the basic financial statements for the impact of adoption on the Authority's financial statements.
- The Authority's net position increased by \$8.7 million to \$56.2 million for the year ended June 30, 2021 primarily as a result of investment income earnings during the fiscal year. This increase consists of a proprietary fund surplus of \$7.6 million and a governmental fund surplus of \$1.1 million.

#### **Overview of the Authority**

The Finance Authority of Maine was created in 1983 by an Act of the Maine Legislature (the Act), as a body corporate and politic, and is a public instrumentality of the State of Maine. The Authority's purpose at that time was to provide business-related finance programs. In 1989, the Act was amended to authorize the Authority to administer certain education-related finance programs. The Authority offers financing and loan insurance to Maine businesses, and also offers various educational grant, loan, and loan guaranty programs that assist students in attending institutions of higher education.

The Authority is considered a component unit of the State of Maine, and as such, its financial statements are reflected in the State of Maine general-purpose financial statements. The Authority is a quasi-governmental agency and not a department of the State of Maine. The Authority receives an appropriation from the State of Maine for loan, loan repayment and grant disbursements to education customers. A small portion of the appropriation is used for the administration of state programs.

#### **Overview of Financial Statements**

This Discussion and Analysis is intended to serve as an introduction to the Authority's basic financial statements. The basic financial statements include Authority-wide financial statements, fund financial statements, and notes to the financial statements. GASB 34 requires the categorization of funds into Proprietary, or Business-type, funds and Governmental Funds, which are then combined into the Authority-wide financial statements. Note 1 of the footnotes to the financial statements describes the arrangement of the funds in greater detail.

## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

#### **Authority-Wide Financial Statements**

The Authority-wide financial statements are designed to provide readers with a broad overview of the Authority's finances. The Statement of Net Position presents information on all of the Authority's assets, deferred outflow of resources, liabilities, and net position, except for those funds that are classified as Fiduciary funds. The Fiduciary funds are presented in the Statement of Net Position – Fiduciary Funds. The Statement of Activities presents information showing functional areas of the Authority and their respective revenues and expenses. The statements are presented on an accrual basis.

The Authority-wide financial statements combine the business-type activities with the governmental activities. Under GASB 34, business-type activities include funds that are intended to recover all or a significant portion of their costs through customer fees and charges. Governmental activities include funds that are supported primarily with intergovernmental revenues such as appropriations or payment of fees by the Federal government.

#### **Fund Financial Statements**

The fund financial statements provide more detailed information about the Authority's most significant funds and not the Authority as a whole. A fund is a group of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Authority's funds can be divided into three categories: Proprietary Funds, Governmental Funds and Fiduciary Funds.

**Proprietary Funds** – The Authority identifies four funds as Proprietary. They include the Mortgage Insurance Program Fund, the NextGen Administration Fund, the Maine Loan Program Fund, and the Other Educational Funds in the basic financial statements. These funds rely on customer fees to cover a significant portion of the operational expenses of the funds.

**Governmental Funds** – The remainder of the Authority's funds, with the exception of the Fiduciary funds, are grouped into this area. These funds are primarily supported by intergovernmental revenues such as State of Maine appropriations and payments by the Federal government to operate the Federal student loan guaranty program.

**Fiduciary Funds** – The Authority maintains two different types of fiduciary funds. The Fiduciary Component Unit is used to report resources held for participants in the Maine Education Savings Program, a Qualified Tuition Program under Section 529 of the Internal Revenue Code, administered by the Authority, as well as Custodial Fund resources held by the Authority in a custodial capacity for other governmental organizations. The resources in these custodial funds cannot be used to support the Authority's operations. These funds are combined in the Statement of Net Position – Fiduciary Funds and Statement of Changes in Net Position – Fiduciary Funds and presented as Custodial Funds.

All of these funds are listed in Note 1 to the financial statements.

# FINANCE AUTHORITY OF MAINE

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

June 30, 2021

### Overview of the Authority-Wide Financial Position and Operations

The Authority's overall financial position and operations for the past two years are summarized below based on information included in the financial statements.

#### Finance Authority of Maine Authority-Wide Net Position (In thousands of dollars)

	Proprietary Activities		Governmental Activities		Total		Total Percent Change
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>	
<u>Assets</u>							
Cash and investments	\$ 99,464	\$ 76,582	\$ 32,787	\$ 31,563	\$ 132,251	\$ 108,145	22.3%
Notes and educational loans receivable, net	66,776	71,851	22,187	22,889	88,963	94,740	(6.1)
Capital assets, net	1,299	1,331	—	—	1,299	1,331	(2.4)
Other assets	<u>3,488</u>	<u>3,175</u>	<u>305</u>	<u>284</u>	<u>3,793</u>	<u>3,459</u>	<u>9.7</u>
Total assets	<u>\$ 171,027</u>	<u>\$ 152,939</u>	<u>\$ 55,279</u>	<u>\$ 54,736</u>	<u>\$ 226,306</u>	<u>\$ 207,675</u>	<u>9.0%</u>
<u>Deferred Outflows of Resources</u>							
Deferred loss on refunding	<u>\$ 1,432</u>	<u>\$ 1,584</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1,432</u>	<u>\$ 1,584</u>	<u>(9.6)%</u>
<u>Liabilities</u>							
Accounts payable and accrued liabilities	\$ 5,303	\$ 4,373	\$ 201	\$ 193	\$ 5,504	\$ 4,566	20.5%
Unearned fee income	900	928	155	153	1,055	1,081	(2.4)
Unearned grant and scholarship funds	—	—	2,995	2,565	2,995	2,565	16.8
Allowance for losses on insured loans	16,389	17,591	—	—	16,389	17,591	(6.8)
Long-term liabilities:							
Due in more than one year – arbitrage rebate payable	4,762	3,904	—	—	4,762	3,904	22.0
Notes and bonds payable:							
Due within one year	4,847	4,900	—	—	4,847	4,900	(1.1)
Due in more than one year	93,525	83,676	—	—	93,525	83,676	11.8
Program funds:							
Amounts held under state revolving loan programs	<u>—</u>	<u>—</u>	<u>42,420</u>	<u>43,472</u>	<u>42,420</u>	<u>43,472</u>	<u>(2.4)</u>
Total liabilities	<u>\$ 125,726</u>	<u>\$ 115,372</u>	<u>\$ 45,771</u>	<u>\$ 46,383</u>	<u>\$ 171,497</u>	<u>\$ 161,755</u>	<u>6.0%</u>
<u>Net Position</u>							
Unrestricted net assets	\$ 31,534	\$ 25,085	\$ 449	\$ 449	\$ 31,983	\$ 25,534	25.3%
Restricted net assets	13,900	12,735	9,059	7,904	22,959	20,639	11.2
Invested in capital assets	<u>1,299</u>	<u>1,331</u>	<u>—</u>	<u>—</u>	<u>1,299</u>	<u>1,331</u>	<u>(2.4)</u>
Total net position	<u>\$ 46,733</u>	<u>\$ 39,151</u>	<u>\$ 9,508</u>	<u>\$ 8,353</u>	<u>\$ 56,241</u>	<u>\$ 47,504</u>	<u>18.4%</u>

## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

The Authority's total assets increased \$18.6 million, or 9.0%, while total liabilities increased by \$9.7 million, or 6.0%; the total change in net position during the year was an increase of \$8.7 million, or 18.4%, from the beginning to the end of the fiscal year. Significant changes in the individual line items are described below:

#### **Cash and Investments**

Cash and investments increased by \$24.1 million, or 22.3%, during the year. This increase predominantly reflects the receipt of fiscal 2021 bond proceeds by the Maine Loan program as well as market value appreciation of the investment portfolio of the Authority.

#### **Notes and Education Loans Receivable, Net**

Notes and education loans receivable, net decreased by \$5.8 million, or 6.1%, during the year, attributable in part to a decrease of \$5.2 million in the outstanding loan portfolio for the Maine Loan program during the year. The Authority disbursed \$9.2 million in new loans for the program, offset by \$15.1 million in loan repayments.

In addition, net notes receivable decreased by \$0.7 million when compared to prior year due to COVID related Business Direct loans being repaid, slightly offset by an increase in education revolving loans.

#### **Unearned Grant and Scholarship Funds**

Unearned grant and scholarship funds increased \$0.4 million, or 16.8%, as a result of fewer disbursements within the Maine State Grant Program during the fiscal year.

#### **Allowance for Losses on Insured Loans**

The allowance for losses on insured loans decreased by \$1.2 million or 6.8%, primarily due to a decline in the Mortgage Insurance Program Fund insured portfolio as a result of the economic uncertainty caused by the COVID-19 pandemic.

#### **Long-Term Liabilities – Notes and Bonds Payable**

Bonds payable increased by \$9.8 million due to a new bond issued in May 2021 for \$19.1 million (par). The total of bonds repaid or re-financed was \$10.8 million. The remaining difference is due to a premium received at bond issuance, less current year amortization.

#### **Long-Term Liabilities – Program Funds**

The Authority receives State appropriations and funds from the issuance of State of Maine bonds to provide loans under revolving loan programs. The amounts held could be returned to the State of Maine if the State required the return of that funding as a result of program termination or modification. The obligation to return the funds is identified on the balance sheet as a long-term liability, as the return of funds is not anticipated within the next year. These governmental program funds decreased by \$1.1 million, or 2.4%, during the fiscal year.

## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

#### **Net Position**

The Authority's mission is to provide access to innovative financial solutions to help Maine citizens pursue business and higher education opportunities. When the economy is performing well the Authority usually builds its balance sheet. In difficult economic climates, the Authority may continue to provide student and business funding even when net position may decline. A strong balance sheet allows the Authority to continue to serve its customers particularly when they need help the most. Alternatively, the Authority could reduce student grants and be more selective in financing Maine businesses to prevent a reduction in net position. The Authority tries to maintain its balance sheet to permit funding customers at the highest level possible.

For fiscal year 2021, the Authority's net position increased by \$8.7 million, compared to a prior year 2020 decrease of \$0.5 million. Revenues increased by \$6.8 million, or 17.3%, when compared to prior year and include increased investment income of \$6.6 million, primarily as a result of market appreciation during the year, as well as a \$1.4 million increase in grants and scholarship revenues. FFELP administrative revenues declined by \$0.6 million due to the transfer of the program to ECMC during fiscal year 2020, and interest income from notes within the Maine Loan program declined \$0.3 million, primarily due to a decrease in average outstanding loan balances.

Fiscal year 2021 operating expenses of \$37.6 million are less than 2020 expenses by \$3.4 million, or 8.3%. Significant decreases in operating expenses include a \$4.8 million decline in the provision for losses on insured loans and educational loans, as well as a \$1.1 million decline in loan servicing expenses attributable to the cessation of the proprietary FDLP program. These decreases were partially offset by an increase of \$1.1 million customer benefit expenses associated with the NextGen program as a result of increased accountholder contributions during the year and an increase of \$1.4 million in grant and scholarship expenses.

# FINANCE AUTHORITY OF MAINE

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

June 30, 2021

Further details are discussed below as part of the Statements of Revenues, Expenses/Expenditures and Changes in Net Position/Fund Balance for the Authority's proprietary and governmental funds. The results of operations for both the Authority's proprietary and governmental funds are presented below:

### Finance Authority of Maine Authority-wide Changes in Net Position (In thousands of dollars)

	<u>2021</u>	<u>2020</u>	<u>Increase/ (Decrease)</u>	
			<u>Amount</u>	<u>%</u>
Revenues:				
State appropriations	\$ 600	\$ 600	\$ —	0.0%
Income from user fees	11,886	11,876	10	0.1
Investment income	8,960	2,311	6,649	287.7
Administrative revenues	—	581	(581)	(100.0)
Interest income on notes and educational loans receivable	4,631	4,933	(302)	(6.1)
Other income	2,578	2,913	(335)	(11.5)
Grant and scholarship revenue	<u>17,732</u>	<u>16,340</u>	<u>1,392</u>	<u>8.5</u>
Total revenues	46,387	39,554	6,833	17.3
Expenses:				
Salaries and benefits	5,472	5,866	(394)	(6.7)
Loan servicing expenses	212	1,268	(1,056)	(83.3)
Financing expenses	3,350	3,496	(146)	(4.2)
(Recovery) provision for losses on insured loans and educational loans	(1,399)	3,415	(4,814)	(141.0)
Grant and scholarship expenses	17,732	16,340	1,392	8.5
Customer benefit expenses	7,445	6,327	1,118	17.7
Other operating expenses/other	<u>4,838</u>	<u>4,348</u>	<u>490</u>	<u>11.3</u>
Total expenses	37,650	41,060	(3,410)	(8.3)
Other Activity:				
Reserve fund and other transfers from State	<u>—</u>	<u>1,000</u>	<u>(1,000)</u>	<u>(100.0)</u>
Change in net position	<u>\$ 8,737</u>	<u>\$ (506)</u>	<u>\$ 9,243</u>	<u>1,826.7%</u>

The details of the changes are explained in the proprietary and governmental funds section on the following pages titled Results of Operations.

# FINANCE AUTHORITY OF MAINE

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

June 30, 2021

### Results of Operations – Proprietary Funds

The net assets of the Authority's proprietary funds increased by \$7.6 million or 19.4%, during fiscal year 2021 compared to a \$1.2 million decrease in prior year. The following table summarizes the Statement of Revenues, Expenses and Changes in Net Position for the proprietary funds for the years ended June 30, 2021 and 2020:

Finance Authority of Maine  
**Proprietary Funds**  
 Statement of Revenues, Expenses and Changes in Net Position  
*(In thousands of dollars)*

	<u>2021</u>	<u>2020</u>	<u>Increase/ (Decrease)</u> <u>Amount</u>	<u>%</u>
Operating revenues:				
Income from user fees	\$ 11,886	\$ 11,876	\$ 10	0.1%
Interest income on notes and educational loans receivable	4,631	4,932	(301)	(6.1)
Other income	<u>1,732</u>	<u>1,868</u>	<u>(136)</u>	<u>(7.3)</u>
Total revenue	18,249	18,676	(427)	(2.3)
Operating expenses:				
Salaries and benefits	4,387	4,434	(47)	(1.1)
External loan servicing costs	212	1,142	(930)	(81.4)
Financing expenses	3,350	3,497	(147)	(4.2)
(Recovery) provision for losses on insured loans and educational loans	(1,399)	3,415	(4,814)	(141.0)
Customer benefit expenses	7,445	6,327	1,118	17.7
Other operating expenses/other	<u>4,360</u>	<u>3,938</u>	<u>422</u>	<u>10.7</u>
Total operating expenses	<u>18,355</u>	<u>22,753</u>	<u>(4,398)</u>	<u>(19.3)</u>
Operating loss	(106)	(4,077)	3,971	(97.4)
Nonoperating revenues:				
Investment income	7,688	1,836	5,852	318.7
Reserve fund transfer from State	<u>—</u>	<u>1,000</u>	<u>(1,000)</u>	<u>(100.0)</u>
Total nonoperating revenues	<u>7,688</u>	<u>2,836</u>	<u>4,852</u>	<u>171.1</u>
Change in net position	7,582	(1,241)	8,823	711.0
Net position at beginning of year	<u>39,151</u>	<u>40,392</u>	<u>(1,241)</u>	<u>(3.1)</u>
Net position at end of year	<u>\$46,733</u>	<u>\$39,151</u>	<u>\$ 7,582</u>	<u>19.4%</u>



## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

The proprietary funds include the Mortgage Insurance Program Fund, the NextGen Administration Fund, the Maine Loan Program Fund and the Other Educational Funds in the basic financial statements. Because these programs are classified as business-type funds, non-Program investment income and state appropriations are categorized as non-operating revenue as required by GASB 34. In the governmental funds, these items are listed as revenues. The Mortgage Insurance Program relies on fee revenue and investment income to provide most of its funding for operations. The NextGen Administration Fund and Other Educational Funds rely on fee revenue to cover operating expenses. The Maine Loan Program Fund relies on interest income from outstanding student loans to fund operating expenses. Net Position in the Mortgage Insurance Program Fund is used by the Authority to provide additional support for commercial loan insurance claims, in excess of the allowance for insured commercial loan losses. Net Position in the NextGen Administration Fund is used to fund student benefit programs, such as grants, scholarships, matching contributions and fee rebates for those who qualify for the programs. Effective October 9, 2013 the net position in the NextGen Administration Fund may also be used to fund financial education activities. Net Position in the Maine Loan Program Fund is used to provide new educational loans to students as well as support debt service on outstanding bonds payable. Net Position in the Other Educational Funds is used to fund higher education financing initiatives and outreach activities.

Operating revenue totaled \$18.2 million, a decrease of \$0.4 million or 2.3%, when compared to prior year, primarily attributed to a decrease of \$0.3 million in interest income on notes and educational loans receivable associated with the Maine Loan program.

Operating expenses decreased by \$4.4 million, or 19.3%, from the prior year. Provisions for insured loan and educational loan losses were lower by \$4.8 million over prior year as a result of recoveries of provisions being recognized in both the Mortgage Insurance and Maine Loan programs. During fiscal year 2021, insured commercial loans decreased 7.2%, from \$126.5 million to \$117.4 million, with the reserve ratio remaining flat at 13.6%, resulting in the recovery of provisions for the year of \$1.2 million. The Maine Loan program also recognized a recovery of provisions during the fiscal year of \$0.2 million, based upon a year-end review of the program reserve ratio. NextGen program benefit expenses of \$7.4 million reflect an increase of \$1.1 million compared to fiscal year 2020. FAME believes this increase is due to Maine families returning to pre-pandemic levels of contributions and account openings, as fiscal year 2020 is believed to have been effected by the economic uncertainty due to the COVID-19 pandemic. External loan serving costs declined by \$0.9 million during the year as a result of the cessation of the proprietary FDLP program.

The change in non-operating income is an increase of \$4.9 million, or 171.1%, as a result of \$5.9 million net increase in investment income, primarily attributed to net unrealized gains, offset by a \$1.0 million decrease in the reserve fund transfer from the State of Maine which was suspended during fiscal 2021.

Overall, the net position of the proprietary funds increased by \$7.6 million or 19.4%, from \$39.2 million to \$46.7 million.

# FINANCE AUTHORITY OF MAINE

## MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

June 30, 2021

### Results of Operations – Governmental Funds

GASB 34 treats the presentation of the operating results differently in governmental funds. Revenue less expenditures is called Change in Fund Balance rather than Change in Net Position. Also, investment income and appropriations are classified under Revenue, not Nonoperating Revenue.

The Fund Balance of the Authority's governmental funds increased by \$1.2 million, or 13.8%, from the prior year. The following table summarizes the Statement of Revenues, Expenditures and Changes in Fund Balance for the governmental funds for the years ended June 30, 2021 and 2020:

Finance Authority of Maine  
**Governmental Funds**  
 Statement of Revenues, Expenditures and Changes in Fund Balance  
*(In thousands of dollars)*

	<u>2021</u>	<u>2020</u>	<u>Increase/(Decrease)</u> <u>Amount</u>	<u>%</u>
Revenues:				
State appropriations	\$ 600	\$ 600	\$ –	0.0%
Investment income	1,272	476	796	167.2
Administrative revenues	–	580	(580)	(100.0)
Other income	846	1,046	(200)	(19.1)
Grant and scholarship revenue	<u>17,732</u>	<u>16,340</u>	<u>1,392</u>	<u>8.5</u>
Total revenues	20,450	19,042	1,408	7.4
Expenditures:				
Salaries and benefits	1,085	1,432	(347)	(24.2)
External loan servicing expenses	–	126	(126)	(100.0)
Grant and scholarship expenses	17,732	16,340	1,392	8.5
Other operating expenses/other	<u>478</u>	<u>410</u>	<u>68</u>	<u>16.8</u>
Total expenditures	<u>19,295</u>	<u>18,308</u>	<u>987</u>	<u>5.4</u>
Changes in fund balance	1,155	734	421	57.4
Fund balance at beginning of year	<u>8,353</u>	<u>7,619</u>	<u>734</u>	<u>9.6</u>
Fund balance at end of year	<u>\$ 9,508</u>	<u>\$ 8,353</u>	<u>\$ 1,155</u>	<u>13.8%</u>

The governmental funds include certain business direct revolving loan programs, including programs such as the Business Direct Loan Program. The governmental funds also include the Federal Family Education Loan Program (FFELP) Operating Fund and other education-related programs such as the Educators for Maine Loan Program, the Maine State Grant Program, and the Maine Health Professions Loan Program. These programs are classified as governmental funds because most of their revenue is derived from governmental sources and not from customer fees.

## **FINANCE AUTHORITY OF MAINE**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)**

June 30, 2021

Revenues for the year were \$20.4 million, an increase from prior year of \$1.4 million, or 7.4%. This increase is primarily the result of higher investment income earned during the fiscal year, as the \$1.4 million increase in grant and scholarship revenues is offset by decreased administrative revenues associated with the FFELP fund, as well as decreases in other income sources.

Governmental fund expenditures for the year were \$19.3 million, which were \$1.0 million, or 5.4%, more than prior year. The increase came primarily from a \$1.4 million, or 8.5%, increase in grant and scholarship expenses, correlating with the increase in grant and scholarship revenues cited above. This increase is offset by decreased salaries & benefits and external loan servicing expenses associated with the FFELP fund.

Overall, the fund balance of the governmental funds increased by \$1.2 million to \$9.5 million in fiscal year 2021. This reflects an increase of \$1.2 million when compared to the prior year fund balance increase of \$0.7 million.

#### **Debt Structure**

The Authority's operating expenses are funded primarily through fees for services, investment earnings, interest income on notes and educational loans receivable, and appropriations or other governmental contributions.

The Authority is authorized to issue student loan revenue bonds to originate alternative educational loans to Maine residents for the purpose of higher education. As of June 30, 2021, the Authority had \$98.4 million in net bonds payable outstanding. The Authority retired \$4.5 million of the Series 2010, 2012, 2014, 2017, 2018 and 2019 bonds upon scheduled maturity and mandatory redemptions; the \$19.1 million principal originated from the 2021 bond issue repaid \$6.3 million outstanding on the 2010 Series and will begin principal repayments at the end of calendar year 2022.

#### **Requests for Information**

Questions concerning any of the information provided in this report or request for additional financial information should be addressed to the Chief Executive Officer, Finance Authority of Maine, P.O. Box 949, Augusta, ME 04332-0949.

# FINANCE AUTHORITY OF MAINE

## STATEMENT OF NET POSITION

June 30, 2021

	<u>Business-Type Activities</u>	<u>Governmental Activities</u>	<u>Total</u>
<b><u>ASSETS</u></b>			
Cash and cash equivalents	\$ 58,316,120	\$ 16,960,831	\$ 75,276,951
Investments	41,147,491	15,826,967	56,974,458
Accounts receivable	1,065,073	–	1,065,073
Accrued interest receivable	2,017,610	–	2,017,610
Notes and educational loans receivable, net	66,775,950	22,186,901	88,962,851
Prepaid expenses and other assets	406,016	304,718	710,734
Capital assets, net	<u>1,298,518</u>	<u>–</u>	<u>1,298,518</u>
Total assets	<u>\$ 171,026,778</u>	<u>\$ 55,279,417</u>	<u>\$ 226,306,195</u>
<b><u>DEFERRED OUTFLOW OF RESOURCES</u></b>			
Deferred loss on refunding	\$ <u>1,431,771</u>	\$ <u>–</u>	\$ <u>1,431,771</u>
<b><u>LIABILITIES</u></b>			
Accounts payable and accrued liabilities	\$ 4,967,832	\$ 201,336	\$ 5,169,168
Unearned fee income	899,896	155,249	1,055,145
Accrued interest payable	335,290	–	335,290
Accrued arbitrage liability	4,761,451	–	4,761,451
Unearned grant and scholarship funds	–	2,995,088	2,995,088
Allowance for losses on insured loans	16,389,008	–	16,389,008
Long-term liabilities:			
Due within one year – bonds payable	4,847,351	–	4,847,351
Due in more than one year – bonds payable	93,525,123	–	93,525,123
Due in more than one year – program funds	<u>–</u>	<u>42,419,354</u>	<u>42,419,354</u>
Total liabilities	<u>\$ 125,725,951</u>	<u>\$ 45,771,027</u>	<u>\$ 171,496,978</u>
Commitments and contingent liabilities (notes 6, 7 and 12)			
<b><u>NET POSITION</u></b>			
Invested in capital assets	\$ 1,298,518	\$ –	\$ 1,298,518
Restricted for education activities	11,789,472	9,059,444	20,848,916
Restricted for education bond programs	2,110,264	–	2,110,264
Unrestricted	<u>31,534,344</u>	<u>448,946</u>	<u>31,983,290</u>
Total net position	<u>\$ 46,732,598</u>	<u>\$ 9,508,390</u>	<u>\$ 56,240,988</u>

See accompanying notes to the financial statements.

# FINANCE AUTHORITY OF MAINE

## STATEMENT OF ACTIVITIES

For the Year Ended June 30, 2021

	<u>Expenses</u>	<u>Charges for Services</u>
Functions/Programs:		
Governmental activities:		
Federal Student Loan Guarantee Program	\$ 278,780	\$ —
Educational Grant Programs	15,846,285	—
Revolving Loan Programs	1,023,370	630,391
Other Governmental Grant Programs	<u>2,146,505</u>	<u>539</u>
Total governmental activities	19,294,940	630,930
Business-type activities:		
Mortgage Insurance Program	985,477	2,064,544
College Savings Program	10,914,189	11,101,831
Maine Loan Program	5,367,839	4,712,651
Other Educational Programs	<u>1,087,293</u>	<u>369,888</u>
Total business-type activities	<u>18,354,798</u>	<u>18,248,914</u>
Total Authority	<u>\$37,649,738</u>	<u>\$18,879,844</u>
Other activity:		
Investment income		
Total other activity		
Change in net position		
Net position at beginning of year		
Net position at end of year		

See accompanying notes to the financial statements.

<u>Program Revenues</u>		<u>Net Revenue (Expense) and Changes in Net Position</u>		
<u>Program Investment Income</u>	<u>Operating Grants and Contributions</u>	<u>Governmental Activities</u>	<u>Business-type Activities</u>	<u>Total</u>
\$ 1,219,083	\$ 215,000	\$ 1,155,303	\$ —	\$ 1,155,303
—	15,846,285	—	—	—
—	392,979	—	—	—
<u>53,570</u>	<u>2,092,396</u>	<u>—</u>	<u>—</u>	<u>—</u>
1,272,653	18,546,660	1,155,303	—	1,155,303
—	—	—	1,079,067	1,079,067
—	—	—	187,642	187,642
—	—	—	(655,188)	(655,188)
<u>—</u>	<u>—</u>	<u>—</u>	<u>(717,405)</u>	<u>(717,405)</u>
<u>—</u>	<u>—</u>	<u>—</u>	<u>(105,884)</u>	<u>(105,884)</u>
<u>\$ 1,272,653</u>	<u>\$ 18,546,660</u>	1,155,303	(105,884)	1,049,419
		<u>—</u>	<u>7,687,496</u>	<u>7,687,496</u>
		<u>—</u>	<u>7,687,496</u>	<u>7,687,496</u>
		1,155,303	7,581,612	8,736,915
		<u>8,353,087</u>	<u>39,150,986</u>	<u>47,504,073</u>
		<u>\$ 9,508,390</u>	<u>\$ 46,732,598</u>	<u>\$ 56,240,988</u>

# FINANCE AUTHORITY OF MAINE

## STATEMENTS OF NET POSITION

### PROPRIETARY FUNDS

June 30, 2021

	Mortgage Insurance <u>Program Fund</u>	NextGen Administration <u>Fund</u>	Maine Loan <u>Program Fund</u>
<b><u>ASSETS</u></b>			
Current assets:			
Cash and cash equivalents	\$ 13,781,986	\$ 7,595,994	\$ 35,867,826
Investments	29,863,666	7,524,285	—
Accounts receivable	27,982	902,993	—
Accrued interest receivable	24,025	—	452,959
Notes and educational loans receivable, net	146,717	—	13,152,296
Prepaid expenses and other assets	<u>153,927</u>	<u>13,520</u>	<u>21,293</u>
Total current assets	43,998,303	16,036,792	49,494,374
Noncurrent assets:			
Notes and educational loans receivable, net	1,645	—	53,475,292
Accrued interest receivable	—	—	1,540,626
Other assets	—	—	210,275
Capital assets, net	<u>1,298,518</u>	<u>—</u>	<u>—</u>
Total noncurrent assets	<u>1,300,163</u>	<u>—</u>	<u>55,226,193</u>
Total assets	\$ <u>45,298,466</u>	\$ <u>16,036,792</u>	\$ <u>104,720,567</u>
<b><u>DEFERRED OUTFLOW OF RESOURCES</u></b>			
Deferred loss on refunding	\$ <u>—</u>	\$ <u>—</u>	\$ <u>1,431,771</u>
<b><u>LIABILITIES</u></b>			
Current:			
Accounts payable and accrued liabilities	\$ 535,363	\$ 4,247,320	\$ 101,771
Unearned fee income	842,463	—	—
Accrued interest payable	—	—	335,290
Bonds payable, net	—	—	4,847,351
Allowance for losses on insured loans	<u>15,974,976</u>	<u>—</u>	<u>—</u>
Total current liabilities	<u>17,352,802</u>	<u>4,247,320</u>	<u>5,284,412</u>
Noncurrent liabilities:			
Arbitrage rebatable	—	—	4,761,451
Bonds payable, net	<u>—</u>	<u>—</u>	<u>93,525,123</u>
Total noncurrent liabilities	<u>—</u>	<u>—</u>	<u>98,286,574</u>
Total liabilities	\$ <u>17,352,802</u>	\$ <u>4,247,320</u>	\$ <u>103,570,986</u>
Commitments and contingent liabilities (notes 6, 7 and 12)			
<b><u>NET POSITION</u></b>			
Net investment in capital assets	\$ 1,298,518	\$ —	\$ —
Restricted for education activities	—	11,789,472	—
Restricted for education bond programs	—	—	2,110,264
Unrestricted	<u>26,647,146</u>	<u>—</u>	<u>471,088</u>
Total net position	\$ <u>27,945,664</u>	\$ <u>11,789,472</u>	\$ <u>2,581,352</u>

See accompanying notes to the financial statements.

<u>Other Educational Funds</u>	<u>Total</u>
\$ 1,070,314	\$ 58,316,120
3,759,540	41,147,491
134,098	1,065,073
—	476,984
—	13,299,013
<u>7,001</u>	<u>195,741</u>
4,970,953	114,500,422
—	53,476,937
—	1,540,626
—	210,275
<u>—</u>	<u>1,298,518</u>
<u>—</u>	<u>56,526,356</u>
<u>\$ 4,970,953</u>	<u>\$ 171,026,778</u>
<u>\$ —</u>	<u>\$ 1,431,771</u>
\$ 83,378	\$ 4,967,832
57,433	899,896
—	335,290
—	4,847,351
<u>414,032</u>	<u>16,389,008</u>
<u>554,843</u>	<u>27,439,377</u>
—	4,761,451
<u>—</u>	<u>93,525,123</u>
<u>—</u>	<u>98,286,574</u>
<u>\$ 554,843</u>	<u>\$ 125,725,951</u>
\$ —	\$ 1,298,518
—	11,789,472
—	2,110,264
<u>4,416,110</u>	<u>31,534,344</u>
<u>\$ 4,416,110</u>	<u>\$ 46,732,598</u>



# FINANCE AUTHORITY OF MAINE

## STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

### PROPRIETARY FUNDS

For the Year Ended June 30, 2021

	Mortgage Insurance Program Fund	NextGen Administration Fund	Maine Loan Program Fund
Operating revenues:			
Insurance premiums	\$ 1,481,259	\$ —	\$ —
Application and commitment fees	194,172	—	—
Interest income on notes and educational loans receivable	9,370	—	4,621,589
Fee and other income	<u>379,743</u>	<u>11,101,831</u>	<u>91,062</u>
Total operating revenues	2,064,544	11,101,831	4,712,651
Operating expenses:			
Salaries and related benefits	1,738,166	1,771,402	422,941
Financing expenses	—	—	3,350,341
Bond administration expenses	—	—	472,098
Arbitrage expense	—	—	857,080
Other operating expenses	485,371	1,698,436	253,355
Loan servicing costs	—	—	212,020
(Recovery) provision for losses on insured loans and educational loans	(1,238,060)	—	(199,996)
Matching contributions and rebates	<u>—</u>	<u>7,444,351</u>	<u>—</u>
Total operating expenses	<u>985,477</u>	<u>10,914,189</u>	<u>5,367,839</u>
Operating (loss) income	1,079,067	187,642	(655,188)
Nonoperating revenues:			
Investment income	<u>5,242,200</u>	<u>1,630,813</u>	<u>8,317</u>
Total nonoperating revenues	<u>5,242,200</u>	<u>1,630,813</u>	<u>8,317</u>
Change in net position	6,321,267	1,818,455	(646,871)
Net position at beginning of year	<u>21,624,397</u>	<u>9,971,017</u>	<u>3,228,223</u>
Net position at end of year	<u>\$27,945,664</u>	<u>\$11,789,472</u>	<u>\$ 2,581,352</u>

See accompanying notes to the financial statements.

Other Educational Funds	Total
\$ 56,285	\$ 1,537,544
—	194,172
—	4,630,959
<u>313,603</u>	<u>11,886,239</u>
369,888	18,248,914
454,486	4,386,995
—	3,350,341
—	472,098
—	857,080
593,472	3,030,634
—	212,020
39,335	(1,398,721)
<u>—</u>	<u>7,444,351</u>
<u>1,087,293</u>	<u>18,354,798</u>
(717,405)	(105,884)
<u>806,166</u>	<u>7,687,496</u>
<u>806,166</u>	<u>7,687,496</u>
88,761	7,581,612
<u>4,327,349</u>	<u>39,150,986</u>
<u>\$ 4,416,110</u>	<u>\$46,732,598</u>

# FINANCE AUTHORITY OF MAINE

## STATEMENTS OF CASH FLOWS

### PROPRIETARY FUNDS

For the Year Ended June 30, 2021

	Mortgage Insurance <u>Program Fund</u>	NextGen Administration <u>Fund</u>	Maine Loan <u>Program Fund</u>
Cash flows from operating activities:			
Fees received from customers	\$ 1,969,742	\$10,908,267	\$ –
Principal payments received on educational loans	–	–	15,137,883
Educational loans originated	–	–	(9,226,373)
Interest receipts on notes and educational loans receivable	9,370	–	3,693,374
Payments for operating expenses	(533,762)	(698,505)	(893,786)
Payments to employees	(1,724,582)	(1,756,947)	(420,257)
Repayments on notes receivable	18,294	–	–
Payments for scholarships, matching contributions and rebates	–	(7,444,351)	–
Default payments made on loan guarantees	(107,402)	–	–
Recoveries received from prior loan guarantees and educational loans	95,392	–	254,448
Other	<u>13,825</u>	<u>(2,520)</u>	<u>–</u>
Net cash provided (used) by operating activities	(259,123)	1,005,944	8,545,289
Cash flows from noncapital and related financing activities:			
Proceeds from sale of bonds	–	–	21,028,012
Issuance costs paid	–	–	(350,093)
Interest payments on bonds	–	–	(3,192,558)
Redemption of bonds	–	–	(4,699,600)
Transfer to escrow agent, bond refunding	–	–	(6,155,400)
Interfund transactions	<u>12,091,997</u>	<u>–</u>	<u>–</u>
Net cash provided by noncapital and related financing activities	12,091,997	–	6,630,361
Cash flows from capital and related financing activities:			
Acquisition of capital assets	(243,211)	–	–
Cash flows from investing activities:			
Purchases of investments	(26,620,431)	(2,901,724)	–
Interest received on investments and cash and cash equivalents	<u>552,212</u>	<u>158,307</u>	<u>8,317</u>
Net cash (used) provided by investing activities	<u>(26,068,219)</u>	<u>(2,743,417)</u>	<u>8,317</u>
Net (decrease) increase in cash and cash equivalents	(14,478,556)	(1,737,473)	15,183,967
Cash and cash equivalents at beginning of year	<u>28,260,542</u>	<u>9,333,467</u>	<u>20,683,859</u>
Cash and cash equivalents at end of year	\$ <u>13,781,986</u>	\$ <u>7,595,994</u>	\$ <u>35,867,826</u>

Other Educational Funds	Total
\$ 312,826	\$ 13,190,835
–	15,137,883
–	(9,226,373)
–	3,702,744
(564,193)	(2,690,246)
(455,827)	(4,357,613)
–	18,294
–	(7,444,351)
–	(107,402)
8,415	358,255
<u>5,420</u>	<u>16,725</u>
(693,359)	8,598,751
–	21,028,012
–	(350,093)
–	(3,192,558)
–	(4,699,600)
–	(6,155,400)
<u>–</u>	<u>12,091,997</u>
–	18,722,358
–	(243,211)
(1,450,862)	(30,973,017)
<u>69,968</u>	<u>788,804</u>
<u>(1,380,894)</u>	<u>(30,184,213)</u>
(2,074,253)	(3,106,315)
<u>3,144,567</u>	<u>61,422,435</u>
<u>\$ 1,070,314</u>	<u>\$ 58,316,120</u>

**FINANCE AUTHORITY OF MAINE**  
**STATEMENTS OF CASH FLOWS (CONTINUED)**  
**PROPRIETARY FUNDS**

For the Year Ended June 30, 2021

	Mortgage Insurance <u>Program Fund</u>	NextGen Administration <u>Fund</u>	Maine Loan <u>Program Fund</u>
Reconciliation of operating (loss) income to net cash provided (used) by operating activities:			
Operating (loss) income	\$ 1,079,067	\$ 187,642	\$ (655,188)
Adjustments to reconcile operating (loss) income to net cash provided (used) by operating activities:			
Depreciation	274,257	—	—
Loss on disposal of capital assets	1,391	—	—
(Recovery) provision for losses on insured loans and educational loans	(1,238,060)	—	(199,996)
Interest on bonds payable	—	—	3,350,341
Default payments made on loan guarantees	(107,402)	—	—
Recoveries received from prior loan guarantees and educational loans	95,392	—	254,448
Changes in operating assets and liabilities:			
Accounts receivable	(22,598)	(193,564)	—
Notes and educational loans receivable	18,294	—	5,911,510
Interest receivable	—	—	(928,215)
Arbitrage rebatable	—	—	857,080
Prepaid expenses and other assets	13,825	(2,520)	(46,336)
Accounts payable and accrued liabilities	(145,051)	1,014,386	1,645
Unearned fee income and other	<u>(228,238)</u>	<u>—</u>	<u>—</u>
Net cash provided (used) by operating activities	\$ <u>(259,123)</u>	\$ <u>1,005,944</u>	\$ <u>8,545,289</u>

Noncash activities – Maine Loan Program Fund

The Authority capitalized interest on educational loans in the amount of \$909,652 during the year ended June 30, 2021.

See accompanying notes to the financial statements.

<u>Other Educational Funds</u>	<u>Total</u>
\$ (717,405)	\$ (105,884)
—	274,257
—	1,391
39,335	(1,398,721)
—	3,350,341
—	(107,402)
8,415	358,255
(91,937)	(308,099)
—	5,929,804
—	(928,215)
—	857,080
5,420	(29,611)
27,938	898,918
<u>34,875</u>	<u>(193,363)</u>
<u>\$ (693,359)</u>	<u>\$ 8,598,751</u>

# FINANCE AUTHORITY OF MAINE

## BALANCE SHEETS

### GOVERNMENTAL FUNDS

June 30, 2021

	Federal Guaranty Agency Operating Fund	Educational Grant Fund	Revolving Fund	Other Governmental Funds	Total Governmental Funds
<u>ASSETS</u>					
Cash and cash equivalents	\$ 3,532,167	\$ 689,626	\$ 11,866,359	\$ 872,679	\$ 16,960,831
Investments	5,639,313	—	10,095,697	91,957	15,826,967
Notes receivable, net	—	—	22,186,901	—	22,186,901
Other assets	<u>3,174</u>	<u>—</u>	<u>301,544</u>	<u>—</u>	<u>304,718</u>
Total assets	<u>\$ 9,174,654</u>	<u>\$ 689,626</u>	<u>\$ 44,450,501</u>	<u>\$ 964,636</u>	<u>\$ 55,279,417</u>
<u>LIABILITIES AND FUND BALANCES</u>					
Liabilities:					
Accounts payable and accrued liabilities	\$ 115,210	\$ —	\$ 2,128	\$ 83,998	\$ 201,336
Unearned fee income	—	—	155,249	—	155,249
Unearned grant and scholarship funds	—	689,208	1,482,525	823,355	2,995,088
Amounts held under state revolving loan programs	<u>—</u>	<u>—</u>	<u>42,411,224</u>	<u>8,130</u>	<u>42,419,354</u>
Total liabilities	115,210	689,208	44,051,126	915,483	45,771,027
Fund balances:					
Assigned – loan programs	—	418	399,375	49,153	448,946
Restricted – education programs	<u>9,059,444</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>9,059,444</u>
Total fund balances	<u>9,059,444</u>	<u>418</u>	<u>399,375</u>	<u>49,153</u>	<u>9,508,390</u>
Total liabilities and fund balances	<u>\$ 9,174,654</u>	<u>\$ 689,626</u>	<u>\$ 44,450,501</u>	<u>\$ 964,636</u>	<u>\$ 55,279,417</u>

See accompanying notes to the financial statements.

# FINANCE AUTHORITY OF MAINE

## STATEMENTS OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

### GOVERNMENTAL FUNDS

For the Year Ended June 30, 2021

	Federal Guarantee Agency Operating Fund	Educational Grant Fund	Revolving Fund	Other Governmental Funds	Total Governmental Funds
Revenues:					
State appropriations	\$ —	\$ —	\$ —	\$ 600,000	\$ 600,000
Investment income	1,219,083	—	—	53,570	1,272,653
Other income	215,000	—	630,391	539	845,930
Grant and scholarship revenue	<u>—</u>	<u>15,846,285</u>	<u>392,979</u>	<u>1,492,396</u>	<u>17,731,660</u>
Total revenues	1,434,083	15,846,285	1,023,370	2,146,505	20,450,243
Expenditures:					
Operating expenditures:					
Salaries and related benefits	—	—	484,297	600,481	1,084,778
Other operating expenses	278,780	—	146,094	53,628	478,502
Grant and scholarship expense	<u>—</u>	<u>15,846,285</u>	<u>392,979</u>	<u>1,492,396</u>	<u>17,731,660</u>
Total expenditures	<u>278,780</u>	<u>15,846,285</u>	<u>1,023,370</u>	<u>2,146,505</u>	<u>19,294,940</u>
Net change in fund balances	1,155,303	—	—	—	1,155,303
Fund balances at beginning of year	<u>7,904,141</u>	<u>418</u>	<u>399,375</u>	<u>49,153</u>	<u>8,353,087</u>
Fund balances at end of year	<u>\$ 9,059,444</u>	<u>\$ 418</u>	<u>\$ 399,375</u>	<u>\$ 49,153</u>	<u>\$ 9,508,390</u>

See accompanying notes to the financial statements.



# FINANCE AUTHORITY OF MAINE

## STATEMENTS OF NET POSITION

### FIDUCIARY FUNDS

June 30, 2021

	Maine Education Savings Program	Custodial Funds
<u>ASSETS HELD FOR OTHERS</u>		
Cash and cash equivalents	\$ 15,044,253	\$20,666,422
Investments	13,666,841,258	13,158,392
Receivable for securities sold	5,548,720	—
Accrued interest receivable	—	142,311
Notes receivable, net	<u>—</u>	<u>9,762,552</u>
Total assets	13,687,434,231	43,729,677
<u>LIABILITIES</u>		
Accounts payable and other liabilities	—	22,642
Payable for securities purchased	6,490,314	—
Withdrawals payable	14,102,660	—
Payable for accrued fees and expenses	<u>2,728,564</u>	<u>—</u>
Total liabilities	<u>23,321,538</u>	<u>22,642</u>
<u>NET POSITION</u>		
Net position held for education benefits	\$ 13,664,112,693	\$ —
Net position restricted for other agencies	<u>—</u>	<u>43,707,035</u>
Total net position	<u>\$ 13,664,112,693</u>	<u>\$43,707,035</u>

See accompanying notes to the financial statements.

**FINANCE AUTHORITY OF MAINE**  
**STATEMENTS OF CHANGES IN NET POSITION**  
**FIDUCIARY FUNDS**

For the Year Ended June 30, 2021

	Maine Education Savings Program	Custodial Funds
<b><u>ADDITIONS</u></b>		
Contributions	\$ 1,324,289,761	\$ —
Appropriations	—	812,269
Investment income:		
Dividends and interest	362,643,044	334,601
Net appreciation in fair value of investments	<u>2,070,852,969</u>	<u>2,670,609</u>
Net investment income	2,433,496,013	3,005,210
Other receipts	<u>—</u>	<u>410,506</u>
Total additions	3,757,785,774	4,227,985
<b><u>DEDUCTIONS</u></b>		
Grants	—	1,163,793
Provision for losses on loans	—	139,478
Other operating expenses	—	1,274,303
Withdrawals	1,155,991,653	—
Fees and expenses:		
Management fees	21,952,879	—
Maine administration fees	<u>9,263,569</u>	<u>—</u>
Total fees and expenses	<u>31,216,448</u>	<u>—</u>
Total deductions	<u>1,187,208,101</u>	<u>2,577,574</u>
Net increase	2,570,577,673	1,650,411
Net position at beginning of year, as previously reported	11,093,535,020	—
Effect of adoption of GASB 84 on beginning of year net position (note 15)	<u>—</u>	<u>42,056,624</u>
Net position at beginning of year, as restated	<u>11,093,535,020</u>	<u>42,056,624</u>
Net position at end of year	<u>\$ 13,664,112,693</u>	<u>\$43,707,035</u>

See accompanying notes to the financial statements.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies**

##### Authorizing Legislation

The Finance Authority of Maine (FAME or the Authority) was created in 1983 by the *Finance Authority of Maine Act* (the Act), Title 10, Chapter 110, of the Maine Revised Statutes, as amended, as a body corporate and politic, and a public (tax exempt) instrumentality of the State of Maine. In 1989, the Act was amended to authorize the Authority's administration of educational finance programs found in Title 20-A, Chapters 417-E through 430-B (with the exceptions of Chapters 417-A and 418, which are not administered by the Authority, and 417E – 417F which are administered by the Authority and were enacted in 1998 and 2003, respectively). In June 2015, the State of Maine Legislature passed, and the Governor approved, S.P. 544-L.D. 1443, *An Act to Merge the Maine Educational Loan Authority with the Finance Authority of Maine* (the Act). The Act provided that FAME become successor to the Maine Educational Loan Authority (MELA). These financial statements include all of the operations conducted by the Authority. In addition, the Authority's financial statements reflect the assets of the NextGen 529 as a fiduciary component unit (notes 15 and 16).

The Authority provides commercial financing and loan insurance to Maine businesses. The Authority is also authorized to carry out various programs to provide financial and other assistance to Maine residents and families to finance costs of attendance at institutions of higher education.

For financial reporting purposes, the Authority is considered a component unit of the State of Maine and as such, the Authority's financial statements are reflected in the State of Maine's general-purpose financial statements. The Authority is a quasi-independent agency and not a department of the State of Maine.

The financial statements also include the accounts and activities of FAME Opportunities, Inc. and FAME Leaders, Inc., separate 501(c)(3) organizations formed and controlled by the Authority. The operations of FAME Opportunities, Inc. are not significant to the financial statements. The operations of FAME Leaders, Inc. consist of offsetting grant revenue and grant expense and is included within the Governmental Funds financial statements within "Other Governmental Funds."

##### Basis of Presentation – Government-Wide Financial Statements

Separate government-wide financial statements, which are prepared using the economic resources measurement focus and the accrual basis of accounting, are presented. The governmental activities column incorporates data from governmental funds, while business-type activities incorporate data from the Authority's proprietary funds. Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements.

##### Basis of Accounting

The financial statements are prepared in accordance with statements promulgated by the Governmental Accounting Standards Board (GASB).

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

The Authority follows the economic resources measurement focus and the accrual basis of accounting for the proprietary funds and, accordingly, recognizes revenue as earned and expenses as incurred. Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting, whereby revenues are recorded when they become available and measurable and expenses when incurred. Revenues from grants and programs are generally considered “available” if received within three months of the balance sheet date. There are no significant differences between the modified accrual basis and the accrual basis for the governmental funds. The fiduciary component unit and custodial funds are reported using the accrual basis of accounting.

Separate fund financial statements are provided for proprietary and governmental funds. The fund financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to governmental entities, which provides that accounting systems be organized by funds to account for specific activities consistent with legal and operating requirements. Major individual governmental funds and proprietary funds and fund groups are reported as separate columns in the fund financial statements.

#### **Maine Education Savings Program Fund**

NextGen 529 (the Program) was established in accordance with Chapter 417-E of Title 20-A of the *Maine Revised Statutes Annotated of 1964*, as amended (the Act), to encourage the investment of funds to be used for qualified education expenses at eligible education institutions. The Program is designed to comply with the requirements for treatment as a qualified tuition program under Section 529 of the *Internal Revenue Code of 1986* (IRC), as amended (a 529 Savings Plan). The Act authorizes the Authority to administer the Program and act as administrator of the Maine Education Savings Program Fund (the Program Fund). The Program Fund is held by the Authority, and is invested under the direction of and with the advice of a seven member Advisory Committee on Education Savings.

The Authority has entered into a management agreement with Merrill Lynch, Pierce, Fenner & Smith Incorporated (Program Manager or Merrill) to manage the Program and invest the Fund. As the primary consideration for its administrative duties, the Authority receives a monthly fee at an annual rate of up to 0.09% of the average daily net asset value of certain Program assets. The administrative fees earned were approximately \$9,274,200 in fiscal year 2021, and are recorded as fee and other income in the NextGen Administration Fund.

In September 2021, the Authority and Merrill completed the transition of Program management to Sundry Administration, LLC (Sundry). The new Program Services Agreement includes Sundry as program manager, The Bank of New York Mellon as program custodian, BlackRock Advisers, LLC as investment manager and BlackRock Investments, LLC as program distributor. The new agreement has an effective date of September 13, 2021. The Authority’s Program Management Agreement with Merrill terminated upon the transition of services to the new service providers, although through sub-contracts with one or more of the new service providers, Merrill will continue to provide distribution and recordkeeping services. As part of final termination and successful transition, the Authority received \$6,500,000 from Merrill, in September 2021, which will be reflected as other income within the NextGen Administrative Fund in fiscal year 2022.

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 1. **Organization and Significant Accounting Policies (Continued)**

Administrative fees are used to provide benefits as set forth in the Act and the Program rule. Program benefits to Maine accounts (accounts owned by Maine residents or designated beneficiaries who are Maine residents) include fee rebates and matching grants. Program benefit expenses recorded in the NextGen Administration Fund were \$7,444,351 in fiscal year 2021. After matching grants are awarded, they are deposited in the Maine Education Savings Program Fund. Matching grants, including earnings thereon, are not the property of account participants or designated beneficiaries unless and until withdrawn for qualified higher education expenses of designated beneficiaries.

#### *Fund Structure*

The following business-type activities of the Authority are classified as proprietary funds:

#### **Mortgage Insurance Program Fund**

This fund consists of activities primarily relating to providing capital to a broad range of commercial borrowers that may be denied commercial credit without the provision of the Authority's loan insurance to financial institutions. The Authority receives loan insurance fees from the financial institutions (which may pass the cost to the ultimate borrower).

#### **NextGen Administration Fund**

This fund accounts for activities related to the administration of the Maine Education Savings Program, also known as NextGen 529 or NextGen, a qualified tuition program pursuant to Section 529 of the IRC to encourage families to invest for the qualified higher education expenses of a designated beneficiary. The Authority is the administrator of the Program. Included in the fund are the administrative fees received by the Authority from some participants based on the net asset value of accounts (Maine Administration Fee).

#### **Maine Loan Program Fund**

Under this fund, the Authority provides education loans primarily using funds acquired through the issuance of long-term debt. The Authority earns interest on the loans at variable and fixed rates.

#### **Other Educational Funds**

The following proprietary activities of the Authority are included in the Other Educational Funds:

#### *Student Loan Insurance Program*

This program provides loan insurance on direct educational loans made by participating financial institutions in the Maine Private Education Loan Network, including consolidations of existing student loans. Qualifying loans fall into three credit tiers with varying guarantee fees. These fees may be absorbed by the lending partners or passed through to the student borrowers. In addition to the upfront guarantee fees, an annual servicing fee is charged to the lending institutions based on outstanding loan balances.

#### *Claim Your Future*

Claim Your Future is an interactive game that encourages exploration into education after high school, future careers, and money management. Organizations in multiple states have contracts in place to use the game which is available online or in a classroom version.

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 1. **Organization and Significant Accounting Policies (Continued)**

#### *Not-for-Profit Loan Servicing Program*

This program ended in fiscal 2020. Amounts remaining in the fund consist of cash and investments which can be used at the discretion of the Authority.

The following governmental activities of the Authority are classified as governmental funds:

#### **Federal Guarantee Agency Operating Fund**

This fund accounted for the activities under the Federal Family Education Loan Program (FFELP). The Authority, in conjunction with the DE, made educational related federal loan guarantees to eligible Maine students and their families to attend post-secondary schools.

The Authority, with approval from DE, entered into an agreement to transfer its entire guarantee loan portfolio, including all associated guarantee obligations, to another agency in fiscal year 2020. As part of a separate agreement, the Authority will receive \$950,000 over five years through fiscal year 2024, if certain annual conditions are met, to support the Authority's higher education programs. The Authority received \$250,000 in fiscal year 2020 and received \$215,000 under this agreement in fiscal year 2021, which is included on the Statement of Revenues, Expenditures and Changes in Fund Balances as Other Income. The agreement includes scheduled payments to the Authority in future years as follows: 2022 – \$185,000, 2023 – \$160,000, and 2024 – \$140,000. These amounts will be recognized as revenue annually when it has been determined the Authority has fulfilled its obligations under the agreement.

#### **Educational Grant Fund**

This fund accounts for the activities relating to providing grants to eligible undergraduate Maine students who have the greatest financial need and who attend private or public post-secondary institutions of higher learning. The funding for this program is received directly from the State of Maine on an annual basis.

#### **Revolving Fund**

This fund primarily consists of the funds relating to the Authority's administration of State of Maine revolving loan programs. These are State programs administered by the Authority, which provide either educational or commercial loans on a revolving basis. This fund records the aggregate activity of these programs. The program funding levels are derived from the State of Maine. Loans are granted with and without interest charges depending on the program and in some cases there is also loan forgiveness. This fund consists of funds of the following programs:

Business Direct Loan Program (formerly known as Economic Recovery Loan Program)

Educators for Maine Program

Foreign Credentialing and Skills Recognition Revolving Loan Program

Health Professionals Loan Program

Regional Economic Development Revolving Loan Program

Oil Storage Facility and Tank Replacement Program

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

##### **Other Governmental Funds**

The Authority administers various other governmental and educational related programs. This fund group records the aggregate activity and reflects the combination of these programs. The State of Maine provides program funding on an annual basis for the Higher Education Fund. FAME Opportunities, Inc. relies on private individuals and corporations for contributions. The State of Maine provides funding for the Doctors for Maine's Future program. FAME administers the scholarship in accordance with a memorandum of agreement with the Maine Department of Education. The funds are granted to qualifying students for attendance at college. The State Small Business Credit Initiative Fund was funded by the U.S. Department of the Treasury and initially awarded to the Department of Economic and Community Development (DECD) of the State of Maine. In addition, the Authority administers the program for the DECD. FAME Leaders, Inc. relies on private corporations for funding.

This fund group consists of the following:

Higher Education Fund  
FAME Opportunities, Inc.  
Doctors for Maine's Future  
State Small Business Credit Initiative Fund  
FAME Leaders, Inc.

There are no legally adopted budgets for any of the Authority's funds.

The following fiduciary activities of the Authority are classified as Fiduciary Funds:

##### **Fiduciary Component Unit (previously reported as a Private Purpose Trust – see note 15)**

NextGen 529 is the Maine Education Savings Program. The program was established under Chapter 417-E of Title 20-A, to encourage the investment of funds to be used for Qualified Higher Education Expenses at qualified institutions. The Plan consists of the investments made by participants in the State's Qualified State Tuition Program under Section 529 of the IRC.

The Authority acts as administrator for this fund. The resources in this fund cannot be used to support the Authority's operations. The fund is reflected in the Statement of Net Position – Fiduciary Funds and the Statement of Changes in Net Position – Fiduciary Funds as the NextGen 529.

Accounting policies of the Fiduciary Component Unit are further described in note 16.

##### **Custodial Funds (previously reported as Agency Funds – see note 15)**

Additionally, pursuant to a contract, the Authority provides administrative, financial services support and other services for the Payroll Processing Insurance Fund, the Northern Maine Transmission Corporation, the Department of Agriculture for the Agricultural Marketing Loan Fund and the Potato Marketing Improvement Fund, the Small Enterprise Growth Fund, the Maine Rural Development Authority, the Dairy Improvement Loan Fund and the Compliance Assistance Loan Program.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

The Authority acts in a custodian capacity for these Funds. The resources in these Funds cannot be used to support the Authority's operations. These Funds are combined in the Statement of Net Position – Fiduciary Funds and Statements of Changes in Net Position – Fiduciary Funds and presented as Custodial Funds.

##### Restriction on Net Position

The restricted net position of the Authority is restricted to a specific use by contract, federal or state statutes and regulations and bond indentures. Financial activities and resulting account balances that are not so restricted are presented in the Statement of Net Position as unrestricted net position. The Authority's unrestricted net position is generally intended for use for program-related activities.

##### Fund Balances

GASB No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, requires the fund balance of governmental funds be classified based on a hierarchy of constraints imposed on the use of resources. The fund balances must be identified as nonspendable, restricted, committed, assigned or unassigned.

Restricted fund balances include amounts that can be spent only for the specific purposes stipulated by the constitution, external resource providers, or through enabling legislation. The assigned fund balance classification is intended to be used for specific purposes, but assigned fund balances do not meet the criteria to be classified as restricted.

There are no funds with fund balances classified as nonspendable, committed or unassigned. The Authority considers amounts to have been spent when an expenditure is incurred for both restricted and assigned fund balances. Assigned fund balances are reflected as unrestricted net position on the statement of net position.

The fund balance of the Authority's Federal Guaranty Agency Operating Fund is restricted. Pursuant to the *Higher Education Act*, the Authority may use the Operating Fund's balance only for higher education related activities, including student financial aid-related activities for the benefit of students.

Fund balances classified as assigned may be assigned by the Chief Executive Officer who has statutory power to supervise the Authority's administrative and technical affairs. To the extent such assignments are utilized in the budgeting process, they are approved by the Board of Directors. The appropriation that funds these programs generally gives guidance as to what the principal of the appropriation must be used for, but is generally silent as to the treatment of any earnings on such funds. It has been the Authority's policy to use these earnings for the programs funded by the principal of the appropriation, including administrative costs. The Authority first utilizes restricted or committed or assigned fund balances, if any, when an expenditure is incurred for purposes for which both restricted and unrestricted fund balances are available.



## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

##### Management Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management of the Authority to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates utilized in the preparation of the financial statements of the Authority relate to the allowance for losses on insured loans and the allowance for loan losses on educational loans.

##### Risks and Uncertainties

On March 11, 2020, the World Health Organization (WHO) recognized COVID-19 as a global pandemic, prompting many national, regional, and local governments to implement preventative or protective measures, such as travel and business restrictions, temporary business closures, and wide-sweeping quarantines and stay-at-home orders. As a result, COVID-19 and the related restrictive measures have had a significant adverse impact upon many sectors of the economy, including the industries supported and programs provided by the Authority. The uncertainty and continued impact of COVID-19 and new variants and extent of any significant or prolonged impact to the economy could adversely affect the ability of borrowers, including those for which the Authority provides loan insurance within the Mortgage Insurance Program Fund and Student Loan Insurance Program, to satisfy their obligations. Other financial effects could occur, though such potential impact is unknown at this time.

##### Federal Income Taxes

It is the opinion of management that the Authority is exempt from federal income taxes under IRC Section 115 and that the Authority has maintained its tax-exempt status and has no uncertain tax positions that require adjustment or disclosure in these financial statements. However, because the Authority issues tax-exempt bonds, it is subject to the arbitrage rebate requirements of Section 148 of the IRC. Section 148 requires that any arbitrage profit earned on the proceeds of tax-exempt bonds issued after 1985 must be rebated to the federal government at least once every five years, with the balance rebated no later than 60 days after the retirement of the bonds.

##### Cash and Cash Equivalents

For purposes of preparing the statement of cash flows for the proprietary funds, the Authority considers certain highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash equivalents include funds held in institutional money market funds.

##### Investments

Investments are carried at fair value; see note 5. Unrealized gains and losses due to changes in fair values of investments are included in investment income, with the exception of the Revolving Loan Programs, where all investment income and losses, including unrealized gains and losses, are credited/charged to the “amounts held under state revolving loan programs” liability.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

The Authority invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

##### Notes Receivable

Notes receivable are carried at the principal amount outstanding less an allowance for losses. The allowance for losses on notes receivable is established through a provision for losses on notes receivable charged to operations. Notes receivable losses are charged against the allowance when management believes collectibility of the note principal is unlikely. The allowance is an amount that management believes will be adequate to absorb losses based on an evaluation of collectibility and prior loss experience.

Losses on notes receivable in the revolving loan programs are recognized by charging the amount held under the revolving loan program liability accounts when the notes receivable are forgiven or charged off.

##### Educational Loans

Educational loans within the Maine Loan Program Fund are stated at their unpaid principal balance, less an allowance for losses. Educational loans consist primarily of student loans, which are made to postsecondary students attending eligible educational institutions, and parental loans made to parents of dependent undergraduate students, graduate and professional students and independent undergraduate students attending eligible educational institutions.

Fees and costs related to the origination of student loans are recognized as expense when the loans are disbursed.

Interest on educational loans is recognized as revenue in the period earned and servicing costs are charged directly to expense as incurred.

##### Allowance for Loan Losses on Educational Loans

Management of the Authority has established an allowance for loan losses to provide for probable losses on educational loans. The amount of the allowance, which is established through a provision for losses on educational loans charged to expense, is based on management's estimation of the probable losses within the portfolio. In estimating the adequacy of the allowance for loan losses, management considers such factors as the nature and volume of the portfolio, delinquency trends, specific problem loans and current economic conditions that may affect the borrowers' ability to repay. Actual results could differ from those estimates. Past due loans greater than 180 days are generally charged off.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

##### Capital Assets

The Authority's capital assets are recorded at cost and depreciation is provided on the straight-line method over the estimated useful lives of the assets. Capital asset acquisitions that equal or exceed \$1,000 are capitalized. The Authority's capital assets are comprised primarily of a floor of a building owned in common and improvements thereon in Augusta, Maine and computer hardware and software. The estimated useful lives of capital assets are as follows:

Building and improvements	5 – 30 years
Computer and office equipment/furniture	3 – 15 years

##### Allowance for Losses on Insured Loans

The Authority has established an allowance to absorb probable losses on commercial loans it insures. This allowance is adjusted by provisions charged to operating expense, default payments and by recoveries on prior default payments. The amount of the allowance, which represents probable, but not actual losses, is determined by management's evaluation of the insured loan portfolio. Primary considerations in this evaluation are loss experience, the character and changes in the size of the portfolio, business and economic conditions, the value of the collateral and the maintenance of the allowance at a level adequate to absorb losses. Actual results could differ from those estimates.

##### Discount, Premium and Issuance Costs on Bonds

Bond discount and premium are reflected as a component of bonds payable and are amortized using a method that approximates the effective interest method over the life of the bonds. Bond issuance costs are charged directly to expense when incurred. Amortization of bond discount and premium is accelerated for early repayment of bonds. Gains and losses on bond refundings are deferred and amortized as a component of interest expense over the life of the original or refunded bonds, whichever is shorter, and reflected as a deferred outflow of resources.

##### Revolving Loan Programs

Funds received, including interest, for revolving loan programs are recorded as a liability in "amounts held under State revolving loan programs."

##### Grants and Scholarships

Unrestricted grants and scholarships are recorded as revenue when received. Restricted grants and scholarships are recorded as revenue upon compliance with the restrictions. Amounts received for grant and scholarship programs are recorded in "unearned grant and scholarship funds" until they are utilized; at that time revenues equal to the expenses are recognized since these grants and scholarships are expenditure-driven.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 1. **Organization and Significant Accounting Policies (Continued)**

##### Mortgage Insurance Premiums

The Authority's fee for insuring business loans may range from 0.5% to 2% per year of the outstanding insured portion of the principal balance of the business loan on the loan's annual anniversary date. Such mortgage insurance fees received in advance of the insurance period, are deferred and are recognized as income over the insurance period.

##### Application and Commitment Fees

The Authority charges a fee for the review of applications for certain types of tax-exempt bonds and for the allocation of the state ceiling of tax-exempt bond cap. The Authority also charges an application and/or commitment fee on certain commercial loan insurance. Certain loans also require that a commitment fee be charged to the borrower. The fees are recorded as income when they are no longer refundable or when the Authority has performed the service.

##### Administrative Expenses

Administrative expenses are indirect costs associated with operating the Authority. These expenses are charged to the various funds based on the estimated time spent during the period on each program.

##### Operating Revenue and Expenses

Proprietary Funds distinguish operating revenues and expenses from nonoperating items. Operating revenues in the Mortgage Insurance Fund include fees received from providing services, insurance premiums and interest income on notes receivable. Operating revenues in the NextGen Administration Fund and the Other Educational Funds include fees received from providing services and related grants. Operating revenues in the Maine Loan Program include interest income on educational loans receivable, guarantee fee and other miscellaneous fee income.

Operating expenses in the Mortgage Insurance Fund and the NextGen Administration Fund include, as applicable, salaries and related benefits, other operating expenses, provision for losses on insured loans, scholarships, matching contributions and rebates. Operating expenses in the Maine Loan Program Fund are primarily for financing expenses, external loan servicing costs, provision for losses on educational loans, salaries and related benefits and other operating expenses. Operating expenses in the Other Educational Funds are primarily for loan processing services and also salaries and related benefits and operating expenses. Operating expenses for all proprietary funds are the costs of providing the services and operating all programs. All revenues and expenses not categorized above are reported as nonoperating revenues and expenses.

##### Compensated Absences

It is the Authority's policy to permit employees to accumulate earned but unused vacation. All vacation pay is accrued when incurred in the government-wide, proprietary, and governmental fund financial statements.

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 1. Organization and Significant Accounting Policies (Continued)

#### New Accounting Pronouncements

In January 2017, the GASB issued Statement No. 84, *Fiduciary Activities*. The objective of this Statement is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. In May 2020, the GASB issued Statement No. 95, *Postponement of the Effective Dates of Certain Authoritative Guidance*, which deferred the effective date for GASB 84 to reporting periods beginning after December 15, 2019. The Authority adopted the new accounting standard effective July 1, 2020. See note 15.

### 2. Cash, Cash Equivalents and Investments

#### Cash and Cash Equivalents

The carrying amounts, which represent both fair value and cost, of cash and cash equivalents for the Authority at June 30, 2021 are presented below:

Cash held in demand deposit accounts and on hand	\$ 1,501,119
Money market accounts and repurchase agreements	<u>2,914,038</u>
Total carrying amount of deposits	4,415,157
Amounts restricted for bond obligations in Maine Loan Program Fund – money market funds	34,703,459
Amounts held in State of Maine Treasurer's Cash Pool (consisting of cash and cash equivalents, repurchase agreements, Certificates of Deposit, U.S. investments and corporate bonds)	<u>36,158,335</u>
	<u>\$75,276,951</u>

Of the total carrying amount of deposits of \$4,415,157 at June 30, 2021, the corresponding bank balances were \$4,498,286. The difference between the carrying amounts of deposits and bank balances consists primarily of checks issued but not cashed and deposits in transit. The amount of bank balances covered by Federal depository insurance was \$289,692 at June 30, 2021, leaving \$4,208,594 uninsured, of which \$1,280,197 was collateralized by Repurchase Agreements issued by Bangor Savings Bank in the Authority's name.

At June 30, 2021, the money market funds were invested in Federated Government Obligations Fund and BBIF Money Fund. The Federated Government Obligations Fund invests primarily in short-term U.S. Treasury and government agency securities including repurchase agreements collateralized by U.S. Treasury and government agency securities. As of June 30, 2021, the fund was rated Aaa-mf by Moody's Investors Service, AAAM by Standard & Poor's (S&P), and AAAMmf by Fitch Ratings. The underlying assets were not held in the name of the Authority. The BBIF Money Fund invests primarily in cash, U.S. Treasury bills, notes and other obligations issued or guaranteed as to principal and interest by the U.S. Government, its agencies or instrumentalities, and repurchase agreements secured by such obligations or cash.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 2. Cash, Cash Equivalents and Investments (Continued)

The Authority invests monies that are not needed for immediate use or not held in the Maine Loan Program Bond Indenture with the State of Maine. The State of Maine sponsors an internal investment pool (the Treasurer's Cash Pool). The Authority's participation is voluntary. The State of Maine Treasurer's Cash Pool is primarily comprised of investment vehicles with short maturities and management of the Authority characterizes the investments within the pool as low risk. The State of Maine's Treasurer's Cash Pool is not rated by external rating agencies. The Authority is able to make withdrawals from the State of Maine investment pool at par with little advance notice and without penalty. The Authority's management considers this investment vehicle a money market instrument and carries the amounts in the pool at cost.

Included in cash and cash equivalents on the Statement of Net Position Fiduciary Funds – Custodial Funds is \$20,666,422 held in the Authority's name in the State of Maine Treasurer's Cash Pool.

At June 30, 2021, the Authority's management had reserved \$480,415 of cash to fund a moral obligation capital reserve for certain small business mortgage loans and the costs of property maintenance related to an acquired property (see note 7). The Authority's management has also designated \$480,415 of the Mortgage Insurance Program unrestricted net position as a reserve for these matters.

At June 30, 2021, the Authority held \$34,703,459 of money market funds within the Maine Loan Program Fund that are restricted for the repayment of bond obligations, and to satisfy certain reserve requirements specified by the bond indentures.

#### Investments

A summary of the fair values of investment securities as of June 30, 2021 is as follows:

Money market funds	\$ 5,199
Vanguard Total International Stock Index Fund	21,099,875
Vanguard Total Bond Market Index Fund	16,038,166
Vanguard Total Stock Market Index Fund	<u>32,989,610</u>
	70,132,850
Less: investments recorded in Statements of Net Position – Fiduciary Funds – Custodial Funds	<u>(13,158,392)</u>
Investments recorded in Statement of Net Position	<u>\$ 56,974,458</u>

The Authority is authorized to invest funds not needed currently to meet its obligations with the Treasurer of the State of Maine or in any such manner as provided for by law.

Included in investment income for the year ended June 30, 2021 is \$6,941,248 of net unrealized gains from the change in fair value of investment securities for proprietary funds and \$1,141,499 for governmental funds.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 2. Cash, Cash Equivalents and Investments (Continued)

The Authority's investment policy incorporates a strategic asset allocation, which has been implemented through the use of full discretion investment managers who invest the assets of the portfolios assigned to them subject to the specific investment guidelines as outlined in the investment policy. The strategic allocation for the Authority's asset pools are as follows:

	<u>Target Allocation</u>
Reserve portfolio:	
Cash and equivalents and short-term fixed income	100%
Growth (diversified) portfolio:	
Diversifying	40%
Growth	60%

The above have been implemented through the following Vanguard Index Funds:

The Vanguard Total International Stock Index Fund employs an indexing investment approach designed to track the performance of the FTSE Global All Cap ex US Index, a float-adjusted market-capitalization-weighted index designed to measure equity market performance of companies located in developed and emerging markets, excluding the United States. It invests all, or substantially all, of its assets in the common stocks included in its target index.

The Vanguard Total Bond Market Index Fund seeks to track the performance of Bloomberg Barclays U.S. Aggregate Float Adjusted Index. Bloomberg Barclays U.S. Aggregate Float Adjusted Index measures the performance of a wide spectrum of public, investment-grade, taxable and fixed income securities in the United States, including government, corporate and international dollar-denominated bonds, as well as mortgage-backed and asset-backed securities, all with maturities of more than 1 year. All of its investments are selected through a sampling process and at least 80% of its assets will be invested in bonds held in the index.

The Vanguard Total Stock Market Index Fund employs an indexing investment approach designed to track the performance of the CRSP US Total Market Index, which represents approximately 100% of the investable U.S. stock market and includes large-, mid-, small-, and micro-cap stocks regularly traded on the New York Stock Exchange and Nasdaq. It invests by sampling the index, meaning that it holds a broadly diversified collection of securities that, in the aggregate, approximates the full index in terms of key characteristics.

*Interest Rate Risk:* The Authority manages interest rate risk according to its investment policy by generally prohibiting investments in fixed income securities maturing more than 10 years from the date of purchase. The Vanguard Total Bond Market Index Fund invests primarily in short and intermediate term bonds. The fund has an average duration of 2.8 years.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 2. Cash, Cash Equivalents and Investments (Continued)

*Credit Risk:* Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations to the Authority. The Authority's investment policy limits its investments to those with high credit quality such as U.S. Treasury Obligations, U.S. Government-sponsored enterprises and corporate bonds rated at least AA- or equivalent at the time of purchase by at least one nationally recognized statistical rating organization such as Moody's or S&P, guaranteed investment contracts backed by high credit quality insurance companies or letters of credit. The Vanguard Total Bond Market Index is not rated, however, the fund generally invests in bonds that are investment grade quality, with approximately 80% of underlying investments rated A or better.

*Concentration of Credit Risk:* The Authority's investment policy restricts investments to prescribed categories and the Authority closely monitors its concentration to any one issuer through consultation with its investment advisor, which monitors the credit quality of the issuers.

*Custodial Credit Risk:* Custodial credit risk is the risk that in the event of a bank failure, or for investments the failure of a counterparty, the Authority's deposits or investments may not be returned to it. The Authority's policy to manage the custodial risk of its deposits is to have the underlying investments held by its agent in the nominee's name. The Authority's investment advisor monitors the agent's credit quality. The Authority's investments in Vanguard Index Funds are not subject to custodial credit risk disclosure requirements.

For information on investment activity and risks related to the Fiduciary Component Unit, refer to note 16.

#### 3. Notes and Educational Loans Receivable

##### Maine Loan Program Educational Loans

Educational loans earn interest at variable and fixed rates. Most of the Authority's borrowers within the Maine Loan Program are located in the New England states, primarily the State of Maine. Educational loans are unsecured.

Educational loans in the Maine Loan Program are classified as being in "interim" status during the period from the date the loan is made until a student ceases to be enrolled at least on a half-time basis plus a grace period of six months, during which time no payments of principal or interest are required. Borrowers may elect to make payments while in school. Loans in an "interest only" status are loans in which only interest payments are due. "Repayment" loan status refers to loans which require principal and interest payments. "Forbearance" status is a period during the life of the loan when repayment is suspended for authorized purposes.



**FINANCE AUTHORITY OF MAINE**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2021

**3. Notes and Educational Loans Receivable (Continued)**

Educational loans receivable are summarized as follows at June 30, 2021:

**Status:**

Interim	\$15,726,319
Interest only	10,177,007
Repayment	43,023,878
Forbearance	<u>159,346</u>
 Total educational loans, gross	 69,086,550
 Less: allowance for loan losses	 <u>(2,458,962)</u>
 Total educational loans, net	 66,627,588
 Current portion	 <u>13,152,296</u>
 Noncurrent portion	 <u>\$53,475,292</u>

The educational loans are pledged for the repayment of bonds.

Transactions in the allowance for loan losses on educational loans for the year ended June 30, 2021 are as follows:

Balance at July 1, 2020	\$2,631,581
 Loans charged-off	 (227,071)
Recoveries on loans	<u>254,448</u>
 Net recoveries on loans	 27,377
 Recovery for losses on educational loans	 <u>(199,996)</u>
 Balance at June 30, 2021	 <u>\$2,458,962</u>

At June 30, 2021, loans greater than 90 days delinquent or in claims or forbearance status approximated \$377,000.

**FINANCE AUTHORITY OF MAINE**

**NOTES TO FINANCIAL STATEMENTS**

June 30, 2021

**3. Notes and Educational Loans Receivable (Continued)**

Notes Receivable

The following is a summary of notes receivable at June 30, 2021:

Mortgage Insurance Program Fund:	
6.0% note, due fiscal 2022	\$ 145,071
Various notes receivable	<u>3,291</u>
	148,362
Notes receivable in the Revolving Fund:	
Business Direct Loan Program, net	10,830,701
Educators for Maine Program	1,399,911
Health Professions Loan Program	8,977,478
Regional Economic Development Revolving Loan Program	333,349
Oil Storage Facility and Tank Replacement Program	<u>645,462</u>
	<u>22,186,901</u>
Total notes receivable, net	<u>\$22,335,263</u>

An allowance for losses on notes receivable has been established for the Business Direct Loan Program to consider potential losses. The allowance is netted against the notes receivable balances for the program. As of June 30, 2021, the allowance had a balance of \$3,095,295. Because the Business Direct Loan Program is a state revolving loan program administered by the Authority, there is no effect on the Statement of Revenues, Expenditures and Changes in Fund Balances for the change in the allowance for losses for this Fund. The allowance account is offset against amounts held under revolving loan program accounts.

Security on the Mortgage Insurance Program notes generally includes a mortgage on the underlying property or other tangible business assets. Notes receivable under the Business Direct Loan, Regional Economic Development Revolving Loan and Oil Storage Facility and Tank Replacement programs are secured by various property and equipment and in some cases, are unsecured. The other notes for educational purposes are unsecured. Notes receivable, other than those in the Mortgage Insurance Program, bear interest from 0% to 10.25%, and are due on various dates up to 2037.

Notes receivable in the Custodial Funds at June 30, 2021 are as follows:

Potato Marketing Improvement Fund, net	\$1,429,498
Agricultural Marketing Loan Fund	1,856,014
Maine Rural Development Authority, net	3,821,523
Dairy Improvement Loan Fund	1,532,184
Compliance Assistance Loan Program	<u>1,123,333</u>
	<u>\$9,762,552</u>

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 3. Notes and Educational Loans Receivable (Continued)

An allowance for losses on notes receivable has been established for the Maine Rural Development Authority (MRDA) to consider potential losses. The allowance is netted against the notes receivable balances for the program. As of June 30, 2021, the allowance for the MRDA was \$159,328.

#### 4. Allowance for Losses on Insured Loans

The Authority has established an allowance account to absorb probable losses on the loans it insures (see note 6). The amount of the allowance and the provision for losses is determined by management's evaluation of the insured portfolio. The following is the activity in the allowance for losses on insured loans during the year ended June 30, 2021:

	<u>Mortgage Insurance Program Fund</u>	<u>Other Educational Funds</u>
Beginning balance	\$17,225,046	\$366,282
Default payments	(107,402)	—
(Recovery) provision for losses	(1,238,060)	39,335
Recoveries on prior default payments	<u>95,392</u>	<u>8,415</u>
Ending balance	<u>\$15,974,976</u>	<u>\$414,032</u>

#### 5. Fair Value Measurements

The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Authority has the ability to access.

Level 2 – Inputs to the valuation method include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 5. Fair Value Measurements (Continued)

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Assets and liabilities measured at fair value are based on one or more of three valuation techniques. The three valuation techniques are as follows:

- *Market approach* – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;
- *Cost approach* – Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and
- *Income approach* – Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques).

Each asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

For the fiscal year ended June 30, 2021, the application of valuation techniques applied to similar assets has been consistent. Following is a description of the valuation methodologies used for assets measured at fair value.

*Money market funds and Vanguard index funds:* Valued at the closing price reported in the active market in which the security is traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Authority believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Authority's assets carried at fair value on a recurring basis as of June 30, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Money market funds	\$ 5,199	\$ –	\$ –	\$ 5,199
Vanguard index funds <sup>(1)</sup>	<u>70,127,651</u>	<u>–</u>	<u>–</u>	<u>70,127,651</u>
	<u>\$70,132,850</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$70,132,850</u>

<sup>(1)</sup> See breakdown of funds in footnote 2.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

**6. Off-Balance Sheet Financial Instruments, Commitments, Contingencies and Concentrations of Credit Risk**

The Authority is insuring loans made by financial institutions to qualifying businesses under its various insurance programs. The Authority is contingently liable for the insured portion of payments due on these loans. At June 30, 2021, the Authority had insurance outstanding for commercial loans under the Loan Insurance Program totaling approximately \$117,406,000.

At June 30, 2021, the Authority was insuring commercial loans with an aggregate outstanding principal balance approximating \$1,122,000 which were ninety or more days delinquent. The aggregate insured balance of these loans was approximately \$655,000 at June 30, 2021.

The Authority's exposure to credit loss in the event of nonperformance by the other parties is equal to the amount insured including the Authority's share of expenses and any accrued interest. The amount and nature of collateral held varies but may include accounts receivable, inventory, and property, plant and equipment. Insurance is extended after a review of the subject's creditworthiness, among other considerations.

In addition, the Authority has entered into commitments to insure commercial loans at some future date. At June 30, 2021, these commitments under the Loan Insurance Program were approximately \$16,958,000.

Substantially all of the Authority's loan customers and commercial loan insurance participants are located in the State of Maine. The only significant concentrations of credit risk in the Authority's loan and insured loan portfolios at June 30, 2021 are for geographical concentration.

The Authority provides loan insurance on direct educational loans and consolidation loans made by participating financial institutions in the Maine Private Education Loan Network. At June 30, 2021, approximately \$20,117,200 of loans were insured under this program. Such loans are unsecured. See note 4 (Other Educational Funds).

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 6. Off-Balance Sheet Financial Instruments, Commitments, Contingencies and Concentrations of Credit Risk (Continued)

The Authority has legislative authority to incur Full Faith and Credit Obligations and Moral Obligations of the State of Maine in an aggregate amount not to exceed \$1,188,500,000 at June 30, 2021. The State has not paid, nor does the Authority expect it to pay, any amounts as a result of this authorization as of June 30, 2021. Such insurance obligations are detailed below:

	<u>Authorized</u>	<u>Outstanding</u>
Full Faith and Credit of the State of Maine:		
Commercial Insurance Authority	\$ 90,000,000	\$ 80,238,583
Veterans Mortgage Insurance Authority	4,000,000	138,985
Higher Education Bonds	4,000,000	—
Moral Obligation of the State of Maine:		
Commercial Loan Insurance *	150,000,000	37,028,170
Other Obligations **	120,000,000	—
Direct Higher Education Loans	3,500,000	—
Paper Industry Job Retention Projects	120,000,000	—
Educational Bonds	225,000,000	93,530,000
Workers Compensation Residual Market Projects	57,000,000	—
Solid Waste Bonds	50,000,000	—
Supplemental Student Loan Program	50,000,000	—
Transmission Facilities Projects	100,000,000	—
Waste Motor Oil Revenue Fund	35,000,000	—
Electric Rate Stabilization, Energy Generation System and Energy Distribution System Projects	<u>180,000,000</u>	<u>—</u>
Total Moral Obligation	<u>1,090,500,000</u>	<u>130,558,170</u>
Total authorized and outstanding	<u>\$ 1,188,500,000</u>	<u>\$ 210,935,738</u>

\* Statutory formula requires this amount be reduced by the amount of Other Obligations issued under 10 MRSA Section 1053.

\*\* Statutory formula provides a total of \$270,000,000 for “other” obligations, less the amount of Commercial Loan Insurance obligations issued under 10 MRSA Section 1032 (currently \$150,000,000 allocated).

The Authority carries insurance to cover its exposure to various risks of loss excluding losses on loans and loan insurance. There were no significant uninsured losses during 2021.

At June 30, 2021, the Authority had commitments to extend credit for educational loans within the Maine Loan Program of approximately \$479,000. Commitments to extend credit are agreements to lend to a borrower as long as there is no violation of any condition established in the commitment agreement. Commitments generally have fixed expiration dates or other termination clauses. The Authority uses the same credit policies in making commitments as it does for educational loans receivable.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 7. Acquired Property

The Authority holds title to land that it acquired in the course of a bankruptcy proceeding. The property is carried at no value in the Authority's Statement of Net Position. The land was previously owned by a company that operated a tannery and apparently used the land as a site for disposal of its industrial waste. The Authority takes the position that it is not liable for clean-up costs at the site because it acquired title to the property involuntarily. However, it has entered into a Memorandum of Understanding with the Maine Department of Environmental Protection and the Federal Environmental Protection Agency (EPA) pursuant to which it has or will pay a portion of the past and future cleanup costs on the site and has undertaken ongoing site maintenance responsibilities. The EPA has formally de-listed the site so that it is no longer considered an active *Comprehensive Environmental Response, Clean-up and Liability Act* (CERCLA) site, but the site remains under the oversight of the Maine Department of Environmental Protection (MEDEP).

Included in accounts payable and accrued liabilities at June 30, 2021, is \$82,000 accrued by management of the Authority to record potential costs associated with site protection and monitoring functions for which the Authority may be held liable. The Authority may be liable for additional payments if there is an extraordinary event on the property. For those additional payments, the Authority's legal counsel is unable to estimate an amount or range of possible liability at this time.

The MEDEP has informally notified the Authority that if contaminants migrate onto and contaminate adjacent residential water supplies, the Authority should assume mitigation costs. The mitigation costs are undetermined at this time. The Authority continues to assert that it is not liable. The Authority's legal counsel is unable to estimate an amount or range of a satisfactory settlement at this time for these matters.

#### 8. Bonds Payable

The following bonds outstanding at June 30, 2021 within the Maine Loan Program Fund have been issued to finance the purchase and origination of educational loans:

<u>Educational Loan Revenue Bonds</u>	<u>Amount Outstanding</u>
2012 series due in annual installments on December 1, 2021 through 2027; interest fixed at rates ranging from 4.30% to 5.05%	\$ 6,625,000
2014 series due in annual installments on December 1, 2021 through 2031; interest fixed at rates ranging from 3.50% to 5.00%	7,305,000
2017 series due in annual installments on December 1, 2021 through 2034; interest fixed at rates ranging from 3.75% to 5.00%	9,525,000
2018 series due in annual installments on December 1, 2021 through 2036; interest fixed at rates ranging from 3.50% to 5.00%	9,950,000
2019 series due in annual installments on December 1, 2021 through 2039; interest fixed at rates ranging from 3.00% to 5.00%	40,980,000

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 8. Bonds Payable (Continued)

	<u>Amount Outstanding</u>
<u>Educational Loan Revenue Bonds (Continued)</u>	
2021 series due in annual installments on December 1, 2022 through 2041; interest fixed at rates ranging from 2.12% to 5.00%	<u>\$19,145,000</u>
	93,530,000
Net unaccreted bond premium	<u>4,842,474</u>
Bonds payable, net	98,372,474
Current portion	<u>4,847,351</u>
Non-current portion	<u>\$93,525,123</u>
Unaccreted deferred loss on refunding	<u>\$ 1,431,771</u>

The Authority recorded a deferred loss on refunding of \$18,531 in 2021. The Authority accreted \$170,598 for the year ended June 30, 2021 of the deferred loss on refunding.

The bonds are not a debt or liability of the State of Maine but are payable solely as provided in the bond indentures. The bonds are secured by cash, cash equivalents, investments and a first lien on the educational loans originated and acquired with the proceeds.

The bonds are subject to early redemption at par, in whole or in part, from unused bond proceeds and investment income thereon, to the extent that the funds will not be used to originate eligible loans. The bonds are subject to mandatory redemption under provisions outlined in the bond indentures.

Investments made and educational loans originated with the proceeds of the bonds, and the net revenues thereon are held in trust. As additional security for the bonds, the Authority has established cash reserve funds totaling \$1,042,300 at June 30, 2021, to be used to replenish any deficiency in funds required to pay principal or interest due on the bonds. In addition to the cash reserve funds, the Authority also has a reserve fund insurance policy (surety bond) available in an amount up to the maximum annual debt service in any given year, less the cash reserve funds.

On June 22, 2011, the State of Maine approved legislation extending the ability of the Authority to create or establish capital reserve funds which will benefit from a “moral obligation” from the State of Maine to June 30, 2021. The maximum amount of bonds that the Authority can have outstanding with a capital reserve fund which will benefit from a “moral obligation” of the State of Maine is \$225,000,000.



# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 8. Bonds Payable (Continued)

The debt service requirements through June 30, 2026 and in five-year increments thereafter to maturity for the Authority, are as follows:

<u>Fiscal Year(s)</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2022	\$ 4,315,000	\$ 3,801,054	\$ 8,116,054
2023	5,795,000	3,558,039	9,353,039
2024	6,355,000	3,258,358	9,613,358
2025	7,105,000	2,929,733	10,034,733
2026	7,325,000	2,581,135	9,906,135
2027 – 2031	31,615,000	8,050,972	39,665,972
2032 – 2036	20,625,000	3,265,134	23,890,134
2037 – 2041	<u>10,395,000</u>	<u>661,909</u>	<u>11,056,909</u>
	<u>\$93,530,000</u>	<u>\$28,106,334</u>	<u>\$ 121,636,334</u>

The actual maturities and interest may differ due to redemption provisions or other factors.

The following summarizes the bond activity for the Authority for the year ended June 30, 2021:

Balance at beginning of year	\$88,575,208
Issuance	21,028,012
Redemption of bonds	(4,545,000)
Refunding of bonds, net <sup>(1)</sup>	(6,291,469)
Net accretion/amortization	<u>(394,277)</u>
Balance at end of year	<u>\$98,372,474</u>

<sup>(1)</sup> \$6,310,000 of outstanding principal and \$18,531 of unamortized bond discount.

### 9. Arbitrage

The bonds issued in the Maine Loan Program are subject to Internal Revenue Service regulations which limit the amount of income which may be earned on certain cash equivalents, investments and educational loans acquired with bond proceeds. Any excess earnings are to be refunded to the Federal government. The estimated arbitrage liability related to excess earnings on educational loans was \$4,761,451 at June 30, 2021. No payments were required in 2021. The Authority does not anticipate that any payments will be due through June 30, 2022.

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 10. Capital Assets

Capital assets activity for the year ended June 30, 2021, was as follows:

	June 30, <u>2020</u>	<u>Additions</u>	<u>Disposals</u>	June 30, <u>2021</u>
Building and improvements	\$ 2,231,107	\$ 1,318	\$ —	\$ 2,232,425
Computer and office equipment	<u>1,946,575</u>	<u>241,893</u>	<u>(100,448)</u>	<u>2,088,020</u>
	4,177,682	243,211	(100,448)	4,320,445
Less accumulated depreciation for:				
Building and improvements	(1,463,938)	(88,788)	—	(1,552,726)
Computer and office equipment	<u>(1,382,789)</u>	<u>(185,469)</u>	<u>99,057</u>	<u>(1,469,201)</u>
Total accumulated depreciation	<u>(2,846,727)</u>	<u>(274,257)</u>	<u>99,057</u>	<u>(3,021,927)</u>
	<u>\$ 1,330,955</u>	<u>\$ (31,046)</u>	<u>\$ (1,391)</u>	<u>\$ 1,298,518</u>

### 11. Transactions with the State of Maine

Amounts received in governmental and business-type activities from the State of Maine for the year ended June 30, 2021, are summarized below:

Received for grant programs	\$16,955,394
Received for loan programs	937,740
General State of Maine appropriations	648,500

The Maine Revised Statutes provide that, if certain conditions are met, the State will transfer to the Authority funds, as available, from the State's Loan Insurance Reserves, up to \$1,000,000 per fiscal year. The Authority did not receive a reserve fund transfer from the State of Maine in fiscal year 2021.

As part of the Authority's administration of the Maine State Grant Program, the Authority received \$16,445,394 of funds reflected in the table above from the State of Maine, which is included in the Educational Grant Fund on the Statement of Revenues, Expenditures and Changes in Fund Balances.

### 12. Revenue Bonds

In accordance with the Act, the Authority is authorized to assist, review and approve the issuance of Revenue Obligation Securities, which enable applicants, public or private, to finance projects through the issuance of tax exempt securities by the Authority or municipalities. Occasionally, the Authority insures the repayment of a portion of the mortgage loans securing these bonds.

## **FINANCE AUTHORITY OF MAINE**

### **NOTES TO FINANCIAL STATEMENTS**

June 30, 2021

#### **12. Revenue Bonds (Continued)**

Each series of these bonds are limited obligations of the Authority, separately secured by a pledge of the revenues and collateral derived in connection with the mortgage loan financed from the proceeds of such series (conduit debt). All costs of originating the bonds, including underwriter's discount, are paid by the borrowers. The principal and interest paid by each borrower is at an amount equal to the amount of principal and interest due to the bondholders. Because the bonds represent only a contingent liability to the Authority, in that the Authority is not responsible for payment of the bonds unless the insured borrower defaults on an insured bond, the amount of bonds payable, the related mortgages receivable and the cash held in trust have not been recorded on the Authority's Statement of Net Position.

#### **13. Deferred Compensation and Pension Plans**

The Authority offers its employees a deferred compensation plan created in accordance with IRC Section 457. The plan, available to all Authority employees, permits the employees to defer a portion of their salary until future years. The Authority does not match any deferred compensation under this plan. The deferred compensation is not available to employees until termination, retirement, death or an unforeseeable emergency. The Authority has established a trust for the exclusive benefit of the participants and their beneficiaries. As a result, the plan assets and corresponding liability are not presented in the Authority's Statement of Net Position at June 30, 2021.

Currently, the Authority offers a Simplified Employee Pension Plan, a defined contribution plan, to its employees. All contributions made by the Authority go into this plan at 8% of eligible compensation. Pension expense was approximately \$311,000 in fiscal year 2021.

#### **14. Federal Student Loan Reserve Fund**

The Authority held and administered the Federal Student Loan Reserve Fund for the DE. The *Higher Education Amendments of 1998* (the Amendments) required the creation of a Federal Student Loan Reserve Fund (the Federal Fund) and a Guarantee Agency Operating Fund (the Operating Fund). Under this legislation, substantially all existing reserve funds, securities and other liquid assets were deposited and transferred into the Federal Student Loan Reserve Fund. Ongoing deposits into the Federal Student Loan Reserve Fund included reinsurance payments, the complement of reinsurance on default collections, insurance premiums charged to borrowers and interest income. According to the Amendments, the Federal Student Loan Reserve Fund is the property of the Federal government (the DE) and can only be used to pay lender claims and a default aversion fee to the Operating Fund. The Federal Student Loan Reserve Fund was treated as an agency fund (prior to adoption of GASB 84, *Fiduciary Activities*) within the Authority's Statement of Net Position – Fiduciary Funds.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 14. **Federal Student Loan Reserve Fund (Continued)**

The Amendments also created a Guarantee Agency Operating Fund, which is the sole property of the Authority. This fund is used to account for the activities of the FFELP that are outside the Federal Fund. The fund can be used for the administration of the programs authorized by the Act, as amended, and other related activities under the statute. Prior to July 1, 2010, deposits into this fund included a processing fee paid by DE on new loans disbursed (origination fee). A portfolio maintenance fee was paid by DE on all outstanding loans, a default aversion fee was paid from the Federal Student Loan Reserve Fund and collections on defaulted loans after subtracting amounts to be paid to DE were deposited into this fund. The Federal Guarantee Agency Operating Fund is a governmental fund of the Authority.

The Authority, with approval from DE, entered into an agreement to transfer its entire guarantee loan portfolio, including all associated guarantee obligations, to another agency with a transfer date of December 1, 2019. The remaining reserve level of approximately \$3,549,000 was transferred to DE in fiscal year 2021.

#### 15. **Adoption of New Accounting Pronouncement**

As discussed in note 1, the Authority adopted the provisions of GASB 84, *Fiduciary Activities*, as of July 1, 2020. Among other provisions, this Statement establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities. The Statement describes four fiduciary funds that should be reported, if applicable:

- (1) pension (and other employee benefit) trust funds;
- (2) investment trust funds;
- (3) private purpose trust funds; and
- (4) custodial funds

##### *Previously reported as Private Purpose Trust Fund*

The Authority re-evaluated the presentation of the Maine Education Savings Program Fund (NextGen 529) in its financial statements and determined based upon the guidance in GASB 14, *The Financial Reporting Entity*, and the provisions in GASB 84, NextGen meets the criteria of a Fiduciary Component Unit. Under GASB 84, a fiduciary component unit is reported in the Fiduciary Fund financial statements of the primary government and presented with the primary government's other fiduciary funds. Adoption of this guidance did not result in a change in accounting for the activities of this Fund.

##### *Previously reported as Agency Funds*

Pursuant to contracts, the Authority provides administrative, financial services support and other services to various other agencies. The Authority acts in a custodian capacity for these funds, whereby the resources in these funds cannot be used to support the Authority's operations. Prior to July 1, 2020, these funds were reported as Fiduciary Agency Funds. Under GASB 84, the Authority has determined that certain of these funds meet the criteria for reporting as Fiduciary Custodial Funds.

# FINANCE AUTHORITY OF MAINE

## NOTES TO FINANCIAL STATEMENTS

June 30, 2021

### 15. Adoption of New Accounting Pronouncement (Continued)

Upon review of the provisions in GASB 84 related to the accounting for Custodial Funds, the Authority determined that amounts previously reported as fiduciary liabilities under “amounts held for State of Maine under revolving loan programs” should be reclassified to “net position restricted for other agencies” within the Fiduciary Fund financial statements. Additionally, the Nutrient Management Fund, previously reported as an Agency Fund, does not meet the criteria under GASB 84 to be reported within the Authority’s Fiduciary Fund Financial Statements, and therefore is no longer reported by the Authority. The following is a summary of the impact of adoption of GASB 84:

	Debit (Credit)		
	As Previously Reported	Accounting Change	As Restated
Cash and cash equivalents	\$ 8,819	\$ (8,819)	\$ –
Notes receivable, net	18,016	(18,016)	–
Amounts held for State of Maine under revolving loan programs	(42,083,459)	42,083,459	–
Net position restricted for other agencies	–	(42,056,624)	(42,056,624)

Under GASB 84, the Authority has included a Statement of Changes in Fiduciary Net Position for all of its Custodial Funds, which report additions to and deductions from the funds in the current fiscal year.

### 16. Fiduciary Component Unit

A summary of investments by asset class is as follows:

<u>Investment Type</u>	<u>NextGen Totals</u>	
	<u>Amount</u>	<u>%</u>
Domestic Equity Funds	\$ 4,714,399,335	34.5%
International Equity Funds	2,148,753,043	15.7
Alternative Investment Funds	418,125,655	3.1
Investment Grade Fixed Income Funds	3,570,399,377	26.1
Non-Investment Grade Fixed Income Funds	363,727,792	2.7
Mixed Asset Funds	1,130,898,396	8.3
Cash Allocation Account	727,683,536	5.3
Guaranteed Interest Account	416,593,785	3.0
Bank Deposit Accounts	<u>176,260,339</u>	<u>1.3</u>
Total	\$ <u>13,666,841,258</u>	<u>100.0%</u>

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 16. **Fiduciary Component Unit (Continued)**

##### *Significant Accounting Policies*

##### *Investments*

Investments are generally measured at fair value, except as described in the paragraphs that follow. Accounting standards categorize fair value measurements according to a hierarchy that is based on the valuation inputs that are used to measure fair value. Level 1 inputs are quoted prices for identical assets in active markets that can be accessed at the measurement date. Level 2 inputs are inputs other than quoted prices that are observable for an asset, either directly or indirectly. Level 3 inputs are unobservable.

Most of the Portfolios invest directly in mutual funds. The mutual funds are reported at fair value, determined based on the net asset value per share as of the close of the New York Stock Exchange on the reporting date (Level 1 inputs). Net realized and unrealized gains and losses are included in “net appreciation (depreciation) in fair value of investments” on the Statement of Changes in Net Position. Purchases and sales are recorded on a trade date basis. Dividend and capital gain distributions are recorded on the ex-dividend date.

The Cash Allocation Account is a separate account in which certain Portfolios are invested. The underlying assets of the Cash Allocation Account include certificates of deposit, commercial paper, corporate notes and municipal variable rate demand notes, all with short maturities (generally one year or less at the date of purchase). BlackRock Capital Management, Inc. is responsible for management of the assets in the Cash Allocation Account, and State Street Bank and Trust Company (State Street) is custodian of all investments held in the Cash Allocation Account. Each Portfolio’s investment in the Cash Allocation Account is evidenced by units of participation in the separate account and is reported at net asset value per unit, which is determined based on the net book value of the investments held in the Cash Allocation Account, plus accrued interest and any other assets, less accrued expenses and any other liabilities, divided by the total number of units outstanding. Due to the short maturities of the investments held in the Cash Allocation Account, net book value approximates fair value.

The Guaranteed Interest Account (GIA), issued by New York Life Insurance Company is a non-participating, unallocated insurance contract and is reported at contract value, which is equal to contributions, plus interest credited at a guaranteed rate (may be adjusted periodically), less any applicable premium taxes and withdrawals. The GIA is guaranteed as to principal, accumulated interest and a future interest rate for a designated time period. Such guarantees are made available to the Program, not to an individual participant.

The NextGen Savings Portfolio invests exclusively in interest-bearing omnibus negotiable order of withdrawal (NOW) accounts currently at Bank of America, N.A. (the Bank Deposit Accounts). The Bank Deposit Accounts are reported as the cumulative sum of contributions to the Bank Deposit Accounts, plus interest credited, less withdrawals.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 16. **Fiduciary Component Unit (Continued)**

##### *Fees and Expenses*

Fees and expenses reported on the Statement of Changes in Net Position reflect the fees and expenses of each Portfolio paid from Program Fund assets and do not include any expenses associated with the underlying investments. Each Portfolio indirectly bears its proportional share of the expenses of the underlying investments in which it invests. Accordingly, each Portfolio's investment return will be net of the expenses of the underlying investments and the fees and expenses attributable to that Portfolio.

##### *Federal Income Tax*

The Program has been designed to comply with the requirements for treatment as a qualified tuition program under Section 529 of the *Internal Revenue Code of 1986*, as amended. Therefore, no federal income tax provision is required. The earnings portion of non-qualified withdrawals may be subject to a 10% federal tax in addition to applicable federal and state income tax. It is the participant's responsibility to determine whether or not a withdrawal is for qualified higher education expenses and to calculate and report on his or her personal income tax return the taxable amount of non-qualified withdrawals, if any.

##### *Contributions*

Individuals and certain types of entities may establish one or more accounts to which cash contributions may be made, subject to minimum contribution requirements, limitations on the aggregate balance of accounts in the Program for the same beneficiary and other terms and limitations defined in the Program Description and Participation Agreement between the participant and the Program. Participants may elect to invest contributions in one or more Portfolios offered through the Direct or Select Series. In addition, the Select Series Portfolios offer different Unit classes, each having a different expense structure. The Unit class attributable to a contribution is automatically determined based on the participant's eligible assets (as defined in the Select Series Program Description), with certain exceptions. Although participants can select the Portfolio(s) into which their contributions are invested, they cannot direct the selection or allocation of the underlying investments composing each Portfolio. Contributions are reported on the Statement of Changes in Net Position as increases in fiduciary net position on the business day after the day they are received, and are net of any applicable sales charges.

##### *Withdrawals*

Withdrawals are based on the net asset value calculated for such Portfolios on the business day following the day on which the Program Manager accepts and processes the withdrawal request. Withdrawals are generally recorded as deductions from net position on the business day after the request is processed. Withdrawals presented on the Statement of Changes in Net Position include any applicable sales charges.

## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 16. Fiduciary Component Unit (Continued)

##### Investment Risk Disclosures

The Program's investments are exposed to various risks, including, but not limited to, interest rate, market and credit risk. It is at least reasonably possible that exposure to such risks could result in changes in fair values that could occur in the near term, and the changes could materially affect participant balances and amounts reported in the Program's Basic Financial Statements. U.S. GAAP requires that certain disclosures be made related to the Program's investment policy and its exposure to credit risk, interest rate risk and foreign currency risk, which are included in the paragraphs that follow.

##### Investment Policy

The Program's investment objectives and performance monitoring requirements are set forth in the *Investment Policy and Monitoring Guidelines* adopted by the Board of Directors of the Authority. Generally, the Program's objectives include providing diverse investment options through the Direct and Select Series, structured for different levels of risk tolerance, time horizons and investment management preferences, while maintaining asset based fees at a competitive level. While the *Investment Policy and Monitoring Guidelines* do not specify permissible investments for the Program or address credit risk, interest rate risk, concentrations of credit risk or foreign currency risk, the assets of each Portfolio are invested according to an allocation strategy recommended by Merrill Lynch and the Portfolio's Sub-Advisor and approved by the Authority. Any changes to the investment allocation strategy must be approved by the Authority.

##### Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Portfolios are exposed to credit risk primarily through investments in bond mutual funds and bond ETFs. The Principal Plus Portfolio and the Cash Allocation Account may also be exposed to credit risk. None of the mutual funds or ETFs in which the Portfolios invest are rated by a nationally recognized statistical rating organization (NRSRO) except for the iShares 1-3 Year Treasury Bond ETF, the iShares iBoxx \$ High Yield Corporate Bond ETF, the iShares Core U.S. Aggregate Bond ETF, iShares TIPs Bond ETF, iShares 20+ Year Treasury Bond ETF and the iShares Short Treasury Bond ETF, which carry Standard and Poor's ratings of AA+f, B+f, A+f, AA+f, AA+f and AA+f, respectively, at June 30, 2021. While the GIA is not rated, its respective issuer is rated AA+ by Standard and Poor's.

##### Custodial Credit Risk

Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the government and are held by either the counterparty or the counterparty's trust department or agent but not in the government's name. Deposits are exposed to custodial credit risk if they are not covered by depository insurance and they are uncollateralized or collateralized with securities held by the pledging financial institution, or collateralized with securities held by the pledging financial institution's trust department or agent but not in the depositor-government's name. The Program's investments in mutual funds and ETFs are not subject to custodial credit risk disclosure requirements. In addition, the GIA held in the Principal Plus Portfolio is considered a contractual investment, rather than an investment security, and is not exposed to custodial credit risk.



## FINANCE AUTHORITY OF MAINE

### NOTES TO FINANCIAL STATEMENTS

June 30, 2021

#### 16. **Fiduciary Component Unit (Continued)**

The Cash Allocation Account's investments are registered in the name of State Street as custodian and held in a separate account in the name of the Cash Allocation Account. The Cash Allocation Account may invest in bank deposit products, and these balances may not be fully covered by depository insurance.

Account balances invested in the Bank Deposit Account through the NextGen Savings Portfolio are covered by depository insurance at the individual account level, to the extent applicable under FDIC regulations.

##### Concentration of Credit Risk

A concentration of credit risk is the risk of loss attributed to the magnitude of the Program's investments in a single issuer. Investments in mutual funds, ETFs or securities that are issued or explicitly guaranteed by the U.S. government are not subject to concentration of credit risk disclosure requirements. There are no investments in the Cash Allocation Account that represent 5% or more of the total investments of the Cash Allocation Account.

##### Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Certain Portfolios invest in mutual funds and ETFs that are exposed to interest rate risk due to underlying debt securities included in the asset holdings of those funds. In general, the value of a debt security will increase when interest rates decline and decrease when interest rates increase. Prices of longer term securities generally change more in response to interest rate changes than the prices of shorter term securities. Average maturity is a measure of sensitivity to interest rate risk. Average maturity is the average length of time until fixed income securities held by a fund reach maturity and will be repaid, taking into consideration the possibility that the issuer may call the security before its maturity date. In general, the longer the average maturity, the more a fund's value will fluctuate in response to changes in interest rates. As of June 30, 2021, the average maturities of the bond mutual funds and ETFs in which the Portfolios invest ranged from 0.40 years to 26.29 years.

##### Foreign Currency Risk

Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment. Due to the nature of the Program's investments, the Program does not have any direct exposure to foreign currency risk. Certain mutual funds and ETFs in which the Portfolios invest include foreign securities in their underlying asset holdings, and these mutual funds and ETFs indirectly expose the Program to foreign currency risk. There are certain additional risks involved when investing in foreign securities that are not inherent to investments in domestic securities. These risks may include foreign currency exchange rate fluctuations, adverse political and economic developments and the possible prevention of currency exchange or other foreign governmental laws or restrictions.

**FINANCE AUTHORITY OF MAINE**  
**COMBINING SCHEDULE OF NET POSITION**  
**CUSTODIAL FUNDS**

June 30, 2021

	Potato Marketing Improvement Fund	Agricultural Marketing Loan Fund	Small Enterprise Growth Fund	Payroll Processing Insurance Fund
<b><u>ASSETS HELD FOR OTHERS</u></b>				
Cash and cash equivalents	\$ 5,499,064	\$2,364,587	\$8,806,534	\$ 894,239
Investments	9,398,853	2,819,656	—	939,883
Accrued interest receivable	38,739	65,052	—	—
Notes receivable, net	<u>1,429,498</u>	<u>1,856,014</u>	<u>—</u>	<u>—</u>
Total assets	<u>\$16,366,154</u>	<u>\$7,105,309</u>	<u>\$8,806,534</u>	<u>\$1,834,122</u>
<b><u>LIABILITIES</u></b>				
Accounts payable and other liabilities	\$ <u>17,331</u>	\$ <u>4,081</u>	\$ <u>—</u>	\$ <u>—</u>
Total liabilities	<u>\$ <u>17,331</u></u>	<u>\$ <u>4,081</u></u>	<u>\$ <u>—</u></u>	<u>\$ <u>—</u></u>
<b><u>NET POSITION</u></b>				
Net position restricted for other agencies	<u>\$16,348,823</u>	<u>\$7,101,228</u>	<u>\$8,806,534</u>	<u>\$1,834,122</u>

SCHEDULE 1

<u>Northern Maine Transmission Corporation</u>	<u>Maine Rural Development Authority</u>	<u>Dairy Improvement Loan Fund</u>	<u>Compliance Assistance Loan Program</u>	<u>Total Custodial Funds</u>
\$ 9,579	\$2,030,979	\$ 911,588	\$ 149,852	\$20,666,422
—	—	—	—	13,158,392
—	38,520	—	—	142,311
<u>—</u>	<u>3,821,523</u>	<u>1,532,184</u>	<u>1,123,333</u>	<u>9,762,552</u>
<u>\$ 9,579</u>	<u>\$5,891,022</u>	<u>\$2,443,772</u>	<u>\$ 1,273,185</u>	<u>\$43,729,677</u>
\$ —	\$ 1,200	\$ 10	\$ 20	\$ 22,642
<u>\$ —</u>	<u>\$ 1,200</u>	<u>\$ 10</u>	<u>\$ 20</u>	<u>\$ 22,642</u>
<u>\$ 9,579</u>	<u>\$5,889,822</u>	<u>\$2,443,762</u>	<u>\$ 1,273,165</u>	<u>\$43,707,035</u>

# FINANCE AUTHORITY OF MAINE

## COMBINING SCHEDULE OF CHANGES IN NET POSITION

### CUSTODIAL FUNDS

June 30, 2021

	Potato Marketing Improvement Fund	Agricultural Marketing Loan Fund	Small Enterprise Growth Fund	Payroll Processing Insurance Fund
<b><u>ADDITIONS</u></b>				
Appropriations	\$ —	\$ —	\$ 450,000	\$ 112,109
Investment income	2,025,572	610,676	141,574	203,871
Other receipts	<u>77,688</u>	<u>95,645</u>	<u>9,000</u>	<u>—</u>
Total additions	2,103,260	706,321	600,574	315,980
<b><u>DEDUCTIONS</u></b>				
Grants	200,000	313,793	—	—
Provision (recovery) for losses on loans	—	188,377	—	—
Other operating expenses	<u>255,974</u>	<u>45,727</u>	<u>753,529</u>	<u>1,800</u>
Total deductions	<u>455,974</u>	<u>547,897</u>	<u>753,529</u>	<u>1,800</u>
Net increase (decrease)	1,647,286	158,424	(152,955)	314,180
Net position at beginning of year, as previously reported	—	—	—	—
Effect of adoption of GASB 84 on beginning of year net position	<u>14,701,537</u>	<u>6,942,804</u>	<u>8,959,489</u>	<u>1,519,942</u>
Net position at beginning of year, as restated	<u>14,701,537</u>	<u>6,942,804</u>	<u>8,959,489</u>	<u>1,519,942</u>
Net position at end of year	<u>\$16,348,823</u>	<u>\$7,101,228</u>	<u>\$8,806,534</u>	<u>\$1,834,122</u>

SCHEDULE 2

<u>Northern Maine Transmission Corporation</u>	<u>Maine Rural Development Authority</u>	<u>Dairy Improvement Loan Fund</u>	<u>Compliance Assistance Loan Program</u>	<u>Total Custodial Funds</u>
\$ —	\$ —	\$ 233,668	\$ 16,492	\$ 812,269
52	17,247	6,114	104	3,005,210
<u>—</u>	<u>194,345</u>	<u>18,597</u>	<u>15,231</u>	<u>410,506</u>
52	211,592	258,379	31,827	4,227,985
—	650,000	—	—	1,163,793
—	(48,899)	—	—	139,478
<u>—</u>	<u>55,397</u>	<u>44,782</u>	<u>117,094</u>	<u>1,274,303</u>
<u>—</u>	<u>656,498</u>	<u>44,782</u>	<u>117,094</u>	<u>2,577,574</u>
52	(444,906)	213,597	(85,267)	1,650,411
—	—	—	—	—
<u>9,527</u>	<u>6,334,728</u>	<u>2,230,165</u>	<u>1,358,432</u>	<u>42,056,624</u>
<u>9,527</u>	<u>6,334,728</u>	<u>2,230,165</u>	<u>1,358,432</u>	<u>42,056,624</u>
<u>\$ 9,579</u>	<u>\$ 5,889,822</u>	<u>\$ 2,443,762</u>	<u>\$ 1,273,165</u>	<u>\$ 43,707,035</u>