

MAINE STATE LEGISLATURE

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2020 STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2020 Landowner Reports.
Data collected under the provisions of Title 12 MRS §8886

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- ➡ The market values listed in this report represent prices paid to Maine landowners in 2020. Prices likely have changed since then.
- ➡ The 2019 average prices for each product and species are included for reference.
- ➡ Wood markets are volatile. Current prices will vary.
- ➡ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➡ Call (207) 287-2791 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2020 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of significant forest product prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2020 Stumpage Price Report

What is the purpose of this report?

This report lists the stumpage prices paid to Maine landowners during the calendar year 2020. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected?

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,650 landowner reports received by the MFS that reported having a stumpage sale in 2020.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- ➡ to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- ➡ to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- ➡ to quantify harvest area and forest management techniques.

Report Summary:

Between 2019 and 2020, maple and yellow birch sawlog prices decreased notably state-wide. Pulpwood prices remained fairly consistent across all species.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

Biomass

Boltwood

Firewood

Palletwood

Pulpwood

Sawlogs

Studwood

Veneer

The statistics includes:

average stumpage price

minimum stumpage price

maximum stumpage price

number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- ➡ Volume to be cut per acre or total harvest volume
- ➡ Average size of trees to be cut
- ➡ Mix of species to be harvested
- ➡ Percentage of pulpwood and sawlogs
- ➡ Log quality
- ➡ Logging terrain
- ➡ Distance to public roads
- ➡ Type of logging equipment
- ➡ Time of year
- ➡ Landowner needs or special requirement
- ➡ Market demand
- ➡ Distance to market
- ➡ Involvement of a licensed forester
- ➡ Landowner knowledge of market value
- ➡ Sale by competitive bid
- ➡ Type of harvest: i.e., partial or clearcut
- ➡ Regulatory constraints
- ➡ High stumpage prices - exercise caution as price may be

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<u>Average:</u> The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u> <u>Biomass:</u> Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches. <u>Board:</u> 1" thick piece of lumber 3" to 12" wide and 8' through 16' long <u>Board foot:</u> A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide. <u>Boltwood:</u> A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer. <u>Conversions:</u> For converting different units of volume, a conversion table is shown on the last page of this report. <u>Cords (cds):</u> (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume. <u>Dimension Lumber:</u> timbers 2" x 3" through 2" x 12" and 8' through 16' in length <u>Max(imum):</u> The maximum price is the highest price reported. <u>(MBF)</u> One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber. <u>Min(imum):</u> The minimum price is the lowest price reported. <u>Palletwood:</u> A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.	<u>Pulpwood:</u> Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report. <u>Reports (# of Rpts):</u> The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however. <u>Sawlog:</u> A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species. <u>Scale:</u> The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed wood scaler or scaling facility. Also a standard by which wood products are measured. <u>Species:</u> Common Names for some species <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch <u>Studwood:</u> Sawlogs intended to be sawn into dimensional lumber. <u>Stumpage:</u> The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility. <u>Veneer:</u> Wood peeled, sawn, or sliced into sheets of a given constant thickness.
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IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2020 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions and mill disruptions. This report gives a profile of significant forest product prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2020

These stumpage prices are based on reports from 2020 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.44	\$0.40	\$5.00	515	\$1.39

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	\$111	\$101	\$120	4	\$163
Sugar Maple	\$128	\$125	\$179	15	\$137
White Birch	\$168	\$45	\$298	158	\$158
Yellow Birch	\$123	\$93	\$154	15	\$187

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$24	\$10	\$40	556	\$25

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$89	\$10	\$225	581	\$97
Softwood	\$46	\$10	\$100	482	\$55

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$11	\$3	\$19	265	\$11
Cedar	\$13	\$1	\$21	69	\$15
Hemlock	\$4	\$0.46	\$10	404	\$5
Mixed Hardwood	\$9	\$2	\$16	1,051	\$9
Red Pine	\$3	\$2	\$6	9	\$4
Spruce & Fir	\$6	\$0.96	\$15	404	\$5
White Pine	\$3	\$1	\$8	371	\$3

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$177	\$56	\$347	477	\$197
Aspen/Poplar	\$97	\$30	\$245	74	\$98
Beech	\$127	\$10	\$256	44	\$133
Cedar	\$101	\$20	\$175	134	\$104
Hemlock	\$61	\$25	\$125	409	\$67
Red Oak	\$251	\$100	\$480	487	\$265
Red Pine	\$62	\$20	\$147	67	\$72
Red/White Maple	\$115	\$50	\$330	455	\$157
Spruce & Fir	\$118	\$45	\$196	476	\$128
Sugar Maple	\$186	\$75	\$431	441	\$254
White Birch	\$133	\$50	\$320	417	\$158
White Oak	\$175	\$50	\$315	60	\$135
White Pine	\$168	\$65	\$251	915	\$175
Yellow Birch	\$150	\$50	\$331	379	\$198

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$11	\$3	\$28	126	\$8
Spruce & Fir	\$22	\$5	\$35	396	\$26

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$415	\$240	\$640	21	\$493
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$656	\$200	\$1,275	288	\$622
Red/White Maple	\$513	\$158	\$1,315	31	\$519
Sugar Maple	\$824	\$300	\$1,569	187	\$836
White Birch	\$606	\$170	\$1,050	168	\$592
White Oak	\$490	\$375	\$1,000	6	\$602
Yellow Birch	\$856	\$250	\$1,325	177	\$804

SUMMARY PAGE - ALL COUNTIES

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2020

These stumpage prices are based on reports from 2020 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.96	\$0.50	\$3.50	14	\$1.35

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$139	\$50	\$298	16	\$178
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$26	\$15	\$40	42	\$26

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$78	\$10	\$194	58	\$39
Softwood	\$63	\$26	\$75	6	\$64

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$12	\$3	\$19	75	\$11
Cedar	\$16	\$6	\$20	15	\$17
Hemlock	\$4	\$4	\$5	6	\$6
Mixed Hardwood	\$9	\$2	\$16	88	\$10
Red Pine	*				No Price
Spruce & Fir	\$7	\$2	\$15	47	\$7
White Pine	*				No Price

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$179	\$100	\$296	31	\$176
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$108	\$33	\$175	61	\$96
Hemlock	\$74	\$45	\$96	7	\$90
Red Oak	*				No Price
Red Pine	*				No Price
Red/White Maple	\$79	\$50	\$275	40	\$168
Spruce & Fir	\$109	\$48	\$190	57	\$108
Sugar Maple	\$187	\$100	\$421	51	\$274
White Birch	\$207	\$110	\$271	24	\$192
White Oak	*				No Price
White Pine	\$156	\$66	\$197	19	\$154
Yellow Birch	\$149	\$71	\$331	35	\$227

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$13	\$5	\$28	57	\$11
Spruce & Fir	\$22	\$7	\$35	172	\$25

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	\$713	\$500	\$1,252	4	\$468
Sugar Maple	\$948	\$325	\$1,569	45	\$1,110
White Birch	\$755	\$250	\$1,050	27	\$937
White Oak	*				No Price
Yellow Birch	\$914	\$250	\$1,238	36	\$1,028

AROOSTOOK

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CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.84	\$0.50	\$5.00	117	\$1.71

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$168	\$68	\$257	12	\$166
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$25	\$10	\$40	159	\$23

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$127	\$14	\$225	98	\$90
Softwood	\$46	\$12	\$78	92	\$46

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$8	\$5	\$14	21	\$10
Cedar	*				No Price
Hemlock	\$3	\$1	\$8	56	\$5
Mixed Hardwood	\$7	\$3	\$15	168	\$7
Red Pine	*				No Price
Spruce & Fir	\$5	\$1	\$12	45	\$6
White Pine	\$3	\$1	\$8	67	\$3

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$170	\$75	\$318	73	\$189
Aspen/Poplar	\$121	\$30	\$245	16	\$82
Beech	\$106	\$50	\$200	5	No Price
Cedar	*				No Price
Hemlock	\$55	\$25	\$110	79	\$59
Red Oak	\$241	\$100	\$426	102	\$231
Red Pine	*				\$46
Red/White Maple	\$156	\$50	\$328	64	\$157
Spruce & Fir	\$86	\$45	\$160	86	\$111
Sugar Maple	\$281	\$100	\$431	51	\$206
White Birch	\$161	\$50	\$320	66	\$157
White Oak	\$186	\$70	\$235	11	\$264
White Pine	\$146	\$75	\$250	175	\$157
Yellow Birch	\$145	\$50	\$300	36	\$159

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	*				\$9
Spruce & Fir	\$16	\$5	\$22	9	\$21

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				\$352
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$568	\$200	\$1,160	59	\$539
Red/White Maple	*				\$487
Sugar Maple	\$578	\$350	\$1,500	14	\$439
White Birch	\$433	\$200	\$750	13	\$504
White Oak	*				No Price
Yellow Birch	\$692	\$514	\$1,325	10	\$445

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2020

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.32	\$0.50	\$3.20	183	\$1.31

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	*				\$71
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$23	\$10	\$40	174	\$24

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$95	\$10	\$225	151	\$97
Softwood	\$46	\$12	\$100	180	\$55

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$9	\$4	\$15	19	\$10
Cedar	*				No Price
Hemlock	\$3	\$0.50	\$8	135	\$4
Mixed Hardwood	\$6	\$3	\$13	225	\$8
Red Pine	*				No Price
Spruce & Fir	\$4	\$2	\$4	6	\$4
White Pine	\$3	\$1	\$7	124	\$3

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$174	\$80	\$347	93	\$251
Aspen/Poplar	\$72	\$42	\$215	8	\$99
Beech	\$144	\$10	\$256	13	\$40
Cedar	*				No Price
Hemlock	\$61	\$25	\$120	146	\$61
Red Oak	\$262	\$100	\$480	200	\$275
Red Pine	\$37	\$20	\$80	25	\$75
Red/White Maple	\$167	\$50	\$330	86	\$164
Spruce & Fir	\$107	\$48	\$185	80	\$107
Sugar Maple	\$167	\$75	\$390	65	\$248
White Birch	\$144	\$50	\$280	80	\$139
White Oak	\$153	\$50	\$315	34	\$119
White Pine	\$185	\$66	\$250	284	\$188
Yellow Birch	\$138	\$55	\$315	61	\$136

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	*				\$11
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				\$489
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$802	\$250	\$1,275	122	\$711
Red/White Maple	\$535	\$250	\$1,230	7	No Price
Sugar Maple	\$933	\$850	\$1,230	5	\$637
White Birch	\$568	\$365	\$795	8	\$604
White Oak	*				\$602
Yellow Birch	\$668	\$550	\$1,076	8	\$697

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

FRANKLIN

Stumpage Prices paid to Maine Forest Landowners in 2020

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.77	\$0.50	\$3.00	17	\$1.78

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				\$169
Sugar Maple	*				\$150
White Birch	\$177	\$72	\$265	14	\$177
Yellow Birch	\$122	\$93	\$154	4	\$202

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$21	\$10	\$35	34	\$23

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$91	\$10	\$200	48	\$98
Softwood	\$37	\$10	\$86	27	\$37

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$11	\$7	\$16	30	\$13
Cedar	*				No Price
Hemlock	\$4	\$1	\$8	35	\$6
Mixed Hardwood	\$8	\$4	\$16	85	\$9
Red Pine	*				No Price
Spruce & Fir	\$4	\$1	\$10	42	\$6
White Pine	\$4	\$1	\$8	30	\$5

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$183	\$75	\$300	39	\$195
Aspen/Poplar	\$123	\$70	\$175	11	\$96
Beech	*				\$152
Cedar	*				No Price
Hemlock	\$64	\$30	\$105	17	\$48
Red Oak	\$233	\$113	\$325	27	\$233
Red Pine	*				No Price
Red/White Maple	\$132	\$50	\$240	52	\$145
Spruce & Fir	\$118	\$50	\$190	41	\$125
Sugar Maple	\$244	\$75	\$400	39	\$228
White Birch	\$181	\$50	\$315	49	\$164
White Oak	*				No Price
White Pine	\$147	\$80	\$250	53	\$148
Yellow Birch	\$190	\$50	\$300	38	\$170

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$13	\$6	\$24	5	No Price
Spruce & Fir	\$25	\$11	\$30	14	\$27

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$350	\$300	\$538	4	\$558
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$567	\$213	\$856	12	\$436
Red/White Maple	*				No Price
Sugar Maple	\$731	\$419	\$1,234	16	\$691
White Birch	\$527	\$224	\$690	21	\$430
White Oak	*				No Price
Yellow Birch	\$779	\$300	\$999	12	\$522

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2020

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	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
BIOMASS (per ton)					
All Species	\$1.00	\$1.00	\$1.00	4	No Price

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
BOLTWOOD (per MBF)					
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$154	\$86	\$187	13	\$152
Yellow Birch	*				No Price

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
FIREWOOD (per cord)					
All Species	\$24	\$10	\$30	16	\$23

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
PALLETWOOD (per MBF)					
Hardwood	\$33	\$20	\$78	7	\$96
Softwood	\$54	\$20	\$82	15	\$48

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
PULPWOOD (per ton)					
Aspen/Poplar	\$9	\$4	\$12	6	\$6
Cedar	\$5	\$4	\$18	4	No Price
Hemlock	\$2	\$1	\$4	5	\$4
Mixed Hardwood	\$8	\$3	\$14	26	\$9
Red Pine	*				No Price
Spruce & Fir	\$4	\$1	\$12	30	\$5
White Pine	\$3	\$1	\$3	7	\$3

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
SAWLOGS (per MBF)					
Ash	\$115	\$72	\$175	9	\$125
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$91	\$33	\$120	6	\$92
Hemlock	\$66	\$50	\$75	10	\$68
Red Oak	\$196	\$113	\$425	11	\$183
Red Pine	*				No Price
Red/White Maple	\$110	\$100	\$165	10	\$125
Spruce & Fir	\$95	\$55	\$135	11	\$121
Sugar Maple	\$209	\$150	\$225	8	\$206
White Birch	\$239	\$75	\$300	9	\$245
White Oak	*				No Price
White Pine	\$158	\$100	\$208	31	\$195
Yellow Birch	\$136	\$75	\$200	9	\$165

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
STUDWOOD (per ton)					
Other Species	\$5	\$4	\$9	5	\$8
Spruce & Fir	\$12	\$8	\$28	25	\$20

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
VENEER (per MBF)					
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$493	\$400	\$784	7	No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	*				\$500
White Oak	*				No Price
Yellow Birch	\$721	\$513	\$805	4	\$561

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2020

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.21	\$0.50	\$4.00	75	\$1.19

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$198	\$70	\$207	4	\$77
Yellow Birch	\$132	\$100	\$132	8	No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$21	\$10	\$35	47	\$25

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$87	\$11	\$216	67	\$113
Softwood	\$45	\$20	\$85	68	\$50

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$10	\$4	\$19	27	\$13
Cedar	*				No Price
Hemlock	\$4	\$1	\$10	78	\$5
Mixed Hardwood	\$7	\$3	\$16	137	\$8
Red Pine	*				No Price
Spruce & Fir	\$5	\$2	\$6	23	\$6
White Pine	\$3	\$1	\$7	51	\$4

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$162	\$80	\$295	83	\$188
Aspen/Poplar	\$88	\$31	\$190	21	\$150
Beech	\$69	\$10	\$215	16	\$139
Cedar	*				No Price
Hemlock	\$60	\$30	\$125	67	\$70
Red Oak	\$239	\$100	\$417	94	\$280
Red Pine	\$56	\$20	\$80	24	\$50
Red/White Maple	\$121	\$60	\$317	74	\$159
Spruce & Fir	\$98	\$60	\$195	74	\$147
Sugar Maple	\$191	\$100	\$395	78	\$235
White Birch	\$95	\$50	\$275	87	\$133
White Oak	\$78	\$50	\$220	10	\$120
White Pine	\$172	\$100	\$247	130	\$185
Yellow Birch	\$158	\$58	\$250	65	\$178

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$6	\$3	\$12	5	\$7
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$371	\$250	\$640	8	\$403
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$543	\$275	\$1,094	66	\$558
Red/White Maple	\$171	\$158	\$350	4	No Price
Sugar Maple	\$843	\$300	\$1,025	26	\$617
White Birch	\$595	\$170	\$740	29	\$448
White Oak	*				No Price
Yellow Birch	\$977	\$250	\$1,000	27	\$518

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2020

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	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
BIOMASS (per ton)					
All Species	\$1.25	\$0.40	\$2.50	53	\$1.80

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
BOLTWOOD (per MBF)					
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$126	\$125	\$179	5	No Price
White Birch	\$163	\$45	\$233	55	\$190
Yellow Birch	*				No Price

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
FIREWOOD (per cord)					
All Species	\$24	\$10	\$30	29	\$28

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
PALLETWOOD (per MBF)					
Hardwood	\$95	\$15	\$175	36	\$91
Softwood	\$59	\$10	\$100	46	\$55

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
PULPWOOD (per ton)					
Aspen/Poplar	\$11	\$4	\$18	39	\$13
Cedar	\$13	\$1	\$20	25	\$17
Hemlock	\$3	\$0.46	\$6	45	\$5
Mixed Hardwood	\$10	\$4	\$16	135	\$11
Red Pine	*				No Price
Spruce & Fir	\$7	\$0.96	\$12	96	\$7
White Pine	\$3	\$1	\$8	35	\$4

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
SAWLOGS (per MBF)					
Ash	\$216	\$56	\$274	59	\$195
Aspen/Poplar	*				\$127
Beech	*				\$71
Cedar	\$87	\$20	\$150	26	\$107
Hemlock	\$76	\$40	\$116	43	\$78
Red Oak	\$243	\$100	\$400	20	\$220
Red Pine	*				\$76
Red/White Maple	\$153	\$70	\$324	53	\$157
Spruce & Fir	\$136	\$50	\$165	27	\$135
Sugar Maple	\$209	\$100	\$333	63	\$261
White Birch	\$165	\$100	\$300	36	\$167
White Oak	*				No Price
White Pine	\$166	\$80	\$251	95	\$173
Yellow Birch	\$164	\$68	\$286	53	\$215

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
STUDWOOD (per ton)					
Other Species	\$8	\$4	\$21	26	\$6
Spruce & Fir	\$24	\$6	\$33	91	\$28

	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
VENEER (per MBF)					
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$508	\$268	\$645	10	\$532
Red/White Maple	*				\$497
Sugar Maple	\$680	\$326	\$1,450	38	\$767
White Birch	\$679	\$300	\$858	26	\$611
White Oak	*				No Price
Yellow Birch	\$690	\$295	\$1,037	31	\$809

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2020

These stumpage prices are based on reports from 2020 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.56	\$0.50	\$3.00	15	\$2.10

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$189	\$100	\$239	24	\$131
Yellow Birch	*				\$132

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$23	\$10	\$34	24	\$22

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$60	\$24	\$152	70	\$97
Softwood	\$35	\$25	\$55	11	\$91

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$10	\$4	\$15	21	\$10
Cedar	*				\$10
Hemlock	\$3	\$2	\$6	6	\$2
Mixed Hardwood	\$9	\$2	\$16	72	\$10
Red Pine	*				No Price
Spruce & Fir	\$5	\$2	\$10	40	\$7
White Pine	\$3	\$1	\$8	15	\$3

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$152	\$80	\$340	49	\$187
Aspen/Poplar	\$119	\$90	\$150	5	No Price
Beech	*				No Price
Cedar	\$89	\$22	\$156	24	\$107
Hemlock	\$61	\$40	\$110	12	\$66
Red Oak	\$213	\$136	\$420	12	\$232
Red Pine	*				No Price
Red/White Maple	\$77	\$50	\$296	37	\$165
Spruce & Fir	\$138	\$53	\$196	47	\$114
Sugar Maple	\$159	\$100	\$350	43	\$239
White Birch	\$169	\$50	\$284	32	\$133
White Oak	*				No Price
White Pine	\$155	\$65	\$237	53	\$140
Yellow Birch	\$133	\$73	\$310	44	\$180

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	*				\$12
Spruce & Fir	\$26	\$10	\$35	38	\$29

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$584	\$260	\$655	6	No Price
Red/White Maple	*				\$722
Sugar Maple	\$911	\$468	\$1,184	24	\$662
White Birch	\$665	\$376	\$851	26	\$637
White Oak	*				No Price
Yellow Birch	\$817	\$395	\$920	37	\$721

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2020

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.40	\$0.50	\$3.00	28	\$1.50

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$151	\$90	\$230	16	\$141
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$26	\$12	\$40	14	\$24

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$99	\$10	\$225	40	\$104
Softwood	\$44	\$20	\$87	28	\$53

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$11	\$5	\$13	18	\$9
Cedar	\$16	\$3	\$21	7	No Price
Hemlock	\$6	\$1	\$10	27	\$4
Mixed Hardwood	\$9	\$4	\$14	78	\$9
Red Pine	*				No Price
Spruce & Fir	\$6	\$2	\$11	42	\$7
White Pine	\$4	\$1	\$8	33	\$4

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$176	\$80	\$274	36	\$174
Aspen/Poplar	\$135	\$80	\$172	7	\$111
Beech	*				No Price
Cedar	\$81	\$50	\$150	7	\$152
Hemlock	\$53	\$25	\$98	23	\$65
Red Oak	\$252	\$120	\$375	19	\$249
Red Pine	\$41	\$20	\$110	4	No Price
Red/White Maple	\$125	\$50	\$260	34	\$125
Spruce & Fir	\$134	\$53	\$183	48	\$166
Sugar Maple	\$187	\$115	\$355	34	\$256
White Birch	\$147	\$80	\$250	27	\$146
White Oak	*				No Price
White Pine	\$135	\$75	\$225	56	\$147
Yellow Birch	\$159	\$96	\$250	32	\$140

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$12	\$5	\$20	11	No Price
Spruce & Fir	\$30	\$12	\$34	11	\$34

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$795	\$225	\$900	5	\$798
Red/White Maple	*				No Price
Sugar Maple	\$867	\$400	\$1,456	12	\$707
White Birch	\$603	\$300	\$851	13	\$489
White Oak	*				No Price
Yellow Birch	\$720	\$325	\$838	9	\$615

SOMERSET

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2020

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<u>BIOMASS (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$1.02	\$1.00	\$2.00	9	\$1.03

<u>BOLTWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$120	\$120	\$125	4	No Price
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
All Species	\$23	\$10	\$30	17	\$23

<u>PALLETWOOD (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Hardwood	\$88	\$30	\$133	6	No Price
Softwood	\$63	\$25	\$75	9	No Price

<u>PULPWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Aspen/Poplar	\$8	\$6	\$11	9	\$11
Cedar	\$11	\$4	\$20	11	No Price
Hemlock	\$2	\$2	\$4	11	\$6
Mixed Hardwood	\$10	\$5	\$12	37	\$11
Red Pine	*				No Price
Spruce & Fir	\$5	\$2	\$10	33	\$7
White Pine	\$3	\$1	\$4	9	\$2

<u>SAWLOGS (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	\$170	\$158	\$175	5	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	*				No Price
Hemlock	\$52	\$40	\$88	5	\$57
Red Oak	*				No Price
Red Pine	\$80	\$22	\$125	4	No Price
Red/White Maple	\$133	\$110	\$146	5	\$120
Spruce & Fir	\$125	\$100	\$150	5	\$86
Sugar Maple	\$199	\$100	\$200	9	\$200
White Birch	\$169	\$107	\$300	7	\$137
White Oak	*				No Price
White Pine	\$137	\$92	\$195	19	\$126
Yellow Birch	\$165	\$150	\$200	6	\$191

<u>STUDWOOD (per ton)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Other Species	\$7	\$5	\$15	12	\$7
Spruce & Fir	\$18	\$5	\$28	33	\$20

<u>VENEER (per MBF)</u>	2020 AVERAGE	MIN	MAX	# OF RPTS	2019 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$400	\$400	\$400	4	No Price
White Birch	*				No Price
White Oak	*				No Price
Yellow Birch	*				No Price

WASHINGTON

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Conversion Table Cord/Weight Equivalents for various Maine Commercial Tree Species

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversion factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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