

MAINE STATE LEGISLATURE

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2017 STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2017 Landowner Reports.
Data collected under the provisions of Title 12 MRS §8886

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Maine Forest Service

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www.maineforestservice.gov; www.bewoodswise.org

We help you make informed decisions about Maine's forests.

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- The market values listed in this report represent prices paid to Maine landowners in 2017. Prices have changed since then.
- The 2016 average prices for each product and species are included for reference.
- Wood markets are volatile. Current prices will vary.
- See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2017 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2017 Stumpage Price Report

What is the purpose of this report

This report lists the stumpage prices paid to Maine landowners during the calendar year 2017. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,823 landowner reports received by the MFS that reported having a stumpage sale in 2017.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- to quantify harvest area and forest management techniques.

Report Summary:

There were more stumpage sales reported in 2017 (1,823) than in 2016 (1,700). Stumpage prices for a majority of product categories declined statewide.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price
minimum stumpage price
maximum stumpage price
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- Volume to be cut per acre or total harvest volume
- Average size of trees to be cut
- Mix of species to be harvested
- Percentage of pulpwood and sawlogs
- Log quality
- Logging terrain
- Distance to public roads
- Type of logging equipment
- Time of year
- Landowner needs or special requirement
- Market demand
- Distance to market
- Involvement of a licensed forester
- Landowner knowledge of market value
- Sale by competitive bid
- Type of harvest: i.e., partial or clearcut
- Regulatory constraints
- High stumpage prices - exercise caution as price may be

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<u>Average:</u> The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u> <u>Biomass:</u> Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches. <u>Board:</u> 1" thick piece of lumber 3" to 12" wide and 8' through 16' long <u>Board foot:</u> A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide. <u>Boltwood:</u> A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer. <u>Conversions:</u> For converting different units of volume, a conversion table is shown on the last page of this report. <u>Cords (cds):</u> (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume. <u>Dimension Lumber:</u> timbers 2" x 3" through 2" x 12" and 8' through 16' in length <u>Max(imum):</u> The maximum price is the highest price reported. <u>(MBF)</u> One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber. <u>Min(imum):</u> The minimum price is the lowest price reported. <u>Palletwood:</u> A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.	<u>Pulpwood:</u> Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report. <u>Reports (# of Rpts):</u> The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however. <u>Sawlog:</u> A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species. <u>Scale:</u> The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed wood scaler or scaling facility. Also a standard by which wood products are measured. <u>Species:</u> Common Names for some specie <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch <u>Studwood:</u> Sawlogs intended to be sawn into dimensional lumber. <u>Stumpage:</u> The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility. <u>Veneer:</u> Wood peeled, sawn, or sliced into sheets of a given constant thickness.
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IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2017 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.51	\$0.38	\$4.76	658	\$1.90

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$102	\$80	\$130	10	\$130
White Birch	\$129	\$25	\$250	179	\$171
Yellow Birch	\$138	\$25	\$194	20	\$143

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$22	\$5	\$45	608	\$24

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$79	\$9	\$255	572	\$83
Softwood	\$46	\$10	\$207	446	\$53

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$1	\$25	377	\$11
Cedar	\$15	\$0.86	\$20	77	\$9
Hemlock	\$4	\$0.50	\$13	346	\$5
Mixed Hardwood	\$7	\$0.46	\$28	1,249	\$8
Red Pine	\$7	\$1	\$14	16	\$7
Spruce & Fir	\$5	\$0.50	\$18	343	\$7
White Pine	\$3	\$0.20	\$9	383	\$3

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$169	\$45	\$450	510	\$184
Aspen/Poplar	\$78	\$25	\$205	64	\$102
Beech	\$94	\$20	\$260	33	\$107
Cedar	\$136	\$20	\$212	151	\$116
Hemlock	\$58	\$15	\$152	398	\$71
Red Oak	\$293	\$33	\$582	572	\$283
Red Pine	\$64	\$15	\$190	91	\$41
Red/White Maple	\$135	\$30	\$344	503	\$155
Spruce & Fir	\$122	\$25	\$285	550	\$109
Sugar Maple	\$183	\$35	\$502	482	\$204
White Birch	\$158	\$30	\$350	479	\$195
White Oak	\$162	\$20	\$400	61	\$167
White Pine	\$171	\$20	\$365	976	\$169
Yellow Birch	\$163	\$30	\$400	446	\$200

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$12	\$2	\$36	202	\$11
Spruce & Fir	\$22	\$3	\$36	452	\$23

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$419	\$25	\$800	21	\$391
Aspen/Poplar	\$104	\$55	\$162	10	No Price
Beech	*				No Price
Red Oak	\$687	\$200	\$1,150	294	\$630
Red/White Maple	\$463	\$150	\$867	16	\$512
Sugar Maple	\$792	\$200	\$1,313	227	\$894
White Birch	\$591	\$225	\$1,015	195	\$580
White Oak	\$344	\$242	\$625	6	\$451
Yellow Birch	\$960	\$275	\$1,338	203	\$1,012

SUMMARY PAGE - ALL COUNTIES

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.51	\$0.50	\$4.25	73	\$2.26

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$123
White Birch	\$118	\$75	\$155	19	\$184
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$23	\$10	\$40	55	\$26

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$44	\$13	\$90	24	\$30
Softwood	\$71	\$68	\$75	11	\$75

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$1	\$19	97	\$11
Cedar	\$17	\$9	\$18	26	\$16
Hemlock	\$4	\$3	\$6	10	\$7
Mixed Hardwood	\$7	\$0.46	\$28	127	\$8
Red Pine	*				No Price
Spruce & Fir	\$7	\$3	\$16	31	\$13
White Pine	*				No Price

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$153	\$92	\$286	48	\$216
Aspen/Poplar	\$63	\$25	\$80	5	No Price
Beech	*				No Price
Cedar	\$139	\$84	\$190	54	\$119
Hemlock	\$58	\$50	\$72	10	\$82
Red Oak	\$117	\$33	\$170	21	No Price
Red Pine	*				No Price
Red/White Maple	\$134	\$33	\$261	42	\$104
Spruce & Fir	\$119	\$56	\$153	42	\$109
Sugar Maple	\$164	\$73	\$345	67	\$174
White Birch	\$146	\$51	\$330	47	\$150
White Oak	*				No Price
White Pine	\$159	\$48	\$188	16	\$165
Yellow Birch	\$145	\$81	\$343	59	\$200

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$12	\$2	\$33	113	\$11
Spruce & Fir	\$21	\$3	\$36	192	\$22

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$900	\$333	\$1,246	61	\$943
White Birch	\$701	\$225	\$1,015	45	\$671
White Oak	*				No Price
Yellow Birch	\$1,103	\$333	\$1,338	57	\$1,205

AROOSTOOK

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CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.61	\$0.50	\$4.76	110	\$1.77

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				\$123
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$121	\$40	\$200	32	\$136
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$20	\$9	\$40	139	\$23

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$79	\$15	\$250	103	\$96
Softwood	\$46	\$10	\$100	91	\$49

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$4	\$14	34	\$9
Cedar	\$10	\$8	\$14	4	No Price
Hemlock	\$4	\$1	\$10	46	\$4
Mixed Hardwood	\$6	\$2	\$20	207	\$8
Red Pine	*				\$4
Spruce & Fir	\$5	\$1	\$15	49	\$7
White Pine	\$3	\$0.20	\$8	84	\$3

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$171	\$80	\$345	71	\$164
Aspen/Poplar	\$106	\$25	\$138	10	\$86
Beech	\$119	\$30	\$150	4	\$110
Cedar	*				\$67
Hemlock	\$54	\$15	\$100	100	\$67
Red Oak	\$291	\$146	\$510	114	\$263
Red Pine	\$35	\$20	\$110	8	\$77
Red/White Maple	\$132	\$40	\$260	66	\$127
Spruce & Fir	\$102	\$40	\$168	115	\$96
Sugar Maple	\$249	\$79	\$457	52	\$250
White Birch	\$140	\$56	\$350	74	\$166
White Oak	\$187	\$80	\$400	7	\$154
White Pine	\$159	\$25	\$365	213	\$157
Yellow Birch	\$159	\$30	\$350	47	\$168

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$6	\$5	\$18	8	\$9
Spruce & Fir	\$10	\$3	\$18	25	\$12

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$434	\$320	\$735	4	\$418
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$700	\$275	\$1,015	60	\$658
Red/White Maple	*				\$424
Sugar Maple	\$502	\$200	\$1,000	13	\$678
White Birch	\$607	\$250	\$700	13	\$635
White Oak	*				No Price
Yellow Birch	\$421	\$350	\$690	9	\$465

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.45	\$0.38	\$3.50	231	\$1.63

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$89	\$25	\$100	10	\$84
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$23	\$5	\$40	188	\$23

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$66	\$10	\$255	175	\$88
Softwood	\$47	\$10	\$207	157	\$48

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$4	\$20	46	\$11
Cedar	*				No Price
Hemlock	\$4	\$0.50	\$11	109	\$4
Mixed Hardwood	\$7	\$1	\$20	274	\$8
Red Pine	*				No Price
Spruce & Fir	\$4	\$2	\$11	16	\$4
White Pine	\$3	\$0.50	\$8	141	\$3

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$176	\$50	\$350	100	\$165
Aspen/Poplar	\$84	\$80	\$115	4	No Price
Beech	*				\$65
Cedar	*				No Price
Hemlock	\$57	\$15	\$110	144	\$65
Red Oak	\$305	\$73	\$582	225	\$299
Red Pine	\$59	\$15	\$190	37	\$49
Red/White Maple	\$154	\$30	\$344	105	\$140
Spruce & Fir	\$119	\$30	\$225	112	\$137
Sugar Maple	\$231	\$35	\$452	75	\$258
White Birch	\$131	\$30	\$300	97	\$121
White Oak	\$143	\$20	\$300	37	\$123
White Pine	\$179	\$20	\$332	315	\$178
Yellow Birch	\$143	\$40	\$355	69	\$183

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	*				\$8
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				\$540
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$709	\$300	\$1,150	136	\$659
Red/White Maple	*				No Price
Sugar Maple	\$637	\$400	\$900	11	\$733
White Birch	\$442	\$270	\$950	10	\$572
White Oak	*				No Price
Yellow Birch	\$555	\$375	\$930	9	\$474

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

FRANKLIN

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$2.20	\$0.50	\$3.00	18	\$2.96

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$118
White Birch	\$121	\$58	\$174	18	\$117
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$23	\$12	\$36	31	\$23

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$91	\$9	\$200	40	\$97
Softwood	\$46	\$30	\$94	14	\$52

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$10	\$7	\$18	27	\$13
Cedar	*				No Price
Hemlock	\$6	\$3	\$9	21	\$6
Mixed Hardwood	\$8	\$5	\$20	81	\$8
Red Pine	*				\$8
Spruce & Fir	\$4	\$2	\$10	30	\$6
White Pine	\$4	\$2	\$9	24	\$4

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$170	\$82	\$350	39	\$187
Aspen/Poplar	\$120	\$47	\$205	11	\$134
Beech	\$113	\$25	\$220	4	\$87
Cedar	\$55	\$50	\$75	4	\$37
Hemlock	\$51	\$30	\$95	15	\$60
Red Oak	\$242	\$75	\$489	25	\$227
Red Pine	\$84	\$45	\$99	5	No Price
Red/White Maple	\$140	\$30	\$250	40	\$189
Spruce & Fir	\$104	\$25	\$168	39	\$113
Sugar Maple	\$223	\$50	\$464	41	\$243
White Birch	\$201	\$80	\$300	45	\$208
White Oak	*				No Price
White Pine	\$141	\$70	\$200	42	\$139
Yellow Birch	\$198	\$71	\$250	41	\$205

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$14	\$10	\$15	4	No Price
Spruce & Fir	\$24	\$16	\$32	12	\$28

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$295	\$220	\$550	6	\$282
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$584	\$265	\$750	8	\$528
Red/White Maple	\$293	\$200	\$400	4	No Price
Sugar Maple	\$689	\$452	\$1,029	16	\$658
White Birch	\$535	\$225	\$700	17	\$483
White Oak	*				No Price
Yellow Birch	\$586	\$320	\$949	17	\$857

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$0.99	\$0.50	\$1.00	8	\$1.42

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$157	\$86	\$175	12	\$157
Yellow Birch	*				\$97

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$21	\$5	\$45	35	\$26

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$63	\$40	\$115	11	\$84
Softwood	\$28	\$10	\$75	18	\$55

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$3	\$10	15	\$11
Cedar	\$6	\$4	\$18	4	\$4
Hemlock	\$1	\$0.50	\$2	4	\$4
Mixed Hardwood	\$8	\$2	\$11	55	\$10
Red Pine	*				No Price
Spruce & Fir	\$4	\$2	\$18	33	\$4
White Pine	\$3	\$2	\$8	6	\$4

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$147	\$60	\$160	8	\$162
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$90	\$81	\$150	5	\$112
Hemlock	\$55	\$46	\$120	8	\$80
Red Oak	\$240	\$100	\$300	12	\$184
Red Pine	*				No Price
Red/White Maple	\$142	\$60	\$185	18	\$124
Spruce & Fir	\$97	\$40	\$150	23	\$96
Sugar Maple	\$182	\$150	\$222	9	\$231
White Birch	\$110	\$80	\$250	10	\$154
White Oak	*				No Price
White Pine	\$169	\$40	\$250	43	\$172
Yellow Birch	\$169	\$120	\$200	13	\$193

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$13	\$4	\$21	9	\$11
Spruce & Fir	\$17	\$6	\$27	49	\$21

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$464	\$325	\$600	7	\$396
Red/White Maple	*				No Price
Sugar Maple	*				\$806
White Birch	\$628	\$595	\$760	4	No Price
White Oak	*				No Price
Yellow Birch	\$772	\$600	\$836	6	No Price

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.35	\$0.50	\$4.00	72	\$2.18

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$183
White Birch	\$61	\$25	\$155	13	\$79
Yellow Birch	\$194	\$194	\$194	9	\$158

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$23	\$8	\$40	50	\$22

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$122	\$15	\$250	104	\$107
Softwood	\$48	\$25	\$100	60	\$58

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$1	\$25	35	\$12
Cedar	*				No Price
Hemlock	\$5	\$1	\$13	70	\$5
Mixed Hardwood	\$7	\$3	\$17	128	\$9
Red Pine	*				No Price
Spruce & Fir	\$5	\$2	\$12	28	\$9
White Pine	\$4	\$1	\$8	63	\$4

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$185	\$85	\$450	67	\$173
Aspen/Poplar	\$163	\$40	\$205	17	\$155
Beech	\$40	\$20	\$150	9	\$41
Cedar	*				No Price
Hemlock	\$62	\$25	\$150	56	\$67
Red Oak	\$283	\$75	\$575	96	\$308
Red Pine	\$74	\$25	\$96	22	\$74
Red/White Maple	\$148	\$40	\$310	74	\$180
Spruce & Fir	\$99	\$55	\$285	72	\$88
Sugar Maple	\$196	\$100	\$502	60	\$265
White Birch	\$142	\$50	\$340	78	\$181
White Oak	\$147	\$50	\$200	13	\$106
White Pine	\$193	\$25	\$283	126	\$179
Yellow Birch	\$185	\$80	\$400	60	\$220

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	*				\$4
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$711	\$200	\$1,099	61	\$687
Red/White Maple	*				No Price
Sugar Maple	\$771	\$400	\$1,100	24	\$903
White Birch	\$625	\$360	\$720	28	\$771
White Oak	*				No Price
Yellow Birch	\$881	\$275	\$1,124	29	\$1,035

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.94	\$0.50	\$3.18	69	\$1.53

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$136	\$100	\$210	33	\$175
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$21	\$8	\$39	47	\$19

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$98	\$15	\$225	38	\$57
Softwood	\$64	\$10	\$75	39	\$43

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$6	\$16	58	\$12
Cedar	\$16	\$4	\$20	25	\$16
Hemlock	\$3	\$0.54	\$6	44	\$4
Mixed Hardwood	\$9	\$2	\$22	156	\$11
Red Pine	\$9	\$3	\$14	4	No Price
Spruce & Fir	\$5	\$0.50	\$16	59	\$7
White Pine	\$3	\$0.50	\$4	26	\$3

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$177	\$53	\$320	70	\$188
Aspen/Poplar	\$122	\$75	\$153	8	\$94
Beech	*				\$47
Cedar	\$111	\$20	\$212	30	\$101
Hemlock	\$74	\$35	\$152	32	\$100
Red Oak	\$194	\$86	\$335	18	\$141
Red Pine	\$32	\$15	\$85	9	No Price
Red/White Maple	\$139	\$34	\$301	51	\$141
Spruce & Fir	\$106	\$37	\$150	37	\$96
Sugar Maple	\$211	\$56	\$362	61	\$273
White Birch	\$186	\$70	\$276	21	\$196
White Oak	*				No Price
White Pine	\$179	\$57	\$260	74	\$172
Yellow Birch	\$199	\$70	\$375	54	\$211

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$14	\$2	\$29	50	\$10
Spruce & Fir	\$23	\$4	\$34	97	\$23

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$347	\$260	\$587	6	\$305
Red/White Maple	*				No Price
Sugar Maple	\$762	\$400	\$1,149	33	\$954
White Birch	\$590	\$400	\$892	25	\$623
White Oak	*				No Price
Yellow Birch	\$828	\$350	\$972	18	\$793

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$2.16	\$0.40	\$4.25	25	\$1.23

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$148	\$68	\$250	15	\$189
Yellow Birch	\$115	\$111	\$145	4	\$125

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$19	\$10	\$31	21	\$23

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$54	\$11	\$146	25	\$70
Softwood	\$34	\$11	\$73	16	\$20

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$10	\$4	\$18	20	\$11
Cedar	*				\$15
Hemlock	\$3	\$2	\$7	9	\$5
Mixed Hardwood	\$7	\$1	\$18	70	\$6
Red Pine	*				No Price
Spruce & Fir	\$6	\$1	\$12	29	\$10
White Pine	\$3	\$1	\$4	9	\$2

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$159	\$65	\$255	48	\$176
Aspen/Poplar	\$87	\$70	\$100	5	\$135
Beech	\$136	\$34	\$148	6	\$24
Cedar	\$140	\$50	\$183	41	\$119
Hemlock	\$52	\$40	\$121	6	\$92
Red Oak	\$171	\$100	\$486	28	\$234
Red Pine	\$75	\$50	\$108	4	\$67
Red/White Maple	\$94	\$30	\$239	41	\$108
Spruce & Fir	\$121	\$50	\$173	38	\$105
Sugar Maple	\$171	\$73	\$468	46	\$176
White Birch	\$114	\$58	\$350	45	\$162
White Oak	*				No Price
White Pine	\$134	\$41	\$234	48	\$157
Yellow Birch	\$187	\$57	\$344	38	\$199

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$19	\$8	\$34	4	\$22
Spruce & Fir	\$25	\$15	\$36	29	\$23

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				\$806
Sugar Maple	\$805	\$437	\$1,313	36	\$915
White Birch	\$619	\$388	\$787	31	\$678
White Oak	*				No Price
Yellow Birch	\$733	\$292	\$1,011	30	\$795

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.64	\$0.50	\$4.25	39	\$2.61

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$151	\$46	\$180	23	\$180
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$19	\$10	\$27	19	\$24

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$73	\$16	\$225	47	\$81
Softwood	\$41	\$15	\$95	34	\$57

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$10	\$6	\$15	35	\$11
Cedar	\$2	\$0.86	\$7	6	\$13
Hemlock	\$4	\$2	\$10	28	\$5
Mixed Hardwood	\$8	\$0.70	\$15	120	\$8
Red Pine	*				No Price
Spruce & Fir	\$5	\$1	\$10	43	\$8
White Pine	\$3	\$1	\$6	28	\$4

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$165	\$45	\$249	53	\$178
Aspen/Poplar	\$98	\$70	\$100	4	\$91
Beech	\$117	\$50	\$200	5	\$184
Cedar	\$111	\$75	\$140	9	\$105
Hemlock	\$53	\$25	\$109	21	\$61
Red Oak	\$275	\$128	\$365	30	\$180
Red Pine	\$71	\$50	\$90	4	\$49
Red/White Maple	\$134	\$56	\$300	56	\$107
Spruce & Fir	\$164	\$28	\$182	65	\$145
Sugar Maple	\$233	\$75	\$475	59	\$243
White Birch	\$203	\$35	\$325	58	\$170
White Oak	*				No Price
White Pine	\$136	\$27	\$245	87	\$134
Yellow Birch	\$141	\$63	\$253	55	\$149

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$28	\$11	\$36	5	\$30
Spruce & Fir	\$24	\$8	\$30	11	\$23

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	\$106	\$100	\$162	4	No Price
Beech	*				No Price
Red Oak	\$631	\$450	\$850	13	\$777
Red/White Maple	*				No Price
Sugar Maple	\$731	\$400	\$1,200	23	\$789
White Birch	\$551	\$350	\$900	20	\$599
White Oak	*				No Price
Yellow Birch	\$795	\$275	\$1,100	24	\$851

SOMERSET

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2017

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<u>BIOMASS (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$1.09	\$1.00	\$2.00	13	\$2.20

<u>BOLTWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$121	\$72	\$125	4	\$108
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
All Species	\$26	\$13	\$39	23	\$28

<u>PALLETWOOD (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Hardwood	\$68	\$40	\$77	5	\$63
Softwood	\$28	\$20	\$75	6	\$36

<u>PULPWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Aspen/Poplar	\$9	\$5	\$12	10	\$9
Cedar	*				\$13
Hemlock	\$2	\$1	\$3	5	\$6
Mixed Hardwood	\$10	\$4	\$15	31	\$10
Red Pine	*				No Price
Spruce & Fir	\$6	\$2	\$13	25	\$9
White Pine	*				\$3

<u>SAWLOGS (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	\$174	\$97	\$175	6	\$177
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$81	\$50	\$113	4	\$86
Hemlock	\$48	\$30	\$83	6	\$53
Red Oak	*				\$239
Red Pine	*				No Price
Red/White Maple	\$130	\$87	\$194	10	\$152
Spruce & Fir	\$103	\$70	\$150	7	\$82
Sugar Maple	\$202	\$45	\$405	12	\$270
White Birch	\$109	\$100	\$135	4	\$207
White Oak	*				No Price
White Pine	\$152	\$50	\$188	12	\$148
Yellow Birch	\$195	\$80	\$333	10	\$172

<u>STUDWOOD (per ton)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Other Species	\$9	\$6	\$11	4	\$6
Spruce & Fir	\$16	\$8	\$24	35	\$17

<u>VENEER (per MBF)</u>	2017 AVERAGE	MIN	MAX	# OF RPTS	2016 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$406	\$372	\$736	7	No Price
White Birch	*				No Price
White Oak	*				No Price
Yellow Birch	\$649	\$411	\$976	4	\$814

WASHINGTON

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Conversion Table Cord/Weight Equivalents for various Maine Commercial Tree Species

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversion factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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