

MAINE STATE LEGISLATURE

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2016 STUMPAGE PRICES

By Maine County/Unit

Compiled from the 2016 Landowner Reports.
Data collected under the provisions of Title 12 MRS §8886

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Maine Forest Service

Forest Policy and Management Division

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- ➡ The market values listed in this report represent prices paid to Maine landowners in 2016. Prices have changed since then.
- ➡ The 2015 average prices for each product and species are included for reference.
- ➡ Wood markets are volatile. Current prices will vary.
- ➡ See Factors Influencing Stumpage Prices of Forest Products on the inside front cover.
- ➡ Call 1-800-367-0223 if you have questions about this report or to locate your local Maine Forest Service District Forester.

These stumpage prices are based on reports from 2016 and are the most recent available. HOWEVER, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a Licensed Forester before harvesting.

About the 2016 Stumpage Price Report

What is the purpose of this report

This report lists the stumpage prices paid to Maine landowners during the calendar year 2016. This information is intended to give landowners a profile of timber prices in Maine.

How was this information collected

The Maine Forest Service (MFS) collects information on timber harvesting through notification and landowner reporting. The price information contained in this report is based on approximately 1,700 landowner reports received by the MFS that reported having a stumpage sale in 2016.

What is the purpose of the Annual Landowner Reports?

Each year, the MFS collects information from forest landowners regarding the stumpage prices, volume of timber harvested, and harvest acreage in Maine.

This confidential information is used for three primary purposes:

- to calculate valuations for lands enrolled in the Tree Growth Tax Program,
- to publish stumpage price descriptive statistics, in a format that maintains landowner confidentiality, and
- to quantify harvest area and forest management techniques.

Report Summary:

There were fewer stumpage sales reported in 2016 (1,700) than in 2015 (2,042 reports). Statewide, pulpwood prices decreased, majority of veneer prices increased, and biomass decreased \$0.50; all other product prices were more volatile.

To improve the consistency of published stumpage price information, the eight smaller Maine counties were combined into their respective Forest Inventory and Analysis (FIA) Unit as follows:

Capital Area Unit - Kennebec, Knox, Lincoln, and Waldo counties

Casco Bay Unit - Androscoggin, Cumberland, Sagadahoc, and York counties

This report is arranged so you can look up stumpage prices by county or unit. Stumpage prices are organized into eight product categories:

<u>Biomass</u>	<u>Pulpwood</u>
<u>Boltwood</u>	<u>Sawlogs</u>
<u>Firewood</u>	<u>Studwood</u>
<u>Palletwood</u>	<u>Veneer</u>

The statistics includes:

average stumpage price
minimum stumpage price
maximum stumpage price
number of reports used to calculate the average

Because the number of reports for individual products/counties varies widely comparisons with neighboring counties or units may be useful.

If there are three or fewer reports for a product and species in one county or unit, the price statistics are not reported for that county, but are included on the State Summary page. Species not listed for a product indicate that no reports were filed for that product and species combination.

FACTORS INFLUENCING STUMPAGE PRICES OF FOREST PRODUCTS

Stumpage prices on a given timber harvest are influenced by a number of factors including but not limited to the following:

- Volume to be cut per acre or total harvest volume
- Average size of trees to be cut
- Mix of species to be harvested
- Percentage of pulpwood and sawlogs
- Log quality
- Logging terrain
- Distance to public roads
- Type of logging equipment
- Time of year
- Landowner needs or special requirement
- Market demand
- Distance to market
- Involvement of a licensed forester
- Landowner knowledge of market value
- Sale by competitive bid
- Type of harvest: i.e., partial or clearcut
- Regulatory constraints
- High stumpage prices - exercise caution as price may be

Any one of the above factors can have a significant effect on stumpage prices for a species, while another factor may have an insignificant effect in a particular area. Under certain circumstances reasonable prices may occur outside the given ranges within this report.

DEFINITIONS AND NOTES

<u>Average:</u> The average price (or mean) is calculated by multiplying the corresponding volume by the stumpage price for each species and product reported by woodland owners. These are added together and divided by the sum of all the volumes (reported with corresponding stumpage prices) for that product and species. <u>This is a weighted average.</u> <u>Biomass:</u> Above ground portion of tree that is chipped on site, usually the whole tree but sometimes only the tops and branches. <u>Board:</u> 1" thick piece of lumber 3" to 12" wide and 8' through 16' long <u>Board foot:</u> A wood volume measurement unit equal to a piece of wood 1" thick by 12" long by 12" wide. <u>Boltwood:</u> A short log of a length suitable for manufacturing turned forest products (i.e. dowels, toothpicks) or peeling veneer. <u>Conversions:</u> For converting different units of volume, a conversion table is shown on the last page of this report. <u>Cords (cds):</u> (MFS Rules Chapter 20 definition). A cord is a unit of measure of wood products 4 feet wide, 4 feet high, and 8 feet long, or its equivalent, containing 128 cubic feet when the wood is stacked and well stowed. Any voids that will accommodate a stick, log or bolt of average dimensions to those in the pile shall be deducted from the measured volume. <u>Dimension Lumber:</u> timbers 2" x 3" through 2" x 12" and 8' through 16' in length <u>Max(imum):</u> The maximum price is the highest price reported. <u>(MBF)</u> One thousand board feet. For stumpage purposes, MBF is usually determined based on log scale, not on actual recovery of lumber. <u>Min(imum):</u> The minimum price is the lowest price reported. <u>Palletwood:</u> A low grade sawlog intended to be sawn into lumber for making pallets or landscaping ties.	<u>Pulpwood:</u> Wood used to produce fiber for making paper. Though reported to the MFS in two different units (tons and pounds), the stumpage price report converts pulpwood volumes to tons. For conversions, see back page of this report. <u>Reports (# of Rpts):</u> The number of reports upon which the statistics were calculated. If there were three or fewer reports for a product and species in one county, the price statistics are not reported at the county level (to preserve confidentiality). There may be a statewide price however. <u>Sawlog:</u> A log suitable for production of boards and dimensional lumber. For some sales, prices for sawlogs are separated by grade as well as species. <u>Scale:</u> The measurement of sawlogs, pulpwood, or other wood products, usually by a licensed wood scaler or scaling facility. Also a standard by which wood products are measured. <u>Species:</u> Common Names for some species <u>Aspen:</u> poplar, popple <u>Red Maple:</u> white maple, soft maple <u>Sugar Maple:</u> rock maple, hard maple <u>White Birch:</u> paper birch <u>Studwood:</u> Sawlogs intended to be sawn into dimensional lumber. <u>Stumpage:</u> The value of standing trees. (MFS Rules Chapter 20 Definition) Typically, stumpage is the value paid by a contractor to the landowner for some or all of the standing trees in the landowner's woodlot or a designated harvest area. Stumpage prices are negotiable and should be agreed upon in advance. Written (or occasionally verbal) contracts then assure the contractor (i.e. purchaser of stumpage) of the right to harvest and remove the trees, possibly with certain conditions relating to method of payment, timing of harvest, necessary improvements, and protection of other resources. Stumpage is often determined and paid based on measure, or scale, of the harvested wood's volume and quality, by a state licensed wood scaler or scaling facility. <u>Veneer:</u> Wood peeled, sawn, or sliced into sheets of a given constant thickness.
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IMPORTANT NOTES ON STUMPAGE PRICES

These stumpage prices are based on reports from 2016 and are the most recent available. **HOWEVER**, prices can change significantly within weeks or months due to market conditions. This report gives a profile of roundwood prices in Maine. Values are offered as a guide to help individuals assess the fair market value of their standing trees. The average price for a county should not be applied as the exact value for a particular tract. These prices primarily reflect common wood utilization standards and markets. Wood that can be marketed locally and/or includes specialty products may in some cases increase returns to landowners. The best way for private landowners to determine current stumpage values and available wood markets is to consult with a licensed forester before harvesting.

The sawlog prices published in this report combine all grades of sawlog for a given species. Prices of sawlogs can vary by hundreds of dollars based upon the quality, or grade, of the sawlog. Sawlog quality is determined during the log scaling and grading process. Log scaling is the process of measuring how much volume there is in a sawlog. Items such as log length, diameter, heart discoloration, and amount of defect, such as sweep and crook, will determine the volume and grade of the sawlog.

Typically, sawlogs that are larger, straighter, and have fewer knots are graded higher and have higher value. Individual mills establish their own specifications and pricing for each grade. It is wise to get the latest grade specifications and price before harvesting logs for a particular mill.

Proper preparation of a sawlog, starting from how the tree is initially cut down to how it is bucked once it is down, can have a big impact on how much money that sawlog is worth.

A licensed forester can help you achieve the best value for the wood you are harvesting. Contact the Maine Forest Service to locate licensed foresters in your area.

SUMMARY PAGE - ALL COUNTIES

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.30	\$0.37	\$6.50	594	\$2.94

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	\$139	\$40	\$160	6	\$176
Red Oak	\$123	\$60	\$137	5	No Price
Red/White Maple	\$88	\$56	\$150	5	No Price
Sugar Maple	\$130	\$45	\$193	28	\$165
White Birch	\$171	\$25	\$300	249	\$157
Yellow Birch	\$143	\$45	\$202	27	\$130

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$24	\$8	\$40	581	\$26

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$83	\$15	\$250	543	\$108
Softwood	\$53	\$10	\$90	425	\$59

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$1	\$20	399	\$15
Cedar	\$9	\$1	\$20	78	\$12
Hemlock	\$5	\$0.96	\$11	328	\$6
Mixed Hardwood	\$8	\$2	\$22	1,213	\$12
Red Pine	\$7	\$1	\$15	25	\$7
Spruce & Fir	\$7	\$2	\$20	354	\$12
White Pine	\$3	\$0.50	\$11	372	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$184	\$50	\$363	549	\$175
Aspen/Poplar	\$102	\$25	\$220	46	\$130
Beech	\$107	\$12	\$250	72	\$81
Cedar	\$116	\$30	\$200	129	\$118
Hemlock	\$71	\$20	\$150	404	\$73
Red Oak	\$283	\$80	\$550	534	\$291
Red Pine	\$41	\$15	\$170	81	\$71
Red/White Maple	\$155	\$40	\$331	581	\$185
Spruce & Fir	\$109	\$36	\$200	534	\$205
Sugar Maple	\$204	\$50	\$515	546	\$300
White Birch	\$195	\$50	\$324	528	\$170
White Oak	\$167	\$25	\$550	65	\$186
White Pine	\$169	\$40	\$292	947	\$172
Yellow Birch	\$200	\$40	\$375	480	\$276

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$11	\$2	\$36	157	\$11
Spruce & Fir	\$23	\$5	\$33	382	\$30

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$391	\$22	\$800	28	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$630	\$200	\$1,175	276	\$537
Red/White Maple	\$512	\$150	\$882	16	\$430
Sugar Maple	\$894	\$265	\$1,324	197	\$863
White Birch	\$580	\$225	\$1,056	193	\$576
White Oak	\$451	\$425	\$800	4	No Price
Yellow Birch	\$1,012	\$200	\$1,340	193	\$790

SUMMARY PAGE - ALL COUNTIES

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

AROOSTOOK

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.83	\$0.56	\$6.00	49	\$2.98

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$123	\$80	\$125	6	\$117
White Birch	\$184	\$46	\$209	47	\$138
Yellow Birch	*				\$121

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$26	\$13	\$40	44	\$31

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$30	\$22	\$120	38	\$77
Softwood	\$75	\$75	\$75	9	No Price

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$3	\$20	94	\$16
Cedar	\$16	\$4	\$20	22	\$12
Hemlock	\$7	\$3	\$8	6	\$5
Mixed Hardwood	\$8	\$2	\$22	129	\$14
Red Pine	*				No Price
Spruce & Fir	\$13	\$3	\$20	31	\$16
White Pine	*				\$6

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$216	\$89	\$311	49	\$199
Aspen/Poplar	*				No Price
Beech	*				\$57
Cedar	\$119	\$30	\$185	49	\$120
Hemlock	\$82	\$50	\$114	14	\$89
Red Oak	*				\$208
Red Pine	*				No Price
Red/White Maple	\$104	\$51	\$240	50	\$211
Spruce & Fir	\$109	\$46	\$150	33	\$153
Sugar Maple	\$174	\$75	\$467	65	\$317
White Birch	\$150	\$79	\$300	39	\$159
White Oak	*				No Price
White Pine	\$165	\$45	\$292	23	\$192
Yellow Birch	\$200	\$79	\$357	54	\$279

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$11	\$4	\$35	80	\$10
Spruce & Fir	\$22	\$5	\$33	159	\$30

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$943	\$350	\$1,288	45	\$990
White Birch	\$671	\$333	\$1,056	40	\$626
White Oak	*				No Price
Yellow Birch	\$1,205	\$392	\$1,340	44	\$862

AROOSTOOK

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CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$1.77	\$0.50	\$6.50	122	\$1.73

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	\$123	\$74	\$137	4	No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$136	\$50	\$200	30	\$115
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$23	\$10	\$40	153	\$27

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$96	\$15	\$250	111	\$89
Softwood	\$49	\$13	\$84	115	\$54

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$9	\$4	\$20	48	\$11
Cedar	*				No Price
Hemlock	\$4	\$2	\$8	53	\$5
Mixed Hardwood	\$8	\$3	\$20	209	\$9
Red Pine	\$4	\$2	\$8	5	No Price
Spruce & Fir	\$7	\$2	\$20	57	\$8
White Pine	\$3	\$0.50	\$11	99	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$164	\$50	\$350	97	\$176
Aspen/Poplar	\$86	\$25	\$125	11	\$118
Beech	\$110	\$40	\$160	6	No Price
Cedar	\$67	\$35	\$125	6	No Price
Hemlock	\$67	\$20	\$150	104	\$74
Red Oak	\$263	\$100	\$500	134	\$270
Red Pine	\$77	\$25	\$100	8	\$100
Red/White Maple	\$127	\$40	\$310	79	\$155
Spruce & Fir	\$96	\$40	\$157	111	\$131
Sugar Maple	\$250	\$100	\$500	69	\$291
White Birch	\$166	\$53	\$278	97	\$168
White Oak	\$154	\$36	\$300	8	\$189
White Pine	\$157	\$40	\$266	216	\$160
Yellow Birch	\$168	\$50	\$350	61	\$200

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$9	\$3	\$25	9	\$10
Spruce & Fir	\$12	\$10	\$25	11	\$17

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$418	\$150	\$800	10	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$658	\$204	\$1,029	64	\$486
Red/White Maple	\$424	\$400	\$860	5	No Price
Sugar Maple	\$678	\$283	\$1,026	12	\$597
White Birch	\$635	\$283	\$710	10	\$507
White Oak	*				No Price
Yellow Birch	\$465	\$350	\$572	7	\$386

CAPITAL AREA (KENNEBEC, KNOX, LINCOLN, AND WALDO COUNTIES)

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$1.63	\$0.40	\$6.00	229	\$2.41

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$84	\$25	\$145	13	\$102
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$23	\$8	\$40	179	\$26

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$88	\$15	\$220	156	\$107
Softwood	\$48	\$10	\$90	154	\$49

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$4	\$20	46	\$13
Cedar	*				No Price
Hemlock	\$4	\$1	\$9	102	\$5
Mixed Hardwood	\$8	\$2	\$15	249	\$9
Red Pine	*				\$3
Spruce & Fir	\$4	\$2	\$8	7	\$8
White Pine	\$3	\$1	\$8	125	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$165	\$50	\$363	105	\$172
Aspen/Poplar	*				\$121
Beech	\$65	\$20	\$250	17	\$32
Cedar	*				No Price
Hemlock	\$65	\$28	\$105	143	\$68
Red Oak	\$299	\$80	\$550	211	\$298
Red Pine	\$49	\$15	\$170	32	\$61
Red/White Maple	\$140	\$40	\$331	126	\$126
Spruce & Fir	\$137	\$40	\$200	100	\$135
Sugar Maple	\$258	\$50	\$500	86	\$262
White Birch	\$121	\$50	\$260	105	\$126
White Oak	\$123	\$25	\$400	42	\$161
White Pine	\$178	\$40	\$260	290	\$180
Yellow Birch	\$183	\$50	\$369	73	\$123

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$8	\$5	\$10	4	No Price
Spruce & Fir	*				No Price

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$540	\$400	\$700	4	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$659	\$200	\$1,175	122	\$586
Red/White Maple	*				No Price
Sugar Maple	\$733	\$382	\$1,000	12	\$643
White Birch	\$572	\$250	\$780	10	\$393
White Oak	*				No Price
Yellow Birch	\$474	\$200	\$833	11	\$466

CASCO BAY (ANDROSCOGGIN, CUMBERLAND, SAGadahoc, AND YORK COUNTIES)

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FRANKLIN

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.96	\$0.50	\$5.00	27	\$3.04

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$118	\$63	\$193	5	No Price
White Birch	\$117	\$64	\$165	16	\$127
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$23	\$10	\$35	37	\$26

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$97	\$15	\$218	55	\$91
Softwood	\$52	\$20	\$75	21	\$117

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$13	\$5	\$17	47	\$15
Cedar	*				No Price
Hemlock	\$6	\$2	\$10	39	\$6
Mixed Hardwood	\$8	\$2	\$16	98	\$10
Red Pine	\$8	\$4	\$15	5	No Price
Spruce & Fir	\$6	\$2	\$14	26	\$13
White Pine	\$4	\$2	\$10	27	\$5

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$187	\$100	\$300	59	\$175
Aspen/Poplar	\$134	\$60	\$200	9	\$113
Beech	\$87	\$20	\$160	13	\$143
Cedar	\$37	\$34	\$75	4	\$73
Hemlock	\$60	\$35	\$100	19	\$65
Red Oak	\$227	\$125	\$433	49	\$290
Red Pine	*				No Price
Red/White Maple	\$189	\$51	\$238	62	\$150
Spruce & Fir	\$113	\$50	\$160	47	\$167
Sugar Maple	\$243	\$100	\$500	64	\$241
White Birch	\$208	\$98	\$293	66	\$180
White Oak	*				No Price
White Pine	\$139	\$65	\$250	56	\$143
Yellow Birch	\$205	\$100	\$320	50	\$217

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	*				\$13
Spruce & Fir	\$28	\$21	\$32	12	\$28

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$282	\$175	\$425	7	No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$528	\$265	\$784	24	\$554
Red/White Maple	*				No Price
Sugar Maple	\$658	\$265	\$1,069	20	\$524
White Birch	\$483	\$225	\$848	24	\$450
White Oak	*				No Price
Yellow Birch	\$857	\$291	\$1,150	23	\$757

FRANKLIN

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HANCOCK

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$1.42	\$0.37	\$3.00	13	\$2.99

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				\$120
White Birch	\$157	\$95	\$209	17	\$162
Yellow Birch	\$97	\$52	\$202	4	\$138

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$26	\$15	\$38	37	\$28

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$84	\$50	\$118	6	\$60
Softwood	\$55	\$10	\$75	17	\$58

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$6	\$14	15	\$17
Cedar	\$4	\$3	\$18	8	\$10
Hemlock	\$4	\$2	\$10	9	\$6
Mixed Hardwood	\$10	\$4	\$17	52	\$13
Red Pine	*				No Price
Spruce & Fir	\$4	\$2	\$14	36	\$12
White Pine	\$4	\$3	\$10	6	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$162	\$60	\$183	15	\$153
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$112	\$110	\$200	4	No Price
Hemlock	\$80	\$41	\$150	11	\$69
Red Oak	\$184	\$100	\$289	13	\$217
Red Pine	*				\$53
Red/White Maple	\$124	\$100	\$204	15	\$141
Spruce & Fir	\$96	\$60	\$157	23	\$109
Sugar Maple	\$231	\$100	\$283	9	\$247
White Birch	\$154	\$100	\$220	10	\$147
White Oak	*				No Price
White Pine	\$172	\$80	\$245	37	\$160
Yellow Birch	\$193	\$97	\$260	13	\$179

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$11	\$5	\$25	7	\$12
Spruce & Fir	\$21	\$6	\$29	36	\$25

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$396	\$327	\$582	5	\$348
Red/White Maple	*				No Price
Sugar Maple	\$806	\$476	\$898	5	\$780
White Birch	*				\$478
White Oak	*				No Price
Yellow Birch	*				\$555

HANCOCK

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OXFORD

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.18	\$0.50	\$6.00	66	\$2.69

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	\$183	\$160	\$193	9	No Price
White Birch	\$79	\$30	\$155	27	\$153
Yellow Birch	\$158	\$134	\$159	9	\$150

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$22	\$10	\$30	45	\$23

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$107	\$25	\$250	60	\$143
Softwood	\$58	\$25	\$75	28	\$46

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$12	\$5	\$18	42	\$16
Cedar	*				No Price
Hemlock	\$5	\$2	\$11	55	\$6
Mixed Hardwood	\$9	\$3	\$22	124	\$12
Red Pine	*				No Price
Spruce & Fir	\$9	\$3	\$14	18	\$9
White Pine	\$4	\$0.50	\$11	55	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$173	\$75	\$344	71	\$178
Aspen/Poplar	\$155	\$110	\$220	5	\$141
Beech	\$41	\$20	\$160	12	\$49
Cedar	*				No Price
Hemlock	\$67	\$30	\$128	51	\$67
Red Oak	\$308	\$100	\$550	79	\$316
Red Pine	\$74	\$20	\$115	25	\$33
Red/White Maple	\$180	\$50	\$282	84	\$213
Spruce & Fir	\$88	\$56	\$200	82	\$191
Sugar Maple	\$265	\$75	\$515	71	\$276
White Birch	\$181	\$51	\$300	86	\$172
White Oak	\$106	\$50	\$200	8	\$175
White Pine	\$179	\$54	\$284	120	\$185
Yellow Birch	\$220	\$40	\$350	67	\$333

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$4	\$3	\$10	4	\$8
Spruce & Fir	*				\$34

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$687	\$250	\$1,150	47	\$611
Red/White Maple	*				No Price
Sugar Maple	\$903	\$315	\$1,069	25	\$858
White Birch	\$771	\$350	\$855	26	\$637
White Oak	*				No Price
Yellow Birch	\$1,035	\$300	\$1,140	22	\$738

OXFORD

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PENOBSCOT

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$1.53	\$0.40	\$4.00	26	\$2.90

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$175	\$60	\$300	39	\$171
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$19	\$13	\$35	27	\$23

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$57	\$22	\$225	25	\$131
Softwood	\$43	\$10	\$75	33	\$69

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$12	\$6	\$18	36	\$14
Cedar	\$16	\$2	\$20	22	\$16
Hemlock	\$4	\$0.96	\$9	23	\$7
Mixed Hardwood	\$11	\$2	\$21	122	\$10
Red Pine	*				No Price
Spruce & Fir	\$7	\$2	\$20	51	\$13
White Pine	\$3	\$0.50	\$4	16	\$5

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$188	\$50	\$320	50	\$148
Aspen/Poplar	\$94	\$75	\$130	6	No Price
Beech	\$47	\$21	\$71	6	\$63
Cedar	\$101	\$35	\$200	20	\$112
Hemlock	\$100	\$30	\$130	34	\$91
Red Oak	\$141	\$80	\$320	12	\$159
Red Pine	*				\$69
Red/White Maple	\$141	\$89	\$236	41	\$200
Spruce & Fir	\$96	\$55	\$175	26	\$174
Sugar Maple	\$273	\$85	\$450	51	\$267
White Birch	\$196	\$80	\$300	30	\$190
White Oak	*				No Price
White Pine	\$172	\$60	\$240	61	\$169
Yellow Birch	\$211	\$60	\$375	41	\$315

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$10	\$2	\$24	28	\$8
Spruce & Fir	\$23	\$5	\$32	71	\$30

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$305	\$250	\$866	4	\$401
Red/White Maple	*				No Price
Sugar Maple	\$954	\$400	\$1,156	19	\$763
White Birch	\$623	\$250	\$969	25	\$554
White Oak	*				No Price
Yellow Birch	\$793	\$250	\$966	27	\$692

PENOBSCOT

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PISCATAQUIS

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$1.23	\$0.37	\$4.00	15	\$1.81

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$189	\$45	\$261	37	\$181
Yellow Birch	\$125	\$45	\$189	5	\$139

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$23	\$8	\$39	18	\$24

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$70	\$22	\$220	43	\$74
Softwood	\$20	\$14	\$83	17	\$44

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$1	\$19	25	\$11
Cedar	\$15	\$12	\$15	4	\$8
Hemlock	\$5	\$2	\$8	15	\$4
Mixed Hardwood	\$6	\$2	\$18	80	\$11
Red Pine	*				No Price
Spruce & Fir	\$10	\$3	\$18	45	\$12
White Pine	\$2	\$1	\$3	7	\$4

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$176	\$75	\$259	52	\$202
Aspen/Poplar	\$135	\$100	\$156	5	\$120
Beech	\$24	\$20	\$126	6	\$74
Cedar	\$119	\$34	\$163	26	\$137
Hemlock	\$92	\$45	\$127	5	\$73
Red Oak	\$234	\$110	\$488	11	\$298
Red Pine	\$67	\$41	\$75	4	No Price
Red/White Maple	\$108	\$44	\$268	61	\$172
Spruce & Fir	\$105	\$36	\$148	51	\$237
Sugar Maple	\$176	\$75	\$471	67	\$297
White Birch	\$162	\$75	\$324	37	\$121
White Oak	*				No Price
White Pine	\$157	\$49	\$212	46	\$146
Yellow Birch	\$199	\$46	\$362	62	\$262

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$22	\$7	\$32	5	\$21
Spruce & Fir	\$23	\$5	\$31	36	\$32

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	\$806	\$747	\$882	4	No Price
Sugar Maple	\$915	\$448	\$1,324	40	\$830
White Birch	\$678	\$263	\$854	37	\$639
White Oak	*				No Price
Yellow Birch	\$795	\$272	\$1,050	34	\$772

PISCATAQUIS

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SOMERSET

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.61	\$0.40	\$6.00	37	\$3.24

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$180	\$85	\$298	13	\$151
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$25	\$16	\$38	18	\$32

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$81	\$22	\$212	43	\$102
Softwood	\$57	\$10	\$70	20	\$37

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$11	\$6	\$18	35	\$14
Cedar	\$13	\$1	\$19	8	\$11
Hemlock	\$5	\$2	\$10	22	\$7
Mixed Hardwood	\$8	\$2	\$20	111	\$11
Red Pine	*				No Price
Spruce & Fir	\$8	\$2	\$17	59	\$10
White Pine	\$4	\$1	\$7	30	\$5

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$178	\$80	\$300	42	\$180
Aspen/Poplar	\$91	\$50	\$105	5	\$145
Beech	\$184	\$25	\$200	9	\$64
Cedar	\$105	\$45	\$145	11	\$91
Hemlock	\$61	\$20	\$100	15	\$79
Red Oak	\$180	\$90	\$350	20	\$228
Red Pine	\$49	\$40	\$75	5	\$97
Red/White Maple	\$107	\$50	\$250	50	\$158
Spruce & Fir	\$145	\$60	\$164	49	\$209
Sugar Maple	\$243	\$100	\$455	52	\$303
White Birch	\$170	\$79	\$300	53	\$199
White Oak	*				No Price
White Pine	\$134	\$45	\$250	74	\$141
Yellow Birch	\$149	\$85	\$300	48	\$241

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$30	\$6	\$36	10	\$27
Spruce & Fir	\$23	\$14	\$29	15	\$35

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	\$777	\$347	\$976	6	\$361
Red/White Maple	*				No Price
Sugar Maple	\$789	\$400	\$1,111	16	\$887
White Birch	\$599	\$300	\$861	16	\$524
White Oak	*				No Price
Yellow Birch	\$851	\$285	\$1,036	18	\$762

SOMERSET

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WASHINGTON

Stumpage Prices paid to Maine Forest Landowners in 2016

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<u>BIOMASS (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$2.20	\$1.00	\$3.00	10	\$2.91

<u>BOLTWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	*				No Price
Cedar	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	\$108	\$50	\$194	10	\$115
Yellow Birch	*				No Price

<u>FIREWOOD (per cord)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
All Species	\$28	\$10	\$40	23	\$28

<u>PALLETWOOD (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Hardwood	\$63	\$50	\$113	6	\$112
Softwood	\$36	\$10	\$75	11	\$45

<u>PULPWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Aspen/Poplar	\$9	\$5	\$12	11	\$10
Cedar	\$13	\$7	\$18	11	\$16
Hemlock	\$6	\$3	\$8	4	\$7
Mixed Hardwood	\$10	\$5	\$14	39	\$13
Red Pine	*				No Price
Spruce & Fir	\$9	\$2	\$18	24	\$13
White Pine	\$3	\$3	\$3	6	\$5

<u>SAWLOGS (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	\$177	\$50	\$205	9	\$141
Aspen/Poplar	*				No Price
Beech	*				No Price
Cedar	\$86	\$56	\$100	6	No Price
Hemlock	\$53	\$35	\$76	8	No Price
Red Oak	\$239	\$200	\$400	4	No Price
Red Pine	*				\$121
Red/White Maple	\$152	\$100	\$260	13	\$126
Spruce & Fir	\$82	\$65	\$150	12	\$99
Sugar Maple	\$270	\$50	\$355	12	\$172
White Birch	\$207	\$110	\$266	5	\$146
White Oak	*				No Price
White Pine	\$148	\$50	\$229	24	\$131
Yellow Birch	\$172	\$50	\$331	11	\$140

<u>STUDWOOD (per ton)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Other Species	\$6	\$4	\$13	7	\$8
Spruce & Fir	\$17	\$6	\$24	40	\$21

<u>VENEER (per MBF)</u>	2016 AVERAGE	MIN	MAX	# OF RPTS	2015 AVG:
Ash	*				No Price
Aspen/Poplar	*				No Price
Beech	*				No Price
Red Oak	*				No Price
Red/White Maple	*				No Price
Sugar Maple	*				No Price
White Birch	*				\$238
White Oak	*				No Price
Yellow Birch	\$814	\$760	\$860	4	No Price

WASHINGTON

* For species with less than 3 reports, refer to either a) the statewide summary page, b) adjacent counties, and/or 3) last year's price to get an indication of typical prices.

Conversion Table Cord/Weight Equivalents for various Maine Commercial Tree Species

These conversions are used by the Maine Forest Service.

Users of this report may wish to confirm the conversion rate(s) used by individual mills and/or contractors who purchase wood.

These conversion factors are handy for making estimates and for forest inventory purposes, but are advisory only. The weight of a particular volume of wood varies greatly by species, time of year and other factors.

It is illegal in Maine to convert from one system of measurement to another for the basis of payment (e.g. convert a mill payment for pulpwood in dollars per ton to a landowner payment in dollars per cord).

<u>Species</u>	<u>Cords</u>	<u>Tons</u>	<u>Pounds</u>
Spruce Fir	1	2.1	4,200
White Pine	1	2.15	4,300
Red Pine	1	2.15	4,300
Hemlock	1	2.4	4,800
Cedar	1	1.7	3,400
Tamarack (Larch)	1	2.4	4,800
Beech	1	2.25	4,500
White Birch	1	2.25	4,500
Yellow Birch	1	2.7	5,400
Sugar Maple	1	2.7	5,400
Red Maple	1	2.25	4,500
White Oak	1	2.7	5,400
Red Oak	1	2.7	5,400
Ash	1	2.25	4,500
Aspen/Poplar	1	2.15	4,300
Softwood	1	2.3	4,600
Hardwood	1	2.7	5,400
Mixed Wood	1	2.3	4,600

For purposes of comparing volumes, a rough conversion of 1 MBF = 2 cords is commonly used.



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