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Maine Occupational Wages



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Division Director

DEPARTMENT OF LABOR
DIVISION OF LABOR MARKET INFORMATION SERVICES

1995
Maine
Occupational
Wages

A publication series developed by the Administrative Support Services Unit
Robert Kelley, Operations Manager

Issued June 1997

Augusta, Maine

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PREFACE

We are grateful to all employers who responded to the Occupational Employment Statistics (OES) survey. They provided the necessary employment and wage information which resulted in this detailed publication. This publication would not have been possible without their cooperation.

The data in *1995 Maine Occupational Wages* was collected between 1992 and 1995 by Wendy Nelson, Occupational Employment Statistics Manager, and William Curran, Economic Research Analyst. The publication was developed and prepared by Merrill Huhtala, Occupational Wage Program Manager. Desktop publishing was provided by Brenda Evans, Publications Unit Manager. Partial financial support was provided by the Maine Occupational Information Coordinating Committee.

The report provides occupational wage information to a wide range of users in an easy to understand format. To that end, the publication was reviewed by the Labor Market Information Advisory Workgroup. Members of the workgroup are from the Bureau of Employment Services, Workforce Development Centers, Bureau of Rehabilitation Services, Training Resource Center, Training and Development Corporation, Maine Occupational Information Coordinating Committee, and the Division of Labor Market Information Services. Their suggestions have been used to create a comprehensive report which we hope our customers will find useful and easy to use.

If you have questions regarding Maine labor market information, please call (207) 287-2271. If you have questions specific to occupational wages or this publication, contact Merrill Huhtala at (207) 287-6300.

Raynold A. Fongemie, Director
Labor Market Information Services

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INTRODUCTION

The occupational wage information in this publication was collected during the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey of Maine industries. The OES program is a federal-state cooperative venture coordinated by the U.S. Bureau of Labor Statistics. OES is the nation's primary source of occupational data, and is used in all 50 states, the District of Columbia, and United States territories. The collection of wage information through OES began in 1991 as a pilot project involving several states, of which Maine was one. By 1995 there were 11 states and territories utilizing OES for this purpose. Recent modifications to OES require all 50 states to collect wage rates in this fashion. Eventually we anticipate this to result in a national standard for the collection of occupational wage rates, a standard which is currently nonexistent.

Economy-wide wage rates for 577 occupations are reported in the Alphabetical and OES Code listings. These economy-wide tables include the 1995 Estimated Average Earnings at the hourly, weekly, and annual level.

The remaining tables contain occupational wage rates by industry, for 55 industries surveyed during the 1993-1995 OES survey cycle. These tables provide the mean, median, and mid-range earnings for each occupation reported within a particular industry. For industries surveyed during the 1993 or 1994 cycle, the 1995 Estimated Mean (both hourly and annual) has also been calculated.

There are several industries for which very little wage data are reported. This is due to requirements established by the U.S. Bureau of Labor Statistics regarding respondent confidentiality and data integrity. If employer response for a particular industry did not meet these requirements, the data was either published at the aggregate level or not published at all. The Table of Contents lists the industries included as well as the year in which they were surveyed.



HOW TO USE THIS PUBLICATION

This section contains a brief description of the tables which follow, along with some helpful hints on getting the most out of them.

Alphabetical Listing

Readers who are looking for information on a specific occupation should start with the alphabetical listing, which is the first table. The alphabetical listing includes 1995 Estimated Average Earnings calculated across all industries surveyed, which is a good starting point in wage analysis. The hourly, weekly, and annual figures provided group all workers together by occupation, regardless of experience level or the industry in which they are employed. The occupational code (OES Code) will serve as a reference when reviewing the industry wage tables.

OES Code Listing

Except for the table sorted alphabetically, all remaining wage tables are published in OES code order. Viewing the tables in this fashion allows users easy comparisons of earnings in related occupations. Occupations are grouped together based on related functions or duties, and follow this pattern:

10000	Management and top level executives.
20000	Professional, paraprofessional, and technical workers.
32000	Health care professionals, practitioners, technicians, and technologists.
40000	Sales and related workers.
50000	Clerical and administrative support occupations.
60000	Service occupations, including police and other protective service workers, firefighters, custodial, and lesser skilled health care workers.
70000	Agricultural, forestry, fishing, and related occupations.
80000-90000	Production, construction, maintenance, material handling, transportation occupations. Lesser skilled occupations such as laborers and helpers are found in the upper 90000 series.

Wage rates that appear after these summary level codes represent average earnings for all occupations in that series. For example, the 1995 Estimated Mean following OES Code 10000 states the hourly average of all managerial and administrative workers reported in that industry.

Readers who are not able to find the occupation for which they are looking may wish to use the tables sorted by occupational code. For example, a user interested in wage rates for clerical workers could refer to the 1995 Occupational Wage Rates, Maine Statewide table, and find comparable occupation from the **50000-59999** occupational grouping. Once a suitable occupation has been found, refer back to the industry wage tables for more detailed information. There is also a glossary at the back of the publication containing definitions for every occupation listed.

Occupational Wages By Industry

Many users will be primarily interested in the industry wage tables. For example, business or department managers may wish to compare their company's wage scales against those reported in their industry. This is a good starting point for a compensation study or review. Information provided by these tables can be helpful to those considering an offer of employment, or in salary negotiations during performance review.

Readers with a particular occupation in mind will likely want to compare earnings of that occupation by industry. By noting the OES occupational code from the front of the book, and following that code through the various industries, you will learn rather quickly that earnings do vary by industry, sometimes by a wide margin. In addition to average (mean) earnings, these tables also list the median (mid-point) and mid-range earnings of the occupation calculated at the industry level.

Understanding the Numbers

Although the survey took place over a 3-year cycle, all tables contain a listing for 1995 estimated average earnings. The economy wide tables list this at an hourly, weekly and annual amount based on the assumption of a 40 hour workweek, 52 weeks per year. The tables sorted by industry provide additional information in the form of the mean, median, and mid-range earnings, based on the original year of the survey. The mean represents the mathematical, weighted average earnings of all workers reported in that occupation in the subject industry. The median represents the mid-point earnings; which simply stated is the point at which half of the reported workers earn more and at the same time half earn less than this figure. The mid-range figures represent the 25th and 75 percentiles, respectively. Fifty percent of workers reported in a subject occupation fell somewhere within this range, while only 25 percent earned either above or below this range.

Entry Level Wages

The OES program does not survey for entry level rates specifically, making it impossible to derive a true entry level rate from data contained in this publication. Readers wishing to estimate entry level earnings for a given occupation may wish to focus upon the 25th percentile, which is the lower of the two mid-range figures. It should be expected that entry level earnings for a given occupation would fall near or slightly below the 25th percentile.

Estimated Employment:

The Estimated Employment column in the industry tables represents estimated occupational employment for the second quarter of the year in which the OES survey was conducted. Detailed occupational employment estimates are contained in separate publications, entitled *Occupational Staffing Patterns*. Contact the Division of Labor Market Information Services if you would like to obtain these publications.

METHODOLOGY

Sample:

The sampling frame for the 1993, 1994, and 1995 OES surveys was the previous year's 2nd Quarter Employment, Wages, and Contributions (ES-202 report) covered by the Maine Employment Security Law. Business establishments with less than five employees were excluded from the survey. Owners of unincorporated firms (sole proprietorships and partnerships) and self-employed workers were also excluded. Sample size and response to each year's OES survey was as follows:

Year	Sample		Response (percent)	
	Units	Employment	Units	Employment
1993	1,641	54,793	77.20	83.10
1994	2,226	119,879	73.05	80.89
1995	1,143	113,423	77.10	78.00

Wage Collection:

Occupational wage data is collected in the form of 11 wage ranges in the OES program, which are broken down as follows:

Range	Hourly Rate	Weekly Rate	Annual Rate
A	Under \$5.00	Under \$200.00	Under \$10,400
B	\$ 5.00 - 6.49	\$ 200.00 - 259.60	\$ 10,400 -13,519
C	\$ 6.50 - 8.99	\$ 260.00 - 359.60	\$ 13,520 - 18,719
D	\$ 9.00 - 11.99	\$ 360.00 - 479.60	\$ 18,720 - 24,959
E	\$12.00 -15.99	\$ 480.00 - 639.60	\$ 24,960 - 33,279
F	\$16.00 -19.99	\$ 640.00 - 799.60	\$ 33,280 - 41,599
G	\$20.00 -24.99	\$ 800.00 - 999.60	\$ 41,600 - 51,999
H	\$25.00 -34.99	\$ 1,000.00 - 1,399.60	\$ 52,000 - 72,799
I	\$35.00 -44.99	\$ 1,400.00 - 1,799.60	\$ 72,800 - 93,599
J	\$45.00 -59.99	\$ 1,800.00 - 2,399.60	\$ 93,600 - \$124,799
K	Over \$60.00	Over \$2,400.00	Over \$124,800

Annual wages are calculated under the assumption that full time employees work a 40 hour week, 52 weeks per year, or 2,080 hours per year.

Wages collected by the OES program represent straight-time wages, which are total earnings before payroll deductions, and exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump sum payments such as profit sharing, attendance bonuses, holiday or year end bonuses, and other nonproduction bonuses. Payments which are included are cost-of-living allowances, longevity pay, and incentive payments which result from commissions, piecework, or production bonuses.

Although the wage data was collected in the form of ranges rather than actual wage rates, the U.S. Bureau of Labor Statistics has determined that the mean, median, 25th percentile, and 75th percentile can be calculated accurately under most circumstances. These figures have been included in the industry wage tables.

1995 Estimated Hourly Mean:

In order to make valid comparisons of wage rates by industry, and to calculate economy wide wage rates, mean hourly wage rates for industries covered by the 1993 and 1994 surveys were updated to reflect a 1995 Estimated Hourly Mean. This 1995 estimate was developed by applying a percentage increase to the original mean based on the percentage change in quarterly employment and wages reported in the 2nd Quarter report of Wages, Employment, and Contributions (ES-202). This percentage change was then applied to the original mean of every occupation reported in each industry.

Economy-Wide Wage Estimates:

Economy-wide occupational wage rates based on the 1995 Estimated Hourly Mean are contained in the table entitled Occupational Wage Rates, Maine Statewide, All Industries Combined. This figure represents a weighted average calculated using the 1995 Estimated Hourly Mean and occupational employment estimates.

Data Limitations:

As with any statistical data, there are certain limitations. Although we have provided hourly wage rates for each occupation listed, users are reminded that in many cases compensation is not based on an hourly rate. Compensation is often based on salary, commission, tips, piece-rate, mileage, or a combination of these items. The hourly, weekly, and annual wage rates which appear in this publication include these items, but are based on a work week of 40 hours, 52 weeks per year, or 2,080 hours per year. Among others, the 40 hour per week assumption may not be appropriate for waiters and waitresses, sales occupations specializing in outside sales or real estate, truck drivers, airplane pilots and flight engineers, teachers, or many salaried workers employed in upper management.

Another limitation is in the display of the mid-range values which appear in the industry wage tables. The wage ranges used in the OES program are open-ended at both the lower and upper spectrum, the lower range being under \$5.00 per hour, and the upper range at over \$60.00 per hour. Because of the open-ended ranges, the OES program cannot calculate any rate above \$60.00 per hour. Therefore, any occurrence of a \$60.00 value should be interpreted as being equal to or greater than \$60.00 per hour. In all other cases the mid-range may be interpreted as the 25th and 75th percentiles, as intended.

**1995 OCCUPATIONAL WAGE RATES - MAINE STATEWIDE
ALL INDUSTRIES COMBINED
ALPHABETICAL LISTING**



**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
ALL INDUSTRIES COMBINED				
Able Seamen	97514	\$ 12.49	\$ 499.60	\$ 25,979.20
Accountants and Auditors	21114	17.71	708.40	36,836.80
Accountants, Auditors, and Other Financial Specialists	21100	17.21	688.40	35,796.80
Actuaries	25313	38.80	1,552.00	80,704.00
Adjudicators, Hearings Officers, and Judicial Reviewers	28105	17.99	719.60	37,419.20
Adjustment Clerks	53123	8.45	338.00	17,576.00
Administrative Services Managers	13014	16.83	673.20	35,006.40
Advertising Clerks	53908	8.90	356.00	18,512.00
Agricultural Engineers	22123	19.57	782.80	40,705.60
Agricultural and Food Scientists	24305	20.85	834.00	43,368.00
Agricultural, Forestry, Fishing, and Related Occupations	70000	8.65	346.00	17,992.00
Air Hammer Operators	87702	7.68	307.20	15,974.40
Aircraft Engine Specialists	85326	14.75	590.00	30,680.00
Aircraft Mechanics	85323	14.69	587.60	30,555.20
Aircraft Pilots and Flight Engineers	97702	27.58	1,103.20	57,366.40
Airplane Dispatchers and Air Traffic Controllers	39002	25.08	1,003.20	52,166.40
All Other Helpers, Laborers, and Material Movers, Hand	98999	8.88	355.20	18,470.40
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	66023	6.02	240.80	12,521.60
Amusement and Recreation Attendants	68014	7.13	285.20	14,830.40
Animal Caretakers, Except Farm	79017	7.65	306.00	15,912.00
Announcers, Radio and Television	34017	7.69	307.60	15,995.20
Appraisers, Real Estate	43011	17.28	691.20	35,942.40
Architects, Except Landscape and Marine	22302	21.56	862.40	44,844.80
Art, Drama and Music Teachers- Postsecondary	31218	14.44	577.60	30,035.20
Artists and Related Workers	34035	12.76	510.40	26,540.80
Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	93956	9.34	373.60	19,427.20
Assessors	21917	13.94	557.60	28,995.20
Atmospheric and Space Scientists	24108	21.78	871.20	45,302.40
Audio-Visual Specialists	31508	8.90	356.00	18,512.00

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Automotive Body and Related Repairers	85305	\$ 10.93	\$ 437.20	\$ 22,734.40
Automotive Mechanics	85302	11.00	440.00	22,880.00
Baggage Porters and Bellhops	68023	6.45	258.00	13,416.00
Bailiffs	63023	9.72	388.80	20,217.60
Bakers, Bread and Pastry	65021	7.81	312.40	16,244.80
Bakers, Manufacturing	89805	7.10	284.00	14,768.00
Barbers	68002	12.71	508.40	26,436.80
Bartenders	65005	6.38	255.20	13,270.40
Bill and Account Collectors	53508	10.48	419.20	21,798.40
Billing, Cost and Rate Clerks	55344	9.65	386.00	20,072.00
Billing, Posting, and Calculating Machine Operators	56002	10.08	403.20	20,966.40
Bindery Machine Operators	92546	9.68	387.20	20,134.40
Bindery Machine Setters and Set-up Operators	92525	8.40	336.00	17,472.00
Biological Scientists	24308	20.10	804.00	41,808.00
Biological, Agricultural, and Food Technicians and Technologists, Except Health	24502	10.93	437.20	22,734.40
Boiler Operators and Tenders, Low Pressure	92926	13.30	532.00	27,664.00
Boilermakers	89135	14.75	590.00	30,680.00
Bookkeeping, Accounting, and Auditing Clerks	55338	9.57	382.80	19,905.60
Brick Masons	87302	12.55	502.00	26,104.00
Bridge, Lock, and Lighthouse Tenders	97802	10.59	423.60	22,027.20
Broadcast News Analysts	34014	16.81	672.40	34,964.80
Broadcast Technicians	34028	9.63	385.20	20,030.40
Brokerage Clerks	53128	9.25	370.00	19,240.00
Budget Analysts	21117	18.98	759.20	39,478.40
Bus Drivers	97108	9.09	363.60	18,907.20
Bus Drivers, School	97111	9.03	361.20	18,782.40
Bus and Truck Mechanics, and Diesel Engine Specialists	85311	12.41	496.40	25,812.80
Butchers and Meat Cutters	65023	10.38	415.20	21,590.40
Cabinetmakers and Bench Carpenters	89311	10.72	428.80	22,297.60

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Camera Operators	89713	\$ 9.80	\$ 392.00	\$ 20,384.00
Camera Operators, Television and Motion Picture	34026	7.38	295.20	15,350.40
Cannery Workers	93935	7.50	300.00	15,600.00
Captains, Water Vessel	97502	21.53	861.20	44,782.40
Cardiology Technologists	32925	16.90	676.00	35,152.00
Carpenters	87102	11.28	451.20	23,462.40
Carpet Installers	87602	11.21	448.40	23,316.80
Cashiers	49023	6.01	240.40	12,500.80
Cementing and Gluing Machine Operators	92956	7.87	314.80	16,369.60
Central Office and PBX Installers and Repairers	85502	19.26	770.40	40,060.80
Chemical Engineers	22114	26.07	1,042.80	54,225.60
Chemical Equipment Controllers and Operators	92935	15.90	636.00	33,072.00
Chemical Equipment Tenders	92938	16.60	664.00	34,528.00
Chemical Plant and System Operators	95008	16.10	644.00	33,488.00
Chemical Technicians and Technologists, Except Health	24505	12.42	496.80	25,833.60
Chemistry Teachers- Postsecondary	31204	20.28	811.20	42,182.40
Chemists, Except Biochemists	24105	18.58	743.20	38,646.40
Child Care Workers	68038	6.71	268.40	13,956.80
Choke Setters	73005	12.60	504.00	26,208.00
Civil Engineering Technicians and Technologists	22502	14.39	575.60	29,931.20
Civil Engineers, Including Traffic	22121	23.82	952.80	49,545.60
Claims Examiners, Property and Casualty Insurance	21921	16.15	646.00	33,592.00
Claims Takers, Unemployment Benefits	21502	11.47	458.80	23,857.60
Cleaning and Building Service Workers	67000	8.02	320.80	16,681.60
Cleaning, Washing, and Pickling Equipment Operators and Tenders	92958	13.34	533.60	27,747.20
Clergy	27502	16.70	668.00	34,736.00
Clerical and Administrative Support Occupations	50000	9.66	386.40	20,092.80
Coating, Painting, and Spraying Machine Operators and Tenders	92953	11.29	451.60	23,483.20
Coating, Painting, and Spraying Machine Setters and Set-up Operators	92951	8.74	349.60	18,179.20

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Coin and Vending Machine Servicers and Repairers	85947	\$ 11.03	\$ 441.20	\$ 22,942.40
Combination Machine Tool Operators and Tenders, Metal and Plastic	91508	9.88	395.20	20,550.40
Combination Machine Tool Setters and Set-up Operators, Metal and Plastic	91505	10.70	428.00	22,256.00
Combined Food Preparation and Service Workers	65041	6.14	245.60	12,771.20
Communications, Transportation, and Utilities Operations Managers	15023	23.11	924.40	48,068.80
Compliance Officers and Enforcement Inspectors, Except Construction	21911	14.77	590.80	30,721.60
Computer Engineers	22127	19.80	792.00	41,184.00
Computer Operators, Except Peripheral Equipment	56011	10.76	430.40	22,380.80
Computer Programmer Aides	25108	12.00	480.00	24,960.00
Computer Programmers	25105	20.23	809.20	42,078.40
Computer Science Teachers- Postsecondary	31226	18.43	737.20	38,334.40
Computer Support Specialists	25104	15.98	639.20	33,238.40
Concrete and Terrazzo Finishers	87311	10.43	417.20	21,694.40
Construction Managers	15017	20.25	810.00	42,120.00
Construction Trades and Extractive Workers, Except Material Moving	87000	12.01	480.40	24,980.80
Construction and Building Inspectors	21908	13.72	548.80	28,537.60
Conveyor Operators and Tenders	97951	14.09	563.60	29,307.20
Cooking Machine Operators and Tenders, Food and Tobacco	92917	7.20	288.00	14,976.00
Cooks, Institution or Cafeteria	65028	7.72	308.80	16,057.60
Cooks, Restaurant	65026	8.26	330.40	17,180.80
Cooks, Short Order	65035	6.61	264.40	13,748.80
Cooks, Specialty Fast Food	65032	6.59	263.60	13,707.20
Cooling and Freezing Equipment Operators and Tenders	92928	10.00	400.00	20,800.00
Correction Officers and Jailers	63017	9.91	396.40	20,612.80
Corrective and Manual Arts Therapists	32311	18.96	758.40	39,436.80
Correspondence Clerks	55317	11.00	440.00	22,880.00
Cost Estimators	21902	15.52	620.80	32,281.60
Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	65017	5.48	219.20	11,398.40
Counter and Rental Clerks	49017	6.45	258.00	13,416.00

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Court Clerks	53702	\$ 12.60	\$ 504.00	\$ 26,208.00
Crane and Tower Operators	97944	15.02	600.80	31,241.60
Credit Analysts	21105	13.30	532.00	27,664.00
Credit Authorizers	53114	13.95	558.00	29,016.00
Credit Checkers	53117	10.53	421.20	21,902.40
Criminal Investigators, Federal	63028	25.42	1,016.80	52,873.60
Crossing Guards	63044	5.81	232.40	12,084.80
Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	92965	13.65	546.00	28,392.00
Curators, Archivists, Museum Technicians, and Restorers	31511	11.06	442.40	23,004.80
Custom Tailors and Sewers	89505	9.03	361.20	18,782.40
Customer Service Representatives, Utilities	55335	13.43	537.20	27,934.40
Cutters and Trimmers, Hand	93926	8.68	347.20	18,054.40
Cutting and Slicing Machine Operators and Tenders	92944	9.84	393.60	20,467.20
Cutting and Slicing Machine Setters and Set-up Operators	92941	11.10	444.00	23,088.00
Dairy Processing Equipment Operators, Including Setters	92932	12.30	492.00	25,584.00
Data Entry Keyers, Except Composing	56017	8.93	357.20	18,574.40
Data Keyers, Typesetting and Composing	56021	8.30	332.00	17,264.00
Data Processing Equipment Repairers	85705	10.44	417.60	21,715.20
Database Administrators	25103	19.84	793.60	41,267.20
Demonstrators, Promoters, and Models	49032	6.64	265.60	13,811.20
Dental Assistants	66002	10.03	401.20	20,862.40
Dental Hygienists	32908	17.74	709.60	36,899.20
Dentists	32105	56.68	2,267.20	117,894.40
Designers, Except Interior Designers	34038	11.00	440.00	22,880.00
Detectives and Investigators, Except Public	63035	8.89	355.60	18,491.20
Dietetic Technicians	32523	9.29	371.60	19,323.20
Dietitians and Nutritionists	32521	16.14	645.60	33,571.20
Dining Room and Cafeteria Attendants, and Bartender Helpers	65014	5.92	236.80	12,313.60
Dispatchers- Except Police, Fire, and Ambulance	58005	12.12	484.80	25,209.60

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
ALL INDUSTRIES COMBINED				
Dispatchers- Police, Fire, and Ambulance	58002	\$ 8.73	\$ 349.20	\$ 18,158.40
Drafters	22514	15.10	604.00	31,408.00
Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	91108	10.76	430.40	22,380.80
Driver/Sales Workers	97117	10.42	416.80	21,673.60
Drywall Installers	87108	14.30	572.00	29,744.00
Duplicating Machine Operators	56005	9.91	396.40	20,612.80
Economists, Including Market Research Analysts	27102	16.28	651.20	33,862.40
Education Administrators	15005	23.50	940.00	48,880.00
Electric Home Appliance and Power Tool Repairers	85711	12.45	498.00	25,896.00
Electric Motor, Transformer, and Related Repairers	85714	19.92	706.80	41,433.60
Electrical Installers and Repairers, Transportation Equipment	85728	14.75	590.00	30,680.00
Electrical Powerline Installers and Repairers	85723	17.85	714.00	37,128.00
Electrical and Electronic Assemblers	93905	7.32	292.80	15,225.60
Electrical and Electronic Engineering Technicians and Technologists	22505	17.04	681.60	35,443.20
Electrical and Electronic Engineers	22126	26.06	1,042.40	54,204.80
Electrical and Electronic Equipment Assemblers, Precision	93114	7.90	316.00	16,432.00
Electricians	87202	14.79	591.60	30,763.20
Electrocardiograph Technicians	32926	9.90	396.00	20,592.00
Electrolytic Plating and Coating Machine Operators	91921	10.00	400.00	20,800.00
Electromechanical Equipment Assemblers, Precision	93111	10.55	422.00	21,944.00
Electromedical and Biomedical Equipment Repairers	85908	13.70	548.00	28,496.00
Electronic Data Processing and Other Office Machine Workers	56000	9.67	386.80	20,113.60
Electronic Home Entertainment Equipment Repairers	85708	9.29	371.60	19,323.20
Electronic Pagination System Operators	89707	11.70	468.00	24,336.00
Electronics Repairers, Commercial and Industrial Equipment	85717	16.69	667.60	34,715.20
Elevator Installers and Repairers	85932	14.75	590.00	30,680.00
Embalmers	39014	14.60	584.00	30,368.00
Emergency Medical Technicians	32508	9.10	364.00	18,928.00
Employment Interviewers, Private or Public Employment Service	21508	13.76	550.40	28,620.80

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Engineering Teachers- Postsecondary	31222	\$ 25.19	\$ 1,007.60	\$ 52,395.20
Engineering and Related Technicians and Technologists	22500	15.23	609.20	31,678.40
Engineering, Mathematical and Natural Sciences Managers	13017	31.23	1,249.20	64,958.40
Engineers	22100	24.37	974.80	50,689.60
English and Foreign Language Teachers- Postsecondary	31216	17.00	680.00	35,360.00
Excavating and Loading Machine Operators	97923	11.47	458.80	23,857.60
Extruding and Drawing Machine Setters and Set-Up Operators, Metal and Plastic	91311	9.60	384.00	19,968.00
Extruding and Forming Machine Operators and Tenders, Synthetic or Glass Fibers	92708	10.00	400.00	20,800.00
Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	92971	12.29	491.60	25,563.20
Extruding, Forming, Pressing, and Compacting Machine Setters and Set-up Operators	92968	8.40	336.00	17,472.00
Fabric and Apparel Patternmakers, and Layout Workers	89502	13.87	554.80	28,849.60
Fallers and Buckers	73002	9.60	384.00	19,968.00
Farm Equipment Mechanics	85321	8.05	322.00	16,744.00
Farm Equipment Operators	79021	8.90	356.00	18,512.00
File Clerks	55321	6.64	265.60	13,811.20
Financial Managers	13002	21.75	870.00	45,240.00
Fire Fighters	63008	12.04	481.60	25,043.20
Fire Fighting and Prevention Supervisors	61002	14.94	597.60	31,075.20
Fire Inspectors	63002	14.78	591.20	30,742.40
First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	81099	16.05	642.00	33,384.00
First Line Supervisors and Manager/Supervisors- Clerical and Administrative	51002	13.58	543.20	28,246.40
First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	81005	16.21	648.40	33,716.80
First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	81017	13.97	558.80	29,057.60
First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	81011	16.81	672.40	34,964.80
First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	81002	17.59	703.60	36,587.20
First Line Supervisors and Manager/Supervisors- Production and Operating Workers	81008	17.52	700.80	36,441.60
First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	81000	16.40	656.00	34,112.00
First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	41002	14.03	561.20	29,182.40
First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	72002	13.78	551.20	28,662.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
ALL INDUSTRIES COMBINED				
First-line Supervisors and Manager/Supervisors, Service Workers	61000	\$ 10.13	\$ 405.20	\$ 21,070.40
Fish and Game Wardens	63041	15.61	624.40	32,468.80
Fitters, Structural Steel	93108	10.70	428.00	22,256.00
Food Batchmakers	89808	10.00	400.00	20,800.00
Food Preparation Workers	65038	6.29	251.60	13,083.20
Food Servers, Outside	65011	6.60	264.00	13,728.00
Food Service and Lodging Managers	15026	12.35	494.00	25,688.00
Food and Beverage Preparation and Service Workers	65000	6.38	255.20	13,270.40
Forest and Conservation Workers	79002	13.88	555.20	28,870.40
Foresters and Conservation Scientists	24302	18.95	758.00	39,416.00
Forging Machine Setters and Set-up Operators, Metal and Plastic	91317	14.75	590.00	30,680.00
Foundry Mold Assembly and Shakeout Workers	91914	8.70	348.00	18,096.00
Freight, Stock, and Material Movers, Hand	98700	9.77	390.80	20,321.60
Funeral Attendants	68041	10.82	432.80	22,505.60
Funeral Directors and Morticians	39011	18.07	722.80	37,585.60
Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders	92923	9.55	382.00	19,864.00
Furniture Finishers	89314	8.90	356.00	18,512.00
Gardeners and Groundskeepers, Except Farm	79030	7.18	287.20	14,934.40
Gas Appliance Repairers	85944	9.90	396.00	20,592.00
General Managers and Top Executives	19005	24.73	989.20	51,438.40
General Office Clerks	55347	8.47	338.80	17,617.60
Geologists, Geophysicists, and Oceanographers	24111	22.49	899.60	46,779.20
Glaziers	87811	8.62	344.80	17,929.60
Grader, Dozer, and Scraper Operators	97938	10.15	406.00	21,112.00
Graders and Sorters, Agricultural Products	79011	6.20	248.00	12,896.00
Grinding and Polishing Workers, Hand	93953	10.16	406.40	21,132.80
Grinding, Lapping, and Buffing Machine Tool Setters and Set-up Operators, Metal and Plastic	91114	9.04	361.60	18,803.20
Guards and Watch Guards	63047	9.30	372.00	19,344.00
Hairdressers, Hairstylists, and Cosmetologists	68005	7.23	289.20	15,038.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Hand Compositors and Typesetters	89702	\$ 11.10	\$ 444.00	\$ 23,088.00
Hand Packers and Packagers	98902	7.00	280.00	14,560.00
Head Sawyers	92305	10.10	404.00	21,008.00
Health Practitioners, Technologists, Technicians, and Related Health Workers	32000	19.01	760.40	39,540.80
Health Service and Related Workers	66000	7.98	319.20	16,598.40
Health Specialties Teachers- Postsecondary	31212	17.20	688.00	35,776.00
Heat Treating, Annealing, and Tempering Machine Operators and Tenders, Metal and Plastic	91932	9.60	384.00	19,968.00
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	85902	11.94	477.60	24,835.20
Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	98000	8.51	340.40	17,700.80
Helpers- All Other Construction Trades	98319	8.85	354.00	18,408.00
Helpers- Brick and Stone Masons, and Hard Tile Setters	98311	9.08	363.20	18,886.40
Helpers- Carpenters and Related	98312	7.92	316.80	16,473.60
Helpers- Construction Trade and Extractive Workers	98300	6.80	272.00	14,144.00
Helpers- Electricians and Powerline Transmission Installers	98313	9.08	363.20	18,886.40
Helpers- Extractive Workers	98323	7.83	313.20	16,286.40
Helpers- Mechanics and Repairers	98102	7.70	308.00	16,016.00
Helpers- Plumbers, Pipefitters, and Steamfitters	98315	9.08	363.20	18,886.40
Helpers- Roofers	98316	7.72	308.80	16,057.60
Highway Maintenance Workers	87711	10.55	422.00	21,944.00
Home Health Aides	66011	7.27	290.80	15,121.60
Hosts and Hostesses- Restaurant, Lounge or Coffee Shop	65002	6.14	245.60	12,771.20
Hotel Desk Clerks	53808	7.20	288.00	14,976.00
Housekeepers	61008	9.03	361.20	18,782.40
Human Services Workers	27308	9.37	374.80	19,489.60
Industrial Engineering Technicians and Technologists	22508	20.95	838.00	43,576.00
Industrial Engineers, Except Safety	22128	21.04	841.60	43,763.20
Industrial Production Managers	15014	23.91	956.40	49,732.80
Industrial Truck and Tractor Operators	97947	11.28	451.20	23,462.40
Inspectors and Related Workers	83000	10.57	422.80	21,985.60

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**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Instructional Coordinators	31517	\$ 17.02	\$ 680.80	\$ 35,401.60
Instructors and Coaches, Sports and Physical Training	31321	8.12	324.80	16,889.60
Instructors, Nonvocational Education	31317	14.31	572.40	29,764.80
Insulation Workers	87802	11.06	442.40	23,004.80
Insurance Adjusters, Examiners, and Investigators	53302	14.85	594.00	30,888.00
Insurance Claims Clerks	53311	11.45	458.00	23,816.00
Insurance Policy Processing Clerks	53314	10.16	406.40	21,132.80
Interior Designers	34041	12.53	501.20	26,062.40
Interviewing Clerks, Except Personnel and Social Welfare	55332	8.10	324.00	16,848.00
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	67005	8.21	328.40	17,076.80
Jewelers and Silversmiths	89123	15.00	600.00	31,200.00
Job Printers	89705	8.70	348.00	18,096.00
Judges and Magistrates	28102	44.01	1,760.40	91,540.80
Landscape Architects	22308	14.46	578.40	30,076.80
Landscapers, Landscaping and Groundskeeping	79041	7.64	305.60	15,891.20
Lathe and Turning Machine Tool Setters and Set-up Operators, Metal and Plastic	91105	12.02	480.80	25,001.60
Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	92726	6.61	264.40	13,748.80
Law Clerks	28302	14.69	587.60	30,555.20
Lawn Service Managers	15032	10.40	416.00	21,632.00
Lawyers	28108	31.36	1,254.40	65,228.80
Lecturers	31111	9.67	386.80	20,113.60
Legal Assistants and Technicians, Except Clerical	28300	13.25	530.00	27,560.00
Legal Secretaries	55102	11.72	468.80	24,377.60
Letterpress Setters and Set-up Operators, Sheet or Web Fed	92515	12.50	500.00	26,000.00
Librarians, Professional	31502	13.25	530.00	27,560.00
Library Assistants and Bookmobile Drivers	53902	7.24	289.60	15,059.20
License Clerks	53708	11.07	442.80	23,025.60
Licensed Practical Nurses	32505	11.69	467.60	24,315.20
Life Sciences Teachers- Postsecondary	31202	22.12	884.80	46,009.60

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**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Life Scientists	24300	\$ 17.63	\$ 705.20	\$ 36,670.40
Loan Interviewers	53111	11.60	464.00	24,128.00
Loan Officers and Counselors	21108	16.65	666.00	34,632.00
Loan and Credit Clerks	53121	8.40	336.00	17,472.00
Locksmiths and Safe Repairers	85923	14.75	590.00	30,680.00
Log Graders and Scalers	79008	11.00	440.00	22,880.00
Log Handling Equipment Operators	73008	10.20	408.00	21,216.00
Logging Tractor Operators	73011	10.90	436.00	22,672.00
Machine Assemblers	93902	9.50	380.00	19,760.00
Machine Builders and Other Precision Machine Assemblers	93105	12.10	484.00	25,168.00
Machine Feeders and Offbearers	98502	9.26	370.40	19,260.80
Machine Forming Operators and Tenders, Metal/Plastic	91321	10.10	404.00	21,008.00
Machine Setters, Set-up Operators, Operators, and Tenders	91000	11.24	449.60	23,379.20
Machine Tool Cutting Operators and Tenders, Metal and Plastic	91117	11.25	450.00	23,400.00
Machinery Maintenance Mechanics	85110	12.99	519.60	27,019.20
Machinery Maintenance Mechanics, Marine Equipment	85116	15.84	633.60	32,947.20
Machinery Maintenance Mechanics, Sewing Machines	85113	10.70	428.00	22,256.00
Machinery Maintenance Mechanics, Textile Machines	85112	11.70	468.00	24,336.00
Machinery Maintenance Workers	85128	13.16	526.40	27,372.80
Machinists	89108	12.82	512.80	26,665.60
Maids and Housekeeping Cleaners	67002	6.62	264.80	13,769.60
Mail Clerks, Except Mail Machine Operators and Postal Service	57302	9.08	363.20	18,886.40
Mail Machine Operators, Preparation and Handling	56008	15.20	608.00	31,616.00
Maintenance Repairers, General Utility	85132	9.88	395.20	20,550.40
Management Analysts	21905	19.64	785.60	40,851.20
Managerial and Administrative Occupations	10000	22.16	886.40	46,092.80
Marine Architects	22305	26.75	1,070.00	55,640.00
Marine Engineers	22138	21.61	864.40	44,948.80
Marketing, Advertising, and Public Relations Managers	13011	23.15	926.00	48,152.00

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**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Marking Clerks	58021	\$ 10.10	\$ 404.00	\$ 21,008.00
Material Recording, Scheduling, Dispatching, and Distributing Workers	58000	9.81	392.40	20,404.80
Mates, Ship, Boat, and Barge	97505	8.73	349.20	18,158.40
Mathematical Sciences Teachers- Postsecondary	31224	19.77	790.80	41,121.60
Mathematical Scientists	25310	21.29	851.60	44,283.20
Meat, Poultry, and Fish Cutters and Trimmers- Hand	93938	7.90	316.00	16,432.00
Mechanical Control and Valve Installers and Repairers	85928	15.13	605.20	31,470.40
Mechanical Engineering Technicians and Technologists	22511	17.89	715.60	37,211.20
Mechanical Engineers	22135	22.62	904.80	47,049.60
Mechanics, Installers, and Repairers	85000	12.29	491.60	25,563.20
Medical Appliance Makers	89923	14.75	590.00	30,680.00
Medical Assistants	66005	8.79	351.60	18,283.20
Medical Records Technicians	32911	9.28	371.20	19,302.40
Medical Scientists	24311	24.99	999.60	51,979.20
Medical Secretaries	55105	10.33	413.20	21,486.40
Medical and Clinical Laboratory Technicians	32905	12.37	494.80	25,729.60
Medical and Clinical Laboratory Technologists	32902	16.02	640.80	33,321.60
Medicine and Health Services Managers	15008	22.27	890.80	46,321.60
Menders- Garments, Linens, and Related	85956	7.04	281.60	14,643.20
Merchandise Displayers and Window Trimmers	34044	9.55	382.00	19,864.00
Messengers	57311	8.26	330.40	17,180.80
Metal Fabricators, Structural Metal Products	91714	10.80	432.00	22,464.00
Metal Molding, Coremaking, and Casting Machine Setters	91908	11.80	472.00	24,544.00
Metallurgists and Metallurgical, Ceramic, and Materials Engineers	22105	28.64	1,145.60	59,571.20
Meter Readers, Utilities	58014	13.19	527.60	27,435.20
Millwrights	85123	15.50	620.00	32,240.00
Mobile Heavy Equipment Mechanics, Except Engines	85314	13.20	528.00	27,456.00
Molders and Casters, Hand	93944	8.50	340.00	17,680.00
Motion Picture Projectionists	92905	7.45	298.00	15,496.00

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**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Motorboat Operators	97511	\$ 14.75	\$ 590.00	\$ 30,680.00
Motorcycle Repairers	85308	9.69	387.60	20,155.20
Municipal Clerks	53705	9.93	397.20	20,654.40
New Accounts Clerks	53105	9.36	374.40	19,468.80
News and Street Vendors, Telephone Solicitors, Door To Door Sales Workers, and Related	49026	7.88	315.20	16,390.40
Nuclear Engineers	22117	27.34	1,093.60	56,867.20
Nuclear Medicine Technologists	32914	16.73	669.20	34,798.40
Numerical Control Machine Tool Operators and Tenders, Metal and Plastic	91502	11.69	467.60	24,315.20
Nursery Workers	79005	7.05	282.00	14,664.00
Nursery and Greenhouse Managers	15031	9.20	368.00	19,136.00
Nursing Aides, Orderlies, and Attendants	66008	7.76	310.40	16,140.80
Nursing Instructors- Postsecondary	31114	17.15	686.00	35,672.00
Occupational Therapists	32305	19.35	774.00	40,248.00
Occupational Therapy Assistants and Aides	66021	10.76	430.40	22,380.80
Office Machine and Cash Register Servicicers	85926	10.53	421.20	21,902.40
Offset Lithographic Press Setters and Set-up Operators, Sheet or Web Fed	92512	11.70	468.00	24,336.00
Operating Engineers	97956	13.32	532.80	27,705.60
Operations and Systems Researchers and Analysts, Except Computer	25302	23.70	948.00	49,296.00
Order Clerks- Materials, Merchandise, and Service	55323	10.07	402.80	20,945.60
Order Fillers, Wholesale and Retail Sales	58026	8.54	341.60	17,763.20
Ordinary Seamen and Marine Oilers	97517	6.30	252.00	13,104.00
Other Helpers, Laborers, and Material Movers, Hand	98399	10.65	426.00	22,152.00
Packaging and Filling Machine Operators and Tenders	92974	9.70	388.00	20,176.00
Painters and Paperhangers, Construction and Maintenance	87402	11.84	473.60	24,627.20
Painting, Coating, and Decorating Workers, Hand	93947	7.36	294.40	15,308.80
Paralegal Personnel	28305	13.28	531.20	27,622.40
Parking Enforcement Officers	63021	9.93	397.20	20,654.40
Paste-up Workers	89706	12.50	500.00	26,000.00
Pattern and Model Makers, Wood	89302	18.09	723.60	37,627.20

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Paving, Surfacing, and Tamping Equipment Operators	87708	\$ 9.86	\$ 394.40	\$ 20,508.80
Payroll and Timekeeping Clerks	55341	10.92	436.80	22,713.60
Peripheral EDP Equipment Operators	56014	11.25	450.00	23,400.00
Personal and Home Care Aides	68035	7.23	289.20	15,038.40
Personnel Clerks, Except Payroll and Timekeeping	55314	11.42	456.80	23,753.60
Personnel, Training, and Labor Relations Managers	13005	23.14	925.60	48,131.20
Personnel, Training, and Labor Relations Specialists	21511	16.87	674.80	35,089.60
Pest Controllers and Assistants	67008	13.52	540.80	28,121.60
Pharmacists	32517	25.82	1,032.80	53,705.60
Pharmacy Assistants	66026	8.80	352.00	18,304.00
Pharmacy Technicians	32518	7.30	292.00	15,184.00
Photographers	34023	9.76	390.40	20,300.80
Physical Scientists	24100	19.52	780.80	40,601.60
Physical Therapists	32308	22.36	894.40	46,508.80
Physical and Corrective Therapy Assistants and Aides	66017	9.68	387.20	20,134.40
Physical and Life Science Technicians and Technologists	24500	13.51	540.40	28,100.80
Physician's Assistants	32511	31.11	1,244.40	64,708.80
Physicians and Surgeons	32102	56.00	2,240.00	116,480.00
Physics Teachers- Postsecondary	31206	21.92	876.80	45,593.60
Pilots, Ship	97508	55.31	2,212.40	115,044.80
Pipelayers	87508	9.34	373.60	19,427.20
Plant and System Workers	95000	13.80	552.00	28,704.00
Plastic Molding and Casting Machine Operators and Tenders	91905	7.70	308.00	16,016.00
Plastic Molding and Casting Machine Setters and Set-Up Operators	91902	7.50	300.00	15,600.00
Platemakers	89718	10.99	439.60	22,859.20
Plumbers, Pipefitters, and Steamfitters	87502	14.29	571.60	29,723.20
Podiatrists	32111	21.15	846.00	43,992.00
Police Detectives	63011	15.77	630.80	32,801.60
Police Patrol Officers	63014	13.43	537.20	27,934.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Police and Detective Supervisors	61005	\$ 17.39	\$ 695.60	\$ 36,171.20
Portable Machine Cutters	93928	8.20	328.00	17,056.00
Postal Mail Carriers	57305	16.63	665.20	34,590.40
Postal Service Clerks	57308	14.80	592.00	30,784.00
Postmasters and Mail Superintendents	15002	20.37	814.80	42,369.60
Power Distributors and Dispatchers	95028	15.83	633.20	32,926.40
Power Generating Plant Operators, Except Auxiliary Equipment Operators	95021	14.05	562.00	29,224.00
Powerhouse, Substation, and Relay Electricians	85721	18.03	721.20	37,502.40
Precision Assemblers	93100	9.15	366.00	19,032.00
Precision Dental Laboratory Technicians	89921	12.55	502.00	26,104.00
Precision Dyers	89521	10.80	432.00	22,464.00
Precision Inspectors, Testers, and Graders	83002	11.57	462.80	24,065.60
Precision Instrument Repairers	85905	18.89	755.60	39,291.20
Precision Layout Workers	89117	12.10	484.00	25,168.00
Precision Molders, Shapers, Casters, and Carvers, Except Jewelry and Foundry	89905	8.00	320.00	16,640.00
Precision Production Workers	89000	9.86	394.40	20,508.80
Precision Woodworkers	89300	9.73	389.20	20,238.40
Press and Press Brake Machine Setters and Set-up Operators, Metal and Plastic	91305	10.60	424.00	22,048.00
Pressers, Delicate Fabrics	89517	7.67	306.80	15,953.60
Pressing Machine Operators and Tenders- Textile, Garment, and Related Materials	92728	8.15	326.00	16,952.00
Printing Press Machine Operators and Tenders	92543	11.41	456.40	23,732.80
Printing Press Machine Setters	92510	11.40	456.00	23,712.00
Procurement Clerks	55326	10.98	439.20	22,838.40
Producers, Directors, Actors, and Other Entertainers	34056	10.16	406.40	21,132.80
Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	83005	9.99	399.60	20,779.20
Production, Construction, Operating, Maintenance, and Material Handling Occupations	80000	10.94	437.60	22,755.20
Production, Planning, and Expediting Clerks	58008	15.10	604.00	31,408.00
Professional, Paraprofessional, and Technical Occupations	20000	16.23	649.20	33,758.40
Programmers- Numerical, Tool, and Process Control	25111	15.20	608.00	31,616.00

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Proofreaders and Copy Markers	53911	\$ 7.70	\$ 308.00	\$ 16,016.00
Property and Real Estate Managers and Administrators	15011	14.70	588.00	30,576.00
Pruners	79033	8.60	344.00	17,888.00
Psychiatric Aides	66014	8.59	343.60	17,867.20
Psychiatric Technicians	32931	8.60	344.00	17,888.00
Psychologists	27108	22.49	899.60	46,779.20
Public Administration Chief Executives, Legislators, and General Administrators	19002	11.93	477.20	24,814.40
Public Relations Specialists and Publicity Writers	34008	14.94	597.60	31,075.20
Punching Machine Setters and Set-up Operators, Metal and Plastic	91302	10.40	416.00	21,632.00
Purchasing Agents and Buyers, Farm Products	21305	13.83	553.20	28,766.40
Purchasing Agents- Except Wholesale, Retail, and Farm Products	21308	16.55	662.00	34,424.00
Purchasing Managers	13008	18.05	722.00	37,544.00
Radiation Therapists	32913	15.90	636.00	33,072.00
Radio Operators	39008	12.34	493.60	25,667.20
Radiologic Technicians	32921	15.47	618.80	32,177.60
Radiologic Technologists	32919	14.10	564.00	29,328.00
Rail-track Laying and Maintenance Equipment Operators	87714	14.75	590.00	30,680.00
Real Estate Clerks	53914	11.00	440.00	22,880.00
Receptionists and Information Clerks	55305	8.18	327.20	17,014.40
Recreation Workers	27311	8.14	325.60	16,931.20
Recreational Therapists	32317	11.79	471.60	24,523.20
Refuse Collectors	98705	8.39	335.60	17,451.20
Registered Nurses	32502	17.48	699.20	36,358.40
Religious Workers	27500	12.20	488.00	25,376.00
Reporters and Correspondents	34011	12.26	490.40	25,500.80
Reservation and Transportation Ticket Agents	53805	8.12	324.80	16,889.60
Residential Counselors	27307	8.02	320.80	16,681.60
Respiratory Therapists	32302	15.00	600.00	31,200.00
Riggers	85935	14.14	565.60	29,411.20

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Roasting, Baking, and Drying Machine Operators and Tenders, Food and Tobacco	92921	\$ 9.60	\$ 384.00	\$ 19,968.00
Roofers	87808	9.71	388.40	20,196.80
Safety Engineers, Except Mining	22132	21.06	842.40	43,804.80
Sales Agents and Placers, Insurance	43002	19.32	772.80	40,185.60
Sales Agents, Advertising	43023	13.06	522.40	27,164.80
Sales Agents, Real Estate	43008	17.42	696.80	36,233.60
Sales Agents, Securities, Commodities, and Financial Services	43014	33.97	1,358.80	70,657.60
Sales Agents, Selected Business Services	43017	16.42	656.80	34,153.60
Sales Engineers	49002	19.72	788.80	41,017.60
Sales Representatives, Except Scientific and Related Products or Services and Retail	49008	16.60	664.00	34,528.00
Sales Representatives, Scientific and Related Products and Services- Except Retail	49005	18.46	738.40	38,396.80
Sales Workers, Services	43000	18.85	754.00	39,208.00
Sales and Related Occupations	40000	9.34	373.60	19,427.20
Salespersons, Parts	49014	10.18	407.20	21,174.40
Salespersons, Retail	49011	7.99	319.60	16,619.20
Sawing Machine Operators and Tenders	92308	8.34	333.60	17,347.20
Sawing Machine Setters and Set-up Operators	92302	9.70	388.00	20,176.00
Sawing Machine Tool Setters and Set-up Operators, Metal and Plastic	91102	9.10	364.00	18,928.00
Scanner Operators	89715	12.80	512.00	26,624.00
Screen Printing Machine Setters and Set-up Operators	92524	8.78	351.20	18,262.40
Secretaries, Except Legal and Medical	55108	9.63	385.20	20,030.40
Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders	92962	17.82	712.80	37,065.60
Service Occupations	60000	7.38	295.20	15,350.40
Service Station Attendants	97805	5.87	234.80	12,209.60
Sewers, Hand	93923	10.67	426.80	22,193.60
Sewing Machine Operators, Garment	92717	7.15	286.00	14,872.00
Sewing Machine Operators, Non-garment	92721	7.80	312.00	16,224.00
Shear and Slitter Machine Setters and Set-up Operators, Metal and Plastic	91308	8.20	328.00	17,056.00
Sheet Metal Workers	89132	11.64	465.60	24,211.20

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Sheriffs and Deputy Sheriffs	63032	\$ 10.24	\$ 409.60	\$ 21,299.20
Shipfitters	89121	15.56	622.40	32,364.80
Shipping, Receiving, and Traffic Clerks	58028	10.16	406.40	21,132.80
Shoe Sewing Machine Operators and Tenders	92723	7.20	288.00	14,976.00
Shoe and Leather Workers and Repairers- Precision	89511	7.80	312.00	16,224.00
Small Engine Specialists	85328	11.39	455.60	23,691.20
Social Science Teachers- Postsecondary	31210	20.58	823.20	42,806.40
Social Scientists, Including Urban and Regional Planners	27100	30.35	1,214.00	63,128.00
Social Workers, Except Medical and Psychiatric	27305	13.82	552.80	28,745.60
Social Workers, Medical and Psychiatric	27302	12.92	516.80	26,873.60
Speech-language Pathologists and Audiologists	32314	14.51	580.40	30,180.80
Spotters, Dry Cleaning	89514	9.14	365.60	19,011.20
Sprayers/Applicators	79036	7.90	316.00	16,432.00
Statement Clerks	53126	7.45	298.00	15,496.00
Station Installers and Repairers, Telephone	85726	13.83	553.20	28,766.40
Stationary Engineers	95032	17.45	698.00	36,296.00
Statistical Clerks	55328	9.91	396.40	20,612.80
Statisticians	25312	23.70	948.00	49,296.00
Stenographers	55302	12.14	485.60	25,251.20
Stevedores, Except Equipment Operators	98702	11.68	467.20	24,294.40
Stock Clerks, Sales Floor	49021	6.70	268.00	13,936.00
Stock Clerks- Stockroom, Warehouse or Storage Yard	58023	9.66	386.40	20,092.80
Stone Masons	87305	14.75	590.00	30,680.00
Strippers	89717	11.50	460.00	23,920.00
Surgical Technologists and Technicians	32928	11.70	468.00	24,336.00
Surveying and Mapping Scientists	22311	13.79	551.60	28,683.20
Surveying and Mapping Technicians and Technologists	22521	11.02	440.80	22,921.60
Switchboard Operators	57102	8.19	327.60	17,035.20
Systems Analysts, Electronic Data Processing	25102	21.69	867.60	45,115.20

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
ALL INDUSTRIES COMBINED				
Tapers	87111	\$ 12.11	\$ 484.40	\$ 25,188.80
Tax Examiners, Collectors, and Revenue Agents	21914	16.68	667.20	34,694.40
Tax Preparers	21111	13.98	559.20	29,078.40
Taxi Drivers and Chauffeurs	97114	5.26	210.40	10,940.80
Teacher Aides and Educational Assistants, Clerical	53905	7.39	295.60	15,371.20
Teacher Aides, Paraprofessional	31521	7.68	307.20	15,974.40
Teachers and Instructors, Vocational Education and Training	31314	11.94	477.60	24,835.20
Teachers, College, Junior College, University, Professional School, or Technical Institutes	31100	17.27	690.80	35,921.60
Teachers, Elementary School	31305	14.13	565.20	29,390.40
Teachers, Kindergarten	31304	13.62	544.80	28,329.60
Teachers, Preschool	31303	12.08	483.20	25,126.40
Teachers, Secondary School	31308	14.34	573.60	29,827.20
Teachers, Special Education	31311	14.23	569.20	29,598.40
Technical Assistants, Library	31505	8.67	346.80	18,033.60
Technical Writers	34005	21.33	853.20	44,366.40
Telephone and Cable TV Line Installers and Repairers	85702	16.60	664.00	34,528.00
Tellers	53102	7.66	306.40	15,932.80
Textile Bleaching and Dyeing Machine Operators and Tenders	92714	9.90	396.00	20,592.00
Textile Draw-out Machine Operators and Tenders	92711	8.60	344.00	17,888.00
Textile Machine Operators and Tenders- Winding, Twisting, Knitting, Weaving, and Cutting	92705	9.40	376.00	19,552.00
Textile Machine Setters and Set-up Operators	92702	9.70	388.00	20,176.00
Tire Repairers and Changers	85953	7.09	283.60	14,747.20
Title Examiners and Abstractors	28311	11.61	464.40	24,148.80
Tool Grinders, Filers, Sharpeners, and Other Precision Grinders	89111	11.12	444.80	23,129.60
Tool and Die Makers	89102	14.74	589.60	30,659.20
Total-All Occupations, All Industries	00000	11.75	470.00	24,440.00
Traffic Technicians	39005	18.96	758.40	39,436.80
Transit Clerks	53108	6.92	276.80	14,393.60
Transportation Inspectors	83008	11.58	463.20	24,086.40

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**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
ALPHABETICAL LISTING**

Occupational Title	OES Code	1995 Estimated Average Earnings		
		Hourly	Weekly	Annual
Travel Agents	43021	\$ 9.11	\$ 364.40	\$ 18,948.80
Travel Clerks	53802	7.72	308.80	16,057.60
Truck Drivers, Heavy or Tractor Trailer	97102	11.69	467.60	24,315.20
Truck Drivers, Light- Include Delivery and Route Workers	97105	9.73	389.20	20,238.40
Typesetting and Composing Machine Operators and Tenders	92541	8.90	356.00	18,512.00
Typists, Including Word Processing	55307	9.79	391.60	20,363.20
U.S. Marshalls	63026	14.75	590.00	30,680.00
Underwriters	21102	17.37	694.80	36,129.60
Urban and Regional Planners	27105	17.42	696.80	36,233.60
Ushers, Lobby Attendants, and Ticket Takers	68021	6.24	249.60	12,979.20
Vehicle Washers and Equipment Cleaners	98905	7.12	284.80	14,809.60
Veterinarians and Veterinary Inspectors	32114	23.92	956.80	49,753.60
Veterinary Assistants	79806	8.00	320.00	16,640.00
Veterinary Technicians and Technologists	32951	9.16	366.40	19,052.80
Vocational and Educational Counselors	31514	14.27	570.80	29,681.60
Waiters and Waitresses	65008	5.45	218.00	11,336.00
Water and Liquid Waste Treatment Plant and System Operators	95002	12.92	516.80	26,873.60
Weighers, Measurers, Checkers, and Samplers- Recordkeeping	58017	8.95	358.00	18,616.00
Welders and Cutters	93914	13.13	525.20	27,310.40
Welding Machine Operators and Tenders	91705	12.60	504.00	26,208.00
Welding Machine Setters and Set-up Operators	91702	11.50	460.00	23,920.00
Welfare Eligibility Workers and Interviewers	53502	14.38	575.20	29,910.40
Wholesale and Retail Buyers, Except Farm Products	21302	14.21	568.40	29,556.80
Wood Machinists	89308	9.52	380.80	19,801.60
Woodworking Machine Operators and Tenders, Except Sawing	92314	7.47	298.80	15,537.60
Woodworking Machine Setters and Set-up Operators, Except Sawing	92311	8.62	344.80	17,929.60
Writers and Editors	34002	14.18	567.20	29,494.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES - MAINE STATEWIDE
ALL INDUSTRIES COMBINED
LISTING BY OES CODE**



**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
LISTING BY OES CODE**

ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
00000	Total-All Occupations, All Industries	\$ 11.75	\$ 470.00	\$ 24,440.00
10000	Managerial and Administrative Occupations	22.16	886.40	46,092.80
13002	Financial Managers	21.75	870.00	45,240.00
13005	Personnel, Training, and Labor Relations Managers	23.14	925.60	48,131.20
13008	Purchasing Managers	18.05	722.00	37,544.00
13011	Marketing, Advertising, and Public Relations Managers	23.15	926.00	48,152.00
13014	Administrative Services Managers	16.83	673.20	35,006.40
13017	Engineering, Mathematical and Natural Sciences Managers	31.23	1,249.20	64,958.40
15002	Postmasters and Mail Superintendents	20.37	814.80	42,369.60
15005	Education Administrators	23.50	940.00	48,880.00
15008	Medicine and Health Services Managers	22.27	890.80	46,321.60
15011	Property and Real Estate Managers and Administrators	14.70	588.00	30,576.00
15014	Industrial Production Managers	23.91	956.40	49,732.80
15017	Construction Managers	20.25	810.00	42,120.00
15023	Communications, Transportation, and Utilities Operations Managers	23.11	924.40	48,068.80
15026	Food Service and Lodging Managers	12.35	494.00	25,688.00
15031	Nursery and Greenhouse Managers	9.20	368.00	19,136.00
15032	Lawn Service Managers	10.40	416.00	21,632.00
19002	Public Administration Chief Executives, Legislators, and General Administrators	11.93	477.20	24,814.40
19005	General Managers and Top Executives	24.73	989.20	51,438.40
20000	Professional, Paraprofessional, and Technical Occupations	16.23	649.20	33,758.40
21100	Accountants, Auditors, and Other Financial Specialists	17.21	688.40	35,796.80
21102	Underwriters	17.37	694.80	36,129.60
21105	Credit Analysts	13.30	532.00	27,664.00
21108	Loan Officers and Counselors	16.65	666.00	34,632.00
21111	Tax Preparers	13.98	559.20	29,078.40
21114	Accountants and Auditors	17.71	708.40	36,836.80
21117	Budget Analysts	18.98	759.20	39,478.40
21302	Wholesale and Retail Buyers, Except Farm Products	14.21	568.40	29,556.80

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
LISTING BY OES CODE**

ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
21305	Purchasing Agents and Buyers, Farm Products	\$ 13.83	\$ 553.20	\$ 28,766.40
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	16.55	662.00	34,424.00
21502	Claims Takers, Unemployment Benefits	11.47	458.80	23,857.60
21508	Employment Interviewers, Private or Public Employment Service	13.76	550.40	28,620.80
21511	Personnel, Training, and Labor Relations Specialists	16.87	674.80	35,089.60
21902	Cost Estimators	15.52	620.80	32,281.60
21905	Management Analysts	19.64	785.60	40,851.20
21908	Construction and Building Inspectors	13.72	548.80	28,537.60
21911	Compliance Officers and Enforcement Inspectors, Except Construction	14.77	590.80	30,721.60
21914	Tax Examiners, Collectors, and Revenue Agents	16.68	667.20	34,694.40
21917	Assessors	13.94	557.60	28,995.20
21921	Claims Examiners, Property and Casualty Insurance	16.15	646.00	33,592.00
22100	Engineers	24.37	974.80	50,689.60
22105	Metallurgists and Metallurgical, Ceramic, and Materials Engineers	28.64	1,145.60	59,571.20
22114	Chemical Engineers	26.07	1,042.80	54,225.60
22117	Nuclear Engineers	27.34	1,093.60	56,867.20
22121	Civil Engineers, Including Traffic	23.82	952.80	49,545.60
22123	Agricultural Engineers	19.57	782.80	40,705.60
22126	Electrical and Electronic Engineers	26.06	1,042.40	54,204.80
22127	Computer Engineers	19.80	792.00	41,184.00
22128	Industrial Engineers, Except Safety	21.04	841.60	43,763.20
22132	Safety Engineers, Except Mining	21.06	842.40	43,804.80
22135	Mechanical Engineers	22.62	904.80	47,049.60
22138	Marine Engineers	21.61	864.40	44,948.80
22302	Architects, Except Landscape and Marine	21.56	862.40	44,844.80
22305	Marine Architects	26.75	1,070.00	55,640.00
22308	Landscape Architects	14.46	578.40	30,076.80
22311	Surveying and Mapping Scientists	13.79	551.60	28,683.20
22500	Engineering and Related Technicians and Technologists	15.23	609.20	31,678.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**1995 OCCUPATIONAL WAGE RATES
MAINE STATEWIDE
LISTING BY OES CODE**

ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
22502	Civil Engineering Technicians and Technologists	\$ 14.39	\$ 575.60	\$ 29,931.20
22505	Electrical and Electronic Engineering Technicians and Technologists	17.04	681.60	35,443.20
22508	Industrial Engineering Technicians and Technologists	20.95	838.00	43,576.00
22511	Mechanical Engineering Technicians and Technologists	17.89	715.60	37,211.20
22514	Drafters	15.10	604.00	31,408.00
22521	Surveying and Mapping Technicians and Technologists	11.02	440.80	22,921.60
24100	Physical Scientists	19.52	780.80	40,601.60
24105	Chemists, Except Biochemists	18.58	743.20	38,646.40
24108	Atmospheric and Space Scientists	21.78	871.20	45,302.40
24111	Geologists, Geophysicists, and Oceanographers	22.49	899.60	46,779.20
24300	Life Scientists	17.63	705.20	36,670.40
24302	Foresters and Conservation Scientists	18.95	758.00	39,416.00
24305	Agricultural and Food Scientists	20.85	834.00	43,368.00
24308	Biological Scientists	20.10	804.00	41,808.00
24311	Medical Scientists	24.99	999.60	51,979.20
24500	Physical and Life Science Technicians and Technologists	13.51	540.40	28,100.80
24502	Biological, Agricultural, and Food Technicians and Technologists, Except Health	10.93	437.20	22,734.40
24505	Chemical Technicians and Technologists, Except Health	12.42	496.80	25,833.60
25102	Systems Analysts, Electronic Data Processing	21.69	867.60	45,115.20
25103	Database Administrators	19.84	793.60	41,267.20
25104	Computer Support Specialists	15.98	639.20	33,238.40
25105	Computer Programmers	20.23	809.20	42,078.40
25108	Computer Programmer Aides	12.00	480.00	24,960.00
25111	Programmers- Numerical, Tool, and Process Control	15.20	608.00	31,616.00
25302	Operations and Systems Researchers and Analysts, Except Computer	23.70	948.00	49,296.00
25310	Mathematical Scientists	21.29	851.60	44,283.20
25312	Statisticians	23.70	948.00	49,296.00
25313	Actuaries	38.80	1,552.00	80,704.00
27100	Social Scientists, Including Urban and Regional Planners	30.35	1,214.00	63,128.00

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
27102	Economists, Including Market Research Analysts	\$ 16.28	\$ 651.20	\$ 33,862.40
27105	Urban and Regional Planners	17.42	696.80	36,233.60
27108	Psychologists	22.49	899.60	46,779.20
27302	Social Workers, Medical and Psychiatric	12.92	516.80	26,873.60
27305	Social Workers, Except Medical and Psychiatric	13.82	552.80	28,745.60
27307	Residential Counselors	8.02	320.80	16,681.60
27308	Human Services Workers	9.37	374.80	19,489.60
27311	Recreation Workers	8.14	325.60	16,931.20
27500	Religious Workers	12.20	488.00	25,376.00
27502	Clergy	16.70	668.00	34,736.00
28102	Judges and Magistrates	44.01	1,760.40	91,540.80
28105	Adjudicators, Hearings Officers, and Judicial Reviewers	17.99	719.60	37,419.20
28108	Lawyers	31.36	1,254.40	65,228.80
28300	Legal Assistants and Technicians, Except Clerical	13.25	530.00	27,560.00
28302	Law Clerks	14.69	587.60	30,555.20
28305	Paralegal Personnel	13.28	531.20	27,622.40
28311	Title Examiners and Abstractors	11.61	464.40	24,148.80
31100	Teachers, College, Junior College, University, Professional School, or Technical Institutes	17.27	690.80	35,921.60
31111	Lecturers	9.67	386.80	20,113.60
31114	Nursing Instructors- Postsecondary	17.15	686.00	35,672.00
31202	Life Sciences Teachers- Postsecondary	22.12	884.80	46,009.60
31204	Chemistry Teachers- Postsecondary	20.28	811.20	42,182.40
31206	Physics Teachers- Postsecondary	21.92	876.80	45,593.60
31210	Social Science Teachers- Postsecondary	20.58	823.20	42,806.40
31212	Health Specialties Teachers- Postsecondary	17.20	688.00	35,776.00
31216	English and Foreign Language Teachers- Postsecondary	17.00	680.00	35,360.00
31218	Art, Drama and Music Teachers- Postsecondary	14.44	577.60	30,035.20
31222	Engineering Teachers- Postsecondary	25.19	1,007.60	52,395.20
31224	Mathematical Sciences Teachers- Postsecondary	19.77	790.80	41,121.60

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
31226	Computer Science Teachers- Postsecondary	\$ 18.43	\$ 737.20	\$ 38,334.40
31303	Teachers, Preschool	12.08	483.20	25,126.40
31304	Teachers, Kindergarten	13.62	544.80	28,329.60
31305	Teachers, Elementary School	14.13	565.20	29,390.40
31308	Teachers, Secondary School	14.34	573.60	29,827.20
31311	Teachers, Special Education	14.23	569.20	29,598.40
31314	Teachers and Instructors, Vocational Education and Training	11.94	477.60	24,835.20
31317	Instructors, Nonvocational Education	14.31	572.40	29,764.80
31321	Instructors and Coaches, Sports and Physical Training	8.12	324.80	16,889.60
31502	Librarians, Professional	13.25	530.00	27,560.00
31505	Technical Assistants, Library	8.67	346.80	18,033.60
31508	Audio-Visual Specialists	8.90	356.00	18,512.00
31511	Curators, Archivists, Museum Technicians, and Restorers	11.06	442.40	23,004.80
31514	Vocational and Educational Counselors	14.27	570.80	29,681.60
31517	Instructional Coordinators	17.02	680.80	35,401.60
31521	Teacher Aides, Paraprofessional	7.68	307.20	15,974.40
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	19.01	760.40	39,540.80
32102	Physicians and Surgeons	56.00	2,240.00	116,480.00
32105	Dentists	56.68	2,267.20	117,894.40
32111	Podiatrists	21.15	846.00	43,992.00
32114	Veterinarians and Veterinary Inspectors	23.92	956.80	49,753.60
32302	Respiratory Therapists	15.00	600.00	31,200.00
32305	Occupational Therapists	19.35	774.00	40,248.00
32308	Physical Therapists	22.36	894.40	46,508.80
32311	Corrective and Manual Arts Therapists	18.96	758.40	39,436.80
32314	Speech-language Pathologists and Audiologists	14.51	580.40	30,180.80
32317	Recreational Therapists	11.79	471.60	24,523.20
32502	Registered Nurses	17.48	699.20	36,358.40
32505	Licensed Practical Nurses	11.69	467.60	24,315.20

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
32508	Emergency Medical Technicians	\$ 9.10	\$ 364.00	\$ 18,928.00
32511	Physician's Assistants	31.11	1,244.40	64,708.80
32517	Pharmacists	25.82	1,032.80	53,705.60
32518	Pharmacy Technicians	7.30	292.00	15,184.00
32521	Dietitians and Nutritionists	16.14	645.60	33,571.20
32523	Dietetic Technicians	9.29	371.60	19,323.20
32902	Medical and Clinical Laboratory Technologists	16.02	640.80	33,321.60
32905	Medical and Clinical Laboratory Technicians	12.37	494.80	25,729.60
32908	Dental Hygienists	17.74	709.60	36,899.20
32911	Medical Records Technicians	9.28	371.20	19,302.40
32913	Radiation Therapists	15.90	636.00	33,072.00
32914	Nuclear Medicine Technologists	16.73	669.20	34,798.40
32919	Radiologic Technologists	14.10	564.00	29,328.00
32921	Radiologic Technicians	15.47	618.80	32,177.60
32925	Cardiology Technologists	16.90	676.00	35,152.00
32926	Electrocardiograph Technicians	9.90	396.00	20,592.00
32928	Surgical Technologists and Technicians	11.70	468.00	24,336.00
32931	Psychiatric Technicians	8.60	344.00	17,888.00
32951	Veterinary Technicians and Technologists	9.16	366.40	19,052.80
34002	Writers and Editors	14.18	567.20	29,494.40
34005	Technical Writers	21.33	853.20	44,366.40
34008	Public Relations Specialists and Publicity Writers	14.94	597.60	31,075.20
34011	Reporters and Correspondents	12.26	490.40	25,500.80
34014	Broadcast News Analysts	16.81	672.40	34,964.80
34017	Announcers, Radio and Television	7.69	307.60	15,995.20
34023	Photographers	9.76	390.40	20,300.80
34026	Camera Operators, Television and Motion Picture	7.38	295.20	15,350.40
34028	Broadcast Technicians	9.63	385.20	20,030.40
34035	Artists and Related Workers	12.76	510.40	26,540.80

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
34038	Designers, Except Interior Designers	\$ 11.00	\$ 440.00	\$ 22,880.00
34041	Interior Designers	12.53	501.20	26,062.40
34044	Merchandise Displayers and Window Trimmers	9.55	382.00	19,864.00
34056	Producers, Directors, Actors, and Other Entertainers	10.16	406.40	21,132.80
39002	Airplane Dispatchers and Air Traffic Controllers	25.08	1,003.20	52,166.40
39005	Traffic Technicians	18.96	758.40	39,436.80
39008	Radio Operators	12.34	493.60	25,667.20
39011	Funeral Directors and Morticians	18.07	722.80	37,585.60
39014	Embalmers	14.60	584.00	30,368.00
40000	Sales and Related Occupations	9.34	373.60	19,427.20
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	14.03	561.20	29,182.40
43000	Sales Workers, Services	18.85	754.00	39,208.00
43002	Sales Agents and Placers, Insurance	19.32	772.80	40,185.60
43008	Sales Agents, Real Estate	17.42	696.80	36,233.60
43011	Appraisers, Real Estate	17.28	691.20	35,942.40
43014	Sales Agents, Securities, Commodities, and Financial Services	33.97	1,358.80	70,657.60
43017	Sales Agents, Selected Business Services	16.42	656.80	34,153.60
43021	Travel Agents	9.11	364.40	18,948.80
43023	Sales Agents, Advertising	13.06	522.40	27,164.80
49002	Sales Engineers	19.72	788.80	41,017.60
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	18.46	738.40	38,396.80
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	16.60	664.00	34,528.00
49011	Salespersons, Retail	7.99	319.60	16,619.20
49014	Salespersons, Parts	10.18	407.20	21,174.40
49017	Counter and Rental Clerks	6.45	258.00	13,416.00
49021	Stock Clerks, Sales Floor	6.70	268.00	13,936.00
49023	Cashiers	6.01	240.40	12,500.80
49026	News and Street Vendors, Telephone Solicitors, Door To Door Sales Workers, and Related	7.88	315.20	16,390.40
49032	Demonstrators, Promoters, and Models	6.64	265.60	13,811.20

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
50000	Clerical and Administrative Support Occupations	\$ 9.66	\$ 386.40	\$ 20,092.80
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.58	543.20	28,246.40
53102	Tellers	7.66	306.40	15,932.80
53105	New Accounts Clerks	9.36	374.40	19,468.80
53108	Transit Clerks	6.92	276.80	14,393.60
53111	Loan Interviewers	11.60	464.00	24,128.00
53114	Credit Authorizers	13.95	558.00	29,016.00
53117	Credit Checkers	10.53	421.20	21,902.40
53121	Loan and Credit Clerks	8.40	336.00	17,472.00
53123	Adjustment Clerks	8.45	338.00	17,576.00
53126	Statement Clerks	7.45	298.00	15,496.00
53128	Brokerage Clerks	9.25	370.00	19,240.00
53302	Insurance Adjusters, Examiners, and Investigators	14.85	594.00	30,888.00
53311	Insurance Claims Clerks	11.45	458.00	23,816.00
53314	Insurance Policy Processing Clerks	10.16	406.40	21,132.80
53502	Welfare Eligibility Workers and Interviewers	14.38	575.20	29,910.40
53508	Bill and Account Collectors	10.48	419.20	21,798.40
53702	Court Clerks	12.60	504.00	26,208.00
53705	Municipal Clerks	9.93	397.20	20,654.40
53708	License Clerks	11.07	442.80	23,025.60
53802	Travel Clerks	7.72	308.80	16,057.60
53805	Reservation and Transportation Ticket Agents	8.12	324.80	16,889.60
53808	Hotel Desk Clerks	7.20	288.00	14,976.00
53902	Library Assistants and Bookmobile Drivers	7.24	289.60	15,059.20
53905	Teacher Aides and Educational Assistants, Clerical	7.39	295.60	15,371.20
53908	Advertising Clerks	8.90	356.00	18,512.00
53911	Proofreaders and Copy Markers	7.70	308.00	16,016.00
53914	Real Estate Clerks	11.00	440.00	22,880.00
55102	Legal Secretaries	11.72	468.80	24,377.60

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**1995 OCCUPATIONAL WAGE RATES
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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
55105	Medical Secretaries	\$ 10.33	\$ 413.20	\$ 21,486.40
55108	Secretaries, Except Legal and Medical	9.63	385.20	20,030.40
55302	Stenographers	12.14	485.60	25,251.20
55305	Receptionists and Information Clerks	8.18	327.20	17,014.40
55307	Typists, Including Word Processing	9.79	391.60	20,363.20
55314	Personnel Clerks, Except Payroll and Timekeeping	11.42	456.80	23,753.60
55317	Correspondence Clerks	11.00	440.00	22,880.00
55321	File Clerks	6.64	265.60	13,811.20
55323	Order Clerks- Materials, Merchandise, and Service	10.07	402.80	20,945.60
55326	Procurement Clerks	10.98	439.20	22,838.40
55328	Statistical Clerks	9.91	396.40	20,612.80
55332	Interviewing Clerks, Except Personnel and Social Welfare	8.10	324.00	16,848.00
55335	Customer Service Representatives, Utilities	13.43	537.20	27,934.40
55338	Bookkeeping, Accounting, and Auditing Clerks	9.57	382.80	19,905.60
55341	Payroll and Timekeeping Clerks	10.92	436.80	22,713.60
55344	Billing, Cost and Rate Clerks	9.65	386.00	20,072.00
55347	General Office Clerks	8.47	338.80	17,617.60
56000	Electronic Data Processing and Other Office Machine Workers	9.67	386.80	20,113.60
56002	Billing, Posting, and Calculating Machine Operators	10.08	403.20	20,966.40
56005	Duplicating Machine Operators	9.91	396.40	20,612.80
56008	Mail Machine Operators, Preparation and Handling	15.20	608.00	31,616.00
56011	Computer Operators, Except Peripheral Equipment	10.76	430.40	22,380.80
56014	Peripheral EDP Equipment Operators	11.25	450.00	23,400.00
56017	Data Entry Keyers, Except Composing	8.93	357.20	18,574.40
56021	Data Keyers, Typesetting and Composing	8.30	332.00	17,264.00
57102	Switchboard Operators	8.19	327.60	17,035.20
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	9.08	363.20	18,886.40
57305	Postal Mail Carriers	16.63	665.20	34,590.40
57308	Postal Service Clerks	14.80	592.00	30,784.00

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**1995 OCCUPATIONAL WAGE RATES
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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
57311	Messengers	\$ 8.26	\$ 330.40	\$ 17,180.80
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.81	392.40	20,404.80
58002	Dispatchers- Police, Fire, and Ambulance	8.73	349.20	18,158.40
58005	Dispatchers- Except Police, Fire, and Ambulance	12.12	484.80	25,209.60
58008	Production, Planning, and Expediting Clerks	15.10	604.00	31,408.00
58014	Meter Readers, Utilities	13.19	527.60	27,435.20
58017	Weighers, Measurers, Checkers, and Samplers- Recordkeeping	8.95	358.00	18,616.00
58021	Marking Clerks	10.10	404.00	21,008.00
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	9.66	386.40	20,092.80
58026	Order Fillers, Wholesale and Retail Sales	8.54	341.60	17,763.20
58028	Shipping, Receiving, and Traffic Clerks	10.16	406.40	21,132.80
60000	Service Occupations	7.38	295.20	15,350.40
61000	First-line Supervisors and Manager/Supervisors, Service Workers	10.13	405.20	21,070.40
61002	Fire Fighting and Prevention Supervisors	14.94	597.60	31,075.20
61005	Police and Detective Supervisors	17.39	695.60	36,171.20
61008	Housekeepers	9.03	361.20	18,782.40
63002	Fire Inspectors	14.78	591.20	30,742.40
63008	Fire Fighters	12.04	481.60	25,043.20
63011	Police Detectives	15.77	630.80	32,801.60
63014	Police Patrol Officers	13.43	537.20	27,934.40
63017	Correction Officers and Jailers	9.91	396.40	20,612.80
63021	Parking Enforcement Officers	9.93	397.20	20,654.40
63023	Bailiffs	9.72	388.80	20,217.60
63026	U.S. Marshalls	14.75	590.00	30,680.00
63028	Criminal Investigators, Federal	25.42	1,016.80	52,873.60
63032	Sheriffs and Deputy Sheriffs	10.24	409.60	21,299.20
63035	Detectives and Investigators, Except Public	8.89	355.60	18,491.20
63041	Fish and Game Wardens	15.61	624.40	32,468.80
63044	Crossing Guards	5.81	232.40	12,084.80

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
63047	Guards and Watch Guards	\$ 9.30	\$ 372.00	\$ 19,344.00
65000	Food and Beverage Preparation and Service Workers	6.38	255.20	13,270.40
65002	Hosts and Hostesses- Restaurant, Lounge or Coffee Shop	6.14	245.60	12,771.20
65005	Bartenders	6.38	255.20	13,270.40
65008	Waiters and Waitresses	5.45	218.00	11,336.00
65011	Food Servers, Outside	6.60	264.00	13,728.00
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	5.92	236.80	12,313.60
65017	Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	5.48	219.20	11,398.40
65021	Bakers, Bread and Pastry	7.81	312.40	16,244.80
65023	Butchers and Meat Cutters	10.38	415.20	21,590.40
65026	Cooks, Restaurant	8.26	330.40	17,180.80
65028	Cooks, Institution or Cafeteria	7.72	308.80	16,057.60
65032	Cooks, Specialty Fast Food	6.59	263.60	13,707.20
65035	Cooks, Short Order	6.61	264.40	13,748.80
65038	Food Preparation Workers	6.29	251.60	13,083.20
65041	Combined Food Preparation and Service Workers	6.14	245.60	12,771.20
66000	Health Service and Related Workers	7.98	319.20	16,598.40
66002	Dental Assistants	10.03	401.20	20,862.40
66005	Medical Assistants	8.79	351.60	18,283.20
66008	Nursing Aides, Orderlies, and Attendants	7.76	310.40	16,140.80
66011	Home Health Aides	7.27	290.80	15,121.60
66014	Psychiatric Aides	8.59	343.60	17,867.20
66017	Physical and Corrective Therapy Assistants and Aides	9.68	387.20	20,134.40
66021	Occupational Therapy Assistants and Aides	10.76	430.40	22,380.80
66023	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	6.02	240.80	12,521.60
66026	Pharmacy Assistants	8.80	352.00	18,304.00
67000	Cleaning and Building Service Workers	8.02	320.80	16,681.60
67002	Maids and Housekeeping Cleaners	6.62	264.80	13,769.60
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.21	328.40	17,076.80

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
67008	Pest Controllers and Assistants	\$ 13.52	\$ 540.80	\$ 28,121.60
68002	Barbers	12.71	508.40	26,436.80
68005	Hairdressers, Hairstylists, and Cosmetologists	7.23	289.20	15,038.40
68014	Amusement and Recreation Attendants	7.13	285.20	14,830.40
68021	Ushers, Lobby Attendants, and Ticket Takers	6.24	249.60	12,979.20
68023	Baggage Porters and Bellhops	6.45	258.00	13,416.00
68035	Personal and Home Care Aides	7.23	289.20	15,038.40
68038	Child Care Workers	6.71	268.40	13,956.80
68041	Funeral Attendants	10.82	432.80	22,505.60
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.65	346.00	17,992.00
72002	First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	13.78	551.20	28,662.40
73002	Fallers and Buckers	9.60	384.00	19,968.00
73005	Choke Setters	12.60	504.00	26,208.00
73008	Log Handling Equipment Operators	10.20	408.00	21,216.00
73011	Logging Tractor Operators	10.90	436.00	22,672.00
79002	Forest and Conservation Workers	13.88	555.20	28,870.40
79005	Nursery Workers	7.05	282.00	14,664.00
79008	Log Graders and Scalers	11.00	440.00	22,880.00
79011	Graders and Sorters, Agricultural Products	6.20	248.00	12,896.00
79017	Animal Caretakers, Except Farm	7.65	306.00	15,912.00
79021	Farm Equipment Operators	8.90	356.00	18,512.00
79030	Gardeners and Groundskeepers, Except Farm	7.18	287.20	14,934.40
79033	Pruners	8.60	344.00	17,888.00
79036	Sprayers/Applicators	7.90	316.00	16,432.00
79041	Landscapers, Landscaping and Groundskeeping	7.64	305.60	15,891.20
79806	Veterinary Assistants	8.00	320.00	16,640.00
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.94	437.60	22,755.20
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	16.40	656.00	34,112.00

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	\$ 17.59	\$ 703.60	\$ 36,587.20
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	16.21	648.40	33,716.80
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	17.52	700.80	36,441.60
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	16.81	672.40	34,964.80
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	13.97	558.80	29,057.60
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	16.05	642.00	33,384.00
83000	Inspectors and Related Workers	10.57	422.80	21,985.60
83002	Precision Inspectors, Testers, and Graders	11.57	462.80	24,065.60
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	9.99	399.60	20,779.20
83008	Transportation Inspectors	11.58	463.20	24,086.40
85000	Mechanics, Installers, and Repairers	12.29	491.60	25,563.20
85110	Machinery Maintenance Mechanics	12.99	519.60	27,019.20
85112	Machinery Maintenance Mechanics, Textile Machines	11.70	468.00	24,336.00
85113	Machinery Maintenance Mechanics, Sewing Machines	10.70	428.00	22,256.00
85116	Machinery Maintenance Mechanics, Marine Equipment	15.84	633.60	32,947.20
85123	Millwrights	15.50	620.00	32,240.00
85128	Machinery Maintenance Workers	13.16	526.40	27,372.80
85132	Maintenance Repairers, General Utility	9.88	395.20	20,550.40
85302	Automotive Mechanics	11.00	440.00	22,880.00
85305	Automotive Body and Related Repairers	10.93	437.20	22,734.40
85308	Motorcycle Repairers	9.69	387.60	20,155.20
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.41	496.40	25,812.80
85314	Mobile Heavy Equipment Mechanics, Except Engines	13.20	528.00	27,456.00
85321	Farm Equipment Mechanics	8.05	322.00	16,744.00
85323	Aircraft Mechanics	14.69	587.60	30,555.20
85326	Aircraft Engine Specialists	14.75	590.00	30,680.00
85328	Small Engine Specialists	11.39	455.60	23,691.20

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
85502	Central Office and PBX Installers and Repairers	\$ 19.26	\$ 770.40	\$ 40,060.80
85702	Telephone and Cable TV Line Installers and Repairers	16.60	664.00	34,528.00
85705	Data Processing Equipment Repairers	10.44	417.60	21,715.20
85708	Electronic Home Entertainment Equipment Repairers	9.29	371.60	19,323.20
85711	Electric Home Appliance and Power Tool Repairers	12.45	498.00	25,896.00
85714	Electric Motor, Transformer, and Related Repairers	19.92	796.80	41,433.60
85717	Electronics Repairers, Commercial and Industrial Equipment	16.69	667.60	34,715.20
85721	Powerhouse, Substation, and Relay Electricians	18.03	721.20	37,502.40
85723	Electrical Powerline Installers and Repairers	17.85	714.00	37,128.00
85726	Station Installers and Repairers, Telephone	13.83	553.20	28,766.40
85728	Electrical Installers and Repairers, Transportation Equipment	14.75	590.00	30,680.00
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	11.94	477.60	24,835.20
85905	Precision Instrument Repairers	18.89	755.60	39,291.20
85908	Electromedical and Biomedical Equipment Repairers	13.70	548.00	28,496.00
85923	Locksmiths and Safe Repairers	14.75	590.00	30,680.00
85926	Office Machine and Cash Register Servicers	10.53	421.20	21,902.40
85928	Mechanical Control and Valve Installers and Repairers	15.13	605.20	31,470.40
85932	Elevator Installers and Repairers	14.75	590.00	30,680.00
85935	Riggers	14.14	565.60	29,411.20
85944	Gas Appliance Repairers	9.90	396.00	20,592.00
85947	Coin and Vending Machine Servicers and Repairers	11.03	441.20	22,942.40
85953	Tire Repairers and Changers	7.09	283.60	14,747.20
85956	Menders- Garments, Linens, and Related	7.04	281.60	14,643.20
87000	Construction Trades and Extractive Workers, Except Material Moving	12.01	480.40	24,980.80
87102	Carpenters	11.28	451.20	23,462.40
87108	Drywall Installers	14.30	572.00	29,744.00
87111	Tapers	12.11	484.40	25,188.80
87202	Electricians	14.79	591.60	30,763.20
87302	Brick Masons	12.55	502.00	26,104.00

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
87305	Stone Masons	\$ 14.75	\$ 590.00	\$ 30,680.00
87311	Concrete and Terrazzo Finishers	10.43	417.20	21,694.40
87402	Painters and Paperhangers, Construction and Maintenance	11.84	473.60	24,627.20
87502	Plumbers, Pipefitters, and Steamfitters	14.29	571.60	29,723.20
87508	Pipelayers	9.34	373.60	19,427.20
87602	Carpet Installers	11.21	448.40	23,316.80
87702	Air Hammer Operators	7.68	307.20	15,974.40
87708	Paving, Surfacing, and Tamping Equipment Operators	9.86	394.40	20,508.80
87711	Highway Maintenance Workers	10.55	422.00	21,944.00
87714	Rail-track Laying and Maintenance Equipment Operators	14.75	590.00	30,680.00
87802	Insulation Workers	11.06	442.40	23,004.80
87808	Roofers	9.71	388.40	20,196.80
87811	Glaziers	8.62	344.80	17,929.60
89000	Precision Production Workers	9.86	394.40	20,508.80
89102	Tool and Die Makers	14.74	589.60	30,659.20
89108	Machinists	12.82	512.80	26,665.60
89111	Tool Grinders, Filers, Sharpeners, and Other Precision Grinders	11.12	444.80	23,129.60
89117	Precision Layout Workers	12.10	484.00	25,168.00
89121	Shipfitters	15.56	622.40	32,364.80
89123	Jewelers and Silversmiths	15.00	600.00	31,200.00
89132	Sheet Metal Workers	11.64	465.60	24,211.20
89135	Boilermakers	14.75	590.00	30,680.00
89300	Precision Woodworkers	9.73	389.20	20,238.40
89302	Pattern and Model Makers, Wood	18.09	723.60	37,627.20
89308	Wood Machinists	9.52	380.80	19,801.60
89311	Cabinetmakers and Bench Carpenters	10.72	428.80	22,297.60
89314	Furniture Finishers	8.90	356.00	18,512.00
89502	Fabric and Apparel Patternmakers, and Layout Workers	13.87	554.80	28,849.60
89505	Custom Tailors and Sewers	9.03	361.20	18,782.40

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**1995 OCCUPATIONAL WAGE RATES
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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
89511	Shoe and Leather Workers and Repairers- Precision	\$ 7.80	\$ 312.00	\$ 16,224.00
89514	Spotters, Dry Cleaning	9.14	365.60	19,011.20
89517	Pressers, Delicate Fabrics	7.67	306.80	15,953.60
89521	Precision Dyers	10.80	432.00	22,464.00
89702	Hand Compositors and Typesetters	11.10	444.00	23,088.00
89705	Job Printers	8.70	348.00	18,096.00
89706	Paste-up Workers	12.50	500.00	26,000.00
89707	Electronic Pagination System Operators	11.70	468.00	24,336.00
89713	Camera Operators	9.80	392.00	20,384.00
89715	Scanner Operators	12.80	512.00	26,624.00
89717	Strippers	11.50	460.00	23,920.00
89718	Platemakers	10.99	439.60	22,859.20
89805	Bakers, Manufacturing	7.10	284.00	14,768.00
89808	Food Batchmakers	10.00	400.00	20,800.00
89905	Precision Molders, Shapers, Casters, and Carvers, Except Jewelry and Foundry	8.00	320.00	16,640.00
89921	Precision Dental Laboratory Technicians	12.55	502.00	26,104.00
89923	Medical Appliance Makers	14.75	590.00	30,680.00
91000	Machine Setters, Set-up Operators, Operators, and Tenders	11.24	449.60	23,379.20
91102	Sawing Machine Tool Setters and Set-up Operators, Metal and Plastic	9.10	364.00	18,928.00
91105	Lathe and Turning Machine Tool Setters and Set-up Operators, Metal and Plastic	12.02	480.80	25,001.60
91108	Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	10.76	430.40	22,380.80
91114	Grinding, Lapping, and Buffing Machine Tool Setters and Set-up Operators, Metal and Plastic	9.04	361.60	18,803.20
91117	Machine Tool Cutting Operators and Tenders, Metal and Plastic	11.25	450.00	23,400.00
91302	Punching Machine Setters and Set-up Operators, Metal and Plastic	10.40	416.00	21,632.00
91305	Press and Press Brake Machine Setters and Set-up Operators, Metal and Plastic	10.60	424.00	22,048.00
91308	Shear and Slitter Machine Setters and Set-up Operators, Metal and Plastic	8.20	328.00	17,056.00
91311	Extruding and Drawing Machine Setters and Set-up Operators, Metal and Plastic	9.60	384.00	19,968.00
91317	Forging Machine Setters and Set-up Operators, Metal and Plastic	14.75	590.00	30,680.00
91321	Machine Forming Operators and Tenders, Metal/Plastic	10.10	404.00	21,008.00

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
91502	Numerical Control Machine Tool Operators and Tenders, Metal and Plastic	\$ 11.69	\$ 467.60	\$ 24,315.20
91505	Combination Machine Tool Setters and Set-up Operators, Metal and Plastic	10.70	428.00	22,256.00
91508	Combination Machine Tool Operators and Tenders, Metal and Plastic	9.88	395.20	20,550.40
91702	Welding Machine Setters and Set-up Operators	11.50	460.00	23,920.00
91705	Welding Machine Operators and Tenders	12.60	504.00	26,208.00
91714	Metal Fabricators, Structural Metal Products	10.80	432.00	22,464.00
91902	Plastic Molding and Casting Machine Setters and Set-Up Operators	7.50	300.00	15,600.00
91905	Plastic Molding and Casting Machine Operators and Tenders	7.70	308.00	16,016.00
91908	Metal Molding, Coremaking, and Casting Machine Setters	11.80	472.00	24,544.00
91914	Foundry Mold Assembly and Shakeout Workers	8.70	348.00	18,096.00
91921	Electrolytic Plating and Coating Machine Operators	10.00	400.00	20,800.00
91932	Heat Treating, Annealing, and Tempering Machine Operators and Tenders, Metal and Plastic	9.60	384.00	19,968.00
92302	Sawing Machine Setters and Set-up Operators	9.70	388.00	20,176.00
92305	Head Sawyers	10.10	404.00	21,008.00
92308	Sawing Machine Operators and Tenders	8.34	333.60	17,347.20
92311	Woodworking Machine Setters and Set-up Operators, Except Sawing	8.62	344.80	17,929.60
92314	Woodworking Machine Operators and Tenders, Except Sawing	7.47	298.80	15,537.60
92510	Printing Press Machine Setters	11.40	456.00	23,712.00
92512	Offset Lithographic Press Setters and Set-up Operators, Sheet or Web Fed	11.70	468.00	24,336.00
92515	Letterpress Setters and Set-up Operators, Sheet or Web Fed	12.50	500.00	26,000.00
92524	Screen Printing Machine Setters and Set-up Operators	8.78	351.20	18,262.40
92525	Bindery Machine Setters and Set-up Operators	8.40	336.00	17,472.00
92541	Typesetting and Composing Machine Operators and Tenders	8.90	356.00	18,512.00
92543	Printing Press Machine Operators and Tenders	11.41	456.40	23,732.80
92546	Bindery Machine Operators	9.68	387.20	20,134.40
92702	Textile Machine Setters and Set-up Operators	9.70	388.00	20,176.00
92705	Textile Machine Operators and Tenders- Winding, Twisting, Knitting, Weaving, and Cutting	9.40	376.00	19,552.00
92708	Extruding and Forming Machine Operators and Tenders, Synthetic or Glass Fibers	10.00	400.00	20,800.00
92711	Textile Draw-out Machine Operators and Tenders	8.60	344.00	17,888.00

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
92714	Textile Bleaching and Dyeing Machine Operators and Tenders	\$ 9.90	\$ 396.00	\$ 20,592.00
92717	Sewing Machine Operators, Garment	7.15	286.00	14,872.00
92721	Sewing Machine Operators, Non-garment	7.80	312.00	16,224.00
92723	Shoe Sewing Machine Operators and Tenders	7.20	288.00	14,976.00
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	6.61	264.40	13,748.80
92728	Pressing Machine Operators and Tenders- Textile, Garment, and Related Materials	8.15	326.00	16,952.00
92905	Motion Picture Projectionists	7.45	298.00	15,496.00
92917	Cooking Machine Operators and Tenders, Food and Tobacco	7.20	288.00	14,976.00
92921	Roasting, Baking, and Drying Machine Operators and Tenders, Food and Tobacco	9.60	384.00	19,968.00
92923	Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders	9.55	382.00	19,864.00
92926	Boiler Operators and Tenders, Low Pressure	13.30	532.00	27,664.00
92928	Cooling and Freezing Equipment Operators and Tenders	10.00	400.00	20,800.00
92932	Dairy Processing Equipment Operators, Including Setters	12.30	492.00	25,584.00
92935	Chemical Equipment Controllers and Operators	15.90	636.00	33,072.00
92938	Chemical Equipment Tenders	16.60	664.00	34,528.00
92941	Cutting and Slicing Machine Setters and Set-up Operators	11.10	444.00	23,088.00
92944	Cutting and Slicing Machine Operators and Tenders	9.84	393.60	20,467.20
92951	Coating, Painting, and Spraying Machine Setters and Set-up Operators	8.74	349.60	18,179.20
92953	Coating, Painting, and Spraying Machine Operators and Tenders	11.29	451.60	23,483.20
92956	Cementing and Gluing Machine Operators	7.87	314.80	16,369.60
92958	Cleaning, Washing, and Pickling Equipment Operators and Tenders	13.34	533.60	27,747.20
92962	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders	17.82	712.80	37,065.60
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	13.65	546.00	28,392.00
92968	Extruding, Forming, Pressing, and Compacting Machine Setters and Set-up Operators	8.40	336.00	17,472.00
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	12.29	491.60	25,563.20
92974	Packaging and Filling Machine Operators and Tenders	9.70	388.00	20,176.00
93100	Precision Assemblers	9.15	366.00	19,032.00
93105	Machine Builders and Other Precision Machine Assemblers	12.10	484.00	25,168.00
93108	Fitters, Structural Steel	10.70	428.00	22,256.00

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ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
93111	Electromechanical Equipment Assemblers, Precision	\$ 10.55	\$ 422.00	\$ 21,944.00
93114	Electrical and Electronic Equipment Assemblers, Precision	7.90	316.00	16,432.00
93902	Machine Assemblers	9.50	380.00	19,760.00
93905	Electrical and Electronic Assemblers	7.32	292.80	15,225.60
93914	Welders and Cutters	13.13	525.20	27,310.40
93923	Sewers, Hand	10.67	426.80	22,193.60
93926	Cutters and Trimmers, Hand	8.68	347.20	18,054.40
93928	Portable Machine Cutters	8.20	328.00	17,056.00
93935	Cannery Workers	7.50	300.00	15,600.00
93938	Meat, Poultry, and Fish Cutters and Trimmers- Hand	7.90	316.00	16,432.00
93944	Molders and Casters, Hand	8.50	340.00	17,680.00
93947	Painting, Coating, and Decorating Workers, Hand	7.36	294.40	15,308.80
93953	Grinding and Polishing Workers, Hand	10.16	406.40	21,132.80
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	9.34	373.60	19,427.20
95000	Plant and System Workers	13.80	552.00	28,704.00
95002	Water and Liquid Waste Treatment Plant and System Operators	12.92	516.80	26,873.60
95008	Chemical Plant and System Operators	16.10	644.00	33,488.00
95021	Power Generating Plant Operators, Except Auxiliary Equipment Operators	14.05	562.00	29,224.00
95028	Power Distributors and Dispatchers	15.83	633.20	32,926.40
95032	Stationary Engineers	17.45	698.00	36,296.00
97102	Truck Drivers, Heavy or Tractor Trailer	11.69	467.60	24,315.20
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.73	389.20	20,238.40
97108	Bus Drivers	9.09	363.60	18,907.20
97111	Bus Drivers, School	9.03	361.20	18,782.40
97114	Taxi Drivers and Chauffeurs	5.26	210.40	10,940.80
97117	Driver/Sales Workers	10.42	416.80	21,673.60
97502	Captains, Water Vessel	21.53	861.20	44,782.40
97505	Mates, Ship, Boat, and Barge	8.73	349.20	18,158.40
97508	Pilots, Ship	55.31	2,212.40	115,044.80

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OES Code	Occupational Title	Hourly	Weekly	Annual
97511	Motorboat Operators	\$ 14.75	\$ 590.00	\$ 30,680.00
97514	Able Seamen	12.49	499.60	25,979.20
97517	Ordinary Seamen and Marine Oilers	6.30	252.00	13,104.00
97702	Aircraft Pilots and Flight Engineers	27.58	1,103.20	57,366.40
97802	Bridge, Lock, and Lighthouse Tenders	10.59	423.60	22,027.20
97805	Service Station Attendants	5.87	234.80	12,209.60
97923	Excavating and Loading Machine Operators	11.47	458.80	23,857.60
97938	Grader, Dozer, and Scraper Operators	10.15	406.00	21,112.00
97944	Crane and Tower Operators	15.02	600.80	31,241.60
97947	Industrial Truck and Tractor Operators	11.28	451.20	23,462.40
97951	Conveyor Operators and Tenders	14.09	563.60	29,307.20
97956	Operating Engineers	13.32	532.80	27,705.60
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.51	340.40	17,700.80
98102	Helpers- Mechanics and Repairers	7.70	308.00	16,016.00
98300	Helpers- Construction Trade and Extractive Workers	6.80	272.00	14,144.00
98311	Helpers- Brick and Stone Masons, and Hard Tile Setters	9.08	363.20	18,886.40
98312	Helpers- Carpenters and Related	7.92	316.80	16,473.60
98313	Helpers- Electricians and Powerline Transmission Installers	9.08	363.20	18,886.40
98315	Helpers- Plumbers, Pipefitters, and Steamfitters	9.08	363.20	18,886.40
98316	Helpers- Roofers	7.72	308.80	16,057.60
98319	Helpers- All Other Construction Trades	8.85	354.00	18,408.00
98323	Helpers- Extractive Workers	7.83	313.20	16,286.40
98399	Other Helpers, Laborers, and Material Movers, Hand	10.65	426.00	22,152.00
98502	Machine Feeders and Offbearers	9.26	370.40	19,260.80
98700	Freight, Stock, and Material Movers, Hand	9.77	390.80	20,321.60
98702	Stevedores, Except Equipment Operators	11.68	467.20	24,294.40
98705	Refuse Collectors	8.39	335.60	17,451.20
98902	Hand Packers and Packagers	7.00	280.00	14,560.00
98905	Vehicle Washers and Equipment Cleaners	7.12	284.80	14,809.60

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MAINE STATEWIDE
LISTING BY OES CODE**

ALL INDUSTRIES COMBINED		1995 Estimated Average Earnings		
OES Code	Occupational Title	Hourly	Weekly	Annual
98999	All Other Helpers, Laborers, and Material Movers, Hand	\$ 8.88	\$ 355.20	\$ 18,470.40

Values listed in this table derived from the 1993, 1994, and 1995 Occupational Employment Statistics (OES) survey. Weekly and annual values are based on a 40 hour work week, 52 weeks per year.

**OCCUPATIONAL WAGE RATES BY 2-DIGIT
STANDARD INDUSTRIAL CLASSIFICATION (SIC)**



**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 07 AGRICULTURAL SERVICES		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment	
00000	Total-SIC 07 All Occupations	\$ 9.10	\$ 7.80	\$ 6.10 \$10.10	2,970	
10000	Managerial and Administrative Occupations	12.20	10.70	8.70 14.00	230	
13011	Marketing, Advertising, and Public Relations Managers	12.50	10.10	8.10 17.70	20	
15031	Nursery and Greenhouse Managers	9.20	8.70	7.40 10.70	30	
15032	Lawn Service Managers	10.40	9.90	8.00 12.70	50	
19005	General Managers and Top Executives	14.20	11.70	10.00 16.20	110	
20000	Professional, Paraprofessional, and Technical Occupations	15.80	11.60	8.60 19.20	370	
22308	Landscape Architects	14.00	13.40	10.70 16.30	20	
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	15.90	11.50	8.50 19.30	350	
32114	Veterinarians and Veterinary Inspectors	23.90	19.80	17.00 27.30	160	
32951	Veterinary Technicians and Technologists	9.10	8.70	7.50 10.40	190	
40000	Sales and Related Occupations	12.40	11.60	7.60 17.00	50	
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	14.00	14.30	9.20 17.90	40	
43000	Sales Workers, Services	7.00	6.20	5.60 8.10	10	
43017	Sales Agents, Selected Business Services	7.00	6.20	5.60 8.10	10	
50000	Clerical and Administrative Support Occupations	8.20	7.80	6.50 9.50	340	
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	9.90	9.80	7.60 11.70	30	
55105	Medical Secretaries	7.90	8.20	4.80 10.20	10	
55108	Secretaries, Except Legal and Medical	7.90	7.80	6.90 8.70	40	
55305	Receptionists and Information Clerks	7.70	7.60	6.60 8.50	120	
55338	Bookkeeping, Accounting, and Auditing Clerks	8.90	8.50	6.00 11.10	80	
55347	General Office Clerks	7.30	6.90	5.30 8.50	40	
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.20	9.60	7.10 11.30	20	
60000	Service Occupations	5.30	5.00	4.60 5.80	20	
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	5.30	5.00	4.60 5.80	20	
70000	Agricultural, Forestry, Fishing, and Related Occupations	7.50	7.10	5.70 8.70	1,820	
72002	First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	11.00	11.10	9.60 13.20	60	
79011	Graders and Sorters, Agricultural Products	5.50	5.40	4.80 6.10	110	
79017	Animal Caretakers, Except Farm	6.00	5.70	5.00 6.30	180	
79033	Pruners	8.60	8.30	7.30 9.90	90	

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 07 AGRICULTURAL SERVICES		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
79036	Sprayers/Applicators	\$ 7.90	\$ 7.30	\$ 5.90	\$ 9.60	110
79041	Landscapers, Landscaping and Groundskeeping	7.60	7.40	6.10	8.60	1,030
79806	Veterinary Assistants	8.00	7.80	6.80	8.80	160
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.50	8.20	6.10	10.50	140
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	8.90	8.20	6.90	10.50	10
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	8.90	8.20	6.90	10.50	10
85000	Mechanics, Installers, and Repairers	9.30	9.50	7.20	11.20	30
85132	Maintenance Repairers, General Utility	7.20	7.50	6.80	8.30	10
85302	Automotive Mechanics	11.70	11.30	10.10	13.00	10
97102	Truck Drivers, Heavy or Tractor Trailer	8.90	8.60	7.50	10.10	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.50	9.20	7.80	10.80	30
97923	Excavating and Loading Machine Operators	11.00	10.80	9.60	12.00	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	11.00	10.80	9.60	12.00	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	5.70	5.40	4.70	6.40	40
98902	Hand Packers and Packagers	5.70	5.40	4.70	6.40	40

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 15 GENERAL BUILDING CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 15 All Occupations	\$ 12.23	\$ 25,438.40	\$11.70	\$ 10.40	\$ 8.20	\$13.20	5,580
10000	Managerial and Administrative Occupations	23.51	48,900.80	22.50	19.00	14.00	27.60	620
15017	Construction Managers	19.96	41,516.80	19.10	15.90	13.90	21.80	250
19005	General Managers and Top Executives	26.02	54,121.60	24.90	21.70	13.10	32.80	330
20000	Professional, Paraprofessional, and Technical Occupations	14.94	31,075.20	14.30	13.90	11.10	17.00	110
21902	Cost Estimators	13.80	28,704.00	13.20	13.00	10.40	15.20	80
22100	Engineers	18.60	38,688.00	17.80	17.70	16.00	19.40	10
22500	Engineering and Related Technicians and Technologists	19.96	41,516.80	19.10	19.30	16.30	22.20	10
40000	Sales and Related Occupations	15.15	31,512.00	14.50	14.40	12.10	16.90	60
50000	Clerical and Administrative Support Occupations	8.36	17,388.80	8.00	7.80	6.10	9.70	570
55108	Secretaries, Except Legal and Medical	7.52	15,641.60	7.20	7.10	5.90	8.30	160
55338	Bookkeeping, Accounting, and Auditing Clerks	8.67	18,033.60	8.30	8.20	6.80	10.00	200
55347	General Office Clerks	8.47	17,617.60	8.10	7.80	5.70	10.30	190
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.97	22,817.60	10.50	10.10	8.20	12.00	4,220
81000	First Line Supervisors and Manager/Supervisors-Production, Construction, Maintenance, and Related	15.36	31,948.80	14.70	14.40	12.60	16.50	290
81005	First Line Supervisors and Manager/Supervisors-Construction Trades Occupations	15.36	31,948.80	14.70	14.40	12.60	16.50	290
85000	Mechanics, Installers, and Repairers	11.60	24,128.00	11.10	10.80	9.00	13.10	140
87000	Construction Trades and Extractive Workers, Except Material Moving	11.08	23,046.40	10.60	10.40	8.90	11.80	2,420
87102	Carpenters	11.08	23,046.40	10.60	10.40	9.10	11.70	2,010
87502	Plumbers, Pipefitters, and Steamfitters	14.42	29,993.60	13.80	13.80	12.60	15.10	30
89300	Precision Woodworkers	12.54	26,083.20	12.00	11.60	10.30	13.70	170
89311	Cabinetmakers and Bench Carpenters	12.54	26,083.20	12.00	11.60	10.30	13.70	170
93914	Welders and Cutters	14.11	29,348.80	13.50	13.60	12.40	14.80	30
97938	Grader, Dozer, and Scraper Operators	8.36	17,388.80	8.00	7.50	6.40	8.70	50
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.94	16,515.20	7.60	7.60	6.70	8.50	680

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 15 GENERAL BUILDING CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly) (annual)		Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
98312	Helpers- Carpenters and Related	\$ 7.94	\$ 16,515.20	\$ 7.60	\$ 7.60	\$ 6.70	\$ 8.50	680

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 16 HEAVY CONSTRUCTION CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower)	Mid-Range (upper)	Estimated Employment
00000	Total-SIC 16 All Occupations	\$ 13.01	\$ 27,060.80	\$12.20	\$ 10.90	\$ 8.30	\$14.30	4,240
10000	Managerial and Administrative Occupations	25.49	53,019.20	23.90	22.70	17.70	28.50	360
13002	Financial Managers	26.56	55,244.80	24.90	23.20	13.50	30.70	40
13005	Personnel, Training, and Labor Relations Managers	24.64	51,251.20	23.10	22.50	18.00	28.30	10
13017	Engineering, Mathematical and Natural Sciences Managers	27.20	56,576.00	25.50	24.40	21.90	29.30	30
15017	Construction Managers	24.43	50,814.40	22.90	22.50	17.60	28.20	150
19005	General Managers and Top Executives	25.60	53,248.00	24.00	21.90	15.80	26.80	120
20000	Professional, Paraprofessional, and Technical Occupations	18.13	37,710.40	17.00	16.30	13.50	19.60	140
21100	Accountants, Auditors, and Other Financial Specialists	15.04	31,283.20	14.10	14.00	12.60	15.40	10
21511	Personnel, Training, and Labor Relations Specialists	15.68	32,614.40	14.70	14.00	11.30	17.50	10
21902	Cost Estimators	19.20	39,936.00	18.00	16.90	14.30	19.70	30
22100	Engineers	17.81	37,044.80	16.70	15.60	13.30	19.20	50
22121	Civil Engineers, Including Traffic	17.49	36,379.20	16.40	15.70	13.60	18.20	30
22132	Safety Engineers, Except Mining	14.29	29,723.20	13.40	13.60	12.40	14.80	10
22500	Engineering and Related Technicians and Techologists	16.11	33,508.80	15.10	16.30	12.30	18.10	10
50000	Clerical and Administrative Support Occupations	10.35	21,528.00	9.70	9.50	7.30	11.40	290
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.23	27,518.40	12.40	11.40	10.10	14.00	90
55108	Secretaries, Except Legal and Medical	7.89	16,411.20	7.40	7.40	4.80	9.30	50
55305	Receptionists and Information Clerks	9.71	20,196.80	9.10	9.00	7.80	10.50	10
55338	Bookkeeping, Accounting, and Auditing Clerks	8.53	17,742.40	8.00	7.50	5.60	9.90	30
55341	Payroll and Timekeeping Clerks	9.60	19,968.00	9.00	9.00	7.50	10.50	10
55347	General Office Clerks	8.64	17,971.20	8.10	7.90	6.90	8.80	60
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.20	23,296.00	10.50	10.40	9.10	11.70	20
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	10.45	21,736.00	9.80	10.00	9.00	11.00	10
60000	Service Occupations	7.36	15,308.80	6.90	6.20	5.60	7.80	40
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.73	24,398.40	11.00	10.50	8.10	13.40	3,410

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 16 HEAVY CONSTRUCTION CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	\$ 15.79	\$ 32,843.20	\$14.80	\$ 14.10	\$11.90	\$16.70	420
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	21.44	44,595.20	20.10	16.00	12.70	28.80	10
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	15.79	32,843.20	14.80	14.20	12.10	16.80	380
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	13.23	27,518.40	12.40	11.80	9.50	15.20	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	12.80	26,624.00	12.00	11.60	10.30	13.70	10
85000	Mechanics, Installers, and Repairers	11.73	24,398.40	11.00	10.80	8.50	13.40	430
85123	Millwrights	15.36	31,948.80	14.40	14.00	12.80	15.30	80
85132	Maintenance Repairers, General Utility	9.60	19,968.00	9.00	8.30	7.20	10.50	40
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.37	25,729.60	11.60	11.30	9.70	13.60	20
85314	Mobile Heavy Equipment Mechanics, Except Engines	11.95	24,856.00	11.20	10.80	9.40	12.60	110
87000	Construction Trades and Extractive Workers, Except Material Moving	11.84	24,627.20	11.10	10.50	8.40	13.10	860
87102	Carpenters	12.80	26,624.00	12.00	10.80	9.30	13.00	230
87302	Brick Masons	12.80	26,624.00	12.00	11.80	10.20	13.90	20
87508	Pipelayers	10.56	21,964.80	9.90	9.40	7.60	11.90	40
87702	Air Hammer Operators	7.68	15,974.40	7.20	7.20	6.30	8.10	10
87708	Paving, Surfacing, and Tamping Equipment Operators	9.92	20,633.60	9.30	9.20	7.70	10.70	210
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	9.81	20,404.80	9.20	9.10	7.80	10.60	30
93100	Precision Assemblers	14.93	31,054.40	14.00	14.00	13.00	15.00	60
93914	Welders and Cutters	13.65	28,392.00	12.80	13.10	11.40	14.60	110
97102	Truck Drivers, Heavy or Tractor Trailer	9.49	19,739.20	8.90	8.40	7.30	10.10	410
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.89	16,411.20	7.40	7.40	6.50	8.30	20
97923	Excavating and Loading Machine Operators	11.95	24,856.00	11.20	10.60	9.30	12.00	250
97938	Grader, Dozer, and Scraper Operators	12.16	25,292.80	11.40	11.30	9.30	13.60	60
97944	Crane and Tower Operators	13.76	28,620.80	12.90	12.90	11.10	14.60	70

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 16 HEAVY CONSTRUCTION CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
97956	Operating Engineers	\$ 13.44	\$ 27,955.20	\$12.60	\$ 13.00	\$10.90	\$14.50	80
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.96	18,636.80	8.40	8.00	6.90	9.00	440
98312	Helpers- Carpenters and Related	8.43	17,534.40	7.90	7.80	7.10	8.50	60
98319	Helpers- All Other Construction Trades	8.85	18,408.00	8.30	8.00	7.10	9.00	100
98999	All Other Helpers, Laborers, and Material Movers, Hand	9.07	18,866.00	8.50	7.80	6.70	8.90	240

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 17 SPECIAL TRADES CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 17 All Occupations	\$ 12.00	\$ 24,960.00	\$11.50	\$10.30	\$ 8.00	\$13.30	11,900
10000	Managerial and Administrative Occupations	21.50	44,720.00	20.60	17.40	13.60	23.20	1,030
13002	Financial Managers	24.01	49,940.80	23.00	18.20	13.90	28.30	100
15017	Construction Managers	19.52	40,601.60	18.70	17.40	14.00	22.00	250
19005	General Managers and Top Executives	21.82	45,385.60	20.90	17.40	13.40	23.20	670
20000	Professional, Paraprofessional, and Technical Occupations	15.45	32,136.00	14.80	14.70	12.20	17.50	220
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	12.84	26,707.20	12.30	12.00	10.50	14.00	10
21902	Cost Estimators	15.45	32,136.00	14.80	14.70	12.20	17.50	170
22100	Engineers	18.79	39,083.20	18.00	18.00	17.00	19.00	10
40000	Sales and Related Occupations	14.41	29,972.80	13.80	13.00	6.80	18.90	160
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	15.76	32,780.80	15.10	15.10	10.00	19.80	110
50000	Clerical and Administrative Support Occupations	8.25	17,160.00	7.90	7.60	6.00	9.20	1,430
55108	Secretaries, Except Legal and Medical	7.52	15,641.60	7.20	7.10	5.30	8.40	450
55338	Bookkeeping, Accounting, and Auditing Clerks	8.87	18,449.60	8.50	8.10	6.30	10.30	520
55347	General Office Clerks	7.83	16,286.40	7.50	7.50	5.80	8.70	390
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.71	20,196.80	9.30	9.70	7.90	10.90	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	9.71	20,196.80	9.30	9.70	7.90	10.90	30
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.58	13,686.40	6.30	6.00	5.50	6.60	80
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.38	23,670.40	10.90	10.20	8.20	12.60	8,980
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.76	32,780.80	15.10	14.30	12.00	17.30	370
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	15.97	33,217.60	15.30	14.50	12.20	17.60	340
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	13.26	27,580.80	12.70	11.70	10.30	14.80	30
85000	Mechanics, Installers, and Repairers	14.20	29,536.00	13.60	11.80	9.80	15.90	1,070

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 17 SPECIAL TRADES CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
85123	Millwrights	\$ 13.47	\$ 28,017.60	\$12.90	\$ 13.40	\$12.10	\$14.70	100
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	10.86	22,588.80	10.40	9.70	7.30	11.70	50
85314	Mobile Heavy Equipment Mechanics, Except Engines	11.69	24,315.20	11.20	10.70	9.60	11.70	40
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	12.84	26,707.20	12.30	11.80	9.80	14.60	270
87000	Construction Trades and Extractive Workers, Except Material Moving	11.48	23,878.40	11.00	10.60	8.80	13.00	4,480
87102	Carpenters	10.75	22,360.00	10.30	10.40	8.90	11.90	440
87108	Drywall Installers	14.30	29,744.00	13.70	13.70	11.30	15.70	200
87111	Tapers	12.11	25,188.80	11.60	11.90	9.30	13.90	110
87199	Other Carpentry and Related Workers	12.42	25,833.60	11.90	11.50	10.20	13.50	40
87202	Electricians	14.20	29,536.00	13.60	13.20	11.00	15.60	750
87302	Brick Masons	12.53	26,062.40	12.00	11.60	10.30	13.70	220
87311	Concrete and Terrazzo Finishers	10.44	21,715.20	10.00	9.50	7.70	12.00	160
87402	Painters and Paperhangers, Construction and Maintenance	8.98	18,678.40	8.60	8.30	7.20	9.90	560
87502	Plumbers, Pipefitters, and Steamfitters	12.84	26,707.20	12.30	12.00	10.10	14.40	680
87508	Pipelayers	8.87	18,449.60	8.50	8.30	7.10	9.80	70
87708	Paving, Surfacing, and Tamping Equipment Operators	9.81	20,404.80	9.40	9.40	8.00	10.70	150
87802	Insulation Workers	10.75	22,360.00	10.30	10.10	8.50	11.60	470
87808	Roofers	9.71	20,196.80	9.30	9.00	7.80	10.70	230
89132	Sheet Metal Workers	11.48	23,878.40	11.00	11.00	8.30	13.60	260
89300	Precision Woodworkers	10.65	22,152.00	10.20	10.00	8.40	11.50	120
93914	Welders and Cutters	10.96	22,796.80	10.50	9.60	7.90	12.90	30
97102	Truck Drivers, Heavy or Tractor Trailer	9.50	19,760.00	9.10	8.50	7.50	10.00	550
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.19	19,115.20	8.80	8.30	7.40	9.70	240
97923	Excavating and Loading Machine Operators	11.27	23,441.60	10.80	10.30	9.20	11.50	380
97938	Grader, Dozer, and Scraper Operators	10.13	21,070.40	9.70	9.70	8.20	11.00	210
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.35	17,368.00	8.00	7.90	6.80	8.90	1,090
98311	Helpers- Brick and Stone Masons, and Hard Tile Setters	9.08	18,886.40	8.70	8.40	7.30	10.00	180

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 17 SPECIAL TRADES CONTRACTORS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
98312	Helpers- Carpenters and Related	\$ 7.62	\$ 15,849.60	\$ 7.30	\$ 7.40	\$ 6.60	\$ 8.20	100
98313	Helpers- Electricians and Powerline Transmission Installers	9.08	18,886.40	8.70	8.70	7.40	10.30	170
98315	Helpers- Plumbers, Pipefitters, and Steamfitters	9.08	18,886.40	8.70	8.40	7.40	10.00	160
98316	Helpers- Roofers	7.72	16,057.60	7.40	7.50	6.70	8.20	90
98323	Helpers- Extractive Workers	7.83	16,286.40	7.50	7.40	6.30	8.40	80
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.62	15,850.00	7.30	7.30	6.20	8.30	310

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 20 FOOD AND KINDRED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 20 All Occupations	\$ 10.30	\$ 8.90	\$ 6.90 \$12.00	6,290
10000	Managerial and Administrative Occupations	23.70	19.70	13.90 30.40	250
13002	Financial Managers	23.30	21.90	18.40 27.90	20
13005	Personnel, Training, and Labor Relations Managers	15.30	15.00	12.50 19.00	10
13008	Purchasing Managers	22.20	18.00	14.00 36.70	10
13011	Marketing, Advertising, and Public Relations Managers	33.60	33.80	28.10 39.40	10
13017	Engineering, Mathematical and Natural Sciences Managers	21.60	21.30	15.50 26.30	10
15014	Industrial Production Managers	19.30	15.70	12.20 27.50	40
19005	General Managers and Top Executives	24.80	19.40	13.60 32.30	140
20000	Professional, Paraprofessional, and Technical Occupations	14.00	13.10	10.60 16.60	140
21100	Accountants, Auditors, and Other Financial Specialists	15.20	13.60	11.50 15.70	20
21114	Accountants and Auditors	15.20	13.60	11.50 15.70	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	17.10	16.00	11.30 22.50	10
21511	Personnel, Training, and Labor Relations Specialists	15.20	16.30	11.80 18.20	10
22100	Engineers	16.30	15.00	13.50 19.00	10
22135	Mechanical Engineers	16.30	15.00	13.50 19.00	10
24100	Physical Scientists	17.40	15.50	13.80 18.50	10
24105	Chemists, Except Biochemists	17.40	15.50	13.80 18.50	10
24500	Physical and Life Science Technicians and Technologists	11.00	10.60	9.70 11.60	30
24502	Biological, Agricultural, and Food Technicians and Technologists, Except Health	10.70	10.50	9.30 11.70	10
25105	Computer Programmers	17.60	17.70	16.20 19.20	10
40000	Sales and Related Occupations	17.60	17.60	9.90 22.00	200
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	26.50	23.20	20.10 36.10	40
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	20.10	19.70	17.90 22.30	40
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	17.30	17.20	13.90 19.60	50
49011	Salespersons, Retail	13.10	7.10	5.60 20.00	20
49023	Cashiers	6.40	5.90	4.80 7.50	20

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 20 FOOD AND KINDRED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
50000	Clerical and Administrative Support Occupations	\$ 10.10	\$ 9.60	\$ 7.60 \$12.30	670
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.20	12.50	10.20 15.50	40
55108	Secretaries, Except Legal and Medical	10.20	9.90	8.00 11.40	30
55305	Receptionists and Information Clerks	7.80	7.50	6.20 8.90	10
55314	Personnel Clerks, Except Payroll and Timekeeping	8.90	8.70	7.60 10.30	10
55323	Order Clerks- Materials, Merchandise, and Service	9.60	8.80	7.20 12.30	20
55338	Bookkeeping, Accounting, and Auditing Clerks	9.50	8.90	7.60 10.90	80
55341	Payroll and Timekeeping Clerks	9.70	9.30	7.80 11.10	10
55344	Billing, Cost and Rate Clerks	9.10	8.90	7.70 10.40	20
55347	General Office Clerks	8.60	8.60	6.50 10.50	70
56000	Electronic Data Processing and Other Office Machine Workers	8.50	8.30	7.40 9.40	30
57102	Switchboard Operators	8.80	9.00	7.10 10.50	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.50	10.40	7.60 13.50	320
58008	Production, Planning, and Expediting Clerks	14.20	14.00	11.10 17.30	10
58017	Weighers, Measurers, Checkers, and Samplers- Recordkeeping	7.40	7.50	6.60 8.40	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	10.60	10.80	7.80 13.60	90
58028	Shipping, Receiving, and Traffic Clerks	10.30	10.10	7.40 13.10	180
60000	Service Occupations	8.60	7.70	6.00 10.70	330
63047	Guards and Watch Guards	7.20	7.30	6.30 8.10	10
65000	Food and Beverage Preparation and Service Workers	6.90	6.20	5.60 8.00	130
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	10.10	9.40	6.80 13.50	140
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.80	8.10	7.20 9.00	210
72002	First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	14.60	13.10	10.80 15.40	20
79011	Graders and Sorters, Agricultural Products	8.10	8.00	7.20 8.70	40
79021	Farm Equipment Operators	8.90	8.60	7.50 10.10	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.30	8.60	6.70 11.40	4,490
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.80	13.50	9.40 17.40	270
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	12.30	11.60	8.10 15.00	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 20 FOOD AND KINDRED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	\$ 13.90	\$ 13.30	\$ 9.80 \$17.10	170
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	13.50	13.30	9.90 15.90	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	14.10	15.80	6.40 18.60	60
83000	Inspectors and Related Workers	7.70	7.40	5.10 9.00	80
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	7.60	7.30	5.00 9.00	70
85000	Mechanics, Installers, and Repairers	11.20	11.10	8.90 13.70	320
85110	Machinery Maintenance Mechanics	12.10	12.10	10.10 14.30	180
85123	Millwrights	11.10	10.80	9.90 11.70	10
85132	Maintenance Repairers, General Utility	9.00	8.30	6.30 11.10	80
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	13.20	11.60	10.30 14.50	10
85947	Coin and Vending Machine Servicers and Repairers	11.80	12.00	8.10 14.60	20
87000	Construction Trades and Extractive Workers, Except Material Moving	12.50	11.40	10.10 14.60	20
87202	Electricians	12.50	11.40	10.10 14.60	20
89805	Bakers, Manufacturing	7.10	4.90	4.60 9.40	280
89808	Food Batchmakers	10.00	8.60	7.10 10.70	30
92917	Cooking Machine Operators and Tenders, Food and Tobacco	7.20	7.30	6.30 8.20	80
92921	Roasting, Baking, and Drying Machine Operators and Tenders, Food and Tobacco	9.60	10.00	9.00 11.00	70
92926	Boiler Operators and Tenders, Low Pressure	9.60	9.80	8.40 10.90	10
92928	Cooling and Freezing Equipment Operators and Tenders	10.00	10.10	8.80 11.20	20
92932	Dairy Processing Equipment Operators, Including Setters	12.30	11.50	10.20 13.90	50
92944	Cutting and Slicing Machine Operators and Tenders	10.90	12.00	7.60 14.00	80
92962	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders	9.20	8.90	7.70 10.60	20
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	11.80	11.60	10.10 13.70	140
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	7.50	6.20	5.60 10.00	10
92974	Packaging and Filling Machine Operators and Tenders	8.80	8.30	6.30 11.00	430

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 20 FOOD AND KINDRED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
93935	Cannery Workers	\$ 7.50	\$ 7.20	\$ 5.90 \$ 8.80	650
93938	Meat, Poultry, and Fish Cutters and Trimmers- Hand	7.90	7.80	6.90 8.70	320
95000	Plant and System Workers	11.40	11.30	9.40 13.50	20
97102	Truck Drivers, Heavy or Tractor Trailer	13.00	11.80	10.30 15.60	210
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.40	8.30	6.70 12.70	80
97117	Driver/Sales Workers	12.70	13.20	10.90 14.90	90
97947	Industrial Truck and Tractor Operators	9.50	9.70	8.30 10.90	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.10	7.90	6.50 9.70	930
98502	Machine Feeders and Offbearers	7.90	7.60	6.20 9.30	80
98700	Freight, Stock, and Material Movers, Hand	10.60	10.80	7.90 13.50	100
98902	Hand Packers and Packagers	7.90	7.90	6.50 9.50	670
98999	All Other Helpers, Laborers, and Material Movers, Hand	6.80	7.00	5.40 8.10	80

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 22 TEXTILE MILL PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 22 All Occupations	\$ 10.60	\$ 9.60	\$ 8.00 \$11.30	5,200
10000	Managerial and Administrative Occupations	28.60	23.90	17.60 36.50	190
13002	Financial Managers	29.60	24.60	22.30 38.10	10
13005	Personnel, Training, and Labor Relations Managers	25.10	24.20	18.30 31.50	20
13008	Purchasing Managers	19.50	16.00	14.00 23.80	10
13011	Marketing, Advertising, and Public Relations Managers	38.50	40.00	15.30 60.00	10
13017	Engineering, Mathematical and Natural Sciences Managers	26.70	24.60	22.30 30.50	10
15014	Industrial Production Managers	21.40	18.40	14.10 24.60	50
19005	General Managers and Top Executives	35.30	32.70	20.00 52.50	70
20000	Professional, Paraprofessional, and Technical Occupations	15.00	13.30	10.60 17.60	150
21100	Accountants, Auditors, and Other Financial Specialists	21.00	18.00	16.50 19.50	10
21114	Accountants and Auditors	21.00	18.00	16.50 19.50	10
21511	Personnel, Training, and Labor Relations Specialists	13.60	13.50	11.60 15.30	10
21902	Cost Estimators	15.90	17.20	11.60 18.60	10
22100	Engineers	23.30	20.80	14.30 29.20	10
22500	Engineering and Related Technicians and Technologists	13.00	11.30	10.10 14.60	30
24500	Physical and Life Science Technicians and Technologists	11.10	10.80	9.90 11.70	10
24505	Chemical Technicians and Technologists, Except Health	11.10	10.80	9.90 11.70	10
34038	Designers, Except Interior Designers	15.80	14.00	9.90 20.40	20
40000	Sales and Related Occupations	14.50	11.30	8.10 17.20	80
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	23.70	14.00	10.30 33.80	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	14.30	12.00	8.40 17.30	50
50000	Clerical and Administrative Support Occupations	10.00	9.80	8.10 11.30	310
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.80	14.00	12.20 15.80	20
55108	Secretaries, Except Legal and Medical	11.10	10.90	9.60 12.40	40
55305	Receptionists and Information Clerks	8.80	8.50	7.50 10.00	10
55314	Personnel Clerks, Except Payroll and Timekeeping	9.10	9.00	7.80 10.50	10
55323	Order Clerks- Materials, Merchandise, and Service	10.50	10.40	9.40 11.40	30
55326	Procurement Clerks	9.80	10.00	9.00 11.00	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 22 TEXTILE MILL PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
55338	Bookkeeping, Accounting, and Auditing Clerks	\$ 10.00	\$ 10.00	\$ 8.70 \$11.10	30
55341	Payroll and Timekeeping Clerks	10.00	10.20	9.30 11.10	10
55344	Billing, Cost and Rate Clerks	9.70	9.50	8.00 11.00	10
55347	General Office Clerks	8.20	8.00	7.20 8.90	20
57102	Switchboard Operators	8.50	8.40	6.80 10.10	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.40	8.90	7.60 10.80	100
58008	Production, Planning, and Expediting Clerks	10.70	10.40	9.00 11.80	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.10	7.90	7.20 8.70	20
58028	Shipping, Receiving, and Traffic Clerks	8.80	8.60	7.30 10.30	50
60000	Service Occupations	7.90	7.80	6.90 8.80	60
63047	Guards and Watch Guards	7.80	7.90	5.00 9.40	20
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.80	7.80	7.00 8.60	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.70	9.40	7.90 11.00	4,410
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.90	14.10	12.10 16.50	240
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	20.40	18.80	17.40 21.30	10
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	15.10	14.30	11.60 17.50	170
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	13.90	13.90	12.90 15.00	50
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	12.30	12.00	10.50 14.00	10
83000	Inspectors and Related Workers	9.00	8.80	7.60 10.40	90
83002	Precision Inspectors, Testers, and Graders	9.30	9.90	7.80 10.90	10
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	9.00	8.70	7.60 10.30	80
85000	Mechanics, Installers, and Repairers	11.00	10.70	9.60 11.90	350
85112	Machinery Maintenance Mechanics, Textile Machines	11.70	11.30	10.00 13.20	210
85113	Machinery Maintenance Mechanics, Sewing Machines	10.50	10.50	9.80 11.30	10
85123	Millwrights	10.50	10.50	9.70 11.30	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 22 TEXTILE MILL PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
85128	Machinery Maintenance Workers	\$ 10.00	\$ 10.20	\$ 9.30 \$11.10	10
85132	Maintenance Repairers, General Utility	9.00	8.50	7.50 10.20	50
87000	Construction Trades and Extractive Workers, Except Material Moving	11.10	10.80	9.90 11.60	60
87202	Electricians	11.10	10.80	9.90 11.70	40
87502	Plumbers, Pipefitters, and Steamfitters	11.30	10.70	9.80 11.50	10
89108	Machinists	12.90	11.70	10.10 16.30	10
92702	Textile Machine Setters and Set-up Operators	9.70	9.40	8.00 11.00	320
92705	Textile Machine Operators and Tenders- Winding, Twisting, Knitting, Weaving, and Cutting	9.40	9.40	7.90 10.80	1,460
92708	Extruding and Forming Machine Operators and Tenders, Synthetic or Glass Fibers	10.00	10.20	9.30 11.10	300
92711	Textile Draw-out Machine Operators and Tenders	8.60	8.30	7.40 9.70	60
92714	Textile Bleaching and Dyeing Machine Operators and Tenders	9.90	9.90	8.30 11.30	130
92721	Sewing Machine Operators, Non-garment	8.70	8.40	7.40 9.80	20
92728	Pressing Machine Operators and Tenders- Textile, Garment, and Related Materials	9.10	8.90	7.70 10.40	40
92926	Boiler Operators and Tenders, Low Pressure	11.60	11.20	10.10 12.80	20
93923	Sewers, Hand	8.20	8.00	7.20 8.70	70
93926	Cutters and Trimmers, Hand	8.10	7.90	7.20 8.60	30
97102	Truck Drivers, Heavy or Tractor Trailer	11.60	10.50	9.10 11.90	10
97947	Industrial Truck and Tractor Operators	10.40	10.40	9.60 11.20	90
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.40	8.10	7.20 9.30	720
98502	Machine Feeders and Offbearers	8.00	7.90	7.20 8.60	370
98700	Freight, Stock, and Material Movers, Hand	9.30	9.50	7.90 10.80	110
98902	Hand Packers and Packagers	8.60	8.80	6.70 10.40	40
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.50	8.50	6.80 10.20	200

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 23 APPAREL, EXCEPT MENS AND BOYS FURNISHINGS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 23, Except 232-All Occupations	\$ 9.00	\$ 8.10	\$ 6.60	\$10.20	1,510
10000	Managerial and Administrative Occupations	20.30	18.30	13.80	26.50	80
15014	Industrial Production Managers	23.10	24.20	17.70	29.70	20
19005	General Managers and Top Executives	19.00	16.40	12.70	23.10	50
20000	Professional, Paraprofessional, and Technical Occupations	13.00	11.50	9.90	14.40	30
34038	Designers, Except Interior Designers	13.00	11.10	9.60	13.80	20
40000	Sales and Related Occupations	10.40	8.60	7.00	11.70	60
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	13.90	9.00	7.50	21.30	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	13.00	11.70	10.10	15.00	10
49011	Salespersons, Retail	7.20	7.30	5.90	8.30	30
50000	Clerical and Administrative Support Occupations	9.20	9.30	7.40	10.80	190
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.50	11.10	10.10	12.50	10
55108	Secretaries, Except Legal and Medical	7.60	7.00	5.90	9.00	20
55323	Order Clerks- Materials, Merchandise, and Service	10.30	10.50	9.50	11.60	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.00	10.00	8.60	11.30	20
55344	Billing, Cost and Rate Clerks	9.10	9.00	7.80	10.50	10
55347	General Office Clerks	8.80	8.80	7.40	10.40	20
56000	Electronic Data Processing and Other Office Machine Workers	8.50	8.30	7.40	9.40	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.10	9.30	7.10	10.80	80
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	9.70	9.90	8.10	11.20	20
58028	Shipping, Receiving, and Traffic Clerks	9.00	8.80	7.40	10.50	40
60000	Service Occupations	8.10	7.90	6.50	9.50	20
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.10	7.90	6.50	9.50	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.00	7.70	6.30	9.10	1,130
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.10	13.40	10.70	16.00	40
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	14.80	12.00	10.10	18.00	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 23 APPAREL, EXCEPT MENS AND BOYS FURNISHINGS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	\$ 13.80	\$ 13.50	\$11.10 \$15.50	30
83000	Inspectors and Related Workers	6.60	6.30	5.50 7.70	40
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	6.60	6.30	5.50 7.70	40
85000	Mechanics, Installers, and Repairers	11.00	10.60	9.50 11.70	20
85113	Machinery Maintenance Mechanics, Sewing Machines	10.90	10.70	9.50 11.90	10
87000	Construction Trades and Extractive Workers, Except Material Moving	11.40	10.70	9.90 11.60	10
89502	Fabric and Apparel Patternmakers, and Layout Workers	10.40	10.50	7.80 13.00	10
89505	Custom Tailors and Sewers	10.90	10.80	9.10 12.80	10
92524	Screen Printing Machine Setters and Set-up Operators	8.90	8.70	7.60 10.30	30
92717	Sewing Machine Operators, Garment	7.10	7.10	5.80 8.20	300
92721	Sewing Machine Operators, Non-garment	6.80	6.40	5.70 7.80	200
93926	Cutters and Trimmers, Hand	7.40	7.50	6.70 8.30	40
93928	Portable Machine Cutters	8.20	7.80	7.00 8.70	20
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.20	6.50	5.70 8.10	60
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.30	8.10	7.00 9.60	170
98700	Freight, Stock, and Material Movers, Hand	7.80	7.80	7.10 8.40	10
98902	Hand Packers and Packagers	8.90	9.60	6.30 10.80	80
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.80	7.80	7.10 8.40	80

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 24 LUMBER AND WOOD PRODUCTS (EXCEPT FURNITURE)		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 24 All Occupations	\$ 10.10	\$ 8.70	\$ 7.10 \$11.20	9,810
10000	Managerial and Administrative Occupations	23.10	18.70	13.80 28.60	600
13002	Financial Managers	29.80	23.00	18.20 38.30	30
13005	Personnel, Training, and Labor Relations Managers	17.30	17.10	13.00 20.00	20
13008	Purchasing Managers	19.60	17.10	13.80 20.00	30
13011	Marketing, Advertising, and Public Relations Managers	19.20	15.00	8.90 20.40	20
13014	Administrative Services Managers	20.00	17.50	15.50 19.30	10
13017	Engineering, Mathematical and Natural Sciences Managers	24.80	26.70	16.00 31.70	10
15014	Industrial Production Managers	20.20	19.20	15.00 23.90	100
19005	General Managers and Top Executives	24.90	19.30	13.10 32.20	350
20000	Professional, Paraprofessional, and Technical Occupations	14.70	14.20	10.40 18.30	220
21100	Accountants, Auditors, and Other Financial Specialists	15.30	14.60	10.30 18.80	20
21114	Accountants and Auditors	15.30	14.60	10.30 18.80	20
21305	Purchasing Agents and Buyers, Farm Products	16.80	15.30	13.70 18.00	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	11.40	11.50	9.30 13.80	20
21511	Personnel, Training, and Labor Relations Specialists	16.00	14.80	12.60 21.60	10
21902	Cost Estimators	14.90	14.00	10.30 19.50	10
22100	Engineers	15.60	16.80	10.10 19.40	30
22135	Mechanical Engineers	15.40	17.00	8.50 19.80	20
22500	Engineering and Related Technicians and Technologists	10.70	10.10	8.10 12.90	40
22514	Drafters	10.70	10.10	8.10 12.90	40
24300	Life Scientists	18.00	17.30	14.20 21.30	50
24302	Foresters and Conservation Scientists	18.00	17.30	14.20 21.30	50
40000	Sales and Related Occupations	13.70	13.00	9.80 16.10	110
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	17.30	17.60	13.30 21.00	20
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	16.30	14.40	12.20 18.30	30
49011	Salespersons, Retail	11.40	11.60	8.80 14.30	50
50000	Clerical and Administrative Support Occupations	8.90	8.30	6.70 10.60	650
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.00	12.40	10.20 16.00	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 24 LUMBER AND WOOD PRODUCTS (EXCEPT FURNITURE)		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
53123	Adjustment Clerks	\$ 9.20	\$ 9.00	\$ 6.50 \$11.30	10
55108	Secretaries, Except Legal and Medical	8.60	7.90	6.40 10.10	130
55305	Receptionists and Information Clerks	7.70	7.70	6.80 8.50	20
55326	Procurement Clerks	10.20	10.10	8.70 11.40	10
55338	Bookkeeping, Accounting, and Auditing Clerks	8.80	8.60	6.60 10.70	170
55341	Payroll and Timekeeping Clerks	10.10	9.90	8.30 11.40	20
55347	General Office Clerks	7.90	7.50	5.90 9.00	120
56000	Electronic Data Processing and Other Office Machine Workers	8.20	8.00	7.30 8.80	10
56011	Computer Operators, Except Peripheral Equipment	8.20	8.00	7.30 8.80	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.10	8.40	7.00 10.40	90
58008	Production, Planning, and Expediting Clerks	15.30	14.00	12.00 16.00	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.30	8.20	6.70 10.00	30
58028	Shipping, Receiving, and Traffic Clerks	8.50	8.10	7.00 9.60	50
60000	Service Occupations	8.30	7.90	6.30 9.90	210
61000	First-line Supervisors and Manager/Supervisors, Service Workers	12.10	11.80	10.40 13.80	10
63047	Guards and Watch Guards	8.80	8.30	7.20 10.00	80
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.20	6.80	5.10 8.50	110
70000	Agricultural, Forestry, Fishing, and Related Occupations	10.80	10.30	8.60 11.80	1,300
72002	First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	16.30	14.60	11.10 20.20	90
73002	Fallers and Buckers	9.60	9.70	8.00 11.00	290
73005	Choke Setters	12.60	12.70	10.90 14.40	40
73008	Log Handling Equipment Operators	10.20	10.10	8.90 11.30	340
73011	Logging Tractor Operators	10.90	10.50	8.60 12.70	320
79008	Log Graders and Scalers	11.00	10.70	8.50 13.30	150
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.80	8.20	6.80 10.30	6,720
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.10	12.00	9.40 15.70	350
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	17.30	16.30	13.10 19.30	50
81008	First Line Supervisors and Manager/Supervisors- Production and Operating	12.50	11.60	8.90 15.00	250

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 24 LUMBER AND WOOD PRODUCTS (EXCEPT FURNITURE)		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
	Workers					
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	\$ 16.30	\$ 16.00	\$10.80	\$20.00	10
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	10.00	9.50	6.10	13.30	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	11.40	10.70	9.70	11.70	20
83000	Inspectors and Related Workers	8.60	8.20	7.30	9.40	320
83002	Precision Inspectors, Testers, and Graders	10.10	9.50	7.90	12.00	20
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	8.50	8.10	7.20	9.20	300
85000	Mechanics, Installers, and Repairers	10.60	10.30	8.60	11.80	560
85110	Machinery Maintenance Mechanics	11.20	10.80	9.00	13.10	130
85123	Millwrights	12.70	11.50	9.80	15.60	80
85128	Machinery Maintenance Workers	10.20	10.20	9.20	11.30	60
85132	Maintenance Repairers, General Utility	9.70	9.80	8.30	11.10	160
85302	Automotive Mechanics	10.50	10.30	8.80	11.80	20
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	11.00	11.00	9.50	13.30	10
85314	Mobile Heavy Equipment Mechanics, Except Engines	11.70	11.00	9.50	13.80	30
87000	Construction Trades and Extractive Workers, Except Material Moving	9.20	8.50	7.40	10.50	230
87102	Carpenters	8.20	7.90	7.10	8.80	130
87202	Electricians	11.10	10.80	9.10	13.00	80
87502	Plumbers, Pipefitters, and Steamfitters	8.20	8.00	7.10	8.80	10
89102	Tool and Die Makers	13.20	12.00	8.10	18.00	10
89108	Machinists	11.40	11.60	9.10	13.80	50
89111	Tool Grinders, Filers, Sharpeners, and Other Precision Grinders	10.60	10.30	8.80	11.70	60
89300	Precision Woodworkers	8.50	8.40	6.30	10.40	460
89308	Wood Machinists	9.60	9.70	8.20	10.90	180
89311	Cabinetmakers and Bench Carpenters	9.30	8.80	7.40	10.90	90
91108	Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	8.40	9.00	6.00	10.50	10
92302	Sawing Machine Setters and Set-up Operators	9.70	9.80	6.70	11.10	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 24 LUMBER AND WOOD PRODUCTS (EXCEPT FURNITURE)		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
92305	Head Sawyers	\$ 10.10	\$ 9.90	\$ 7.80 \$11.60	140
92308	Sawing Machine Operators and Tenders	8.30	7.80	6.50 9.20	660
92311	Woodworking Machine Setters and Set-up Operators, Except Sawing	8.50	8.20	7.00 9.80	270
92314	Woodworking Machine Operators and Tenders, Except Sawing	7.30	7.00	5.90 8.30	860
92923	Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders	10.50	10.40	9.00 11.70	40
92926	Boiler Operators and Tenders, Low Pressure	8.60	8.10	6.90 9.90	120
92944	Cutting and Slicing Machine Operators and Tenders	8.20	7.80	6.30 9.60	30
92951	Coating, Painting, and Spraying Machine Setters and Set-up Operators	7.20	7.30	6.50 8.20	30
92953	Coating, Painting, and Spraying Machine Operators and Tenders	6.90	6.50	5.70 7.90	80
92956	Cementing and Gluing Machine Operators	8.00	7.90	7.10 8.60	20
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	8.60	8.30	7.40 9.60	10
92974	Packaging and Filling Machine Operators and Tenders	7.70	7.70	6.60 8.80	40
93914	Welders and Cutters	10.30	10.20	9.00 11.40	10
93953	Grinding and Polishing Workers, Hand	7.80	7.70	6.50 8.90	30
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.80	7.60	6.30 8.80	430
95000	Plant and System Workers	8.20	8.00	7.30 8.80	20
97102	Truck Drivers, Heavy or Tractor Trailer	10.80	10.20	8.30 12.70	170
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.20	7.10	6.00 8.10	20
97938	Grader, Dozer, and Scraper Operators	11.00	10.90	8.70 13.50	20
97947	Industrial Truck and Tractor Operators	9.00	8.60	7.40 10.40	230
97951	Conveyor Operators and Tenders	9.00	8.80	7.70 10.40	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.80	7.60	6.50 8.80	1,060
98102	Helpers- Mechanics and Repairers	10.30	10.40	9.60 11.20	50
98300	Helpers- Construction Trade and Extractive Workers	6.10	5.90	5.50 6.40	20
98502	Machine Feeders and Offbearers	7.40	7.40	6.40 8.30	410
98700	Freight, Stock, and Material Movers, Hand	7.70	7.50	6.30 8.70	140
98902	Hand Packers and Packagers	7.50	6.90	5.80 8.80	180
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.30	8.10	7.10 9.50	260

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 25 FURNITURE AND FIXTURES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 25 All Occupations	\$ 11.50	\$ 10.10	\$ 8.00 \$12.60	1,170
10000	Managerial and Administrative Occupations	24.90	20.00	13.20 30.00	80
13011	Marketing, Advertising, and Public Relations Managers	24.90	23.30	20.00 30.00	10
15014	Industrial Production Managers	17.90	15.10	12.70 22.90	20
19005	General Managers and Top Executives	30.40	20.80	13.00 58.10	30
20000	Professional, Paraprofessional, and Technical Occupations	14.00	12.70	10.50 17.10	110
22500	Engineering and Related Technicians and Technologists	12.30	11.40	10.10 14.20	70
22514	Drafters	11.40	11.00	9.90 12.40	60
40000	Sales and Related Occupations	17.00	14.00	9.20 22.20	40
49011	Salespersons, Retail	6.80	4.90	4.60 9.30	10
50000	Clerical and Administrative Support Occupations	11.30	10.90	9.00 13.30	110
55108	Secretaries, Except Legal and Medical	11.70	12.00	9.50 14.00	10
55338	Bookkeeping, Accounting, and Auditing Clerks	11.20	10.50	8.80 12.50	30
55347	General Office Clerks	8.70	9.30	6.80 10.70	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.80	11.50	8.80 14.30	40
58008	Production, Planning, and Expediting Clerks	12.60	13.30	8.40 15.30	10
58028	Shipping, Receiving, and Traffic Clerks	11.10	11.30	8.30 13.80	20
60000	Service Occupations	7.40	7.30	4.90 9.50	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.40	7.30	4.90 9.50	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.90	9.30	7.70 11.30	820
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.90	14.80	12.90 18.30	40
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	15.30	14.30	12.60 16.00	30
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	17.40	16.80	14.00 19.20	10
85000	Mechanics, Installers, and Repairers	14.20	13.60	10.70 17.70	30
85110	Machinery Maintenance Mechanics	12.50	12.50	10.80 14.30	10
87000	Construction Trades and Extractive Workers, Except Material Moving	10.80	10.70	9.60 11.80	50
87199	Other Carpentry and Related Workers	10.80	10.70	9.60 11.80	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 25 FURNITURE AND FIXTURES		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
89300	Precision Woodworkers	\$ 9.50	\$ 9.30	\$ 7.70	\$11.00	190
89308	Wood Machinists	9.00	8.80	7.40	10.50	30
89311	Cabinetmakers and Bench Carpenters	9.90	9.50	7.90	11.40	90
89314	Furniture Finishers	8.70	8.70	7.20	10.30	40
92308	Sawing Machine Operators and Tenders	9.90	10.10	9.20	11.10	20
92311	Woodworking Machine Setters and Set-up Operators, Except Sawing	10.30	10.40	9.50	11.30	20
92314	Woodworking Machine Operators and Tenders, Except Sawing	8.80	8.50	7.20	10.20	100
92953	Coating, Painting, and Spraying Machine Operators and Tenders	9.70	8.60	7.50	11.40	30
92956	Cementing and Gluing Machine Operators	7.80	7.80	7.10	8.40	10
93953	Grinding and Polishing Workers, Hand	7.80	7.40	6.40	8.40	10
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.50	7.50	6.70	8.30	50
97102	Truck Drivers, Heavy or Tractor Trailer	12.30	12.00	10.50	14.00	10
97947	Industrial Truck and Tractor Operators	9.10	9.00	7.80	10.50	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.00	7.80	7.10	8.60	70
98700	Freight, Stock, and Material Movers, Hand	8.00	7.80	6.30	9.40	10
98902	Hand Packers and Packagers	8.40	8.20	7.10	9.60	20
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.80	7.80	7.10	8.40	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 26 PAPER AND ALLIED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 26 All Occupations	\$ 17.10	\$ 15.80	\$13.30 \$18.90	14,490
10000	Managerial and Administrative Occupations	34.20	32.50	27.40 39.70	560
13002	Financial Managers	30.80	30.30	25.40 35.30	40
13005	Personnel, Training, and Labor Relations Managers	31.40	30.40	26.00 34.90	70
13008	Purchasing Managers	31.40	31.30	27.20 36.10	20
13011	Marketing, Advertising, and Public Relations Managers	35.40	37.50	31.30 41.30	20
13014	Administrative Services Managers	30.50	30.00	27.00 33.00	10
13017	Engineering, Mathematical and Natural Sciences Managers	33.10	31.90	27.90 37.20	70
15014	Industrial Production Managers	34.00	32.80	27.80 39.70	130
19005	General Managers and Top Executives	43.40	42.50	33.20 59.30	90
20000	Professional, Paraprofessional, and Technical Occupations	23.50	23.10	18.10 29.00	1,040
21100	Accountants, Auditors, and Other Financial Specialists	21.00	20.60	17.70 23.90	80
21114	Accountants and Auditors	21.50	20.40	18.00 24.00	50
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	22.30	21.20	18.20 25.00	50
21511	Personnel, Training, and Labor Relations Specialists	19.70	19.10	15.10 23.10	70
22100	Engineers	27.40	27.50	23.30 31.50	400
22114	Chemical Engineers	26.50	26.40	22.50 30.80	80
22126	Electrical and Electronic Engineers	27.60	27.40	23.60 31.30	50
22127	Computer Engineers	28.00	28.20	24.70 31.60	20
22128	Industrial Engineers, Except Safety	26.80	27.20	23.00 31.10	40
22135	Mechanical Engineers	27.60	27.20	23.00 31.80	140
22500	Engineering and Related Technicians and Technologists	24.60	25.30	18.30 30.30	100
22508	Industrial Engineering Technicians and Technologists	19.30	18.40	16.40 21.30	10
22511	Mechanical Engineering Technicians and Technologists	24.70	24.20	20.80 29.30	20
22514	Drafters	16.60	16.00	14.00 18.80	10
24100	Physical Scientists	24.30	23.30	20.80 27.50	10
24300	Life Scientists	17.40	17.30	15.30 18.90	30
24500	Physical and Life Science Technicians and Technologists	15.10	14.50	13.30 15.80	20
24505	Chemical Technicians and Technologists, Except Health	15.10	14.50	13.30 15.80	20
25102	Systems Analysts, Electronic Data Processing	22.90	22.10	18.90 26.00	50
25104	Computer Support Specialists	21.00	19.70	17.30 24.70	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 26 PAPER AND ALLIED PRODUCTS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
25105	Computer Programmers	\$ 16.80	\$ 16.90	\$14.70	\$18.70	20
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	17.50	17.10	13.20	19.50	30
34038	Designers, Except Interior Designers	17.60	18.00	16.60	19.40	10
40000	Sales and Related Occupations	18.40	16.90	13.60	21.00	120
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	18.80	16.00	11.20	25.00	50
50000	Clerical and Administrative Support Occupations	14.30	13.90	12.00	15.80	850
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	19.00	18.20	15.20	21.90	80
53123	Adjustment Clerks	12.10	11.00	10.00	12.00	10
55108	Secretaries, Except Legal and Medical	12.70	12.70	10.50	14.80	60
55314	Personnel Clerks, Except Payroll and Timekeeping	15.40	15.60	13.60	17.80	20
55323	Order Clerks- Materials, Merchandise, and Service	17.80	16.60	13.20	19.90	40
55326	Procurement Clerks	14.40	14.30	13.10	15.40	20
55338	Bookkeeping, Accounting, and Auditing Clerks	12.70	12.90	10.30	15.00	60
55341	Payroll and Timekeeping Clerks	13.70	13.80	12.70	14.90	30
55344	Billing, Cost and Rate Clerks	13.00	13.60	12.40	14.80	20
55347	General Office Clerks	13.20	13.40	10.70	15.50	90
56000	Electronic Data Processing and Other Office Machine Workers	12.70	12.30	10.40	14.80	40
56011	Computer Operators, Except Peripheral Equipment	12.60	12.00	10.40	14.60	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	13.90	13.80	12.20	15.40	340
58008	Production, Planning, and Expediting Clerks	14.10	13.80	11.70	15.70	120
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	14.80	14.50	13.20	15.80	80
58028	Shipping, Receiving, and Traffic Clerks	13.00	13.30	11.20	14.90	120
60000	Service Occupations	14.10	13.90	12.50	15.30	260
61000	First-line Supervisors and Manager/Supervisors, Service Workers	25.30	24.40	21.60	29.40	10
63047	Guards and Watch Guards	14.80	14.50	13.20	15.70	110
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	12.40	12.70	10.60	14.50	80
70000	Agricultural, Forestry, Fishing, and Related Occupations	17.20	15.10	13.50	20.00	70
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	15.90	15.50	13.10	18.20	11,590
81000	First Line Supervisors and Manager/Supervisors- Production, Construction,	25.80	25.60	21.60	30.60	730

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 26 PAPER AND ALLIED PRODUCTS		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
	Maintenance, and Related					
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	\$ 27.70	\$ 28.10	\$24.10	\$31.70	200
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	25.40	24.90	21.30	30.30	440
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	24.30	23.20	20.90	26.80	30
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	23.00	22.90	19.00	27.50	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	23.00	22.80	19.20	27.30	40
83000	Inspectors and Related Workers	14.20	14.10	12.70	15.50	360
83002	Precision Inspectors, Testers, and Graders	18.20	15.40	13.70	21.60	30
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	13.80	14.00	12.60	15.40	330
85000	Mechanics, Installers, and Repairers	17.00	17.40	15.90	18.80	2,190
85123	Millwrights	16.70	17.00	15.00	18.50	640
85128	Machinery Maintenance Workers	15.00	14.70	13.30	16.50	170
85132	Maintenance Repairers, General Utility	13.90	13.80	11.70	15.80	220
85302	Automotive Mechanics	16.00	16.90	13.80	18.50	20
85905	Precision Instrument Repairers	19.10	18.70	17.30	20.10	170
87000	Construction Trades and Extractive Workers, Except Material Moving	17.60	17.80	16.60	18.90	660
87202	Electricians	17.50	17.60	16.40	18.90	360
87402	Painters and Paperhangers, Construction and Maintenance	17.80	17.90	16.50	19.20	20
87502	Plumbers, Pipefitters, and Steamfitters	17.80	17.90	16.80	18.90	250
89102	Tool and Die Makers	10.70	10.50	9.00	12.00	10
89108	Machinists	16.50	16.80	14.70	18.40	170
92510	Printing Press Machine Setters	11.40	10.90	9.90	12.00	40
92543	Printing Press Machine Operators and Tenders	11.50	11.10	10.00	12.70	60
92926	Boiler Operators and Tenders, Low Pressure	17.10	17.00	14.70	19.00	180
92935	Chemical Equipment Controllers and Operators	15.90	15.10	13.60	17.60	160
92938	Chemical Equipment Tenders	16.60	16.40	14.10	18.70	140

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 26 PAPER AND ALLIED PRODUCTS		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
92941	Cutting and Slicing Machine Setters and Set-up Operators	\$ 11.10	\$ 10.90	\$ 9.60 \$12.50	10	
92944	Cutting and Slicing Machine Operators and Tenders	13.80	13.80	11.00 16.60	140	
92953	Coating, Painting, and Spraying Machine Operators and Tenders	16.10	16.00	14.00 18.10	150	
92956	Cementing and Gluing Machine Operators	9.80	10.10	9.10 11.00	20	
92958	Cleaning, Washing, and Pickling Equipment Operators and Tenders	15.00	14.60	13.30 15.90	40	
92962	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders	18.40	18.30	15.50 21.20	290	
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	15.50	15.00	13.40 17.40	550	
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	19.60	21.40	15.10 23.20	70	
92974	Packaging and Filling Machine Operators and Tenders	14.40	14.60	13.00 16.30	190	
93914	Welders and Cutters	11.60	12.50	7.60 14.80	30	
93926	Cutters and Trimmers, Hand	8.70	6.10	5.50 10.50	10	
95000	Plant and System Workers	16.40	16.40	14.20 18.50	490	
95002	Water and Liquid Waste Treatment Plant and System Operators	16.50	17.00	14.80 18.50	140	
95008	Chemical Plant and System Operators	16.10	16.10	14.10 18.10	60	
95028	Power Distributors and Dispatchers	16.00	16.00	14.00 18.00	80	
95032	Stationary Engineers	18.50	18.40	16.20 21.00	90	
97102	Truck Drivers, Heavy or Tractor Trailer	12.60	12.70	10.90 14.40	80	
97105	Truck Drivers, Light- Include Delivery and Route Workers	12.30	13.40	12.10 14.70	20	
97944	Crane and Tower Operators	15.60	15.30	13.60 17.40	40	
97947	Industrial Truck and Tractor Operators	13.60	13.60	12.20 15.00	500	
97951	Conveyor Operators and Tenders	14.80	14.50	13.20 15.70	430	
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	12.70	12.80	10.70 14.60	1,070	
98102	Helpers- Mechanics and Repairers	14.70	14.50	13.00 16.00	20	
98502	Machine Feeders and Offbearers	13.70	13.70	12.20 15.20	460	
98700	Freight, Stock, and Material Movers, Hand	12.70	12.80	10.90 14.50	360	
98902	Hand Packers and Packagers	8.00	7.60	6.80 8.50	50	
98999	All Other Helpers, Laborers, and Material Movers, Hand	11.00	10.80	9.80 11.80	180	

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 27 PRINTING, PUBLISHING, AND ALLIED INDUSTRIES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 27 All Occupations	\$ 11.60	\$ 9.90	\$ 7.30 \$14.20	5,920
10000	Managerial and Administrative Occupations	21.50	18.40	13.50 24.50	530
13002	Financial Managers	24.00	21.70	17.60 29.10	30
13005	Personnel, Training, and Labor Relations Managers	25.10	21.90	17.50 27.50	10
13011	Marketing, Advertising, and Public Relations Managers	19.40	15.00	11.00 22.80	70
13014	Administrative Services Managers	17.40	15.60	13.30 21.70	20
15014	Industrial Production Managers	18.00	16.20	13.10 20.20	40
19005	General Managers and Top Executives	23.30	19.40	13.30 28.30	260
20000	Professional, Paraprofessional, and Technical Occupations	13.40	12.60	9.20 17.20	1,020
21100	Accountants, Auditors, and Other Financial Specialists	12.70	12.60	9.90 15.10	20
21114	Accountants and Auditors	12.70	12.60	9.90 15.10	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	11.10	10.50	9.50 11.50	10
21511	Personnel, Training, and Labor Relations Specialists	11.20	11.30	8.70 13.70	10
21902	Cost Estimators	13.50	13.40	11.10 15.50	20
25102	Systems Analysts, Electronic Data Processing	18.20	18.00	14.70 21.70	10
25103	Database Administrators	15.50	17.00	11.30 18.50	10
25104	Computer Support Specialists	13.50	12.00	9.80 16.00	10
25105	Computer Programmers	18.80	17.70	14.20 22.50	30
31502	Librarians, Professional	14.50	15.00	9.80 18.30	10
34002	Writers and Editors	14.40	13.80	10.30 17.90	350
34008	Public Relations Specialists and Publicity Writers	14.40	14.30	12.40 16.30	10
34011	Reporters and Correspondents	12.70	11.80	8.30 17.50	280
34023	Photographers	12.20	11.50	8.10 16.70	50
34035	Artists and Related Workers	11.40	10.40	8.20 13.80	140
34038	Designers, Except Interior Designers	10.90	9.90	7.50 13.60	30
40000	Sales and Related Occupations	12.20	11.00	7.10 14.90	740
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	16.70	15.10	11.60 20.10	90
43000	Sales Workers, Services	12.10	11.80	8.70 14.80	300
43023	Sales Agents, Advertising	12.10	11.80	8.70 14.80	300
49005	Sales Representatives, Scientific and Related Products and Services- Except	18.50	20.50	10.20 25.50	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 27 PRINTING, PUBLISHING, AND ALLIED INDUSTRIES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
	Retail				
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	\$ 16.00	\$ 12.00	\$ 9.60 \$16.80	100
49026	News and Street Vendors, Telephone Solicitors, Door To Door Sales Workers, and Related	6.50	5.50	4.80 6.40	130
50000	Clerical and Administrative Support Occupations	9.20	8.60	6.90 11.00	1,000
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.40	13.60	10.60 15.90	80
53199	Other Banking, Securities, Finance, and Credit Workers	10.00	10.20	9.30 11.10	30
53908	Advertising Clerks	8.90	8.30	6.60 10.60	80
53911	Proofreaders and Copy Markers	7.70	7.20	5.80 9.10	60
55108	Secretaries, Except Legal and Medical	10.70	10.20	8.10 12.90	70
55305	Receptionists and Information Clerks	7.80	7.30	5.70 9.20	50
55307	Typists, Including Word Processing	7.40	6.50	5.70 8.30	80
55323	Order Clerks- Materials, Merchandise, and Service	8.60	8.20	7.10 9.80	50
55338	Bookkeeping, Accounting, and Auditing Clerks	10.20	9.90	8.00 11.60	120
55341	Payroll and Timekeeping Clerks	11.40	10.70	9.90 11.60	10
55344	Billing, Cost and Rate Clerks	9.60	9.40	8.00 10.90	20
55347	General Office Clerks	8.00	7.70	6.10 9.60	90
56000	Electronic Data Processing and Other Office Machine Workers	8.40	7.90	6.60 9.50	120
56005	Duplicating Machine Operators	9.80	8.70	7.60 11.80	30
56008	Mail Machine Operators, Preparation and Handling	7.30	7.10	5.90 8.30	60
56017	Data Entry Keyers, Except Composing	10.50	10.50	8.10 13.00	10
56021	Data Keyers, Typesetting and Composing	8.30	8.00	6.60 9.80	20
57102	Switchboard Operators	9.30	9.50	7.60 10.90	20
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	7.70	7.80	6.90 8.60	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.20	8.40	7.00 10.70	60
58008	Production, Planning, and Expediting Clerks	13.00	12.90	10.70 15.00	20
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	7.60	7.60	6.70 8.50	10
58028	Shipping, Receiving, and Traffic Clerks	8.00	7.80	6.70 8.90	30
60000	Service Occupations	8.70	8.60	6.30 10.70	70
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.90	7.60	5.90 9.80	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 27 PRINTING, PUBLISHING, AND ALLIED INDUSTRIES		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	\$ 9.60	\$ 8.50	\$ 6.80	\$11.60	2,560
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	16.00	15.50	12.50	18.80	130
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	17.10	17.30	14.70	19.30	10
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	16.40	15.80	12.90	19.10	100
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	14.00	13.30	10.60	16.50	20
83000	Inspectors and Related Workers	8.00	7.90	7.20	8.60	10
85000	Mechanics, Installers, and Repairers	12.30	12.80	8.90	14.80	40
85110	Machinery Maintenance Mechanics	13.30	13.50	11.40	15.20	30
85132	Maintenance Repairers, General Utility	9.20	8.50	7.30	11.30	10
87000	Construction Trades and Extractive Workers, Except Material Moving	10.40	10.10	8.40	11.80	10
89702	Hand Compositors and Typesetters	11.10	10.50	8.40	13.40	40
89705	Job Printers	8.70	8.00	6.80	10.90	30
89706	Paste-up Workers	12.50	11.60	7.80	17.50	80
89707	Electronic Pagination System Operators	11.70	11.20	9.30	14.00	130
89713	Camera Operators	9.70	9.40	7.60	11.60	50
89715	Scanner Operators	12.80	12.70	10.60	14.80	40
89717	Strippers	11.50	11.30	9.80	13.40	80
89718	Platemakers	10.90	10.10	8.30	11.90	40
92512	Offset Lithographic Press Setters and Set-up Operators, Sheet or Web Fed	11.70	11.40	9.60	13.90	170
92515	Letterpress Setters and Set-up Operators, Sheet or Web Fed	12.50	13.20	11.30	14.60	20
92524	Screen Printing Machine Setters and Set-up Operators	8.60	7.80	6.80	8.80	20
92525	Bindery Machine Setters and Set-up Operators	8.40	8.20	6.40	10.30	90
92541	Typesetting and Composing Machine Operators and Tenders	8.70	8.30	7.30	9.80	50
92543	Printing Press Machine Operators and Tenders	11.30	10.90	8.80	13.80	200
92546	Bindery Machine Operators	9.60	9.70	7.50	11.30	130
92944	Cutting and Slicing Machine Operators and Tenders	9.10	8.90	7.60	10.60	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 27 PRINTING, PUBLISHING, AND ALLIED INDUSTRIES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
92974	Packaging and Filling Machine Operators and Tenders	\$ 7.70	\$ 7.70	\$ 7.10 \$ 8.40	110
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	6.70	6.40	5.70 7.60	40
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.00	6.40	5.60 8.10	100
97117	Driver/Sales Workers	7.50	7.40	6.50 8.30	110
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.10	6.50	5.70 8.00	560
98102	Helpers- Mechanics and Repairers	9.10	8.70	6.70 11.10	10
98502	Machine Feeders and Offbearers	7.00	6.20	5.60 7.60	360
98700	Freight, Stock, and Material Movers, Hand	11.20	11.00	9.50 13.00	10
98902	Hand Packers and Packagers	6.80	6.70	5.70 7.90	100
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.70	7.70	6.90 8.50	80

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 28 CHEMICALS AND ALLIED PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 28 All Occupations	\$ 14.50	\$ 12.80	\$ 9.10 \$16.80	1,600
10000	Managerial and Administrative Occupations	31.50	30.30	22.10 38.70	130
20000	Professional, Paraprofessional, and Technical Occupations	16.70	15.00	10.90 20.40	380
40000	Sales and Related Occupations	18.40	18.70	15.40 22.00	60
50000	Clerical and Administrative Support Occupations	10.40	10.10	8.40 11.60	160
60000	Service Occupations	8.30	7.50	6.20 8.90	10
70000	Agricultural, Forestry, Fishing, and Related Occupations	10.20	10.50	9.50 11.50	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.60	11.90	7.70 14.60	840

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 29 PETROLEUM REFINING		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 29 All Occupations	\$ 12.10	\$ 11.40	\$ 9.00 \$14.10	460
10000	Managerial and Administrative Occupations	30.80	29.20	25.40 32.90	10
50000	Clerical and Administrative Support Occupations	10.90	9.50	7.80 11.60	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.70	11.50	9.10 14.00	420

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 30 All Occupations	\$ 12.10	\$ 10.20	\$ 8.00 \$12.20	3,270
10000	Managerial and Administrative Occupations	29.40	25.80	20.20 34.50	250
13002	Financial Managers	32.00	30.00	21.90 41.30	20
13005	Personnel, Training, and Labor Relations Managers	28.60	20.00	16.00 35.00	10
13011	Marketing, Advertising, and Public Relations Managers	32.30	22.50	19.00 52.50	10
13017	Engineering, Mathematical and Natural Sciences Managers	32.30	30.80	27.10 34.60	20
15014	Industrial Production Managers	22.30	22.10	19.40 24.40	40
19005	General Managers and Top Executives	33.00	29.30	21.00 45.80	90
20000	Professional, Paraprofessional, and Technical Occupations	18.20	17.00	12.80 21.90	250
21100	Accountants, Auditors, and Other Financial Specialists	22.50	20.00	16.50 28.80	10
21114	Accountants and Auditors	22.50	20.00	16.50 28.80	10
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	16.60	16.00	13.70 20.00	20
22100	Engineers	22.90	21.50	18.40 24.30	50
22500	Engineering and Related Technicians and Technologists	14.80	13.60	10.90 17.10	100
22514	Drafters	12.90	12.60	10.30 15.30	40
24500	Physical and Life Science Technicians and Technologists	19.80	15.10	13.60 28.10	10
40000	Sales and Related Occupations	17.50	14.60	10.10 22.20	100
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	22.30	22.50	18.50 26.90	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	19.30	14.30	9.60 25.60	30
50000	Clerical and Administrative Support Occupations	11.00	10.60	9.00 12.40	380
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.60	12.20	10.30 14.70	30
53199	Other Banking, Securities, Finance, and Credit Workers	12.80	12.90	11.10 14.40	10
55108	Secretaries, Except Legal and Medical	13.10	12.40	10.50 14.70	30
55305	Receptionists and Information Clerks	11.00	10.80	9.40 12.30	10
55314	Personnel Clerks, Except Payroll and Timekeeping	12.60	12.70	10.90 14.30	10
55323	Order Clerks- Materials, Merchandise, and Service	9.80	9.30	7.70 11.60	20
55338	Bookkeeping, Accounting, and Auditing Clerks	11.20	10.80	9.80 11.90	50
55341	Payroll and Timekeeping Clerks	10.50	10.20	8.40 12.00	10
55344	Billing, Cost and Rate Clerks	8.70	8.40	7.40 9.80	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
55347	General Office Clerks	\$ 9.20	\$ 9.10	\$ 7.60 \$10.60	40
56000	Electronic Data Processing and Other Office Machine Workers	8.90	8.60	7.50 10.10	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.90	10.20	8.20 12.30	120
58008	Production, Planning, and Expediting Clerks	13.10	12.00	9.40 14.80	40
58028	Shipping, Receiving, and Traffic Clerks	10.40	10.30	8.80 11.70	50
60000	Service Occupations	10.00	10.00	7.40 11.60	30
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.30	8.50	6.20 10.30	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.50	9.50	7.30 11.10	2,260
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.70	12.60	10.40 15.70	180
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	18.10	14.90	13.00 19.50	20
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	12.70	11.80	10.10 14.90	140
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	17.10	16.50	13.00 21.60	20
83000	Inspectors and Related Workers	8.90	9.10	6.90 10.60	80
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	8.90	9.10	6.90 10.60	80
85000	Mechanics, Installers, and Repairers	12.70	12.90	10.30 15.00	60
85110	Machinery Maintenance Mechanics	13.10	13.60	11.00 15.40	50
85132	Maintenance Repairers, General Utility	11.30	10.90	10.00 11.90	10
89108	Machinists	12.10	10.90	9.80 11.90	50
91311	Extruding and Drawing Machine Setters and Set-Up Operators, Metal and Plastic	9.60	10.10	9.10 11.00	10
91508	Combination Machine Tool Operators and Tenders, Metal and Plastic	9.90	10.10	9.10 11.00	30
91902	Plastic Molding and Casting Machine Setters and Set-Up Operators	7.50	7.50	6.70 8.40	40
91905	Plastic Molding and Casting Machine Operators and Tenders	7.70	7.50	6.20 8.70	360
92944	Cutting and Slicing Machine Operators and Tenders	7.30	7.20	6.10 8.30	40
92951	Coating, Painting, and Spraying Machine Setters and Set-up Operators	9.40	9.70	8.10 10.90	30
92953	Coating, Painting, and Spraying Machine Operators and Tenders	8.40	8.00	7.20 8.90	40

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
92956	Cementing and Gluing Machine Operators	\$ 8.60	\$ 8.80	\$ 6.90 \$10.40	30
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	9.70	9.90	8.30 11.10	30
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	9.80	10.00	8.90 11.00	80
93926	Cutters and Trimmers, Hand	7.60	7.20	5.90 8.90	70
93947	Painting, Coating, and Decorating Workers, Hand	6.70	6.40	5.70 7.70	30
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	8.90	8.60	7.30 10.40	50
95000	Plant and System Workers	10.50	10.50	9.80 11.30	50
97102	Truck Drivers, Heavy or Tractor Trailer	12.90	13.00	10.30 15.20	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.00	9.50	7.10 10.80	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	9.30	9.70	7.60 10.90	430
98700	Freight, Stock, and Material Movers, Hand	9.90	10.00	8.50 11.20	110
98902	Hand Packers and Packagers	7.40	6.50	5.70 9.30	110
98999	All Other Helpers, Laborers, and Material Movers, Hand	9.80	10.10	9.20 11.10	210

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 31 LEATHER AND LEATHER PRODUCTS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 31 All Occupations	\$ 9.30	\$ 8.10	\$ 6.50	\$10.50	9,970
10000	Managerial and Administrative Occupations	33.30	27.60	19.20	49.40	210
13002	Financial Managers	41.50	40.00	28.30	60.00	20
13005	Personnel, Training, and Labor Relations Managers	21.60	19.70	16.40	28.20	20
13008	Purchasing Managers	19.30	15.00	11.40	22.50	20
13011	Marketing, Advertising, and Public Relations Managers	45.60	45.00	35.00	60.00	20
13014	Administrative Services Managers	19.40	20.80	12.00	23.30	10
13017	Engineering, Mathematical and Natural Sciences Managers	33.80	24.70	22.10	43.10	20
15014	Industrial Production Managers	27.10	21.30	17.10	31.70	40
19005	General Managers and Top Executives	41.70	45.50	26.80	60.00	60
20000	Professional, Paraprofessional, and Technical Occupations	15.50	14.40	11.20	18.40	230
21100	Accountants, Auditors, and Other Financial Specialists	15.50	14.80	11.80	18.30	30
21114	Accountants and Auditors	15.10	13.80	11.30	17.30	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	15.10	14.60	11.10	19.30	20
21511	Personnel, Training, and Labor Relations Specialists	11.90	10.90	9.80	12.00	50
22100	Engineers	20.40	19.20	17.60	22.30	20
22128	Industrial Engineers, Except Safety	18.90	18.20	17.10	19.30	10
22500	Engineering and Related Technicians and Technologists	17.30	15.00	13.50	18.00	10
24500	Physical and Life Science Technicians and Technologists	14.50	13.90	12.00	15.80	30
25105	Computer Programmers	17.60	16.80	14.50	18.80	10
34038	Designers, Except Interior Designers	22.00	20.60	16.40	23.60	20
40000	Sales and Related Occupations	32.80	33.80	24.00	40.70	50
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	30.30	16.00	8.40	52.50	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	33.20	33.80	25.20	40.20	40
50000	Clerical and Administrative Support Occupations	9.10	8.40	7.20	10.40	700
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	14.70	14.80	11.40	18.00	40
53123	Adjustment Clerks	7.80	7.80	7.10	8.40	20
55108	Secretaries, Except Legal and Medical	12.10	11.60	9.10	14.40	40
55305	Receptionists and Information Clerks	8.20	8.00	6.80	9.40	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 31 LEATHER AND LEATHER PRODUCTS		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
55314	Personnel Clerks, Except Payroll and Timekeeping	\$ 8.80	\$ 8.50	\$ 7.50 \$10.10	10	
55323	Order Clerks- Materials, Merchandise, and Service	10.00	9.40	7.90 11.80	40	
55338	Bookkeeping, Accounting, and Auditing Clerks	9.60	9.10	7.80 11.00	30	
55341	Payroll and Timekeeping Clerks	8.30	8.00	7.00 9.30	30	
55344	Billing, Cost and Rate Clerks	8.90	8.70	7.40 10.40	30	
55347	General Office Clerks	7.80	7.70	6.90 8.50	80	
56000	Electronic Data Processing and Other Office Machine Workers	9.30	9.50	7.90 10.80	30	
56011	Computer Operators, Except Peripheral Equipment	9.70	10.10	9.10 11.00	10	
56017	Data Entry Keyers, Except Composing	9.10	9.20	7.70 10.60	20	
57102	Switchboard Operators	8.10	8.00	7.20 8.70	10	
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.40	8.10	6.90 9.70	300	
58008	Production, Planning, and Expediting Clerks	9.20	8.60	7.40 10.40	50	
58028	Shipping, Receiving, and Traffic Clerks	7.80	7.60	6.50 8.70	90	
60000	Service Occupations	8.20	8.00	6.80 9.50	120	
63047	Guards and Watch Guards	8.20	8.00	7.20 8.80	60	
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.50	7.00	5.80 8.80	40	
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.50	7.90	6.40 10.00	8,660	
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.40	13.20	10.40 15.70	350	
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	13.20	12.80	10.70 15.40	60	
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	13.40	13.00	10.20 15.80	200	
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	13.40	13.80	12.40 15.10	40	
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	14.00	13.40	7.90 19.00	30	
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	13.30	12.00	10.50 16.00	20	
83000	Inspectors and Related Workers	8.40	7.60	6.10 9.60	300	

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 31 LEATHER AND LEATHER PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
83002	Precision Inspectors, Testers, and Graders	\$ 10.70	\$ 8.80	\$ 7.70 \$12.50	10
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	8.30	7.60	6.10 9.50	290
85000	Mechanics, Installers, and Repairers	10.30	9.90	8.20 11.80	210
85113	Machinery Maintenance Mechanics, Sewing Machines	10.70	10.50	9.20 11.80	70
85128	Machinery Maintenance Workers	11.20	12.20	8.00 14.10	40
85132	Maintenance Repairers, General Utility	9.70	9.20	7.80 11.10	40
87000	Construction Trades and Extractive Workers, Except Material Moving	12.50	12.40	10.70 14.20	40
87199	Other Carpentry and Related Workers	12.00	11.60	10.30 13.70	10
87202	Electricians	13.80	13.90	12.80 14.90	20
89108	Machinists	10.10	9.90	8.10 11.70	30
89502	Fabric and Apparel Patternmakers, and Layout Workers	15.60	14.40	12.50 17.50	20
89511	Shoe and Leather Workers and Repairers- Precision	7.80	7.60	6.70 8.60	1,260
89521	Precision Dyers	10.80	10.60	8.50 13.00	40
92721	Sewing Machine Operators, Non-garment	8.30	8.10	7.20 9.00	370
92723	Shoe Sewing Machine Operators and Tenders	7.20	6.60	5.60 8.40	1,770
92728	Pressing Machine Operators and Tenders- Textile, Garment, and Related Materials	10.70	11.10	7.60 13.70	40
92923	Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders	8.60	8.30	7.30 9.80	20
92944	Cutting and Slicing Machine Operators and Tenders	7.60	6.90	5.90 8.90	210
92953	Coating, Painting, and Spraying Machine Operators and Tenders	10.30	10.20	7.80 12.60	90
92956	Cementing and Gluing Machine Operators	7.60	7.20	5.90 8.80	230
92958	Cleaning, Washing, and Pickling Equipment Operators and Tenders	12.20	11.90	10.40 14.00	60
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	8.80	8.80	7.30 10.40	80
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	7.80	7.50	6.20 8.90	50
92974	Packaging and Filling Machine Operators and Tenders	6.50	6.20	5.60 7.40	10
93923	Sewers, Hand	11.10	11.10	8.10 13.90	400
93926	Cutters and Trimmers, Hand	10.30	10.30	9.00 11.60	90
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	8.10	7.80	6.50 9.20	220
97102	Truck Drivers, Heavy or Tractor Trailer	12.10	12.00	9.80 14.40	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 31 LEATHER AND LEATHER PRODUCTS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
97105	Truck Drivers, Light- Include Delivery and Route Workers	\$ 8.70	\$ 8.10	\$ 7.20	\$ 9.00	20
97947	Industrial Truck and Tractor Operators	10.20	10.30	9.40	11.20	40
97951	Conveyor Operators and Tenders	8.10	8.00	7.20	8.70	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.70	7.40	6.10	8.70	1,040
98502	Machine Feeders and Offbearers	10.40	10.60	9.20	12.10	90
98700	Freight, Stock, and Material Movers, Hand	7.80	7.70	6.80	8.60	380
98902	Hand Packers and Packagers	7.00	6.40	5.50	8.20	380
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.50	7.40	6.30	8.40	190

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 32 STONE, CLAY, GLASS, AND CONCRETE PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 32 All Occupations	\$ 10.40	\$ 8.60	\$ 7.30 \$11.40	1,450
10000	Managerial and Administrative Occupations	22.80	18.60	13.80 28.20	100
15014	Industrial Production Managers	16.20	14.70	13.10 17.80	30
19005	General Managers and Top Executives	26.20	23.00	15.10 32.80	70
20000	Professional, Paraprofessional, and Technical Occupations	14.40	13.80	10.50 18.20	50
21100	Accountants, Auditors, and Other Financial Specialists	16.30	15.10	13.60 18.50	10
21114	Accountants and Auditors	16.30	15.10	13.60 18.50	10
22500	Engineering and Related Technicians and Technologists	13.30	11.30	10.20 15.00	10
22514	Drafters	13.30	11.30	10.20 15.00	10
24500	Physical and Life Science Technicians and Technologists	10.90	9.80	8.00 13.00	10
40000	Sales and Related Occupations	17.50	16.90	14.00 19.70	50
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	19.50	14.30	13.20 15.50	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	18.30	18.20	16.30 20.40	30
49011	Salespersons, Retail	10.50	9.00	7.10 14.00	10
50000	Clerical and Administrative Support Occupations	9.60	9.00	7.50 11.30	130
55108	Secretaries, Except Legal and Medical	9.30	8.80	7.70 10.70	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.20	9.80	8.00 11.80	30
55347	General Office Clerks	7.40	7.40	6.40 8.30	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.00	9.60	7.70 11.80	50
58005	Dispatchers- Except Police, Fire, and Ambulance	12.10	11.70	10.20 14.00	20
58028	Shipping, Receiving, and Traffic Clerks	7.90	7.80	6.60 8.90	20
60000	Service Occupations	6.00	5.00	4.60 6.10	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.00	5.00	4.60 6.10	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.00	8.30	7.10 10.10	1,110
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.60	12.90	10.30 16.40	70
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	13.30	12.40	10.30 15.30	60

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 32 STONE, CLAY, GLASS, AND CONCRETE PRODUCTS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	\$ 15.00	\$ 16.80	\$10.90	\$18.40	10
83000	Inspectors and Related Workers	7.80	7.80	7.10	8.40	20
85000	Mechanics, Installers, and Repairers	10.70	10.60	9.20	12.00	90
85110	Machinery Maintenance Mechanics	11.30	11.10	9.50	13.20	40
85132	Maintenance Repairers, General Utility	11.10	11.10	9.40	13.30	20
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	9.80	10.00	8.70	11.10	30
87000	Construction Trades and Extractive Workers, Except Material Moving	9.00	9.10	7.50	10.50	40
87102	Carpenters	9.30	9.40	8.00	10.70	10
89905	Precision Molders, Shapers, Casters, and Carvers, Except Jewelry and Foundry	8.00	7.80	6.80	8.70	60
92923	Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders	8.50	8.20	6.90	9.90	20
92965	Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders	9.10	9.30	7.60	10.60	30
92968	Extruding, Forming, Pressing, and Compacting Machine Setters and Set-up Operators	8.40	9.50	5.40	10.80	10
92971	Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders	7.10	7.10	6.10	8.10	10
93914	Welders and Cutters	9.20	9.20	7.80	10.60	20
93944	Molders and Casters, Hand	8.50	8.30	7.40	9.40	10
93947	Painting, Coating, and Decorating Workers, Hand	7.30	7.20	5.80	8.40	40
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	8.20	7.90	7.20	8.70	90
95000	Plant and System Workers	7.70	7.30	6.20	8.40	50
97102	Truck Drivers, Heavy or Tractor Trailer	8.60	8.20	7.30	9.00	260
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.30	8.40	7.20	11.30	50
97938	Grader, Dozer, and Scraper Operators	9.10	9.20	7.70	10.60	30
97947	Industrial Truck and Tractor Operators	9.80	9.00	7.80	11.40	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.60	7.30	6.10	8.50	100
98300	Helpers- Construction Trade and Extractive Workers	7.30	7.10	6.00	8.30	30
98502	Machine Feeders and Offbearers	8.50	7.70	6.60	8.70	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 32 STONE, CLAY, GLASS, AND CONCRETE PRODUCTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
98700	Freight, Stock, and Material Movers, Hand	\$ 7.90	\$ 7.80	\$ 6.60 \$ 8.90	20
98902	Hand Packers and Packagers	7.60	7.50	6.60 8.50	20
98999	All Other Helpers, Laborers, and Material Movers, Hand	6.30	5.90	5.40 6.30	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 33 PRIMARY METALS INDUSTRIES		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 33 All Occupations	\$ 14.40	\$ 13.80	\$12.10	\$15.40	550
10000	Managerial and Administrative Occupations	27.20	26.90	15.50	33.40	20
19005	General Managers and Top Executives	26.60	18.00	14.20	37.50	10
20000	Professional, Paraprofessional, and Technical Occupations	23.40	21.90	18.30	26.00	30
22100	Engineers	26.20	23.80	21.30	29.00	20
40000	Sales and Related Occupations	18.80	18.70	16.70	21.30	10
50000	Clerical and Administrative Support Occupations	13.80	12.50	10.20	17.40	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	18.10	18.00	16.00	20.00	10
60000	Service Occupations	11.70	11.10	10.00	12.50	20
61000	First-line Supervisors and Manager/Supervisors, Service Workers	14.10	14.00	12.50	15.50	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	13.40	13.60	12.10	15.10	450
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	19.60	19.80	17.10	22.40	20
83000	Inspectors and Related Workers	10.50	10.50	9.80	11.30	40
85000	Mechanics, Installers, and Repairers	14.00	14.00	13.00	15.00	20
87000	Construction Trades and Extractive Workers, Except Material Moving	14.90	14.60	13.30	15.90	10
91908	Metal Molding, Coremaking, and Casting Machine Setters	11.80	10.50	8.00	15.70	20
91914	Foundry Mold Assembly and Shakeout Workers	8.70	8.20	7.10	9.80	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	14.00	14.00	13.00	15.00	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	14.00	14.00	13.00	15.00	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 34 All Occupations	\$ 12.50	\$ 10.80	\$ 8.40	\$14.20	3,220
10000	Managerial and Administrative Occupations	26.80	23.60	17.50	32.70	260
13002	Financial Managers	23.10	21.40	16.40	28.00	30
13005	Personnel, Training, and Labor Relations Managers	20.20	20.00	15.00	23.80	10
13008	Purchasing Managers	19.10	19.30	16.30	22.20	10
13011	Marketing, Advertising, and Public Relations Managers	29.00	28.30	19.00	32.50	10
13017	Engineering, Mathematical and Natural Sciences Managers	24.20	25.70	17.70	30.40	10
15014	Industrial Production Managers	20.00	18.00	14.40	23.60	50
19005	General Managers and Top Executives	32.60	29.40	21.60	42.90	120
20000	Professional, Paraprofessional, and Technical Occupations	16.00	15.30	12.40	19.20	230
21100	Accountants, Auditors, and Other Financial Specialists	14.20	13.80	12.10	15.50	20
21114	Accountants and Auditors	14.20	13.80	12.10	15.50	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	15.60	15.10	13.30	17.80	30
21902	Cost Estimators	16.30	14.30	11.40	20.60	20
22100	Engineers	20.40	20.00	17.50	22.90	60
22128	Industrial Engineers, Except Safety	18.10	18.00	16.50	19.50	10
22135	Mechanical Engineers	19.00	19.00	16.50	21.90	20
22500	Engineering and Related Technicians and Technologists	13.60	13.20	11.00	15.30	60
22514	Drafters	13.20	13.00	10.80	15.30	40
25111	Programmers- Numerical, Tool, and Process Control	13.60	13.80	12.60	14.90	10
40000	Sales and Related Occupations	17.30	14.40	11.80	21.00	60
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	18.10	15.00	13.50	22.50	10
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	15.20	14.30	13.20	15.50	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	17.00	12.00	10.50	20.80	30
50000	Clerical and Administrative Support Occupations	10.00	9.70	7.90	11.60	320
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.80	11.10	9.80	13.50	10
55108	Secretaries, Except Legal and Medical	10.30	10.00	8.00	12.10	60
55305	Receptionists and Information Clerks	8.10	8.00	7.20	8.70	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
55326	Procurement Clerks	\$ 11.40	\$ 11.00	\$10.00 \$12.00	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.00	9.80	7.60 11.70	40
55341	Payroll and Timekeeping Clerks	10.70	10.50	8.70 12.50	10
55344	Billing, Cost and Rate Clerks	8.90	8.60	7.50 10.10	10
55347	General Office Clerks	9.20	8.70	7.10 11.00	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.10	9.90	8.20 11.50	110
58008	Production, Planning, and Expediting Clerks	12.20	12.70	10.20 14.30	20
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	9.00	8.70	7.50 10.50	40
58028	Shipping, Receiving, and Traffic Clerks	10.00	10.00	8.70 11.20	50
60000	Service Occupations	7.20	6.50	5.60 8.60	20
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.20	6.50	5.60 8.60	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.80	10.20	8.10 12.50	2,330
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	17.00	16.80	13.30 20.00	130
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	16.50	16.40	12.90 19.50	120
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	21.10	20.80	17.50 23.80	10
83000	Inspectors and Related Workers	10.70	10.50	8.10 13.10	80
83002	Precision Inspectors, Testers, and Graders	12.00	12.40	10.00 14.20	40
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	9.30	9.00	6.60 10.90	40
85000	Mechanics, Installers, and Repairers	13.00	13.10	11.30 14.70	60
85110	Machinery Maintenance Mechanics	13.10	13.30	11.60 14.80	40
85132	Maintenance Repairers, General Utility	12.40	12.30	10.70 14.20	10
87000	Construction Trades and Extractive Workers, Except Material Moving	19.50	21.50	15.30 23.30	70
87202	Electricians	12.40	13.00	10.50 14.50	10
89102	Tool and Die Makers	13.10	13.40	10.60 15.30	40
89108	Machinists	12.00	11.30	9.30 14.30	70
89111	Tool Grinders, Filers, Sharpeners, and Other Precision Grinders	10.20	9.30	7.80 12.60	40
89117	Precision Layout Workers	12.10	11.70	10.40 13.80	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
89132	Sheet Metal Workers	\$ 10.50	\$ 10.00	\$ 8.10 \$12.70	180
91102	Sawing Machine Tool Setters and Set-up Operators, Metal and Plastic	9.70	9.90	8.70 11.00	10
91105	Lathe and Turning Machine Tool Setters and Set-up Operators, Metal and Plastic	10.30	10.00	8.40 11.60	90
91108	Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	7.60	7.40	6.10 8.70	20
91114	Grinding, Lapping, and Buffing Machine Tool Setters and Set-up Operators, Metal and Plastic	8.80	8.30	6.30 10.40	30
91302	Punching Machine Setters and Set-up Operators, Metal and Plastic	10.40	10.30	9.20 11.50	100
91305	Press and Press Brake Machine Setters and Set-up Operators, Metal and Plastic	10.60	10.40	9.30 11.60	80
91308	Shear and Slitter Machine Setters and Set-up Operators, Metal and Plastic	8.20	8.00	6.90 9.20	20
91502	Numerical Control Machine Tool Operators and Tenders, Metal and Plastic	11.90	12.60	8.70 14.40	150
91505	Combination Machine Tool Setters and Set-up Operators, Metal and Plastic	10.70	10.30	9.20 11.40	10
91702	Welding Machine Setters and Set-up Operators	11.50	11.10	9.90 12.80	50
91705	Welding Machine Operators and Tenders	13.30	13.50	12.30 14.80	40
91714	Metal Fabricators, Structural Metal Products	10.80	10.40	8.40 12.60	90
91921	Electrolytic Plating and Coating Machine Operators	10.00	10.10	9.10 11.10	30
92951	Coating, Painting, and Spraying Machine Setters and Set-up Operators	8.90	8.20	7.30 9.00	20
92953	Coating, Painting, and Spraying Machine Operators and Tenders	9.70	9.60	8.00 11.10	30
93100	Precision Assemblers	10.70	10.60	9.40 11.80	40
93108	Fitters, Structural Steel	10.70	10.60	9.70 11.50	20
93914	Welders and Cutters	10.60	10.30	9.40 11.30	100
93953	Grinding and Polishing Workers, Hand	9.20	8.30	7.00 10.40	20
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	8.40	8.10	6.70 10.00	340
97102	Truck Drivers, Heavy or Tractor Trailer	11.40	11.00	10.00 12.00	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.40	9.50	8.10 10.80	10
97947	Industrial Truck and Tractor Operators	10.90	10.70	9.90 11.60	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.20	8.00	6.70 9.50	100

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
98700	Freight, Stock, and Material Movers, Hand	\$ 8.70	\$ 8.50	\$ 7.30 \$10.10	10
98902	Hand Packers and Packagers	9.00	8.80	7.10 10.80	20
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.80	7.70	6.60 8.90	70

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 35 INDUSTRIAL AND COMMERCIAL MACHINERY, AND COMPUTER EQUIPMENT		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 35 All Occupations	\$ 13.60	\$ 12.30	\$ 9.70 \$15.20	4,080
10000	Managerial and Administrative Occupations	28.50	24.60	19.90 33.60	290
13002	Financial Managers	25.20	22.70	18.60 28.40	30
13005	Personnel, Training, and Labor Relations Managers	23.30	23.80	15.50 29.20	10
13008	Purchasing Managers	24.60	23.50	21.80 26.30	10
13011	Marketing, Advertising, and Public Relations Managers	29.30	30.00	25.60 34.40	10
13017	Engineering, Mathematical and Natural Sciences Managers	24.90	22.50	18.20 28.90	30
15014	Industrial Production Managers	23.10	21.70	17.60 25.00	50
19005	General Managers and Top Executives	33.00	29.50	21.90 41.50	140
20000	Professional, Paraprofessional, and Technical Occupations	17.10	16.40	13.30 19.80	330
21100	Accountants, Auditors, and Other Financial Specialists	19.10	16.40	13.30 18.70	20
21114	Accountants and Auditors	19.10	16.40	13.30 18.70	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	14.30	13.60	11.00 16.60	40
21902	Cost Estimators	15.70	15.30	12.30 19.50	10
22100	Engineers	19.50	18.60	16.20 21.90	130
22126	Electrical and Electronic Engineers	20.30	20.00	18.00 22.50	10
22135	Mechanical Engineers	19.30	18.20	15.50 21.30	90
22500	Engineering and Related Technicians and Technologists	15.10	14.20	11.50 19.00	70
22505	Electrical and Electronic Engineering Technicians and Technologists	13.90	13.30	10.50 16.00	10
22514	Drafters	14.00	13.60	11.00 15.80	40
25105	Computer Programmers	15.40	15.30	13.30 17.60	10
25111	Programmers- Numerical, Tool, and Process Control	16.00	16.60	14.00 18.30	20
40000	Sales and Related Occupations	20.80	18.20	14.50 24.20	130
49002	Sales Engineers	24.10	19.60	15.40 28.30	40
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	17.40	15.00	11.40 22.30	20
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	19.70	18.20	16.10 22.90	40
50000	Clerical and Administrative Support Occupations	10.30	9.90	7.80 11.80	390
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.70	11.50	9.70 15.60	20
55108	Secretaries, Except Legal and Medical	9.80	9.80	7.40 11.70	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 35 INDUSTRIAL AND COMMERCIAL MACHINERY, AND COMPUTER EQUIPMENT		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
55305	Receptionists and Information Clerks	\$ 8.60	\$ 8.70	\$ 7.00 \$10.40	10
55323	Order Clerks- Materials, Merchandise, and Service	9.30	9.00	7.30 11.00	10
55338	Bookkeeping, Accounting, and Auditing Clerks	9.80	9.80	7.80 11.20	70
55341	Payroll and Timekeeping Clerks	13.30	11.40	10.20 17.30	10
55347	General Office Clerks	8.10	7.90	6.40 9.60	60
56000	Electronic Data Processing and Other Office Machine Workers	12.00	11.50	9.50 14.40	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.90	10.50	8.20 13.30	140
58008	Production, Planning, and Expediting Clerks	12.50	12.20	9.50 15.40	40
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	10.70	10.30	8.00 13.30	50
58028	Shipping, Receiving, and Traffic Clerks	10.00	9.80	8.00 11.60	50
60000	Service Occupations	7.70	7.40	6.00 8.80	50
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.70	7.40	6.00 8.80	50
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.90	11.80	9.60 14.20	2,890
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	17.50	17.20	14.40 19.60	140
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	17.70	17.50	14.80 19.70	120
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	15.60	14.50	12.50 17.30	20
83000	Inspectors and Related Workers	13.10	13.40	11.50 15.00	130
83002	Precision Inspectors, Testers, and Graders	13.10	13.20	10.70 15.30	70
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	13.20	13.50	12.20 14.70	60
85000	Mechanics, Installers, and Repairers	13.00	13.20	9.80 16.10	60
85110	Machinery Maintenance Mechanics	12.90	12.80	10.80 14.50	20
85132	Maintenance Repairers, General Utility	10.10	9.00	6.70 13.40	20
89102	Tool and Die Makers	13.60	13.60	11.90 15.20	70
89108	Machinists	12.10	12.00	10.10 14.10	790
89111	Tool Grinders, Filers, Sharpeners, and Other Precision Grinders	12.80	13.30	11.40 14.80	40
89132	Sheet Metal Workers	11.10	10.10	8.00 13.80	20
89300	Precision Woodworkers	13.80	14.00	9.90 17.80	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 35 INDUSTRIAL AND COMMERCIAL MACHINERY, AND COMPUTER EQUIPMENT		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment	
91102	Sawing Machine Tool Setters and Set-up Operators, Metal and Plastic	\$ 8.80	\$ 7.80	\$ 5.90 \$11.50	20	
91105	Lathe and Turning Machine Tool Setters and Set-up Operators, Metal and Plastic	14.20	14.40	12.30 16.70	70	
91108	Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	10.30	9.70	7.40 13.30	60	
91114	Grinding, Lapping, and Buffing Machine Tool Setters and Set-up Operators, Metal and Plastic	9.10	8.70	7.30 10.70	130	
91117	Machine Tool Cutting Operators and Tenders, Metal and Plastic	9.00	8.40	7.40 10.00	10	
91502	Numerical Control Machine Tool Operators and Tenders, Metal and Plastic	11.60	11.30	9.90 13.40	330	
91508	Combination Machine Tool Operators and Tenders, Metal and Plastic	9.80	8.40	7.40 13.00	10	
91705	Welding Machine Operators and Tenders	11.70	11.70	9.70 13.90	30	
91932	Heat Treating, Annealing, and Tempering Machine Operators and Tenders, Metal and Plastic	9.60	9.80	8.40 10.90	10	
92953	Coating, Painting, and Spraying Machine Operators and Tenders	9.20	8.60	7.60 10.50	10	
93100	Precision Assemblers	11.80	11.90	9.90 14.00	110	
93105	Machine Builders and Other Precision Machine Assemblers	12.10	12.30	10.10 14.20	80	
93111	Electromechanical Equipment Assemblers, Precision	11.20	11.00	9.40 13.00	30	
93902	Machine Assemblers	9.50	9.60	5.90 11.70	20	
93905	Electrical and Electronic Assemblers	14.20	14.00	11.10 17.30	10	
93914	Welders and Cutters	11.20	11.00	9.20 13.30	240	
93953	Grinding and Polishing Workers, Hand	12.10	12.60	10.30 14.30	60	
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	9.60	8.70	7.60 11.30	70	
97102	Truck Drivers, Heavy or Tractor Trailer	11.40	11.00	10.00 12.00	10	
97947	Industrial Truck and Tractor Operators	12.70	12.80	11.00 14.40	10	
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	9.30	9.30	7.10 11.10	70	
98700	Freight, Stock, and Material Movers, Hand	9.70	10.10	7.10 11.80	20	
98902	Hand Packers and Packagers	9.10	8.90	7.20 10.90	40	
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.90	9.00	6.80 10.80	10	

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 36 ELECTRONIC AND OTHER ELECTRICAL COMPONENTS, EXCEPT COMPUTER EQUIPMENT		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 36 All Occupations	\$ 13.20	\$ 10.30	\$ 7.80 \$15.20	7,910
10000	Managerial and Administrative Occupations	36.00	33.30	25.80 46.80	400
13002	Financial Managers	28.40	27.50	20.80 33.00	30
13005	Personnel, Training, and Labor Relations Managers	33.20	31.80	27.50 38.10	20
13008	Purchasing Managers	29.70	29.50	25.30 33.80	20
13011	Marketing, Advertising, and Public Relations Managers	29.00	29.20	18.30 35.80	20
13017	Engineering, Mathematical and Natural Sciences Managers	40.20	40.40	32.50 48.90	100
15014	Industrial Production Managers	25.90	26.90	19.20 31.50	80
19005	General Managers and Top Executives	45.50	51.20	32.30 60.00	110
20000	Professional, Paraprofessional, and Technical Occupations	19.90	18.60	14.00 24.20	1,620
21100	Accountants, Auditors, and Other Financial Specialists	23.00	21.00	16.40 24.70	40
21114	Accountants and Auditors	19.30	18.70	14.80 22.30	30
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	16.20	16.10	13.20 18.90	70
21511	Personnel, Training, and Labor Relations Specialists	19.60	18.00	13.70 23.80	50
22100	Engineers	26.30	25.60	21.00 31.30	560
22126	Electrical and Electronic Engineers	26.70	26.60	21.40 31.70	260
22128	Industrial Engineers, Except Safety	21.10	21.30	16.70 24.10	20
22132	Safety Engineers, Except Mining	22.70	21.30	18.30 26.30	10
22135	Mechanical Engineers	21.10	20.40	16.00 23.50	30
22500	Engineering and Related Technicians and Technologists	15.10	15.00	11.50 18.40	680
22505	Electrical and Electronic Engineering Technicians and Technologists	15.50	15.80	12.70 18.20	380
22511	Mechanical Engineering Technicians and Technologists	12.80	12.80	10.50 14.60	20
22514	Drafters	14.50	14.60	12.70 16.70	20
24500	Physical and Life Science Technicians and Technologists	11.90	12.80	8.80 14.40	30
25102	Systems Analysts, Electronic Data Processing	24.90	25.00	20.40 30.00	30
25104	Computer Support Specialists	14.90	14.00	11.00 18.30	10
25105	Computer Programmers	21.60	21.70	17.00 24.60	10
40000	Sales and Related Occupations	17.70	15.50	11.40 22.80	50
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	24.70	27.50	15.00 31.30	10
49005	Sales Representatives, Scientific and Related Products and Services- Except	16.50	14.00	11.50 20.80	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 36 ELECTRONIC AND OTHER ELECTRICAL COMPONENTS, EXCEPT COMPUTER EQUIPMENT		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
49008	Retail Sales Representatives, Except Scientific and Related Products or Services and Retail	\$ 17.40	\$ 17.50	\$11.60 \$21.80	20
50000	Clerical and Administrative Support Occupations	11.50	10.90	9.00 13.50	400
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	20.80	18.70	12.00 29.00	10
55108	Secretaries, Except Legal and Medical	11.10	10.90	9.40 12.90	30
55305	Receptionists and Information Clerks	10.00	10.10	9.20 11.10	10
55314	Personnel Clerks, Except Payroll and Timekeeping	14.50	14.50	12.60 16.60	20
55323	Order Clerks- Materials, Merchandise, and Service	9.80	10.00	7.80 11.80	10
55338	Bookkeeping, Accounting, and Auditing Clerks	11.10	10.90	9.60 12.50	20
55341	Payroll and Timekeeping Clerks	8.90	8.00	7.00 9.80	20
55344	Billing, Cost and Rate Clerks	10.00	10.20	9.30 11.10	10
55347	General Office Clerks	8.60	8.30	7.40 9.50	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.30	10.90	9.10 13.40	220
58008	Production, Planning, and Expediting Clerks	13.20	13.30	11.60 14.80	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	11.30	10.80	9.30 12.90	120
58028	Shipping, Receiving, and Traffic Clerks	9.90	9.50	7.80 11.60	60
60000	Service Occupations	8.60	7.70	6.70 8.80	70
61000	First-line Supervisors and Manager/Supervisors, Service Workers	16.70	16.00	13.30 20.00	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.50	7.40	6.30 8.40	50
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.60	8.70	7.10 11.10	5,370
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	17.70	17.10	12.20 22.00	240
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	16.60	15.60	13.60 18.60	40
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	16.40	16.50	10.90 21.20	170
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	25.30	24.50	20.50 30.80	30
83000	Inspectors and Related Workers	9.40	9.00	7.70 10.80	230

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 36 ELECTRONIC AND OTHER ELECTRICAL COMPONENTS, EXCEPT COMPUTER EQUIPMENT		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
83002	Precision Inspectors, Testers, and Graders	\$ 9.50	\$ 8.90	\$ 7.70 \$10.80	150
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	9.20	9.30	7.80 10.70	80
85000	Mechanics, Installers, and Repairers	13.00	13.20	11.30 14.80	250
85110	Machinery Maintenance Mechanics	12.80	12.90	11.00 14.50	170
85132	Maintenance Repairers, General Utility	13.10	13.40	11.70 14.80	60
87000	Construction Trades and Extractive Workers, Except Material Moving	16.10	16.00	13.40 18.60	20
87202	Electricians	16.10	16.00	13.40 18.60	20
89102	Tool and Die Makers	16.70	17.30	15.30 18.80	60
89108	Machinists	13.10	13.10	11.40 14.70	100
91108	Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic	13.10	13.30	11.90 14.70	50
91321	Machine Forming Operators and Tenders, Metal/Plastic	10.10	10.30	9.00 11.60	50
93100	Precision Assemblers	8.40	7.90	6.60 9.50	860
93111	Electromechanical Equipment Assemblers, Precision	9.90	9.90	8.50 11.10	30
93114	Electrical and Electronic Equipment Assemblers, Precision	7.90	7.60	6.40 8.90	770
93905	Electrical and Electronic Assemblers	7.40	7.40	6.30 8.40	1,110
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	9.60	9.80	8.40 10.90	280
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	10.20	10.20	8.40 11.70	50
98700	Freight, Stock, and Material Movers, Hand	10.70	8.80	7.70 13.90	20
98902	Hand Packers and Packagers	9.70	10.10	9.20 11.10	20
98999	All Other Helpers, Laborers, and Material Movers, Hand	10.50	10.50	9.80 11.30	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 37 TRANSPORTATION EQUIPMENT, EXCEPT AIRCRAFT AND PARTS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 37, EXCEPT 372-All Occupations	\$ 15.20	\$ 14.40	\$12.70	\$16.40	10,380
10000	Managerial and Administrative Occupations	27.80	25.90	20.70	32.50	420
13002	Financial Managers	28.60	28.80	25.00	32.50	20
13005	Personnel, Training, and Labor Relations Managers	31.00	29.20	24.10	34.60	10
13008	Purchasing Managers	27.90	28.60	25.00	32.30	20
13011	Marketing, Advertising, and Public Relations Managers	35.30	33.30	27.50	43.30	10
13017	Engineering, Mathematical and Natural Sciences Managers	28.70	28.70	25.10	32.30	60
15014	Industrial Production Managers	27.30	27.00	20.90	32.30	40
19005	General Managers and Top Executives	30.00	24.40	16.70	42.10	140
20000	Professional, Paraprofessional, and Technical Occupations	17.60	17.40	15.00	19.30	1,780
21100	Accountants, Auditors, and Other Financial Specialists	16.40	15.70	13.80	18.70	40
21114	Accountants and Auditors	18.80	20.50	14.50	22.80	10
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	17.20	17.20	15.00	19.00	120
21511	Personnel, Training, and Labor Relations Specialists	18.40	18.00	15.40	20.70	40
21902	Cost Estimators	17.30	17.60	16.40	18.80	20
22100	Engineers	19.40	18.90	16.70	22.00	320
22128	Industrial Engineers, Except Safety	17.60	17.70	16.20	19.10	90
22135	Mechanical Engineers	20.00	19.70	17.70	22.40	60
22138	Marine Engineers	28.50	29.10	26.10	32.10	10
22500	Engineering and Related Technicians and Technologists	16.30	16.60	14.20	18.40	920
22511	Mechanical Engineering Technicians and Technologists	17.20	17.20	14.80	19.20	50
22514	Drafters	16.80	17.20	15.40	18.60	690
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	20.50	17.80	15.30	19.80	20
40000	Sales and Related Occupations	14.50	11.00	7.60	20.00	50
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	26.30	22.50	16.50	30.80	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	14.30	12.00	10.50	18.00	10
50000	Clerical and Administrative Support Occupations	14.50	14.30	11.70	17.40	1,050
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	19.00	20.60	16.10	23.00	140
55108	Secretaries, Except Legal and Medical	11.90	12.20	9.90	14.20	70

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 37 TRANSPORTATION EQUIPMENT, EXCEPT AIRCRAFT AND PARTS		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
55338	Bookkeeping, Accounting, and Auditing Clerks	\$ 10.50	\$ 10.30	\$ 8.20	\$12.40	50
55341	Payroll and Timekeeping Clerks	12.50	12.60	10.80	14.30	140
55347	General Office Clerks	9.00	9.20	6.80	11.00	40
56000	Electronic Data Processing and Other Office Machine Workers	13.50	13.30	10.50	16.70	10
57102	Switchboard Operators	12.10	12.50	10.10	14.30	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	15.20	15.30	13.10	17.70	570
58008	Production, Planning, and Expediting Clerks	17.20	17.30	15.60	18.80	320
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	12.90	13.40	12.10	14.70	120
58028	Shipping, Receiving, and Traffic Clerks	12.30	13.10	9.40	14.60	130
60000	Service Occupations	12.90	13.50	12.10	14.90	130
63047	Guards and Watch Guards	12.00	13.10	8.40	14.50	40
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	13.10	13.70	12.50	14.80	80
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	13.90	13.90	12.60	15.30	6,950
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	19.00	18.80	17.00	21.20	540
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	13.70	13.00	10.80	16.00	20
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	19.30	18.90	17.20	21.40	520
83000	Inspectors and Related Workers	13.60	13.90	12.40	15.30	60
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	11.80	12.30	9.00	14.30	20
85000	Mechanics, Installers, and Repairers	13.20	13.50	12.00	14.90	530
85110	Machinery Maintenance Mechanics	13.70	13.80	12.60	15.00	80
85116	Machinery Maintenance Mechanics, Marine Equipment	12.70	12.90	10.60	14.70	40
85132	Maintenance Repairers, General Utility	11.40	10.90	9.80	12.30	50
85599	Other Communication Equipment Mechanics, Installers, & Repairers	14.00	14.00	13.00	15.00	100
85935	Riggers	13.80	13.90	12.70	15.10	150
87000	Construction Trades and Extractive Workers, Except Material Moving	13.90	13.90	12.80	15.10	2,930
87102	Carpenters	12.50	12.80	10.50	14.50	450
87202	Electricians	14.50	14.30	13.10	15.50	770

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 37 TRANSPORTATION EQUIPMENT, EXCEPT AIRCRAFT AND PARTS		1995 Survey Data				Estimated Employment
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		
87402	Painters and Paperhangers, Construction and Maintenance	\$ 13.90	\$ 13.90	\$12.90	\$15.00	830
87502	Plumbers, Pipefitters, and Steamfitters	14.10	14.10	13.00	15.10	700
89108	Machinists	13.20	13.60	12.20	14.90	220
89300	Precision Woodworkers	12.90	13.10	11.40	14.60	30
92951	Coating, Painting, and Spraying Machine Setters and Set-up Operators	11.20	10.90	9.90	11.80	10
92953	Coating, Painting, and Spraying Machine Operators and Tenders	9.50	9.40	8.00	10.80	30
93100	Precision Assemblers	9.40	9.40	8.00	10.70	30
93914	Welders and Cutters	15.60	15.60	13.60	17.80	310
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	12.50	13.30	11.30	14.60	480
97102	Truck Drivers, Heavy or Tractor Trailer	13.50	13.70	12.60	14.90	30
97944	Crane and Tower Operators	15.50	15.20	13.50	17.40	50
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	11.30	12.60	8.10	14.30	160
98700	Freight, Stock, and Material Movers, Hand	13.70	13.90	12.80	14.90	90
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.30	7.70	5.20	10.50	70

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 38 All Occupations	\$ 10.00	\$ 8.30	\$ 7.10 \$10.80	980
10000	Managerial and Administrative Occupations	22.90	20.30	15.60 28.60	70
13002	Financial Managers	20.80	20.00	14.00 27.50	10
15014	Industrial Production Managers	24.50	26.70	18.00 30.80	10
19005	General Managers and Top Executives	23.50	18.50	12.50 28.80	20
20000	Professional, Paraprofessional, and Technical Occupations	15.00	14.00	10.40 18.60	80
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	10.10	9.80	8.10 11.60	10
22100	Engineers	18.90	18.20	16.10 20.90	20
22126	Electrical and Electronic Engineers	16.90	15.30	13.00 18.50	10
22500	Engineering and Related Technicians and Technologists	13.80	11.90	10.00 17.00	30
22505	Electrical and Electronic Engineering Technicians and Technologists	14.60	11.80	10.40 17.80	10
22514	Drafters	11.00	10.50	7.80 14.00	10
40000	Sales and Related Occupations	15.60	11.80	9.30 22.10	20
50000	Clerical and Administrative Support Occupations	9.30	8.70	7.30 11.00	100
55323	Order Clerks- Materials, Merchandise, and Service	9.80	9.50	8.00 11.30	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.80	10.60	9.80 11.40	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.10	8.20	6.80 11.00	40
58008	Production, Planning, and Expediting Clerks	12.90	13.50	11.30 15.30	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.80	8.60	6.70 10.80	10
58028	Shipping, Receiving, and Traffic Clerks	7.90	7.70	6.70 8.60	20
60000	Service Occupations	7.80	7.80	6.10 9.40	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.80	7.80	6.10 9.40	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.30	7.90	6.90 8.90	700
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.70	14.00	11.00 17.40	20
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	14.70	14.00	11.00 17.40	20
83000	Inspectors and Related Workers	9.60	8.90	7.60 10.90	20
83002	Precision Inspectors, Testers, and Graders	9.60	9.60	7.90 11.00	10
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	9.60	8.40	7.40 10.50	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
85000	Mechanics, Installers, and Repairers	\$ 8.80	\$ 8.30	\$ 7.30 \$ 9.80	50
89108	Machinists	10.80	10.70	9.70 11.60	30
93100	Precision Assemblers	9.90	9.80	8.20 11.30	30
93905	Electrical and Electronic Assemblers	5.50	5.10	4.70 6.10	90
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.00	7.00	6.00 8.00	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.80	7.80	7.10 8.40	50
98700	Freight, Stock, and Material Movers, Hand	7.80	7.80	7.10 8.40	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.80	7.80	7.10 8.40	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 39 MISCELLANEOUS MANUFACTURING INDUSTRIES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
00000	Total-SIC 39 All Occupations	\$ 9.90	\$ 8.50	\$ 6.50 \$11.00	790
10000	Managerial and Administrative Occupations	18.80	16.70	11.10 21.40	90
15014	Industrial Production Managers	13.80	11.70	10.20 17.70	20
19005	General Managers and Top Executives	20.30	17.50	12.20 24.10	70
20000	Professional, Paraprofessional, and Technical Occupations	10.90	8.50	7.50 11.00	50
22500	Engineering and Related Technicians and Technologists	10.00	10.20	9.30 11.10	10
40000	Sales and Related Occupations	13.70	12.40	9.20 16.90	40
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	13.50	10.80	9.60 12.00	10
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	16.00	15.10	12.70 18.30	20
50000	Clerical and Administrative Support Occupations	8.70	8.10	6.70 10.00	110
55108	Secretaries, Except Legal and Medical	8.80	8.50	7.50 9.90	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.40	9.40	7.20 13.00	20
55347	General Office Clerks	7.50	7.50	6.60 8.40	40
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.60	6.50	5.80 9.60	20
58028	Shipping, Receiving, and Traffic Clerks	7.60	6.50	5.80 9.60	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.20	7.80	6.00 10.00	500
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	8.50	6.70	5.70 10.40	80
83000	Inspectors and Related Workers	7.10	7.10	6.10 8.10	10
85000	Mechanics, Installers, and Repairers	9.70	9.90	8.60 10.90	10
89132	Sheet Metal Workers	10.10	8.50	7.50 13.30	10
89300	Precision Woodworkers	6.90	6.00	5.50 7.80	20
89311	Cabinetmakers and Bench Carpenters	6.90	6.00	5.50 7.80	20
93100	Precision Assemblers	8.00	7.90	7.20 8.60	10
93947	Painting, Coating, and Decorating Workers, Hand	9.60	9.80	8.40 10.90	10
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.90	7.50	6.10 9.30	100
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and	6.30	5.80	5.20 6.50	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 39 MISCELLANEOUS MANUFACTURING INDUSTRIES		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
	Forestry Laborers				
98902	Hand Packers and Packagers	\$ 6.00	\$ 5.70	\$ 5.10 \$ 6.30	20
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.30	6.50	5.50 9.00	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 41 LOCAL AND INTERURBAN PASSENGER TRANSIT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly) (annual)		Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 41 All Occupations	\$ 8.54	\$ 17,763.20	\$ 8.20	\$ 7.70	\$ 6.00	\$ 9.50	1,750
10000	Managerial and Administrative Occupations	17.81	37,044.80	17.10	14.70	12.30	19.50	80
13002	Financial Managers	19.58	40,726.40	18.80	17.00	14.50	19.50	10
15023	Communications, Transportation, and Utilities Operations Managers	12.60	26,208.00	12.10	12.00	9.90	14.30	10
19005	General Managers and Top Executives	19.58	40,726.40	18.80	15.70	13.10	22.30	50
20000	Professional, Paraprofessional, and Technical Occupations	8.54	17,763.20	8.20	7.80	6.20	9.60	470
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	8.54	17,763.20	8.20	7.80	6.20	9.60	470
32508	Emergency Medical Technicians	8.12	16,889.60	7.80	7.60	6.10	9.00	440
50000	Clerical and Administrative Support Occupations	8.85	18,408.00	8.50	8.30	6.30	10.50	200
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.44	27,955.20	12.90	13.50	11.30	15.30	10
53805	Reservation and Transportation Ticket Agents	7.29	15,163.20	7.00	6.30	5.60	8.20	10
55108	Secretaries, Except Legal and Medical	8.02	16,681.60	7.70	7.60	6.00	9.00	20
55338	Bookkeeping, Accounting, and Auditing Clerks	10.00	20,800.00	9.60	9.80	6.30	11.90	20
55344	Billing, Cost and Rate Clerks	10.10	21,008.00	9.70	9.90	8.70	11.00	10
55347	General Office Clerks	7.39	15,371.20	7.10	6.50	5.80	8.10	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.17	19,073.60	8.80	9.10	7.00	10.80	90
58002	Dispatchers- Police, Fire, and Ambulance	10.42	21,673.60	10.00	9.80	8.10	11.30	20
58005	Dispatchers- Except Police, Fire, and Ambulance	8.85	18,408.00	8.50	8.90	6.10	10.60	70
60000	Service Occupations	6.67	13,873.60	6.40	5.90	5.40	6.40	90
65000	Food and Beverage Preparation and Service Workers	6.25	13,000.00	6.00	5.90	5.40	6.30	10
66000	Health Service and Related Workers	5.94	12,355.20	5.70	5.70	5.30	6.10	60
66023	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	5.94	12,355.20	5.70	5.70	5.30	6.10	60
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	7.92	16,473.60	7.60	7.50	6.00	8.80	910
81000	First Line Supervisors and Manager/Supervisors-	14.27	29,681.60	13.70	14.00	12.60	15.40	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 41 LOCAL AND INTERURBAN PASSENGER TRANSIT				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Production, Construction, Maintenance, and Related							
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	\$ 14.27	\$ 29,681.60	\$13.70	\$ 14.00	\$12.60	\$15.40	10
85000	Mechanics, Installers, and Repairers	10.21	21,236.80	9.80	10.00	8.40	11.20	60
85302	Automotive Mechanics	9.06	18,844.80	8.70	8.80	6.40	10.60	20
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	10.83	22,526.40	10.40	10.40	9.30	11.40	40
97108	Bus Drivers	8.85	18,408.00	8.50	8.20	7.30	9.40	260
97111	Bus Drivers, School	7.81	16,244.80	7.50	7.50	6.00	8.70	380
97114	Taxi Drivers and Chauffeurs	5.21	10,836.80	5.00	4.80	4.50	5.40	140
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.71	16,036.80	7.40	7.40	6.70	8.20	10
98905	Vehicle Washers and Equipment Cleaners	7.71	16,036.80	7.40	7.40	6.70	8.20	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 42 MOTOR FREIGHT TRANSPORTATION AND WAREHOUSING				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 42 All Occupations	\$ 12.80	\$ 26,624.00	\$12.10	\$ 10.90	\$ 8.40	\$14.90	8,070
10000	Managerial and Administrative Occupations	21.05	43,784.00	19.90	16.80	12.60	25.40	430
13002	Financial Managers	25.81	53,684.80	24.40	22.50	17.80	30.60	10
15023	Communications, Transportation, and Utilities Operations Managers	19.68	40,934.40	18.60	18.70	13.70	22.60	110
19005	General Managers and Top Executives	20.84	43,347.20	19.70	15.00	11.90	27.30	280
20000	Professional, Paraprofessional, and Technical Occupations	13.43	27,934.40	12.70	11.20	9.70	15.50	80
21100	Accountants, Auditors, and Other Financial Specialists	15.02	31,241.60	14.20	14.00	11.00	17.30	20
21114	Accountants and Auditors	15.02	31,241.60	14.20	14.00	11.00	17.30	20
40000	Sales and Related Occupations	17.14	35,651.20	16.20	16.70	10.40	22.00	140
43000	Sales Workers, Services	17.35	36,088.00	16.40	16.80	10.60	22.10	130
43017	Sales Agents, Selected Business Services	17.35	36,088.00	16.40	16.80	10.60	22.10	130
50000	Clerical and Administrative Support Occupations	10.37	21,569.60	9.80	8.70	7.00	11.90	1,000
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.59	26,187.20	11.90	11.40	8.20	14.90	150
55108	Secretaries, Except Legal and Medical	7.30	15,184.00	6.90	6.30	4.90	8.10	110
55338	Bookkeeping, Accounting, and Auditing Clerks	9.73	20,238.40	9.20	8.50	6.90	10.90	130
55341	Payroll and Timekeeping Clerks	11.21	23,316.80	10.60	10.50	9.40	11.60	10
55344	Billing, Cost and Rate Clerks	10.90	22,672.00	10.30	10.10	8.50	11.50	80
55347	General Office Clerks	9.10	18,928.00	8.60	7.90	6.60	9.30	180
56000	Electronic Data Processing and Other Office Machine Workers	8.67	18,033.60	8.20	8.00	7.20	8.70	60
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.85	24,648.00	11.20	10.90	7.90	13.90	270
58005	Dispatchers- Except Police, Fire, and Ambulance	14.81	30,804.80	14.00	13.70	12.00	15.50	120
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	6.98	14,518.40	6.60	6.00	5.10	7.90	20
58028	Shipping, Receiving, and Traffic Clerks	10.68	22,214.40	10.10	9.60	8.00	11.70	110
60000	Service Occupations	7.09	14,747.20	6.70	6.00	4.70	8.40	80
67000	Cleaning and Building Service Workers	7.09	14,747.20	6.70	6.00	4.70	8.40	80
70000	Agricultural, Forestry, Fishing, and Related Occupations	11.21	23,316.80	10.60	10.10	8.50	11.50	180

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 42 MOTOR FREIGHT TRANSPORTATION AND WAREHOUSING				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	\$ 12.69	\$ 26,395.20	\$12.00	\$ 11.00	\$ 8.60	\$14.90	6,160
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.49	30,139.20	13.70	11.40	7.90	18.70	290
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	16.82	34,985.60	15.90	14.90	8.60	21.40	190
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	9.84	20,467.20	9.30	8.50	6.90	10.70	80
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	12.16	25,292.80	11.50	12.20	6.20	14.50	20
85000	Mechanics, Installers, and Repairers	11.85	24,648.00	11.20	10.90	8.80	13.40	460
85132	Maintenance Repairers, General Utility	11.00	22,880.00	10.40	10.40	8.30	12.50	110
85302	Automotive Mechanics	13.86	28,828.80	13.10	8.80	7.70	20.30	40
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.06	25,084.80	11.40	11.20	9.20	13.60	290
87000	Construction Trades and Extractive Workers, Except Material Moving	8.89	18,491.20	8.40	7.40	6.00	10.10	20
97102	Truck Drivers, Heavy or Tractor Trailer	13.12	27,289.60	12.40	11.60	9.40	15.10	3,430
97105	Truck Drivers, Light- Include Delivery and Route Workers	14.91	31,012.80	14.10	15.50	8.60	18.50	840
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	9.52	19,801.60	9.00	8.60	7.30	10.50	1,020
98102	Helpers- Mechanics and Repairers	7.83	16,286.40	7.40	7.40	6.50	8.30	70
98705	Refuse Collectors	8.67	18,033.60	8.20	8.00	7.30	8.80	310
98902	Hand Packers and Packagers	8.57	17,825.60	8.10	7.70	6.50	8.80	130
98905	Vehicle Washers and Equipment Cleaners	8.25	17,160.00	7.80	7.80	4.70	10.40	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	10.58	22,006.00	10.00	10.00	8.30	11.30	500

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 44 WATER TRANSPORTATION		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 44 All Occupations	\$ 11.78	\$ 24,502.40	\$11.60	\$ 10.50	\$ 7.30	\$14.40	850
10000	Managerial and Administrative Occupations	18.48	38,438.40	18.20	18.00	10.50	22.70	60
15023	Communications, Transportation, and Utilities Operations Managers	16.55	34,424.00	16.30	17.00	8.70	22.50	30
19005	General Managers and Top Executives	23.16	48,172.80	22.80	19.80	17.60	23.80	20
20000	Professional, Paraprofessional, and Technical Occupations	14.73	30,638.40	14.50	14.20	12.00	16.80	30
21100	Accountants, Auditors, and Other Financial Specialists	16.66	34,652.80	16.40	16.00	11.00	21.70	10
21114	Accountants and Auditors	16.66	34,652.80	16.40	16.00	11.00	21.70	10
22100	Engineers	15.34	31,907.20	15.10	14.80	13.40	16.50	10
22138	Marine Engineers	15.34	31,907.20	15.10	14.80	13.40	16.50	10
40000	Sales and Related Occupations	8.23	17,118.40	8.10	6.40	5.50	8.90	40
49023	Cashiers	5.99	12,459.20	5.90	5.60	4.80	6.50	10
50000	Clerical and Administrative Support Occupations	9.04	18,803.20	8.90	8.40	5.70	11.20	140
53805	Reservation and Transportation Ticket Agents	8.12	16,889.60	8.00	6.50	5.60	9.60	30
55108	Secretaries, Except Legal and Medical	7.01	14,580.80	6.90	6.50	4.80	8.10	20
55338	Bookkeeping, Accounting, and Auditing Clerks	10.36	21,548.80	10.20	10.50	8.00	12.60	50
55347	General Office Clerks	8.12	16,889.60	8.00	8.60	4.90	10.40	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	10.16	21,132.80	10.00	6.40	5.70	14.80	20
58028	Shipping, Receiving, and Traffic Clerks	10.16	21,132.80	10.00	6.40	5.70	14.80	20
60000	Service Occupations	7.52	15,641.60	7.40	7.10	5.50	8.90	20
65000	Food and Beverage Preparation and Service Workers	6.91	14,372.80	6.80	6.50	4.90	8.30	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	12.09	25,147.20	11.90	11.00	8.00	14.60	560
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	17.37	36,129.60	17.10	15.80	13.10	18.80	50
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	16.66	34,652.80	16.40	15.10	13.00	17.90	40
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	20.21	42,036.80	19.90	18.80	16.60	22.10	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 44 WATER TRANSPORTATION		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
85000	Mechanics, Installers, and Repairers	\$ 10.36	\$ 21,548.80	\$10.20	\$ 9.90	\$ 7.90	\$12.00	170
85110	Machinery Maintenance Mechanics	11.48	23,878.40	11.30	11.10	9.80	12.90	50
85132	Maintenance Repairers, General Utility	8.53	17,742.40	8.40	8.20	7.10	9.70	80
85328	Small Engine Specialists	12.80	26,624.00	12.60	13.00	9.80	15.00	20
85935	Riggers	11.98	24,918.40	11.80	11.80	9.80	13.90	20
87000	Construction Trades and Extractive Workers, Except Material Moving	10.66	22,172.80	10.50	10.60	9.40	11.70	90
87102	Carpenters	11.78	24,502.40	11.60	11.20	10.10	13.00	40
87402	Painters and Paperhangers, Construction and Maintenance	9.85	20,488.00	9.70	10.00	8.30	11.20	50
97502	Captains, Water Vessel	21.53	44,782.40	21.20	18.30	13.30	23.00	40
97505	Mates, Ship, Boat, and Barge	8.73	18,158.40	8.60	7.20	4.80	8.70	20
97514	Able Seamen	12.49	25,979.20	12.30	12.50	9.90	15.50	20
97517	Ordinary Seamen and Marine Oilers	6.30	13,104.00	6.20	6.00	5.00	7.30	20
97944	Crane and Tower Operators	15.54	32,323.20	15.30	16.50	11.60	18.30	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	10.87	22,609.60	10.70	10.80	4.90	15.10	80
98702	Stevedores, Except Equipment Operators	11.68	24,294.40	11.50	13.30	4.70	16.40	60
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.84	18,387.00	8.70	9.40	6.20	10.70	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 48 COMMUNICATIONS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 48 All Occupations	\$ 15.47	\$ 32,177.60	\$15.10	\$ 14.00	\$ 9.70	\$18.70	4,740
10000	Managerial and Administrative Occupations	26.44	54,995.20	25.80	25.10	18.10	31.40	480
13002	Financial Managers	30.64	63,731.20	29.90	28.80	18.70	38.80	30
13011	Marketing, Advertising, and Public Relations Managers	20.29	42,203.20	19.80	15.10	12.20	28.50	50
13017	Engineering, Mathematical and Natural Sciences Managers	22.13	46,030.40	21.60	22.10	14.30	28.10	60
15023	Communications, Transportation, and Utilities Operations Managers	26.03	54,142.40	25.40	25.70	20.80	30.40	100
19005	General Managers and Top Executives	30.64	63,731.20	29.90	27.10	18.80	37.10	130
20000	Professional, Paraprofessional, and Technical Occupations	12.09	25,147.20	11.80	9.80	6.70	14.50	1,130
21100	Accountants, Auditors, and Other Financial Specialists	16.29	33,883.20	15.90	15.10	12.30	19.40	40
21114	Accountants and Auditors	16.29	33,883.20	15.90	15.10	12.30	19.40	40
22100	Engineers	25.31	52,644.80	24.70	25.90	18.90	30.50	100
22126	Electrical and Electronic Engineers	27.36	56,908.80	26.70	28.10	23.80	31.60	80
22127	Computer Engineers	19.06	39,644.80	18.60	18.40	16.80	20.00	20
22500	Engineering and Related Technicians and Technologists	13.22	27,497.60	12.90	12.30	9.60	16.80	90
34002	Writers and Editors	14.76	30,700.80	14.40	14.00	12.50	15.50	10
34008	Public Relations Specialists and Publicity Writers	14.04	29,203.20	13.70	11.40	9.50	19.00	20
34011	Reporters and Correspondents	10.86	22,588.80	10.60	8.70	6.80	13.50	90
34014	Broadcast News Analysts	16.81	34,964.80	16.40	14.60	8.20	21.60	50
34017	Announcers, Radio and Television	7.69	15,995.20	7.50	6.50	5.50	8.60	270
34023	Photographers	12.19	25,355.20	11.90	12.80	9.50	14.50	40
34026	Camera Operators, Television and Motion Picture	7.38	15,350.40	7.20	6.40	5.70	8.40	50
34028	Broadcast Technicians	9.63	20,030.40	9.40	8.90	6.40	11.80	170
34056	Producers, Directors, Actors, and Other Entertainers	11.27	23,441.60	11.00	10.80	8.80	13.10	100
40000	Sales and Related Occupations	15.47	32,177.60	15.10	13.30	10.00	18.60	340
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	17.73	36,878.40	17.30	15.30	10.60	22.80	80
43000	Sales Workers, Services	15.27	31,761.60	14.90	13.40	10.20	18.00	240
43017	Sales Agents, Selected Business Services	18.14	37,731.20	17.70	17.30	12.10	22.20	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 48 COMMUNICATIONS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
43023	Sales Agents, Advertising	\$ 14.55	\$ 30,264.00	\$14.20	\$ 12.80	\$ 9.70	\$15.90	200
50000	Clerical and Administrative Support Occupations	12.91	26,852.80	12.60	12.80	9.40	15.20	1,440
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	14.24	29,619.20	13.90	13.00	10.20	15.80	70
53199	Other Banking, Securities, Finance, and Credit Workers	10.76	22,380.80	10.50	10.50	9.80	11.30	20
55108	Secretaries, Except Legal and Medical	11.68	24,294.40	11.40	10.80	8.30	13.80	80
55305	Receptionists and Information Clerks	7.79	16,203.20	7.60	6.60	5.80	8.50	40
55307	Typists, Including Word Processing	9.63	20,030.40	9.40	9.50	8.10	10.80	10
55335	Customer Service Representatives, Utilities	13.73	28,558.40	13.40	14.00	8.80	17.60	420
55338	Bookkeeping, Accounting, and Auditing Clerks	11.48	23,878.40	11.20	10.80	8.80	13.30	40
55347	General Office Clerks	12.60	26,208.00	12.30	13.20	9.60	14.70	260
56000	Electronic Data Processing and Other Office Machine Workers	11.07	23,025.60	10.80	10.60	8.40	13.10	40
56011	Computer Operators, Except Peripheral Equipment	11.78	24,502.40	11.50	11.50	9.70	13.60	30
57102	Switchboard Operators	8.61	17,908.80	8.40	8.20	7.30	9.00	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.89	24,731.20	11.60	10.50	8.20	16.30	60
58005	Dispatchers- Except Police, Fire, and Ambulance	8.61	17,908.80	8.40	8.40	7.10	10.10	20
58008	Production, Planning, and Expediting Clerks	14.96	31,116.80	14.60	16.40	10.90	18.20	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	9.84	20,467.20	9.60	9.80	8.40	10.90	10
60000	Service Occupations	8.30	17,264.00	8.10	7.90	7.10	8.80	30
67000	Cleaning and Building Service Workers	8.30	17,264.00	8.10	7.90	7.10	8.80	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	17.21	35,796.80	16.80	17.50	13.10	20.00	1,320
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	18.03	37,502.40	17.60	16.50	13.70	20.50	70
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	18.03	37,502.40	17.60	16.50	13.70	20.50	70
83000	Inspectors and Related Workers	23.06	47,964.80	22.50	22.50	21.30	23.80	10
85000	Mechanics, Installers, and Repairers	17.21	35,796.80	16.80	17.50	13.10	19.90	1,230
85132	Maintenance Repairers, General Utility	16.81	34,964.80	16.40	17.40	14.50	19.20	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 48 COMMUNICATIONS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
85502	Central Office and PBX Installers and Repairers	\$ 19.26	\$ 40,060.80	\$18.80	\$ 18.80	\$16.50	\$21.70	210
85702	Telephone and Cable TV Line Installers and Repairers	16.60	34,528.00	16.20	17.00	11.80	19.50	820
85726	Station Installers and Repairers, Telephone	13.83	28,766.40	13.50	13.00	7.80	18.80	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 49 ELECTRIC, GAS, AND SANITARY SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 49 All Occupations	\$ 18.24	\$ 37,939.20	\$17.40	\$ 16.10	\$12.60	\$20.30	4,400
10000	Managerial and Administrative Occupations	32.18	66,934.40	30.70	29.30	23.40	34.50	440
13002	Financial Managers	36.37	75,649.60	34.70	31.90	28.10	38.30	20
13005	Personnel, Training, and Labor Relations Managers	33.86	70,428.80	32.30	31.70	27.50	36.70	10
13008	Purchasing Managers	27.46	57,116.80	26.20	25.80	22.20	30.40	10
13011	Marketing, Advertising, and Public Relations Managers	30.19	62,795.20	28.80	29.00	26.00	32.00	20
13017	Engineering, Mathematical and Natural Sciences Managers	32.91	68,452.80	31.40	30.90	27.80	34.00	40
15023	Communications, Transportation, and Utilities Operations Managers	29.66	61,692.80	28.30	28.70	24.70	32.50	130
19005	General Managers and Top Executives	36.06	75,004.80	34.40	32.30	19.40	46.10	140
20000	Professional, Paraprofessional, and Technical Occupations	21.28	44,262.40	20.30	19.70	16.40	23.50	1,040
21100	Accountants, Auditors, and Other Financial Specialists	18.97	39,457.60	18.10	17.40	14.70	20.40	160
21114	Accountants and Auditors	18.55	38,584.00	17.70	17.20	14.60	19.50	80
21117	Budget Analysts	20.75	43,160.00	19.80	20.60	17.00	22.80	20
21511	Personnel, Training, and Labor Relations Specialists	26.21	54,516.80	25.00	25.20	21.00	30.30	60
22100	Engineers	24.95	51,896.00	23.80	23.20	20.80	27.30	230
22121	Civil Engineers, Including Traffic	26.52	55,161.60	25.30	24.10	21.80	28.90	30
22126	Electrical and Electronic Engineers	23.69	49,275.20	22.60	22.50	19.10	26.40	80
22128	Industrial Engineers, Except Safety	23.37	48,609.60	22.30	22.40	21.10	23.70	30
22135	Mechanical Engineers	23.79	49,483.20	22.70	23.30	19.50	28.30	30
22500	Engineering and Related Technicians and Technologists	18.66	38,812.80	17.80	17.60	15.50	19.50	140
22514	Drafters	19.08	39,686.40	18.20	16.00	13.30	22.50	10
24100	Physical Scientists	22.33	46,446.40	21.30	20.40	18.10	23.40	20
24300	Life Scientists	24.95	51,896.00	23.80	23.00	21.50	24.50	10
24500	Physical and Life Science Technicians and Technologists	23.27	48,401.60	22.20	22.40	20.90	24.00	40
25103	Database Administrators	23.37	48,609.60	22.30	22.50	20.60	24.40	10
25104	Computer Support Specialists	19.92	41,433.60	19.00	20.20	15.20	22.60	20
25105	Computer Programmers	19.92	41,433.60	19.00	20.30	15.30	22.60	20
28108	Lawyers	33.86	70,428.80	32.30	35.00	23.80	40.00	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 49 ELECTRIC, GAS, AND SANITARY SERVICES				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
34008	Public Relations Specialists and Publicity Writers	\$ 18.97	\$ 39,457.60	\$18.10	\$ 17.10	\$14.30	\$20.00	20
40000	Sales and Related Occupations	18.76	39,020.80	17.90	14.70	11.30	18.80	20
43000	Sales Workers, Services	18.76	39,020.80	17.90	14.70	11.30	18.80	20
43017	Sales Agents, Selected Business Services	18.76	39,020.80	17.90	14.70	11.30	18.80	20
50000	Clerical and Administrative Support Occupations	13.31	27,684.80	12.70	12.70	10.50	14.60	950
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	16.35	34,008.00	15.60	15.10	13.00	18.00	100
53508	Bill and Account Collectors	13.10	27,248.00	12.50	12.50	10.80	14.30	30
55108	Secretaries, Except Legal and Medical	12.16	25,292.80	11.60	11.40	10.10	13.40	130
55323	Order Clerks- Materials, Merchandise, and Service	10.69	22,235.20	10.20	10.30	9.40	11.10	10
55335	Customer Service Representatives, Utilities	12.79	26,603.20	12.20	12.80	10.20	14.40	200
55338	Bookkeeping, Accounting, and Auditing Clerks	12.58	26,166.40	12.00	11.80	10.20	13.90	110
55344	Billing, Cost and Rate Clerks	11.64	24,211.20	11.10	10.80	9.90	11.70	10
55347	General Office Clerks	12.05	25,064.00	11.50	11.40	9.60	13.70	80
56000	Electronic Data Processing and Other Office Machine Workers	11.22	23,337.60	10.70	10.60	9.40	11.80	40
56017	Data Entry Keyers, Except Composing	10.38	21,590.40	9.90	10.10	9.10	11.00	10
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	10.90	22,672.00	10.40	9.00	7.80	11.30	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	14.57	30,305.60	13.90	13.90	12.60	15.20	190
58005	Dispatchers- Except Police, Fire, and Ambulance	16.88	35,110.40	16.10	16.40	13.30	18.40	20
58014	Meter Readers, Utilities	14.26	29,660.80	13.60	13.80	12.60	14.90	120
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	14.36	29,868.80	13.70	13.70	12.40	15.10	40
60000	Service Occupations	10.48	21,798.40	10.00	8.60	6.90	11.30	70
61000	First-line Supervisors and Manager/Supervisors, Service Workers	17.19	35,755.20	16.40	16.00	10.90	21.90	10
67000	Cleaning and Building Service Workers	9.54	19,843.20	9.10	8.10	6.10	10.70	40
70000	Agricultural, Forestry, Fishing, and Related Occupations	19.50	40,560.00	18.60	18.30	17.20	19.50	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	16.25	33,800.00	15.50	15.80	12.50	18.70	1,870

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 49 ELECTRIC, GAS, AND SANITARY SERVICES				1994 Survey Data			
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	\$ 21.91	\$ 45,572.80	\$20.90	\$ 20.60	\$17.60 \$23.60	260
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	21.49	44,699.20	20.50	19.90	17.30 23.20	220
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	20.34	42,307.20	19.40	21.80	20.10 23.40	10
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	25.37	52,769.60	24.20	23.20	21.50 24.90	30
83000	Inspectors and Related Workers	16.46	34,236.80	15.70	14.70	13.30 16.00	40
83002	Precision Inspectors, Testers, and Graders	14.67	30,513.60	14.00	14.00	13.00 15.00	20
83099	Other Inspectors, Testers, and Related Workers	18.45	38,376.00	17.60	16.70	14.10 21.30	20
85000	Mechanics, Installers, and Repairers	17.09	35,547.20	16.30	16.60	14.20 18.50	910
85110	Machinery Maintenance Mechanics	16.14	33,571.20	15.40	15.20	13.50 17.40	180
85132	Maintenance Repairers, General Utility	14.57	30,305.60	13.90	13.20	10.40 15.40	90
85302	Automotive Mechanics	11.53	23,982.40	11.00	12.00	7.80 14.00	10
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	18.13	37,710.40	17.30	17.60	16.40 18.80	40
85714	Electric Motor, Transformer, and Related Repairers	20.44	42,515.20	19.50	20.40	16.30 22.70	10
85721	Powerhouse, Substation, and Relay Electricians	18.03	37,502.40	17.20	17.50	16.20 18.70	60
85723	Electrical Powerline Installers and Repairers	17.92	37,273.60	17.10	17.50	16.20 18.70	390
85905	Precision Instrument Repairers	19.81	41,204.80	18.90	18.60	16.90 20.90	30
87000	Construction Trades and Extractive Workers, Except Material Moving	18.24	37,939.20	17.40	17.70	16.50 18.80	10
87202	Electricians	18.24	37,939.20	17.40	17.70	16.50 18.80	10
95000	Plant and System Workers	16.04	33,363.20	15.30	14.70	12.30 18.50	330
95002	Water and Liquid Waste Treatment Plant and System Operators	14.15	29,432.00	13.50	13.30	11.30 15.30	20
95021	Power Generating Plant Operators, Except Auxiliary Equipment Operators	14.05	29,224.00	13.40	13.70	11.80 15.40	210
97947	Industrial Truck and Tractor Operators	11.53	23,982.40	11.00	10.70	9.70 11.80	40
97956	Operating Engineers	13.73	28,558.40	13.10	11.40	9.30 17.70	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude	8.60	17,888.00	8.20	7.80	6.90 8.70	210

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 49 ELECTRIC, GAS, AND SANITARY SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Agriculture and Forestry Laborers							
98705	Refuse Collectors	\$ 8.18	\$ 17,014.40	\$ 7.80	\$ 7.70	\$ 6.90	\$ 8.50	150
98999	All Other Helpers, Laborers, and Material Movers, Hand	9.33	19,406.00	8.90	8.00	6.90	10.00	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 50 WHOLESALE TRADE OF DURABLE GOODS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 50 All Occupations	\$ 13.72	\$ 28,537.60	\$13.30	\$ 10.70	\$ 7.90	\$15.00	11,410
10000	Managerial and Administrative Occupations	27.14	56,451.20	26.30	20.90	14.60	35.50	1,160
13002	Financial Managers	29.31	60,964.80	28.40	27.30	20.20	34.80	40
13008	Purchasing Managers	15.79	32,843.20	15.30	14.30	12.90	15.80	100
13011	Marketing, Advertising, and Public Relations Managers	26.31	54,724.80	25.50	21.50	14.80	32.10	30
19005	General Managers and Top Executives	28.69	59,675.20	27.80	22.50	14.80	38.70	910
20000	Professional, Paraprofessional, and Technical Occupations	19.61	40,788.80	19.00	15.20	11.90	20.80	760
21100	Accountants, Auditors, and Other Financial Specialists	16.92	35,193.60	16.40	15.20	13.20	18.50	70
21114	Accountants and Auditors	17.23	35,838.40	16.70	15.50	13.30	18.90	60
21302	Wholesale and Retail Buyers, Except Farm Products	12.49	25,979.20	12.10	11.50	9.80	14.20	110
21305	Purchasing Agents and Buyers, Farm Products	11.97	24,897.60	11.60	11.20	10.10	12.90	30
21511	Personnel, Training, and Labor Relations Specialists	9.08	18,886.40	8.80	8.00	7.30	8.80	10
22100	Engineers	42.93	89,294.40	41.60	34.20	25.20	60.00	110
22500	Engineering and Related Technicians and Technologists	15.38	31,990.40	14.90	14.20	11.90	17.10	160
22505	Electrical and Electronic Engineering Technicians and Technologists	16.30	33,904.00	15.80	15.10	11.60	18.80	110
25102	Systems Analysts, Electronic Data Processing	20.43	42,494.40	19.80	20.00	17.30	22.50	10
25105	Computer Programmers	18.16	37,772.80	17.60	17.70	15.90	19.40	40
34038	Designers, Except Interior Designers	13.93	28,974.40	13.50	14.00	12.10	15.90	20
40000	Sales and Related Occupations	14.76	30,700.80	14.30	12.20	8.60	16.60	3,190
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	16.92	35,193.60	16.40	14.30	10.30	19.10	400
49002	Sales Engineers	16.41	34,132.80	15.90	14.90	13.40	17.00	50
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	21.36	44,428.80	20.70	18.80	14.10	24.20	300
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	18.88	39,270.40	18.30	15.40	11.30	21.20	830
49011	Salespersons, Retail	11.87	24,689.60	11.50	10.40	8.00	13.90	600
49014	Salespersons, Parts	11.14	23,171.20	10.80	10.80	8.10	13.50	520
49021	Stock Clerks, Sales Floor	7.64	15,891.20	7.40	6.90	5.60	8.90	160

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 50 WHOLESALE TRADE OF DURABLE GOODS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
49023	Cashiers	\$ 7.53	\$ 15,662.40	\$ 7.30	\$ 6.50	\$ 5.40	\$ 9.30	60
49026	News and Street Vendors, Telephone Solicitors, Door-To-door Sales Workers, and Other Related Worker	13.11	27,268.80	12.70	10.90	8.20	14.40	70
50000	Clerical and Administrative Support Occupations	9.39	19,531.20	9.10	8.30	7.00	10.60	2,910
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.80	26,624.00	12.40	11.90	8.30	15.30	240
53117	Credit Checkers	10.53	21,902.40	10.20	8.60	7.60	11.00	10
53123	Adjustment Clerks	8.56	17,804.80	8.30	8.10	7.30	8.80	10
53508	Bill and Account Collectors	12.80	26,624.00	12.40	11.70	9.60	14.30	70
55108	Secretaries, Except Legal and Medical	8.98	18,678.40	8.70	7.60	6.00	10.20	220
55305	Receptionists and Information Clerks	8.26	17,180.80	8.00	7.80	6.80	8.80	140
55307	Typists, Including Word Processing	8.26	17,180.80	8.00	7.80	6.80	8.70	30
55323	Order Clerks- Materials, Merchandise, and Service	10.32	21,465.60	10.00	9.90	8.40	11.30	100
55338	Bookkeeping, Accounting, and Auditing Clerks	9.39	19,531.20	9.10	8.80	7.30	10.80	390
55341	Payroll and Timekeeping Clerks	12.38	25,750.40	12.00	11.60	10.30	13.70	10
55344	Billing, Cost and Rate Clerks	10.32	21,465.60	10.00	8.90	7.70	11.30	120
55347	General Office Clerks	8.15	16,952.00	7.90	7.80	6.50	9.30	340
56000	Electronic Data Processing and Other Office Machine Workers	9.60	19,968.00	9.30	8.40	7.00	11.10	190
56002	Billing, Posting, and Calculating Machine Operators	10.11	21,028.80	9.80	8.90	7.50	12.40	60
56011	Computer Operators, Except Peripheral Equipment	9.91	20,612.80	9.60	8.30	7.10	10.70	60
56017	Data Entry Keyers, Except Composing	8.87	18,449.60	8.60	8.00	6.30	10.50	70
57102	Switchboard Operators	8.77	18,241.60	8.50	8.30	7.30	9.80	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.56	17,804.80	8.30	7.90	6.70	9.30	990
58005	Dispatchers- Except Police, Fire, and Ambulance	11.35	23,608.00	11.00	10.30	8.20	13.30	20
58008	Production, Planning, and Expediting Clerks	10.53	21,902.40	10.20	10.10	6.30	11.40	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.77	18,241.60	8.50	8.00	6.80	9.70	310
58026	Order Fillers, Wholesale and Retail Sales	8.15	16,952.00	7.90	7.50	6.40	8.70	340
58028	Shipping, Receiving, and Traffic Clerks	8.67	18,033.60	8.40	8.10	6.90	9.80	310
60000	Service Occupations	7.95	16,536.00	7.70	7.00	5.40	8.30	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 50 WHOLESALE TRADE OF DURABLE GOODS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$ 7.53	\$ 15,662.40	\$ 7.30	\$ 6.80	\$ 4.90	\$ 8.30	30
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.67	18,033.60	8.40	8.20	7.20	9.20	70
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.73	22,318.40	10.40	9.80	7.50	12.90	3,270
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.17	31,553.60	14.70	14.00	11.70	16.50	250
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	15.17	31,553.60	14.70	13.90	11.60	16.10	220
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	15.58	32,406.40	15.10	14.50	12.30	17.50	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	15.48	32,198.40	15.00	16.00	12.50	18.30	10
85000	Mechanics, Installers, and Repairers	11.45	23,816.00	11.10	10.60	8.50	13.40	1,350
85110	Machinery Maintenance Mechanics	11.45	23,816.00	11.10	10.80	9.80	11.90	30
85132	Maintenance Repairers, General Utility	9.08	18,886.40	8.80	9.10	5.80	10.90	70
85302	Automotive Mechanics	10.73	22,318.40	10.40	10.20	8.70	11.70	80
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.80	26,624.00	12.40	12.80	10.50	14.60	170
85314	Mobile Heavy Equipment Mechanics, Except Engines	13.52	28,121.60	13.10	13.00	10.20	15.50	350
85321	Farm Equipment Mechanics	8.05	16,744.00	7.80	7.70	6.90	8.50	120
85705	Data Processing Equipment Repairers	9.39	19,531.20	9.10	8.30	7.20	10.20	60
85926	Office Machine and Cash Register Servicers	10.53	21,902.40	10.20	10.30	9.20	11.40	180
87000	Construction Trades and Extractive Workers, Except Material Moving	12.28	25,542.40	11.90	10.50	8.30	16.50	20
89108	Machinists	10.32	21,465.60	10.00	9.70	8.10	11.40	130
93914	Welders and Cutters	9.80	20,384.00	9.50	9.30	6.30	12.30	60
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	10.11	21,028.80	9.80	8.80	7.50	11.70	180
95000	Plant and System Workers	13.72	28,537.60	13.30	13.50	12.30	14.80	10
97102	Truck Drivers, Heavy or Tractor Trailer	11.35	23,608.00	11.00	10.80	8.20	13.70	390
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.95	16,536.00	7.70	7.10	5.80	8.60	440

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 50 WHOLESALE TRADE OF DURABLE GOODS				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
97117	Driver/Sales Workers	\$ 8.15	\$ 16,952.00	\$ 7.90	\$ 7.20	\$ 4.90	\$10.30	90
97947	Industrial Truck and Tractor Operators	9.08	18,886.40	8.80	8.10	7.30	8.90	30
97951	Conveyor Operators and Tenders	9.80	20,384.00	9.50	8.40	7.30	12.00	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.95	16,536.00	7.70	6.70	5.80	8.60	190
98700	Freight, Stock, and Material Movers, Hand	8.56	17,804.80	8.30	7.60	6.20	9.00	130
98902	Hand Packers and Packagers	6.09	12,667.20	5.90	5.80	5.40	6.20	40
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.95	16,536.00	7.70	6.80	5.80	9.60	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 51 WHOLESALE TRADE OF NONDURABLE GOODS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 51 All Occupations	\$ 12.81	\$ 26,644.80	\$12.40	\$ 10.10	\$ 7.60	\$14.30	12,530
10000	Managerial and Administrative Occupations	24.49	50,939.20	23.70	19.70	14.00	29.70	1,010
13002	Financial Managers	34.10	70,928.00	33.00	30.80	19.60	43.30	40
13005	Personnel, Training, and Labor Relations Managers	23.97	49,857.60	23.20	23.80	13.50	31.10	20
13008	Purchasing Managers	19.01	39,540.80	18.40	16.60	12.30	21.80	80
13011	Marketing, Advertising, and Public Relations Managers	29.34	61,027.20	28.40	25.40	21.60	33.00	40
13014	Administrative Services Managers	20.66	42,972.80	20.00	20.30	17.60	22.90	20
15023	Communications, Transportation, and Utilities Operations Managers	18.60	38,688.00	18.00	16.70	12.50	22.20	60
19005	General Managers and Top Executives	25.00	52,000.00	24.20	18.30	13.30	31.20	610
20000	Professional, Paraprofessional, and Technical Occupations	17.15	35,672.00	16.60	15.30	11.30	20.60	780
21100	Accountants, Auditors, and Other Financial Specialists	16.94	35,235.20	16.40	15.60	13.30	19.10	80
21114	Accountants and Auditors	16.22	33,737.60	15.70	15.10	13.00	18.20	70
21302	Wholesale and Retail Buyers, Except Farm Products	15.39	32,011.20	14.90	12.90	10.70	16.10	220
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	21.70	45,136.00	21.00	21.70	10.50	24.20	10
21511	Personnel, Training, and Labor Relations Specialists	23.35	48,568.00	22.60	22.50	17.30	27.90	20
22100	Engineers	24.80	51,584.00	24.00	23.10	21.60	24.70	10
22500	Engineering and Related Technicians and Technologists	15.70	32,656.00	15.20	14.80	12.90	17.30	10
25102	Systems Analysts, Electronic Data Processing	20.66	42,972.80	20.00	21.30	17.30	23.30	20
25103	Database Administrators	25.11	52,228.80	24.30	23.60	21.40	27.50	10
25104	Computer Support Specialists	18.18	37,814.40	17.60	16.80	13.00	20.40	50
25105	Computer Programmers	18.08	37,606.40	17.50	17.60	15.90	19.10	40
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	19.01	39,540.80	18.40	12.00	10.50	25.00	70
34035	Artists and Related Workers	18.60	38,688.00	18.00	15.50	11.40	19.00	20
34038	Designers, Except Interior Designers	18.91	39,332.80	18.30	19.00	8.30	22.50	20
34044	Merchandise Displayers and Window Trimmers	10.44	21,715.20	10.10	9.90	7.10	11.80	60
40000	Sales and Related Occupations	15.08	31,366.40	14.60	11.40	7.50	18.10	2,690
41002	First Line Supervisors and Manager/Supervisors- Sales	21.08	43,846.40	20.40	17.70	13.20	23.30	430

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 51 WHOLESALE TRADE OF NONDURABLE GOODS				1994 Survey Data			
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
	and Related Occupations						
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	\$ 17.05	\$ 35,464.00	\$16.50	\$ 13.40	\$ 7.90 \$24.70	170
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	16.12	33,529.60	15.60	14.70	10.60 18.80	780
49011	Salespersons, Retail	12.19	25,355.20	11.80	8.40	6.40 14.10	550
49017	Counter and Rental Clerks	10.64	22,131.20	10.30	10.40	9.60 11.20	20
49021	Stock Clerks, Sales Floor	7.75	16,120.00	7.50	7.30	6.00 8.60	140
49023	Cashiers	6.72	13,977.60	6.50	6.10	5.50 7.20	280
50000	Clerical and Administrative Support Occupations	9.61	19,988.80	9.30	8.80	7.20 11.00	2,930
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.74	28,579.20	13.30	12.70	10.10 15.20	170
53114	Credit Authorizers	13.95	29,016.00	13.50	14.00	8.10 18.20	10
53123	Adjustment Clerks	10.44	21,715.20	10.10	9.60	8.00 11.40	30
53199	Other Banking, Securities, Finance, and Credit Workers	10.95	22,776.00	10.60	10.50	9.60 11.40	10
53508	Bill and Account Collectors	9.51	19,780.80	9.20	8.80	7.30 10.80	70
55108	Secretaries, Except Legal and Medical	10.02	20,841.60	9.70	9.70	6.50 11.80	290
55305	Receptionists and Information Clerks	8.58	17,846.40	8.30	8.10	7.20 9.00	70
55307	Typists, Including Word Processing	10.13	21,070.40	9.80	9.80	8.40 11.00	20
55314	Personnel Clerks, Except Payroll and Timekeeping	9.40	19,552.00	9.10	9.00	7.80 10.50	10
55321	File Clerks	7.75	16,120.00	7.50	7.60	6.90 8.30	10
55323	Order Clerks- Materials, Merchandise, and Service	9.40	19,552.00	9.10	9.20	7.60 10.60	170
55326	Procurement Clerks	9.20	19,136.00	8.90	8.30	7.40 9.90	50
55338	Bookkeeping, Accounting, and Auditing Clerks	8.89	18,491.20	8.60	8.60	6.80 10.40	260
55341	Payroll and Timekeeping Clerks	10.64	22,131.20	10.30	10.20	8.90 11.50	20
55344	Billing, Cost and Rate Clerks	8.68	18,054.40	8.40	8.30	6.90 10.00	60
55347	General Office Clerks	8.47	17,617.60	8.20	8.00	6.90 9.10	340
56000	Electronic Data Processing and Other Office Machine Workers	9.82	20,425.60	9.50	9.20	7.70 10.90	150
56002	Billing, Posting, and Calculating Machine Operators	9.20	19,136.00	8.90	8.60	7.60 10.20	20
56011	Computer Operators, Except Peripheral Equipment	11.06	23,004.80	10.70	10.30	9.00 11.60	50

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 51 WHOLESALE TRADE OF NONDURABLE GOODS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
56014	Peripheral EDP Equipment Operators	\$ 9.30	\$ 19,344.00	\$ 9.00	\$ 8.30	\$ 7.40	\$ 9.80	10
56017	Data Entry Keyers, Except Composing	8.99	18,699.20	8.70	8.50	7.20	10.20	60
57102	Switchboard Operators	8.16	16,972.80	7.90	7.80	6.60	8.90	30
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	8.37	17,409.60	8.10	8.00	7.20	8.70	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.51	19,780.80	9.20	8.70	6.90	11.00	1,100
58005	Dispatchers- Except Police, Fire, and Ambulance	12.30	25,584.00	11.90	11.10	9.80	13.40	30
58008	Production, Planning, and Expediting Clerks	10.13	21,070.40	9.80	8.30	6.80	11.80	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.06	16,764.80	7.80	7.40	5.90	9.40	240
58026	Order Fillers, Wholesale and Retail Sales	9.09	18,907.20	8.80	8.20	7.00	10.30	380
58028	Shipping, Receiving, and Traffic Clerks	10.54	21,923.20	10.20	10.10	7.90	12.10	400
60000	Service Occupations	7.96	16,556.80	7.70	7.20	5.30	9.80	380
63047	Guards and Watch Guards	9.20	19,136.00	8.90	8.90	7.50	10.40	20
65000	Food and Beverage Preparation and Service Workers	10.02	20,841.60	9.70	9.60	8.10	11.00	70
65023	Butchers and Meat Cutters	10.02	20,841.60	9.70	9.60	8.10	11.00	70
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.37	17,409.60	8.10	8.00	7.00	9.00	40
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.06	16,764.80	7.80	7.50	6.50	8.50	300
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.54	21,923.20	10.20	9.50	7.50	12.30	4,440
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.36	29,868.80	13.90	13.20	9.00	17.80	220
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	10.75	22,360.00	10.40	8.50	7.40	11.40	80
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	14.67	30,513.60	14.20	13.80	12.10	15.40	30
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	16.84	35,027.20	16.30	16.30	12.50	19.30	90
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	18.60	38,688.00	18.00	15.80	13.70	22.30	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 51 WHOLESALE TRADE OF NONDURABLE GOODS				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
83000	Inspectors and Related Workers	\$ 12.81	\$ 26,644.80	\$12.40	\$ 11.30	\$ 9.60	\$14.30	10
85000	Mechanics, Installers, and Repairers	11.57	24,065.60	11.20	10.60	8.40	13.30	370
85110	Machinery Maintenance Mechanics	14.36	29,868.80	13.90	13.60	11.00	16.60	40
85132	Maintenance Repairers, General Utility	10.33	21,486.40	10.00	9.60	7.90	11.50	60
85302	Automotive Mechanics	9.61	19,988.80	9.30	8.30	7.20	10.40	70
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	11.26	23,420.80	10.90	10.70	9.50	11.90	20
85314	Mobile Heavy Equipment Mechanics, Except Engines	9.30	19,344.00	9.00	8.40	7.50	10.10	10
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	12.92	26,873.60	12.50	12.20	10.20	14.60	100
85947	Coin and Vending Machine Servicers and Repairers	12.30	25,584.00	11.90	10.80	9.70	11.90	30
92974	Packaging and Filling Machine Operators	7.85	16,328.00	7.60	6.80	5.80	9.40	100
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	7.34	15,267.20	7.10	6.70	5.80	8.10	110
95000	Plant and System Workers	10.85	22,568.00	10.50	10.50	9.70	11.30	40
97102	Truck Drivers, Heavy or Tractor Trailer	12.19	25,355.20	11.80	11.50	9.50	14.20	680
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.61	19,988.80	9.30	8.70	7.00	11.30	920
97117	Driver/Sales Workers	12.30	25,584.00	11.90	12.40	8.80	14.60	280
97947	Industrial Truck and Tractor Operators	8.99	18,699.20	8.70	8.40	7.00	10.40	140
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	9.82	20,425.60	9.50	8.70	7.20	11.50	1,320
98700	Freight, Stock, and Material Movers, Hand	10.13	21,070.40	9.80	8.60	7.20	12.50	1,020
98902	Hand Packers and Packagers	8.78	18,262.40	8.50	8.40	7.00	10.10	170
98999	All Other Helpers, Laborers, and Material Movers, Hand	9.09	18,907.00	8.80	9.30	6.60	10.70	130

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 52 BUILDING MATERIALS, HARDWARE, MOBILE HOME DEALERS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 52 All Occupations	\$ 9.58	\$ 19,926.40	\$ 9.10	\$ 7.80	\$ 6.10	\$10.50	5,200
10000	Managerial and Administrative Occupations	18.63	38,750.40	17.70	15.70	11.60	20.90	440
13005	Personnel, Training, and Labor Relations Managers	14.63	30,430.40	13.90	11.30	8.40	19.50	10
13008	Purchasing Managers	14.53	30,222.40	13.80	11.40	9.10	17.50	70
13011	Marketing, Advertising, and Public Relations Managers	17.16	35,692.80	16.30	17.00	6.40	23.10	10
19005	General Managers and Top Executives	19.79	41,163.20	18.80	16.50	12.90	21.90	320
20000	Professional, Paraprofessional, and Technical Occupations	12.63	26,270.40	12.00	11.40	8.20	14.80	120
21100	Accountants, Auditors, and Other Financial Specialists	19.05	39,624.00	18.10	18.00	15.50	20.60	10
21114	Accountants and Auditors	19.05	39,624.00	18.10	18.00	15.50	20.60	10
21302	Wholesale and Retail Buyers, Except Farm Products	12.42	25,833.60	11.80	12.50	7.70	14.60	40
21902	Cost Estimators	14.53	30,222.40	13.80	14.20	12.40	16.00	20
22500	Engineering and Related Technicians and Technologists	10.53	21,902.40	10.00	9.50	8.00	11.20	30
34038	Designers, Except Interior Designers	9.58	19,926.40	9.10	8.30	7.40	10.10	10
40000	Sales and Related Occupations	8.74	18,179.20	8.30	7.20	5.80	9.70	2,350
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	13.16	27,372.80	12.50	12.30	9.80	14.80	290
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	12.42	25,833.60	11.80	12.20	10.00	14.10	160
49011	Salespersons, Retail	8.11	16,868.80	7.70	6.90	5.80	8.60	1,340
49017	Counter and Rental Clerks	10.21	21,236.80	9.70	8.50	6.40	13.20	70
49021	Stock Clerks, Sales Floor	6.74	14,019.20	6.40	6.00	5.50	6.90	300
49023	Cashiers	6.53	13,582.40	6.20	5.90	5.40	6.50	180
50000	Clerical and Administrative Support Occupations	8.21	17,076.80	7.80	7.60	6.30	8.80	1,000
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.26	23,420.80	10.70	10.50	8.60	12.70	10
53199	Other Banking, Securities, Finance, and Credit Workers	7.47	15,537.60	7.10	6.50	5.80	8.20	20
55323	Order Clerks- Materials, Merchandise, and Service	9.58	19,926.40	9.10	9.00	7.80	10.50	10
55338	Bookkeeping, Accounting, and Auditing Clerks	9.05	18,824.00	8.60	8.40	7.20	10.10	210
55344	Billing, Cost and Rate Clerks	7.16	14,892.80	6.80	6.40	5.70	7.80	50
55347	General Office Clerks	8.00	16,640.00	7.60	7.40	6.20	8.60	140

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 52 BUILDING MATERIALS, HARDWARE, MOBILE HOME DEALERS				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean (hourly) (annual)		Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
56000	Electronic Data Processing and Other Office Machine Workers	\$ 8.74	\$ 18,179.20	\$ 8.30	\$ 8.10	\$ 7.30	\$ 8.80	30
56011	Computer Operators, Except Peripheral Equipment	8.74	18,179.20	8.30	8.10	7.30	8.90	20
57102	Switchboard Operators	8.11	16,868.80	7.70	7.30	6.00	9.00	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.79	16,203.20	7.40	7.10	5.90	8.50	470
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.00	16,640.00	7.60	7.20	6.00	8.50	260
58028	Shipping, Receiving, and Traffic Clerks	7.58	15,766.40	7.20	7.10	5.80	8.40	130
60000	Service Occupations	6.53	13,582.40	6.20	5.80	4.90	7.10	40
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.63	13,790.40	6.30	5.90	5.10	7.30	30
70000	Agricultural, Forestry, Fishing, and Related Occupations	7.16	14,892.80	6.80	6.20	5.30	7.90	170
79005	Nursery Workers	7.05	14,664.00	6.70	6.10	5.30	7.60	160
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.05	18,824.00	8.60	8.10	6.80	10.00	1,080
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	12.63	26,270.40	12.00	11.40	9.90	13.80	90
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	11.79	24,523.20	11.20	10.90	9.90	11.80	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	12.74	26,499.20	12.10	11.60	9.80	14.10	70
83000	Inspectors and Related Workers	11.05	22,984.00	10.50	10.50	9.80	11.30	10
85000	Mechanics, Installers, and Repairers	9.89	20,571.20	9.40	8.90	6.70	11.50	90
85110	Machinery Maintenance Mechanics	12.53	26,062.40	11.90	12.00	9.30	14.60	20
85132	Maintenance Repairers, General Utility	9.58	19,926.40	9.10	8.80	6.70	11.20	40
87000	Construction Trades and Extractive Workers, Except Material Moving	9.16	19,052.80	8.70	9.00	6.80	10.50	100
87199	Other Carpentry and Related Workers	7.58	15,766.40	7.20	7.30	6.30	8.10	10
97102	Truck Drivers, Heavy or Tractor Trailer	9.37	19,489.60	8.90	8.40	7.30	10.20	80
97105	Truck Drivers, Light- Include Delivery and Route Workers	8.21	17,076.80	7.80	7.60	6.80	8.50	350
97947	Industrial Truck and Tractor Operators	9.47	19,697.60	9.00	8.20	7.00	10.30	60

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 52 BUILDING MATERIALS, HARDWARE, MOBILE HOME DEALERS				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	\$ 6.00	\$ 12,480.00	\$ 5.70	\$ 5.00	\$ 4.60	\$ 6.20	40
98700	Freight, Stock, and Material Movers, Hand	6.00	12,480.00	5.70	5.00	4.60	6.20	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 53 GENERAL MERCHANDISE STORES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 53 All Occupations	\$ 7.50	\$ 15,600.00	\$ 7.00	\$ 5.80	\$ 4.80	\$ 7.80	12,250
10000	Managerial and Administrative Occupations	17.57	36,545.60	16.40	14.50	9.40	20.70	470
13005	Personnel, Training, and Labor Relations Managers	15.64	32,531.20	14.60	14.40	13.20	15.60	20
15023	Communications, Transportation, and Utilities Operations Managers	14.14	29,411.20	13.20	12.80	10.80	15.20	10
19005	General Managers and Top Executives	19.60	40,768.00	18.30	17.60	9.00	23.70	310
20000	Professional, Paraprofessional, and Technical Occupations	10.50	21,840.00	9.80	7.90	6.20	10.60	210
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	14.78	30,742.40	13.80	10.00	6.80	19.80	80
32517	Pharmacists	21.96	45,676.80	20.50	19.80	17.70	23.30	40
32518	Pharmacy Technicians	7.71	16,036.80	7.20	7.00	6.00	8.20	40
34038	Designers, Except Interior Designers	7.50	15,600.00	7.00	7.00	6.00	8.00	20
34044	Merchandise Displayers and Window Trimmers	6.96	14,476.80	6.50	6.30	5.50	7.50	30
40000	Sales and Related Occupations	6.86	14,268.80	6.40	5.50	4.70	7.00	8,850
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	12.86	26,748.80	12.00	11.30	8.60	14.80	750
49011	Salespersons, Retail	6.64	13,811.20	6.20	5.70	4.80	7.20	3,870
49021	Stock Clerks, Sales Floor	6.00	12,480.00	5.60	5.20	4.70	6.10	1,590
49023	Cashiers	5.57	11,585.60	5.20	4.90	4.60	5.70	2,160
49032	Demonstrators, Promoters, and Models	6.64	13,811.20	6.20	5.80	5.20	6.40	70
50000	Clerical and Administrative Support Occupations	7.50	15,600.00	7.00	6.60	5.40	8.30	1,510
53123	Adjustment Clerks	6.86	14,268.80	6.40	5.80	5.20	6.50	60
55305	Receptionists and Information Clerks	6.32	13,145.60	5.90	5.80	5.20	6.30	110
55314	Personnel Clerks, Except Payroll and Timekeeping	11.25	23,400.00	10.50	10.50	9.80	11.30	10
55323	Order Clerks- Materials, Merchandise, and Service	6.43	13,374.40	6.00	5.90	5.40	6.30	30
55341	Payroll and Timekeeping Clerks	8.36	17,388.80	7.80	7.80	7.10	8.40	10
55344	Billing, Cost and Rate Clerks	6.21	12,916.80	5.80	5.80	5.40	6.10	10
55347	General Office Clerks	8.68	18,054.40	8.10	7.90	6.70	9.40	300
56000	Electronic Data Processing and Other Office Machine Workers	10.93	22,734.40	10.20	10.30	9.40	11.10	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 53 GENERAL MERCHANDISE STORES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
57102	Switchboard Operators	\$ 6.64	\$ 13,811.20	\$ 6.20	\$ 6.00	\$ 5.30	\$ 7.10	50
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	6.86	14,268.80	6.40	6.00	5.00	7.50	620
58021	Marking Clerks	6.86	14,268.80	6.40	6.00	5.30	7.10	40
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	7.39	15,371.20	6.90	6.40	5.70	7.90	150
58028	Shipping, Receiving, and Traffic Clerks	6.53	13,582.40	6.10	5.70	4.80	7.20	420
60000	Service Occupations	6.86	14,268.80	6.40	5.70	4.80	7.60	650
61000	First-line Supervisors and Manager/Supervisors, Service Workers	11.57	24,065.60	10.80	10.70	9.50	11.90	30
63035	Detectives and Investigators, Except Public	8.89	18,491.20	8.30	8.00	7.20	8.70	40
63047	Guards and Watch Guards	7.50	15,600.00	7.00	7.00	6.00	8.00	60
65000	Food and Beverage Preparation and Service Workers	7.50	15,600.00	7.00	6.10	5.30	8.30	210
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.32	13,145.60	5.90	5.60	4.80	6.50	140
68005	Hairdressers, Hairstylists, and Cosmetologists	5.04	10,483.20	4.70	4.70	4.50	4.90	160
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.53	19,822.40	8.90	6.70	5.20	12.40	560
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	16.18	33,654.40	15.10	14.80	13.40	16.30	10
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	16.18	33,654.40	15.10	14.80	13.40	16.30	10
85000	Mechanics, Installers, and Repairers	11.78	24,502.40	11.00	10.00	6.20	15.60	300
85132	Maintenance Repairers, General Utility	13.28	27,622.40	12.40	8.80	7.70	17.80	10
85302	Automotive Mechanics	10.18	21,174.40	9.50	8.60	6.70	12.40	60
85953	Tire Repairers and Changers	6.43	13,374.40	6.00	5.70	5.20	6.30	90
89123	Jewelers and Silversmiths	15.00	31,200.00	14.00	14.00	13.00	15.00	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	8.78	18,262.40	8.20	8.00	6.80	9.50	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	5.68	11,814.40	5.30	4.90	4.60	5.90	190
98999	All Other Helpers, Laborers, and Material Movers, Hand	5.68	11,814.00	5.30	4.90	4.60	5.90	190

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 54 FOOD STORES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 54 All Occupations	\$ 7.46	\$ 15,516.80	\$ 7.40	\$ 6.20	\$ 5.10	\$ 8.40	19,710
10000	Managerial and Administrative Occupations	13.61	28,308.80	13.50	11.90	9.30	16.50	750
19005	General Managers and Top Executives	14.01	29,140.80	13.90	11.90	9.60	17.50	630
20000	Professional, Paraprofessional, and Technical Occupations	13.20	27,456.00	13.10	8.80	6.40	20.90	290
21511	Personnel, Training, and Labor Relations Specialists	11.79	24,523.20	11.70	12.80	8.20	14.40	10
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	16.33	33,966.40	16.20	11.30	7.50	24.30	110
32517	Pharmacists	23.38	48,630.40	23.20	23.90	21.00	28.80	60
32518	Pharmacy Technicians	7.96	16,556.80	7.90	7.60	6.10	9.50	50
40000	Sales and Related Occupations	7.05	14,664.00	7.00	6.10	5.10	7.90	12,730
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.89	24,731.20	11.80	10.90	7.80	14.90	1,170
49011	Salespersons, Retail	6.25	13,000.00	6.20	5.70	4.90	6.50	730
49021	Stock Clerks, Sales Floor	6.95	14,456.00	6.90	6.10	5.00	8.20	4,100
49023	Cashiers	6.25	13,000.00	6.20	5.90	5.00	7.10	6,660
50000	Clerical and Administrative Support Occupations	9.98	20,758.40	9.90	8.20	6.40	12.80	820
55338	Bookkeeping, Accounting, and Auditing Clerks	8.67	18,033.60	8.60	8.00	6.90	9.60	140
55347	General Office Clerks	7.05	14,664.00	7.00	7.00	5.10	8.20	200
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	12.19	25,355.20	12.10	12.10	6.30	17.30	390
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	13.00	27,040.00	12.90	14.20	6.30	17.70	340
58028	Shipping, Receiving, and Traffic Clerks	8.06	16,764.80	8.00	7.80	6.80	8.70	40
60000	Service Occupations	7.56	15,724.80	7.50	6.60	5.40	8.70	3,950
65000	Food and Beverage Preparation and Service Workers	7.56	15,724.80	7.50	6.60	5.40	8.70	3,800
65021	Bakers, Bread and Pastry	7.86	16,348.80	7.80	7.50	6.20	8.70	710
65023	Butchers and Meat Cutters	10.38	21,590.40	10.30	10.00	7.50	12.70	690
65038	Food Preparation Workers	7.56	15,724.80	7.50	7.10	5.90	8.50	290
65041	Combined Food Preparation and Service Workers	6.85	14,248.00	6.80	6.20	5.10	8.10	1,520
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.86	16,348.80	7.80	6.20	5.10	8.70	140

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 54 FOOD STORES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
70000	Agricultural, Forestry, Fishing, and Related Occupations	\$ 5.85	\$ 12,168.00	\$ 5.80	\$ 5.80	\$ 5.40	\$ 6.10	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	5.64	11,731.20	5.60	4.90	4.60	5.90	1,150
85000	Mechanics, Installers, and Repairers	15.12	31,449.60	15.00	15.80	13.10	17.90	20
85132	Maintenance Repairers, General Utility	15.12	31,449.60	15.00	15.80	13.10	17.90	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	5.04	10,483.20	5.00	4.80	4.50	5.20	850
98902	Hand Packers and Packagers	5.04	10,483.20	5.00	4.80	4.50	5.20	850

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 55 AUTOMOTIVE DEALERS AND SERVICE STATIONS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 55 All Occupations	\$ 10.41	\$ 21,652.80	\$10.10	\$ 8.20	\$ 5.90	\$11.90	12,160
10000	Managerial and Administrative Occupations	23.70	49,296.00	23.00	17.70	13.80	29.90	620
13002	Financial Managers	17.21	35,796.80	16.70	15.00	13.50	18.00	10
13011	Marketing, Advertising, and Public Relations Managers	20.10	41,808.00	19.50	15.00	13.20	28.10	10
19005	General Managers and Top Executives	23.91	49,732.80	23.20	17.90	13.80	30.40	600
20000	Professional, Paraprofessional, and Technical Occupations	15.56	32,364.80	15.10	14.20	11.60	17.30	50
21100	Accountants, Auditors, and Other Financial Specialists	15.87	33,009.60	15.40	14.80	12.00	17.70	40
21114	Accountants and Auditors	15.87	33,009.60	15.40	14.80	12.00	17.70	40
40000	Sales and Related Occupations	10.72	22,297.60	10.40	8.30	5.70	12.50	4,140
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	16.18	33,654.40	15.70	12.90	9.70	18.70	770
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	15.46	32,156.80	15.00	14.70	10.70	18.70	30
49011	Salespersons, Retail	12.99	27,019.20	12.60	10.90	7.70	15.10	1,320
49014	Salespersons, Parts	9.28	19,302.40	9.00	8.40	6.60	10.80	710
49023	Cashiers	5.67	11,793.60	5.50	5.20	4.70	6.00	1,230
50000	Clerical and Administrative Support Occupations	8.55	17,784.00	8.30	7.70	6.10	9.50	1,900
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.26	25,500.80	11.90	11.60	8.90	14.80	280
55108	Secretaries, Except Legal and Medical	7.63	15,870.40	7.40	7.00	5.80	8.40	130
55338	Bookkeeping, Accounting, and Auditing Clerks	8.35	17,368.00	8.10	7.90	6.50	9.60	370
55344	Billing, Cost and Rate Clerks	9.07	18,865.60	8.80	8.30	7.20	10.00	90
55347	General Office Clerks	7.52	15,641.60	7.30	7.10	5.70	8.50	680
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.94	16,515.20	7.70	7.10	5.90	8.50	310
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	7.52	15,641.60	7.30	6.50	5.70	8.20	250
60000	Service Occupations	6.18	12,854.40	6.00	5.30	4.70	7.10	170
65000	Food and Beverage Preparation and Service Workers	5.67	11,793.60	5.50	4.90	4.60	6.30	80
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.80	14,144.00	6.60	6.10	4.90	7.60	90

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 55 AUTOMOTIVE DEALERS AND SERVICE STATIONS		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	\$ 9.28	\$ 19,302.40	\$ 9.00	\$ 8.00	\$ 5.80	\$11.30	5,280
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.25	31,720.00	14.80	13.90	11.30	16.90	420
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	15.36	31,948.80	14.90	13.90	11.40	17.00	410
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	12.47	25,937.60	12.10	11.70	10.40	13.80	10
85000	Mechanics, Installers, and Repairers	10.51	21,860.80	10.20	9.50	7.40	12.50	2,680
85302	Automotive Mechanics	10.82	22,505.60	10.50	10.00	7.90	12.90	1,860
85305	Automotive Body and Related Repairers	11.54	24,003.20	11.20	10.50	8.30	13.50	200
85308	Motorcycle Repairers	9.69	20,155.20	9.40	9.20	6.80	11.30	90
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.99	27,019.20	12.60	13.20	11.30	14.60	80
85328	Small Engine Specialists	10.92	22,713.60	10.60	9.80	6.70	14.30	80
85953	Tire Repairers and Changers	6.49	13,499.20	6.30	6.00	5.50	6.60	230
87000	Construction Trades and Extractive Workers, Except Material Moving	10.82	22,505.60	10.50	10.50	9.80	11.30	10
87199	Other Carpentry and Related Workers	10.82	22,505.60	10.50	10.50	9.80	11.30	10
97102	Truck Drivers, Heavy or Tractor Trailer	10.72	22,297.60	10.40	10.40	9.40	11.30	200
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.01	14,580.80	6.80	6.60	5.10	8.10	250
97805	Service Station Attendants	5.77	12,001.60	5.60	5.50	4.80	6.10	1,110
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	6.70	13,936.00	6.50	6.10	5.10	7.60	570
98102	Helpers- Mechanics and Repairers	6.29	13,083.20	6.10	5.90	5.20	6.80	240
98700	Freight, Stock, and Material Movers, Hand	7.42	15,433.60	7.20	7.50	6.80	8.30	10
98905	Vehicle Washers and Equipment Cleaners	6.91	14,372.80	6.70	6.30	4.90	7.90	310
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.32	15,226.00	7.10	7.10	6.10	8.10	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 57 FURNITURE AND HOME FURNISHINGS STORES				1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 57 All Occupations	\$ 9.60	\$ 19,968.00	\$ 9.50	\$ 8.20	\$ 6.20	\$11.00	3,170
10000	Managerial and Administrative Occupations	18.38	38,230.40	18.20	14.60	10.80	22.20	280
13008	Purchasing Managers	10.81	22,484.80	10.70	9.50	7.10	13.10	40
19005	General Managers and Top Executives	19.80	41,184.00	19.60	15.60	11.70	23.90	240
20000	Professional, Paraprofessional, and Technical Occupations	11.21	23,316.80	11.10	10.80	8.70	13.50	100
21302	Wholesale and Retail Buyers, Except Farm Products	9.19	19,115.20	9.10	9.20	5.80	10.80	20
34041	Interior Designers	12.53	26,062.40	12.40	12.60	10.20	14.80	40
34044	Merchandise Displayers and Window Trimmers	10.30	21,424.00	10.20	10.00	8.40	11.50	10
40000	Sales and Related Occupations	8.69	18,075.20	8.60	7.70	5.90	10.30	1,630
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.92	24,793.60	11.80	10.90	9.60	13.40	240
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	11.82	24,585.60	11.70	9.30	7.80	16.70	100
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	14.24	29,619.20	14.10	13.20	8.00	17.70	20
49011	Salespersons, Retail	7.88	16,390.40	7.80	6.90	5.60	9.00	1,130
49021	Stock Clerks, Sales Floor	6.97	14,497.60	6.90	7.00	5.40	8.10	80
49023	Cashiers	6.26	13,020.80	6.20	6.00	5.50	6.50	30
50000	Clerical and Administrative Support Occupations	8.28	17,222.40	8.20	7.80	6.20	9.70	450
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.02	25,001.60	11.90	12.30	8.60	14.50	60
53199	Other Banking, Securities, Finance, and Credit Workers	6.97	14,497.60	6.90	7.10	5.60	8.10	20
55305	Receptionists and Information Clerks	7.47	15,537.60	7.40	7.40	5.20	8.90	20
55338	Bookkeeping, Accounting, and Auditing Clerks	8.79	18,283.20	8.70	8.30	7.00	10.20	90
55347	General Office Clerks	7.58	15,766.40	7.50	7.40	5.50	9.00	120
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.37	15,329.60	7.30	6.80	5.50	8.70	120
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	6.97	14,497.60	6.90	6.10	5.10	8.50	70
60000	Service Occupations	6.87	14,289.60	6.80	6.50	5.80	7.80	30
67005	Janitors and Cleaners, Except Maids and Housekeeping	6.87	14,289.60	6.80	6.50	5.80	7.80	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 57 FURNITURE AND HOME FURNISHINGS STORES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Cleaners							
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	\$ 8.69	\$ 18,075.20	\$ 8.60	\$ 8.20	\$ 6.20	\$10.50	680
81000	First Line Supervisors and Manager/Supervisors-Production, Construction, Maintenance, and Related	11.62	24,169.60	11.50	11.00	10.00	12.00	20
81002	First Line Supervisors and Manager/Supervisors-Mechanics, Installers, and Repairers	11.62	24,169.60	11.50	11.00	10.00	12.00	20
85000	Mechanics, Installers, and Repairers	9.70	20,176.00	9.60	9.60	7.60	11.30	250
85705	Data Processing Equipment Repairers	13.23	27,518.40	13.10	12.90	10.90	15.00	20
85708	Electronic Home Entertainment Equipment Repairers	9.29	19,323.20	9.20	9.30	7.30	10.90	110
85711	Electric Home Appliance and Power Tool Repairers	11.72	24,377.60	11.60	11.50	8.90	14.10	30
87000	Construction Trades and Extractive Workers, Except Material Moving	11.21	23,316.80	11.10	10.60	9.10	12.00	40
87602	Carpet Installers	11.21	23,316.80	11.10	10.60	9.10	12.00	40
89300	Precision Woodworkers	9.70	20,176.00	9.60	8.60	7.50	11.30	10
89314	Furniture Finishers	9.70	20,176.00	9.60	8.60	7.50	11.30	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	6.87	14,289.60	6.80	6.70	5.60	8.00	220
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.07	14,705.60	7.00	6.10	5.50	8.40	50
98700	Freight, Stock, and Material Movers, Hand	7.07	14,705.60	7.00	6.10	5.50	8.40	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 58 EATING AND DRINKING PLACES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 58 All Occupations	\$ 6.59	\$ 13,707.20	\$ 6.30	\$ 5.20	\$ 4.70	\$ 6.50	38,270
10000	Managerial and Administrative Occupations	13.81	28,724.80	13.20	11.10	8.60	14.90	2,050
15026	Food Service and Lodging Managers	11.72	24,377.60	11.20	10.60	8.00	13.70	1,310
20000	Professional, Paraprofessional, and Technical Occupations	13.49	28,059.20	12.90	13.60	12.30	14.80	20
40000	Sales and Related Occupations	5.65	11,752.00	5.40	4.90	4.60	5.90	2,690
49023	Cashiers	5.65	11,752.00	5.40	4.90	4.60	5.80	2,470
50000	Clerical and Administrative Support Occupations	7.74	16,099.20	7.40	6.40	5.50	8.50	930
55338	Bookkeeping, Accounting, and Auditing Clerks	8.05	16,744.00	7.70	7.00	5.90	8.90	330
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.53	15,662.40	7.20	7.30	6.30	8.10	10
60000	Service Occupations	6.17	12,833.60	5.90	5.00	4.60	6.30	32,250
61000	First-line Supervisors and Manager/Supervisors, Service Workers	8.68	18,054.40	8.30	7.50	5.90	10.00	650
65000	Food and Beverage Preparation and Service Workers	6.07	12,625.60	5.80	5.00	4.60	6.20	30,850
65002	Hosts and Hostesses- Restaurant, Lounge or Coffee Shop	5.96	12,396.80	5.70	5.30	4.70	6.20	1,100
65005	Bartenders	6.38	13,270.40	6.10	5.70	5.00	6.40	990
65008	Waiters and Waitresses	5.33	11,086.40	5.10	4.70	4.50	4.90	9,130
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	5.86	12,188.80	5.60	4.90	4.60	5.80	910
65017	Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	5.33	11,086.40	5.10	4.80	4.50	5.50	2,830
65021	Bakers, Bread and Pastry	7.64	15,891.20	7.30	7.30	5.80	8.50	630
65026	Cooks, Restaurant	8.26	17,180.80	7.90	7.60	6.30	8.80	3,170
65032	Cooks, Specialty Fast Food	6.59	13,707.20	6.30	5.30	4.70	6.40	2,620
65035	Cooks, Short Order	6.59	13,707.20	6.30	5.90	5.20	6.80	1,360
65038	Food Preparation Workers	5.96	12,396.80	5.70	5.50	4.80	6.20	3,170
65041	Combined Food Preparation and Service Workers	5.86	12,188.80	5.60	5.10	4.60	6.10	4,640
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.90	14,352.00	6.60	5.90	5.00	7.40	500
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	6.80	14,144.00	6.50	5.90	4.90	7.70	330

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 58 EATING AND DRINKING PLACES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
85000	Mechanics, Installers, and Repairers	\$ 8.26	\$ 17,180.80	\$ 7.90	\$ 7.80	\$ 6.50	\$ 9.40	150
85132	Maintenance Repairers, General Utility	8.26	17,180.80	7.90	7.80	6.50	9.40	150

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 59 MISCELLANEOUS RETAIL		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 59 All Occupations	\$ 9.90	\$ 20,592.00	\$ 9.90	\$ 8.10	\$ 6.00	\$ 11.10	18,130
10000	Managerial and Administrative Occupations	21.00	43,680.00	21.00	16.70	11.40	28.20	1,190
13002	Financial Managers	28.21	58,676.80	28.20	28.30	22.90	33.10	30
13005	Personnel, Training, and Labor Relations Managers	25.81	53,684.80	25.80	26.00	17.00	32.50	10
13008	Purchasing Managers	14.80	30,784.00	14.80	10.90	9.80	12.00	60
13011	Marketing, Advertising, and Public Relations Managers	32.21	66,996.80	32.20	31.00	26.20	37.10	50
15023	Communications, Transportation, and Utilities Operations Managers	28.41	59,092.80	28.40	26.70	19.70	37.50	20
19005	General Managers and Top Executives	20.00	41,600.00	20.00	15.10	10.80	25.90	920
20000	Professional, Paraprofessional, and Technical Occupations	15.80	32,864.00	15.80	13.60	7.90	22.00	1,900
21100	Accountants, Auditors, and Other Financial Specialists	14.00	29,120.00	14.00	14.30	9.80	18.40	130
21114	Accountants and Auditors	11.40	23,712.00	11.40	11.30	4.80	15.90	70
21117	Budget Analysts	18.90	39,312.00	18.90	18.60	16.80	21.10	30
21302	Wholesale and Retail Buyers, Except Farm Products	15.50	32,240.00	15.50	14.40	10.20	18.70	90
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	18.30	38,064.00	18.30	19.00	14.50	22.20	10
21511	Personnel, Training, and Labor Relations Specialists	14.40	29,952.00	14.40	13.00	10.80	16.60	80
22100	Engineers	17.60	36,608.00	17.60	17.80	15.00	20.00	20
25102	Systems Analysts, Electronic Data Processing	26.01	54,100.80	26.00	26.30	21.80	30.70	30
25104	Computer Support Specialists	16.30	33,904.00	16.30	15.20	12.70	18.90	80
25105	Computer Programmers	20.80	43,264.00	20.80	20.60	17.90	23.30	130
25108	Computer Programmer Aides	14.10	29,328.00	14.10	14.00	12.60	15.40	10
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	17.60	36,608.00	17.60	16.10	6.90	25.50	830
32517	Pharmacists	26.91	55,972.80	26.90	24.70	21.40	30.70	420
32518	Pharmacy Technicians	7.00	14,560.00	7.00	6.70	5.80	8.00	380
34002	Writers and Editors	14.00	29,120.00	14.00	13.20	11.00	15.70	40
34035	Artists and Related Workers	14.90	30,992.00	14.90	13.10	10.70	17.70	30
34038	Designers, Except Interior Designers	9.10	18,928.00	9.10	8.00	7.20	8.80	300
34044	Merchandise Displayers and Window Trimmers	11.10	23,088.00	11.10	10.80	9.90	11.70	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 59 MISCELLANEOUS RETAIL		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
40000	Sales and Related Occupations	\$ 7.40	\$ 15,392.00	\$ 7.40	\$ 6.20	\$ 5.40	\$ 8.40	7,860
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.40	23,712.00	11.40	10.70	8.10	13.80	1,200
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	9.70	20,176.00	9.70	8.10	6.00	13.50	170
49011	Salespersons, Retail	6.50	13,520.00	6.50	5.90	5.30	7.00	3,690
49021	Stock Clerks, Sales Floor	6.30	13,104.00	6.30	6.00	5.30	7.00	700
49023	Cashiers	5.90	12,272.00	5.90	5.70	5.00	6.40	1,660
50000	Clerical and Administrative Support Occupations	9.30	19,344.00	9.30	9.20	7.40	10.90	3,340
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	15.10	31,408.00	15.10	13.60	11.20	16.20	130
53123	Adjustment Clerks	6.80	14,144.00	6.80	6.50	5.70	7.80	60
53508	Bill and Account Collectors	9.30	19,344.00	9.30	9.30	7.90	10.60	40
55108	Secretaries, Except Legal and Medical	9.70	20,176.00	9.70	9.70	7.30	11.60	240
55305	Receptionists and Information Clerks	8.70	18,096.00	8.70	8.40	7.10	10.20	40
55314	Personnel Clerks, Except Payroll and Timekeeping	9.20	19,136.00	9.20	9.60	6.30	11.10	10
55317	Correspondence Clerks	11.00	22,880.00	11.00	10.80	9.90	11.60	40
55323	Order Clerks- Materials, Merchandise, and Service	10.10	21,008.00	10.10	10.30	9.40	11.10	900
55326	Procurement Clerks	14.80	30,784.00	14.80	14.50	13.30	15.80	10
55338	Bookkeeping, Accounting, and Auditing Clerks	8.50	17,680.00	8.50	8.20	6.60	10.10	530
55341	Payroll and Timekeeping Clerks	9.80	20,384.00	9.80	10.00	8.80	11.00	20
55344	Billing, Cost and Rate Clerks	9.10	18,928.00	9.10	9.90	6.30	11.00	10
55347	General Office Clerks	7.60	15,808.00	7.60	7.50	6.50	8.40	450
56000	Electronic Data Processing and Other Office Machine Workers	10.30	21,424.00	10.30	10.10	8.40	11.70	90
56011	Computer Operators, Except Peripheral Equipment	12.20	25,376.00	12.20	11.50	9.80	14.50	10
56014	Peripheral EDP Equipment Operators	11.90	24,752.00	11.90	11.50	10.20	13.50	30
56017	Data Entry Keyers, Except Composing	8.60	17,888.00	8.60	8.40	7.30	9.90	40
57102	Switchboard Operators	9.80	20,384.00	9.80	9.90	8.80	11.00	10
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	10.20	21,216.00	10.20	10.30	9.40	11.20	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 59 MISCELLANEOUS RETAIL		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly) (annual)		Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	\$ 8.60	\$ 17,888.00	\$ 8.60	\$ 8.40	\$ 7.10	\$10.10	660
58005	Dispatchers- Except Police, Fire, and Ambulance	9.20	19,136.00	9.20	8.40	6.40	11.80	30
58017	Weighers, Measurers, Checkers, and Samplers- Recordkeeping	10.50	21,840.00	10.50	10.50	9.80	11.30	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.50	17,680.00	8.50	8.30	7.20	9.90	280
58026	Order Fillers, Wholesale and Retail Sales	8.00	16,640.00	8.00	7.90	7.00	8.70	130
58028	Shipping, Receiving, and Traffic Clerks	8.70	18,096.00	8.70	8.60	7.00	10.30	180
60000	Service Occupations	7.50	15,600.00	7.50	6.30	5.50	9.10	730
61000	First-line Supervisors and Manager/Supervisors, Service Workers	14.40	29,952.00	14.40	14.00	12.40	15.60	20
63047	Guards and Watch Guards	9.00	18,720.00	9.00	9.60	6.70	10.80	50
65000	Food and Beverage Preparation and Service Workers	6.60	13,728.00	6.60	5.90	5.30	6.70	480
65038	Food Preparation Workers	8.40	17,472.00	8.40	7.10	5.50	10.10	50
66000	Health Service and Related Workers	10.50	21,840.00	10.50	10.50	9.80	11.30	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.10	16,848.00	8.10	8.70	4.90	10.40	110
70000	Agricultural, Forestry, Fishing, and Related Occupations	7.40	15,392.00	7.40	7.30	6.20	8.40	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.50	19,760.00	9.50	9.10	7.30	11.10	3,090
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	14.50	30,160.00	14.50	14.10	12.00	16.30	140
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	14.10	29,328.00	14.10	13.70	10.70	17.10	70
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	15.00	31,200.00	15.00	14.30	12.80	15.70	70
83000	Inspectors and Related Workers	11.00	22,880.00	11.00	10.60	9.40	11.70	160
85000	Mechanics, Installers, and Repairers	10.00	20,800.00	10.00	9.90	8.10	11.50	850
85110	Machinery Maintenance Mechanics	13.80	28,704.00	13.80	13.90	12.70	15.00	30
85302	Automotive Mechanics	9.50	19,760.00	9.50	8.80	7.70	10.90	80
85902	Heating, Air Conditioning, and Refrigeration Mechanics	10.50	21,840.00	10.50	10.40	9.00	11.70	420

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 59 MISCELLANEOUS RETAIL		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	and Installers							
85944	Gas Appliance Repairers	\$ 9.90	\$ 20,592.00	\$ 9.90	\$ 10.30	\$ 9.40	\$ 11.10	60
85947	Coin and Vending Machine Servicers and Repairers	9.70	20,176.00	9.70	9.60	8.00	11.10	40
87000	Construction Trades and Extractive Workers, Except Material Moving	10.60	22,048.00	10.60	10.40	8.70	12.00	110
87199	Other Carpentry and Related Workers	8.70	18,096.00	8.70	8.40	7.50	9.80	40
87202	Electricians	11.80	24,544.00	11.80	11.90	9.90	14.20	40
97102	Truck Drivers, Heavy or Tractor Trailer	8.90	18,512.00	8.90	8.70	7.40	10.40	660
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.90	16,432.00	7.90	7.70	5.90	9.60	290
97117	Driver/Sales Workers	7.80	16,224.00	7.80	7.80	7.00	8.50	110
97805	Service Station Attendants	5.20	10,816.00	5.20	4.80	4.50	5.60	160
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.30	17,264.00	8.30	8.20	7.00	9.80	300
98700	Freight, Stock, and Material Movers, Hand	8.20	17,056.00	8.20	8.40	6.70	10.20	140
98999	All Other Helpers, Laborers, and Material Movers, Hand	8.30	17,264.00	8.30	8.10	7.10	9.40	160

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 60 DEPOSITORY INSTITUTIONS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 60 All Occupations	\$ 11.49	\$ 23,899.20	\$10.80	\$ 8.40	\$ 6.90	\$11.70	8,890
10000	Managerial and Administrative Occupations	23.30	48,464.00	21.90	18.30	14.20	26.50	1,270
13002	Financial Managers	18.83	39,166.40	17.70	15.70	13.10	19.50	610
13005	Personnel, Training, and Labor Relations Managers	22.77	47,361.60	21.40	18.00	14.80	23.40	30
13011	Marketing, Advertising, and Public Relations Managers	22.98	47,798.40	21.60	21.30	15.00	24.10	20
13014	Administrative Services Managers	21.07	43,825.60	19.80	19.60	14.60	23.20	30
15011	Property and Real Estate Managers and Administrators	27.56	57,324.80	25.90	27.00	12.00	35.00	20
19005	General Managers and Top Executives	29.04	60,403.20	27.30	23.80	17.60	34.00	500
20000	Professional, Paraprofessional, and Technical Occupations	16.17	33,633.60	15.20	14.00	10.40	18.50	1,060
21100	Accountants, Auditors, and Other Financial Specialists	16.38	34,070.40	15.40	14.30	10.40	18.80	860
21102	Underwriters	20.85	43,368.00	19.60	18.70	14.00	24.20	10
21105	Credit Analysts	13.30	27,664.00	12.50	11.60	8.20	14.50	60
21108	Loan Officers and Counselors	16.38	34,070.40	15.40	14.30	10.30	18.90	650
21114	Accountants and Auditors	17.02	35,401.60	16.00	15.00	12.80	18.60	70
21117	Budget Analysts	20.00	41,600.00	18.80	19.00	15.50	22.10	10
21511	Personnel, Training, and Labor Relations Specialists	15.43	32,094.40	14.50	11.80	9.90	15.70	30
21905	Management Analysts	17.24	35,859.20	16.20	15.70	13.80	18.30	10
22500	Engineering and Related Technicians and Technologists	18.19	37,835.20	17.10	15.10	13.60	21.60	10
25102	Systems Analysts, Electronic Data Processing	15.85	32,968.00	14.90	13.50	10.90	17.00	60
25105	Computer Programmers	19.15	39,832.00	18.00	17.50	14.00	20.60	20
28300	Legal Assistants and Technicians, Except Clerical	12.55	26,104.00	11.80	12.00	9.80	14.00	10
40000	Sales and Related Occupations	15.43	32,094.40	14.50	11.50	8.90	20.00	80
43000	Sales Workers, Services	15.11	31,428.80	14.20	11.30	8.80	20.30	70
43011	Appraisers, Real Estate	18.30	38,064.00	17.20	15.60	11.90	21.60	20
50000	Clerical and Administrative Support Occupations	8.40	17,472.00	7.90	7.60	6.50	8.80	6,350
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.92	24,793.60	11.20	10.80	9.30	12.70	500
53102	Tellers	7.66	15,932.80	7.20	7.10	6.10	8.20	3,330
53105	New Accounts Clerks	9.36	19,468.80	8.80	8.40	7.30	10.10	550
53108	Transit Clerks	6.92	14,393.60	6.50	6.20	5.60	7.30	130

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 60 DEPOSITORY INSTITUTIONS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
53111	Loan Interviewers	\$ 11.60	\$ 24,128.00	\$10.90	\$ 10.70	\$ 9.90	\$11.60	20
53121	Loan and Credit Clerks	8.40	17,472.00	7.90	7.80	6.80	8.70	430
53126	Statement Clerks	7.45	15,496.00	7.00	6.80	5.50	8.20	100
53199	Other Banking, Securities, Finance, and Credit Workers	7.45	15,496.00	7.00	6.40	5.70	8.00	70
53508	Bill and Account Collectors	10.96	22,796.80	10.30	10.20	8.90	11.50	70
55108	Secretaries, Except Legal and Medical	9.68	20,134.40	9.10	8.90	7.60	10.60	270
55305	Receptionists and Information Clerks	7.77	16,161.60	7.30	7.50	6.70	8.20	120
55307	Typists, Including Word Processing	8.83	18,366.40	8.30	8.00	7.30	8.80	10
55321	File Clerks	7.23	15,038.40	6.80	6.70	5.80	7.90	30
55338	Bookkeeping, Accounting, and Auditing Clerks	9.15	19,032.00	8.60	8.30	7.20	9.80	220
55347	General Office Clerks	9.15	19,032.00	8.60	8.20	6.80	10.10	230
56000	Electronic Data Processing and Other Office Machine Workers	8.83	18,366.40	8.30	7.80	6.80	8.90	160
56002	Billing, Posting, and Calculating Machine Operators	9.47	19,697.60	8.90	8.50	7.20	10.40	20
56008	Mail Machine Operators, Preparation and Handling	8.30	17,264.00	7.80	7.80	7.10	8.40	10
56011	Computer Operators, Except Peripheral Equipment	9.36	19,468.80	8.80	8.20	7.30	9.10	80
56017	Data Entry Keyers, Except Composing	8.83	18,366.40	8.30	8.10	7.30	8.90	10
57102	Switchboard Operators	7.77	16,161.60	7.30	7.30	6.50	8.20	20
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	7.87	16,369.60	7.40	7.30	6.20	8.30	30
57311	Messengers	8.30	17,264.00	7.80	7.80	7.10	8.40	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.62	17,929.60	8.10	8.00	7.20	8.70	10
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	8.62	17,929.60	8.10	8.00	7.20	8.70	10
60000	Service Occupations	7.66	15,932.80	7.20	7.00	5.30	8.40	120
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.23	15,038.40	6.80	6.90	5.10	8.10	110
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	13.62	28,329.60	12.80	13.50	12.30	14.80	10
85000	Mechanics, Installers, and Repairers	13.62	28,329.60	12.80	13.50	12.30	14.80	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 62 SECURITY AND COMMODITY BROKERS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 62 All Occupations	\$ 26.13	\$ 54,350.40	\$26.00	\$ 19.50	\$10.40	\$39.30	660
10000	Managerial and Administrative Occupations	39.29	81,723.20	39.10	38.10	23.20	60.00	90
13002	Financial Managers	35.37	73,569.60	35.20	30.60	22.20	55.30	50
19005	General Managers and Top Executives	43.71	90,916.80	43.50	50.00	27.00	60.00	40
20000	Professional, Paraprofessional, and Technical Occupations	18.09	37,627.20	18.00	11.40	9.10	26.90	40
21100	Accountants, Auditors, and Other Financial Specialists	16.08	33,446.40	16.00	11.00	6.50	21.30	30
40000	Sales and Related Occupations	33.26	69,180.80	33.10	27.70	17.40	53.50	320
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	36.58	76,086.40	36.40	35.00	12.00	52.50	10
43000	Sales Workers, Services	33.97	70,657.60	33.80	28.60	18.20	55.00	300
43014	Sales Agents, Securities, Commodities, and Financial Services	33.97	70,657.60	33.80	28.60	18.20	55.00	300
49023	Cashiers	9.85	20,488.00	9.80	9.60	8.10	11.10	10
50000	Clerical and Administrative Support Occupations	11.25	23,400.00	11.20	9.90	7.90	12.00	200
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.56	26,124.80	12.50	11.00	9.40	14.40	50
53128	Brokerage Clerks	9.25	19,240.00	9.20	8.90	7.50	10.70	50
55108	Secretaries, Except Legal and Medical	13.06	27,164.80	13.00	10.70	8.30	16.00	50
55305	Receptionists and Information Clerks	7.84	16,307.20	7.80	7.60	6.10	8.90	20
55338	Bookkeeping, Accounting, and Auditing Clerks	14.17	29,473.60	14.10	11.40	9.60	20.00	10
55347	General Office Clerks	9.04	18,803.20	9.00	8.40	5.90	11.60	10
60000	Service Occupations	5.02	10,441.60	5.00	4.70	4.50	4.90	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 63 INSURANCE CARRIERS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 63 All Occupations	\$ 17.30	\$ 35,984.00	\$17.30	\$ 14.20	\$10.30	\$21.20	6,810
10000	Managerial and Administrative Occupations	34.90	72,592.00	34.90	32.70	24.50	43.80	640
13002	Financial Managers	27.80	57,824.00	27.80	27.40	23.20	32.10	30
13014	Administrative Services Managers	18.60	38,688.00	18.60	17.80	15.10	20.40	80
19005	General Managers and Top Executives	40.90	85,072.00	40.90	39.00	31.10	50.90	380
20000	Professional, Paraprofessional, and Technical Occupations	20.50	42,640.00	20.50	19.00	15.10	24.00	2,470
21100	Accountants, Auditors, and Other Financial Specialists	17.40	36,192.00	17.40	17.00	14.10	19.70	500
21102	Underwriters	17.90	37,232.00	17.90	17.30	14.30	20.70	290
21114	Accountants and Auditors	16.50	34,320.00	16.50	16.70	14.00	18.80	180
21511	Personnel, Training, and Labor Relations Specialists	19.50	40,560.00	19.50	18.40	14.90	23.00	60
21921	Claims Examiners, Property and Casualty Insurance	15.80	32,864.00	15.80	15.40	13.00	18.30	120
22100	Engineers	24.90	51,792.00	24.90	24.80	20.60	29.90	60
22132	Safety Engineers, Except Mining	21.40	44,512.00	21.40	21.80	19.30	23.90	20
22500	Engineering and Related Technicians and Technologists	15.80	32,864.00	15.80	15.90	13.80	17.90	30
25102	Systems Analysts, Electronic Data Processing	26.40	54,912.00	26.40	27.10	21.80	31.00	150
25105	Computer Programmers	23.10	48,048.00	23.10	22.30	19.30	25.30	410
25313	Actuaries	38.80	80,704.00	38.80	39.00	35.00	43.00	20
28108	Lawyers	33.90	70,512.00	33.90	35.40	28.10	40.20	30
28300	Legal Assistants and Technicians, Except Clerical	17.20	35,776.00	17.20	15.50	13.80	19.30	20
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	23.10	48,048.00	23.10	16.40	14.10	19.60	50
32502	Registered Nurses	15.80	32,864.00	15.80	15.40	13.70	17.70	40
40000	Sales and Related Occupations	22.30	46,384.00	22.30	20.00	14.80	29.20	300
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	27.10	56,368.00	27.10	26.90	20.00	33.10	40
43000	Sales Workers, Services	21.60	44,928.00	21.60	19.20	14.30	28.30	260
43002	Sales Agents and Placers, Insurance	21.90	45,552.00	21.90	19.50	14.60	28.60	250
50000	Clerical and Administrative Support Occupations	11.30	23,504.00	11.30	10.60	8.80	12.70	3,310
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	17.10	35,568.00	17.10	16.10	12.90	20.50	250

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 63 INSURANCE CARRIERS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
53199	Other Banking, Securities, Finance, and Credit Workers	\$ 10.90	\$ 22,672.00	\$10.90	\$ 10.70	\$ 9.80	\$11.50	90
53302	Insurance Adjusters, Examiners, and Investigators	14.40	29,952.00	14.40	13.90	10.60	17.10	180
53311	Insurance Claims Clerks	12.60	26,208.00	12.60	11.80	10.10	14.60	360
53314	Insurance Policy Processing Clerks	10.50	21,840.00	10.50	10.20	8.40	11.90	960
55108	Secretaries, Except Legal and Medical	10.90	22,672.00	10.90	10.70	9.50	11.80	370
55305	Receptionists and Information Clerks	9.30	19,344.00	9.30	9.40	7.90	10.70	40
55307	Typists, Including Word Processing	8.60	17,888.00	8.60	8.40	7.40	9.90	50
55314	Personnel Clerks, Except Payroll and Timekeeping	10.60	22,048.00	10.60	10.50	9.50	11.50	10
55321	File Clerks	7.70	16,016.00	7.70	7.60	6.70	8.60	30
55328	Statistical Clerks	10.70	22,256.00	10.70	10.50	9.40	11.60	40
55338	Bookkeeping, Accounting, and Auditing Clerks	10.90	22,672.00	10.90	10.70	9.50	11.80	140
55347	General Office Clerks	9.00	18,720.00	9.00	8.60	7.50	10.30	410
56000	Electronic Data Processing and Other Office Machine Workers	10.40	21,632.00	10.40	9.80	8.00	11.70	120
56017	Data Entry Keyers, Except Composing	9.10	18,928.00	9.10	9.00	7.70	10.50	50
57102	Switchboard Operators	9.00	18,720.00	9.00	8.80	7.70	10.40	10
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	7.90	16,432.00	7.90	7.80	6.70	8.80	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.80	18,304.00	8.80	8.60	7.40	10.30	10
60000	Service Occupations	8.20	17,056.00	8.20	9.00	4.90	10.50	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	12.20	25,376.00	12.20	12.50	10.00	14.70	80
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	16.60	34,528.00	16.60	16.90	14.80	18.40	10
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	16.60	34,528.00	16.60	16.90	14.80	18.40	10
85000	Mechanics, Installers, and Repairers	12.10	25,168.00	12.10	12.40	10.30	14.20	10
87000	Construction Trades and Extractive Workers, Except Material Moving	13.00	27,040.00	13.00	13.10	11.50	14.60	10
91000	Machine Setters, Set-up Operators, Operators, and	11.50	23,920.00	11.50	11.10	10.10	12.50	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 63 INSURANCE CARRIERS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Tenders							
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	\$ 9.10	\$ 18,928.00	\$ 9.10	\$ 7.80	\$ 4.70	\$13.80	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	9.10	18,928.00	9.10	7.80	4.70	13.80	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 64 INSURANCE AGENTS, BROKERS, AND SERVICE		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 64 All Occupations	\$ 15.19	\$ 31,595.20	\$14.80	\$ 11.30	\$ 8.20	\$16.90	3,850
10000	Managerial and Administrative Occupations	28.63	59,550.40	27.90	24.90	16.30	34.60	490
13002	Financial Managers	29.55	61,464.00	28.80	26.60	18.30	32.80	60
13011	Marketing, Advertising, and Public Relations Managers	39.10	81,328.00	38.10	38.50	30.60	43.80	20
13014	Administrative Services Managers	17.03	35,422.40	16.60	14.90	12.80	21.60	20
19005	General Managers and Top Executives	28.53	59,342.40	27.80	24.70	15.70	34.90	340
20000	Professional, Paraprofessional, and Technical Occupations	16.21	33,716.80	15.80	14.80	11.40	19.10	380
21100	Accountants, Auditors, and Other Financial Specialists	16.83	35,006.40	16.40	15.20	12.60	19.00	190
21102	Underwriters	15.91	33,092.80	15.50	14.80	12.20	18.10	140
21114	Accountants and Auditors	18.06	37,564.80	17.60	16.00	13.80	20.40	40
21921	Claims Examiners, Property and Casualty Insurance	18.37	38,209.60	17.90	18.40	15.00	21.50	20
22100	Engineers	22.68	47,174.40	22.10	19.70	17.80	25.80	20
22132	Safety Engineers, Except Mining	22.68	47,174.40	22.10	19.70	17.80	25.80	20
40000	Sales and Related Occupations	18.27	38,001.60	17.80	13.40	9.80	21.20	880
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	20.32	42,265.60	19.80	15.00	11.10	25.90	100
43000	Sales Workers, Services	18.16	37,772.80	17.70	13.20	9.70	20.60	770
43002	Sales Agents and Placers, Insurance	18.37	38,209.60	17.90	13.30	9.60	21.20	740
50000	Clerical and Administrative Support Occupations	10.57	21,985.60	10.30	9.00	7.40	11.80	2,090
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	14.67	30,513.60	14.30	12.80	10.50	16.80	170
53199	Other Banking, Securities, Finance, and Credit Workers	8.00	16,640.00	7.80	7.80	7.10	8.40	10
53302	Insurance Adjusters, Examiners, and Investigators	14.98	31,158.40	14.60	14.90	9.90	18.40	360
53311	Insurance Claims Clerks	9.34	19,427.20	9.10	8.40	7.30	10.20	170
53314	Insurance Policy Processing Clerks	9.44	19,635.20	9.20	8.70	7.50	10.70	500
55108	Secretaries, Except Legal and Medical	8.72	18,137.60	8.50	8.00	6.40	10.10	230
55305	Receptionists and Information Clerks	7.90	16,432.00	7.70	7.60	6.00	9.00	120
55307	Typists, Including Word Processing	9.44	19,635.20	9.20	8.50	7.50	10.50	60
55321	File Clerks	6.05	12,584.00	5.90	5.30	4.70	7.00	80
55338	Bookkeeping, Accounting, and Auditing Clerks	10.06	20,924.80	9.80	9.50	7.90	11.40	130

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 64 INSURANCE AGENTS, BROKERS, AND SERVICE		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
55347	General Office Clerks	\$ 9.54	\$ 19,843.20	\$ 9.30	\$ 8.80	\$ 7.20	\$11.10	50
56000	Electronic Data Processing and Other Office Machine Workers	10.06	20,924.80	9.80	8.80	7.60	11.10	50
57102	Switchboard Operators	9.54	19,843.20	9.30	8.40	7.40	10.50	10
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	8.11	16,868.80	7.90	7.60	6.20	9.20	30
60000	Service Occupations	6.16	12,812.80	6.00	4.80	4.50	7.50	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.16	12,812.80	6.00	4.80	4.50	7.50	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 65 REAL ESTATE		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 65 All Occupations	\$ 10.89	\$ 22,651.20	\$10.70	\$ 8.60	\$ 6.30	\$12.00	3,700
10000	Managerial and Administrative Occupations	17.00	35,360.00	16.70	14.20	9.10	19.60	500
13002	Financial Managers	14.46	30,076.80	14.20	6.50	5.00	18.00	70
15011	Property and Real Estate Managers and Administrators	13.64	28,371.20	13.40	12.20	8.00	17.70	260
19005	General Managers and Top Executives	25.55	53,144.00	25.10	20.70	13.60	31.80	130
20000	Professional, Paraprofessional, and Technical Occupations	12.93	26,894.40	12.70	12.00	9.60	15.70	110
21100	Accountants, Auditors, and Other Financial Specialists	13.54	28,163.20	13.30	12.40	6.30	17.80	40
21114	Accountants and Auditors	13.54	28,163.20	13.30	12.40	6.30	17.80	40
28300	Legal Assistants and Technicians, Except Clerical	11.61	24,148.80	11.40	11.60	9.50	13.80	40
28311	Title Examiners and Abstractors	11.61	24,148.80	11.40	11.60	9.50	13.80	40
40000	Sales and Related Occupations	16.29	33,883.20	16.00	13.50	9.80	20.50	690
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	14.46	30,076.80	14.20	12.70	10.10	17.00	40
43000	Sales Workers, Services	17.10	35,568.00	16.80	14.30	10.40	21.30	610
43008	Sales Agents, Real Estate	17.41	36,212.80	17.10	10.90	9.00	19.70	90
43011	Appraisers, Real Estate	17.31	36,004.80	17.00	15.00	11.50	20.90	420
49017	Counter and Rental Clerks	7.02	14,601.60	6.90	6.70	5.70	8.00	40
50000	Clerical and Administrative Support Occupations	8.96	18,636.80	8.80	8.70	6.70	10.80	640
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	9.26	19,260.80	9.10	8.70	7.30	10.90	40
53914	Real Estate Clerks	11.00	22,880.00	10.80	10.50	7.90	13.80	20
55102	Legal Secretaries	10.89	22,651.20	10.70	10.90	9.60	12.50	20
55108	Secretaries, Except Legal and Medical	9.77	20,321.60	9.60	9.70	7.80	11.30	200
55305	Receptionists and Information Clerks	6.52	13,561.60	6.40	5.90	4.70	7.80	100
55338	Bookkeeping, Accounting, and Auditing Clerks	9.67	20,113.60	9.50	9.60	7.40	11.50	120
55347	General Office Clerks	7.64	15,891.20	7.50	7.50	5.30	9.00	100
60000	Service Occupations	7.13	14,830.40	7.00	6.30	5.30	8.00	710
61000	First-line Supervisors and Manager/Supervisors, Service Workers	15.17	31,553.60	14.90	14.60	13.30	15.90	10
63047	Guards and Watch Guards	8.25	17,160.00	8.10	7.80	5.70	10.30	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 65 REAL ESTATE		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
65000	Food and Beverage Preparation and Service Workers	\$ 7.94	\$ 16,515.20	\$ 7.80	\$ 6.50	\$ 5.80	\$ 8.80	20
67002	Maids and Housekeeping Cleaners	6.52	13,561.60	6.40	5.90	5.00	7.10	290
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.53	15,662.40	7.40	7.30	5.80	8.40	200
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.82	14,185.60	6.70	6.10	5.10	7.90	390
72002	First Line Supervisors- Agricultural, Forestry, Fishing, and Related Occupations	10.79	22,443.20	10.60	9.80	8.10	11.60	30
79030	Gardeners and Groundskeepers, Except Farm	6.52	13,561.60	6.40	6.00	5.10	7.50	360
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.65	17,992.00	8.50	8.00	6.60	9.90	660
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.58	32,406.40	15.30	14.00	12.60	15.40	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	15.58	32,406.40	15.30	14.00	12.60	15.40	20
85000	Mechanics, Installers, and Repairers	8.45	17,576.00	8.30	7.80	6.40	9.60	550
85132	Maintenance Repairers, General Utility	8.45	17,576.00	8.30	7.80	6.40	9.60	550
87000	Construction Trades and Extractive Workers, Except Material Moving	8.86	18,428.80	8.70	8.30	7.40	9.80	80
87102	Carpenters	8.86	18,428.80	8.70	8.30	7.40	9.70	40
87402	Painters and Paperhangers, Construction and Maintenance	8.86	18,428.80	8.70	8.40	7.30	10.00	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 70 HOTELS AND OTHER LODGING PLACES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 70 All Occupations	\$ 7.63	\$ 15,870.40	\$ 7.10	\$ 6.10	\$ 4.90	\$ 7.90	9,570
10000	Managerial and Administrative Occupations	16.86	35,068.80	15.70	12.90	9.80	20.00	660
13002	Financial Managers	15.68	32,614.40	14.60	14.60	8.50	18.80	50
13005	Personnel, Training, and Labor Relations Managers	12.25	25,480.00	11.40	11.00	10.00	12.00	10
13011	Marketing, Advertising, and Public Relations Managers	17.40	36,192.00	16.20	16.30	14.20	18.20	10
15026	Food Service and Lodging Managers	17.29	35,963.20	16.10	13.20	10.10	21.90	250
19005	General Managers and Top Executives	17.51	36,420.80	16.30	12.80	9.70	21.10	300
20000	Professional, Paraprofessional, and Technical Occupations	8.59	17,867.20	8.00	7.60	6.50	8.70	240
21100	Accountants, Auditors, and Other Financial Specialists	9.13	18,990.40	8.50	7.80	6.30	9.90	50
21114	Accountants and Auditors	9.13	18,990.40	8.50	7.80	6.30	9.90	50
22500	Engineering and Related Technicians and Technologists	11.49	23,899.20	10.70	10.50	9.00	12.00	10
40000	Sales and Related Occupations	7.63	15,870.40	7.10	5.90	4.80	8.30	220
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.82	24,585.60	11.00	10.30	8.20	13.20	20
43000	Sales Workers, Services	11.28	23,462.40	10.50	10.20	7.90	13.10	40
43017	Sales Agents, Selected Business Services	11.39	23,691.20	10.60	10.50	8.00	13.30	30
49011	Salespersons, Retail	6.87	14,289.60	6.40	6.10	5.50	7.00	30
49023	Cashiers	5.69	11,835.20	5.30	4.90	4.60	5.70	120
50000	Clerical and Administrative Support Occupations	7.63	15,870.40	7.10	6.70	5.60	8.20	1,320
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	9.67	20,113.60	9.00	8.30	6.80	10.90	140
53805	Reservation and Transportation Ticket Agents	8.38	17,430.40	7.80	7.50	6.20	8.90	30
53808	Hotel Desk Clerks	7.20	14,976.00	6.70	6.50	5.50	7.80	880
55108	Secretaries, Except Legal and Medical	8.81	18,324.80	8.20	8.00	6.90	9.10	30
55338	Bookkeeping, Accounting, and Auditing Clerks	8.81	18,324.80	8.20	7.60	6.20	9.10	110
60000	Service Occupations	6.66	13,852.80	6.20	5.60	4.80	7.00	6,270
61008	Housekeepers	8.81	18,324.80	8.20	7.90	6.90	8.80	200
63047	Guards and Watch Guards	6.55	13,624.00	6.10	5.90	5.30	6.40	70
65000	Food and Beverage Preparation and Service Workers	6.66	13,852.80	6.20	5.30	4.70	7.10	2,830
65002	Hosts and Hostesses- Restaurant, Lounge or Coffee Shop	7.41	15,412.80	6.90	6.30	5.40	7.90	110

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 70 HOTELS AND OTHER LODGING PLACES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
65005	Bartenders	\$ 6.34	\$ 13,187.20	\$ 5.90	\$ 5.60	\$ 4.80	\$ 6.40	220
65008	Waiters and Waitresses	6.12	12,729.60	5.70	4.80	4.50	5.90	1,380
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	6.02	12,521.60	5.60	4.90	4.60	5.90	190
65021	Bakers, Bread and Pastry	10.85	22,568.00	10.10	10.00	8.40	11.40	20
65026	Cooks, Restaurant	8.16	16,972.80	7.60	7.40	5.80	8.70	560
65035	Cooks, Short Order	6.55	13,624.00	6.10	5.90	5.40	6.30	40
65038	Food Preparation Workers	6.34	13,187.20	5.90	5.40	4.70	6.50	190
65041	Combined Food Preparation and Service Workers	6.98	14,518.40	6.50	6.50	5.00	7.80	20
67002	Maids and Housekeeping Cleaners	6.45	13,416.00	6.00	5.70	4.90	6.80	2,500
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.12	12,729.60	5.70	5.50	4.80	6.30	120
68014	Amusement and Recreation Attendants	6.45	13,416.00	6.00	5.20	4.70	6.40	120
68023	Baggage Porters and Bellhops	6.45	13,416.00	6.00	5.70	5.10	6.40	80
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.87	14,289.60	6.40	6.00	5.30	7.30	270
79030	Gardeners and Groundskeepers, Except Farm	6.87	14,289.60	6.40	6.00	5.30	7.30	270
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.16	16,972.80	7.60	6.70	5.50	8.50	590
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.32	27,705.60	12.40	11.50	10.00	14.70	10
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	13.32	27,705.60	12.40	11.50	10.00	14.70	10
85000	Mechanics, Installers, and Repairers	7.95	16,536.00	7.40	7.10	5.60	8.50	340
85132	Maintenance Repairers, General Utility	7.95	16,536.00	7.40	7.10	5.60	8.50	340
87000	Construction Trades and Extractive Workers, Except Material Moving	12.14	25,251.20	11.30	9.30	5.80	15.00	30
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	6.87	14,289.60	6.40	6.00	5.10	7.40	150
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	6.23	12,958.40	5.80	5.80	5.40	6.10	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	6.23	12,958.00	5.80	5.80	5.40	6.10	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 72 PERSONAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 72 All Occupations	\$ 9.14	\$ 19,011.20	\$ 8.70	\$ 7.30	\$ 5.60	\$10.20	4,090
10000	Managerial and Administrative Occupations	18.28	38,022.40	17.40	13.70	9.90	19.40	220
13002	Financial Managers	14.60	30,368.00	13.90	11.30	8.10	18.30	10
19005	General Managers and Top Executives	18.70	38,896.00	17.80	13.70	10.00	19.90	200
20000	Professional, Paraprofessional, and Technical Occupations	11.87	24,689.60	11.30	10.90	7.60	14.10	790
21100	Accountants, Auditors, and Other Financial Specialists	10.40	21,632.00	9.90	9.60	7.70	11.40	120
21111	Tax Preparers	10.19	21,195.20	9.70	9.20	7.50	11.40	110
31100	Teachers, College, Junior College, University, Professional School, or Technical Institutes	9.67	20,113.60	9.20	8.40	7.00	11.30	80
31111	Lecturers	9.67	20,113.60	9.20	8.40	7.00	11.30	80
31314	Teachers and Instructors, Vocational Education and Training	9.67	20,113.60	9.20	8.40	7.30	10.70	120
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	6.09	12,667.20	5.80	5.80	5.40	6.10	30
34023	Photographers	6.93	14,414.40	6.60	4.90	4.60	9.30	90
39011	Funeral Directors and Morticians	18.07	37,585.60	17.20	16.20	11.50	20.20	110
39014	Embalmers	14.60	30,368.00	13.90	11.10	10.00	20.50	20
40000	Sales and Related Occupations	7.78	16,182.40	7.40	6.40	5.40	8.30	390
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.66	24,252.80	11.10	10.40	9.30	11.50	40
49008	Sales Representatives, Except Scientific and Related Products or Services and Retail	10.30	21,424.00	9.80	8.50	7.10	13.10	70
49017	Counter and Rental Clerks	6.51	13,540.80	6.20	6.00	5.40	7.00	210
49023	Cashiers	5.46	11,356.80	5.20	4.80	4.50	5.50	30
50000	Clerical and Administrative Support Occupations	7.88	16,390.40	7.50	7.00	5.50	8.70	310
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	14.18	29,494.40	13.50	13.50	11.30	15.30	20
55108	Secretaries, Except Legal and Medical	7.14	14,851.20	6.80	6.80	4.80	8.30	70
55305	Receptionists and Information Clerks	6.83	14,206.40	6.50	6.10	5.30	7.50	90
55338	Bookkeeping, Accounting, and Auditing Clerks	8.41	17,492.80	8.00	7.50	5.60	10.10	50

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 72 PERSONAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
55347	General Office Clerks	\$ 7.99	\$ 16,619.20	\$ 7.60	\$ 7.50	\$ 6.60	\$ 8.50	60
56000	Electronic Data Processing and Other Office Machine Workers	8.41	17,492.80	8.00	7.90	7.20	8.60	10
60000	Service Occupations	7.88	16,390.40	7.50	6.70	5.20	8.70	1,610
61000	First-line Supervisors and Manager/Supervisors, Service Workers	11.35	23,608.00	10.80	9.00	7.30	13.40	70
66000	Health Service and Related Workers	13.76	28,620.80	13.10	11.30	10.20	17.10	20
67002	Maids and Housekeeping Cleaners	7.78	16,182.40	7.40	6.50	5.80	8.70	30
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.14	14,851.20	6.80	6.70	5.70	7.90	270
68002	Barbers	12.71	26,436.80	12.10	11.00	8.80	14.30	30
68005	Hairdressers, Hairstylists, and Cosmetologists	7.57	15,745.60	7.20	6.30	4.90	8.50	1,060
68041	Funeral Attendants	10.82	22,505.60	10.30	9.20	7.80	12.90	70
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.09	12,667.20	5.80	5.80	5.40	6.10	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	7.46	15,516.80	7.10	6.40	5.50	8.10	750
81000	First Line Supervisors and Manager/Supervisors-Production, Construction, Maintenance, and Related	11.35	23,608.00	10.80	8.50	7.50	12.50	30
83000	Inspectors and Related Workers	7.46	15,516.80	7.10	7.00	5.80	8.30	20
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	7.46	15,516.80	7.10	7.00	5.80	8.30	20
85000	Mechanics, Installers, and Repairers	7.35	15,288.00	7.00	6.30	5.00	8.10	40
85110	Machinery Maintenance Mechanics	10.82	22,505.60	10.30	9.80	8.00	12.50	10
85132	Maintenance Repairers, General Utility	6.20	12,896.00	5.90	5.50	4.70	6.50	20
85956	Menders- Garments, Linens, and Related	7.04	14,643.20	6.70	6.80	5.60	7.90	10
89505	Custom Tailors and Sewers	8.09	16,827.20	7.70	7.70	7.00	8.30	20
89514	Spotters, Dry Cleaning	9.14	19,011.20	8.70	8.20	7.00	10.10	20
89517	Pressers, Delicate Fabrics	7.67	15,953.60	7.30	7.00	5.80	8.50	50
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	6.41	13,332.80	6.10	5.90	5.20	6.50	230
92728	Pressing Machine Operators and Tenders- Textile,	6.83	14,206.40	6.50	6.30	5.40	7.70	110

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 72 PERSONAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Garment, and Related Materials							
97105	Truck Drivers, Light- Include Delivery and Route Workers	\$ 8.09	\$ 16,827.20	\$ 7.70	\$ 6.70	\$ 5.80	\$ 9.20	20
97117	Driver/Sales Workers	11.87	24,689.60	11.30	10.90	9.40	13.10	60
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.14	14,851.20	6.80	6.90	5.60	8.00	70
98700	Freight, Stock, and Material Movers, Hand	7.67	15,953.60	7.30	7.30	6.50	8.20	10
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.04	14,643.00	6.70	6.90	5.40	7.90	60

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 75 AUTO REPAIR SERVICES AND PARKING		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 75 All Occupations	\$ 10.20	\$ 21,216.00	\$ 9.70	\$ 8.60	\$ 6.40	\$11.40	3,880
10000	Managerial and Administrative Occupations	20.50	42,640.00	19.50	15.80	12.40	23.20	280
19005	General Managers and Top Executives	20.18	41,974.40	19.20	15.40	12.30	20.50	260
20000	Professional, Paraprofessional, and Technical Occupations	13.14	27,331.20	12.50	13.10	10.80	14.50	20
21100	Accountants, Auditors, and Other Financial Specialists	14.72	30,617.60	14.00	14.00	13.00	15.00	10
40000	Sales and Related Occupations	10.30	21,424.00	9.80	8.50	6.90	11.90	470
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	13.87	28,849.60	13.20	12.90	9.90	15.30	130
49014	Salespersons, Parts	11.67	24,273.60	11.10	10.80	9.70	11.80	70
49017	Counter and Rental Clerks	8.20	17,056.00	7.80	7.60	6.70	8.50	180
49023	Cashiers	6.83	14,206.40	6.50	6.40	5.40	7.70	80
50000	Clerical and Administrative Support Occupations	8.09	16,827.20	7.70	7.40	5.80	9.00	440
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.04	22,963.20	10.50	8.80	7.60	13.80	10
53199	Other Banking, Securities, Finance, and Credit Workers	8.62	17,929.60	8.20	8.00	7.30	8.80	10
55108	Secretaries, Except Legal and Medical	6.83	14,206.40	6.50	6.20	5.60	7.30	50
55305	Receptionists and Information Clerks	8.72	18,137.60	8.30	9.50	5.20	10.70	20
55338	Bookkeeping, Accounting, and Auditing Clerks	8.83	18,366.40	8.40	8.40	7.00	10.10	190
55347	General Office Clerks	7.04	14,643.20	6.70	6.20	5.20	7.90	90
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.15	14,872.00	6.80	6.10	5.60	7.60	60
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	7.36	15,308.80	7.00	6.20	5.60	8.00	50
60000	Service Occupations	6.31	13,124.80	6.00	5.80	5.20	6.40	30
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.31	13,124.80	6.00	5.80	5.20	6.40	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.46	19,676.80	9.00	8.50	6.30	11.00	2,640
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.24	27,539.20	12.60	12.90	8.40	16.00	150
81002	First Line Supervisors and Manager/Supervisors-	13.24	27,539.20	12.60	12.90	8.40	16.00	150

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 75 AUTO REPAIR SERVICES AND PARKING		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Mechanics, Installers, and Repairers							
85000	Mechanics, Installers, and Repairers	\$ 10.83	\$ 22,526.40	\$10.30	\$ 10.10	\$ 8.10	\$11.80	1,430
85302	Automotive Mechanics	10.72	22,297.60	10.20	9.90	8.10	11.50	730
85305	Automotive Body and Related Repairers	10.41	21,652.80	9.90	9.90	8.10	11.40	250
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.51	26,020.80	11.90	12.10	9.90	14.00	280
85953	Tire Repairers and Changers	8.51	17,700.80	8.10	7.70	6.60	8.80	130
87000	Construction Trades and Extractive Workers, Except Material Moving	8.62	17,929.60	8.20	8.00	7.30	8.80	70
87811	Glaziers	8.62	17,929.60	8.20	8.00	7.30	8.80	70
97102	Truck Drivers, Heavy or Tractor Trailer	8.20	17,056.00	7.80	7.80	7.10	8.40	60
97105	Truck Drivers, Light- Include Delivery and Route Workers	7.78	16,182.40	7.40	7.40	6.50	8.30	130
97805	Service Station Attendants	6.31	13,124.80	6.00	5.70	4.80	6.80	300
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	5.89	12,251.20	5.60	5.20	4.70	6.10	240
98102	Helpers- Mechanics and Repairers	6.41	13,332.80	6.10	5.90	5.30	6.40	50
98905	Vehicle Washers and Equipment Cleaners	5.68	11,814.40	5.40	4.90	4.60	5.90	190

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 78 MOTION PICTURES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		1993 Survey Data				Estimated Employment
		(hourly)	(annual)	Mean	Median	Mid-Range (lower) (upper)		
00000	Total-SIC 78 All Occupations	\$ 7.67	\$ 15,953.60	\$ 7.10	\$ 5.40	\$ 4.70	\$ 7.00	1,230
10000	Managerial and Administrative Occupations	16.52	34,361.60	15.30	11.90	7.10	15.90	70
13002	Financial Managers	12.96	26,956.80	12.00	12.00	6.50	14.70	20
13014	Administrative Services Managers	18.25	37,960.00	16.90	11.00	6.30	28.80	10
19005	General Managers and Top Executives	16.74	34,819.20	15.50	10.50	6.90	15.10	40
20000	Professional, Paraprofessional, and Technical Occupations	22.14	46,051.20	20.50	15.70	10.80	23.40	50
40000	Sales and Related Occupations	6.15	12,792.00	5.70	5.10	4.60	6.20	820
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	8.53	17,742.40	7.90	7.60	6.30	9.00	190
49017	Counter and Rental Clerks	5.51	11,460.80	5.10	4.80	4.50	5.50	590
49023	Cashiers	5.72	11,897.60	5.30	5.10	4.60	5.80	40
50000	Clerical and Administrative Support Occupations	11.34	23,587.20	10.50	8.10	5.50	13.60	60
55338	Bookkeeping, Accounting, and Auditing Clerks	6.80	14,144.00	6.30	6.10	4.80	7.60	10
55347	General Office Clerks	7.67	15,953.60	7.10	5.90	4.90	8.00	10
60000	Service Occupations	6.15	12,792.00	5.70	4.90	4.60	6.20	190
61000	First-line Supervisors and Manager/Supervisors, Service Workers	8.64	17,971.20	8.00	6.30	5.10	10.10	20
65000	Food and Beverage Preparation and Service Workers	6.05	12,584.00	5.60	4.90	4.60	6.40	120
65017	Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	6.15	12,792.00	5.70	4.90	4.60	6.70	100
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	5.18	10,774.40	4.80	4.70	4.50	4.90	20
68021	Ushers, Lobby Attendants, and Ticket Takers	5.29	11,003.20	4.90	4.70	4.50	5.00	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	7.34	15,267.20	6.80	6.60	5.60	8.00	40
92905	Motion Picture Projectionists	7.45	15,496.00	6.90	6.70	5.60	8.00	40

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 79 AMUSEMENT AND RECREATION SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 79 All Occupations	\$ 8.27	\$ 17,201.60	\$ 7.60	\$ 6.00	\$ 5.00	\$ 8.40	3,860
10000	Managerial and Administrative Occupations	13.93	28,974.40	12.80	11.00	7.10	15.60	280
13011	Marketing, Advertising, and Public Relations Managers	11.97	24,897.60	11.00	9.50	4.80	14.20	40
13014	Administrative Services Managers	10.01	20,820.80	9.20	6.20	4.80	11.40	30
15026	Food Service and Lodging Managers	17.74	36,899.20	16.30	14.00	10.90	21.30	10
19005	General Managers and Top Executives	14.48	30,118.40	13.30	10.40	7.30	16.30	150
20000	Professional, Paraprofessional, and Technical Occupations	10.78	22,422.40	9.90	7.50	5.30	12.50	780
21100	Accountants, Auditors, and Other Financial Specialists	9.36	19,468.80	8.60	5.00	4.60	12.70	30
27311	Recreation Workers	9.03	18,782.40	8.30	7.80	7.00	8.60	20
31321	Instructors and Coaches, Sports and Physical Training	8.60	17,888.00	7.90	6.20	5.20	10.20	450
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	8.82	18,345.60	8.10	7.80	7.20	8.50	20
34008	Public Relations Specialists and Publicity Writers	11.75	24,440.00	10.80	10.10	8.70	11.40	10
34023	Photographers	7.73	16,078.40	7.10	5.00	4.60	9.80	10
34056	Producers, Directors, Actors, and Other Entertainers	7.62	15,849.60	7.00	5.00	4.60	9.50	30
40000	Sales and Related Occupations	6.97	14,497.60	6.40	5.80	5.00	6.70	490
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	10.67	22,193.60	9.80	9.50	6.30	12.40	60
49017	Counter and Rental Clerks	6.20	12,896.00	5.70	5.50	4.80	6.30	230
49023	Cashiers	6.75	14,040.00	6.20	5.70	5.10	6.40	150
50000	Clerical and Administrative Support Occupations	7.51	15,620.80	6.90	6.40	5.50	8.00	240
55108	Secretaries, Except Legal and Medical	7.18	14,934.40	6.60	6.20	5.50	7.60	60
55305	Receptionists and Information Clerks	7.95	16,536.00	7.30	7.40	6.50	8.20	40
55338	Bookkeeping, Accounting, and Auditing Clerks	8.49	17,659.20	7.80	7.50	4.90	9.30	50
55347	General Office Clerks	6.53	13,582.40	6.00	5.80	5.00	6.50	30
60000	Service Occupations	6.53	13,582.40	6.00	5.50	4.80	6.40	1,400
61008	Housekeepers	7.95	16,536.00	7.30	6.30	5.60	7.90	20
65000	Food and Beverage Preparation and Service Workers	6.53	13,582.40	6.00	5.50	4.80	6.30	650
65002	Hosts and Hostesses- Restaurant, Lounge or Coffee Shop	7.84	16,307.20	7.20	6.10	5.50	8.70	20
65005	Bartenders	6.31	13,124.80	5.80	5.40	4.70	6.20	80

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 79 AMUSEMENT AND RECREATION SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
65008	Waiters and Waitresses	\$ 5.66	\$ 11,772.80	\$ 5.20	\$ 4.80	\$ 4.50	\$ 5.10	190
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	5.44	11,315.20	5.00	4.80	4.50	5.50	30
65017	Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	7.62	15,849.60	7.00	5.80	4.80	9.70	70
65026	Cooks, Restaurant	9.14	19,011.20	8.40	7.80	6.30	9.70	60
65035	Cooks, Short Order	7.73	16,078.40	7.10	7.30	6.20	8.10	20
65038	Food Preparation Workers	6.75	14,040.00	6.20	6.00	5.40	6.50	20
65041	Combined Food Preparation and Service Workers	5.77	12,001.60	5.30	5.00	4.60	5.80	30
67002	Maids and Housekeeping Cleaners	5.33	11,086.40	4.90	4.70	4.50	4.90	170
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.20	12,896.00	5.70	5.30	4.70	6.20	60
68014	Amusement and Recreation Attendants	6.53	13,582.40	6.00	5.40	4.70	7.00	270
68021	Ushers, Lobby Attendants, and Ticket Takers	6.64	13,811.20	6.10	5.80	5.40	6.20	60
68038	Child Care Workers	6.86	14,268.80	6.30	5.80	5.30	6.40	80
70000	Agricultural, Forestry, Fishing, and Related Occupations	7.95	16,536.00	7.30	6.20	5.50	8.60	290
79030	Gardeners and Groundskeepers, Except Farm	7.95	16,536.00	7.30	6.20	5.50	8.60	290
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	7.62	15,849.60	7.00	6.00	4.80	8.10	380
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	16.87	35,089.60	15.50	13.60	9.50	17.50	20
85000	Mechanics, Installers, and Repairers	7.07	14,705.60	6.50	5.60	4.70	7.70	220
85132	Maintenance Repairers, General Utility	6.97	14,497.60	6.40	5.50	4.70	7.50	210
87000	Construction Trades and Extractive Workers, Except Material Moving	9.90	20,592.00	9.10	8.60	7.20	10.80	20
87102	Carpenters	10.78	22,422.40	9.90	9.80	8.20	11.30	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	5.88	12,230.40	5.40	4.80	4.50	6.10	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.07	14,705.60	6.50	6.20	5.50	7.50	30
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.07	14,706.00	6.50	6.20	5.50	7.50	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 80 HEALTH SERVICES, EXCEPT HOSPITALS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 80, EXCEPT 806-All Occupations	\$ 13.83	\$ 28,766.40	\$12.70	\$ 8.60	\$ 6.80	\$12.80	27,050
10000	Managerial and Administrative Occupations	20.37	42,369.60	18.70	15.90	12.90	20.30	1,070
13002	Financial Managers	18.19	37,835.20	16.70	14.70	12.70	18.70	160
13005	Personnel, Training, and Labor Relations Managers	18.52	38,521.60	17.00	17.70	16.20	19.20	30
13011	Marketing, Advertising, and Public Relations Managers	18.63	38,750.40	17.10	16.20	13.30	19.70	40
13014	Administrative Services Managers	22.55	46,904.00	20.70	18.70	15.50	23.90	90
15008	Medicine and Health Services Managers	19.50	40,560.00	17.90	15.90	13.40	18.90	320
15026	Food Service and Lodging Managers	11.98	24,918.40	11.00	10.80	9.60	12.00	100
19005	General Managers and Top Executives	27.23	56,638.40	25.00	21.20	14.90	31.70	230
20000	Professional, Paraprofessional, and Technical Occupations	22.87	47,569.60	21.00	14.10	10.60	20.90	9,080
21100	Accountants, Auditors, and Other Financial Specialists	31.37	65,249.60	28.80	17.40	13.80	60.00	20
21114	Accountants and Auditors	15.47	32,177.60	14.20	14.00	11.50	16.70	10
24300	Life Scientists	12.53	26,062.40	11.50	11.80	8.90	13.90	30
25102	Systems Analysts, Electronic Data Processing	15.36	31,948.80	14.10	14.00	11.80	16.30	10
27100	Social Scientists, Including Urban and Regional Planners	46.29	96,283.20	42.50	42.30	24.10	60.00	270
27302	Social Workers, Medical and Psychiatric	11.87	24,689.60	10.90	10.60	8.50	13.20	390
27305	Social Workers, Except Medical and Psychiatric	13.07	27,185.60	12.00	11.30	9.60	14.30	120
27308	Human Services Workers	10.02	20,841.60	9.20	9.50	7.50	11.00	180
27311	Recreation Workers	8.50	17,680.00	7.80	7.70	6.60	8.80	240
31599	Other Librarians, Archivists, and Curators	11.87	24,689.60	10.90	10.70	9.90	11.60	10
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	23.64	49,171.20	21.70	14.60	11.00	22.20	7,730
32102	Physicians and Surgeons	59.47	123,697.60	54.60	60.00	52.80	60.00	1,130
32105	Dentists	56.86	118,268.80	52.20	60.00	47.20	60.00	190
32305	Occupational Therapists	19.82	41,225.60	18.20	17.80	15.80	19.60	60
32308	Physical Therapists	24.18	50,294.40	22.20	20.80	17.80	24.10	230
32314	Speech-language Pathologists and Audiologists	20.59	42,827.20	18.90	15.00	12.60	19.20	100
32317	Recreational Therapists	11.44	23,795.20	10.50	10.50	9.50	11.50	50
32502	Registered Nurses	16.34	33,987.20	15.00	14.20	12.50	15.80	2,280
32505	Licensed Practical Nurses	11.76	24,460.80	10.80	10.50	9.60	11.50	1,470

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 80 HEALTH SERVICES, EXCEPT HOSPITALS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
32511	Physician's Assistants	\$ 32.78	\$ 68,182.40	\$30.10	\$ 24.50	\$19.90	\$38.50	230
32521	Dietitians and Nutritionists	22.87	47,569.60	21.00	22.00	20.60	23.50	20
32523	Dietetic Technicians	9.58	19,926.40	8.80	8.60	7.50	10.20	50
32902	Medical and Clinical Laboratory Technologists	16.01	33,300.80	14.70	14.10	12.30	15.90	160
32905	Medical and Clinical Laboratory Technicians	11.44	23,795.20	10.50	9.60	7.90	12.20	120
32908	Dental Hygienists	17.75	36,920.00	16.30	17.00	14.60	18.60	760
32911	Medical Records Technicians	7.08	14,726.40	6.50	6.60	4.70	8.00	60
32921	Radiologic Technicians	15.47	32,177.60	14.20	13.40	11.30	15.40	70
40000	Sales and Related Occupations	10.46	21,756.80	9.60	8.80	7.70	11.10	10
50000	Clerical and Administrative Support Occupations	10.35	21,528.00	9.50	8.70	7.20	11.00	4,200
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	14.27	29,681.60	13.10	12.40	9.90	15.10	470
53311	Insurance Claims Clerks	9.80	20,384.00	9.00	8.80	7.60	10.30	40
53508	Bill and Account Collectors	9.15	19,032.00	8.40	8.00	7.20	8.80	60
55105	Medical Secretaries	11.11	23,108.80	10.20	9.60	7.90	12.00	780
55108	Secretaries, Except Legal and Medical	9.58	19,926.40	8.80	8.60	6.90	10.60	420
55305	Receptionists and Information Clerks	8.60	17,888.00	7.90	7.80	6.80	8.80	1,000
55307	Typists, Including Word Processing	8.71	18,116.80	8.00	8.10	5.90	10.10	280
55314	Personnel Clerks, Except Payroll and Timekeeping	9.48	19,718.40	8.70	8.40	7.40	9.80	10
55321	File Clerks	5.66	11,772.80	5.20	4.90	4.60	5.70	80
55338	Bookkeeping, Accounting, and Auditing Clerks	12.09	25,147.20	11.10	10.30	8.00	13.30	280
55341	Payroll and Timekeeping Clerks	9.15	19,032.00	8.40	8.20	7.30	9.00	60
55344	Billing, Cost and Rate Clerks	10.46	21,756.80	9.60	8.40	7.40	10.80	360
55347	General Office Clerks	9.37	19,489.60	8.60	8.50	7.20	10.20	120
56000	Electronic Data Processing and Other Office Machine Workers	11.00	22,880.00	10.10	10.10	8.80	11.30	80
56002	Billing, Posting, and Calculating Machine Operators	11.44	23,795.20	10.50	10.40	9.40	11.50	60
56017	Data Entry Keyers, Except Composing	9.58	19,926.40	8.80	8.50	7.50	10.00	20
57102	Switchboard Operators	9.37	19,489.60	8.60	7.30	6.20	8.40	40
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.44	23,795.20	10.50	8.10	7.20	9.20	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 80 HEALTH SERVICES, EXCEPT HOSPITALS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	\$ 15.14	\$ 31,491.20	\$13.90	\$ 8.30	\$ 7.10	\$10.10	10
58028	Shipping, Receiving, and Traffic Clerks	9.04	18,803.20	8.30	8.10	7.30	8.90	10
60000	Service Occupations	7.84	16,307.20	7.20	7.00	5.90	8.20	11,980
61008	Housekeepers	9.37	19,489.60	8.60	8.10	7.10	9.40	110
65000	Food and Beverage Preparation and Service Workers	6.75	14,040.00	6.20	6.00	5.40	6.50	1,480
65028	Cooks, Institution or Cafeteria	7.52	15,641.60	6.90	6.70	5.80	7.90	390
65038	Food Preparation Workers	6.43	13,374.40	5.90	5.80	5.30	6.30	470
66000	Health Service and Related Workers	8.06	16,764.80	7.40	7.30	6.30	8.40	8,930
66002	Dental Assistants	10.02	20,841.60	9.20	8.80	7.50	10.70	610
66005	Medical Assistants	8.71	18,116.80	8.00	7.80	6.80	8.90	560
66008	Nursing Aides, Orderlies, and Attendants	7.73	16,078.40	7.10	7.10	6.10	8.10	6,000
66011	Home Health Aides	7.73	16,078.40	7.10	7.20	6.20	8.10	1,230
66017	Physical and Corrective Therapy Assistants and Aides	10.02	20,841.60	9.20	8.40	7.30	10.80	140
66021	Occupational Therapy Assistants and Aides	11.65	24,232.00	10.70	10.10	7.90	13.60	30
67002	Maids and Housekeeping Cleaners	6.64	13,811.20	6.10	5.90	5.20	6.50	1,000
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.97	14,497.60	6.40	6.00	5.20	7.30	190
68035	Personal and Home Care Aides	7.62	15,849.60	7.00	6.40	5.70	8.00	80
68038	Child Care Workers	7.52	15,641.60	6.90	6.20	5.60	7.80	70
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.32	13,145.60	5.80	5.30	4.70	6.60	20
79030	Gardeners and Groundskeepers, Except Farm	6.32	13,145.60	5.80	5.30	4.70	6.60	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.37	19,489.60	8.60	7.10	5.60	10.30	690
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	11.87	24,689.60	10.90	10.50	9.10	11.90	30
85000	Mechanics, Installers, and Repairers	10.13	21,070.40	9.30	9.40	7.70	10.90	110
85132	Maintenance Repairers, General Utility	10.13	21,070.40	9.30	9.40	7.70	10.90	110
89921	Precision Dental Laboratory Technicians	12.53	26,062.40	11.50	10.10	7.60	12.20	230
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	6.32	13,145.60	5.80	5.70	5.10	6.20	280
97105	Truck Drivers, Light- Include Delivery and Route Workers	8.06	16,764.80	7.40	7.20	5.70	8.70	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 806 HOSPITALS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
00000	Total-SIC 806 All Occupations	\$ 14.30	\$ 12.70	\$ 8.60	\$17.80	24,110
10000	Managerial and Administrative Occupations	24.90	22.60	18.20	29.50	1,140
13002	Financial Managers	27.00	26.00	21.20	32.00	50
13005	Personnel, Training, and Labor Relations Managers	23.10	22.60	20.10	25.60	40
13008	Purchasing Managers	17.60	16.50	13.30	21.10	30
13011	Marketing, Advertising, and Public Relations Managers	19.80	19.70	15.40	23.10	30
13014	Administrative Services Managers	19.90	18.70	15.90	22.60	40
13017	Engineering, Mathematical and Natural Sciences Managers	18.90	18.50	17.30	19.80	10
15008	Medicine and Health Services Managers	25.00	23.40	19.80	29.50	360
15026	Food Service and Lodging Managers	17.70	16.90	13.20	19.40	50
19005	General Managers and Top Executives	33.80	31.30	23.00	42.30	200
20000	Professional, Paraprofessional, and Technical Occupations	17.30	16.20	12.90	19.40	13,600
21100	Accountants, Auditors, and Other Financial Specialists	15.30	15.00	12.20	18.10	110
21114	Accountants and Auditors	15.10	14.90	12.50	17.80	70
21117	Budget Analysts	18.10	17.70	14.80	20.40	20
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	11.70	11.10	9.70	13.50	40
21511	Personnel, Training, and Labor Relations Specialists	15.50	14.70	13.10	17.00	50
21911	Compliance Officers and Enforcement Inspectors, Except Construction	15.80	12.00	10.50	20.00	10
22100	Engineers	16.50	15.60	11.20	21.10	50
22127	Computer Engineers	15.50	14.00	10.40	19.00	40
24300	Life Scientists	19.10	18.40	16.70	20.30	30
24500	Physical and Life Science Technicians and Technologists	13.60	13.60	11.80	15.20	20
25102	Systems Analysts, Electronic Data Processing	18.40	18.30	15.60	21.30	50
25103	Database Administrators	20.20	19.60	17.60	22.50	20
25104	Computer Support Specialists	14.50	13.40	10.90	16.80	40
25105	Computer Programmers	12.60	12.60	10.40	14.70	30
25108	Computer Programmer Aides	7.90	7.80	6.80	8.70	10
27100	Social Scientists, Including Urban and Regional Planners	25.70	23.20	21.40	25.60	30
27108	Psychologists	25.70	23.20	21.40	25.60	30
27302	Social Workers, Medical and Psychiatric	14.70	14.60	12.50	16.90	200
27305	Social Workers, Except Medical and Psychiatric	17.00	17.30	14.70	19.20	110

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 806 HOSPITALS		1995 Survey Data				
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
27500	Religious Workers	\$ 16.00	\$ 15.00	\$12.50	\$20.80	10
27502	Clergy	16.00	15.00	12.50	20.80	10
31100	Teachers, College, Junior College, University, Professional School, or Technical Institutes	18.00	18.10	16.40	19.80	40
31114	Nursing Instructors- Postsecondary	18.00	18.10	16.40	19.80	40
31314	Teachers and Instructors, Vocational Education and Training	17.00	17.00	13.40	19.70	60
31502	Librarians, Professional	12.50	12.90	9.50	14.90	20
31505	Technical Assistants, Library	8.70	8.20	7.20	9.40	40
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	17.40	16.30	12.90	19.50	12,470
32102	Physicians and Surgeons	47.20	52.60	39.60	60.00	430
32302	Respiratory Therapists	15.00	14.80	12.90	17.20	340
32305	Occupational Therapists	19.10	18.50	16.50	21.00	120
32308	Physical Therapists	19.70	19.10	17.00	22.10	220
32314	Speech-language Pathologists and Audiologists	21.20	17.20	14.50	19.90	30
32317	Recreational Therapists	12.30	11.30	9.90	14.60	40
32502	Registered Nurses	18.20	17.70	15.20	20.00	6,450
32505	Licensed Practical Nurses	11.70	11.40	10.00	13.40	1,110
32508	Emergency Medical Technicians	9.40	9.00	7.00	11.40	180
32511	Physician's Assistants	28.10	28.00	24.10	31.80	120
32517	Pharmacists	25.10	24.00	21.70	28.90	170
32521	Dietitians and Nutritionists	15.80	15.60	13.50	18.10	80
32523	Dietetic Technicians	9.40	9.20	7.70	10.90	110
32902	Medical and Clinical Laboratory Technologists	16.00	15.80	13.60	18.20	650
32905	Medical and Clinical Laboratory Technicians	13.00	13.10	11.10	14.80	210
32911	Medical Records Technicians	9.60	9.10	7.70	11.10	290
32913	Radiation Therapists	15.90	15.60	13.80	17.90	20
32914	Nuclear Medicine Technologists	16.80	16.90	14.40	18.90	60
32919	Radiologic Technologists (Employed in Hospitals ONLY)	14.10	13.80	11.90	15.70	540
32925	Cardiology Technologists	16.90	15.30	12.70	18.70	110
32926	Electrocardiograph Technicians	9.90	9.40	7.90	11.20	50
32928	Surgical Technologists and Technicians	11.70	11.10	9.90	13.00	270

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 806 HOSPITALS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
32931	Psychiatric Technicians	\$ 8.60	\$ 8.20	\$ 7.30 \$ 9.30	190
34008	Public Relations Specialists and Publicity Writers	14.40	14.30	12.10 16.60	20
34023	Photographers	15.10	14.80	13.40 16.50	10
40000	Sales and Related Occupations	12.70	12.70	8.40 15.70	70
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	16.30	16.20	13.80 18.50	30
49023	Cashiers	8.50	8.10	7.30 9.00	30
50000	Clerical and Administrative Support Occupations	9.20	8.80	7.50 10.60	3,820
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.30	12.80	10.60 15.10	160
55105	Medical Secretaries	9.10	9.10	7.70 10.60	550
55108	Secretaries, Except Legal and Medical	9.90	9.70	8.00 11.30	780
55302	Stenographers	10.00	9.80	7.80 11.70	50
55305	Receptionists and Information Clerks	8.90	8.40	7.40 10.00	380
55307	Typists, Including Word Processing	9.90	9.50	8.00 11.20	180
55314	Personnel Clerks, Except Payroll and Timekeeping	8.90	8.70	7.50 10.40	40
55321	File Clerks	6.80	6.70	5.70 8.00	30
55323	Order Clerks- Materials, Merchandise, and Service	8.30	8.00	7.00 8.90	30
55326	Procurement Clerks	9.40	9.20	7.80 10.80	20
55328	Statistical Clerks	9.40	9.10	7.70 10.90	50
55332	Interviewing Clerks, Except Personnel and Social Welfare	8.10	8.00	7.00 8.90	170
55338	Bookkeeping, Accounting, and Auditing Clerks	9.70	9.60	8.00 11.10	80
55341	Payroll and Timekeeping Clerks	9.90	9.80	8.30 11.10	50
55344	Billing, Cost and Rate Clerks	8.70	8.40	7.30 9.90	270
55347	General Office Clerks	8.20	8.00	6.90 9.20	340
56000	Electronic Data Processing and Other Office Machine Workers	9.40	9.00	7.70 10.80	160
56002	Billing, Posting, and Calculating Machine Operators	8.50	8.20	7.40 9.30	40
56011	Computer Operators, Except Peripheral Equipment	10.60	10.20	8.40 12.20	50
56017	Data Entry Keyers, Except Composing	8.30	8.10	7.00 9.60	30
57102	Switchboard Operators	7.80	7.70	6.80 8.60	240
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	7.90	7.80	6.80 8.80	120
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	7.70	7.70	6.70 8.70	90

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 806 HOSPITALS		1995 Survey Data			
OES Code	Occupational Title	Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
58028	Shipping, Receiving, and Traffic Clerks	\$ 8.80	\$ 8.50	\$ 7.50 \$10.00	20
60000	Service Occupations	8.00	7.70	6.60 8.80	4,830
61008	Housekeepers	10.00	9.80	8.20 11.40	50
63047	Guards and Watch Guards	8.00	7.80	7.00 8.70	100
65000	Food and Beverage Preparation and Service Workers	7.10	6.70	5.80 8.20	1,140
65011	Food Servers, Outside	6.60	6.40	5.60 7.70	150
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	6.70	6.20	5.60 7.50	80
65017	Counter Attendants- Lunchroom, Coffee Shop, or Cafeteria	6.80	6.60	5.80 7.80	80
65021	Bakers, Bread and Pastry	7.90	7.00	5.90 8.60	20
65028	Cooks, Institution or Cafeteria	8.20	8.00	6.70 9.60	210
65038	Food Preparation Workers	7.00	6.90	5.80 8.10	360
66000	Health Service and Related Workers	8.50	8.10	7.20 9.20	2,430
66005	Medical Assistants	9.50	9.20	7.80 10.90	70
66008	Nursing Aides, Orderlies, and Attendants	7.80	7.70	7.00 8.50	1,200
66014	Psychiatric Aides	10.70	10.60	9.60 11.60	250
66017	Physical and Corrective Therapy Assistants and Aides	9.20	8.50	7.30 10.70	150
66021	Occupational Therapy Assistants and Aides	10.00	10.00	8.10 11.70	40
66023	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	6.50	6.20	5.60 7.30	10
66026	Pharmacy Assistants	8.80	8.40	7.40 9.90	210
67002	Maids and Housekeeping Cleaners	7.30	7.20	6.10 8.30	740
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	7.80	7.60	6.50 8.70	130
70000	Agricultural, Forestry, Fishing, and Related Occupations	9.00	8.90	7.70 10.40	30
79041	Laborers, Landscaping and Groundskeeping	9.00	8.90	7.70 10.40	30
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.80	10.30	8.20 12.70	620
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.70	15.80	12.10 19.50	40
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	17.40	17.30	14.00 20.80	10
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	15.10	15.10	10.80 19.00	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 806 HOSPITALS		1995 Survey Data			
		Mean	Median	Mid-Range (lower) (upper)	Estimated Employment
OES Code	Occupational Title				
85000	Mechanics, Installers, and Repairers	\$ 10.80	\$ 10.50	\$ 8.70 \$ 2.50	250
85110	Machinery Maintenance Mechanics	9.70	9.00	7.80 1.30	10
85132	Maintenance Repairers, General Utility	10.20	10.00	8.10 1.70	150
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	11.90	11.80	9.80 4.00	30
85908	Electromedical and Biomedical Equipment Repairers	13.70	12.80	0.70 6.30	30
87000	Construction Trades and Extractive Workers, Except Material Moving	12.50	12.20	0.40 4.50	110
87102	Carpenters	12.80	12.30	0.50 4.80	30
87202	Electricians	13.80	13.80	2.10 5.50	30
87402	Painters and Paperhangers, Construction and Maintenance	11.10	10.80	9.60 2.30	30
87502	Plumbers, Pipefitters, and Steamfitters	13.00	13.50	2.30 4.80	10
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	7.60	7.40	6.20 8.50	90
92926	Boiler Operators and Tenders, Low Pressure	11.80	11.50	0.20 3.50	30
95000	Plant and System Workers	11.50	11.10	0.00 2.40	20
97102	Truck Drivers, Heavy or Tractor Trailer	8.80	8.50	7.50 0.00	40
97105	Truck Drivers, Light- Include Delivery and Route Workers	8.80	8.50	7.50 0.10	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 81 LEGAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 81 All Occupations	\$ 19.12	\$ 39,769.60	\$18.10	\$ 13.10	\$ 9.90	\$22.00	4,130
10000	Managerial and Administrative Occupations	32.01	66,580.80	30.30	23.60	18.30	34.60	90
13002	Financial Managers	25.25	52,520.00	23.90	21.30	16.50	28.80	20
13005	Personnel, Training, and Labor Relations Managers	19.02	39,561.60	18.00	18.00	17.00	19.00	10
19005	General Managers and Top Executives	35.50	73,840.00	33.60	26.10	20.10	60.00	60
20000	Professional, Paraprofessional, and Technical Occupations	27.26	56,700.80	25.80	22.20	14.20	33.40	1,940
21100	Accountants, Auditors, and Other Financial Specialists	13.42	27,913.60	12.70	11.50	10.30	15.00	10
21114	Accountants and Auditors	13.42	27,913.60	12.70	11.50	10.30	15.00	10
28108	Lawyers	32.96	68,556.80	31.20	28.10	20.90	39.00	1,380
28300	Legal Assistants and Technicians, Except Clerical	13.10	27,248.00	12.40	11.70	10.20	14.40	510
28305	Paralegal Personnel	13.10	27,248.00	12.40	11.70	10.20	14.30	470
31502	Librarians, Professional	14.26	29,660.80	13.50	13.30	11.30	15.10	30
50000	Clerical and Administrative Support Occupations	11.09	23,067.20	10.50	10.50	8.50	12.60	2,050
53199	Other Banking, Securities, Finance, and Credit Workers	14.79	30,763.20	14.00	14.00	13.00	15.00	20
55102	Legal Secretaries	11.73	24,398.40	11.10	10.90	9.30	13.10	1,520
55305	Receptionists and Information Clerks	8.77	18,241.60	8.30	8.10	6.60	9.80	150
55307	Typists, Including Word Processing	10.78	22,422.40	10.20	9.80	7.10	13.30	20
55321	File Clerks	6.97	14,497.60	6.60	7.00	4.80	8.00	40
55338	Bookkeeping, Accounting, and Auditing Clerks	11.09	23,067.20	10.50	10.50	8.90	12.00	180
55347	General Office Clerks	6.55	13,624.00	6.20	5.40	4.70	7.40	70
56000	Electronic Data Processing and Other Office Machine Workers	10.46	21,756.80	9.90	9.60	8.00	11.40	10
57311	Messengers	6.66	13,852.80	6.30	6.10	5.50	6.80	10
60000	Service Occupations	5.07	10,545.60	4.80	4.70	4.50	4.90	40
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	8.24	17,139.20	7.80	7.80	7.10	8.40	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 82 EDUCATIONAL SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
0000	Total-SIC 82 All Occupations	\$ 12.90	\$ 26,832.00	\$12.60	\$ 11.60	\$ 8.30	\$15.80	52,800
10000	Managerial and Administrative Occupations	21.40	44,512.00	20.90	20.40	14.60	24.80	3,070
13005	Personnel, Training, and Labor Relations Managers	20.99	43,659.20	20.50	19.00	16.90	23.10	30
13008	Purchasing Managers	17.61	36,628.80	17.20	16.70	14.30	19.70	10
13011	Marketing, Advertising, and Public Relations Managers	19.36	40,268.80	18.90	15.70	13.40	22.20	60
13014	Administrative Services Managers	23.35	48,568.00	22.80	20.40	14.10	30.80	40
13017	Engineering, Mathematical and Natural Sciences Managers	29.49	61,339.20	28.80	28.30	22.50	34.20	10
15005	Education Administrators	23.66	49,212.80	23.10	22.10	18.50	25.90	1,740
15023	Communications, Transportation, and Utilities Operations Managers	16.69	34,715.20	16.30	16.00	12.50	21.50	10
15026	Food Service and Lodging Managers	10.34	21,507.20	10.10	9.40	6.90	11.90	300
19005	General Managers and Top Executives	27.96	58,156.80	27.30	26.20	20.60	33.00	300
20000	Professional, Paraprofessional, and Technical Occupations	13.93	28,974.40	13.60	13.50	9.80	16.90	34,390
21100	Accountants, Auditors, and Other Financial Specialists	17.31	36,004.80	16.90	17.40	14.50	19.40	140
21117	Budget Analysts	15.87	33,009.60	15.50	16.80	13.70	18.40	10
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	14.64	30,451.20	14.30	14.20	12.90	15.40	20
21511	Personnel, Training, and Labor Relations Specialists	14.64	30,451.20	14.30	14.00	11.60	16.50	60
22100	Engineers	18.95	39,416.00	18.50	18.30	16.60	20.00	10
22500	Engineering and Related Technicians and Technologists	16.28	33,862.40	15.90	16.30	13.10	18.40	30
24100	Physical Scientists	14.34	29,827.20	14.00	13.60	12.10	15.20	50
24300	Life Scientists	12.60	26,208.00	12.30	11.30	9.90	13.90	130
24500	Physical and Life Science Technicians and Technologists	12.39	25,771.20	12.10	11.10	9.80	14.20	40
25103	Database Administrators	14.64	30,451.20	14.30	13.20	11.10	15.40	10
25104	Computer Support Specialists	13.31	27,684.80	13.00	13.00	10.70	15.10	80
25105	Computer Programmers	14.13	29,390.40	13.80	13.90	12.60	15.20	50
27100	Social Scientists, Including Urban and Regional Planners	18.33	38,126.40	17.90	17.70	15.40	19.60	80
27108	Psychologists	19.15	39,832.00	18.70	18.20	16.70	19.80	60
27302	Social Workers, Medical and Psychiatric	15.77	32,801.60	15.40	14.40	12.10	21.30	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 82 EDUCATIONAL SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
27305	Social Workers, Except Medical and Psychiatric	\$ 14.85	\$ 30,888.00	\$14.50	\$ 14.70	\$12.70	\$17.10	140
27307	Residential Counselors	9.52	19,801.60	9.30	8.20	4.90	11.10	50
27500	Religious Workers	8.40	17,472.00	8.20	5.90	5.50	6.40	10
31100	Teachers, College, Junior College, University, Professional School, or Technical Institutes	17.31	36,004.80	16.90	16.40	11.70	21.70	3,920
31114	Nursing Instructors- Postsecondary	17.00	35,360.00	16.60	16.00	13.70	18.70	220
31202	Life Sciences Teachers- Postsecondary	22.12	46,009.60	21.60	20.90	17.20	24.90	290
31204	Chemistry Teachers- Postsecondary	20.28	42,182.40	19.80	17.80	14.00	25.00	70
31206	Physics Teachers- Postsecondary	21.92	45,593.60	21.40	21.60	15.10	26.60	50
31210	Social Science Teachers- Postsecondary	20.58	42,806.40	20.10	19.20	15.30	23.80	500
31212	Health Specialties Teachers- Postsecondary	17.20	35,776.00	16.80	16.60	13.20	19.30	120
31216	English and Foreign Language Teachers- Postsecondary	17.00	35,360.00	16.60	16.20	12.70	20.10	360
31218	Art, Drama and Music Teachers- Postsecondary	14.44	30,035.20	14.10	11.80	10.30	17.50	340
31222	Engineering Teachers- Postsecondary	25.19	52,395.20	24.60	23.80	18.30	30.30	210
31224	Mathematical Sciences Teachers- Postsecondary	19.77	41,121.60	19.30	18.50	15.00	22.70	180
31226	Computer Science Teachers- Postsecondary	18.43	38,334.40	18.00	16.70	11.90	23.30	80
31303	Teachers, Preschool	12.08	25,126.40	11.80	11.10	8.70	14.40	140
31304	Teachers, Kindergarten	13.62	28,329.60	13.30	13.50	11.10	15.60	770
31305	Teachers, Elementary School	14.13	29,390.40	13.80	13.90	11.00	16.80	11,840
31308	Teachers, Secondary School	14.34	29,827.20	14.00	14.30	10.40	17.60	5,460
31311	Teachers, Special Education	14.23	29,598.40	13.90	13.90	11.20	16.50	1,660
31317	Instructors, Nonvocational Education	18.54	38,563.20	18.10	17.60	13.70	22.40	300
31502	Librarians, Professional	13.62	28,329.60	13.30	13.60	10.70	15.80	450
31505	Technical Assistants, Library	8.40	17,472.00	8.20	7.80	6.40	9.40	480
31508	Audio-Visual Specialists	8.50	17,680.00	8.30	6.70	5.60	10.50	50
31514	Vocational and Educational Counselors	16.18	33,654.40	15.80	16.20	12.90	18.60	460
31517	Instructional Coordinators	17.20	35,776.00	16.80	17.10	12.90	21.30	180
31521	Teacher Aides, Paraprofessional	7.68	15,974.40	7.50	7.40	6.00	8.60	2,710
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	13.83	28,766.40	13.50	12.90	10.20	15.00	1,030
32314	Speech-language Pathologists and Audiologists	12.39	25,771.20	12.10	12.60	9.80	14.50	440

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 82 EDUCATIONAL SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
32502	Registered Nurses	\$ 12.80	\$ 26,624.00	\$12.50	\$ 12.40	\$10.20	\$14.70	390
34002	Writers and Editors	15.05	31,304.00	14.70	14.20	12.60	15.70	20
34008	Public Relations Specialists and Publicity Writers	14.75	30,680.00	14.40	13.60	10.90	17.00	40
40000	Sales and Related Occupations	8.60	17,888.00	8.40	8.10	7.00	9.30	120
49011	Salespersons, Retail	8.50	17,680.00	8.30	7.90	7.00	8.90	50
49023	Cashiers	7.99	16,619.20	7.80	7.70	6.90	8.50	50
50000	Clerical and Administrative Support Occupations	9.22	19,177.60	9.00	8.70	7.20	10.60	6,190
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.67	24,273.60	11.40	11.10	9.70	13.10	530
53902	Library Assistants and Bookmobile Drivers	6.96	14,476.80	6.80	6.80	4.80	8.30	210
53905	Teacher Aides and Educational Assistants, Clerical	7.99	16,619.20	7.80	7.60	6.30	9.00	1,380
55108	Secretaries, Except Legal and Medical	9.42	19,593.60	9.20	9.00	7.50	10.70	2,540
55305	Receptionists and Information Clerks	7.78	16,182.40	7.60	7.60	6.50	8.70	70
55307	Typists, Including Word Processing	7.89	16,411.20	7.70	7.70	6.90	8.60	80
55314	Personnel Clerks, Except Payroll and Timekeeping	10.75	22,360.00	10.50	10.50	9.80	11.30	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.34	21,507.20	10.10	9.90	8.20	11.40	430
55341	Payroll and Timekeeping Clerks	10.24	21,299.20	10.00	9.90	8.50	11.20	40
55344	Billing, Cost and Rate Clerks	9.83	20,446.40	9.60	9.70	8.30	10.90	40
55347	General Office Clerks	8.19	17,035.20	8.00	7.80	6.70	8.90	410
56000	Electronic Data Processing and Other Office Machine Workers	9.63	20,030.40	9.40	8.80	7.60	10.60	140
56002	Billing, Posting, and Calculating Machine Operators	8.30	17,264.00	8.10	7.90	7.20	8.60	10
56011	Computer Operators, Except Peripheral Equipment	13.21	27,476.80	12.90	12.00	8.80	15.60	20
56017	Data Entry Keyers, Except Composing	8.81	18,324.80	8.60	8.30	7.40	9.50	30
57102	Switchboard Operators	7.89	16,411.20	7.70	7.40	6.30	8.60	40
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	8.60	17,888.00	8.40	8.10	7.30	8.90	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	9.32	19,385.60	9.10	8.80	7.60	10.50	70
58028	Shipping, Receiving, and Traffic Clerks	9.11	18,948.80	8.90	8.30	7.30	10.10	20
60000	Service Occupations	8.09	16,827.20	7.90	7.70	6.30	9.00	5,890

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 82 EDUCATIONAL SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
61000	First-line Supervisors and Manager/Supervisors, Service Workers	\$ 11.88	\$ 24,710.40	\$11.60	\$ 11.00	\$ 9.50	\$13.20	180
63047	Guards and Watch Guards	8.19	17,035.20	8.00	7.80	6.80	8.80	100
65000	Food and Beverage Preparation and Service Workers	6.86	14,268.80	6.70	6.50	5.30	7.90	2,610
65028	Cooks, Institution or Cafeteria	7.68	15,974.40	7.50	7.40	6.30	8.50	960
65038	Food Preparation Workers	6.45	13,416.00	6.30	6.10	5.00	7.50	1,350
67002	Maids and Housekeeping Cleaners	7.89	16,411.20	7.70	7.60	6.80	8.50	80
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.91	18,532.80	8.70	8.50	7.30	10.10	2,650
68038	Child Care Workers	7.48	15,558.40	7.30	7.30	6.40	8.30	40
70000	Agricultural, Forestry, Fishing, and Related Occupations	10.75	22,360.00	10.50	9.90	8.10	11.90	70
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.04	20,883.20	9.80	9.60	7.90	11.20	3,070
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	13.72	28,537.60	13.40	13.70	12.50	14.90	100
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	10.96	22,796.80	10.70	10.50	8.60	12.60	20
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	14.34	29,827.20	14.00	14.00	12.90	15.10	80
85000	Mechanics, Installers, and Repairers	10.65	22,152.00	10.40	10.40	8.30	12.50	780
85132	Maintenance Repairers, General Utility	10.04	20,883.20	9.80	9.40	7.40	11.90	520
85302	Automotive Mechanics	12.39	25,771.20	12.10	12.40	10.20	14.20	20
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	13.21	27,476.80	12.90	12.60	10.80	14.70	20
87000	Construction Trades and Extractive Workers, Except Material Moving	12.19	25,355.20	11.90	11.40	10.20	13.50	160
87102	Carpenters	11.57	24,065.60	11.30	11.00	10.00	12.00	40
87202	Electricians	13.21	27,476.80	12.90	13.10	11.50	14.60	40
87402	Painters and Paperhangers, Construction and Maintenance	12.49	25,979.20	12.20	11.40	10.10	14.00	30
87502	Plumbers, Pipefitters, and Steamfitters	11.27	23,441.60	11.00	10.80	9.80	11.80	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 82 EDUCATIONAL SERVICES		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
89000	Precision Production Workers	\$ 8.70	\$ 18,096.00	\$ 8.50	\$ 7.80	\$ 5.00	\$ 9.00	10
91000	Machine Setters, Set-up Operators, Operators, and Tenders	11.37	23,649.60	11.10	10.80	9.90	11.70	30
95000	Plant and System Workers	11.16	23,212.80	10.90	11.00	7.80	13.90	40
97105	Truck Drivers, Light- Include Delivery and Route Workers	9.83	20,446.40	9.60	9.80	8.40	10.90	20
97111	Bus Drivers, School	9.32	19,385.60	9.10	9.10	7.70	10.50	1,900
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	8.60	17,888.00	8.40	8.10	7.30	8.90	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 83 SOCIAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 83 All Occupations	\$ 9.19	\$ 19,115.20	\$ 8.90	\$ 7.70	\$ 6.00	\$10.10	11,990
10000	Managerial and Administrative Occupations	15.80	32,864.00	15.30	14.20	10.90	18.30	1,250
13002	Financial Managers	14.04	29,203.20	13.60	13.10	9.10	18.10	110
13005	Personnel, Training, and Labor Relations Managers	14.66	30,492.80	14.20	13.60	11.60	15.50	40
13011	Marketing, Advertising, and Public Relations Managers	16.93	35,214.40	16.40	16.10	13.60	18.30	50
13014	Administrative Services Managers	13.22	27,497.60	12.80	12.60	10.20	14.80	100
15005	Education Administrators	19.82	41,225.60	19.20	15.60	10.40	23.30	30
15008	Medicine and Health Services Managers	18.07	37,585.60	17.50	15.60	13.10	22.10	50
15026	Food Service and Lodging Managers	10.43	21,694.40	10.10	9.40	7.80	11.40	40
19005	General Managers and Top Executives	16.52	34,361.60	16.00	14.60	10.90	19.60	660
20000	Professional, Paraprofessional, and Technical Occupations	10.02	20,841.60	9.70	8.60	7.10	10.90	4,770
21100	Accountants, Auditors, and Other Financial Specialists	12.18	25,334.40	11.80	11.30	10.10	13.40	70
21114	Accountants and Auditors	11.77	24,481.60	11.40	10.90	9.90	11.90	60
21511	Personnel, Training, and Labor Relations Specialists	9.60	19,968.00	9.30	8.70	7.50	10.80	80
21911	Compliance Officers and Enforcement Inspectors, Except Construction	18.17	37,793.60	17.60	20.00	11.00	23.00	10
27100	Social Scientists, Including Urban and Regional Planners	52.66	109,532.80	51.00	35.00	54.40	60.00	30
27302	Social Workers, Medical and Psychiatric	12.49	25,979.20	12.10	12.10	9.90	14.40	280
27305	Social Workers, Except Medical and Psychiatric	10.33	21,486.40	10.00	9.80	8.00	11.30	540
27307	Residential Counselors	7.95	16,536.00	7.70	7.50	6.60	8.50	820
27308	Human Services Workers	8.88	18,470.40	8.60	8.50	6.90	10.30	720
27311	Recreation Workers	7.64	15,891.20	7.40	7.20	5.80	8.20	40
31100	Teachers, College, Junior College, University, Professional School, or Technical Institutes	49.35	102,648.00	47.80	52.50	35.00	60.00	10
31314	Teachers and Instructors, Vocational Education and Training	9.19	19,115.20	8.90	9.10	7.10	10.70	200
31317	Instructors, Nonvocational Education	9.19	19,115.20	8.90	8.40	7.30	10.10	200
31514	Vocational and Educational Counselors	10.12	21,049.60	9.80	9.70	8.10	11.10	140
31517	Instructional Coordinators	11.25	23,400.00	10.90	10.80	9.20	12.90	20
31599	Other Librarians, Archivists, and Curators	7.02	14,601.60	6.80	4.90	4.60	8.60	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 83 SOCIAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	\$ 13.32	\$ 27,705.60	\$12.90	\$ 10.80	\$ 8.50	\$14.30	560
32308	Physical Therapists	26.85	55,848.00	26.00	21.90	18.00	24.40	20
32314	Speech-language Pathologists and Audiologists	16.62	34,569.60	16.10	16.00	13.30	18.70	10
32317	Recreational Therapists	9.29	19,323.20	9.00	7.80	6.30	12.50	10
32502	Registered Nurses	15.28	31,782.40	14.80	14.10	12.10	16.50	120
32505	Licensed Practical Nurses	10.22	21,257.60	9.90	10.10	9.00	11.20	100
32521	Dietitians and Nutritionists	13.22	27,497.60	12.80	10.50	8.30	14.00	30
32523	Dietetic Technicians	8.16	16,972.80	7.90	7.80	6.70	8.80	20
34008	Public Relations Specialists and Publicity Writers	10.33	21,486.40	10.00	9.00	6.90	13.30	20
40000	Sales and Related Occupations	7.02	14,601.60	6.80	6.00	5.50	7.20	90
50000	Clerical and Administrative Support Occupations	7.74	16,099.20	7.50	7.20	5.80	8.60	1,920
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	11.05	22,984.00	10.70	10.50	9.00	11.90	120
53502	Welfare Eligibility Workers and Interviewers	7.95	16,536.00	7.70	7.30	6.00	8.70	40
53905	Teacher Aides and Educational Assistants, Clerical	6.40	13,312.00	6.20	6.00	5.40	6.80	710
55108	Secretaries, Except Legal and Medical	8.47	17,617.60	8.20	8.00	7.00	9.00	310
55305	Receptionists and Information Clerks	7.12	14,809.60	6.90	6.70	5.70	8.00	100
55307	Typists, Including Word Processing	7.95	16,536.00	7.70	7.70	7.00	8.40	40
55338	Bookkeeping, Accounting, and Auditing Clerks	9.09	18,907.20	8.80	8.60	7.50	10.20	230
55341	Payroll and Timekeeping Clerks	11.36	23,628.80	11.00	10.80	9.60	12.00	10
55344	Billing, Cost and Rate Clerks	8.88	18,470.40	8.60	8.20	7.10	9.90	20
55347	General Office Clerks	6.92	14,393.60	6.70	6.60	4.90	8.10	210
56000	Electronic Data Processing and Other Office Machine Workers	8.67	18,033.60	8.40	8.10	7.10	9.20	40
56011	Computer Operators, Except Peripheral Equipment	9.50	19,760.00	9.20	8.60	7.50	10.50	10
56017	Data Entry Keyers, Except Composing	8.36	17,388.80	8.10	8.00	6.70	9.60	20
57102	Switchboard Operators	8.16	16,972.80	7.90	7.80	6.80	8.70	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.05	16,744.00	7.80	7.80	6.50	9.00	20
58005	Dispatchers- Except Police, Fire, and Ambulance	8.26	17,180.80	8.00	7.80	6.10	9.80	10

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 83 SOCIAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	\$ 7.95	\$ 16,536.00	\$ 7.70	\$ 7.80	\$ 6.80	\$ 8.70	10
60000	Service Occupations	6.71	13,956.80	6.50	6.10	5.20	7.60	3,400
61008	Housekeepers	7.54	15,683.20	7.30	7.40	6.60	8.20	10
65000	Food and Beverage Preparation and Service Workers	6.30	13,104.00	6.10	5.80	5.00	6.70	490
65008	Waiters and Waitresses	5.27	10,961.60	5.10	4.90	4.60	5.60	60
65014	Dining Room and Cafeteria Attendants, and Bartender Helpers	5.78	12,022.40	5.60	5.30	4.70	6.20	40
65028	Cooks, Institution or Cafeteria	6.81	14,164.80	6.60	6.30	5.50	7.70	220
65038	Food Preparation Workers	5.78	12,022.40	5.60	5.40	4.70	6.20	130
66000	Health Service and Related Workers	6.61	13,748.80	6.40	6.10	5.30	7.30	1,370
66008	Nursing Aides, Orderlies, and Attendants	7.12	14,809.60	6.90	6.90	5.80	8.00	510
66011	Home Health Aides	6.30	13,104.00	6.10	5.90	5.40	6.30	540
66014	Psychiatric Aides	5.78	12,022.40	5.60	5.30	4.70	6.20	160
67002	Maids and Housekeeping Cleaners	6.92	14,393.60	6.70	6.50	5.00	7.90	140
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.20	12,896.00	6.00	5.70	4.90	6.60	110
68035	Personal and Home Care Aides	7.12	14,809.60	6.90	6.80	4.90	8.20	450
68038	Child Care Workers	6.50	13,520.00	6.30	6.00	4.90	7.60	610
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.88	18,470.40	8.60	9.00	7.10	10.50	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	7.02	14,601.60	6.80	6.00	4.80	8.10	550
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	9.81	20,404.80	9.50	8.60	7.60	10.90	90
83000	Inspectors and Related Workers	9.50	19,760.00	9.20	9.70	7.80	10.80	10
85000	Mechanics, Installers, and Repairers	7.95	16,536.00	7.70	7.60	4.90	9.80	90
85132	Maintenance Repairers, General Utility	8.88	18,470.40	8.60	8.60	6.90	10.40	70
87000	Construction Trades and Extractive Workers, Except Material Moving	9.09	18,907.20	8.80	9.00	7.10	10.50	20
87102	Carpenters	9.09	18,907.20	8.80	9.00	7.10	10.50	20
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	6.40	13,312.00	6.20	6.00	5.50	6.50	60

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 83 SOCIAL SERVICES		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
97105	Truck Drivers, Light- Include Delivery and Route Workers	\$ 6.40	\$ 13,312.00	\$ 6.20	\$ 5.90	\$ 4.90	\$ 7.20	50
97108	Bus Drivers	7.23	15,038.40	7.00	7.00	6.00	8.00	20
97111	Bus Drivers, School	6.50	13,520.00	6.30	6.10	5.50	6.80	40
97114	Taxi Drivers and Chauffeurs	5.78	12,022.40	5.60	5.60	5.20	6.10	10
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	4.85	10,088.00	4.70	4.70	4.50	4.90	140
98999	All Other Helpers, Laborers, and Material Movers, Hand	4.85	10,088.00	4.70	4.70	4.50	4.90	140

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 86 MEMBERSHIP ORGANIZATIONS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 86 All Occupations	\$ 10.72	\$ 22,297.60	\$10.00	\$ 7.60	\$ 5.50	\$11.80	3,370
10000	Managerial and Administrative Occupations	17.36	36,108.80	16.20	14.30	10.60	19.20	710
13002	Financial Managers	11.89	24,731.20	11.10	12.40	6.60	14.50	130
13005	Personnel, Training, and Labor Relations Managers	26.68	55,494.40	24.90	27.50	17.80	31.30	60
13011	Marketing, Advertising, and Public Relations Managers	17.36	36,108.80	16.20	16.40	12.50	19.20	40
13014	Administrative Services Managers	13.18	27,414.40	12.30	13.10	9.00	14.90	140
15005	Education Administrators	18.65	38,792.00	17.40	17.80	16.40	19.30	20
15026	Food Service and Lodging Managers	7.07	14,705.60	6.60	6.00	5.50	6.50	10
19005	General Managers and Top Executives	20.79	43,243.20	19.40	15.40	12.10	23.60	270
20000	Professional, Paraprofessional, and Technical Occupations	10.39	21,611.20	9.70	6.80	5.20	10.80	750
21100	Accountants, Auditors, and Other Financial Specialists	10.29	21,403.20	9.60	8.60	7.50	11.40	30
21114	Accountants and Auditors	10.29	21,403.20	9.60	8.60	7.50	11.40	30
21511	Personnel, Training, and Labor Relations Specialists	16.72	34,777.60	15.60	12.60	4.90	24.90	140
27311	Recreation Workers	6.64	13,811.20	6.20	5.60	4.80	6.60	150
27399	Other Social Scientists and Related Workers	8.57	17,825.60	8.00	7.30	5.90	9.80	50
28108	Lawyers	22.07	45,905.60	20.60	19.80	12.30	25.70	50
31321	Instructors and Coaches, Sports and Physical Training	6.86	14,268.80	6.40	5.70	4.80	7.30	210
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	11.89	24,731.20	11.10	12.00	8.00	14.00	10
34002	Writers and Editors	9.97	20,737.60	9.30	7.80	6.70	8.80	20
40000	Sales and Related Occupations	12.11	25,188.80	11.30	9.80	7.90	12.40	190
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	11.89	24,731.20	11.10	10.80	8.70	13.20	50
43000	Sales Workers, Services	9.11	18,948.80	8.50	8.20	7.40	9.20	60
43021	Travel Agents	9.11	18,948.80	8.50	8.20	7.40	9.20	60
50000	Clerical and Administrative Support Occupations	9.11	18,948.80	8.50	8.10	6.10	10.50	710
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.64	26,291.20	11.80	10.90	9.30	13.40	60
53802	Travel Clerks	7.50	15,600.00	7.00	7.00	6.00	8.00	110
55108	Secretaries, Except Legal and Medical	10.61	22,068.80	9.90	10.10	7.70	11.90	200

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 86 MEMBERSHIP ORGANIZATIONS		1993 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
55305	Receptionists and Information Clerks	\$ 6.75	\$ 14,040.00	\$ 6.30	\$ 5.80	\$ 4.80	\$ 7.20	80
55338	Bookkeeping, Accounting, and Auditing Clerks	8.57	17,825.60	8.00	7.20	4.70	10.90	110
55347	General Office Clerks	8.57	17,825.60	8.00	7.90	6.60	9.30	80
57102	Switchboard Operators	8.14	16,931.20	7.60	7.60	6.70	8.40	20
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	9.64	20,051.20	9.00	9.50	7.10	10.80	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.36	17,388.80	7.80	7.80	7.10	8.40	10
60000	Service Occupations	6.54	13,603.20	6.10	5.80	5.00	6.50	830
65000	Food and Beverage Preparation and Service Workers	6.64	13,811.20	6.20	5.80	5.10	6.80	540
65005	Bartenders	6.43	13,374.40	6.00	5.80	5.20	6.30	390
65008	Waiters and Waitresses	6.32	13,145.60	5.90	4.90	4.60	6.70	80
65028	Cooks, Institution or Cafeteria	9.22	19,177.60	8.60	8.40	7.20	10.00	20
67002	Maids and Housekeeping Cleaners	6.00	12,480.00	5.60	5.60	5.00	6.10	10
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6.11	12,708.80	5.70	5.50	4.80	6.20	160
68038	Child Care Workers	6.54	13,603.20	6.10	5.90	5.30	6.40	90
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.64	13,811.20	6.20	5.80	4.90	7.00	60
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	9.54	19,843.20	8.90	7.50	5.90	11.30	120
81000	First Line Supervisors and Manager/Supervisors-Production, Construction, Maintenance, and Related	14.15	29,432.00	13.20	11.70	9.50	17.50	20
85000	Mechanics, Installers, and Repairers	8.04	16,723.20	7.50	7.30	4.90	8.50	20
85132	Maintenance Repairers, General Utility	8.04	16,723.20	7.50	7.30	4.90	8.50	20
89000	Precision Production Workers	8.36	17,388.80	7.80	7.80	7.10	8.40	10
97105	Truck Drivers, Light- Include Delivery and Route Workers	11.47	23,857.60	10.70	10.70	9.50	11.80	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 87 ENGINEERING, ACCOUNTING, RESEARCH, MANAGEMENT, AND RELATED SERVICES				1993 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 87 All Occupations	\$ 16.79	\$ 34,923.20	\$15.70	\$ 12.70	\$ 8.60	\$19.00	8,830
10000	Managerial and Administrative Occupations	28.01	58,260.80	26.20	21.80	15.80	33.40	1,130
13002	Financial Managers	23.63	49,150.40	22.10	21.80	16.50	25.20	150
13005	Personnel, Training, and Labor Relations Managers	22.88	47,590.40	21.40	19.60	14.90	28.30	50
13011	Marketing, Advertising, and Public Relations Managers	23.31	48,484.80	21.80	18.70	14.90	28.30	40
13014	Administrative Services Managers	18.28	38,022.40	17.10	15.60	13.20	18.70	120
13017	Engineering, Mathematical and Natural Sciences Managers	33.04	68,723.20	30.90	29.40	23.80	35.10	110
15017	Construction Managers	16.57	34,465.60	15.50	14.80	12.60	18.10	40
19005	General Managers and Top Executives	37.74	78,499.20	35.30	33.90	21.30	48.90	420
20000	Professional, Paraprofessional, and Technical Occupations	19.67	40,913.60	18.40	15.80	12.30	22.00	4,170
21100	Accountants, Auditors, and Other Financial Specialists	20.53	42,702.40	19.20	15.90	13.10	22.40	960
21111	Tax Preparers	16.79	34,923.20	15.70	15.10	11.30	18.90	130
21114	Accountants and Auditors	21.17	44,033.60	19.80	16.10	13.30	23.10	820
21902	Cost Estimators	18.28	38,022.40	17.10	16.80	14.30	19.40	20
22100	Engineers	24.70	51,376.00	23.10	21.60	17.60	27.70	830
22114	Chemical Engineers	25.13	52,270.40	23.50	20.60	15.30	31.90	20
22121	Civil Engineers, Including Traffic	24.81	51,604.80	23.20	22.60	18.60	27.70	380
22123	Agricultural Engineers	19.25	40,040.00	18.00	18.00	17.00	19.00	10
22126	Electrical and Electronic Engineers	24.16	50,252.80	22.60	22.10	17.80	26.70	60
22127	Computer Engineers	21.81	45,364.80	20.40	20.40	18.20	22.70	10
22135	Mechanical Engineers	21.17	44,033.60	19.80	18.60	15.80	22.90	160
22302	Architects, Except Landscape and Marine	21.49	44,699.20	20.10	17.70	13.60	24.00	260
22311	Surveying and Mapping Scientists	13.79	28,683.20	12.90	11.90	9.60	14.40	120
22500	Engineering and Related Technicians and Technologists	13.26	27,580.80	12.40	11.60	9.20	14.90	720
22502	Civil Engineering Technicians and Technologists	12.30	25,584.00	11.50	10.70	9.60	11.80	170
22505	Electrical and Electronic Engineering Technicians and Technologists	16.25	33,800.00	15.20	14.70	12.60	17.60	50
22514	Drafters	13.69	28,475.20	12.80	12.70	9.00	15.30	350
22521	Surveying and Mapping Technicians and Technologists	10.80	22,464.00	10.10	8.20	6.90	10.70	80

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 87 ENGINEERING, ACCOUNTING, RESEARCH, MANAGEMENT, AND RELATED SERVICES				1993 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Mid-Range (lower)	Mid-Range (upper)	Estimated Employment
24100	Physical Scientists	\$ 21.28	\$ 44,262.40	\$19.90	\$ 17.90	\$14.20	\$24.10	330
24105	Chemists, Except Biochemists	18.28	38,022.40	17.10	16.10	13.00	19.30	120
24111	Geologists, Geophysicists, and Oceanographers	22.35	46,488.00	20.90	19.70	16.40	24.40	70
24300	Life Scientists	21.60	44,928.00	20.20	16.60	13.10	23.80	190
24308	Biological Scientists	20.21	42,036.80	18.90	15.90	12.80	21.90	170
24500	Physical and Life Science Technicians and Technologists	10.80	22,464.00	10.10	9.40	7.70	11.90	70
24502	Biological, Agricultural, and Food Technicians and Technologists, Except Health	10.80	22,464.00	10.10	9.30	7.70	12.00	50
24505	Chemical Technicians and Technologists, Except Health	10.59	22,027.20	9.90	9.60	7.40	11.90	20
25102	Systems Analysts, Electronic Data Processing	16.89	35,131.20	15.80	15.90	12.90	18.80	40
25105	Computer Programmers	18.71	38,916.80	17.50	15.40	13.70	18.70	30
27100	Social Scientists, Including Urban and Regional Planners	16.04	33,363.20	15.00	10.50	8.40	17.80	80
31599	Other Librarians, Archivists, and Curators	17.11	35,588.80	16.00	16.00	14.00	18.00	10
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	22.03	45,822.40	20.60	14.80	12.10	18.80	190
32502	Registered Nurses	17.43	36,254.40	16.30	16.60	14.40	18.30	20
32902	Medical and Clinical Laboratory Technologists	15.50	32,240.00	14.50	14.60	12.40	17.00	40
40000	Sales and Related Occupations	11.01	22,900.80	10.30	6.30	5.60	12.60	350
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	14.43	30,014.40	13.50	10.50	6.30	17.70	30
43000	Sales Workers, Services	18.50	38,480.00	17.30	14.80	12.00	20.00	40
49005	Sales Representatives, Scientific and Related Products and Services- Except Retail	21.49	44,699.20	20.10	18.00	11.10	28.60	20
49026	News and Street Vendors, Telephone Solicitors, Door To Door Sales Workers, and Related	6.31	13,124.80	5.90	5.70	5.20	6.20	120
50000	Clerical and Administrative Support Occupations	9.73	20,238.40	9.10	8.70	6.90	10.90	2,130
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	12.30	25,584.00	11.50	11.10	9.40	13.60	270
53508	Bill and Account Collectors	7.27	15,121.60	6.80	6.20	5.60	7.70	20
53902	Library Assistants and Bookmobile Drivers	8.87	18,449.60	8.30	6.50	5.80	10.50	10
55108	Secretaries, Except Legal and Medical	10.37	21,569.60	9.70	9.50	7.80	11.20	420

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 87 ENGINEERING, ACCOUNTING, RESEARCH, MANAGEMENT, AND RELATED SERVICES				1993 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
55305	Receptionists and Information Clerks	\$ 7.59	\$ 15,787.20	\$ 7.10	\$ 7.00	\$ 5.60	\$ 8.40	180
55307	Typists, Including Word Processing	10.69	22,235.20	10.00	9.90	8.30	11.30	70
55338	Bookkeeping, Accounting, and Auditing Clerks	9.84	20,467.20	9.20	9.20	7.50	10.80	360
55341	Payroll and Timekeeping Clerks	9.84	20,467.20	9.20	9.40	6.90	11.00	20
55347	General Office Clerks	8.77	18,241.60	8.20	7.70	6.10	9.80	290
56000	Electronic Data Processing and Other Office Machine Workers	8.87	18,449.60	8.30	7.90	5.90	10.10	330
56008	Mail Machine Operators, Preparation and Handling	7.48	15,558.40	7.00	6.90	5.90	8.00	10
56011	Computer Operators, Except Peripheral Equipment	11.12	23,129.60	10.40	9.80	7.40	13.40	70
56017	Data Entry Keyers, Except Composing	7.38	15,350.40	6.90	6.40	4.90	8.30	170
57102	Switchboard Operators	8.23	17,118.40	7.70	7.50	6.40	8.60	20
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.01	22,900.80	10.30	10.20	9.00	11.40	10
60000	Service Occupations	7.91	16,452.80	7.40	6.60	5.50	8.40	350
66000	Health Service and Related Workers	6.20	12,896.00	5.80	5.80	5.40	6.10	190
67002	Maids and Housekeeping Cleaners	7.59	15,787.20	7.10	7.00	6.00	8.10	70
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8.45	17,576.00	7.90	7.40	6.20	8.70	20
70000	Agricultural, Forestry, Fishing, and Related Occupations	8.45	17,576.00	7.90	7.50	6.30	8.80	390
79017	Animal Caretakers, Except Farm	8.23	17,118.40	7.70	7.50	6.20	8.70	340
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	11.44	23,795.20	10.70	10.20	8.00	12.70	300
81000	First Line Supervisors and Manager/Supervisors-Production, Construction, Maintenance, and Related	17.11	35,588.80	16.00	16.00	13.40	18.80	40
83000	Inspectors and Related Workers	15.61	32,468.80	14.60	14.50	12.80	16.50	10
85000	Mechanics, Installers, and Repairers	11.44	23,795.20	10.70	10.70	9.10	12.60	80
85132	Maintenance Repairers, General Utility	11.44	23,795.20	10.70	10.70	9.10	12.60	80
87000	Construction Trades and Extractive Workers, Except Material Moving	9.84	20,467.20	9.20	8.60	7.60	10.40	40
87199	Other Carpentry and Related Workers	9.52	19,801.60	8.90	8.20	7.40	9.50	20
98000	Helpers, Laborers, and Material Movers, Hand, Exclude	8.02	16,681.60	7.50	7.50	4.70	9.60	60

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 87 ENGINEERING, ACCOUNTING, RESEARCH, MANAGEMENT, AND RELATED SERVICES				1993 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean (hourly) (annual)		Mean	Median	Mid-Range (lower) (upper)		Estimated Employment
98999	Agriculture and Forestry Laborers All Other Helpers, Laborers, and Material Movers, Hand	\$ 8.02	\$ 16,682.00	\$ 7.50	\$ 7.50	\$ 4.70	\$ 9.60	60

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
13002	Financial Managers	\$ 33.36	\$ 69,388.80	\$ 31.67	\$ 32.99	7
13005	Personnel, Training, and Labor Relations Managers	29.34	61,027.20	27.85	28.33	10
13011	Marketing, Advertising, and Public Relations Managers	28.97	60,257.60	27.50	30.00	3
13014	Administrative Services Managers	31.61	65,748.80	30.00	30.55	17
13017	Engineering, Mathematical and Natural Sciences Managers	34.84	72,467.20	33.07	32.54	81
15002	Postmasters and Mail Superintendents	20.37	42,369.60	19.34	19.11	441
15005	Education Administrators	31.61	65,748.80	30.00	31.66	3
15008	Medicine and Health Services Managers	38.54	80,163.20	36.58	37.72	19
15011	Property and Real Estate Managers and Administrators	23.18	48,214.40	22.00	22.00	2
15014	Industrial Production Managers	31.61	65,748.80	30.00	30.00	1
15023	Communications, Transportation, and Utilities Operations Managers	29.98	62,358.40	28.46	28.75	13
19005	General Managers and Top Executives	32.23	67,038.40	30.59	30.55	46
21108	Loan Officers and Counselors	22.19	46,155.20	21.06	20.00	33
21114	Accountants and Auditors	17.84	37,107.20	16.93	14.92	100
21117	Budget Analysts	19.13	39,790.40	18.16	17.60	43
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	18.94	39,395.20	17.98	17.26	103
21511	Personnel, Training, and Labor Relations Specialists	22.72	47,257.60	21.57	20.89	69
21905	Management Analysts	22.51	46,820.80	21.37	20.00	52
21908	Construction and Building Inspectors	17.84	37,107.20	16.93	17.45	16
21911	Compliance Officers and Enforcement Inspectors, Except Construction	17.56	36,524.80	16.67	16.08	423
21914	Tax Examiners, Collectors, and Revenue Agents	22.95	47,736.00	21.78	20.47	116
22105	Metallurgists and Metallurgical, Ceramic, and Materials Engineers	28.64	59,571.20	27.19	27.00	8
22114	Chemical Engineers	22.52	46,841.60	21.38	21.66	4
22117	Nuclear Engineers	27.34	56,867.20	25.95	24.50	267
22121	Civil Engineers, Including Traffic	26.02	54,121.60	24.70	23.33	23
22123	Agricultural Engineers	21.33	44,366.40	20.25	20.25	2
22126	Electrical and Electronic Engineers	27.53	57,262.40	26.13	24.87	83
22128	Industrial Engineers, Except Safety	26.58	55,286.40	25.23	24.28	11

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
22135	Mechanical Engineers	\$ 25.53	\$ 53,102.40	\$ 24.23	\$ 23.30	110
22302	Architects, Except Landscape and Marine	31.61	65,748.80	30.00	30.00	2
22305	Marine Architects	26.75	55,640.00	25.39	23.80	32
22308	Landscape Architects	23.70	49,296.00	22.50	22.50	1
22505	Electrical and Electronic Engineering Technicians and Technologists	23.56	49,004.80	22.36	21.51	111
22508	Industrial Engineering Technicians and Technologists	23.70	49,296.00	22.50	23.33	3
22514	Drafters	11.46	23,836.80	10.88	10.88	2
22521	Surveying and Mapping Technicians and Technologists	11.06	23,004.80	10.50	10.50	1
24105	Chemists, Except Biochemists	22.85	47,528.00	21.69	21.87	13
24108	Atmospheric and Space Scientists	21.78	45,302.40	20.67	20.00	23
24111	Geologists, Geophysicists, and Oceanographers	24.01	49,940.80	22.79	23.33	7
24302	Foresters and Conservation Scientists	20.29	42,203.20	19.26	18.59	43
24305	Agricultural and Food Scientists	20.90	43,472.00	19.84	19.13	62
24308	Biological Scientists	22.78	47,382.40	21.62	20.00	47
24311	Medical Scientists	24.99	51,979.20	23.72	23.09	27
24502	Biological, Agricultural, and Food Technicians and Technologists, Except Health	11.39	23,691.20	10.81	10.74	21
25102	Systems Analysts, Electronic Data Processing	20.99	43,659.20	19.92	18.99	65
25108	Computer Programmer Aides	12.65	26,312.00	12.01	11.81	33
25302	Operations and Systems Researchers and Analysts, Except Computer	23.70	49,296.00	22.50	22.50	2
25312	Statisticians	23.70	49,296.00	22.50	22.50	1
27102	Economists, Including Market Research Analysts	23.70	49,296.00	22.50	22.50	1
27108	Psychologists	25.33	52,686.40	24.04	27.00	17
27305	Social Workers, Except Medical and Psychiatric	20.44	42,515.20	19.40	20.26	41
27308	Human Services Workers	14.22	29,577.60	13.50	13.33	12
27311	Recreation Workers	13.39	27,851.20	12.71	12.00	24
27502	Clergy	23.70	49,296.00	22.50	22.50	1
28105	Adjudicators, Hearings Officers, and Judicial Reviewers	16.04	33,363.20	15.23	14.44	67
28108	Lawyers	37.53	78,062.40	35.62	36.54	29

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
28302	Law Clerks	\$ 13.48	\$ 28,038.40	\$ 12.80	\$ 12.36	24
28305	Paralegal Personnel	18.44	38,355.20	17.50	18.00	7
31314	Teachers and Instructors, Vocational Education and Training	20.37	42,369.60	19.34	18.69	72
31502	Librarians, Professional	18.96	39,436.80	18.00	18.66	3
31505	Technical Assistants, Library	11.33	23,566.40	10.75	10.50	6
31508	Audio-Visual Specialists	19.23	39,998.40	18.25	18.25	2
31511	Curators, Archivists, Museum Technicians, and Restorers	11.06	23,004.80	10.50	10.50	1
31514	Vocational and Educational Counselors	19.10	39,728.00	18.13	18.00	4
31517	Instructional Coordinators	12.83	26,686.40	12.18	11.33	65
32102	Physicians and Surgeons	40.88	85,030.40	38.80	40.00	50
32105	Dentists	36.87	76,689.60	35.00	35.00	2
32111	Podiatrists	21.15	43,992.00	20.08	25.00	3
32114	Veterinarians and Veterinary Inspectors	24.34	50,627.20	23.10	23.33	6
32302	Respiratory Therapists	14.89	30,971.20	14.13	14.00	4
32305	Occupational Therapists	18.96	39,436.80	18.00	18.00	4
32308	Physical Therapists	20.54	42,723.20	19.50	20.00	3
32311	Corrective and Manual Arts Therapists	18.96	39,436.80	18.00	18.00	4
32314	Speech-language Pathologists and Audiologists	23.70	49,296.00	22.50	22.50	2
32317	Recreational Therapists	19.10	39,728.00	18.13	18.00	4
32502	Registered Nurses	21.60	44,928.00	20.50	20.34	206
32505	Licensed Practical Nurses	12.35	25,688.00	11.72	11.35	43
32511	Physician's Assistants	25.87	53,809.60	24.56	23.49	16
32517	Pharmacists	23.41	48,692.80	22.22	22.33	16
32518	Pharmacy Technicians	11.49	23,899.20	10.91	10.79	17
32521	Dietitians and Nutritionists	19.05	39,624.00	18.08	18.00	6
32902	Medical and Clinical Laboratory Technologists	17.91	37,252.80	17.00	17.20	19
32905	Medical and Clinical Laboratory Technicians	12.01	24,980.80	11.40	10.79	10
32908	Dental Hygienists	14.93	31,054.40	14.17	16.00	3
32911	Medical Records Technicians	11.93	24,814.40	11.32	10.93	23
32914	Nuclear Medicine Technologists	14.75	30,680.00	14.00	14.00	2
32951	Veterinary Technicians and Technologists	14.75	30,680.00	14.00	14.00	2

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT				1994 Survey Data		
OES Code	Occupational Title	1995 Estimated Mean (hourly)	1995 Estimated Mean (annual)	Mean	Median	Estimated Employment
34002	Writers and Editors	\$ 15.80	\$ 32,864.00	\$ 15.00	\$ 14.66	4
34005	Technical Writers	21.33	44,366.40	20.25	20.25	2
34008	Public Relations Specialists and Publicity Writers	22.52	46,841.60	21.38	23.33	5
34023	Photographers	14.75	30,680.00	14.00	14.00	2
34035	Artists and Related Workers	16.86	35,068.80	16.00	16.00	2
34038	Designers, Except Interior Designers	23.70	49,296.00	22.50	22.50	1
39002	Airplane Dispatchers and Air Traffic Controllers	25.08	52,166.40	23.81	22.99	102
39005	Traffic Technicians	18.96	39,436.80	18.00	18.00	2
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	14.54	30,243.20	13.80	13.33	10
43008	Sales Agents, Real Estate	17.56	36,524.80	16.67	18.00	3
43011	Appraisers, Real Estate	22.52	46,841.60	21.38	21.66	4
43017	Sales Agents, Selected Business Services	20.54	42,723.20	19.50	20.00	3
49011	Salespersons, Retail	8.36	17,388.80	7.94	7.75	38
49023	Cashiers	10.23	21,278.40	9.71	10.20	7
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	21.26	44,220.80	20.18	20.39	212
53123	Adjustment Clerks	21.33	44,366.40	20.25	20.00	8
53302	Insurance Adjusters, Examiners, and Investigators	18.09	37,627.20	17.17	17.00	12
53311	Insurance Claims Clerks	11.06	23,004.80	10.50	10.57	19
53502	Welfare Eligibility Workers and Interviewers	20.45	42,536.00	19.41	19.09	79
53802	Travel Clerks	12.29	25,563.20	11.67	11.24	6
53905	Teacher Aides and Educational Assistants, Clerical	18.96	39,436.80	18.00	18.66	3
55108	Secretaries, Except Legal and Medical	12.22	25,417.60	11.60	11.13	264
55302	Stenographers	15.01	31,220.80	14.25	14.25	2
55307	Typists, Including Word Processing	11.25	23,400.00	10.68	8.54	18
55314	Personnel Clerks, Except Payroll and Timekeeping	12.68	26,374.40	12.04	11.66	90
55326	Procurement Clerks	12.32	25,625.60	11.69	11.11	25
55338	Bookkeeping, Accounting, and Auditing Clerks	13.12	27,289.60	12.45	12.00	98
55341	Payroll and Timekeeping Clerks	12.51	26,020.80	11.87	11.46	27
55344	Billing, Cost and Rate Clerks	14.30	29,744.00	13.57	14.00	7

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
55347	General Office Clerks	\$ 12.46	\$ 25,916.80	\$ 11.83	\$ 11.14	186
56002	Billing, Posting, and Calculating Machine Operators	13.52	28,121.60	12.83	14.00	4
56005	Duplicating Machine Operators	10.33	21,486.40	9.81	10.00	8
56008	Mail Machine Operators, Preparation and Handling	18.33	38,126.40	17.40	17.70	211
56011	Computer Operators, Except Peripheral Equipment	10.86	22,588.80	10.31	10.26	136
56017	Data Entry Keyers, Except Composing	15.82	32,905.60	15.02	17.14	11
57102	Switchboard Operators	9.82	20,425.60	9.32	9.75	7
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	10.65	22,152.00	10.11	10.04	40
57305	Postal Mail Carriers	16.63	34,590.40	15.79	16.43	1,566
57308	Postal Service Clerks	14.80	30,784.00	14.05	14.29	1,160
58005	Dispatchers- Except Police, Fire, and Ambulance	15.59	32,427.20	14.80	14.99	5
58008	Production, Planning, and Expediting Clerks	21.36	44,428.80	20.28	19.87	81
58021	Marking Clerks	14.72	30,617.60	13.97	13.89	30
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	12.44	25,875.20	11.81	11.51	165
58028	Shipping, Receiving, and Traffic Clerks	16.86	35,068.80	16.00	17.14	398
61002	Fire Fighting and Prevention Supervisors	16.68	34,694.40	15.83	15.63	24
61005	Police and Detective Supervisors	22.97	47,777.60	21.80	22.00	35
63008	Fire Fighters	13.12	27,289.60	12.45	12.37	102
63014	Police Patrol Officers	13.87	28,849.60	13.17	11.70	93
63026	U.S. Marshalls	14.75	30,680.00	14.00	14.00	1
63028	Criminal Investigators, Federal	25.42	52,873.60	24.13	23.33	38
63041	Fish and Game Wardens	23.70	49,296.00	22.50	22.50	4
63047	Guards and Watch Guards	10.88	22,630.40	10.33	10.20	20
65023	Butchers and Meat Cutters	12.77	26,561.60	12.12	12.00	13
65028	Cooks, Institution or Cafeteria	11.50	23,920.00	10.92	10.71	12
65041	Combined Food Preparation and Service Workers	9.48	19,718.40	9.00	9.21	52
66002	Dental Assistants	11.06	23,004.80	10.50	10.50	6
66008	Nursing Aides, Orderlies, and Attendants	10.46	21,756.80	9.93	10.14	63
66017	Physical and Corrective Therapy Assistants and Aides	12.12	25,209.60	11.50	11.39	7
67005	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	13.28	27,622.40	12.61	11.69	153

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
67008	Pest Controllers and Assistants	\$ 13.52	\$ 28,121.60	\$ 12.83	\$ 14.00	3
68035	Personal and Home Care Aides	12.03	25,022.40	11.42	10.50	6
79002	Forest and Conservation Workers	14.31	29,764.80	13.58	12.00	6
79017	Animal Caretakers, Except Farm	12.91	26,852.80	12.25	12.25	2
79030	Gardeners and Groundskeepers, Except Farm	12.91	26,852.80	12.25	12.00	4
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	21.98	45,718.40	20.86	20.00	227
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	21.73	45,198.40	20.63	19.84	105
81008	First Line Supervisors and Manager/Supervisors- Production and Operating Workers	20.60	42,848.00	19.55	18.82	109
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	21.13	43,950.40	20.06	20.00	17
81017	First Line Supervisors and Manager/Supervisors- Helpers, Laborers, and Material Movers (Hand)	16.23	33,758.40	15.41	15.26	17
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	27.99	58,219.20	26.57	30.00	7
83002	Precision Inspectors, Testers, and Graders	14.75	30,680.00	14.00	14.00	2
83005	Production Inspectors, Testers, Graders, Sorters, Samplers, and Weighers	14.75	30,680.00	14.00	12.00	13
85116	Machinery Maintenance Mechanics, Marine Equipment	16.35	34,008.00	15.52	15.14	266
85123	Millwrights	15.05	31,304.00	14.29	14.15	28
85128	Machinery Maintenance Workers	18.96	39,436.80	18.00	18.66	3
85132	Maintenance Repairers, General Utility	14.95	31,096.00	14.19	14.03	83
85302	Automotive Mechanics	16.10	33,488.00	15.28	14.99	38
85305	Automotive Body and Related Repairers	15.80	32,864.00	15.00	14.66	4
85314	Mobile Heavy Equipment Mechanics, Except Engines	15.12	31,449.60	14.35	14.19	100
85323	Aircraft Mechanics	14.69	30,555.20	13.94	14.00	61
85326	Aircraft Engine Specialists	14.75	30,680.00	14.00	14.00	6
85328	Small Engine Specialists	14.75	30,680.00	14.00	14.00	2
85702	Telephone and Cable TV Line Installers and Repairers	18.96	39,436.80	18.00	18.00	1

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
85705	Data Processing Equipment Repairers	\$ 14.75	\$ 30,680.00	\$ 14.00	\$ 14.00	2
85711	Electric Home Appliance and Power Tool Repairers	15.28	31,782.40	14.50	14.28	8
85714	Electric Motor, Transformer, and Related Repairers	14.75	30,680.00	14.00	14.00	1
85717	Electronics Repairers, Commercial and Industrial Equipment	16.69	34,715.20	15.84	15.42	216
85723	Electrical Powerline Installers and Repairers	15.45	32,136.00	14.67	14.39	12
85728	Electrical Installers and Repairers, Transportation Equipment	14.75	30,680.00	14.00	14.66	3
85902	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	16.39	34,091.20	15.56	15.42	49
85905	Precision Instrument Repairers	15.90	33,072.00	15.09	14.31	22
85923	Locksmiths and Safe Repairers	14.75	30,680.00	14.00	14.00	2
85928	Mechanical Control and Valve Installers and Repairers	15.13	31,470.40	14.36	14.39	12
85932	Elevator Installers and Repairers	14.75	30,680.00	14.00	14.00	1
85935	Riggers	14.92	31,033.60	14.16	14.09	135
87102	Carpenters	15.28	31,782.40	14.50	14.38	61
87202	Electricians	16.67	34,673.60	15.82	15.41	241
87305	Stone Masons	14.75	30,680.00	14.00	14.66	3
87311	Concrete and Terrazzo Finishers	8.16	16,972.80	7.75	7.75	1
87402	Painters and Paperhangers, Construction and Maintenance	15.38	31,990.40	14.60	14.33	122
87502	Plumbers, Pipefitters, and Steamfitters	16.22	33,737.60	15.40	15.07	319
87714	Rail-track Laying and Maintenance Equipment Operators	14.75	30,680.00	14.00	14.66	3
87802	Insulation Workers	15.37	31,969.60	14.59	14.39	41
89102	Tool and Die Makers	18.96	39,436.80	18.00	18.09	21
89108	Machinists	15.82	32,905.60	15.02	14.65	165
89121	Shipfitters	15.56	32,364.80	14.77	14.49	161
89132	Sheet Metal Workers	15.61	32,468.80	14.82	14.59	75
89135	Boilermakers	14.75	30,680.00	14.00	14.00	1
89302	Pattern and Model Makers, Wood	18.09	37,627.20	17.17	18.00	9
89311	Cabinetmakers and Bench Carpenters	13.52	28,121.60	12.83	14.00	3
89713	Camera Operators	14.75	30,680.00	14.00	14.00	1
89718	Platemakers	14.75	30,680.00	14.00	14.00	1
89921	Precision Dental Laboratory Technicians	14.75	30,680.00	14.00	14.00	2

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 91 FEDERAL GOVERNEMENT		1994 Survey Data				
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Estimated Employment
		(hourly)	(annual)			
89923	Medical Appliance Makers	\$ 14.75	\$ 30,680.00	\$ 14.00	\$ 14.00	1
91117	Machine Tool Cutting Operators and Tenders, Metal and Plastic	16.86	35,068.80	16.00	16.00	4
91317	Forging Machine Setters and Set-up Operators, Metal and Plastic	14.75	30,680.00	14.00	14.28	7
92314	Woodworking Machine Operators and Tenders, Except Sawing	18.96	39,436.80	18.00	18.00	2
92541	Typesetting and Composing Machine Operators and Tenders	18.96	39,436.80	18.00	18.00	1
92543	Printing Press Machine Operators and Tenders	14.14	29,411.20	13.42	13.60	6
92546	Bindery Machine Operators	11.80	24,544.00	11.20	11.24	5
92717	Sewing Machine Operators, Garment	12.29	25,563.20	11.67	12.00	3
92726	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	11.80	24,544.00	11.20	11.24	5
92728	Pressing Machine Operators and Tenders- Textile, Garment, and Related Materials	11.06	23,004.80	10.50	10.50	1
93914	Welders and Cutters	15.02	31,241.60	14.26	14.14	176
93956	Assemblers and Fabricators- Except Machine, Electrical, Electronic, and Precision	15.00	31,200.00	14.24	14.12	68
95002	Water and Liquid Waste Treatment Plant and System Operators	14.97	31,137.60	14.21	14.22	19
95028	Power Distributors and Dispatchers	14.75	30,680.00	14.00	14.15	14
95032	Stationary Engineers	15.82	32,905.60	15.02	14.55	33
97102	Truck Drivers, Heavy or Tractor Trailer	17.99	37,419.20	17.08	17.60	13
97105	Truck Drivers, Light- Include Delivery and Route Workers	11.06	23,004.80	10.50	10.79	5
97508	Pilots, Ship	55.31	115,044.80	52.50	52.50	1
97511	Motorboat Operators	14.75	30,680.00	14.00	14.00	2
97702	Aircraft Pilots and Flight Engineers	27.58	57,366.40	26.18	26.67	12
97805	Service Station Attendants	14.80	30,784.00	14.05	14.00	10
97944	Crane and Tower Operators	15.62	32,489.60	14.83	14.60	29
97947	Industrial Truck and Tractor Operators	14.65	30,472.00	13.91	13.71	16
97956	Operating Engineers	12.91	26,852.80	12.25	12.00	30
98902	Hand Packers and Packagers	12.40	25,792.00	11.77	11.56	11
98905	Vehicle Washers and Equipment Cleaners	12.74	26,499.20	12.09	11.74	66
98999	All Other Helpers, Laborers, and Material Movers, Hand	10.94	22,755.00	10.38	9.54	272

The OES survey does not calculate any wage value above \$60.00. Any occurrence of a \$60.00 value should be interpreted as being EQUAL TO OR GREATER THAN \$60.00. Federal Government reports mean and median earnings ONLY. Mid-range figures are not available.

**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 92 All Occupations	\$ 14.85	\$ 30,888.00	\$13.60	\$ 12.50	\$10.10	\$15.70	14,060
10000	Managerial and Administrative Occupations	23.91	49,732.80	21.90	21.40	17.70	24.60	1,020
13002	Financial Managers	24.35	50,648.00	22.30	20.70	17.60	26.70	60
13005	Personnel, Training, and Labor Relations Managers	22.71	47,236.80	20.80	20.70	17.80	23.30	60
13008	Purchasing Managers	16.16	33,612.80	14.80	14.10	12.90	15.40	40
13011	Marketing, Advertising, and Public Relations Managers	22.06	45,884.80	20.20	20.00	17.30	22.90	20
13014	Administrative Services Managers	26.21	54,516.80	24.00	23.00	21.20	24.80	20
13017	Engineering, Mathematical and Natural Sciences Managers	26.10	54,288.00	23.90	23.10	21.00	25.80	40
15005	Education Administrators	24.90	51,792.00	22.80	21.80	18.70	25.50	20
15008	Medicine and Health Services Managers	22.39	46,571.20	20.50	19.30	17.40	22.80	70
15023	Communications, Transportation, and Utilities Operations Managers	21.40	44,512.00	19.60	18.90	16.90	21.90	20
19005	General Managers and Top Executives	27.85	57,928.00	25.50	24.20	21.10	29.90	270
20000	Professional, Paraprofessional, and Technical Occupations	17.14	35,651.20	15.70	14.80	12.50	18.00	5,520
21100	Accountants, Auditors, and Other Financial Specialists	16.71	34,756.80	15.30	14.60	12.40	17.70	320
21114	Accountants and Auditors	16.27	33,841.60	14.90	14.30	12.20	16.80	260
21117	Budget Analysts	21.62	44,969.60	19.80	20.00	17.30	22.50	10
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	15.83	32,926.40	14.50	14.30	13.10	15.40	10
21502	Claims Takers, Unemployment Benefits	11.47	23,857.60	10.50	10.40	9.10	11.70	110
21508	Employment Interviewers, Private or Public Employment Service	13.76	28,620.80	12.60	12.70	10.90	14.30	60
21511	Personnel, Training, and Labor Relations Specialists	17.91	37,252.80	16.40	16.30	13.90	18.40	90
21905	Management Analysts	17.25	35,880.00	15.80	15.60	13.70	17.90	50
21908	Construction and Building Inspectors	15.62	32,489.60	14.30	14.20	12.90	15.40	20
21911	Compliance Officers and Enforcement Inspectors, Except Construction	14.85	30,888.00	13.60	13.50	11.80	15.10	360
21914	Tax Examiners, Collectors, and Revenue Agents	15.18	31,574.40	13.90	13.80	12.00	15.60	150
21917	Assessors	19.55	40,664.00	17.90	16.80	14.30	19.60	30

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
22100	Engineers	\$ 22.28	\$ 46,342.40	\$20.40	\$ 20.30	\$16.40	\$23.50	240
22121	Civil Engineers, Including Traffic	23.04	47,923.20	21.10	21.10	17.30	23.90	200
22500	Engineering and Related Technicians and Technologists	15.72	32,697.60	14.40	14.40	11.60	17.30	420
22502	Civil Engineering Technicians and Technologists	15.40	32,032.00	14.10	14.30	11.50	17.00	390
22505	Electrical and Electronic Engineering Technicians and Technologists	19.87	41,329.60	18.20	19.30	13.90	22.40	30
24100	Physical Scientists	18.13	37,710.40	16.60	16.00	13.80	19.00	310
24105	Chemists, Except Biochemists	19.55	40,664.00	17.90	18.00	15.50	20.50	30
24300	Life Scientists	19.11	39,748.80	17.50	17.70	16.10	19.30	180
24302	Foresters and Conservation Scientists	18.78	39,062.40	17.20	17.70	16.50	18.80	30
24305	Agricultural and Food Scientists	20.53	42,702.40	18.80	18.80	16.20	21.80	10
24308	Biological Scientists	19.11	39,748.80	17.50	17.70	16.00	19.30	140
24500	Physical and Life Science Technicians and Technologists	11.79	24,523.20	10.80	10.60	9.10	12.40	20
25102	Systems Analysts, Electronic Data Processing	21.18	44,054.40	19.40	19.60	16.80	22.30	140
25104	Computer Support Specialists	15.94	33,155.20	14.60	14.30	12.00	17.00	30
25105	Computer Programmers	15.40	32,032.00	14.10	13.90	12.60	15.30	40
25310	Mathematical Scientists	21.29	44,283.20	19.50	15.60	13.40	19.00	10
27100	Social Scientists, Including Urban and Regional Planners	17.36	36,108.80	15.90	15.30	13.10	18.00	170
27102	Economists, Including Market Research Analysts	16.38	34,070.40	15.00	14.60	12.50	17.20	80
27108	Psychologists	28.72	59,737.60	26.30	25.00	22.50	30.00	10
27302	Social Workers, Medical and Psychiatric	17.04	35,443.20	15.60	15.20	13.30	17.80	40
27305	Social Workers, Except Medical and Psychiatric	16.05	33,384.00	14.70	14.30	12.80	15.80	800
27308	Human Services Workers	11.25	23,400.00	10.30	10.40	9.60	11.20	90
27311	Recreation Workers	12.89	26,811.20	11.80	12.30	7.10	15.50	20
28102	Judges and Magistrates	44.01	91,540.80	40.30	40.10	37.60	42.70	50
28105	Adjudicators, Hearings Officers, and Judicial Reviewers	19.11	39,748.80	17.50	16.40	13.80	19.00	110
28108	Lawyers	22.39	46,571.20	20.50	20.20	15.90	23.80	190
28300	Legal Assistants and Technicians, Except Clerical	15.51	32,260.80	14.20	14.10	12.80	15.30	50
28302	Law Clerks	15.62	32,489.60	14.30	14.10	12.90	15.30	30
28305	Paralegal Personnel	15.40	32,032.00	14.10	14.00	12.70	15.30	20
31314	Teachers and Instructors, Vocational Education and	13.54	28,163.20	12.40	11.70	10.40	14.20	50

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	Training							
31502	Librarians, Professional	\$ 18.89	\$ 39,291.20	\$17.30	\$ 15.40	\$13.20	\$19.10	40
31505	Technical Assistants, Library	13.54	28,163.20	12.40	13.00	10.50	14.50	10
31514	Vocational and Educational Counselors	13.54	28,163.20	12.40	12.50	10.60	14.30	250
31517	Instructional Coordinators	19.33	40,206.40	17.70	17.70	15.20	19.90	160
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	16.93	35,214.40	15.50	14.80	12.30	17.60	220
32502	Registered Nurses	17.04	35,443.20	15.60	15.40	13.40	17.80	130
32505	Licensed Practical Nurses	12.01	24,980.80	11.00	10.80	9.80	11.70	30
32521	Dietitians and Nutritionists	16.16	33,612.80	14.80	14.70	12.70	17.00	10
34008	Public Relations Specialists and Publicity Writers	19.22	39,977.60	17.60	17.40	14.30	19.60	20
39008	Radio Operators	12.34	25,667.20	11.30	11.50	8.80	13.80	10
40000	Sales and Related Occupations	11.36	23,628.80	10.40	10.40	9.50	11.30	100
41002	First Line Supervisors and Manager/Supervisors- Sales and Related Occupations	12.34	25,667.20	11.30	10.90	9.90	11.80	30
49011	Salespersons, Retail	10.92	22,713.60	10.00	10.20	9.30	11.10	70
50000	Clerical and Administrative Support Occupations	11.68	24,294.40	10.70	10.50	9.20	11.80	3,270
51002	First Line Supervisors and Manager/Supervisors- Clerical and Administrative	13.87	28,849.60	12.70	12.70	10.90	14.50	150
53502	Welfare Eligibility Workers and Interviewers	14.63	30,430.40	13.40	13.60	12.30	14.80	340
53702	Court Clerks	12.67	26,353.60	11.60	11.10	9.30	13.70	220
53708	License Clerks	11.90	24,752.00	10.90	10.70	9.60	11.80	100
53902	Library Assistants and Bookmobile Drivers	9.83	20,446.40	9.00	8.80	7.70	10.40	10
55108	Secretaries, Except Legal and Medical	12.89	26,811.20	11.80	11.40	10.00	13.60	170
55302	Stenographers	12.56	26,124.80	11.50	10.60	9.60	11.60	180
55305	Receptionists and Information Clerks	9.17	19,073.60	8.40	8.20	7.20	9.50	30
55307	Typists, Including Word Processing	10.48	21,798.40	9.60	9.80	8.40	10.90	1,160
55321	File Clerks	11.14	23,171.20	10.20	10.30	9.50	11.20	10
55338	Bookkeeping, Accounting, and Auditing Clerks	11.03	22,942.40	10.10	10.20	9.20	11.20	150
55341	Payroll and Timekeeping Clerks	13.10	27,248.00	12.00	11.60	10.30	13.70	10
55347	General Office Clerks	11.14	23,171.20	10.20	10.10	8.80	11.30	210

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
56000	Electronic Data Processing and Other Office Machine Workers	\$ 10.81	\$ 22,484.80	\$ 9.90	\$ 9.90	\$ 8.50	\$11.10	180
56011	Computer Operators, Except Peripheral Equipment	12.12	25,209.60	11.10	10.70	9.60	11.90	40
56017	Data Entry Keyers, Except Composing	10.48	21,798.40	9.60	9.70	8.20	10.90	140
57102	Switchboard Operators	9.94	20,675.20	9.10	9.00	7.80	10.50	10
57302	Mail Clerks, Except Mail Machine Operators and Postal Service	10.05	20,904.00	9.20	9.20	7.80	10.60	20
57311	Messengers	9.61	19,988.80	8.80	8.50	7.50	10.10	10
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	11.03	22,942.40	10.10	10.20	9.20	11.20	110
58002	Dispatchers- Police, Fire, and Ambulance	11.36	23,628.80	10.40	10.40	9.60	11.20	40
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	10.92	22,713.60	10.00	10.10	9.20	11.10	50
60000	Service Occupations	12.12	25,209.60	11.10	10.50	8.40	13.30	1,730
61002	Fire Fighting and Prevention Supervisors	19.00	39,520.00	17.40	17.70	16.50	18.80	10
61005	Police and Detective Supervisors	18.24	37,939.20	16.70	15.50	13.80	19.20	70
63002	Fire Inspectors	14.20	29,536.00	13.00	13.00	11.20	14.60	20
63008	Fire Fighters	15.07	31,345.60	13.80	13.90	12.80	14.90	30
63011	Police Detectives	18.13	37,710.40	16.60	17.20	15.20	18.60	60
63014	Police Patrol Officers	15.18	31,574.40	13.90	13.90	12.80	15.00	210
63017	Correction Officers and Jailers	10.70	22,256.00	9.80	9.90	8.60	11.00	560
63041	Fish and Game Wardens	15.40	32,032.00	14.10	14.00	12.40	15.50	160
63047	Guards and Watch Guards	11.25	23,400.00	10.30	10.40	9.50	11.20	10
65000	Food and Beverage Preparation and Service Workers	8.63	17,950.40	7.90	7.60	5.80	10.10	80
65028	Cooks, Institution or Cafeteria	10.81	22,484.80	9.90	10.10	9.10	11.00	40
65038	Food Preparation Workers	6.44	13,395.20	5.90	5.80	5.20	6.30	40
66000	Health Service and Related Workers	8.63	17,950.40	7.90	7.80	7.10	8.60	240
66008	Nursing Aides, Orderlies, and Attendants	8.41	17,492.80	7.70	7.70	7.00	8.40	210
66014	Psychiatric Aides	10.37	21,569.60	9.50	9.40	7.90	10.80	20
67000	Cleaning and Building Service Workers	9.39	19,531.20	8.60	8.30	7.30	9.80	130
68014	Amusement and Recreation Attendants	10.81	22,484.80	9.90	9.90	8.40	11.00	60
68038	Child Care Workers	9.72	20,217.60	8.90	8.70	7.60	10.30	20

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
70000	Agricultural, Forestry, Fishing, and Related Occupations	\$ 13.54	\$ 28,163.20	\$12.40	\$ 12.20	\$ 9.90	\$14.50	170
79002	Forest and Conservation Workers	13.98	29,078.40	12.80	12.80	10.30	14.80	120
79017	Animal Caretakers, Except Farm	10.92	22,713.60	10.00	10.20	9.20	11.10	20
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	12.45	25,896.00	11.40	11.10	9.40	13.40	2,250
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.94	33,155.20	14.60	14.30	12.80	15.80	260
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	17.91	37,252.80	16.40	16.80	14.50	18.40	20
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	15.51	32,260.80	14.20	14.10	12.80	15.40	180
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	16.38	34,070.40	15.00	14.30	11.70	17.90	60
83000	Inspectors and Related Workers	11.58	24,086.40	10.60	10.50	9.60	11.40	10
83008	Transportation Inspectors	11.58	24,086.40	10.60	10.50	9.60	11.40	10
85000	Mechanics, Installers, and Repairers	12.89	26,811.20	11.80	11.50	10.10	13.60	270
85132	Maintenance Repairers, General Utility	11.58	24,086.40	10.60	10.60	9.70	11.40	30
85302	Automotive Mechanics	13.10	27,248.00	12.00	11.90	10.20	13.90	180
87000	Construction Trades and Extractive Workers, Except Material Moving	11.47	23,857.60	10.50	10.40	9.20	11.60	1,170
87102	Carpenters	12.99	27,019.20	11.90	11.50	10.20	13.50	30
87202	Electricians	14.20	29,536.00	13.00	13.20	11.70	14.60	20
87402	Painters and Paperhangers, Construction and Maintenance	9.72	20,217.60	8.90	8.60	7.50	10.10	50
87502	Plumbers, Pipefitters, and Steamfitters	13.10	27,248.00	12.00	11.60	10.30	13.70	10
87711	Highway Maintenance Workers	11.47	23,857.60	10.50	10.40	9.20	11.60	990
89000	Precision Production Workers	12.67	26,353.60	11.60	11.40	9.90	13.50	10
91000	Machine Setters, Set-up Operators, Operators, and Tenders	10.92	22,713.60	10.00	10.10	9.20	11.10	20
95000	Plant and System Workers	12.89	26,811.20	11.80	11.40	10.20	13.30	10
95032	Stationary Engineers	12.89	26,811.20	11.80	11.40	10.20	13.30	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 92 STATE GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
97802	Bridge, Lock, and Lighthouse Tenders	\$ 10.59	\$ 22,027.20	\$ 9.70	\$ 9.80	\$ 8.50	\$10.90	30
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	12.89	26,811.20	11.80	12.80	8.50	14.40	440
98999	All Other Helpers, Laborers, and Material Movers, Hand	12.89	26,811.00	11.80	12.80	8.50	14.40	440

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 93 LOCAL GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
00000	Total-SIC 93 All Occupations	\$ 10.77	\$ 22,401.60	\$10.20	\$ 9.70	\$ 7.00	\$12.20	16,520
10000	Managerial and Administrative Occupations	15.00	31,200.00	14.20	13.50	6.90	18.60	1,080
13002	Financial Managers	19.43	40,414.40	18.40	17.90	13.30	22.70	60
13005	Personnel, Training, and Labor Relations Managers	19.54	40,643.20	18.50	18.00	14.00	22.20	30
13014	Administrative Services Managers	12.57	26,145.60	11.90	10.60	7.30	13.70	200
13017	Engineering, Mathematical and Natural Sciences Managers	24.18	50,294.40	22.90	20.00	16.70	30.00	10
15005	Education Administrators	14.15	29,432.00	13.40	13.70	12.20	15.20	10
15008	Medicine and Health Services Managers	21.44	44,595.20	20.30	19.30	15.70	23.80	10
15017	Construction Managers	18.48	38,438.40	17.50	14.80	12.60	22.50	30
15023	Communications, Transportation, and Utilities Operations Managers	18.59	38,667.20	17.60	15.00	13.50	21.30	30
19002	Public Administration Chief Executives, Legislators, and General Administrators	11.93	24,814.40	11.30	5.00	4.60	16.90	390
19005	General Managers and Top Executives	18.27	38,001.60	17.30	16.70	12.90	19.60	210
20000	Professional, Paraprofessional, and Technical Occupations	11.62	24,169.60	11.00	10.60	6.70	14.00	2,430
21100	Accountants, Auditors, and Other Financial Specialists	12.36	25,708.80	11.70	11.90	4.90	16.10	90
21114	Accountants and Auditors	12.25	25,480.00	11.60	12.40	4.80	15.90	70
21117	Budget Analysts	16.47	34,257.60	15.60	16.50	11.30	18.80	10
21308	Purchasing Agents- Except Wholesale, Retail, and Farm Products	16.16	33,612.80	15.30	15.20	13.20	17.50	10
21908	Construction and Building Inspectors	12.88	26,790.40	12.20	12.60	9.70	14.70	120
21911	Compliance Officers and Enforcement Inspectors, Except Construction	8.76	18,220.80	8.30	5.00	4.60	12.00	200
21914	Tax Examiners, Collectors, and Revenue Agents	11.51	23,940.80	10.90	10.00	7.90	12.60	90
21917	Assessors	12.99	27,019.20	12.30	11.30	4.70	17.80	180
22100	Engineers	15.95	33,176.00	15.10	16.10	9.90	19.80	50
22121	Civil Engineers, Including Traffic	17.53	36,462.40	16.60	17.90	12.50	21.00	40
22500	Engineering and Related Technicians and Technologists	13.83	28,766.40	13.10	11.90	10.50	15.20	30
22502	Civil Engineering Technicians and Technologists	15.21	31,636.80	14.40	14.30	12.20	16.80	10

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 93 LOCAL GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
22521	Surveying and Mapping Technicians and Technologists	\$ 12.99	\$ 27,019.20	\$12.30	\$ 10.80	\$ 9.90	\$11.80	10
24100	Physical Scientists	15.73	32,718.40	14.90	14.60	13.30	15.90	10
24105	Chemists, Except Biochemists	15.73	32,718.40	14.90	14.60	13.30	15.90	10
24300	Life Scientists	10.77	22,401.60	10.20	9.50	7.90	11.20	60
24500	Physical and Life Science Technicians and Technologists	10.03	20,862.40	9.50	9.30	7.90	10.90	10
25102	Systems Analysts, Electronic Data Processing	18.27	38,001.60	17.30	15.00	13.50	18.00	10
25105	Computer Programmers	16.26	33,820.80	15.40	15.20	13.40	17.40	20
27100	Social Scientists, Including Urban and Regional Planners	17.21	35,796.80	16.30	16.10	13.50	18.70	90
27102	Economists, Including Market Research Analysts	14.78	30,742.40	14.00	14.00	13.00	15.00	10
27105	Urban and Regional Planners	17.42	36,233.60	16.50	16.70	13.70	19.00	80
27302	Social Workers, Medical and Psychiatric	14.26	29,660.80	13.50	12.90	10.70	15.80	30
27305	Social Workers, Except Medical and Psychiatric	12.46	25,916.80	11.80	11.30	10.10	13.20	40
27308	Human Services Workers	12.36	25,708.80	11.70	11.10	9.70	13.60	30
27311	Recreation Workers	7.92	16,473.60	7.50	6.40	5.00	9.50	280
28108	Lawyers	24.82	51,625.60	23.50	22.50	19.00	27.50	20
28300	Legal Assistants and Technicians, Except Clerical	10.88	22,630.40	10.30	10.10	8.50	11.70	20
31502	Librarians, Professional	10.67	22,193.60	10.10	10.00	6.50	13.70	170
31505	Technical Assistants, Library	9.19	19,115.20	8.70	8.60	6.70	10.60	130
31599	Other Librarians, Archivists, and Curators	12.25	25,480.00	11.60	11.40	9.90	13.70	90
32000	Health Practitioners, Technologists, Technicians, and Related Health Workers	11.51	23,940.80	10.90	11.00	9.20	13.40	500
32502	Registered Nurses	15.52	32,281.60	14.70	14.40	13.10	15.60	70
32505	Licensed Practical Nurses	12.25	25,480.00	11.60	11.10	10.10	12.70	60
32508	Emergency Medical Technicians	10.14	21,091.20	9.60	10.20	5.10	11.90	340
32521	Dietitians and Nutritionists	12.36	25,708.80	11.70	11.10	9.80	13.00	10
40000	Sales and Related Occupations	9.29	19,323.20	8.80	8.00	5.30	10.80	50
43000	Sales Workers, Services	12.25	25,480.00	11.60	11.10	10.10	12.70	10
43011	Appraisers, Real Estate	12.25	25,480.00	11.60	11.10	10.10	12.70	10
49023	Cashiers	6.76	14,060.80	6.40	6.40	4.80	7.80	30
50000	Clerical and Administrative Support Occupations	9.08	18,886.40	8.60	8.40	6.40	10.50	3,660
51002	First Line Supervisors and Manager/Supervisors- Clerical	12.25	25,480.00	11.60	10.90	9.40	13.10	200

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 93 LOCAL GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
	and Administrative							
53502	Welfare Eligibility Workers and Interviewers	\$ 12.25	\$ 25,480.00	\$11.60	\$ 11.40	\$ 9.70	\$13.70	100
53702	Court Clerks	11.09	23,067.20	10.50	10.10	8.20	12.30	10
53705	Municipal Clerks	9.93	20,654.40	9.40	9.00	7.40	11.00	220
53708	License Clerks	9.40	19,552.00	8.90	8.70	7.50	10.30	50
53902	Library Assistants and Bookmobile Drivers	7.29	15,163.20	6.90	7.10	5.50	8.10	270
55108	Secretaries, Except Legal and Medical	9.93	20,654.40	9.40	9.70	7.90	11.00	420
55302	Stenographers	14.78	30,742.40	14.00	14.00	13.00	15.00	10
55305	Receptionists and Information Clerks	9.29	19,323.20	8.80	8.60	7.40	10.10	40
55307	Typists, Including Word Processing	9.72	20,217.60	9.20	8.90	7.70	10.50	60
55314	Personnel Clerks, Except Payroll and Timekeeping	11.19	23,275.20	10.60	10.50	9.50	11.50	10
55321	File Clerks	7.18	14,934.40	6.80	6.60	5.40	8.00	20
55328	Statistical Clerks	9.19	19,115.20	8.70	8.40	7.40	9.80	10
55338	Bookkeeping, Accounting, and Auditing Clerks	10.77	22,401.60	10.20	10.10	8.80	11.40	160
55341	Payroll and Timekeeping Clerks	11.51	23,940.80	10.90	10.80	9.70	11.90	50
55344	Billing, Cost and Rate Clerks	8.34	17,347.20	7.90	7.70	6.60	8.70	30
55347	General Office Clerks	7.71	16,036.80	7.30	7.10	5.00	8.70	860
56000	Electronic Data Processing and Other Office Machine Workers	10.45	21,736.00	9.90	10.10	9.10	11.10	30
56011	Computer Operators, Except Peripheral Equipment	10.88	22,630.40	10.30	10.40	9.60	11.20	10
56017	Data Entry Keyers, Except Composing	9.61	19,988.80	9.10	9.00	7.80	10.50	10
57102	Switchboard Operators	7.71	16,036.80	7.30	7.50	6.70	8.40	30
58000	Material Recording, Scheduling, Dispatching, and Distributing Workers	8.87	18,449.60	8.40	8.40	6.10	10.40	890
58002	Dispatchers- Police, Fire, and Ambulance	8.55	17,784.00	8.10	7.80	5.90	10.10	770
58005	Dispatchers- Except Police, Fire, and Ambulance	11.93	24,814.40	11.30	10.10	7.80	15.00	40
58014	Meter Readers, Utilities	11.09	23,067.20	10.50	10.50	9.70	11.20	60
58023	Stock Clerks- Stockroom, Warehouse or Storage Yard	11.09	23,067.20	10.50	10.50	9.80	11.30	20
60000	Service Occupations	11.19	23,275.20	10.60	10.20	7.50	13.40	5,360
61002	Fire Fighting and Prevention Supervisors	14.68	30,534.40	13.90	14.80	11.40	17.60	310
61005	Police and Detective Supervisors	16.68	34,694.40	15.80	15.30	13.50	17.90	350

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 93 LOCAL GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
63002	Fire Inspectors	\$ 15.95	\$ 33,176.00	\$15.10	\$ 15.00	\$13.00	\$17.30	10
63008	Fire Fighters	11.83	24,606.40	11.20	11.10	9.50	13.20	920
63011	Police Detectives	14.89	30,971.20	14.10	13.90	12.60	15.10	160
63014	Police Patrol Officers	13.09	27,227.20	12.40	12.50	10.00	14.80	1,180
63017	Correction Officers and Jailers	9.19	19,115.20	8.70	8.40	7.30	10.10	610
63021	Parking Enforcement Officers	9.93	20,654.40	9.40	9.50	7.80	11.00	40
63023	Bailiffs	9.72	20,217.60	9.20	9.20	7.90	10.60	10
63032	Sheriffs and Deputy Sheriffs	10.24	21,299.20	9.70	8.90	7.60	11.10	180
63041	Fish and Game Wardens	15.73	32,718.40	14.90	14.80	13.00	17.00	10
63044	Crossing Guards	5.81	12,084.80	5.50	5.20	4.70	6.10	200
65000	Food and Beverage Preparation and Service Workers	6.97	14,497.60	6.60	6.40	4.80	8.00	290
65028	Cooks, Institution or Cafeteria	9.50	19,760.00	9.00	8.60	7.40	10.40	50
66000	Health Service and Related Workers	9.08	18,886.40	8.60	8.30	7.30	9.60	380
66008	Nursing Aides, Orderlies, and Attendants	8.76	18,220.80	8.30	8.10	7.30	8.80	280
67000	Cleaning and Building Service Workers	7.50	15,600.00	7.10	6.80	4.90	8.60	330
68014	Amusement and Recreation Attendants	8.13	16,910.40	7.70	6.70	5.60	8.90	90
70000	Agricultural, Forestry, Fishing, and Related Occupations	6.02	12,521.60	5.70	4.80	4.50	5.30	220
79002	Forest and Conservation Workers	12.46	25,916.80	11.80	11.10	9.90	13.30	10
79017	Animal Caretakers, Except Farm	7.39	15,371.20	7.00	6.90	4.70	8.80	10
80000	Production, Construction, Operating, Maintenance, and Material Handling Occupations	10.45	21,736.00	9.90	9.80	7.70	11.50	3,720
81000	First Line Supervisors and Manager/Supervisors- Production, Construction, Maintenance, and Related	15.42	32,073.60	14.60	14.40	11.60	17.30	320
81002	First Line Supervisors and Manager/Supervisors- Mechanics, Installers, and Repairers	14.26	29,660.80	13.50	12.70	10.60	16.20	140
81005	First Line Supervisors and Manager/Supervisors- Construction Trades Occupations	15.73	32,718.40	14.90	15.30	12.10	17.80	50
81011	First Line Supervisors and Manager/Supervisors- Material Moving and Vehicle Operators	18.59	38,667.20	17.60	14.40	12.80	16.00	10
81099	First Line Supervisors and Manager/Supervisors- All Other Product, Construct, Maint, and Related	16.37	34,049.60	15.50	15.30	13.10	17.90	120

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**OCCUPATIONAL WAGE RATES BY INDUSTRY
MAINE STATEWIDE**

SIC 93 LOCAL GOVERNMENT		1994 Survey Data						
OES Code	Occupational Title	1995 Estimated Mean		Mean	Median	Mid-Range		Estimated Employment
		(hourly)	(annual)			(lower)	(upper)	
83000	Inspectors and Related Workers	\$ 12.14	\$ 25,251.20	\$11.50	\$ 11.10	\$10.10	\$12.50	10
85000	Mechanics, Installers, and Repairers	11.30	23,504.00	10.70	10.50	9.30	11.60	460
85128	Machinery Maintenance Workers	10.88	22,630.40	10.30	10.30	9.40	11.30	20
85132	Maintenance Repairers, General Utility	10.24	21,299.20	9.70	9.80	8.40	11.00	170
85302	Automotive Mechanics	12.46	25,916.80	11.80	11.50	10.20	13.50	60
85311	Bus and Truck Mechanics, and Diesel Engine Specialists	12.04	25,043.20	11.40	11.10	10.00	12.80	30
85314	Mobile Heavy Equipment Mechanics, Except Engines	11.30	23,504.00	10.70	10.60	9.80	11.40	20
87000	Construction Trades and Extractive Workers, Except Material Moving	9.82	20,425.60	9.30	9.30	7.40	11.00	1,140
87102	Carpenters	12.78	26,582.40	12.10	11.80	10.40	13.80	20
87202	Electricians	15.42	32,073.60	14.60	14.40	13.20	15.60	20
87402	Painters and Paperhangers, Construction and Maintenance	7.29	15,163.20	6.90	4.80	4.50	9.80	20
87708	Paving, Surfacing, and Tamping Equipment Operators	9.82	20,425.60	9.30	9.50	8.00	10.80	50
87711	Highway Maintenance Workers	9.61	19,988.80	9.10	9.00	7.30	10.80	980
95000	Plant and System Workers	11.93	24,814.40	11.30	10.80	9.60	12.10	600
95002	Water and Liquid Waste Treatment Plant and System Operators	11.93	24,814.40	11.30	10.80	9.60	12.10	580
97102	Truck Drivers, Heavy or Tractor Trailer	10.98	22,838.40	10.40	10.40	9.50	11.30	140
97105	Truck Drivers, Light- Include Delivery and Route Workers	10.56	21,964.80	10.00	10.20	9.30	11.10	120
97108	Bus Drivers	10.88	22,630.40	10.30	10.20	9.00	11.40	60
98000	Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers	7.92	16,473.60	7.50	6.90	5.60	8.80	800
98102	Helpers- Mechanics and Repairers	9.61	19,988.80	9.10	8.80	7.60	10.40	60
98705	Refuse Collectors	8.13	16,910.40	7.70	7.50	5.90	9.30	220
98999	All Other Helpers, Laborers, and Material Movers, Hand	7.60	15,808.00	7.20	6.40	5.50	8.40	520

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GLOSSARY - DEFINITIONS OF OCCUPATIONS



Glossary - Definitions of Occupations

MANAGERIAL AND ADMINISTRATIVE OCCUPATIONS

10000

Include in this division top and middle managers, administrators, and executives. Primary duties are policy making, planning, staffing, directing, or controlling the activities of industrial, commercial, governmental, or other establishments. Occupations in this section are organized as follows: Staff and administrative managerial; industry-specific managerial; and a residual "All Other" category. Special instructions: Exclude first-line supervisors and managers with first-line duties. First-line supervisors or managers/supervisors in the professional, paraprofessional or technical fields are included with the workers they supervise. All other supervisors or managers/supervisors are included in the categories provided in each occupational division. Exclude owners and partners of unincorporated firms. Include only managers and administrators who are exempt from the minimum wage and overtime provision of the Fair Labor Standards Act.

Financial Managers

13002

Plan, organize, direct, control, or coordinate the financial activities of an organization. Include managers who negotiate general policy with financial or other institutions or managers in banks, or similar financial institutions, who advise on credit and investment policy.

Personnel, Training, and Labor Relations Managers

13005

Plan, organize, direct, control, or coordinate the personnel, training, or labor relations activities of an organization. Work may involve establishing employer/employee relations policies; directing the selection, training, and evaluation of employees; administering benefits, safety, and recreation programs; developing wage and salary schedules; coordinating collective bargaining activities; and advising on labor contract administration.

Purchasing Managers

13008

Plan, organize, direct, control, or coordinate the activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, or services. Include Wholesale or Retail Trade Merchandising Managers.

Marketing, Advertising, and Public Relations Managers

13011

Formulate marketing policies, direct sales activities, and plan, organize, and direct advertising and public relations activities for a department, an entire organization, or on an account basis.

Administrative Services Managers

13014

Plan, organize, direct, control, or coordinate the supportive services department of a business, agency, or organization. Managers who spend less than 80 percent of their time in administrative services should be classified in another appropriate managerial category. Include Property Managers and Contract Administrators. Exclude Procurement Managers.

Engineering, Mathematical, and Natural Sciences Managers

13017

Plan, organize, direct, or coordinate activities in such fields as architecture, electronic data processing, engineering, life sciences, physical sciences, statistics, and systems analysis. These persons spend the greatest portion of their time in managerial work for which a background consistent with that described for engineers, mathematicians, or natural scientists is required.

Postmasters and Mail Superintendents

15002

Direct and coordinate operational, administrative, management, and supportive services of a U.S. post office; or coordinate activities of workers engaged in postal and related work in assigned post office.

Education Administrators

15005

Plan, organize, direct, control, or coordinate the educational activities of colleges and universities; elementary, secondary, and postsecondary schools; vocational and technical schools; and training and instructional organizations (or programs) in private business or other agencies.

Medicine and Health Services Managers

15008

Plan, organize, direct, control, or coordinate medicine and health services in establishments such as hospitals, clinics, or similar organizations.

Property and Real Estate Managers and Administrators

15011

Plan, organize, direct, control, or coordinate buying, selling, or leasing activities of real estate properties for clients or employer. Include managers of rented or leased housing units, buildings, or land (including rights-of-way). Exclude workers whose duties are not primarily managerial. Workers who are engaged primarily in direct buying, selling, or renting of real estate are included with Sales Workers.

Industrial Production Managers

15014

Plan, organize, direct, control, or coordinate the work activities and resources necessary for manufacturing products in accordance with cost, quality, and quantity specifications.

Construction Managers

15017

Plan, organize, direct, control, or coordinate, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems. Include specialized construction fields such as carpentry or plumbing. General Managers of large construction contracting firms are included with General Managers and Top Executives.

Communications, Transportation, and Utilities Operations Managers

15023

Plan, organize, direct, control, or coordinate activities related to: Communications by telephone, telegraph, radio, or television; transporting people or goods by air, highway, railway, water, or pipeline; managing transportation facilities, such as airports, harbors, or terminals; managing warehousing and storage facilities; or supplying electricity, gas, water, steam, or sanitation services. General Managers of large establishments or operations are included with General Managers and Top Executives.

Food Service and Lodging Managers

15026

Plan, organize, direct, control, or coordinate activities of an organization or department that serves food and beverages and/or provides lodging and other accommodations. Include Food and Beverage Directors.

Nursery and Greenhouse Managers 15031

Plan, organize, direct, control, or coordinate activities of workers engaged in propagating, cultivating, and harvesting horticultural specialties, such as trees, shrubs, flowers, mushrooms, and other plants. Work may involve training new employees in gardening techniques, inspecting facilities for signs of disrepair, and delegating repair duties to staff.

Lawn Service Managers 15032

Plan, organize, direct, control, or coordinate activities of workers engaged in pruning trees and shrubs, cultivating lawns, and applying pesticides and other chemicals according to service contract specifications. Work may involve reviewing contracts to ascertain service, machine, and work force requirements; answering inquiries from potential customers regarding methods, material, and price ranges; and preparing service estimates according to labor, material, and machine costs.

Public Administration Chief Executives, Legislators, and General Administrators 19002

Formulate and establish government policy and develop Federal, State, or local laws, rules, and regulations. General Administrators who do not have overall responsibility for the State or a local government entity (e.g., county, city, town, or township) are included with General Managers and Top Executives.

General Managers and Top Executives 19005

Top and middle managers whose duties and responsibilities are too diverse and general in nature to be classified in any functional or line area of management and administration. These managers generally work through departmental or subordinate executives.

PROFESSIONAL, PARAPROFESSIONAL, AND TECHNICAL OCCUPATIONS 20000

Include in this division persons concerned with the theoretical or practical aspects of such fields as science, art, education, law, and business relations where substantial postsecondary educational preparation or equivalent on-the-job training or experience is required. Occupations in this section are ordered as follows: General management support; engineering and scientific; data processing and mathematical; social sciences, law and

related; teaching and related; medicine and health; writing, art and related; and a residual "All Other" category. Special instructions: Quality control workers are classified according to the nature of the quality control process (e.g., chemical, mechanical, or biological). Thus, an Engineer engaged in quality control work of a chemical nature is classified as a Chemical Engineer. Unlike the other divisions, first-line supervisors and managers with first-line duties are included with the workers they supervise. Administrative Assistants are classified according to the nature of work they provide (i.e., clerical support vs. management support).

Underwriters 21102

Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.

Credit Analysts 21105

Analyze current credit data and financial statements of individuals or firms to determine the degree of risk involved in extending credit or lending money. Prepare reports with this credit information for use in decision-making.

Loan Officers and Counselors 21108

Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and methods of payments. Include Mortgage Loan Officers or Agents, Collection Analysts, and Loan Servicing Officers.

Tax Preparers 21111

Prepare tax returns for individuals or small businesses but do not have the background or responsibilities of an accredited accountant or certified public accountant. May work for established tax return firm.

Accountants and Auditors 21114

Examine, analyze, and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.

Budget Analysts 21117

Examine budget estimates for completeness, accuracy, and conformance with procedures and regulations. Examine requests for budget revisions, recommend approval or

denial, and draft correspondence. Analyze monthly department budgeting and accounting reports for the purpose of maintaining expenditure controls. Provide technical assistance to officials in the preparation of budgets.

Wholesale and Retail Buyers, Except Farm Products 21302

Buy merchandise or commodities (other than farm products) for resale to consumers at the wholesale or retail level, including both durable and nondurable goods. Analyze past buying trends, sales records, price, and quality of merchandise to determine value and yield. Select, order, and authorize payment for merchandise according to contractual agreements. May conduct meetings with sales personnel and introduce new products. Include Assistant Buyers.

Purchasing Agents and Buyers, Farm Products 21305

Purchase farm products either for further processing or resale. Include Christmas Tree Contractors, Grain Brokers and Market Operators, Grain Buyers, and Tobacco Buyers.

Purchasing Agents, Except Wholesale, Retail, and Farm Products 21308

Purchase raw or semi-finished materials for manufacturing. Purchase machinery, equipment, tools, parts, supplies, or services necessary for the operation of an establishment. Include Contract Specialists, Field Contractors, Purchasers, Price Analysts, Tooling Coordinators, and Media Buyers.

Claims Takers, Unemployment Benefits 21502

Interview unemployed workers and compile data to determine eligibility for unemployment benefits.

Employment Interviewers, Private or Public Employment Service 21508

Interview job applicants in employment office and refer them to prospective employers for consideration. Search application files, notify selected applicants of job openings, and refer qualified applicants to prospective employers. Contact employers to verify referral results. Record and evaluate various pertinent data.

Personnel, Training, and Labor Relations Specialists 21511

Conduct programs of recruitment, selection, placement, training, promotion, welfare, safety, compensation, or separation of employees. May specialize in specific areas such as labor-management relations, counseling, job analysis, position classification, training, or compensation. Exclude workers in personnel research and in administration of testing and counseling programs for which a background in psychology is required. Exclude Employment Interviewers, Private or Public Employment Service.

Cost Estimators 21902

Prepare cost estimates for product manufacturing, construction projects, or services, to aid management in bidding on or determining price of product or service. May specialize according to particular service performed or type of product manufactured.

Management Analysts 21905

Review, analyze, and suggest improvements to business and organizational systems to assist management in operating more efficiently and effectively. Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals. Exclude Computer Systems Analysts.

Construction and Building Inspectors 21908

Inspect new or remodeled construction to determine its soundness and compliance to specifications, building codes, and other regulations. Inspections may be general in nature or may be limited to a specific area, such as electrical systems or elevators.

Compliance Officers and Enforcement Inspectors, Except Construction 21911

Enforce adherence to policies, procedures, or regulations and advise on standards. May inspect and enforce regulations on such matters as health, safety, food, immigration, licensing, or interstate commerce. May be employed in public or private sector.

Tax Examiners, Collectors, and Revenue Agents 21914

Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations.

Assessors 21917

Appraise real and personal property to determine its fair value. May assess taxes in accordance with prescribed schedules.

Claims Examiners, Property and Casualty Insurance 21921

Review settled insurance claims to determine that payments and settlements have been made in accordance with company practices and procedures, insuring that adjusters have followed proper methods. Report overpayments, underpayments, and other irregularities. Confer with legal counsel on claims requiring litigation.

Engineers 22100

Engage in the practical application of physical laws and principles of engineering for the development and utilization of machines, materials, instruments, processes, and services. Include Engineers in research, development, production, technical services, and other positions which require knowledge normally obtained through completion of a 4-year engineering college program. Exclude persons trained in engineering but currently working in positions that do not require engineering training. Exclude Sales Engineers.

Metallurgists and Metallurgical, Ceramic, and Materials Engineers 22105

Metallurgists and Metallurgical Engineers Investigate properties of metals and develop methods to produce new alloys, usages, and processes of extracting metals from their ores. Include Physical and Extractive Metallurgists. Ceramic Engineers: Conduct research, design machinery, and develop processing techniques related to the manufacturing of ceramic products. Materials Engineers: Evaluate, plan, and implement processes to develop new materials to meet product specifications, performance standards, and costs.

Chemical Engineers 22114

Design chemical plant equipment and devise processes for manufacturing chemicals and products such as gasoline, synthetic rubber, plastics, detergents, cement, paper, and pulp by applying principles and technology of chemistry, physics, and engineering.

Nuclear Engineers 22117

Conduct research on nuclear engineering problems or

apply principles and theory of nuclear science to problems concerned with release, control, and utilization of nuclear energy.

Civil Engineers, Including Traffic 22121

Perform engineering duties in planning, designing, and overseeing construction and maintenance of structures and facilities such as roads, railroads, airports, bridges, harbors, channels, dams, irrigation projects, pipelines, power plants, water and sewage systems, and waste disposal units. Include Traffic Engineers who specialize in studying vehicular and pedestrian traffic conditions.

Agricultural Engineers 22123

Apply knowledge of engineering technology and biological science to agricultural problems concerned with power and machinery, electrification, structures, soil and water conservation, and processing of agricultural products.

Electrical and Electronic Engineers 22126

Design, develop, test, and supervise the manufacturing and installation of electrical and electronic equipment, components, or systems for commercial, industrial, military, or scientific use. Exclude Computer Engineers.

Computer Engineers 22127

Analyze data processing requirements to plan EDP system to provide system capabilities required for projected work loads. Plan layout and installation of new system or modification of existing system. May set up and control analog or hybrid computer systems to solve scientific and engineering problems. (This occupation was added in 1989.)

Industrial Engineers, Except Safety 22128

Perform engineering duties in planning and overseeing the utilization of production facilities and personnel in department or other subdivision of industrial establishment. Plan equipment layout, work flow, and accident prevention measures to maintain efficient and safe utilization of plant facilities. Plan and oversee work, study, and training programs to promote efficient worker utilization. Develop and oversee quality control, inventory control, and production record systems. Exclude Industrial Product Safety Engineers.

Safety Engineers, Except Mining 22132

Apply knowledge of industrial processes, mechanics,

chemistry, psychology, and industrial health and safety laws to prevent or correct injurious environmental conditions and minimize effects of human traits that create hazards to life and property or reduce worker morale and efficiency. Include Industrial Product Safety Engineers.

Mechanical Engineers 22135

Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment. Oversee installation, operation, maintenance, and repair of such equipment as centralized heat, gas, water, and steam systems.

Marine Engineers 22138

Design, develop, and take responsibility for the installation of ship machinery and related equipment including propulsion machines and power supply systems. Exclude Marine Architects.

Architects, Except Landscape and Marine 22302

Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property.

Marine Architects 22305

Design and oversee construction and repair of marine craft and floating structures such as ships, barges, tugs, dredges, submarines, torpedoes, floats, and buoys. May confer with Marine Engineers.

Landscape Architects 22308

Plan and design land areas for such projects as parks and other recreational facilities, airports, highways, hospitals, schools, land subdivisions, and commercial, industrial, and residential sites.

Surveyors and Mapping Scientists 22311

Use surveying, engineering, and scientific data to determine and identify fixed points or boundaries, and prepare maps for legal and design purposes. Provide data relevant to the shape, contour, gravitation, location, or dimension of land or land features for construction, mining, land evaluation, or other purposes.

Engineering and Related Technicians and Technologists 22500

Assist Engineers, Architects, or Surveyors and Mapping Scientists in laboratory or production activities, such as

research, development, data collection, equipment or machine design, testing, quality control, and efficiency studies. Normally these technicians work under the general supervision of Engineers, Architects, or Surveyors and Mapping Scientists, utilizing basic knowledge of principles and techniques in specific areas of engineering, science, mathematics, drafting, surveying, and mapping. Exclude Repair Technicians whose work is primarily maintenance and not developmental, and report them as Mechanics and Repairers.

Civil Engineering Technicians and Technologists 22502

Apply theory and principles of civil engineering in planning, designing, and overseeing construction and maintenance of structures and facilities under the direction of engineering staff or physical scientists.

Electrical and Electronic Engineering Technicians and Technologists 22505

Apply electrical and electronic theory and related knowledge to design, build, test, repair, and modify developmental, experimental, or production electrical equipment in industrial or commercial plants for subsequent use by engineering personnel in making engineering design and evaluation decisions.

Industrial Engineering Technicians and Technologists 22508

Study and record time, motion, method, and speed involved in performance of production, maintenance, clerical, and other worker operations for such purposes as establishing standard production rates or improving efficiency. Usually work under the direction of engineering staff.

Mechanical Engineering Technicians and Technologists 22511

Apply theory and principles of mechanical engineering to develop and test machinery and equipment under direction of engineering staff or physical scientists.

Drafters 22514

Prepare working plans and detail drawings from rough or detailed sketches and notes for engineering or manufacturing purposes according to specified dimensions. Utilize knowledge of various machines, engineering practices, mathematics, building materials, and other physical

sciences to complete drawings. May use computer-assisted drafting (CAD) equipment and software.

Surveying and Mapping Technicians 22521

Perform surveying and mapping duties to obtain data pertaining to angles, elevations, points, and contours used for construction, mapmaking, boundary location, mining, or other purposes. Calculate mapmaking information from field notes using reference tables. Draw maps of geographical areas from source data such as surveying notes, aerial photography, or other maps to show natural and constructed features, political boundaries, and other features. Draw topographical maps from aerial photographs or verify accuracy and completeness of topographical maps. Exclude Surveyors, Cartographers, and Geodesists.

Physical Scientists 24100

Engage in research, development, production, or providing technical services pertaining to the physical universe (e.g., Geologists, Chemists, and Physicists). Work may focus on increasing the basic knowledge of the physical universe or the application of these scientific principles and theories to specific problems and situations. Physical Scientists are engaged in scientific work which requires knowledge normally obtained by completion of a 4-year physical sciences college program. Exclude Biophysicists and Biochemists.

Chemists, Except Biochemists 24105

Conduct qualitative and quantitative chemical analyses or chemical experiments in laboratories for quality or process control or to develop new products or knowledge.

Atmospheric and Space Scientists 24108

Investigate atmospheric phenomena and interpret meteorological data gathered by surface and air stations, satellites, and radar to prepare reports and forecasts for public and other uses. Include weather analysts and forecasters who work for radio and TV stations and whose functions require the detailed knowledge of a meteorologist.

Geologists, Geophysicists, and Oceanographers 24111

Geologists: Study composition, structure, and history of the earth's crust; examine rocks, minerals, and fossil remains

to identify and determine the sequence of processes affecting the development of the earth; apply knowledge of chemistry, physics, biology, and mathematics to explain these phenomena and to help locate mineral and petroleum deposits and underground water resources; prepare geologic reports and maps; and interpret research data to recommend further study or action. Geophysicists: Study physical aspects of the earth, including the atmosphere and hydrosphere; investigate and measure seismic, gravitational, electrical, thermal, and magnetic forces affecting the earth, utilizing principles of physics, mathematics, and chemistry. Oceanographers: Study topographical features, rock and sediment of the ocean bottom, and physical aspects of oceans, such as density, temperature, and sound.

Life Scientists 24300

Engage in research, development, production, or providing technical services pertaining to the life sciences (e.g., Agricultural, Biological, and Medical Scientists). Work may focus on increasing the basic knowledge of life sciences or the application of scientific principles and theories to specific problems and situations. Life Scientists engage in scientific work which requires knowledge normally obtained by completion of a 4-year life sciences college program. Include Biophysicists and Biochemists.

Foresters and Conservation Scientists 24302

Plan, develop, and control environmental factors affecting forests, range land, and farm land and their resources for economic and recreational purposes through activities such as researching soil erosion, conducting fire prevention programs, reforestation, and preservation of natural resources.

Agricultural and Food Scientists 24305

Research problems related to agriculture, animal husbandry, and horticulture, including the development of improved methods of cultivation, the processing, handling, and storing of products, and related activities.

Biological Scientists 24308

Research problems dealing with life processes. Include Biologists, Biochemists, Biophysicists, Pathologists, Bacteriologists, Toxicologists, and Zoologists. Exclude Medical and Agricultural Scientists.

Medical Scientists 24311

Conduct research dealing with the understanding of human diseases and the improvement of human health. Engage in clinical investigation or other research, production, technical writing, or related activities. Include Medical Scientists such as Physicians, Dentists, Public Health Specialists, Pharmacologists, and Medical Pathologists. Exclude practitioners who provide medical care or dispense drugs.

Physical and Life Science Technicians and Technologists 24500

Assist physical and life scientists in laboratory and production activities, such as laboratory analysis; quality control; design and maintenance of special apparatus, plant, and equipment; and development of industrial processes. Normally these technicians work under the direct supervision of a Physical or Life Scientist and assist in those activities which are more routine. Exclude Medical and Dental Technicians and Technologists.

Biological, Agricultural, and Food Technicians and Technologists, except Health 24502

Assist scientists in laboratory and production activities by performing tasks necessary to experiment, test, and develop new and improved methods in production, preservation, and processing of plant and animal life.

Chemical Technicians and Technologists, except Health 24505

Conduct chemical and physical laboratory tests to assist scientists in making qualitative and quantitative analyses of solids, liquids, and gaseous materials for purposes such as research and development of new products or processes, quality control, maintenance of environmental standards, and other work involving experimental, theoretical, or practical application of chemistry and related sciences.

Systems Analysts, Electronic Data Processing 25102

Analyze business, scientific, and technical problems for application to electronic data processing systems. Exclude persons working primarily as Engineers, Mathematicians, or Scientists.

Data Base Administrators 25103

Coordinate physical changes to computer data bases and code, test, and implement the data base applying

knowledge of data base management systems. May design logical and physical data bases and coordinate data base development as part of a project team.

Computer Support Specialists 25104

Provide technical assistance and training to system users. Investigate and resolve computer software and hardware problems of users. Answer clients' inquiries in person and via telephone concerning the use of computer hardware and software, including printing, word processing, programming languages, electronic mail, and operating systems. (This occupation was added in 1993.)

Computer Programmers 25105

Convert project specifications and statements of problems and procedures to detailed logical flow charts for coding into computer language. Develop and write computer programs to store, locate, and retrieve specific documents, data, and information.

Computer Programmer Aides 25108

Assist Computer Programmers or Systems Analysts by performing computer-related tasks such as entering completed programs for conversion to machine instructions, writing simple programs to retrieve data, and other duties to assist in the processing of data or controlling of industrial processes.

Programmers, Numerical Tool and Process Control 25111

Develop numerical control tape programs to control machining or processing of parts by automatic machine tools, equipment, or systems.

Operations and Systems Researchers and Analysts, except Computer 25302

Conduct analyses of management and operational problems in terms of management information and concepts. Formulate mathematical or simulation models of the problem for solution by computer or other method. May develop and supply time and cost networks such as program evaluation and review techniques.

Mathematical Scientists 25310

Conduct research in fundamental mathematics and in application of mathematical techniques to science,

management, and other fields. Solve or direct solutions to problems in various fields by mathematical methods.

Statisticians 25312

Plan surveys and collect, organize, interpret, summarize, and analyze numerical data, applying statistical theory and methods to provide usable information in scientific, business, economic, and other fields. Data derived from surveys may represent either complete enumeration or statistical samples. Include Mathematical Statisticians who are engaged in the development of mathematical theory associated with the application of statistical techniques.

Actuaries 25313

Apply knowledge of mathematics, probability, statistics, and principles of finance and business to problems in life, health, social, and casualty insurance, annuities, and pensions.

Social Scientists, Including Urban and Regional Planners 27100

Engage in research concerned with: Human society and its characteristic elements, such as origin, race, or state; economic and social relations and institutions involved in man's existence as a member of an organized community; or the collection, interpretation, and application of scientific data relating to human behavior and mental processes. Include: Economists, Psychologists, Market Research Analysts, and Urban and Regional Planners.

Economists, Including Market Research Analysts 27102

Economists Conduct research, prepare reports, and formulate plans to aid in solution of economic problems rising from production and distribution of goods and services. Market Research Analysts: Research market conditions in local, regional, or national area to determine potential sales of a product or service; examine and analyze statistical data on past sales and wholesale or retail trade trends to forecast future sales trends.

Urban and Regional Planners 27105

develop comprehensive plans and programs for use of land and physical facilities of cities, counties, and metropolitan areas.

Psychologists 27108

Collect, interpret, and apply scientific data relating to human behavior and mental processes. Activities are in either applied fields of psychology or in basic science fields and research. Include workers in personnel research and in administration of testing and counseling programs. Exclude Psychiatrists.

Social Workers, Medical and Psychiatric 27302

Counsel and aid individuals and families with problems that may arise during or following the recovery from physical or mental illness by providing supportive services designed to help the persons understand, accept, and follow medical recommendations. Include Chemical Dependency Counselors.

Social Workers, Except Medical and Psychiatric 27305

Counsel and aid individuals and families requiring social service assistance. Include Community Organization Social Workers who plan, organize, and work with community groups to solve problems. Exclude Chemical Dependency Social Workers.

Residential Counselors 27307

Coordinate activities for residents of care and treatment institutions, boarding schools, college fraternities or sororities, children homes, or similar establishments. Work includes developing or assisting in the development of program plans for individuals, maintaining household records, and assigning rooms. Counsel residents in identifying and resolving social or other problems. Order supplies and determine need for maintenance, repairs, and furnishings. (This occupation was added in 1990.)

Human Services Workers 27308

Assist Social Group Workers and Caseworkers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse and human relationships. Aid families and clients in obtaining information on the use of social and community services. May recommend additional services. Exclude Residential Counselors and Psychiatric Technicians. (In 1989, this occupational title replaced SOCIAL SERVICE TECHNICIANS. Also in 1989, this occupation ceased to include RESIDENTIAL COUNSELORS and PSYCHIATRIC TECHNICIANS.)

Recreation Workers 27311

Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities such as arts and crafts, sports, games, music, dramatics, social recreation, camping, and hobbies, taking into account the needs and interests of individual members.

Religious Workers 27500

Provide spiritual and moral guidance and counseling to members of a religious faith or denomination or other persons expounding religious doctrine. Perform other activities associated with the practice of religion. Include clergy (e.g., Priests, Ministers, and Rabbis) and related workers such as Christian Science Practitioners and directors of religious education and activities.

Clergy 27502

Conduct religious worship and perform other spiritual functions associated with beliefs and practices of religious faith or denomination as delegated by ordinance, license, or other authorization. Provide spiritual and moral guidance and assistance to members.

Judges and Magistrates 28102

Judges: Arbitrate, advise, and administer justice in a court of law. Sentence defendant in criminal cases according to statutes of State or Federal government. May determine liability of defendant in civil cases. Magistrates: Adjudicate criminal cases not involving penitentiary sentences and civil cases concerning damages below a sum specified by State law. May issue marriage licenses and perform wedding ceremonies.

Adjudicators, Hearings Officers, and Judicial Reviewers 28105

Conduct hearings to review and decide claims filed by the government against individuals or organizations, or individual eligibility issues concerning social programs, disability, or unemployment benefits. Determine the existence and the amount of liability, recommend the acceptance or rejection of claims, or compromise settlements according to laws, regulations, policies, and precedent decisions. Confer with persons or organizations involved and prepare written decisions.

Lawyers 28108

Conduct criminal and civil lawsuits, draw up legal documents, advise clients as to legal rights, and practice other phases of law. May represent client in court or before quasi-judicial or administrative agencies of government. May specialize in a single area of law, such as patent law, corporate law, or criminal law.

Legal Assistants and Technicians, Except Clerical 28300

Provide technical legal assistance to lawyers or judges. These workers often have substantial knowledge in a specialized aspect of law, such as patents, contracts, or title search.

Law Clerks 28302

Research legal data for brief or argument based on statutory law or decisions. Search for and study legal records and documents to obtain data applicable to case under consideration. Prepare rough drafts of briefs or arguments. File pleadings for firm with court clerk. Serve copies of pleading on opposing counsel. Prepare affidavits of documents and keep document file and correspondence of cases.

Paralegal Personnel 28305

Assist lawyers by researching law, investigating facts, and preparing legal documents. May gather research data for use as evidence to formulate defense or to initiate legal action. These workers are career professionals, usually having either a four year college degree or a degree from an institute specializing in the paralegal profession.

Title Examiners and Abstractors 28311

Title Examiners Search public records and examine titles to determine legal condition of property title. Copy or summarize (abstracts) recorded documents which affect condition of title to property (e.g., mortgages, trust deeds, and contracts). May prepare and issue policy that guarantees legality of title. Abstractors: Summarize pertinent legal or insurance details or sections of statutes or case law from reference books for purpose of examination, proof, or ready reference. Search out titles to determine if title deed is correct.

Teachers, College, Junior College, University, Professional School, or Technical Institute 31100

Conduct classes beyond the secondary school level. Work includes preparing and delivering lectures to students; conducting seminars or laboratory sessions; preparing and administering examinations; conducting research in a particular field of knowledge; and publishing findings in books or professional journals. Teachers at this level usually specialize in one field of study and require knowledge normally obtained through completion of a 4-year college program and additional graduate work. May be designated as professors, associate or assistant professors, or instructors.

Lecturers 31111

Responsible solely for preparing and delivering discourses on subjects requiring specialized knowledge. Exclude persons trained as lecturers but currently employed in positions not requiring the use of such training.

Nursing Instructors, Postsecondary 31114

Demonstrate and teach patient care in classroom and clinical units to nursing students. Instruct students in principles and application of physical, biological, and psychological subjects related to nursing. Conduct and supervise laboratory experiments. Issue assignments, direct seminars, etc. Participate in planning curriculum with medical and nursing personnel and in evaluating and improving teaching and nursing practices. May specialize in specific subjects, such as anatomy or chemistry, or in a type of nursing activity, such as nursing of surgical patients.

Life Sciences Teachers, Postsecondary 31202

Teach courses pertaining to living organisms, such as biological sciences, agricultural sciences, and medical sciences. Include teachers of subjects such as botany, zoology, agronomy, biochemistry, biophysics, soil conservation, forestry, psychiatry, surgery, and obstetrics.

Chemistry Teachers, Postsecondary 31204

Teach courses pertaining to the chemical and physical properties and compositional changes of substances. Work may include instruction in the methods of qualitative and quantitative chemical analysis.

Physics Teachers, Postsecondary 31206

Teach courses pertaining to the laws of matter and energy.

Social Sciences Teachers, Postsecondary 31210

Teach courses pertaining to human society and its characteristic elements; with economic and social relations and with scientific data relating to human behavior and mental processes. Include teachers of subjects such as psychology, economics, history, political science, and sociology.

Health Specialties Teachers, Postsecondary 31212

Teach courses in health specialties such as veterinary medicine, dentistry, pharmacy, therapy, laboratory technology, and public health. Exclude nursing instructors and medical sciences teachers.

English and Foreign Languages Teachers, Postsecondary 31216

Teach courses in English language and literature or in foreign languages and literature. Include teachers of subjects such as journalism, classics, and linguistics.

Art, Drama, and Music Teachers, Postsecondary 31218

Teach courses in art, drama, and music, including painting and sculpture.

Engineering Teachers, Postsecondary 31222

Teach courses pertaining to the application of physical laws and principles of engineering for the development of machines, materials, instruments, processes, and services. Include teachers of subjects such as chemical, civil, electrical, industrial, mechanical, mineral, and petroleum engineering.

Mathematical Sciences Teachers, Postsecondary 31224

Teach courses pertaining to mathematical concepts, statistics, and actuarial science and to the application of original and standardized mathematical techniques in solving specific problems and situations.

Computer Science Teachers, Postsecondary 31226

Teach courses in computer science. May specialize in a field of computer science, such as the design and function of computers or operations and research analysis.

Teachers, Preschool 31303
Instruct children (normally up to 5 years of age) in activities designed to promote social, physical, and intellectual growth needed for primary school in preschool, day care center, or other child development facility. May be required to hold State certification. (This occupation was added in 1993 as a result of the disaggregation of occupation 31302 Teachers, Preschool and Kindergarten.)

Teachers, Kindergarten 31304
Teach elemental natural and social science, personal hygiene, music, art, and literature to children from 4 to 6 years old. Promote physical, mental, and social development. May be required to hold State certification. (This occupation was added in 1993 as a result of the disaggregation of occupation 31302 Teachers, Preschool and Kindergarten.)

Teachers, Elementary School 31305
Teach elementary pupils in public or private schools basic academic, social, and other formulative skills. Exclude special education teachers of the handicapped.

Teachers, Secondary School 31308
Instruct students in public or private schools in one or more subjects, such as English, mathematics, or social studies. May be designated according to subject matter specialty, such as Typing Instructors, Commercial Teachers, or English Teachers. Include vocational high school teachers.

Teachers, Special Education 31311
Teach elementary and secondary school subjects to educationally and physically handicapped students. Include teachers who specialize and work with audibly and visually handicapped students and those who teach basic academic and life processes skills to the mentally retarded.

Teachers and Instructors, Vocational Education and Training 31314
Teach or instruct vocational and/or occupational subjects at the postsecondary level (but at less than the baccalaureate) to students who have graduated or left high school. Subjects include business, secretarial science, data processing, trades, and practical nursing. Include

correspondence school instructors; industrial, commercial and government training instructors; and adult education teachers and instructors who prepare persons to operate industrial machinery and equipment and transportation and communications equipment. Teaching may take place in public or private schools whose primary business is education or in a school associated with an organization whose primary business is other than education.

Instructors, Nonvocational Education 31317
Teach or instruct out-of-school youths and adults in courses other than those that normally lead to an occupational objective and are less than the baccalaureate level. Subjects may include self-improvement and nonvocational courses such as Americanization, basic education, art, drama, music, bridge, homemaking, stock market analysis, languages, modeling, flying, dancing, and automobile driving. Teaching may take place in public or private schools or in an organization whose primary business is other than education.

Instructors and Coaches, Sports and Physical Training 31321
Instruct or coach groups or individuals in the fundamentals of sports. Demonstrate techniques and methods of participation. Observe and inform participants of corrective measures necessary to improve their skills. Those required to hold teaching degrees are included in the appropriate teaching category.

Librarians, Professional 31502
Administer libraries and perform related library services. Includes selecting, acquiring, cataloging, classifying, circulating, and maintaining library materials; furnishing reference, bibliographical, and reader's advisory services. May select music, films, or other audio-visual material for programs.

Technical Assistants, Library 31505
Assist librarians by furnishing information on library sciences, facilities, and rules; by assisting readers in the use of card catalogs and indexes to locate books and other materials; and by answering questions that require only

brief consultation of standard reference. May catalog books or train and supervise clerical staff.

Audio-Visual Specialists 31508
Plan and prepare audio-visual teaching aids and methods for use in school system.

Curators, Archivists, Museum Technicians, and Restorers 31511
Curators: Administer affairs of museum and conduct scientific research programs. Direct instructional, research, and public service activities of institution. Archivists: Appraise, edit, and direct safekeeping of permanent records and historically valuable documents. Participate in research activities based on archival materials. Museum Technicians and Restorers: Prepare specimens such as fossils, skeletal parts, lace, and textiles for museum collection and exhibits. May restore documents or install, arrange, and exhibit materials.

Vocational and Educational Counselors 31514
Counsel individuals and provide group educational and vocational guidance services.

Instructional Coordinators 31517
Develop instructional material, coordinate educational content, and incorporate current technology in specialized fields that provide guidelines to educators and instructors for developing curricula and conducting courses. Include Educational Consultants and Specialists, Public Health Educators, and Instructional Material Directors.

Teacher Aides, Paraprofessional 31521
Perform duties that are instructional in nature or deliver direct services to students and/or parents. Serve in a position for which a teacher or another professional has ultimate responsibility for the design and implementation of educational programs and services.

Health Practitioners, Technologists, Technicians and Related Health Workers 32000
Engage in prevention and diagnosis of human and animal ailments, health maintenance, and care of the ill through the provision and supervision of nursing care, therapy, compounding drugs, and nutritional programs. Engage in medical laboratory testing or medical records technology.

Physicians and Surgeons 32102
Doctors of medicine who diagnose and treat mental or physical disorders. May specialize in one field such as surgery, obstetrics, or psychiatry.

Dentists 32105
Diagnose and treat diseases, injuries, and malformations of teeth, gums, and related oral structures.

Podiatrists 32111
Diagnose and treat diseases and deformities of the human foot.

Veterinarians and Veterinary Inspectors 32114
Diagnose and treat diseases and dysfunctions of animals. May engage in a particular function such as research and development, consultation, administration, technical writing, sale or production of commercial products, or rendering of technical services to commercial firms or other organizations. Include Veterinary Inspectors.

Respiratory Therapists 32302
Set up and operate various types of equipment such as ventilators, oxygen tents, resuscitators, and incubators to administer oxygen and other gases to patients.

Occupational Therapists 32305
Plan, organize, and participate in medically-oriented occupational programs in hospital or similar institution to rehabilitate patients who are physically or mentally ill.

Physical Therapists 32308
Apply techniques and treatments that help relieve pain, increase the patient's strength, and decrease or prevent deformity and crippling.

Corrective and Manual Arts Therapists 32311
Corrective Therapists: Apply techniques and treatments designed to prevent muscular deconditioning resulting from long convalescence or inactivity due to chronic illness. Manual Arts Therapists: Instruct patients in prescribed manual arts activities to prevent anatomical and physiological deconditioning and to assist in maintaining, improving, or developing work skills.

Speech-language Pathologists and Audiologists 32314
Examine and provide remedial services for persons with

speech and hearing disorders. Perform research related to speech and language problems.

Recreational Therapists 32317
Plan, organize, and direct medically-approved recreation programs for patients in hospitals, nursing homes, or other institutions. Activities include sports, trips, dramatics, social activities, and arts and crafts.

Registered Nurses 32502
Administer nursing care to ill or injured persons. Licensing or registration required. Include administrative, public health, industrial, private duty, and surgical nurses.

Licensed Practical Nurses 32505
Care for ill, injured, convalescent, and handicapped persons in hospitals, clinics, private homes, sanitariums, and similar institutions.

Emergency Medical Technicians 32508
Administer first aid treatment and transport sick or injured persons to medical facility, working as a member of an emergency medical team.

Physician's Assistants 32511
Provide patient services under direct supervision and responsibility of doctor of medicine or osteopathy. Elicit detailed patient histories and make complete physical examinations. Reach tentative diagnosis and order appropriate laboratory tests. Require substantial educational preparation, usually at junior or 4-year colleges. Most physician's assistants complete 2 years of formal training, but training may vary from 1 to 5 years depending on the nature of the training and previous education and experience. May require certification. Exclude Ambulance Attendants, whose training is limited to the application of first aid, and Nurses.

Pharmacists 32517
Compound and dispense medications following prescriptions issued by physicians, dentists, or other authorized medical practitioners.

Pharmacy Technicians 32518
Fill orders for unit doses and prepackaged pharmaceuticals and perform other related duties under the supervision and direction of a pharmacy supervisor or staff pharmacist.

Duties include keeping records of drugs delivered to the pharmacy, storing incoming merchandise in proper locations, and informing the supervisor of stock needs and shortages. May clean equipment used in the performance of duties and assist in the care and maintenance of equipment and supplies. (This occupation was added in 1991.)

Dietitians and Nutritionists 32521
Organize, plan, and conduct food service or nutritional programs to assist in promotion of health and control of disease. May administer activities of department providing quantity food service. May plan, organize, and conduct programs in nutritional research.

Dietetic Technicians 32523
Provide service in assigned areas of food service management. Teach principles of food and nutrition and provide dietary counseling under direction of Dietitians.

Medical and Clinical Laboratory Technologists 32902
Perform a wide range of complex procedures in the general area of the clinical laboratory or perform specialized procedures in such areas as cytology, histology, and microbiology. Duties may include supervising and coordinating activities of workers engaged in laboratory testing. Include workers who teach medical technology when teaching is not their primary activity.

Medical and Clinical Laboratory Technicians 32905
Perform routine tests in medical laboratory for use in treatment and diagnosis of disease. Prepare vaccines, biologicals, and serums for prevention of disease. Prepare tissue samples for Pathologists, take blood samples, and execute such laboratory tests as urinalysis and blood counts. May work under the general supervision of a Medical Laboratory Technologist.

Dental Hygienists 32908
Perform dental prophylactic treatments and instruct groups and individuals in the care of the teeth and mouth.

Medical Records Technicians 32911
Compile and maintain medical records of hospital and clinic patients. (In 1989, this occupational title replaced MEDICAL RECORDS TECHNICIANS AND TECHNOLOGISTS.)

Radiation Therapists 32913
Provide radiation therapy to patients as prescribed by a radiologist according to established practices and standards. Duties may include reviewing prescription and diagnosis; acting as liaison with physician and supportive care personnel; preparing equipment, such as immobilization, treatment, and protection devices; and maintaining records, reports, and files. May assist in dosimetry procedures and tumor localization.

Nuclear Medicine Technologists 32914
Prepare, administer, and measure radioactive isotopes in therapeutic, diagnostic, and tracer studies utilizing a variety of radioisotope equipment. Prepare stock solutions of radioactive materials and calculate doses to be administered by Radiologists. Subject patients to radiation. Execute blood volume, red cell survival, and fat absorption studies following standard laboratory techniques.

Radiologic Technologists 32919
Take X-rays and Cat scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. Include technologists who specialize in other modalities such as computed tomography, ultrasound, and magnetic resonance. Exclude workers whose primary duties are to demonstrate portions of the human body on X-ray film or fluoroscopic screen.

Radiologic Technicians 32921
Maintain and use equipment and supplies necessary to demonstrate portions of the human body on X-ray film or fluoroscopic screen for diagnostic purposes.

Cardiology Technologists 32925
Conduct tests on pulmonary and/or cardiovascular systems of patients for diagnostic purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, and pulmonary function, lung capacity and similar tests. (This occupation was added in 1989.)

Electrocardiograph Technicians 32926
Record electromotive variations in heart muscle using electrocardiograph, to provide data for diagnosis of heart ailments.

Surgical Technologists and Technicians 32928
Perform any combination of the following tasks either before, during, or after an operation: Prepare patient by washing, shaving, etc.; place equipment and supplies in

operating room according to surgeon's instruction; arrange instruments under direction of nurse; maintain specified supply of fluids for use during operation; adjust lights and equipment as directed; hand instruments and supplies to surgeon, hold retractors, and cut sutures as directed; count sponges, needles, and instruments used during operation; and clean operating room.

Psychiatric Technicians 32931
Provide nursing care to mentally ill, emotionally disturbed, or mentally retarded patients. Participate in rehabilitation and treatment programs. Help with personal hygiene. Administer oral medications and hypodermic injections, following physician's prescriptions and hospital procedures. Monitor patient's physical and emotional well-being and report to medical staff. (This occupation was added in 1989.)

Veterinary Technicians and Technologists 32951
Perform medical tests in a laboratory environment for use in the treatment and diagnosis of diseases in animals. Prepare vaccines and serums for prevention of diseases. Prepare tissue samples, take blood samples, and execute laboratory tests such as urinalysis and blood counts. Clean and sterilize instruments and materials and maintain equipment and machines.

Writers and Editors 34002
Originate and prepare written material such as scripts, stories, news items, advertisements, and other material. Coordinate, edit, and analyze prepared written material. Include Managing Editors. Exclude Publicity Writers, Public Relations Specialists, and Technical Writers.

Technical Writers 34005
Write or edit technical materials, such as equipment manuals, appendices, and operating and maintenance instructions. May oversee preparation of illustrations, photographs, diagrams, and charts; and assist in layout work.

Public Relations Specialists and Publicity Writers 34008
Engage in promoting or creating good will for individuals, groups, or organizations by writing or selecting favorable publicity material and releasing it through various

communications media. Prepare and arrange displays, make speeches, and perform related publicity efforts.

Reporters and Correspondents 34011
Collect and analyze facts about newsworthy events by interview, investigation, or observation. Report and write stories for newspaper, news magazine, radio, or television. Exclude correspondents who broadcast news for radio and television.

Broadcast News Analysts 34014
Analyze, interpret, and broadcast news received from various sources.

Announcers, Radio and Television 34017
Introduce various types of radio or television programs, interview or question guests, or act as master of ceremonies. Read news flashes and identify station by giving call letters.

Photographers 34023
Photograph persons, subjects, merchandise, or other commercial products. May develop negatives and produce finished prints. Include Scientific Photographers, Aerial Photographers, and Photojournalists.

Camera Operators, Television and Motion Picture 34026
Operate television or motion picture camera to photograph scenes for TV broadcasts, advertising, or motion pictures.

Broadcast Technicians 34028
Set up, operate, and maintain the electronic equipment used to transmit radio and television programs. Control audio equipment to regulate volume level and quality of sound during radio and television broadcasts. Operate radio transmitter to broadcast radio and television programs. An FCC first class operator's license is usually required for this occupation. Typical broadcast technician occupations include: Audio operators, Control room technicians, Video operators, Transmitter operators, Telecine operators, Master-control engineers.

Artists and Related Workers 34035
Design and execute artwork to illustrate subject matter; promote public consumption of materials, products, or services; or to influence others in their opinions of

individuals or organizations. Include Graphic Designers, Commercial Artists, Artistic Painters, Art Directors, and Painting Restorers.

Designers, Except Interior Designers 34038

Design or arrange objects and materials to achieve artistic or decorative affects for apparel or other commercial items. May also create, mark out, or draw designs for items such as furniture and machinery (product design). Designers are generally categorized according to articles or products designed, such as Clothes Designers, Industrial Designers, or according to type of design work, such as Embroidery Designers. Include Layout Artists.

Interior Designers 34041

Plan, design, and furnish interiors of residential, commercial, or industrial buildings. Formulate design which is practical, aesthetic and conducive to intended purposes, such as raising productivity, selling merchandise, or improving life style. May specialize in a particular field, style, or phase of interior design. Exclude Merchandise Display Designers.

Merchandise Displayers and Window Trimmers 34044

Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.

Producers, Directors, Actors, and Other Entertainers 34056

Produce, direct, or play parts in stage, television, radio, or motion picture productions for entertainment, information, or instruction.

Airplane Dispatchers and Air Traffic Controllers 39002

Control air traffic on and within vicinity of airport and movement of air traffic between altitude sectors and control centers according to established procedures and policies. Authorize, regulate, and control commercial airline flights according to government or company regulations to expedite and insure flight safety.

Traffic Technicians 39005

Conduct field studies to determine traffic volume, speed, effectiveness of signals, adequacy of lighting, and other factors influencing traffic conditions, under direction of traffic engineer.

Radio Operators 39008

Receive and transmit communications using radiotelegraph or radiotelephone equipment in accordance with government regulations. May repair equipment.

Funeral Directors and Morticians 39011

Perform various tasks to arrange and direct funeral services, such as coordinating transportation of body to mortuary for embalming, interviewing family or other authorized person to arrange details, selecting pallbearers, procuring official for religious rites, and providing transportation for mourners. Exclude top and middle managers whose duties are primarily policy making, planning, and administrative in nature.

Embalmers 39014

Prepare bodies for interment in conformity with legal requirements.

SALES AND RELATED OCCUPATIONS 40000

Include in this division persons selling goods or services and others directly related to sales. Occupations in this section are organized as follows: Supervisory; sales of services; sales of commodities; and a residual "All Other" category. Special instructions: Managers of smaller establishments who typically have first-line supervisory duties and engage in the same activities as the workers they supervise are classified as First-line Supervisors and Manager/Supervisors.

First-line Supervisors and Manager/Supervisors, Sales and Related Workers 41002

Directly supervise and coordinate activities of marketing, sales, and related workers. May perform management functions, such as budgeting, accounting, marketing, and personnel work, in addition to their supervisory duties.

Sales Workers, Services 43000

Sell services such as insurance, real estate, travel, securities, and financial; or business services, such as advertising, building maintenance, credit reporting, and printing.

Sales Agents and Placers, Insurance 43002

Sell or advise clients on life, endowments, fire, accident, and other types of insurance. May refer clients to independent brokers, work as independent broker, or be employed by an

insurance company.

Sales Agents, Real Estate 43008

Rent, buy, and sell property to clients. Perform duties such as studying property listings, interviewing prospective clients, accompanying clients to property site, discussing conditions of sale, and drawing up real estate contracts.

Appraisers, Real Estate 43011

Appraise real property to determine its value for purchase, sales, investment, mortgage, or loan purposes.

Sales Agents, Securities, Commodities, and Financial Services 43014

Buy and sell securities in investment and trading firms, or call upon businesses and individuals to sell financial services. Provide financial services, such as loan, tax, and securities counseling. May advise securities customers about such things as stocks, bonds, and market conditions.

Sales Agents, Selected Business Services 43017

Sell selected services, such as building maintenance, credit reporting, bookkeeping, security, printing, and storage space, to businesses. Exclude advertising, insurance, financial, and real estate sales agents.

Travel Agents 43021

Plan trips for travel agency customers. Duties include determining destination, modes of transportation, travel dates, costs, accommodations required, and planning, describing, or selling itinerary package tours. May specialize in foreign or domestic service, individual or group travel, specific geographical area, airplane charters, or package tours.

Sales Agents, Advertising 43023

Sell or solicit advertising. Sell things such as graphic art, advertising space in publications, custom made signs, or TV and radio advertising time. May obtain leases for outdoor advertising sites or persuade retailer to use sales promotion display items.

Sales Engineers 49002

Sell business goods or services that require a technical background equivalent to a baccalaureate degree in

engineering. Exclude Engineers whose primary function is not marketing or sales.

Sales Representatives, Scientific and Related Products and Services, Except Retail 49005

Sell goods or services requiring scientific or similar knowledge in such areas as biology, engineering, chemistry, and electronics, normally obtained from 2 or 3 years of post secondary education or its equivalent. Sell products such as aircraft, agricultural equipment and supplies, industrial machinery, medical supplies, electronic equipment, chemicals, and precision instruments. Exclude Sales Engineers whose background or equivalent knowledge is equal to a baccalaureate degree in engineering.

Sales Representatives, Except Scientific and Related Products or Services and Retail 49008

Sell goods or services for wholesalers or manufacturers to businesses or groups of individuals. Solicit orders from established clients or secure new customers. Work requires substantial knowledge of items sold.

Salespersons, Retail 49011

Sell to the public any of a wide variety of merchandise, such as furniture, motor vehicles, appliances, or apparel. Include workers who sell less expensive merchandise where a knowledge of the item sold is not a primary requirement. Exclude Cashiers.

Salespersons, Parts 49014

Sell spare and replaceable parts and equipment from behind counter in agency, repair shop, or parts store. Determine make, year, and type of part needed by observing damaged part or listening to a description of malfunction. Read catalogue to find stock number, price, etc. and fill customer's order from stock. Exclude workers whose primary responsibilities are to receive, store, and issue materials, equipment, and other items from stockroom.

Counter and Rental Clerks 49017

Receive orders for services, such as rentals, repairs, dry cleaning, and storage. May compute cost and accept payment.

Stock Clerks, Sales Floor 49021

Receive, store, and issue sales floor merchandise. Stock shelves, racks, cases, bins, and tables with merchandise and arrange merchandise displays to attract customers.

May periodically take physical count of stock or check and mark merchandise.

Cashiers 49023

Receive and disburse money in establishments other than financial institutions. Usually involves use of adding machines, cash registers, or change makers. May also include processing credit card transactions.

Telemarketers, Door-to-Door Sales Workers, News and Street Vendors, and Other Related Workers 49026

Solicit orders for goods or services over the telephone; sell goods or services door-to-door or on the street.

Demonstrators, Promoters, and Models 49032

Demonstrate or model merchandise and answer questions for the purpose of creating public interest in buying the product. May sell demonstrated merchandise.

CLERICAL AND ADMINISTRATIVE SUPPORT OCCUPATIONS 50000

Include in this division persons performing office and plant clerical tasks, such as typing, filing, computer operating, records keeping (personnel, stock, production, billing, etc.), and mail preparation and distributing. Occupations in this section are organized as follows: Supervisory; unique and industry-specific clerical; secretarial and general office; office machine operating; communications and mail distributing; material recording and other production related; and a residual "All Other" category. Special instructions: Administrative Assistants are classified according to the nature of work they provide (i.e., clerical support vs. management support).

First-Line Supervisors and Manager/Supervisors, Clerical and Administrative Support Workers 51002

Directly supervise and coordinate activities of clerical and administrative support workers. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions such as accounting, marketing, and personnel work and may also engage in the same clerical work as the workers they supervise.

Tellers 53102

Receive and pay out money. Keep records of money and

negotiable instruments involved in a financial institution's various transactions.

New Accounts Clerks 53105

Interview persons desiring to open bank accounts. Explain banking services available to prospective customers and assist them in preparing application form.

Transit Clerks 53108

Sort, record, prove, and prepare transit items for mailing to or from out-of-city banks to insure correct routing and prompt collection.

Loan Interviewers 53111

Interview loan applicants to elicit information; investigate applicants' background and verify references; prepare loan request papers; forward findings, reports, and documents to appraisal department.

Credit Authorizers 53114

Authorize credit charges against customers' accounts.

Credit Checkers 53117

Investigate history and credit standing of individuals or business establishments applying for credit. Telephone or write to credit departments of business and service establishments to obtain information about applicant's credit standing.

Loan and Credit Clerks 53121

Assemble documents, prepare papers, process applications, and complete transactions of individuals applying for loans and credit. Loan Clerks: Review loan papers to insure completeness; operate typewriters to prepare correspondence, reports, and loan documents from draft; and complete transactions between loan establishment, borrowers, and sellers upon approval of loan. Credit Clerks: Interview applicants to obtain personal and financial data; determine credit worthiness; process applications; and notify customer of acceptance or rejection of credit. Exclude Loan Interviewers.

Adjustment Clerks 53123

Investigate and resolve customers' inquiries concerning merchandise, service, billing, or credit rating. Examine pertinent information to determine accuracy of customers' complaints and responsibility for errors. Notify customers and appropriate personnel of findings, adjustments, and recommendations, such as exchange of merchandise,

refund of money, credit to customers' accounts, or adjustment to customers' bills.

Statement Clerks 53126

Prepare and distribute bank statements to customers, answer inquiries, and reconcile discrepancies in records and accounts.

Brokerage Clerks 53128

Perform clerical duties involving the purchase or sale of securities. Duties include writing orders for stock purchases and sales, computing transfer taxes, verifying stock transactions, accepting and delivering securities, informing customers of stock price fluctuations, computing equity, distributing dividends, and keeping records of daily transactions and holdings.

Insurance Adjusters, Examiners, and Investigators 53302

Investigate, analyze, and determine the extent of insurance company's liability concerning personal, casualty, or property loss or damages, and attempt to effect settlement with claimants. Correspond with or interview medical specialists, agents, witnesses, or claimants to compile information. Calculate benefit payments and approve payment of claims within a certain monetary limit. Exclude Insurance Sales Agents, Insurance Policy Process Clerks, and Claims Clerks.

Insurance Claims Clerks 53311

Obtain information from insured or designated persons for purpose of settling claim with insurance carrier.

Insurance Policy Processing Clerks 53314

Process applications for, changes to, reinstatement of, and cancellation of insurance policies. Duties include reviewing insurance applications to insure that all questions have been answered, compiling data on insurance policy changes, changing policy records to conform to insured party's specifications, compiling data on lapsed insurance policies to determine automatic reinstatement according to company policies, canceling insurance policies as requested by agents, and verifying the accuracy of insurance company records. Exclude Insurance Claims Clerks and Banking Insurance Clerks.

Welfare Eligibility Workers and Interviewers 53502

Interview and investigate applicants and recipients to determine eligibility for use of social programs and agency resources. Duties include recording and evaluating personal and financial data obtained from individuals; initiating procedures to grant, modify, deny, or terminate eligibility for various aid programs; authorizing grant amounts; and preparing reports. These workers generally receive specialized training and assist Social Service Caseworkers.

Bill and Account Collectors 53508

Locate and notify customers of delinquent accounts by mail, telephone, or personal visit to solicit payment. Duties include receiving payment and posting amount to customers' account; preparing statements to credit department if customer fails to respond; initiating repossession proceedings or service disconnection; keeping records of collection and status of accounts. Exclude workers who collect money from coin boxes.

Court Clerks 53702

Perform clerical duties in court of law; prepare docket of cases to be called; secure information for judges; and contact witnesses, attorneys, and litigants to obtain information for court.

Municipal Clerks 53705

Draft agendas and bylaws for town or city council; record minutes of council meetings; answer official correspondence; keep fiscal records and accounts; and prepare reports on civic needs.

License Clerks 53708

Issue licenses or permits to qualified applicants. Obtain necessary information; record data; advise applicants on requirements; collect fees; and issue licenses. May conduct oral, written, visual, or performance testing.

Travel Clerks 53802

Provide tourists with travel information, such as points of interest, restaurants, rates, and emergency service. Duties include answering inquiries, offering suggestions, and providing literature pertaining to trips, excursions, sporting events, concerts and plays. May make reservations, deliver tickets, arrange for visas, or contact individuals and groups to inform them of package tours. Exclude Travel Agents.

Reservation and Transportation 53805

Ticket Agents

Make and confirm reservations for passengers and sell tickets for transportation agencies such as airlines, bus companies, railroads, and steamship lines. May check baggage and direct passengers to designated concourse, pier, or track. Exclude workers selling tickets for subways, city buses, ferryboats, and street railways.

Hotel Desk Clerks 53808

Accommodate hotel patrons by registering and assigning rooms to guests, issuing room keys, transmitting and receiving messages, keeping records of occupied rooms and guests' accounts, making and confirming reservations, and presenting statements to and collecting payments from departing guests.

Library Assistants and Bookmobile Drivers 53902

Library Assistants: Compile records; sort and shelve books; issue and receive library materials, such as pictures, cards, slides, phonograph records, and microfilm; and handle tape decks. Locate library materials for loan and replace material in shelving area (stacks) or files according to identification number and title. Register patrons to permit them to borrow books, periodicals, and other library materials. Bookmobile Drivers: Operate a bookmobile or light truck that pulls a book trailer to specific locations on a predetermined schedule and assist with providing services in mobile library.

Teacher Aides and Educational Assistants, Clerical 53905

Arrange work materials, supervise students at play, and operate audio-visual equipment under guidance of a teacher.

Advertising Clerks 53908

Receive orders for classified advertising in a newspaper or magazine from customers in person or by telephone. Examine and mark classified advertisements according to copy sheet specifications to guide composing room in assembling type. Verify conformance of published advertisements to specifications for billing purposes.

Proofreaders and Copy Markers 53911

Read transcript or proof type setup to detect and mark for correction any grammatical, typographical, or compositional errors. Exclude workers whose primary duty is editing copy. Include proofreaders of braille.

Real Estate Clerks 53914

Perform duties concerned with rental, sale, and management of real estate, such as typing copies of listings, computing interest or penalty owed, holding collateral in escrow, and checking due notices on taxes and renewal dates of insurance and mortgage loans.

Legal Secretaries 55102

Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. May review law journals and other legal publications to identify court decisions pertinent to pending cases and submit articles to company officials. Must be familiar with legal terminology, procedures, and documents, as well as legal research.

Medical Secretaries 55105

Perform secretarial duties utilizing specific knowledge of medical terminology and hospital, clinic, or laboratory procedures. Duties include taking dictation; and compiling and recording medical charts, reports, and correspondence using a typewriter. Duties may also include preparing and sending bills to patients or recording appointments.

Secretaries, Except Legal and Medical 55108

Relieve officials of clerical work and minor administrative and business details by scheduling appointments, giving information to callers, taking dictation, composing and typing routine correspondence (using typewriter or word processor), reading and routing incoming mail, filing correspondence and other records, and other assigned clerical duties. (This occupation replaced 55100 SECRETARIES in 1990.)

Stenographers And/or Court Reporters 55302

Use shorthand to take dictation of correspondence, reports, and other material. Records examination, testimony, or other legal proceedings by machine shorthand or reports proceedings into steno-mask. Operates word processor to transcribe recorded material or dictates material into recording machine. (This occupation was modified in order to include court reporters in 1993.)

Receptionists and Information Clerks 55305

Answer inquiries and obtain information for general public (i.e., customers, visitors, and other interested parties). Provide information regarding activities conducted at establishment; location of departments, offices, and

employees within organization; or services in a hotel. May perform other clerical duties as assigned. Exclude Receptionists who operate switchboards.

Typists, Including Word Processing 55307

Use typewriter or word processing equipment to type letters, reports, forms, or other straight copy material from rough draft, corrected copy, or voice recording. May perform other clerical duties as assigned. Exclude Key-punchers, Secretaries, and Stenographers. (This occupation replaced 55308 TYPISTS and 55311 TYPISTS, WORD PROCESSING EQUIPMENT in 1991.)

Personnel Clerks, Except Payroll and Timekeeping 55314

Compile and keep personnel records. Record data for each employee, such as address, weekly earnings, absences, amount of sales or production, supervisory reports on ability, and date of and reason for termination. Compile and type reports from employment records. File employment records. Search employee files and furnish information to authorized persons.

Correspondence Clerks 55317

Compose letters in reply to requests for merchandise, damage claims, credit and other information, delinquent accounts, incorrect billings, or unsatisfactory services. Duties may include gathering data to formulate reply and typing correspondence.

File Clerks 55321

File correspondence, cards, invoices, receipts, and other records in alphabetical or numerical order or according to the filing system used. Locate and remove material from file when requested. May be required to classify and file new material.

Order Clerks, Materials, Merchandise, and Service 55323

Receive and process incoming orders for materials, merchandise, or services such as repairs, installations, or rental of facilities. Duties include informing customers of order receipt, prices, shipping dates, and delays; preparing contracts; and handling complaints. Exclude workers who dispatch as well as take orders for services.

Procurement Clerks 55326

Compile information and records to draw up purchase orders for procurement of materials.

Statistical Clerks 55328

Compile and compute data according to statistical formulas for use in statistical studies. May perform actuarial computations using algebra and trigonometry and compile charts and graphs for use by Actuaries. Include Actuarial Clerks.

Interviewing Clerks, Except Personnel and Social Welfare 55332

Interview public to obtain information. Contact persons by telephone, mail, or in person for the purpose of completing forms, applications, or questionnaires. Ask specific questions, record answers, and assist persons with completing form. May sort, classify, and file forms. Exclude workers whose primary duty is processing applications.

Customer Service Representatives, Utilities 55335

Interview applicants for water, gas, electric, or telephone service. Talk with customer by phone or in person and receive orders for installation, turn-on, discontinuance, or change in services.

Bookkeeping, Accounting, and Auditing Clerks 55338

Compute, classify, and record numerical data to keep financial records complete. Perform any combination of routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers.

Payroll and Timekeeping Clerks 55341

Compute wages and post wage data to payroll records. Keep daily records showing time of arrival and departure from work of employees. Compute earnings from time sheets and work tickets using calculator. Operate posting machine to compute and subtract payroll deductions. Enter net wages on earnings record card, check stub, and payroll sheet.

Billing, Cost, and Rate Clerks 55344

Compile data, compute fees and charges, and prepare invoices for billing purposes. Duties include computing costs and calculating rates for goods, services, and shipment of goods; posting data; and keeping other relevant records. May involve use of typewriters, calculators, and adding and bookkeeping machines. Exclude workers whose primary duty is operation of special office machines or

workers who calculate charges for passenger transportation.

General Office Clerks 55347

Perform duties too varied and diverse to be classified in any specific office clerical occupation. Clerical duties may be assigned in accordance with the office procedures of individual establishments and may include a combination of bookkeeping, typing, stenography, office machine operation, and filing.

Electronic Data Processing and Other Office Machine Workers 56000

Specialize in the operation of office machines, such as computers, billing machines, copiers, addressing and mailing machines, collators, and data key-entry machines. NOTE: Although most office workers operate office machines as part of their work, these workers spend the majority of their time in machine operation. Exclude Typists.

Billing, Posting, and Calculating Machine Operators 56002

Operate machines that automatically perform mathematical processes, such as addition, subtraction, multiplication, and division, to calculate and record billing, accounting, statistical, and other numerical data. Duties include operating special billing machines to prepare statements, bills, and invoices, and operating bookkeeping machines to copy and post data, make computations, and compile records of transactions.

Duplicating Machine Operators 56005

Operate one of a variety of office machines such as photocopying, photographic, mimeograph, and duplicating machines to make copies of data. Exclude blueprinting machine operators and operators of offset printing machines and presses.

Mail Machine Operators, Preparation and Handling 56008

Operate machines that: Emboss names, addresses, and other matter onto metal plates for use in addressing machines; print names, addresses, and similar information onto items such as envelopes, accounting forms, and advertising literature; address, fold, stuff, seal, and stamp mail; and open envelopes. Exclude workers who prepare incoming and outgoing mail for distribution by hand.

Computer Operators, Except Peripheral Equipment 56011

Monitor and control electronic computer to process business, scientific, engineering, and other data according to operating instructions. Exclude operators who control peripheral equipment only.

Peripheral EDP Equipment Operators 56014

Operate computer peripheral equipment, such as tape or disk drives, printers, card-to-tape or tabulating machines, sorters, or interpreters. Exclude Computer Operators and Data Entry Keyers.

Data Entry Keyers, Except Composing 56017

Operate keyboard or other data entry devices to prepare data processing input on cards, disk, or tape. Duties include coding and verifying alphabetic or numeric data.

Data Keyers, Composing 56021

Operate photocomposing perforator or comparable data entry composing machines (similar in operation to an electric typewriter) to prepare materials for printing or publication.

Mail Clerks, Except Mail Machine Operators and Postal Service 57302

Prepare incoming and outgoing mail for distribution. Duties include time stamping, opening, reading, sorting, and routing incoming mail; sealing, stamping, and affixing postage to outgoing mail or packages; and keeping necessary records and completed forms. Exclude workers whose primary duty is mail distribution or operation of mail-preparing and mail-handling machines.

Postal Mail Carriers 57305

Sort mail for delivery. Deliver mail on established route by vehicle or on foot.

Postal Service Clerks 57308

Perform any combination of tasks in a post office, such as receive letters and parcels; sell postage and revenue stamps, postal cards, and stamped envelopes; fill out and sell money orders; place mail in pigeon holes of mail rack or in bags according to State, address, or other scheme; and examine mail for correct postage.

Messengers 57311

Run errands. Sort and deliver messages, documents,

packages, and other items to offices or departments within an establishment or to other business concerns, traveling on foot or by bicycle, motorcycle, automobile, or public conveyance. May use telephone to complete assigned tasks.

Material Recording, Scheduling, Dispatching, and Distributing Workers 58000

Dispatch equipment, materials, and workers. Examine orders for goods and services. Receive, store, schedule, issue, ship, requisition, and account for materials in store, in use, or in production. Include Dispatchers, Production and Planning Clerks, Expeditors, Shipping Clerks, Stock Clerks, Meter Readers, Weighers, Checkers, and Samplers. In manufacturing, these clerical workers are often closely related to the production process.

Dispatchers, Police, Fire, and Ambulance 58002

Receive complaints from public concerning crimes and police emergencies. Broadcast orders to police radio patrol units in vicinity of complaint to investigate. Operate radio and telephone equipment to receive reports of fires and medical emergencies and relay information or orders to proper officials.

Dispatchers, Except Police, Fire, and Ambulance 58005

Schedule and dispatch workers, work crews, equipment, or service vehicles for conveyance of materials, freight, or passengers or for normal installation, service, or emergency repairs rendered outside the place of business. Duties may include use of radio/telephone to transmit assignments and compiling statistics and reports on work progress.

Production, Planning, and Expediting Clerks 58008

Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties, which are primarily clerical in nature, include reviewing and distributing production schedules and work orders; conferring with department supervisors to determine progress of work and completion dates; and compiling reports on progress of work and production problems. Work may also include scheduling workers and estimating costs; routing and delivering parts to insure production quotas are met; scheduling shipment of parts; keeping inventory of material in departments; insuring vendors ship merchandise on promised date; and writing special orders

for services and merchandise. Exclude workers whose primary duties are weighing, measuring, and checking merchandise, supplies, and equipment. Exclude workers who engage in material expediting of a nonclerical nature.

Meter Readers, Utilities 58014

Read electric, gas, water, or steam consumption meters and record volume used by residential and commercial customers.

Weighers, Measurers, Checkers, and Samplers, Recordkeeping 58017

Weigh, measure, and check materials, supplies, and equipment for the purpose of keeping relevant records. Duties are primarily clerical by nature. Include workers who collect and keep record of samples of products or materials. Exclude Production Samplers and Weighers.

Marking Clerks 58021

Print and attach price tickets to articles of merchandise using one or several methods, such as marking price on tickets by hand or using ticket-printing machine.

Stock Clerks, Stockroom, Warehouse, or Storage Yard 58023

Receive, store, and issue materials, equipment, and other items from stockroom, warehouse, or storage yard. Keep records and compile stock reports. Exclude stockroom laborers and workers whose primary duties involve shipping, weighing, and checking.

Order Fillers, Wholesale and Retail Sales 58026

Fill customers' mail and telephone orders from stored merchandise in accordance with specifications on sales slips or order forms. Duties include computing prices of items, completing order receipts, keeping records of outgoing orders, and requisitioning additional materials, supplies, and equipment. Exclude Laborers, Stock Clerks, and workers whose primary duties involve weighing and checking.

Shipping, Receiving, and Traffic Clerks 58028

Verify and keep records on incoming and outgoing shipments. Prepare items for shipment. Duties include assembling, addressing, stamping, and shipping merchandise or material; receiving, unpacking, verifying, and recording incoming merchandise or material; and arranging for the transportation of products. Exclude

Laborers, Stock Clerks, and workers whose primary duties involve weighing and checking.

SERVICE OCCUPATIONS 60000

Include in this division workers in occupations relating to protective service, food service, health assisting service, cleaning and building service, and personal service. Occupations in this section are organized as follows: Supervisory; protective services; food services; health; cleaning; personal services; and a residual "All Other" category.

First-line Supervisors and Manager/ Supervisors, Service Workers 61000

Directly supervise and coordinate activities of workers who provide protective services, food services, health assisting services, cleaning and building services, personal services, and other services. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work and may also engage in the same work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of the employees under their supervision.

Fire Fighting and Prevention Supervisors 61002

Supervise and coordinate activities of workers engaged in fire fighting and fire prevention and control.

Police and Detective Supervisors 61005

Supervise and coordinate activities of members of police force.

Housekeeping Supervisors 61008

Supervise work activities of cleaning personnel to insure clean, orderly, and attractive rooms in hotels, hospitals, educational institutions, and similar establishments. Assign duties, inspect work, and investigate complaints regarding housekeeping service and equipment and take corrective action. May purchase housekeeping supplies and equipment, take periodic inventories, screen applicants, train new employees, and recommend dismissals.

Fire Inspectors 63002

Inspect buildings to detect fire hazards and enforce local ordinances and State laws. Investigate and gather facts to

determine cause of fires and explosions and enforce fire laws.

Fire Fighters 63008

Control and extinguish fires, protect life and property, and maintain equipment as paid volunteer or employee of city, township, State, or Federal government.

Police Detectives 63011

Conduct investigations to prevent or solve crimes.

Police Patrol Officers 63014

Maintain order, enforce laws and ordinances, and protect life and property in an assigned patrol district. Perform combination of following duties: Patrol a specific area on foot or in a vehicle; direct traffic; issue traffic summonses; investigate accidents; apprehend, arrest, and process prisoners; and give evidence in court.

Correction Officers and Jailers 63017

Guard inmates in penal or rehabilitative institution in accordance with established regulations and procedures. May guard prisoners in transit between jail, courtroom, prison, or other point, traveling by automobile or public transportation. Include Deputy Sheriffs who spend the majority of their time guarding prisoners in county correctional institutions.

Parking Enforcement Officers 63021

Patrol assigned area such as public parking lot or section of city to issue tickets to overtime parking violators and illegally parked vehicles.

Bailiffs 63023

Open court by announcing entrance of judge. Seat witnesses and jurors in specified areas of courtroom. Eject or arrest individuals disturbing proceedings.

United States Marshals 63026

Perform such law enforcement activities as serve civil writs and criminal warrants issued by federal courts; trace and arrest persons wanted under court warrants; seize and dispose of property under court orders; safeguard and transport prisoners and jurors; and maintain order in courtroom.

Criminal Investigators, Federal	63028	Hosts and Hostesses, Restaurant, Lounge, or Coffee Shop	65002	Cooks, Restaurant	65026
Plan and Conduct Investigations Related to Suspected Violations of Federal Laws.		Welcome patrons, seat them at tables or in lounge, and insure quality of facilities and service.		Prepare, season, and cook soups, meats, vegetables, desserts, and other foodstuffs in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.	
Sheriffs and Deputy Sheriffs	63032	Bartenders	65005	Cooks, Institution or Cafeteria	65028
Enforce law and order in rural or unincorporated districts or serve legal processes of courts. May patrol courthouse, guard court or grand jury, or escort defendants. Exclude Deputy Sheriffs who spend the majority of their time guarding prisoners in county correctional institutions.		Mix and serve to patrons alcoholic and nonalcoholic drinks following standard recipes.		Prepare and cook family-style meals for institutions such as schools, hospitals, or cafeterias. Usually prepare meals in large quantities rather than to individual order. May cook for employees in office building or other large facility.	
Detectives and Investigators, Except Public	63035	Waiters and Waitresses	65008	Cooks, Specialty Fast Food	65032
Protect property, merchandise, and money of store or similar establishment by detecting theft, shoplifting, or other unlawful practices by public or employees. Perform necessary action to preserve order and enforce standards of decorum established by management. Include Investigators who conduct private investigations, such as obtaining confidential information, seeking missing persons, or investigating crimes and thefts.		Serve food and/or beverages to patrons at tables. Usually take order from patron and make out check. May set table with linen and silverware and take payment from patron. May serve customers at counter as well as table. Exclude workers who only work at counters.		Prepare and cook food in a fast food restaurant with a limited menu. Duties of the cooks are limited to one or two basic items such as hamburgers, chicken, pizza, tacos, or fish and chips and normally involve operating large-volume single-purpose cooking equipment.	
Fish and Game Wardens	63041	Food Servers, Outside	65011	Cooks, Short Order	65035
Patrol assigned area to prevent game law violations. Investigate reports of damage to crops or property by wildlife. Compile biological data.		Serve food to patrons outside of a restaurant environment, such as in hotels, hospital rooms, or cars. Exclude Food Vendors.		Prepare and cook to order a variety of foods that require only a short preparation time. May take order from customers and serve patrons at counters or tables. Exclude Cooks, Specialty Fast Foods.	
Crossing Guards	63044	Dining Room and Cafeteria Attendants and Bartender Helpers	65014	Food Preparation Workers	65038
Guide or control vehicular or pedestrian traffic at such places as street and railroad crossings and construction sites.		Perform any combination of the following duties to facilitate food service: Carry dirty dishes from dining room to kitchen; replace soiled table linens; set tables with silverware and glassware; replenish supply of clean linens, silverware, glassware, and dishes; supply service bar with food, such as soups, salads, and desserts; and serve ice water, butter, and coffee to patrons. May wash tables.		Perform a variety of food preparation duties, such as preparing cold foods and maintaining and cleaning kitchen work areas, equipment, and utensils. Perform simple tasks such as preparing shellfish or slicing meat. May brew coffee and tea or prepare sandwiches.	
Guards and Watch Guards	63047	Counter Attendants, Lunchroom, Coffee Shop, or Cafeteria	65017	Combined Food Preparation and Service Workers	65041
Stand guard at entrance gate or walk about premises of business or industrial establishment to prevent theft, violence, or infractions of rules. Guard property against fire, theft, vandalism, and illegal entry. Direct patrons or employees and answer questions relative to services of establishment. Control traffic to and from buildings and grounds. Include workers who perform these functions using a car patrol.		Serve food to diners at counter or from a steam table. Exclude Counter Attendants who also wait tables.		Perform duties which combine both food preparation and food service. Workers who spend more than 80 percent of their time in one job are classified in that occupation.	
Food and Beverage Preparation and Service Workers	65000	Bakers, Bread and Pastry	65021	Health Service and Related Workers	66000
Prepare and serve food and beverages. Include Cooks, Cafeteria Workers, Waiters and Waitresses, and Kitchen Workers.		Mix and bake ingredients according to recipes to produce small quantities of breads, pastries, and other baked goods for consumption on premises or for sale as specialty baked goods.		Assist and work under the direction of Physicians, Dentists, Nurses, Therapists, Pharmacists, and other health related professional, paraprofessional, and technical workers. Workers in these occupations provide auxiliary services such as assisting in the care of patients, relieving nurses of heavier work, preparing treatment rooms, transporting patients, assisting therapists, and mixing pharmaceutical preparations.	
		Butchers and Meat Cutters	65023		
		Cut, trim, and prepare carcasses and consumer-sized portions of meat for sale or for use in food service establishments. Exclude butchers working in slaughtering, meat packing, or prepared-meat establishments.			

Dental Assistants 66002
Assist dentist at chair, set up patient and equipment, keep records, and perform related duties as required.

Medical Assistants 66005
Perform various duties under the direction of physician in examination and treatment of patients. Prepare treatment room, inventory supplies and instruments, and set up patient for attention of physician. Hand instruments and materials to physician as directed. Schedule appointments, keep medical records, and perform secretarial duties.

Nursing Aides, Orderlies, and Attendants 66008
Work under the direction of nursing or medical staff to provide auxiliary services in the care of patients. Perform duties such as answering patient's call bell, serving and collecting food trays, and feeding patients. Orderlies are primarily concerned with setting up equipment and relieving nurses of heavier work. Exclude Psychiatric Aides and Home Health Aides.

Home Health Aides 66011
Care for elderly, convalescent, or handicapped person in home of patient. Perform duties for patient such as changing bed linen; preparing meals; assisting in and out of bed; bathing, dressing, and grooming; and administering oral medications under doctors' orders or direction of nurse. Exclude Nursing Aides and Homemakers.

Psychiatric Aides 66014
Assist mentally ill patients, working under direction of nursing and medical staff.

Physical and Corrective Therapy Assistants and Aides 66017
Prepare patient and/or administer physical therapy treatment, such as massages, traction, and heat, light and sound treatment. Instruct, motivate, and assist patients with learning and improving functional activities. Normally work under the direction of a Physical or Corrective Therapist.

Occupational Therapy Assistants and Aides 66021
Assist Occupational Therapists in administering medically-oriented occupational programs to assist in rehabilitating patients in hospitals and similar institutions.

Ambulance Drivers and Attendants, Except Emergency Medical Technicians 66023
Drive ambulance or assist ambulance driver in transporting sick, injured, or convalescent persons. Assist in lifting patients and rendering first aid. May be required to have Red Cross first-aid training certificate.

Pharmacy Assistants 66026
Mix pharmaceutical preparations under direction of Pharmacist. Duties include issuing medicine, labeling and storing supplies, and cleaning equipment and work areas.

Cleaning and Building Service Workers 67000
Clean and maintain the upkeep of hotels, apartments, buildings, or private households. In commercial establishments, these workers may have additional duties such as tending furnaces, routine maintenance, cleaning sidewalks, operating elevators, or pest control. Include both heavy and light cleaning workers. Exclude workers whose primary duty is repair work.

Maids and Housekeeping Cleaners 67002
Perform any combination of tasks to maintain private households or commercial establishments, such as hotels, restaurants and hospitals, in a clean and orderly manner. Duties include making beds, replenishing linens, cleaning rooms and halls, and arranging furniture.

Janitors and Cleaners, Except Maids and Housekeeping Cleaners 67005
Keep building in clean and orderly condition. Perform heavy cleaning duties, such as operating motor-driven cleaning equipment, mopping floors, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs and additions, and cleaning snow or debris from sidewalk.

Pest Controllers and Assistants 67008
Spray or release chemical solutions or toxic gases and set mechanical traps to kill pests and vermin such as mice, termites, and roaches that infest buildings and surrounding areas.

Barbers 68002
Provide customers with barbering services, including

cutting, trimming, shampooing, and styling hair. Give shaves and shape contour of hair line. May sell lotions, tonics, and other cosmetic supplies.

Hairdressers, Hairstylists, and Cosmetologists 68005
Provide beauty services, such as suggesting hair styles, cutting and treating hair and scalp, applying make-up, dressing wigs, and electrolysis to customers. Exclude Shampooers, Manicurists, and Beauty School Instructors.

Amusement and Recreation Attendants 68014
Perform variety of attending duties at amusement or recreation facility. Schedule use of recreation facilities, allocate equipment to participants of sporting events or recreational pursuits, collect fees for games played, set pins, prepare billiard tables, provide caddying and other services for golfers, and operate carnival rides and amusement concessions.

Ushers, Lobby Attendants, and Ticket Takers 68021
Assist patrons at entertainment events, such as sporting events, motion pictures, or theater performances. Collect admission tickets and passes from patrons. May assist in finding seats, searching for lost articles, and locating such facilities as rest rooms and telephones.

Baggage Porters and Bellhops 68023
Carry baggage for travelers at transportation terminals or for guests at hotels or similar establishments. Additional duties include assisting handicapped persons, running errands, delivering ice, and directing people to their desired destinations.

Personal and Home Care Aides 68035
Perform a variety of tasks at places of residence. Duties include keeping house and advising families having problems with such things as nutrition, cleanliness, and household utilities. Exclude Nursing Aides and Home Health Aides. (In 1989, this occupational title replaced SOCIAL WELFARE SERVICE AIDES.)

Child Care Workers 68038
Attend to children at schools, businesses, and institutions. Perform variety of tasks such as dressing, feeding, bathing, and overseeing play. Exclude Preschool Teachers and Teacher Aides.

Funeral Attendants 68041
Perform variety of tasks during funeral such as placing casket in parlor or chapel prior to service; arranging floral offerings or lights around casket; directing or escorting mourners; closing casket; and issuing and storing funeral equipment.

AGRICULTURAL, FORESTRY, FISHING, AND RELATED OCCUPATIONS 70000
Include in this division workers concerned with agricultural production, forestry, and fishing. Also included in this division are agriculture related workers such as Animal Caretakers and Groundskeepers.

First-Line Supervisors and Manager/ Supervisors, Agricultural, Forestry, Fishing, and Related Workers 72002
Directly supervise and coordinate the activities of agricultural, forestry, fishing, and related workers. May supervise helpers assigned to these workers. Manager/ Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of the employees under their supervision.

Fallers and Buckers 73002
Fell trees and saw into specified log lengths, working alone or as a member of a team.

Choke Setters 73005
Fasten chokers around logs, preparing to yard them from felling and bucking area to storage or loading landing.

Log-handling Equipment Operators 73008
Operate track- or wheel-type log handling equipment to unload log trucks and gondolas and deck logs by species, size, and sort. May move logs from storage area to deck sawyer or barker area by species, size, and sort. Usually work in "dry pond" areas but may unload logs and drop in pond.

Logging Tractor Operators 73011
Drive tractor equipped with one or more accessories, such as bulldozer blade, frontal hydraulic shear, grapple, logging arch, cable winches, hoisting rack, or crane boom, to fell

tree, to skid, load and unload, or stack logs, or to pull stumps or clear brush.

Forest and Conservation Workers 79002
Develop, maintain, and protect forest, forested areas, and woodlands through such activities as raising and transporting tree seedlings; combating insects, pests, and diseases harmful to trees; and controlling erosion and leaching of forest soil. Include Forester Aides, Seedling Pullers, and Tree Planters.

Nursery Workers 79005
Work in nursery facilities or at customer location planting, cultivating, harvesting, and transplanting trees, shrubs, or plants.

Log Graders and Scalers 79008
Grade logs or estimate the marketable content or value of logs or pulpwood in sorting yards, millpond, log deck, or similar locations. Inspect logs for defects or measure logs to determine volume. Exclude Log Inspectors who are primarily buyers.

Graders and Sorters, Agricultural Products 79011
Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition. Exclude Inspectors and Graders of processed agricultural products.

Animal Caretakers, Except Farm 79017
Feed, water, groom, exercise, or otherwise care for small or large animals, fish, or birds in zoos, circuses, pounds, laboratories, animal hospitals, aquariums, kennels, or stables. Clean and repair cages, pens, or fish tanks. May administer tests to experimental animals or give treatments to sick or injured animals. May keep records of feedings, tests, and treatments; and of animals received and discharged. (This occupation was added in 1992.)

Farm Equipment Operators 79021
Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.

Gardeners and Groundskeepers, Except Farm 79030
Maintain grounds of public or private property using hand/ power tools or equipment. May perform any combination of tasks such as mowing, trimming, planting, watering, fertilizing, digging, raking, and sweeping. Additional duties may include minimal care and upkeep of buildings and

equipment; planning and executing small-scale landscaping operations; and digging and preparing graves.

Pruners 79033
Prune and treat ornamental and shade trees and shrubs in yards and parks to improve their appearance, health, and value. Cut away dead and excess branches from trees using handsaws, pruning hooks, sheers, and clippers. May use truck-mounted hydraulic lifts and power pruners. May scrape decayed matter from cavities in trees and fill holes with cement to promote healing and prevent further deterioration. Exclude workers who also perform duties of Sprayers/Applicators or Lawn Maintenance Workers. (This occupation was added in 1992.)

Sprayers/Applicators 79036
Spray herbicides, pesticides, and fungicides on trees, shrubs, and lawns using hoses and truck-mounted tank. Fill sprayer tank with water and chemicals according to prescribed formula. May use portable spray equipment. Exclude workers who also perform duties of Lawn Maintenance Workers or Pruners. (This occupation was added in 1992.)

Laborers, Landscaping and Groundskeeping 79041
Landscape and/or maintain grounds of property using hand or power tools or equipment. May work in nursery facility or at customer location. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, raking, and sprinkler installation. Workers may help brick and stone masons.

Veterinary Assistants 79806
Examine animals for veterinarian; prepare animals for surgery; perform post-operational medical treatment as needed; and give medications to animals. Usually works directly under veterinarian. Receive extensive training on the job and may also have some postsecondary education such as trade school or junior college. (This occupation was added in 1992.)

PRODUCTION, CONSTRUCTION, OPERATING, 80000 OPERATING MAINTENANCE, AND MATERIAL HANDLING OCCUPATIONS
Include in this division all skilled, semiskilled, and unskilled workers performing machine and manual tasks involving

production, construction, operating, maintenance, repair, and material handling operations. Occupations in this section are organized as follows: Supervisory; inspecting; repair; construction; precision production; machine setting, operating, and tending; assembling and hand working; plant and system operation; transportation and material-moving equipment operating; and helpers, laboring, and manual material moving. Special instructions: Because of the differing levels of experience and training required, production workers performing precision tasks (whether hand or machine) are classified separately. In addition, the remaining production worker groups are divided between machine and manual operations. The use of hand-held power tools is considered a manual operation.

**First-Line Supervisors and Manager/
Supervisors, Production, Construction,
Maintenance, and Related Workers 81000**

Directly supervise and coordinate activities of production, construction, extraction, transportation, maintenance, and related workers and their helpers. Manager/supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

**First-Line Supervisors and Manager/
Supervisors, Mechanics, Installers, and Repairers 81002**

Directly supervise and coordinate activities of mechanics, repairers, and installers and their helpers. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same repair work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

**First-Line Supervisors and Manager/
Supervisors, Construction Trades and
Extractive Workers 81005**

Directly supervise and coordinate activities of construction or extractive workers. Manager/Supervisors are generally found in smaller establishments where they perform both

supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same construction work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

**First-Line Supervisors and Manager/
Supervisors Production and Operating Workers 81008**

Directly supervise and coordinate activities of production and operating workers, such as testers, precision workers, machine setters and operators, assemblers, fabricators, or plant and system operators. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same production work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

**First-Line Supervisors and Manager/
Supervisors, Transportation and Material-
Moving Machine and Vehicle Operators 81011**

Directly supervise and coordinate activities of transportation and material-moving machine and vehicle operators. May supervise helpers assigned to these workers. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same work as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

**First-Line Supervisors and Manager/
Supervisors, Helpers, Laborers, and Material
Movers, Hand 81017**

Directly supervise and coordinate activities of helpers, laborers, and material movers. Manager/Supervisors are generally found in smaller establishments where they perform both supervisory and management functions, such as accounting, marketing, and personnel work, and may also engage in the same hand labor as the workers they supervise. Exclude work leaders who spend 20 percent or more of their time at tasks similar to those of employees under their supervision.

Inspectors and Related Workers 83000

Inspect, test, grade, sort, or perform related tasks such as sampling. Exclude Management-related inspectors who enforce government or company regulations, clerical (record keeping) samplers and weighers, and agriculture product graders and sorters (i.e., grading and sorting unprocessed food or other agricultural products).

Precision Inspectors, Testers, and Graders 83002

Perform precision inspecting, testing, and grading of parts, products, and equipment for defects, wear, and deviations from specifications. The majority of these workers use precision measuring instruments and complex test equipment and hand tools. May make minor repairs. Exclude workers who combine inspection and testing with major repair work.

**Production Inspectors, Testers, Graders,
Sorters, Samplers, and Weighers 83005**

Inspect, test, grade, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products. Work may be performed before, during, or after processing.

Transportation Inspectors 83008

Inspect equipment or goods in connection with the safe transport of cargo or people. Include rail transport inspectors, such as freight inspectors, car inspectors, rail inspectors, and other nonprecision inspectors of other types of transportation vehicles. Exclude Precision Inspectors.

Mechanics, Installers, and Repairers 85000

Repair, maintain, and adjust motor vehicles, equipment, machines, and tools. Includes machinery repair, auto repair, and communications equipment repair. May also include installing as well as repairing equipment and machinery. Repair work may be performed on or off premises. Include workers who do routine machinery maintenance such as oiling, changing parts (blades, rollers, etc.), and filling reservoirs. Exclude workers who only perform routine setting and adjusting of production machinery.

Machinery Maintenance Mechanics 85110

Repair and maintain the operating condition of industrial production and processing machinery, printing machinery,

and refinery and pipeline distribution systems. Duties include repairing machinery and mechanical equipment, such as pumps, conveyor systems, and motors, in accordance with diagrams, operating manuals, or manufacturer's specifications. Exclude Millwrights and Mobile Heavy Equipment Mechanics, such as crane, bulldozer, grader, or conveyor mechanics.

Machinery Maintenance Mechanics, Textile Machines 85112

Adjust and repair one or a variety of textile machines. Machines may be of one group or type called a section.

Machinery Maintenance Mechanics, Sewing Machines 85113

Repair, adjust, and maintain sewing machines in sewing departments of industrial establishments, homes, or shops.

Machinery Maintenance Mechanics, Marine Equipment 85116

Repair mechanical equipment aboard ships and other marine craft and floating structures. Exclude Outboard Motor Mechanics.

Millwrights 85123

Install new machinery and heavy equipment according to layout plans, blueprints, and other drawings. Dismantle and move machinery and heavy equipment when changes in plant layout are required. Use a variety of hand tools, hoists, dollies, and trucks. May construct foundations for machines.

Machinery Maintenance Workers 85128

Change parts, lubricate machinery, and perform other routine machinery maintenance. Exclude workers who repair machinery.

Maintenance Repairers, General Utility 85132

Perform work involving two or more maintenance skills to keep machines, mechanical equipment, or structure of an establishment in repair. Duties may involve pipefitting, boilermaking, insulating, welding, machining, machine and equipment repairing, carpentry, and electrical work. May also include planning and laying out of work relating to repairs; repairing electrical and/or mechanical equipment; installing, aligning, and balancing new equipment; and

repairing buildings, floors, or stairs. These workers are generally found in small establishments where specialization in maintenance work is impractical.

Automotive Mechanics 85302

Adjust, repair, and overhaul automotive vehicles. May be designated according to specialties, such as Brake Repairers, Transmission Mechanics, or Front-end Mechanics. Exclude Auto Body Repairers, Bus and Truck Mechanics, Diesel Engine Specialists, and Electrical Systems Specialists.

Automotive Body and Related Repairers 85305

Repair, repaint, and refinish automotive vehicle bodies; straighten vehicle frames; and replace damaged vehicle glass.

Motorcycle Repairers 85308

Repair and overhaul motorcycles, motor scooters, mopeds, or similar motorized vehicles.

Bus and Truck Mechanics and Diesel Engine Specialists 85311

Repair and maintain the operating condition of trucks, buses, and all types of diesel engines. Include mechanics working primarily with automobile diesel engines.

Mobile Heavy Equipment Mechanics, Except Engines 85314

Repair and maintain mobile mechanical, hydraulic, and pneumatic equipment, such as cranes, bulldozers, graders, and conveyors used in construction, logging, and surface mining. Exclude Rail Car Repairers and Diesel Engine Specialists.

Farm Equipment Mechanics 85321

Maintain, repair, and overhaul farm machinery and vehicles, such as tractors, harvesters, and irrigation systems. Include repairers of dairy equipment. Exclude Engine Specialists.

Aircraft Mechanics 85323

Repair and maintain the operating condition of aircraft assemblies, such as hydraulic and pneumatic systems, landing gear, propeller assemblies, fuel tanks, and airframe assemblies. Inspect, test, modify, and install equipment

according to specifications, using tools such as power shears, acetylene welding equipment, rivet guns, and air or electric drills. Include Helicopter Repairers. Exclude Aircraft Engine Specialists and Aircraft Electricians.

Aircraft Engine Specialists 85326

Repair and maintain the operating condition of aircraft engines. Include Helicopter Engine Mechanics. Exclude Electrical System Specialists and Aircraft Mechanics whose primary duties do not involve engine repair.

Small Engine Specialists 85328

Repair and maintain the operating condition of nonautomobile gasoline-powered internal combustion engines and the equipment powered by those engines. Include repairers of outboard motors, snowmobiles, lawn mowers, and chain saws. Exclude Motorcycle Repairers.

Central Office and Pbx Installers and Repairers 85502

Test, analyze, and repair telephone or telegraph circuits and equipment at a central office location using test meters and hand tools. Analyze and repair defects in communications equipment on customers' premises using circuit diagrams, polarity probes, meters, and a telephone test set. May install equipment.

Telephone and Cable TV Line Installers and Repairers 85702

String and repair telephone and television cable and other equipment for transmitting messages or TV programming. Duties include locating and repairing defects in existing systems; placing, rearranging, and removing underground or aerial cables; installing supports, insulation, or guy wire systems; and other auxiliary tasks necessary to maintain lines and cables.

Data Processing Equipment Repairers 85705

Repair, maintain, and install electronic computers (mainframes, minis, and micros), peripheral equipment, and word processing systems.

Electronic Home Entertainment Equipment Repairers 85708

Adjust and repair radio and television receivers, phonographs, stereo systems, tape recorders, video systems, and other electronic home entertainment equipment.

Electric Home Appliance and Power Tool Repairers 85711

Repair, adjust, and install all types of electric household appliances, such as refrigerators, washing machines, dishwashers, vacuum cleaners, room air conditioners, and small appliances, including toasters, mixers, and food processors. Include repairers of electrical hand and bench tools, such as lathes, drills, saws, grinders, and polishers.

Electric Motor, Transformer, and Related Repairers 85714

Install, repair, and maintain electric motors, batteries, transformers, wiring, and switches, using hand and power tools, gauges, and test instruments.

Electronics Repairers, Commercial and Industrial Equipment 85717

Repair electronic equipment such as industrial controls, telemetering and missile control systems, radar systems, transmitters, and antennae, using hand tools and testing instruments. Exclude repairers of data processing equipment and home entertainment equipment.

Powerhouse, Substation, and Relay Electricians 85721

Inspect, test, repair, and maintain electrical equipment in generating stations or powerhouses; substation equipment, such as oil circuit breakers and transformers; and in-service relays, to prevent and remedy abnormal behavior of transmission and distribution lines and equipment.

Electrical Power-line Installers and Repairers 85723

Install and repair cables or wires used in electrical power or distribution systems. Install insulators, erect wooden poles and light or heavy duty transmission towers. Include Cable Splicers and Trouble Shooters. Exclude repairers of transformers and substation equipment, and telephone and telegraph communications workers.

Station Installers and Repairers, Telephone 85726

Install and repair telephone station equipment, such as telephones, coin collectors, telephone booths, and switching-key equipment.

Electrical Installers and Repairers, Transportation Equipment 85728

Install, adjust, and maintain electrical systems and wiring switches and fixtures on motor vehicles, trains, or aircraft.

All Other Electrical and Electronic Equipment Mechanics, Installers, and Repairers 85799

All other electrical and electronic equipment mechanics, installers, and repairers not classified separately above.

Heating, Air Conditioning, and Refrigeration Mechanics and Installers 85902

Install and repair heating, air conditioning, and refrigerating systems. Duties include installation and repair of oil burners, hot-air furnaces, heating stoves, and similar equipment in homes and commercial establishments using hand and pipe threading tools. Includes the installation and repair of cooling and central air conditioning systems.

Precision Instrument Repairers 85905

Install, test, repair, maintain, and adjust indicating, recording, telemetering, and controlling instruments used to measure and control variables such as pressure, flow, temperature, motion, force, and chemical composition. Include instrument repairers who repair, calibrate, and test instruments such as voltmeters, ammeters, and galvanometers.

Electromedical and Biomedical Equipment Repairers 85908

Test, adjust, and repair electromedical equipment using hand tools and meters.

Locksmiths and Safe Repairers 85923

Repair and open locks; make keys; change locks and safe combinations; and install and repair safes.

Office Machine and Cash Register Servicers 85926

Repair and service office machines, such as adding, accounting, calculating, duplicating, and typewriting machines. Include the repair of manual, electrical, and electronic office machines. Exclude the repair of computerized systems and word processing systems.

Mechanical Control and Valve Installers and Repairers 85928

Install, repair, and maintain mechanical regulating and controlling devices, such as gas regulators, thermostats, safety and flow valves, and other mechanical governors.

Elevator Installers and Repairers 85932

Assemble, install, repair, and maintain electric and hydraulic freight and passenger elevators, escalators, and

dumbwaiters.

Riggers 85935

Set up or repair rigging for ships and shipyards, manufacturing plants, logging yards, construction projects, and for the entertainment industry. Select cables, ropes, pulleys, winches, blocks, and sheaves according to weight and size of load to be moved. Coordinate and direct other workers and the movement of equipment to accomplish the task.

Gas Appliance Repairers 85944

Repair and install gas appliances and equipment, such as ovens, dryers, and hot water heaters.

Coin and Vending Machine Servicers and Repairers 85947

Install, service, adjust, and repair coin or vending machines placed in establishments on a concessional basis, using hand or power tools. Exclude repairers of electronic video games and other specialized electronic vending machines.

Tire Repairers and Changers 85953

Repair and replace tires, tubes, treads, and related products on automobiles, buses, trucks, and other vehicles. Duties include mounting tires on wheels, balancing tires and wheels, and testing and repairing damaged tires and inner tubes.

Menders, Garments, Linens, and Related 85956

Repair defects such as tears and holes in garments, linens, curtains, and draperies. Rebind cleaned blankets by hand or by operating a sewing machine.

Construction Trades and Extractive Workers, Except Material Moving 87000

Construct, alter, and maintain buildings, other structures, bridges, pipelines, and similar projects. The construction/maintenance work performed by these workers is found in many establishments, although the majority of these workers work for construction firms. Include extractive workers, such as Blasters, Oil Well Drillers, and Mining Operatives. Exclude helpers and laborers.

Carpenters 87102

Construct, erect, install and repair structures, fixtures, and equipment of wood, plywood, and wallboard, using carpentry tools and woodworking machines.

Drywall Installers 87108
Apply plasterboard or other wallboard to ceilings and interior walls of buildings.

Tapers 87111
Seal joints between plasterboard or other wallboard to prepare wall surface for painting or papering.

Electricians 87202
Install, maintain, and repair electrical wiring, equipment, and fixtures. Insure that work is in accordance with relevant codes. May read blueprints. Include Protective Signal Installers and Repairers and Street Light Servicers.

Brickmasons 87302
Lay building materials, such as brick, structural tile, concrete, cinder, glass, gypsum, and terra cotta block (except stone), to construct or repair walls, partitions, arches, sewers, and other structures. Include Refractory Brickmasons.

Stonemasons 87305
Build stone structures, such as piers, walls, and abutments. Lay walks, curbstones, or special types of masonry for vats, tanks, and floors.

Concrete and Terrazzo Finishers 87311
Apply cement, sand, pigment, or marble chips to floors, stairways, and cabinet fixtures to finish and attain durable and decorative surfaces, according to specifications and drawings. Finish surfaces to remove imperfections from freshly poured concrete walls, roads, walkways, and ornamental stone facings of concrete structural products. Include Concrete Rubbers.

Painters and Paperhangers, Construction and Maintenance 87402
Painters: Paint walls, equipment, buildings, bridges, and other structural surfaces, using brushes, rollers, and spray guns. May mix colors or oils to obtain desired color or consistency. Paperhangers: Cover interior walls and ceilings of rooms with decorative wallpaper or fabric, or attach advertising posters on surfaces such as walls and billboards. Duties include removing old materials from surface to be papered.

Plumbers, Pipefitters, and Steamfitters 87502
Assemble, install, alter, and repair pipe systems (metal,

plastic, ceramic, composition, etc.) that carry water, steam, air, or other liquids or gases.

Pipelayers 87508
Lay glazed or unglazed clay, concrete, plastic, or cast-iron pipe for storm or sanitation sewers, drains, water mains, and oil or gas lines. Perform any combination of the following tasks: Grade trenches or culverts, position pipe, or seal joints.

Carpet Installers 87602
Lay carpets or rugs in homes or buildings. Exclude workers who lay linoleum.

Air Hammer Operators 87702
Use air hammer to: Break asphalt, concrete, stone, or other pavement; loosen earth, dig clay, or break rock, to trim bottom or sides of trenches or other excavations; drill holes in concrete; reduce size of large stones; or tamp earth in backfills.

Paving, Surfacing, and Tamping Equipment Operators 87708
Operate equipment used for applying concrete, asphalt, or other materials to road beds, parking lots, or airport runways and taxiways, or equipment used for tamping gravel, dirt, or other materials. Include Concrete and Asphalt Paving Machine Operators, Form Tampers, Tamping Machine Operators, and Stone Spreader Operators.

Highway Maintenance Workers 87711
Maintain highways, municipal and rural roads, airport runways, and rights-of-way in safe condition. Duties include patching broken or eroded pavement, and erecting and repairing guard rails, highway markers, and snow fences using a posthole digger, shovel, axe, saw, hammer and nails, or power tools. May also clear brush or plant trees along rights-of-way.

Rail-Track Laying and Maintenance Equipment Operators 87714
Lay, repair, and maintain track for standard or narrow-gauge railroad equipment used in regular railroad service or in plant yards, quarries, sand and gravel pits, and mines. Include Ballast Cleaning Machine Operators and Road Bed Tamping Machine Operators.

Insulation Workers 87802
Cover and line structures with asbestos, cork, canvas, tar paper, magnesia, and related materials using saws, knives, rasps, trowels, and other tools and implements. May also specialize in providing blown-in insulation.

Roofers 87808
Cover roofs of structures with slate, asphalt, aluminum, wood, and related materials using brushes, knives, punches, hammers, and other tools. May spray roofs, sidings, and walls with material to bind, seal, insulate, or soundproof sections of structures.

Glaziers 87811
Install glass in windows, skylights, store fronts, and display cases, or on surfaces such as building fronts, interior walls, ceilings, and tabletops. Exclude Glaziers who work primarily on production lines.

Precision Production Workers 89000
Perform work which requires a high degree of precision; usually an ability to interpret detailed specifications and instructions and to use independent judgment and knowledge gained through experience and training. Precision work may be accomplished either by hand-held tools or by using various types of machinery. Substantial training, either classroom or on the job, is generally required to reach the "journey" level. In most cases, training of six months to several years or more is required. Occupations in this category are ordered according to material: metal, wood, textile, printing, food, and a residual "all other" category. Exclude Precision Assembling Workers and Precision Inspectors and Testers.

Tool and Die Makers 89102
Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinist's hand tools. Include Paper Die Maker and Die Sinker. Exclude Die Setters.

Machinists 89108
Set up and operate variety of machine tools. Fit and assemble parts to make or repair machine tools and maintain industrial machines, applying knowledge of mechanics, shop mathematics, metal properties, layout, and machining procedures. Study specifications, such as

blueprints, sketch, or description of part to be replaced, and plan sequence of operations.

Tool Grinders, Filers, Sharpeners, and Other Precision Grinders 89111

Perform such operations as precision smoothing, sharpening, polishing, and grinding of metal objects by the wearing action of abrasive materials or machine files. Include Tool, Cylinder, and Card Grinders and Grinder Operators, Saw Filers, and Filer-Finishers.

Precision Lay-Out Workers, Metal 89117

Lay out reference points and dimensions on metal stock or workpieces, such as sheets, plates, tubes, structural shapes, castings, or machine parts, for further processing, such as machining, fabricating, welding, and assembling.

Shipfitters 89121

Lay out and fabricate metal structural parts, such as plates, bulkheads, and frames. Brace them in position within hull or ship for riveting or welding. May prepare molds and templates for fabrication of nonstandard parts.

Jewelers and Silversmiths 89123

Jewelers: Fabricate and repair jewelry articles, such as rings, brooches, pendants, bracelets, and lockets; cut, file, solder, and polish articles using hand tools and polishing wheel. Silversmiths: Anneal, solder, hammer, shape, and glue silver articles; cut open designs in ornamentation; and may operate a lathe to shape articles. Exclude workers who perform a specialized operation such as fancy wire drawing.

Sheet Metal Workers 89132

Fabricate, assemble, install, and repair sheet metal products and equipment, such as control boxes, drainpipes, and furnace casings. Work may involve any of the following: Set up and operate fabricating machines to cut, bend, and straighten sheet metal; shape metal over anvils, blocks, or forms using hammer; operate soldering and welding equipment to join sheet metal parts; inspect, assemble, and smooth seams and joints of burred surfaces.

Boilermakers 89135

Construct, assemble, maintain, and repair stationary steam boilers and boiler house auxiliaries. Align structures

or plate sections to assemble boiler frame tanks or vats, following blueprints. Work involves use of hand and power tools, plumb bobs, levels, wedges, dogs, or turnbuckles. Assist in testing assembled vessels. Direct cleaning of boilers and boiler furnaces. Inspect and repair boiler fittings, such as safety valves, regulators, automatic-control mechanisms, water columns, and auxiliary machines.

Precision Woodworkers 89300

Perform precision tasks primarily involving production work with wood and wood products. Precision-level wood work normally requires substantial training, an ability to interpret specifications, and to use independent judgment. Include woodworkers such as pattern and model makers, cabinetmakers, wood machinists, furniture finishers, and hand wood carvers.

Pattern and Model Makers, Wood 89302

Patternmakers, Wood: Plan, lay out, and construct wooden unit or sectional patterns used in forming sand molds for castings, according to blueprint specifications. Work involves use of hand and power tools. Model Makers, Wood: Construct full-size and scale wooden precision models of products such as boats, automobiles, household appliances, aircraft, and machinery, using hand tools, measuring instruments, and woodworking machines. Include Wood Jig Builders and Loft Workers.

Wood Machinists 89308

Set up and operate a variety of woodworking machines to surface, cut, and shape lumber, and to fabricate parts for wood products, such as door and window frames, furniture, and sashes, according to specifications. Exclude workers primarily concerned with one or a limited number of machine phases.

Cabinetmakers and Bench Carpenters 89311

Cut, shape, and assemble wooden articles, such as store fixtures, office equipment, cabinets, and high grade furniture. Set up and operate variety of machines, such as power saws, jointers, mortisers, tenoners, molders, and shapers, to cut and shape parts from wood stock. Exclude workers primarily concerned with one or a limited number of machine phases.

Furniture Finishers 89314

Shape, finish, and refinish damaged, worn, or used furniture

or new high-grade furniture to specified color or finish, utilizing knowledge of wood properties, finishes, and furniture style.

Fabric and Apparel Patternmakers and Lay-Out Workers 89502

Draw and construct sets of precision master patterns or layouts. Mark and cut fabrics and apparel according to blueprints or specifications.

Custom Tailors and Sewers 89505

Design and make tailored garments, applying knowledge of garment design, construction, styling, and fabric. Alter, repair, or fit made-to-measure or ready-to-wear garments, sewing by hand or machine.

Shoe and Leather Workers and Repairers, Precision 89511

Construct, decorate, or repair precision leather products, such as luggage, shoes, and saddles, using machines and hand tools. Include workers who work with leather-like materials when process is similar.

Spotters, Dry Cleaning 89514

Identify stains in wool, synthetic, and silk garments and household fabrics and apply chemical solutions to remove stain. Determine spotting procedures on basis of type of fabric and nature of stain.

Pressers, Delicate Fabrics 89517

Press dry-cleaned and wet-cleaned silk and synthetic fiber garments by hand or machine, applying knowledge of fabrics and heat to produce high quality finish. Finish pleated or fancy garments, normally by hand.

Precision Dyers 89521

Change or restore the color of articles, such as garments, drapes, and slipcovers, by means of dyes. Work requires knowledge of the composition of the textiles being dyed or restored; the chemical properties of bleaches and dyes; and their effects upon such textiles. Include Rug Dyers.

Hand Compositors and Typesetters 89702

Set up and arrange type by hand. Assemble and lock setup of type, cuts, and headings. Pull proofs. Exclude Phototypesetters or other workers concerned with

typesetting by electronic or word processing methods. (In 1989, this occupational title replaced PRECISION COMPOSITORS, TYPESETTERS, AND ARRANGERS.)

Job Printers 89705

Set type according to copy. Operate cylinder or automatic platen press to print job order. Read proof for errors and clarity of impression, and correct imperfections. Job printers are often found in small establishments where work combines several job skills, such as typesetting, printing, reading, and selecting of materials to reproduce copy.

Paste-up Workers 89706

Arrange and mount typeset material and illustrations into paste-up for printing reproduction, based on artist's or editor's layout. (This occupation was added in 1989.)

Electronic Pagination System Operators 89707

Using a computer screen, call up type and art elements from computer memory and position them into a completed page, using knowledge of type styles and size and composition patterns. The composited page is then transmitted for production into film or directly into plates. (This occupation was added in 1989.)

Camera Operators 89713

Operate process camera and related darkroom equipment to photograph and develop negatives of material to be printed. (This occupation was added in 1989.)

Scanner Operators 89715

Operate electronic or computerized scanning equipment to produce and screen film separations of photographs or art for use in producing lithographic printing plates. Evaluate and correct for deficiencies in the film. (This occupation was added in 1989.)

Strippers 89717

Cut and arrange film into flats (layout sheets resembling a film negative of text in its final form) which are used to make plates. Prepare separate flat for each color. (This occupation was added in 1989.)

Platemakers 89718

Produce printing plates by exposing sensitized metal sheets to special light through a photographic negative.

May operate machines that process plates automatically. (This occupation was added in 1989.)

Bakers, Manufacturing 89805

Mix and bake ingredients according to recipes to produce breads, pastries, and other baked goods. Goods are produced in large quantities for sale through establishments such as grocery stores. Generally, high volume production equipment is used.

Food Batchmakers 89808

Set up and operate equipment that mixes, blends, or cooks ingredients used in the manufacturing of food products, according to formulas or recipes. May modify or reformulate recipes to produce products of specific flavor, texture, and color. These workers require at least 1 year (and often more) of training or experience. Include Candy Makers, Almond Paste Mixers, Cheesemakers, Flavorings Compounders, and Honey Graders and Blenders.

Precision Molders, Shapers, Casters, and Carvers, Except Jewelry and Foundry 89905

Mold, shape, cast, or carve products consisting of clay, glass, plaster, concrete, and stone, or combinations of materials into semi-finished or finished products.

Precision Dental Laboratory Technicians 89921

Construct and repair full or partial dentures or dental appliances or apparatus, following prescriptions or specifications of Dentists or Orthodontists. May also provide analytical and diagnostic services. Include Dental Ceramists, Crown and Bridge Technicians, and Orthodontic Technicians. Exclude Assistants, Bite-Block Makers, Opaquers, and Denture and Coiler Packers.

Medical Appliance Makers 89923

Construct, fit, maintain, and repair medical supportive devices, such as braces, artificial limbs, and arch supports, and other surgical and medical appliances, following the prescriptions and specifications of Orthodontists, Prosthetists, or Podiatrists. May instruct patients in the use of the device.

Machine Setters, Set-up Operators, Operators, and Tenders 91000

Set up, operate, or tend equipment or machinery, usually

large production machinery. Workers who set up or set up and operate machines are grouped separately from workers who operate or tend machines. Occupations in this section are organized according to the material being processed and are ordered as follows: metal & plastic (working, fabricating, and processing); wood, printing, and related; textile; and a residual "all other" category. Occupations that do not primarily involve metal- and plastic-working machines, wood-working machines, printing and related machines, or textile machines are included in the residual category. Exclude: 1) Transportation and Material Moving Workers; 2) Hand Workers (i.e., use hand or hand-held power tools); and 3) Plant and System Operators.

Sawing Machine Tool Setters and Set-up Operators, Metal and Plastic 91102

Set up or set up and operate metal or plastic sawing machines to cut straight, curved, irregular, or internal patterns in metal or plastic stock or to trim edges of metal or plastic objects. Involves the use of such machines as band saws, circular saws, friction saws, hacksawing machines, and jigsaws.

Lathe and Turning Machine Tool Setters and Set-up Operators, Metal and Plastic 91105

Set up or set up and operate plastic or metal lathe and turning machines to turn, bore, thread, form, or face plastic or metal materials, such as wire, rod, or bar stock, according to specifications.

Drilling and Boring Machine Tool Setters and Set-up Operators, Metal and Plastic 91108

Set up or set up and operate drilling machines to drill, bore, ream, mill, and countersink metal or plastic workpieces according to specifications.

Grinding, Lapping, and Buffing Machine Tool Setters and Set-up Operators, Metal and Plastic 91114

Set up or set up and operate grinding and related tools that remove excess material or burrs from internal and external surfaces, sharpen edges or corners, or buff, hone, and polish metal or plastic workpieces according to specifications.

Machine Tool Cutting Operators and Tenders, Metal, and Plastic 91117

Operate or tend one type of cutting machine tool which has previously been set up. Exclude workers who operate or

tend more than one type of cutting machine. Types of cutting machine tools include: Sawing Machines Grinding Machines, Lathe and Turning Machines, Buffing and Polishing Machines, Drilling and Boring Machines, Lapping and Honing Machines, Milling and Planing Machines.

Punching Machine Setters and Set-up Operators, Metal and Plastic 91302

Set up or set up and operate machines to punch, crimp, cut blanks, or notch metal or plastic workpieces between preset dies, according to specifications.

Press and Press-brake Machine Setters and Set-up Operators, Metal and Plastic 91305

Set up or set up and operate power-press machines or power-brake machines to bend, form, stretch, notch, punch, or straighten metal or plastic plate and structural shapes, as specified by work order, blueprints, drawing, templates, or layout.

Shear and Slitter Machine Setters and Set-up Operators, Metal and Plastic 91308

Set up or set up and operate power-shear or slitting machines to cut metal or plastic material, such as plates, sheets, slabs, billets or bars, to specified dimensions and angles.

Extruding and Drawing Machine Setters and Set-up Operators, Metal and Plastic 91311

Set up or set up and operate machines to extrude or draw thermoplastic or metal materials, forming such products as tubes, rods, hoses, or wire; or to shape hot billets into products, such as bars and structural shapes.

Forging Machine Setters and Set-up Operators, Metal and Plastic 91317

Set up or set up and operate forging machines, such as a forging press, coining press, drop hammer, forging roll, or upsetter, to taper, shape, or form metal or plastic parts, following work order or blueprint specifications.

Machine Forming Operators and Tenders, Metal and Plastic 91321

Operate or tend one type of forming machine which has previously been set up. Exclude workers who operate more than one type of forming machine. Types of forming machines include: Punching Machines, Shear and Slitter

Machines, Rolling Machines, Press and Press Brake Machines, Forging Machines, Extruding and Drawing Machines.

Numerical Control Machine Tool Operators and Tenders, Metal and Plastic 91502

Set up and operate numerical control (magnetic- or punched-tape-controlled) machine tools that automatically mill, drill, broach, and ream metal and plastic parts. May adjust machine feed and speed, change cutting tools, or adjust machine controls when automatic programming is faulty or if machine malfunctions.

Combination Machine Tool Setters and Set-up Operators, Metal and Plastic 91505

Set up or set up and operate more than one type of cutting or forming machine tool, such as gear hobbers, lathes, press brakes, shearing, and boring machines. Exclude workers who set up or set up and operate only one type of metal or plastic working machine.

Combination Machine Tool Operators and Tenders, Metal and Plastic 91508

Operate or tend more than one type of cutting or forming machine tool which has been previously set up. Includes such machine tools as band saws, press brakes, slitting machines, drills, lathes, and boring machines. Exclude workers who operate or tend only one type of cutting or forming machine.

Welding Machine Setters and Set-up Operators 91702

Set up or set up and operate welding machines that join or bond together components to fabricate metal products or assemblies, according to specifications and blueprints. Include workers who set up or set up and operate laser cutters or laser-beam machines.

Welding Machine Operators and Tenders 91705

Operate or tend welding machines that join or bond together components to fabricate metal products and assemblies, according to specifications and blueprints. Include laser cutters and laser-beam machine operators.

Metal Fabricators, Structural Metal Products 91714

Fabricate and assemble structural metal products, such as frameworks or shells for machinery, ovens, tanks, and stacks, and metal parts for buildings and bridges,

according to job order or blueprints.

Plastic Molding and Casting Machine Setters and Set-up Operators 91902

Set up or set up and operate plastic molding machines, such as compression or injection molding machines, to mold, form, or cast thermoplastic materials to specified shape.

Plastic Molding and Casting Machine Operators and Tenders 91905

Operate or tend plastic molding machines, such as compression or injection molding machines, to mold, form, or cast thermoplastic materials to specified shape.

Metal Molding, Coremaking, and Casting Machine Setters and Set-Up Operators 91908

Set up or set up and operate metal casting, molding, and coremaking machines to mold or cast metal parts and products, such as tubes, rods, automobile trim, carburetor housings, and motor parts. Machines include: Die casting and continuous casting machines; roll-over, squeeze, and shell molding machines; centrifugal casting machines; vacuum casting machines; turnover draw-type coremaking machines; and conveyor-screw coremaking machines.

Foundry Mold Assembly and Shake-Out Workers 91914

Prepare molds for pouring. Duties include: Cleaning and assembling foundry molds, and tending machine that bonds cope and drag together to form completed shell mold.

Electrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic 91921

Operate or tend electrolytic plating or coating machines, such as zinc-plating machines and anodizing machines to coat metal or plastic products electrolytically with chromium, zinc, copper, cadmium, or other metal to provide protective or decorative surfaces or to build up worn surfaces.

Heat Treating, Annealing, and Tempering Machine Operators and Tenders, Metal and Plastic 91932

Operate or tend machines, such as furnaces, baths, flame-hardening machines, and electronic induction machines, to harden, anneal, and heat-treat metal products or metal parts.

Sawing Machine Setters and Set-up Operators 92302

Set up or set up and operate wood-sawing machines. Examine blueprints, drawings, work orders, and patterns to determine size and shape of items to be sawed, sawing machines to set up, and sequence of sawing operations.

Head Sawyers 92305

Operate head saws and feed carriages to saw logs into rough cants or boards from heading bolts.

Sawing Machine Operators and Tenders 92308

Operate or tend wood-sawing machines, such as circular saws, band saws, multiple blade sawing machines, scroll saws, rip saws, equalizer saws, power saws, and crozer machines. Duties include: sawing logs to specifications; cutting lumber to specified dimensions; sawing curved or irregular designs; trimming edges and removing defects from lumber; or cutting grooves, bevel, and miter according to specifications or work orders.

Woodworking Machine Setters and Set-up Operators, Except Sawing 92311

Set up or set up and operate woodworking machines, such as lathes, drill presses, sanders, shapers, and planing machines, to perform woodworking operations. Exclude Sawing Machine Setters and Set-Up Operators.

Woodworking Machine Operators and Tenders, Except Sawing 92314

Operate or tend woodworking machines, such as drill presses, lathes, shapers, routers, sanders, planers, and wood-nailing machines to perform woodworking operations. Exclude Sawyers.

Printing Press Machine Setters and Set-up Operators 92510

Set up or set up and operate various types of printing machines, such as offset lithographic presses, letter or letterset presses, flexographic presses, or gravure presses, to produce printed material such as books, manuals, or pamphlets

Offset Lithographic Press Setters and Set-up Operators 92512

Set up or set up and operate offset printing press, either sheet or web fed, to print single and multicolor copy from

lithographic plates. Examine job order to determine press operating time, quantity to be printed, and stock specifications.

Letterpress Setters and Set-up Operators 92515

Set up or set up and operate direct relief letterpresses, either sheet or roll (web) fed, to produce single or multicolor printed material, such as newspapers, books, and periodicals.

All Other Printing Press Setters and Set-up Operators 92519

All other printing press setters and set-up operators not classified separately above.

Screen Printing Machine Setters and Set-up Operators 92524

Set up or set up and operate screen printing machines to print designs onto articles and materials, such as glass or plasticware, cloth, or paper.

Bindery Machine Setters and Set-up Operators 92525

Set up or set up and operate machines that perform some or all of the following functions in order to produce books, magazines, pamphlets, catalogs, and other printed materials: Gathering, folding, cutting, stitching, rounding and backing, supering, casing-in, lining, pressing, and trimming.

Typesetting and Composing Machine Operators and Tenders 92541

Operate or tend typesetting and composing equipment, such as phototypesetters, linotype or monotype keyboard machines, photocomposers, linocasters, and photoletterers. Exclude Data Entry Keyers of computerized systems.

Printing Press Machine Operators and Tenders 92543

Operate or tend various types of printing machines such as offset lithographic presses, letter or letterset presses, flexographic or gravure presses to produce print on paper or other material, such as plastic, cloth, or rubber.

Bindery Machine Operators and Tenders 92546

Operate or tend binding machines that round, back, case,

line stitch, press, fold, trim, or perform other binding operations on books and related articles. Exclude Hand Bindery Workers and Machine Feeders and Offbearers.

Textile Machine Setters and Set-up Operators 92702

Set up or set up and operate textile machines that perform textile processing and manufacturing operations, such as winding, twisting, knitting, weaving, bonding, and stretching.

Textile Machine Operators and Tenders, Winding, Twisting, Knitting, Weaving, and Cutting 92705

Operate or tend textile machines that perform textile processing and manufacturing operations, such as winding, twisting, knitting, weaving, and cutting, using knowledge of machine functions. Exclude Textile Sewing Machine Operators and Tenders.

Textile Draw-out Machine Operators and Tenders 92711

Operate or tend machines, such as slubber machines and drawing frames, that draw out and combine sliver, such as wool, hemp, synthetic, and blended sliver, preparatory to further processing.

Textile Bleaching and Dyeing Machine Operators and Tenders 92714

Operate or tend machines, such as padding machines, treating tanks, dye jigs, and vats, to bleach, shrink, wash, dye, and finish textiles, such as cloth, yarn, greige cloth, and fiberglass sliver, preparatory to further processing.

Sewing Machine Operators, Garment 92717

Operate or tend sewing machines to perform garment sewing operations, such as joining, reinforcing, or decorating garments or garment parts. Include sewing machine operators and tenders who perform specialized or automatic sewing machine functions, such as buttonhole making or tacking.

Sewing Machine Operators, Nongarment 92721

Operate or tend sewing machines to join together, reinforce, decorate, or perform related sewing operations in the manufacture of nongarment products, such as upholstery, draperies, linens, carpets, and mattresses.

Shoe Sewing Machine Operators and Tenders 92723

Operate or tend single, double, or multiple-needle stitching

machine to join or decorate shoe parts, to reinforce shoe parts, or to attach buckles.

Laundry and Dry-cleaning Machine Operators and Tenders, Except Pressing 92726

Operate or tend washing or dry-cleaning machines to wash or dry-clean commercial, industrial, or household articles, such as cloth garments, suede, leather, furs, blankets, draperies, fine linens, rugs, and carpets.

Pressing Machine Operators and Tenders, Textile, Garment, and Related Materials 92728

Operate or tend pressing machines, such as hot-head pressing, steam pressing, automatic pressing, ironing, plunger pressing, and hydraulic pressing machines, to press and shape articles such as leather, fur, and cloth garments, drapes, slipcovers, handkerchiefs, and millinery. Exclude Delicate Fabric (Precision) Pressers.

Motion Picture Projectionists 92905

Set up and operate motion picture projection and sound-reproducing equipment to produce coordinated effects on screen.

Cooking Machine Operators and Tenders, Food and Tobacco 92917

Operate or tend cooking equipment, such as steam cooking vats, deep fry cookers, pressure cookers, kettles, and boilers, to prepare food products, such as meats, sugar, cheese, and grain. Exclude Food Roasting, Baking, and Drying Machine Operators and Tenders.

Roasting, Baking, and Drying Machine Operators and Tenders, Food and Tobacco 92921

Operate or tend roasting, baking, or drying equipment to: Reduce moisture content of food or tobacco products, such as tobacco, cocoa and coffee beans, macaroni, and grain; roast grain, nuts, or coffee beans; bake bread or other bakery products; or process food preparatory to canning. These machines include hearth ovens, kiln driers, roasters, char kilns, steam ovens, and vacuum drying equipment.

Furnace, Kiln, Oven, Drier, or Kettle Operators and Tenders 92923

Operate or tend heating equipment other than basic metal or plastic processing equipment. Oven Operators or Tenders: Bake fiberglass or painted products, fuse glass or enamel to metal products, carbonize coal, or cure rubber

or other products. Furnace Operators or Tenders: Anneal glass, roast sulfur, convert chemicals, or process petroleum. Kettle Operators and Tenders: Boil soap, or melt antimony or asphalt materials. Drier Operators and Tenders: Remove moisture from paper, chemicals, ore, clay products, or slurry. Kiln Operators and Tenders: Heat minerals, dry lumber, fire greenware, anneal glassware, or bake clay products.

Boiler Operators and Tenders, Low Pressure 92926

Operate or tend low pressure stationary steam boilers and auxiliary steam equipment, such as pumps, compressors and air conditioning equipment, to supply steam heat for office buildings, apartment houses, or industrial establishments; to maintain steam at specified pressure aboard marine vessels; or to generate and supply compressed air for operation of pneumatic tools, hoists, and air lances.

Cooling and Freezing Equipment Operators and Tenders 92928

Operate or tend equipment, such as cooling and freezing units, refrigerators, batch freezers, and freezing tunnels, to cool or freeze products, such as ice cream, meat, blood plasma, and chemicals, preparatory to storage, shipment, or further processing.

Dairy Processing Equipment Operators, Including Setters 92932

Set up, operate, or tend continuous flow or vat-type equipment to process milk, cream, or other dairy products, following specified methods and formulas.

Chemical Equipment Controllers and Operators 92935

Control or operate equipment to control chemical changes or reactions in the processing of industrial or consumer products. Typical equipment used are: Reaction kettles, catalytic converters, continuous or batch treating equipment, saturator tanks, electrolytic cells, reactor vessels, recovery units, and fermentation chambers.

Chemical Equipment Tenders 92938

Tend equipment in which a chemical change or reaction takes place in the processing of industrial or consumer products. Typical equipment used are: Devulcanizers, batch stills, fermenting tanks, team-jacketed kettles, and reactor vessels.

Cutting and Slicing Machine Setters and Set-up Operators 92941

Set up or set up and operate machines that cut or slice materials, such as glass, stone, cork, rubber, crepe, wallboard, and fibrous insulating board, to specified dimensions for further processing. Exclude Wood Sawyers, Metal or Plastic Sawyers, Shear or Slitter Operators, and Textile Setters and Set-up Operators.

Cutting and Slicing Machine Operators and Tenders 92944

Operate or tend machines to cut or slice any of a wide variety of products or materials, such as tobacco, food, paper, roofing slate, glass, stone, rubber, cork, and insulating material. Exclude Metal, Wood, and Plastic Sawing Machine Operators and Tenders, and Textile Cutting Machine Operators and Tenders.

Coating, Painting, and Spraying Machine Setters and Set-up Operators 92951

Set up or set up and operate machines to coat or paint any of a wide variety of products, such as food products, glassware, and cloth, ceramic, metal, plastic, paper, and wood products, with lacquer, silver and copper solution, rubber, paint, varnish, glaze, enamel, oil, or rust-proofing materials. Exclude setters and set-up operators who coat or plate metal or plastic with metal using electrolytic or nonelectrolytic processes.

Coating, Painting, and Spraying Machine Operators and Tenders 92953

Coating Machine Operators and Tenders: Operate or tend machines to coat any of a wide variety of items: Coating food products with sugar, chocolate, or butter; coat paper and paper products with chemical solutions, wax, or glazes; or coat fabric with rubber or plastic. Painting and Spraying Machine Operators and Tenders: Operate or tend machines to spray or paint decorative, protective, or other coating or finish, such as adhesive, lacquer, paint, stain, latex, preservative, oil, or other solutions. May apply coating or finish to any of a wide variety of items or materials, such as wood and wood products, ceramics, and glass. Include workers who apply coating or finish to materials preparatory to further processing or to consumer use.

Cementing and Gluing Machine Operators and Tenders 92956

Operate or tend cementing and gluing machines to join

together items to form a completed product or to form an article for further processing. Processes include: Joining veneer sheets into plywood; gluing paper to glass wool, cardboard or paper; joining rubber and rubberized fabric parts, plastic, simulated leather, and other materials.

Cleaning, Washing, and Pickling Equipment Operators and Tenders 92958

Operate or tend machines to wash or clean items, such as barrels or kegs, glass products, tin plate surfaces, dried fruit, pulp, animal stock, coal, manufactured articles, plastic, or rubber, to remove impurities preparatory to further processing.

Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators and Tenders 92962

Operate or tend machines such as filter presses, shaker screens, centrifuges, condenser tubes, precipitator tanks, fermenting tanks, evaporating tanks, scrubbing towers and batch stills. These machines extract, sort, or separate liquids, gases, or solid materials from other materials in order to recover a refined product or material. Exclude workers who operate equipment to control chemical changes or reactions.

Crushing, Grinding, Mixing, and Blending Machine Operators and Tenders 92965

Crushing, Grinding, and Polishing Machine Operators and Tenders: Operate or tend machines to crush or grind any of a wide variety of materials, such as coal, glass, plastic, dried fruit, grain, stone, chemicals, food, or rubber; or operate or tend machines that buff and polish materials or products, such as stone, glass, slate, plastic or metal trim, bowling balls, or eyeglasses. Mixing and Blending Machine Operators and Tenders: Operate or tend machines to mix or blend any of a wide variety of materials, such as spices, dough batter, tobacco, fruit juices, chemicals, livestock feed, food products, color pigments, or explosive ingredients.

Extruding, Forming, Pressing, and Compacting Machine Setters and Set-up Operators 92968

Set up or set up and operate machines, such as glass forming machines, plodder machines, and tuber machines, to manufacture any of a wide variety of products, such as soap bars, formed rubber, glassware, food, brick, and tile, by means of extruding, compressing, or compacting.

Extruding, Forming, Pressing, and Compacting Machine Operators and Tenders 92971

Operate or tend machines to shape and form any of a wide variety of manufactured products, such as glass bulbs, molded food and candy, rubber goods, clay products, wax products, tobacco plugs, cosmetics, or paper products, by means of extruding, compressing or compacting.

Packaging and Filling Machine Operators and Tenders 92974

Operate or tend machines, such as filling machines, casing-running machines, ham rolling machines, preservative filling machines, baling machines, wrapping machines, and stuffing machines, to prepare industrial or consumer products, such as gas cylinders, meat and other food products, tobacco, insulation, ammunition, stuffed toys, and athletic equipment for storage or shipment.

Precision Assemblers 93100

Perform precision assembling of a variety of products, such as machinery, aircraft, electrical or electronic equipment, and chronometers. This assembly work requires a high degree of precision, an ability to interpret detailed specifications and instructions, and the use of independent judgment and knowledge gained through experience and training. Substantial training (six months to several years or more) in either classroom or on the job is generally required to reach the "journey" level.

Machine Builders and Other Precision Machine Assemblers 93105

Construct, assemble, or rebuild machines, such as engines, turbines, and office machines, or equipment used in construction, oil fields, rolling mills, textile and paper manufacturing, woodworking, printing, and food wrapping. Fit or assemble components or subassemblies. Install moving parts. Assemble systems of gears by aligning and meshing gears in gearbox. May test or assist in testing of completed product.

Fitters, Structural Metal, Precision 93108

Lay out position, align, and fit together fabricated parts of structural metal products preparatory to welding or riveting.

Electromechanical Equipment Assemblers, Precision 93111

Assemble, test, and prepare electromechanical equipment

or devices, such as servomechanisms, gear trains, gyros, dynamometers, ejection seat mechanisms, wave guides, magnetic drums, tape drives, brakes, control linkage, actuators, and gearbox mechanism, according to specifications.

Electrical and Electronic Equipment Assemblers, Precision 93114

Assemble or modify prototypes or final assemblies of electrical or electronic equipment, such as missile control systems, radio and test equipment, computers, numerical control machine tools, radar, sonar, telemetering systems, or appliances. Include workers who primarily assemble electrical systems for machinery.

Machine Assemblers 93902

Perform assembly work at a level less than that required of precision assemblers. Include Air Conditioning Coil Assemblers, Ball Bearing Ring Assemblers, Fuel Injection Assemblers, and Subassemblers.

Electrical and Electronic Assemblers 93905

Perform electrical and electronic assembly work at a level less than that required of precision assemblers. Include Electronic Wirers, Armature Connectors, Electric Motor Winders, Skein Winders, Carbon Brush Assemblers, Battery and Battery Parts Assemblers, Electric Sign Assemblers, and Electrical and Electronic Subassemblers.

Welders and Cutters 93914

Use hand-welding and flame-cutting equipment, such as arc welders, gas welders, and gas torches, to weld together metal components of such products as pipelines, automobiles, boilers, and ships; to join together components of fabricated sheet metal assemblies; or to cut, trim, or scarf metal objects to dimensions, as specified by layout, work orders, or blueprints.

Sewers, Hand 93923

Sew, join, reinforce, or finish, usually with needle and thread, any of a wide variety of manufactured items, such as shoes, hats, umbrellas, rugs, baseballs, and hosiery. Include Weavers, Stitchers, and Finishers. Exclude Hand Sewers who repair articles.

Cutters and Trimmers, Hand 93926

Use hand tools or hand-held power tools to cut and trim any of a wide variety of manufactured items, such as stone,

glass, rubber, or fabrics. Include Oval or Circular Glass Cutters, Rock Splitters, and Tire Trimmers.

Portable Machine Cutters 93928

Use portable electric cutter to cut multiple layers of fabric into parts for articles, such as awnings, fitted sheets, garments, hats, stuffed toys, and upholstered furniture.

Cannery Workers 93935

Perform any of a variety of routine tasks in canning, freezing, preserving, or packing food products. Duties may include sorting, grading, washing, peeling, trimming, or slicing agricultural produce.

Meat, Poultry, and Fish Cutters and Trimmers, Hand 93938

Use hand tools to perform a wide variety of food cutting and trimming tasks that require skills less than that of the precision level. Include Meat Boners, Carcass Splitters, Poultry Eviscerators, Fish Cleaners and Butchers, Skinners, and Stickers.

Molders and Casters, Hand 93944

Mold and cast, using hand tools or hand-held power tools, any of a wide variety of items, such as food products, lamps, figurines, ashtrays, tile, pipes, mannequins, and candles. Include Candy Molders, Pottery and Porcelain Casters, Refractory Molders, Concrete Vault Makers, and Candle Molders. Exclude Metal Pourers who cast basic shapes such as slabs, blooms, bars, or billets.

Painting, Coating, and Decorating Workers, Hand 93947

Paint, coat, and decorate, using hand tools or hand-held power tools, a wide variety of manufactured items, such as furniture, glass and plateware, lamps, jewelry, books, or leather products. Include Inlayers, Stainers, Enamelers, and Decal Appliers.

Grinding and Polishing Workers, Hand 93953

Grind and polish, using hand tools or hand-held power tools, a wide variety of metal, stone, clay, plastic, and glass objects or parts. Include Grinders and Chippers, Polishers and Buffers, Metal Sanders and Finishers, Glass Grinders and Polishers, and Plastic Buffers and Finishers. Exclude precision-level workers.

Assemblers and Fabricators, Except Machine, Electrical, Electronic, and Precision 93956

Assemble or fit together parts to form complete units or subassemblies at a bench, conveyor line, or on the floor. Work may involve the use of hand tools, power tools, and special equipment in order to carry out fitting and assembly operations. Include assemblers whose duties are of a non-precision nature. Exclude electrical, electronic, machine, and precision assemblers, and workers who perform specialized operations exclusively as a part of assembly operations, such as riveting, welding, soldering, machining, or sawing.

Plant and System Workers 95000

Control or operate systems of machines or entire processes through the use of control panels or centralized controls. Control such systems as chemical, petroleum, or water treatment systems.

Water and Liquid Waste Treatment Plant and System Operators 95002

Operate or control an entire process or system of machines, often through the use of panelboards, control boards, or semi-automatic equipment, to transfer or treat water and/or liquid waste.

Chemical Plant and System Operators 95008

Control or operate an entire chemical process or system of machines, such as reduction pots and heated air towers, through the use of panelboards, control boards, or semiautomatic equipment.

Power-Generating Plant Operators, Except Auxiliary Equipment Operators 95021

Control or operate machinery, such as steam-driven turbogenerators, to generate electric power, often through the use of panelboards, control boards, or semi-automatic equipment. Exclude workers operating auxiliary equipment, such as pumps, fans, compressors, filters, feedwater heaters, chlorinators, and condensers.

Power Distributors and Dispatchers 95028

Coordinate, regulate, or distribute electricity or steam in generating stations and substations, and over electric power lines. May work for utility company or in a large industrial establishment. May spend some time generating power.

Stationary Engineers 95032

Operate and maintain stationary engines and mechanical equipment to provide utilities for buildings or industrial processes. Operate equipment such as steam engines, generators, motors, turbines, and steam boilers.

Truck Drivers, Heavy or Tractor-Trailer 97102

Drive a tractor-trailer combination or a truck with a capacity of at least 3 tons, to transport and deliver goods, livestock, or materials in liquid, loose or packaged form. May be required to unload truck.

Truck Drivers, Light, Include Delivery and Route Workers 97105

Drive a truck, van, or automobile with a capacity under 3 tons. May drive light truck to deliver or pick up merchandise. May load and unload truck.

Bus Drivers, Except School 97108

Drive bus, transporting passengers over specified routes to local or distant points according to a time schedule. Assist passengers with baggage. Collect tickets or cash fares.

Bus Drivers, School 97111

Transport students between pick-up points and school. Maintain order during trip and adhere to safety rules when loading and unloading pupils.

Taxi Drivers and Chauffeurs 97114

Drive automobiles, limousines, custom-built sedans, or hearses to transport passengers or cargo. May drive automobiles for delivery. Exclude Ambulance Drivers and Bus Drivers.

Driver/Sales Workers 97117

Drive truck or other vehicle over established routes to: Deliver and sell goods, such as food products; pick up and deliver items, such as laundry; or refill, service, and collect coins from vending machines. Include Newspaper Delivery Drivers.

Captains, Water Vessel 97502

Command water vessels, such as tugboats, ferryboats, or dredges, that travel into and out of harbors, estuaries, straits, sounds, and on rivers, lakes, bays, and oceans. Required to hold license issued by U.S. Coast Guard.

Mates, Ship, Boat, and Barge 97505
Supervise and coordinate activities of crew aboard ships, boats, barges, or dredges.

Pilots, Ship 97508
Command ships to steer them into and out of harbors, estuaries, straits, and sounds, and on rivers, lakes, and bays. Must be licensed by U.S. Coast Guard with limitations indicating class and tonnage of vessels for which license is valid and route and waters that may be piloted.

Motorboat Operators 97511
Operate motor-driven boats to carry passengers and freight; take depth soundings in turning basin; serve as liaison between ships, ship to shore, harbor and beach, or area patrol.

Able Seamen 97514
Stand watch at bow or on wing of bridge to look for obstructions in path of vessel. Measure water depth. Turn wheel on bridge or use emergency equipment as directed by Mate. Break out, rig, overhaul, and store cargo-handling gear, stationary rigging, and running gear. Chip rust from and paint deck or ship's structure. Must hold government-issued certification. Must hold Tankerman certification when working aboard liquid-carrying vessels.

Ordinary Seamen and Marine Oilers 97517
Stand deck department watches and perform a variety of tasks to preserve the painted surface of the ship and to maintain lines and ship equipment, such as running and cargo-handling gear. May oil and grease moving parts of engines and auxiliary equipment. Must hold government-issued certification. Must hold Tanker certification when working aboard liquid-carrying vessels.

Aircraft Pilots and Flight Engineers 97702
Pilot and navigate flight of private or commercial aircraft for the transportation of passengers, freight, mail, or for other purposes. Must be Federally licensed. Include workers who are concerned with flight operations and maintenance when a pilot's or flight engineer's license is required. Include Test Pilots, Helicopter Pilots, and pilots who accompany other pilots to periodically test and review proficiency.

Bridge, Lock, and Lighthouse Tenders 97802
Operate and tend bridges, canal locks, and lighthouses to

permit marine passage on inland waterways, near shores, and at danger points in waterway passages. May supervise such operations. Include Drawbridge Operators, Lock Tenders and Operators, and Slip Bridge Operators.

Service Station Attendants 97805
Service automobiles, buses, trucks, boats, and other automotive or marine vehicles with fuel, lubricants, and accessories. Collect payment for services and supplies. May lubricate vehicle, change motor oil, install antifreeze, or replace lights or other accessories such as windshield wiper blades or fan belts. May repair or replace tires.

Excavating and Loading Machine Operators 97923
Operate or tend machinery equipped with scoops, shovels, or buckets, to excavate and load loose materials. Exclude Dredge and Dragline Operators.

Grader, Bulldozer, and Scraper Operators 97938
Operate machine or vehicle equipped with blades to remove, distribute, level, or grade earth. Exclude Paving, Surfacing, and Tamping Equipment Operators.

Crane and Tower Operators 97944
Operate mechanical boom and cable or tower and cable equipment to lift and move materials, machines, or products in many directions. Exclude Dragline Operators.

Industrial Truck and Tractor Operators 97947
Operate gasoline or electric-powered industrial trucks or tractors equipped with fork lift, elevated platform, or trailer hitch to move materials around a warehouse, storage yard, factory, construction site, or similar location.

Conveyor Operators and Tenders 97951
Control or tend conveyors or conveyor systems that move materials or products to and from stockpiles, processing stations, departments, vehicles, and underground workings. May control speed and routing of materials or products.

Operating Engineers 97956
Operate several types of power construction equipment, such as compressors, pumps, hoists, derricks, cranes, shovels, tractors, scrapers, or motor graders to excavate, move and grade earth, erect structures, or pour concrete or other hard surface pavement. May repair and maintain

equipment in addition to other duties. Exclude workers who specialize in operation of a single type of heavy equipment, such as a bulldozer or crane.

Helpers, Laborers, and Material Movers, Hand, Exclude Agriculture and Forestry Laborers 98000
Help production, construction, operating, and maintenance workers by performing non-machine tasks generally of a routine nature. Assist by machine feeding and offbearing, moving materials (manually), or loading and unloading; these workers do not operate or tend machinery or equipment directly. May also clean and wash vehicles and equipment. Exclude hand workers who are involved directly in the making of a product.

Helpers, Mechanics and Repairers 98102
Help mechanics and repairers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment. Perform duties such as furnishing tools, materials, and supplies to other workers; cleaning work area, machines, and tools; and holding materials or tools for other workers.

Helpers, Construction Trades and Extractive Workers 98300
Help workers in the construction trades, such as Brickmasons, Carpenters, Electricians, Painters, Plumbers, and Surveyors. Perform duties such as furnishing tools, materials, and supplies to other workers; cleaning work areas, machines, and tools; and holding materials or tools for other workers.

Helpers, Brick and Stonemasons and Hard Tile Setters 98311
Help Brickmasons, Stonemasons, or Hard Tile Setters by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentice workers. Exclude construction or maintenance laborers who do not primarily assist Brickmasons, Stonemasons, or Hard Tile Setters.

Helpers, Carpenters and Related Workers 98312
Help Carpenters or carpentry-related craft workers by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentice workers. Exclude construction or maintenance laborers who do not primarily assist Carpenters or carpentry-related craft workers.

Helpers, Electricians and Power-Line Transmission Installers 98313

Help Electricians or Power-line Transmission Installers by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentice workers. Exclude construction or maintenance laborers who do not primarily assist Electricians or Power-line Transmission Installers.

Helpers, Plumbers, Pipefitters, and Steamfitters 98315

Help Plumbers, Pipefitters, or Steamfitters by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentice workers. Exclude construction or maintenance laborers who do not primarily assist Plumbers, Pipefitters, or Steamfitters.

Helpers, Roofers 98316

Help Roofers by performing duties of lesser skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentice workers. Exclude construction or maintenance laborers who do not primarily assist Roofers.

Helpers, All Other Construction Trades Workers 98319

All other construction trades helpers not classified separately above.

Helpers, Extractive Workers 98323

Help extractive craft workers, such as Earth Drillers, Blasters and Explosives Workers, Derrick Operators, and Mining Machine Operators, by performing duties of lesser skill. Duties include supplying equipment or cleaning work area. Exclude apprentice workers. Exclude laborers who do not primarily assist extractive craft workers.

Machine Feeders and Offbearers 98502

Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers.

Freight, Stock, and Material Movers, Hand 98700

Manually move materials. Work in a variety of settings such as warehouses, production areas, stockrooms, or shipping departments.

Stevedores, Except Equipment Operators 98702

Manually load and unload ship cargo. Stack cargo in transit shed or in hold of ship using pallet or cargo board. Attach and move slings to lift cargo. Guide load lift. Exclude workers who primarily load and unload ship cargo using power equipment, such as power winches, cranes, and lift trucks.

Refuse and Recyclable Material Collectors 98705

Collect and dump refuse or recyclable materials from containers into truck, on a designated route in a municipality. May drive truck.

Hand Packers and Packagers 98902

Pack or package by hand a wide variety of products and materials. Exclude workers whose jobs require more than minimum training.

Vehicle Washers and Equipment Cleaners 98905

Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses. Exclude Janitors and Building Cleaners.

All Other Helpers, Laborers, and Material Movers, Hand 98999

All other helpers, laborers, and material movers, hand, not classified separately above.

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