

MAINE STATE LEGISLATURE

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MAINE DEPARTMENT OF LABOR
Laura A. Fortman, Commissioner
BUREAU OF EMPLOYMENT SERVICES
Ned McCann, Director
MAINE APPRENTICESHIP PROGRAM
Gene Ellis, Director of Apprenticeship Standards
Don R. Berry, Chair, Maine Apprenticeship Committee

MAINE'S APPRENTICESHIP
PROGRAM
2007 ANNUAL REPORT

PRESENTED TO GOVERNOR *JOHN ELIAS
BALDACCI* & THE MEMBERS OF THE JOINT
STANDING COMMITTEES ON:

Labor

The Honorable Ethan Strimling, Senate Chair

The Honorable John L. Tuttle, Jr., House Chair

Business, Research, and Economic Development

The Honorable Lynn Bromley, Senate Chair

The Honorable Nancy E. Smith, House Chair

Education and Cultural Affairs

The Honorable Peter B. Bowman, Senate Chair

The Honorable Jacqueline R. Norton, House Chair

February 28, 2008



STATE OF MAINE
DEPARTMENT OF LABOR
45 COMMERCE DRIVE, P.O. BOX 259
AUGUSTA, MAINE
04333-0259

JOHN ELIAS BALDACCI
GOVERNOR

LAURA A. FORTMAN
COMMISSIONER

March 1, 2008

The Honorable Lynn Bromley, Senate Chair
The Honorable Nancy E. Smith, House Chair
Members of the Joint Standing Committee on Business, Research, & Economic Development
123rd Maine State Legislature
100 State House Station
Augusta, ME 04333-0100

Dear Senator Bromley, Representative Smith, and Members of the Joint Standing Committee on Business, Research, & Economic Development:

We are pleased to submit to you the Annual Report for the Maine Apprenticeship Program (MAP), administered pursuant to Chapter 26 MRSA, §2006. This report represents program activity from January 1, 2007 to December 31, 2007.

As required by statute, the Annual Report contains four parts:

- the name and location of each business assisted;
- the number of active apprentices and the number of new apprentices registered this year;
- the return on investment; and, when applicable,
- the number of new jobs created.

The return on investment is calculated per a methodology developed by the National Association of State and Territorial Apprenticeship Directors (NASTAD).

If you have any questions regarding this report, please feel free to contact Gene Ellis, Director of Apprenticeship Standards, at 623-7990.

Sincerely,

Laura A. Fortman
Commissioner

Don R. Berry, Chairperson
Maine Apprenticeship Committee

Attachments

BACKGROUND & DEFINITIONS

BACKGROUND:

Under Title 26 MSRA, §2006, 5-A, the Maine Apprenticeship Committee is a Standing Committee of the Maine Jobs Council. The Committee is responsible for the following activities:

Section 5-C

1. Establish standards, through joint action of employers and employees, assist in the development of registered apprenticeship programs in conformity with this subsection and generally encourage and promote the establishment of registered apprenticeship programs.
2. Register or terminate, or cancel the registration of, apprenticeship programs and apprenticeship agreements, including journeyman upgrading.
3. Authorize and issue certificates of completion of apprenticeship to apprentices who have been certified by a joint apprenticeship committee or employer as having satisfactorily completed their training.
4. Keep a record of registered programs and apprentice agreements, including the number of women and minority apprentices by occupation and the number of occupations that are nontraditional for women.
5. Adopt rules necessary to carry out the intent and purpose of this subsection. Rules adopted pursuant to this subsection are routine technical rules as defined in Title 5, chapter 375, subchapter II-A.
6. Make an annual report by March 1 of each year to the Governor, the joint standing committee of the Legislature having jurisdiction over labor matters, the joint standing committee of the Legislature having jurisdiction over education and cultural affairs and the joint standing committee of the Legislature having jurisdiction over business and economic development matters. The report must include, for each business assisted under this subsection, the name and location of each business, the number of apprentices, the return on investment and, when applicable, the number of new jobs created.
7. Ensure availability and oversee coordination of related and supplemental instruction for apprentices.
8. Develop a biennial plan in consultation with the Department of Labor and develop an evaluation tool and process that facilitates a review of the apprenticeship program outcomes based on the committee's biennial goals and objectives. As a result of this process, the committee may initiate programs that promote apprenticeship and work force development.

DEFINITIONS:

- "Apprentice" means a person at least 16 years of age who is employed under an apprenticeship agreement to work at and learn a specific occupation and is registered with the committee.
- "Pre-Apprentice" means a person at least 16 years of age registered with the committee who is engaged in a full time program of academic requirements leading to a High School Diploma and part time employment developing the knowledge and skills required for entry into an Apprenticeship Program.
- "Apprentice agreement" means a written agreement that is entered into by an apprentice or organization of employees with an employer or an association of employers and provides for the apprentice's participation in a definite sequence of job training and for such related and supplemental instruction as may be determined necessary for the apprentice to qualify as a journeyman in a particular occupation.
- "Committee" means the council's Standing Committee on Apprenticeship.
- "Journeyman upgrading" means continued related instruction advocated for by a sponsor, including joint apprenticeship and training committees or employers, for an individual who has fulfilled a bona fide apprenticeship as determined by the committee. The committee establishes enrollment criteria.
- "Sponsor" means an employer or a potential employer.

SUMMARY

The period of this report is from January 1, 2007 to December 31, 2007. During that period, the Maine Apprenticeship Committee (MAC), through the efforts of its Director of Apprenticeship Standards and Apprenticeship Representatives at the local CareerCenters, registered 112 new Apprenticeship Programs. A total of 72 Pre-Apprentices and 350 Apprentices were registered into those programs. The 350 Apprentices represents a 265% increase in registrations over the 2006 period. Certificates of Completion were awarded to 38 Pre-Apprentices and 30 Apprentices upon completion of their programs. Active Pre-Apprentices and Apprentices at the end of the period were 93 and 745 respectively. The program served a total of 988 Maine citizens in all 16 counties. There were 230 active Sponsors at the end of the year. Apprenticeship Programs are at least one year and as many as five or more years long. Apprenticeable Occupations are clustered into three basic categories: Manufacturing (ex. Machinist), Building & Construction (ex. Electrician), and Service (ex. firefighter). The 2007 breakdown is as follows:

Cluster	Apprentice %	Pre-Apprentice %
Manufacturing	6.2%	31.2%
Building & Construction	64.2%	28.0%
Service	29.6%	40.9%

For all programs, the average beginning wage is \$11.09 and the average completion (journeyworker) wage is \$18.12. The Return on Investment (ROI) calculation seen at the end of the attachment (\$28,407,341.41) to this report represents \$49 for every dollar invested in the Apprenticeship budget.

SUPPLEMENTAL INFORMATION ON MAINE'S APPRENTICESHIP & PRE-
APPRENTICESHIP PROGRAMS

Apprenticeship connects both job seekers and incumbent workers desiring to learn new skills with employers needing qualified workers. These employers, voluntarily becoming Sponsors, provide apprentices and pre-apprentices with instruction reflecting industry and individual employer needs. Apprentices receive paid, structured, On-the-Job Training (OJT) and post-secondary education that equips them with the skill sets needed to advance in their chosen occupation. This results in workers with industry-driven training and employers with a competitive edge.

Classroom Instruction + On-the-Job Training = Increased Productivity

MAP continues to address the needs of Maine's industries by developing new or re-designed programs. One example is the four sequential Teacher Apprenticeships developed with Mid-Maine Community Action for its' Head Start Teachers and now used by several Head Start agencies. Another is the first in the nation Pulp and Paper Apprenticeship developed with support from Kennebec Valley Community College that immediately resulted in 21 new Apprentices. Two new computer and Internet related program have also started this year.

While programs in the past have been geared towards Associate Degrees through the Maine Community College System (MCCS), new programs are being developed to take advantage of the new "2+2" relationship between the MCCS and the University of Maine System. Apprentices registered in these Apprenticeship programs will be working towards Bachelor's Degrees, and in some programs, Master's Degrees. Per Statute, MAP currently provides 50% tuition reimbursement for those college level credit courses passed with a C or better. In addition to working with the MCCS as its' prime partner, MAP is actively pursuing relationships with other Maine institutions of post secondary education. These Apprentices are educated and work in Maine.

Whether developing competency-based programs, new programs, or new partnerships, MAP is a critical talent development solution for Maine's 21st Century economic future. Maine's high growth, high demand industry clusters in healthcare, biotech, advanced manufacturing, composites and boatbuilding, and information technology all share a need for a highly skilled, well educated work force. MAP works collaboratively with industry leadership to define and develop competency models to provide workers with quantifiable skills that meet industry needs.

Maine employers sponsoring Registered Apprenticeship programs find they have positive impacts upon employee productivity, retention, and product quality. The structured training creates more efficient employees; those employees being given a career path stay with employers longer, and the self-esteem that comes with increased knowledge and skills dictates a higher standard of quality.

Pre-Apprenticeship partnerships continue to grow. Relationship building with Maine's Career & Technical Education (CTE) schools has resulted in increased opportunities for students to explore the world of work in occupations of interest to them. This year saw Pre-Apprenticeship expanding active Pre-Apprenticeship programs into 11 of the 26 CTE schools. This program links employers, schools, students and their families in the development of Maine's future workforce. Many Pre-Apprentices complete their programs and graduate high school with Community College credit through the Dual Enrollment program. Future growth will be aided by the increased emphasis on Pre-Apprenticeship in the new 5-year Perkins Plan, which provides federal money for vocational programs in our CTE schools, and Community Colleges.

This year also saw a revitalized partnership with Jobs for Maine Graduates (JMG) that will start to bear fruit in 2008. Pre-Apprenticeship believes working with JMG is an excellent way to leverage the strengths of both programs to the benefit of the students and their future employers.

Workforce Development = Economic Development

Per Title 26 MSRA, §2006, 5-C, (6): Attachment "A"
Report entitled Return on Investment – Annual

ATTACHMENT "A"

MAINE APPRENTICESHIP COMMITTEE

ANNUAL RETURN ON INVESTMENT (ROI)

For
Calendar year 2007

Report Run Date: 12/31/07

SPONSOR	# ACTIVE	# NEW	12 MONTH ROI
ACADIA HOSPITAL 268 Stillwater Avenue Bangor, ME 04401	1	1	\$17,786.08
ACCESSIBLE NETWORKS, INC. 337 PERRY ROAD BANGOR, ME 04401	1	1	\$26,520.00
ACME MONACO CORP. 205 Cross Street Presque Isle, ME 04769	2	1	\$42,432.00
ADVANCED RESOURCES & CONSTRUCTION ENTERPRISES, INC. Kingfield, ME 04947	2	2	\$49,504.00
AEGIS RACING BIKE USA Van Buren, ME 04785	1	1	\$26,520.00
ALBERT & BURPEE FUNERAL HOME 253 Pine Street Lewiston, ME 04240	1	0	\$24,752.00
ALL ABOARD DAY CARE 59 Turkey Lane Buxton, ME 04093	1	0	\$17,680.00
AMPCO ELECTRICAL SERVICE 13 Dowdy Lane Edgecomb, ME 04556	1	0	\$24,752.00
AROOSTOOK COUNTY ACTION PROGRAM INC Presque Isle, ME 04769	6	2	\$126,751.93
AROOSTOOK TRUSSES, INC. 655 Missile St. Presque Isle, ME 04769	1	0	\$21,216.00
ATA BLACK BELT ACADEMIES OF ME Bangor, ME	1	1	\$20,508.80

ATLANTIC MECHANICAL INC 721 Bath Road Wiscasset, ME 04578	2	0	\$56,576.00
AUSTIN JR, RONALD R. 80 Stillwater Ave. Orono, ME 04473	1	0	\$18,564.00
AUTOCRAFT COLLISION CENTER, INC. 744 Main Road North Hampden, ME 04444	1	1	\$22,984.00
AUTUMN GREEN FUNERAL HOME 47 Oak Street Alfred, ME 04002	1	1	41,548.00
BAKER COMPANY 175 Gatehouse Road Sanford, ME 04073	1	0	\$24,752.00
BANGOR, CITY OF Central Fire Station Bangor, ME 04401	4	3	\$135,768.79
BANGOR NEON, INC. 1567 Hammond St. Bangor, ME 04401	1	1	\$26,520.00
BANGOR ROOFING & SHEET METAL 219 Perry Road Bangor, ME 04401	3	0	\$95,472.00
BARN DOOR CAFE, THE 1 Main St. Topsham, ME 04086	1	1	\$13,260.00
BATH BRUNSWICK VET. ASSOC. 257 Bath Road Brunswick, ME 04011	3	3	\$71,604.00
BATH IRON WORKS 700 Washington Street Bath, Me 04530	86	61	\$3,506,875.06
BEAUREGARD EQUIPMENT, INC. 59 Contractor Drive Hermon, ME 04401	2	2	\$42,021.41
BELANGER, TINA Old Orchard Beach, ME 04063	1	0	\$17,680.00

BIBC, INC. 16 Penn Plaza, Suite 22 Bangor, ME 04401	1	1	\$18,564.00
BIDDEFORD INTERNET CORP. 8 Pomerleau St. Biddeford, ME 04005	2	2	\$104,317.76
BIDDEFORD, CITY OF P. O. Box 586 Biddeford, ME 04005	1	0	\$34,476.00
BLACK BEAR ASSOCIATES 4 Godfrey Drive Orono, ME 04473	3	3	\$42,432.00
BLACK BEAR SECURITY P. O. Box 331 Pembroke, ME 04666	1	1	\$26,520.00
BMR DONUTS P. O. Box 3480 No. Conway, NH 03860	1	0	\$14,144.00
BOB'S ELECTRIC 351 Phinney Road Corinna, Me 04428	1	1	\$30,056.00
BOOTHBAY HARBOR SHIPYARD, LLC P. O. Box 483 Boothbay Harbor, ME 04538	2	0	\$56,576.00
BRIAN ST. SAVIOUR P. O. Box 225 Cornish, ME 04020	1	1	\$22,100.00
BRIDGEWATER SCHOOL DEPT. Collins St. Bridgewater, ME 04735	2	0	\$39,320.32
BRIDGTON VETERINARY HOSPITAL RR 3 Box 221 Bridgton, ME 04009	1	0	\$26,677.66
BUILDING BLOCKS, INC. 189 Perry Road Bangor, ME 04401	1	0	\$16,672.24
BUSY HANDS DAYCARE Augusta, ME 04330	1	0	\$19,448.00

C M P HOLDING LLC P. O. Box 20 Jay, ME 04239	21	21	\$891,072.00
C M P HOLDINGS LLC Main Street Bucksport, ME 04416	15	3	\$858,089.04
CADILLAC BUILDERS LLC 336 Main Street Bar Harbor, ME 04609	1	1	\$26,520.00
CAM MANUFACTURING 1215 Airport Drive Presque Isle, ME 04769	2	1	\$51,272.00
CAPITAL FRANCHISE ASSOC. 40 Board Rd. Brunswick, ME 04011	1	1	\$13,702.00
CARIBOU SCHOOL DEPT 628 Main St. Caribou, ME 04736	3	0	\$55,851.12
CATHOLIC CHARITIES OF MAINE 15 Westminster Ave Lewiston, ME 04240	1	0	\$15,912.00
CATHY'S DAY CARE CENTER 26 Pleasant Street Presque Isle, ME 04769	1	0	\$15,912.00
CHARLOTTE WHITE CENTER P. O. Box 380 Dover-Foxcroft, ME 04426	1	0	\$18,564.00
CHILDHOOD HOURS 8 Pinette Avenue Biddeford, ME 04005	1	0	\$19,448.00
CIANBRO CORP. P. O. Box 1000 Pittsfield, ME 04967	28	7	\$915,824.00
CIRCLE OF FRIENDS 14 Verone Street Presque Isle, ME 04736	1	0	\$21,216.00
CIRCLE OF LEARNING Presque Isle, ME 04769	2	0	\$35,360.00

CLAY, STEVENS & CLAY, INC. 3 Lee Street Lincoln, ME 04457	1	0	\$35,360.00
CLEWLEY FOUNDATIONS, INC. 1932 Union St. Bangor, ME 04401	1	1	\$28,288.00
COMPAGNA ELECT. CONTRACTORS 100 U.S. Rte 1 York, ME 03909	1	0	\$31,824.00
CONROY, TULLY, CRAWFORD 172 State Street Portland, ME 04101	1	1	\$19,890.00
CORRECT BUILDING PRODUCTS 8 Morin St. Biddeford, ME 04005	1	0	\$28,288.00
COUGHLIN, JOHN 1240 Hammond St. Bangor, ME 04401	1	1	\$19,448.00
CRABIEL-RIPOSTA FUNERAL HOME 182 Waldo Ave. Belfast, ME 04915	1	0	\$26,520.00
CSI MANAGEMENT, INC. 556 Main St. Caribou, ME 04736	1	0	\$15,912.00
CYR, LYNN 28 High St. Bangor, ME 04401	1	0	\$17,680.00
DARLINGS CORPORATION 16 Kingsland Crossing Ellsworth, ME 04605	1	1	\$26,520.00
DAVID F. MCCUBREY P. O. Box 18 Porter, ME 04068	1	1	\$22,100.00
DEBBIE'S DAYCARE 86 N. Main St. North Monmouth, ME 04265	1	0	\$16,796.00
DENNETT CRAIG & PATE Saco, Me 04072	1	0	\$22,984.00

Design Fab. Inc. 1160 US Route 202 Greene, ME 04236	1	1	\$25,636.00
DISTRICT COUNCIL OF LABORERS 37 East Street Hopkinton, MA 01748	19	4	\$492,794.64
DONNA'S DAY CARE CENTER 977 Sabattus Street Lewiston, ME 04240	2	2	\$38,896.00
DORR'S EQUIPMENT CO. 1468 Hammond St. Bangor, ME 04401	1	0	\$21,216.00
DOWN EAST TOYOTA 652 Wilson Street Brewer, ME 04412	6	6	\$161,961.28
DUNN FUNERAL HOME 11 Park St. Houlton, ME 04033	1	0	\$18,564.00
DYSARTS SERVICE INC. P. O. Box 1689 Bangor, ME 04402	2	2	\$59,511.71
ECI SERVICES OF MAINE, INC. 70 Horton Street Lewiston, ME 04240	2	0	\$50,989.12
E. J. CARRIER, INC. P. O. Box 489 Jackman, ME 04945	1	0	\$19,448.00
EAGLE SECURITY SYSTEMS, INC. 92 South Main St. Brewer, ME 04412	1	0	\$17,680.00
EASTERN FIRE PROTECTION CO. P.O. Box 1390 Auburn, ME 04210	10	6	\$287,297.92
ECI SERVICES OF MAINE DBA Fortin Funeral Home Lewiston, ME 04240	2	1	\$50,989.12
ELECTRICIANS LOCAL #1253 Fairfield, ME 04937	38	17	\$1,519,702.08

ELLIS BOAT CO., INC. 265 Sea Wall Road Manset, ME 04656	4	4	\$156,388.54
EMERALD VALLEY RANCHES, LLC P. O. Box 717 Caribou, ME 04736	1	0	\$17,680.00
FAMILY FOCUS 2 Davenport Circle Bath, ME 04530	4	2	\$73,053.76
FARMINGTON CONSTRUCTION, INC. 218 Fairbanks Road SUITE #2 Farmington, ME 04938	1	1	\$22,984.00
FIRST PRIORITY ALARM & ELECTRIC 33 Schuler Street Sanford, ME 04073	1	0	\$31,824.00
FLINT, MARK A Nashville Plantation., ME 04732	1	0	\$20,521.28
FORREST AUTO BODY INC. 1280 North Main St. Winterport, ME 04496	1	1	\$33,592.00
FRASER TIMBER LTD. P. O. Box 749 Ashland, ME 04732	2	2	\$51,272.00
FREIGHTLINER OF MAINE, INC. P. O. Box 1169 Bangor, ME 04402	2	0	\$53,040.00
FROST'S GARAGE, INC. 46 Western Ave. Hampden, ME 04444	1	1	\$24,752.00
FRYEBURG VETERINARY HOSPITAL 203 Bridgton Road Fryeburg, ME 04037	2	2	\$56,576.00
GAGNON'S AUTO & R.V. SALES, INC. 500 Main St. Caribou, ME 04736	1	0	\$17,680.00
GARY'S SALES & SERVICE 570 Sweden St. Caribou, ME 04736	1	0	\$22,100.00

GOODWILL HINCKLEY P. O. Box 159 Hinckley, ME 04944	5	5	\$179,561.20
GRAVES FUNERAL HOME, INC. 30 Church St. Presque Isle, ME 04736	1	1	\$44,200.00
GRIFFIN ELECTRIC INC, WAYNE J 116 Hopping Brook Road Holliston, MA 01746	6	0	\$222,768.00
HAHNEL BROTHERS CO. Box 1160 Lewiston, Me 04240	10	4	\$331,323.20
HAMILTON & WISE MASONRY 55 Christian Hill Road Charleston, ME 04422	1	0	\$32,834.05
HAMMOND TRACTOR COMPANY 216 Center Road Fairfield, ME 04937	1	0	\$30,056.00
HAMPDEN-GILPATRICK FUNERAL CO. P. O. Box 310 Hampden, ME 04444	1	1	\$22,100.00
HENRY L. HOLMES, INC. P. O. Box 189 Cornish, ME 04020	1	0	\$31,824.00
HIGHT CHEVROLET BUICK INC. 71 Madison Avenue Skowhegan, ME 04976	1	0	30,781.92
HOLDEN CABINET & MILLWORK INC. P. O. Box 640 East Holden, ME 04429	1	1	\$31,824.00
HOME COMPANIONS, INC. 378 Main St. Saco, ME 04072	2	0	\$43,789.41
HOME DEPOT USA INC. 164 Longview Drive Bangor, ME 04401	1	1	\$28,376.40
HOPE MEMORIAL CHAPEL INC. Biddeford, ME 04005	1	0	\$22,984.00

I B E W LOCAL 567 JATC PO Box 1289 Lewiston, ME 04240	83	24	\$3,723,609.34
INDUSTRIAL ACTUATION GROUP LLC PO Box 534 Limerick, ME 04048	1	0	\$19,448.00
INT'L UNION OF ELEVATOR CONSTR. 645 R Morrisey Boulevard Dorchester, MA 02122	25	2	\$1,953,640.00
IRONWORKERS LOCAL NO 7 PO Box 579 Clinton, ME 04927	9	0	\$365,976.00
J & MC CONTRACTORS INC. 52 Old Lisbon Road Topsham, ME 04086	1	1	\$24,752.00
J B J MACHINE CO., INC. P. O. Box 566 North Berwick, ME 03906	1	0	\$20,332.00
JAMES R PATTEN 13 Industrial Way Trenton, ME 04605	6	6	\$180,336.00
JERRY'S PLUMBING & HEATING, INC. 22 Ridgeview Drive Biddeford, ME 04005	1	0	\$31,824.00
JOHNSON & JORDAN INC. 18 Mussey Road Scarborough, ME 04074	24	0	\$721,344.00
JOHNSON FUNERAL HOME INC. 26 Market St. No. Berwick, ME 03906	2	0	\$53,040.00
JONES & RICH INC. 199 Woodford Street Portland, ME 04101	1	1	\$24,752.00
JORDAN FERNALD 113 Franklin Street Ellsworth, ME 04609	1	0	\$30,056.00
JORDAN'S TRUCKING Cornish, ME 04020	2	0	\$41,042.56

KAPLAN ELECTRICAL CONST. P. O. Box 147 Winthrop, ME 04364	3	3	\$84,864.00
KATAHDIN VALLEY HEALTH CENTER P. O. Box 500 Patten, ME 04765	2	2	\$35,360.00
KENDALL, KEITH P. O. Box 871 Guilford, ME 04443	1	0	\$26,520.00
KENNEBEC TOOL & DIE CO., INC. 150 Church Hill Rd. Augusta, ME 04330	1	0	\$24,752.00
KENNEBEC VALLEY CAP 97 Water St. Waterville, ME 04901	6	6	\$156,448.28
KID ZONE 28 Turner Street Brunswick, ME 04011	1	1	\$15,028.00
KID'S COUNT DAY CARE 517 Sturtevant Hill Rd. Readfield, ME 04355	1	0	\$14,144.00
KINCER FUNERAL HOME, INC. 14 Church St. Richmond, ME 04357	1	0	\$31,293.60
KITTERY ELECTRICAL SERVICES 72 Rte 236 Kittery, ME 03904	1	0	\$35,360.00
KOUNTRY KIDS CHILDCARE P.O. Box 251 Oakfield, ME 04763	1	0	\$17,680.00
LAMSON FUNERAL HOMES INC. 11 Tamarack Street Millinocket, ME 04462	1	0	\$26,520.00
LANCASTER MORGAN FUNERAL HOME 11 Clover St. Caribou, ME 04736	1	1	\$24,752.00

LANDING MANAGEMENT 11 Lockwood Lane Kennebunk, ME 04043	1	0	\$35,360.00
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LANE HOME BUILDERS INC. PO Box 5196 Ellsworth, ME 04605	1	1	\$35,360.00
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LANGLEY, BRIAN & JANE 8 South St. Ellsworth, ME 04605	3	3	\$68,952.00
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LAPLANTE, GEORGE J. 147 Castonguay Road Van Buren, ME 04785	1	1	\$22,984.00
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LARY FUNERAL HOME, INC. 62 Summer St. Dover-Foxcroft, ME 04426	1	0	\$35,360.00
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LEE S. WILBUR & CO. P. O. Box 1300 Southwest Harbor, ME 04679	2	0	\$61,563.84
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LETELLIER JR, ROBERT R. 5 Letellier Lane Biddeford, ME 04005	1	1	\$24,752.00
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LOGAN ELECTRICAL INC. 398 Old Meeting House Road Porter, ME 04068	1	0	\$17,680.00
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LOUISIANA-PACIFIC CORPORATION P. O. Box 396 Houlton, ME 04730	27	27	\$952,810.56
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M S A D 49 63 High Street Fairfield, ME 04937	1	0	\$16,354.00
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MADAWASKA SCHOOL DEPARTMENT 96 ST. Thomas St. Madawaska, ME 04756	2	0	\$48,720.82
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MAINE COURSE HOSPITALITY GROUP 5 South Main Street Brewer, ME 04412	3	3	\$53,040.00
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MAINE MATERIAL HANDLING, INC. Bangor, ME 04401	2	0	\$35,360.00
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MAINE OXY 22 Albiston Way Auburn, ME 04210	1	1	\$30,940.00
MAINE TOOL & MACHINE, LLC 3 Autumn St. Apt. 2 Lisbon, ME 04252	1	0	\$22,100.00
MARTES INC. 170 Main Street Old Town, ME 04468	1	1	\$17,680.00
MCCONNELL & ASSOC. 342 Foye Road Wiscasset, ME 04578	1	0	\$24,752.00
MCKAY'S R V CENTER 102 Main Road Holden, ME 04429	1	1	\$22,984.00
MCKIE ELECTRIC 192 Scituate Road York, ME 03909	2	0	\$53,040.00
MMCA 34 Wing Farm Parkway Bath, ME 04530	20	20	\$652,173.18
MILLER COLLISION CTR. OF SANFORD 640 Main Street Sanford, ME 04073	1	0	\$26,520.00
MILLER FORD 640 Main Street Sanford, Me 04073	1	0	\$26,520.00
MILLIKEN INC, B. H. 175 Anderson Street Portland, ME 04101	4	0	\$120,224.00
MORRIS YACHTS, INC. P. O. Box 395 Bass Harbor, ME 04653	11	5	\$252,824.00
MORSE BOATBUILDING CO., LYMAN 82 Water St. Thomaston, ME 04861	4	4	\$147,753.22
MSAD 1 Presque Isle, ME 04769	1	0	\$19,660.16

MSAD 27 14 West Main St. Fort Kent, ME 04743	9	1	\$157,617.20
MSAD 37 P. O. Box 79 Harrington, ME 04643	1	0	\$17,680.00
MSAD 41 RR1 Box 600 Brownville, ME 04414	4	1	\$91,556.94
MSAD 42 P. O. Box 1006 Mars Hill, ME 04758	4	0	\$70,720.00
MSAD 70 175 Hodgdon Mills Road Hodgdon, ME 04730	5	0	\$101,660.00
MSAD 25 P. O. Box 20 Stacyville, ME 04777	2	0	\$36,597.60
MSAD 59 55 Weston Ave. Madison, ME 04950	1	1	\$42,732.56
MSAD 77 Elm St. School P.O. Box 229 E. Machias, ME 04630	1	0	\$13,984.88
MSAD 33 P. O. Box 9 Frenchville, ME 04745	4	0	\$71,639.36
NETHERLAND OFFICE PRODUCTS 51 North St. Presque Isle, ME 04769	1	1	\$21,216.00
NETLAND VMD, THOMAS 212 Greeley Road Cumberland Ctr., ME 04021	2	1	\$45,968.00
N. E. PLUMBING & HEATING 133 Birch Drive Poland Spring, ME 04274	3	3	\$106,080.00
NICHOLS ELECTRIC PO Box 246 Caribou, ME 04736	1	0	\$24,752.00

NNE CARPENTERS Augusta, ME 04330-9302	24	11	\$792,813.53
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NORM'S ELECTRIC & MAINTENANCE 62 Bergeron Drive Arundel, ME 04046	1	0	\$26,520.00
NORTHEASTERN LOG HOMES INC. P. O. Box 46 Kenduskeag, ME 04450	1	1	\$24,310.00
ORONO, TOWN OF 63 Main St. Orono, ME 04473	1	0	\$22,984.00
OUELLETTE FUNERAL & MEMORIAL 118 High St. Van Buren, ME 04785	1	0	\$24,752.00
PAINTERS & ALLIED TRADES 25 Colgate Road Roslindale, MA 02131	2	1	\$69,659.20
PANOLAM INDUSTRIES INT'L One Pionite Road Auburn, ME 04211-1014	5	0	\$177,891.64
PATRICK MCALLISTER CARPENTRY 567 Durham Road Brunswick, ME 04011	1	1	\$26,520.00
PELLETIER & GRANT QUIRK, FRANC 61 Rt. 35 Windham, ME 04062	1	0	\$19,448.00
PENOBSCOT VETERINARY SERVICES 411 Davis Road Bangor, ME 04401	2	2	\$42,432.00
PERFORMANCE PLUMBING & HEATING P. O. Box 682 York, ME 03909	1	0	\$28,288.00
PHIL'S FLORIST P. O. Box 555 Caribou, ME 04736	1	1	\$26,520.00

PINE STATE ELEVATOR CO. 230 Anderson St. Portland, ME 04101	7	1	\$519,792.00
PINE TREE WASTE, INC. 31 Freedom Parkway Hermon, ME 04401	1	1	\$31,824.00
PLAYMATES FAMILY DAYCARE 207 Town Farm Road Buxton, Me 04093	1	0	\$17,680.00
PLUMBERS LOCAL #716 21 Gabriel Dr. Augusta, ME 04332-0496	15	1	\$593,381.83
PORT HARBOR MARINE Holden, ME 04429	1	1	\$22,984.00
PORTLAND YACHT SERVICES INC. 58 Fore St. Portland, ME 04101	3	3	\$89,410.05
PRECISION MANUFACTURING SOLUTIONS P. O. Box 974 Biddeford, ME 04005	1	1	\$24,752.00
QUIRK AUTO PARK Bangor, ME 04402-1386	3	3	\$90,988.35
QUIRK ELECTRIC, INC. 4 Schooner Road Scarborough, ME 04074	1	0	\$45,968.00
R. C. VILLINEAU, FIREWOOD PO Box 322 Parsonsfield, ME 04047	1	0	\$17,680.00
RAWCLIFFE'S INC. 651 Main Road Hampden, ME 04444	1	1	\$21,216.00
RE'S DAY CARE P. O. Box 827 Waldoboro, ME 04572	1	0	\$17,680.00
RICHARDSON PLUMBING & HEATING 48 Pleasant St. Eliot, ME 03903	1	0	\$35,360.00

RITE AID OF MAINE, INC. 335 Alfred Street Biddeford, ME 04005	1	1	\$22,984.00
ROBBINS LUMBER, INC. P. O. Box 9 Searsmont, ME 04973	5	3	\$90,046.53
ROWES GARAGE & AUTO SALES 35 Hudson Road East Corinth, ME 04427	1	1	\$26,520.00
MSAD 33 P. O. Box 9 Frenchville, ME 04745	4	0	\$71,639.36
STACIE LYNN'S DAYCARE 1 Prospect Ave So. Paris, ME 04281	1	0	\$17,680.00
SARGENT CORPORATION P.O. Box 435 Stillwater, ME 04489	1	1	\$26,520.00
SCARBOROUGH POLICE DEPT. 246 US Route # 1 Scarborough, ME 04074	4	4	\$254,463.87
SCHOOL UNION 104 102 High St. Eastport, ME 04631	3	0	\$55,426.80
SCHOOL UNION 106 11 Church St. Calais, ME 04619	1	0	\$18,634.72
SEABEE ELECTRIC INC. 84 Pleasant Hill Rd Scarborough, ME 04074	4	0	\$120,224.00
SEPHONE LLC 175 Exchange Street Bangor, ME 04401	1	1	\$21,216.00
SHEA BROS. CONSTRUCTION P. O. Box 269 Parsonsfield, ME 04047	1	0	\$21,216.00
SHEET METAL WORKERS LOCAL #17 19 Enterprise Street Lewiston, ME 04240	6	4	\$232,957.57

SHEPARD CHEVROLET INC. P. O. Box 605 Rockland, ME 04841	1	0	\$21,216.00
SMALL OD, CRAIG K. 37 Herschel St. Caribou, ME 04736	1	0	\$19,448.00
SMART & EDWARDS FUNERAL HOME 183 Madison Ave Skowhegan, ME 04976	1	0	\$22,948.64
SOUTHERN AROOSTOOK C S D 9 % MSMA Augusta, ME 04330	2	2	\$52,403.52
SOUTHERN KENNEBEC CHILD DEV. 99 Western Ave., Suite 6 Augusta, ME 04330	3	3	\$66,936.48
STORYTIME CHILD CARE INC. 225 North Street Bath, ME 04530	1	0	\$17,680.00
SUMMIT SERVICES 103 Texas Ave. Bangor, ME 04401	2	1	\$35,713.60
SUSAN SEWALL DAYCARE 4 Weeks St Houlton, ME 04730	3	1	\$57,649.28
T W WILLARD INC. 862 Sweden Road Caribou, ME 04736	1	0	\$15,912.00
TELFORD AVIATION INC. 154 Maine Avenue Bangor, ME 04401	1	1	\$28,288.00
THOS. MOSER, CABINETMAKER Auburn, ME 04210	4	4	\$113,152.00
TODD & SON INC, R L 414 Main St. Caribou, ME 04736	1	0	\$21,216.00
TWIN CITY MOTOR INN 453 Wilson Street Brewer, ME 04412	1	1	\$35,360.00
UNITED TECHNOLOGIES	1	1	\$35,360.00

Bangor, ME 04401

UNITEL INC. 129 Main St. Unity, ME 04988	1	0	\$46,745.92
VEAZIE FIRE DEPT. 1084 Maine Street Bangor, ME 04401	1	1	\$22,577.36
VEAZIE VETERINARY CLINIC PA 1522 State St. Veazie, ME 04401	2	2	\$42,432.00
VISITING NURSE SERVICE 15 Industrial Park Road Saco, ME 04072	1	0	\$13,260.00
WAL MART ASSOCIATES INC. 70 Springer Drive Bangor, ME 04401	1	1	\$30,763.20
WEST, PAUL E ATTN : Pauline West Steuben, ME 04680	2	2	\$49,504.00
WESTCON MANUFACTURING INC. 22 Bibber Parkway Brunswick, ME 04011	1	1	\$30,056.00
WOODS ELECTRIC INC. Box 434 York, ME 03909	1	0	\$26,520.00

CURRENT
830

NEW
392

\$28,407,341.41