

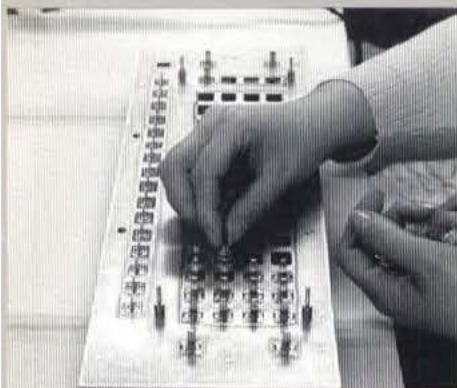
MAINE STATE LEGISLATURE

The following document is provided by the
LAW AND LEGISLATIVE DIGITAL LIBRARY
at the Maine State Law and Legislative Reference Library
<http://legislature.maine.gov/lawlib>

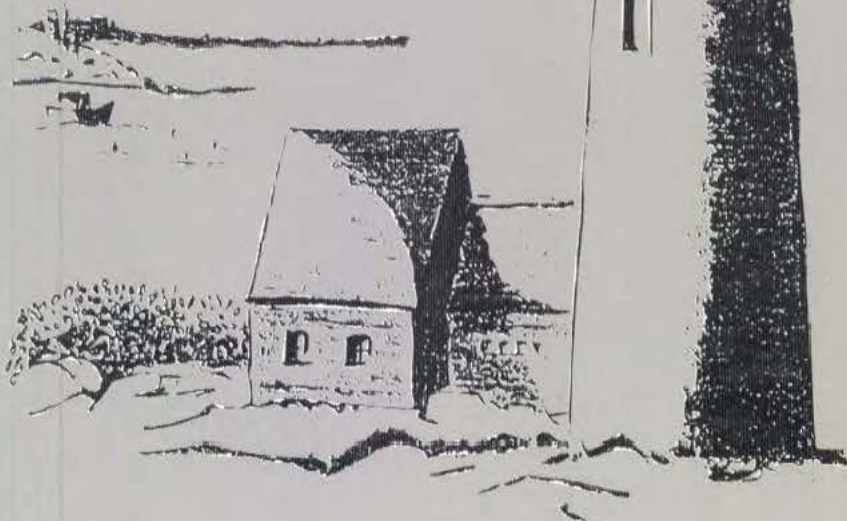


Reproduced from electronic originals
(may include minor formatting differences from printed original)

MAINE DEPARTMENT OF
LABOR



Census
of
Maine
Manufactures
1995



Bureau of Labor Standards

1995 Highlights

- ✓ \$13.3 billion total value of product, up 7.3% from 1994, 48.2% from 1985
 - Paper industry - \$4.6 billion, up 23.7% from 1994, 53.7% from 1985
 - Transportation Equipment - \$1.5 billion, down 2.0% from 1994, up 96.3% from 1985
 - Lumber & Wood Products - \$1.2 billion, down 4.5% from 1994, up 34.1% from 1985
 - Electronic Equipment (except computers) - \$991.9 million, up 4.5% from 1994, up 31.3% from 1985
 - Food - \$969.3 million, up 3.9% from 1994, up 26.7% from 1985
- ✓ 88,078 total manufacturing employment, down 1.4% from 1994, 16.8% from 1985
- ✓ 21,907 union employees, down 6% from 1994 and 31.6% from 1985
- ✓ \$29,056 average wage, up 3.2% from 1994 and 52.1% from 1985



ANGUS S. KING, JR.
GOVERNOR

STATE OF MAINE
DEPARTMENT OF LABOR
BUREAU OF LABOR STANDARDS
45 STATE HOUSE STATION
AUGUSTA, MAINE
04333-0045

VALERIE R. LANDRY
COMMISSIONER

ALAN HINSEY
BUREAU DIRECTOR

Census of Maine Manufactures 1995

Prepared by Barbara A. Chenoweth, Statistician
Technical Services Division

Issued May 1997

Augusta, Maine

The Maine Department of Labor is an equal opportunity employer. Auxiliary aids and services are available upon request to individuals with disabilities. Telephone (207) 624-6400 TDD 1-800-794-1100 FAX (207) 624-6449

PURPOSE

The purpose of the census is to provide economic data to track changes in the value of goods produced, foreign imports and exports, and capital expenditures by manufacturers in the state. The data is used by city and state planners, economic developers, economists, students, business owners and others who are interested in economic data.

AUTHORIZATION

Maine Revised Statutes 1964, Title 26, §§ 42, 43, 46: "The Bureau shall collect, assort and arrange statistical details relating to industrial pursuits in the State. He (the Director) may cause to be printed and distributed bulletins that shall be of public interest and benefit to the State."

COVERAGE

The annual survey covers all Maine manufacturing establishments. For the 1995 Census, reports were received from 2,395 establishments. Of these, 194 either did not operate or went out of business during 1995. Final tabulations, including any late reports which are not included in this Census, will appear as usual in the next Census.

The data contained in the Census of Maine Manufactures 1995 represent a comprehensive and valid statistical analysis of the Maine manufacturing economy.

Alan C. Hinsey

Director

Bureau of Labor Standards

CENSUS OF MAINE MANUFACTURES - 1995

BLS Bulletin 691

CENSUS OF MAINE MANUFACTURES

1995

The Research and Statistics Division of the Bureau of Labor Standards gratefully appreciates the contributions made by others toward this publication.

Thanks are due:

To Maine's manufacturing businesses for their cooperation in the collection of Census data, which makes this publication possible;

To the staff of the Department of Labor, Division of Labor Market Information Services for their cooperation in providing the employment and wage data herein.

The contents of this publication are considered to be in the public domain and may be reproduced without permission. We do request, however, that appropriate citation be made.

CENSUS OF MAINE MANUFACTURES

1995

TABLE OF CONTENTS

| | <u>Page</u> |
|---|-------------|
| Authorization | i |
| Coverage | i |
| Census of Maine Manufactures, 1995 Appreciation | ii |

NARRATIVE

| | |
|---|----|
| Maine Production Value | 1 |
| Manufacturing Employment | 4 |
| Union Coverage | 6 |
| Gross Wages | 8 |
| Average Wages | 10 |
| Capital Expenditures | 12 |
| Foreign Imports | 14 |
| Foreign Exports | 15 |
| Value of Manufactured Product by County Group | 16 |

FIGURES

| | | |
|-----------|--|---|
| Figure 1. | Value of Manufactured Product in Actual and Adjusted Dollars, Maine 1985-1995 | 1 |
| Figure 2. | Value of Manufactured Product, Percentage by Major Industry Group, Maine 1994 & 1995 | 2 |
| Figure 3. | Value of Manufactured Product by Major Industry Group, Maine 1985, 1994 & 1995 | 3 |
| Figure 4. | Manufacturing Employment, Maine 1985-1995 | 4 |
| Figure 5. | Manufacturing Employment, Percentage by Major Industry Group, Maine 1985 & 1995 | 5 |
| Figure 6. | Manufacturing Employment by Major Industry Group, Maine 1985, 1994 & 1995 | 5 |
| Figure 7. | Manufacturing Employment, Percentage Covered by Union Contracts, Maine 1985 & 1995 | 7 |
| Figure 8. | Manufacturing Employment by Major Industry Group, Percentage Covered by Union Contracts, Maine 1985, 1994 & 1995 | 7 |
| Figure 9. | Gross Manufacturing Wages in Actual and Adjusted Dollars, Maine 1985-1995 | 8 |

TABLE OF CONTENTS (Continued)

| | Page |
|---|-------------|
| Figure 10. Gross Manufacturing Wages by Major Industry Group, Maine 1985, 1994 & 1995 | 9 |
| Figure 11. Average Manufacturing Wages in Actual Dollars, Maine 1985-1995 | 10 |
| Figure 12. Average Manufacturing Wages by Major Industry Group, Maine 1985, 1994 & 1995 | 11 |
| Figure 13. Capital Expenditures in Manufacturing in Actual and Adjusted Dollars, Maine 1985-1995 | 13 |
| Figure 14. Capital Expenditures in Manufacturing by Major Industry Group, Maine 1985, 1994 & 1995 | 13 |
| Figure 15. Imports Used in Manufacturing by Major Industry Group, Maine 1991-1995 | 14 |
| Figure 16. Manufactured Exports by Major Industry Group, Maine 1991-1995 | 15 |
| Figure 17. Value of Manufactured Product by County Group, Maine 1985, 1994 & 1995 | 16 |
| Figure 18. Value of Manufactured Product Index by County Group, Maine 1990-1995 | 17 |
| Figure 19. Regional Contribution to the Value of Manufactured Product by County Group, Maine 1985 and 1995 | 17 |

TABLES

| | |
|---|----|
| Table 1. Census of Maine Manufactures by Major Industry, 1995 | 18 |
| Table 2. Maine Capital Expenditures & Foreign Trade by Major Industry, 1995 | 19 |
| Table 3. Census of Maine Manufactures by Major Industry and Industrial Groups, 1995 | 20 |
| Table 4. Census of Maine Manufactures by County, 1995 | 23 |
| Table 5. Maine Capital Expenditures & Foreign Trade by County, 1995 | 24 |
| Table 6. Census of Maine Manufactures by County, Major Industry & Minor Civil Division, 1995 | 25 |
| Table 7. Census of Maine Manufactures by Economic Area, 1995 | 32 |
| Table 8. Maine Capital Expenditures by Economic Area, 1995 | 33 |
| Table 9. Census of Maine Manufactures by Economic Area & Major Industry, 1995 | 34 |
| Table 10. Census of Maine Manufactures by Plant Size, 1995 | 38 |

TABLE OF CONTENTS (Continued)

Page

APPENDICES

| | | |
|-------------|---|----|
| Appendix A. | Technical Notes and Definitions | 39 |
| Appendix B. | Major Industry Descriptions, 1987 SIC | 42 |
| Appendix C. | Geographic Definitions of Economic Areas | 45 |
| Appendix D. | Census of Maine Manufactures by Major Industry Group, 1990-1994 | 47 |
| Appendix E. | Census of Maine Manufactures by County, 1990-1994 | 49 |
| Appendix F. | Actual and Adjusted Data Comparisons, 1994-1995 | 51 |
| Appendix G. | Comments Form | 53 |
| Appendix H. | Order Form | 54 |

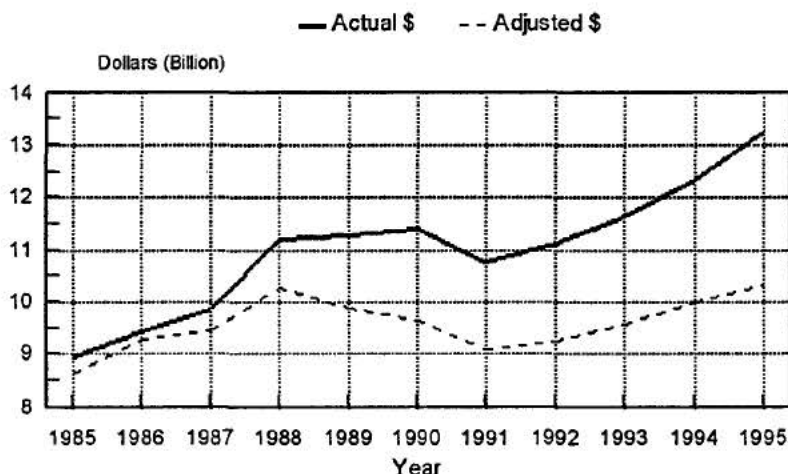
Maine Production Value

The product value is the primary measure of the state's manufacturing activity. It is the selling price of all goods manufactured or processed (including inventories) during a calendar year.

Maine has experienced four straight of growth. In 1995 the product value for Maine's manufacturing establishments increased 7.3% (\$899.2 million) to \$13.3 billion. Adjusting for inflation (using the Producer Price Index as a deflator), the constant dollar value of Maine manufactured product rose 2.6%. (See Appendix F for a discussion of actual and adjusted data.) See Figure 1.

Figure 1.

Value of Manufactured Product in Actual and Adjusted Dollars Maine 1985-1995



Durable Goods

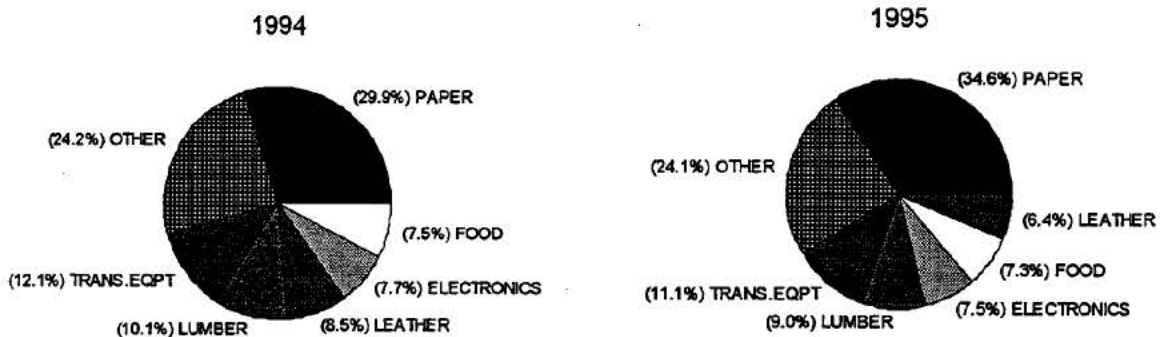
Durable goods are manufactured products designed to withstand wear and decay over time such as appliances, transportation equipment, and furniture. The gross value of durable goods in 1995 rose 0.8% (\$37.1 million) over 1994. Notable increases occurred in Electronic Equipment which increased 4.5% (\$42.4 million) and Fabricated Metals which increased 12.5% (\$42.3 million). The most notable decreases in durable goods occurred in Lumber & Wood Products which fell 4.5% (\$56.9 million) and Transportation Equipment which decreased 2.0% (\$30.5 million).

Nondurable Goods

Nondurable goods are manufactured products that generally have a shorter life expectancy than durable goods (e.g., food, textiles, and paper goods).

The gross value for nondurable goods, as a whole, increased 11.4% in 1995, up \$862.1 million over 1994. The Paper industry had the largest percentage gain in product value with 23.7% (\$877.9 million) in 1995. Chemicals followed with an increase of 18.6% (\$48.0 million). Printing and Publishing had a 12.2% increase (\$51.0 million). Food and Textiles increased 3.9% (\$36.1 million) and 5.5% (\$27.0 million), respectively. Of the nondurable goods, only Leather decreased. This group fell 19.7% (\$206.8 million) in 1995. See Figure 2.

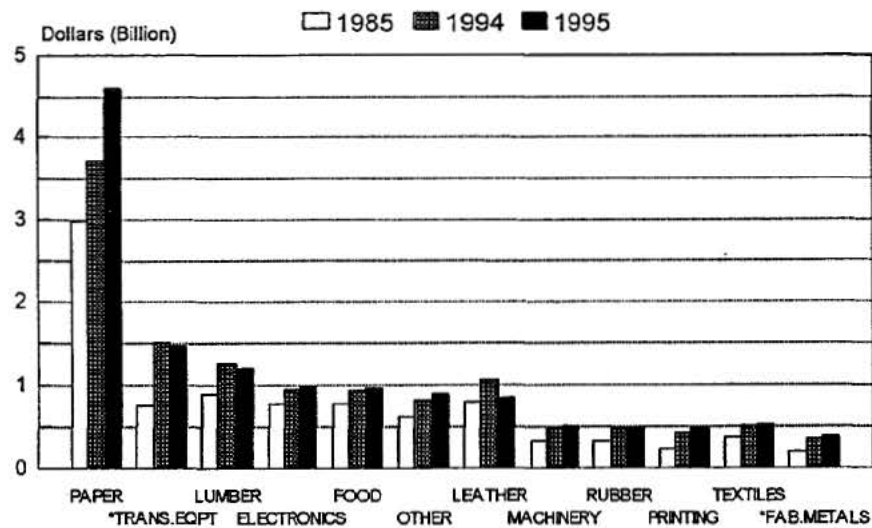
Figure 2.
Value of Manufactured Product
Percentage by Major Industry Group
Maine 1994 & 1995



The manufacturing economy continues to be dominated by the Paper industry with a total product value of \$4.6 billion in 1995, up 23.7% over 1994. The Transportation Equipment group followed with a total product value of \$1.5 billion, a 2.0% decrease from 1994. The Lumber & Wood Products group was third with a \$1.2 billion value of product, a decrease of 4.5% from 1994. See Figure 3.

Figure 3.

Value of Manufactured Product
by Major Industry Group **
Maine 1985, 1994 & 1995



* Transportation Equipment

* Fabricated Metals

** See Appendix B for descriptions of the major industry groups.

Manufacturing Employment

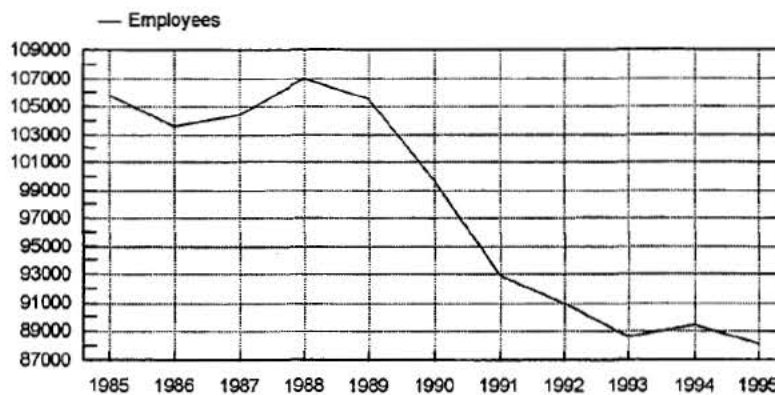
Employment in Maine manufacturing dipped 1.4% in 1995 to 88,078 workers.

Employment in the durable goods industries overall remained unchanged from 1994 to 1995; although the Transportation Equipment group had 1,009 fewer employees in 1995, a decrease of 8.4%. The nondurable goods industries experienced a decline of 1,260 (2.6%) from 1994 to 48,105 workers in 1995. Several industries experienced significant drops in employment. The Paper industry was down 747 employees, a decrease of 5.0% and the Textiles industry was down 503 employees, a decrease of 9.4%.

The largest increases in employment occurred in the Electronic Equipment group which grew by 326 employees, an increase of 4.6%. The Machinery group increased by 244 employees, an increase of 6.6%. Following Machinery was the Chemicals industry which gained 240 employees, an increase of 19.0%. See Figure 4.

Figure 4.

Manufacturing Employment
Maine 1985-1995



The Paper industry employed the largest work force in 1995 with 14,090 employees, a 16% share of the overall manufacturing employment. Transportation Equipment was the second largest employer in manufacturing with 11,073 (12.6%) workers followed by Lumber & Wood Products which employed 10,395 (11.8%) workers and the Leather industry which employed 9,219 (10.5%). See Figures 5 and 6.

Figure 5.

Manufacturing Employment
Percentage by Major Industry Group
Maine 1985 & 1995

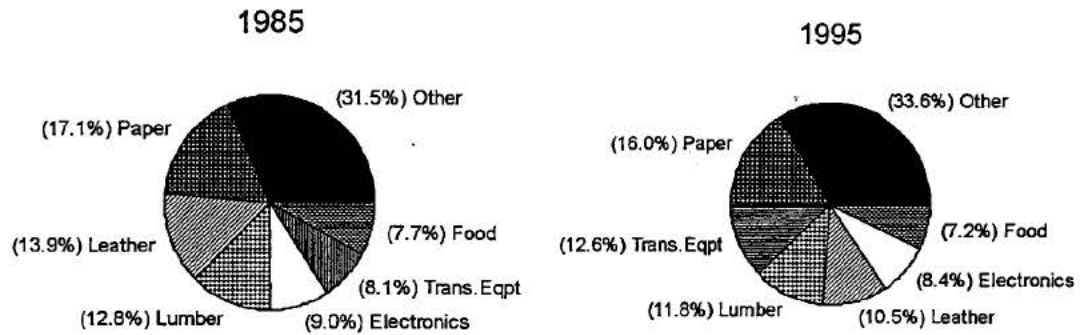
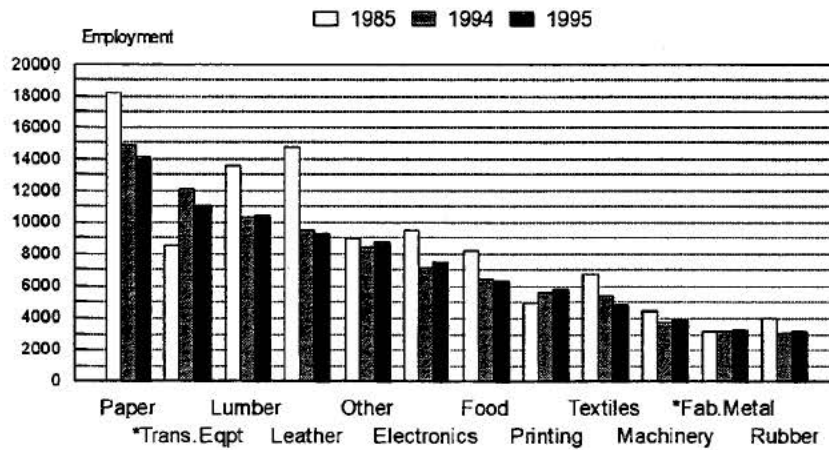


Figure 6.

Manufacturing Employment
by Major Industry Group
Maine 1985, 1994 & 1995



* Transportation Equipment

* Fabricated Metals

The breakdown of manufacturing employment by gender continued to change in 1995. Males made up 75.9% (66,829 employees) of Maine's manufacturing work force and females made up 24.1% (21,249 employees). Employment of males increased by 3.3% (2,139 employees) in 1995, while employment of females decreased 13.9% (3,422 employees).

The most notable changes in manufacturing employment between 1985 and 1995, as illustrated in Figures 5 and 6, were the decline of employment in the Leather industry and the increase in the Transportation Equipment. Employment has dropped in the Leather industry from 14,663 in 1985 to 9,219 (37.1%) in 1995. It has increased in the Transportation Equipment group from 8,539 in 1985 to 11,073 employees in 1995.

Union Coverage

In 1995, the number of unionized manufacturing employees in Maine dropped for the seventh year in a row to a total of 21,097 members. This was a drop of 6% from 1994 and 31.6% since 1985. The two largest decreases in union membership in 1995 were in the Transportation Equipment and Paper industries with drops of 674 (9.9%) and 524 (5.3%), respectively. The highest gains were in Lumber & Wood Products, up 97 union members (10.7%) and the Fabricated Metals group, up 22 members (6.5%).

In 1995, 24% of the manufacturing employment was unionized compared with 25.1% in 1994 and 29.1% in 1985. Forty-four percent of unionized manufacturing workers are employed in the Paper industry where over 66% of employees belong to unions. The Transportation Equipment and Textiles industries followed with 29% (6,117 employees) and 6.1% (1,297 employees) respectively, of all unionized manufacturing workers. See Figures 7 and 8.

Figure 7.

Manufacturing Employment
Percentage Covered by Union Contracts
Maine 1985 & 1995

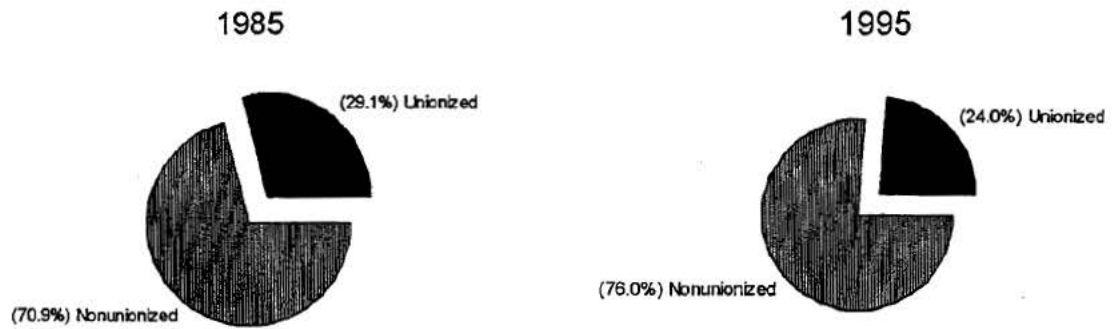
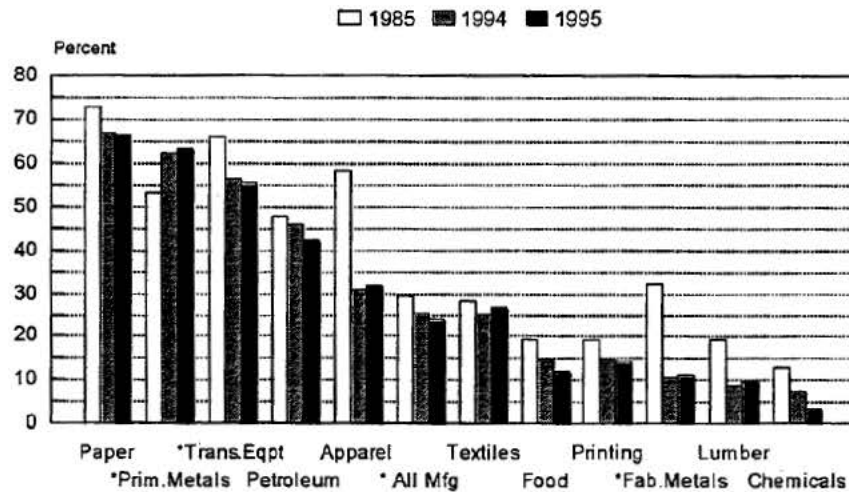


Figure 8.

Manufacturing Employment by Major Industry Group
Percentage Covered by Union Contracts
Maine, 1985, 1994 & 1995

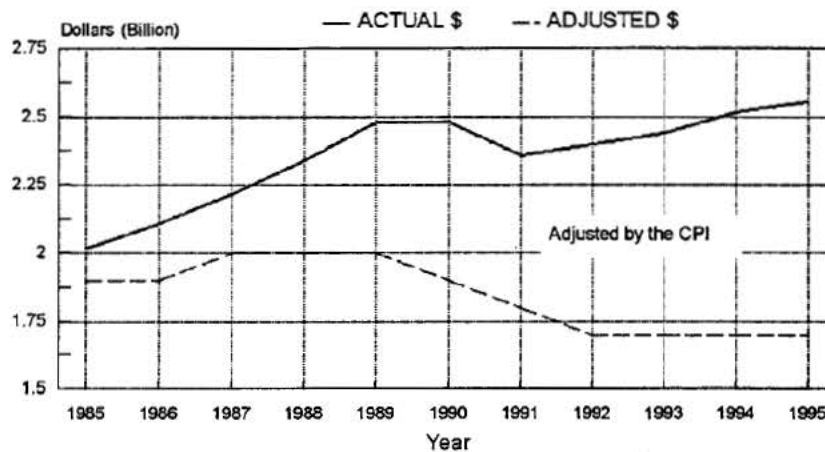


- * Primary Metals
- * Transportation Equipment
- * All Manufacturing
- * Fabricated Metals

Gross Wages

Gross wages in Maine manufacturing, as a whole, continued to increase in 1995; up 1.3% from 1994 to \$2.6 billion. The Paper industry accounted for 24.5% of all manufacturing wages in the state, paying out \$627.2 million in gross wages. Transportation Equipment paid \$392 in actual gross wages. Lumber and Wood Products paid \$233.7 See Figure 9.

Figure 9.
Gross Manufacturing Wages
in Actual and Adjusted Dollars
Maine 1985-1995

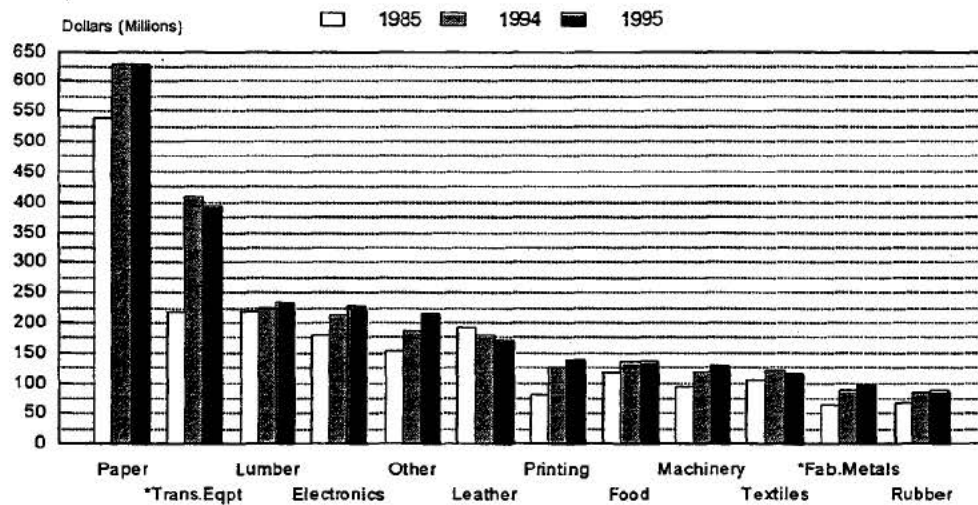


Five industries experienced decreases in gross wages during 1995. Transportation Equipment decreased \$16.2 million (4%) from 1994. Leather, Textiles, Apparel, and Paper decreased \$9.3 million (5.2%), \$6.6 million (5.5%), \$2.1 million (5.4%), \$0.9 million (0.1%) respectively.

In 1995, the largest gains in gross wages occurred in Electronic Equipment which increased \$12.1 million (5.7%), Chemicals increased \$11.2 (26.8%), Machinery increased \$11.0 million (9.5%), Printing & Publishing increased \$9.9 million (7.8%), and Lumber & Wood Products increased \$9.8 million (4.4%).

See Figure 10.

Figure 10. Gross Manufacturing Wages by Major Industry Group Maine 1985, 1994 & 1995



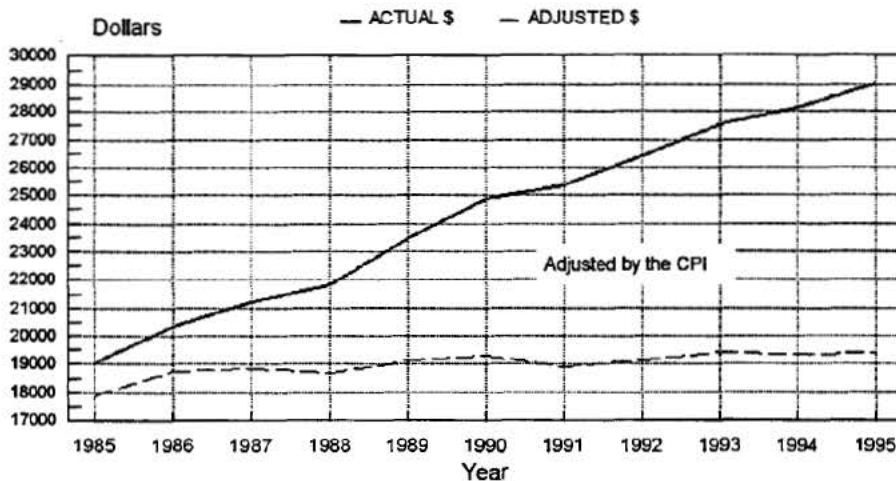
* Transportation Equipment

* Fabricated Metals

Average Wages

In 1995, the average yearly wage for Maine manufacturing workers increased \$902 (3.2%) to \$29,056. In the same period the annual average Consumer Price Index, which measures the changes in the price of a fixed market basket of goods and services in a region, rose 2.9% (4.2 points). (See Appendix F.) As a result, Maine manufacturing workers experienced a 0.3% increase in buying power. See Figure 11.

Figure 11. Average Manufacturing Wages
in Actual and Adjusted Dollars
Maine 1985 - 1995

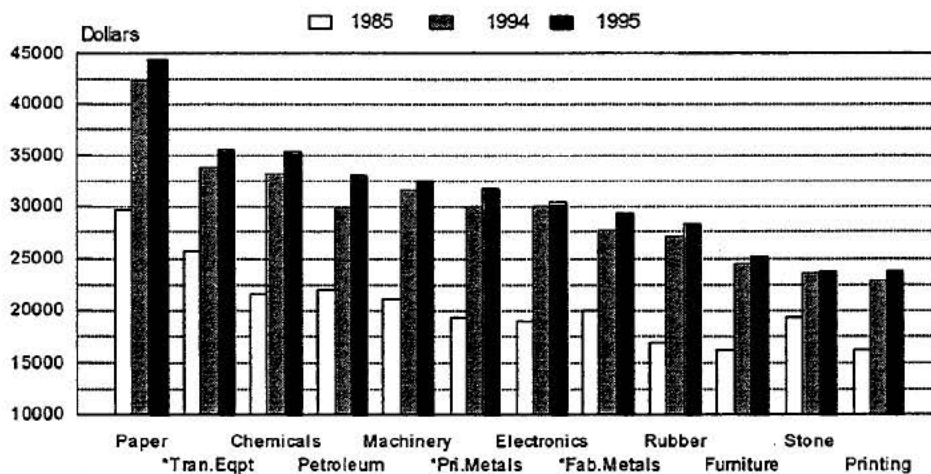


Paper industry workers received the highest reported average wage. In 1995, Paper Industry employees in this industry were paid an average of \$44,516, which was 53.2% higher than the Maine manufacturing average for 1995. Apparel industry workers received the lowest average wage among manufacturers in 1995: earning an average of \$18,137 per year which was 62.4% of the overall average for manufacturing employees.

The largest percentage increases in 1995 manufacturing wages were Petroleum & Coal Products which saw an increase of 10.3% or \$3,079; Apparel which increased 8.9% or \$1,476; Chemicals which increased 6.5% or \$2,150; and Fabricated Metals which increased 6.3% or \$1,747. The Leather industry was the only manufacturing group to experience a drop in average wages with a 2.8% decrease or a loss of \$533. See Figure 12.

Figure 12.

Average Manufacturing Wages
by Major Industry Group
Maine 1985, 1994 & 1995



- * Transportation Equipment
- * Primary Metals
- * Fabricated Metals

Capital Expenditures

Capital expenditures are those used for new structures or improvements to existing structures and money spent for new or used machinery and equipment. 1995 capital expenditures were up 60.4% (\$275 million) over 1994 for a total of \$730.7 million. Capital expenditures for durable goods were up 49.2% (\$94.2 million) with the Electronic Equipment group spending 120% (\$73.4 million) over what it spent in 1994. This increased spending was entirely for equipment. Lumber & Wood Products had the second largest capital expenditures with \$75.8 million. Three groups within the durable goods division had reduced capital expenditures. Fabricated Metals reduced capital spending by 36.5% (\$5.6 million), Primary Metals and Transportation Equipment reduced their spending by 24.3% (\$.8 million) and 15.6% (\$4.3 million) respectively.

Capital expenditures for the nondurable goods division increased 68.4% (\$180.8 million). The Paper industry increased its capital spending by 88.3% (\$138.3 million). Textiles, Food, and Printing & Publishing had increases of 112.3% (\$16.1 million), 49.5% (\$11.4 million), and 48.6% (\$9.1 million) respectively. The Leather industry had the largest reduction in capital spending with a drop of 26.7% or \$5.6 million less than 1994. Petroleum & Coal Products reduced capital purchases by 18% or \$.2 million less than in 1994. See Figures 13 and 14.

Figure 13.

Capital Expenditures in Manufacturing
in Actual and Adjusted Dollars
Maine 1985 - 1995

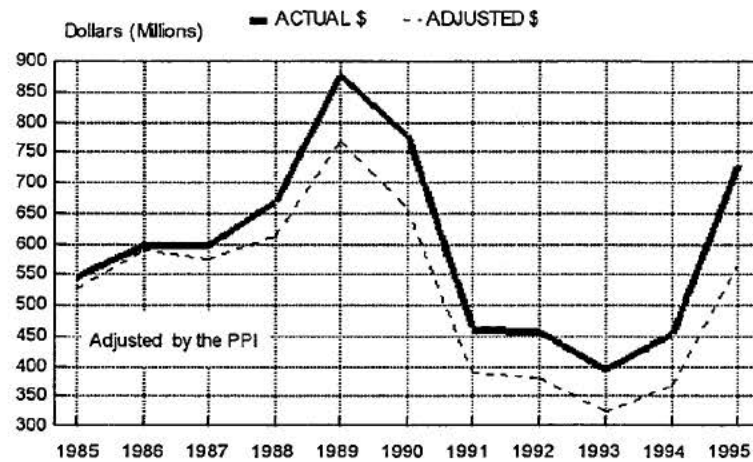
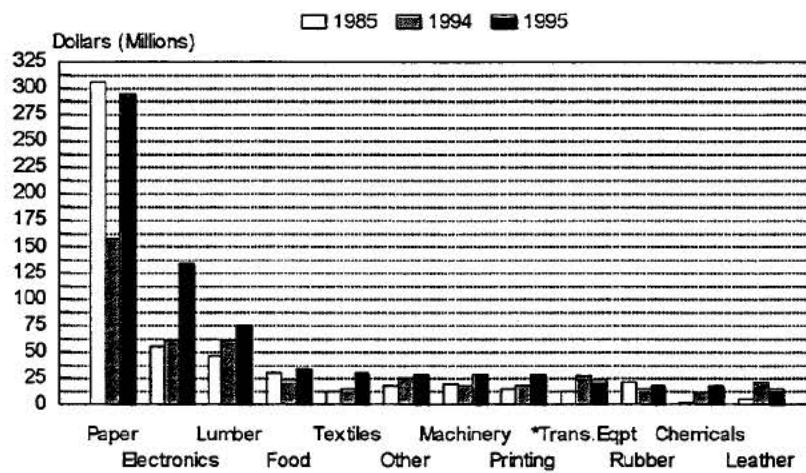


Figure 14.

Capital Expenditures in Manufacturing
by Major Industry Group
Maine 1985, 1994 & 1995



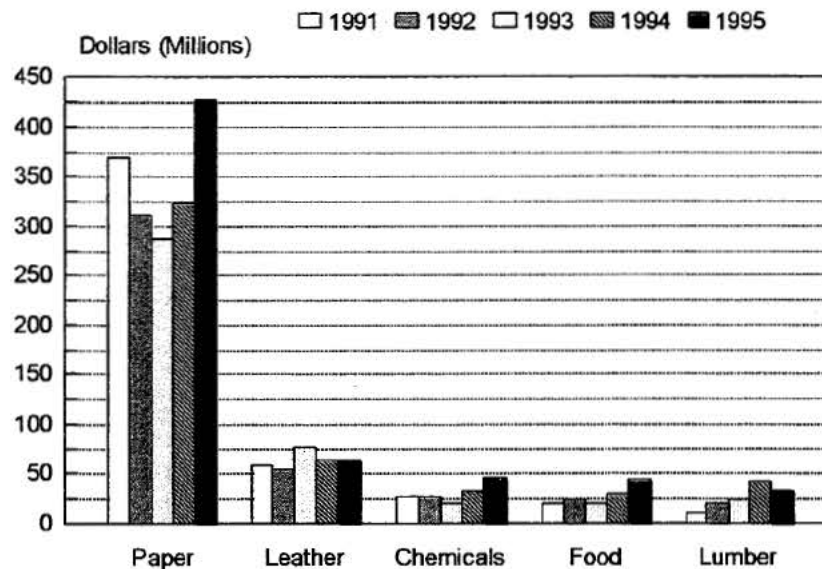
* Transportation Equipment

Foreign Imports

In 1995, imports used in Maine's manufacturing process increased 21.3% (\$130.4 million) over 1994 levels. The largest increase in imported goods occurred in the Paper industry where spending was up \$102 million (31.5%). The largest decreases in import spending were in the Transportation Equipment group 50.3% (\$14.4 million) and in the Electronic Equipment group 36.5% (\$14.4 million). See Figure 15.

Figure 15.

Imports Used in Manufacturing by Major Industry Group Maine 1991-1995



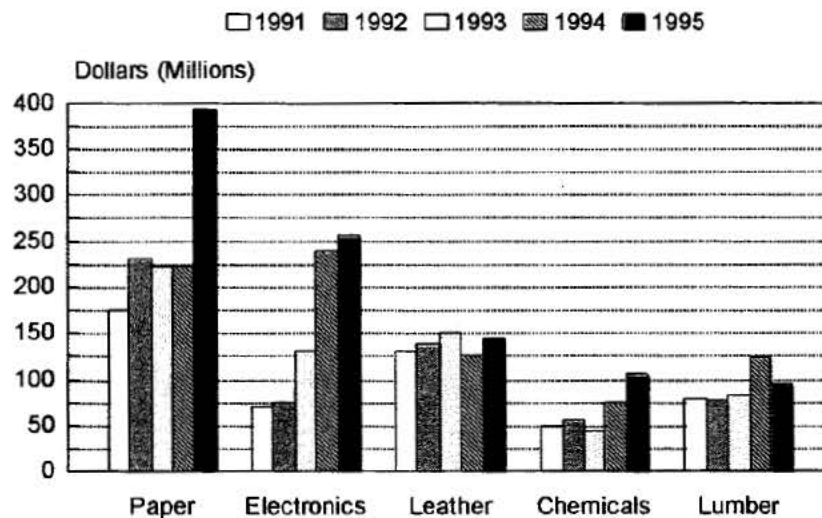
Foreign Exports

In 1995, manufactured goods exported to countries outside the U.S. were up 22.7% (\$235.9 million) over 1994. The Paper industry had the greatest dollar increase overall with \$169.8 million (76.4%) over 1994. The Chemicals industry increased its exports \$31.5 million (42.5%), the Leather industry increased \$18.3 million (14.6%) over 1994. The only decreases in exports of nondurable goods were in the Rubber & Plastics industry and the Miscellaneous group; they decreased \$7.1 million (15.8%) and \$0.1 million (3.2%), respectively.

In the durable goods division, Machinery increased \$42.8 million (83.8%) over 1994 and Electronic Equipment, increased exports by \$17.6 million (7.4%) over 1994. See Figure 16.

Figure 16.

Manufactured Exports by Major Industry Group Maine 1991-1995



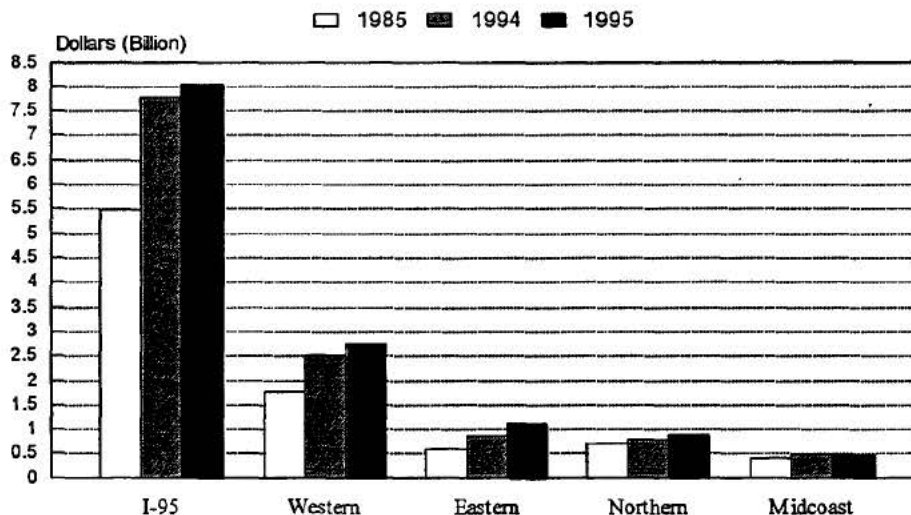
Value of Manufacturing Product by County Group

The state of Maine is divided into five county groups: I-95 Corridor, Eastern, Midcoast, Northern, and Western. (See Table 4 for listing.)

All five regions of the state increased their value of manufactured product in 1995. The I-95 Corridor continued to be the top producer with over \$8 billion dollars of manufactured product. York, Cumberland, Penobscot, and Androscoggin counties each produced over one billion dollars in manufactured product during 1995. The Western group of counties was a distant second with \$2.7 billion worth of manufactured product. The largest dollar gains were in Oxford, Hancock and Washington counties with increases of \$154.1 million (25.4%), \$141.7 million (29.1%), and \$136.5 (37%), respectively. The only decreases were in Piscataquis county which had a drop of \$32.7 million (16.5%) and Knox county which had a drop of \$4.1 million (1.5%). See Figures 17-19.

Figure 17.

Value of Manufactured Product⁴ by County Group Maine 1985, 1994 & 1995



The V.P. (value of product) Index is a measure of the rate of change in the manufacturing production beginning from a common base of 100. The Eastern area had the sharpest rate of change, up 34 points from 1994; next was the Northern area which was up 13 points. The Western area, I-95 corridor, and the Midcoast area all had small changes as illustrated in Figure 18.

Figure 18.

Value of Manufactured Product Index
by County Group
Maine 1990-1995

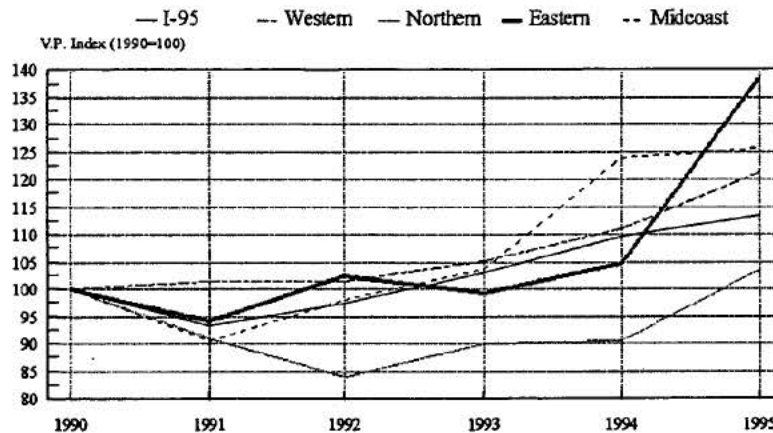


Figure 19.

Regional Contribution to the
Value of Manufactured Product by County Group
Maine 1985 and 1995

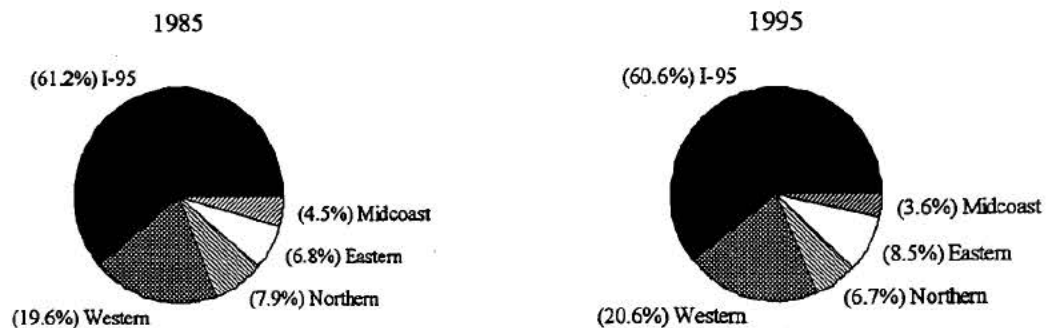


TABLE 1**CENSUS OF MAINE MANUFACTURES BY MAJOR INDUSTRY, 1995**

| INDUSTRY (SIC*) | NUMBER REPORTING | VALUE OF PRODUCT | | | EMPLOYMENT | | | UNIONIZED WORKERS | WAGES | |
|-----------------------------------|---------------------|-----------------------|----------------------------|-------------|---------------|---------------|---------------|----------------------|-------------------------|------------------|
| | | \$ | % CHANGE FROM 1990 1994 | | TOTAL | MALE | FEMALE | | GROSS | AVERAGE |
| <u>TOTAL</u> | 2,395 | 13,290,614,333 | 16.5 | 7.3 | 88,078 | 66,829 | 21,249 | 21,097 | \$ 2,559,228,940 | \$ 29,056 |
| <u>DURABLE GOODS</u> | 1,515 | 4,868,270,597 | 18.4 | 0.8 | 39,973 | 32,367 | 7,606 | 7,973 | 1,171,575,765 | 29,309 |
| Lumber & Wood Products (24) | 826 | 1,195,813,921 | 26.2 | -4.5 | 10,395 | 8,934 | 1,461 | 1,002 | 233,748,298 | 22,487 |
| Furniture (25) | 43 | 114,246,736 | 22.5 | 3.9 | 1,163 | 971 | 192 | 54 | 29,282,573 | 25,178 |
| Stone, Clay & Glass (32) | 93 | 101,431,706 | -20.3 | -2.4 | 1,217 | 1,187 | 30 | 4 | 28,909,599 | 23,755 |
| Primary Metals (33) | 8 | 45,277,001 | 25.9 | 8.2 | 532 | 422 | 110 | 335 | 16,861,880 | 31,695 |
| Fabricated Metals (34) | 122 | 380,667,875 | 47.9 | 12.5 | 3,235 | 2,807 | 428 | 359 | 94,688,626 | 29,270 |
| Machinery, Incl. Computers (35) | 202 | 497,009,632 | 26.2 | 5.0 | 3,929 | 3,533 | 396 | 102 | 127,434,373 | 32,434 |
| Electronic Eqpt., ex. Comps. (36) | 51 | 991,867,807 | 30.4 | 4.5 | 7,421 | 4,136 | 3,285 | 0 | 225,490,714 | 30,385 |
| Transportation Equipment (37) | 149 | 1,469,399,784 | 2.8 | -2.0 | 11,073 | 9,677 | 1,396 | 6,117 | 392,040,346 | 35,405 |
| Precision Instruments (38) | 21 | 72,556,135 | 6.8 | 17.4 | 1,008 | 700 | 308 | 0 | 23,119,356 | 22,936 |
| <u>NONDURABLE GOODS</u> | 880 | 8,422,343,736 | 15.5 | 11.4 | 48,105 | 34,643 | 13,643 | 13,124 | 1,387,653,175 | 28,846 |
| Food (20) | 143 | 969,307,824 | 4.2 | 3.9 | 6,319 | 4,639 | 1,680 | 755 | 135,841,921 | 21,497 |
| Textiles (22) | 62 | 519,425,306 | 30.7 | 5.5 | 4,845 | 3,263 | 1,582 | 1,297 | 113,321,033 | 23,389 |
| Apparel (23) | 76 | 156,483,103 | 18.0 | 9.7 | 2,039 | 1,085 | 954 | 644 | 36,981,511 | 18,137 |
| Paper (26) | 41 | 4,584,045,155 | 15.4 | 23.7 | 14,090 | 12,021 | 2,069 | 9,366 | 627,223,903 | 44,516 |
| Printing & Publishing (27) | 297 | 467,914,056 | 27.8 | 12.2 | 5,755 | 4,286 | 1,469 | 835 | 136,141,649 | 23,656 |
| Chemicals (28) | 44 | 306,851,059 | 65.4 | 18.6 | 1,500 | 1,128 | 372 | 50 | 52,971,967 | 35,315 |
| Petroleum & Coal Products (29) | 8 | 46,827,657 | 4.4 | 18.5 | 292 | 284 | 8 | 123 | 9,629,779 | 32,979 |
| Rubber & Plastics (30) | 46 | 479,439,570 | 37.3 | 1.1 | 3,120 | 2,183 | 937 | 0 | 87,956,807 | 28,191 |
| Leather (31) | 57 | 842,476,462 | -3.6 | -19.7 | 9,219 | 4,829 | 4,390 | 54 | 170,616,679 | 18,507 |
| Miscellaneous (39) | 106 | 49,573,544 | 19.2 | 6.0 | 926 | 744 | 182 | 0 | 16,968,649 | 18,325 |

* Standard Industrial Classification

TABLE 2

MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY MAJOR INDUSTRY, 1995

| INDUSTRY (SIC) | PLANT MODERNIZATION & EQUIPMENT | | | | PLANNED | | FOREIGN TRADE | |
|-----------------------------------|---------------------------------|-------------------|---------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | TOTAL | NEW STRUCTURES | EXISTING STRUCTURES | EQUIPMENT | 1996 | 1997 | IMPORTS | EXPORTS |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| TOTAL | 730,681,259 | 89,796,344 | 7,046,313 | 633,838,602 | 967,126,289 | 848,461,651 | 743,025,642 | 1,274,745,707 |
| DURABLE GOODS | 285,708,039 | 37,065,179 | 1,067,593 | 247,575,267 | 336,624,783 | 404,668,312 | 100,206,430 | 509,398,590 |
| Lumber & Wood Products (24) | 75,758,274 | 10,458,363 | 350,680 | 64,949,231 | 59,256,131 | 33,757,124 | 33,108,711 | 95,777,737 |
| Furniture (25) | 3,241,615 | 552,195 | 0 | 2,689,420 | 3,332,500 | 2,942,000 | 50,000 | 8,140,652 |
| Stone, Clay, & Glass (32) | 6,146,957 | 566,565 | 160,000 | 5,420,392 | 1,728,500 | 850,500 | 560,000 | 185,000 |
| Primary Metals (33) | 2,409,856 | 340,573 | 30,000 | 2,039,283 | 4,730,867 | 4,530,808 | 7,310,653 | 9,180,837 |
| Fabricated Metals (34) | 9,805,397 | 863,200 | 80,351 | 8,861,846 | 9,088,557 | 6,631,200 | 12,841,377 | 35,277,410 |
| Machinery, incl. Computers (35) | 28,556,364 | 4,751,483 | 321,562 | 23,483,319 | 27,055,825 | 16,959,080 | 14,786,653 | 93,805,198 |
| Electronic Eqpt., ex. Comps. (36) | 134,651,028 | 12,091,175 | 0 | 122,559,853 | 199,360,812 | 317,249,500 | 16,877,472 | 255,502,597 |
| Transportation Equipment (37) | 23,306,519 | 6,525,605 | 125,000 | 16,655,914 | 30,509,591 | 20,735,100 | 14,243,564 | 6,906,084 |
| Precision Instruments (38) | 1,832,029 | 916,020 | 0 | 916,009 | 1,562,000 | 1,013,000 | 428,000 | 4,623,075 |
| NONDURABLE GOODS | 444,973,220 | 52,731,165 | 5,978,720 | 386,263,335 | 630,501,506 | 443,793,339 | 642,819,212 | 765,347,117 |
| Food (20) | 34,474,892 | 9,429,414 | 2,959,762 | 22,085,716 | 13,778,447 | 11,684,175 | 42,849,501 | 48,744,485 |
| Textiles (22) | 30,391,085 | 7,277,168 | 421,920 | 22,691,997 | 36,926,400 | 11,567,600 | 32,056,688 | 26,851,133 |
| Apparel (23) | 3,839,877 | 760,193 | 505,000 | 2,574,684 | 3,450,853 | 3,538,500 | 4,002,534 | 5,017,761 |
| Paper (26) | 294,785,508 | 17,004,311 | 1,550,000 | 276,231,197 | 511,158,589 | 377,145,000 | 425,749,028 | 391,935,631 |
| Printing & Publishing (27) | 27,934,554 | 6,071,350 | 424,978 | 21,438,226 | 14,211,828 | 7,724,264 | 15,382,351 | 1,929,457 |
| Chemicals (28) | 17,960,628 | 8,119,944 | 101,430 | 9,739,254 | 13,931,166 | 10,068,000 | 44,972,666 | 105,779,973 |
| Petroleum & Coal Products (29) | 829,995 | 125,040 | 0 | 704,955 | 910,108 | 50,000 | 4,777,101 | 25,729 |
| Rubber & Plastics (30) | 18,566,924 | 2,931,013 | 0 | 15,635,911 | 23,162,700 | 12,903,000 | 7,209,845 | 37,843,827 |
| Leather (31) | 15,312,498 | 722,170 | 15,630 | 14,574,698 | 12,292,411 | 8,823,000 | 63,230,435 | 144,028,365 |
| Miscellaneous (39) | 877,259 | 290,562 | 0 | 586,697 | 679,004 | 289,800 | 2,589,063 | 3,190,756 |

TABLE 3

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995**

| (SIC) INDUSTRY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|--|-----------------------|----------------------|-----------------|-------------------|---------------|---------------|
| | | | | Total | Male | Female |
| <u>TOTAL MANUFACTURING</u> | 13,290,614,333 | 2,559,228,940 | 29,056 | 88,078 | 66,829 | 21,249 |
| <u>TOTAL DURABLE GOODS</u> | 4,868,270,597 | 1,171,575,765 | 28,309 | 39,973 | 32,367 | 7,606 |
| <u>24 LUMBER & WOOD PRODUCTS</u> | 1,195,813,921 | 233,748,298 | 22,487 | 10,395 | 8,934 | 1,002 |
| 241 Logging Camps & Contractors | 349,077,544 | 54,828,118 | 22,270 | 2,462 | 2,425 | 37 |
| 2411 Logging Camps & Contractors | 349,077,544 | 54,828,118 | 22,270 | 2,462 | 2,425 | 37 |
| 242 Sawmills & Planing Mills | 406,316,843 | 69,565,215 | 25,241 | 2,756 | 2,534 | 222 |
| 2421 Sawmills & Planing Mills, Gen. | 384,772,927 | 63,492,472 | 25,820 | 2,459 | 2,280 | 179 |
| 243 Millwork & Cabinets | 74,037,774 | 22,164,931 | 21,687 | 1,022 | 835 | 287 |
| 2431 Millwork | 26,064,482 | 9,116,670 | 20,910 | 436 | 352 | 84 |
| 2435 Hardwood Veneer & Plywood | 29,753,080 | 6,107,389 | 20,564 | 297 | 206 | 91 |
| 244 Wood Containers | 11,851,583 | 2,710,355 | 15,943 | 170 | 170 | 0 |
| 2441 Wood Boxes | 396,372 | 96,438 | 10,715 | 9 | 9 | 0 |
| 2448 Wood Pallets and Skids | 8,095,394 | 1,543,812 | 16,781 | 92 | 92 | 0 |
| 2449 Wood Containers, NEC | 3,359,817 | 1,070,105 | 15,509 | 69 | 69 | 0 |
| 245 Wood Buildings & Mobile Homes | 34,587,546 | 7,460,213 | 19,128 | 390 | 333 | 57 |
| 249 Miscellaneous Wood Products | 319,942,631 | 77,019,466 | 21,424 | 3,595 | 2,637 | 958 |
| 2499 Wood Products, NEC | 178,530,133 | 60,067,745 | 19,976 | 3,007 | 2,099 | 908 |
| <u>25 FURNITURE AND FIXTURES</u> | 114,246,736 | 29,282,573 | 25,178 | 1,163 | 971 | 192 |
| <u>32 STONE, CLAY & GLASS</u> | 101,431,706 | 28,909,599 | 23,755 | 1,217 | 1,187 | 30 |
| 323 Glass Prod., from Purchased Glass | 596,050 | 141,904 | 12,900 | 11 | 11 | 0 |
| 3231 Glass Prod., from Purch. Glass | 596,050 | 141,904 | 12,900 | 11 | 11 | 0 |
| 326 Pottery and Related Products | 3,511,486 | 1,346,081 | 11,604 | 116 | 116 | 0 |
| 327 Concrete, Gypsum & Plaster Prod. | 59,530,252 | 19,949,106 | 24,998 | 798 | 781 | 17 |
| 3272 Concrete Prod., ex. Block, Brick | 22,521,220 | 8,869,100 | 23,525 | 377 | 371 | 6 |
| 3273 Ready-Mixed Concrete | 31,805,643 | 9,042,454 | 27,401 | 330 | 321 | 9 |
| 328 Cut Stone & Stone Products | 1,647,468 | 513,156 | 36,654 | 14 | 14 | 0 |
| 3281 Cut Stone & Stone Products | 1,647,468 | 513,156 | 36,654 | 14 | 14 | 0 |
| <u>33 PRIMARY METALS</u> | 45,277,001 | 16,861,880 | 31,695 | 532 | 422 | 110 |
| <u>34 FABRICATED METALS</u> | 380,667,875 | 94,688,626 | 29,270 | 3,235 | 2,807 | 428 |
| 342 Cutlery, Hand Tools & Hardware | 8,824,521 | 3,572,033 | 24,805 | 144 | 144 | 0 |
| 3423 Hand & Edge Tools | 7,887,609 | 3,226,772 | 25,408 | 127 | 127 | 0 |
| 344 Fabricated Structural Metal Prod. | 202,370,060 | 45,331,729 | 30,727 | 1,475 | 1,341 | 134 |
| 3441 Fabricated Structural Metal | 43,352,327 | 9,336,475 | 26,676 | 350 | 338 | 12 |
| 3443 Fabricated Plate Work | 23,593,051 | 7,052,294 | 31,911 | 221 | 214 | 7 |
| 3444 Sheet Metal Work | 125,009,603 | 25,163,238 | 34,660 | 726 | 630 | 96 |
| 3448 Prefabricated Metal Bldgs. | 3,211,996 | 1,536,896 | 27,944 | 55 | 55 | 0 |
| 346 Metal Forgings & Stampings | 4,524,390 | 1,435,687 | 27,609 | 52 | 52 | 0 |
| 347 Coating, Engraving, & Allied Svcs. | 14,473,793 | 4,729,973 | 27,988 | 169 | 150 | 19 |
| 3471 Electroplating, Plating, Anodizing | 8,950,518 | 3,053,481 | 25,660 | 119 | 100 | 19 |
| 3479 Coating, Engraving, NEC | 5,523,275 | 1,676,492 | 33,530 | 50 | 50 | 0 |
| 349 Misc. Fabricated Metal Products | 88,588,017 | 22,738,293 | 27,428 | 829 | 639 | 190 |
| 3496 Misc. Fabricated Wire Products | 11,103,218 | 2,800,157 | 15,731 | 178 | 159 | 19 |
| <u>35 INDUST. & COMM. MACHINERY</u> | 497,009,632 | 127,434,373 | 32,434 | 3,929 | 3,533 | 396 |
| 353 Construction Machinery & Equip. | 59,402,134 | 10,652,910 | 28,034 | 380 | 365 | 15 |
| 3535 Conveyors & Conveying Equip. | 14,716,366 | 2,058,945 | 30,279 | 68 | 68 | 0 |
| 354 Metalworking Machinery & Equip. | 68,405,233 | 20,477,579 | 29,851 | 686 | 609 | 77 |
| 3544 Special Dies & Tools | 14,083,206 | 7,451,234 | 32,538 | 229 | 223 | 6 |
| 3545 Machine Tool Accessories, etc. | 29,758,734 | 6,131,500 | 24,235 | 253 | 193 | 60 |
| 355 Special Industry Machinery | 33,606,948 | 11,271,908 | 35,670 | 316 | 259 | 57 |
| 3559 Special Industry Machinery, NEC | 9,468,802 | 3,811,490 | 34,968 | 109 | 109 | 0 |
| 356 Gen. Industrial Mach. & Equip. | 15,321,034 | 3,092,676 | 31,557 | 98 | 98 | 0 |
| 358 Refrigeration & Service Machinery | 16,627,738 | 4,298,704 | 27,555 | 156 | 128 | 28 |
| 359 Misc. Indust. & Comm. Machinery | 178,110,603 | 60,015,484 | 33,102 | 1,813 | 1,657 | 156 |

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995**

| (SIC) INDUSTRY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|---------------------------------------|----------------------|----------------------|-----------------|-------------------|---------------|---------------|
| | | | | Total | Male | Female |
| 36 ELECTRONIC EQPT. EX. COMPS | 991,867,807 | 225,490,714 | 30,385 | 7,421 | 4,136 | 3,285 |
| 362 Electrical Industrial Apparatus | 32,120,194 | 4,254,389 | 34,872 | 122 | 115 | 7 |
| 3625 Relays & Indust. Controls | 2,646,317 | 495,733 | 22,533 | 22 | 22 | 0 |
| 364 Electric Light & Wiring Equipment | 89,556,922 | 21,803,464 | 28,025 | 778 | 515 | 263 |
| 365 Household Audio & Video Equip. | 16,188,451 | 4,394,707 | 24,014 | 183 | 115 | 68 |
| 366 Communication Equipment | 140,529,156 | 25,576,322 | 28,449 | 899 | 602 | 297 |
| 367 Electronic Components | 607,994,577 | 145,000,904 | 32,694 | 4,435 | 2,241 | 2,194 |
| 3672 Printed Circuit Boards | 6,979,086 | 2,594,294 | 22,365 | 116 | 113 | 3 |
| 3674 Semiconductors & Related Dev. | 354,788,826 | 88,880,656 | 40,272 | 2,207 | 1,288 | 919 |
| 3679 Electric Components, NEC | 13,319,665 | 5,409,139 | 18,652 | 290 | 143 | 147 |
| 37 TRANSPORTATION EQPT. | 1,469,399,784 | 392,040,346 | 35,405 | 11,073 | 9,677 | 1,369 |
| 38 PRECISION INSTRUMENTS | 72,556,135 | 23,119,356 | 22,936 | 1,008 | 700 | 308 |
| 382 Laboratory Equipment | 42,215,523 | 12,640,212 | 24,687 | 512 | 418 | 94 |
| 3823 Instr. for Measurement | 13,755,406 | 3,665,896 | 20,595 | 178 | 122 | 56 |
| TOTAL NONDURABLE GOODS | 8,422,343,736 | 1,387,653,175 | 28,846 | 48,105 | 34,462 | 13,643 |
| 20 FOOD | 969,307,824 | 135,841,198 | 21,497 | 6,319 | 4,639 | 1,680 |
| 201 Meat Products | 178,094,012 | 24,213,236 | 24,632 | 983 | 664 | 319 |
| 2011 Meat Packing Plants | 1,449,366 | 324,598 | 11,593 | 28 | 28 | 0 |
| 202 Dairy Products | 100,099,334 | 11,878,173 | 29,401 | 404 | 354 | 50 |
| 2026 Fluid Milk | 90,460,270 | 11,183,410 | 30,225 | 370 | 320 | 50 |
| 203 Preserved Fruits & Vegetables | 228,342,778 | 30,837,167 | 17,908 | 1,722 | 1,722 | 577 |
| 2035 Pickled Fruits & Vegetables | 1,842,559 | 522,573 | 14,516 | 36 | 36 | 0 |
| 2037 Frozen Fruits & Vegetables | 152,401,434 | 24,161,086 | 17,184 | 1,406 | 908 | 498 |
| 204 Grain Mill Products | 70,123,388 | 6,852,524 | 27,193 | 252 | 230 | 22 |
| 2045 Prepared Flour Mixes & Dough | 1,027,153 | 390,386 | 13,942 | 28 | 26 | 2 |
| 2048 Prepared Feeds, NEC | 28,447,235 | 1,884,568 | 25,816 | 73 | 68 | 5 |
| 205 Bakery Products | 159,407,025 | 23,401,892 | 28,195 | 830 | 661 | 169 |
| 206 Sugar & Confectionery Products | 593,247 | 201,499 | 10,605 | 19 | 19 | 0 |
| 2064 Candy & Other Confect. Prod. | 593,247 | 201,499 | 10,605 | 19 | 19 | 0 |
| 208 Beverages | 88,908,965 | 14,038,809 | 32,347 | 434 | 387 | 47 |
| 2082 Malt Beverages | 2,842,815 | 501,450 | 16,715 | 30 | 30 | 0 |
| 209 Misc. Food Preparations | 142,099,507 | 23,806,855 | 14,420 | 1,651 | 1,155 | 496 |
| 2091 Canned & Cured Seafood | 49,320,045 | 10,879,992 | 12,999 | 837 | 446 | 391 |
| 2092 Prepared Fresh or Frozen Seafood | 81,228,446 | 10,376,359 | 15,327 | 677 | 585 | 92 |
| 22 TEXTILES | 519,425,306 | 113,321,033 | 23,389 | 4,845 | 3,263 | 1,582 |
| 221 Broadwoven Fabric Mills, Cotton | 10,217,060 | 2,716,445 | 19,974 | 136 | 102 | 34 |
| 2211 Broadwoven Fabric Mills, Cotton | 10,217,060 | 2,716,445 | 19,974 | 136 | 102 | 34 |
| 222 Weaving Mills, Synthetics & Silk | 117,047,668 | 28,589,837 | 27,543 | 1,038 | 642 | 396 |
| 2221 Broad Woven Fabrics, Synth. | 117,047,668 | 28,589,837 | 27,543 | 1,038 | 642 | 396 |
| 223 Weaving & Finishing Mills, Wool | 140,102,147 | 37,356,410 | 23,160 | 1,613 | 1,112 | 501 |
| 2231 Broad Woven Fabrics, Wool | 140,102,147 | 37,356,410 | 23,160 | 1,613 | 1,112 | 501 |
| 224 Narrow Fabric Mills | 25,271,515 | 6,921,010 | 25,259 | 274 | 127 | 147 |
| 2241 Narrow Fabric Mills | 25,271,515 | 6,921,010 | 25,259 | 274 | 127 | 147 |
| 226 Dyeing & Finishing Textiles | 2,223,386 | 547,628 | 17,113 | 32 | 32 | 0 |
| 2261 Finishers of Broadwoven Cotton | 2,223,386 | 547,628 | 17,113 | 32 | 32 | 0 |
| 228 Yarn & Thread Mills | 47,090,484 | 10,147,114 | 19,935 | 509 | 330 | 179 |
| 229 Miscellaneous Textile Goods | 122,140,916 | 19,842,276 | 21,638 | 917 | 744 | 173 |
| 23 APPAREL | 156,483,103 | 36,981,511 | 18,137 | 2,039 | 1,085 | 954 |
| 233 Women's Outerwear | 4,357,298 | 1,578,434 | 19,017 | 83 | 79 | 4 |
| 238 Misc. Apparel & Accessories | 9,876,399 | 3,187,146 | 18,530 | 172 | 82 | 90 |
| 239 Misc. Fabricated Textile Products | 89,724,158 | 16,598,476 | 19,551 | 849 | 600 | 249 |
| 2393 Textile Bags | 2,951,657 | 935,795 | 13,762 | 68 | 68 | 0 |
| 2394 Canvas & Related Products | 10,023,200 | 3,127,644 | 20,577 | 152 | 152 | 0 |
| 2396 Apparel Findings, Related Prod. | 15,664,463 | 2,712,057 | 18,704 | 145 | 90 | 55 |

TABLE 3 (Continued)

CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1995

| (SIC) INDUSTRY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|---|----------------------|--------------------|-----------------|-------------------|---------------|--------------|
| | | | | Total | Male | Female |
| 26 PAPER | 4,584,045,155 | 627,223,903 | 44,516 | 14,090 | 12,021 | 2,069 |
| 262 Paper Mills | 4,151,515,825 | 554,739,170 | 46,996 | 11,804 | 10,411 | 1,393 |
| 2621 Paper Mills | 4,151,515,825 | 554,739,170 | 46,996 | 11,804 | 10,411 | 1,393 |
| 267 Paperboard Except Containers & Boxes | 309,062,484 | 51,642,300 | 31,799 | 1,624 | 1,010 | 614 |
| 27 PRINTING & PUBLISHING | 467,914,056 | 136,141,649 | 23,656 | 5,755 | 4,286 | 1,469 |
| 271 Newspapers | 158,929,439 | 60,839,337 | 21,744 | 2,798 | 1,862 | 936 |
| 2711 Newspapers, Pub. & Printing | 158,929,439 | 60,839,337 | 21,744 | 2,798 | 1,862 | 936 |
| 272 Magazines & Periodicals | 40,364,841 | 8,606,507 | 28,784 | 299 | 236 | 63 |
| 2721 Magazines | 40,364,841 | 8,606,507 | 28,784 | 299 | 236 | 63 |
| 273 Books | 41,014,288 | 11,606,798 | 36,730 | 316 | 207 | 109 |
| 2731 Book Publishing | 41,014,288 | 11,606,798 | 36,730 | 316 | 207 | 109 |
| 274 Miscellaneous Publishing | 5,433,294 | 1,786,210 | 23,198 | 77 | 77 | 0 |
| 2741 Misc. Publishing | 5,433,294 | 1,786,210 | 23,198 | 77 | 77 | 0 |
| 275 Commercial Printing | 210,662,357 | 51,152,970 | 23,726 | 2,156 | 1,795 | 361 |
| 2752 Lithographic | 190,166,356 | 46,395,978 | 23,854 | 1,945 | 1,584 | 361 |
| 2759 Commercial Printing, NEC | 20,496,001 | 4,756,992 | 22,545 | 211 | 211 | 0 |
| 279 Service Industries for Printing Trade | 4,542,194 | 1,802,341 | 22,529 | 80 | 80 | 0 |
| 28 CHEMICALS | 306,851,059 | 52,971,967 | 35,315 | 1,500 | 1,128 | 372 |
| 281 Industrial Inorganic Chemicals | 55,977,397 | 6,273,562 | 35,848 | 175 | 154 | 21 |
| 282 Plastics Materials & Synthetic Resins | 19,571,859 | 2,506,789 | 23,427 | 107 | 98 | 9 |
| 283 Drugs | 194,627,704 | 37,413,640 | 41,341 | 905 | 718 | 187 |
| 2836 Biological Prod., exc. Diag. Subst. | 7,513,094 | 2,125,591 | 28,724 | 74 | 51 | 23 |
| 287 Agricultural Chemicals | 9,891,417 | 1,208,215 | 23,690 | 51 | 51 | 0 |
| 29 PETROLEUM & COAL PRODUCTS | 46,827,657 | 9,629,779 | 32,979 | 292 | 284 | 8 |
| 295 Paving & Roofing Materials | 46,827,657 | 9,629,779 | 32,979 | 292 | 284 | 8 |
| 2951 Paving Mixtures & Blocks | 46,827,657 | 9,629,779 | 32,979 | 292 | 284 | 8 |
| 30 RUBBER & PLASTICS | 479,439,570 | 87,956,807 | 28,191 | 3,120 | 2,183 | 937 |
| 306 Fabricated Rubber Products, NEC | 9,795,791 | 2,244,694 | 28,059 | 80 | 76 | 4 |
| 3069 Fabricated Rubber Products, NEC | 9,795,791 | 2,244,694 | 38,191 | 80 | 76 | 4 |
| 308 Misc. Plastic Products | 442,233,947 | 81,258,512 | 28,452 | 2,856 | 1,941 | 915 |
| 3089 Plastic Products, NEC | 177,773,813 | 32,726,129 | 23,014 | 1,422 | 871 | 551 |
| 31 LEATHER & LEATHER PRODUCTS | 842,476,462 | 170,616,679 | 18,507 | 9,219 | 4,829 | 4,390 |
| 311 Leather Tanning & Finishing | 302,264,187 | 35,197,693 | 26,385 | 1,334 | 1,207 | 127 |
| 3111 Leather Tanning & Finishing | 302,264,187 | 35,197,693 | 26,385 | 1,334 | 1,207 | 127 |
| 313 Footwear Cut Stock | 21,675,910 | 5,343,085 | 17,751 | 301 | 191 | 110 |
| 3131 Footwear Cut Stock | 21,675,910 | 5,343,085 | 17,751 | 301 | 191 | 110 |
| 314 Footwear, Except Rubber | 515,455,510 | 128,963,771 | 17,220 | 7,489 | 3,364 | 4,125 |
| 3142 House Slippers | 27,248,000 | 7,688,820 | 14,618 | 526 | 176 | 350 |
| 3143 Men's Footwear, exc. Athletic | 244,605,125 | 63,744,440 | 18,715 | 3,406 | 1,620 | 1,786 |
| 3144 Women's Footwear, exc. Athletic | 142,356,498 | 34,168,166 | 14,621 | 2,337 | 1,101 | 1,236 |
| 3149 Footwear Except Rubber, NEC | 101,245,887 | 23,362,345 | 19,149 | 1,220 | 467 | 753 |
| 39 MISCELLANEOUS | 49,573,544 | 16,968,649 | 18,325 | 926 | 744 | 182 |
| 391 Jewelry, Silverware & Plated Ware | 4,211,019 | 1,480,290 | 21,453 | 69 | 69 | 0 |
| 394 Toys & Sporting Goods | 14,628,121 | 4,012,682 | 19,385 | 207 | 157 | 50 |
| 395 Pens, Pencils and Other Materials | 2,716,734 | 933,038 | 23,924 | 39 | 39 | 0 |
| 399 Miscellaneous Mfg. Industries | 26,066,987 | 9,786,116 | 17,290 | 566 | 434 | 132 |
| 3999 Manufacturing Industries, NEC | 10,545,606 | 4,329,115 | 13,000 | 333 | 251 | 82 |

TABLE 4

CENSUS OF MAINE MANUFACTURES BY COUNTY, 1995

| AREA | NUMBER REPORTING | VALUE OF PRODUCT | | | EMPLOYMENT | | | UNIONIZED WORKERS | WAGES | |
|----------------------|---------------------|-----------------------|----------------------------|-------------|---------------|---------------|---------------|----------------------|-------------------------|------------------|
| | | \$ | % CHANGE FROM 1990 1994 | | TOTAL | MALE | FEMALE | | GROSS | AVERAGE |
| TOTAL | 2,395 | 13,290,614,333 | 16.1 | 6.8 | 88,078 | 66,829 | 21,249 | 21,097 | \$ 2,559,228,940 | \$ 29,056 |
| I-95 CORRIDOR | 1,278 | 8,038,933,159 | 13.5 | 3.6 | 58,177 | 43,966 | 14,211 | 16,657 | 1,731,499,098 | 29,763 |
| Androscoggin | 201 | 1,059,230,785 | 38.0 | 2.4 | 9,052 | 6,397 | 2,655 | 458 | 219,588,697 | 24,259 |
| Cumberland | 416 | 1,814,397,680 | 12.1 | 4.0 | 14,430 | 11,021 | 3,409 | 2,305 | 451,905,549 | 31,317 |
| Kennebec | 122 | 843,960,369 | 18.6 | 6.3 | 5,378 | 3,904 | 1,474 | 2,568 | 157,619,801 | 29,308 |
| Penobscot | 230 | 1,593,085,151 | 2.8 | 6.4 | 9,138 | 7,128 | 2,010 | 3,105 | 261,386,226 | 28,604 |
| Sagadahoc | 32 | - | - | - | - | - | - | - | - | - |
| York | 277 | 1,822,287,218 | 18.5 | 2.1 | 11,974 | 8,425 | 3,549 | 877 | 345,306,553 | 28,838 |
| EASTERN | 211 | 1,134,276,680 | 38.6 | 32.5 | 5,099 | 4,105 | 994 | 1,712 | 153,009,216 | 30,008 |
| Hancock | 121 | 629,380,220 | 36.5 | 29.1 | 2,840 | 2,291 | 449 | 1,014 | 94,386,137 | 34,447 |
| Washington | 90 | 504,896,460 | 41.2 | 37.0 | 2,359 | 1,814 | 545 | 698 | 58,623,079 | 24,851 |
| MIDCOAST | 272 | 474,648,361 | 25.7 | 1.3 | 4,855 | 3,710 | 1,145 | 108 | 107,036,637 | 22,047 |
| Knox | 120 | 269,398,896 | 18.8 | -1.5 | 2,515 | 2,001 | 514 | 58 | 58,330,323 | 23,193 |
| Lincoln | 81 | 81,041,212 | 22.0 | 9.9 | 848 | 700 | 148 | 0 | 20,126,663 | 23,734 |
| Waldo | 71 | 124,208,253 | 46.5 | 2.4 | 1,492 | 1,009 | 483 | 50 | 28,579,651 | 19,155 |
| NORTHERN | 200 | 888,119,145 | 3.5 | 14.4 | 4,617 | 3,742 | 875 | 1,355 | 125,547,634 | 27,192 |
| Aroostook | 200 | 888,119,145 | 3.5 | 14.4 | 4,617 | 3,742 | 875 | 1,355 | 125,547,634 | 27,192 |
| WESTERN | 425 | 2,740,228,169 | 21.4 | 9.3 | 15,252 | 11,228 | 4,024 | 2,483 | 440,477,275 | 28,880 |
| Franklin | 88 | 674,620,830 | 0 | 5.5 | 3,892 | 2,839 | 1,053 | 266 | 114,976,601 | 29,542 |
| Oxford | 147 | 761,324,522 | 37.4 | 25.4 | 4,341 | 3,514 | 827 | 1,200 | 133,323,853 | 30,713 |
| Piscataquis | 63 | 165,457,242 | 9.4 | -16.5 | 2,025 | 1,355 | 670 | 48 | 45,200,589 | 22,321 |
| Somerset | 127 | 1,138,825,575 | 29.8 | 7.2 | 4,994 | 3,520 | 1,474 | 969 | 146,976,232 | 29,431 |

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers and nondisclosable values.
 - indicates nondisclosable areas.

TABLE 5**MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY COUNTY, 1995**

| AREA | PLANT MODERNIZATION & EQUIPMENT | | | | | | FOREIGN TRADE | |
|----------------------|---------------------------------|-------------------|------------------------|--------------------|--------------------|--------------------|--------------------|----------------------|
| | TOTAL | NEW STRUCTURES | EXISTING STRUCTURES | EQUIPMENT | PLANNED | | IMPORTS | EXPORTS |
| | | | | | 1995 | 1996 | | |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| TOTAL | 730,681,259 | 89,796,344 | 7,046,313 | 633,838,602 | 848,461,651 | 743,025,642 | 612,640,210 | 1,274,745,707 |
| I-95 CORRIDOR | 421,144,377 | 55,483,435 | 5,370,766 | 360,290,176 | 464,953,430 | 518,308,241 | 292,761,315 | 778,343,205 |
| Androscoggin | 48,983,373 | 4,060,066 | 518,225 | 44,405,082 | 38,998,700 | 27,944,288 | 42,194,671 | 67,513,060 |
| Cumberland | 170,014,017 | 25,445,506 | 4,599,381 | 139,969,130 | 223,769,248 | 349,087,060 | 75,317,719 | 288,715,656 |
| Kennebec | 18,316,135 | 1,662,898 | 100,000 | 16,553,237 | 27,306,621 | 14,344,600 | 28,478,061 | 17,274,399 |
| Penobscot | 101,563,407 | 9,457,083 | 31,176 | 92,075,148 | 100,966,572 | 76,763,264 | 107,920,470 | 129,258,890 |
| Sagadahoc | - | - | - | - | - | - | - | - |
| York | 68,470,186 | 11,696,426 | 21,984 | 56,751,776 | 67,712,389 | 44,592,029 | 34,074,242 | 270,743,411 |
| EASTERN | 52,577,632 | 6,374,451 | 0 | 46,203,181 | 65,807,805 | 92,561,163 | 118,525,620 | 181,787,732 |
| Hancock | 18,838,154 | 5,032,546 | 0 | 13,805,608 | 22,149,105 | 78,265,888 | 107,883,145 | 8,857,397 |
| Washington | 33,739,478 | 1,341,905 | 0 | 32,397,573 | 43,658,700 | 14,295,275 | 10,642,475 | 172,930,335 |
| MIDCOAST | 17,446,154 | 4,223,347 | 1,340,112 | 11,882,695 | 18,861,744 | 10,097,640 | 34,718,556 | 68,099,558 |
| Knox | 11,323,219 | 2,903,074 | 938,318 | 7,481,827 | 11,677,604 | 6,886,500 | 34,012,842 | 55,584,363 |
| Lincoln | 2,150,672 | 196,669 | 0 | 1,954,003 | 4,276,500 | 2,040,500 | 423,580 | 10,597,890 |
| Waldo | 3,972,263 | 1,123,604 | 401,794 | 2,446,865 | 2,907,640 | 1,170,640 | 282,134 | 1,917,305 |
| NORTHERN | 39,455,600 | 4,290,074 | 233,248 | 34,932,278 | 50,597,750 | 64,417,000 | 188,328,648 | 59,644,731 |
| Aroostook | 39,455,600 | 4,290,074 | 233,248 | 34,932,278 | 50,597,750 | 64,417,000 | 188,328,648 | 59,644,731 |
| WESTERN | 199,854,610 | 19,425,037 | 102,187 | 180,327,386 | 366,905,560 | 163,077,607 | 108,366,508 | 175,850,815 |
| Franklin | 66,683,995 | 4,868,996 | 0 | 61,814,999 | 187,411,113 | 57,922,100 | 44,581,015 | 43,137,264 |
| Oxford | 61,648,967 | 6,340,396 | 43,500 | 55,265,071 | 93,426,834 | 49,073,400 | 7,715,097 | 18,618,616 |
| Piscataquis | 21,535,676 | 7,040,894 | 1,574 | 14,493,208 | 20,841,886 | 1,978,886 | 3,131,946 | 18,095,893 |
| Somerset | 49,985,972 | 1,174,751 | 57,113 | 48,754,108 | 65,225,727 | 54,103,221 | 52,938,450 | 95,999,042 |

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.
 - indicates nondisclosable areas.

TABLE 6

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|---------------------------------------|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| ANDROSCOGGIN (01) | 1,059,230,785 | 219,588,697 | 24,259 | 9,052 | 6,397 | 2,655 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 230,738,571 | 63,004,664 | 27,903 | 2,258 | 2,036 | 222 |
| Lumber & Wood Products (24) | 51,853,948 | 11,342,080 | 23,728 | 478 | 452 | 26 |
| Stone, Clay, & Glass (32) | 18,998,545 | 6,130,437 | 21,817 | 281 | 274 | 7 |
| Fabricated Metals (34) | 21,810,756 | 5,713,944 | 31,744 | 180 | 174 | 6 |
| Machinery, incl. Computers (35) | 21,868,349 | 7,152,118 | 26,198 | 273 | 273 | 0 |
| Electronic Eqpt., exc. Computers (36) | 54,620,080 | 10,900,414 | 34,278 | 318 | 281 | 37 |
| NONDURABLE GOODS | 828,492,214 | 156,584,033 | 23,047 | 6,794 | 4,361 | 2,433 |
| Food (20) | 148,044,068 | 20,197,919 | 33,889 | 596 | 501 | 95 |
| Textiles (22) | 113,574,147 | 22,457,506 | 25,064 | 896 | 677 | 219 |
| Paper (26) | 196,966,313 | 24,745,130 | 27,556 | 898 | 560 | 338 |
| Printing & Publishing (27) | 71,412,234 | 18,053,498 | 22,288 | 810 | 568 | 242 |
| Rubber & Plastics (30) | 181,217,001 | 33,002,949 | 27,388 | 1,205 | 837 | 368 |
| Leather (31) | 105,198,061 | 33,145,502 | 15,424 | 2,149 | 1,029 | 1,120 |
| Misc. Mfg. Industries (39) | 8,052,821 | 3,104,336 | 22,659 | 137 | 87 | 50 |
| <u>Minor Civil Division</u> | | | | | | |
| Auburn (010) | 511,830,615 | 90,320,775 | 27,034 | 3,341 | 2,481 | 860 |
| Lewiston (050) | 382,129,006 | 92,582,638 | 22,477 | 4,119 | 2,733 | 1,386 |
| Lisbon (060) | 69,744,479 | 15,574,250 | 22,836 | 682 | 465 | 217 |
| Livermore Falls (080) | 27,814,921 | 8,332,695 | 21,532 | 387 | 251 | 136 |
| Mechanic Falls (090) | 16,204,110 | 3,069,003 | 28,417 | 108 | 108 | 0 |
| Poland (110) | 24,811,925 | 2,589,422 | 23,540 | 110 | 95 | 15 |
| AROOSTOOK (03) | 888,119,145 | 125,547,634 | 27,192 | 4,617 | 3,742 | 875 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 230,834,013 | 39,406,486 | 21,676 | 1,818 | 1,677 | 141 |
| Lumber & Wood Products (24) | 212,755,250 | 35,001,243 | 22,581 | 1,550 | 1,449 | 101 |
| Fabricated Metal Products (34) | 10,871,954 | 2,865,489 | 15,744 | 182 | 145 | 37 |
| Machinery, incl. Computers (35) | 3,400,640 | 862,857 | 17,976 | 48 | 48 | 0 |
| NONDURABLE GOODS | 657,285,132 | 86,141,149 | 30,776 | 2,799 | 2,065 | 734 |
| <u>Minor Civil Division</u> | | | | | | |
| Bridgewater (070) | 1,011,642 | 418,494 | 12,682 | 33 | 33 | 0 |
| Caribou (080) | 9,734,522 | 1,913,939 | 17,089 | 112 | 105 | 7 |
| Fort Fairfield (190) | 15,067,560 | 2,488,301 | 16,054 | 155 | 83 | 72 |
| Fort Kent (200) | 48,282,322 | 10,608,821 | 18,612 | 570 | 361 | 209 |
| Houlton (300) | 40,195,608 | 7,587,509 | 19,455 | 390 | 305 | 85 |
| Island Falls (310) | 27,234,026 | 3,524,089 | 25,537 | 138 | 126 | 12 |
| Oakfield (480) | 5,872,467 | 1,207,735 | 13,882 | 87 | 81 | 6 |
| Portage Lake (520) | 5,640,865 | 1,347,942 | 24,508 | 55 | 55 | 0 |
| Presque Isle (530) | 66,929,887 | 11,359,418 | 23,764 | 478 | 379 | 99 |
| St. Francis (560) | 2,793,436 | 423,962 | 18,433 | 23 | 23 | 0 |
| Sherman (580) | 770,268 | 41,914 | 10,479 | 4 | 4 | 0 |
| Smyrna (590) | 2,415,489 | 470,423 | 20,453 | 23 | 23 | 0 |
| Van Buren (610) | 22,654,239 | 2,169,617 | 22,600 | 96 | 95 | 1 |

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|------------------------------------|----------------------|--------------------|-----------------|-------------------|---------------|--------------|
| | | | | Total | Male | Female |
| CUMBERLAND (05) | 1,814,397,680 | 451,905,549 | 31,317 | 14,430 | 11,021 | 3,409 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 618,237,607 | 205,366,533 | 34,012 | 6,038 | 4,751 | 1,287 |
| Lumber & Wood Products (24) | 94,854,428 | 20,711,285 | 27,038 | 766 | 651 | 115 |
| Stone, Clay, & Glass (32) | 13,014,845 | 3,155,591 | 25,448 | 124 | 122 | 2 |
| Fabricated Metals (34) | 147,267,577 | 32,036,594 | 31,973 | 1,002 | 856 | 146 |
| Machinery, Incl. Computers (35) | 140,599,657 | 41,930,079 | 32,732 | 1,281 | 1,117 | 164 |
| Electronic Eqpt., ex. Comps. (36) | 192,438,258 | 97,108,724 | 39,946 | 2,431 | 1,638 | 793 |
| Transportation Equipment (37) | 14,179,518 | 4,523,610 | 21,644 | 209 | 184 | 25 |
| Measuring Instruments (38) | 10,190,010 | 4,182,273 | 24,747 | 169 | 127 | 42 |
| NONDURABLE GOODS | 1,196,160,073 | 246,539,016 | 29,378 | 8,392 | 6,270 | 2,122 |
| Food (20) | 393,193,986 | 51,248,512 | 25,371 | 2,020 | 1,570 | 450 |
| Textiles (22) | 75,261,083 | 9,934,381 | 24,171 | 411 | 251 | 160 |
| Printing & Publishing (27) | 158,133,854 | 49,968,458 | 27,683 | 1,805 | 1,328 | 477 |
| Chemicals & Allied Products (28) | 116,670,653 | 26,795,948 | 42,000 | 638 | 539 | 99 |
| Rubber & Misc. Plastics Prod. (30) | 39,611,320 | 7,820,969 | 23,139 | 338 | 287 | 51 |
| Leather (31) | 115,782,458 | 25,715,758 | 19,675 | 1,307 | 620 | 687 |
| <u>Minor Civil Division</u> | | | | | | |
| Baldwin (010) | 8,520,869 | 1,782,636 | 24,759 | 72 | 72 | 0 |
| Bridgton (020) | 82,118,097 | 13,779,890 | 21,701 | 635 | 364 | 271 |
| Brunswick (030) | 95,081,664 | 20,221,615 | 23,217 | 871 | 493 | 378 |
| Casco (050) | 30,045,000 | 7,145,194 | 27,802 | 257 | 216 | 41 |
| Falmouth (070) | 2,505,310 | 801,612 | 18,218 | 44 | 44 | 0 |
| Gorham (090) | 45,512,108 | 11,463,542 | 25,994 | 441 | 387 | 54 |
| Harrison (120) | 438,510 | 120,540 | 13,393 | 9 | 9 | 0 |
| Naples (130) | 1,798,519 | 256,382 | 13,494 | 19 | 19 | 0 |
| New Gloucester (140) | 3,041,802 | 1,192,230 | 25,918 | 46 | 46 | 0 |
| North Yarmouth (150) | 638,810 | 271,088 | 18,073 | 15 | 15 | 0 |
| Portland (170) | 748,690,080 | 144,663,898 | 29,014 | 4,986 | 3,956 | 1,030 |
| Scarborough (200) | 65,284,313 | 17,022,154 | 27,997 | 608 | 579 | 29 |
| Westbrook (240) | 437,149,021 | 103,992,597 | 38,009 | 2,736 | 2,227 | 509 |
| Windham (250) | 18,248,660 | 6,808,199 | 28,606 | 238 | 230 | 8 |
| Yarmouth (260) | 53,091,308 | 12,792,277 | 35,633 | 359 | 287 | 72 |
| FRANKLIN (07) | 674,620,830 | 114,976,601 | 29,542 | 3,892 | 2,839 | 1,053 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 75,273,973 | 21,131,722 | 22,747 | 929 | 737 | 192 |
| Lumber & Wood Products (24) | 70,990,880 | 20,043,289 | 23,145 | 866 | 674 | 192 |
| Fabricated Metals (34) | 2,766,018 | 630,304 | 18,538 | 34 | 34 | 0 |
| NONDURABLE GOODS | 599,346,857 | 93,844,879 | 31,672 | 2,963 | 2,102 | 861 |
| Food (20) | 678,344 | 132,353 | 9,454 | 14 | 14 | 0 |
| Leather & Leather Products (31) | 81,190,715 | 15,823,675 | 15,157 | 1,044 | 473 | 571 |
| <u>Minor Civil Division</u> | | | | | | |
| Farmington (070) | 30,833,985 | 7,547,127 | 15,185 | 497 | 348 | 149 |
| Kingfield (100) | 7,392,156 | 2,587,769 | 16,695 | 155 | 134 | 21 |
| Phillips (140) | 5,542,134 | 1,286,973 | 20,109 | 64 | 64 | 0 |
| Rangeley (150) | 3,244,730 | 1,176,941 | 21,795 | 54 | 54 | 0 |
| Strong (180) | 26,722,484 | 4,589,948 | 20,491 | 224 | 160 | 64 |
| Temple (190) | 461,587 | 159,662 | 11,404 | 14 | 14 | 0 |
| Wilton (210) | 93,906,532 | 20,026,401 | 19,164 | 1,045 | 449 | 596 |

TABLE 6 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|-----------------------------------|---------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| HANCOCK (09) | 629,380,220 | 94,386,137 | 34,447 | 2,740 | 2,291 | 449 |
| <u>Minor Civil Division</u> | | | | | | |
| Ellsworth (130) | 17,087,993 | 4,515,960 | 17,850 | 253 | 171 | 82 |
| Southwest Harbor (280) | 22,313,493 | 9,021,184 | 27,254 | 331 | 291 | 40 |
| KENNEBEC (11) | 843,960,369 | 157,619,801 | 29,308 | 5,378 | 3,904 | 1,474 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 366,333,796 | 47,552,883 | 29,049 | 1,637 | 1,333 | 304 |
| Fabricated Metals (34) | 36,502,606 | 8,014,194 | 28,219 | 284 | 221 | 63 |
| Machinery, Incl. Computers (35) | 57,711,775 | 16,797,018 | 35,140 | 478 | 456 | 22 |
| NONDURABLE GOODS | 477,626,573 | 110,066,918 | 29,422 | 3,741 | 2,571 | 1,170 |
| Food (20) | 47,521,540 | 6,421,922 | 26,000 | 247 | 208 | 39 |
| Textiles (22) | 102,406,732 | 24,153,111 | 23,450 | 1,030 | 716 | 314 |
| Paper (26) | 245,163,541 | 52,106,421 | 43,314 | 1,203 | 916 | 287 |
| Printing & Publishing (27) | 38,540,897 | 12,719,458 | 24,181 | 526 | 377 | 149 |
| Miscellaneous (39) | 978,704 | 397,950 | 16,581 | 24 | 24 | 0 |
| <u>Minor Civil Division</u> | | | | | | |
| Augusta (020) | 363,740,989 | 40,757,822 | 26,992 | 1,510 | 1,096 | 414 |
| China (060) | 1,108,575 | 243,363 | 16,224 | 15 | 15 | 0 |
| Gardiner (100) | 26,688,489 | 5,324,180 | 24,311 | 219 | 173 | 46 |
| Hallowell (110) | 5,305,385 | 2,071,879 | 24,092 | 86 | 86 | 02 |
| Monmouth (140) | 51,811,627 | 7,701,427 | 25,086 | 307 | 252 | 55 |
| Mt. Vernon (150) | 814,000 | 140,862 | 15,651 | 9 | 9 | 0 |
| Oakland (160) | 16,402,961 | 4,012,076 | 22,166 | 181 | 139 | 42 |
| Waterville (240) | 170,586,085 | 38,945,720 | 29,707 | 1,311 | 783 | 528 |
| Windsor (270) | 336,500 | 158,462 | 13,205 | 12 | 12 | 0 |
| Winslow (280) | 124,730,846 | 30,622,687 | 48,840 | 627 | 486 | 141 |
| KNOX (13) | 269,398,896 | 58,330,323 | 23,193 | 2,515 | 2,001 | 514 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 122,743,923 | 31,240,654 | 23,247 | 1,338 | 1,130 | 208 |
| Lumber & Wood Products (24) | 7,122,365 | 838,684 | 20,967 | 40 | 40 | 0 |
| Stone, Clay, Glass (32) | 27,524,323 | 4,407,782 | 25,627 | 172 | 163 | 9 |
| Fabricated Metals (34) | 16,987,982 | 5,363,758 | 21,201 | 253 | 234 | 19 |
| Electronic Eqpt., ex. Comps. (36) | 12,188,695 | 5,686,351 | 20,381 | 279 | 132 | 147 |
| Transportation Equipment (37) | 17,192,997 | 6,762,245 | 22,769 | 297 | 279 | 18 |
| NONDURABLE GOODS | 146,654,973 | 27,089,669 | 23,016 | 1,177 | 871 | 306 |
| Food (20) | 23,176,916 | 4,827,280 | 14,179 | 281 | 208 | 73 |
| Apparel (23) | 3,841,149 | 1,385,971 | 23,491 | 59 | 59 | 0 |
| Printing & Publishing (27) | 26,781,723 | 6,931,374 | 18,990 | 365 | 223 | 142 |
| Miscellaneous (39) | 2,463,377 | 731,587 | 19,773 | 37 | 37 | 0 |
| <u>Minor Civil Division</u> | | | | | | |
| Camden (020) | 29,116,194 | 10,490,804 | 21,410 | 490 | 295 | 195 |
| Rockland (100) | 165,905,255 | 32,469,203 | 25,406 | 1,278 | 1,008 | 270 |
| Rockport (110) | 9,392,022 | 2,143,012 | 24,632 | 87 | 87 | 0 |
| Thomaston (140) | 29,880,740 | 5,344,340 | 23,036 | 232 | 223 | 9 |
| Union (150) | 1,523,240 | 464,702 | 14,522 | 32 | 32 | 0 |
| Warren (170) | 15,347,965 | 3,634,275 | 20,533 | 177 | 161 | 16 |

TABLE 6 (Continued) **CENSUS OF MAINE MANUFACTURES**
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|-----------------------------------|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| LINCOLN (15) | 81,041,212 | 20,126,663 | 23,734 | 848 | 700 | 140 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 60,824,523 | 15,571,059 | 26,754 | 582 | 451 | 131 |
| Lumber & Wood Products (24) | 4,672,002 | 510,611 | 14,184 | 36 | 36 | 0 |
| Stone, Clay, & Glass (32) | 810,098 | 245,923 | 11,711 | 21 | 21 | 0 |
| Machinery, incl. Computers (35) | 7,330,005 | 2,544,725 | 28,592 | 89 | 89 | 0 |
| Transportation Equipment (37) | 9,932,115 | 3,321,016 | 23,387 | 142 | 137 | 5 |
| NONDURABLE GOODS | 20,216,689 | 4,555,604 | 17,126 | 266 | 249 | 17 |
| Food (20) | 6,731,077 | 584,245 | 10,250 | 57 | 57 | 0 |
| Printing & Publishing (27) | 6,479,524 | 1,835,174 | 21,590 | 85 | 85 | 0 |
| <u>Minor Civil Division</u> | | | | | | |
| Boothbay (020) | 8,143,269 | 2,392,878 | 24,934 | 108 | 103 | 5 |
| Boothbay Harbor (030) | 1,983,426 | 537,014 | 14,917 | 36 | 36 | 0 |
| Bristol (050) | 11,542,478 | 2,925,262 | 20,314 | 144 | 119 | 25 |
| Damariscotta (060) | 3,156,791 | 944,439 | 14,757 | 64 | 64 | 0 |
| Edgecomb (080) | 1,498,498 | 297,544 | 29,754 | 10 | 10 | 0 |
| South Bristol (140) | 3,208,896 | 101,868 | 14,553 | 7 | 7 | 0 |
| Southport (150) | 2,496,191 | 1,165,940 | 24,290 | 48 | 48 | 0 |
| Waldoboro (160) | 37,663,749 | 8,525,142 | 28,801 | 296 | 195 | 101 |
| Wiscasset (190) | 2,501,163 | 618,362 | 23,783 | 26 | 26 | 0 |
| OXFORD (17) | 761,324,522 | 133,323,853 | 30,713 | 4,341 | 3,514 | 827 |
| <u>Minor Civil Division</u> | | | | | | |
| Bethel (020) | 25,361,906 | 7,374,036 | 19,253 | 383 | 276 | 107 |
| Fryeburg (090) | 40,070,216 | 11,898,221 | 23,193 | 513 | 363 | 150 |
| Norway (210) | 15,710,574 | 6,894,537 | 18,634 | 370 | 249 | 121 |
| Oxford (220) | 46,137,394 | 12,459,826 | 24,576 | 507 | 399 | 108 |
| Paris (230) | 21,997,273 | 6,773,311 | 20,970 | 323 | 243 | 80 |
| PENOBSCOT (19) | 1,593,085,151 | 261,386,226 | 28,604 | 9,138 | 7,128 | 2,010 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 448,486,893 | 78,364,116 | 26,226 | 2,988 | 2,580 | 408 |
| Lumber & Wood Products (24) | 178,337,543 | 28,794,557 | 22,426 | 1,284 | 1,196 | 88 |
| Furniture & Fixtures (025) | 3,975,232 | 1,285,055 | 16,475 | 78 | 78 | 0 |
| Stone, Clay, & Glass (32) | 8,149,663 | 4,016,573 | 26,425 | 152 | 149 | 3 |
| Fabricated Metal Products (34) | 5,752,269 | 2,388,567 | 23,649 | 101 | 101 | 0 |
| Machinery, incl. Computers (35) | 142,329,274 | 22,639,021 | 33,840 | 669 | 596 | 73 |
| Electronic Eqpt., ex. Comps. (36) | 36,145,100 | 8,417,368 | 25,900 | 325 | 181 | 144 |
| Transportation Equipment (37) | 73,784,812 | 10,822,975 | 28,557 | 379 | 279 | 100 |
| NONDURABLE GOODS | 1,144,598,258 | 183,022,110 | 29,760 | 6,150 | 4,548 | 1,602 |
| Food (20) | 25,425,142 | 4,466,328 | 21,370 | 209 | 144 | 65 |
| Apparel (23) | 1,303,017 | 322,763 | 14,671 | 22 | 22 | 0 |
| Paper (26) | 853,864,768 | 113,413,942 | 40,147 | 2,825 | 2,540 | 285 |
| Printing & Publishing (27) | 36,869,913 | 13,765,918 | 24,279 | 567 | 466 | 101 |
| Miscellaneous (39) | 1,241,447 | 610,933 | 26,562 | 23 | 23 | 0 |

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|--|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| <u>PENOBSCOT (19) (continued)</u> | | | | | | |
| <u>Minor Civil Division</u> | | | | | | |
| Bangor (020) | 245,886,966 | 48,817,482 | 27,364 | 1,784 | 1,291 | 493 |
| Brewer (050) | 182,009,320 | 24,161,540 | 31,708 | 762 | 650 | 112 |
| Carmel (070) | 1,053,369 | 165,472 | 15,043 | 11 | 11 | 0 |
| Corinth (130) | 4,555,053 | 662,018 | 18,915 | 35 | 35 | 0 |
| Greenbush (260) | 4,667,842 | 728,324 | 20,809 | 35 | 35 | 0 |
| Hampden (280) | 3,635,991 | 2,169,828 | 26,143 | 83 | 83 | 0 |
| Howland (310) | 5,814,097 | 216,274 | 10,814 | 20 | 20 | 0 |
| Lee (360) | 2,641,418 | 558,317 | 16,421 | 34 | 34 | 0 |
| Mattawamkeag (400) | 2,852,211 | 541,492 | 20,827 | 26 | 26 | 0 |
| Medway (420) | 7,521,000 | 1,449,779 | 22,304 | 65 | 65 | 0 |
| Newburgh (460) | 761,686 | 65,386 | 13,077 | 5 | 5 | 0 |
| Newport (470) | 52,463,866 | 9,700,675 | 18,098 | 536 | 322 | 214 |
| Old Town (480) | 293,515,933 | 34,248,914 | 31,978 | 1,071 | 809 | 262 |
| Orono (490) | 14,307,156 | 2,584,311 | 14,601 | 177 | 170 | 7 |
| Patten (520) | 6,724,172 | 1,553,402 | 15,851 | 98 | 98 | 0 |
| Staceyville (570) | 8,958,066 | 2,124,024 | 24,137 | 88 | 75 | 13 |
| Orono (590) | 4,974,116 | 1,913,936 | 22,785 | 84 | 81 | 3 |
| Winn (610) | 6,505,154 | 706,785 | 20,194 | 35 | 35 | 0 |
| <u>PISCATAQUIS (21)</u> | 165,457,242 | 45,200,589 | 22,321 | 2,025 | 1,355 | 670 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 80,987,654 | 24,768,335 | 21,519 | 1,151 | 864 | 287 |
| Lumber & Wood Products (24) | 43,452,155 | 11,258,329 | 22,607 | 498 | 434 | 64 |
| Stone, Clay, & Glass Prods. (32) | 1,881,486 | 869,149 | 21,729 | 40 | 40 | 0 |
| NONDURABLE GOODS | 84,469,588 | 20,432,254 | 23,378 | 874 | 491 | 383 |
| Printing & Publishing (27) | 707,201 | 220,342 | 14,689 | 15 | 11 | 4 |
| <u>Minor Civil Division</u> | | | | | | |
| Brownville (060) | 1,033,942 | 157,868 | 15,787 | 10 | 10 | 0 |
| Dover-Foxcroft (070) | 10,392,311 | 3,569,848 | 19,090 | 187 | 161 | 26 |
| Greenville (090) | 7,924,891 | 1,872,315 | 24,004 | 78 | 78 | 0 |
| Gulford (100) | 102,057,166 | 28,713,108 | 23,809 | 1,206 | 711 | 495 |
| Milo (140) | 26,058,846 | 5,553,167 | 17,913 | 310 | 193 | 117 |
| <u>SAGADAHOC (23)</u> | - | - | - | - | - | - |
| <u>SOMERSET (25)</u> | 1,138,825,575 | 146,976,232 | 29,431 | 4,994 | 3,520 | 1,474 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 248,693,727 | 41,626,921 | 21,580 | 1,929 | 1,397 | 532 |
| Lumber & Wood Products (24) | 160,045,230 | 31,160,929 | 21,328 | 1,461 | 1,182 | 279 |
| NONDURABLE GOODS | 890,131,848 | 105,349,311 | 34,372 | 3,065 | 2,123 | 942 |
| Food (20) | 10,556,700 | 987,688 | 23,516 | 42 | 37 | 5 |
| Apparel (23) | 8,890,377 | 3,680,391 | 18,041 | 204 | 65 | 139 |
| Paper (26) | 676,662,000 | 69,633,677 | 56,066 | 1,242 | 1,085 | 157 |
| Printing & Publishing (27) | 3,177,570 | 1,095,461 | 27,387 | 40 | 40 | 0 |
| Leather (31) | 189,258,277 | 29,074,930 | 19,500 | 1,491 | 850 | 641 |
| <u>Minor Civil Division</u> | | | | | | |
| Anson (010) | 38,340,251 | 6,611,160 | 23,279 | 284 | 253 | 31 |
| Bingham (030) | 9,793,757 | 3,019,429 | 15,726 | 192 | 154 | 38 |
| Detroit (100) | 8,783,598 | 796,644 | 20,427 | 39 | 34 | 5 |
| Harmony (130) | 1,411,921 | 588,621 | 15,490 | 38 | 32 | 6 |
| Jackman (160) | 16,199,116 | 3,610,788 | 23,913 | 151 | 151 | 0 |
| Pittsfield (240) | 118,277,421 | 17,532,747 | 20,015 | 876 | 409 | 467 |

TABLE 6 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|------------------------------------|---------------------|-------------------|-----------------|-------------------|--------------|------------|
| | | | | Total | Male | Female |
| <u>WALDO (27)</u> | 124,208,253 | 28,579,651 | 19,155 | 1,492 | 1,009 | 483 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 34,207,735 | 11,593,106 | 23,140 | 501 | 410 | 91 |
| Lumber & Wood Products (24) | 27,075,545 | 8,767,890 | 24,288 | 361 | 270 | 91 |
| Stone, Clay, & Glass (32) | 2,564,000 | 1,137,730 | 19,616 | 58 | 58 | 0 |
| Transportation Equipment (37) | 2,718,331 | 889,425 | 19,335 | 46 | 46 | 0 |
| NONDURABLE GOODS | 90,000,518 | 16,986,545 | 17,141 | 991 | 599 | 392 |
| Food (20) | 39,074,630 | 7,487,773 | 14,946 | 501 | 284 | 217 |
| Apparel (23) | 16,386,853 | 2,748,620 | 18,826 | 146 | 54 | 92 |
| Printing & Publishing (27) | 1,440,579 | 514,592 | 17,153 | 30 | 30 | 0 |
| Misc. Mfg. Industries (39) | 996,035 | 273,739 | 10,950 | 25 | 25 | 0 |
| <u>Minor Civil Division</u> | | | | | | |
| Belfast (010) | 51,021,371 | 10,837,343 | 17,148 | 632 | 338 | 294 |
| Brooks (030) | 1,186,802 | 228,575 | 16,327 | 14 | 14 | 0 |
| Lincolnville (110) | 11,598,068 | 2,644,376 | 19,734 | 134 | 113 | 21 |
| Monroe (120) | 1,563,634 | 773,168 | 20,347 | 38 | 38 | 0 |
| Searsmont (180) | 22,084,145 | 4,541,678 | 24,030 | 189 | 169 | 20 |
| Stockton Springs (200) | 1,057,920 | 241,131 | 10,961 | 22 | 22 | 0 |
| Unity (240) | 5,650,803 | 1,186,812 | 15,824 | 75 | 52 | 23 |
| <u>WASHINGTON (29)</u> | 504,896,460 | 58,623,079 | 24,851 | 2,359 | 1,814 | 545 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 88,972,159 | 11,716,667 | 27,765 | 422 | 398 | 24 |
| Lumber & Wood Products (24) | 86,833,731 | 11,260,529 | 28,293 | 398 | 374 | 24 |
| NONDURABLE GOODS | 415,924,301 | 46,906,412 | 24,216 | 1,937 | 1,416 | 521 |
| <u>Minor Civil Division</u> | | | | | | |
| Cherryfield (100) | 28,486,890 | 3,600,272 | 14,816 | 243 | 124 | 119 |
| Danforth (170) | 8,998,435 | 1,560,876 | 17,941 | 87 | 87 | 0 |
| East Machias (200) | 6,882,168 | 989,083 | 14,986 | 66 | 66 | 0 |
| Eastport (210) | 21,750,062 | 4,376,692 | 20,262 | 216 | 164 | 52 |
| Princeton (370) | 6,920,746 | 1,320,886 | 20,013 | 66 | 48 | 18 |

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1995**

| COUNTY | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|------------------------------------|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| <u>YORK (31)</u> | 1,822,287,218 | 345,306,553 | 28,838 | 11,974 | 8,425 | 3,549 |
| <u>Major Industry</u> | | | | | | |
| DURABLE GOODS | 1,131,814,132 | 219,300,932 | 30,045 | 7,299 | 5,091 | 2,208 |
| Lumber & Wood Products (24) | 77,609,951 | 10,658,812 | 25,439 | 419 | 394 | 25 |
| Furniture & Fixtures (25) | 72,668,023 | 16,459,994 | 29,873 | 551 | 464 | 87 |
| Fabricated Metals (34) | 123,912,472 | 33,414,773 | 33,084 | 1,010 | 879 | 131 |
| Machinery, incl. Computers (35) | 48,609,610 | 14,691,393 | 32,503 | 452 | 363 | 89 |
| Electronic Eqpt., ex. Comps. (36) | 325,902,780 | 68,509,283 | 25,086 | 2,731 | 1,166 | 1,565 |
| NONDURABLE GOODS | 690,473,086 | 126,005,621 | 26,953 | 4,675 | 3,334 | 1,341 |
| Food (20) | 7,378,731 | 1,820,837 | 20,232 | 90 | 86 | 4 |
| Textiles (22) | 59,579,504 | 16,963,401 | 24,164 | 702 | 409 | 293 |
| Paper (26) | 22,640,668 | 7,179,722 | 28,950 | 248 | 131 | 117 |
| Printing & Publishing (27) | 94,858,351 | 21,227,315 | 22,534 | 942 | 701 | 241 |
| Rubber & Plastics (30) | 221,183,145 | 40,725,650 | 32,042 | 1,271 | 846 | 425 |
| <u>Minor Civil Division</u> | | | | | | |
| Alfred (020) | 2,878,762 | 1,086,109 | 30,170 | 36 | 36 | 0 |
| Arundel (030) | 2,047,414 | 488,149 | 18,775 | 26 | 25 | 1 |
| Biddeford (050) | 211,726,310 | 56,232,675 | 26,252 | 2,142 | 1,407 | 735 |
| Buxton (060) | 561,469 | 106,844 | 15,263 | 7 | 7 | 0 |
| Cornish (070) | 3,256,250 | 901,862 | 15,862 | 59 | 59 | 0 |
| Eliot (090) | 3,522,948 | 1,149,347 | 17,682 | 65 | 65 | 0 |
| Hollis (100) | 11,990,529 | 2,857,576 | 30,727 | 93 | 91 | 2 |
| Kennebunk (110) | 142,270,080 | 28,159,970 | 25,859 | 1,089 | 502 | 587 |
| Kennebunkport (120) | 7,926,354 | 2,483,694 | 27,597 | 90 | 90 | 0 |
| Kittery (130) | 45,587,514 | 10,220,707 | 35,123 | 291 | 208 | 83 |
| East Lebanon (140) | 2,584,687 | 507,880 | 16,383 | 31 | 31 | 0 |
| Limerick (150) | 52,325,740 | 4,783,817 | 27,493 | 174 | 164 | 10 |
| Parsonsfield (210) | 15,282,761 | 4,299,091 | 21,389 | 201 | 168 | 33 |
| Saco (220) | 156,029,099 | 31,610,111 | 33,844 | 934 | 745 | 189 |
| Sanford (230) | 425,660,012 | 92,054,226 | 26,987 | 3,411 | 2,026 | 1,385 |
| Waterboro (260) | 2,252,938 | 697,101 | 19,364 | 36 | 36 | 0 |
| York (280) | 11,015,546 | 2,670,251 | 22,068 | 121 | 121 | 0 |

NOTE: '-' indicates nondisclosable county

TABLE 7

CENSUS OF MAINE MANUFACTURES BY ECONOMIC AREA, 1995

| AREA | NUMBER REPORTING | VALUE OF PRODUCT | | | EMPLOYMENT | | | UNIONIZED WORKERS | WAGES | |
|-------------------------------------|------------------|------------------|--------------------|-------|------------|-------|--------|-------------------|---------------|-----------|
| | | \$ | % CHANGE FROM 1990 | 1994 | TOTAL | MALE | FEMALE | | GROSS | AVERAGE |
| Augusta (12) | 77 | 519,144,797 | 26.8 | -6.4 | 3,171 | 2,334 | 837 | 1,004 | \$ 79,840,810 | \$ 25,115 |
| Bangor (20) | 85 | 798,091,046 | 10.4 | 9.7 | 4,226 | 3,337 | 889 | 1,116 | 121,123,722 | 28,662 |
| Bath - Brunswick (06) | - | - | - | - | - | - | - | - | - | - |
| Belfast (16) | 71 | 124,208,253 | 57.0 | 2.0 | 1,492 | 1,009 | 483 | 50 | 28,579,651 | 19,155 |
| Biddeford (03) | 119 | 520,255,564 | 26.0 | 2.1 | 4,283 | 2,771 | 1,512 | 813 | 119,017,329 | 27,788 |
| Boothbay Harbor - Wiscasset (08) | 66 | 43,377,463 | 27.1 | 10.2 | 552 | 505 | 47 | 0 | 11,601,521 | 21,017 |
| Calais - Eastport (22) | 90 | 504,896,460 | 48.1 | 37.0 | 2,359 | 1,814 | 545 | 698 | 58,623,079 | 24,851 |
| Caribou - Presque Isle (30) | 78 | 269,187,846 | -17.6 | 2.0 | 1,855 | 1,474 | 381 | 213 | 41,218,382 | 22,220 |
| Central Penobscot (21) | 19 | 53,646,237 | 62.5 | 38.1 | 203 | 187 | 16 | 124 | 5,761,715 | 28,383 |
| Dover-Foxcroft (24) | 49 | 153,129,649 | -27.8 | -43.6 | 1,910 | 1,240 | 670 | 35 | 42,530,156 | 22,267 |
| Ellsworth (17) | 121 | 629,380,220 | 36.6 | 29.1 | 2,740 | 2,291 | 449 | 1,014 | 94,386,137 | 34,447 |
| Farmington (14) | 88 | 674,620,830 | -0.1 | 5.5 | 3,892 | 2,839 | 1,053 | 266 | 114,976,601 | 29,542 |
| Fort Kent - Allagash (29) | 50 | 58,029,673 | -5.7 | -7.0 | 628 | 419 | 209 | 20 | 11,897,107 | 18,944 |
| Greenville (23) | 14 | 12,327,593 | -0.6 | -39.5 | 115 | 115 | 0 | 13 | 2,670,433 | 23,221 |
| Houlton (28) | 33 | 51,978,823 | 34.6 | -5.0 | 473 | 388 | 85 | 49 | 9,282,825 | 19,625 |
| Kittery - York (01) | 58 | 783,834,557 | 4.1 | -3.5 | 3,633 | 3,026 | 607 | 4 | 118,776,771 | 32,694 |
| Lewiston - Auburn (07) | 181 | 1,026,322,426 | 35.7 | 2.2 | 8,595 | 6,076 | 2,519 | 458 | 210,018,534 | 24,435 |
| Lincoln - Howland (25) | 57 | 180,776,981 | 8.2 | 15.3 | 1,085 | 1,010 | 75 | 523 | 35,228,924 | 32,469 |
| Livermore Falls (11) | 17 | 32,812,321 | 201.0 | 9.8 | 456 | 320 | 136 | 0 | 9,542,293 | 20,926 |
| Madawaska - Van Buren (31) | - | - | - | - | - | - | - | - | - | - |
| Millinocket - East Millinocket (26) | - | - | - | - | - | - | - | - | - | - |
| Norway - Paris (10) | 78 | 108,521,137 | -1.3 | -10.4 | 1,555 | 1,190 | 365 | 93 | 33,168,417 | 21,330 |
| Patten - Island Falls (27) | 32 | 53,492,113 | 13.7 | 1.9 | 450 | 419 | 31 | 114 | 9,163,280 | 20,363 |
| Portland (04) | 358 | 1,604,471,637 | 9.2 | 4.6 | 12,612 | 9,891 | 2,721 | 2,085 | 410,188,837 | 32,524 |
| Rockland (09) | 135 | 307,062,645 | 18.6 | -0.3 | 2,811 | 2,196 | 615 | 58 | 66,855,465 | 23,784 |
| Rumford (13) | - | - | - | - | - | - | - | - | - | - |
| Sanford (02) | 76 | 486,738,232 | 41.8 | 13.0 | 3,696 | 2,301 | 1,395 | 60 | 99,314,325 | 26,871 |
| Sebang Lakes Region (05) | 77 | 190,077,123 | 25.7 | 5.7 | 1,836 | 1,341 | 495 | 220 | 41,905,124 | 22,824 |
| Skowhegan (18) | 127 | 1,138,825,575 | 29.8 | 13.0 | 4,994 | 3,520 | 1,474 | 969 | 146,976,232 | 29,431 |
| Southwest Penobscot (19) | 39 | 163,122,321 | -19.6 | -28.8 | 2,129 | 1,199 | 930 | 35 | 43,090,546 | 20,240 |
| Waterville (15) | 48 | 334,045,998 | 2.2 | 19.6 | 2,391 | 1,666 | 725 | 1,564 | 81,008,546 | 33,881 |

NOTE: The total of the economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.
 - indicates nondisclosable areas.

TABLE 8

MAINE CAPITAL EXPENDITURES BY ECONOMIC AREA, 1995

| AREA | PLANT MODERNIZATION & EQUIPMENT | | | | | | FOREIGN TRADE | |
|-------------------------------------|---------------------------------|-------------------|------------------------|-------------|-------------|-------------|---------------|-------------|
| | TOTAL | NEW STRUCTURES | EXISTING STRUCTURES | EQUIPMENT | PLANNED | | IMPORTS | EXPORTS |
| | | | | | 1996 | 1997 | | |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Augusta (12) | 6,397,944 | 1,150,769 | 100,000 | 5,147,175 | 8,421,553 | 4,576,000 | 19,029,952 | 5,080,704 |
| Bangor (20) | 54,709,711 | 6,774,079 | 0 | 47,935,632 | 45,141,599 | 25,383,000 | 55,327,497 | 88,592,463 |
| Bath - Brunswick (06) | - | - | - | - | - | - | - | - |
| Belfast (16) | 3,972,263 | 1,123,604 | 401,794 | 2,446,865 | 2,907,640 | 1,170,640 | 282,134 | 1,917,305 |
| Biddeford (03) | 24,156,455 | 2,217,159 | 14,984 | 21,924,312 | 18,073,175 | 12,531,282 | 16,330,282 | 68,889,247 |
| Boothbay Harbor - Wiscasset (08) | 1,479,986 | 173,536 | 0 | 1,306,450 | 2,140,500 | 1,008,000 | 130,000 | 4,257,556 |
| Calais - Eastport (22) | 33,739,478 | 1,341,905 | 0 | 32,397,573 | 43,658,700 | 14,295,275 | 10,642,475 | 172,930,335 |
| Caribou - Presque Isle (30) | 12,055,818 | 1,127,979 | 169,430 | 10,758,209 | 8,068,000 | 11,037,000 | 23,839,340 | 9,193,878 |
| Central Penobscot (21) | 922,750 | 0 | 0 | 922,750 | 1,028,000 | 4,463,000 | 0 | 0 |
| Dover-Foxcroft (24) | 21,048,652 | 7,029,794 | 1,574 | 14,017,284 | 20,017,284 | 1,878,886 | 3,049,946 | 13,673,660 |
| Ellsworth (17) | 18,838,154 | 5,032,546 | 0 | 13,805,608 | 22,149,105 | 78,265,888 | 107,265,888 | 8,857,397 |
| Farmington (14) | 66,683,995 | 4,868,996 | 0 | 61,814,999 | 187,411,113 | 57,922,100 | 44,581,015 | 43,137,264 |
| Fort Kent - Allagash (29) | 5,181,477 | 1,588,797 | 0 | 3,592,680 | 1,511,500 | 1,690,000 | 497,700 | 16,092,099 |
| Greenville (23) | 487,024 | 11,100 | 0 | 475,924 | 200,000 | 100,000 | 82,000 | 4,422,233 |
| Houlton (28) | 1,331,367 | 128,000 | 0 | 1,203,367 | 1,111,250 | 600,000 | 6,720,974 | 1,076,388 |
| Kittery - York (01) | 20,109,703 | 7,663,851 | 0 | 12,445,852 | 15,751,344 | 14,437,500 | 3,053,707 | 77,156,988 |
| Lewiston - Auburn (07) | 47,823,582 | 4,012,223 | 518,225 | 43,293,134 | 38,868,200 | 27,777,588 | 39,194,671 | 66,790,560 |
| Lincoln - Howland (25) | 11,231,071 | 1,636,803 | 0 | 9,594,268 | 4,804,909 | 4,096,500 | 4,357,606 | 2,304,034 |
| Livermore Falls (11) | 1,154,791 | 47,843 | 0 | 1,106,948 | 130,500 | 166,700 | 3,000,000 | 718,000 |
| Madawaska - Van Buren (31) | - | - | - | - | - | - | - | - |
| Millinocket - East Millinocket (26) | - | - | - | - | - | - | - | - |
| Norway - Paris (10) | 7,095,616 | 1,082,792 | 43,500 | 5,969,324 | 3,924,434 | 2,872,000 | 5,685,097 | 2,985,082 |
| Patten - Island Falls (27) | 1,874,327 | 115,000 | 0 | 1,759,327 | 4,860,500 | 2,495,000 | 10,311,570 | 89,865 |
| Portland (04) | 164,745,265 | 25,178,405 | 4,556,030 | 135,010,830 | 217,756,030 | 343,927,960 | 73,637,719 | 271,316,187 |
| Rockland (09) | 11,993,905 | 2,926,207 | 938,318 | 8,129,380 | 13,813,604 | 7,919,000 | 34,306,422 | 61,924,697 |
| Rumford (13) | - | - | - | - | - | - | - | - |
| Sanford (02) | 23,050,581 | 1,807,131 | 7,000 | 21,236,450 | 32,801,312 | 16,819,000 | 12,833,777 | 124,301,686 |
| Sebang Lakes Region (05) | 5,349,500 | 371,256 | 37,000 | 4,941,244 | 5,736,558 | 3,676,929 | 2,380,476 | 15,496,331 |
| Skowhegan (18) | 49,985,972 | 1,174,751 | 57,113 | 48,754,108 | 65,225,727 | 54,103,221 | 52,938,450 | 95,999,042 |
| Southwest Penobscot (19) | 5,444,729 | 165,580 | 31,176 | 5,247,973 | 3,891,264 | 2,333,764 | 441,585 | 5,356,280 |
| Waterville (15) | 12,714,406 | 770,854 | 0 | 11,943,552 | 19,211,968 | 10,058,600 | 9,898,109 | 12,893,695 |

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

TABLE 9

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995

| AREA | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|------------------------------------|---------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| AUGUSTA (12) | 519,144,797 | 79,640,810 | 25,115 | 3,171 | 2,334 | 837 |
| DURABLE GOODS | 313,335,004 | 31,831,334 | 26,637 | 1,195 | 914 | 281 |
| Fabricated Metals (34) | 34,936,944 | 7,642,652 | 28,411 | 269 | 206 | 63 |
| NONDURABLE GOODS | 205,809,793 | 47,809,476 | 24,195 | 1,976 | 1,420 | 556 |
| Food (20) | 46,673,305 | 6,162,315 | 27,267 | 226 | 189 | 37 |
| Textiles (22) | 90,475,412 | 21,118,102 | 23,569 | 896 | 624 | 272 |
| Paper (26) | 20,472,132 | 4,783,281 | 31,677 | 151 | 141 | 10 |
| Printing & Publishing (27) | 35,569,322 | 11,661,257 | 24,396 | 478 | 329 | 149 |
| BANGOR (20) | 798,091,046 | 121,123,722 | 28,662 | 4,226 | 3,337 | 889 |
| DURABLE GOODS | 270,412,598 | 47,152,855 | 28,151 | 1,675 | 1,356 | 319 |
| Stone, Clay & Glass (32) | 7,214,155 | 3,432,853 | 27,463 | 125 | 122 | 3 |
| Electronic Eqpt., ex. Comps. (36) | 36,145,100 | 8,417,368 | 25,900 | 325 | 181 | 144 |
| Transportation Equipment (37) | 73,472,455 | 10,786,940 | 28,613 | 377 | 277 | 100 |
| NONDURABLE GOODS | 527,678,448 | 73,970,867 | 28,997 | 2,551 | 1,981 | 570 |
| Printing & Publishing (27) | 35,071,124 | 13,122,241 | 26,403 | 497 | 396 | 101 |
| Leather (31) | 31,121,626 | 5,783,706 | 13,085 | 442 | 201 | 241 |
| BATH-BRUNSWICK (06) | - | - | - | - | - | - |
| BELFAST (16) | 124,208,253 | 28,579,651 | 19,155 | 1,492 | 1,009 | 483 |
| DURABLE GOODS | 34,207,735 | 11,593,106 | 23,140 | 501 | 410 | 91 |
| Lumber & Wood Products (24) | 27,075,545 | 8,767,890 | 24,288 | 361 | 270 | 91 |
| Stone, Clay, & Glass (32) | 2,564,000 | 1,137,730 | 19,616 | 58 | 58 | 0 |
| Machinery, incl. Computers (35) | 1,018,422 | 513,260 | 25,663 | 20 | 20 | 0 |
| Transportation Equipment (37) | 2,718,331 | 889,425 | 19,335 | 46 | 46 | 0 |
| NONDURABLE GOODS | 90,000,518 | 16,986,545 | 17,141 | 991 | 599 | 392 |
| Food (20) | 39,074,630 | 7,487,773 | 14,946 | 501 | 284 | 217 |
| Textiles (22) | 21,762,125 | 3,654,006 | 16,685 | 219 | 148 | 71 |
| Apparel (23) | 16,386,853 | 2,748,620 | 18,826 | 146 | 54 | 92 |
| BIDDEFORD (3) | 520,255,564 | 119,017,329 | 27,788 | 4,283 | 2,771 | 1,512 |
| DURABLE GOODS | 239,192,572 | 64,515,749 | 27,917 | 2,311 | 1,559 | 752 |
| Stone, Clay & Glass (32) | 3,135,631 | 1,125,138 | 25,571 | 44 | 44 | 0 |
| Fabricated Metals (34) | 68,880,079 | 19,945,740 | 32,860 | 607 | 559 | 48 |
| Machinery incl. Computers (35) | 34,057,749 | 10,034,228 | 33,899 | 296 | 211 | 85 |
| Electronic Eqpt., ex. Comps. (36) | 97,647,517 | 22,796,760 | 23,599 | 966 | 428 | 538 |
| Transportation Equipment (37) | 14,692,100 | 4,211,228 | 25,678 | 164 | 118 | 46 |
| NONDURABLE GOODS | 281,062,992 | 54,501,580 | 27,638 | 1,972 | 1,212 | 760 |
| Printing & Publishing (27) | 10,627,959 | 3,839,371 | 16,766 | 229 | 179 | 50 |
| Rubber & Plastics (30) | 129,476,742 | 20,802,640 | 33,391 | 623 | 341 | 282 |
| Miscellaneous (39) | 476,936 | 16,451 | 5,484 | 3 | 3 | 0 |
| BOOTHBAY HBR-WISCASSET (08) | 43,377,463 | 11,601,521 | 21,017 | 552 | 505 | 47 |
| DURABLE GOODS | 30,203,663 | 8,522,432 | 23,739 | 359 | 329 | 30 |
| Machinery, incl. Computers (35) | 6,620,471 | 2,136,596 | 29,268 | 73 | 73 | 0 |
| Transportation Equipment (37) | 9,215,396 | 3,187,304 | 23,965 | 133 | 128 | 5 |
| NONDURABLE GOODS | 13,173,800 | 3,076,089 | 15,954 | 193 | 176 | 17 |
| Food (20) | 5,605,487 | 360,451 | 10,013 | 36 | 36 | 0 |
| Printing & Publishing (27) | 3,209,923 | 1,250,036 | 18,116 | 69 | 69 | 0 |
| CALAIS-EASTPORT (22) | 504,896,460 | 58,623,079 | 24,851 | 2,359 | 1,814 | 545 |
| DURABLE GOODS | 88,972,159 | 11,716,667 | 27,765 | 422 | 398 | 24 |
| Lumber & Wood Products (24) | 86,833,731 | 11,260,529 | 28,293 | 398 | 374 | 24 |
| NONDURABLE GOODS | 415,924,301 | 46,906,412 | 24,216 | 1,937 | 1,416 | 521 |

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

| AREA | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|---|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| <u>CARIBOU-PRESQUE ISLE (30)</u> | 269,187,846 | 41,218,382 | 22,220 | 1,855 | 1,474 | 381 |
| DURABLE GOODS | 123,275,093 | 20,753,911 | 24,766 | 838 | 761 | 77 |
| Lumber & Wood Products (24) | 114,483,896 | 18,772,438 | 26,109 | 719 | 644 | 75 |
| Fabricated Metals (34) | 3,511,648 | 968,189 | 16,410 | 59 | 59 | 0 |
| Machinery incl. Computers (35) | 2,099,796 | 549,536 | 17,727 | 31 | 31 | 0 |
| NONDURABLE GOODS | 145,912,753 | 20,464,471 | 20,122 | 1,017 | 713 | 304 |
| Printing & Publishing (27) | 4,985,466 | 1,521,199 | 17,092 | 89 | 55 | 34 |
| <u>CENTRAL PENOBSCOT (21)</u> | 53,646,237 | 5,761,715 | 28,383 | 203 | 187 | 16 |
| <u>DOVER-FOXCROFT (24)</u> | 153,129,649 | 42,530,156 | 22,267 | 1,910 | 1,240 | 670 |
| DURABLE GOODS | 68,868,921 | 22,174,665 | 21,301 | 1,041 | 754 | 287 |
| Lumber & Wood Products (24) | 31,333,422 | 8,664,659 | 22,332 | 388 | 324 | 64 |
| Stone, Clay, & Glass (32) | 1,881,486 | 869,149 | 21,729 | 40 | 40 | 0 |
| NONDURABLE GOODS | 84,260,728 | 20,355,491 | 23,424 | 869 | 486 | 383 |
| <u>ELLSWORTH (17)</u> | 629,380,220 | 94,386,137 | 34,447 | 2,740 | 2,291 | 449 |
| <u>FARMINGTON (14)</u> | 674,620,830 | 114,976,601 | 29,542 | 3,892 | 2,839 | 1,053 |
| DURABLE GOODS | 75,273,973 | 21,131,722 | 22,747 | 929 | 737 | 192 |
| Lumber & Wood Products (24) | 70,990,880 | 20,043,289 | 23,145 | 866 | 674 | 192 |
| Fabricated Metals (34) | 2,766,018 | 630,304 | 18,538 | 34 | 34 | 0 |
| NONDURABLE GOODS | 599,346,857 | 93,844,879 | 31,672 | 2,963 | 2,102 | 861 |
| Food (20) | 678,344 | 132,353 | 9,454 | 14 | 14 | 0 |
| Printing & Publishing (27) | 4,102,973 | 1,558,909 | 19,733 | 79 | 79 | 0 |
| Leather (31) | 81,190,715 | 15,823,675 | 15,157 | 1,044 | 473 | 571 |
| <u>FORT KENT-ALLAGASH (29)</u> | 58,029,673 | 11,897,107 | 18,944 | 628 | 419 | 209 |
| <u>GREENVILLE (23)</u> | 12,327,593 | 2,670,433 | 23,221 | 115 | 115 | 0 |
| <u>HOULTON (28)</u> | 51,978,823 | 9,282,825 | 19,625 | 473 | 388 | 85 |
| DURABLE GOODS | 29,728,985 | 5,664,071 | 17,700 | 320 | 273 | 47 |
| NONDURABLE GOODS | 22,249,838 | 3,618,754 | 23,652 | 153 | 115 | 38 |
| <u>KITTERY-YORK (01)</u> | 783,834,557 | 118,776,771 | 32,694 | 3,633 | 3,026 | 607 |
| DURABLE GOODS | 518,267,122 | 79,993,900 | 36,544 | 2,189 | 1,844 | 345 |
| Lumber & Wood Products (24) | 4,128,653 | 1,147,557 | 19,450 | 59 | 59 | 0 |
| Machinery, incl. Computers (35) | 2,261,580 | 838,901 | 41,945 | 20 | 20 | 0 |
| NONDURABLE GOODS | 265,567,435 | 38,782,871 | 26,858 | 1,444 | 1,182 | 262 |
| Apparel (23) | 401,232 | 81,875 | 11,696 | 7 | 7 | 0 |
| <u>LEWISTON-AUBURN (07)</u> | 1,026,322,426 | 210,018,534 | 24,435 | 8,595 | 6,076 | 2,519 |
| DURABLE GOODS | 216,769,958 | 59,840,188 | 28,267 | 2,117 | 1,897 | 220 |
| Lumber & Wood Products (24) | 40,117,458 | 8,811,545 | 23,687 | 372 | 348 | 24 |
| Furniture (25) | 14,229,714 | 4,061,860 | 24,617 | 165 | 129 | 36 |
| Stone, Clay, & Glass (32) | 16,935,670 | 5,563,366 | 22,343 | 249 | 242 | 7 |
| Fabricated Metals (34) | 21,810,756 | 5,713,944 | 31,744 | 180 | 174 | 6 |
| Machinery, incl. Computers (35) | 21,739,101 | 7,107,118 | 26,226 | 271 | 271 | 0 |

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

| AREA | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|--|------------------------|--------------------|--------------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| <u>LEWISTON-AUBURN (07) cont'd.</u> | | | | | | |
| NONDURABLE GOODS | 809,552,468 | 150,178,346 | 23,183 | 6,478 | 4,179 | 2,299 |
| Food (20) | 147,198,731 | 19,966,502 | 34,425 | 580 | 485 | 95 |
| Textiles (22) | 113,574,147 | 22,457,506 | 25,064 | 896 | 677 | 219 |
| Paper (26) | 196,966,313 | 24,745,130 | 27,556 | 898 | 560 | 338 |
| Printing & Publishing (27) | 66,273,609 | 16,400,610 | 21,523 | 762 | 520 | 242 |
| Rubber & Plastics (30) | 181,217,001 | 33,002,949 | 27,388 | 1,205 | 837 | 368 |
| Leather (31) | 92,242,277 | 28,624,120 | 15,089 | 1,897 | 911 | 986 |
| Miscellaneous (39) | 8,052,821 | 3,104,336 | 22,657 | 137 | 87 | 50 |
| <u>LINCOLN-HOWLAND (25)</u> | 200,126,981 | 35,228,924 | 32,426 | 1,085 | 1,010 | 75 |
| <u>LIVERMORE FALLS (11)</u> | 32,812,321 | 9,542,293 | 20,926 | 456 | 320 | 136 |
| DURABLE GOODS | 13,872,575 | 3,136,606 | 22,404 | 140 | 138 | 2 |
| NONDURABLE GOODS | 18,939,746 | 6,405,687 | 20,271 | 316 | 182 | 134 |
| <u>MADAWASKA-VAN BUREN (31)</u> | - | - | - | - | - | - |
| <u>MILLINOCKET-E. MLNCKT (26)</u> | - | - | - | - | - | - |
| <u>NORWAY-PARIS (10)</u> | 108,521,137 | 33,168,417 | 21,330 | 1,555 | 1,190 | 365 |
| DURABLE GOODS | 83,182,405 | 24,003,872 | 20,256 | 1,185 | 915 | 270 |
| Lumber & Wood Products (24) | 62,019,903 | 16,804,995 | 18,207 | 923 | 681 | 242 |
| Furniture & Fixtures (25) | 4,347,584 | 1,088,380 | 17,006 | 64 | 46 | 18 |
| Machinery, incl. Computers (35) | 15,949,914 | 5,899,113 | 33,518 | 176 | 166 | 10 |
| NONDURABLE GOODS | 25,338,732 | 9,164,545 | 24,769 | 370 | 275 | 95 |
| <u>PATTEN-ISLAND FALLS (27)</u> | 53,492,113 | 9,163,280 | 20,363 | 450 | 419 | 31 |
| <u>PORTLAND (04)</u> | 1,604,471,637 | 410,188,837 | 32,524 | 12,612 | 9,891 | 2,721 |
| DURABLE GOODS | 533,634,822 | 188,306,642 | 35,138 | 5,359 | 4,164 | 1,195 |
| Lumber & Wood Products (24) | 67,525,558 | 14,099,114 | 26,353 | 535 | 436 | 99 |
| Stone, Clay & Glass (32) | 11,763,599 | 3,019,890 | 25,592 | 118 | 116 | 2 |
| Fabricated Metals (34) | 145,502,021 | 31,945,546 | 32,631 | 979 | 833 | 146 |
| Machinery, incl. Computers (35) | 135,006,813 | 40,530,205 | 32,978 | 1,229 | 1,065 | 164 |
| Electronic Eqpt., ex. Comps. (36) | 154,514,490 | 91,214,722 | 41,442 | 2,201 | 1,459 | 742 |
| Transportation Equipment (37) | 3,144,017 | 1,801,281 | 22,238 | 81 | 81 | 0 |
| Measuring Equipment (38) | 9,485,010 | 3,977,507 | 24,859 | 160 | 118 | 42 |
| NONDURABLE GOODS | 1,070,836,815 | 221,882,195 | 30,592 | 7,253 | 5,727 | 1,526 |
| Food (20) | 393,142,952 | 51,264,043 | 25,366 | 2,021 | 1,571 | 450 |
| Textiles (22) | 5,136,211 | 1,363,840 | 21,310 | 64 | 64 | 0 |
| Apparel (23) | 9,074,864 | 2,690,824 | 18,430 | 146 | 142 | 4 |
| Printing & Publishing (27) | 149,072,762 | 46,489,322 | 28,295 | 1,643 | 1,227 | 416 |
| Rubber & Plastics (30) | 39,611,320 | 7,820,969 | 23,139 | 338 | 287 | 51 |
| Leather (31) | 64,817,056 | 11,709,953 | 18,211 | 643 | 333 | 310 |
| Miscellaneous (39) | 13,412,787 | 4,088,539 | 21,184 | 193 | 193 | 0 |
| <u>ROCKLAND (09)</u> | 307,062,645 | 66,855,465 | 23,784 | 2,811 | 2,196 | 615 |
| DURABLE GOODS | 153,364,783 | 38,289,281 | 24,529 | 1,561 | 1,252 | 309 |
| Stone, Clay & Glass (32) | 27,524,323 | 4,407,782 | 25,627 | 172 | 163 | 9 |
| Fabricated Metals (34) | 16,987,982 | 5,363,758 | 21,201 | 253 | 234 | 19 |
| Machinery, incl. Computers (35) | 40,120,719 | 7,856,171 | 28,058 | 280 | 265 | 15 |
| Electronic Eqpt., ex. Comps. (36) | 41,136,116 | 12,165,617 | 25,612 | 475 | 227 | 248 |
| Transportation Equipment (37) | 17,909,716 | 6,895,957 | 22,536 | 306 | 288 | 18 |

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1995**

| AREA | Value of Product \$ | Gross Wages \$ | Average Wage \$ | Number of Workers | | |
|--|----------------------|--------------------|-----------------|-------------------|--------------|--------------|
| | | | | Total | Male | Female |
| <u>ROCKLAND (09) continued</u> | | | | | | |
| NONDURABLE GOODS | 153,697,862 | 28,566,184 | 22,853 | 1,250 | 944 | 306 |
| Food (20) | 24,302,506 | 5,051,074 | 16,725 | 302 | 229 | 73 |
| Apparel (23) | 3,841,149 | 1,385,971 | 23,491 | 59 | 59 | 0 |
| Printing & Publishing (27) | 30,051,324 | 7,516,512 | 19,728 | 381 | 329 | 142 |
| Miscellaneous (39) | 3,813,377 | 1,150,327 | 19,833 | 58 | 58 | 0 |
| <u>RUMFORD (13)</u> | - | - | - | - | - | - |
| <u>SANFORD (02)</u> | 486,738,232 | 99,314,325 | 26,871 | 3,696 | 2,301 | 1,395 |
| DURABLE GOODS | 359,310,619 | 70,971,955 | 27,109 | 2,618 | 1,521 | 1,097 |
| Lumber & Wood Products (24) | 59,145,297 | 4,729,277 | 26,129 | 181 | 168 | 13 |
| Stone, Clay, & Glass (32) | 9,344,946 | 3,665,132 | 33,319 | 110 | 106 | 4 |
| Fabricated Metals (34) | 23,412,180 | 4,581,972 | 34,194 | 134 | 134 | 0 |
| Machinery, incl. Computers (35) | 12,184,029 | 3,786,806 | 28,050 | 135 | 131 | 4 |
| Electronic Eqpt., ex. Comps. (36) | 226,755,263 | 45,508,542 | 25,901 | 1,757 | 730 | 1,027 |
| NONDURABLE GOODS | 127,427,613 | 28,342,370 | 26,292 | 1,078 | 780 | 298 |
| Textiles (22) | 19,493,669 | 5,895,212 | 19,585 | 301 | 168 | 133 |
| Printing & Publishing (27) | 8,764,630 | 990,694 | 22,015 | 45 | 45 | 0 |
| Rubber & Plastics (30) | 91,706,403 | 19,971,706 | 30,745 | 648 | 505 | 143 |
| <u>SEBAGO LAKES REGION (05)</u> | 190,077,123 | 41,905,124 | 22,824 | 1,836 | 1,341 | 495 |
| DURABLE GOODS | 89,512,957 | 24,387,732 | 25,834 | 944 | 815 | 129 |
| Lumber & Wood (24) | 49,089,836 | 11,177,585 | 24,729 | 452 | 395 | 57 |
| Fabricated Metals (34) | 1,076,723 | 268,472 | 14,130 | 19 | 19 | 0 |
| Machinery, incl. Computers (35) | 16,189,116 | 6,235,809 | 36,467 | 171 | 148 | 23 |
| NONDURABLE GOODS | 100,564,166 | 17,517,392 | 19,638 | 892 | 526 | 366 |
| Apparel (23) | 3,149,662 | 1,008,934 | 12,456 | 81 | 81 | 0 |
| Printing & Publishing (27) | 1,749,332 | 521,614 | 17,387 | 30 | 30 | 04 |
| <u>SKOWHEGAN (18)</u> | 1,138,825,575 | 146,976,232 | 29,431 | 4,994 | 3,520 | 1,474 |
| DURABLE GOODS | 248,693,727 | 41,626,921 | 21,581 | 1,929 | 1,397 | 532 |
| NONDURABLE GOODS | 890,131,848 | 105,349,372 | 34,372 | 3,065 | 2,123 | 942 |
| Food (20) | 10,556,700 | 987,688 | 23,516 | 42 | 37 | 5 |
| Apparel (23) | 8,890,377 | 3,680,391 | 18,041 | 204 | 65 | 139 |
| Paper (26) | 676,662,000 | 69,633,677 | 56,066 | 1,242 | 1,085 | 158 |
| Printing & Publishing (27) | 3,177,570 | 1,095,491 | 27,387 | 40 | 40 | 0 |
| Leather (31) | 189,258,277 | 29,074,930 | 19,500 | 1,491 | 850 | 641 |
| <u>SOUTHWEST PENOBSCOT (19)</u> | 163,122,321 | 43,090,546 | 20,240 | 2,129 | 1,199 | 930 |
| DURABLE GOODS | 22,452,027 | 4,840,621 | 20,339 | 238 | 205 | 33 |
| Lumber & Wood (24) | 16,267,220 | 2,767,737 | 17,298 | 160 | 129 | 31 |
| NONDURABLE GOODS | 140,670,294 | 38,249,625 | 20,227 | 1,891 | 994 | 897 |
| Printing & Publishing (27) | 1,074,856 | 389,312 | 7,487 | 52 | 52 | 0 |
| <u>WATERVILLE (15)</u> | 334,045,998 | 81,008,546 | 33,881 | 2,391 | 1,666 | 725 |
| DURABLE GOODS | 53,994,225 | 16,394,171 | 33,802 | 485 | 462 | 23 |
| Lumber & Wood Products (24) | 5,136,715 | 1,954,110 | 21,240 | 92 | 89 | 3 |
| Machinery, incl. Computers (35) | 42,403,346 | 12,005,182 | 39,621 | 303 | 285 | 18 |
| NONDURABLE GOODS | 280,051,773 | 64,614,375 | 33,901 | 1,906 | 1,204 | 702 |
| Printing & Publishing (27) | 2,971,575 | 1,058,201 | 22,046 | 48 | 48 | 0 |

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

'-' indicates nondisclosable areas.

TABLE 10

CENSUS OF MAINE MANUFACTURES BY PLANT SIZE, 1995

| ESTABLISHMENTS EMPLOYING: | NUMBER REPORTING | VALUE OF PRODUCT | | | EMPLOYMENT | | | UNIONIZED WORKERS | WAGES | |
|--|---------------------|------------------|----------------------------|-------|------------|--------|--------|----------------------|---------------|-----------|
| | | \$ | % CHANGE FROM 1990 1994 | | TOTAL | MALE | FEMALE | | GROSS | AVERAGE |
| 0 - 50 | 1,996 | 1,597,595,141 | 5.2 | -3.8 | 17,021 | 16,498 | 523 | 445 | \$370,494,219 | \$ 21,767 |
| 51 - 100 | 126 | 936,683,849 | 22.3 | 16.8 | 8,825 | 6,273 | 2,552 | 1,118 | 211,993,124 | 24,022 |
| 101 - 250 | 110 | 2,064,554,781 | 30.0 | 2.2 | 17,036 | 10,940 | 6,096 | 1,045 | 411,938,503 | 24,180 |
| 251 - 500 | 43 | 2,528,033,851 | 51.1 | 17.5 | 15,401 | 10,167 | 5,234 | 3,487 | 451,721,944 | 29,331 |
| 501 - 1000 | 16 | 2,351,104,628 | 0.2 | 1.3 | 10,106 | 7,216 | 2,890 | 4,782 | 330,134,660 | 32,667 |
| 1001 and Over | 10 | 3,790,380,955 | 10.0 | 11.3 | 19,339 | 15,433 | 3,906 | 10,220 | 777,408,442 | 40,199 |
| Inactive or Out of Business During 1995 | 194 | 22,261,128 | -68.0 | -25.7 | 403 | 355 | 48 | 0 | 6,193,211 | 15,368 |

| ESTABLISHMENTS EMPLOYING: | PLANT MODERNIZATION & EQUIPMENT | | | | | | FOREIGN TRADE | |
|--|---------------------------------|-------------------|------------------------|-------------|-------------|-------------|---------------|-------------|
| | TOTAL | NEW STRUCTURES | EXISTING STRUCTURES | EQUIPMENT | PLANNED | | IMPORTS | EXPORTS |
| | | | | | 1996 | 1997 | | |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| 0 - 50 | 66,361,816 | 10,726,929 | 1,841,613 | 53,793,274 | 55,614,359 | 26,678,869 | 50,949,369 | 104,532,141 |
| 51 - 100 | 45,760,107 | 8,282,948 | 1,808,984 | 35,668,175 | 35,204,542 | 21,653,675 | 50,413,740 | 55,544,780 |
| 101 - 250 | 81,193,119 | 10,254,655 | 822,118 | 70,116,346 | 81,141,883 | 50,706,911 | 120,217,114 | 176,397,702 |
| 251 - 500 | 130,678,754 | 16,492,879 | 2,573,598 | 111,612,277 | 109,552,116 | 93,606,808 | 113,729,848 | 325,241,175 |
| 501 - 1000 | 139,182,107 | 17,152,805 | 0 | 122,029,302 | 163,673,924 | 92,487,000 | 92,412,287 | 296,399,761 |
| 1001 and Over | 267,133,281 | 26,846,921 | 0 | 240,286,360 | 521,610,011 | 563,261,000 | 315,295,284 | 315,067,648 |
| Inactive or Out of Business During 1995 | 372,075 | 39,207 | 0 | 332,868 | 329,454 | 67,388 | 8,000 | 1,562,500 |

APPENDIX A

Technical Notes and Definitions

ACTUAL DOLLARS (Real) are dollars that have not been adjusted for inflation and reflect the actual value.

ADJUSTED DOLLARS (Constant) are a measure of the cost of goods or services with the effects of inflation removed.

AVERAGE GROSS WAGES is the figure obtained by dividing GROSS WAGES by the TOTAL EMPLOYMENT.

DURABLE GOODS are manufactured products designed to withstand wear and decay; e.g., furniture, metals, machinery, transportation equipment.

EMPLOYMENT is the number of employees reported in each month, as of the payroll period including the 12th of the month, averaged at the establishment level over the full twelve months.

ESTABLISHMENT is defined as a single physical location where industrial operations are performed; it is, therefore, a place of business rather than a legal entity or company which may have units in many locations. Where appropriate (e.g., logging operations) combined reports have been assigned to no specific civil division, merely to the county in which said principal location is found. A small number of multi-county operations report on a statewide basis.

EXPENDITURES FOR PLANT MODERNIZATION AND EQUIPMENT (or Capital Expenditures) is the actual amount spent during the survey year and planned for the two succeeding years for three categories: New Structures and/or Additions or Alterations to Existing Structures, Purchase of Existing Structures, and Purchase of New or Used Machinery or Equipment. Land costs are excluded.

FOREIGN TRADE - EXPORTS is the sales value of goods manufactured at an establishment that are shipped to foreign countries either directly or via out-of-state agents. **IMPORTS** is the cost of materials imported from foreign countries for use in the manufacturing process at an establishment.

GROSS WAGES shows total earnings during the calendar year of all employees before deductions, as reported to the Maine Bureau of Employment Security for Unemployment Insurance taxes. Before 1976, executives were excluded and wages were reported directly to the Bureau of Labor Standards. Because various fringe benefits such as payroll taxes, insurance, etc. paid by employers, are excluded, this data does not represent total labor costs on the part of the employer.

NONDURABLE GOODS are manufactured products that have a shorter life expectancy than durable goods; e.g., food, textiles, paper products, leather.

SPECIAL STUDIES from Census data are available upon written request to Alan C. Hinsey, Director, Bureau of Labor Standards, 45 State House Station, Augusta, Maine 04333-0045. The Bureau reserves the right to decline any request or to charge for costs incurred.

STANDARD INDUSTRIAL CLASSIFICATION (SIC) The Standard Industrial Classification system as compiled by the Executive Office of the President, Office of Management and Budget, is used to determine the industry title applicable to each establishment. Descriptions of major industry groups may be found in Appendix B. Each establishment has been classified according to its principal activity.

VALUE OF PRODUCT is the selling price of all goods manufactured or processed (including inventories) during the calendar year. If industrial operations were on a contractual basis, the total of amounts received for contract work or services performed has been included.

WORKERS UNDER UNION CONTRACT is the number of workers organized under a union contract and/or a collective bargaining agreement. It represents the number from one representative payroll period; the comparative figure for NUMBER OF WORKERS is an average for the year.

APPENDIX A (Continued)

Shown below is a copy of the 1995 Census of Maine Manufactures form mailed to Maine's manufacturing establishments in March, 1996.

State of Maine
Bureau of Labor Standards
45 State House Station
Augusta, Maine 04333
Telephone No. 207-624-6446

IMPORTANT: The filing of this report is required of all manufacturers and processors in the State of Maine under Title 26, Secs. 42, 43, 46, RS 1964. Penalties for failure or neglect to file are \$25 to \$100 fine, imprisonment up to 30 days or both. When, for any reason, it is impossible to furnish exact answers to any inquiry, make the best possible estimate and add the letter "E" to indicate so. Please read the instructions on the back of this report.

RETAIN THIS COPY FOR YOUR FILES

COMPLETE AND RETURN THIS REPORT BY
April 30, 1996

Keep Unlabeled Copy For Your Files
Please Make Necessary Changes
To Address Label

CENSUS OF MAINE MANUFACTURES 1995

| I. ESTABLISHMENTS COVERED IN THIS REPORT | | | |
|--|----------|-------------------|------------------------------|
| If this report covers two or more establishments in different locations, please give approximate percent of operation in each. | | | |
| (City or Town name if different from mailing address) | (County) | (Number of Units) | (Approximate % of Operation) |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

| II. DESCRIPTION, QUANTITY, AND VALUE OF PRODUCT | | | | | |
|--|--|---|-------|--|---|
| A. Description of Principal Products Produced (List Items Separately) | B. Principal Materials Used for Each Product Listed | C. Was Material used Produced in this Establishment? | | D. Quantity Produced Indicate Unit Measure (e.g. tons, lbs, cords, cartons, etc.) | E. Gross Value of Product (Omit Cents) |
| | | Yes | No | | |
| 1. _____ | _____ | _____ | _____ | _____ | \$ _____ |
| 2. _____ | _____ | _____ | _____ | _____ | _____ |
| 3. _____ | _____ | _____ | _____ | _____ | _____ |
| 4. _____ | _____ | _____ | _____ | _____ | _____ |
| 5. _____ | _____ | _____ | _____ | _____ | _____ |
| 6. All Other Products _____ | | | | | |
| 7. Receipts for work done by you on material owned by others, etc. (Contract or Job work) _____ | | | | | |
| 8. Receipts for custom work, repairing or installation of your own product (Sale of scrap, waste recovery) _____ | | | | | |
| 9. Re-sale of purchased products not manufactured or processed by you _____ | | | | | |
| 10. TOTAL OF LINES 1-9 _____ | | | | | |

| III. CAPITAL EXPENDITURES (excluding land costs) | Amount Actually Spent in 1995 | Amount of Planned Expenditures for | |
|---|-------------------------------|------------------------------------|----------|
| | 1995 | 1996 | 1997 |
| A. New Structures, Additions, or Alterations to Existing Structures | \$ _____ | \$ _____ | \$ _____ |
| B. Purchase of Existing Structures | _____ | _____ | _____ |
| C. Purchase of New or Used Machinery and Equipment | _____ | _____ | _____ |

| IV. EXPORTS - IMPORTS (Foreign Trade) | |
|--|--|
| A. Estimated Value of Exports \$ _____ | B. Estimated Value of Imports \$ _____ |

| V. UNION STATUS | |
|---|--|
| Is this establishment organized under a union contract and/or collective bargaining agreement? <input type="checkbox"/> No <input type="checkbox"/> Yes | |
| If Yes, please fill in the following: | |
| Name of Union _____ | |
| Number of workers covered by union contract _____ | |

| VI. TEMPORARY CONTRACT LABOR | | | | | | | | | | | | |
|--|-----|-----|-----|-------|-----|------|------|-----|------|-----|-----|-----|
| The object of this question is to determine the number of temporary contract workers contracted through employment agencies used in manufacturing in a manner that is as close as possible to that used to report regular employees. The monthly number of workers should be for the week including the 12th of the month. | | | | | | | | | | | | |
| Total cost of temporary contract labor purchased during the year: \$ _____ | | | | | | | | | | | | |
| | JAN | FEB | MAR | APRIL | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| Male | | | | | | | | | | | | |
| Female | | | | | | | | | | | | |
| Total | | | | | | | | | | | | |

APPENDIX A (Continued)

VII. DEFENSE RELATED ACTIVITIES

1. Does any of your production include work done for the defense industry? Yes ☐ No ☐
2. What percentage of your gross value of product is defense related? _____ %
 - a. Produced under contract with Defense Dept. Agencies? _____ %
 - b. Produced under subcontract with other defense contractors? _____ %
3. How does your company expect to respond to declining defense orders?

| | | |
|-----------------------|-------------------|-------------------------|
| New products _____ | Downsize _____ | Not applicable _____ |
| New markets _____ | Other _____ | |

VIII. PURCHASING AND SALES ACTIVITIES

1. What percentage of your total annual purchases are from companies located in Maine? _____ %
2. What percentage of your total annual sales are made to companies located in Maine? _____ %

INSTRUCTIONS and EXPLANATION NOTES

GENERAL: If this establishment has been sold to others, or has gone out of business, return this form with the name and address of the successor, if any, and the date of such sale or discontinuance. This schedule must be filed to reflect manufacturing operations during the year even though addressee discontinued business during or after that year. **PARTIAL YEAR REPORTS ARE REQUIRED.** New firms organized or beginning operations during the year must also file.

The purpose of this report is to determine the condition of industry in the state for the calendar year under consideration and it is clear that the inclusion in our tabulation of reports for establishments filed under a fiscal year basis which do not reflect calendar year data can only operate to defeat this purpose. It is necessary therefore that this report be prepared to reflect calendar year operations, subject to this consideration: If, in the considered judgment of the responsible authority in the reporting manufacturer's organization, the financial data called for in the schedule do not materially differ, whether on a calendar or fiscal basis, fiscal year figures will be accepted as representative of the calendar year operations. **HOWEVER, THE NUMBER OF CONTRACT WORKERS AND COSTS SHOULD BE REPORTED ON A CALENDAR YEAR BASIS IN EVERY CASE.**

ITEM I: List cities or towns in which the establishments are located. Also indicate the number of establishments or separate production units located at that city or town which are covered or included within this report. If any change has taken place in the name, address, or location please make the necessary changes on the address label.

ITEM II: Describe and list separately your products as fully as possible in column (A). In column (B) indicate the basic materials used to make each item, and in column (C) check whether the basic materials were produced in the same establishment. Indicate in column (D) the quantity produced and also the unit of measure (example: cubic feet, cords, thousand board feet, quarts, gallons, pounds). In column (E) state manufacturer's selling value at this establishment of all goods produced during the year whether sold or not. **DO NOT** consider your annual sales as representing your product value unless they are identical. Sub-item 7 is found principally in the textile finishing, apparel, logging, and lumbering industries where certain operations are performed on materials owned by others - total receipts for such work should be reported.

ITEM III: The purpose of this inquiry is to determine the amounts invested or to be invested in the physical productive capacity of the State's manufacturing industries. It is highly important that we have an indication of the planned investment as well as that which has already been effected. The figures are confidential and released only in summary form.

ITEM IV: A. Enter the estimated sales value of goods manufactured at this establishment that were shipped to foreign countries, either directly or via out-of-state agents.

B. Enter the estimated cost of materials imported from foreign countries for use in the manufacturing process at this establishment.

PLEASE READ INSTRUCTIONS - If you have further questions, please contact this office.

BUREAU OF LABOR STANDARDS
DIVISION OF RESEARCH AND STATISTICS
45 STATE HOUSE STATION
AUGUSTA, MAINE 04333-0045
TELEPHONE No. 207-624-6446

PLEASE NOTE: THESE DATA ARE STRICTLY CONFIDENTIAL AND WILL NOT BE DIVULGED IN ANY WAY WHICH WILL REVEAL INDIVIDUAL INFORMATION. DATA ARE USED IN SUMMARY TABULATIONS ONLY.

According to law, the Director of the Bureau of Labor Standards may furnish a written or printed list of interrogatories and require full and complete answers thereto under oath. Pursuant thereto: I, the undersigned, have examined this report and to the best of my knowledge and belief it is a true and correct and complete return.

| | |
|---------------------------|-------------------------------|
| Name (print or type)..... | |
| (Date)..... | Signature..... |
| | Official Title..... |
| | Telephone Number of Firm..... |

APPENDIX B

Major Industry Descriptions, 1987 SIC

THE DIVISION AS A WHOLE

The manufacturing division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power driven machines and materials handling equipment. Establishments engaged in assembling component parts of manufactured products are also considered manufacturing if the new product is neither a structure nor other fixed improvement. Also included is the blending of materials, such as lubricating oils, plastics, resins, or liquors.

The materials processed by manufacturing establishments include products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing establishments. The new product of a manufacturing establishment may be "finished" in the sense that it may be "semi-finished" to become a raw material for an establishment engaged in further manufacturing. For example, the product of the copper smelter is the raw material used in electrolytic refineries; refined copper is the raw material used by certain electrical equipment manufacturers.

The materials used by manufacturing establishments may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another which is under the same ownership. Manufacturing production is usually carried on for the wholesale market, for interplant transfer, or to order for industrial users, rather than for direct sale to the domestic consumer.

20 FOOD AND KINDRED PRODUCTS: This major group includes establishments manufacturing or processing food and beverages for human consumption and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

22 TEXTILE MILL PRODUCTS: This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broad woven fabric, narrow woven fabric, knit fabric, and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabric, and knit apparel; (4) coating, waterproofing, or otherwise treated fabric; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

This classification makes no distinction between the two types of organizations which operate in the textile industry:

(1) the "integrated" mill which purchases materials, produces textiles, and related articles within the establishment, and sells the finished products; and (2) the "contract" or "commission" mill which processes materials owned by others. Converters or other manufacturing industries; establishments which assign materials to contract mills for processing (other than knitting) are classified in nonmanufacturing industries; establishments which assign yarns to outside contractors or commission knitters for the production of knit products are also classified in this Group.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS: This major group, known as the cutting-up and needle trades, includes establishments producing clothing and fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs. Included in the apparel industries are three types of establishments: (1) the "regular" or insider factories, (2) contract factories, and (3) apparel jobbers. The regular factories perform all of the usual manufacturing functions within their own plant; the contract factories manufacturing apparel from materials owned by others; and apparel jobbers perform the entrepreneurial functions of a manufacturing company, such as buying raw materials, designing and preparing samples, arranging for the manufacture of the garments from their materials and selling of the finished apparel.

Custom tailors and dressmakers not operating on a factory basis are classified in Retail Trade; establishments which purchase and resell finished garments but do not perform the functions of the apparel jobbers are classified in Wholesale Trade.

APPENDIX B (Continued)

24 LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE: This major group includes logging camps engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or wood substitutes. Certain types of establishments producing wood products are classified elsewhere. For example, furniture and office and store fixtures are classified in Major Group 25; musical instruments, toys, and playground equipment, and caskets in Major Group 39. Woodworking in connection with construction, in the nature of reconditioning and repair, or performed to individual order, is classified in nonmanufacturing industries.

25 FURNITURE AND FIXTURES: This major group includes establishments engaged in manufacturing household, office, public building, and restaurant furniture; and office and store fixtures. Establishments primarily engaged in the production of millwork and wood kitchen cabinets are classified in Major Group 24; cut stone and concrete furniture in Major Group 32; laboratory and hospital furniture in Major Group 38; beauty and barber shop furniture in Major Group 39; and woodworking to individual order or in the nature of reconditioning and repair in nonmanufacturing industries.

26 PAPER AND ALLIED PRODUCTS: This major group includes the manufacture of pulps from wood and other cellulose fibers and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes. Certain types of converted paper products are classified elsewhere, such as abrasive paper in Major Group 32; carbon paper in Major Group 39; and photosensitized and blueprint paper in Major Group 38.

27 PRINTING, PUBLISHING, AND ALLIED PRODUCTS: This major group includes establishments engaged in printing by one or more of the common processes, such as letter press, lithography, gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding, typesetting, engraving, photoengraving, and electrotyping. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing. News syndicates are classified in Service Industries, and textile printing and finishing in Major Group 22.

28 CHEMICALS AND ALLIED PRODUCTS: This major group includes establishments producing basic chemicals and establishments manufacturing products by predominantly chemical processes. Establishments classified in this major group manufacture three general classes of products: (1) basic chemicals, such as acids, alkalies, salts, and organic chemicals; (2) chemical products to be used in further manufacture, such as synthetic fibers, plastics materials, dry colors, and pigments; (3) finished chemical products to be used for ultimate consumption, such as drugs, cosmetics, and soaps; or to be used as materials or supplies in other industries, such as paints, fertilizers, and explosives. The mining of natural rock salt is classified in mining industries. Establishments primarily engaged in manufacturing nonferrous metals and high percentage ferrous alloys are classified in Major Group 33; silicon carbide in Major Group 32; baking powder, other leavening compounds, and starches in Major Group 20; and artists' colors in Major Group 39. Establishments primarily engaged in packaging, repackaging, and bottling of purchased chemical products, but not engaged in manufacturing chemicals and allied products, are classified in trade industries.

29 PETROLEUM REFINING AND RELATED INDUSTRIES: This major group includes establishments primarily engaged in petroleum refining, manufacturing paving and roofing materials, and compounding lubricating oils and greases from purchased materials. Establishments manufacturing and distributing gas to consumers are classified in public utilities industries, and those primarily engaged in producing coke and by-products in Major Group 33.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS: This major group includes establishments manufacturing from natural, synthetic, or reclaimed rubber, gutta-percha, balata, or gutta serena, rubber products such as tires, rubber footwear, mechanical rubber goods, heels and soles, flooring, and rubber sundries. This group also includes establishments primarily manufacturing tires, but establishments primarily recapping and retreading automobile tires are classified in Services. This group also includes establishments engaged in molding primary plastics for the trade, and manufacturing miscellaneous finished plastics products. The manufacture of elastic webbing is classified in Major Group 22; products made of elastic webbing and garments made from the rubberized fabrics in Major Group 23; and synthetic rubber in Major Group 28.

31 LEATHER AND LEATHER PRODUCTS: This major group includes establishments engaged in tanning, currying, and finishing hides and skins, and establishments manufacturing finished leather and artificial leather products and some similar products made of other materials. Leather converters are also included.

APPENDIX B (Continued)

32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS: This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, etc., from materials taken principally from the earth in the form of stone, clay, and sand. When separate reports are available for mines and quarries operated by manufacturing establishments classified in this major group, the mining quarrying activities other than those of Minerals, ground or treated, are classified herein with the manufacturing operations.

If separate reports are not available for crushing, grinding, and other preparation activities of Minerals, ground or treated, these establishments are classified in Mining.

33 PRIMARY METAL INDUSTRIES: This major group includes establishments engaged in the smelting and refining of ferrous and nonferrous metals from ore, pig, or scrap; in the rolling, drawing, and alloying of ferrous and nonferrous metals; in the manufacture of castings and other basic products of ferrous and nonferrous metals; and in the manufacture of nails, spikes, and insulated wire and cable. This major group also includes the production of coke. Establishments primarily engaged in manufacturing metal forgings or stampings are classified in Major Group 34.

34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in fabricating ferrous and nonferrous metal products such as metal cans, tinware, hand tools, cutlery, general hardware, and nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products not elsewhere classified. Certain important segments of the metal fabricating industries are classified in other major groups, such as machinery in Major Groups 35 and 36; transportation equipment, including tanks, in Major Group 37; professional scientific and controlling instruments, watches and clocks in Major Group 38; and jewelry and silverware in Major Group 39. Establishments primarily engaged in producing ferrous and nonferrous metals and their alloys are classified in Major Group 33.

35 INDUSTRIAL AND COMMERCIAL MACHINERY AND COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators; metalworking machinery; special industry machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances.

36 ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS, EXCEPT COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. The manufacture of household appliances is included in this group, but industrial machinery and equipment powered by built-in or detachable electric motors is classified in Major Group 35. Establishments primarily engaged in manufacturing instruments for indicating, measuring, and recording electrical quantities are classified in Major Group 38.

37 TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment such as motorcycles, bicycles, and snowmobiles. Establishments primarily engaged in manufacturing mobile homes are classified in Major Group 24.

38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS, PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS: This major group includes establishments engaged in Manufacturing instruments (including professional and scientific) for measuring, testing, analyzing, and controlling, and their associated sensors and accessories; optical instruments and lenses; surveying and drafting instruments; surgical, medical, and dental instruments, equipment, and supplies; ophthalmic goods; photographic equipment and supplies; and watches and clocks.

39 MISCELLANEOUS MANUFACTURING INDUSTRIES: This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware and plated ware; musical instruments; toys, sporting and athletic goods; pens, pencils, and other office and artists' materials, buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

NOTE: More detailed definitions may be obtained directly from the Standard Industrial Classification Manual, 1987 Revision.

APPENDIX C

Geographic Definitions of Economic Areas

This publication has included a tabulation entitled "Economic Areas" since 1954. This series consists of thirty-one areas which were delineated on the basis of population and manufacturing employment cross-sectional evaluation. Only those towns with manufacturing businesses are listed below. A complete listing of the Maine Labor Market Areas can be found in the 1993 Maine Employment Statistical Handbook. It can be ordered by mailing a request to Maine Department of Labor, Labor Market Information Services, Attn: Publications Unit Manager, 20 Union St., Augusta, ME 04330-6826 (phone 207-287-2271). There is a charge for the publication. In 1987, a major reorganization of the economic areas was completed. Care should be exercised in making comparisons of these thirty-one areas with the earlier areas as there have been changes made in almost all of the regions.

Civil divisions are geographical units of government. Major civil divisions are counties; minor civil divisions are cities, towns, plantations, and townships. The civil division with the largest population is in bold letters, and the civil division with the most workers employed in manufacturing is underlined. The minor civil division contained in the areas are as follows:

| Area No. | 1994 Population | Town |
|-------------|--------------------|--|
| 1 | 49,200 | Berwick, Eliot, Kittery, <u>N. Berwick</u> , S. Berwick, Wells, York |
| 2 | 37,696 | Acton, Alfred, Lebanon, Limerick, <u>Sanford</u> , Shapleigh, Waterboro |
| 3 | 55,806 | Arundel, <u>Biddeford</u> , Dayton, Kennebunk, Kennebunkport, Lyman, Saco |
| 4 | 220,133 | Buxton, Cape Elizabeth, Cumberland, Falmouth, Freeport, Gorham, Gray, Hollis, N. Yarmouth, Old Orchard Beach, Portland , Raymond, Scarborough, S. Portland, Standish, Westbrook, Windham, Yarmouth |
| 5 | 25,152 | Baldwin, <u>Bridgton</u> , Brownfield, Casco, Cornish, Denmark, Fryeburg, Hiram, Limington, Naples, Parsonfield, Porter |
| 6 | 62,597 | Arrowsic, Bath, Bowdoin, Bowdoinham, Brunswick , Durham, Georgetown, Harpswell, New Gloucester, Pownal, Topsham, West Bath, Woolwich |
| 7 | 85,644 | Auburn, Greene, <u>Lewiston</u> , Lisbon, Mechanic Falls, Poland, Sabattus |
| 8 | 22,891 | Boothbay, Boothbay Harbor, Bremen <u>Bristol</u> , Damariscotta, Edgecomb, Jefferson, Newcastle, Nobleboro, S. Bristol, Southport, Whitefield, Wiscasset |
| 9 | 40,665 | Appleton, Camden, Cushing, Friendship, North Haven, Owls Head <u>Rockland</u> , Rockport, St. George, S. Thomaston, Thomaston, Union, Vinalhaven, Warren, Washington, Waldoboro |
| 10 | 27,576 | Buckfield, Greenwood, Harrison, Hebron, Lovell, Minot, Norway , <u>Oxford</u> , Otisfield, Stoneham, Sumner, Sweden, Waterford, West Paris, Woodstock |
| 11 | 10,029 | Leeds, <u>Livermore Falls</u> , Turner |
| 12 | 60,377 | Augusta , Chelsea, Farmingdale, Gardiner, Hallowell, Monmouth, Pittston, Randolph, Readfield, Wayne, W. Gardiner, Windsor, Winthrop, Richmond |
| 13 | 19,137 | Adamstown Twp, Andover, Bethel, Canton, Dixfield, Hanover, Mexico, Newry, Parkertown Twp, Peru, Roxbury, <u>Rumford</u> |
| 14 | 27,247 | Avon, Beattie Twp, Carrabassett Valley, Carthage, Chesterville, Coburn Gore, Eustis, Farmington , <u>Jay</u> , Kingfield, New Sharon, New Vineyard, Phillips, Rangeley, Salem Twp, Strong, Temple, Wilton |
| 15 | 52,867 | Albion, Belgrade, Benton, China, Clinton, Mount Vernon, Oakland, Sidney, Unity Twp., Vassalboro, <u>Waterville</u> , Winslow |

APPENDIX C (Continued)

| Area No. | 1994 Population | Town |
|----------|-----------------|---|
| 16 | 33,166 | Belfast , Belmont, Brooks, Burnham, Frankfort, Islesboro, Liberty, Lincolnville, Monroe, Montville, Morrill, Northport, Palermo, Prospect, Searsport, Stockton Springs, Swanville, Thorndike, Troy, Unity, Waldo, Winterport |
| 17 | 44,339 | Aurora, Bar Harbor, Blue Hill, Brooklin, Brooksville, Bucksport , Castine, Cranberry Isles, Dedham, Deer Isle, Ellsworth , Franklin, Gouldsboro, Hancock, Lamoine, Mariaville, Mount Desert, Orland, Penobscot, Sedgwick, Sorrento, Southwest Harbor, Stonington, Sullivan, Surry, Swans Island, Tremont, Trenton, Winter Harbor |
| 18 | 47,153 | Anson, Athens, Bingham, Cambridge, Canaan, Caratunk Plt., Comstock Twp., Detroit, Emden, Fairfield, Harmony, Hartland, Highland Plt., Jackman, Madison, Moose River, New Portland, Norridgewock, Palmyra, Pittsfield, Pittston Academy Grant, Sandwich Academy Grant, St. Albans, Skowhegan , Smithfield, Solon, Starks, The Forks Plt., West Forks Plt. |
| 19 | 21,791 | Bradford, Carmel, Charleston, Corinna, Corinth, Dexter , Dixmont, Etna, Exeter, Garland, Newburgh, Newport |
| 20 | 80,747 | Bangor , Brewer, Eddington, Hampden, Herman, Holden, Kenduskeag, Old Town, Orono, Orrington, Veazie, |
| 21 | 6,599 | Bradley, Greenbush, Greenfield, Lagrange, Milford , Argyle Twp |
| 22 | 28,151 | Alexander, Baileysville , Baring Plt., Beals, Brookton Twp., Calais , Cherryfield, Columbia Falls, Cutler, Danforth, E. Machias, Eastport, Grand Lake Stream Plt., Jonesboro, Jonesport, Lubec, Machias, Machiasport, Milbridge, Pembroke, Perry, Princeton, Robbinston, Steuben, Topsfield, T36 MD, Waite, Wesley |
| 23 | 2,223 | Beaver Cove Plt., Greenville , Little Squaw Twp., Shirley |
| 24 | 15,173 | Abbott, Atkinson, Brownville, Dover-Foxcroft , Gulford , Milo, Monson, Parkman, Sangerville, Sebec, T7 R13, Wellington |
| 25 | 12,660 | Burlington, Chester, Enfield, Howland, Kingman Twp., Lee, Lincoln , Mattawamkeag, Passadumkeag, Prentiss Plt., Winn |
| 26 | 10,548 | East Millinocket, Grindstone Twp., Long A Twp., Medway, Millinocket |
| 27 | 5,439 | Crystal, Island Falls , Merrill, Oakfield, Patten , Sherman, Smyrna, Stacyville |
| 28 | 11,705 | Haynesville, Hodgdon, Houlton , Linneus, Littleton, Monticello, Orient, Reed Plt., Weston |
| 29 | 8,110 | Allagash Plt., Eagle Lake, Fort Kent , Frenchville, St. Agatha, St. Francis, St. John Plt., Wallagrass Plt., Winterville Plt., T11 R14 |
| 30 | 39,446 | Ashland, Blaine, Bridgewater, Caribou, Connor Twp., Easton , Ft. Fairfield, Limestone, Mapleton, Masardis, Nashville Plt., Oxbow Plt., Perham, Portage Lake, Presque Isle , Wade, Washburn, Westfield |
| 31 | 7,852 | Hamlin Plt., Madawaska , Van Buren |

NOTE: Population data is from the 1994 Maine Population Estimates, by Minor Civil Division provided by the Maine Department of Human Services, Bureau of Health, Office of Data, Research and Vital Statistics.

APPENDIX D

Census of Maine Manufactures by Major Industry Group, 1990-1994

| Industry | Year | Number Reporting | Value of Product (Thousands) | Gross Wages (Thousands) | Average Wages | Total Employment |
|---|------|---------------------|------------------------------------|----------------------------|------------------|---------------------|
| TOTAL | 1990 | 2,540 | 11,403,301 | 2,482,576 | 24,909 | 99,662 |
| | 1991 | 2,427 | 10,812,751 | 2,361,885 | 25,413 | 92,940 |
| | 1992 | 2,371 | 11,130,341 | 2,404,161 | 26,430 | 90,965 |
| | 1993 | 2,420 | 11,656,402 | 2,443,767 | 27,587 | 88,583 |
| | 1994 | 2,426 | 12,391,422 | 2,515,830 | 28,154 | 89,361 |
| DURABLE GOODS - TOTAL | 1990 | 1,631 | 4,113,216 | 1,147,765 | 25,016 | 45,880 |
| | 1991 | 1,557 | 3,854,325 | 1,076,298 | 25,754 | 41,791 |
| | 1992 | 1,506 | 4,111,198 | 1,076,079 | 26,349 | 40,840 |
| | 1993 | 1,517 | 4,383,180 | 1,092,281 | 27,951 | 39,079 |
| | 1994 | 1,530 | 4,831,174 | 1,139,175 | 28,482 | 39,996 |
| Lumber & Wood Products | 1990 | 932 | 946,920 | 200,838 | 18,989 | 10,576 |
| | 1991 | 886 | 950,098 | 198,031 | 19,126 | 10,354 |
| | 1992 | 835 | 1,025,876 | 206,249 | 19,950 | 10,340 |
| | 1993 | 849 | 1,141,717 | 215,905 | 21,159 | 10,204 |
| | 1994 | 839 | 1,252,674 | 223,962 | 21,757 | 10,294 |
| Furniture & Fixtures | 1990 | 49 | 93,281 | 26,765 | 21,795 | 1,228 |
| | 1991 | 40 | 82,228 | 24,484 | 22,524 | 1,087 |
| | 1992 | 44 | 95,476 | 23,546 | 21,661 | 1,087 |
| | 1993 | 47 | 99,207 | 26,753 | 22,653 | 1,181 |
| | 1994 | 44 | 109,975 | 28,274 | 24,333 | 1,162 |
| Stone, Clay, & Glass | 1990 | 93 | 127,254 | 36,136 | 23,193 | 1,558 |
| | 1991 | 98 | 104,174 | 30,270 | 22,159 | 1,366 |
| | 1992 | 91 | 112,559 | 30,134 | 23,692 | 1,270 |
| | 1993 | 91 | 99,192 | 27,083 | 23,778 | 1,139 |
| | 1994 | 91 | 103,955 | 28,052 | 23,593 | 1,189 |
| Primary Metals | 1990 | 11 | 36,154 | 14,858 | 25,268 | 588 |
| | 1991 | 12 | 31,862 | 13,931 | 26,688 | 522 |
| | 1992 | 14 | 34,509 | 15,862 | 28,683 | 553 |
| | 1993 | 12 | 38,022 | 15,186 | 29,260 | 519 |
| | 1994 | 10 | 41,829 | 15,213 | 30,064 | 506 |
| Fabricated Metals | 1990 | 118 | 257,434 | 75,885 | 25,227 | 3,008 |
| | 1991 | 113 | 257,393 | 74,150 | 26,044 | 2,847 |
| | 1992 | 116 | 280,823 | 76,604 | 26,691 | 2,270 |
| | 1993 | 119 | 313,318 | 77,783 | 27,730 | 2,805 |
| | 1994 | 126 | 338,355 | 86,173 | 27,523 | 3,131 |
| Machinery, Inc. Computers | 1990 | 200 | 393,946 | 118,268 | 27,594 | 4,286 |
| | 1991 | 183 | 378,386 | 99,018 | 28,709 | 3,449 |
| | 1992 | 182 | 403,226 | 102,378 | 30,451 | 3,362 |
| | 1993 | 183 | 394,691 | 101,141 | 30,639 | 3,301 |
| | 1994 | 195 | 473,309 | 116,405 | 31,589 | 3,685 |
| Electronic Eqpt., Except Computers | 1990 | 55 | 760,891 | 213,677 | 25,038 | 8,534 |
| | 1991 | 52 | 670,272 | 204,218 | 26,712 | 7,645 |
| | 1992 | 54 | 647,356 | 192,593 | 28,272 | 6,812 |
| | 1993 | 56 | 723,918 | 205,979 | 29,599 | 6,959 |
| | 1994 | 56 | 949,430 | 213,415 | 30,080 | 7,095 |
| Transportation Equipment | 1990 | 145 | 1,429,412 | 442,687 | 28,941 | 15,296 |
| | 1991 | 144 | 1,329,385 | 416,698 | 30,333 | 13,737 |
| | 1992 | 144 | 1,462,103 | 413,763 | 29,902 | 13,837 |
| | 1993 | 137 | 1,513,952 | 404,059 | 33,407 | 12,095 |
| | 1994 | 147 | 1,499,854 | 408,240 | 33,789 | 12,082 |
| Precision Instruments & Related Products | 1990 | 28 | 67,924 | 18,651 | 23,140 | 806 |
| | 1991 | 29 | 50,528 | 15,499 | 19,769 | 784 |
| | 1992 | 26 | 49,269 | 14,949 | 21,084 | 709 |
| | 1993 | 23 | 58,892 | 18,392 | 20,996 | 876 |
| | 1994 | 22 | 61,793 | 19,440 | 22,817 | 852 |

APPENDIX D (Continued)

| Industry | Year | Number Reporting | Value of Product (Thousands) | Gross Wages (Thousands) | Average Wages | Total Employment |
|--|------|---------------------|------------------------------------|----------------------------|------------------|---------------------|
| NONDURABLE GOODS - TOTAL | 1990 | 909 | 7,290,085 | 1,334,811 | 24,819 | 53,782 |
| | 1991 | 870 | 6,958,426 | 1,285,586 | 25,134 | 51,149 |
| | 1992 | 865 | 7,019,143 | 1,328,082 | 26,494 | 50,125 |
| | 1993 | 903 | 7,273,223 | 1,351,486 | 27,301 | 49,504 |
| | 1994 | 896 | 7,560,249 | 1,376,655 | 27,887 | 49,365 |
| Food & Kindred Products | 1990 | 165 | 930,358 | 136,527 | 19,672 | 6,940 |
| | 1991 | 150 | 856,796 | 128,233 | 19,752 | 6,492 |
| | 1992 | 148 | 869,686 | 131,241 | 19,810 | 6,625 |
| | 1993 | 157 | 924,316 | 133,980 | 20,737 | 6,461 |
| | 1994 | 157 | 933,225 | 135,559 | 21,063 | 6,436 |
| Textile Mill Products | 1990 | 74 | 397,433 | 103,016 | 19,116 | 5,389 |
| | 1991 | 68 | 367,181 | 104,352 | 19,689 | 5,300 |
| | 1992 | 65 | 458,809 | 107,537 | 21,311 | 5,046 |
| | 1993 | 70 | 466,628 | 112,931 | 22,301 | 5,064 |
| | 1994 | 65 | 492,427 | 119,876 | 22,415 | 5,348 |
| Apparel | 1990 | 65 | 132,563 | 44,790 | 15,167 | 2,953 |
| | 1991 | 65 | 124,520 | 38,799 | 14,354 | 2,703 |
| | 1992 | 64 | 143,333 | 42,935 | 15,814 | 2,715 |
| | 1993 | 70 | 147,558 | 40,834 | 16,321 | 2,502 |
| | 1994 | 76 | 142,711 | 39,104 | 16,661 | 2,347 |
| Paper & Allied Products | 1990 | 43 | 3,971,627 | 646,341 | 37,031 | 17,454 |
| | 1991 | 44 | 3,755,673 | 610,146 | 36,824 | 16,569 |
| | 1992 | 42 | 3,546,652 | 622,975 | 39,939 | 15,598 |
| | 1993 | 42 | 3,514,170 | 630,058 | 40,667 | 15,493 |
| | 1994 | 42 | 3,706,150 | 628,158 | 42,337 | 14,837 |
| Printing & Publishing | 1990 | 327 | 363,388 | 117,818 | 20,768 | 5,673 |
| | 1991 | 310 | 352,441 | 114,108 | 21,644 | 5,272 |
| | 1992 | 311 | 358,462 | 118,402 | 22,115 | 5,354 |
| | 1993 | 308 | 387,821 | 118,967 | 22,191 | 5,361 |
| | 1994 | 304 | 416,910 | 126,264 | 22,849 | 5,526 |
| Chemicals & Allied Products | 1990 | 36 | 185,480 | 26,867 | 27,784 | 967 |
| | 1991 | 34 | 219,447 | 34,346 | 30,128 | 1,140 |
| | 1992 | 35 | 242,301 | 36,771 | 32,002 | 1,149 |
| | 1993 | 40 | 285,441 | 40,101 | 33,389 | 1,201 |
| | 1994 | 45 | 258,829 | 41,788 | 33,165 | 1,260 |
| Petroleum & Coal Products | 1990 | 9 | 44,843 | 7,747 | 27,568 | 281 |
| | 1991 | 8 | 43,479 | 6,300 | 27,631 | 228 |
| | 1992 | 8 | 47,216 | 7,430 | 30,324 | 245 |
| | 1993 | 8 | 54,581 | 9,158 | 32,134 | 285 |
| | 1994 | 8 | 39,533 | 7,804 | 29,900 | 261 |
| Rubber & Plastics | 1990 | 44 | 349,072 | 74,254 | 21,404 | 3,469 |
| | 1991 | 46 | 363,507 | 68,420 | 22,588 | 3,029 |
| | 1992 | 46 | 356,537 | 69,068 | 24,883 | 2,776 |
| | 1993 | 48 | 438,243 | 78,300 | 26,231 | 2,985 |
| | 1994 | 46 | 474,372 | 84,113 | 27,098 | 3,104 |
| Leather & Leather Products | 1990 | 69 | 873,664 | 166,673 | 16,685 | 9,989 |
| | 1991 | 65 | 835,570 | 168,942 | 17,364 | 9,729 |
| | 1992 | 59 | 946,271 | 178,214 | 18,201 | 9,791 |
| | 1993 | 63 | 1,004,629 | 172,855 | 18,557 | 9,315 |
| | 1994 | 57 | 1,049,304 | 179,888 | 19,040 | 9,448 |
| Miscellaneous | 1990 | 77 | 41,658 | 10,778 | 16,158 | 667 |
| | 1991 | 80 | 39,812 | 11,941 | 17,381 | 687 |
| | 1992 | 87 | 49,876 | 13,510 | 16,064 | 841 |
| | 1993 | 97 | 49,834 | 14,302 | 17,088 | 837 |
| | 1994 | 96 | 46,787 | 14,102 | 17,672 | 798 |

APPENDIX E

Census of Maine Manufactures by County, 1990-1994

| Area | Year | Number Reporting | Value of Product (Thousands) | Gross Wages (Thousands) | Average Wages | Total Employment |
|-----------------------------|------|---------------------|------------------------------------|----------------------------|------------------|---------------------|
| <u>I-95 CORRIDOR</u> | 1990 | 1,285 | 7,080,618 | 1,759,870 | 25,730 | 68,395 |
| | 1991 | 1,229 | 6,619,007 | 1,636,514 | 26,211 | 62,434 |
| | 1992 | 1,231 | 6,900,228 | 1,662,616 | 27,163 | 61,208 |
| | 1993 | 1,257 | 7,295,176 | 1,667,426 | 28,392 | 58,729 |
| | 1994 | 1,266 | 7,762,555 | 1,712,991 | 28,929 | 59,213 |
| Androscoggin | 1990 | 203 | 767,760 | 189,946 | 20,850 | 9,110 |
| | 1991 | 202 | 746,962 | 179,389 | 21,876 | 8,200 |
| | 1992 | 193 | 774,342 | 187,165 | 22,369 | 8,367 |
| | 1993 | 194 | 943,498 | 198,466 | 22,815 | 8,699 |
| | 1994 | 199 | 1,034,731 | 212,285 | 23,107 | 9,187 |
| Cumberland | 1990 | 415 | 1,615,839 | 440,342 | 26,783 | 16,441 |
| | 1991 | 394 | 1,446,294 | 384,819 | 26,801 | 14,358 |
| | 1992 | 402 | 1,616,853 | 413,851 | 28,216 | 14,667 |
| | 1993 | 403 | 1,629,808 | 418,236 | 28,936 | 14,454 |
| | 1994 | 405 | 1,743,815 | 434,662 | 30,341 | 14,326 |
| Kennebec | 1990 | 139 | 711,788 | 178,588 | 24,588 | 7,263 |
| | 1991 | 128 | 629,720 | 183,026 | 26,232 | 6,977 |
| | 1992 | 127 | 642,160 | 180,931 | 28,520 | 6,344 |
| | 1993 | 123 | 704,190 | 171,920 | 28,244 | 6,087 |
| | 1994 | 128 | 793,827 | 180,258 | 29,083 | 6,198 |
| Penobscot | 1990 | 247 | 1,550,314 | 299,798 | 26,504 | 11,311 |
| | 1991 | 237 | 1,479,368 | 269,870 | 25,797 | 10,461 |
| | 1992 | 231 | 1,392,015 | 265,941 | 27,101 | 9,813 |
| | 1993 | 240 | 1,410,843 | 266,953 | 27,869 | 9,579 |
| | 1994 | 233 | 1,497,765 | 261,794 | 28,724 | 9,114 |
| Sagadahoc | 1990 | 35 | 897,094 | 329,632 | 28,849 | 11,426 |
| | 1991 | 29 | 815,031 | 305,981 | 30,229 | 10,122 |
| | 1992 | 32 | 782,391 | 284,524 | 28,347 | 10,037 |
| | 1993 | 32 | - | - | - | - |
| | 1994 | 33 | - | - | - | - |
| York | 1990 | 246 | 1,537,823 | 321,563 | 25,036 | 12,844 |
| | 1991 | 239 | 1,501,631 | 313,429 | 25,448 | 12,316 |
| | 1992 | 246 | 1,692,469 | 330,204 | 27,562 | 11,980 |
| | 1993 | 265 | 1,720,345 | 325,133 | 28,319 | 11,481 |
| | 1994 | 268 | 1,784,748 | 337,619 | 28,929 | 11,698 |
| <u>EASTERN</u> | 1990 | 232 | 818,859 | 132,865 | 25,924 | 5,125 |
| | 1991 | 217 | 770,275 | 133,023 | 26,884 | 4,948 |
| | 1992 | 197 | 838,712 | 130,959 | 27,345 | 4,789 |
| | 1993 | 200 | 812,675 | 139,630 | 28,885 | 4,834 |
| | 1994 | 215 | 856,093 | 147,346 | 28,988 | 5,083 |
| Hancock | 1990 | 142 | 461,263 | 81,304 | 27,570 | 2,949 |
| | 1991 | 134 | 464,951 | 82,578 | 29,035 | 2,844 |
| | 1992 | 119 | 470,387 | 83,914 | 31,311 | 2,680 |
| | 1993 | 117 | 435,252 | 85,854 | 32,459 | 2,645 |
| | 1994 | 126 | 487,679 | 90,731 | 32,083 | 2,828 |
| Washington | 1990 | 90 | 357,596 | 51,561 | 23,695 | 2,176 |
| | 1991 | 83 | 305,324 | 50,445 | 23,975 | 2,104 |
| | 1992 | 78 | 368,325 | 47,046 | 22,307 | 2,109 |
| | 1993 | 83 | 377,424 | 53,776 | 24,567 | 2,189 |
| | 1994 | 89 | 368,414 | 56,615 | 25,106 | 2,255 |

APPENDIX E (Continued)

| Area | Year | Number Reporting | Value of Product (Thousands) | Gross Wages (Thousands) | Average Wages | Total Employment |
|------------------------|------|------------------|------------------------------|-------------------------|---------------|------------------|
| <u>MIDCOAST</u> | 1990 | 288 | 378,158 | 91,304 | 19,418 | 4,702 |
| | 1991 | 277 | 341,679 | 80,769 | 19,646 | 4,111 |
| | 1992 | 277 | 370,991 | 82,628 | 19,566 | 4,223 |
| | 1993 | 287 | 392,236 | 91,074 | 20,970 | 4,343 |
| | 1994 | 281 | 468,587 | 97,680 | 21,079 | 4,634 |
| Knox | 1990 | 123 | 226,697 | 50,480 | 20,119 | 2,509 |
| | 1991 | 119 | 194,579 | 44,398 | 21,172 | 2,097 |
| | 1992 | 123 | 208,665 | 47,397 | 20,186 | 2,348 |
| | 1993 | 126 | 223,205 | 49,611 | 21,608 | 2,296 |
| | 1994 | 124 | 273,501 | 54,098 | 22,475 | 2,407 |
| Lincoln | 1990 | 85 | 66,434 | 18,012 | 20,468 | 880 |
| | 1991 | 85 | 65,967 | 17,193 | 20,038 | 858 |
| | 1992 | 82 | 71,311 | 15,086 | 21,489 | 702 |
| | 1993 | 87 | 73,328 | 18,932 | 22,221 | 852 |
| | 1994 | 83 | 73,769 | 18,407 | 22,124 | 832 |
| Waldo | 1990 | 80 | 85,027 | 22,812 | 17,373 | 1,313 |
| | 1991 | 73 | 81,133 | 19,178 | 16,589 | 1,156 |
| | 1992 | 72 | 91,016 | 20,146 | 17,174 | 1,173 |
| | 1993 | 74 | 95,703 | 22,531 | 18,854 | 1,195 |
| | 1994 | 74 | 121,317 | 25,175 | 18,047 | 1,395 |
| <u>NORTHERN</u> | 1990 | 225 | 858,443 | 124,853 | 21,143 | 5,905 |
| | 1991 | 221 | 781,080 | 120,281 | 22,457 | 5,356 |
| | 1992 | 207 | 720,695 | 120,852 | 23,572 | 5,127 |
| | 1993 | 206 | 772,219 | 116,736 | 24,535 | 4,758 |
| | 1994 | 208 | 776,654 | 124,462 | 26,087 | 4,771 |
| Aroostook | 1990 | 225 | 858,443 | 124,853 | 21,143 | 5,905 |
| | 1991 | 221 | 781,080 | 120,281 | 22,457 | 5,356 |
| | 1992 | 207 | 720,695 | 120,852 | 23,572 | 5,127 |
| | 1993 | 206 | 772,219 | 116,736 | 24,535 | 4,758 |
| | 1994 | 208 | 776,654 | 124,462 | 26,087 | 4,771 |
| <u>WESTERN</u> | 1990 | 501 | 2,257,620 | 372,448 | 24,084 | 15,464 |
| | 1991 | 476 | 2,293,343 | 390,137 | 24,347 | 16,024 |
| | 1992 | 454 | 2,292,951 | 406,393 | 26,079 | 15,583 |
| | 1993 | 464 | 2,373,632 | 427,814 | 26,964 | 15,866 |
| | 1994 | 447 | 2,506,690 | 431,668 | 27,723 | 15,571 |
| Franklin | 1990 | 96 | 674,349 | 97,013 | 26,491 | 3,662 |
| | 1991 | 95 | 675,060 | 108,617 | 25,360 | 4,283 |
| | 1992 | 85 | 570,859 | 112,202 | 28,398 | 3,951 |
| | 1993 | 90 | 602,146 | 116,905 | 28,702 | 4,073 |
| | 1994 | 88 | 639,416 | 115,648 | 29,390 | 3,935 |
| Oxford | 1990 | 181 | 554,343 | 119,376 | 26,064 | 4,580 |
| | 1991 | 170 | 497,954 | 118,020 | 26,384 | 4,473 |
| | 1992 | 163 | 570,041 | 123,501 | 26,789 | 4,610 |
| | 1993 | 159 | 567,945 | 125,755 | 27,440 | 4,583 |
| | 1994 | 158 | 607,263 | 126,875 | 28,308 | 4,482 |
| Piscataquis | 1990 | 76 | 151,281 | 43,237 | 18,612 | 2,323 |
| | 1991 | 70 | 140,957 | 40,652 | 19,175 | 2,120 |
| | 1992 | 69 | 179,397 | 41,099 | 19,646 | 2,092 |
| | 1993 | 66 | 194,066 | 42,855 | 20,603 | 2,080 |
| | 1994 | 59 | 198,134 | 45,075 | 21,024 | 2,144 |
| Somerset | 1990 | 148 | 877,645 | 112,822 | 23,029 | 4,899 |
| | 1991 | 141 | 979,372 | 122,848 | 23,863 | 5,148 |
| | 1992 | 137 | 972,654 | 129,592 | 26,286 | 4,930 |
| | 1993 | 149 | 1,009,475 | 142,299 | 27,739 | 5,130 |
| | 1994 | 142 | 1,061,878 | 144,070 | 28,756 | 5,010 |

'-' indicates nondisclosable counties.

APPENDIX F

Actual and Adjusted Data Comparisons, 1994-1995

The data on the following table has been adjusted using two major price indexes published by the U.S. Department of Labor, Bureau of Labor Statistics. **The Value of Product data is adjusted by the Producer Price Index, (formerly the Wholesale Price Index) using a base year of 1982 = 100 unless noted.** Wage data is adjusted by the Consumer Price Index for Urban Wage Earners and Clerical Workers and the base year is 1982-84 = 100. The adjustments made are based on the annual average for the respective index.

The Consumer Price Index is a monthly statistical measure of the average change in prices in a fixed market basket of goods and services.

The CPI is based on prices of food, clothing, shelter, fuel, drugs, transportation fares, doctors' and dentists' fees, and other goods and services that people buy for day-to-day living. The quantity and quality of these items is kept essentially unchanged between major revisions so that only price changes will be measured. Prices are collected from over 18,000 tenants, 24,000 retail establishments, and 18,000 housing units for property taxes in 85 urban areas across the country. All taxes directly associated with the purchase and use of items are included in the index.

Though the CPI is often called the "Cost-of-Living Index", it measures only price change, which is just one of several important factors affecting living costs.

CPI-W

1994 Annual Average = 145.6
1995 Annual Average = 149.8

Producer Price Indexes measure average changes in prices received in primary markets of the United States by producers of commodities in all stages of processing. The sample used for calculating these indexes contains about 2,800 commodities produced in the manufacturing, agriculture, forestry, fishing, mining, gas and electricity, and public utilities sectors. The universe includes all commodities produced or imported for sale in commercial transactions in primary markets in the United States.

To the extent possible, prices used in calculating Producer Price Indexes apply to the first significant commercial transaction in the United States, from the production or central marketing point. Price data are generally collected monthly, primarily by mail questionnaire. Most prices are obtained directly from producing companies on a voluntary and confidential basis. Prices generally are reported for the Tuesday of the week containing the 13th day of the month.

PPI

| | <u>Annual Average</u> | | | <u>Annual Average</u> | |
|-----------------------------------|-----------------------|-------------|---------------------------------|-----------------------|-------------|
| | <u>1994</u> | <u>1995</u> | | <u>1994</u> | <u>1995</u> |
| Total Manufactures | 123.8 | 128.9 | | | |
| Durable Goods | 129.6 | 133.2 | Nondurable Goods | 118.2 | 124.6 |
| * Transportation Equipment | 130.1 | 132.2 | *Pulp, Paper, & Allied Products | 123.7 | 146.7 |
| * Lumber & Wood Products | 154.4 | 154.1 | *Leather | 130.6 | 134.1 |
| * Electric & Electronic Equipment | 112.7 | 113.3 | *Food & Kindred Products | 120.1 | 121.7 |

* Adjusted by Producer Price Index based on December, 1984 = 100.

Maine Manufacturing With Selected Major Industries, Actual & Adjusted Data, 1994-1995

| | YEAR | VALUE OF PRODUCT ACTUAL (Millions) | PPI ADJUSTED (Millions) | GROSS WAGES ACTUAL (Millions) | CPI ADJUSTED (Millions) | AVERAGE GROSS WAGES ACTUAL | CPI ADJUSTED |
|---------------------------------|----------------|--|----------------------------|-------------------------------------|----------------------------|-------------------------------|--------------|
| TOTAL MANUFACTURING | 1995 | \$13,237.7 | \$10,269.7 | \$2,559.2 | \$1,708.0 | \$29,056 | \$19,397 |
| | 1994 | \$12,391.4 | \$10,009.2 | \$2,515.8 | \$1,727.8 | \$28,154 | \$19,337 |
| | Percent Change | 6.8% | 2.6% | 1.7% | -1.1% | 3.2% | 0.3% |
| Durable Goods | 1995 | \$4,868.3 | \$3,654.9 | \$1,171.6 | \$782.1 | \$29,309 | \$19,565 |
| | 1994 | \$4,831.2 | \$3,727.8 | \$1,139.2 | \$782.4 | \$28,482 | \$19,562 |
| | Percent Change | 0.8% | -2.0% | 2.8% | 0.0% | 2.9% | 0.0% |
| Transportation Equipment | 1995 | \$1,469.4 | \$1,111.5 | \$392.0 | \$261.7 | \$35,405 | \$23,635 |
| | 1994 | \$1,499.9 | \$1,152.9 | \$408.2 | 280.4 | \$33,789 | \$23,207 |
| | Percent Change | -2.0% | -3.6% | -4.0% | -6.6% | 4.8% | 1.8% |
| Lumber & Wood Products | 1995 | \$1,195.8 | \$776.0 | \$233.7 | \$156.0 | \$22,487 | \$15,011 |
| | 1994 | \$1,252.7 | \$811.3 | \$224.0 | 153.8 | \$21,757 | \$14,943 |
| | Percent Change | -4.5% | -4.4% | 4.3% | 1.4% | 3.4% | 0.5% |
| Electric & Electronic Equipment | 1995 | \$991.9 | \$875.5 | \$225.5 | \$150.5 | \$30,385 | \$20,284 |
| | 1994 | \$949.4 | \$842.4 | \$213.4 | \$146.6 | \$30,080 | \$20,659 |
| | Percent Change | 4.5% | 3.9% | 5.7% | 2.7% | 1.0% | -1.8% |
| Nondurable Goods | 1995 | \$8,369.4 | \$6,717.0 | \$1,387.7 | \$926.4 | \$28,846 | \$19,256 |
| | 1994 | \$7,560.2 | \$6,396.1 | \$1,376.7 | \$45.5 | \$27,887 | \$19,153 |
| | Percent Change | 10.7% | 5.0% | 0.8% | -2.0% | 3.4% | 0.5% |
| Paper | 1995 | \$4,584.0 | \$3,214.7 | \$627.2 | \$418.7 | \$44,516 | \$29,717 |
| | 1994 | \$3,706.2 | \$2,996.1 | \$628.2 | \$431.5 | \$42,337 | \$29,078 |
| | Percent Change | 23.7% | 4.3% | -0.2% | -3.0% | 5.1% | 2.2% |
| Leather | 1995 | \$42.5 | \$628.3 | \$170.6 | \$113.9 | \$18,507 | \$12,354 |
| | 1994 | \$1,049.3 | \$803.4 | \$179.9 | \$123.6 | \$19,040 | \$13,077 |
| | Percent Change | -19.7% | -21.8% | -5.2% | -7.8% | -2.8% | -5.5% |
| Food | 1995 | \$969.3 | \$796.5 | \$135.8 | \$90.7 | \$21,497 | \$14,350 |
| | 1994 | \$933.2 | \$777.0 | \$135.6 | \$93.1 | \$21,063 | \$14,466 |
| | Percent Change | 3.9% | 2.5% | 0.1% | -2.6% | 2.1% | -0.8% |

APPENDIX F (Continued)

APPENDIX G

Census of Maine Manufactures - 1995

Comments Form

Your comments about this material will help us improve our publications. We are interested in any feedback concerning its usefulness. Requests for additional copies will be filled subject to availability. (See Order Form on next page.) Requests for further details on this subject should be sent to the Bureau Director at the address below. These requests are subject to confidentiality restrictions.

Please indicate your position or title: _____

How suitable is this material for your own requirements?

☐ Very Suitable ☐ Suitable ☐ Not Suitable

What information not presently covered should be included? _____

What information presently covered should be excluded? _____

Additional comments: _____

Please return this page to:

Maine Department of Labor
Bureau of Labor Standards
45 State House Station
Augusta, ME 04333-0045

If you wish to receive a reply, please include your name and mailing address.

Order Form for Special Reports

The Department of Labor can produce special reports using the data elements listed in Appendix A. The ability to fill such requests is limited, however. There may be charges for reimbursement of costs.

Tables 1,3,4, and 8 through 17 are available for 1995 for any of the following major industrial classifications:

- | | |
|---|---|
| <input type="checkbox"/> Division A: Agriculture, Forestry and Fishing, SIC 01-09 | <input type="checkbox"/> Division F: Wholesale Trade, SIC 50-51 |
| <input type="checkbox"/> Division B: Mining, SIC 10-14 | <input type="checkbox"/> Division G: Retail Trade, SIC 52-59 |
| <input type="checkbox"/> Division C: Construction, SIC 15-17 | <input type="checkbox"/> Division H: Finance, Insurance, and Real Estate, SIC 60-67 |
| <input type="checkbox"/> Division D: Manufacturing, SIC 20-39 | <input type="checkbox"/> Division I: Services, SIC 70-89 |
| <input type="checkbox"/> Division E: Transportation, Communications, Electric, Gas and Sanitary Services, SIC 40-49 | <input type="checkbox"/> Division J: Public Administration, SIC 91-97 |

You may also request a special report that is customized to fit your data needs. You may request data for any specific SIC, occupation, nature, part of body, etc. Simply fill out this request or call 624-6447 for help in requesting the data you need.

I would like data on: _____ for the years: _____

Additional information that will help with the data selection: _____

Order Form for Publications

- ☐ Occupational Injuries and Illnesses in Maine
- ☐ Characteristics of Work-Related Injuries and Illnesses in Maine
- ☐ Census of Maine Manufactures
- ☐ Directory of Maine Labor Organizations
- ☐ Maine Construction Wage Rates
- ☐ Labor Relations in Maine
- ☐ Report of Fatal Occupational Injuries
- ☐ Cumulative Trauma Disorders in Maine 1993-1994

Occupational Safety and Health Newsletter and Classes

- ☐ *Safety and Health Monitor* - contains articles on Occupational Safety and Health topics, safety and health tips, statistics, and information on upcoming training. Published quarterly.
- ☐ Schedule of occupational safety and health training classes

Consultation Program

- ☐ Please contact me concerning a free on-site safety and health consultation.

Complete, fold and tape this form to mail. Addressee on back.

Name _____

Organization _____

Address _____ Tel. No. _____

City, State, Zip Code _____

Postage
Required
Post Office will
not deliver
without proper
postage.

ATTN: BARBARA A. CHENOWETH
MAINE DEPARTMENT OF LABOR
BUREAU OF LABOR STANDARDS
TECHNICAL SERVICES DIVISION
45 STATE HOUSE STA
AUGUSTA ME 04333-0045

Fold and tape