

MAINE STATE LEGISLATURE

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MAINE DEPARTMENT OF
LABOR

BUREAU OF LABOR STANDARDS
Research and Statistics Division

**Census
of
Maine
Manufactures
1994**



BLS 685
FEB 1996

AUTHORIZATION

Maine Revised Statutes 1964, Title 26, §§ 42, 43, 46: "The Bureau shall collect, assort and arrange statistical details relating to industrial pursuits in the State. He (the Director) may cause to be printed and distributed bulletins that shall be of public interest and benefit to the State."

COVERAGE

The annual survey covers all Maine manufacturing establishments. For the 1994 Census, reports were received from 2,426 establishments. Of these, 199 either did not operate or went out of business during 1994. Final tabulations, according to major breakdown, will appear as usual in the next Census. Those tabulations will include any late reports which are not included in this Census.

The data contained in the Census of Maine Manufactures 1994 represent a comprehensive and valid statistical analysis of the Maine manufacturing economy.

Alan C. Hinsey
Director
Bureau of Labor Standards

CENSUS OF MAINE MANUFACTURES - 1994

BLS Bulletin 685

CENSUS OF MAINE MANUFACTURES

1994

The Research and Statistics Division of the Bureau of Labor Standards gratefully appreciates the contributions made by others toward this publication.

Thanks are due:

To Maine's manufacturing businesses for their cooperation in the collection of Census data, which makes this publication possible;

To the staff of the Department of Labor, Division of Labor Market Information Services for their cooperation in providing the employment and wage data herein.

Prepared by:

Research & Statistics Division

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CENSUS OF MAINE MANUFACTURES

1994

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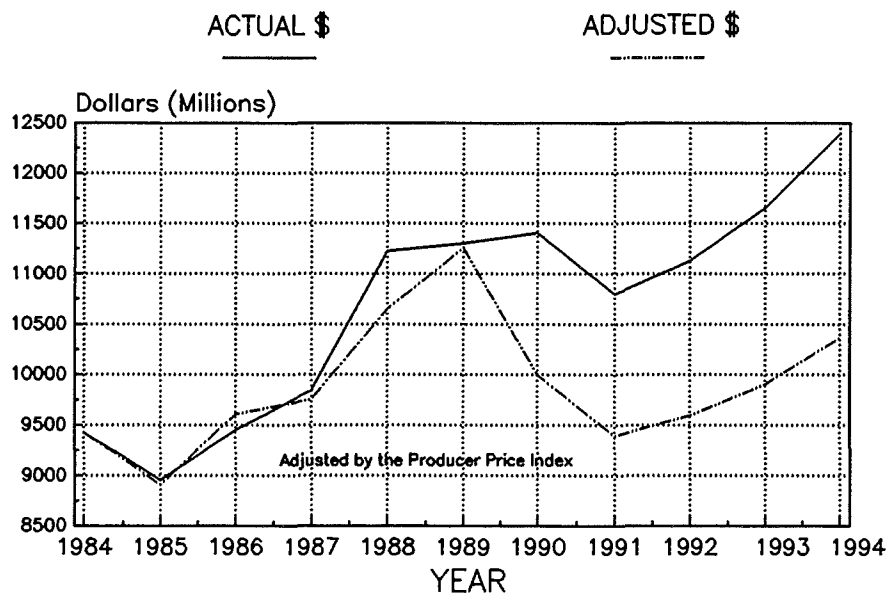
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Maine Production Value

Maine's gross value of manufacturing product increased 6.3% to \$12.4 billion in 1994, continuing its recovery after a downward trend from 1988 to 1991. Adjusting for inflation (using the Producer Price Index as a deflator), the constant dollar value of Maine manufactured product rose 4.6% in 1994. (See Appendix F.)

Figure 1.

Value of Manufactured Product in Actual and Adjusted Dollars Maine 1984-1994



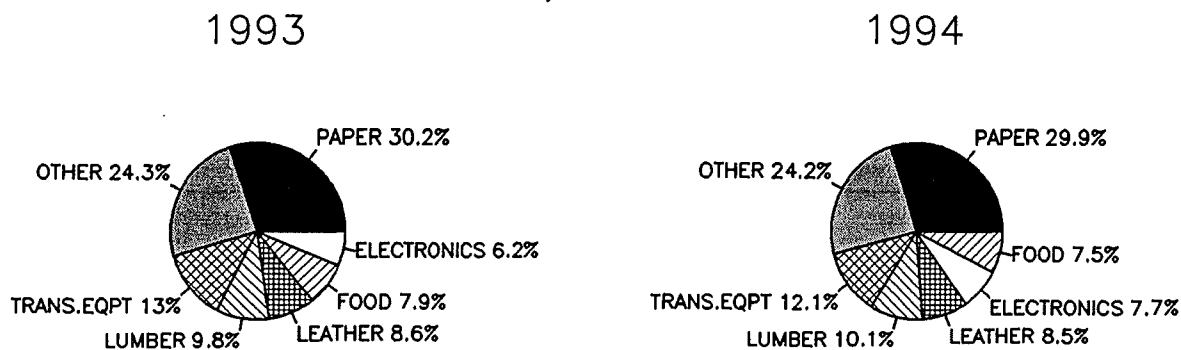
Durable Goods

The gross value of manufacturing product for durable goods in 1994 rose \$448.0 million (10.2%) over 1993. Notable increases occurred in the Electronic Equipment group which increased \$225.5 million (31.2%) and the Lumber & Wood Products group which increased \$111.0 million (9.7%). Transportation Equipment was the only industry group in the durable goods category to suffer a decrease in value of product in 1994, falling \$14.1 million (0.9%).

Nondurable Goods

The gross value of product for nondurable goods increased 3.9% in 1994, up \$287.0 million over 1993. The Paper industry had the largest dollar increase in value of product, rising \$192 million (5.5%) in 1994. The Leather followed with an increase of \$44.7 million (4.4%). The Rubber & Plastics group followed the Leather group recording an increase of \$36.1 million (8.2%) in 1994. Of the industry groups forming the nondurable goods group, four recorded a decrease in 1994. These groups were the Chemicals group, Petroleum & Coal Products group, Apparel group, and the Miscellaneous group with decreases of \$26.6 million, \$15.0 million, \$4.8 million and \$3.0 million respectively.

Figure 2. Value of Manufactured Product, Percentage
by Major Industry Group
Maine 1993 & 1994

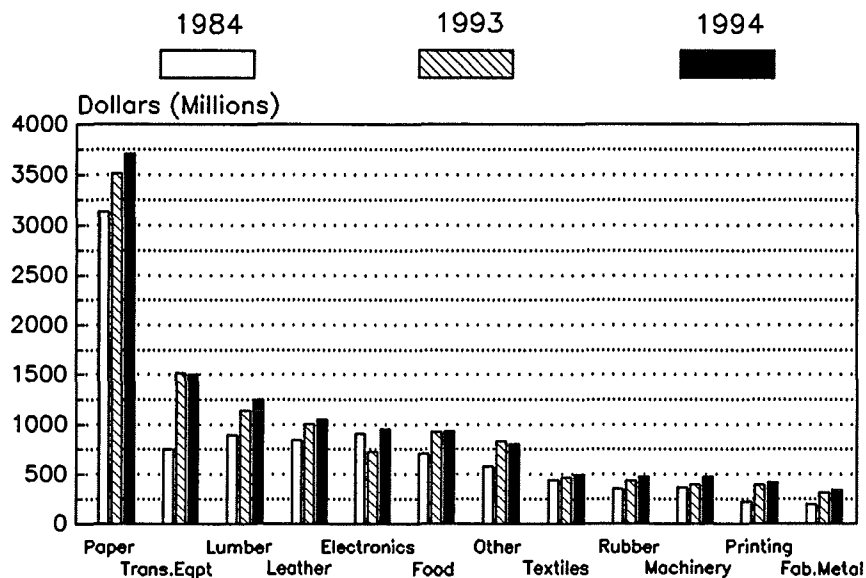


The Paper industry continued to dominate the State's manufacturing economy with a total product value of \$3.7 billion in 1994, up 5.5% from 1993. The Transportation Equipment group followed with a total product value of \$1.5 billion, a 0.9% decrease from 1993. The Lumber & Wood Products group was third in 1994 with a \$1.3 billion value of product, 9.7% higher than 1993.

In 1994, five industries (all except Transportation Equipment included in the "Other" category) recorded a decrease in product value: Petroleum & Coal Products group (-27.6%); Chemicals group (-9.3%); Miscellaneous (-6.1%); Apparel (-3.3%); and Transportation Equipment group (-0.9%).

Figure 3.

Value of Manufactured Product
by Major Industry Group
Maine 1984, 1993 & 1994



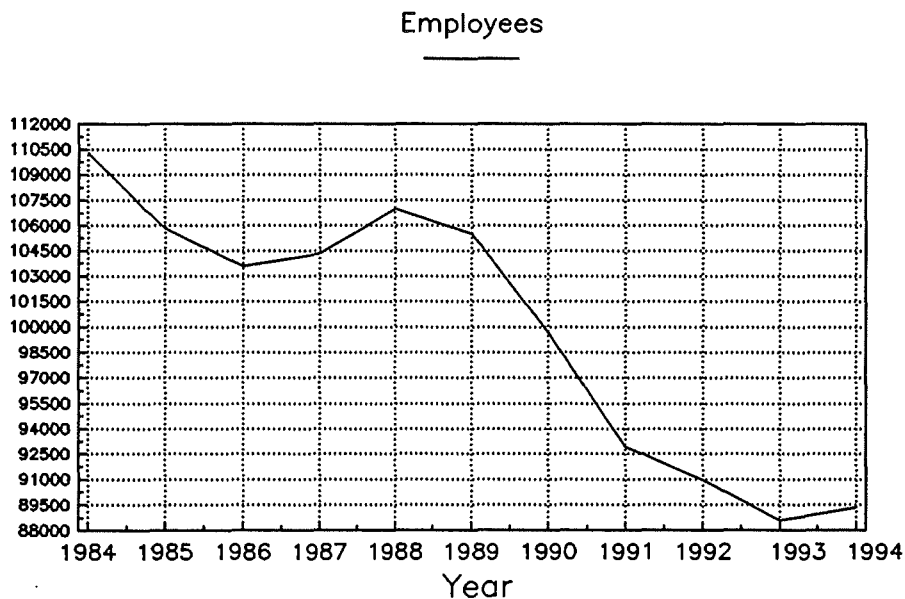
Manufacturing Employment

Overall, employment in Maine manufacturing increased for the first time since 1987, up 0.9% from 1993 to 89,361 workers. Employment in industries producing durable goods increased 2.3% from 1993 to 39,996 employees. Employment in industries producing nondurable goods in 1994 dipped .3% from 1993 to 49,365 workers in 1994. The only industries to experience significant drops in employment were the Paper group with a loss of 656 employees (-4.2%) followed by the Apparel group with a loss of 155 employees (-6.2%).

The largest increases were in the Machinery group which gained 384 employees (11.6%), the Fabricated Metal group which gained 326 employees (11.6%) and the Textiles group which gained 284 employees (5.6%).

Figure 4.

Manufacturing Employment
Maine 1984-1994



Once again the Paper industry employed the largest workforce in 1994 with 14,837 employees, a 6.6% share of the overall employment in manufacturing. The Transportation Equipment group employed 12,082 workers (13.5%) followed by Lumber & Wood Products which employed 10,204 workers (11.5%) and the Leather group which employed 9,448 (10.6%).

Figure 5.

Manufacturing Employment, Percentage
by Major Industry Group
Maine 1984 & 1994

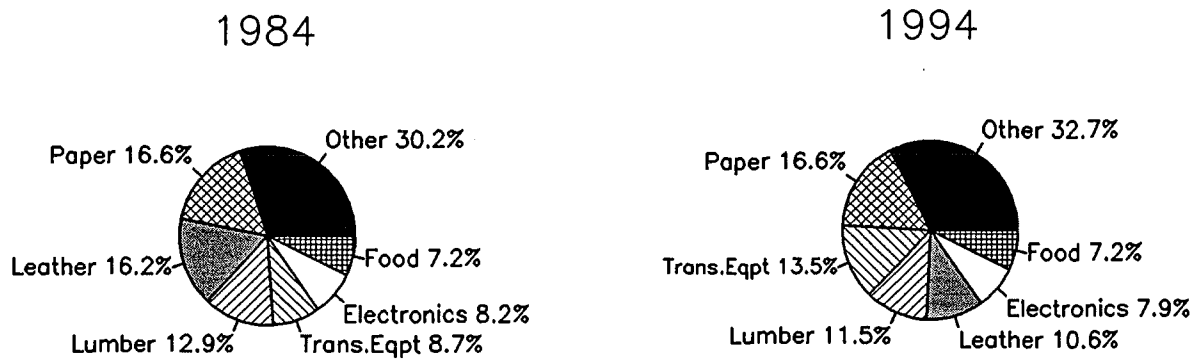
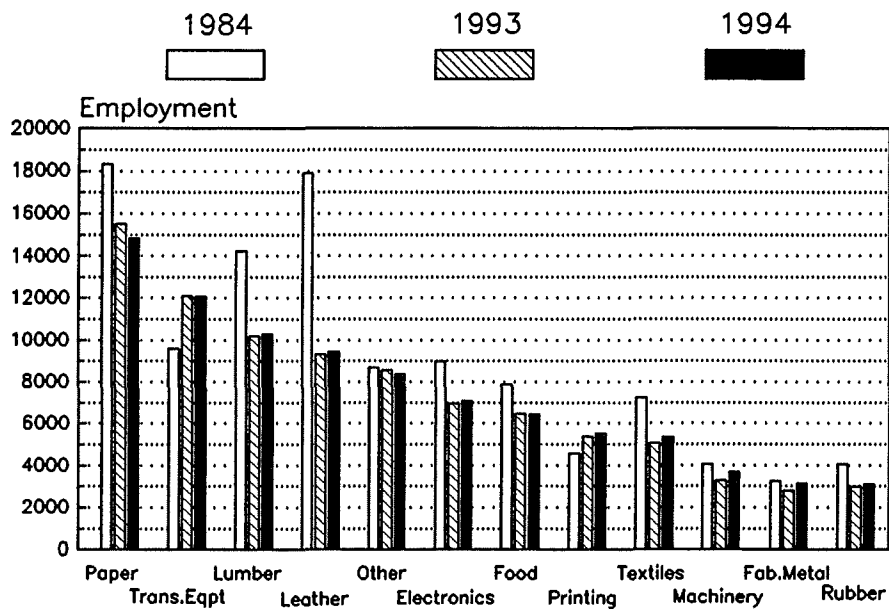


Figure 6.

Manufacturing Employment
by Major Industry Group
Maine 1984, 1993 & 1994



The breakdown of manufacturing employment by gender changed considerably in 1994. Males made up 72.4% (64,690 employees) of Maine's manufacturing work force and females made up 27.6% (24,671 employees). Employment of females decreased in 1994 by 6.1% (1,603) while employment of males increased 3.8% (2,381).

As illustrated in Figure 5, the most notable change in manufacturing employment between 1984 and 1994 was the decline of employment in the Leather industry. This industry employed the second largest number of workers in manufacturing (17,895) in 1984. However, their share of employment has fallen from 16.2% in 1984 to 10.6% (9,448 employees) in 1994. On the other hand, the Transportation Equipment group increased 26.0% since 1984, to 12,082 employees.

Union Coverage

The number of unionized manufacturing workers in Maine fell for the sixth straight year in 1994 to 22,448 members, a drop of 3.1% from 1993. Since 1984 the share of all manufacturing workers who are unionized fell 31.3%. Union membership in the Paper industry in 1994 dropped 482 workers (-4.6%). The Lumber & Wood Products industry experienced a decrease of 341 union members (-27.4%) and the Apparel group was down by 337 union members (-31.7%).

The percentage of unionized manufacturing workers continued to decline in 1994 to 25.1% of the overall manufacturing employment from 26.2% in 1993 and 29.6% in 1984. Of all unionized manufacturing workers in the State, 44.8% were in the Paper industry. This industry also had the highest reported proportion of unionization with 66.7% of all paper workers covered. The Transportation Equipment and Textiles groups followed with a 30.3% (6,791 employees) share and a 5.9% (1,320 employees) share respectively, of all unionized manufacturing workers.

Although there were seven groups that experienced increased union membership, the Textile group had the largest increase in union membership with 62.2% more in 1994.

Figure 7.

Manufacturing Employment
Percentage Covered by Union Contracts
Maine 1984 & 1994

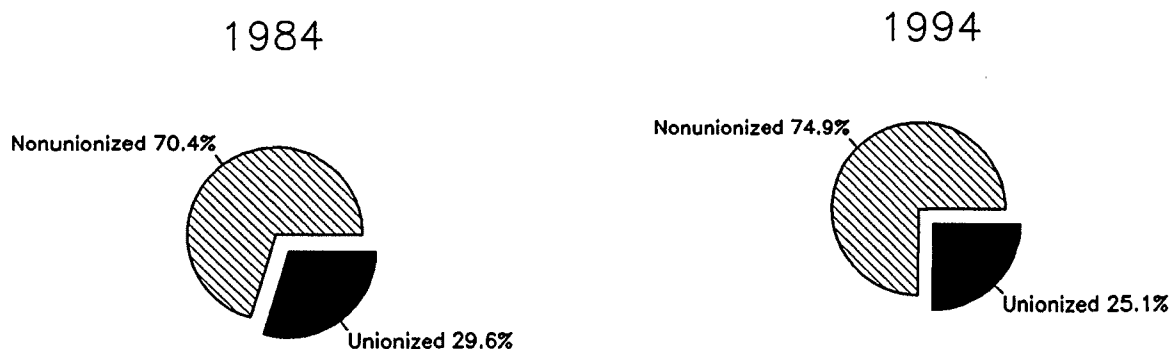
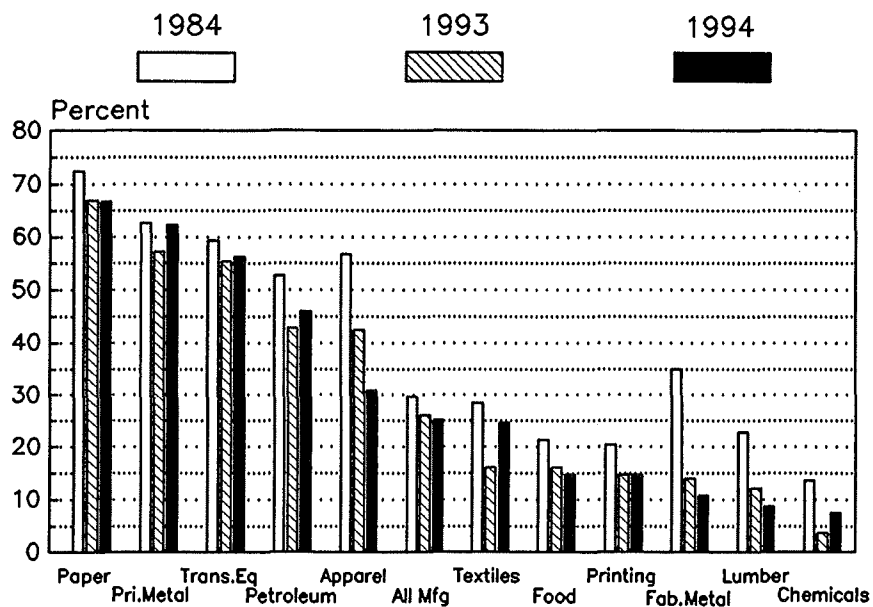


Figure 8.

Manufacturing Employment by Major Industry
Group, Percentage Covered by Union Contracts
Maine 1984, 1993 & 1994

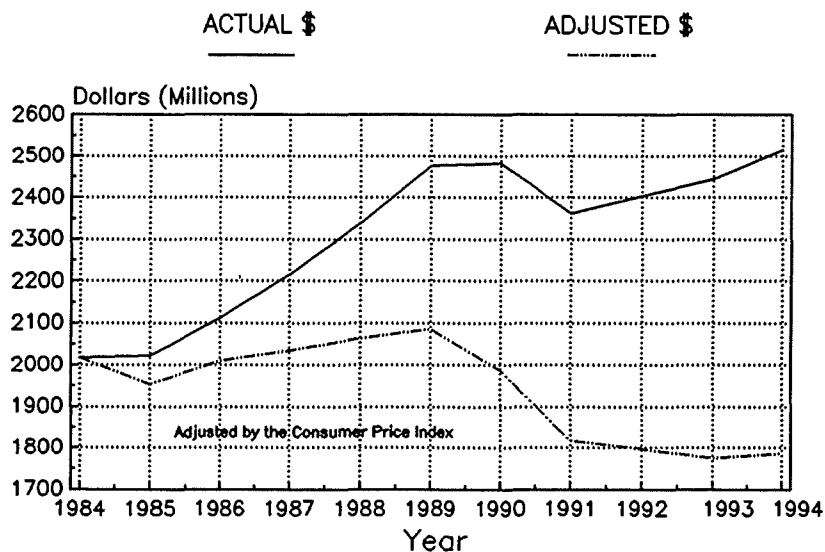


Gross Wages

Gross wages in Maine manufacturing increased for the third consecutive year; 2.9% to \$2.5 billion in 1994. The Paper industry accounted for 25.0% of all manufacturing wages in the State, paying out \$628.2 million in gross wages. This was the largest of any manufacturing industry in 1994. The Transportation Equipment group and Lumber & Wood Products group followed with \$408.2 million and \$224 million paid, respectively.

Figure 9.

Gross Manufacturing Wages in Actual and Adjusted Dollars Maine 1984-1994

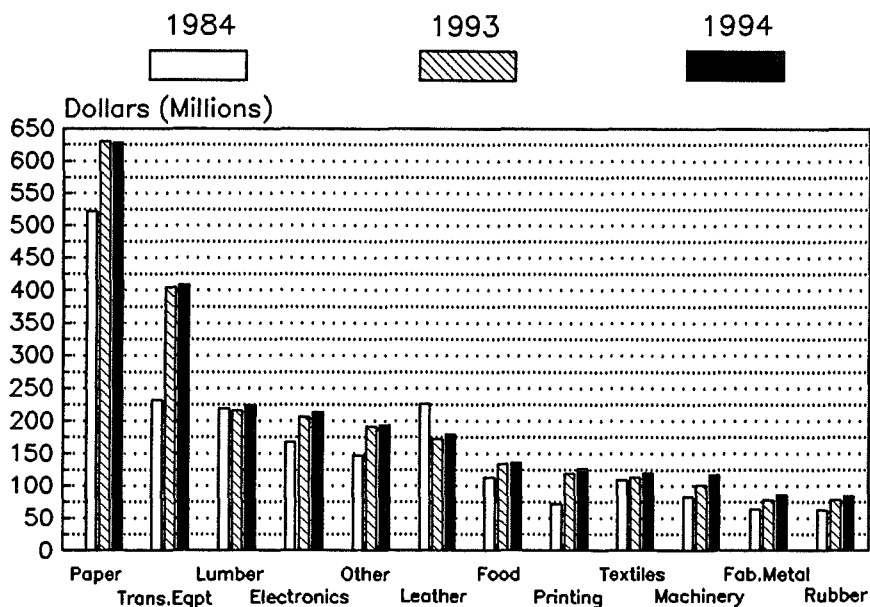


Of the four industries that experienced a decrease in gross wages in 1994, the Paper industry recorded the largest drop of \$1.9 million (-0.3%). The remaining three were the Apparel industry, Petroleum & Coal Products industry and the Miscellaneous group with drops of \$1.7 million (-4.2%), \$1.4 million (-14.8%), and \$0.2 million (-1.4%), respectively.

The biggest gains in gross wages in 1994 occurred in the Machinery industry which increased \$15.3 million (14.8%), the Fabricated Metals group which increased \$8.4 million (10.8%) and the Electronic Equipment group which increased \$7.4 million (3.6%).

Figure 10.

Gross Manufacturing Wages
by Major Industry Group
Maine 1984, 1993 & 1994

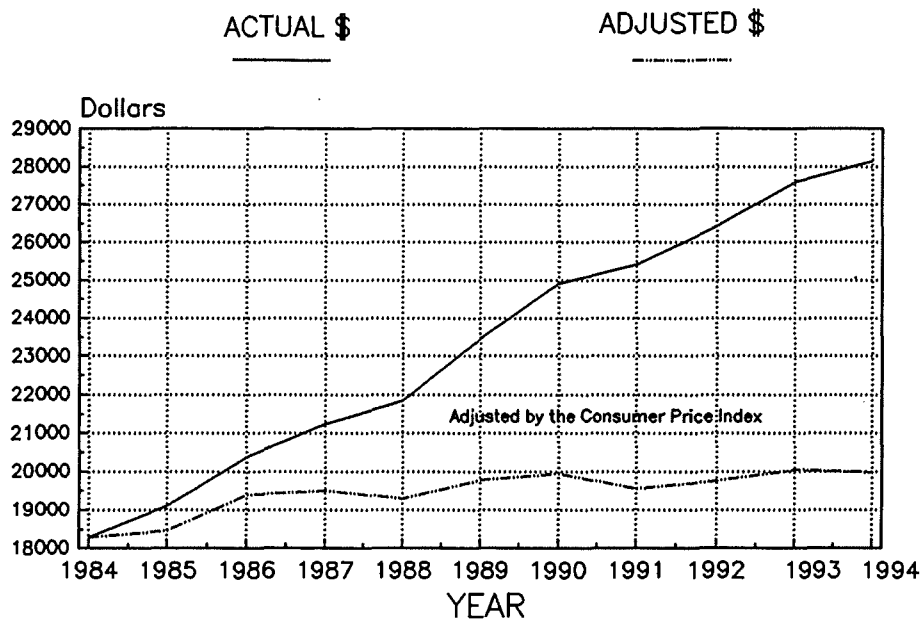


Average Wages

The average yearly wage for Maine manufacturing workers increased by \$567 (2.1%) to \$28,154 in 1994. By comparison, the annual average Consumer Price Index rose 3.5 points (2.5%) between 1993 and 1994. (See Appendix F.) As a result, Maine manufacturing workers experienced a 0.4% decrease in buying power.

Figure 11.

Average Manufacturing Wages in Actual and Adjusted Dollars Maine 1984 - 1994

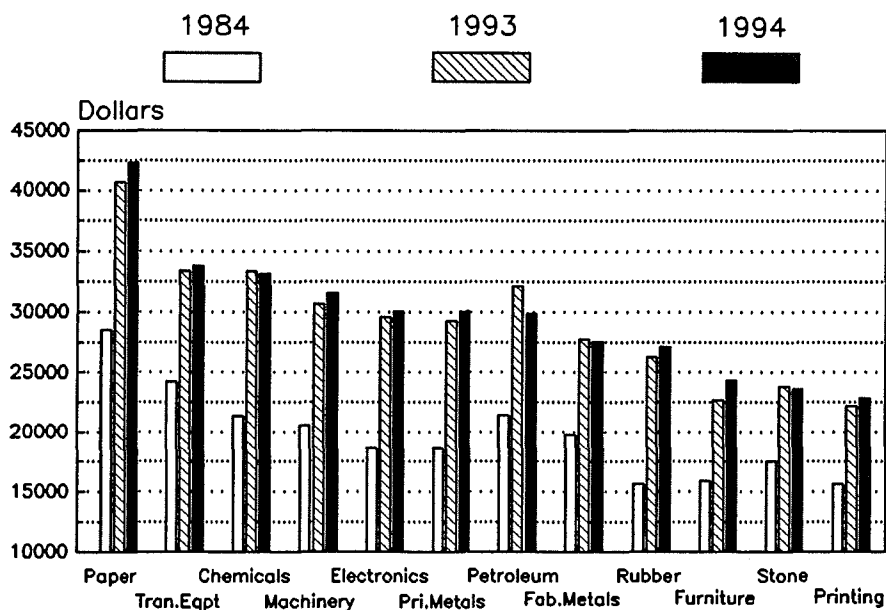


Paper industry workers, again, received the highest reported average wage in 1994. Employees in this industry were paid an average of \$42,337, which was 50.4% higher than the Maine manufacturing average for 1994. Apparel industry workers received the lowest average wage among manufacturers in 1994, with \$16,661, which was 59.2% of the overall average.

The largest percentage increases in average wages for 1994 occurred in the Precision Instruments, Furniture, and Paper groups which increased 8.7% (\$1,821), 7.4% (\$1,680), and 4.1% (\$1,670), respectively. Three industries experienced decreases in average wages. The Petroleum & Coal Products group had the largest decrease, 7.0% (\$2,234). Following Petroleum & Coal Products were the Stone, Clay & Glass, Chemicals, and Fabricated Metals groups with decreases of -0.8% (\$185), -0.7% (\$224) and -0.7% (\$207) respectively.

Figure 12.

Average Manufacturing Wages
by Major Industry Group
Maine 1984, 1993 & 1994



Capital Expenditures

After four years of decline, capital expenditures in manufacturing increased 15.0% (\$59.5 million) over 1993 to \$455.7 million.

Capital expenditures for durable goods increased 14.7% in 1994 to \$191.5 million. The Fabricated Metals group and the Furniture group experienced the highest percent increases, 69.6% (\$6.3 million) and 63.2% (\$1.2 million), respectively. The largest total expenditures for capital within durable goods in 1994 were in the Electronic Equipment group, \$61.2 million, and the Lumber & Wood Products group, \$60.4 million. The only reductions in spending, within durable goods, were in the Stone, Clay & Glass, Transportation Equipment, and Precision Instruments groups which decreased \$1.1 million (-35.7%), \$11.1 million (-28.6%), and \$0.3 million (-24.1%), respectively.

Capital expenditures for nondurable goods increased 15.2% to \$264.2 million in 1994. The Paper industry recorded the largest dollar increase of \$21.2 million (15.7%). Other increases in spending occurred in the Printing & Publishing, Leather, Chemicals, and Food groups with increases of \$8.9 million (90.2%), \$6.8 million (47.8%), \$2.8 million (32%), and \$1.3 million (6%), respectively.

Five industry groups experienced decreased capital expenditures in the nondurable goods category. The most notable decrease was the Rubber & Plastics group with a \$4 million (-21.4%) decline.

Figure 13.

Capital Expenditures in Manufacturing
in Actual and Adjusted Dollars
Maine 1984-1994

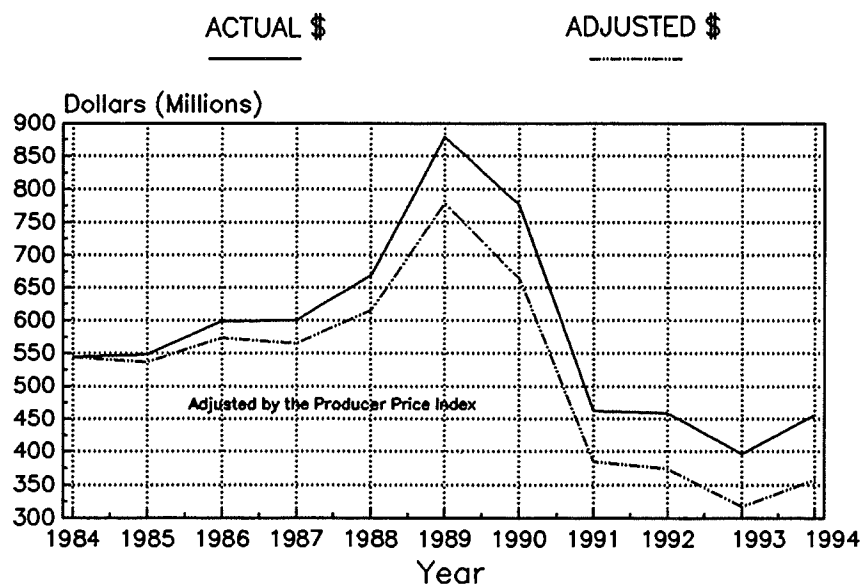
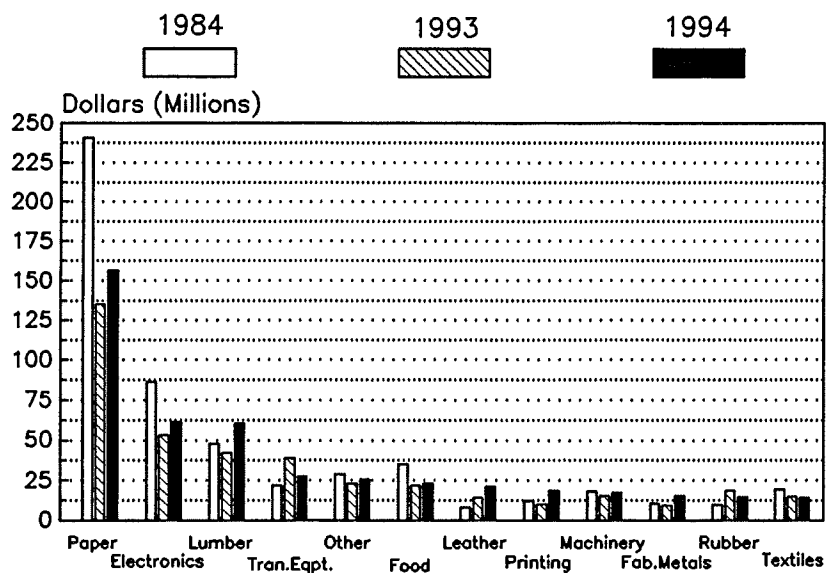


Figure 14.

Capital Expenditures in Manufacturing
by Major Industry Group
Maine 1984, 1993 & 1994



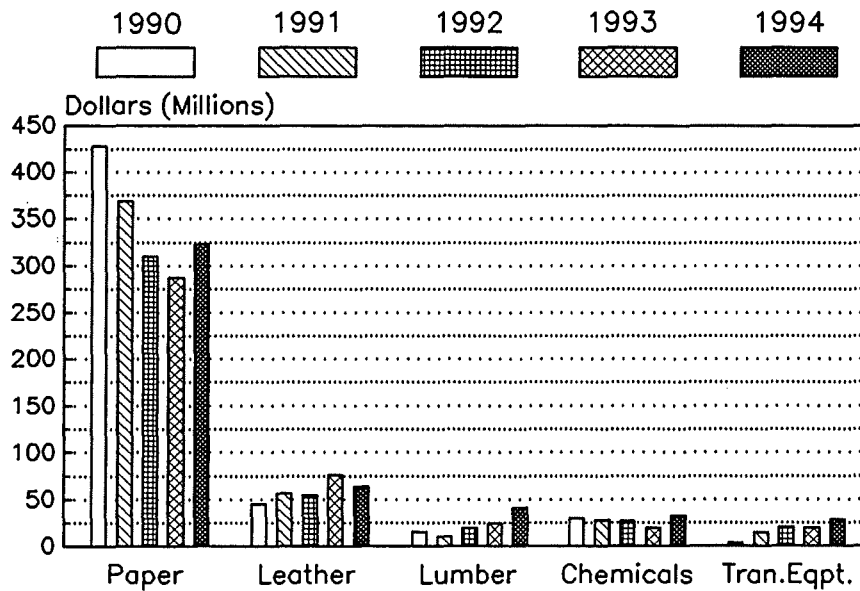
Foreign Imports

Imports used in the manufacturing process in 1994 increased 15.6% (\$82.9 million) over 1993 levels. The largest increases occurred in the Paper and Lumber & Wood Products groups where spending was up \$36.2 million (12.6%), and \$16.5 million (68%), respectively.

The largest decreases in import spending were in the Leather group, \$12.0 million (-15.8%), and the Petroleum & Coal Products group, \$3.7 million (-68.4%).

Figure 15.

Imports Used in Manufacturing
by Major Industry Group
Maine 1990-1994

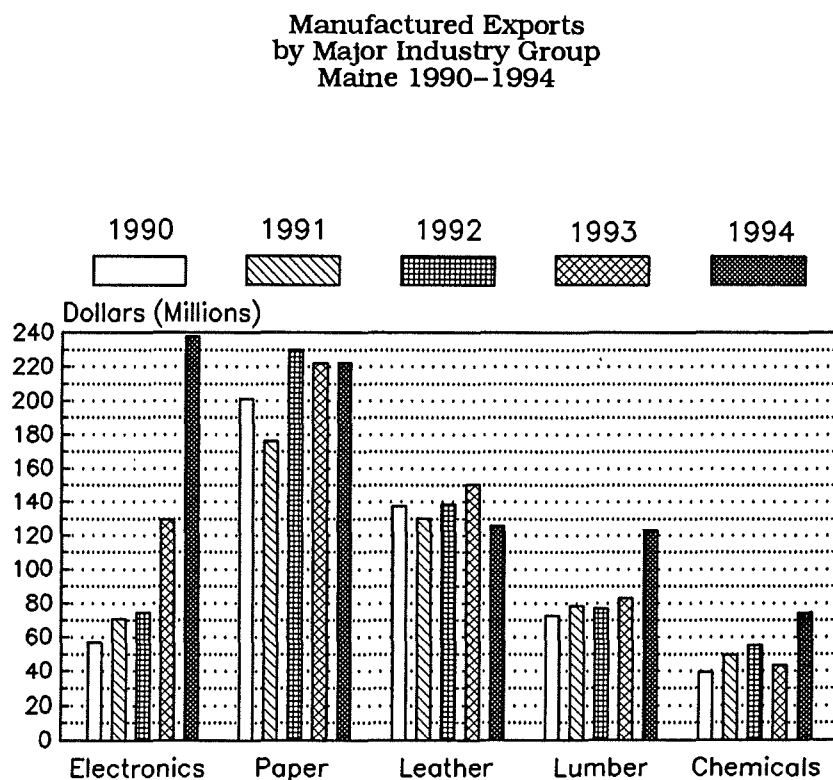


Foreign Exports

Manufactured goods exported to countries outside the U.S. in 1994 increased by \$180.9 million (21.1%). Durable goods exports were up \$148.4 million over 1993. This 42.4% increase was, in large part, due to the \$108.4 million (83.7%) increase of exports in the Electronic Equipment group. The Lumber and Wood Products group followed, with a \$40.3 million (48.6%) increase in its exports. Only two groups in durable goods experienced a decrease in exports. The Primary Metals group, decreased \$9.6 million (-80.3%) and the Transportation Equipment group, had \$4.9 million (-30.5%) less exports in 1994 than in 1993.

Exports of nondurable goods increased \$32.4 million (6.4%) in 1994. The largest increase was in the Chemicals group which grew by \$30.9 million (71.4%). The Rubber & Plastics group followed with an increase of \$15.3 million (51.5%). The Textiles group increased exports by \$4.9 million (27.9%) in 1994. The largest decrease of exports in 1994 was in the Leather group, \$24.8 million (-16.5%).

Figure 16.



Value of Manufacturing Product by County Group

All regions of the State experienced an increase in their value of manufactured product. York, Cumberland, Penobscot and now Androscoggin counties have each recorded over one billion dollars in manufactured product in 1994. Compared to 1993, York County increased its production value by \$64.4 million (26.5%) and Cumberland County recorded an increase of \$112.0 million (7.0%). Penobscot County experienced an increase of \$86.9 million (6.2%) and Androscoggin County showed a \$91.2 million (9.7%) increase to put it over the one billion dollar mark.

The I-95 Corridor continued to be the top producer with \$7.8 billion of manufactured product. This is a \$467.4 million (5.7%) increase in value of product. (See Table 4.)

The Western group of counties was the second leading area with a \$2.5 billion value of product, which is \$133.1 million (5.6%) more than 1993. The Midcoast, Eastern and Northern areas experienced increases of \$76.4 million (19.5%), \$43.4 million (5.3%), and \$4.4 million (0.6%) respectively.

Figure 17.

Value of Manufactured Product
by County Group
Maine 1984, 1993 & 1994

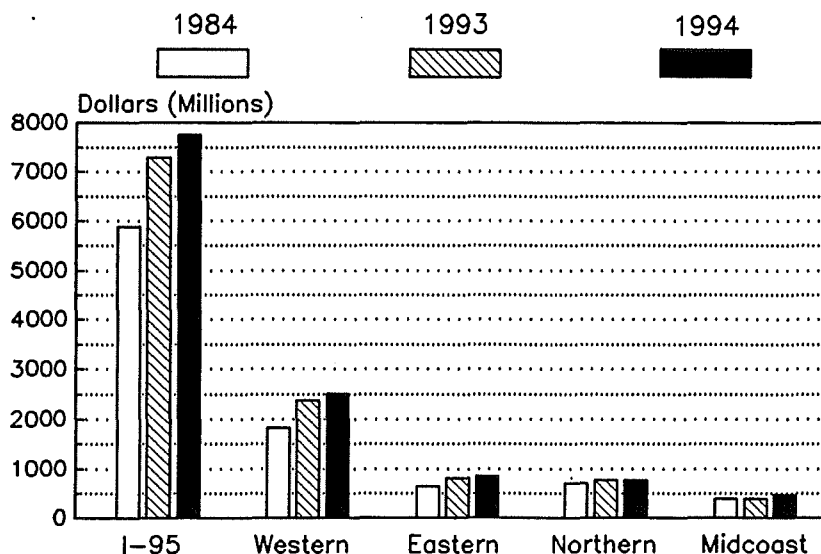


Figure 18.

Value of Manufactured Product Index
by County Group
Maine 1989-1994

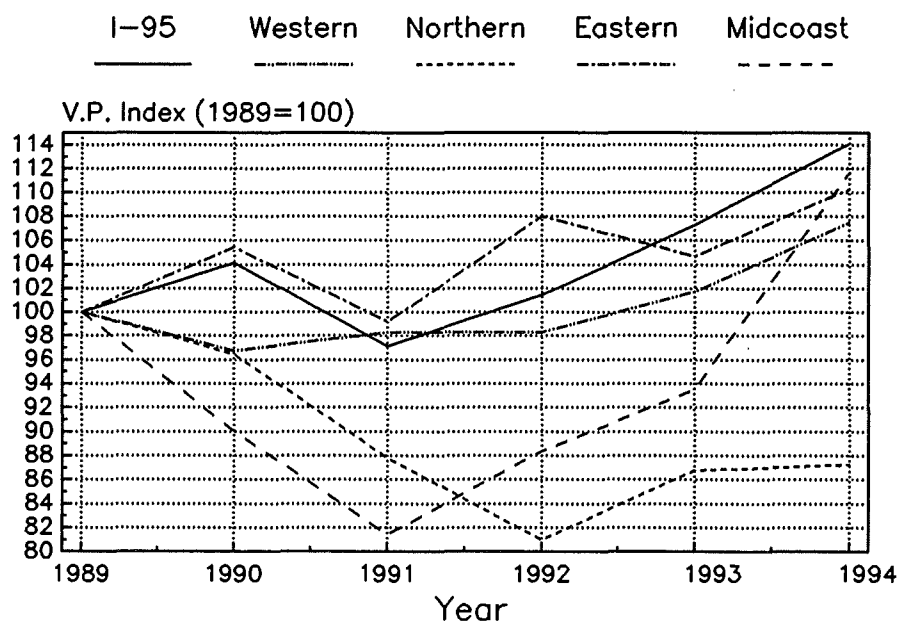


Figure 19.

Regional Contribution to the
Value of Manufactured Product by County Group
Maine 1984 and 1994

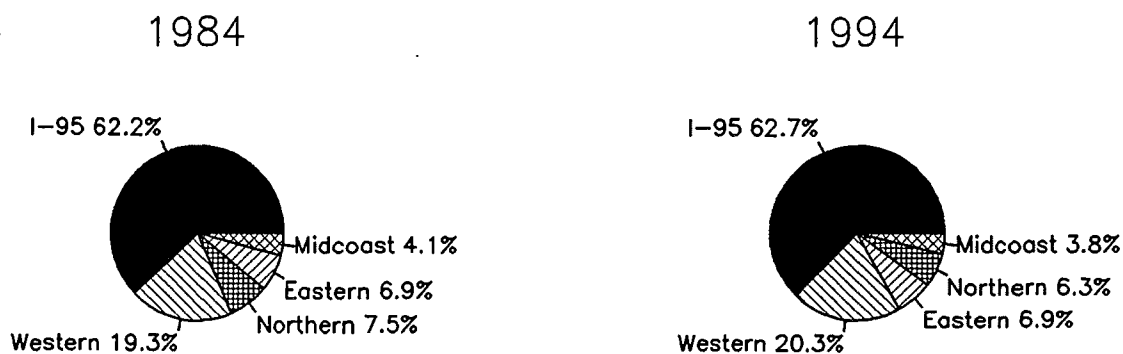


TABLE 1

CENSUS OF MAINE MANUFACTURES BY MAJOR INDUSTRY, 1994

INDUSTRY (SIC)	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1989 1993		TOTAL	MALE	FEMALE		GROSS	AVERAGE
<u>TOTAL</u>	2,426	12,391,422,382	9.6	6.3	89,361	64,690	24,671	22,448	\$ 2,515,830,447	\$ 28,154
<u>DURABLE GOODS</u>	1,530	4,831,173,567	19.9	10.2	39,996	31,322	8,674	8,490	1,139,175,225	28,482
Lumber & Wood Products (24)	839	1,252,673,557	28.7	9.7	10,294	8,445	1,849	905	223,962,194	21,757
Furniture (25)	44	109,974,963	11.2	10.9	1,162	908	254	52	28,274,373	24,333
Stone, Clay & Glass (32)	91	103,955,389	-26.1	4.8	1,189	1,058	131	0	28,052,396	23,593
Primary Metals (33)	10	41,828,692	12.9	10.0	506	401	105	315	15,212,625	30,064
Fabricated Metals (34)	126	338,354,519	43.3	8.0	3,131	2,567	564	337	86,173,370	27,523
Machinery, incl. Computers (35)	195	473,309,291	11.0	19.9	3,685	3,238	447	90	116,404,942	31,589
Electronic Eqpt., ex. Comps. (36)	56	949,430,257	30.2	31.2	7,095	3,730	3,365	0	213,415,263	30,080
Transportation Equipment (37)	147	1,499,854,273	13.0	-0.9	12,082	10,445	1,637	6,791	408,239,571	33,789
Precision Instruments (38)	22	61,792,626	4.4	4.9	852	5320	322	0	19,440,491	22,817
<u>NONDURABLE GOODS</u>	896	7,560,248,815	3.9	3.9	49,365	33,368	15,997	13,958	1,376,655,222	27,887
Food (20)	157	933,224,830	9.5	1.0	6,436	4,497	1,939	950	135,558,921	21,063
Textiles (22)	65	492,427,252	16.2	5.5	5,348	3,465	1,883	1,320	119,876,254	22,415
Apparel (23)	76	142,711,360	-0.8	-3.3	2,347	919	1,428	725	39,103,841	16,661
Paper (26)	42	3,706,150,159	-7.9	5.5	14,837	12,583	2,254	9,890	628,158,023	42,337
Printing & Publishing (27)	304	416,910,166	14.7	7.5	5,526	3,454	2,072	814	126,263,783	22,849
Chemicals (28)	45	258,829,262	53.9	-9.3	1,260	907	353	94	41,787,501	33,165
Petroleum & Coal Products (29)	8	39,533,317	22.3	-27.6	261	251	10	120	7,803,845	29,900
Rubber & Plastics (30)	46	474,372,014	35.2	8.2	3,104	2,035	1,069	0	84,113,095	27,098
Leather (31)	57	1,049,303,717	20.5	4.4	9,448	4,794	4,654	45	179,888,052	19,040
Miscellaneous (39)	96	46,786,738	1.3	-6.1	798	463	335	0	14,101,907	17,672

TABLE 2**MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY MAJOR INDUSTRY, 1994**

INDUSTRY (SIC)	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1995	1996		
	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL	455,665,408	57,152,062	4,223,642	394,289,704	668,195,939	529,506,207	612,640,210	1,038,816,045
DURABLE GOODS	191,486,973	32,637,997	2,683,160	156,165,816	283,200,926	192,215,173	117,972,106	498,245,168
Lumber & Wood Products (24)	60,368,398	9,434,784	945,897	49,987,717	79,090,889	29,993,994	40,712,922	123,216,916
Furniture (25)	3,123,708	1,251,575	190,000	1,682,133	2,715,000	3,045,700	0	7,528,530
Stone, Clay, & Glass (32)	1,984,742	208,103	0	1,776,639	3,085,700	787,500	335,000	151,800
Primary Metals (33)	3,183,725	182,570	0	3,001,155	3,683,824	4,856,312	1,183,024	9,979,296
Fabricated Metals (34)	15,450,965	2,308,490	75,000	13,067,475	12,753,500	10,502,000	10,269,301	54,091,391
Machinery, incl. Computers (35)	17,502,891	1,006,295	397,263	16,099,333	74,665,593	19,648,987	9,891,724	51,042,696
Electronic Eqpt., ex. Comps. (36)	61,209,179	13,217,067	0	47,992,112	76,905,600	80,024,700	26,574,703	237,877,579
Transportation Equipment (37)	27,608,619	4,986,414	1,075,000	21,547,205	29,019,820	42,547,980	28,641,973	11,149,542
Precision Instruments (38)	1,054,746	42,699	0	1,012,047	1,281,000	808,000	363,459	3,207,418
NONDURABLE GOODS	264,178,435	24,514,065	1,540,482	238,123,888	384,995,013	337,291,034	494,668,104	540,570,877
Food (20)	23,054,596	4,560,850	67,000	18,426,746	20,382,418	15,146,800	27,961,292	44,067,112
Textiles (22)	14,313,994	788,277	55,000	13,470,717	15,306,600	13,113,000	23,303,890	22,615,782
Apparel (23)	2,929,701	519,145	0	2,410,556	2,636,800	1,432,500	4,278,434	2,155,846
Paper (26)	156,518,030	8,579,115	0	147,938,915	252,097,654	244,410,500	323,745,718	222,152,809
Printing & Publishing (27)	18,800,765	2,702,072	633,822	15,464,871	34,801,943	9,996,000	10,638,332	1,371,729
Chemicals (28)	11,431,292	1,652,991	0	9,778,301	30,738,750	22,199,500	32,274,219	74,233,279
Petroleum & Coal Products (29)	1,002,342	0	0	1,002,342	715,300	50,000	1,690,065	19,931
Rubber & Plastics (30)	14,637,051	1,317,591	0	13,319,460	16,261,098	22,261,500	5,834,424	44,931,166
Leather (31)	20,881,101	4,224,329	784,660	15,872,112	11,047,550	7,787,234	63,865,513	125,728,144
Miscellaneous (39)	609,563	169,695	0	439,868	1,006,900	894,000	1,076,217	3,295,079

TABLE 3

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1994**

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>TOTAL MANUFACTURING</u>	12,391,422,382	2,515,830,447	28,154	89,361	64,900	24,671
<u>TOTAL DURABLE GOODS</u>	4,831,173,567	1,139,175,225	28,482	39,996	31,322	8,674
<u>24 LUMBER & WOOD PRODUCTS</u>	1,252,673,557	223,962,194	21,757	10,294	8,445	1,849
241 Logging Camps & Contractors	355,661,323	50,423,710	20,357	2,477	2,312	165
2411 Logging Camps & Contractors	355,661,323	50,423,710	20,357	2,477	2,312	165
242 Sawmills & Planing Mills	437,830,434	72,332,402	26,103	2,771	2,489	282
2421 Sawmills & Planing Mills, Gen.	416,509,228	66,413,363	26,769	2,481	2,247	234
243 Millwork & Cabinets	77,135,247	19,701,531	20,104	980	758	222
2431 Millwork	21,637,592	8,005,266	20,114	398	311	87
2435 Hardwood Veneer & Plywood	26,051,663	5,705,579	18,955	301	195	106
244 Wood Containers	10,509,075	2,631,575	16,869	156	135	21
2448 Wood Pallets and Skids	6,770,170	1,580,676	18,818	84	75	9
2449 Wood Containers, NEC	3,310,051	923,902	15,146	61	52	9
245 Wood Buildings & Mobile Homes	32,481,261	6,170,089	18,697	330	302	28
249 Miscellaneous Wood Products	339,056,217	72,702,887	20,308	3,580	2,449	1,131
2499 Wood Products, NEC	187,349,232	56,101,741	19,310	2,994	1,915	1,079
<u>25 FURNITURE AND FIXTURES</u>	109,974,963	28,274,373	24,333	1,162	908	254
<u>32 STONE, CLAY & GLASS</u>	103,955,389	28,052,396	23,593	1,189	1,058	131
323 Glass Prod., from Purchased Glass	782,801	161,743	12,442	13	10	3
3231 Glass Prod., from Purch. Glass	782,801	161,743	12,442	13	10	3
326 Pottery and Related Products	2,682,820	1,213,106	10,929	111	67	44
327 Concrete, Gypsum & Plaster Prod.	59,508,409	19,190,416	24,955	769	713	56
3272 Concrete Prod., ex. Block, Brick	20,244,061	7,790,101	23,912	340	310	30
3273 Ready-Mixed Concrete	33,950,798	9,213,826	27,586	334	316	18
328 Cut Stone & Stone Products	2,772,205	770,622	22,018	35	33	2
3281 Cut Stone & Stone Products	2,772,205	770,622	22,018	35	33	2
<u>33 PRIMARY METALS</u>	41,828,692	15,212,625	30,064	506	401	105
<u>34 FABRICATED METALS</u>	338,354,519	86,173,370	27,523	3,131	2,567	564
342 Cutlery, Hand Tools & Hardware	9,174,675	3,402,730	22,991	148	126	22
3423 Hand & Edge Tools	7,243,417	2,922,151	23,757	123	103	20
344 Fabricated Structural Metal Prod.	155,504,557	37,321,332	27,282	1,368	1,199	169
3441 Fabricated Structural Metal	30,007,860	7,598,326	25,498	298	275	23
3443 Fabricated Plate Work	27,524,271	7,763,189	29,858	260	239	21
3444 Sheet Metal Work	83,941,600	18,004,181	28,899	623	532	91
3446 Architectural Metal Work	3,623,100	905,018	18,855	48	40	8
347 Coating, Engraving, & Allied Svcs.	16,562,424	4,125,895	25,005	165	122	43
3471 Electroplating, Plating, Anodizing	11,763,824	2,751,071	22,926	120	85	35
3479 Coating, Engraving, NEC	4,798,600	1,374,824	30,552	45	37	8
349 Misc. Fabricated Metal Products	80,963,712	20,970,701	27,629	759	551	208
3496 Misc. Fabricated Wire Products	6,109,272	1,527,369	15,428	99	85	14
3499 Fabricated Metal Prod., NEC	15,974,386	4,363,623	29,484	148	89	59
<u>35 INDUST. & COMM. MACHINERY</u>	473,309,291	116,404,942	31,589	3,685	3,238	447
353 Construction Machinery & Equip.	60,899,245	11,159,137	28,038	398	370	28
3535 Conveyors & Conveying Equip.	6,567,160	2,048,718	26,607	77	72	5
354 Metalworking Machinery & Equip.	58,136,457	17,626,965	28,992	608	515	93
3544 Special dies & Tools	13,020,034	7,040,647	33,211	212	195	17
3545 Machine Tool Accessories, etc.	25,925,741	5,252,268	22,836	230	169	61
355 Special Industry Machinery	27,478,808	9,514,585	34,598	275	243	32
3559 Special Industry Machinery, NEC	7,085,303	3,322,572	32,897	101	86	15
356 Gen. Industrial Mach. & Equip.	12,009,287	2,717,486	30,534	89	76	13
358 Refrigeration & Service Machinery	15,048,066	3,549,290	24,995	142	118	24
359 Misc. Indust. & Comm. Machinery	168,510,678	58,963,398	32,256	1,704	1,513	191

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1994**

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
36 ELECTRONIC EQPT. EX. COMPS	949,430,257	213,415,263	30,080	7,095	3,730	3,365
362 Electrical Industrial Apparatus	26,136,243	4,729,690	31,743	149	115	34
364 Electric Light & Wiring Equipment	79,917,044	20,315,658	27,678	734	454	280
366 Communication Equipment	128,713,799	23,625,852	28,953	816	519	297
367 Electronic Components	592,658,644	135,584,509	32,553	4,165	1,988	2,177
3672 Printed Circuit Boards	6,392,655	2,338,676	16,825	139	90	49
3674 Semiconductors & Related Dev.	400,522,658	85,504,564	39,993	2,138	1,148	990
3679 Electric Components, NEC	11,542,216	5,771,181	19,697	293	136	157
37 TRANSPORTATION EQPT.	1,499,854,273	408,239,571	33,790	12,082	10,445	1,637
38 PRECISION INSTRUMENTS	61,792,626	19,440,491	22,817	852	530	322
382 Laboratory Equipment	32,942,897	10,608,490	24,220	438	325	113
3823 Instr. for Measurement	3,077,596	1,624,088	15,178	107	50	57
TOTAL NONDURABLE GOODS	7,560,248,815	1,376,655,222	27,887	49,365	33,368	15,997
20 FOOD	933,224,830	135,558,921	21,063	6,436	4,497	1,939
201 Meat Products	151,115,608	21,219,500	24,306	873	591	282
2011 Meat Packing Plants	1,937,142	347,637	10,864	32	28	4
202 Dairy Products	83,095,147	11,764,214	28,212	417	354	63
2026 Fluid Milk	73,014,009	11,043,620	29,062	380	326	54
203 Preserved Fruits & Vegetables	224,984,559	30,996,373	18,650	1,662	1,062	600
2037 Frozen Fruits & Vegetables	155,554,774	23,521,241	17,860	1,317	823	494
204 Grain Mill Products	68,148,710	7,123,732	27,294	261	224	37
2045 Prepared Flour Mixes & Dough	1,246,868	542,956	15,082	36	30	6
2048 Prepared Feeds, NEC	27,319,842	1,870,236	27,105	69	57	12
205 Bakery Products	156,997,828	26,369,994	27,526	958	744	214
206 Sugar & Confectionery Products	614,245	215,332	11,963	18	11	7
2064 Candy & Other Confect. Prod.	614,245	215,332	11,963	18	11	7
208 Beverages	99,003,660	13,694,619	32,299	424	368	56
209 Misc. Food Preparations	147,145,767	23,584,174	13,102	1,800	1,122	678
2091 Canned & Cured Seafood	55,522,197	11,850,984	11,863	999	506	493
22 TEXTILES	492,427,252	119,876,254	22,415	5,348	3,465	1,883
221 Broadwoven Fabric Mills, Cotton	8,297,416	2,539,282	19,092	133	90	43
2211 Broadwoven Fabric Mills, Cotton	8,297,416	2,539,282	19,092	133	90	43
222 Weaving Mills, Synthetics & Silk	106,545,695	27,336,691	26,060	1,049	644	405
2221 Broad Woven Fabrics, Synth.	106,545,695	27,336,691	26,060	1,049	644	405
223 Weaving & Finishing Mills, Wool	144,106,029	41,519,198	22,431	1,851	1,275	576
2231 Broad Woven Fabrics, Wool	144,106,029	41,519,198	22,431	1,851	1,275	576
224 Narrow Fabrics Mills	23,752,602	6,240,486	23,028	271	109	162
2241 Narrow Fabrics	23,752,602	6,240,486	23,028	271	109	162
228 Yarn & Thread Mills	30,903,646	10,977,038	20,031	548	305	243
229 Miscellaneous Textile Goods	112,236,261	21,701,971	20,551	1,056	805	251
23 APPAREL	142,711,360	39,103,841	16,661	2,347	919	1,428
233 Women's Outerwear	3,108,070	1,493,480	19,913	75	34	41
238 Misc. Apparel & Accessories	9,965,273	3,181,328	16,569	192	59	133
239 Fabricated Textile Products, NEC	78,110,518	15,145,613	18,226	831	463	368
2393 Textile Bags	3,823,416	947,197	12,301	77	35	42
2394 Canvas & Related Products	11,513,752	3,065,472	19,402	158	110	48
2396 Apparel Findings, Related Prod.	4,869,000	956,664	11,389	84	57	27
26 PAPER	3,706,150,159	628,158,023	42,337	14,837	12,583	2,254
262 Paper Mills	3,342,003,424	560,342,698	44,355	12,633	11,105	1,528
2621 Paper Mills	3,342,003,424	560,342,698	44,355	12,633	11,105	1,528
267 Paperboard Except Containers & Boxes	258,166,706	45,835,093	30,700	1,493	914	579

TABLE 3 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY MAJOR INDUSTRY & INDUSTRIAL GROUPS, 1994**

(SIC) INDUSTRY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
27 PRINTING & PUBLISHING	416,910,166	126,263,783	22,849	5,526	3,454	2,072
271 Newspapers	153,395,168	57,540,817	21,632	2,660	1,539	1,121
2711 Newspapers, Pub. & Printing	153,395,168	57,540,817	21,632	2,660	1,539	1,121
272 Magazines & Periodicals	34,652,335	7,851,436	24,308	323	177	146
2721 Magazines	34,652,335	7,851,436	24,308	323	177	146
273 Books	33,838,244	8,737,404	28,276	309	175	134
2731 Book Publishing	33,838,244	8,737,404	28,276	309	175	134
275 Commercial Printing	178,746,451	47,067,241	23,324	2,018	1,453	565
2752 Lithographic	163,716,328	42,162,497	23,554	1,790	1,280	510
2759 Commercial Printing, NEC	15,030,123	4,904,744	21,512	228	173	55
279 Service Industries for Printing Trade	4,547,165	1,792,297	24,220	74	47	27
28 CHEMICALS	258,829,262	41,787,501	33,165	1,260	907	353
281 Industrial Inorganic Chemicals	48,852,686	5,343,301	31,431	170	148	22
282 Plastics Materials & Synthetic Resins	13,962,483	1,936,518	23,616	82	74	8
283 Drugs	160,324,225	28,451,806	39,462	721	554	167
284 Cleaning Preparations, etc.	19,107,871	4,030,923	21,789	185	61	124
2842 Polishes	942,870	319,491	18,794	17	14	3
2844 Perfumes & Cosmetics	18,137,001	3,711,432	22,092	168	47	121
287 Agricultural Chemicals	9,328,557	1,011,650	22,481	45	39	6
29 PETROLEUM & COAL PRODUCTS	39,533,317	7,803,845	29,900	261	251	10
295 Paving & Roofing Materials	39,533,317	7,803,845	29,900	261	251	10
2951 Paving Mixtures & Blocks	39,533,317	7,803,845	29,900	261	251	10
30 RUBBER & PLASTICS	474,372,014	84,113,095	27,098	3,104	2,035	1,069
306 Fabricated Rubber Products, NEC	11,619,162	2,934,243	30,250	97	71	26
3069 Fabricated Rubber Products, NEC	11,619,162	2,934,243	30,250	97	71	26
308 Misc. Plastic Products	425,744,047	75,355,534	27,674	2,723	1,783	940
3085 Plastic Bottles	7,467,394	1,114,216	24,760	45	37	8
3086 Plastic Foam Products	56,832,705	8,612,060	30,218	285	198	87
3089 Plastic Products, NEC	170,497,450	29,252,210	22,800	1,283	731	552
31 LEATHER & LEATHER PRODUCTS	1,049,303,717	179,888,052	19,040	9,448	4,794	4,654
311 Leather Tanning & Finishing	349,269,419	39,507,770	29,418	1,343	1,219	124
3111 Leather Tanning & Finishing	349,269,419	39,507,770	29,418	1,343	1,219	124
313 Footwear Cut Stock	17,616,005	5,903,989	17,113	345	168	177
3131 Footwear Cut Stock	17,616,005	5,903,989	17,113	345	168	177
314 Footwear, Except Rubber	679,501,267	133,364,442	17,395	7,667	3,360	4,307
3143 Men's Footwear, exc. Athletic	384,507,271	64,238,821	18,417	3,488	1,593	1,895
3144 Women's Footwear, exc. Athletic	165,199,173	38,185,658	15,997	2,387	1,102	1,285
3149 Footwear Except Rubber, NEC	102,849,823	22,043,207	19,353	1,139	446	693
39 MISCELLANEOUS	46,786,738	14,101,907	17,672	798	463	335
391 Jewelry, Silverware & Plated Ware	4,410,050	1,243,233	18,837	66	39	27
394 Toys & Sporting Goods	12,370,688	3,106,569	17,651	176	92	84
3949 Sporting & Athletic Goods, NEC	7,095,382	1,749,896	18,616	94	45	49
395 Pens, Pencils and Other Materials	2,245,812	851,114	22,398	38	26	12
399 Miscellaneous Mfg. Industries	25,672,688	8,213,320	17,291	475	285	190
3999 Manufacturing Industries, NEC	10,193,312	3,364,772	13,195	255	140	115

TABLE 4**CENSUS OF MAINE MANUFACTURES BY COUNTY, 1994**

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1989 1993		TOTAL	MALE	FEMALE		GROSS	AVERAGE
<u>TOTAL</u>	2,426	12,391,422,382	9.6	6.3	89,361	64,690	24,671	22,448	\$ 2,515,830,447	\$ 28,154
<u>I-95 CORRIDOR</u>	1,266	7,762,555,007	10.6	6.4	59,213	42,917	16,296	16,657	1,712,991,306	28,929
Androscoggin	199	1,034,730,684	29.1	9.7	9,187	6,024	3,163	438	212,285,201	23,107
Cumberland	405	1,743,814,852	5.2	7.0	14,326	10,431	3,895	2,397	434,661,795	30,341
Kennebec	128	793,826,538	11.8	12.7	6,198	4,183	2,015	3,067	180,257,908	29,083
Penobscot	233	1,497,764,797	-5.8	6.2	9,114	6,915	2,199	3,184	261,793,859	28,724
Sagadahoc	33	-	-	-	-	-	-	-	-	-
York	268	1,784,747,865	24.7	3.7	11,698	7,930	3,768	910	337,618,641	28,929
<u>EASTERN</u>	215	856,092,775	13.9	5.3	5,083	3,794	1,289	1,704	147,346,216	28,988
Hancock	126	487,678,523	24.9	12.0	2,828	2,184	644	1,028	90,731,182	32,083
Washington	89	368,414,252	2.0	-2.4	2,255	1,610	645	676	56,615,034	25,106
<u>MIDCOAST</u>	281	468,587,101	17.4	19.5	4,634	3,141	1,493	139	97,680,082	21,079
Knox	124	273,501,235	-12.2	22.5	2,407	1,714	713	45	54,098,382	22,475
Lincoln	83	73,768,897	21.1	0.6	832	547	285	0	18,406,812	22,124
Waldo	74	121,316,969	28.4	26.8	1,395	880	515	94	25,174,888	18,047
<u>NORTHERN</u>	208	776,654,429	1.1	0.6	4,771	3,703	1,068	1,448	124,461,785	26,087
Aroostook	208	776,654,429	1.1	0.6	4,771	3,703	1,068	1,448	124,461,785	26,087
<u>WESTERN</u>	447	2,506,689,814	6.1	5.6	15,571	11,050	4,521	2,490	431,668,272	27,723
Franklin	88	639,415,751	4.6	6.2	3,935	2,741	1,194	240	115,647,788	29,390
Oxford	158	607,262,929	-0.1	6.9	4,482	3,446	1,036	1,261	126,875,374	28,308
Piscataquis	59	198,133,576	17.5	2.1	2,144	1,403	741	8	45,075,275	21,024
Somerset	142	1,061,877,558	8.9	5.2	5,010	3,460	1,550	981	144,069,835	28,756

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers and nondisclosable values.

'- ' indicates nondisclosable areas.

TABLE 5 **MAINE CAPITAL EXPENDITURES & FOREIGN TRADE BY COUNTY, 1994**

AREA	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
					PLANNED		IMPORTS	EXPORTS
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	1995	1996		
	\$	\$	\$	\$	\$	\$	\$	\$
<u>TOTAL</u>	455,665,408	57,152,062	4,223,642	394,289,704	668,195,939	529,506,207	612,640,210	1,038,816,045
<u>I-95 CORRIDOR</u>	240,406,840	34,630,366	2,944,112	202,832,362	375,037,717	279,155,823	262,090,585	667,541,337
Androscoggin	38,718,402	4,433,684	237,263	34,047,455	33,745,297	27,686,562	29,998,339	50,576,870
Cumberland	74,870,381	16,533,615	1,566,849	56,769,917	159,275,903	118,162,640	53,180,645	266,462,713
Kennebec	18,838,763	1,187,962	0	17,650,801	21,351,529	11,394,487	20,597,268	12,200,776
Penobscot	42,470,500	5,592,482	600,000	36,278,018	61,106,355	46,248,434	108,127,236	124,709,670
Sagadahoc	-	-	-	-	-	-	-	-
York	47,757,040	2,965,509	175,000	44,616,531	84,301,065	61,074,700	40,178,128	208,040,032
<u>EASTERN</u>	53,495,108	4,905,072	202,064	48,387,972	57,550,520	60,953,580	92,115,319	65,938,381
Hancock	19,697,868	1,381,556	140,000	18,176,312	16,415,720	22,058,480	70,002,811	8,440,671
Washington	33,797,240	3,523,516	62,064	30,211,660	41,134,800	38,895,100	22,112,508	57,497,710
<u>MIDCOAST</u>	14,582,242	2,780,565	402,364	11,399,313	20,770,316	17,996,160	27,296,370	68,540,653
Knox	9,926,169	1,844,279	301,114	7,780,776	14,924,556	14,037,900	26,714,352	58,234,748
Lincoln	2,070,412	360,265	21,250	1,688,897	3,820,000	1,747,500	511,918	9,338,485
Waldo	2,585,661	576,021	80,000	1,929,640	2,025,760	2,210,760	70,100	967,420
<u>NORTHERN</u>	47,697,880	5,791,295	0	41,906,585	36,051,593	31,177,000	138,588,308	61,490,944
Aroostook	47,697,880	5,791,295	0	41,906,585	36,051,593	31,177,000	138,588,308	61,490,944
<u>WESTERN</u>	98,944,038	9,044,764	675,102	89,224,172	178,605,793	140,223,644	92,161,203	156,835,669
Franklin	25,410,034	2,436,093	18,458	22,955,483	42,669,900	22,073,300	35,015,433	30,774,656
Oxford	33,889,010	3,776,905	50,000	30,062,105	64,930,825	52,298,000	8,024,286	12,683,026
Piscataquis	6,681,759	920,921	17,220	5,743,618	5,097,470	2,298,920	2,916,054	19,132,291
Somerset	32,963,235	1,910,845	589,424	30,462,966	65,907,598	63,553,424	46,205,430	94,245,696

NOTE: Detail lines may not be equal to the total line due to the presence of "statewide" manufacturers.
 ' - ' indicates nondisclosable areas.

TABLE 6

**CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>ANDROSCOGGIN (01)</u>	1,034,730,684	212,285,201	23,107	9,187	6,024	3,163
<u>Major Industry</u>						
DURABLE GOODS	222,203,486	60,932,241	27,435	2,221	1,879	342
Lumber & Wood Products (24)	52,076,296	10,390,506	24,108	431	397	34
Furniture & Fixtures (25)	13,919,354	4,244,313	24,253	175	129	46
Stone, Clay, & Glass (32)	18,248,828	5,565,042	22,171	251	217	34
Fabricated Metals (34)	26,021,183	6,752,594	30,012	225	202	23
Machinery, Incl. Computers (35)	15,737,362	6,901,069	26,042	265	238	27
Measuring & Analyzing Instr. (38)	4,230,292	959,427	20,413	47	29	18
NONDURABLE GOODS	812,527,198	151,352,960	21,727	6,966	4,145	2,821
Food (20)	151,633,134	20,002,839	32,578	614	496	118
Textiles (22)	93,829,380	22,105,108	22,556	980	707	273
Apparel (23)	1,646,692	1,162,348	14,175	82	54	28
Paper (26)	208,670,801	23,338,437	27,360	853	522	331
Printing & Publishing (27)	60,679,174	17,584,293	23,415	751	483	268
Rubber & Plastics (30)	161,979,390	28,386,549	25,165	1,128	756	372
Leather (31)	124,845,576	35,953,396	14,832	2,424	1,057	1,367
Misc. Mfg. Industries (39)	9,243,051	2,819,747	21,043	134	70	64
<u>Minor Civil Division</u>						
Auburn (010)	493,970,047	83,526,494	25,481	3,278	2,342	936
Lewiston (050)	386,372,801	94,778,812	21,497	4,409	2,611	1,798
Lisbon (060)	68,622,586	15,101,960	21,887	690	482	208
Livermore Falls (080)	26,460,129	7,571,804	21,389	354	221	133
Mechanic Falls (090)	13,739,561	2,754,094	25,267	109	91	18
Poland (110)	20,786,460	1,669,012	22,863	73	60	13
<u>AROOSTOOK (03)</u>	776,654,429	124,461,785	26,087	4,771	3,703	1,068
<u>Major Industry</u>						
DURABLE GOODS	245,865,143	40,295,475	20,351	1,980	1,697	283
Lumber & Wood Products (24)	220,262,338	33,358,984	21,087	1,582	1,439	143
Fabricated Metal Products (34)	13,053,142	2,931,781	15,430	190	130	60
Machinery, Incl. Computers (35)	4,645,360	1,052,826	16,981	62	58	4
NONDURABLE GOODS	530,789,286	84,166,310	30,156	2,791	2,006	785
Food (20)	143,259,207	19,995,627	21,159	945	674	271
Printing & Publishing (27)	6,019,323	1,889,481	16,430	115	76	39
Chemicals & Allied Products (28)	13,052,130	2,365,558	14,081	168	57	111
<u>Minor Civil Division</u>						
Caribou (080)	9,129,567	3,100,589	19,022	163	85	78
Eagle Lake (170)	378,349	58,719	14,680	4	4	0
Fort Fairfield (190)	11,117,366	2,223,914	17,935	124	80	44
Fort Kent (200)	53,492,764	10,101,558	17,121	590	355	235
Houlton (300)	43,708,310	8,398,890	19,219	437	321	116
Portage Lake (520)	5,390,872	1,480,474	24,270	61	58	3
Presque Isle (530)	56,104,444	10,860,509	21,808	498	360	138
Reed Pt. (540)	1,362,904	271,664	19,405	14	14	0
St. Francis (560)	2,660,409	389,212	16,217	24	22	2
Smyrna (590)	3,301,945	440,592	16,946	26	24	2
Van Buren (610)	24,060,077	2,422,112	20,880	116	109	7

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
CUMBERLAND (05)	1,743,814,852	434,661,795	30,341	14,326	10,431	3,895
<u>Major Industry</u>						
DURABLE GOODS	599,908,241	197,733,142	32,341	6,114	4,730	1,384
Lumber & Wood Products (24)	98,536,576	19,148,450	25,668	746	598	148
Stone, Clay, & Glass (32)	11,783,360	2,883,503	25,074	115	110	5
Primary Metals (33)	2,228,909	630,615	18,018	35	33	2
Fabricated Metals (34)	101,721,675	24,339,325	27,502	885	738	147
Machinery, incl. Computers (35)	126,422,071	36,950,975	32,272	1,145	958	187
Electronic Eqpt., ex. Comps. (36)	223,365,104	85,213,062	37,856	2,251	1,517	734
Measuring Instruments (38)	7,416,690	3,062,904	26,634	115	64	51
NONDURABLE GOODS	1,143,906,611	236,928,653	28,852	8,212	5,701	2,511
Food (20)	364,518,012	49,373,933	25,229	1,957	1,512	445
Textiles (22)	68,458,013	9,120,242	24,064	379	242	137
Apparel (23)	7,937,485	2,411,960	17,106	141	87	54
Printing & Publishing (27)	140,076,656	43,909,761	25,367	1,731	1,086	645
Chemicals & Allied Products (28)	86,553,168	18,981,310	40,300	471	381	90
Rubber & Misc. Plastics Prod. (30)	39,416,543	6,156,225	24,429	252	214	38
Leather (31)	133,896,519	28,435,936	20,239	1,405	668	737
Miscellaneous (39)	12,388,375	3,559,299	19,450	183	112	71
<u>Minor Civil Division</u>						
Baldwin (010)	9,220,875	1,740,321	23,840	73	69	4
Bridgton (020)	83,699,225	13,400,016	20,938	640	370	270
Brunswick (030)	89,865,016	20,683,152	23,801	869	465	404
Cape Elizabeth (040)	2,644,593	1,187,107	22,398	53	43	10
Casco (050)	30,578,275	5,936,313	27,870	213	174	39
Falmouth (070)	1,841,607	572,289	16,351	35	28	7
Gorham (090)	42,054,383	10,271,818	25,238	407	333	74
Gray (100)	4,188,205	1,272,136	18,987	67	47	20
Harrison (120)	217,149	102,169	11,352	9	6	3
Naples (130)	1,732,795	338,159	16,908	20	17	3
New Gloucester (140)	2,024,498	1,064,742	23,147	46	42	4
North Yarmouth (150)	748,698	286,073	13,623	21	19	2
Portland (170)	688,169,693	151,188,156	28,440	5,316	4,032	1,284
Scarborough (200)	50,237,325	14,864,521	27,274	545	456	89
Westbrook (240)	419,278,197	102,216,797	37,760	2,707	2,161	546
Windham (250)	16,858,388	6,129,035	27,859	220	181	39
Yarmouth (260)	46,594,890	9,421,679	28,379	332	218	114
FRANKLIN (07)	639,415,751	115,647,788	29,390	3,935	2,741	1,194
<u>Major Industry</u>						
DURABLE GOODS	93,298,657	22,420,406	23,114	970	685	285
Lumber & Wood Products (24)	89,774,983	21,487,926	23,458	916	644	272
Fabricated Metals (34)	2,090,198	518,111	18,504	28	25	3
NONDURABLE GOODS	546,117,094	93,227,382	31,443	2,965	2,056	909
Food (20)	646,763	141,097	9,406	15	9	6
Printing & Publishing (27)	4,189,156	1,558,341	19,979	78	46	32
Leather & Leather Products (31)	76,262,969	16,879,813	16,746	1,008	449	559
<u>Minor Civil Division</u>						
Farmington (070)	30,150,757	8,141,197	16,348	498	301	197
Kingfield (100)	7,214,210	2,582,465	16,140	160	117	43
Phillips (140)	5,887,804	1,271,708	20,511	62	46	16
Rangeley (150)	3,107,204	955,923	18,383	52	42	10
Strong (180)	24,367,884	4,136,186	20,375	203	133	70
Temple (190)	370,750	132,450	12,041	11	8	3
Wilton (210)	107,543,701	19,809,612	18,359	1,079	457	622

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
HANCOCK (09)	487,678,523	90,731,182	32,083	2,828	2,184	644
<u>Minor Civil Division</u>						
Gouldsboro (150)	13,727,908	4,514,989	14,471	312	153	159
Southwest Harbor (280)	23,790,073	9,334,424	27,781	336	279	57
KENNEBEC (11)	793,826,538	180,257,908	29,083	6,198	4,183	2,015
<u>Major Industry</u>						
DURABLE GOODS	364,539,596	55,663,971	33,553	1,659	1,156	503
Lumber & Wood Products (24)	9,519,314	2,804,420	16,497	170	150	20
Fabricated Metals (34)	26,764,769	7,014,473	27,946	251	189	62
Machinery, incl. Computers (35)	56,892,428	15,448,073	35,926	430	396	34
NONDURABLE GOODS	429,286,942	124,593,937	27,450	4,539	3,027	1,512
Food (20)	50,275,482	7,137,669	24,278	294	233	61
Textiles (22)	91,743,381	26,355,254	22,373	1,178	811	367
Paper (26)	206,673,260	62,256,914	37,709	1,651	1,282	369
Printing & Publishing (27)	39,124,580	12,806,946	24,724	518	336	182
Miscellaneous (39)	497,565	124,793	10,399	12	9	3
<u>Minor Civil Division</u>						
Augusta (020)	414,554,185	60,453,492	30,287	1,996	1,332	664
China (060)	885,050	173,248	12,375	14	10	4
Gardiner (100)	23,626,518	5,097,215	22,654	225	171	54
Hallowell (110)	4,627,062	1,850,906	22,035	84	62	22
Monmouth (140)	38,121,218	8,577,388	22,454	382	296	86
Mt. Vernon (150)	789,726	149,595	14,960	10	8	2
Waterville (240)	105,913,549	38,649,976	26,150	1,478	810	668
Windsor (270)	276,182	81,983	11,712	7	7	0
Winslow (280)	105,948,951	30,711,135	45,565	674	523	151
KNOX (13)	273,501,235	54,098,382	22,475	2,407	1,714	693
<u>Major Industry</u>						
DURABLE GOODS	125,989,381	28,799,345	23,207	1,241	987	254
Lumber & Wood Products (24)	2,913,551	472,319	16,869	28	23	5
Stone, Clay, Glass (32)	29,889,219	4,251,341	25,008	170	157	13
Fabricated Metals (34)	13,643,698	4,120,658	20,707	199	175	24
Electronic Eqpt., ex. Comps. (36)	9,912,752	4,835,323	18,669	259	104	155
Transportation Equipment (37)	15,306,061	6,348,303	23,425	271	245	26
NONDURABLE GOODS	147,511,854	25,299,037	21,697	1,166	727	439
Food (20)	25,913,029	3,897,565	14,933	261	160	101
Apparel (23)	5,200,289	1,487,975	22,209	67	37	30
Printing & Publishing (27)	21,957,140	6,253,134	17,664	354	172	182
Miscellaneous (39)	2,667,141	830,728	19,779	42	27	15
<u>Minor Civil Division</u>						
Camden (020)	26,762,612	10,059,209	20,957	480	255	225
Rockland (100)	170,567,386	29,072,619	24,288	1,197	864	333
Rockport (110)	8,368,142	2,285,402	23,561	97	68	29
Thomaston (140)	31,383,058	4,834,142	22,696	213	193	20
Union (150)	1,789,197	569,660	15,396	37	31	6
Warren (170)	18,588,394	4,149,812	20,646	201	155	46

TABLE 6 (Continued) **CENSUS OF MAINE MANUFACTURES**
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
LINCOLN (15)	73,768,897	18,406,812	22,124	832	547	285
<u>Major Industry</u>						
DURABLE GOODS	57,783,471	14,296,183	24,993	572	397	175
Lumber & Wood Products (24)	1,075,384	124,653	12,465	10	8	2
Stone, Clay, & Glass (32)	994,665	275,582	11,982	23	13	10
Machinery, incl. Computers (35)	8,683,155	2,592,655	24,929	104	91	13
Transportation Equipment (37)	9,120,799	1,987,548	20,704	96	85	11
NONDURABLE GOODS	15,985,426	4,110,629	15,810	260	150	110
Food (20)	4,540,617	633,392	9,048	70	46	24
Printing & Publishing (27)	5,670,751	1,675,869	19,263	87	62	25
<u>Minor Civil Division</u>						
Boothbay (020)	8,413,663	2,188,294	23,786	92	71	21
Boothbay Harbor (030)	2,199,002	485,673	12,142	40	27	13
Bristol (050)	11,510,891	2,722,795	18,778	145	102	43
Damariscotta (060)	2,865,202	873,045	14,551	60	45	15
Edgecomb (080)	1,268,488	306,921	27,902	11	10	1
South Bristol (140)	770,655	128,432	14,270	9	8	1
Southport (150)	1,374,001	402,436	20,122	20	16	4
Waldoboro (160)	34,392,639	8,329,898	27,674	301	180	121
Wiscasset (190)	3,125,461	588,122	22,620	26	17	9
OXFORD (17)	607,262,929	126,875,374	28,308	4,482	3,446	1,036
<u>Minor Civil Division</u>						
Bethel (020)	25,289,195	7,173,367	18,253	393	261	132
Fryeburg (090)	41,276,162	11,918,972	22,072	540	347	193
Norway (210)	20,392,110	7,331,975	18,015	407	247	160
Oxford (220)	50,800,124	11,992,095	23,560	509	414	95
Paris (230)	21,891,381	6,544,038	18,913	346	224	122
PENOBSCOT (19)	1,497,764,797	261,793,859	28,724	9,114	6,915	2,199
<u>Major Industry</u>						
DURABLE GOODS	449,184,109	74,548,043	26,057	2,861	2,366	495
Lumber & Wood Products (24)	168,343,116	26,921,111	22,834	1,179	1,063	116
Stone, Clay, & Glass (32)	9,388,431	4,041,065	24,641	164	157	7
Fabricated Metal Products (34)	5,796,570	2,305,121	22,599	102	93	9
Machinery, incl. Computers (35)	143,035,782	21,163,678	33,434	633	555	78
Electronic Eqpt., ex. Comps. (36)	32,522,163	7,667,562	23,886	321	158	163
Transportation Equipment (37)	86,017,977	11,176,185	29,181	383	279	104
NONDURABLE GOODS	1,048,580,688	187,245,816	29,945	6,253	4,549	1,704
Food (20)	18,335,808	6,518,616	23,533	277	200	77
Textiles (22)	35,939,717	11,918,970	19,444	613	389	224
Apparel (23)	1,689,184	493,535	15,423	32	21	11
Paper (26)	696,965,787	116,433,533	39,469	2,950	2,646	304
Printing & Publishing (27)	35,107,803	13,052,161	24,126	541	364	177
Miscellaneous (39)	1,113,828	466,411	24,548	19	17	2

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>PENOBSCOT (19) (continued)</u>						
<u>Minor Civil Division</u>						
Bangor (020)	235,158,624	45,263,185	27,684	1,635	1,147	488
Brewer (050)	180,802,565	25,901,723	32,216	804	675	129
Burlington (060)	1,147,791	307,443	12,298	25	23	2
Carmel (070)	985,451	146,064	13,279	11	11	0
Chester (100)	1,642,446	597,540	22,982	26	25	1
Corinth (130)	3,778,378	845,085	24,145	35	31	4
Greenbush (260)	3,642,347	633,278	19,190	33	28	5
Hampden (280)	3,567,987	1,995,557	23,204	86	81	5
Howland (310)	1,397,666	251,785	11,990	21	18	3
Lagrange (340)	538,783	104,514	14,931	7	7	0
Lee (360)	1,507,034	484,504	17,304	28	25	3
Mattawamkeag (400)	1,129,332	259,149	28,794	9	9	0
Medway (420)	7,599,271	1,285,563	24,256	53	50	3
Newburgh (460)	852,336	92,405	18,481	5	5	0
Newport (470)	35,598,600	9,924,111	18,412	539	311	228
Old Town (480)	243,349,933	35,718,086	30,633	1,166	868	298
Orono (490)	15,112,431	2,604,815	14,716	177	130	47
Patten (520)	6,819,462	1,752,473	16,690	105	85	20
Winn (610)	4,842,554	601,038	17,678	34	33	1
<u>PISCATAQUIS (21)</u>	198,133,576	45,075,275	21,024	2,144	1,403	741
<u>Major Industry</u>						
DURABLE GOODS	93,569,346	25,183,635	20,408	1,234	897	337
Lumber & Wood Products (24)	56,607,877	13,252,863	20,675	641	536	105
Stone, Clay, & Glass Prods. (32)	1,552,925	653,578	17,664	37	30	7
NONDURABLE GOODS	104,564,230	19,891,640	21,859	910	506	404
Printing & Publishing (27)	593,353	217,905	16,762	13	8	5
<u>Minor Civil Division</u>						
Brownville (060)	1,375,601	155,462	9,716	16	15	1
Dover-Foxcroft (070)	15,466,811	3,163,732	17,874	177	140	37
Greenville (090)	11,984,333	2,225,253	17,385	128	120	8
Guilford (100)	101,339,819	29,059,607	22,685	1,281	764	517
Milo (140)	45,520,011	5,310,519	17,186	309	168	141
Sebec (180)	400,147	62,262	8,895	7	6	1
<u>SAGADAHOC (23)</u>	-	-	-	-	-	-
<u>SOMERSET (25)</u>	1,061,877,558	144,069,835	28,756	5,010	3,460	1,550
<u>Major Industry</u>						
DURABLE GOODS	249,860,774	42,015,452	22,021	1,908	1,350	558
NONDURABLE GOODS	812,016,784	102,054,383	32,900	3,102	2,110	992
Food (20)	8,879,504	1,050,571	23,346	45	36	9
Textiles (22)	1,851,020	1,035,374	20,301	51	37	14
Apparel (23)	8,806,414	3,699,954	17,050	217	60	157
Paper (26)	583,592,089	66,448,754	53,202	1,249	1,091	158
Leather (31)	207,825,782	29,529,487	19,402	1,522	873	649
<u>Minor Civil Division</u>						
Anson (010)	31,285,394	6,584,698	22,784	289	252	37
Bingham (030)	9,664,327	2,612,170	15,642	167	127	40
Detroit (100)	7,343,993	839,244	19,982	42	36	6
Harmony (130)	1,872,863	302,500	15,125	20	16	4
Jackman (160)	13,370,248	2,602,183	20,985	124	119	5
Pittsfield (240)	111,189,994	18,327,127	20,477	895	412	483
Skowhegan (280)	491,017,414	66,679,982	36,497	1,827	1,241	586

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
WALDO (27)	121,316,969	25,174,888	18,047	1,395	880	515
<u>Major Industry</u>						
DURABLE GOODS	33,605,054	8,584,050	20,734	414	317	97
Lumber & Wood Products (24)	26,838,674	6,000,110	22,305	269	199	70
Stone, Clay, & Glass (32)	1,979,000	1,020,678	19,258	53	42	11
Machinery Inc., Computers (35)	874,436	355,184	22,199	16	14	2
Transportation Equipment (37)	2,613,301	832,071	16,981	49	43	6
NONDURABLE GOODS	87,711,915	16,590,838	16,912	981	563	418
Food (20)	37,079,264	6,764,857	14,212	476	263	213
Textiles (22)	35,070,128	6,123,203	19,316	317	189	128
Printing & Publishing (27)	1,266,440	446,615	14,407	31	17	14
Misc. Mfg. Industries (39)	1,184,979	277,052	10,261	27	15	12
<u>Minor Civil Division</u>						
Belfast (010)	50,362,494	10,434,542	16,563	630	319	311
Brooks (030)	706,741	194,591	12,973	15	11	4
Lincolntonville (110)	9,341,892	2,119,260	17,230	123	97	26
Monroe (120)	1,005,756	696,377	18,821	37	25	12
Searsmont (180)	25,173,284	4,545,685	23,192	196	170	26
Stockton Springs (200)	1,278,408	295,997	11,385	26	16	10
Unity (240)	6,178,816	1,244,607	16,595	75	49	26
WASHINGTON (29)	368,414,252	56,615,034	25,106	2,255	1,610	645
<u>Major Industry</u>						
DURABLE GOODS	95,999,057	11,469,602	26,798	428	370	58
NONDURABLE GOODS	272,415,195	45,145,432	24,710	1,827	1,240	587
<u>Minor Civil Division</u>						
Cherryfield (100)	32,942,867	3,636,423	14,604	249	127	122
Danforth (170)	6,750,601	1,550,741	18,244	85	80	5
East Machias (200)	6,767,130	948,339	14,590	65	46	19
Eastport (210)	18,152,254	4,334,882	20,544	211	152	59
Princeton (370)	5,156,577	1,074,871	19,194	56	35	21

**TABLE 6 (Continued) CENSUS OF MAINE MANUFACTURES
BY COUNTY, MAJOR INDUSTRY & MINOR CIVIL DIVISION, 1994**

COUNTY	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
YORK (31)	1,784,747,865	337,618,641	28,861	11,698	7,930	3,768
<u>Major Industry</u>						
DURABLE GOODS	1,064,709,083	208,557,874	30,318	6,879	4,774	2,105
Lumber & Wood Products (24)	91,791,060	9,696,267	24,241	400	364	36
Furniture & Fixtures (25)	66,500,668	15,286,957	30,033	509	421	88
Fabricated Metals (34)	129,895,019	33,435,056	32,556	1,027	846	181
Machinery, incl. Computers (35)	36,041,878	11,715,597	30,351	386	337	49
Electronic Eqpt., ex. Comps. (36)	261,106,241	61,059,248	24,801	2,462	1,029	1,433
NONDURABLE GOODS	720,038,782	129,060,767	26,782	4,819	3,156	1,663
Food (20)	7,041,583	1,886,607	18,679	101	88	13
Textiles (22)	63,103,285	17,317,249	23,028	752	396	356
Apparel (23)	62,717,745	10,473,641	19,396	540	284	256
Paper (26)	13,845,860	6,102,204	29,622	206	111	95
Printing & Publishing (27)	81,192,360	20,325,444	22,262	913	583	330
Rubber & Plastics (30)	226,156,484	40,680,857	32,007	1,271	835	436
<u>Minor Civil Division</u>						
Alfred (020)	2,981,614	1,042,844	29,796	35	31	4
Arundel (030)	1,497,256	467,658	18,706	25	23	2
Biddeford (050)	210,322,806	53,351,798	25,083	2,127	1,327	800
Buxton (060)	387,561	97,769	8,888	11	9	2
Eliot (090)	1,835,295	804,307	15,771	51	49	2
Hollis (100)	9,535,192	2,625,498	29,500	89	81	8
Kennebunk (110)	140,600,714	24,656,785	25,109	982	429	553
Kennebunkport (120)	6,415,807	1,743,006	20,506	85	61	24
Kittery (130)	43,072,766	9,327,992	34,677	269	185	84
East Lebanon (140)	2,506,990	408,851	15,725	26	25	1
Limerick (150)	56,471,543	4,484,078	26,533	169	149	20
Parsonsfield (210)	18,440,699	4,485,721	21,463	209	171	38
Saco (220)	150,590,065	31,444,473	32,021	982	753	229
Sanford (230)	365,912,377	88,893,418	26,824	3,314	1,882	1,432
Waterboro (260)	1,367,189	402,994	15,500	26	21	5
York (080)	8,383,941	2,282,750	20,201	113	91	22

NOTE: ' - ' indicates nondisclosable county

TABLE 7

CENSUS OF MAINE MANUFACTURES BY ECONOMIC AREA, 1994

AREA	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM 1989 1993		TOTAL	MALE	FEMALE		GROSS	AVERAGE
Augusta (12)	83	554,922,037	*	30.3	3,746	2,514	1,232	1,480	\$ 99,683,645	\$ 26,611
Bangor (20)	84	727,332,696	*	8.1	4,184	3,201	983	1,287	119,420,709	28,542
Bath - Brunswick (06)	-	-	*	-	-	-	-	-	-	-
Belfast (16)	74	121,316,969	*	26.8	1,395	880	515	94	25,174,888	18,047
Bllddeford (03)	115	509,779,289	*	3.0	4,203	2,595	1,608	841	111,713,982	26,580
Boothbay Harbor - Wiscasset (08)	68	39,376,258	*	-14.1	531	367	164	0	10,076,914	18,977
Calais - Eastport (22)	89	368,414,252	*	-2.4	2,255	1,610	645	676	56,615,034	25,106
Caribou - Presque Isle (30)	72	263,801,648	*	7.8	1,917	1,436	481	273	41,656,939	21,730
Central Penobscot (21)	20	38,850,232	*	11.6	192	170	22	111	5,333,807	27,780
Dover-Foxcroft (24)	44	177,759,807	*	-0.8	1,975	1,243	732	0	42,002,896	21,267
Ellsworth (17)	126	487,678,523	*	12.0	2,828	2,184	644	1,028	90,731,182	32,083
Farmington (14)	88	639,415,751	*	6.2	3,935	2,741	1,194	240	115,647,788	29,390
Fort Kent - Allagash (29)	57	62,403,115	*	0.4	654	416	238	46	11,278,506	17,245
Greenville (23)	15	20,373,769	*	36.2	169	160	9	8	3,072,379	18,180
Houlton (28)	39	54,714,939	*	11.3	534	413	121	51	10,250,561	19,196
Kittery - York (01)	59	812,349,551	*	-1.2	3,545	2,924	621	5	122,458,577	34,544
Lewiston - Auburn (07)	180	1,004,161,663	*	9.8	8,768	5,755	3,013	438	203,254,764	23,181
Lincoln - Howland (25)	62	164,990,157	*	2.7	1,020	937	83	483	33,435,056	32,779
Livermore Falls (11)	15	29,890,118	*	4.9	414	266	148	0	8,982,564	21,697
Madawaska - Van Buren (31)	-	-	*	-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-	*	-	-	-	-	-	-	-
Norway - Paris (10)	80	121,052,347	*	5.8	1,624	1,138	486	93	32,887,451	20,251
Patten - Island Falls (27)	32	52,487,063	*	6.6	457	399	58	136	9,118,574	19,953
Portland (04)	348	1,534,598,813	*	7.7	12,547	9,370	3,177	2,207	393,847,408	31,390
Rockland (09)	139	307,893,874	*	22.2	2,708	1,894	814	45	62,428,280	23,053
Rumford (13)	-	-	*	-	-	-	-	-	-	-
Sanford (02)	71	430,759,547	*	14.7	3,583	2,121	1,462	64	95,497,056	26,653
Sebago Lakes Region (05)	82	179,794,671	*	9.4	1,806	1,134	672	198	38,191,832	21,147
Skowhegan (18)	147	1,007,852,960	*	5.4	5,105	3,479	1,626	991	141,830,431	27,783
Southwest Penobscot (19)	47	229,185,763	*	3.6	1,981	1,045	936	28	39,817,071	20,099
Waterville (15)	47	279,393,023	*	-10.9	2,778	1,655	1,123	1,770	80,733,811	29,062

NOTE: The total of the economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.
 * Due to the reorganization of the economic areas, percent changes from 1989 are not meaningful. ' - ' indicates nondisclosable areas.

TABLE 8

MAINE CAPITAL EXPENDITURES BY ECONOMIC AREA, 1994

AREA	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1995	1996		
					\$	\$	\$	\$
Augusta (12)	9,828,006	977,449	0	8,850,557	8,708,605	7,190,500	14,719,544	5,168,157
Bangor (20)	23,671,328	1,702,674	0	21,968,654	51,083,395	39,817,434	62,334,885	76,721,217
Bath - Brunswick (06)	-	-	-	-	-	-	-	-
Belfast (16)	2,585,661	576,021	80,000	1,929,640	2,025,760	2,210,760	70,100	967,420
Biddeford (03)	17,686,313	1,180,840	0	16,505,473	21,023,454	16,284,500	7,722,501	81,344,994
Boothbay Harbor - Wiscasset (08)	1,455,166	334,634	21,250	1,099,282	1,951,000	886,500	278,000	3,438,026
Calais - Eastport (22)	33,797,240	3,523,516	62,064	30,211,660	41,134,800	38,895,100	22,112,508	57,497,710
Caribou - Presque Isle (30)	10,738,831	685,414	0	10,053,417	7,320,700	5,804,000	7,200,527	4,440,546
Central Penobscot (21)	1,394,116	500,536	0	893,580	706,000	239,000	16,000	2,000
Dover-Foxcroft (24)	5,586,149	871,161	17,220	4,697,768	4,504,470	2,098,920	2,916,054	12,603,511
Ellsworth (17)	19,697,868	1,381,556	140,000	18,176,312	16,415,720	22,058,480	70,002,811	8,440,671
Farmington (14)	25,410,034	2,436,093	18,458	22,955,483	42,669,900	22,073,300	35,015,433	30,774,656
Fort Kent - Allagash (29)	1,686,934	35,000	0	1,651,934	1,917,900	1,323,000	823,789	22,203,910
Greenville (23)	1,095,610	49,760	0	1,045,850	593,000	200,000	0	6,528,780
Houlton (28)	2,991,101	1,343,264	0	1,647,837	965,000	525,000	5,470,032	1,127,271
Kittery - York (01)	13,682,180	880,698	175,000	12,626,482	29,970,200	24,781,000	5,282,200	44,414,049
Lewiston - Auburn (07)	37,714,301	4,287,827	237,263	33,189,211	33,155,297	27,494,562	27,998,339	50,322,370
Lincoln - Howland (25)	7,920,788	316,169	600,000	7,004,619	4,997,500	4,015,000	2,479,818	3,851,553
Livermore Falls (11)	932,951	115,857	0	817,094	525,000	192,000	2,000,000	250,000
Madawaska - Van Buren (31)	-	-	-	-	-	-	-	-
Millinocket - East Millinocket (26)	-	-	-	-	-	-	-	-
Norway - Paris (10)	6,383,286	859,433	0	5,523,853	4,230,700	2,634,750	4,009,286	3,226,865
Patten - Island Falls (27)	1,637,674	492,714	0	1,144,960	2,552,500	2,980,000	8,006,000	2,000,000
Portland (04)	68,462,256	15,941,085	354,680	52,166,491	153,071,403	111,331,390	48,066,786	252,597,392
Rockland (09)	10,541,415	1,869,910	301,114	8,370,391	16,793,556	14,898,900	26,948,270	64,135,207
Rumford (13)	-	-	-	-	-	-	-	-
Sanford (02)	15,480,740	825,064	0	14,655,676	32,551,411	19,497,200	26,003,146	82,270,989
Sebago Lakes Region (05)	5,017,910	656,610	889,980	3,471,320	6,319,000	4,620,500	2,075,281	14,289,901
Skowhegan (18)	32,963,235	1,910,845	589,424	30,462,966	65,907,598	63,553,424	46,205,430	94,245,696
Southwest Penobscot (19)	7,762,060	2,716,584	0	5,045,476	3,336,460	2,075,000	10,410,437	7,276,000
Waterville (15)	9,481,757	382,513	0	9,099,244	12,971,924	4,504,987	6,377,724	7,632,619

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.

TABLE 9

CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1994

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
AUGUSTA (12)	554,922,037	99,683,645	26,611	3,749	2,514	1,232
DURABLE GOODS	306,932,069	37,076,150	30,242	1,226	727	499
Fabricated Metals (34)	25,311,292	6,646,035	28,281	235	175	60
NONDURABLE GOODS	247,989,968	62,607,495	24,844	2,520	1,787	733
Food (20)	46,282,982	6,037,010	26,362	229	183	46
Textiles (22)	80,957,624	22,502,866	22,661	993	684	309
Printing & Publishing (27)	33,736,780	11,035,700	24,578	449	281	168
BANGOR (20)	727,332,696	119,420,709	28,542	4,184	3,201	983
DURABLE GOODS	280,753,847	45,446,330	27,543	1,650	1,271	379
Stone, Clay & Glass (32)	8,404,534	3,418,207	25,134	136	131	5
Electronic Eqpt., ex. Comps. (36)	32,522,163	7,667,562	23,886	321	158	163
Transportation Equipment (37)	85,553,203	11,095,876	29,354	378	274	104
NONDURABLE GOODS	446,578,849	73,974,379	29,193	2,534	1,930	604
Food (20)	18,318,728	6,516,217	23,609	276	199	77
Apparel (23)	846,949	358,299	19,906	18	13	5
Leather (31)	37,251,461	5,294,386	14,707	360	166	194
BATH-BRUNSWICK (06)	-	-	-	-	-	-
BELFAST (16)	121,316,969	25,174,888	18,047	1,395	880	515
DURABLE GOODS	33,605,054	8,584,050	20,734	414	317	97
Lumber & Wood Products (24)	26,838,674	6,000,110	22,305	269	199	70
Stone, Clay, & Glass (32)	1,979,000	1,020,678	19,258	53	42	11
Machinery, incl. Computers (35)	874,436	355,184	22,199	16	14	2
Transportation Equipment (37)	2,613,301	832,071	16,981	49	43	6
NONDURABLE GOODS	87,711,915	16,590,838	16,912	981	563	418
Food (20)	37,079,264	6,764,857	14,212	476	263	213
Textiles (22)	35,070,128	6,123,203	19,316	317	189	128
Printing & Publishing (27)	1,266,440	446,615	14,407	31	17	14
Miscellaneous (39)	1,184,979	277,052	10,261	27	15	12
BIDDEFORD (3)	509,779,289	111,713,982	26,580	4,203	2,595	1,608
DURABLE GOODS	238,920,254	59,677,496	27,312	2,185	1,486	699
Lumber & Wood Products (24)	21,556,559	3,914,026	26,094	150	135	15
Fabricated Metals (34)	76,943,685	21,086,691	32,292	653	572	81
Machinery incl. Computers (35)	25,803,413	7,861,685	33,454	235	199	36
Electronic Eqpt., ex. Comps. (36)	97,008,822	21,162,270	23,410	904	400	504
Transportation Equipment (37)	14,030,698	4,229,608	23,240	182	124	58
NONDURABLE GOODS	270,859,035	52,036,486	25,786	2,018	1,109	909
Food (20)	5,935,832	1,395,451	19,935	70	63	7
Printing & Publishing (27)	9,658,800	3,631,213	16,211	224	134	90
Rubber & Plastics (30)	131,717,192	18,709,492	31,551	593	314	279
BOOTHBAY HBR-WISCASSET (08)	39,376,258	10,076,914	18,977	531	367	164
DURABLE GOODS	28,123,722	6,954,768	21,268	327	261	66
Stone, Clay, & Glass (32)	994,665	275,582	11,982	23	13	10
Machinery, incl. Computers (35)	7,793,155	2,080,727	24,195	86	73	13
Transportation Equipment (37)	8,643,799	1,872,806	21,282	88	78	10
NONDURABLE GOODS	11,252,9536	3,122,146	15,305	204	106	98
Food (20)	3,635,059	465,526	9,905	47	30	17
Printing & Publishing (27)	2,986,164	1,103,824	15,769	70	47	23
CALAIS-EASTPORT (22)	368,414,252	56,615,034	25,106	2,255	1,610	645
DURABLE GOODS	95,999,057	11,469,602	26,798	428	370	58
Lumber & Wood Products (24)	93,414,667	11,030,227	26,969	409	352	57
NONDURABLE GOODS	272,415,195	45,145,432	24,710	1,827	1,240	587

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1994**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>CARIBOU-PRESQUE ISLE (30)</u>	263,801,648	41,656,939	21,730	1,917	1,436	481
DURABLE GOODS	131,725,794	21,640,027	22,899	945	760	185
Lumber & Wood Products (24)	119,353,395	17,856,836	24,495	729	638	91
Fabricated Metals (34)	3,555,900	917,999	14,571	63	42	21
Machinery incl. Computers (35)	2,715,938	518,472	15,711	33	32	1
NONDURABLE GOODS	132,075,854	20,016,912	20,594	972	676	296
Paper (26)	10,394,543	2,253,896	29,271	77	69	8
<u>CENTRAL PENOBSCOT (21)</u>	38,850,232	5,333,807	27,780	192	170	22
<u>DOVER-FOXCROFT (24)</u>	177,759,807	42,002,896	21,267	1,975	1,243	732
DURABLE GOODS	73,372,213	22,200,376	20,787	1,068	739	329
Lumber & Wood Products (24)	36,410,744	10,269,604	21,620	475	378	97
Stone, Clay, & Glass (32)	1,552,925	653,578	17,664	37	30	7
NONDURABLE GOODS	104,387,594	19,802,520	21,833	907	504	403
<u>ELLSWORTH (17)</u>	487,678,523	90,731,182	32,083	2,828	2,184	644
<u>FARMINGTON (14)</u>	639,415,751	115,647,788	29,390	3,935	2,741	1,194
DURABLE GOODS	93,298,657	22,420,406	23,114	970	685	285
Lumber & Wood Products (24)	89,774,983	21,487,926	23,458	916	644	272
NONDURABLE GOODS	546,117,094	93,227,382	31,443	2,965	2,056	909
Leather (31)	76,262,969	16,879,813	16,746	1,008	449	559
<u>FORT KENT-ALLAGASH (29)</u>	62,403,115	11,278,506	17,245	654	416	238
<u>GREENVILLE (23)</u>	20,373,769	3,072,379	18,180	169	160	9
<u>HOULTON (28)</u>	54,714,939	10,250,561	19,196	534	413	121
DURABLE GOODS	30,665,987	6,398,234	18,177	352	293	59
NONDURABLE GOODS	24,048,952	3,852,327	21,167	182	120	62
<u>KITTERY-YORK (01)</u>	812,349,551	122,458,577	34,544	3,545	2,924	621
DURABLE GOODS	513,940,738	81,696,747	38,140	2,142	1,782	360
Lumber & Wood Products (24)	2,649,397	825,157	17,938	46	43	3
Machinery, incl. Computers (35)	2,111,436	613,214	32,274	19	18	1
NONDURABLE GOODS	298,408,813	40,761,830	29,053	1,403	1,142	261
Apparel (23)	575,000	186,669	10,981	17	14	
<u>LEWISTON-AUBURN (07)</u>	1,004,161,663	203,254,764	23,181	8,768	5,755	3,013
DURABLE GOODS	211,416,440	58,059,439	27,634	2,101	1,773	328
Lumber & Wood Products (24)	42,457,038	8,182,233	23,648	346	316	30
Furniture (25)	13,919,354	4,244,313	24,253	175	129	46
Stone, Clay, & Glass (32)	17,200,794	4,960,772	22,549	220	195	25
Fabricated Metals (34)	26,021,183	6,752,594	30,012	225	202	23
Machinery, incl. Computers (35)	15,657,608	6,859,459	26,181	262	236	26
Measuring Equipment (38)	4,230,292	959,427	20,413	47	29	18

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1994**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>LEWISTON-AUBURN (07) cont'd.</u>						
NONDURABLE GOODS	792,745,223	145,195,325	21,778	6,667	3,982	2,685
Food (20)	150,270,869	19,768,921	33,281	594	481	113
Textiles (22)	93,829,380	22,105,108	22,556	980	707	273
Apparel (23)	1,646,692	1,162,348	14,175	82	54	28
Paper (26)	208,670,801	23,338,437	27,360	853	522	331
Printing & Publishing (27)	55,440,464	15,697,447	22,329	703	443	260
Rubber & Plastics (30)	161,979,390	28,386,549	25,165	1,128	756	372
Leather (31)	111,664,576	31,916,768	14,554	2,193	949	1,244
Miscellaneous (39)	9,243,051	2,819,747	21,043	134	70	64
<u>LINCOLN-HOWLAND (25)</u>	164,990,157	33,435,056	32,779	1,020	937	83
<u>LIVERMORE FALLS (11)</u>	29,890,118	8,982,564	21,697	414	266	148
DURABLE GOODS	10,683,143	2,854,153	23,984	119	105	14
NONDURABLE GOODS	19,206,975	6,128,411	20,774	295	161	134
<u>MADAWASKA-VAN BUREN (31)</u>	-	-	-	-	-	-
<u>MILLINOCKET-E. MLNCKT (26)</u>	-	-	-	-	-	-
<u>NORWAY-PARIS (10)</u>	121,052,347	32,887,451	20,251	1,624	1,138	486
DURABLE GOODS	84,457,764	22,661,229	19,270	1,176	851	325
Lumber & Wood Products (24)	64,168,970	15,853,503	17,364	913	642	271
Furniture & Fixtures (25)	3,610,951	913,728	14,979	61	35	26
Stone, Clay & Glass (32)	1,151,932	240,031	11,430	21	13	8
Fabricated Metals (34)	620,209	65,626	10,938	6	4	2
Machinery, incl. Computers (35)	14,905,702	5,588,341	31,933	175	157	18
NONDURABLE GOODS	36,594,583	10,226,222	22,826	448	287	161
Printing & Publishing (27)	5,187,382	1,571,925	17,274	91	66	25
<u>PATTEN-ISLAND FALLS (27)</u>	52,487,063	9,118,574	19,953	457	399	58
<u>PORTLAND (04)</u>	1,534,598,813	393,847,408	31,390	12,547	9,370	3,177
DURABLE GOODS	516,460,263	181,842,837	33,153	5,485	4,216	1,269
Lumber & Wood Products (24)	65,664,575	12,925,900	24,621	525	409	116
Fabricated Metals (34)	101,457,867	24,528,104	28,193	870	724	146
Machinery, incl. Computers (35)	123,250,769	35,715,938	32,677	1,093	912	181
Electronic Eqpt., ex. Comps. (36)	186,452,851	78,910,399	39,142	2,016	1,335	681
Measuring Equipment (38)	6,896,690	2,877,366	27,145	106	58	48
NONDURABLE GOODS	1,018,138,550	212,004,571	30,020	7,062	5,154	1,908
Food (20)	364,345,429	49,394,430	25,214	1,959	1,513	446
Apparel (23)	7,659,068	2,384,230	17,661	135	85	50
Printing & Publishing (27)	130,657,379	40,421,296	25,713	1,572	1,000	572
Chemicals (28)	86,493,168	18,966,490	40,440	469	380	89
Rubber & Plastics (30)	39,416,543	6,156,225	24,429	252	214	38
Leather (31)	75,927,800	13,620,711	19,626	694	358	336
Miscellaneous (39)	12,388,375	3,559,299	19,450	183	112	71
<u>ROCKLAND (09)</u>	307,893,874	62,428,280	23,053	2,708	1,894	814
DURABLE GOODS	155,649,130	36,140,760	24,321	1,486	1,123	363
Lumber & Wood Products (24)	3,226,091	485,874	16,754	29	24	5
Stone, Clay & Glass (32)	29,889,219	4,251,341	25,008	170	157	13
Fabricated Metals (34)	13,643,698	4,120,658	20,707	199	175	24
Machinery, incl. Computers (35)	49,640,916	8,092,576	29,110	278	260	18
Electronic Eqpt., ex. Comps. (36)	36,757,961	11,201,069	24,456	458	200	258
Transportation Equipment (37)	15,783,061	6,463,045	23,165	279	252	27

TABLE 9 (Continued)

**CENSUS OF MAINE MANUFACTURES
BY ECONOMIC AREA & MAJOR INDUSTRY, 1994**

AREA	Value of Product \$	Gross Wages \$	Average Wage \$	Number of Workers		
				Total	Male	Female
<u>ROCKLAND (09) continued</u>						
NONDURABLE GOODS	152,244,744	26,287,520	21,512	1,222	771	451
Food (20)	26,818,587	4,065,431	14,315	284	176	108
Textiles (22)	14,659,028	2,762,242	18,293	151	106	45
Apparel (23)	5,200,289	1,487,975	22,209	67	37	30
Printing & Publishing (27)	24,641,727	6,825,179	18,397	371	187	184
<u>RUMFORD (13)</u>	-	-	-	-	-	-
<u>SANFORD (02)</u>	430,759,547	95,497,056	26,653	3,583	2,121	1,462
DURABLE GOODS	298,083,896	63,788,162	26,690	2,390	1,364	1,026
Lumber & Wood Products (24)	65,224,713	4,632,644	25,737	180	164	16
Stone, Clay, & Glass (32)	10,108,024	3,537,378	33,689	105	99	6
Fabricated Metals (34)	23,407,806	4,095,803	32,250	127	115	12
Machinery, incl. Computers (35)	8,003,029	3,234,807	24,883	130	118	12
Electronic Eqpt., ex. Comps. (36)	163,397,419	39,702,725	25,598	1,551	623	928
NONDURABLE GOODS	132,675,651	31,708,894	26,579	1,193	757	436
Textiles (22)	21,731,039	5,817,065	17,627	330	143	187
Printing & Publishing (27)	9,304,327	2,565,637	24,204	106	45	61
Rubber & Plastics (30)	94,439,292	21,971,365	32,406	678	521	157
<u>SEBAGO LAKES REGION (05)</u>	196,687,924	40,021,475	21,990	1,820	1,238	582
DURABLE GOODS	92,220,418	21,913,330	24,873	881	741	140
Lumber & Wood (24)	52,576,473	10,105,664	23,890	423	345	78
Fabricated Metals (34)	1,459,123	602,525	20,084	30	26	4
Machinery, incl. Computers (35)	15,206,222	5,571,628	31,301	178	163	15
NONDURABLE GOODS	104,467,506	18,108,145	19,284	939	497	442
Apparel (23)	3,004,917	1,023,785	11,768	87	36	51
Printing & Publishing (27)	1,563,820	607,338	17,353	35	21	14
Leather (31)	37,508,719	7,492,764	17,107	438	209	229
<u>SKOWHEGAN (18)</u>	1,061,877,558	144,069,835	28,756	5,010	3,460	1,550
DURABLE GOODS	249,860,774	42,015,452	22,021	1,908	1,350	558
NONDURABLE GOODS	812,016,784	102,054,383	32,900	3,102	2,110	992
Food (20)	8,879,504	1,050,571	23,346	45	36	9
Textiles (22)	1,851,020	1,035,374	20,301	51	37	14
Apparel (23)	8,806,414	3,699,954	17,050	217	60	157
Paper (26)	583,592,089	66,448,754	53,202	1,249	1,091	158
Leather (31)	207,825,782	29,529,487	19,402	1,522	873	649
<u>SOUTHWEST PENOBSCOT (19)</u>	237,482,320	43,381,644	20,580	2,108	1,148	960
DURABLE GOODS	25,067,920	3,851,471	21,162	182	163	19
Lumber & Wood (24)	20,372,015	1,979,294	17,516	113	97	16
NONDURABLE GOODS	212,414,400	39,530,173	20,524	1,926	985	941
Printing & Publishing (27)	1,002,454	365,894	7,318	50	33	17
<u>WATERVILLE (15)</u>	249,055,029	84,038,246	31,617	2,658	1,751	907
DURABLE GOODS	58,606,737	19,441,144	39,275	495	457	38
Lumber & Wood Products (24)	3,144,039	1,625,638	19,353	84	76	8
Machinery, incl. Computers (35)	43,118,097	11,384,379	41,099	277	258	19
NONDURABLE GOODS	190,448,292	64,597,102	29,865	2,163	1,294	869
Food (20)	3,992,500	1,100,659	16,933	65	50	15
Printing & Publishing (27)	5,387,800	1,771,246	25,670	69	55	14

NOTE: The total of these economic areas may not be equal to the total for the State due to the presence of nonclassifiable establishments and nondisclosable economic areas.
 '-' indicates nondisclosable areas.

TABLE 10**CENSUS OF MAINE MANUFACTURES BY PLANT SIZE, 1994**

ESTABLISHMENTS EMPLOYING:	NUMBER REPORTING	VALUE OF PRODUCT			EMPLOYMENT			UNIONIZED WORKERS	WAGES	
		\$	% CHANGE FROM		TOTAL	MALE	FEMALE		GROSS	AVERAGE
			1989	1993						
0 - 50	2,031	1,660,940,426	12.9	10.2	17,363	13,995	3,368	473	\$361,055,011	\$ 20,795
51 - 100	113	801,849,866	-7.9	-3.7	8,069	5,612	2,457	831	195,454,900	24,223
101 - 250	106	2,019,689,555	8.2	0.8	16,594	10,240	6,354	1,273	388,411,931	23,407
251 - 500	38	2,151,832,361	5.7	13.6	13,500	9,209	4,291	3,536	392,802,783	29,097
501 - 1000	22	2,321,327,338	37.6	3.9	13,526	9,403	4,123	5,386	416,292,774	30,777
1001 and Over	10	3,405,821,064	2.7	8.6	19,642	15,875	3,767	10,812	749,944,471	38,181
Inactive or Out of Business During 1994	199	29,961,772	-50.4	-38.0	852	499	353	137	16,276,721	19,104

ESTABLISHMENTS EMPLOYING:	PLANT MODERNIZATION & EQUIPMENT						FOREIGN TRADE	
	TOTAL	NEW STRUCTURES	EXISTING STRUCTURES	EQUIPMENT	PLANNED		IMPORTS	EXPORTS
					1995	1996		
	\$	\$	\$	\$	\$	\$	\$	\$
0 - 50	61,382,333	12,362,242	2,812,982	46,207,109	56,069,739	37,260,774	42,741,536	129,994,206
51 - 100	31,414,606	4,810,496	751,000	25,853,110	25,160,274	21,264,437	32,164,742	38,598,725
101 - 250	72,148,430	10,349,887	384,660	61,413,883	105,153,987	54,169,984	120,227,452	199,003,808
251 - 500	70,029,611	3,064,593	0	66,965,018	150,590,282	64,258,512	93,589,881	250,358,001
501 - 1000	67,200,048	3,838,468	0	63,361,580	134,977,457	126,725,000	80,718,903	154,202,448
1001 and Over	153,378,300	22,707,596	200,000	130,470,704	196,234,200	225,822,500	243,197,696	266,658,857
Inactive or Out of Business During 1994	218,080	18,780	75,000	124,300	214,000	5,000	0	0

APPENDIX A

Technical Notes and Definitions

ACTUAL DOLLARS are dollars that have not been adjusted for inflation and reflect the actual value.

ADJUSTED DOLLARS are a measure of the cost of goods or services with the effects of inflation removed.

AVERAGE GROSS WAGES is the figure obtained by dividing GROSS WAGES by the TOTAL EMPLOYMENT.

DURABLE GOODS are manufactured products designed to withstand wear and decay; e.g., furniture, metals, machinery, transportation equipment.

EMPLOYMENT is the number of employees reported in each month, as of the payroll period including the 12th of the month, averaged at the establishment level over the full twelve months.

ESTABLISHMENT is defined as a single physical location where industrial operations are performed; it is, therefore, a place of business rather than a legal entity or company which may have units in many locations. Where appropriate (e.g., logging operations) combined reports have been assigned to no specific civil division, merely to the county in which said principal location is found. A small number of multi-county operations report on a statewide basis.

EXPENDITURES FOR PLANT MODERNIZATION AND EQUIPMENT (or Capital Expenditures) is the actual amount spent during the survey year and planned for the two succeeding years for three categories: New Structures and/or Additions or Alterations to Existing Structures, Purchase of Existing Structures, and Purchase of New or Used Machinery or Equipment. Land costs are excluded.

FOREIGN TRADE - EXPORTS is the sales value of goods manufactured at an establishment that are shipped to foreign countries either directly or via out-of-state agents. **IMPORTS** is the cost of materials imported from foreign countries for use in the manufacturing process at an establishment.

GROSS WAGES shows total earnings during the calendar year of all employees before deductions, as reported to the Maine Bureau of Employment Security for Unemployment Insurance taxes. Before 1976, executives were excluded and wages were reported directly to the Bureau of Labor Standards. Because various fringe benefits such as payroll taxes, insurance, etc. paid by employers, are excluded, this data does not represent total labor costs on the part of the employer.

NONDURABLE GOODS are manufactured products that have a shorter life expectancy than durable goods; e.g., food, textiles, paper products, leather.

SPECIAL STUDIES from Census data are available upon written request to Alan C. Hinsey, Director, Bureau of Labor Standards, 45 State House Station, Augusta, Maine 04333-0045. The Bureau reserves the right to decline any request or to charge for costs incurred.

STANDARD INDUSTRIAL CLASSIFICATION (SIC) The Standard Industrial Classification system as compiled by the Executive Office of the President, Office of Management and Budget, is used to determine the industry title applicable to each establishment. Descriptions of major industry groups may be found in Appendix B. Each establishment has been classified according to its principal activity.

VALUE OF PRODUCT is the net selling price of all goods manufactured or processed (including inventories) during the calendar year. If industrial operations were on a contractual basis, the total of amounts received for contract work or services performed has been included.

WORKERS UNDER UNION CONTRACT is the number of workers organized under a union contract and/or a collective bargaining agreement. It represents the number from one representative payroll period; the comparative figure for NUMBER OF WORKERS is an average for the year.

APPENDIX A (Continued)

Shown below is a copy of the 1994 Census of Maine Manufactures form mailed to Maine's manufacturing establishments in March, 1995.

State of Maine
Bureau of Labor Standards
Mail Station 45
Augusta, Maine 04333
Telephone No. 207-624-6446

IMPORTANT: The filing of this report is required of all manufacturers and processors in the State of Maine under Title 26, Secs. 42, 43, 46, RS 1964. Penalties for failure or neglect to file are \$25 to \$100 fine, imprisonment up to 30 days or both. When, for any reason, it is impossible to furnish exact answers to any inquiry, make the best possible estimate and add the letter "E" to indicate so. Please read the instructions on the back of this report.

RETAIN THIS COPY FOR YOUR FILES

COMPLETE AND RETURN THIS REPORT BY
April 30, 1995

Keep Unlabeled Copy For Your Files
Please Make Necessary Changes
To Address Label

**CENSUS OF
MAINE MANUFACTURES
1994**

I. ESTABLISHMENTS COVERED IN THIS REPORT

If this report covers two or more establishments in different locations, please give approximate percent of operation in each.

(City or Town name if different from mailing address)	(County)	(Number of Units)	(Approximate % of Operation)

II. DESCRIPTION, QUANTITY, AND VALUE OF PRODUCT

A. Description of Principal Products Produced (List Items Separately)	B. Principal Materials Used for Each Product Listed	C. Was Material used Produced in this Establishment?		D. Quantity Produced Indicate Unit Measure (e.g. tons, lbs, cords, cartons, etc.)	E. Gross Value of Product (Omit Cents)
		Yes	No		
1.					\$
2.					
3.					
4.					
5.					
6. All Other Products					
7. Receipts for work done by you on material owned by others, etc. (Contract or Job work)					
8. Receipts for custom work, repairing or installation of your own product (Sales of scrap, waste recovery)					
9. Re-sale of purchased products not manufactured or processed by you					
10. TOTAL OF LINES 1-9					

III. CAPITAL EXPENDITURES (excluding land costs)

	Amount Actually Spent in 1994	Amount of Planned Expenditures for	
		1995	1996
A. New Structures, Additions, or Alterations to Existing Structures	\$	\$	\$
B. Purchase of Existing Structures			
C. Purchase of New or Used Machinery and Equipment			

IV. EXPORTS - IMPORTS (Foreign Trade)

A. Estimated Value of Exports \$	B. Estimated Value of Imports \$
----------------------------------	----------------------------------

V. UNION STATUS

Is this establishment organized under a union contract and/or collective bargaining agreement? ☐ No ☐ Yes

If Yes, please fill in the following:

Name of Union _____

Number of workers covered by union contract _____

VI. TEMPORARY CONTRACT LABOR

The object of this question is to determine the number of temporary contract workers contracted through employment agencies used in manufacturing in a manner that is as close as possible to that used to report regular employees. The monthly number of workers should be for the week including the 12th of the month.

Total cost of temporary contract labor purchased during the year: \$

	JAN	FEB	MAR	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Male												
Female												
Total												

APPENDIX A (Continued)

VI. DEFENSE RELATED ACTIVITIES

1. Does any of your production include work done for the defense industry? Yes ☐ No ☐
2. What percentage of your gross value of product is defense related? _____ %
 - a. Produced under contract with Defense Dept. Agencies? _____ %
 - b. Produced under subcontract with other defense contractors? _____ %
3. How does your company expect to respond to declining defense orders?

New products _____	Downsize _____	Not applicable _____
New markets _____	Other _____	

VII. PURCHASING AND SALES ACTIVITIES

1. What percentage of your total annual purchases are from companies located in Maine? _____ %
2. What percentage of your total annual sales are made to companies located in Maine? _____ %

INSTRUCTIONS and EXPLANATION NOTES

GENERAL: If this establishment has been sold to others, or has gone out of business, return this form with the name and address of the successor, if any, and the date of such sale or discontinuance. This schedule must be filed to reflect manufacturing operations during the year even though addressee discontinued business during or after that year. **PARTIAL YEAR REPORTS ARE REQUIRED.** New firms organized or beginning operations during the year must also file.

The purpose of this report is to determine the condition of industry in the state for the calendar year under consideration and it is clear that the inclusion in our tabulation of reports for establishments filed under a fiscal year basis which do not reflect calendar year data can only operate to defeat this purpose. It is necessary therefore that this report be prepared to reflect calendar year operations, subject to this consideration: If, in the considered judgment of the responsible authority in the reporting manufacturer's organization, the financial data called for in the schedule do not materially differ, whether on a calendar or fiscal basis, fiscal year figures will be accepted as representative of the calendar year operations. **HOWEVER, THE NUMBER OF CONTRACT WORKERS AND COSTS SHOULD BE REPORTED ON A CALENDAR YEAR BASIS IN EVERY CASE.**

ITEM I: List cities or towns in which the establishments are located. Also indicate the number of establishments or separate production units located at that city or town which are covered or included within this report. If any change has taken place in the name, address, or location please make the necessary changes on the address label.

ITEM II: Describe and list separately your products as fully as possible in column (A). In column (D) indicate the basic materials used to make each item, and in column (C) check whether the basic materials were produced in the same establishment. Indicate in column (D) the quantity produced and also the unit of measure (example: cubic feet, cords, thousand board feet, quarts, gallons, pounds). In column (E) state manufacturer's selling value at this establishment of all goods produced during the year whether sold or not. **DO NOT** consider your annual sales as representing your product value unless they are identical. Sub-item 7 is found principally in the textile finishing, apparel, logging, and lumbering industries where certain operations are performed on materials owned by others - total receipts for such work should be reported.

ITEM III: The purpose of this inquiry is to determine the amounts invested or to be invested in the physical productive capacity of the State's manufacturing industries. It is highly important that we have an indication of the planned investment as well as that which has already been effected. The figures are confidential and released only in summary form.

ITEM IV: A. Enter the estimated sales value of goods manufactured at this establishment that were shipped to foreign countries, either directly or via out-of-state agents.

B. Enter the estimated cost of materials imported from foreign countries for use in the manufacturing process at this establishment.

PLEASE READ INSTRUCTIONS - If you have further questions, please contact this office.

BUREAU OF LABOR STANDARDS
DIVISION OF RESEARCH AND STATISTICS
STATE HOUSE STATION 45
AUGUSTA, MAINE 04333-0045
TELEPHONE No. 207-624-6446

PLEASE NOTE: THESE DATA ARE STRICTLY CONFIDENTIAL AND WILL NOT BE DIVULGED IN ANY WAY WHICH WILL REVEAL INDIVIDUAL INFORMATION. DATA ARE USED IN SUMMARY TABULATIONS ONLY.

According to law, the Director of the Bureau of Labor Standards may furnish a written or printed list of interrogatories and require full and complete answers thereto under oath. Pursuant thereto: I, the undersigned, have examined this report and to the best of my knowledge and belief it is a true and correct and complete return.

_____ (Date)	Name (print or type)..... Signature..... Official Title..... Telephone Number of Firm.....
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BLS 560 (Rev 1/95)

APPENDIX B

Major Industry Descriptions, 1987 SIC

THE DIVISION AS A WHOLE

The manufacturing division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power driven machines and materials handling equipment. Establishments engaged in assembling component parts of manufactured products are also considered manufacturing if the new product is neither a structure nor other fixed improvement. Also included is the blending of materials, such as lubricating oils, plastics, resins, or liquors.

The materials processed by manufacturing establishments include products of agriculture, forestry, fishing, mining, and quarrying as well as products of other manufacturing establishments. The new product of a manufacturing establishment may be "finished" in the sense that it may be "semi-finished" to become a raw material for an establishment engaged in further manufacturing. For example, the product of the copper smelter is the raw material used in electrolytic refineries; refined copper is the raw material used by certain electrical equipment manufacturers.

The materials used by manufacturing establishments may be purchased directly from producers, obtained through customary trade channels, or secured without recourse to the market by transferring the product from one establishment to another which is under the same ownership. Manufacturing production is usually carried on for the wholesale market, for interplant transfer, or to order for industrial users, rather than for direct sale to the domestic consumer.

20 FOOD AND KINDRED PRODUCTS: This major group includes establishments manufacturing or processing food and beverages for human consumption and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

22 TEXTILE MILL PRODUCTS: This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broad woven fabric, narrow woven fabric, knit fabric, and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabric, and knit apparel; (4) coating, waterproofing, or otherwise treated fabric; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

This classification makes no distinction between the two types of organizations which operate in the textile industry:

(1) the "integrated" mill which purchases materials, produces textiles, and related articles within the establishment, and sells the finished products; and (2) the "contract" or "commission" mill which processes materials owned by others. Converters or other manufacturing industries; establishments which assign materials to contract mills for processing (other than knitting) are classified in nonmanufacturing industries; establishments which assign yarns to outside contractors or commission knitters for the production of knit products are also classified in this Group.

23 APPAREL AND OTHER FINISHED PRODUCTS MADE FROM FABRICS AND SIMILAR MATERIALS:

This major group, known as the cutting-up and needle trades, includes establishments producing clothing and fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs.

Included in the apparel industries are three types of establishments: (1) the "regular" or insider factories, (2) contract factories, and (3) apparel jobbers. The regular factories perform all of the usual manufacturing functions within their own plant; the contract factories manufacturing apparel from materials owned by others; and apparel jobbers perform the entrepreneurial functions of a manufacturing company, such as buying raw materials, designing and preparing samples, arranging for the manufacture of the garments from their materials and selling of the finished apparel.

Custom tailors and dressmakers not operating on a factory basis are classified in Retail Trade; establishments which purchase and resell finished garments but do not perform the functions of the apparel jobbers are classified in Wholesale Trade.

APPENDIX B (Continued)

24 LUMBER AND WOOD PRODUCTS, EXCEPT FURNITURE: This major group includes logging camps engaged in cutting timber and pulpwood; merchant sawmills, lath mills, shingle mills, cooperage stock mills, planing mills, and plywood mills and veneer mills engaged in producing lumber and wood basic materials; and establishments engaged in manufacturing finished articles made entirely or mainly of wood or wood substitutes. Certain types of establishments producing wood products are classified elsewhere. For example, furniture and office and store fixtures are classified in Major Group 25; musical instruments, toys, and playground equipment, and caskets in Major Group 39. Woodworking in connection with construction, in the nature of reconditioning and repair, or performed to individual order, is classified in nonmanufacturing industries.

25 FURNITURE AND FIXTURES: This major group includes establishments engaged in manufacturing household, office, public building, and restaurant furniture; and office and store fixtures. Establishments primarily engaged in the production of millwork and wood kitchen cabinets are classified in Major Group 24; cut stone and concrete furniture in Major Group 32; laboratory and hospital furniture in Major Group 38; beauty and barber shop furniture in Major Group 39; and woodworking to individual order or in the nature of reconditioning and repair in nonmanufacturing industries.

26 PAPER AND ALLIED PRODUCTS: This major group includes the manufacture of pulps from wood and other cellulose fibers and from rags; the manufacture of paper and paperboard; and the manufacture of paper and paperboard into converted products, such as paper coated off the paper machine, paper bags, paper boxes, and envelopes. Certain types of converted paper products are classified elsewhere, such as abrasive paper in Major Group 32; carbon paper in Major Group 39; and photosensitized and blueprint paper in Major Group 38.

27 PRINTING, PUBLISHING, AND ALLIED PRODUCTS: This major group includes establishments engaged in printing by one or more of the common processes, such as letter press, lithography, gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding, typesetting, engraving, photoengraving, and electrotyping. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing. News syndicates are classified in Service Industries, and textile printing and finishing in Major Group 22.

28 CHEMICALS AND ALLIED PRODUCTS: This major group includes establishments producing basic chemicals and establishments manufacturing products by predominantly chemical processes. Establishments classified in this major group manufacture three general classes of products: (1) basic chemicals, such as acids, alkalies, salts, and organic chemicals; (2) chemical products to be used in further manufacture, such as synthetic fibers, plastics materials, dry colors, and pigments; (3) finished chemical products to be used for ultimate consumption, such as drugs, cosmetics, and soaps; or to be used as materials or supplies in other industries, such as paints, fertilizers, and explosives. The mining of natural rock salt is classified in mining industries. Establishments primarily engaged in manufacturing nonferrous metals and high percentage ferrous alloys are classified in Major Group 33; silicon carbide in Major Group 32; baking powder, other leavening compounds, and starches in Major Group 20; and artists' colors in Major Group 39. Establishments primarily engaged in packaging, repackaging, and bottling of purchased chemical products, but not engaged in manufacturing chemicals and allied products, are classified in trade industries.

29 PETROLEUM REFINING AND RELATED INDUSTRIES: This major group includes establishments primarily engaged in petroleum refining, manufacturing paving and roofing materials, and compounding lubricating oils and greases from purchased materials. Establishments manufacturing and distributing gas to consumers are classified in public utilities industries, and those primarily engaged in producing coke and by-products in Major Group 33.

30 RUBBER AND MISCELLANEOUS PLASTICS PRODUCTS: This major group includes establishments manufacturing from natural, synthetic, or reclaimed rubber, gutta-percha, balata, or gutta siak, rubber products such as tires, rubber footwear, mechanical rubber goods, heels and soles, flooring, and rubber sundries. This group also includes establishments primarily manufacturing tires, but establishments primarily recapping and retreading automobile tires are classified in Services. This group also includes establishments engaged in molding primary plastics for the trade, and manufacturing miscellaneous finished plastics products. The manufacture of elastic webbing is classified in Major Group 22; products made of elastic webbing and garments made from the rubberized fabrics in Major Group 23; and synthetic rubber in Major Group 28.

31 LEATHER AND LEATHER PRODUCTS: This major group includes establishments engaged in tanning, currying, and finishing hides and skins, and establishments manufacturing finished leather and artificial leather products and some similar products made of other materials. Leather converters are also included.

APPENDIX B (Continued)

32 STONE, CLAY, GLASS AND CONCRETE PRODUCTS: This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, etc., from materials taken principally from the earth in the form of stone, clay, and sand. When separate reports are available for mines and quarries operated by manufacturing establishments classified in this major group, the mining quarrying activities other than those of Minerals, ground or treated, are classified herein with the manufacturing operations.

If separate reports are not available for crushing, grinding, and other preparation activities of Minerals, ground or treated, these establishments are classified in Mining.

33 PRIMARY METAL INDUSTRIES: This major group includes establishments engaged in the smelting and refining of ferrous and nonferrous metals from ore, pig, or scrap; in the rolling, drawing, and alloying of ferrous and nonferrous metals; in the manufacture of castings and other basic products of ferrous and nonferrous metals; and in the manufacture of nails, spikes, and insulated wire and cable. This major group also includes the production of coke. Establishments primarily engaged in manufacturing metal forgings or stampings are classified in Major Group 34.

34 FABRICATED METAL PRODUCTS, EXCEPT MACHINERY AND TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in fabricating ferrous and nonferrous metal products such as metal cans, tinware, hand tools, cutlery, general hardware, and nonelectric heating apparatus, fabricated structural metal products, metal forgings, metal stampings, ordnance (except vehicles and guided missiles), and a variety of metal and wire products not elsewhere classified. Certain important segments of the metal fabricating industries are classified in other major groups, such as machinery in Major Groups 35 and 36; transportation equipment, including tanks, in Major Group 37; professional scientific and controlling instruments, watches and clocks in Major Group 38; and jewelry and silverware in Major Group 39. Establishments primarily engaged in producing ferrous and nonferrous metals and their alloys are classified in Major Group 33.

35 INDUSTRIAL AND COMMERCIAL MACHINERY AND COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing industrial and commercial machinery and equipment and computers. Included are the manufacture of engines and turbines; farm and garden machinery; construction, mining, and oil field machinery; elevators; metalworking machinery; special industry machinery; computer and peripheral equipment and office machinery; and refrigeration and service industry machinery. Machines powered by built-in or detachable motors ordinarily are included in this major group, with the exception of electrical household appliances.

36 ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS, EXCEPT COMPUTER EQUIPMENT: This major group includes establishments engaged in manufacturing machinery, apparatus, and supplies for the generation, storage, transmission, transformation, and utilization of electrical energy. The manufacture of household appliances is included in this group, but industrial machinery and equipment powered by built-in or detachable electric motors is classified in Major Group 35. Establishments primarily engaged in manufacturing instruments for indicating, measuring, and recording electrical quantities are classified in Major Group 38.

37 TRANSPORTATION EQUIPMENT: This major group includes establishments engaged in manufacturing equipment for transportation of passengers and cargo by land, air and water. Important products produced by establishments classified in this major group include motor vehicles, aircraft, guided missiles and space vehicles, ships, boats, railroad equipment, and miscellaneous transportation equipment such as motorcycles, bicycles, and snowmobiles. Establishments primarily engaged in manufacturing mobile homes are classified in Major Group 24.

38 MEASURING, ANALYZING, AND CONTROLLING INSTRUMENTS, PHOTOGRAPHIC, MEDICAL, AND OPTICAL GOODS; WATCHES AND CLOCKS: This major group includes establishments engaged in Manufacturing instruments (including professional and scientific) for measuring, testing, analyzing, and controlling, and their associated sensors and accessories; optical instruments and lenses; surveying and drafting instruments; surgical, medical, and dental instruments, equipment, and supplies; ophthalmic goods; photographic equipment and supplies; and watches and clocks.

39 MISCELLANEOUS MANUFACTURING INDUSTRIES: This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware and plated ware; musical instruments; toys, sporting and athletic goods; pens, pencils, and other office and artists' materials, buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

NOTE: More detailed definitions may be obtained directly from the Standard Industrial Classification Manual, 1987 Revision.

APPENDIX C

Geographic Definitions of Economic Areas

This publication has included a tabulation entitled "Economic Areas" since 1954. This series consists of thirty-one areas which were delineated on the basis of population and manufacturing employment cross-sectional evaluation. Only those towns with manufacturing businesses are listed below. A complete listing of the Maine Labor Market Areas can be found in the 1993 Maine Employment Statistical Handbook. It can be ordered by mailing a request to Maine Department of Labor, Economic Analysis and Research, Attn: Publications Unit Manager, 20 Union St., Augusta, ME 04330-6826. There is a charge for the publication. In 1987, a major reorganization of the economic areas was completed. Care should be exercised in making comparisons of these thirty-one areas with the earlier areas as there have been changes made in almost all of the regions.

Civil divisions are geographical units of government. Major civil divisions are counties; minor civil divisions are cities, towns, plantations, and townships. The civil division with the largest population is in bold letters, and the civil division with the most workers employed in manufacturing is underlined. The minor civil division contained in the areas are as follows:

Area No.	1994 Population	Town
1	49,249	Berwick, Eliot, Kittery, <u>N. Berwick</u> , S. Berwick, Wells, York
2	38,908	Acton, Alfred, Lebanon, Limerick, Newfield, Sanford , Shapleigh, Waterboro
3	55,562	Arundel, Biddeford , Dayton, Kennebunk, Kennebunkport, Lyman, Saco
4	219,243	Buxton, Cape Elizabeth, Cumberland, Falmouth, Freeport, Gorham, Gray, Hollis, N. Yarmouth, Old Orchard Beach, Portland , Raymond, Scarborough, S. Portland, Standish, Westbrook, Windham, Yarmouth
5	25,408	Baldwin, Bridgton , Brownfield, Casco, Cornish, Denmark, Fryeburg, Hiram, Limington, Naples, Parsonfield, Porter
6	60,674	Arrowsic, <u>Bath</u> , Bowdoinham, Brunswick , Durham, Georgetown, Harpswell, New Gloucester, Pownal, Topsham, West Bath, Woolwich
7	85,758	Auburn, Greene, Lewiston , Lisbon, Mechanic Falls, Poland, Sabattus
8	23,163	Boothbay, Boothbay Harbor, Bremen <u>Bristol</u> , Damariscotta, Edgecomb, Jefferson, Newcastle, Nobleboro, S. Bristol, Southport, Whitefield, Wiscasset
9	40,506	Appleton, Camden, Cushing, Friendship, North Haven, Owls Head Rockland , Rockport, St. George, S. Thomaston, Thomaston, Union, Vinalhaven, Warren, Washington, Waldoboro
10	26,383	Buckfield, Greenwood, Harrison, Hebron, Lovell, Minot, Norway, <u>Oxford</u> , Paris , Stoneham, Sumner, Sweden, Waterford, West Paris, Woodstock
11	10,125	Leeds, <u>Livermore Falls</u> , Turner
12	62,063	Augusta , Chelsea, Farmingdale, Gardiner, Hallowell, Litchfield, Monmouth, Pittston, Randolph, Readfield, Wayne, W. Gardiner, Windsor, Winthrop, Richmond
13	19,435	Adamstown Twp, Andover, Bethel, Canton, Dixfield, Hanover, Mexico, Newry, Parkertown Twp, Peru, Roxbury, Rumford
14	27,260	Avon, Beattie Twp, Carrabassett Valley, Carthage, Chesterville, Coburn Gore, Eustis, Farmington , <u>Jay</u> , Kingfield, New Sharon, New Vineyard, Phillips, Rangeley, Salem Twp, Strong, Temple, Wilton
15	53,226	Albion, Belgrade, Benton, China, Clinton, Mount Vernon, Oakland, Sidney, Vassalboro, Waterville , Winslow

APPENDIX C (Continued)

Area No.	1994 Population	Town
16	29,277	<u>Belfast</u> , Belmont, Brooks, Frankfort, Freedom, Islesboro, Liberty, Lincolnville, Monroe, Montville, Morrill, Northport, Palermo, Prospect, Searsmont, Searsport, Stockton Springs, Swanville, Thorndike, Troy, Unity, Waldo
17	46,343	Aurora, Bar Harbor, Blue Hill, Brooklin, Brooksville, <u>Bucksport</u> , Castine, Cranberry Isles, Dedham, Deer Isle, <u>Ellsworth</u> , Franklin, Gouldsboro, Hancock, Lamoine, Mariaville, Mount Desert, Orland, Penobscot, Sedgwick, Southwest Harbor, Stonington, Sullivan, Surry, Swans Island, Tremont, Trenton, Winter Harbor
18	47,636	Anson, Athens, Bingham, Cambridge, Canaan, Caratunk Plt., Comstock Twp., Detroit, Embden, Fairfield, Harmony, Hartland, Highland Plt., Jackman, Madison, Moose River, New Portland, Norridgewock, Palmyra, Pittsfield, Pittston Academy Grant, Sandwich Academy Grant, St. Albans, <u>Skowhegan</u> , Smithfield, Solon, Starks, The Forks Plt., West Forks Plt.
19	19,837	Bradford, Carmel, Corinna, Corinth, <u>Dexter</u> , Dixmont, Exeter, Garland, Newburgh, Newport
20	80,241	<u>Bangor</u> , Brewer, Eddington, Hampden, Herman, Holden, Kenduskeag, Old Town, Orono, Orrington, Veazie, Indian Island Res.
21	6,720	Bradley, Edinburg, Greenbush, Greenfield, Lagrange, <u>Milford</u> , Argyle Twp
22	28,131	Alexander, <u>Baileyville</u> , Baring Plt., Beals, Brookton Twp., <u>Calais</u> , Cherryfield, Columbia Falls, Cutler, Danforth, E. Machias, Eastport, Grand Lake Stream Plt., Jonesboro, Jonesport, Lubec, Machias, Machiasport, Milbridge, Pembroke, Perry, Princeton, Robbinston, Steuben, Topsfield, T36 MD, Waite, Wesley
23	2,189	Beaver Cove Plt., <u>Greenville</u> , Little Squaw Twp., Shirley
24	13,630	Atkinson, Brownville, <u>Dover-Foxcroft</u> , <u>Gulford</u> , Milo, Monson, Sangerville, Sebec, T7 R13, Wellington
25	12,908	Burlington, Chester, Enfield, Howland, Kingman Twp., Lee <u>Lincoln</u> , Mattawamkeag, Passadumkeag, Prentiss Plt., Springfield, Winn
26	10,610	East Millinocket, Grindstone Twp., Long A Twp., Medway, <u>Millinocket</u>
27	5,451	Crystal, <u>Island Falls</u> , Merrill, Oakfield, <u>Patten</u> , Sherman, Smyrna, Stacyville
28	10,547	Haynesville, Hodgdon, <u>Houlton</u> , Linneus, Monticello, Orient, Reed Plt., Weston
29	9,853	Allagash Plt., Eagle Lake, <u>Fort Kent</u> , Frenchville, St. Agatha, St. Francis, St. John Plt., Wallagrass Plt., Winterville Plt., T11 R14
30	39,120	Ashland, Blaine, Bridgewater, Caribou, <u>Easton</u> , Ft. Fairfield, Limestone, Mapleton, Masardis, Nashville Plt., Perham, Portage Lake, <u>Presque Isle</u> , Wade, Washburn, Westfield
31	7,395	<u>Madawaska</u> , Van Buren

NOTE: Population data is from the 1994 Maine Population Estimates, for Counties provided by the Maine Department of Labor, Division of Economic Analysis and Research. Source: Population Estimates Branch, U.S. Bureau of the Census.

APPENDIX D

Census of Maine Manufactures by Major Industry Group, 1989-1993

<u>Industry</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
TOTAL	1989	2,675	11,349,859	2,476,612	23,471	105,516
	1990	2,540	11,403,301	2,482,576	24,909	99,662
	1991	2,427	10,812,751	2,361,885	25,413	92,940
	1992	2,371	11,130,341	2,404,161	26,430	90,965
	1993	2,420	11,656,402	2,443,767	27,587	88,583
DURABLE GOODS - TOTAL	1989	1,750	4,056,921	1,142,272	23,336	48,947
	1990	1,631	4,113,216	1,147,765	25,016	45,880
	1991	1,557	3,854,325	1,076,298	25,754	41,791
	1992	1,506	4,111,198	1,076,079	26,349	40,840
	1993	1,517	4,383,180	1,092,281	27,951	39,079
Lumber & Wood Products	1989	1,026	995,880	222,877	18,454	12,077
	1990	932	946,920	200,838	18,989	10,576
	1991	886	950,098	198,031	19,126	10,354
	1992	835	1,025,876	206,249	19,950	10,340
	1993	849	1,141,717	215,905	21,159	10,204
Furniture & Fixtures	1989	49	98,889	24,747	20,267	1,221
	1990	49	93,281	26,765	21,795	1,228
	1991	40	82,228	24,484	22,524	1,087
	1992	44	95,476	23,546	21,661	1,087
	1993	47	99,207	26,753	22,653	1,181
Stone, Clay, & Glass	1989	96	139,958	41,094	23,322	1,762
	1990	93	127,254	36,136	23,193	1,558
	1991	98	104,174	30,270	22,159	1,366
	1992	91	112,559	30,134	23,692	1,270
	1993	91	99,192	27,083	23,778	1,139
Primary Metals	1989	11	37,047	14,399	23,337	617
	1990	11	36,154	14,858	25,268	588
	1991	12	31,862	13,931	26,688	522
	1992	14	34,509	15,862	28,683	553
	1993	12	38,022	15,186	29,260	519
Fabricated Metals	1989	122	236,165	76,364	24,204	3,155
	1990	118	257,434	75,885	25,227	3,008
	1991	113	257,393	74,150	26,044	2,847
	1992	116	280,823	76,604	26,691	2,270
	1993	119	313,318	77,783	27,730	2,805
Machinery, inc. Computers	1989	194	427,648	116,670	26,437	4,413
	1990	200	393,946	118,268	27,594	4,286
	1991	183	378,386	99,018	28,709	3,449
	1992	182	403,226	102,378	30,451	3,362
	1993	183	394,691	101,141	30,639	3,301
Electronic Eqpt., Except Computers	1989	63	734,477	223,056	23,454	9,510
	1990	55	760,891	213,677	25,038	8,534
	1991	52	670,272	204,218	26,712	7,645
	1992	54	647,356	192,593	28,272	6,812
	1993	56	723,918	205,979	29,599	6,959
Transportation Equipment	1989	163	1,327,755	406,517	26,429	15,381
	1990	145	1,429,412	442,687	28,941	15,296
	1991	144	1,329,385	416,698	30,333	13,737
	1992	144	1,462,103	413,763	29,902	13,837
	1993	137	1,513,952	404,059	33,407	12,095
Precision Instruments & Related Products	1989	26	59,102	16,547	20,403	811
	1990	28	67,924	18,651	23,140	806
	1991	29	50,528	15,499	19,769	784
	1992	26	49,269	14,949	21,084	709
	1993	23	58,892	18,392	20,996	876

APPENDIX D (Continued)

<u>Industry</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
NONDURABLE GOODS - TOTAL	1989	925	7,292,938	1,334,340	23,588	56,569
	1990	909	7,290,085	1,334,811	24,819	53,782
	1991	870	6,958,426	1,285,586	25,134	51,149
	1992	865	7,019,143	1,328,082	26,494	50,125
	1993	903	7,273,223	1,351,486	27,301	49,504
Food & Kindred Products	1989	174	868,087	127,909	18,702	6,839
	1990	165	930,358	136,527	19,672	6,940
	1991	150	856,796	128,233	19,752	6,492
	1992	148	869,686	131,241	19,810	6,625
	1993	157	924,316	133,980	20,737	6,461
Textile Mill Products	1989	71	423,756	110,370	18,675	5,910
	1990	74	397,433	103,016	19,116	5,389
	1991	68	367,181	104,352	19,689	5,300
	1992	65	458,809	107,537	21,311	5,046
	1993	70	466,628	112,931	22,301	5,064
Apparel	1989	68	144,123	43,570	14,620	2,980
	1990	65	132,563	44,790	15,167	2,953
	1991	65	124,520	38,799	14,354	2,703
	1992	64	143,333	42,935	15,814	2,715
	1993	70	147,558	40,834	16,321	2,502
Paper & Allied Products	1989	49	4,024,814	630,518	35,697	17,663
	1990	43	3,971,627	646,341	37,031	17,454
	1991	44	3,755,673	610,146	36,824	16,569
	1992	42	3,546,652	622,975	39,939	15,598
	1993	42	3,514,170	630,058	40,667	15,493
Printing & Publishing	1989	327	363,816	117,136	20,248	5,785
	1990	327	363,388	117,818	20,768	5,673
	1991	310	352,441	114,108	21,644	5,272
	1992	311	358,462	118,402	22,115	5,354
	1993	308	387,821	118,967	22,191	5,361
Chemicals & Allied Products	1989	37	168,202	25,486	26,059	978
	1990	36	185,480	26,867	27,784	967
	1991	34	219,447	34,346	30,128	1,140
	1992	35	242,301	36,771	32,002	1,149
	1993	40	285,441	40,101	33,389	1,201
Petroleum & Coal Products	1989	8	32,320	7,139	27,562	259
	1990	9	44,843	7,747	27,568	281
	1991	8	43,479	6,300	27,631	228
	1992	8	47,216	7,430	30,324	245
	1993	8	54,581	9,158	32,134	285
Rubber & Plastics	1989	44	350,762	77,290	20,366	3,795
	1990	44	349,072	74,254	21,404	3,469
	1991	46	363,507	68,420	22,588	3,029
	1992	46	356,537	69,068	24,883	2,776
	1993	48	438,243	78,300	26,231	2,985
Leather & Leather Products	1989	70	871,131	182,786	15,790	11,576
	1990	69	873,664	166,673	16,685	9,989
	1991	65	835,570	168,942	17,364	9,729
	1992	59	946,271	178,214	18,201	9,791
	1993	63	1,004,629	172,855	18,557	9,315
Miscellaneous	1989	77	45,927	12,137	15,480	784
	1990	77	41,658	10,778	16,158	667
	1991	80	39,812	11,941	17,381	687
	1992	87	49,876	13,510	16,064	841
	1993	97	49,834	14,302	17,088	837

APPENDIX E

Census of Maine Manufactures by County, 1989-1993

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
<u>I-95 CORRIDOR</u>	1989	1,343	7,024,743	1,728,582	24,148	71,581
	1990	1,285	7,080,618	1,759,870	25,730	68,395
	1991	1,229	6,619,007	1,636,514	26,211	62,434
	1992	1,231	6,900,228	1,662,616	27,163	61,208
	1993	1,257	7,295,176	1,667,426	28,392	58,729
Androscoggin	1989	196	802,912	197,214	19,595	10,064
	1990	203	767,760	189,946	20,850	9,110
	1991	202	746,962	179,389	21,876	8,200
	1992	193	774,342	187,165	22,369	8,367
	1993	194	943,498	198,466	22,815	8,699
Cumberland	1989	434	1,657,835	440,262	25,436	17,308
	1990	415	1,615,839	440,342	26,783	16,441
	1991	394	1,446,294	384,819	26,801	14,358
	1992	402	1,616,853	413,851	28,216	14,667
	1993	403	1,629,808	418,236	28,936	14,454
Kennebec	1989	148	709,871	177,666	23,559	7,541
	1990	139	711,788	178,588	24,588	7,263
	1991	128	629,720	183,026	26,232	6,977
	1992	127	642,160	180,931	28,520	6,344
	1993	123	704,190	171,920	28,244	6,087
Penobscot	1989	259	1,589,465	304,194	25,123	12,108
	1990	247	1,550,314	299,798	26,504	11,311
	1991	237	1,479,368	269,870	25,797	10,461
	1992	231	1,392,015	265,941	27,101	9,813
	1993	240	1,410,843	266,953	27,869	9,579
Sagadahoc	1989	43	827,965	309,853	26,665	11,620
	1990	35	897,094	329,632	28,849	11,426
	1991	29	815,031	305,981	30,229	10,122
	1992	32	782,391	284,524	28,347	10,037
	1993	32	-	-	-	-
York	1989	263	1,436,694	299,393	23,137	12,940
	1990	246	1,537,823	321,563	25,036	12,844
	1991	239	1,501,631	313,429	25,448	12,316
	1992	246	1,692,469	330,204	27,562	11,980
	1993	265	1,720,345	325,133	28,319	11,481
<u>EASTERN</u>	1989	241	750,698	126,707	24,752	5,119
	1990	232	818,859	132,865	25,924	5,125
	1991	217	770,275	133,023	26,884	4,948
	1992	197	838,712	130,959	27,345	4,789
	1993	200	812,675	139,630	28,885	4,834
Hancock	1989	147	390,390	77,574	26,198	2,961
	1990	142	461,263	81,304	27,570	2,949
	1991	134	464,951	82,578	29,035	2,844
	1992	119	470,387	83,914	31,311	2,680
	1993	117	435,252	85,854	32,459	2,645
Washington	1989	94	360,308	49,133	22,767	2,158
	1990	90	357,596	51,561	23,695	2,176
	1991	83	305,324	50,445	23,975	2,104
	1992	78	368,325	47,046	22,307	2,109
	1993	83	377,424	53,776	24,567	2,189

APPENDIX E (Continued)

<u>Area</u>	<u>Year</u>	<u>Number Reporting</u>	<u>Value of Product (Thousands)</u>	<u>Gross Wages (Thousands)</u>	<u>Average Wages</u>	<u>Total Employment</u>
<u>MIDCOAST</u>	1989	314	399,509	98,251	19,302	5,090
	1990	288	378,158	91,304	19,418	4,702
	1991	277	341,679	80,769	19,646	4,111
	1992	277	370,991	82,628	19,566	4,223
	1993	287	392,236	91,074	20,970	4,343
Knox	1989	128	243,908	54,442	20,148	2,702
	1990	123	226,697	50,480	20,119	2,509
	1991	119	194,579	44,398	21,172	2,097
	1992	123	208,665	47,397	20,186	2,348
	1993	126	223,205	49,611	21,608	2,296
Lincoln	1989	95	60,918	20,148	20,496	983
	1990	85	66,434	18,012	20,468	880
	1991	85	65,967	17,193	20,038	858
	1992	82	71,311	15,086	21,489	702
	1993	87	73,328	18,932	22,221	852
Waldo	1989	91	94,684	23,660	16,840	1,405
	1990	80	85,027	22,812	17,373	1,313
	1991	73	81,133	19,178	16,589	1,156
	1992	72	91,016	20,146	17,174	1,173
	1993	74	95,703	22,531	18,854	1,195
<u>NORTHERN</u>	1989	235	804,845	129,234	21,078	6,131
	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,127
	1993	206	772,219	116,736	24,535	4,758
Aroostook	1989	235	804,845	129,234	21,078	6,131
	1990	225	858,443	124,853	21,143	5,905
	1991	221	781,080	120,281	22,457	5,356
	1992	207	720,695	120,852	23,572	5,127
	1993	206	772,219	116,736	24,535	4,758
<u>WESTERN</u>	1989	539	2,363,436	393,018	22,386	17,556
	1990	501	2,257,620	372,448	24,084	15,464
	1991	476	2,293,343	390,137	24,347	16,024
	1992	454	2,292,951	406,393	26,079	15,583
	1993	464	2,373,632	427,814	26,964	15,866
Franklin	1989	109	612,092	108,424	23,839	4,548
	1990	96	674,349	97,013	26,491	3,662
	1991	95	675,060	108,617	25,360	4,283
	1992	85	570,859	112,202	28,398	3,951
	1993	90	602,146	116,905	28,702	4,073
Oxford	1989	194	607,410	121,552	23,325	5,211
	1990	181	554,343	119,376	26,064	4,580
	1991	170	497,954	118,020	26,384	4,473
	1992	163	570,041	123,501	26,789	4,610
	1993	159	567,945	125,755	27,440	4,583
Piscataquis	1989	83	168,597	43,473	17,941	2,423
	1990	76	151,281	43,237	18,612	2,323
	1991	70	140,957	40,652	19,175	2,120
	1992	69	179,397	41,099	19,646	2,092
	1993	66	194,066	42,855	20,603	2,080
Somerset	1989	153	975,337	119,570	22,249	5,374
	1990	148	877,645	112,822	23,029	4,899
	1991	141	979,372	122,848	23,863	5,148
	1992	137	972,654	129,592	26,286	4,930
	1993	149	1,009,475	142,299	27,739	5,130

'-' indicates nondisclosable counties.

APPENDIX F

Raw and Adjusted Data Comparisons, 1993-1994

The data on the following table has been adjusted using two major price indexes published by the U.S. Department of Labor, Bureau of Labor Statistics. **The Value of Product data is adjusted by the Producer Price Index, (formerly the Wholesale Price Index) using a base year of 1982 = 100 unless noted.** Wage data is adjusted by the Consumer Price Index for Urban Wage Earners and Clerical Workers and the base year is 1982-84 = 100. The adjustments made are based on the annual average for the respective index.

The Consumer Price Index is a monthly statistical measure of the average change in prices in a fixed market basket of goods and services.

The CPI is based on prices of food, clothing, shelter, fuel, drugs, transportation fares, doctors' and dentists' fees, and other goods and services that people buy for day-to-day living. The quantity and quality of these items is kept essentially unchanged between major revisions so that only price changes will be measured. Prices are collected from over 18,000 tenants, 24,000 retail establishments, and 18,000 housing units for property taxes in 85 urban areas across the country. All taxes directly associated with the purchase and use of items are included in the index.

Though the CPI is often called the "Cost-of-Living Index", it measures only price change, which is just one of several important factors affecting living costs.

CPI-W

1993 Annual Average = 142.1
1994 Annual Average = 145.6

Producer Price Indexes measure average changes in prices received in primary markets of the United States by producers of commodities in all stages of processing. The sample used for calculating these indexes contains about 2,800 commodities produced in the manufacturing, agriculture, forestry, fishing, mining, gas and electricity, and public utilities sectors. The universe includes all commodities produced or imported for sale in commercial transactions in primary markets in the United States.

To the extent possible, prices used in calculating Producer Price Indexes apply to the first significant commercial transaction in the United States, from the production or central marketing point. Price data are generally collected monthly, primarily by mail questionnaire. Most prices are obtained directly from producing companies on a voluntary and confidential basis. Prices generally are reported for the Tuesday of the week containing the 13th day of the month.

PPI

	<u>Annual Average</u>			<u>Annual Average</u>	
	<u>1993</u>	<u>1994</u>		<u>1993</u>	<u>1994</u>
Total Manufactures	121.8	123.8			
Durable Goods	126.7	129.6	Nondurable Goods	117.0	118.2
* Transportation Equipment	126.3	130.1	*Pulp, Paper, & Allied Products	120.2	123.7
* Lumber & Wood Products	148.3	154.4	*Leather	129.0	130.6
* Electric & Electronic Equipment	112.0	112.7	*Food & Kindred Products	118.7	120.1

* Adjusted by Producer Price Index based on December, 1984 = 100.

Maine Manufacturing With Selected Major Industries, Actual & Adjusted Data, 1993-1994

	YEAR	VALUE OF PRODUCT		GROSS WAGES		AVERAGE GROSS WAGES	
		ACTUAL (Millions)	PPI ADJUSTED (Millions)	ACTUAL (Millions)	CPI ADJUSTED (Millions)	ACTUAL	CPI ADJUSTED
TOTAL MANUFACTURING	1994	\$12,391.4	\$10,009.2	\$2,515.8	\$1,727.8	\$28,154	\$19,337
	1993	\$11,656.4	\$9,570.1	\$2,443.8	\$1,719.8	\$27,587	\$19,418
	Percent Change	6.3%	4.6%	2.9%	0.5%	2.1%	-0.4%
<u>Durable Goods</u>	1994	\$4,831.2	\$3,727.8	\$1,139.2	\$782.4	\$28,482	\$19,562
	1993	\$4,383.2	\$3,459.5	\$1,092.3	\$768.7	\$27,951	\$19,670
	Percent Change	10.2%	7.8%	4.3%	1.8%	1.9%	-0.5%
Transportation Equipment	1994	\$1,499.9	\$1,152.9	\$408.2	\$280.4	\$33,789	\$23,207
	1993	\$1,514.0	\$1,198.7	\$404.1	284.4	\$33,407	\$23,510
	Percent Change	-0.9%	-3.8%	1.0%	-1.4%	1.1	-1.3%
Lumber & Wood Products	1994	\$1,252.7	\$811.3	\$224.0	\$153.8	\$21,757	\$14,943
	1993	\$1,141.7	\$769.9	\$215.9	151.9	\$21,159	\$14,890
	Percent Change	9.7%	5.4%	3.8%	1.3%	2.8%	0.4%
Electric & Electronic Equipment	1994	\$949.4	\$842.4	\$213.4	\$146.6	\$30,080	\$20,659
	1993	\$723.9	\$646.3	\$206.0	\$145.0	\$29,599	\$20,830
	Percent Change	31.2%	30.3%	3.6%	1.1%	1.6%	-0.8%
<u>Nondurable Goods</u>	1994	\$7,560.2	\$6,396.1	\$1,376.7	\$945.5	\$27,887	\$19,153
	1993	\$7,273.2	\$6,216.4	\$1,351.5	951.1	\$27,301	\$20,620
	Percent Change	3.9%	2.9%	1.9%	-0.6%	2.1%	-7.1%
Paper	1994	\$3,706.2	\$2,996.1	\$628.2	\$431.5	\$42,337	\$29,078
	1993	\$3,514.2	\$2,923.6	\$630.1	\$443.4	\$40,667	\$28,619
	Percent Change	5.5%	2.5%	-0.3%	-2.7%	4.1%	1.6%
Leather	1994	\$1,049.3	\$803.4	\$179.9	\$123.6	\$19,040	\$13,077
	1993	\$1,004.6	\$778.8	\$172.9	\$121.7	\$18,557	\$13,059
	Percent Change	4.4%	3.2%	4.0	1.6%	2.6%	0.1%
Food	1994	\$933.2	\$777.0	\$135.6	\$93.1	\$21,063	\$14,466
	1993	\$924.3	\$778.7	\$134.0	\$94.3	\$20,737	\$14,593
	Percent Change	1.0%	-0.2%	1.2%	-1.3%	1.6%	-0.9%

APPENDIX F (Continued)

APPENDIX G

Comments Form

Your comments about this material will help us improve our publications. We are interested in any feedback concerning its usefulness. Requests for additional copies will be filled subject to availability. (See Appendix H.) Requests for further details on this subject should be sent to the Bureau Director at the address below. These requests are subject to confidentiality restrictions.

Please indicate your position or title: _____

How suitable is this material for your own requirements?

___ Very Suitable ___ Suitable ___ Not Suitable

What information not presently covered should be included? _____

What information presently covered should be excluded? _____

Additional comments: _____

Please return this page to:

Maine Department of Labor
Bureau of Labor Standards
Research & Statistics Division
45 State House Station
Augusta, ME 04333-0045

If you wish to receive a reply, please include your name and mailing address.

APPENDIX H

Order Form

The following items are available without charge from:

Maine Department of Labor
Bureau of Labor Standards
Research & Statistics Division
45 State House Station
Augusta, ME 04333-0045

PUBLICATIONS (some years may be out of print)

- ___ Occupational Injuries and Illnesses in Maine (beginning 1975)
- ___ Characteristics of Work-Related Injuries and Illnesses in Maine (beginning 1977)
- ___ Census of Maine Manufactures (beginning 1972)
- ___ Directory of Maine Labor Organizations (available for current year only)
- ___ Maine Construction Wage Rates (beginning 1983)
- ___ Labor Relations in Maine (beginning 1983)
- ___ Report of Fatal Occupational Injuries (beginning 1991)
- ___ Cumulative Trauma Disorders in Maine 1993-1994

OSHA RECORDKEEPING MATERIALS: Due to the transfer of OSHA Recordkeeping functions from the U.S. Bureau of Labor Statistics to OSHA, requests for OSHA recordkeeping materials should be addressed to:

U.S. Department of Labor
Occupational Safety and Health Administration
40 Western Ave Rm 41
Augusta ME 04330
Telephone (207) 622-8417

CONSULTATION PROGRAM

- ___ Booklet: Maine's On-Site Safety & Health Consultation Program
- ___ Please contact me concerning an on-site safety & health consultation
- ___ My phone number is _____

MAILING LABEL: _____

APPENDIX H (Continued)

PERIODIC PROFILES

Upon request, The Research & Statistics Division will develop short work injury and illness profiles for specific industries or occupations. Private Sector profiles currently available include:

- ___ Automotive Dealers and Gasoline Service Stations
- ___ Business Services
- ___ Electric, Gas & Sanitary Services
- ___ Grocery Stores
- ___ Highway & Street Construction
- ___ Hospitals
- ___ Hotels and Motels
- ___ Logging
- ___ Manufacturing Food & Kindred Products
- ___ Manufacturing Footwear, Except Rubber
- ___ Miscellaneous Special Trade Contractors
- ___ Motor Freight Transportation and Warehousing
- ___ Paper Mills
- ___ Nursing and Personal Care Facilities
- ___ Residential Building Construction
- ___ Residential Care
- ___ Sawmills and Planing Mills
- ___ Wholesale Groceries and Related Products

Occupational Safety and Health Newsletter

The Bureau of Labor Standards has a quarterly newsletter, entitled, **Safety and Health Monitor**. The Newsletter contains articles on Occupational Safety and Health topics, safety and health tips, statistics, and provides information on upcoming training. If you wish to receive the newsletter, we need:

Your Name: _____

Company Name: _____

Address: _____
