

# MAINE STATE LEGISLATURE

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MAINE PUBLIC DOCUMENTS

1946-48

1948

(In three volumes)

VOLUME II.

# ANNUAL REPORTS

## State Liquor Commission



For the Years Ended

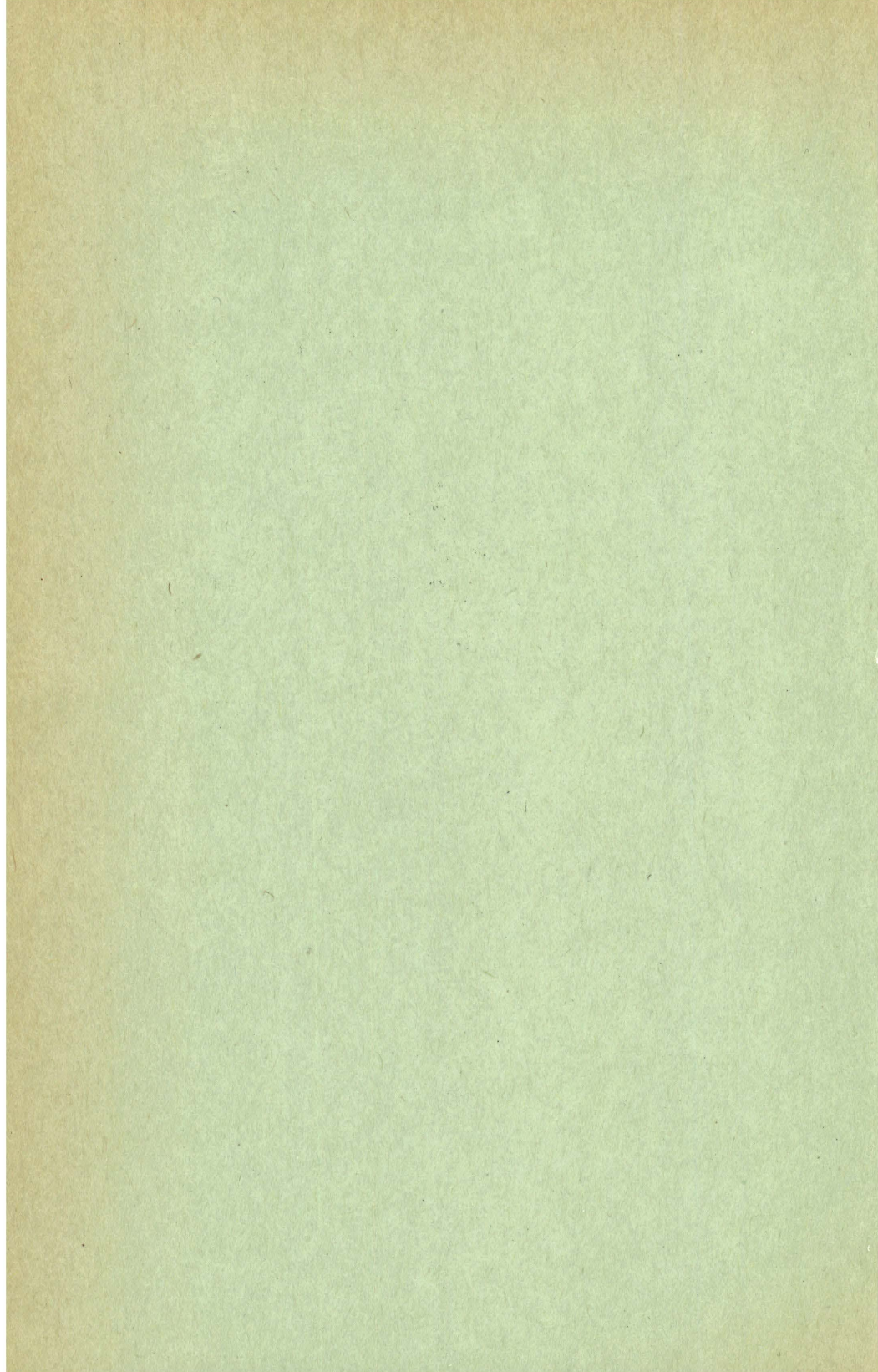
**JUNE 30, 1947**

and

**JUNE 30, 1948**

MAINE STATE LIQUOR COMMISSION

Elford A. Stover, Chairman  
F. Ardine Richardson  
Lorenzo J. Pelletier



# ANNUAL REPORTS

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**SECTION 1**

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**Laws Enacted or Amended**

**By 93rd Legislature**

**and**

**Financial Statements**

**For Year Ended June 30, 1947**



To: The Honorable Horace A. Hildreth  
Governor of the State of Maine

Sir:

In compliance with paragraph XVIII, Section 6, Chapter 57, Laws Relating to Liquor and Liquor Licenses, the members of the Maine State Liquor Commission submit the ensuing report which covers the fiscal year of July 1, 1946-June 30, 1947.

Signed:

Elford A. Stover, *Chairman*

F. Ardine Richardson, *Commissioner*

Lorenzo J. Pelletier, *Commissioner*



## FOREWORD

The statute stipulates in relation to the duties of the Maine State Liquor Commission:

“To make an annual report to the governor of their activities and of the amount of malt liquor license fees collected together with such other information as they deem advisable or as the governor may require.”

As you are aware, the department of the Commissioner of Finance—through the Bureau of Accounts and Control—issues monthly statements, in all necessary detail, which embrace the financial phases of our operation. We will, therefore, stress in this report the matters of policies and problems but will embody the financial recordings of the Finance Department to keep our library of annual reports complete.

In connection with the contents of the foregoing paragraph we point out that an exhaustive search of all available records does not disclose any annual report—in published form, at least—covering the fiscal year of 1940-41. If you consider it advisable, this commission will, from such records as are available and with the cooperation of the Department of Finance, attempt to assemble a report to cover the fiscal year in question.

## FISCAL YEAR 1946-1947

This year will, in our combined opinion, go into the state's annals as marking the enactment of the most constructive liquor control legislation in Maine's history, to date, and the realization of a record net profit of \$7,767,974.76, which may never again be experienced.

While the net profit played a major role in the state's financial operation—comprising 28 per cent of the General Fund—it is our firm belief that the enactment of liquor control legislation by the 93rd Legislature, as referred to, was the real progress registered in the fiscal year of 1946-1947. And we therefore open our annual report with a review of the legislation as presented, enacted, and rejected.

## LEGISLATION

There were 46 bills, involving the legal sale and consumption of alcoholic beverages to some degree or other, which reached the committee-hearing level at the 93rd Session of the Maine State Legislature in the winter of 1947. Of this number 27 were enacted as laws and 19 were rejected.

The members of this commission had been in office but approximately one year—serving as a unit—when the matter of treating with proposed liquor legislation presented itself. We felt, from our observations, that considerable was lacking in the way of legislation that might assist in bring-

ing about better control. The assistant to the Attorney General, assigned to the Liquor Commission, was in agreement on this point. This is not intended as criticism of previous commissions or legislative bodies for it was our opinion that Maine's liquor laws, as prevailed, were basically sound. But changing conditions, particularly as accompanied the post-war period, seemed to us to mark the necessity for a sizeable revision and in some instances adoption of new laws.

As a commission we were then faced with the problem as to just how far we should attempt to go in the field of legislation. There are, as you know, two schools of thought on this subject:

1. The commission members are appointed to carry out the mandates of the legislative body with their responsibilities beginning and ending there. And, all proposed legislation should originate from outside sources, independent of the thinking of the commissioners.

2. As administrators of the liquor operation, the commissioners are duty-bound to call attention to that which they believe would make for better control, irrespective of what field of endeavor their recommendations may appear to encroach upon.

We elected to pursue the school of thought outlined in the second of the two numbered paragraphs for we were also aware that in liquor surveys carried out in numerous states the following conclusion has invariably been reached:

"The State Control Boards are usually the only official state bodies whose responsibilities center exclusively around the public use of alcoholic beverages and, hence it is understandable that they should be expected to initiate a campaign of public education to combat the attending problems."

## PROCEDURE

Having decided upon the policy that we would follow in relation to what we deemed to be essential liquor legislation we next decided to obtain, if possible, a cross-section of opinion as to such legislation. And, toward this end two, all-day round table conferences were held at the Liquor Commission offices with representatives of the following groups in attendance:

1. The Commission.
2. The Malt Beverage Interests.
3. The Christian Civic League.
4. The Hotel Association.
5. A Legislator-elect.

The conferences were staged in December of 1946, the month preceding the convening of the Legislature.

A total of 32 proposed pieces of liquor legislation were discussed and the varying interests appeared to be in harmony on 27 of the same. We believe that such procedure is sound—possibly with a broadening of the representation at such conferences—and recommend it to future liquor commissions.

## LAWS ENACTED OR AMENDED

We have stated that there were 46 bills before the 93rd Legislature. Of these 32 were discussed at the conferences mentioned and 14 originated from other sources.

Reviewing the 27 that were enacted, and signed into law by the Governor, to be effective as of August 13, 1947, and listed in their importance as we evaluate them:

### **1. Drinking in Public Places Forbidden:--L.D. 786.**

“Any person taking a drink of liquor or offering a drink of liquor to another or any person in charge of a public place as hereinafter defined knowingly permitting drinking at or in a public place, except places licensed for on-premise sale of liquor, or any person taking a drink of liquor or offering a drink of liquor in any vehicle not licensed for the sale of liquor shall be punished by a fine of not more than \$50.

“Public place as used in this section shall mean: any common carrier, dance, entertainment, amusement or sport or grounds adjacent thereto and used in connection therewith or any highway, street or lane, to which the public is invited or has access.”

Comment: We believe this to be the outstanding piece of legislation enacted. It was directed at nuisances known to exist in relation to public dance halls and athletic contests at which teen-agers are in attendance in large numbers. As this is written the state has had ample opportunity to weigh the value of this legislation. It has, in our opinion and in the opinions of many who have seen fit to express the same, created a better environment for thousands of our boys and girls; it has provided law to aid enforcement agencies to combat certain public nuisances which heretofore they had questionable authority over. We feel that it has had a salutary effect in the matter of the “drinking driver.”

### **2. Tavern Liquor Licenses:--L.D. 790.**

This law, beginning with January 1, 1949, creates, where favorable votes are registered, “Taverns,” an establishment for the sale of malt beverage—beer and ale—to men only for consumption on the premises. They must consume while standing at a “bar.” No food may be served.

Comment: The matter pertaining to Taverns becomes Question 3-A on the Local Option ballot. This law was advanced as the possible answer

to the so-called "beer parlor" problem. It was apparently the thinking of the legislators that this will pave the way for elimination of the "beer parlors" by converting them into "taverns," and, with women prohibited from same a social problem may be solved. Time alone can determine its merits. It was also advanced in the way of argument that the "stand up and drink" procedure would better enable the licensee to determine when the patron had imbibed sufficiently and thus intoxication, at least on licensed premises, might be reduced.

### **3. Liquor Inspectors under Classified Service:--L.D. 670.**

This act places the inspectors of the Enforcement Division of the Liquor Commission into the state's classified service, along with the great majority of state employees. Prior to this legislation they were appointed by the commission subject to approval of the Governor and Council, and served only at the pleasure of the commission. Their appointment now calls for confirmation by the State Department of Personnel, which entails an examination, and they may be discharged only "for cause." Sponsored by the commission, we believe that this is one of the most forward steps since inception of Maine's liquor operation to remove this all-important phase of the operation from so-called "politics," and thus give the enforcement officers the "job security" to which they are entitled.

### **4. Tenure of Office for Liquor Commissioners:--L.D. 1197.**

This act places the members of the Liquor Commission on the same footing as other state department heads. Previously they had served "at the pleasure of the Governor and Council." While the commission members had no part in this legislation and were unaware that it was in the making until the 11th hour, obviously it is sound legislation. Though appointed for a three-year term, prior to the enactment of this law a commissioner had little or no alternative but to submit his or her resignation upon request. Under the "tenure law" they may be removed only "for cause."

Along with the placing of liquor inspectors under the state's civil service the "tenure" bill is one which the commission marvels was not adopted years previously.

### **5. New Definition of Hotel:--L.D. 845.**

This places onto the books powerful legislation toward the end of eliminating those cases in which individuals or organizations could obtain liquor licenses under the guise of operating a hotel, which cases presented themselves as a post-war problem. It stipulates for licensing purposes:

A. Each such hotel shall be equipped with at least 10 adequate sleeping rooms when it is located in a municipality of 3,000 or less population, 20 such sleeping rooms when located in municipalities having population of from 3,000 to 7,500 and 30 such sleeping rooms when located in municipalities having more than 7,500 population.

B. All such rooms shall be in addition to rooms used by the owner or his employees.

C. Each such hotel shall be open for the convenience of the traveling public 7 days per week and a reasonable proportion of the gross income of each such hotel shall be derived from rental of rooms and sale of food.

While this does not apply to establishments licenses at the time the law became effective, it presents a safeguard against future abuses by removing the decision from the discretion of the commission. It necessitates a substantial investment on the part of the potential hotel licensees and experience dictates that the greater the investment involved the greater the value that a licensee places upon the privilege of dispensing liquor to the public.

## **6. An Act Pertaining to Revocation of Liquor Licenses:--L.D. 1195.**

This legislation consists of granting to the Liquor Commission discretionary power in the matter of applying penalties against licensed premises in cases where previously a finding of guilty carried a mandatory revocation of such licenses. Violations in question include:

Making sales on Sunday.

Making sales to persons under age if conviction by a court is involved.

Making sales of spirituous and vinous liquor on the day of the holding of a general election or state-wide primary.

Making of sales by hotels, clubs and restaurants for off the premise consumption.

Under the new law the commission members may, if they deem circumstances warrant, give a penalty less severe than revocation. Paving of the way by the Legislature for the commission to lessen the penalty was apparently inspired by the cases on record in which a licensee had exercised every reasonable precaution to avoid infractions of the law but his or her interests and licensed privilege had been placed in jeopardy by the careless, or willful act of an agent.

In exercising its newly acquired discretionary power in such cases the present commission has adopted the policy that if the act of illegality in question is established as having taken place with the knowledge of the principal, or by his own doing, then the more severe penalty is invoked.

If clearly established that the act occurred unbeknown and contrary to instructions given by the licensee then judgment is tempered with leniency.

### **7. Licenses in Unorganized Territory:--L.D. 1251.**

In unorganized municipalities applications for retail malt liquor licenses do not require the approval of municipal officers. The same was true of such applications in unorganized towns up to the action of the 92nd Legislature in 1945 when it was enacted that such applications in unorganized towns must first bear the approval of the county commissioners. In the event it was denied approval at that level the law permitted an appeal by the applicant to the Liquor Commission if the applicant felt that the county commissioners had acted arbitrarily or without justifiable cause.

As the voters of an unorganized town are not given the franchise of a Local Option ballot there was no legal medium for ascertaining the true sentiment of a majority as to the matter of the sale of liquor in such towns.

Three bills were placed before the 93rd Legislature. One would have made the finding of the county commissioners final. A second would have sent the application direct to the Liquor Commission, by-passing the county commissioners, as was the case 1934-45. Both were reported out in committee and L.D. 1251 was adopted which provides for a special election on application of 20 per cent or more of the legally qualified voters in the unorganized town in question.

If in such an election less than 25 votes are cast of which a majority are "yes," then the decision of the county commissioners is final. If more than 25 votes are cast, and a majority are "yes," then the applicant may appeal to the Liquor Commission in the event of a denial by the county commissioners.

A majority of "no" votes in any such election means of course that no license shall be issued. Or, if no special election is held then the decision of the county commissioners shall be final.

A survey of the records indicates that in a majority of the instances where such cases might arise the unorganized towns in question have less than 25 legally qualified voters, hence in a majority of the cases the decision of the county commissioners bids to be final.

The commission believes it will be the answer to the problem involved as it provides for an expression of opinion by the people involved. Our only recommendation would be that the matter of holding the special elections, if such arise, be delegated to the Secretary of State's department and not be handled by the Liquor Commission as the new legislation provides.

### **8. Licenses for Retail Sale of Malt Beverage:--L.D. 678.**

This provides that the applicant for a retail malt beverage license must have operated his retail establishment at least three months next prior to

such application where previously there was no qualifying period. It affords the commission representatives an opportunity to check the books and, also by observation, determine if the establishment in question is a bona fide retail outlet or has been founded for the sole purpose of obtaining a liquor license. Exceptions are the applicant who formerly held a liquor license or owned a retail establishment.

**9. Application of Penalty to Subsequently Issued Licenses:--L.D. 1198.**

Provides that if a liquor license is renewed on January 1 of any year and it subsequently develops that there was a violation under the license in effect for the preceding year that the suitable penalty may be applied to the new license. Previously, the commission could deal only with a license that had already expired.

**10. Employment of Minors on Premises where Liquor is Sold for Consumption:--L.D. 751.**

Writes into the law what had previously been a commission regulation that minors should not be employed in the direct or indirect handling of liquor on such premises.

**11. Manufacturing of Liquor:--L.D. 752.**

Brings up to date the legislation governing manufacturing, rectifying, bottling of liquors, etc. Apparently through an oversight the liquor laws had never made provisions for founding of a wine bottling plant in Maine, though obviously it was not intent of Legislature to discourage such industry as provisions were made for a winery. Thus, while Maine was a market for between 11,000 and 16,000 cases of wine monthly, all wages and taxes involving the bottling of same were going to other states. Also, previous legislation was inconsistent with Federal machinery governing same.

**12. Local Option Provision Concerning Malt Liquor:--L.D. 984.**

As Question No. 3 of Local Option ballot stood the electorate passed judgment as to the merits of both, public and private interests, with the same vote. It was recognized that there might be a goodly number in a given municipality who would object to the sale of malt liquors in restaurants and hotels but might not be adverse to sale of same by private clubs. This legislation provides that, on petition by 15 per cent or more of the qualified voters of a community, who voted in last gubernatorial election, Question 7 may be added to the ballot to provide for such sale by clubs only.

**13. Local Option Provision concerning Spirituous and Vinous Liquors:--L.D. 225.**

Sister-legislation to L.D. 984, providing a Question No. 6 by petition of 15 per cent or more of the voters voting for gubernatorial candidates at the



last state-wide election in which the issue will consist only of whether such liquors shall be sold by clubs. Otherwise Question No. 2 covers both hotels and clubs and again the public and private interests are involved in the same vote.

**14. Eligibility of Certain Clubs for Liquor Licenses:--L.D. 567.**

This excepts certain clubs from the necessity of being incorporated and active for a two years period prior to date of application for such a license. It was recognized that branches of patriotic organizations would be springing up as a post-war trend of events, such as American Legion and Veterans of Foreign Wars' posts. The Legislature through this act excepts such from the two years requirement providing the parent body holds a national charter.

**15. Eligibility of Premises for which Licenses may be Granted:--L.D. 676.**

At the 1937 Legislative session the 300 foot restriction (no on-premise license within 300 feet of church, school, etc.) was adopted with an exception for hotels holding licenses or used for hotel purposes as of effective date of Act. In subsequent legislation and revision of laws this exception was omitted and the 1947 Legislative session corrects the error of omission.

**16. Notice of Hearing on Application:--L.D. 65.**

Under the old law applications for licenses which required a public hearing before the municipal officers were advertised in a daily newspaper in the municipality in question and if no such daily existed then in a daily newspaper in the county or, in the absence of both, a weekly newspaper in the community or county. The change provides that if there is no daily newspaper in the municipality but there is a weekly newspaper then the advertising shall be in the weekly paper in that community, in preference to a daily in the county.

**17. Publication of Applications in State Paper:--L.D. 1196.**

Calls for commission advertising all applications for "on-premise consumption" licenses in the state newspaper, the Kennebec Journal at Augusta, 10 days prior to issuance of the license in question.

It was reasoned that there might be organizations, or individuals, that would have valid reasons to protest issuance of a license in some section of the state and might be unaware that such an application was pending.

**18. Repealing Law Relating to Prior Conviction in Offenses against Liquor Laws:--L.D. 1091.**

Deleted old section 72 which held courts and county attorneys responsible for allegation of previous conviction of violations of liquor laws if known to them. Results were contrary to thinking of commission.

**19. Manufacture and Sale of Apple Cider:--L.D. 1117.**

Legislation passed in 1945 to open the way for sale of apple cider in state-operated liquor stores, to assist Maine orchardists, appeared impractical because the term "apple wine" was employed in such legislation. This involved a bonded warehouse under Federal regulations which meant too great an investment by the apple grower in view of potential returns. It was ascertained that use of the word "cider" in place of "wine" would eliminate the necessity of bonded warehouses.

The remaining eight bills of the 27 enacted were to aid administrative machinery, ironing out inconsistencies. They were, briefly:

**20. Business Hours State Stores:--L.D. 727.**

To provide for application of daylight saving time if desired. It was discovered that for a number of years state-operated stores had been opened an hour earlier than legal daylight saving periods.

**21. Leases of State Stores, Warehouse, etc.:--L.D. 719.**

Provides for commission negotiating leases in excess of two year period which might prove to be of advantage. Same to be approved by Attorney General and as a matter of commission policy will carry cancellation clause in event of "dry" vote.

**22. Forbidding Impersonation of Liquor Inspector:--L.D. 1149.**

To reconcile liquor legislation pertaining to impersonation of liquor inspectors with statutes in general that prohibit the impersonation of an enforcement official.

**23. Control of Sale of Alcohol:--L.D. 1214.**

To provide for manufacture, transport and sale of alcohol for beverage purposes. Necessitated by establishment of largest potato alcohol plant in the world at Caribou, Maine.

**24. Transferring of Liquor Licenses:--L.D. 753.**

Facilitating transfer of license privilege in event of death without undue hardship to estate and transfer in event of sale of minority shares of stock in a corporation.

**25. Excise Taxes on Malt Liquor:--L.D. 1191.**

Provides for return of excise tax payment to wholesaler who returns malt beverage to brewery because of same being unsalable. State is protected against abuses by Federal regulation.

**26. Disposition of Fees from Manufacturers and Foreign Wholesalers:--L.D. 728.**

Provides such fees go into General Fund as was practice.

**27. Hours of Sale of Liquor:--L.D. 787.**

Provides daylight saving schedule for licensees by law. Previously covered by commission regulation.

**PROPOSED LEGISLATION REJECTED**

Nineteen bills, as follows, were considered and rejected either by adoption of committee "ought not to pass" reports or by being indefinitely postponed

**1. Act to Establish a Research Commission for Study of Alcoholism :  
--L.D.1032**

This bill, in keeping with Governor Hildreth's inaugural address, was reported favorably out of committee but was eventually postponed indefinitely in the House, reportedly for lack of funds to underwrite same. It would create a special committee to study the sociological problems attending the legal sale and consumption of alcoholic beverages with particular attention as to what might be done to assist the victims of alcoholism.

The fact that this measure was so favorably received up to that point that the question of financing arose to bar enactment can probably be accepted as a strong indication that if offered to the 94th Legislature, with proper preparation, it may well be enacted.

The commission believes such legislation to be progressive but would recommend its being broadened to include other phases of study.

**2. Limitation of Liquor Licenses:--L.D. 1220.**

A commission-sponsored bill this called for limitation of liquor licenses on a per capita basis, as follows:

- a. Hotels, 1 for every 5,000 population or fraction thereof.
- b. Restaurants (malt), 1 for every 2,000, or fraction thereof.
- c. Retail (malt), 1 for every 500 population, or fraction thereof.

The commission was concerned with an unprecedented post-war demand for liquor licenses which seemed to be concentrating too many of such in certain municipalities. Legal authority questioned seriously the advisability of the commission applying its own limitation procedure inasmuch as the Legislature had never seen fit to take such action, hence the problem was presented. It is the theory of the commission that too many licenses tend to breed violations as there is not sufficient business of a legitimate nature in such cases.

Opposition to the bill was based on the thinking that competition should eventually reduce the number.

In its original form the bill would not have effected existing licenses or renewals thereof but was altered to bring about an immediate reduction

in number in those cases where more licenses were in effect than the limitation provisions called for.

It was the belief of the commission that while it might take some time to reduce the number in areas where the prescribed limitation was exceeded, it would close the door to further licenses in those localities and in view of the number of licenses revoked each year for cause and the number of licensed establishments that go out of business the limitation quota would eventually be realized.

The majority of the states have limitation laws.

It is the belief of the commission that this matter should be advanced to the 94th Legislature for further deliberation.

Reported "Ought Not to Pass" out of Committee.

### **3. Act for Instructions in Scientific Alcohol Education in the Public Schools:--L.D. 976.**

Proponents of this bill are of the opinion that insufficient attention is now paid to the subject in the public schools of Maine.

Opposition to the measure voiced the thought that prevailing legislation is sufficient. The current legislation provides: Not less than 45 minutes on one day a year—the first Friday in March or school day nearest that date, be set aside for Temperance exercises in the public schools.

It seems to the commission that this is insufficient preparation for boys and girls who one day will probably face their decision as to the use of alcoholic beverages. However, the bill was rejected on the basis the matter was already taken care of by the legislation outlined above.

It was reported "Ought Not to Pass" out of Committee.

### **4. Sale of Liquor to Minors:--L.D. 679.**

The current law places the age at 18 years at which a person may legally purchase malt beverage at a licensed retail establishment. The minimum is 21 years of age to purchase malt beverage to consume on the premises and to purchase "hard liquors," so-called. This bill would have raised the minimum to 21 years in the case of buying beer and ale at a package store.

Opponents of the bill argued that many young men home from the service had been privileged to purchase such beverage while under the age of 21 years and that if they were old enough to fight for their country then they were old enough to have this privilege continued.

Proponents were of the opinion that if a person had to be 21 years of age to purchase malt beverages to drink on the premises then why not have the same minimum for purchasing it to take away from the premise, ostensibly for their own consumption.

It was reported "ought not to pass."

### **5. Open Bottle Act:--L.D. 758.**

This measure, which was defeated, has been confused no little bit with the "Public Drinking Act," which was enacted.

It was a bill that would have prohibited possession in public of a bottle of liquor on which the seal had been broken. Primarily it was felt that it might prove a powerful agency in combatting the problem of "drunken driving," or "drinking while driving."

Opponents reasoned that with the "public Drinking Law" being enacted there was no crying need of the more stringent "broken seal" provision and the bill was reported "ought not to pass."

### **6. To Prevent Minors Remaining on Premises where Liquor is Consumed:--L.D. 673.**

As the title so clearly points out this would prohibit persons under 21 years of age remaining on those premises licensed for the consumption of liquor. Opponents reasoned that if the bill was enacted then young men and women, even in company with their parents, could not patronize many of Maine's hotels as all hotel sleeping rooms are licensed for liquor consumption under the hotel's liquor license. Principally for this reason it was not deemed to be a practical measure and was killed in committee.

### **7. Act to Prohibit Dancing and Entertainment on Certain Licensed Premises:--L.D. 674.**

Sponsored by the commission, this bill would prohibit dancing and entertainment in restaurants that were licensed for the sale of malt beverage for on-premise consumption. It was the observation of the commission that many of the social problems and violations centered around establishments where dancing was featured in relation to the sale of beer and ale. To some degree the commission believes that dancing is offered to promote the sale of malt beverages in these establishments and that, for this type of license at least, the state would be better off without amusement.

Establishments licensed for the summer season were not included in the bill on the basis that they did not afford too great a problem.

The theory was advanced that it could be construed as class legislation in that hotel cocktail lounges were not involved.

The bill was reported "ought not to pass."

### **8. An Act Relating to Licenses of Hotels, Restaurants and Clubs:--L.D. 729.**

This bill added hotels to those premises to be excluded from liquor license privileges if within 300 feet of church, school, etc., except those licensed or in use as hotels on July 24, 1947, as matter was attended to in other legislation of a similar nature.

**9. Responsibility of Licensee in Illegal Sale:--L.D. 788.**

This measure would have made all persons licensed criminally responsible for the acts of their clerk, servant or agent in the event of a violation of the liquor laws by the latter.

The commission and its legal department had generally assumed that licensees were responsible for such acts of illegality by their agent but experienced adverse court rulings and, accordingly, attempted to tighten this phase of legislation.

It appeared to be the opinion of those opposed to the measure that it was placing too great a responsibility upon a licensee. They argued that the license-holder might have the greatest of respect for the law and diligently caution his or her employee, or employees along such lines but, in the absence, or unbeknown to the license-holder the agent still might violate the law. The bill was reported "ought not to pass."

As a result of the legislative action on this measure the commission has been advised by the attorney general's department, through the assistant attorney general assigned to the commission as legal advisor, that it is not practicable to criminally prosecute the principal in cases where the act is committed by an agent. The license-holder is, however, hailed before the commission for administrative action.

**10. Privileges of Club Licensees:--L.D. 1159.**

Under commission regulation if a club licensee rents or uses a portion of its premises for entertainment of the public then the cocktail bar must be closed during such period. A bill was introduced which would have made it legal for a portion of such premises to be so used with the bar remaining in operation.

Reported "ought not to pass."

**11. Act Relating to Hotel and Restaurant Malt Liquor Licenses:--L.D. 675.**

This act would have provided a six months' qualifying period before hotels and restaurants could be granted such licenses. There is no qualifying period now stipulated and that for restaurants is 3 months.

It was the opinion of the commission that a six months' period would allow for sufficient study to ascertain if the premises in question could operate successfully as such without a liquor license. It exempted part-time, or summer-licenses.

The bill was reported "ought not to pass" on the general thinking that it might be unjustly penalizing a new hotel or restaurant that was launched with a sizeable investment involved and might, therefore, discourage the founding of such business enterprises.

**12. Licenses in Unorganized Towns:--L.D. 307.**

In the event of application for liquor license in unorganized town this bill would have made commission sole judge of merits, by-passing, county commissioners. Was reported "ought not to pass" as explained in relation to Act finally adopted.

**13. Licensees in Unorganized Towns:--L.D. 1144.**

This bill, opposite of one just cited, would have made a denial by the county commissioners of an application for liquor license in unorganized town as final with no right of appeal to commission. Was reported "ought not to pass."

**14. Suspension or Revocation of Liquor Licenses:--L.D. 1193.**

This bill would have given commission discretionary power in event of a court conviction on charge of sale to minor, where previously revocation was mandatory. However, the matter was taken care of by L. D. 1195 which made a rather sweeping revision of Section 60 of Chapter 57 as already explained in legislation enacted.

**15. Changing Definition of Restaurant for License Purposes:--L.D. 677.**

This bill would have added to current definition that:

"Proper food must be available to the public during the morning, noon and evening and sales must reflect a bona fide restaurant business."

It was the thought of the commission that such would strengthen the old definition to make possible the eventual elimination of "beer-parlors," so-called.

Reported "ought not to pass."

**16. Catering by Club Licensees to Non-members:--L.D. 1199.**

This bill would have afforded club licensees virtually the same privileges as hotels in respect to liquor licenses on payment of hotel fee. Opponents were seemingly of opinion that whereas clubs constitute a private venture the extension of license privileges was not justified. "Ought not to pass" was report.

**17. Duties of Liquor Inspectors:--L.D. 1200.**

Would have made liquor inspectors primarily responsible to commission and relieved them of absolute responsibility of bringing all cases up for criminal prosecution as is generally case in liquor legislation throughout the country. Thinking back of legislation is that commission and agents should be responsible primarily for violations by license-holders. Reported "ought not to pass."



**18. Indebtedness of Wholesalers of Liquors:--L.D. 1378.**

Law now provides for normal credit to wholesaler by brewer. This bill would have eliminated such and placed all liquor purchases on cash basis. Apparently construed, in final analysis, as discriminatory against small concerns and indefinitely postponed in House.

**19. Increasing Working Capital of Liquor Commission:--L.D. 711.**

Would increase capital from \$3,000,000 to \$3,500,000. Reported "ought to pass" but indefinitely postponed in Senate at 11th hour to stabilize Legislative Appropriation Bill.

## STATE PER CAPITA REVENUE FROM ALCOHOLIC BEVERAGES---1946

	1940 Population	State and Local Revenue	Per Capita Revenue
1. Washington . . . . .	1,736,191	\$27,330,271.26	\$15.74
2. Florida . . . . .	1,897,414	23,411,325.58	12.34
3. Oregon . . . . .	1,089,684	10,867,432.08	9.97
4. Montana . . . . .	559,456	5,370,034.55	9.60
5. MAINE . . . . .	847,226	7,830,057.94	9.24
6. Michigan . . . . .	5,256,106	44,761,474.95	8.52
7. New Hampshire . . . . .	491,524	4,017,909.42	8.17
8. Ohio . . . . .	6,907,612	55,646,453.20	8.06
9. Nevada . . . . .	110,247	885,370.61	8.03
10. South Carolina . . . . .	1,899,804	15,148,390.18	7.97
11. Vermont . . . . .	359,231	2,792,708.78	7.77
12. Virginia . . . . .	2,677,773	20,616,583.14	7.70
13. Utah . . . . .	550,310	4,178,004.16	7.59
14. Indiana . . . . .	3,427,796	17,502,629.90	7.21
15. California . . . . .	6,907,387	49,736,129.10	7.20
16. Wyoming . . . . .	250,742	1,729,657.03	6.90
17. West Virginia . . . . .	1,901,974	12,609,391.28	6.63
18. Idaho . . . . .	524,873	3,479,468.98	6.63
19. Pennsylvania . . . . .	9,900,180	65,278,335.74	6.59
20. Georgia . . . . .	3,123,723	20,464,414.14	6.55
21. Illinois . . . . .	7,897,241	51,213,689.96	6.49
22. New York . . . . .	13,479,142	81,331,974.22	6.03
23. Maryland . . . . .	1,821,244	10,682,176.16	5.87
24. District of Columbia . . . . .	663,091	3,401,873.81	5.13
25. Connecticut . . . . .	1,709,242	8,729,076.25	5.11
26. Alabama . . . . .	2,832,961	14,184,619.09	5.01
27. Colorado . . . . .	1,123,296	5,571,843.02	4.96
28. South Dakota . . . . .	642,961	3,157,044.76	4.91
29. Massachusetts . . . . .	4,316,721	20,731,912.53	4.80
30. North Dakota . . . . .	641,935	3,028,123.02	4.72
31. Louisiana . . . . .	2,363,880	11,038,696.71	4.67
32. Arizona . . . . .	499,261	2,266,795.62	4.54
33. Kentucky . . . . .	2,845,627	12,784,434.05	4.49
34. New Jersey . . . . .	4,160,165	18,680,515.23	4.49
35. Delaware . . . . .	266,505	1,103,300.75	4.14
36. New Mexico . . . . .	531,818	2,069,394.09	3.89
37. Wisconsin . . . . .	3,137,587	11,905,367.25	3.79
38. Rhode Island . . . . .	713,346	2,652,605.96	3.72
39. Iowa . . . . .	2,538,268	9,231,466.86	3.64
40. Minnesota . . . . .	2,792,300	9,681,009.01	3.47
41. North Carolina . . . . .	3,571,623	11,988,662.34	3.36
42. Nebraska . . . . .	1,315,834	3,863,305.93	2.94
43. Arkansas . . . . .	1,949,387	5,705,030.59	2.93
44. Texas . . . . .	6,414,824	18,054,805.81	2.81
45. Missouri . . . . .	3,784,664	10,268,401.43	2.71
46. Oklahoma . . . . .	2,336,434	5,046,043.32	2.16
47. Tennessee . . . . .	2,915,841	5,413,322.00	1.86
48. Mississippi . . . . .	2,183,796	2,479,273.89	1.14
49. Kansas . . . . .	1,801,028	1,190,318.01	0.66
TOTAL, LICENSE STATES . . . . .	89,673,541	\$439,198,592.89	\$4.90
TOTAL, MONOPOLY STATES . . . . .	41,995,734	301,912,530.80	7.19
GRAND TOTAL . . . . .	131,669,275	\$741,111,123.69	\$5.63

**APPARENT CONSUMPTION OF DISTILLED SPIRITS  
FISCAL YEAR 1946**

	Wine Gallons	Per Capita	Population Estimated Census-1945
1. District of Columbia . . . . .	4,584,195	4.88	938,458
2. Nevada . . . . .	2,513,930	2.10	1,198,492
3. California . . . . .	22,441,361	2.54	8,822,688
4. Delaware . . . . .	683,255	2.38	286,832
5. Connecticut . . . . .	4,189,986	2.35	1,786,300
6. Florida . . . . .	5,325,707	2.23	2,385,917
7. New Jersey . . . . .	9,258,190	2.20	4,200,941
8. Maryland . . . . .	4,572,442	2.15	2,125,419
9. New York . . . . .	26,821,675	2.13	12,584,913
10. Missouri . . . . .	7,502,056	2.11	3,556,693
11. Nebraska . . . . .	2,513,930	2.10	1,198,492
12. Illinois . . . . .	16,017,094	2.07	7,721,099
13. Colorado . . . . .	2,307,896	2.06	1,120,595
14. Montana . . . . .	916,641	2.00	457,624
15. Minnesota . . . . .	4,962,928	1.99	2,497,485
16. Oregon . . . . .	2,376,908	1.97	1,206,322
17. New Hampshire . . . . .	888,207	1.96	452,174
18. Massachusetts . . . . .	8,061,091	1.93	4,183,179
19. Wisconsin . . . . .	5,515,839	1.87	2,952,205
20. Wyoming . . . . .	458,443	1.86	246,766
21. South Carolina . . . . .	3,470,569	1.82	1,905,597
22. Vermont . . . . .	557,918	1.80	310,352
23. South Dakota . . . . .	948,664	1.71	555,347
24. Washington . . . . .	3,512,643	1.68	2,088,574
25. Louisiana . . . . .	4,076,253	1.66	2,456,057
26. North Dakota . . . . .	866,262	1.66	520,935
27. MAINE . . . . .	1,239,930	1.58	785,913
28. Virginia . . . . .	4,808,023	1.56	3,079,706
29. Arizona . . . . .	977,731	1.55	630,298
30. Rhode Island . . . . .	1,108,636	1.46	758,222
31. Kentucky . . . . .	3,708,974	1.44	2,578,179
32. New Mexico . . . . .	766,220	1.43	535,220
33. Michigan . . . . .	7,606,924	1.39	5,471,774
34. Pennsylvania . . . . .	12,706,091	1.38	9,193,957
35. Ohio . . . . .	8,878,297	1.29	6,873,448
36. West Virginia . . . . .	2,215,947	1.28	1,724,677
37. Texas . . . . .	8,509,878	1.25	6,786,740
38. Idaho . . . . .	615,551	1.23	500,109
39. Georgia . . . . .	3,849,917	1.21	3,191,766
40. Tennessee . . . . .	3,336,209	1.16	2,878,777
41. Indiana . . . . .	3,952,710	1.15	3,437,745
42. Arkansas . . . . .	1,916,701	1.08	1,779,817
43. Utah . . . . .	654,222	1.06	616,989
44. Alabama . . . . .	2,270,286	0.81	2,812,301
45. Iowa . . . . .	1,713,099	0.76	2,259,526
46. North Carolina . . . . .	2,084,626	0.59	3,504,626
TOTAL, LICENSE STATES . . . . .	162,924,933	1.93	84,535,720
TOTAL MONOPOLY STATES . . . . .	53,503,756	1.29	41,584,838
GRAND TOTAL . . . . .	216,428,689	1.72	126,120,558



## COMPARATIVE BALANCE SHEET

June 30, 1947

	This Month	Last Month	Same Month Year Ago
<b>ASSETS</b>			
Cash in Banks and on Hand .....	\$758,050.67	\$552,250.47	\$844,853.65
Accounts Notes Receivable Other Receivables .....	85,162.28	23,531.44	9,770.79
Net Total Receivables .....	85,162.28	23,531.44	9,770.79
Inventories—Supplies .....	9,716.85	10,861.19	10,515.58
Inventories—Merchandise .....	2,342,657.69	2,940,000.00	2,380,612.12
Other Assets .....	2,390.20	2,369.79	1,580.51
Net Total Other Assets .....	2,390.20	2,369.79	1,580.51
Plant and Equipment .....	141,799.29	132,253.38	124,055.10
Less Reserve for Depreciation .....	80,258.66	79,630.02	74,600.62
Net Plant and Equipment .....	61,540.63	52,623.36	49,454.48
<b>TOTAL ASSETS .....</b>	<b>\$3,259,518.32</b>	<b>\$3,581,636.25</b>	<b>\$3,296,787.13</b>
<b>LIABILITIES</b>			
Accounts Payable .....	\$253,984.52	\$62,968.11	\$291,600.38
Other Current Liabilities .....	5,533.80	18,668.14	5,186.75
<b>TOTAL LIABILITIES .....</b>	<b>\$259,518.32</b>	<b>\$81,636.25</b>	<b>\$296,787.13</b>
<b>RESERVES AND SURPLUS</b>			
Working Capital Advances from Other Funds ..	\$3,000,000.00	\$3,500,000.00	\$3,000,000.00
<b>TOTAL LIABILITIES, RESERVES AND SURPLUS .....</b>	<b>\$3,259,518.32</b>	<b>\$3,581,636.25</b>	<b>\$3,296,787.13</b>

## COMPARATIVE PROFIT AND LOSS STATEMENT

Period Ending June 30, 1947

	This Year	Last Year	Budget
<b>SALES:</b>			
Retail .....	\$20,534,780.01	\$18,993,923.92	\$15,650,820.00
Wholesale to Licensees .....	1,658,356.70	2,119,373.34	1,499,450.00
<b>GROSS SALES</b> .....	22,193,136.71	21,113,297.26	17,150,270.00
Less: Licensees' Discount .....	111,923.18	143,040.01	101,210.00
Returned Sales .....	6,280.07	13,282.86	500.00
<b>NET SALES</b> .....	22,074,933.46	20,956,974.39	17,048,560.00
<b>COST OF GOODS SOLD</b> .....	15,771,219.72	15,249,377.47	11,528,142.52
<b>GROSS PROFIT ON SALES</b> .....	6,303,713.74	5,707,596.92	5,520,417.48
<b>SELLING EXPENSE</b>			
Store Operating .....	746,902.51	653,903.85	547,735.00
Store Supervision .....	22,941.49	18,884.61	18,162.00
Merchandising .....	14,756.23	11,173.88	8,000.00
Warehousing .....	79,072.64	68,665.72	36,581.00
<b>TOTAL SELLING EXPENSE</b> .....	863,672.87	752,628.06	610,478.00
<b>NET PROFIT ON SALES</b> .....	5,440,040.87	4,954,968.86	4,909,939.48
<b>ADMINISTRATIVE EXPENSE</b>			
Commissioners .....	14,942.86	15,033.61	11,699.00
General Administration .....	46,429.33	47,647.54	38,697.56
Enforcement .....	112,452.00	89,618.23	63,406.00
Accounting .....	41,047.58	38,855.69	39,809.00
Legal Services .....	3,091.06	—	2,761.44
Cont. to Employees Retirement .....	26,841.48	26,472.25	26,841.48
Rent .....	3,375.00	—	3,375.00
<b>TOTAL ADMINISTRATIVE EXPENSE</b> .....	248,179.31	217,627.32	186,589.48
<b>NET OPERATING INCOME</b> .....	5,191,861.56	4,737,341.54	4,723,350.00
<b>OTHER INCOME:</b>			
Liquor Licenses .....	64,700.00	53,050.00	38,000.00
Malt Beverage Licenses .....	306,295.00	277,560.00	218,000.00
Malt Beverage Filing Fees .....	24,940.00	21,780.00	16,200.00
Malt Beverage Excise Tax .....	2,219,998.85	2,142,319.68	1,700,000.00
Less Refunds .....	*52,931.44	*62,784.19	—
Profit or Loss Sales of Capital Assets .....	958.50	123.00	50.00
Profit or Loss Sale of Returned Cartons .....	—	997.86	400.00
Miscellaneous .....	12,152.29	7,104.23	4,000.00
<b>TOTAL OTHER INCOME</b> .....	2,576,113.20	2,440,150.58	1,976,650.00
<b>NET PROFIT</b> .....	\$7,767,974.76	\$7,177,492.12	\$6,700,000.00
Percentage of Gross Profit to Sales .....	28.40%	27.03%	32.19%

## COST OF GOODS SOLD

June 1947

	Current Month	
	This Year	Last Year
Inventory at Beginning	\$2,940,000.00	\$2,810,000.00
Federal Floor Stock Tax	—	—
Purchases	581,384.26	1,154,344.72
Freight on Purchases	6,602.53	8,230.82
TOTAL	3,527,986.79	3,972,575.54
Less: Discount on Purchases	4,355.92	11,753.86
Profit on Carload Purchases	5,824.34	13,513.52
Augusta-Portland Freight Differential	—	—
Profit on Special Deals	—	—
Returns and Allowances	69,407.21	1,647.21
Claims—Vendors	347.66	532.72
Claims—Transportation Companies	1,158.01	629.02
Stock Loss	288.26	522.97
Inventory at End	2,342,657.69	2,380,612.12
TOTAL	2,424,039.09	2,409,211.42
COST OF GOODS SOLD	\$1,103,947.70	\$1,563,364.12

	Year to Date	
	This Year	Last Year
Inventory at Beginning	\$2,380,612.12	\$2,289,210.23
Federal Floor Stock Tax	—	—
Purchases	16,129,793.54	15,646,032.32
Freight on Purchases	141,168.85	130,373.98
TOTAL	18,651,574.51	18,065,616.53
Less: Discount on Purchases	130,610.81	128,697.56
Profit on Carload Purchases	208,112.78	174,240.35
Augusta-Portland Freight Differential	—	—
Profit on Special Deals	5,500.00	—
Returns and Allowances	163,162.82	112,013.70
Claims—Vendors	5,087.35	5,352.88
Claims—Transportation Companies	20,141.11	10,740.50
Stock Loss	5,082.23	4,581.95
Inventory at End	2,342,657.69	2,380,612.12
TOTAL	2,880,354.79	2,816,239.06
COST OF GOODS SOLD	\$15,771,219.72	\$15,249,377.47



**COMPARATIVE STATEMENT OF STORE OPERATIONS**  
**Year Ending June 30, 1947**

Store No.	Year to Date		
	This Year	Last Year	Budget
1. Lewiston			
Gross Sales	\$1,005,570.02	\$977,282.63	\$794,057.50
Less: Return Sales	24.55	—	—
Cost of Goods Sold	714,593.25	705,856.20	533,753.00
Store Operating Expense	30,604.80	26,992.18	22,621.46
Net Store Operating Profit	260,347.42	244,434.25	237,683.04
2. Biddeford			
Gross Sales	914,888.18	764,837.72	620,839.77
Less: Return Sales	3.03	2.53	—
Cost of Goods Sold	650,151.56	552,414.86	417,318.76
Store Operating Expense	24,063.69	19,176.64	16,048.64
Net Store Operating Profit	240,669.90	193,243.69	187,472.37
3. Portland			
Gross Sales	1,661,077.61	1,604,815.10	1,305,135.55
Less: Return Sales	4.35	63.87	—
Cost of Goods Sold	1,180,419.89	1,159,100.40	877,291.68
Store Operating Expense	44,355.44	44,067.35	36,862.53
Net Store Operating Profit	436,297.93	401,583.48	390,981.34
4. Portland			
Gross Sales	908,910.27	909,400.42	739,176.60
Less: Return Sales	48.17	23.27	—
Cost of Goods Sold	645,903.45	656,827.31	496,862.94
Store Operating Expense	29,103.75	30,080.98	25,141.04
Net Store Operating Profit	233,854.90	222,468.86	217,172.62
5. Augusta			
Gross Sales	726,784.91	646,367.33	524,798.26
Less: Return Sales	11.35	1,049.66	—
Cost of Goods Sold	516,478.79	466,847.94	352,761.16
Store Operating Expense	21,216.80	17,511.10	14,679.30
Net Store Operating Profit	189,077.97	160,958.63	157,357.80
6. Waterville			
Gross Sales	828,237.42	729,995.76	591,684.32
Less: Return Sales	11.03	3.78	—
Cost of Goods Sold	588,574.50	527,249.76	397,720.92
Store Operating Expense	21,881.58	16,711.56	14,022.02
Net Store Operating Profit	217,770.31	186,030.66	179,941.38
7. Bangor			
Gross Sales	1,500,511.75	1,288,580.90	1,046,166.47
Less: Return Sales	19.08	—	—
Cost of Goods Sold	1,066,316.15	930,695.77	703,216.69
Store Operating Expense	36,273.18	28,963.39	24,264.66
Net Store Operating Profit	397,903.34	328,921.74	318,685.12
8. Houlton			
Gross Sales	604,975.22	586,648.17	476,777.51
Less: Return Sales	3.55	1.80	—
Cost of Goods Sold	429,916.57	423,714.94	320,482.36
Store Operating Expense	24,191.95	20,082.61	16,815.46
Net Store Operating Profit	150,863.15	142,848.82	139,479.69
9. Portland—Wholesale to Licensees			
Gross Sales	1,702,956.17	2,143,831.91	1,744,182.46
Less: Return Sales	6,069.34	11,911.08	500.00
Cost of Goods Sold	1,210,180.26	1,548,412.91	1,172,412.09
Store Operating Expense	21,597.89	21,088.07	17,637.07
Net Store Operating Profit	465,108.68	562,419.85	553,633.30

## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
12. Rumford			
Gross Sales .....	545,694.41	477,099.67	387,596.10
Less: Return Sales .....	6.35	16.96	—
Cost of Goods Sold .....	387,789.55	344,591.98	260,536.02
Store Operating Expense .....	16,893.43	13,396.45	11,228.57
Net Store Operating Profit .....	141,005.08	119,094.28	115,831.51
13. Rockland			
Gross Sales .....	674,190.33	598,542.87	485,352.64
Less: Return Sales .....	1.55	4.07	—
Cost of Goods Sold .....	479,103.25	432,306.05	326,246.43
Store Operating Expense .....	22,900.06	17,873.69	14,953.17
Net Store Operating Profit .....	172,185.47	148,359.06	144,153.04
14. Ellsworth			
Gross Sales .....	506,302.70	443,470.34	360,155.67
Less: Return Sales .....	11.86	102.20	—
Cost of Goods Sold .....	359,796.42	320,302.72	242,090.99
Store Operating Expense .....	18,077.42	13,923.14	11,666.76
Net Store Operating Profit .....	128,417.00	109,142.28	106,397.92
15. Bar Harbor			
Gross Sales .....	276,040.21	220,220.63	178,362.81
Less: Return Sales .....	10.06	—	—
Cost of Goods Sold .....	196,163.83	159,057.46	119,892.68
Store Operating Expense .....	13,847.05	11,981.43	10,023.55
Net Store Operating Profit .....	66,019.27	49,181.74	48,446.58
16. Calais			
Gross Sales .....	294,575.13	296,365.23	240,103.78
Less: Return Sales .....	—	3.54	—
Cost of Goods Sold .....	209,335.40	214,053.98	161,394.00
Store Operating Expense .....	13,921.31	12,905.75	10,790.38
Net Store Operating Profit .....	71,318.42	69,401.96	67,919.40
17. Belfast			
Gross Sales .....	364,024.76	374,616.29	303,559.78
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	258,688.74	270,571.91	204,048.12
Store Operating Expense .....	12,489.30	11,823.96	9,914.00
Net Store Operating Profit .....	92,846.72	92,220.42	89,597.66
18. Bath			
Gross Sales .....	465,932.47	562,259.00	456,197.18
Less: Return Sales .....	3.49	—	—
Cost of Goods Sold .....	331,107.92	406,099.51	306,648.59
Store Operating Expense .....	16,509.48	20,525.34	17,198.88
Net Store Operating Profit .....	118,311.58	135,634.15	132,349.71
19. Millinocket			
Gross Sales .....	241,470.91	234,699.46	190,368.00
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	171,597.68	169,515.00	127,962.38
Store Operating Expense .....	12,458.31	11,096.16	9,311.50
Net Store Operating Profit .....	57,414.92	54,088.30	53,094.12
20. Skowhegan			
Gross Sales .....	324,729.47	319,425.95	258,969.08
Less: Return Sales .....	2.51	—	—
Cost of Goods Sold .....	230,764.13	230,709.91	174,074.95
Store Operating Expense .....	13,382.63	11,409.39	9,530.59
Net Store Operating Profit .....	80,580.20	77,306.65	75,363.54

**COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
21. Old Orchard			
Gross Sales	251,791.14	225,332.38	183,507.89
Less: Return Sales	—	—	—
Cost of Goods Sold	178,931.60	162,749.50	123,351.12
Store Operating Expense	12,363.78	10,103.63	8,435.12
Net Store Operating Profit	60,495.76	52,479.25	51,721.65
22. Auburn			
Gross Sales	558,997.30	453,953.53	368,730.81
Less: Return Sales	—	17.58	—
Cost of Goods Sold	397,243.05	327,874.36	247,855.06
Store Operating Expense	17,337.40	14,356.21	12,050.17
Net Store Operating Profit	144,416.85	111,705.38	108,825.58
23. Sanford			
Gross Sales	411,973.34	347,344.51	282,979.46
Less: Return Sales	—	—	—
Cost of Goods Sold	292,762.67	250,874.48	190,214.35
Store Operating Expense	13,047.55	10,912.93	9,147.17
Net Store Operating Profit	106,163.12	85,557.10	83,617.94
24. Gardiner			
Gross Sales	391,650.29	376,341.90	305,274.81
Less: Return Sales	6.20	13.90	—
Cost of Goods Sold	278,320.40	271,818.26	205,200.94
Store Operating Expense	13,139.75	12,458.76	10,461.74
Net Store Operating Profit	100,183.94	92,050.98	89,612.13
25. Westbrook			
Gross Sales	484,389.91	465,934.28	377,305.94
Less: Return Sales	2.26	11.15	—
Cost of Goods Sold	344,224.42	336,527.62	253,619.14
Store Operating Expense	16,530.32	15,091.51	12,652.68
Net Store Operating Profit	123,632.91	114,304.00	111,034.12
26. Old Town			
Gross Sales	396,730.16	357,876.25	291,554.59
Less: Return Sales	—	11.21	—
Cost of Goods Sold	281,930.34	258,481.18	195,978.42
Store Operating Expense	15,604.47	12,797.00	10,735.61
Net Store Operating Profit	99,195.35	86,586.86	84,840.56
27. Caribou			
Gross Sales	467,253.61	460,583.43	373,875.89
Less: Return Sales	—	—	—
Cost of Goods Sold	332,046.77	332,662.90	251,313.51
Store Operating Expense	18,067.96	15,966.44	13,364.73
Net Store Operating Profit	117,138.88	111,954.09	109,197.65
28. Madawaska			
Gross Sales	196,390.24	199,859.09	162,927.57
Less: Return Sales	—	—	—
Cost of Goods Sold	139,561.78	144,351.05	109,517.35
Store Operating Expense	11,770.30	10,526.49	8,818.53
Net Store Operating Profit	45,058.16	44,981.55	44,591.69
29. Madison			
Gross Sales	227,444.73	204,465.49	166,357.62
Less: Return Sales	—	—	—
Cost of Goods Sold	161,630.19	147,678.09	111,822.98
Store Operating Expense	10,187.95	8,877.68	7,449.20
Net Store Operating Profit	55,626.59	47,909.72	47,085.44
30. Lincoln			
Gross Sales	264,168.90	244,535.68	198,943.13
Less: Return Sales	2.40	—	—
Cost of Goods Sold	187,727.67	176,619.35	133,726.45
Store Operating Expense	12,350.89	10,525.06	8,818.53
Net Store Operating Profit	64,087.94	57,391.27	56,398.15

## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
31. Van Buren			
Gross Sales	223,099.20	239,663.30	195,513.08
Less: Return Sales	—	—	—
Cost of Goods Sold	158,542.10	173,100.21	131,420.82
Store Operating Expense	12,109.22	11,026.56	9,256.72
Net Store Operating Profit	52,447.88	55,536.53	54,835.54
32. Fort Fairfield			
Gross Sales	260,165.42	278,665.32	226,383.56
Less: Return Sales	—	—	—
Cost of Goods Sold	184,882.65	201,269.97	152,171.48
Store Operating Expense	14,572.37	12,367.05	10,352.19
Net Store Operating Profit	60,710.40	65,028.30	63,859.89
33. Norway			
Gross Sales	374,218.86	334,798.81	272,689.29
Less: Return Sales	—	—	—
Cost of Goods Sold	265,933.02	241,813.18	183,297.47
Store Operating Expense	14,968.29	11,937.21	10,023.55
Net Store Operating Profit	93,317.55	81,048.42	79,368.27
34. Kittery			
Gross Sales	172,847.48	142,071.56	114,906.81
Less: Return Sales	6.49	10.54	—
Cost of Goods Sold	122,831.47	102,613.19	77,238.55
Store Operating Expense	11,437.08	9,746.05	8,161.25
Net Store Operating Profit	38,572.44	29,701.78	29,507.01
35. Boothbay Harbor			
Gross Sales	242,743.27	199,502.78	161,212.54
Less: Return Sales	1.90	7.74	—
Cost of Goods Sold	172,501.86	144,093.70	108,364.54
Store Operating Expense	11,022.85	10,135.20	8,489.89
Net Store Operating Profit	59,216.66	45,266.14	44,358.11
36. Fort Kent			
Gross Sales	342,058.38	339,781.72	276,119.35
Less: Return Sales	—	4.36	—
Cost of Goods Sold	243,078.66	245,412.15	185,603.09
Store Operating Expense	16,140.03	13,320.31	11,173.79
Net Store Operating Profit	82,839.69	81,044.90	79,342.47
37. Brunswick			
Gross Sales	535,351.21	534,587.02	433,901.83
Less: Return Sales	13.52	8.64	—
Cost of Goods Sold	380,439.31	386,113.03	291,662.01
Store Operating Expense	18,411.61	16,515.37	13,857.70
Net Store Operating Profit	136,486.77	131,949.98	128,382.12
38. Eastport			
Gross Sales	226,127.66	230,463.66	186,937.94
Less: Return Sales	—	—	—
Cost of Goods Sold	160,694.23	166,455.64	125,656.75
Store Operating Expense	11,964.79	11,556.35	9,694.91
Net Store Operating Profit	53,468.64	52,451.67	51,586.28
39. Newport			
Gross Sales	360,398.43	373,042.62	303,559.78
Less: Return Sales	—	4.78	—
Cost of Goods Sold	256,111.74	269,435.32	204,048.12
Store Operating Expense	12,038.66	11,709.19	9,804.46
Net Store Operating Profit	92,248.03	91,893.33	89,707.20
41. Farmington			
Gross Sales	393,156.09	338,353.94	274,404.32
Less: Return Sales	—	—	—
Cost of Goods Sold	279,390.48	244,380.92	184,450.28
Store Operating Expense	14,437.19	13,702.20	11,502.44
Net Store Operating Profit	99,328.42	80,270.82	78,451.60

**COMPARATIVE STATEMENT OF STORE OPERATIONS (Concluded)**

Store No.	Year to Date		
	This Year	Last Year	Budget
42. Bridgton			
Gross Sales .....	204,601.25	177,413.78	144,062.27
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	145,396.81	128,139.61	96,836.40
Store Operating Expense .....	10,131.79	8,569.75	7,175.33
Net Store Operating Profit .....	49,072.65	40,704.42	40,050.54
43. Machias			
Gross Sales .....	243,857.93	235,867.95	192,083.02
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	173,293.98	170,358.96	129,115.20
Store Operating Expense .....	13,538.65	10,988.11	9,201.95
Net Store Operating Profit .....	57,025.30	54,520.88	53,765.87
44. Portland			
Gross Sales .....	733,183.63	629,674.13	511,078.05
Less: Return Sales .....	17.03	10.20	—
Cost of Goods Sold .....	521,025.95	454,791.04	343,538.65
Store Operating Expense .....	21,101.38	22,907.07	19,170.73
Net Store Operating Profit .....	191,039.27	151,965.82	148,368.67
45. Presque Isle			
Gross Sales .....	548,058.99	544,724.75	442,476.97
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	389,469.90	393,435.15	297,426.08
Store Operating Expense .....	20,734.42	18,198.53	15,227.03
Net Store Operating Profit .....	137,854.67	133,091.07	129,823.86
46. Dexter			
Gross Sales .....	126,620.75	—	—
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	89,981.14	—	—
Store Operating Expense .....	7,182.13	—	—
Net Store Operating Profit .....	29,457.48	—	—
47. Livermore Falls			
Gross Sales .....	1,939.35	—	—
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	1,378.17	—	—
Store Operating Expense .....	1,178.81	—	—
Net Store Operating Profit .....	*617.63	—	—
48. Greenville			
Gross Sales .....	7,047.25	—	—
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	5,008.02	—	—
Store Operating Expense .....	1,435.42	—	—
Net Store Operating Profit .....	603.81	—	—
49. Winthrop			
Gross Sales .....	—	—	—
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	—	—	—
Store Operating Expense .....	329.38	—	—
Net Store Operating Profit .....	*329.38	—	—
<b>TOTAL NET OPERATING PROFIT (ALL STORES)</b> .....	<b>\$5,668,734.41</b>	<b>\$5,196,733.08</b>	<b>\$5,073,892.48</b>
Gross Sales .....	\$22,193,136.71	\$21,113,297.26	\$17,150,270.00
Less: Return Sales .....	6,280.07	13,282.86	500.00
Cost of Goods Sold .....	15,771,219.72	15,249,377.47	11,528,142.52
Store Operating Expense .....	746,902.51	653,903.85	547,735.00
<b>NET STORE OPERATING PROFIT</b> .....	<b>\$5,668,734.41</b>	<b>\$5,196,733.08</b>	<b>\$5,073,892.48</b>

\*Credits

## COMPARATIVE OPERATING EXPENSE PER CHARACTER AND OBJECT

### Year Ending June 30, 1947

	Year to Date		
	This Year	Last Year	Budget
<b>PERSONAL SERVICES:</b>			
Salaries and Wages .....	\$693,282.61	\$590,039.49	\$476,776.19
<b>CONTRACTUAL SERVICES:</b>			
Analysts and Laboratory Services .....	69.00	86.00	—
Laundry Services (Clerks Jkts.) .....	3,018.45	3,432.45	2,125.11
Medical Services .....	3.00	29.00	—
Misc. Prof. Fees and Spec. Services .....	1,476.31	3,009.30	921.40
Accounting and Auditing Services .....	41,047.58	38,797.29	39,809.00
Inspection Services .....	878.88	1,636.76	503.40
Legal Services .....	3,095.80	3,088.54	2,761.44
Traveling Expenses .....	53,009.37	45,382.60	32,090.96
Telephone and Telegraph .....	6,344.97	6,397.93	5,378.38
Water, Light, and Power .....	9,190.12	10,033.22	4,467.30
Trucking .....	94,399.12	93,173.20	76,505.28
Railroad Freight .....	75.20	13.45	—
Rent .....	74,447.03	70,860.81	44,125.27
Repairs .....	17,019.91	10,631.35	7,427.38
Insurance .....	14,265.41	16,092.34	—
Postage .....	3,862.09	4,069.34	2,396.80
Periodicals .....	386.00	383.00	—
National Association Dues .....	600.42	700.00	—
General Operating Expenses .....	4,843.10	3,725.85	3,479.31
Cash Over and Short .....	987.01	1,064.02	902.05
Liquor Stock Losses .....	5,082.23	4,393.26	3,230.50
Cont. to Employees Ret. .....	26,841.48	26,472.25	26,841.48
Advertising Notices .....	284.34	95.00	—
Witness Fees .....	*121.68	—	—
Income from Whse. Rent .....	*833.32	—	—
Disability Compensation .....	42.00	—	—
Legislative Awards .....	—	1,000.00	—
Claims against Vendors .....	—	188.69	—
<b>COMMODITIES:</b>			
Coal, Wood and Fuel Oil .....	2,118.16	2,173.77	1,131.41
Office Supplies .....	19,205.86	15,192.52	30,821.73
Wrapping Supplies .....	25,425.21	8,820.80	19,468.84
Misc. Supplies .....	4,471.72	2,516.23	38,229.83
Depreciation .....	7,019.10	6,729.50	5,477.34
House and Office Supplies .....	.70	8.80	—
Miscellaneous Equipment .....	15.00	—	—
Household Supplies .....	—	18.62	—
<b>TOTAL OPERATING EXPENSE .....</b>	<b>\$1,111,852.18</b>	<b>\$970,255.38</b>	<b>\$824,870.40</b>
<b>STORE OPERATING EXPENSE .....</b>	<b>746,902.51</b>	<b>653,903.85</b>	<b>572,776.48</b>
<b>DEPARTMENTAL OPERATING EXPENSE .....</b>	<b>364,949.67</b>	<b>316,351.53</b>	<b>252,093.92</b>
<b>TOTAL (As Above) .....</b>	<b>\$1,111,852.18</b>	<b>\$970,255.38</b>	<b>\$824,870.40</b>

\*Credits

## COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES

Year Ending June 30, 1947

Store No.	Year to Date		
	This Year	Last Year	Budget
1. LEWISTON			
Salaries .....	\$22,828.57	\$19,906.76	\$16,669.31
Trucking and Railroad .....	1,982.96	2,078.53	1,739.78
Rent and Lights .....	2,430.12	2,484.16	2,077.54
Supplies and Miscellaneous .....	3,363.15	2,522.73	2,116.77
TOTAL .....	30,604.80	26,992.18	22,603.40
2. BIDDEFORD			
Salaries .....	17,771.86	14,719.22	12,317.59
Trucking & Railroad .....	1,477.85	1,369.15	1,149.50
Rent and Lights .....	1,578.72	1,347.87	1,130.14
Supplies and Miscellaneous .....	3,235.26	1,740.40	1,457.25
TOTAL .....	24,063.69	19,176.64	16,054.48
3. PORTLAND			
Salaries .....	32,621.93	32,281.89	27,032.47
Trucking & Railroad .....	2,311.71	2,371.36	1,988.31
Rent and Lights .....	3,638.68	3,519.18	2,947.99
Supplies and Miscellaneous .....	5,783.12	5,894.92	4,940.89
TOTAL .....	44,355.44	44,067.35	36,909.66
4. PORTLAND			
Salaries .....	20,969.30	21,564.80	18,070.71
Trucking & Railroad .....	1,268.30	1,353.62	1,133.96
Rent and Lights .....	2,585.52	2,602.90	2,178.53
Supplies and Miscellaneous .....	4,280.63	4,559.66	3,818.69
TOTAL .....	29,103.75	30,080.98	25,201.89
5. AUGUSTA			
Salaries .....	14,746.20	12,229.31	10,252.36
Trucking & Railroad .....	1,967.45	1,854.45	1,553.38
Rent and Lights .....	1,923.53	1,939.94	1,625.48
Supplies and Miscellaneous .....	2,579.62	1,487.40	1,244.53
TOTAL .....	21,216.80	17,511.10	14,675.75
6. WATERVILLE			
Salaries .....	15,415.60	11,298.61	9,477.90
Trucking & Railroad .....	2,924.43	2,683.89	2,252.40
Rent and Lights .....	1,464.90	1,466.31	1,226.32
Supplies and Miscellaneous .....	2,076.65	1,262.75	1,058.38
TOTAL .....	21,881.58	16,711.56	14,015.00
7. BANGOR			
Salaries .....	23,167.15	18,086.74	15,157.27
Trucking & Railroad .....	6,477.03	5,969.75	5,001.87
Rent and Lights .....	2,286.60	2,301.10	1,923.65
Supplies and Miscellaneous .....	4,342.40	2,605.80	2,185.91
TOTAL .....	36,273.18	28,963.39	24,268.70
8. HOULTON			
Salaries .....	13,739.53	10,124.34	8,482.17
Trucking & Railroad .....	5,728.34	5,895.56	4,939.74
Rent and Lights .....	2,265.94	2,308.50	1,933.26
Supplies and Miscellaneous .....	2,458.14	1,754.21	1,467.91
TOTAL .....	24,191.95	20,082.61	16,823.08
9. PORTLAND—Wholesale to Licensee			
Salaries .....	14,161.20	12,176.65	10,215.48
Trucking & Railroad .....	2,033.09	2,703.67	2,267.93
Supplies and Miscellaneous and Rent .....	5,403.60	6,207.75	5,199.16
TOTAL .....	21,597.89	21,088.07	17,682.57



## COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES---(Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
12. RUMFORD			
Salaries .....	11,979.65	9,261.15	7,744.59
Trucking & Railroad .....	2,099.20	2,012.08	1,685.41
Rent and Lights .....	1,109.00	1,030.93	860.83
Supplies and Miscellaneous .....	1,705.58	1,092.29	914.78
TOTAL .....	16,893.43	13,396.45	11,205.61
13. ROCKLAND			
Salaries .....	16,241.40	12,457.55	10,436.76
Trucking & Railroad .....	2,875.34	2,521.81	2,112.59
Rent, Water and Lights .....	1,716.40	1,307.45	1,096.48
Supplies and Miscellaneous .....	2,066.92	1,586.88	1,329.63
TOTAL .....	22,900.06	17,873.69	14,975.46
14. ELLSWORTH			
Salaries .....	11,015.40	8,193.30	6,859.49
Trucking & Railroad .....	3,844.56	3,577.89	2,998.02
Rent and Lights .....	1,112.80	1,111.70	928.16
Supplies and Miscellaneous .....	2,104.66	1,040.25	872.24
TOTAL .....	18,077.42	13,923.14	11,657.91
15. BAR HARBOR			
Salaries .....	8,636.29	7,540.48	6,306.31
Trucking & Railroad .....	2,189.80	2,025.42	1,693.18
Rent and Lights .....	1,644.25	1,629.85	1,365.79
Supplies and Miscellaneous .....	1,376.71	785.68	659.49
TOTAL .....	13,847.05	11,981.43	10,024.77
16. CALAIS			
Salaries .....	8,854.71	8,142.00	6,822.61
Trucking & Railroad .....	2,692.10	2,706.84	2,267.93
Rent, Water and Lights .....	790.23	810.48	678.08
Supplies and Miscellaneous .....	1,584.27	1,246.43	1,042.43
TOTAL .....	13,921.31	12,905.75	10,811.05
17. BELFAST			
Salaries .....	8,205.40	8,134.10	6,822.61
Trucking & Railroad .....	1,637.89	1,696.58	1,421.34
Rent, Water and Lights .....	838.64	829.50	692.51
Supplies and Miscellaneous .....	1,807.37	1,163.78	973.29
TOTAL .....	12,489.30	11,823.96	9,909.75
18. BATH			
Salaries .....	12,539.20	15,905.64	13,313.32
Trucking & Railroad .....	1,098.27	1,280.74	1,071.83
Rent, Water and Lights .....	1,992.88	1,980.20	1,659.14
Supplies and Miscellaneous .....	879.13	1,358.76	1,138.16
TOTAL .....	16,509.48	20,525.34	17,182.45
19. MILLINOCKET			
Salaries .....	7,944.85	6,648.55	5,568.73
Trucking & Railroad .....	2,191.71	2,402.56	2,011.62
Rent and Lights .....	1,044.71	1,044.30	875.26
Supplies and Miscellaneous .....	1,277.04	1,000.75	840.32
TOTAL .....	12,458.31	11,096.16	9,295.93
20. SKOWHEGAN			
Salaries .....	9,341.15	7,762.00	6,490.70
Trucking & Railroad .....	1,522.44	1,656.67	1,390.27
Rent and Lights .....	913.08	916.75	769.46
Supplies and Miscellaneous .....	1,605.96	1,073.97	898.83
TOTAL .....	13,382.63	11,409.39	9,549.26

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
<b>21. OLD ORCHARD</b>			
Salaries .....	9,385.30	7,613.01	6,380.07
Trucking & Railroad .....	536.78	576.01	481.55
Rent and Lights .....	619.28	679.14	567.48
Supplies and Miscellaneous .....	1,822.42	1,235.47	1,037.11
<b>TOTAL .....</b>	<b>12,363.78</b>	<b>10,103.63</b>	<b>8,466.21</b>
<b>22. AUBURN</b>			
Salaries .....	13,302.78	11,403.75	9,551.66
Trucking & Railroad .....	1,084.36	943.99	792.22
Rent and Lights .....	1,012.08	1,019.80	851.21
Supplies and Miscellaneous .....	1,938.18	988.67	829.69
<b>TOTAL .....</b>	<b>17,337.40</b>	<b>14,356.21</b>	<b>12,024.78</b>
<b>23. SANFORD</b>			
Salaries .....	9,900.62	8,173.95	6,859.40
Trucking & Railroad .....	1,178.51	1,079.42	900.96
Rent and Lights .....	774.28	773.60	649.23
Supplies and Miscellaneous .....	1,194.14	885.96	744.59
<b>TOTAL .....</b>	<b>13,047.55</b>	<b>10,912.93</b>	<b>9,154.18</b>
<b>24. GARDINER</b>			
Salaries .....	9,718.95	9,105.76	7,633.95
Trucking & Railroad .....	1,200.24	1,220.73	1,025.23
Rent and Lights .....	1,066.84	1,077.52	904.11
Supplies and Miscellaneous .....	1,153.72	1,054.75	882.87
<b>TOTAL .....</b>	<b>13,139.75</b>	<b>12,458.76</b>	<b>10,446.16</b>
<b>25. WESTBROOK</b>			
Salaries .....	12,537.20	11,295.50	9,477.90
Trucking & Railroad .....	776.17	812.44	683.49
Rent and Lights .....	1,144.36	1,225.76	1,024.34
Supplies and Miscellaneous .....	2,072.59	1,757.81	1,473.23
<b>TOTAL .....</b>	<b>16,530.32</b>	<b>15,091.51</b>	<b>12,658.96</b>
<b>26. OLD TOWN</b>			
Salaries .....	10,191.20	8,128.40	6,822.61
Trucking & Railroad .....	2,390.07	2,330.75	1,949.49
Rent and Lights .....	1,314.90	1,351.60	1,130.14
Supplies and Miscellaneous .....	1,708.30	986.25	824.37
<b>TOTAL .....</b>	<b>15,604.47</b>	<b>12,797.00</b>	<b>10,726.61</b>
<b>27. CARIBOU</b>			
Salaries .....	10,136.60	8,604.68	7,191.40
Trucking & Railroad .....	5,120.80	5,189.48	4,349.45
Rent, Water and Lights .....	1,290.20	1,184.47	990.68
Supplies and Miscellaneous .....	1,520.36	987.81	829.69
<b>TOTAL .....</b>	<b>18,067.96</b>	<b>15,966.44</b>	<b>13,361.22</b>
<b>28. MADAWASKA</b>			
Salaries .....	7,501.50	6,162.10	5,163.00
Trucking & Railroad .....	2,244.53	2,321.39	1,941.72
Rent and Lights .....	1,078.08	1,073.36	899.30
Supplies and Miscellaneous .....	946.19	969.64	813.73
<b>TOTAL .....</b>	<b>11,770.30</b>	<b>10,526.49</b>	<b>8,817.75</b>
<b>29. MADISON</b>			
Salaries .....	7,100.95	5,980.20	5,015.54
Trucking & Railroad .....	1,084.09	1,078.42	900.96
Rent and Lights .....	954.54	990.78	827.17
Supplies and Miscellaneous .....	1,048.37	828.28	691.41
<b>TOTAL .....</b>	<b>10,187.95</b>	<b>8,877.68</b>	<b>7,435.08</b>

## COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES---(Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
30. LINCOLN			
Salaries .....	7,726.65	6,654.40	5,568.73
Trucking & Railroad .....	2,196.26	2,214.86	1,856.28
Rent .....	1,017.20	900.00	755.03
Supplies and Miscellaneous .....	1,410.78	755.80	632.90
TOTAL .....	12,350.89	10,525.06	8,812.94
31. VAN BUREN			
Salaries .....	7,473.95	6,466.80	5,421.21
Trucking & Railroad .....	2,514.61	2,742.16	2,299.00
Rent and Lights .....	902.92	915.80	764.65
Supplies and Miscellaneous .....	1,217.74	901.80	755.23
TOTAL .....	12,109.22	11,026.56	9,240.09
32. FORT FAIRFIELD			
Salaries .....	8,782.35	7,121.60	5,974.40
Trucking & Railroad .....	2,988.03	3,149.44	2,640.74
Rent and Lights .....	1,230.51	1,193.06	1,000.30
Supplies and Miscellaneous .....	1,571.48	902.95	755.23
TOTAL .....	14,572.37	12,367.05	10,370.67
33. NORWAY			
Salaries .....	10,752.30	8,555.56	7,154.53
Trucking & Railroad .....	1,781.91	1,646.04	1,382.50
Rent and Lights .....	906.72	890.03	745.41
Supplies and Miscellaneous .....	1,527.36	845.58	707.36
TOTAL .....	14,968.29	11,937.21	9,989.80
34. KITTERY			
Salaries .....	7,770.20	6,581.00	5,494.97
Trucking & Railroad .....	664.70	640.49	535.91
Rent .....	1,500.00	1,500.00	1,255.18
Supplies and Miscellaneous .....	1,502.18	1,024.56	856.28
TOTAL .....	11,437.08	9,746.05	8,142.34
35. BOOTHBAY HARBOR			
Salaries .....	7,606.52	7,483.93	6,269.43
Trucking & Railroad .....	1,037.07	952.95	799.99
Rent and Lights .....	1,215.56	854.54	1,197.47
Supplies and Miscellaneous .....	1,163.70	843.78	707.36
TOTAL .....	11,022.85	10,135.20	8,974.25
36. FORT KENT			
Salaries .....	9,894.60	7,477.00	6,269.43
Trucking & Railroad .....	3,974.33	3,975.83	3,331.99
Rent and Lights .....	1,146.33	1,145.60	957.01
Supplies and Miscellaneous .....	1,124.77	721.88	606.31
TOTAL .....	16,140.03	13,320.31	11,164.74
37. BRUNSWICK			
Salaries .....	12,565.96	12,651.25	10,584.27
Trucking & Railroad .....	1,144.79	1,145.64	955.33
Rent and Lights .....	2,458.78	1,370.06	1,149.38
Supplies and Miscellaneous .....	2,242.08	1,348.42	1,132.84
TOTAL .....	18,411.61	16,515.37	13,821.82
38. EASTPORT			
Salaries .....	7,851.25	7,474.65	6,269.43
Trucking & Railroad .....	2,194.18	2,347.30	1,965.02
Rent and Lights .....	803.25	807.52	678.08
Supplies and Miscellaneous .....	1,116.11	926.88	776.50
TOTAL .....	11,964.79	11,556.35	9,689.03

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
39. NEWPORT			
Salaries .....	8,271.35	7,941.47	6,638.22
Trucking & Railroad .....	1,717.80	1,823.22	1,530.08
Rent, Water and Lights .....	846.84	744.04	625.18
Supplies and Miscellaneous .....	1,202.67	1,200.46	1,005.20
TOTAL .....	12,038.66	11,709.19	9,798.68
41. FARMINGTON			
Salaries .....	10,139.50	9,403.89	7,892.11
Trucking & Railroad .....	1,818.92	1,766.59	1,475.71
Rent and Lights .....	889.60	911.15	764.65
Supplies and Miscellaneous .....	1,589.17	1,620.57	1,356.22
TOTAL .....	14,437.19	13,702.20	11,488.69
42. BRIDGTON			
Salaries .....	7,363.20	6,117.82	5,126.18
Trucking & Railroad .....	827.34	803.85	667.95
Rent and Lights .....	797.62	786.10	658.85
Supplies and Miscellaneous .....	1,143.63	861.98	723.32
TOTAL .....	10,131.79	8,569.75	7,176.30
43. Machias			
Salaries .....	8,853.41	6,918.50	5,790.00
Trucking & Railroad .....	2,495.19	2,379.33	1,996.09
Rent and Lights .....	717.60	726.65	605.95
Supplies and Miscellaneous .....	1,472.45	963.63	808.41
TOTAL .....	13,538.65	10,988.11	9,200.45
44. PORTLAND			
Salaries .....	15,137.40	15,868.25	13,276.44
Trucking & Railroad .....	1,035.04	1,137.10	955.33
Rent and Lights .....	2,229.21	2,222.40	1,861.13
Supplies and Miscellaneous .....	2,699.73	3,679.32	3,084.73
TOTAL .....	21,101.38	22,907.07	19,177.63
45. PRESQUE ISLE			
Salaries .....	11,207.15	10,664.82	8,924.72
Trucking & Railroad .....	4,628.41	4,269.35	3,572.77
Rent and Lights .....	2,085.36	1,803.42	1,029.15
Supplies and Miscellaneous .....	2,813.50	1,460.94	1,223.26
TOTAL .....	20,734.42	18,198.53	14,749.90
46. DEXTER			
Salaries .....	3,563.20	—	—
Trucking & Railroad .....	816.13	—	—
Rent, Water and Lights .....	580.98	—	—
Supplies and Miscellaneous .....	2,221.82	—	—
TOTAL .....	7,182.13	—	—
47. LIVERMORE FALLS			
Salaries .....	110.40	—	—
Trucking & Railroad .....	70.34	—	—
Rent and Lights .....	75.00	—	—
Supplies and Miscellaneous .....	923.07	—	—
TOTAL .....	1,178.81	—	—
48. GREENVILLE			
Salaries .....	320.40	—	—
Trucking & Railroad .....	154.86	—	—
Rent, Water and Lights .....	450.00	—	—
Supplies and Miscellaneous .....	510.16	—	—
TOTAL .....	1,435.42	—	—

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Concluded)**

Store No.	Year to Date		
	This Year	Last Year	Budget
49. WINTHROP			
Salaries .....	—	—	—
Trucking & Railroad .....	—	—	—
Rent and Lights .....	—	—	—
Supplies and Miscellaneous .....	329.38	—	—
TOTAL .....	329.38	—	—
<b>TOTAL ALL STORES .....</b>	<b>\$746,902.51</b>	<b>\$653,903.85</b>	<b>\$547,735.00</b>
Salaries .....	505,344.28	440,281.38	368,789.98
Trucking & Railroad .....	93,997.93	92,707.35	77,668.82
Rent, Water and Lights .....	60,770.95	57,444.01	48,091.13
Supplies and Miscellaneous .....	86,789.35	63,471.11	53,185.07
<b>TOTAL .....</b>	<b>\$746,902.51</b>	<b>\$653,903.85</b>	<b>\$547,735.00</b>

**COMPARATIVE EXPENDITURE ANALYSIS---DEPARTMENTAL**  
**Year Ending June 30, 1947**

DEPARTMENT	Year to Date		
	This Year	Last Year	Budget
<b>COMMISSIONERS' EXPENSE:</b>			
Salaries .....	\$14,000.00	\$13,686.76	\$10,650.77
Traveling .....	220.10	601.23	467.96
Supplies and Miscellaneous .....	722.76	745.62	580.27
<b>Total</b> .....	<b>14,942.86</b>	<b>15,033.61</b>	<b>11,699.00</b>
<b>GENERAL ADMINISTRATION:</b>			
Salaries .....	32,627.72	26,910.00	23,416.04
Traveling .....	3,676.94	3,456.33	3,005.78
Supplies and Miscellaneous .....	10,124.67	17,281.21	15,037.18
<b>Total</b> .....	<b>46,429.33</b>	<b>47,647.54</b>	<b>41,459.00</b>
<b>LIQUOR STORES SUPERVISION:</b>			
Salaries .....	14,712.00	12,253.50	11,785.32
Traveling .....	4,493.21	4,184.81	4,022.88
Supplies and Miscellaneous .....	3,736.28	2,446.30	2,353.80
<b>Total</b> .....	<b>22,941.49</b>	<b>18,884.61</b>	<b>18,162.00</b>
<b>ENFORCEMENT:</b>			
Salaries .....	65,588.01	49,795.96	35,234.71
Traveling .....	43,436.77	36,119.75	25,552.62
Supplies and Miscellaneous .....	3,382.50	3,702.52	2,618.67
<b>Total</b> .....	<b>112,407.28</b>	<b>89,618.23</b>	<b>63,406.00</b>
<b>MERCHANDISING:</b>			
Salaries .....	13,154.88	9,837.60	7,043.20
Traveling .....	19.30	48.50	34.40
Supplies and Miscellaneous .....	1,582.05	1,287.78	922.40
<b>Total</b> .....	<b>14,756.23</b>	<b>11,173.88</b>	<b>8,000.00</b>
<b>WAREHOUSING:</b>			
Salaries .....	47,855.72	37,274.29	19,856.17
Traveling .....	10.85	10.25	7.32
Supplies and Miscellaneous .....	31,206.07	31,381.18	16,717.51
<b>Total</b> .....	<b>79,072.64</b>	<b>68,665.72</b>	<b>36,581.00</b>
<b>ACCOUNTING SERVICE:</b>			
Contributions to Employees Retirement .....	41,047.58	38,855.69	39,809.00
Legal Services .....	26,841.48	26,472.25	26,841.48
Rent .....	3,091.06	—	2,761.44
<b>Total</b> .....	<b>71,000.12</b>	<b>65,327.94</b>	<b>69,351.92</b>
Salaries .....	187,938.33	149,758.11	107,986.21
Traveling .....	51,857.17	44,420.87	33,090.96
Supplies and Miscellaneous .....	50,754.33	56,844.61	38,229.83
Accounting Service .....	41,047.58	38,855.69	39,809.00
Rent .....	3,375.00	—	3,375.00
Legal Services .....	3,091.06	—	2,761.44
Cont. to Employees Retirement .....	26,841.48	26,472.25	26,841.48
<b>TOTAL</b> .....	<b>\$364,904.95</b>	<b>\$316,351.53</b>	<b>\$252,093.92</b>

## SCHEDULE OF CASH REGISTER FUNDS

June 30, 1947

Store No.	Depository	Cash Register Funds	
1	Lewiston	Lewiston Trust Company . . . . .	\$ 600.00
2	Biddeford	Pepperell Trust Co. . . . .	1,000.00
3	Portland	Casco Bank & Trust Co. . . . .	2,200.00
4	Portland	National Bank of Commerce . . . . .	1,500.00
5	Augusta	Depositors Trust Company . . . . .	400.00
6	Waterville	Federal Trust Company . . . . .	400.00
7	Bangor	Merrill Trust Company . . . . .	350.00
8	Houlton	First National Bank . . . . .	300.00
9	Whlse. to Lic.	First Portland National Bank . . . . .	50.00
12	Rumford	Rumford National Bank . . . . .	350.00
13	Rockland	Knox County Trust Co. . . . .	400.00
14	Ellsworth	Liberty National Bank . . . . .	200.00
15	Bar Harbor	Bar Harbor Banking & Trust Co. . . . .	200.00
16	Calais	Merrill Trust Co. . . . .	300.00
17	Belfast	First National Bank of Belfast . . . . .	400.00
18	Bath	Bath Trust Company . . . . .	300.00
19	Millinocket	Millinocket Trust Co. . . . .	250.00
20	Skowhegan	Depositors Trust Company . . . . .	250.00
21	Old Orchard	York National Bank, Saco . . . . .	500.00
22	Auburn	First Auburn Trust Company . . . . .	200.00
23	Sanford	Sanford Trust Company . . . . .	450.00
24	Gardiner	Depositors Trust Company . . . . .	200.00
25	Westbrook	Westbrook Trust Company . . . . .	500.00
26	Old Town	Merrill Trust Company . . . . .	500.00
27	Caribou	Aroostook Trust Company . . . . .	500.00
28	Madawaska	Northern National Bank of P. I. . . . .	250.00
29	Madison	Depositors Trust Company . . . . .	150.00
30	Lincoln	Lincoln Trust Company . . . . .	150.00
31	Van Buren	Van Buren Branch of No. Nat'l . . . . .	150.00
32	Fort Fairfield	Frontier Trust Company . . . . .	150.00
33	Norway	Norway National Bank . . . . .	150.00
34	Kittery	Community Trust Company . . . . .	300.00
35	Boothbay Harbor	Depositors Trust Company . . . . .	300.00
36	Fort Kent	First National Bank . . . . .	200.00
37	Brunswick	First National Bank . . . . .	200.00
38	Eastport	Merrill Trust Company . . . . .	200.00
39	Newport	Newport Trust Company . . . . .	150.00
41	Farmington	Peoples' National Bank . . . . .	200.00
42	Bridgton	Casco Bank & Trust Co. . . . .	150.00
43	Machias	Merrill Trust Co. . . . .	150.00
44	Portland	Casco Bank & Trust Co. . . . .	900.00
45	Presque Isle	Northern National Bank of P. I. . . . .	350.00
46	Dexter	Merrill Trust Company . . . . .	150.00
47	Livermore Falls	Livermore Falls Trust Co. . . . .	400.00
48	Greenville	Guilford Trust Company . . . . .	200.00
49	Winthrop	Depositors Trust Company . . . . .	300.00
		Enforcement . . . . .	100.00
	TOTAL . . . . .		\$17,550.00

## STATEMENT OF ACCOUNTS RECEIVABLE

June 30, 1947

Account	Amount
Alger Brothers	\$ 86.71
American Bank Note	458.50
American Distilling Co.	347.37
Austin, Nichols Co.	3.88
Arrow Liqueurs	2,365.87
Bacardi Imports	87.57
James Barclay Co.	12.54
B. & E. Motor Express	2.58
Boston & Maine Railroad	2,799.88
Bellows & Company	1.26
Berke Brothers	18,487.23
Border Express	47.72
Brown-Forman Dist.	3.96
A. & G. J. Caldwell	26.06
Calvert Dist. Corp.	22.10
California Growers	867.82
Capital Motors	.71
Carstairs Brothers	5,255.24
Cobb & Shackford	2.26
Cole's Express	47.66
F. G. Congdon	92.69
Continental Dist.	154.64
Cresta Blanca Wine Co.	1,604.04
Fairview Wine Company	29.95
Joseph S. Finch	2.44
Fleischmann Dist.	31.43
Fogg's Transportation	11.24
Fox & Ginn	9.43
Frankfort Dist.	34.15
Fruit Industries	925.56
E. & J. Gallo Co.	112.08
Glenmore Dist.	5,179.34
Granada Wines	6,258.31
G. F. Heublein	3.91
House of Old Molineaux	9.73
International Dist.	10.83
William Jameson	7.59
Kinsey Dist.	70.53
Lawrence & Company	1.08
Logansport Dist. Company	36.53
Maine Central Railroad	92.75
Maliar Brothers	5.21
Moore's Express	16.37
National Distillers	41.75
New England Distillers	15.31
Petri Wine Co.	1,801.91
Park & Tilford	81.16
S. S. Pierce Co.	82.36
Records & Goldsborough	2.02
Reed's Transfer	1.86
Roma Wine Company	3,763.42
Ron Virgin Co. Ltd.	6.18
Renfield Importers	4.72
Schenley Distillers	56.39
Schenley Import Corp.	10.03
Schieffelin & Company	9.81
Seagram Distillers	50.82
Siboney Distillers	2.17
Sunset Inc.	3.48
Supreme Wine Co.	.94
Taylor Wine Co.	.75
W. A. Taylor & Co.	12,398.10
Three Feathers Dist. Co.	29.70
Tiara Products	9.02
Twenty-One Brands, Inc.	1,732.31
G. & W. Division	46.30
M. S. Walker, Inc.	442.98
United Distillers	18,390.44
Hiram Walker	429.22
Nathan L. Weston	27.17
Frank L. Wight Dist. Co.	15.51
Williams Importers	4.32
Wm. Zakon & Sons	5.14
Railway Express	10.24
TOTAL	\$85,102.28



## EQUIPMENT AND DEPRECIATION SCHEDULE

June 30, 1947

Store No.		Cost	Depreciation to Date	Depreciated Value
1	Lewiston	\$3,428.16	\$2,564.40	\$863.76
2	Biddeford	3,266.46	2,262.18	1,004.28
3	Portland	6,048.49	2,891.80	3,156.69
4	Portland	3,792.94	1,799.19	1,993.75
5	Augusta	2,348.45	1,739.60	608.85
6	Waterville	2,402.01	1,386.88	1,015.13
7	Bangor	4,597.77	2,787.45	1,810.32
8	Houlton	2,144.25	1,006.48	1,137.77
9	Wholesale to Licensees	4,130.34	2,658.64	1,471.70
12	Rumford	2,210.67	1,167.12	1,043.55
13	Rockland	2,351.88	1,463.68	888.20
14	Ellsworth	2,530.70	1,183.84	1,346.86
15	Bar Harbor	2,398.05	1,605.46	792.59
16	Calais	2,092.07	1,558.74	533.33
17	Belfast	2,356.74	1,547.82	808.92
18	Bath	2,437.84	1,604.51	833.33
19	Millinocket	2,371.96	1,561.08	810.88
20	Skowhegan	2,557.10	1,699.32	857.78
21	Old Orchard	2,183.42	1,422.56	760.86
22	Auburn	2,059.71	1,506.03	553.68
23	Sanford	2,615.98	997.84	1,618.14
24	Gardiner	2,382.22	1,555.73	826.49
25	Westbrook	2,330.12	1,407.65	922.47
26	Old Town	2,145.91	1,538.24	607.67
27	Caribou	2,009.43	1,425.15	584.28
28	Madawaska	1,935.31	1,446.50	488.81
29	Madison	2,409.49	1,465.91	943.58
30	Lincoln	2,212.50	1,365.68	846.82
31	Van Buren	2,075.52	1,413.62	661.90
32	Fort Fairfield	2,176.73	1,262.45	914.28
33	Norway	2,144.75	1,262.81	881.94
34	Kittery	2,324.46	1,638.66	685.80
35	Boothbay Harbor	1,780.15	1,142.83	637.32
36	Fort Kent	2,255.54	1,079.97	1,175.57
37	Brunswick	2,258.50	1,364.19	894.31
38	Eastport	2,061.54	1,262.47	799.07
39	Newport	2,130.73	1,223.42	907.31
41	Farmington	2,399.50	1,549.76	849.74
42	Bridgton	2,349.32	1,367.55	981.77
43	Machias	2,332.86	1,359.75	973.11
44	Portland	2,550.14	899.84	1,650.30
45	Presque Isle	3,368.34	2,249.81	1,118.53
46	Dexter	2,179.25	1,060.40	1,118.85
47	Livermore Falls	2,384.68	8.41	2,376.27
48	Greenville	389.76	9.10	380.66
49	Winthrop	1,771.62	—	1,771.62
60020	Supply Inventory	1,899.20	138.57	1,760.63
60226	Commissioners	1,492.00	1,492.00	—
60227	General Administration	14,347.99	5,642.73	8,705.26
60231	Warehousing	5,207.32	2,599.76	2,607.56
60232	Accounting & Stock Control	4,169.42	3,611.08	558.34
	TOTAL	\$141,799.29	\$80,258.66	\$61,540.63

## SCHEDULE OF LIQUOR ACCOUNTS PAYABLE

June 30, 1947

Account	Amount	
	Cr.	Dr.
Fleischmann Distilling Corp. ....		\$16,258.69
Twenty-One Brands, Inc. ....		16.65
Park & Tilford Import Corp. ....		39.92
Schieffelin & Co. ....		41.82
Ron Virgin Co., Ltd. ....		39,732.93
Park & Tilford Import Corp. ....		20,823.69
Schenley Import Corp. ....		4,138.20
National Distillers Products Corp. ....		35,029.56
Three Feathers Distributors ....		478.28
Schenley Distillers Corp. ....		30,538.00
Renfield Importers ....		7,344.70
Garrett & Co. ....		11.82
Fruit Industries ....		1,740.20
Jos. S. Finch & Co. ....		10,616.00
Browne Vintners Co. ....		2,262.50
Granada Wines, Inc. ....		803.84
Calvert Distillers Corp. ....		12,870.87
Calvert Distillers Corp. ....		22,666.93
Austin, Nichols & Co. ....		3,958.74
Garrett & Co. ....		5.80
Moosehead Applejack Brandy Dist. ....		5,800.00
Distributors of New England ....		25.14
<b>TOTAL</b> .....		<b>\$215,204.28</b>
Freight on Purchases. ....		2,196.24
Miscellaneous Accounts Payable ....		23,130.84
Commission Salaries ....		77.40
Payroll .....		13,560.76
Employment Retirement .....	\$512.80	
Postage .....	185.00	
<b>GRAND TOTAL</b> .....		<b>\$253,471.72</b>

## COMPARATIVE STATEMENT OF NET PURCHASES

Year Ending June 30, 1947

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
American Distilling Co. . . . .	1,401	\$ 38,346.19	.24	3,653	\$ 82,438.95	.54	\$ —	\$ 44,092.76
American Wine Co. . . . .	1	9.53	—	—	—	—	9.53	—
Acme Sales & Import Co. . . . .	2,296	62,019.76	.39	2,224	63,192.76	.41	—	1,173.00
Arrow Liqueurs Corp. . . . .	4,368½	127,114.93	.81	1,450	40,646.19	.26	86,468.74	—
Austin, Nichols & Co. . . . .	810	27,654.99	.18	2	28.00	—	27,626.99	—
Brookside Dist. Prod. Co. . . . .	—	—	—	—	*3,770.64	*.02	3,770.64	—
Berke Bros. . . . .	31,864	954,464.25	6.07	14,887	410,340.87	2.67	544,123.38	—
James Barclay Co. . . . .	9,199	260,758.75	1.66	7,545	216,780.94	1.41	43,977.81	—
Boston Drug & Beverage . . . . .	10	472.20	—	—	—	—	472.20	—
Bacardi Importers . . . . .	3,318	108,822.30	.69	3,983	134,409.34	.88	—	25,587.04
Brown-Forman Dist. Corp . . . . .	3,148	111,721.91	.71	5,126	171,409.31	1.12	—	59,687.40
Brown Vintners Co. . . . .	280	12,419.68	.08	1,197	8,628.60	.06	3,791.08	—
Bellows & Co. . . . .	10,739	346,067.62	2.21	13,148	387,728.95	2.52	—	41,661.33
A. & G. J. Caldwell, Inc. . . . .	4,450	142,623.47	.91	3,630	112,591.53	.73	30,031.94	—
California Growers Wineries . . . . .	1,500	19,951.60	.13	1,400	9,009.26	.06	10,942.34	—
Cointreau, Ltd. . . . .	50	2,004.88	.01	100	4,072.00	.03	—	2,067.12
Canada Dry Ginger Ale, Inc. . . . .	184	9,042.21	.06	210	12,948.83	.08	—	3,906.62
Continental Dist. Corp. . . . .	19,706	533,963.71	3.40	11,040	315,600.44	2.06	218,363.27	—
Cobbs Dist. Corp. . . . .	55	1,440.00	.01	—	—	—	1,440.00	—
B. Caribari & Son . . . . .	6	76.30	—	—	—	—	76.30	—
Clark Distillers, Ltd. . . . .	1,500	44,602.95	.28	—	—	—	44,602.95	—
Comex Wine & Spirits . . . . .	—	—	—	200	7,325.19	.05	—	7,325.19
Cummins-Collins . . . . .	1,100	29,759.74	.19	1,799	47,160.02	.31	—	17,400.28
Calvert Dist. Corp. . . . .	15,361	499,234.55	3.18	13,987	427,821.37	2.79	71,413.18	—
Carstairs Div. of Calvert . . . . .	11,870	350,696.44	2.23	11,588	325,976.29	2.12	24,720.15	—
Cresta Blanca Wine Co. . . . .	16,010	365,546.28	2.32	17,845	397,599.88	2.59	—	32,053.60
Distributors of New England . . . . .	3	25.14	—	—	—	—	25.14	—
Distilled Liquors Import . . . . .	499	14,816.90	.09	369	11,673.86	.08	3,143.04	—
John G. Dorn . . . . .	1	18.69	—	—	—	—	18.69	—
Fairview Wine Co. . . . .	58,626	126,317.96	.80	21,150	120,830.91	.79	5,487.05	—
Jos. S. Finch & Co. . . . .	2,685	74,690.08	.47	24,240	703,349.45	4.58	—	628,659.37
Fleischmann Dist. Co. . . . .	13,283	426,395.29	2.71	14,852	441,290.95	2.87	—	14,895.66
Frankfort Dist. Corp. . . . .	10,776	343,505.18	2.18	10,417	332,094.42	2.16	11,410.76	—
Fromm & Sichel . . . . .	750	25,128.97	.16	500	16,516.80	.11	8,612.17	—
Fruit Industries, Ltd. . . . .	8,577	53,841.84	.34	10,660	144,422.59	.94	—	90,580.75
E. & J. Gallo Winery . . . . .	1,482½	8,064.00	.05	—	—	—	8,064.00	—
Gambarelli & Davitto . . . . .	2	20.42	—	10	95.95	—	—	75.53
Garrett & Co. . . . .	4	41.14	—	1	5.79	—	35.35	—
General Dist. Corp. . . . .	—	—	—	549	14,336.74	.09	—	14,336.74

\*Debits

FISCAL YEAR REPORT ENDING JUNE 30, 1947

## COMPARATIVE STATEMENT OF NET PURCHASES---(Continued)

MAINE STATE LIQUOR COMMISSION

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
Glenmore Dist. Corp.	6,247	210,978.28	1.34	5,876	191,048.20	1.24	19,930.08	—
Granada Wines, Inc.	16,550	123,495.55	.79	16,083	168,548.23	1.10	—	45,052.68
G. F. Heublein & Bros.	2,264	63,208.21	.40	4,006	114,582.37	.75	—	51,374.16
United Dist. of America	5,442	174,657.86	1.11	8,525	238,368.30	1.55	—	63,710.44
House of Old Molineux, Inc.	18,609½	145,426.41	.93	16,600¼	132,947.07	.87	12,479.34	—
Hunter-Wilson Dist. Co.	—	—	—	1,460	35,729.25	.23	—	35,729.25
Imported Liquors Co.	2	83.50	—	—	—	—	83.50	—
International Dist.	80	4,052.00	.03	99	4,925.76	.03	—	873.76
Wm. Jameson & Co.	750	21,917.06	.14	600	15,981.60	.10	5,935.46	—
Kinsey Distilling Co.	20,917	581,048.70	3.70	10,515	321,231.89	2.09	259,816.81	—
Lawrence & Co.	3,852	100,052.91	.63	2,850	75,849.86	.49	24,203.05	—
A. N. Luria	—	—	—	—	45.48	—	—	45.48
LeRoux & Co.	—	—	—	1	5.12	—	—	5.12
Logansport Dist.	9,750	288,053.22	1.83	5,250	144,517.92	.94	143,535.30	—
Many, Blanc & Co.	—	—	—	—	*2.03	—	2.03	—
McKesson & Robbins	2,111	71,514.81	.46	2,874	103,091.25	.67	—	31,576.44
Moosehead Applejack Brandy	700	24,090.00	.15	1,160	43,893.67	.29	—	19,803.67
National Dist. Prod. Corp.	39,251	1,223,033.30	7.78	52,711	1,564,752.35	11.19	—	341,719.05
Nicholas & Co.	1	48.76	—	—	—	—	48.76	—
New England Dist.	20,964	546,169.27	3.48	18,057	453,723.67	2.95	92,445.60	—
Ron Virgin Co.	20,549½	603,152.67	3.84	20,018	552,439.95	3.68	50,712.72	—
N. H. State Liquor Comm.	—	—	—	300	9,768.95	.06	—	9,768.95
Old Custom House	98	5,545.41	.07	500	24,287.47	.16	—	18,742.06
The Overbrook Co.	235½	—	—	250	9,234.49	.06	—	9,234.49
Park & Tilford Import Corp.	7,163	217,173.74	1.38	6,584	187,073.61	1.22	30,100.13	—
Pennsdale Dist. Co.	700	21,305.57	.14	700	21,305.69	.14	—	.12
Petri Wine Co.	5,943	36,982.34	.24	13,958	74,605.66	.49	—	37,623.32
Pastine Wine & Spirits Co.	—	11.13	—	—	—	—	11.13	—
S. S. Pierce Co.	2,449½	70,433.69	.45	2,349	65,551.01	.43	4,882.68	—
Records & Goldsborough	750	19,672.85	.13	4,000	103,162.67	.67	—	83,489.82
Renfield Importers, Ltd.	430	19,966.45	.13	—	—	—	19,966.45	—
Roma Wine Co.	16,650	107,052.21	.68	25,825	166,518.35	—	—	59,466.14
Riverbank Wine Co.	1,432	301,008.09	1.91	3,700	33,156.61	.22	267,851.48	—
Saccone, Speed & Jenney	102	4,141.44	.03	200	8,279.99	.05	—	4,138.55
Seagram Dist. Corp.	24,735	770,594.72	4.90	20,547	617,577.48	4.02	153,017.24	—
Seggerman-Nixon Corp.	—	—	—	—	*3.93	—	3.93	—
Schenley Import Corp.	2,490	68,107.79	.43	425	35,119.60	.23	32,988.19	—
Schenley Dist. Corp.	33,844	1,039,447.71	6.61	27,426	828,604.88	5.40	210,842.83	—
Schieffelin & Co.	2,668	95,080.89	.60	3,535	112,708.62	.73	—	17,627.73
Siboney Dist. Co.	14,100	353,395.49	2.25	16,775	429,393.36	2.80	—	75,997.87
Somerset Importers	120	5,310.03	.03	1,975	60,004.63	.39	—	54,694.60
Southern Comfort Co.	1,005	43,286.09	.28	2,000	86,663.52	.56	—	43,377.43

\*Debits

## COMPARATIVE STATEMENT OF NET PURCHASES--(Concluded)

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
Sunset, Inc. . . . .	1,370	39,313.55	.25	3,424	93,152.19	.61	—	53,838.64
Three Feathers Dist. . . . .	31,239	959,496.40	6.10	16,518	505,648.68	3.29	453,847.72	—
Munson G. Shaw Co. . . . .	1,746	39,674.02	.25	2	28.73	—	39,645.29	—
Stuart & Williams . . . . .	—	—	—	500	13,126.52	.09	—	13,126.52
Supreme Wine Co. . . . .	14,310	107,155.67	.68	16,300	115,820.35	.75	—	8,664.68
Taylor Wine Co. . . . .	3,600	33,912.74	.21	5,015	46,452.91	.30	—	12,540.17
Twenty-One Brands . . . . .	7,109	227,345.22	1.45	7,232	242,472.25	1.58	—	15,127.03
W. A. Taylor & Co. . . . .	1,693	81,680.45	.52	306	4,107.30	.03	77,573.15	—
Vintage Wine . . . . .	2	45.58	—	—	—	—	45.58	—
Hiram Walker—G. & W. . . . .	19,528	545,400.50	3.47	29,406	816,791.81	5.32	—	271,391.31
R. C. Williams, Inc. . . . .	—	—	—	4,525	222,535.97	1.45	—	222,535.97
John Wagner & Sons . . . . .	6	150.15	—	7	160.80	—	—	10.65
M. S. Walker, Inc. . . . .	10,837	312,094.36	1.99	13,088½	377,252.50	2.46	—	65,158.14
Hiram Walker, Inc. . . . .	22,151	624,376.36	3.97	20,224	560,862.32	3.65	63,514.04	—
Frank L. Wight Dist. . . . .	1,350	48,535.87	.31	1,656	54,963.41	.36	—	6,427.54
Julius Wile Sons & Co. . . . .	73	3,491.84	.02	33½	2,016.31	.01	1,475.53	—
Williams Importers . . . . .	4	289.00	—	—	—	—	289.00	—
Widmer's Wine Cellars . . . . .	2	15.78	—	—	—	—	15.78	—
Wine Shippers Import . . . . .	1	24.00	—	—	—	—	24.00	—
Wm. Zakon & Son . . . . .	8,600	231,951.10	1.48	11,720½	320,114.50	2.08	—	88,163.40
Transportation Cos. . . . .	—	*20,141.11	*.13	—	*10,740.50	*.07	—	9,400.61
<b>TOTAL . . . . .</b>	<b>642,491½</b>	<b>\$15,715,989.48</b>	<b>100.00%</b>	<b>624,454¼</b>	<b>\$15,356,014.16</b>	<b>100.00%</b>	<b>\$3,113,913.50</b>	<b>\$2,753,938.18</b>
<b>Net Increase . . . . .</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>359,975.32</b>	<b>—</b>	<b>—</b>	<b>359,975.32</b>
<b>TOTAL . . . . .</b>	<b>642,491½</b>	<b>\$15,715,989.48</b>	<b>100.00%</b>	<b>624,454¼</b>	<b>\$15,715,989.48</b>	<b>100.00%</b>	<b>\$3,113,913.50</b>	<b>\$3,113,913.50</b>

\*Debits

FISCAL YEAR REPORT ENDING JUNE 30, 1947

# STORE STOCK TURNOVER

June 1947

Store No.	Bottles Sold		Average Bottle Inventory		Average Stock Turnover				
	This Year	Last Year	This Year	Last Year	Monthly		Yearly		
					This Year	Last Year	This Year	Last Year	
1	Lewiston	403,164	405,327	23,253	27,048	1.21	1.43	14.52	17.16
2	Biddeford	368,605	312,987	22,001	16,469	1.28	1.95	15.36	23.40
3	Portland	678,676	669,514	32,763	37,641	1.37	1.65	16.44	19.80
4	Portland	366,839	373,993	16,047	15,101	1.73	2.03	20.76	24.36
5	Augusta	298,750	270,758	19,200	16,001	1.04	1.85	12.12	22.20
6	Waterville	342,116	306,428	11,750	12,548	2.06	2.48	24.72	29.76
7	Bangor	606,230	533,747	25,352	26,742	1.67	1.95	20.04	23.40
8	Houlton	289,274	287,600	15,007	16,069	1.42	1.47	17.04	17.64
9	Wholesale to Licensees	516,288	704,191	29,035	33,108	1.51	2.40	18.12	28.80
12	Rumford	229,238	202,355	8,274	11,158	1.98	1.96	23.76	23.52
13	Rockland	301,203	266,149	16,384	14,741	1.26	1.99	15.00	23.88
14	Ellsworth	240,150	211,791	11,473	10,307	1.56	2.16	18.72	25.92
15	Bar Harbor	116,279	96,992	9,473	8,979	1.00	1.10	12.00	13.20
16	Calais	134,643	136,779	7,866	8,350	1.23	1.59	14.76	19.08
17	Belfast	170,398	168,066	8,322	8,756	1.45	1.91	17.40	22.92
18	Bath	213,178	251,209	14,246	12,481	1.02	1.75	12.24	21.00
19	Millinocket	104,012	102,709	6,908	10,761	1.01	.92	12.12	11.04
20	Skowhegan	143,706	145,369	7,283	8,110	1.35	1.84	16.20	22.08
21	Old Orchard	101,138	90,970	6,169	7,699	1.51	1.28	18.12	15.36
22	Auburn	222,792	185,477	9,381	13,452	1.73	1.59	20.76	19.08
23	Sanford	165,606	141,835	9,427	8,637	1.19	1.87	14.28	22.44
24	Gardiner	186,126	176,900	14,564	12,901	.87	1.47	10.44	17.64
25	Westbrook	204,840	198,783	10,721	14,069	1.35	1.48	16.20	17.76
26	Old Town	170,242	153,847	8,354	11,404	1.33	1.44	15.96	17.28
27	Caribou	216,175	212,526	10,568	11,220	1.43	1.67	17.16	20.04
28	Madawaska	80,712	83,223	7,309	7,443	.72	.87	8.64	10.44
29	Madison	102,972	93,096	8,619	9,767	.82	1.10	9.84	13.20
30	Lincoln	120,112	113,496	6,168	7,819	1.37	1.46	16.44	17.52
31	Van Buren	92,782	102,428	7,339	7,624	.82	.95	9.84	11.40
32	Fort Fairfield	125,145	130,888	9,253	9,722	.92	1.07	11.04	12.84
33	Norway	172,060	154,157	7,015	7,919	1.22	2.13	14.64	25.56
34	Kittery	69,322	59,366	5,695	6,830	.95	.88	11.40	10.56
35	Boothbay Harbor	109,785	90,647	5,906	6,741	1.30	1.70	15.60	20.40
36	Brunswick	143,338	142,304	9,906	8,774	.91	1.30	10.92	15.60
37	Brunswick	219,983	222,992	8,351	10,922	1.88	1.95	22.56	23.40
38	Eastport	110,141	114,702	7,269	7,944	.95	1.28	11.40	15.36
39	Newport	162,821	163,150	8,507	9,913	1.04	1.89	12.48	22.68
41	Farmington	181,263	158,909	8,129	9,387	1.51	1.87	18.12	22.44
42	Bridgton	87,197	77,851	6,172	7,463	.93	1.20	11.16	14.40
43	Machias	122,264	117,264	7,778	7,048	1.04	1.76	12.48	21.12
44	Portland	298,710	264,859	7,390	6,922	2.99	3.78	35.88	45.36
45	Presque Isle	240,212	235,908	11,481	13,579	1.48	1.41	16.92	16.92
46	Dexter	53,436	—	5,975	—	1.22	—	14.64	—
47	Livermore Falls	816	—	5,963	—	1.37	—	16.44	—
48	Greenville	2,703	—	6,166	—	.44	—	5.28	—
49	Winthrop	—	—	—	—	—	—	—	—
Total		9,285,442	8,931,542	504,212	519,569	1.32	1.71	15.84	20.52
Warehouse		—	—	858,804	755,478	—	—	—	—
Total		9,285,442	8,931,542	1,363,016	1,275,047	.68	.70	8.16	8.40

**COMPARATIVE AVERAGE SELLING COST PER BOTTLE**  
**Year Ending June 30, 1947**

Store No.	No. of Bottles Sold		*Average Selling Cost per Bottle	
	This Year	Last Year	This Year	Last Year
1 Lewiston . . . . .	403,164	405,327	\$.076	\$.066
2 Biddeford . . . . .	368,605	312,987	.065	.061
3 Portland . . . . .	678,676	669,514	.065	.066
4 Portland . . . . .	366,839	373,993	.079	.080
5 Augusta . . . . .	298,750	270,758	.071	.065
6 Waterville . . . . .	342,116	306,428	.064	.055
7 Bangor . . . . .	606,230	533,747	.060	.054
8 Houlton . . . . .	289,274	287,600	.084	.070
9 Wholesale to Licensees . . . . .	516,288	704,191	.042	.030
12 Rumford . . . . .	229,238	202,355	.074	.066
13 Rockland . . . . .	301,203	266,149	.076	.067
14 Ellsworth . . . . .	240,150	211,791	.075	.066
15 Bar Harbor . . . . .	116,279	96,992	.119	.124
16 Calais . . . . .	134,643	136,779	.103	.094
17 Belfast . . . . .	170,398	168,066	.073	.070
18 Bath . . . . .	213,178	251,209	.077	.082
19 Millinocket . . . . .	104,012	102,709	.120	.108
20 Skowhegan . . . . .	143,706	145,369	.093	.078
21 Old Orchard . . . . .	101,138	90,970	.122	.111
22 Auburn . . . . .	222,792	185,477	.078	.077
23 Sanford . . . . .	165,606	141,835	.079	.077
24 Gardiner . . . . .	186,126	176,900	.071	.070
25 Westbrook . . . . .	204,840	198,783	.081	.076
26 Old Town . . . . .	170,242	153,847	.092	.083
27 Caribou . . . . .	216,175	212,526	.084	.075
28 Madawaska . . . . .	80,712	83,223	.146	.126
29 Madison . . . . .	102,972	93,096	.099	.095
30 Lincoln . . . . .	120,112	113,496	.103	.093
31 Van Buren . . . . .	92,782	102,428	.131	.108
32 Fort Fairfield . . . . .	125,145	130,888	.117	.094
33 Norway . . . . .	172,060	154,157	.087	.077
34 Kittery . . . . .	69,322	59,366	.165	.164
35 Boothbay Harbor . . . . .	109,785	90,647	.100	.112
36 Fort Kent . . . . .	143,338	142,304	.113	.094
37 Brunswick . . . . .	219,983	222,992	.084	.074
38 Eastport . . . . .	110,141	114,702	.109	.101
39 Newport . . . . .	162,821	163,150	.074	.072
41 Farmington . . . . .	181,263	158,909	.080	.086
42 Bridgton . . . . .	87,197	77,851	.116	.110
43 Machias . . . . .	122,264	117,264	.111	.094
44 Portland . . . . .	298,710	264,859	.071	.086
45 Presque Isle . . . . .	240,212	235,908	.086	.077
46 Dexter . . . . .	53,436	—	.134	—
47 Livermore Falls . . . . .	816	—	.144	—
48 Greenville . . . . .	2,703	—	.531	—
TOTAL . . . . .	9,285,442	8,931,542	\$.080	\$.073

\*Computed using store operating expense only.

## COMPARATIVE AVERAGE SALES PER CUSTOMER

Year Ending June 30, 1947

Store No.	No. of Customers Served		*Average Sale per Customer	
	This Year	Last Year	This Year	Last Year
1 Lewiston . . . . .	310,244	327,815	\$ 3.24	\$ 2.98
2 Biddeford . . . . .	274,083	252,653	3.34	3.03
3 Portland . . . . .	484,549	518,260	3.43	3.10
4 Portland . . . . .	266,661	285,059	3.41	3.19
5 Augusta . . . . .	216,586	206,381	3.36	3.13
6 Waterville . . . . .	241,355	234,105	3.43	3.12
7 Bangor . . . . .	425,572	408,693	3.53	3.15
8 Houlton . . . . .	205,300	211,005	2.95	2.78
9 Wholesale to Licensees . . . . .	3,754	3,867	*423.82	*517.40
12 Rumford . . . . .	165,720	158,856	3.29	3.00
13 Rockland . . . . .	183,224	176,820	3.68	3.39
14 Ellsworth . . . . .	139,325	135,646	3.63	3.27
15 Bar Harbor . . . . .	81,718	74,528	3.38	2.95
16 Calais . . . . .	98,526	105,816	2.99	2.80
17 Belfast . . . . .	117,408	129,388	3.10	2.90
18 Bath . . . . .	176,404	219,383	2.64	2.56
19 Millinocket . . . . .	80,861	84,263	2.99	2.79
20 Skowhegan . . . . .	102,984	111,606	3.15	2.86
21 Old Orchard . . . . .	75,574	72,299	3.33	3.12
22 Auburn . . . . .	159,432	145,657	3.51	3.12
23 Sanford . . . . .	125,949	114,498	3.27	3.03
24 Gardiner . . . . .	142,476	143,235	2.75	2.63
25 Westbrook . . . . .	158,540	160,578	3.06	2.90
26 Old Town . . . . .	125,685	124,460	3.16	2.88
27 Caribou . . . . .	151,115	156,368	3.09	2.95
28 Madawaska . . . . .	53,281	58,364	3.69	3.42
29 Madison . . . . .	68,919	73,582	3.30	2.78
30 Lincoln . . . . .	88,253	88,015	2.99	2.78
31 Van Buren . . . . .	74,102	85,735	3.01	2.80
32 Fort Fairfield . . . . .	92,456	101,205	2.81	2.75
33 Norway . . . . .	126,796	121,536	2.95	2.75
34 Kittery . . . . .	52,791	47,359	3.27	3.00
35 Boothbay Harbor . . . . .	77,157	69,334	3.15	2.88
36 Fort Kent . . . . .	87,043	95,375	3.93	3.56
37 Brunswick . . . . .	168,814	179,257	3.17	2.98
38 Eastport . . . . .	77,424	87,944	2.92	2.62
39 Newport . . . . .	101,031	109,327	3.57	3.41
41 Farmington . . . . .	112,129	112,775	3.51	3.00
42 Bridgton . . . . .	68,720	63,686	2.98	2.79
43 Machias . . . . .	79,782	81,346	3.06	2.90
44 Portland . . . . .	215,452	200,823	3.40	3.14
45 Presque Isle . . . . .	175,292	183,595	3.13	2.97
46 Dexter . . . . .	33,825	—	3.74	—
47 Livermore Falls . . . . .	600	—	3.23	—
48 Greenville . . . . .	1,646	—	4.28	—
49 Winthrop . . . . .	—	—	—	—
TOTAL . . . . .	6,268,558	6,320,497	\$3.27	\$3.00

\*Net figured when computing average for all Stores.



**COMPARATIVE CASH AND STOCK SHORTAGES**  
**Year Ended June 30, 1947**

Store No.	This Year		Last Year	
	Cash	Stock	Cash	Stock
1 Lewiston	\$40.11	\$451.05	\$27.42	\$378.09
2 Biddeford	.38	69.17	.15	29.23
3 Portland	18.35	335.69	*4.58	529.02
4 Portland	3.56	132.83	*9.47	221.76
5 Augusta	3.00	61.20	20.35	28.24
6 Waterville	*1.25	30.99	71.93	63.80
7 Bangor	47.64	143.76	80.85	416.45
8 Houlton	18.71	129.45	83.96	118.52
9 Wholesale	1.12	239.49	—	1,119.59
12 Rumford	10.49	75.07	*3.25	52.27
13 Rockland	30.55	138.02	26.37	127.48
14 Ellsworth	91.78	102.94	24.70	108.94
15 Bar Harbor	21.41	24.13	*13.12	52.62
16 Calais	27.61	7.82	8.92	45.47
17 Belfast	42.88	5.41	4.15	27.80
18 Bath	17.29	39.11	*1.26	84.14
19 Millinocket	18.63	59.18	44.29	49.65
20 Skowhegan	28.74	8.23	59.32	*43.76
21 Old Orchard	3.33	50.37	4.96	48.66
22 Auburn	19.75	28.89	*2.69	32.13
23 Sanford	3.11	18.67	*.27	33.62
24 Gardiner	*17.23	12.88	*7.61	52.21
25 Westbrook	176.32	76.95	227.51	141.71
26 Old Town	74.43	48.75	60.96	20.89
27 Caribou	5.30	41.33	10.78	56.04
28 Madawaska	*1.03	11.19	*2.47	11.98
29 Madison	8.64	36.59	24.39	5.81
30 Lincoln	30.43	29.88	28.26	17.69
31 Van Buren	17.04	22.96	22.44	32.33
32 Fort Fairfield	2.78	25.95	1.26	77.23
33 Norway	29.68	2.39	39.97	*3.11
34 Kittery	36.52	7.57	*21.46	40.17
35 Boothbay Harbor	13.45	59.62	25.19	51.48
36 Fort Kent	12.47	53.06	*8.75	19.66
37 Brunswick	34.22	29.04	49.82	69.20
38 Eastport	*13.64	25.74	7.93	*4.05
39 Newport	.37	32.46	23.03	40.92
41 Farmington	82.03	128.33	76.64	90.57
42 Bridgton	27.54	11.49	15.90	6.03
43 Machias	.71	4.48	.92	7.40
44 Portland	22.80	100.58	6.95	106.65
45 Presque Isle	7.39	12.83	16.72	28.73
46 Dexter	*7.20	15.26	—	—
47 Livermore Falls	—	—	—	—
48 Greenville	*3.20	5.50	—	—
49 Winthrop	—	—	—	—
60231 Warehouse	—	2,262.38	—	—
TOTAL	\$987.01	\$5,208.68	\$1,021.11	\$4,393.26

\*Denotes Overages.

## COMPARATIVE SALES ANALYSIS BY STORES

Year Ended June 30, 1947

Store No.	Year to Date				Sales since Dec. 22, 1934	
	This Year	% to Total	Last Year	% to Total	Total Amount	% to Total
0 Lewiston Temp. . . . .	\$ —	—	\$ —	—	\$ 4,178.10	—
1 Lewiston . . . . .	1,005,570.02	4.55	977,282.63	4.66	6,820,376.20	5.01
2 Biddeford . . . . .	914,888.18	4.14	764,837.72	3.65	5,581,626.85	4.10
3 Portland . . . . .	1,661,077.61	7.52	1,604,815.10	7.65	12,080,246.93	8.88
4 Portland . . . . .	908,910.27	4.12	909,400.42	4.34	7,821,343.16	5.75
5 Augusta . . . . .	726,784.91	3.29	646,367.33	3.08	4,356,677.39	3.20
6 Waterville . . . . .	828,237.42	3.75	729,995.76	3.48	4,810,198.50	3.54
7 Bangor . . . . .	1,500,511.75	6.80	1,288,580.90	6.14	8,869,818.51	6.52
8 Houltton . . . . .	604,975.22	2.74	586,648.17	2.80	3,036,176.93	2.23
9 Whlse. to Lic. . . . .	1,591,032.99	7.21	2,000,791.90	9.55	11,418,853.07	8.40
12 Rumford . . . . .	545,694.41	2.47	477,099.67	2.28	3,038,381.12	2.23
13 Rockland . . . . .	674,190.33	3.05	598,542.87	2.85	4,167,202.26	3.06
14 Ellsworth . . . . .	506,302.70	2.29	443,470.34	2.11	2,937,238.06	2.16
15 Bar Harbor . . . . .	276,040.21	1.25	220,220.63	1.05	1,750,362.68	1.29
16 Calais . . . . .	294,575.13	1.33	296,365.23	1.41	1,957,280.34	1.44
17 Belfast . . . . .	364,024.76	1.65	374,616.29	1.79	2,146,884.98	1.58
18 Bath . . . . .	465,932.47	2.11	562,259.00	2.68	4,137,570.85	3.04
19 Millinocket . . . . .	241,470.91	1.09	234,699.46	1.12	1,585,133.45	1.17
20 Skowhegan . . . . .	324,729.47	1.47	319,425.95	1.52	1,973,722.20	1.45
21 Old Orchard . . . . .	251,791.14	1.14	225,332.38	1.07	1,427,701.56	1.05
22 Auburn . . . . .	558,997.30	2.53	453,953.53	2.16	3,013,188.72	2.22
23 Sanford . . . . .	411,973.34	1.87	347,344.51	1.66	2,268,849.55	1.67
24 Gardiner . . . . .	391,650.29	1.77	376,341.90	1.79	2,234,690.37	1.64
25 Westbrook . . . . .	484,389.91	2.19	465,934.28	2.22	3,119,832.82	2.29
26 Old Town . . . . .	396,730.16	1.80	357,876.25	1.71	1,999,466.43	1.49
27 Caribou . . . . .	467,253.61	2.12	460,583.43	2.20	3,232,715.76	2.38
28 Madawaska . . . . .	196,390.24	.89	199,859.09	.95	1,267,598.18	.93
29 Madison . . . . .	227,444.73	1.03	204,465.49	.98	1,165,470.75	.86
30 Lincoln . . . . .	264,168.90	1.20	244,535.68	1.17	1,496,295.64	1.10
31 Van Buren . . . . .	223,099.20	1.01	239,663.30	1.14	1,318,748.14	.97
32 Fort Fairfield . . . . .	260,165.42	1.18	278,665.32	1.33	1,824,051.91	1.34
33 Norway . . . . .	374,218.86	1.69	334,798.81	1.60	2,081,882.29	1.53
34 Kittery . . . . .	172,847.48	.78	142,071.56	.68	1,172,833.28	.86
35 Boothbay Harbor . . . . .	242,743.27	1.10	199,502.78	.95	1,473,386.16	1.08
36 Fort Kent . . . . .	342,058.38	1.55	339,781.72	1.62	1,890,628.60	1.39
37 Brunswick . . . . .	535,351.21	2.42	534,587.02	2.55	3,327,312.06	2.45
38 Eastport . . . . .	226,127.66	1.02	230,463.66	1.10	1,527,764.50	1.12
39 Newport . . . . .	360,398.43	1.63	373,042.62	1.78	1,833,263.60	1.35
40 So. Berwick . . . . .	—	—	—	—	1,673.95	—
41 Farmington . . . . .	393,156.09	1.78	338,353.94	1.61	1,978,051.41	1.45
42 Bridgton . . . . .	204,601.25	.93	177,413.78	.85	888,304.91	.65
43 Machias . . . . .	243,857.93	1.13	235,867.95	1.12	1,122,178.67	.83
44 Portland . . . . .	733,183.63	3.32	629,674.13	3.00	3,141,519.89	2.32
45 Presque Isle . . . . .	548,058.99	2.48	544,724.75	2.60	2,566,559.56	1.89
46 Dexter . . . . .	126,620.75	.57	—	—	126,620.75	.09
47 Livermore Falls . . . . .	1,939.35	.01	—	—	1,939.35	—
48 Greenville . . . . .	7,047.25	.03	—	—	7,047.25	—
TOTAL . . . . .	\$22,081,213.53	100.00%	\$20,970,257.25	100.00%	\$136,002,847.64	100.00%

**COMPARATIVE LIQUOR & MALT BEVERAGE LICENSES ISSUED**  
**Year Ended June 30, 1947**

LIQUOR LICENSES	This Year				Last Year			
	Number	Fee	Amount	Totals	Number	Fee	Amount	Totals
Hotel (Pop. over 10,000) .....	39	\$600.00	\$23,400.00	\$	35	\$600.00	\$21,000.00	\$
Hotel (Pop. under 10,000) .....	68	300.00	20,400.00		55	300.00	16,500.00	
Hotel (Summer) .....	48	150.00	7,200.00		39	150.00	5,850.00	
				51,000.00				43,350.00
Club (Full time) .....	33	200.00	7,000.00		30	200.00	6,100.00	
Club (Special) .....					1	100.00	100.00	
Club (Summer) .....	4	100.00	400.00					
				7,400.00				6,200.00
Manufacturers .....	3	100.00	300.00	3	100.00	300.00	300.00	
Public Service (Full time) .....	3	200.00	600.00	3	200.00	600.00	600.00	
<b>TOTAL</b> .....	<b>198</b>			<b>59,300.00</b>	<b>166</b>			<b>\$50,450.00</b>
Plus 1945-46 licenses expired Jan.1st ..	(Ex.B.)			5,400.00				2,300.00
<b>TOTAL</b>				<b>\$64,700.00</b>				<b>\$52,750.00</b>

## COMPARATIVE LIQUOR & MALT BEVERAGE LICENSES ISSUED (Concluded)

MALT BEVERAGE LICENSES	This Year				Last Year			
	Number	Fee	Amount	Totals	Number	Fee	Amount	Totals
Hotel—Full time . . . . .	63	200.00	\$12,600.00	\$	376	200.00	\$11,800.00	
Hotel—Part time (6 mos.) . . . . .	21	125.00	2,625.00		23	150.00	2,250.00	
Hotel—Part time (3 mos.) . . . . .	—				—			
<b>Total Hotels . . . . .</b>	<b>84</b>			<b>15,225.00</b>	<b>399</b>			<b>\$14,050.00</b>
Club—Full time . . . . .	37	100.00	3,700.00	\$	33	100.00	3,300.00	
Club—Part time (6 mos.) . . . . .	2	50.00	100.00		2	50.00	100.00	
Club—Special . . . . .	—				—			
<b>Total Clubs . . . . .</b>	<b>39</b>			<b>3,800.00</b>	<b>35</b>			<b>3,400.00</b>
Restaurant—Full time . . . . .	368	200.00	73,600.00	\$	377	200.00	75,400.00	
Restaurant—Part time (6 mos.) . . . . .	29	125.00	3,625.00		26	125.00	3,250.00	
Restaurant—Special . . . . .	—				—			
<b>Total Restaurant . . . . .</b>	<b>397</b>			<b>77,225.00</b>	<b>403</b>			<b>78,650.00</b>
Public Service—Full time . . . . .	2	100.00	200.00	\$	2	100.00	200.00	
Public Service—Part time (6 mos.) . . . . .	—				—			
<b>Total Public Service . . . . .</b>	<b>2</b>				<b>200.00</b>	<b>2</b>		
Wholesale—Full time . . . . .	70	300.00	21,000.00	\$	59	300.00	17,700.00	
Wholesale—Special . . . . .	—				—		250.00	
<b>Total Wholesale . . . . .</b>	<b>70</b>				<b>21,000.00</b>	<b>59</b>		
Retail—Full time . . . . .	1,692	100.00	169,200.00	\$	1,410	100.00	141,000.00	
Brewery Approval Licenses . . . . .	49	100.00	4,900.00		40	100.00	4,000.00	
Amusement Fees . . . . .	116	10.00	1,160.00		92	10.00	920.00	
<b>TOTAL . . . . .</b>	<b>2,449</b>			<b>\$292,710.00</b>	<b>2,440</b>			<b>\$260,270.00</b>
Plus 1945-46 licenses expired Jan. 1st . . . . .				13,785.00				17,590.00
Refund on 1944 license . . . . .			200.00					
<b>TOTAL . . . . .</b>				<b>\$306,295.00</b>				<b>\$277,860.00</b>

**COMPARATIVE COSTS OF HANDLING A CASE OF LIQUOR**  
**Year Ended June 30, 1947**

	This Year	Last Year
Inventory at Warehouse at Beginning .....	51,277	54,250
Received .....	667,441	629,105
<b>TOTAL</b> .....	<b>718,718</b>	<b>683,355</b>
Shipped to Stores .....	663,947	632,078
Inventory at Warehouse at Ending .....	54,771	51,277
<b>TOTAL</b> .....	<b>718,718</b>	<b>683,355</b>
Received .....	667,441	629,105
Shipped .....	663,947	632,078
<b>Cases Handled</b> .....	<b>1,331,388</b>	<b>1,261,183</b>
Warehouse Salaries .....	\$47,855.72	\$37,274.29
Warehouse Expense .....	31,425.25	31,391.43
<b>TOTAL OPERATING COSTS</b> .....	<b>\$79,280.97</b>	<b>\$68,665.72</b>
Average cost of handling a case .....	\$.059	\$.040
Railroad charges to stores .....	\$ 75.20	\$ 3.49
Trucking charges to stores .....	75,195.65	74,079.66
<b>TOTAL FREIGHT, EXPRESS &amp; DRAYAGE CHARGES</b> .....	<b>\$75,270.85</b>	<b>\$74,083.15</b>
Average transportation cost per case .....	.056	.141
Average cost of handling and shipping cases based on the Warehousing system now in effect .....	\$.115	\$.181

**COMPARATIVE STATEMENT OF GALLONAGE CONSUMPTION**  
**Year Ended June 30, 1947**

	This Year		Last Year	
	Gallons	% to Total	Gallons	% to Total
<b>DOMESTIC</b>				
Bottled in Bond .....	15,799	.96	28,584	1.81
Straight Bourbon .....	359	.02	2,202	.14
Straight Rye .....	2,851	.17	6,033	.38
Spirit Blends .....	758,548	46.06	652,648	41.21
Blends of Whiskies .....	14,521	.88	31,308	1.98
Corn .....	2,024	.12	1,662	.10
Rock & Rye .....	7,325	.44	7,066	.45
Brandy .....	43,565	2.64	54,739	3.46
Rum .....	133,929	8.13	122,358	7.73
Gin .....	193,153	11.72	203,903	12.88
Cordials and Misc. Liquors .....	37,652	2.29	56,355	3.56
Wines .....	347,386	21.08	318,848	20.13
<b>TOTAL DOMESTIC LIQUORS .....</b>	<b>1,557,112</b>	<b>94.51</b>	<b>1,485,706</b>	<b>93.83</b>
<b>IMPORTED</b>				
Scotch .....	17,817	1.08	12,300	.78
Irish .....	214	.01	24	—
Canadian .....	13,152	.80	8,698	.55
Brandy .....	2,706	.16	4,186	.26
Rum .....	50,059	3.05	65,598	4.14
Gin .....	644	.04	533	.03
Cordials and Misc. Liquors .....	1,523	.09	857	.05
Wines .....	4,343	.26	5,642	.36
<b>TOTAL IMPORTED LIQUORS .....</b>	<b>90,458</b>	<b>5.49</b>	<b>97,838</b>	<b>6.17</b>
<b>GRAND TOTAL .....</b>	<b>1,647,570</b>	<b>100.00%</b>	<b>1,583,544</b>	<b>100.00%</b>

## INVENTORY BY CLASS FOR MONTH ENDING JUNE 30, 1947

CLASS	Amount
<b>DOMESTIC</b>	
Bottled in Bond .....	\$101,134.31
Straight Bourbon .....	—
Straight Rye .....	5,199.85
Spirit Blends .....	849,518.04
Blends of Whiskies .....	4,557.07
Corn .....	1,188.91
Rock and Rye .....	16,280.11
Brandy .....	193,251.34
Rum .....	180,556.48
Gin .....	321,981.11
Cordials and Misc. Liquors .....	87,713.42
Wines .....	200,144.26
<b>TOTAL DOMESTIC LIQUORS</b> .....	<b>\$1,961,524.90</b>
<b>IMPORTED</b>	
Scotch .....	\$45,486.44
Irish .....	38.73
Canadian .....	4,563.27
Brandy .....	36,080.82
Rum .....	259,884.66
Gin .....	12,468.76
Cordials and Misc. Liquors .....	1,131.23
Wines .....	21,478.88
<b>TOTAL IMPORTED LIQUORS</b> .....	<b>\$381,132.79</b>
<b>GRANT TOTAL</b> .....	<b>\$2,342,657.69</b>

**COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS**  
**July 1, 1946 to June 30, 1947**

GENERAL ADMINISTRATION	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1947	1946	1947	1946	1947	1946		
Amero, Everett A. . . . .	\$ 40.32	\$ —	\$ 9.90	\$ —	\$ 50.22	\$ —	\$ 50.22	\$ —
Andrews, Hugh . . . . .	—	—	1.69	—	1.69	—	1.69	—
Anthony, Merton . . . . .	6.30	6.30	1.40	1.15	7.70	7.45	.25	—
Barrows, Benj. N. . . . .	—	—	—	2.38	—	2.38	—	2.38
Beaumont, Lester . . . . .	15.40	—	—	—	15.40	—	15.40	—
Bouchard, A. D. . . . .	4.55	—	1.40	—	5.95	—	5.95	—
Burrill, C. F. . . . .	10.92	10.78	1.50	1.75	12.42	12.53	—	.11
Cates, Warren . . . . .	22.82	21.98	1.40	2.25	24.22	24.23	—	.01
Christie, Geo. W. . . . .	13.30	11.62	1.40	1.00	14.70	12.62	2.08	—
Coombs, Wilfred E. . . . .	6.65	—	—	—	6.65	—	6.65	—
Doucette, Florence . . . . .	—	—	28.30	—	28.30	—	28.30	—
Drew, Harry L. . . . .	2.10	4.90	1.40	3.21	3.50	8.11	—	4.61
Dumais, Ludger . . . . .	—	—	—	2.13	—	2.13	—	2.13
Edwards, Mercedes . . . . .	—	—	4.25	8.90	4.25	8.90	—	4.65
Emery, Harold B. . . . .	—	52.50	—	184.71	—	237.21	—	237.21
Felton, Thomas . . . . .	—	—	26.62	28.67	26.62	28.67	—	2.05
Fossett, Norman R. . . . .	—	—	6.15	8.30	6.15	8.30	—	2.15
Giggey, Vavel . . . . .	—	—	22.59	27.69	22.59	27.69	—	5.10
Greig, Robert J. . . . .	100.10	104.65	7.45	.70	107.55	105.35	2.20	—
Griffith, Geo. O. . . . .	—	—	2.20	—	2.20	—	2.20	—
Hatch, Vaughn . . . . .	804.60	395.50	1,051.60	389.00	1,856.20	784.50	1,071.70	—
Hobbs, Raymond R. . . . .	15.12	14.00	—	1.15	15.12	15.15	—	.03
Howard, Gerald T. . . . .	—	—	—	14.52	—	14.52	—	14.52
Hoyt, James . . . . .	—	—	28.89	15.95	28.89	15.95	12.94	—
Hoyt, Mack D. . . . .	—	—	11.60	—	11.60	—	11.60	—
Hughes, Philip J. . . . .	—	567.12	—	283.60	—	850.72	—	850.72
Hutchinson, J. E. . . . .	2.80	2.80	1.40	—	4.20	2.80	1.40	—
Ketchen, Ralph C. . . . .	1,382.28	1,288.44	1,282.06	1,266.62	2,664.34	2,555.06	109.28	—
Kinchish, D. Robie . . . . .	—	5.04	—	1.40	—	6.44	—	6.44
Ladakakas, Harry . . . . .	—	—	—	33.60	—	33.60	—	33.60
Lane, Maurice E. . . . .	9.80	—	7.00	14.20	16.80	14.20	2.60	—
Lessard, Philip W. . . . .	5.60	5.60	1.40	1.15	7.00	6.75	.25	—
MacDonald, Joseph A. . . . .	3.92	3.85	11.15	11.65	15.07	15.50	—	.43
MacGregor, G. D. . . . .	16.80	14.98	4.50	1.40	21.30	16.38	4.92	—
Martin, Robert J. . . . .	—	—	11.35	—	11.35	—	11.35	—
Michaud, L. P. . . . .	—	—	—	8.35	—	8.35	—	8.35
Nichols, Byron . . . . .	—	—	2.20	—	2.20	—	2.20	—
Norton, Marjorie S. . . . .	—	—	—	42.13	—	42.13	—	42.13
Ouellette, Robert L. . . . .	4.48	4.20	1.40	1.15	5.88	5.35	.53	—
Packard, Harold . . . . .	—	—	52.52	—	52.52	—	52.52	—



## COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS (Continued)

GENERAL ADMINISTRATION	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1947	1946	1947	1946	1947	1946		
Parish, Hiram V. . . . .	272.16	228.20	158.20	4.00	430.36	232.20	198.16	—
Pelkey, Donald B. . . . .	—	—	17.64	16.39	17.64	16.39	1.25	—
Pelletier, Lorenzo J. . . . .	—	—	34.77	45.33	34.77	45.33	—	10.56
Quint, R. A. . . . .	10.22	10.08	1.40	1.15	11.62	11.23	.39	—
Raymond, Joseph . . . . .	—	—	21.28	45.06	21.28	45.06	—	23.78
Reichel, Ernest F. . . . .	—	—	5.50	—	5.50	—	5.50	—
Richardson, F. Ardine . . . . .	—	—	33.27	35.75	33.27	35.75	—	2.48
Riley, James J. . . . .	7.14	—	1.40	—	8.54	—	8.54	—
Robie, Frank . . . . .	—	—	32.80	23.25	32.80	23.25	9.55	—
Sampson, Arthur . . . . .	—	—	14.90	48.50	14.90	48.50	—	33.60
Shackford, R. A. . . . .	—	—	—	2.89	—	2.89	—	2.89
Steussy, R. J. M. . . . .	1,092.20	1,051.40	929.58	957.28	2,021.78	2,008.68	13.10	—
Stover, E. A. . . . .	70.56	30.66	74.77	254.20	145.33	284.86	—	139.53
Stratton, Almon . . . . .	—	—	1.30	—	1.30	—	1.30	—
Stratton, Wesley A. . . . .	9.45	9.10	1.40	1.15	10.85	10.25	.60	—
Tracy, Geo. W. . . . .	—	—	—	135.17	—	135.17	—	135.17
Tracy, Raymond J. . . . .	—	—	24.98	18.65	24.98	18.65	6.33	—
Turner, Harry A. . . . .	—	—	16.70	13.60	16.70	13.60	3.10	—
Van Zandt, R. E. . . . .	6.02	5.32	1.25	1.15	7.27	6.47	.80	—
Violette, Mack L. . . . .	43.12	86.24	12.45	11.45	55.57	97.69	—	42.12
Weatherbee, Albert A. . . . .	—	—	11.13	—	11.13	—	11.13	—
Wright, Leo S. . . . .	7.00	7.28	1.40	1.15	8.40	8.43	—	.03
	<b>\$3,985.73</b>	<b>\$3,942.54</b>	<b>\$3,980.84</b>	<b>\$3,974.83</b>	<b>\$7,966.57</b>	<b>\$7,917.37</b>	<b>\$1,655.98</b>	<b>\$1,606.78</b>
Net Increase . . . . .	—	—	—	—	—	—	—	49.20
<b>TOTAL ADMINISTRATION . . . . .</b>	<b>\$3,985.73</b>	<b>\$3,942.54</b>	<b>\$3,980.84</b>	<b>\$3,974.83</b>	<b>\$7,966.57</b>	<b>\$7,917.37</b>	<b>\$1,655.98</b>	<b>\$1,655.98</b>

FISCAL YEAR REPORT ENDING JUNE 30, 1947

## COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS (Concluded)

ENFORCEMENT	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1947	1946	1947	1946	1947	1946		
Albee, Guy E. . . . .	\$1,615.36	\$1,507.88	\$ 791.51	\$ 558.58	\$2,406.87	\$2,066.46	\$ 340.41	\$ —
Auby, Leo S. . . . .	1,493.60	1,163.04	644.97	484.20	2,138.57	1,647.24	491.33	—
Bradbury, Henry S. . . . .	—	56.21	—	30.75	—	86.96	—	86.96
Call, Howard W. . . . .	720.56	1,150.88	235.66	304.90	956.22	1,455.78	—	499.56
Conant, Alonzo . . . . .	688.20	—	176.35	150.27	864.55	150.27	714.28	—
DeLong, Donald H. . . . .	451.22	—	277.25	—	728.47	—	728.47	—
Donnelly, James E. . . . .	950.92	1,484.26	639.27	1,177.80	1,590.19	2,662.06	—	1,071.87
England, Arthur . . . . .	1,141.68	1,157.64	386.00	421.75	1,527.68	1,579.39	—	51.71
Flynn, D. Raymond . . . . .	1,338.60	1,172.60	456.20	417.25	1,794.80	1,589.85	204.95	—
Greene, Chaplin T. . . . .	1,213.24	1,162.56	330.90	356.15	1,544.14	1,518.71	25.43	—
Gruhn, George H. . . . .	1,177.28	716.56	554.65	302.08	1,731.93	1,018.64	713.29	—
Healy, John W. . . . .	—	165.27	—	50.50	—	215.77	—	215.77
Hickey, George . . . . .	659.28	553.48	407.48	265.32	1,066.76	818.80	247.96	—
Higgins, John H. . . . .	1,125.20	801.92	345.95	166.15	1,471.15	968.07	503.08	—
Hilchey, Wilbur T. . . . .	1,912.92	748.48	1,096.69	364.76	3,009.61	1,113.24	1,896.37	—
Knauff, Otto . . . . .	913.80	967.72	409.23	380.75	1,323.03	1,348.47	—	25.44
Leathers, Carl H. . . . .	1,492.84	783.96	545.41	369.03	2,038.25	1,152.99	885.26	—
McCormack, Thos. J. . . . .	677.52	863.40	20.85	100.45	698.37	963.85	—	265.48
McKeon, James H. . . . .	1,161.40	1,124.64	661.80	526.75	1,823.20	1,651.39	171.81	—
Melvin, James A. . . . .	1,191.88	1,219.12	420.48	397.39	1,612.36	1,616.51	—	4.15
Miller, Ralph W. . . . .	568.64	328.93	85.95	82.48	654.59	411.41	243.18	—
Murphy, Timothy . . . . .	963.16	1,016.20	578.49	484.06	1,541.65	1,500.26	41.39	—
O'Connell, Walter C. . . . .	1,531.32	1,382.76	621.26	549.10	2,152.58	1,931.86	220.72	—
Ray, Edwin . . . . .	1,197.16	999.52	423.85	300.20	1,621.01	1,299.72	321.29	—
Sonia, Harold J. . . . .	1,152.00	1,075.44	632.65	458.46	1,784.65	1,533.90	250.75	—
Spillane, Daniel . . . . .	898.44	863.52	308.60	253.36	1,207.04	1,116.88	90.16	—
Stimson, Harry O. . . . .	174.93	1,154.08	25.85	161.30	200.78	1,315.38	—	1,114.60
Swan, Frederick J. . . . .	829.40	—	180.68	—	1,010.08	—	1,010.08	—
Thompson, M. B. . . . .	1,069.32	1,125.76	569.50	505.16	1,638.82	1,630.92	7.90	—
Thompson, Thos. A. . . . .	—	103.67	—	49.38	—	153.05	—	153.05
Thurston, E. S. . . . .	1,195.48	1,135.20	1,133.50	1,002.48	1,328.98	2,137.68	191.30	—
Violette, Philip R. . . . .	945.20	—	761.58	87.08	1,706.78	87.08	1,619.70	—
TOTAL . . . . .	\$30,450.55	\$25,984.70	\$13,722.56	\$10,757.89	\$44,173.11	\$36,742.59	\$10,919.11	\$3,488.59
Net Increase . . . . .	—	—	—	—	—	—	—	7,430.52
TOTAL ENFORCEMENT . . . . .	\$30,450.55	\$25,984.70	\$13,722.56	\$10,757.89	\$44,173.11	\$36,742.59	\$10,919.11	\$10,919.11
TOTAL . . . . .	\$34,436.28	\$29,927.24	\$17,703.40	\$14,732.72	\$52,139.68	\$44,659.96	\$12,575.09	\$5,095.37
Grand Net Increase . . . . .	—	—	—	—	—	—	—	7,479.72
GRAND TOTAL . . . . .	\$34,436.28	\$29,927.24	\$17,703.40	\$14,732.72	\$52,139.68	\$44,659.96	\$12,575.09	\$12,575.09

## FREIGHT CHARGES TO STORES---BY CARRIER

July 1, 1946 to June 30, 1947

CARRIER	Cases	Amount
Art's Express	4	\$ 1.01
B. & E. Motor Express	13,303	1,928.06
Bemis' Express	29	8.65
Border Express	25,924	7,372.37
Cobb & Shackford	11,596	1,781.68
Cole's Express	131,472	39,882.78
Congdon's Express	122,256	13,143.09
Corey's Express	12	2.44
Fenderson's Express	2	.60
S. A. Fish	11	1.15
Fogg's Transportation	204,720	13,286.61
Fox & Ginn, Inc.	74,422	11,739.30
Lee's Express	15	5.33
Lincoln's Motor Express	1	.50
Maine Central Railroad	1	.20
Maliar Brothers	42,303	3,055.60
Merchant's Express	6,859	552.39
Moore's Express	10	3.44
Railway Express	50	41.16
Reed's Express	7,986	1,052.34
Roy Brothers Transportation	6	2.10
Sanborn's Motor Express	3	1.20
Smith's Express	2	1.10
Starbird Express	7	1.20
E. J. Thibault	9	4.00
U. & G. Motor Express	1	.64
Wharff's Express	29	5.77
TOTAL SHIPMENTS	641,033	\$93,874.71

**COMPARATIVE ANALYSIS OF STORE SHIPPING COSTS**  
**Year Ended June 30, 1947**

Store No.	This Year			Last Year		
	Cases Shipped to Stores	Freight Charges	Average Cost per Case	Cases Shipped to Stores	Freight Charges	Average Cost per Case
1 Lewiston	27,164	\$1,982.96	\$.073	28,994	\$2,078.53	\$.072
2 Biddeford	25,319	1,477.85	.058	21,589	1,369.15	.063
3 Portland	43,258	2,311.71	.053	44,704	2,371.36	.053
4 Portland	24,469	1,268.30	.052	25,586	1,353.62	.053
5 Augusta	20,359	1,967.45	.097	18,754	1,854.45	.099
6 Waterville	23,888	2,924.43	.122	21,419	2,683.89	.125
7 Bangor	41,635	6,477.03	.156	37,072	5,969.75	.161
8 Houlton	19,591	5,728.34	.292	20,067	5,895.56	.292
9 Wholesale to Licensees	41,420	2,033.09	.049	56,065	2,703.67	.048
12 Rumford	15,213	2,099.20	.138	13,883	2,012.08	.145
13 Rockland	21,227	2,875.34	.135	18,792	2,521.81	.134
14 Ellsworth	17,284	3,844.56	.224	15,410	3,577.89	.232
15 Bar Harbor	7,985	2,189.80	.274	7,185	2,025.42	.282
16 Calais	9,326	2,692.10	.289	9,299	2,706.84	.291
17 Belfast	11,781	1,637.89	.139	11,883	1,696.58	.143
18 Bath	14,443	1,098.27	.076	17,167	1,280.74	.075
19 Millinocket	6,525	2,191.71	.336	6,167	2,402.56	.340
20 Skowhegan	9,689	1,522.44	.157	10,320	1,656.67	.161
21 Old Orchard	6,775	536.78	.079	6,320	576.01	.091
22 Auburn	14,932	1,084.36	.073	13,099	943.99	.072
23 Sanford	11,195	1,178.51	.105	9,591	1,079.42	.113
24 Gardiner	12,570	1,200.24	.095	12,420	1,220.73	.098
25 Westbrook	13,329	776.17	.058	13,797	812.44	.059
26 Old Town	11,058	2,390.07	.216	10,646	2,330.75	.219
27 Caribou	14,507	5,120.80	.353	14,577	5,189.48	.356
28 Madawaska	5,528	2,244.53	.406	5,714	2,321.39	.406
29 Madison	6,808	1,084.09	.159	6,598	1,078.42	.163
30 Lincoln	7,975	2,196.26	.275	7,938	2,214.86	.278
31 Van Buren	6,177	2,514.61	.407	6,777	2,742.16	.405
32 Fort Fairfield	8,401	2,988.03	.356	8,758	3,149.44	.360
33 Norway	11,559	1,781.91	.154	10,479	1,646.04	.157
34 Kittery	4,685	664.70	.142	4,170	640.49	.154
35 Boothbay Harbor	7,877	1,037.07	.132	6,519	952.95	.146
36 Fort Kent	9,711	3,974.33	.409	9,782	3,975.83	.406
37 Brunswick	15,194	1,144.79	.075	15,666	1,145.64	.073
38 Eastport	7,682	2,194.18	.286	8,134	2,347.30	.289
39 Newport	11,090	1,717.80	.155	11,690	1,823.22	.156
41 Farmington	12,773	1,818.92	.142	11,383	1,766.59	.155
42 Bridgton	5,981	827.34	.138	5,390	803.85	.149
43 Machias	8,813	2,495.19	.283	8,268	2,379.33	.288
44 Portland	20,167	1,035.04	.051	17,690	1,137.10	.064
45 Presque Isle	16,134	4,628.41	.287	15,528	4,269.35	.275
46 Dexter	4,205	816.13	.194	—	—	—
47 Livermore Falls	412	70.34	.171	—	—	—
48 Greenville	657	154.86	.236	—	—	—
49 Winthrop	—	—	—	—	—	—
<b>TOTALS</b>	<b>636,771</b>	<b>\$93,997.93</b>	<b>\$.148</b>	<b>626,209</b>	<b>\$92,707.35</b>	<b>\$.148</b>

## GENERAL INFORMATION AND STATISTICS

June 1947

**Net Profits**

## Earned Surplus

July 1, 1933 to June 30, 1934	\$ 225,858.55
July 1, 1934 to June 30, 1935	663,578.79
July 1, 1935 to June 30, 1936	1,338,538.45
July 1, 1936 to June 30, 1937	1,985,243.31
July 1, 1936 to June 30, 1937 (Old Age Tax)	238,689.06
July 1, 1937 to June 30, 1938	3,299,036.14
July 1, 1938 to June 30, 1939	3,173,055.89
July 1, 1939 to June 30, 1940	3,382,363.46
July 1, 1940 to June 30, 1941	3,615,180.82
July 1, 1941 to June 30, 1942	4,781,712.17
July 1, 1942 to June 30, 1943	5,848,290.30
July 1, 1943 to June 30, 1944	6,698,693.82
July 1, 1944 to June 30, 1945	6,704,591.18
July 1, 1945 to June 30, 1946	7,177,492.12
July 1, 1946 to June 30, 1947	7,767,974.76

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**Total Net Profit Transferred to General Funds** ..... \$56,900,298.82
 

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## GENERAL INFORMATION AND STATISTICS

JUNE 1947	This Year	Last Year
Liquor Stores Operating .....	45	42
Monthly Rental Charge .....	\$6,520.03	\$5,357.43
Weekly Payroll .....	\$13,569.23	\$11,733.33
Vendors of Liquor Selling Maine State Liquor Commission—Location by States:		
New York .....	33	34
Massachusetts .....	18	15
Maine .....	2	4
Kentucky .....	4	4
Maryland .....	3	3
Pennsylvania .....	6	7
Missouri .....	1	1
Connecticut .....	2	2
Illinois .....	1	1
Michigan .....	2	4
California .....	4	3
<b>TOTAL</b> .....	<b>76</b>	<b>78</b>
Number of Brands Liquor Stocked .....	468	489
Liquor Licenses in Effect .....	198	166
Malt Beverage Licenses in Effect .....	2,449	2,440
Bottles of Liquor Sold .....	9,285,442	8,931,542
Average Selling Cost per Bottle .....	\$0.80	\$0.73
Customers Served .....	6,268,558	6,320,497
Average Sale per Customer .....	\$3.27	\$3.00
Stock Turnover per Year—Based on Bottle Sales .....	\$8.16	\$8.40
Cash and Stock Losses .....	\$6,195.69	\$5,457.28
Average Cost of Handling Case of Liquor at Wholesale .....	\$0.76	\$0.54
Average Trans. Cost of Shipping Liquor to Stores—Per Case .....	\$1.48	\$1.47
Gallons Liquor Consumed .....	1,647,570	1,583,544
Gallons Beer Consumed .....	13,597,433	13,156,607

## SALES STATISTICS

## Ten Leading Brands of Bottle Sales for June 1947

Name	Size	Code	Retail Price	No. of Bottles	Name of Vendor
1. Seagram's 7 Crown .....	Pt.	168	\$2.20	28,491	Seagram Distillers Corp.
2. Schenley Reserve .....	5th	171	3.45	25,348	Schenley Distillers Corp.
3. Imperial .....	Pt.	178	1.95	24,701	Hiram Walker & Sons
4. P. M. DeLuxe .....	Pt.	219	1.95	24,465	National Dist. Products Corp.
5. Seagram's 7 Crown .....	5th	167	3.45	22,966	Seagram Distillers Corp.
6. Schenley Reserve .....	Pt.	172	2.20	16,526	Schenley Distillers Corp.
7. P. M. DeLuxe .....	5th	218	3.10	15,155	National Dist. Products Corp.
8. Wm. Penn. ....	Pt.	176	1.95	14,740	Gooderham & Worts, Ltd.
9. Libre .....	Pt.	462	1.95	14,479	New England Distillers
10. Calvert's Reserve .....	Pt.	154	2.15	13,052	Calvert Distillers Corp.

These Represent 30.12% of Bottle Sales

## Ten Leading Vendors by Sales for June 1947

Name	Sales	No. of Active Brands	No. of Disc. Brands	% to Total Sales
1. Seagram Distillers Corp. ....	\$165,546.30	8	—	10.39
2. National Dist. Prod. Corp. ....	145,893.65	25	—	9.16
3. Schenley Distillers Corp. ....	131,025.40	5	—	8.22
4. Hiram Walker & Sons .....	88,364.70	6	—	5.55
5. Calvert Distillers Corp. ....	83,213.60	7	—	5.22
6. Berke Bros. ....	73,800.40	28	—	4.63
7. G. & W. Div. ....	59,536.90	3	—	3.74
8. Fleischmann Dist. Corp. ....	55,824.90	8	—	3.50
9. Glenmore Dist. ....	49,682.55	4	—	3.12
10. Frankfort Dist. Corp. ....	40,295.25	6	—	2.53

These Represent 56.05% of Bottle Sales.

**Ten Leading Brands by Sales for June 1947**

Name	Size	Code	Retail Price	Sales	% to Total Sales	Name of Vendor
1. Schenley Reserve . . .	5th	171	\$3.45	\$87,450.60	5.49	Schenley Dist. Corp.
2. Seagram's 7 Crown . . .	5th	167	3.45	79,232.70	4.97	Seagram Distillers Corp.
3. Seagram's 7 Crown . . .	Pt.	168	2.20	62,680.20	3.93	Seagram Distillers Corp.
4. Three Feathers . . . . .	5th	186	3.45	49,952.55	3.13	Three Feathers Dist.
5. Imperial . . . . .	Pt.	178	1.95	48,166.95	3.02	Hiram Walker & Sons
6. P. M. DeLuxe . . . . .	Pt.	219	1.95	47,706.75	2.99	National Dist. Prod. Corp.
7. P. M. DeLuxe . . . . .	5th	218	3.10	46,980.50	2.95	National Dist. Prod. Corp.
8. Schenley Reserve . . . . .	Pt.	172	2.20	36,357.20	2.28	Schenley Dist. Corp.
9. Wm. Penn . . . . .	Pt.	176	1.95	28,743.00	1.80	Gooderham & Worts, Ltd.
10. Calvert Reserve . . . . .	Pt.	154	2.15	28,061.80	1.76	Calvert Dist. Corp.

These Represent 32.34% of Total Sales

**Ten Leading Stores for June 1947**

	Store No.	Location	Sales	% to Total Sales
1.	9	Portland . . . . . Forest Avenue . . . . .	\$143,950.45	9.03
2.	3	Portland . . . . . Middle Street . . . . .	107,970.70	6.78
3.	7	Bangor . . . . .	102,829.05	6.45
4.	1	Lewiston . . . . .	69,767.65	4.38
5.	2	Biddeford . . . . .	68,866.80	4.32
6.	4	Portland . . . . . Congress Street . . . . .	67,904.55	4.26
7.	6	Waterville . . . . .	57,966.40	3.64
8.	44	Portland . . . . . Forest Avenue . . . . .	54,646.80	3.43
9.	5	Augusta . . . . .	48,912.60	3.07
10.	13	Rockland . . . . .	46,899.25	2.94

These Represent 48.30% of Total Sales  
 Portland Stores Represent of Total Sales

**All Stores Combined**

High Day Sales	Dec. 24, 1946 . . . . .	\$ 245,323.13
High Weekly Sales	Dec. 18-23, 1946 . . . . .	780,073.67
High Monthly Sales	Dec. 1946 . . . . .	2,387,149.76

**INDIVIDUAL RETAIL STORES**

High Day Sales	No. 3—Portland	Dec. 24, 1946 . . . . .	19,099.95
High Weekly Sales	No. 3—Portland	Dec. 17-22, 1945 . . . . .	64,996.64
High Monthly Sales	No. 3—Portland	Dec. 1946 . . . . .	202,140.15

**MARK-UP ON LIQUOR**

December 1934 to January 1937	40% Plus 20% per Case
January 18, 1937 to May 31, 1937	40% Plus 20% per Case Plus 10% of Retail
June 1, 1937 to October 31, 1937	60%
November 1, 1937 to June 30, 1938	67%
July 1, 1938 to August 31, 1940	64%
September 1, 1940 to May 31, 1941	56%
June 1, 1941 to September 30, 1941	61%
October 1, 1941 to Date	61% Plus Oct. 1, '41 and Nov. 1, '42 Federal Taxes

**TAX ON BEER**

July 1, 1933 to February 28, 1937	4c per Gallon—Excise
March 1, 1937 to July 9, 1943	16c per Gallon—Excise and Deficiency
July 10, 1943 to Date	16c per Gallon—Excise





**SECTION 2**

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**FINANCIAL STATEMENTS**

**For Year Ended June 30, 1948**



## COMPARATIVE BALANCE SHEET

June 30, 1948

	This Month	Last Month	Same Month Year Ago
<b>ASSETS</b>			
Cash in Banks and on Hand .....	\$575,705.51	\$646,428.84	\$758,050.67
Accounts Notes Receivable: Other Receivables .....	56,724.29	58,228.52	85,162.28
Net Total Receivables .....	56,724.29	58,228.52	85,162.28
Inventories—Supplies .....	23,631.90	21,780.48	9,716.85
Inventories—Merchandise .....	2,785,001.55	2,768,000.00	2,342,657.69
Other Assets .....	10,984.30	21,631.65	2,390.20
Net Total Other Assets .....	10,984.30	21,631.65	2,390.20
Plant and Equipment .....	167,991.45	158,738.61	141,799.29
Less Reserve for Depreciation .....	88,136.48	87,392.25	80,258.66
Net Plant and Equipment .....	79,854.97	71,346.36	61,540.63
<b>TOTAL ASSETS .....</b>	<b>\$3,531,902.52</b>	<b>\$3,587,415.85</b>	<b>\$3,259,518.32</b>
<b>LIABILITIES</b>			
Accounts Payable .....	\$526,080.53	\$217,182.65	\$253,984.52
Other Current Liabilities .....	5,821.99	20,233.20	5,533.80
<b>TOTAL LIABILITIES .....</b>	<b>\$531,902.52</b>	<b>\$237,415.85</b>	<b>\$259,518.32</b>
<b>RESERVES AND SURPLUS</b>			
Working Capital Advances from Other Funds ..	\$3,000,000.00	\$3,350,000.00	\$3,000,000.00
<b>TOTAL LIABILITIES, RESERVES AND     SURPLUS .....</b>	<b>\$3,531,902.52</b>	<b>\$3,587,415.85</b>	<b>\$3,259,518.32</b>

## COMPARATIVE PROFIT AND LOSS STATEMENT

Period Ending June 30, 1948

	This Year	Last Year	Budget
<b>SALES:</b>			
Retail .....	\$18,505,939.55	\$20,534,780.01	\$18,824,261.00
Wholesale to Licensees .....	1,434,147.72	1,658,356.70	1,500,000.00
<b>GROSS SALES</b> .....	19,940,087.27	22,193,136.71	20,324,261.00
Less: Licensees' Discount .....	96,790.63	111,923.18	105,000.00
Returned Sales .....	1,321.49	6,280.07	500.00
<b>NET SALES</b> .....	19,841,975.15	22,074,933.46	20,218,761.00
<b>COST OF GOODS SOLD</b> .....	14,019,051.28	15,771,219.72	14,296,100.00
<b>GROSS PROFIT ON SALES</b> .....	5,822,923.87	6,303,713.74	5,922,661.00
<b>SELLING EXPENSE:</b>			
Store Operating .....	756,426.73	746,902.51	759,867.00
Store Supervision .....	23,159.74	22,941.49	22,943.00
Merchandising .....	17,267.35	14,756.23	14,747.00
Warehousing .....	84,681.74	79,072.64	72,916.00
<b>TOTAL SELLING EXPENSE</b> .....	881,535.56	863,672.87	870,473.00
<b>NET PROFIT ON SALES</b> .....	4,941,388.31	5,440,040.87	5,052,188.00
<b>ADMINISTRATIVE EXPENSE:</b>			
Commissioners .....	14,991.67	14,942.86	15,331.00
General Administration .....	43,177.57	46,429.33	43,923.00
Enforcement .....	108,172.56	112,452.00	109,215.00
Accounting .....	42,617.46	41,047.58	45,984.00
Chemical Analysis .....	16.00	—	—
Legal Services .....	3,174.65	3,091.06	3,200.00
Contingent to Employees Retirement .....	39,692.00	26,841.48	34,535.00
Rent .....	—	3,375.00	—
<b>TOTAL ADMINISTRATIVE EXPENSE</b> .....	251,841.91	248,179.31	252,188.00
<b>NET OPERATING INCOME</b> .....	4,689,546.40	5,191,861.56	4,800,000.00
<b>OTHER INCOME:</b>			
Liquor Licenses .....	69,196.00	64,700.00	64,000.00
Malt Beverage Licenses .....	328,580.00	306,295.00	300,000.00
Malt Beverage Filing Fees .....	27,100.00	24,940.00	22,000.00
Malt Beverage Excise Tax .....	2,213,875.32	2,219,998.85	2,305,000.00
Less: Refunds .....	52,979.55	52,931.44	—
Profit or Loss Sales of Capital Assets .....	1,082.90	958.50	500.00
Profit or Loss Sale of Returned Cartons .....	—	—	—
Miscellaneous .....	5,946.60	12,152.29	8,500.00
<b>TOTAL OTHER INCOME</b> .....	2,592,801.27	2,576,113.20	2,700,000.00
<b>NET PROFIT</b> .....	<b>\$7,282,347.67</b>	<b>\$7,767,974.76</b>	<b>\$7,500,000.00</b>
Percentage of Gross Profit to Sales .....	29.20%	28.40%	

## COST OF GOODS SOLD

June 1948

	Current Month	
	This Year	Last Year
Inventory at Beginning .....	\$2,768,000.00	\$2,940,000.00
Federal Floor Stock Tax .....		
Purchases .....	1,142,213.81	581,384.26
Freight on Purchases .....	13,303.90	6,602.53
<b>TOTAL .....</b>	<b>3,923,517.71</b>	<b>3,527,986.79</b>
Less: Discount on Purchases .....	11,678.12	4,355.92
Profit on Carload Purchases .....	20,153.26	5,824.34
Augusta-Portland Freight Differential .....		
Profit on Special Deals .....	1,830.00	
Returns and Allowances .....	648.20	69,407.21
Claims—Vendors .....	476.70	347.66
Claims—Transportation Companies .....	596.66	1,158.01
Stock Loss .....	311.58	288.26
Inventory at End .....	2,785,001.55	2,342,657.69
<b>TOTAL .....</b>	<b>2,820,696.07</b>	<b>2,424,039.09</b>
<b>COST OF GOODS SOLD .....</b>	<b>\$1,102,821.64</b>	<b>\$1,103,947.70</b>

July 1, 1947 - June 30, 1948

	Year to Date	
	This Year	Last Year
Inventory at Beginning .....	\$2,342,657.69	\$2,380,612.12
Federal Floor Stock Tax .....		
Purchases .....	14,855,057.08	16,129,793.54
Freight on Purchases .....	152,358.58	141,168.85
<b>TOTAL .....</b>	<b>17,350,073.35</b>	<b>18,651,574.51</b>
Less: Discount on Purchases .....	98,174.56	130,610.81
Profit on Carload Purchases .....	226,473.77	208,112.78
Augusta-Portland Freight Differential .....		
Profit on Special Deals .....	2,530.00	5,500.00
Returns and Allowances .....	196,150.33	163,162.82
Claims—Vendors .....	5,461.12	5,087.35
Claims—Transportation Companies .....	12,441.24	20,141.11
Stock Loss .....	4,789.50	5,082.23
Inventory at End .....	2,785,001.55	2,342,657.69
<b>TOTAL .....</b>	<b>3,331,022.07</b>	<b>2,880,354.79</b>
<b>COST OF GOODS SOLD .....</b>	<b>\$14,019,051.28</b>	<b>\$15,771,219.72</b>

**COMPARATIVE STATEMENT OF STORE OPERATIONS**  
**Year Ending June 30, 1948**

Store No.	Year to Date		
	This Year	Last Year	Budget
1. Lewiston			
Gross Sales .....	\$888,494.80	\$1,005,570.02	\$902,397.19
Less: Return Sales .....	23.35	24.55	—
Cost of Goods Sold .....	624,663.38	714,593.25	634,746.84
Store Operating Expense .....	29,675.97	30,604.80	30,020.12
Net Store Operating Profit .....	234,132.10	260,347.42	237,630.23
2. Biddeford			
Gross Sales .....	912,720.35	914,888.18	821,100.14
Less: Return Sales .....	6.55	3.03	—
Cost of Goods Sold .....	641,695.34	650,151.56	577,562.44
Store Operating Expense .....	23,828.36	24,063.69	23,560.10
Net Store Operating Profit .....	247,190.10	240,669.90	219,977.60
3. Portland			
Gross Sales .....	1,375,456.70	1,661,077.61	1,493,833.18
Less: Return Sales .....	—	4.35	—
Cost of Goods Sold .....	967,025.84	1,180,419.89	1,050,763.35
Store Operating Expense .....	41,179.25	44,355.44	43,548.18
Net Store Operating Profit .....	367,251.61	436,297.93	399,521.65
4. Portland			
Gross Sales .....	878,458.50	908,910.27	817,035.29
Less: Return Sales .....	19.35	48.17	—
Cost of Goods Sold .....	617,607.28	645,903.45	574,703.22
Store Operating Expense .....	27,828.03	29,103.75	28,500.12
Net Store Operating Profit .....	233,003.84	233,854.90	213,831.95
5. Augusta			
Gross Sales .....	560,446.35	726,784.91	652,408.78
Less: Return Sales .....	40.95	11.35	—
Cost of Goods Sold .....	394,026.29	516,478.79	458,904.81
Store Operating Expense .....	17,237.27	21,216.80	20,748.09
Net Store Operating Profit .....	149,141.84	189,077.97	172,755.88
6. Waterville			
Gross Sales .....	752,239.85	828,237.42	743,867.95
Less: Return Sales .....	2.15	11.03	—
Cost of Goods Sold .....	528,868.24	588,574.50	523,237.26
Store Operating Expense .....	20,238.99	21,881.58	21,432.09
Net Store Operating Profit .....	203,130.47	217,770.31	199,198.60
7. Bangor			
Gross Sales .....	1,430,224.50	1,500,511.75	1,349,530.93
Less: Return Sales .....	7.95	19.08	—
Cost of Goods Sold .....	1,005,530.78	1,066,316.15	949,261.04
Store Operating Expense .....	35,132.15	36,273.18	35,568.15
Net Store Operating Profit .....	389,553.62	397,903.34	364,701.74
8. Houlton			
Gross Sales .....	558,003.25	604,975.22	542,657.77
Less: Return Sales .....	—	3.55	—
Cost of Goods Sold .....	392,308.65	429,916.57	381,705.87
Store Operating Expense .....	23,653.26	24,191.95	23,712.10
Net Store Operating Profit .....	142,041.34	150,863.15	137,239.80
9. Portland—Wholesale to Licensees			
Gross Sales .....	1,452,145.57	1,702,956.17	1,532,449.28
Less: Return Sales .....	786.38	6,069.34	500.00
Licensees Discount .....	96,790.63	—	105,000.00
Cost of Goods Sold .....	1,020,955.97	1,210,180.26	1,077,925.94
Store Operating Expense .....	20,093.29	21,597.89	21,128.09
Net Store Operating Profit .....	313,519.30	465,108.68	327,895.25

## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
12. Rumford			
Gross Sales .....	\$479,887.90	\$545,694.41	\$489,814.69
Less: Return Sales .....	—	6.35	—
Cost of Goods Sold .....	337,389.03	387,789.55	344,536.01
Store Operating Expense .....	17,788.27	16,893.43	16,568.07
New Store Operating Profit .....	124,710.60	141,005.08	128,710.61
13. Rockland			
Gross Sales .....	589,504.55	674,190.33	605,662.98
Less: Return Sales .....	151.25	1.55	—
Cost of Goods Sold .....	414,455.89	479,103.25	426,023.78
Store Operating Expense .....	22,821.73	22,900.06	22,420.09
Net Store Operating Profit .....	152,075.68	172,185.47	157,219.11
14. Ellsworth			
Gross Sales .....	451,723.60	506,302.70	455,263.45
Less: Return Sales .....	123.80	11.86	—
Cost of Goods Sold .....	317,587.89	359,796.42	320,232.64
Store Operating Expense .....	17,016.24	18,077.42	17,708.07
Net Store Operating Profit .....	116,995.67	128,417.00	117,322.74
15. Bar Harbor			
Gross Sales .....	273,409.60	276,040.21	247,955.98
Less: Return Sales .....	20.70	10.06	—
Cost of Goods Sold .....	192,222.81	196,163.83	174,412.42
Store Operating Expense .....	13,977.53	13,847.05	13,528.06
Net Store Operating Profit .....	67,188.56	66,019.27	60,015.50
16. Calais			
Gross Sales .....	240,579.30	294,575.13	264,215.39
Less: Return Sales .....	1.85	—	—
Cost of Goods Sold .....	169,141.20	209,335.40	185,849.30
Store Operating Expense .....	13,359.72	13,921.31	13,604.06
Net Store Operating Profit .....	58,076.53	71,318.42	64,762.03
17. Belfast			
Gross Sales .....	307,232.50	364,024.76	327,220.60
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	216,002.27	258,688.74	230,167.21
Store Operating Expense .....	12,748.29	12,489.30	12,236.05
Net Store Operating Profit .....	78,481.94	92,846.72	84,817.34
18. Bath			
Gross Sales .....	385,025.05	465,932.47	418,679.78
Less: Return Sales .....	6.80	3.49	—
Cost of Goods Sold .....	270,694.94	331,107.92	294,499.66
Store Operating Expense .....	16,014.50	16,509.48	16,188.07
Net Store Operating Profit .....	98,308.81	118,311.58	107,992.05
19. Millinocket			
Gross Sales .....	209,337.60	241,470.91	217,469.59
Less: Return Sales .....	—	—	—
Cost of Goods Sold .....	147,176.47	171,597.68	152,968.27
Store Operating Expense .....	12,221.94	12,458.31	12,236.05
Net Store Operating Profit .....	49,939.19	57,414.92	52,265.27
20. Skowhegan			
Gross Sales .....	258,201.65	324,729.47	292,669.36
Less: Return Sales .....	—	2.51	—
Cost of Goods Sold .....	181,530.74	230,764.13	205,863.84
Store Operating Expense .....	13,352.44	13,382.63	13,072.05
Net Store Operating Profit .....	63,318.47	80,580.20	73,733.47

## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
21. Old Orchard			
Gross Sales	\$226,798.00	\$251,791.14	\$225,599.30
Less: Return Sales			
Cost of Goods Sold	159,452.15	178,931.60	158,686.71
Store Operating Expense	13,389.74	12,363.78	12,084.05
Net Store Operating Profit	53,956.11	60,495.76	54,828.54
22. Auburn			
Gross Sales	505,657.45	558,997.30	502,009.25
Less: Return Sales			
Cost of Goods Sold	355,506.52	397,243.05	353,113.67
Store Operating Expense	17,045.41	17,337.40	16,948.07
Net Store Operating Profit	133,105.52	144,416.85	131,947.51
23. Sanford			
Gross Sales	353,943.40	411,973.34	369,901.55
Less: Return Sales	.95		
Cost of Goods Sold	248,842.74	292,762.67	260,189.02
Store Operating Expense	13,455.84	13,047.55	12,768.05
Net Store Operating Profit	91,643.87	106,163.12	96,944.48
24. Gardiner			
Gross Sales	309,463.55	391,650.29	351,609.72
Less: Return Sales	5.35	6.20	
Cost of Goods Sold	217,570.82	278,320.40	247,322.53
Store Operating Expense	13,675.48	13,139.75	12,844.05
Net Store Operating Profit	78,211.90	100,183.94	91,443.14
25. Westbrook			
Gross Sales	430,976.60	484,389.91	434,939.19
Less: Return Sales	1.50	2.26	
Cost of Goods Sold	303,001.55	344,224.42	305,936.54
Store Operating Expense	16,180.85	16,530.32	16,188.07
Net Store Operating Profit	111,792.70	123,632.91	112,814.58
26. Old Town			
Gross Sales	336,984.00	396,730.16	355,674.57
Less: Return Sales	3.80		
Cost of Goods Sold	236,919.30	281,930.34	250,181.75
Store Operating Expense	15,451.54	15,604.47	15,276.06
Net Store Operating Profit	84,609.36	99,195.35	90,216.76
27. Caribou			
Gross Sales	470,872.50	467,253.61	420,712.20
Less: Return Sales			
Cost of Goods Sold	331,050.68	332,046.77	295,929.27
Store Operating Expense	17,830.98	18,067.96	17,708.07
Net Store Operating Profit	121,990.84	117,138.88	107,074.86
28. Madawaska			
Gross Sales	167,491.75	196,390.24	176,821.07
Less: Return Sales	1.50		
Cost of Goods Sold	117,756.41	139,561.78	124,376.07
Store Operating Expense	11,389.88	11,770.30	11,552.05
Net Store Operating Profit	38,343.96	45,058.16	40,892.95
29. Madison			
Gross Sales	169,544.10	227,444.73	205,275.04
Less: Return Sales			
Cost of Goods Sold	119,199.34	161,630.19	144,390.61
Store Operating Expense	10,617.04	10,187.95	9,956.04
Net Store Operating Profit	39,727.72	55,626.59	50,928.39



## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
30. Lincoln			
Gross Sales	\$229,380.55	\$264,168.90	\$237,793.85
Less: Return Sales		2.40	
Cost of Goods Sold	161,267.83	187,727.67	167,264.37
Store Operating Expense	11,931.19	12,350.89	12,084.05
Net Store Operating Profit	56,181.53	64,087.94	58,445.43
31. Van Buren			
Gross Sales	195,454.35	223,099.20	201,210.18
Less: Return Sales			
Cost of Goods Sold	137,415.74	158,542.10	141,531.39
Store Operating Expense	11,957.73	12,109.22	11,856.05
Net Store Operating Profit	46,080.88	52,447.88	47,822.74
32. Fort Fairfield			
Gross Sales	241,144.55	260,165.42	233,729.00
Less: Return Sales	7.95		
Cost of Goods Sold	169,538.61	184,882.65	164,405.15
Store Operating Expense	13,019.55	14,572.37	14,288.06
Net Store Operating Profit	58,578.44	60,710.40	55,035.79
33. Norway			
Gross Sales	311,649.90	374,218.86	335,350.31
Less: Return Sales	.95		
Cost of Goods Sold	219,107.96	265,933.02	235,885.65
Store Operating Expense	14,301.82	14,968.29	14,668.06
Net Store Operating Profit	78,239.17	93,317.55	84,796.60
34. Kittery			
Gross Sales	148,093.85	172,847.48	154,464.38
Less: Return Sales		6.49	
Cost of Goods Sold	104,118.57	122,831.47	108,650.36
Store Operating Expense	11,049.48	11,437.08	11,172.05
Net Store Operating Profit	32,925.80	38,572.44	34,641.97
35. Boothbay Harbor			
Gross Sales	219,913.50	242,743.27	217,469.59
Less: Return Sales	2.75	1.90	
Cost of Goods Sold	154,611.95	172,501.86	152,968.27
Store Operating Expense	11,240.75	11,022.85	10,792.04
Net Store Operating Profit	54,058.05	59,216.66	53,709.28
36. Fort Kent			
Gross Sales	294,785.40	342,058.38	306,896.34
Less: Return Sales	7.05		
Cost of Goods Sold	207,251.23	243,078.66	215,871.11
Store Operating Expense	16,006.46	16,140.03	15,808.07
Net Store Operating Profit	71,520.66	82,839.69	75,217.16
37. Brunswick			
Gross Sales	463,190.75	535,351.21	481,684.99
Less: Return Sales	4.00	13.52	
Cost of Goods Sold	325,649.96	380,439.31	338,817.57
Store Operating Expense	18,669.13	18,411.61	18,012.07
Net Store Operating Profit	118,867.66	136,486.77	124,855.35
38. Eastport			
Gross Sales	207,938.10	226,127.66	203,242.61
Less: Return Sales	3.40		
Cost of Goods Sold	146,192.54	160,694.23	142,961.00
Store Operating Expense	12,322.49	11,964.79	11,704.05
Net Store Operating Profit	49,419.67	53,468.64	48,577.56

## COMPARATIVE STATEMENT OF STORE OPERATIONS (Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
39. Newport			
Gross Sales .....	\$231,443.20	\$360,398.43	\$323,155.75
Less: Return Sales .....	.95		
Cost of Goods Sold .....	162,717.99	256,111.74	227,307.99
Store Operating Expense .....	10,519.45	12,038.66	11,780.05
Net Store Operating Profit .....	58,204.81	92,248.03	84,067.71
41. Farmington			
Gross Sales .....	264,725.35	393,156.09	353,642.14
Less: Return Sales .....			
Cost of Goods Sold .....	186,117.28	279,390.48	248,752.14
Store Operating Expense .....	13,779.17	14,437.19	14,136.06
Net Store Operating Profit .....	64,828.90	99,328.42	90,753.94
42. Bridgton			
Gross Sales .....	168,383.35	204,601.25	182,918.35
Less: Return Sales .....			
Cost of Goods Sold .....	118,383.26	145,396.81	128,664.90
Store Operating Expense .....	10,224.42	10,131.79	9,956.04
Net Store Operating Profit .....	39,775.67	49,072.65	44,297.41
43. Machias			
Gross Sales .....	201,473.50	243,857.93	219,502.02
Less: Return Sales .....			
Cost of Goods Sold .....	141,647.56	173,293.98	154,397.88
Store Operating Expense .....	12,407.33	13,538.65	13,224.05
Net Store Operating Profit .....	47,418.61	57,025.30	51,880.09
44. Portland			
Gross Sales .....	696,221.95	733,183.63	658,506.06
Less: Return Sales .....	4.00	17.03	
Cost of Goods Sold .....	489,484.41	521,025.95	463,193.64
Store Operating Expense .....	23,305.66	21,101.38	20,672.09
Net Store Operating Profit .....	183,427.88	191,039.27	174,640.33
45. Presque Isle			
Gross Sales .....	530,006.55	548,058.99	491,847.12
Less: Return Sales .....			
Cost of Goods Sold .....	372,625.35	389,469.90	345,965.62
Store Operating Expense .....	19,092.84	20,734.42	20,292.08
Net Store Operating Profit .....	138,288.36	137,854.67	125,589.42
46. Dexter			
Gross Sales .....	190,437.95	126,620.75	170,723.78
Less: Return Sales .....	.75		
Cost of Goods Sold .....	133,888.92	89,981.14	120,087.24
Store Operating Expense .....	10,363.84	7,182.13	10,184.04
Net Store Operating Profit .....	46,184.44	29,457.48	40,452.50
47. Livermore Falls			
Gross Sales .....	123,438.10	1,939.35	111,783.44
Less: Return Sales .....	2.40		
Cost of Goods Sold .....	86,784.11	1,378.17	78,628.55
Store Operating Expense .....	9,790.78	1,178.81	9,500.04
Net Store Operating Profit .....	26,860.81	* 617.63	23,654.85
48. Greenville			
Gross Sales .....	117,249.25	7,047.25	105,686.16
Less: Return Sales .....	77.91		
Cost of Goods Sold .....	82,433.02	5,008.02	74,339.72
Store Operating Expense .....	9,678.92	1,435.42	9,500.04
Net Store Operating Profit .....	25,059.40	603.81	21,846.40

\*Credits

**COMPARATIVE STATEMENT OF STORE OPERATIONS (Concluded)**

Store No.	Year to Date		
	This Year	Last Year	Budget
49. Winthrop			
Gross Sales .....	\$130,334.15	—	\$117,880.71
Less: Return Sales .....	5.20	—	—
Cost of Goods Sold .....	91,632.47	—	82,917.38
Store Operating Expense .....	9,505.43	\$329.38	9,272.04
Net Store Operating Profit .....	29,191.05	* 329.38	25,691.29
NET STORE OPERATING PROFIT (ALL STORES) .....	\$5,066,553.44	\$5,668,734.41	\$5,162,657.85
Gross Sales .....	\$19,940,087.27	\$22,193,136.71	\$20,324,261.00
Less: Return Sales .....	1,321.49	6,280.07	500.00
Licensees Discount .....	96,790.63	—	105,000.00
Cost of Goods Sold .....	14,019,051.28	15,771,219.72	14,296,100.00
Store Operating Expense .....	756,370.43	746,902.51	760,003.15
NET STORE OPERATING PROFIT .....	\$5,066,553.44	\$5,668,734.41	\$5,162,657.85

\*Credits

**COMPARATIVE OPERATING EXPENSE PER CHARACTER  
AND OBJECT**

**Year Ending June 30, 1948**

	Year to Date		
	This Year	Last Year	Budget
<b>PERSONAL SERVICES:</b>			
Salaries and Wages . . . . .	\$722,360.29	\$693,282.61	\$723,959.20
<b>CONTRACTUAL SERVICES:</b>			
Analysts and Laboratory Services . . . . .	43.00	69.00	—
Laundry Services (Clerks Jkts.) . . . . .	3,600.65	3,018.45	2,250.64
Medical Services . . . . .	—	3.00	—
Misc. Prof. Fees and Special Services . . . . .	2,172.22	1,476.31	1,514.86
Accounting and Auditing Services . . . . .	42,617.46	41,047.58	45,984.00
Inspection Services . . . . .	845.25	878.88	1,082.04
Legal Services . . . . .	3,174.65	3,095.80	3,200.00
Traveling Expenses . . . . .	46,587.20	53,009.37	45,045.00
Telephone and Telegraph . . . . .	7,273.45	6,344.97	5,107.23
Water, Light, and Power . . . . .	9,692.88	9,190.12	9,570.00
Trucking . . . . .	89,456.58	94,399.12	96,555.00
Railroad Freight . . . . .	61.64	75.20	—
Rent . . . . .	77,423.12	74,447.03	91,812.91
Repairs . . . . .	7,581.30	17,019.91	14,174.73
Insurance . . . . .	13,960.26	14,265.41	4,111.75
Postage . . . . .	4,709.21	3,862.09	3,008.07
Periodicals . . . . .	68.00	386.00	—
National Association Dues . . . . .	605.00	600.42	—
General Operating Expenses . . . . .	4,530.88	4,843.10	6,701.44
Cash Over and Short . . . . .	977.31	987.01	959.42
Liquor Stock Losses . . . . .	4,750.94	5,082.23	3,303.83
Cont. to Employees Retirement . . . . .	40,067.98	26,841.48	34,535.00
Advertising Notices . . . . .	391.44	284.34	—
Witness Fees . . . . .	23.04	121.68	—
Income from Whse. Rent . . . . .	2,499.96	833.32	—
Disability Compensation . . . . .	16.00	42.00	—
Claims Against Vendors . . . . .	31.71	—	—
<b>COMMODITIES:</b>			
Coal, Wood and Fuel Oil . . . . .	2,892.00	2,118.16	613.16
Office Supplies . . . . .	17,010.90	19,205.86	10,719.42
Wrapping Supplies . . . . .	18,580.91	25,425.21	12,400.18
Miscellaneous Supplies . . . . .	4,017.93	4,471.72	1,565.35
Depreciation . . . . .	10,096.73	7,019.10	4,623.92
House and Office Supplies . . . . .	47.20	70	—
Miscellaneous Equipment . . . . .	24.80	15.00	—
Household Supplies . . . . .	23.25	—	—
<b>TOTAL OPERATING EXPENSE . . . . .</b>	<b>\$1,133,169.14</b>	<b>\$1,111,852.18</b>	<b>\$1,122,797.15</b>
<b>STORE OPERATING EXPENSE . . . . .</b>	<b>756,370.43</b>	<b>746,902.51</b>	<b>760,003.15</b>
<b>DEPARTMENTAL OPERATING EXPENSE . . . . .</b>	<b>376,798.71</b>	<b>364,949.67</b>	<b>362,794.00</b>
<b>TOTAL (As Above) . . . . .</b>	<b>\$1,133,169.14</b>	<b>\$1,111,852.18</b>	<b>\$1,122,797.15</b>

## COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES

## Year Ending June 30, 1948

Store No.	Year to Date		
	This Year	Last Year	Budget
1. LEWISTON			
Salaries .....	\$22,882.67	\$22,828.57	\$23,225.53
Trucking & Railroad .....	1,793.16	1,982.96	2,075.00
Rent and Lights .....	2,409.42	2,430.12	3,504.73
Supplies and Miscellaneous .....	2,590.72	3,363.15	1,565.44
TOTAL .....	29,675.97	30,604.80	30,370.70
2. BIDDEFORD			
Salaries .....	18,137.00	17,771.86	16,738.12
Trucking & Railroad .....	1,402.25	1,477.85	1,490.00
Rent and Lights .....	1,733.28	1,578.72	2,991.04
Supplies and Miscellaneous .....	2,555.83	3,235.26	1,659.36
TOTAL .....	23,828.36	24,063.69	22,878.52
3. PORTLAND			
Salaries .....	30,293.22	32,621.93	32,549.40
Trucking & Railroad .....	2,019.10	2,311.71	2,200.00
Rent and Lights .....	3,693.04	3,638.68	7,633.00
Supplies and Miscellaneous .....	5,173.89	5,783.12	2,191.80
TOTAL .....	41,179.25	44,355.44	44,574.20
4. PORTLAND			
Salaries .....	20,450.94	20,969.30	18,239.29
Trucking & Railroad .....	1,112.67	1,268.30	1,410.00
Rent and Lights .....	2,617.88	2,585.52	5,191.00
Supplies and Miscellaneous .....	3,646.54	4,280.63	1,776.48
TOTAL .....	27,828.03	29,103.75	26,616.77
5. AUGUSTA			
Salaries .....	12,147.04	14,746.20	14,354.13
Trucking & Railroad .....	1,635.29	1,967.45	2,040.00
Rent and Lights and Water .....	2,039.18	1,923.53	2,386.00
Supplies and Miscellaneous .....	1,415.76	2,579.62	804.56
TOTAL .....	17,237.27	21,216.80	19,584.69
6. WATERVILLE			
Salaries .....	14,350.28	15,415.60	16,101.59
Trucking & Railroad .....	2,713.21	2,924.43	1,320.00
Rent and Lights .....	1,454.12	1,464.90	3,308.50
Supplies and Miscellaneous .....	1,721.38	2,076.65	615.24
TOTAL .....	20,238.99	21,881.58	21,345.33
7. BANGOR			
Salaries .....	23,405.91	23,167.15	24,154.17
Trucking & Railroad .....	6,293.63	6,477.03	6,000.00
Rent and Lights .....	2,294.00	2,286.60	3,490.00
Supplies and Miscellaneous .....	3,138.61	4,342.40	1,427.00
TOTAL .....	35,132.15	36,273.18	35,071.17
8. HOULTON			
Salaries .....	14,063.84	13,739.53	14,424.47
Trucking & Railroad .....	5,708.79	5,728.34	5,620.00
Rent and Lights and Water .....	2,207.35	2,265.94	2,960.92
Supplies and Miscellaneous .....	1,673.28	2,458.14	1,145.40
TOTAL .....	23,653.26	24,191.95	24,150.79
9. PORTLAND—Wholesale to Licensee			
Salaries .....	14,141.13	14,161.20	14,052.47
Trucking & Railroad .....	1,643.32	2,033.09	2,400.00
Supplies and Miscellaneous .....	4,308.84	5,403.60	4,884.68
TOTAL .....	20,093.29	21,597.89	21,337.15

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
<b>12. RUMFORD</b>			
Salaries .....	\$12,787.89	\$11,979.65	\$12,055.50
Trucking & Railroad .....	2,009.91	2,099.20	2,000.00
Rent and Lights .....	1,351.01	1,109.00	1,895.00
Supplies and Miscellaneous .....	1,639.46	1,705.58	540.32
TOTAL .....	17,788.27	16,893.43	16,490.82
<b>13. ROCKLAND</b>			
Salaries .....	15,821.30	16,241.40	15,825.12
Trucking & Railroad .....	2,503.33	2,875.34	2,500.00
Rent, Water and Lights .....	2,264.66	1,716.40	2,789.00
Supplies and Miscellaneous .....	2,232.44	2,066.92	781.14
TOTAL .....	22,821.73	22,900.06	21,895.26
<b>14. ELLSWORTH</b>			
Salaries .....	10,805.60	11,015.40	9,600.53
Trucking & Railroad .....	3,482.14	3,844.56	3,600.00
Rent and Lights .....	1,115.10	1,112.80	1,557.00
Supplies and Miscellaneous .....	1,613.40	2,104.66	564.60
TOTAL .....	17,016.24	18,077.42	15,322.13
<b>15. BAR HARBOR</b>			
Salaries .....	9,042.82	8,636.29	8,880.72
Trucking & Railroad .....	2,151.51	2,189.80	2,100.00
Rent and Lights .....	1,627.95	1,644.25	2,068.00
Supplies and Miscellaneous .....	1,155.25	1,376.71	329.40
TOTAL .....	13,977.53	13,847.05	13,378.12
<b>16. CALAIS</b>			
Salaries .....	9,144.07	8,854.71	7,940.44
Trucking & Railroad .....	2,329.51	2,692.10	2,700.00
Rent, Water and Lights .....	781.65	790.23	1,214.00
Supplies and Miscellaneous .....	1,104.49	1,584.27	542.80
TOTAL .....	13,359.72	13,921.31	12,397.24
<b>17. BELFAST</b>			
Salaries .....	8,979.53	8,205.40	9,326.03
Trucking & Railroad .....	1,478.92	1,637.89	1,700.00
Rent, Water and Lights .....	965.94	838.64	1,369.00
Supplies and Miscellaneous .....	1,323.90	1,807.37	587.02
TOTAL .....	12,748.29	12,489.30	12,982.05
<b>18. BATH</b>			
Salaries .....	11,566.19	12,539.20	11,888.99
Trucking & Railroad .....	1,010.52	1,098.27	1,300.00
Rent, Water and Lights .....	1,965.42	1,992.88	2,707.00
Supplies and Miscellaneous .....	1,472.37	879.13	669.80
TOTAL .....	16,014.50	16,509.48	16,565.79
<b>19. MILLINOCKET</b>			
Salaries .....	7,910.91	7,944.85	7,558.57
Trucking & Railroad .....	2,183.54	2,191.71	2,450.00
Rent and Lights .....	981.20	1,044.71	1,568.00
Supplies and Miscellaneous .....	1,146.29	1,277.04	387.72
TOTAL .....	12,221.94	12,458.31	11,964.29
<b>20. SKOWHEGAN</b>			
Salaries .....	9,628.86	9,341.15	9,797.37
Trucking & Railroad .....	1,434.79	1,522.44	1,700.00
Rent and Lights .....	1,144.93	913.08	1,393.00
Supplies and Miscellaneous .....	1,143.86	1,605.96	565.16
TOTAL .....	13,352.44	13,382.63	13,455.53

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES---(Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
<b>21. OLD ORCHARD</b>			
Salaries .....	\$10,706.08	\$9,385.30	\$10,555.53
Trucking & Railroad .....	569.98	536.78	600.00
Rent and Lights .....	635.20	619.28	1,285.92
Supplies and Miscellaneous .....	1,478.48	1,822.42	549.08
TOTAL .....	13,389.74	12,363.78	12,990.53
<b>22. AUBURN</b>			
Salaries .....	13,488.97	13,302.78	14,335.31
Trucking & Railroad .....	1,048.96	1,084.36	950.00
Rent and Lights .....	1,027.44	1,012.08	1,621.00
Supplies and Miscellaneous .....	1,480.04	1,938.18	401.00
TOTAL .....	17,045.41	17,337.40	17,307.31
<b>23. SANFORD</b>			
Salaries .....	10,458.69	9,900.62	10,279.37
Trucking & Railroad .....	1,013.88	1,178.51	1,100.00
Rent and Lights .....	786.28	774.28	1,481.00
Supplies and Miscellaneous .....	1,196.99	1,194.14	469.36
TOTAL .....	13,455.84	13,047.55	13,329.73
<b>24. GARDINER</b>			
Salaries .....	10,048.80	9,718.95	9,472.54
Trucking & Railroad .....	1,087.88	1,200.24	1,250.00
Rent and Lights .....	1,278.71	1,066.84	1,587.00
Supplies and Miscellaneous .....	1,260.09	1,153.72	399.28
TOTAL .....	13,675.48	13,139.75	12,708.82
<b>25. WESTBROOK</b>			
Salaries .....	12,823.77	12,537.20	14,885.62
Trucking & Railroad .....	589.27	776.17	800.00
Rent and Lights .....	1,136.38	1,144.36	2,182.00
Supplies and Miscellaneous .....	1,631.43	2,072.59	589.12
TOTAL .....	16,180.85	16,530.32	18,456.74
<b>26. OLD TOWN</b>			
Salaries .....	10,335.45	10,191.20	10,471.53
Trucking & Railroad .....	2,259.27	2,390.07	2,300.00
Rent and Lights .....	1,525.25	1,314.90	1,828.00
Supplies and Miscellaneous .....	1,331.57	1,708.30	505.16
TOTAL .....	15,451.54	15,604.47	15,104.69
<b>27. CARIBOU</b>			
Salaries .....	10,191.18	10,136.60	10,998.99
Trucking & Railroad .....	5,242.01	5,120.80	5,200.00
Rent, Water and Lights .....	1,285.76	1,290.20	1,855.60
Supplies and Miscellaneous .....	1,112.03	1,520.36	481.96
TOTAL .....	17,830.98	18,067.96	18,536.55
<b>28. MADAWASKA</b>			
Salaries .....	7,593.90	7,501.50	7,787.90
Trucking & Railroad .....	2,015.00	2,244.53	2,300.00
Rent and Lights .....	1,137.00	1,078.08	1,500.00
Supplies and Miscellaneous .....	643.98	946.19	242.08
TOTAL .....	11,389.88	11,770.30	11,829.98
<b>29. MADISON</b>			
Salaries .....	7,533.73	7,100.95	7,591.73
Trucking & Railroad .....	933.96	1,084.09	1,100.00
Rent and Lights .....	964.44	954.54	1,370.00
Supplies and Miscellaneous .....	1,184.91	1,048.37	414.76
TOTAL .....	10,617.04	10,187.95	10,476.49

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Continued)**

Store No.	Year to Date		
	This Year	Last Year	Budget
30. LINCOLN			
Salaries .....	\$7,836.88	\$7,726.65	\$7,773.53
Trucking & Railroad .....	2,098.96	2,196.26	2,200.00
Rent and Lights .....	1,105.90	1,017.20	1,326.20
Supplies and Miscellaneous .....	889.45	1,410.78	358.28
TOTAL .....	11,931.19	12,350.89	11,658.01
31. VAN BUREN			
Salaries .....	7,543.23	7,473.95	7,766.59
Trucking & Railroad .....	2,272.34	2,514.61	2,750.00
Rent and Lights .....	1,223.22	902.92	1,275.00
Supplies and Miscellaneous .....	918.94	1,217.74	281.80
TOTAL .....	11,957.73	12,109.22	12,073.39
32. FORT FAIRFIELD			
Salaries .....	7,880.87	8,782.35	8,224.90
Trucking & Railroad .....	2,771.81	2,988.03	3,200.00
Rent and Lights .....	1,353.80	1,230.51	1,811.00
Supplies and Miscellaneous .....	1,013.07	1,571.48	371.32
TOTAL .....	13,019.55	14,572.37	13,607.22
33. NORWAY			
Salaries .....	10,857.81	10,752.30	10,982.20
Trucking & Railroad .....	1,607.80	1,781.91	1,650.00
Rent and Lights .....	908.30	906.72	1,560.00
Supplies and Miscellaneous .....	927.91	1,527.36	408.36
TOTAL .....	14,301.82	14,968.29	14,600.56
34. KITTEERY			
Salaries .....	7,843.50	7,770.20	8,024.73
Trucking & Railroad .....	655.89	664.70	650.00
Rent .....	1,500.00	1,500.00	1,929.00
Supplies and Miscellaneous .....	1,050.09	1,502.18	288.52
TOTAL .....	11,049.48	11,437.08	10,892.25
35. BOOTHBAY HARBOR			
Salaries .....	7,983.56	7,606.52	8,842.02
Trucking & Railroad .....	1,006.65	1,037.07	950.00
Rent and Lights .....	1,300.68	1,215.56	1,730.00
Supplies and Miscellaneous .....	949.86	1,163.70	339.12
TOTAL .....	11,240.75	11,022.85	11,861.14
36. FORT KENT			
Salaries .....	10,434.17	9,894.60	10,138.18
Trucking & Railroad .....	3,389.65	3,974.33	4,000.00
Rent and Lights .....	1,295.54	1,146.33	1,482.00
Supplies and Miscellaneous .....	887.10	1,124.77	312.12
TOTAL .....	16,006.46	16,140.03	15,932.30
37. BRUNSWICK			
Salaries .....	13,342.77	12,565.96	13,194.18
Trucking & Railroad .....	1,057.00	1,144.79	1,150.00
Rent and Lights .....	2,522.08	2,458.78	3,541.00
Supplies and Miscellaneous .....	1,747.28	2,242.08	724.24
TOTAL .....	18,669.13	18,411.61	18,609.42
38. EASTPORT			
Salaries .....	8,342.73	7,851.25	8,485.72
Trucking & Railroad .....	2,113.62	2,194.18	2,350.00
Rent and Lights .....	802.70	803.25	1,200.00
Supplies and Miscellaneous .....	1,063.44	1,116.11	419.34
TOTAL .....	12,322.49	11,964.79	12,455.06



## COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR STORES---(Continued)

Store No.	Year to Date		
	This Year	Last Year	Budget
39. NEWPORT			
Salaries .....	\$7,192.40	\$8,271.35	\$7,341.39
Trucking & Railroad .....	1,192.48	1,717.80	1,850.00
Rent, Water and Lights .....	916.76	846.84	1,313.00
Supplies and Miscellaneous .....	1,217.81	1,202.67	698.66
TOTAL .....	10,519.45	12,038.66	11,203.05
41. FARMINGTON			
Salaries .....	10,408.65	10,139.50	10,327.87
Trucking & Railroad .....	1,380.64	1,818.92	1,800.00
Rent and Lights .....	864.75	889.60	1,568.00
Supplies and Miscellaneous .....	1,125.13	1,589.17	758.12
TOTAL .....	13,779.17	14,437.19	14,453.99
42. BRIDGTON			
Salaries .....	7,619.10	7,363.20	7,662.90
Trucking & Railroad .....	679.35	827.34	800.00
Rent and Lights .....	824.44	797.62	1,145.00
Supplies and Miscellaneous .....	1,101.53	1,143.63	376.88
TOTAL .....	10,224.42	10,131.79	9,984.78
43. MACHIAS			
Salaries .....	8,494.21	8,853.41	8,485.72
Trucking & Railroad .....	2,175.35	2,495.19	2,400.00
Rent and Lights .....	727.40	717.60	1,065.00
Supplies and Miscellaneous .....	1,010.37	1,472.45	607.08
TOTAL .....	12,407.33	13,538.65	12,557.80
44. PORTLAND			
Salaries .....	15,867.00	15,137.40	15,062.30
Trucking & Railroad .....	1,006.16	1,035.04	1,150.00
Rent and Lights .....	2,186.87	2,229.21	3,704.00
Supplies and Miscellaneous .....	4,245.63	2,699.73	1,085.52
TOTAL .....	23,305.66	21,101.38	21,001.82
45. PRESQUE ISLE			
Salaries .....	10,488.31	11,207.15	10,487.21
Trucking & Railroad .....	4,641.62	4,628.41	4,300.00
Rent and Lights .....	2,144.06	2,085.36	2,715.00
Supplies and Miscellaneous .....	1,818.85	2,813.50	742.68
TOTAL .....	19,092.84	20,734.42	18,244.89
46. DEXTER			
Salaries .....	6,979.85	3,563.20	6,951.74
Trucking & Railroad .....	1,168.46	816.13	1,800.00
Rent, Water and Lights .....	1,148.96	580.98	1,977.00
Supplies and Miscellaneous .....	1,066.57	2,221.82	513.28
TOTAL .....	10,363.84	7,182.13	11,242.02
47. LIVERMORE FALLS			
Salaries .....	6,625.74	110.40	6,595.74
Trucking & Railroad .....	660.38	70.34	750.00
Rent and Lights .....	1,018.65	75.00	1,830.00
Supplies and Miscellaneous .....	1,486.01	923.07	450.00
TOTAL .....	9,790.78	1,178.81	9,625.74
48. GREENVILLE			
Salaries .....	6,438.63	320.40	5,248.76
Trucking & Railroad .....	908.48	154.86	1,600.00
Rent, Water and Lights .....	1,026.00	450.00	1,675.00
Supplies and Miscellaneous .....	1,305.81	510.16	450.00
TOTAL .....	9,678.92	1,435.42	8,973.76

**COMPARATIVE EXPENDITURE ANALYSIS---LIQUOR  
STORES---(Concluded)**

Store No.	Year to Date		
	This Year	Last Year	Budget
49. WINTHIROP			
Salaries .....	\$6,378.57	—	\$6,603.57
Trucking & Railroad .....	638.84	—	1,000.00
Rent and Lights .....	1,168.46	—	1,850.00
Supplies and Miscellaneous .....	1,319.56	\$329.38	451.00
TOTAL .....	9,505.43	329.38	9,904.57
<b>TOTAL ALL STORES .....</b>	<b>\$756,370.43</b>	<b>\$746,902.51</b>	<b>\$760,003.16</b>
Salaries .....	527,297.75	505,344.28	531,290.21
Trucking & Railroad .....	89,091.28	93,997.93	96,555.00
Rent, Water and Lights .....	66,756.61	60,770.95	97,431.91
Supplies and Miscellaneous .....	73,224.79	86,789.35	34,726.04
TOTAL .....	\$756,370.43	\$746,902.51	\$760,003.16

## COMPARATIVE EXPENDITURE ANALYSIS --- DEPARTMENTAL

### Year Ending June 30, 1948

DEPARTMENT	Year to Date		
	This Year	Last Year	Budget
<b>COMMISSIONERS' EXPENSE:</b>			
Salaries .....	\$14,038.36	\$14,000.00	\$14,000.00
Traveling .....	253.01	220.10	600.00
Supplies and Miscellaneous .....	700.30	722.76	731.00
Total .....	14,991.67	14,942.86	15,331.00
<b>GENERAL ADMINISTRATION:</b>			
Salaries .....	30,584.22	32,627.72	33,335.00
Traveling .....	3,315.56	3,676.94	2,800.00
Supplies and Miscellaneous .....	9,277.81	10,124.67	7,788.00
Total .....	43,177.59	46,429.33	43,923.00
<b>LIQUOR STORES SUPERVISION:</b>			
Salaries .....	15,701.76	14,712.00	15,535.00
Traveling .....	4,828.07	4,493.21	5,035.00
Supplies and Miscellaneous .....	2,629.91	3,736.28	2,373.00
Total .....	23,159.74	22,941.49	22,943.00
<b>ENFORCEMENT:</b>			
Salaries .....	66,572.24	65,588.01	70,362.00
Traveling .....	37,296.27	43,436.77	36,500.00
Supplies and Miscellaneous .....	4,360.35	3,382.50	2,353.00
Total .....	108,228.86*	112,407.28	109,215.00
<b>MERCHANDISING:</b>			
Salaries .....	15,803.56	13,154.88	13,506.00
Traveling .....	4.00	19.30	100.00
Supplies and Miscellaneous .....	1,459.79	1,582.05	1,141.00
Total .....	17,267.35	14,756.23	14,747.00
<b>WAREHOUSING:</b>			
Salaries .....	52,362.40	47,855.72	45,931.00
Traveling .....	12.05	10.85	10.00
Supplies and Miscellaneous .....	32,098.96	31,206.07	26,975.00
Total .....	84,473.41	79,072.64	72,916.00
<b>LEGAL SERVICES</b> .....			
ACCOUNTING SERVICE .....	3,174.65	3,091.06	3,200.00
Contingent to Employees Retirement .....	42,617.46	41,047.58	45,984.00
Chemical Analysis .....	39,691.98	26,841.48	34,535.00
Rent .....	16.00	—	—
	—	3,375.00	—
TOTAL .....	\$376,798.71	\$364,904.95	\$362,794.00
Salaries .....	195,062.54	187,938.33	192,669.00
Traveling .....	45,708.96	51,857.17	45,045.00
Supplies and Miscellaneous .....	50,527.12	50,754.33	41,361.00
Accounting Service .....	42,617.46	41,047.58	45,984.00
Chemical Analysis .....	16.00	—	—
Legal Services .....	3,174.65	3,091.06	3,200.00
Cont. to Employees Retirement .....	39,691.98	26,841.48	34,535.00
Rent .....	—	3,375.00	—
TOTAL .....	\$376,798.71	\$364,904.95	\$362,794.00

\*\$56.30 more than Profit & Loss Statement due to punching error.

## SCHEDULE OF CASH REGISTER FUNDS

June 30, 1948

Store No.		Cash Register Funds
1	Lewiston	Lewiston Trust Company . . . . . \$ 600.00
2	Biddeford	Pepperell Trust Company . . . . . 1,000.00
3	Portland	Casco Bank & Trust Company . . . . . 2,200.00
4	Portland	National Bank of Commerce . . . . . 1,500.00
5	Augusta	Depositors Trust Company . . . . . 400.00
6	Waterville	Federal Trust Company . . . . . 400.00
7	Bangor	Merrill Trust Company . . . . . 350.00
8	Houlton	First National Bank . . . . . 300.00
9	Whlsc. to Lic.	First Portland National Bank . . . . . 50.00
12	Rumford	Rumford Falls Trust Company . . . . . 350.00
13	Rockland	Knox County Trust Company . . . . . 400.00
14	Ellsworth	Union Trust Company . . . . . 200.00
15	Bar Harbor	First National Bank of Bar Harbor . . . . . 200.00
16	Calais	Merrill Trust Company . . . . . 300.00
17	Belfast	First National Bank of Belfast . . . . . 400.00
18	Bath	Bath Trust Company . . . . . 300.00
19	Millinocket	Millinocket Trust Company . . . . . 250.00
20	Skowhegan	Depositors Trust Company . . . . . 250.00
21	Old Orchard	York National Bank, Saco . . . . . 1,000.00
22	Auburn	First Auburn Trust Company . . . . . 200.00
23	Sanford	Sanford Trust Company . . . . . 450.00
24	Gardiner	Depositors Trust Company . . . . . 200.00
25	Westbrook	Westbrook Trust Company . . . . . 500.00
26	Old Town	Merrill Trust Company . . . . . 500.00
27	Caribou	Aroostook Trust Company . . . . . 500.00
28	Madawaska	Northern Nat'l Bank of P. I. . . . . 250.00
29	Madison	Depositors Trust Company . . . . . 150.00
30	Lincoln	Lincoln Trust Company . . . . . 200.00
31	Van Buren	Van Buren Branch of No. Nat'l Bank of P. I. . . . . 150.00
32	Fort Fairfield	Frontier Trust Company . . . . . 150.00
33	Norway	Norway National Bank . . . . . 150.00
34	Kittery	Community Trust Company . . . . . 300.00
35	Boothbay Harbor	Depositors Trust Company . . . . . 300.00
36	Fort Kent	First National Bank . . . . . 200.00
37	Brunswick	First National Bank . . . . . 200.00
38	Eastport	Merrill Trust Company . . . . . 200.00
39	Newport	Newport Trust Company . . . . . 150.00
41	Farmington	Peoples National Bank . . . . . 200.00
42	Bridgton	Casco Bank & Trust Company . . . . . 150.00
43	Machias	Merrill Trust Company . . . . . 150.00
44	Portland	Casco Bank & Trust Company . . . . . 900.00
45	Presque Isle	Northern Nat'l Bank of P. I. . . . . 350.00
46	Dexter	Merrill Trust Company . . . . . 150.00
47	Livermore Falls	Livermore Falls Trust Company . . . . . 400.00
48	Greenville	Guilford Trust Company . . . . . 200.00
49	Winthrop	Depositors Trust Company . . . . . 300.00
		Enforcement . . . . . 100.00
	TOTAL . . . . .	\$18,100.00

## STATEMENT OF ACCOUNTS RECEIVABLE

June 30, 1948

Account	Amount
Alger Brothers . . . . .	\$ 3.52
American Bank Note . . . . .	188.50
American Distilling Co. . . . .	4.15
Austin, Nichols & Co. . . . .	10.09
Bacardi Imports . . . . .	31.48
James Barclay Co. . . . .	15.22
Boston & Maine Railroad . . . . .	442.62
Bellows & Co. . . . .	2.60
Berke Bros. Distilleries . . . . .	4,587.82
Border Express . . . . .	6.67
Brown-Forman Distillers Corp. . . . .	6.04
Browne Vintners Co. . . . .	10.90
A. & G. J. Caldwell, Inc. . . . .	2.89
Calvert Distillers Corp. . . . .	11.97
Canada Dry Ginger Ale, Inc. . . . .	3.86
Carstairs Bros. . . . .	29.25
Cobb & Shackford, Inc. . . . .	2.26
Cole's Express . . . . .	98.17
F. G. Congdon . . . . .	141.05
Continental Dist. . . . .	59.04
R. U. Delapenha & Co. . . . .	3.66
Distributors of New England . . . . .	8.72
Fairview Wine Company . . . . .	3,501.40
Fleischmann Distilling Corp. . . . .	18.43
Fogg's Transportation, Inc. . . . .	10.25
Fox & Ginn, Inc. . . . .	10.51
Frankfort Distillers Corp. . . . .	23.19
Fruit Industries, Ltd. . . . .	175.91
Fromm & Sichel, Inc. . . . .	8.47
Glenmore Distilleries Co. . . . .	12.58
Lee's Express . . . . .	10.89
Granada Wines, Inc. . . . .	3.29
G. F. Heublein & Bro. . . . .	2.30
House of Old Molineaux, Inc. . . . .	4.78
W. A. Haller Corp. . . . .	31.97
Wm. Jameson & Co. . . . .	7.59
Kinsey Distilling Co. . . . .	41.99
Lawrence & Co. . . . .	2.16
Maliar Brothers . . . . .	6.37
McKesson & Robbins, Inc. . . . .	6.41
Moore's Express . . . . .	1.63
National Distillers Products Corp. . . . .	242.28
O'Brien-Trucking Co. . . . .	.45
Petri Wine Co. . . . .	5.45
Park & Tilford Import Corp. . . . .	85.00
S. S. Pierce Co. . . . .	20.97
Railway Express . . . . .	2.43
Renfield Importers . . . . .	7.83
Ron Virgin Co. . . . .	13.58
Schenley Distributors . . . . .	14.97
Schieffelin & Co. . . . .	54.75
Seagram Distillers Corp. . . . .	23.51
Munson G. Shaw Co. . . . .	3.02
Supreme Wine Co. . . . .	8.38
Taylor Wine Co. . . . .	161.25
Three Feathers Distributors . . . . .	46,095.88
Twenty-one Brands . . . . .	185.16
G. & W. Division . . . . .	17.63
M. S. Walker, Inc. . . . .	10.25
United Distillers of America . . . . .	112.63
Hiram Walker, Inc. . . . .	35.69
Wm. Zakon & Sons . . . . .	1.30
<b>TOTAL</b> . . . . .	<b>\$56,653.01</b>

## EQUIPMENT AND DEPRECIATION SCHEDULE

June 30, 1948

Store No.		Cost	Depreciation to Date	Depreciated Value
1	Lewiston . . . . .	\$3,467.44	\$2,741.04	\$ 726.40
2	Biddeford . . . . .	4,145.86	2,549.03	1,596.83
3	Portland . . . . .	5,468.26	3,312.49	2,155.77
4	Portland . . . . .	3,991.01	2,030.12	1,960.89
5	Augusta . . . . .	3,260.69	1,897.44	1,363.25
6	Waterville . . . . .	3,274.21	1,565.16	1,709.05
7	Bangor . . . . .	4,713.68	3,077.37	1,636.31
8	Houlton . . . . .	2,217.23	1,137.63	1,079.60
9	Wholesale to Licensees . . . . .	4,005.34	2,853.70	1,151.64
12	Rumford . . . . .	2,210.67	1,282.44	928.23
13	Rockland . . . . .	2,425.71	1,649.43	776.28
14	Ellsworth . . . . .	2,550.32	1,370.44	1,179.88
15	Bar Harbor . . . . .	2,365.05	1,755.92	609.13
16	Calais . . . . .	2,078.07	1,662.99	415.08
17	Belfast . . . . .	2,356.74	1,706.00	650.74
18	Bath . . . . .	2,437.84	1,765.20	672.64
19	Millinocket . . . . .	2,329.18	1,725.77	603.41
20	Skowhegan . . . . .	2,543.90	1,850.62	693.28
21	Old Orchard . . . . .	3,055.62	1,629.76	1,425.86
22	Auburn . . . . .	2,066.19	1,615.23	450.96
23	Sanford . . . . .	2,645.14	1,222.45	1,422.69
24	Gardiner . . . . .	2,403.32	1,713.88	689.44
25	Westbrook . . . . .	2,769.00	1,600.59	1,168.41
26	Old Town . . . . .	2,413.15	1,709.45	703.70
27	Caribou . . . . .	2,248.88	1,538.54	710.34
28	Madawaska . . . . .	1,938.33	1,549.42	388.91
29	Madison . . . . .	2,358.97	1,636.60	722.37
30	Lincoln . . . . .	2,233.60	1,516.50	717.10
31	Van Buren . . . . .	2,075.52	1,524.22	551.30
32	Fort Fairfield . . . . .	2,232.73	1,429.06	803.67
33	Norway . . . . .	2,144.75	1,413.10	731.65
34	Kittery . . . . .	3,053.15	1,796.91	1,256.24
35	Boothbay Harbor . . . . .	1,780.15	1,252.75	527.40
36	Fort Kent . . . . .	2,262.49	1,211.99	1,050.50
37	Brunswick . . . . .	2,265.70	1,524.06	741.64
38	Eastport . . . . .	2,075.54	1,397.50	678.04
39	Newport . . . . .	2,057.97	1,381.02	676.95
41	Farmington . . . . .	3,268.43	1,751.44	1,516.99
42	Bridgton . . . . .	3,358.73	1,574.31	1,784.42
43	Machias . . . . .	3,241.76	1,550.18	1,691.58
44	Portland . . . . .	2,813.27	1,053.29	1,759.98
45	Presque Isle . . . . .	3,394.52	2,467.43	927.09
46	Dexter . . . . .	2,162.25	1,166.26	995.99
47	Livermore Falls . . . . .	3,316.22	258.43	3,057.79
48	Greenville . . . . .	2,220.56	133.00	2,087.56
49	Winthrop . . . . .	2,811.46	185.10	2,626.36
60020	Supply Inventory . . . . .	2,706.75	138.57	2,568.18
60227	General Administration . . . . .	15,421.16	6,983.96	8,437.20
60231	Warehousing . . . . .	18,656.07	2,994.72	15,661.35
60232	Accounting and Stock Control . . . . .	4,698.87	3,283.97	1,414.90
	TOTAL . . . . .	\$167,991.45	\$88,136.48	\$79,854.97

## LIST OF EQUIPMENT IN STORES

June 30, 1948

Store Quantity	Type of Equipment	Cost Value
29	"4" Drawer Cash Registers	\$27,180.53
32	"2" Drawer Cash Registers	29,077.05
40	Burroughs Adding Machines	5,816.60
1	Burroughs Calculator	212.40
3	Victor Adding Machines	648.00
12	Remington Rand Money Chests	1,929.20
32	Diebold Safes and Money Chests	4,811.00
1	Victoria Safe	175.00
1	Hamilton Safe	102.90
104	Sealing Machines	2,458.56
51	Fire Extinguishers	433.32
53	Filing Cabinets	1,169.07
38	Green Prison Desks	1,227.33
57	Swivel Chairs	530.44
101	Straight Back Chairs	540.00
73	Thermometers	164.57
23	Hand Trucks	586.63
54	Electric Clocks	369.67
53	Desk Lamps	112.16
1	Remington Rand Adding Machine	166.50
1434½	Section Shelves	21,407.42
47	Counters	7,766.02
86	Wall Desks	1,454.50
545	Price Charts	4,096.95
36	Wardrobe Cabinets	1,182.34
52	Stapling Machines	207.12
1893	Bin Card Holders	1,579.45
30	Cash Register Cut-Outs	464.62
3	Cash Register Stools	42.00
—	Miscellaneous Shelving Equipment	261.00
1	Box Strapper (Mail Order)	37.75
1	Postal Scale	7.50
1	Egry Register	75.00
21	Electric Fans	186.18
1	Typewriter (Warehouse stores)	292.80
1	Scale	56.35
1	Wooden Desk	6.84
1	Oak Desk (No. 3)	34.00
1	Chute and Table (No. 1)	34.96
2	Parking Signs	18.00
424	Fluorescent Lights	8,336.07
8	Refrigerator Doors	200.00
1	Wheelbarrow	10.50
1	Awning	305.92
1	Fabric Rug	14.40
14	Venetian Blinds	89.50
2	Stoves	95.00
26	Coleman Lanterns	227.32
1	Hot Water Tank	193.00
1	Street Flag	7.50
1	Conveyor	27.66
8	Jack Flats	80.00
	TOTAL STORES	\$126,508.60

LIST OF EQUIPMENT IN DEPARTMENTS

Dept. Quantity	Type of Equipment	Cost Value
1	Ford Station Wagon.....	\$1,341.75
1	Edison Battery.....	1,270.44
1	G. E. Charger.....	760.00
29	Typewriters.....	2,767.93
34	Swivel Chairs.....	634.89
60	Straight Chairs.....	512.15
1	Bookcase.....	24.00
36	Desks (Regular).....	1,120.11
1	Document Section for Desks.....	11.87
25	Typewriter Desks.....	904.97
1	Secretarial Desk.....	96.04
25	Typewriter Tables.....	328.15
9	Typewriter Chairs.....	91.54
2	Telephone Tables.....	19.60
2	Smokadors.....	13.80
9	Cabinets.....	316.87
75	Filing Cases.....	3,883.98
16	Adding Machines.....	2,951.95
4	Tub Files.....	264.98
2	Tub File Chairs.....	30.00
11	Electric Clocks.....	87.50
11	Price Charts.....	77.00
31	Stapling Machines.....	115.01
1	Paper Cutter.....	12.00
1	Desk Lamp.....	16.95
3	5 Gallon Pump Tanks.....	39.00
1	Jacklift Handle.....	11.60
86	Jack Trucks.....	2,186.19
1287	Jack Truck Flats.....	612.82
1	Hardwood Pallets.....	4,025.18
3	Superstructure for Jacklift.....	150.00
2	Thermometers.....	6.69
1	Gas Heaters.....	143.00
2	Water Heater.....	99.50
3	Water Coolers.....	345.45
7	Fibre Cars.....	96.00
1	Locks and Keys.....	15.50
7	Steel Plate.....	14.12
1	Sealing Machines.....	202.97
4	Label Machine.....	25.00
1	Burroughs Calculators.....	1,304.00
1	Monroe Calculator.....	360.00
9	Remington Rand Calculator.....	447.75
2	Oak Tables.....	272.87
1	Packing Tables.....	42.00
8	I. B. M. Stamper.....	91.09
9	Conveyors.....	130.79
3	Electric Heaters.....	69.60
1	Humidifiers.....	42.16
1	Sorting Box.....	7.23
4	Supply Cabinet.....	37.50
1	Wardrobe Cabinets.....	126.59
1	Hand Truck.....	10.00
13	Grease Gun.....	6.00
1	Electric Fans.....	149.79
1	Inter-Office Comm. System.....	54.50
1	Electric Power Truck.....	3,605.00
1	Detex Patrol Watchclock.....	54.00
1	Platform Scale.....	26.85
1	Art Square.....	105.60
12	Model 1 Stations.....	43.20
1	Ditto Machine.....	305.00
1	Diebold Safe.....	50.00
1	Remington Rand Safe.....	135.00
1	Remington Rand Vault.....	135.10
20	Fluorescent Lights.....	491.13
16	Fire Extinguishers.....	400.00
1	Loading Platform.....	30.00
1	Ediphone Shaver.....	56.00
1	Chain Pulley for Car Doors.....	15.00
6	Oak Costumers.....	23.52
2	Ediphones.....	576.80
31	Section Shelves.....	532.03
2	Pallet Trucks.....	3,213.25
1	Speedway Conveyor.....	200.25
	<b>TOTAL DEPARTMENTS.....</b>	<b>\$38,776.10</b>



## LIST OF EQUIPMENT IN DEPARTMENTS--(Concluded)

EQUIPMENT INVENTORY		
1034	Bin Card Holders (Store No. 3) .....	\$250.69
40	Angle Posts .....	28.00
24	Price Charts .....	253.20
24	Steel Posts .....	24.00
3	National Package Sealers .....	79.50
1	Strapping Machine (At Warehouse) .....	67.82
1	Oak Table (In Barracks) .....	23.50
—	Steel Shelving (At Store No. 3—Whse.) .....	930.05
1	Egry Register (In Barracks—Long Building) .....	75.00
4	Wall Clocks .....	31.87
5	Adding Machines .....	725.75
1	Electric Heater .....	6.15
4	Desks .....	204.00
2	Chairs (Institutional) .....	7.22
TOTAL INVENTORY .....		\$2,706.75
GRAND TOTAL .....		\$167,991.45

## STATEMENT OF MISCELLANEOUS ACCOUNTS PAYABLE

June 30, 1948

Account	Amount
Bangor Exchange .....	\$ .03
Cole's Express .....	212.78
F. G. Congdon .....	372.21
The Colony .....	.06
Falmouth Hotel .....	.06
Fogg's Transportation .....	139.51
Fox & Ginn, Inc. ....	77.87
Fitzgerald & Cummings Post .....	.17
Blendene Gilbert .....	.23
Hotel Harris .....	.06
The Lafayette .....	.23
Merchants Express .....	.60
TOTAL .....	\$803.81

**COMPARATIVE STATEMENT OF NET PURCHASES**  
**Year Ending June 30, 1948**

MAINE STATE LIQUOR COMMISSION

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
American Distilling Co. . . . .	3,199½	\$ 85,204.87	.59	1,401	\$ 38,346.19	.24	\$ 46,858.68	—
American Wine Co. . . . .	—	—	—	1	9.53	—	—	9.53
Acme Sales & Import Co. . . . .	—	—	—	2,296	62,019.76	.39	—	62,019.76
Angostura-Wuppermann Corp. . . . .	60	396.90	—	—	—	—	396.90	—
Arrow Liqueurs Co. . . . .	1,750	42,036.05	.29	4,368½	127,114.93	.81	—	85,078.88
Atlantic Wholesalers . . . . .	2	82.40	—	—	—	—	82.40	—
Austin, Nichols & Co. . . . .	531	20,887.59	.15	810	27,654.99	.18	—	6,767.40
Berke Bros. . . . .	14,855	381,361.42	2.66	31,864	954,464.25	6.07	—	573,102.83
James Barclay Co. . . . .	11,342	333,664.37	2.33	9,199	260,758.75	1.66	72,905.62	—
Bacardi Imports . . . . .	775	22,033.56	.15	3,318	108,822.30	.69	—	86,788.74
Brown-Forman Dist. Corp. . . . .	1,475	60,847.73	.42	3,148	111,721.91	.71	—	50,874.18
Browne Vintners Co. . . . .	1,203	53,665.73	.37	280	12,419.68	.08	41,246.05	—
Bellows & Co. . . . .	2,904	86,712.48	.60	10,739	346,067.62	2.21	—	259,355.14
Boston Drug & Beverage Co. . . . .	—	—	—	10	472.20	—	—	472.20
Buckingham Corp. . . . .	100	5,025.00	.04	—	—	—	5,025.00	—
A. & G. J. Caldwell. . . . .	4,799½	157,390.52	1.10	4,450	142,623.47	.91	14,767.05	—
California Growers Wineries . . . . .	—	—	—	1,500	19,951.60	.13	—	19,951.60
Canada Dry Ginger Ale, Inc. . . . .	370	17,528.98	.12	184	9,042.21	.06	8,486.77	—
Carillon Importers . . . . .	2	112.00	—	—	—	—	112.00	—
Clarke Distillers . . . . .	—	—	—	1,500	44,602.95	.28	—	44,602.95
Cobb's Distilleries . . . . .	1,531	42,418.85	.29	55	1,440.00	.01	40,978.85	—
Continental Distilling Corp. . . . .	9,026	259,462.68	1.81	19,706	533,963.71	3.40	—	274,501.03
B. Caribaldi & Sons . . . . .	4	29.85	—	6	76.30	—	—	46.45
Calvert Distillers Corp. . . . .	22,834	729,746.17	5.09	15,361	499,234.55	3.18	230,511.62	—
Carstairs Division . . . . .	29,802	837,864.24	5.85	11,870	350,696.44	2.23	487,167.80	—
Cointreau, Ltd. . . . .	—	—	—	50	2,004.88	.01	—	2,004.88
Cresta Blanca Wine Co. . . . .	—	—	—	16,010	365,546.28	2.32	—	365,546.28
Cummins-Collins . . . . .	—	—	—	1,100	29,759.74	.19	—	29,759.74
R. U. Delapenha . . . . .	200	8,587.50	.06	—	—	—	8,587.50	—
Distilled Liquors Import . . . . .	—	—	—	499	14,816.90	.09	—	14,816.90
Distributors of New England . . . . .	16,334	94,114.70	.66	3	25.14	—	94,089.56	—
John G. Dorn . . . . .	—	—	—	1	18.69	—	—	18.69
Fairview Wine Co. . . . .	64,606	391,678.38	2.73	58,626	126,317.96	.80	265,360.42	—
Jos. S. Finch & Co. . . . .	4,685½	118,105.60	.82	2,685	74,690.08	.47	43,415.52	—
Fleischmann Dist. Corp. . . . .	16,901	511,964.85	3.57	13,283	426,395.29	2.71	85,569.56	—
Frankfort Dist. Corp. . . . .	20,910	688,348.92	4.80	10,776	343,505.18	2.18	344,843.74	—
Fromm & Sichel . . . . .	703	27,110.39	.19	750	25,128.97	.16	1,981.42	—
Fruit Industries . . . . .	5,600	32,593.13	.23	8,577	53,841.84	.34	—	21,248.71
Gambarelli & Davitto . . . . .	—	—	—	2	20.42	—	—	20.42

COMPARATIVE STATEMENT OF NET PURCHASES--(Continued)

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
E. & J. Gallo Winery.....	—	—	—	1,482½	\$ 8,064.00	.05	—	\$ 8,064.00
Glenmore Distilleries.....	7,208	\$222,549.77	1.55	6,247	210,978.28	1.34	11,571.49	—
Granada Wines.....	4,851	24,876.79	.17	16,550	123,495.55	.79	—	98,618.76
Greenland, Inc.....	7	406.00	—	—	—	—	406.00	—
Garrett & Co.....	27	156.60	—	4	41.14	—	115.46	—
Gibson Distilling Co.....	525	15,791.25	.11	—	—	—	15,791.25	—
United Distillers of America.....	5,950	152,886.96	1.07	5,442	174,657.86	1.11	—	21,770.90
Haller, W. A.....	1,000	27,310.00	.19	—	—	—	27,310.00	—
G. F. Heublein & Bro.....	3,149	92,751.61	.65	2,264	63,208.21	.40	29,543.40	—
House of Old Molineaux.....	12,567½	84,741.75	.59	18,609½	145,426.41	.93	—	60,684.66
Imported Liquors.....	—	—	—	2	83.50	—	—	83.50
International Brands.....	25	1,192.51	.01	—	—	—	1,192.51	—
International Distributors.....	—	—	—	80	4,052.00	.03	—	4,052.00
Kinsey Distilling Co.....	7,169½	203,471.43	1.42	20,917	581,048.70	3.70	—	377,577.27
Wm. Jameson & Co.....	—	—	—	750	21,917.06	.14	—	21,917.06
Kobrand Corp.....	3	24.00	—	—	—	—	24.00	—
Lawrence & Co.....	3,390	91,150.50	.64	3,852	100,052.91	.63	—	8,902.41
Logansport Distilling Co.....	200	5,500.00	.04	9,750	288,033.22	1.83	—	282,533.22
Louisville Distilleries.....	581	19,088.28	.13	—	—	—	19,088.28	—
McKesson & Robbins.....	510	19,114.55	.13	2,111	71,514.81	.46	—	52,400.26
Moosehead Apple Brandy Distillery.....	224	6,922.00	.05	700	24,090.00	.15	—	17,168.00
National Dist. Prod. Corp.....	37,132½	1,106,481.74	7.72	39,251	1,223,033.30	7.78	—	116,551.56
New England Distillers.....	14,675	386,647.51	2.70	20,964	546,169.27	3.48	—	159,521.76
Nicholas & Co.....	1	44.76	—	1	48.76	—	—	4.00
Ron Virgin Co.....	8,275	232,209.47	1.62	20,549½	603,152.67	3.84	—	370,943.20
Old Custom House.....	—	—	—	98	5,545.41	.04	—	5,545.41
Overbrook Co.....	—	—	—	235½	—	—	—	—
Park & Tilford Import Corp.....	18,539	571,349.25	3.99	7,163	217,173.74	1.38	354,175.51	—
Penndale Distilling Co.....	—	—	—	700	21,305.57	—	—	21,305.57
Pastene Wine & Spirits.....	7	123.65	—	—	11.13	.14	112.52	—
Petri Wine Co.....	2,819	12,946.89	.09	5,943	36,982.34	.24	—	24,035.45
S. S. Pierce Co.....	3,831	118,597.71	.83	2,449½	70,433.69	.45	48,164.02	—
Records & Goldsborough Co.....	100	4,723.58	.03	750	19,672.85	.13	—	14,949.27
Riverbank Wine Co.....	—	—	—	1,432	301,008.09	1.91	—	301,008.09
Renfield Importers.....	2,987	113,394.22	.79	430	19,966.45	.13	93,427.77	—
Roma Wine Co.....	—	—	—	16,650	107,052.21	.68	—	107,052.21
Saccone, Speed & Jenny.....	1	39.65	—	102	4,141.44	.03	—	4,101.79
Seagram Distillers Corp.....	40,803	1,298,543.99	9.06	24,735	770,594.72	4.90	527,949.27	—
Schenley Import Corp.....	1,798	68,709.38	.48	2,490	68,107.79	.43	601.59	—
Schenley Distillers.....	46,440	1,477,502.29	10.25	33,844	1,039,447.71	6.61	438,054.58	—
Schieffelin & Co.....	1,510	63,512.62	.44	2,668	95,080.89	.60	—	31,568.27
Siboney Dist. Co.....	4,925	125,887.75	.88	14,100	353,395.49	2.25	—	227,507.74

## COMPARATIVE STATEMENT OF NET PURCHASES--(Concluded)

VENDOR	This Year			Last Year			Increase	Decrease
	Cases	Amount	% to Total	Cases	Amount	% to Total		
Somerset Importers	—	—	—	120	\$ 5,310.03	.03	—	\$ 5,310.03
Southern Comfort Co.	1,075	\$ 46,275.21	.32	1,005	43,286.09	.28	2,989.12	—
Three Feathers Distributors	20,598½	677,916.05	4.73	31,239	959,496.40	6.10	—	281,580.35
Munson G. Shaw	251	6,413.46	.04	1,746	39,674.02	.25	—	33,260.56
Supreme Wine Co.	43,549½	258,799.15	1.80	14,310	107,155.67	.68	151,643.48	—
Sunset, Inc.	60	1,430.40	.11	1,370	39,313.55	.25	—	37,883.15
Taylor Wine Co.	4,925	47,644.32	.33	3,600	33,912.74	.21	13,731.58	—
Twenty-One Brands	7,336½	222,294.69	1.55	7,109	227,345.22	1.45	—	5,050.53
W. A. Taylor Co.	2,410	27,549.09	.19	1,693	81,680.45	.52	—	54,131.36
Vintage Wines	1	22.35	—	2	45.58	—	—	23.23
John Wagner	—	—	—	6	150.15	—	—	150.15
Hiram Walker, Inc.—G. & W. Div.	14,150	408,840.22	2.85	19,528	545,400.50	3.47	—	136,560.28
M. S. Walker, Inc.	4,910	140,550.22	.98	10,837	312,094.36	1.99	—	171,544.14
Hiram Walker, Inc.	26,994	798,522.96	5.57	22,151	624,376.36	3.97	174,146.60	—
Widmer's Wine Cellars	5	41.80	—	2	15.78	—	26.02	—
Frank L. Wight	750	32,978.50	.23	1,350	48,535.87	.31	—	15,557.37
Wine Shippers Import	—	—	—	1	24.00	—	—	24.00
J. Wile & Sons	160	8,016.79	.06	73	3,491.84	.02	4,524.95	—
Williams Importers	2	110.68	—	4	289.00	—	—	178.32
Wm. Zakon & Sons	4,150	108,859.90	.76	8,600	231,951.10	1.48	—	123,091.20
Transportation Cos.—Claims	—	12,441.24	.07	—	20,141.11	.13	7,699.87	—
TOTAL	599,062½	\$14,331,447.87	100.00%	642,491½	\$15,715,989.48	100.00%	\$3,714,675.73	\$5,099,217.34
Net Decrease	—	—	—	—	—	—	1,384,541.61	—
GRAND TOTAL	599,062½	\$14,331,447.87	100.00%	642,491½	\$15,715,989.48	100.00%	\$5,099,217.34	\$5,099,217.34

## STORE STOCK TURNOVER

June 30, 1948

Store No.	Bottles Sold		Average Bottle Inventory		Average Stock Turnover			
	This Year	Last Year	This Year	Last Year	Monthly		Yearly	
					This Year	Last Year	This Year	Last Year
1 Lewiston . . . . .	358,893	403,164	15,989	23,253	1.69	1.21	18.59	14.52
2 Biddeford . . . . .	368,715	368,605	18,663	22,001	1.44	1.28	17.28	15.36
3 Portland . . . . .	575,105	678,676	24,954	32,763	1.71	1.37	20.52	16.44
4 Portland . . . . .	356,467	366,839	19,379	16,047	1.51	1.73	18.12	20.76
5 Augusta . . . . .	232,904	298,750	15,550	19,200	1.11	1.04	13.32	12.12
6 Waterville . . . . .	308,785	342,116	14,784	11,750	1.61	2.06	19.32	24.72
7 Bangor . . . . .	580,846	606,230	24,807	25,352	1.83	1.67	21.96	20.04
8 Houlton . . . . .	268,172	289,274	14,496	15,007	1.36	1.42	16.32	17.04
9 Whse. to Licensees . . . . .	432,932	516,288	27,027	29,035	1.54	1.51	18.48	18.12
12 Rumford . . . . .	199,184	229,238	10,289	8,274	1.39	1.98	16.68	23.76
13 Rockland . . . . .	257,598	301,203	14,453	16,384	1.41	1.25	16.92	15.00
14 Ellsworth . . . . .	208,416	240,150	10,678	11,473	1.61	1.56	19.32	18.72
15 Bar Harbor . . . . .	109,304	116,279	9,628	9,473	.93	1.00	11.16	12.00
16 Calais . . . . .	109,899	134,643	8,181	7,866	1.07	1.23	12.84	14.76
17 Belfast . . . . .	142,246	170,398	8,912	8,322	1.28	1.45	15.36	17.40
18 Bath . . . . .	182,752	213,178	10,141	14,246	1.36	1.02	16.32	12.24
19 Millinocket . . . . .	91,562	104,012	8,173	6,908	.87	1.01	10.44	12.12
20 Skowhegan . . . . .	113,794	143,706	8,467	7,283	1.01	1.35	12.12	16.20
21 Old Orchard . . . . .	88,450	101,138	8,053	6,169	.90	1.51	10.80	18.12
22 Auburn . . . . .	201,217	222,792	12,225	9,381	1.27	1.73	15.24	20.76
23 Sanford . . . . .	141,902	165,606	9,870	9,427	1.02	1.19	12.24	14.28
24 Gardiner . . . . .	151,187	186,126	13,002	14,564	.88	.87	10.56	10.44
25 Westbrook . . . . .	184,932	204,840	10,662	10,721	1.31	1.35	15.72	16.20
26 Old Town . . . . .	146,102	170,242	8,893	8,354	1.19	1.33	14.28	15.96
27 Caribou . . . . .	213,169	216,175	12,818	10,568	1.39	1.43	16.68	17.16
28 Madawaska . . . . .	67,710	80,712	8,068	7,309	.60	.72	7.20	8.64
29 Madison . . . . .	76,774	102,972	7,092	8,619	.78	.82	9.36	9.84
30 Lincoln . . . . .	104,878	120,112	7,222	6,168	1.14	1.37	13.68	16.44
31 Van Buren . . . . .	80,148	82,782	8,418	7,339	.69	.82	8.28	9.84
32 Fort Fairfield . . . . .	112,194	125,145	9,897	9,253	.86	.92	10.32	11.04
33 Norway . . . . .	147,630	172,060	7,465	7,015	1.48	1.22	17.76	14.64
34 Kittery . . . . .	60,143	69,322	7,215	5,695	.68	.95	8.16	11.40
35 Boothbay Harbor . . . . .	93,063	109,785	6,789	5,906	1.14	1.30	13.68	15.60
36 Fort Kent . . . . .	118,948	143,338	10,975	9,906	.75	.91	9.00	10.92
37 Brunswick . . . . .	189,613	219,983	11,186	8,351	1.27	1.88	13.97	22.56
38 Eastport . . . . .	99,726	110,141	7,530	7,269	1.03	.95	12.36	11.40
39 Newport . . . . .	106,960	162,821	8,951	8,507	.91	1.04	10.32	12.48
41 Farmington . . . . .	124,205	181,263	8,946	8,129	1.03	1.51	12.36	18.12
42 Bridgton . . . . .	71,017	87,197	6,423	6,172	.85	.93	10.20	11.16
43 Machias . . . . .	100,508	122,264	8,334	7,778	.94	1.04	11.28	12.48
44 Portland . . . . .	276,379	298,710	8,289	7,390	2.75	2.99	33.00	35.88
45 Presque Isle . . . . .	228,159	240,212	12,991	11,481	1.33	1.48	15.96	16.92
46 Dexter . . . . .	83,704	53,436	6,608	5,975	.97	1.22	11.64	14.64
47 Livermore Falls . . . . .	54,393	816	6,352	5,963	.69	1.37	8.28	16.44
48 Greenville . . . . .	45,839	2,703	6,478	6,166	.68	.44	8.16	5.28
49 Winthrop . . . . .	54,783	—	7,679	—	.64	—	7.68	—
TOTAL . . . . .	8,321,307	9,285,442	513,002	504,212	1.26	1.32	15.12	15.84
Warehouse . . . . .	—	—	972,888	858,804	—	—	—	—
TOTAL . . . . .	8,321,307	9,285,442	1,485,890	1,363,016	.56	.68	6.72	8.16

## COMPARATIVE AVERAGE SELLING COST PER BOTTLE

June 30, 1948

Store No.	No. of Bottles Sold		*Ave. Selling Cost per Bottle		
	Year to Date		Year to Date		
	This Year	Last Year	This Year	Last Year	
1	Lewiston	358,893	403,164	\$.083	\$.076
2	Biddeford	368,715	368,605	.065	.065
3	Portland	575,105	678,676	.052	.065
4	Portland	356,467	366,839	.078	.079
5	Augusta	232,904	298,750	.074	.071
6	Waterville	308,785	342,116	.066	.064
7	Bangor	580,846	606,230	.060	.060
8	Houlton	268,172	289,274	.088	.084
9	Portland—Wholesale	432,932	516,288	.046	.042
12	Rumford	199,184	229,238	.089	.074
13	Rockland	257,598	301,203	.089	.076
14	Ellsworth	208,416	240,150	.082	.075
15	Bar Harbor	109,304	116,279	.128	.119
16	Calais	109,899	134,643	.122	.103
17	Belfast	142,246	170,398	.090	.073
18	Bath	182,752	213,178	.088	.077
19	Millinocket	91,562	104,012	.133	.120
20	Skowhegan	113,794	143,706	.117	.093
21	Old Orchard	88,450	101,138	.151	.122
22	Auburn	201,217	222,792	.085	.078
23	Sanford	141,902	165,606	.095	.079
24	Gardiner	151,187	186,126	.090	.071
25	Westbrook	184,932	204,840	.087	.081
26	Old Town	146,102	170,242	.106	.092
27	Caribou	213,169	216,175	.084	.084
28	Madawaska	67,710	80,712	.168	.146
29	Madison	76,774	102,972	.138	.099
30	Lincoln	104,878	120,112	.114	.103
31	Van Buren	80,148	92,782	.149	.131
32	Fort Fairfield	112,194	125,145	.116	.117
33	Norway	147,630	172,060	.097	.087
34	Kittery	60,143	69,322	.183	.165
35	Boothbay Harbor	93,063	109,785	.121	.100
36	Fort Kent	118,948	143,338	.135	.113
37	Brunswick	189,613	219,983	.098	.084
38	Eastport	99,726	110,141	.124	.109
39	Newport	106,960	162,821	.098	.074
41	Farmington	124,205	181,263	.110	.080
42	Bridgton	71,017	87,197	.144	.116
43	Machias	100,508	122,264	.123	.111
44	Portland	276,379	298,710	.084	.071
45	Presque Isle	228,159	240,212	.084	.086
46	Dexter	83,704	53,436	.124	.134
47	Livernore Falls	54,393	816	.180	.144
48	Greenville	45,839	2,703	.211	.531
49	Winthrop	54,783	—	.173	—
TOTAL		8,321,307	9,285,442	\$.091	\$.080

\*Computed using Store Operating Expense only.

## COMPARATIVE AVERAGE SALES PER CUSTOMER

June 30, 1948

Store No.	No. of Customers Served		*Average Sale per Customer		
	Year to Date		Year to Date		
	This Year	Last Year	This Year	Last Year	
1	Lewiston	264,968	310,244	\$3.35	\$3.24
2	Biddeford	244,266	274,083	3.73	3.34
3	Portland	399,127	484,549	3.44	3.43
4	Portland	244,483	266,661	3.59	3.41
5	Augusta	168,718	216,586	3.32	3.36
6	Waterville	212,254	241,355	3.54	3.43
7	Bangor	357,366	425,572	4.00	3.53
8	Houlton	184,079	205,300	3.03	2.95
9	Wholesale to Licensees	3,196	3,754	*424.07	*423.82
12	Rumford	136,589	165,720	3.51	3.29
13	Rockland	150,329	183,224	3.92	3.68
14	Ellsworth	116,079	139,325	3.89	3.63
15	Bar Harbor	67,841	81,718	4.05	3.38
16	Calais	78,963	98,526	3.04	2.99
17	Belfast	97,649	117,408	3.14	3.10
18	Bath	145,207	176,404	2.65	2.64
19	Millinocket	67,542	80,861	3.09	2.99
20	Skowhegan	80,276	102,984	3.21	3.15
21	Old Orchard	60,229	75,574	3.76	3.33
22	Auburn	131,392	159,432	3.84	3.51
23	Sanford	102,973	125,949	3.43	3.27
24	Gardiner	116,279	142,476	3.36	2.75
25	Westbrook	136,682	158,540	3.15	3.06
26	Old Town	100,310	125,685	3.36	3.16
27	Caribou	137,873	151,115	3.41	3.09
28	Madawaska	40,233	53,281	4.16	3.69
29	Madison	49,319	68,919	3.43	3.30
30	Lincoln	73,021	88,253	3.14	2.99
31	Van Buren	58,435	74,102	3.34	3.01
32	Fort Fairfield	80,545	92,456	2.99	2.81
33	Norway	105,061	126,796	2.96	2.95
34	Kittery	42,236	52,791	3.50	3.27
35	Boothbay Harbor	62,793	77,157	3.50	3.15
36	Fort Kent	66,269	87,043	4.44	3.93
37	Brunswick	137,230	168,814	3.38	3.17
38	Eastport	65,088	77,424	3.19	2.92
39	Newport	72,639	101,031	3.18	3.57
41	Farmington	86,591	112,129	3.05	3.51
42	Bridgton	53,147	68,720	3.16	2.98
43	Machias	64,463	79,782	3.12	3.06
44	Portland	190,482	215,452	3.65	3.40
45	Presque Isle	154,025	175,292	3.44	3.13
46	Dexter	55,380	33,825	3.44	3.74
47	Livermore Falls	38,632	600	3.19	3.23
48	Greenville	26,395	1,646	4.44	4.28
49	Winthrop	40,689	—	3.20	—
TOTAL		5,367,343	6,268,558	\$3.44	\$3.27

\*Net figured when computing all Stores.

## COMPARATIVE CASH AND STOCK SHORTAGES

June 30, 1948

Store No.		Year to Date			
		This Year		Last Year	
		Cash	Stock	Cash	Stock
1	Lewiston	\$23.55	\$209.16	\$40.11	\$451.05
2	Biddeford	2.10	69.44	.38	69.17
3	Portland	45.89	231.86	18.35	335.69
4	Portland	36.72	181.21	3.56	132.83
5	Augusta	28.85	11.58	3.00	61.20
6	Waterville	20.05	72.69	*1.25	30.99
7	Bangor	107.30	187.18	47.64	143.76
8	Houlton	40.45	59.11	18.71	129.45
9	Wholesale	*49.22	50.55	1.12	239.49
12	Rumford	36.95	53.77	10.49	75.07
13	Rockland	68.05	78.68	30.55	138.02
14	Ellsworth	87.45	65.78	91.78	102.94
15	Bar Harbor	17.47	19.53	21.41	24.13
16	Calais	1.85	11.99	27.61	7.82
17	Belfast	3.60	8.51	42.88	5.41
18	Bath	15.30	57.06	17.29	39.11
19	Millinocket	53.50	62.38	18.63	59.18
20	Skowhegan	33.15	3.16	28.74	8.23
21	Old Orchard	*7.15	23.09	3.33	50.37
22	Auburn	19.20	45.59	19.75	28.89
23	Sanford	10.05	21.42	3.11	18.67
24	Gardiner	*4.85	11.41	*17.23	12.88
25	Westbrook	98.05	57.32	176.32	76.95
26	Old Town	50.40	25.15	74.43	48.75
27	Caribou	6.40	58.42	5.30	41.33
28	Madawaska	*2.65	2.90	*1.03	11.19
29	Madison	*.18	12.10	8.64	36.59
30	Lincoln	31.75	19.03	30.43	29.88
31	Van Buren	29.00	14.32	17.04	22.96
32	Fort Fairfield	2.25	3.07	2.78	25.95
33	Norway	27.68	*3.09	29.68	2.39
34	Kittery	44.30	26.26	36.52	7.57
35	Boothbay Harbor	14.10	34.10	13.45	59.62
36	Fort Kent	*9.35	16.48	12.47	53.06
37	Brunswick	15.95	33.64	34.22	29.04
38	Eastport	9.10	19.13	*13.64	25.74
39	Newport	10.25	13.47	.37	32.46
41	Farmington	27.47	37.86	82.03	128.33
42	Bridgton	1.20	19.40	27.54	11.49
43	Machias	*1.15	7.02	.71	4.48
44	Portland	26.50	87.35	22.80	100.58
45	Presque Isle	4.90	20.94	7.39	12.83
46	Dexter	*1.90	15.53	*7.20	15.26
47	Livermore Falls	*1.35	2.19	—	—
48	Greenville	81.18	31.21	*3.20	5.50
49	Winthrop	3.95	3.00	—	—
60231	Warehouse	—	2,665.84	—	2,262.38
	TOTAL	\$1,058.11	\$4,757.79	\$987.01	5,208.68

\*Overages.



# COMPARATIVE SALES ANALYSIS BY STORES

June 30, 1948

FISCAL YEAR REPORT ENDING JUNE 30, 1948

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Store No.	Current Month				Year to Date				To Date	
	This Year	% to Total	Last Year	% to Total	This Year	% to Total	Last Year	% to Total	Total Amount	% to Total
0 Lewiston Temp	—	—%	—	—%	—	—%	—	—%	\$ 4,178.10	—%
1 Lewiston	\$67,484.50	4.35	\$ 69,767.65	4.41	\$ 888,494.80	4.48	\$1,005,570.02	4.55	7,708,871.00	4.95
2 Biddeford	67,339.70	4.34	68,866.80	4.35	912,720.35	4.60	914,888.18	4.14	6,494,347.20	4.17
3 Portland	101,496.20	6.54	107,970.70	6.82	1,375,456.70	6.93	1,661,077.61	7.52	13,455,703.63	8.63
4 Portland	71,526.10	4.61	67,904.55	4.29	878,458.50	4.43	908,910.27	4.12	8,699,801.66	5.58
5 Augusta	41,252.60	2.66	48,912.60	3.09	560,446.35	2.82	726,784.91	3.29	4,917,123.74	3.16
6 Waterville	58,029.55	3.74	57,966.40	3.66	752,239.85	3.79	828,237.42	3.75	5,562,438.35	3.57
7 Bangor	111,521.55	7.19	102,829.05	6.49	1,430,224.50	7.21	1,500,511.75	6.80	10,300,043.01	6.61
8 Houlton	40,517.05	2.61	43,265.35	2.73	558,003.25	2.81	604,975.22	2.74	3,594,180.18	2.31
9 Wholesale to Licensees	129,622.63	8.35	143,950.45	9.04	1,355,354.94	6.83	1,591,032.99	7.21	12,774,208.01	8.20
12 Rumford	34,700.95	2.24	39,120.90	2.47	479,887.90	2.42	545,694.41	2.47	3,518,269.02	2.26
13 Rockland	47,520.45	3.06	46,899.25	2.96	589,504.55	2.97	674,190.33	3.05	4,756,706.81	3.05
14 Ellsworth	37,481.45	2.42	37,680.95	2.38	451,723.60	2.28	506,302.70	2.29	3,388,961.66	2.17
15 Bar Harbor	22,182.65	1.43	21,193.80	1.34	273,408.60	1.38	276,040.21	1.25	2,023,772.28	1.30
16 Calais	19,438.35	1.25	21,744.05	1.37	240,579.30	1.21	294,575.13	1.33	2,197,859.64	1.41
17 Belfast	24,481.65	1.58	25,081.65	1.58	307,232.50	1.55	364,024.76	1.65	2,454,117.48	1.57
18 Bath	28,822.75	1.86	31,085.30	1.96	385,025.05	1.94	465,932.47	2.11	4,522,595.96	2.90
19 Millinocket	15,897.05	1.02	16,176.80	1.02	209,337.60	1.05	241,470.91	1.09	1,794,471.05	1.15
20 Skowhegan	19,611.60	1.26	22,099.95	1.44	258,201.65	1.30	324,729.47	1.47	2,231,923.85	1.43
21 Old Orchard	18,418.60	1.19	23,334.05	1.47	226,798.00	1.14	251,791.14	1.14	1,654,499.56	1.06
22 Auburn	39,026.30	2.51	40,622.85	2.57	505,657.45	2.55	558,997.30	2.53	3,518,846.17	2.26
23 Sanford	25,454.80	1.64	27,649.10	1.75	353,943.40	1.78	411,973.34	1.87	2,622,792.95	1.68
24 Gardiner	22,801.30	1.47	26,288.35	1.66	309,463.55	1.56	391,650.29	1.77	2,544,153.92	1.63
25 Westbrook	31,750.90	2.05	33,504.10	2.12	430,976.60	2.17	484,389.91	2.19	3,550,809.42	2.28
26 Old Town	24,410.10	1.57	25,252.15	1.59	336,984.00	1.70	396,730.16	1.80	2,336,450.43	1.50
27 Caribou	38,501.85	2.48	31,688.75	2.04	470,872.50	2.37	467,253.61	2.12	3,703,588.26	2.38
28 Madawaska	12,072.45	.78	13,168.85	.83	167,491.75	.84	196,390.24	.89	1,435,089.93	.92
29 Madison	12,018.60	.77	15,233.35	.96	169,544.10	.85	227,444.73	1.03	1,335,014.85	.86
30 Lincoln	17,765.45	1.14	18,234.65	1.15	229,380.55	1.16	264,168.90	1.20	1,725,676.19	1.11
31 Van Buren	14,132.65	.91	14,655.65	.93	195,454.35	.98	223,099.20	1.01	1,514,202.49	.97
32 Fort Fairfield	17,776.70	1.15	17,484.20	1.10	241,144.55	1.22	260,165.42	1.18	2,065,196.46	1.33
33 Norway	23,423.35	1.51	24,368.05	1.54	311,649.90	1.57	374,218.86	1.69	2,393,532.19	1.54
34 Kittery	12,581.05	.81	13,234.55	.84	148,093.85	.75	172,847.48	.78	1,320,927.13	.85
35 Boothbay Harbor	18,396.90	1.19	18,364.45	1.16	219,913.50	1.11	242,743.27	1.10	1,693,299.66	1.09
36 Fort Kent	20,832.30	1.34	22,037.60	1.39	294,785.40	1.49	342,058.38	1.55	2,185,414.00	1.40
37 Brunswick	35,165.35	2.26	37,833.70	2.39	463,190.75	2.33	535,351.21	2.42	3,790,502.81	2.43
38 Eastport	15,950.05	1.03	13,685.15	.86	207,938.10	1.05	226,127.66	1.02	1,735,702.60	1.11
39 Newport	17,649.75	1.14	18,754.35	1.18	231,443.20	1.17	360,398.43	1.63	2,064,706.80	1.32
40 So. Berwick	—	—	—	—	—	—	—	—	1,673.95	—
41 Farmington	19,945.60	1.28	26,738.45	1.69	264,725.35	1.33	393,156.09	1.78	2,242,776.76	1.44
42 Bridgton	12,987.95	.84	13,507.30	.85	168,383.35	.85	204,601.25	.93	1,056,688.26	.68
43 Machias	15,245.65	.98	15,400.20	.97	201,473.50	1.02	243,857.93	1.13	1,323,652.17	.85
44 Portland	58,403.30	3.76	54,646.80	3.45	696,221.95	3.51	733,183.63	3.32	3,837,741.84	2.46
45 Presque Isle	39,657.60	2.55	39,335.40	2.48	530,006.55	2.67	548,058.99	2.48	3,096,566.11	1.99
46 Dexter	14,604.05	.94	16,761.75	1.06	190,437.95	.96	126,620.75	.57	317,058.70	.20
47 Livermore Falls	10,087.65	.65	1,939.35	.12	123,438.10	.62	1,939.35	.01	125,377.45	.08
48 Greenville	12,343.80	.80	7,047.25	.45	117,249.25	.59	7,047.25	.03	124,296.50	.08
49 Winthrop	11,592.70	.75	—	—	130,334.15	.66	—	—	130,334.15	.08
<b>TOTAL</b>	<b>\$1,551,923.53</b>	<b>100.00%</b>	<b>\$1,583,286.60</b>	<b>100.00%</b>	<b>\$19,843,296.64</b>	<b>100.00%</b>	<b>\$22,081,213.53</b>	<b>100.00%</b>	<b>\$155,846,144.28</b>	<b>100.00%</b>

## COMPARATIVE LIQUOR AND MALT BEVERAGE LICENSES ISSUED

June 30, 1948

LIQUOR LICENSES	This Year				Last Year			
	Number	Fee	Amount	Total	Number	Fee	Amount	Total
Hotel (Pop. over 10,000) .....	41	\$600.00	\$24,600.00	\$	39	\$600.00	\$23,400.00	\$
Hotel (Pop. under 10,000) .....	72	300.00	21,600.00		68	300.00	20,400.00	
Hotel (Summer) .....	49	150.00	7,350.00	53,550.00	48	150.00	7,200.00	51,000.00
Club (Full time) .....	37	200.00	7,400.00		33	200.00	7,000.00	
Club (Summer) .....	6	100.00	600.00	8,000.00	4	100.00	400.00	7,400.00
Manufacturers (Full time) .....	—	—	—	2,146.00	—	—	—	
Manufacturers (Special) .....	6	100.00	—	600.00	3	100.00	—	300.00
Public Service (Full time) .....	3	200.00	—	600.00	3	200.00	—	600.00
<b>TOTAL</b> .....	<b>214</b>			<b>\$64,896.00</b>	<b>198</b>			<b>\$59,300.00</b>
Plus 1946-47 licenses expired Jan. 1 (Ex. B)				4,300.00				5,400.00
<b>TOTAL</b> .....				<b>\$69,196.00</b>				<b>\$64,700.00</b>

## COMPARATIVE LIQUOR AND MALT BEVERAGE LICENSES ISSUED (Concluded)

MALT BEVERAGE LICENSES	This Year				Last Year			
	Number	Fee	Amount	Total	Number	Fee	Amount	Total
Hotel—Full time . . . . .	69	\$200.00	\$13,800.00	\$	63	\$200.00	\$12,600.00	\$
Hotel—Part time (6 mos.) . . . . .	20	125.00	2,500.00		21	125.00	2,625.00	
<b>TOTAL HOTELS . . . . .</b>	<b>89</b>			<b>16,300.00</b>	<b>84</b>			<b>15,225.00</b>
Club—Full time . . . . .	45	100.00	4,500.00		37	100.00	3,700.00	
Club—Part time (6 mos.) . . . . .	4	50.00	200.00		2	50.00	100.00	
<b>TOTAL CLUBS . . . . .</b>	<b>49</b>			<b>4,700.00</b>	<b>39</b>			<b>3,800.00</b>
Restaurant—Full time . . . . .	372	200.00	74,400.00		368	200.00	73,600.00	
Restaurant—Part time (6 mos.) . . . . .	32	125.00	4,000.00		29	125.00	3,625.00	
<b>TOTAL RESTAURANTS . . . . .</b>	<b>404</b>			<b>78,400.00</b>	<b>397</b>			<b>77,225.00</b>
Public Service—Full time . . . . .	2	100.00		200.00	2	100.00		200.00
Wholesale—Full time . . . . .	68	300.00	20,400.00		70	300.00	21,000.00	
Wholesale—Special . . . . .	6	50.00	300.00		—	—	—	
<b>TOTAL WHOLESALE . . . . .</b>	<b>74</b>			<b>20,700.00</b>	<b>70</b>			<b>21,000.00</b>
Retail—Full time . . . . .	1832	100.00	—	183,200.00	1692	100.00	—	169,200.00
Brewery Approval Licenses . . . . .	46	100.00	—	4,600.00	49	100.00	—	4,900.00
Amusement Fees . . . . .	136	10.00	—	1,360.00	116	10.00	—	1,160.00
<b>TOTAL . . . . .</b>	<b>2632</b>			<b>\$309,460.00</b>	<b>2449</b>			<b>\$292,710.00</b>
Plus 1946-47 licenses expired Jan. 1 . . . . .				19,320.00				13,785.00
				<b>\$328,780.00</b>				<b>\$306,495.00</b>
Less refund on License . . . . .				200.00				200.00
				<b>\$328,580.00</b>				<b>\$306,295.00</b>

FISCAL YEAR REPORT ENDING JUNE 30, 1948

## COMPARATIVE COSTS OF HANDLING A CASE OF LIQUOR

June 30, 1948

	Year to Date	
	This Year	Last Year
DR.		
Inventory at Warehouse at Beginning .....	\$ 54,771	\$ 51,277
Received .....	605,908	667,441
<u>TOTAL .....</u>	<u>660,679</u>	<u>718,718</u>
CR.		
Shipped to Stores .....	595,368	663,947
Inventory at Warehouse at End .....	65,311	54,771
<u>TOTAL .....</u>	<u>660,679</u>	<u>718,718</u>
Received .....	605,908	667,441
Shipped .....	595,368	663,947
<u>CASES HANDLED .....</u>	<u>1,201,276</u>	<u>1,331,388</u>
Warehouse Salaries .....	\$52,362.40	\$47,855.72
Warehouse Expense .....	32,111.01	31,425.25
<u>TOTAL OPERATING COSTS .....</u>	<u>\$84,473.41</u>	<u>\$79,280.97</u>
Average cost of handling a case .....	\$.070	\$.059
Railroad charges to Stores .....	\$ 60.53	\$ 75.20
Trucking charges to Stores .....	89,030.75	75,195.65
<u>TOTAL FREIGHT, EXPRESS &amp; DRAYAGE CHARGES .....</u>	<u>\$89,091.28</u>	<u>\$75,270.85</u>
Average transportation cost per case .....	.149	.113
<u>AVERAGE COST OF HANDLING AND SHIPPING CASES BASED ON THE WAREHOUSING SYSTEM NOW IN EFFECT .....</u>	<u>\$.219</u>	<u>\$.172</u>

## COMPARATIVE STATEMENT OF GALLONAGE CONSUMPTION

June 30, 1948

	Year to Date			
	This Year		Last Year	
	Gallons	% to Total	Gallons	% to Total
DOMESTIC				
Bottled in Bond .....	8,810	.58	15,799	.96
Straight Bourbon .....	2,196	.14	359	.02
Straight Rye .....	1,602	.11	2,851	.17
Spirit Blends .....	778,874	51.08	758,548	46.06
Blends of Whiskies .....	14,992	.98	14,521	.88
Corn .....	103	—	2,024	.12
Rock & Rye .....	5,394	.35	7,325	.44
Brandy .....	25,469	1.67	43,565	2.64
Rum .....	74,582	4.89	133,929	8.13
Gin .....	121,488	7.96	193,153	11.72
Cordials and Misc. Liquors .....	21,033	1.38	37,652	2.29
Wines .....	399,412	26.18	347,386	21.08
TOTAL DOMESTIC LIQUORS .....	1,453,955	95.32%	1,557,112	94.51%
IMPORTED				
Scotch .....	27,752	1.82	17,817	1.08
Irish .....	274	.02	214	.01
Canadian .....	11,068	.73	13,152	.80
Brandy .....	1,283	.08	2,706	.16
Rum .....	25,740	1.69	50,059	3.05
Gin .....	382	.02	644	.04
Cordials and Misc. Liquors .....	1,784	.11	1,523	.09
Wines .....	3,139	.21	4,343	.26
TOTAL IMPORTED LIQUORS .....	71,422	4.68	90,458	5.49
GRAND TOTAL .....	1,525,377	100.00%	1,647,570	100.00%

## COMPARATIVE SALES TO LIQUOR LICENSEES

June 30, 1948

NAME OF LICENSEES	Year to Date		Increase	Decrease
	This Year	Last Year		
Acadia Hotel	\$ 8,425.08	\$ 10,720.58	—	\$ 2,295.50
American House	15,108.96	26,807.35	—	11,698.39
Anchorage, The	304.93	1,605.05	—	1,300.12
Arnold Trail Hotel—Fairfield	6,859.83	2,323.21	4,536.62	—
Arnold Trail Inn—Stratton	20,301.85	26,652.68	—	6,350.83
Bachelor Hotel	2,963.80	5,224.28	—	2,260.48
Bangor Exchange	2,853.72	30,812.02	—	27,958.30
Bangor House	24,006.05	19,410.21	4,595.84	—
Bates Hotel	5,097.14	5,193.03	—	95.89
Bay View Hotel	13,131.12	19,511.65	—	6,380.53
Beach Hotel, Inc.	1,894.29	1,926.11	—	31.82
Belvedere Hotel	15,105.06	14,505.93	599.13	—
Belgrade Hotel	1,078.35	5,956.21	—	4,877.86
Belmont Hotel—Bar Harbor	—	303.38	—	303.38
Belmont Hotel—Bangor	21,014.85	17,808.95	3,205.90	—
Be-Witch Inn	1,107.56	—	1,107.56	—
Black Point Inn	3,417.67	3,000.72	416.95	—
Bon Air Hotel	2,280.02	3,573.10	—	1,293.08
Bowdoin Hotel	2,476.27	—	2,476.27	—
Breakers, Inc.	3,518.27	4,161.47	—	643.20
Breakwater Court Corp.	3,243.49	—	3,243.49	—
Brunswick Hotel Co.	1,793.97	3,150.46	—	1,356.49
Border Hotel	10,974.74	1,118.41	9,856.33	—
Capital City Hotel Co.	11,301.35	18,328.37	—	7,027.02
Castine Inn	473.21	1,067.72	—	594.51
Cedar Lodge	8,165.89	4,375.85	3,790.04	—
Char lo Lodge	1,000.78	—	1,000.78	—
Cliff House	1,788.73	2,527.69	—	738.96
Colonial Inn	4,736.04	6,185.81	—	1,449.77
Columbia Hotel—Bath	9,665.91	9,905.13	—	239.22
Columbia Hotel—Portland	35,412.15	39,069.13	—	3,656.98
Congress Square Hotel	32,320.63	27,676.02	4,644.61	—
Crescent Hotel	11,087.30	8,202.16	2,885.14	—
Cunningham's Hotel	3,526.83	6,023.59	—	2,496.76
Cumberland Hotel	10,731.60	10,787.22	—	55.62
DeGregoire Hotel	123.65	514.18	—	390.53
DeWitt Hotel	23,037.37	19,979.77	3,057.60	—
Eagle Hotel	11,924.99	15,500.69	—	3,575.70
Eastland Hotel—E. Millinocket	2,179.94	7,989.30	—	5,809.36
Eastern Maine Hotel Co.	2,153.25	7,108.49	—	4,955.24
Elm Hotel	6,077.56	5,799.70	277.86	—
Elm House	—	2,520.60	—	2,520.60
Ellsworth Exchange	3,500.14	5,327.14	—	1,827.00
Elmwood Hotel	4,937.90	9,439.74	—	4,501.84
Exchange Hotel—Lewiston	10,882.03	13,336.87	—	2,454.84
Exchange Hotel—Waterville	4,578.96	3,531.43	1,047.53	—
Fairmount Hotel	2,383.28	4,451.20	—	2,067.92
Falmouth Hotel	35,028.88	28,727.54	6,301.34	—
Fore Fathers Spring House	4,190.00	6,316.65	—	2,126.65
Gem Hotel	—	3,398.44	—	3,398.44
S. A. Gordon—Tripp Lake	104.07	1,883.53	—	1,779.46
Graymore Hotel	29,616.32	15,810.51	13,805.81	—
Green Lantern	—	2,929.72	—	2,929.72
Grindstone Inn	—	2,005.96	—	2,005.96
Gurnet House	389.15	420.46	—	31.31
Hancock House	7,219.37	9,013.29	—	1,793.92
Harbor View Hotel	206.51	386.90	—	180.39
Harris Hotel	13,840.03	14,248.85	—	408.82
Hazelton Hotel	4,626.54	5,161.75	—	535.21
Higgins Inn	405.77	—	405.77	—
Hillcroft Inn	2,416.59	344.84	2,071.75	—
Hotel Arnold	9,468.70	13,479.57	—	4,010.87
Hotel Commander	27,201.07	26,125.00	1,076.07	—
Hotel East	—	864.71	—	864.71
Hotel Fullerton	878.58	—	878.58	—
Hotel Greenville	1,570.22	4,895.05	—	3,324.83
Hotel Houston	193.59	5,830.70	—	5,637.11
Hotel James	4,398.83	6,522.27	—	2,123.44
Hotel Maine—Brunswick	4,769.40	5,851.00	—	1,081.60
Hotel Paramount	7,268.65	4,376.44	2,892.21	—
Hotel Sedgwick	6,652.48	7,872.98	—	1,220.50

## COMPARATIVE SALES TO LIQUOR LICENSEES---(Continued)

NAME OF LICENSEES	Year to Date		Increase	Decrease
	This Year	Last Year		
Hotel Terrace	\$3,548.63	\$4,591.53	—	\$1,042.90
Hotel Van Buren	698.82	—	\$698.82	—
Inn, The	—	729.01	—	729.01
Isleboro Inn	3,653.65	2,969.13	684.52	—
Jackman Hotel	11,157.45	20,491.78	—	9,334.33
Jefferson Hotel	2,855.01	2,734.37	120.64	—
Jones Inn	1,796.17	4,331.42	—	2,535.25
Kenmore Hotel	485.10	5,177.87	—	4,692.77
Kennebago Lake Camps	1,665.08	4,381.07	—	2,715.99
Kennebunkport Inn	1,198.03	45.23	1,152.80	—
Kineo View Hotel	1,332.58	1,881.06	—	548.48
Lafayette Hotel—Portland	31,848.44	41,298.36	—	9,449.92
Lakeshore Hotel	391.12	1,810.28	—	1,419.16
Lakewood, Inc.	3,558.64	2,764.55	794.09	—
Lancey House	20,354.52	24,095.03	—	3,740.51
Ledges Inn	5,583.66	2,123.41	3,460.25	—
Lincoln House, The	6,096.58	—	6,096.58	—
Lucerne-in-Maine	5,027.40	1,344.14	3,683.26	—
Maine Hotel—Auburn	6,331.89	7,213.45	—	881.56
Malvern Hotel, Inc.	360.10	2,080.64	—	1,720.54
Maranacook Lodge	414.78	952.94	—	538.16
Mansion House	496.29	—	496.29	—
Marshall House	3,377.50	3,147.04	230.46	—
Milburn House	11,448.14	18,014.11	—	6,565.97
Mooshead Inn & Camps	4,154.40	13,036.21	—	8,881.81
Mooslookmegtuntic House & Camps	3,723.79	8,863.46	—	5,141.67
Moose River Inn	—	7,156.11	—	7,156.11
Mountain View Hotel	5,692.31	7,195.49	—	1,503.18
Nanking Hotel	3,151.18	—	3,151.18	—
Narragansett Hotel	6,161.29	6,170.47	—	9.18
National Hotel	—	2,479.58	—	2,479.58
New Hammond Hotel	25,934.28	24,471.75	1,462.53	—
New Hotel Rockland	6,754.38	9,483.29	—	2,728.91
New Hotel Rumford	10,952.40	12,452.69	—	1,500.29
New Linwood Hotel	168.65	891.85	—	723.20
New Quoddy Hotel	—	1,937.71	—	1,937.71
New Palmer House	543.84	1,297.55	—	753.71
Normandie Hotel	2,442.64	1,863.15	579.49	—
North Hotel—Augusta	4,947.15	10,933.27	—	5,986.12
North Hotel—Jackman	996.57	636.16	360.41	—
Northeastland, The	38,210.67	34,869.25	3,341.42	—
Northland Hotel	—	3,980.68	—	3,980.68
Old Fort Inn	2,712.48	—	2,712.48	—
Olympia Hotel	798.65	1,239.13	—	440.48
Oxford Hotel	4,213.39	4,388.77	—	175.38
Paramount Hotel	15,383.15	26,509.95	—	11,126.80
Penobscot Exchange Hotel	19,429.57	15,380.21	4,049.36	—
Phoenix Hotel	2,570.81	3,640.18	—	1,069.37
Pine Dale Hotel	1,003.90	—	1,003.90	—
Piscataquis Exchange Hotel	1,281.79	13,460.83	—	12,179.04
Plaza Hotel	2,162.59	2,406.54	—	243.95
Pleasant River House	4,163.79	5,194.71	—	1,030.92
Plymouth Hotel	—	11,311.81	—	11,311.81
Poland Spring House	9,879.51	16,077.61	—	6,198.10
Rangleley Lakes Hotel	—	1,377.97	—	1,377.97
Rangleley Sheraton Hotel	2,130.89	—	2,130.89	—
Rangleley Tavern	1,175.92	3,751.61	—	2,575.69
Riverside Hotel	5,182.41	8,921.69	—	3,739.28
Rumford Inn	3,461.93	2,170.51	1,291.42	—
Saco House	8,689.48	8,129.42	560.06	—
St. Croix Hotel	9,496.16	9,517.14	—	20.98
St. Regis Hotel	10,807.96	9,899.47	818.49	—
Samoset Hotel	2,351.39	3,548.07	—	1,196.68
Seven Seas Hotel	3,734.70	1,745.23	1,989.47	—
Skowhegan House, Inc.	7,366.54	7,701.20	—	334.66
Sky Lodge	1,781.64	938.80	842.84	—
Soucy's Hotel	5,390.90	17,272.77	—	11,881.87
Squaw Mountain Inn	1,684.79	2,153.09	—	468.30
State Hotel	3,925.65	5,125.47	—	1,199.82
Steckino's Hotel	13,986.94	14,077.93	—	90.99
Sterling Hotel	5,806.51	4,613.84	1,192.67	—

## COMPARATIVE SALES TO LIQUOR LICENSEES--(Concluded)

NAME OF LICENSEES	Year to Date		Increase	Decrease
	This Year	Last Year		
Summit Spring Hotel	\$ 1,889.45	\$ 3,615.05	—	\$1,725.60
Taft Point Inn	205.30	—	\$ 205.30	—
Templeton Hotel	11,264.92	12,051.33	—	786.41
Testa's Hotel & Restaurant	1,710.88	4,701.08	—	2,990.20
Thacher Hotel, Inc.	—	12,718.80	—	12,718.80
The Colony	1,287.93	—	1,287.93	—
Thorndike Hotel	11,682.31	12,280.14	—	597.83
Turn Inn Hotel	4,332.90	8,858.85	—	4,525.95
Valle's Inn	8,308.65	17,123.20	—	8,814.55
Vaughn House	20,998.10	21,532.47	—	534.37
Villa Cote	—	364.43	—	364.43
Wadsworth, The	2,810.70	7,884.70	—	5,074.00
Warrens	5,605.54	17,467.21	—	11,861.67
Whitehall Hotel	—	2,666.02	—	2,666.02
Windsor Hotel Co.—Belfast	3,724.09	6,172.84	—	2,448.75
Windsor House—Rockland	11,958.22	5,018.54	6,939.68	—
Winterport Inn	651.97	1,491.46	—	839.49
Wiscasset Inn	83.79	—	83.79	—
York Inn	1,393.54	2,176.34	—	782.80
Acme Club	1,626.54	2,632.35	—	1,005.81
American Legion—Augusta	5,198.44	2,023.93	3,174.51	—
—Lewiston	3,190.64	3,093.50	—	—
—Rumford	7,253.94	2,708.81	4,545.13	—
Harold Andrews Post—Portland	6,390.80	—	6,390.80	—
Paul Mallica Post—Portland	915.51	—	915.51	—
Bar Harbor Club	5,985.77	6,077.84	—	92.07
Bath Country Club	1,418.81	2,450.12	—	1,031.31
Biddeford-Saco Country Club	1,236.14	965.43	270.71	—
Cliff Country Club	2,040.90	331.12	1,709.78	—
Cumberland Club	8,082.04	4,697.76	3,384.28	—
Elks Club No. 964—Augusta	15,940.92	23,485.42	—	7,544.50
934—Bath	8,594.18	9,887.17	—	1,292.99
244—Bangor	2,746.45	3,734.86	—	988.41
1597—Biddeford	—	1,695.48	—	1,695.48
371—Lewiston	13,670.04	14,307.44	—	637.40
188—Portland	19,299.38	16,247.07	3,052.31	—
862—Rumford	9,086.06	9,806.75	—	720.69
905—Waterville	20,689.24	24,247.77	—	3,558.53
1008—Rockland	7,651.03	9,460.47	—	1,809.44
Fraternal Order of Eagles—Bath	4,835.93	5,308.13	—	472.20
—Biddeford	—	9,968.58	—	9,968.58
—Lewiston	15,513.38	17,120.95	—	1,607.57
—Portland	10,668.28	4,400.26	6,268.02	—
—Rumford	16,548.11	19,251.98	—	2,703.87
Greek Catholic Association	6,610.45	11,278.89	—	4,668.44
Jacques Cartier Club	5,473.82	1,382.07	4,091.75	—
Kennebec River Club	349.46	—	349.46	—
Le Circle Canadian, Inc.	2,462.32	4,321.02	—	1,858.70
Le Montagnard	18,342.78	15,896.00	2,446.78	—
Lewiston & Auburn Work Club, Inc.	7,050.28	7,948.66	—	898.38
Ligue Politique Franco-American	—	1,393.76	—	1,393.76
Martindale Country Club	1,059.36	699.81	359.55	—
Kebo Valley Club	934.14	1,147.82	—	213.68
Musical Literary Club	14,225.12	8,000.87	6,224.25	—
New Auburn Social Club	16,741.41	11,447.01	5,294.40	—
Old Orchard Country Club	2,978.54	7,374.90	—	4,396.36
Penobscot Valley Country Club	—	1,727.85	—	1,727.85
Portland Press Club	3,471.20	—	3,471.20	—
Slovak Catholic Association	11,324.09	7,088.95	4,235.14	—
Tarratine Club	8,706.88	10,403.74	—	1,696.86
York Harbor Reading Room	8,915.99	11,073.38	—	2,157.39
V. F. W. Post #1603—Auburn	2,212.98	—	2,212.98	—
#2599—Presque Isle	9,926.64	11,374.06	—	1,447.42
—Rumford	2,682.00	—	2,682.00	—
Bangor & Aroostook Railroad	13,473.83	7,409.96	6,063.87	—
Amvets—Portland	2,465.92	—	2,465.92	—
TOTALS	\$1,337,356.54	\$1,546,433.52	\$199,280.37	\$408,357.35
Net Decrease	209,076.98	—	209,076.98	—
GRAND TOTAL	\$1,546,433.52	\$1,546,433.52	\$408,357.35	\$408,357.35



**COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS**  
**July 1, 1947 to June 30, 1948**

GENERAL ADMINISTRATION	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1948	1947	1948	1947	1948	1947		
Amero, Everett A. ....	\$ 9.60	\$ 40.32	\$ —	\$ 9.90	\$ 9.60	\$ 50.22	\$ —	\$ 40.62
Andrews, Hugh .....	—	—	—	1.69	—	1.69	—	1.69
Anthony, Merton .....	7.68	6.30	1.65	1.40	9.33	7.70	1.63	—
Baumont, Lester .....	—	15.40	—	—	—	15.40	—	15.40
Bouchard, Armand D. ....	5.20	4.55	1.65	1.40	6.85	5.95	.90	—
Burrill, C. F. ....	12.32	10.92	1.90	1.50	14.22	12.42	1.80	—
Cates, Warren .....	25.12	22.82	2.55	1.40	27.67	24.22	3.45	—
Christie, Geo. W. ....	13.76	13.30	1.90	1.40	15.66	14.70	.96	—
Coombs, Wilfred E. ....	7.36	6.65	1.65	—	9.01	6.65	2.36	—
Doucette, Florence .....	—	—	5.90	28.30	5.90	28.30	—	22.40
Drew, Harry L. ....	—	2.10	—	1.40	—	3.50	—	3.50
Edwards, Mercedes .....	—	—	—	4.25	—	4.25	—	4.25
Felton, Thomas .....	—	—	29.19	26.62	29.19	26.62	2.57	—
Fossett, Norman R. ....	—	—	10.40	6.15	10.40	6.15	4.25	—
Giggey, Vavel .....	—	—	32.45	22.59	32.45	22.59	9.86	—
Greig, Robert J. ....	110.40	100.10	12.60	7.45	123.00	107.55	15.45	—
Griffith, Geo. O. ....	—	—	2.00	2.20	2.20	2.20	—	.20
Hundley, Ellsworth .....	17.36	—	1.65	—	19.01	—	19.01	—
Hatch, Vaughn .....	954.72	804.60	1,064.65	1,051.60	2,019.37	1,856.20	163.17	—
Hobbs, Raymond R. ....	—	15.12	—	—	—	15.12	—	15.12
Hoyt, James .....	—	—	23.62	28.89	23.62	28.89	—	5.27
Hoyt, Mack D. ....	—	—	—	11.60	—	11.60	—	11.60
Hutchinson, J. E. ....	6.40	2.80	1.75	1.40	8.15	4.20	3.95	—
Ketchen, Ralph C. ....	1,510.52	1,382.28	1,342.23	1,282.06	2,852.75	2,664.34	188.41	—
Lanc, Maurice E. ....	—	9.80	—	7.00	—	16.80	—	16.80
Lessard, Philip W. ....	6.08	5.60	1.65	1.40	7.73	7.00	.73	—
MacDonald, Joseph A. ....	4.48	3.92	9.25	11.15	13.73	15.07	—	1.34
MacGregor, G. D. ....	18.40	16.80	3.70	4.50	22.10	21.30	.80	—
McQuarrie, Neal .....	—	—	13.01	—	13.01	—	13.01	—
Martin, Robert J. ....	—	—	—	11.35	—	11.35	—	11.35
Michaud, L. P. M. ....	55.20	—	9.20	—	64.40	—	64.40	—
Nichols, Byron .....	—	—	2.00	2.20	2.00	2.20	—	.20
Ouelette, Robert L. ....	5.12	4.48	1.90	1.40	7.02	5.88	1.14	—
Packard, Harold .....	6.48	—	1.50	52.52	7.98	52.52	—	44.54
Page, Almon R. ....	—	—	3.09	—	3.09	—	3.09	—
Parish, Hiram V. ....	200.80	272.16	—	158.20	200.80	430.36	—	229.56
Pelkey, Donald B. ....	—	—	20.43	17.64	20.43	17.64	2.79	—
Pelletier, Lorenzo J. ....	—	—	—	34.77	—	34.77	—	34.77
Perrier, Dorsey .....	—	—	56.83	—	56.83	—	56.83	—
Quimby, Chas. A. ....	69.12	—	6.40	—	75.52	—	75.52	—

FISCAL YEAR REPORT ENDING JUNE 30, 1948

## COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS (Continued)

GENERAL ADMINISTRATION	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1948	1947	1948	1947	1948	1947		
Quint, R. A. ....	\$12.00	\$10.22	\$ 1.75	\$ 1.40	\$13.75	\$11.62	\$2.13	—
Raymond, Joseph .....	—	—	25.38	21.28	25.38	21.28	4.10	—
Reichel, Ernest F. ....	—	—	—	5.50	—	5.50	—	\$ 5.50
Richardson, F. Ardine .....	—	—	—	33.27	—	33.27	—	33.27
Riley, James J. ....	7.68	7.14	1.65	1.40	9.33	8.54	.79	—
Robichaud, E. J. ....	10.56	—	2.00	—	12.56	—	12.56	—
Robie, Frank H. ....	—	—	6.25	32.80	6.25	32.80	—	26.55
Sampson, Arthur .....	—	—	—	14.90	—	14.90	—	14.90
Steussy, R. J. M. ....	1,136.88	1,092.20	1,056.28	929.58	2,193.16	2,021.78	171.38	—
Stover, E. A. ....	87.72	70.56	156.70	74.77	244.42	145.33	99.09	—
Stratton, Almon .....	—	—	—	1.30	—	1.30	—	1.30
Stratton, Wesley A. ....	10.40	9.45	1.65	1.40	12.05	10.85	1.20	—
Tracy, Raymond J. ....	37.12	—	16.45	24.98	53.57	24.98	28.59	—
Turner, Harry A. ....	31.52	—	4.40	16.70	35.92	16.70	19.22	—
Van Zandt, R. E. ....	—	6.02	—	1.25	—	7.27	—	7.27
Violette, Mack L. ....	—	43.12	11.40	12.45	11.40	55.57	—	44.17
Weatherbee, Albert A. ....	—	—	19.30	11.13	19.30	11.13	8.17	—
Wright, Leo S. ....	8.00	7.00	1.65	1.40	9.65	8.40	1.25	—
Net Increase .....	\$4,388.00	\$3,985.73	\$3,971.56	\$3,980.84	\$8,359.56	\$7,966.57	\$984.56	\$591.57 392.99
TOTAL ADMINISTRATION .....	\$4,388.00	\$3,985.73	\$3,971.56	\$3,980.84	\$8,359.56	\$7,966.57	\$984.56	\$984.56
ENFORCEMENT								
Albee, Guy E. ....	\$1,768.44	\$1,615.36	\$ 718.20	\$ 791.51	\$2,486.64	\$2,406.87	\$ 79.77	\$ —
Auby, Leo S. ....	1,872.24	1,493.60	483.76	644.97	2,356.00	2,138.57	217.43	—
Call, Howard W. ....	—	720.56	—	235.66	—	956.22	—	956.22
Conant, Alonzo .....	—	688.20	—	176.35	—	864.55	—	864.55
DeLong, Donald H. ....	1,730.44	451.22	1,296.01	277.25	3,026.45	728.47	2,297.98	—
Donnelly, James E. ....	—	950.92	—	639.27	—	1,590.19	—	1,590.19
England, Arthur .....	1,197.32	1,141.68	366.75	386.00	1,564.07	1,527.68	36.39	—
Flynn, D. Raymond .....	1,350.88	1,338.60	347.25	456.20	1,698.13	1,794.80	—	96.67
Greene, Chaplin T. ....	367.92	1,213.24	61.55	330.90	429.47	1,544.14	—	1,114.67
Gruhn, Geo. H. ....	766.95	1,177.28	282.95	554.65	1,049.90	1,731.93	—	682.03
Hickey, George .....	—	659.28	—	407.48	—	1,066.76	—	1,066.76
Higgins, John H. ....	262.48	1,125.20	91.71	345.95	354.19	1,471.15	—	1,116.96
Hilchey, Wilbur T. ....	2,040.12	1,912.92	1,291.97	1,096.69	3,332.09	3,009.61	322.48	—

## COMPARATIVE STATEMENT OF EXPENSE ACCOUNTS---Concluded

GENERAL ADMINISTRATION	Auto Expense		Other Expense		Total Expense		Increase	Decrease
	1948	1947	1948	1947	1948	1947		
Hoyt, Mack D. ....	3.44	—	4.05	—	7.49	—	7.49	—
Jensen, Albert B. ....	707.70	—	192.80	—	900.50	—	900.50	—
Knauff, Otto .....	953.36	913.80	299.29	409.23	1,252.65	1,323.03	—	70.38
Leathers, Carl H. ....	1,524.32	1,492.84	495.50	545.41	2,019.82	2,038.25	—	18.43
McCormack, Thos. J. ....	217.28	677.52	4.05	20.85	221.33	698.37	—	477.04
McKeon, James H. ....	1,198.00	1,161.40	530.80	661.80	1,728.80	1,823.20	—	94.40
Melvin, James A. ....	1,345.28	1,191.88	366.96	420.48	1,712.24	1,612.36	99.88	—
Miller, Ralph W. ....	562.35	568.64	69.30	85.95	631.65	654.59	—	22.94
Murphy, Timothy .....	1,079.72	963.16	709.87	578.49	1,789.59	1,541.65	247.94	—
O'Connell, Walter C. ....	1,619.84	1,531.32	569.45	621.26	2,189.29	2,152.58	36.71	—
Ray, Edwin .....	1,247.96	1,197.16	351.10	423.85	1,599.06	1,621.01	—	21.95
Sawyer, John I. B. ....	404.85	—	100.47	—	505.32	—	505.32	—
Sonia, Harold J. ....	739.95	1,152.00	388.95	632.65	1,128.90	1,784.65	—	655.75
Spillane, Daniel .....	—	898.44	—	308.60	—	1,207.04	—	1,207.04
Stimson, Harry O. ....	—	174.93	—	25.85	—	200.78	—	200.78
Swan, Frederick J. ....	1,719.32	829.40	550.18	180.68	2,269.50	1,010.08	1,259.42	—
Thompson, M. B. ....	1,173.48	1,069.32	429.65	569.50	1,603.13	1,638.82	—	35.69
Thurston, E. S. ....	941.92	1,195.48	443.87	1,133.50	1,385.79	2,328.98	—	943.19
Violette, Philip R. ....	596.45	945.20	409.15	761.58	1,005.60	1,706.78	—	701.18
<b>Net Decrease</b> .....	<b>\$27,392.01</b>	<b>\$30,450.55</b>	<b>\$10,855.59</b>	<b>\$13,722.56</b>	<b>\$38,247.60</b>	<b>\$44,173.11</b>	<b>\$6,011.31</b>	<b>\$11,936.82</b>
	—	—	—	—	—	—	5,925.51	—
<b>TOTAL ENFORCEMENT</b> .....	<b>\$27,392.01</b>	<b>\$30,450.55</b>	<b>\$10,855.59</b>	<b>\$13,722.56</b>	<b>\$38,247.60</b>	<b>\$44,173.11</b>	<b>\$11,936.82</b>	<b>\$11,936.82</b>
<b>Grand Net Decrease</b> .....	<b>\$31,780.01</b>	<b>\$34,436.28</b>	<b>\$14,827.15</b>	<b>\$17,703.40</b>	<b>\$46,607.16</b>	<b>\$52,139.68</b>	<b>\$6,995.87</b>	<b>\$12,528.39</b>
	—	—	—	—	—	—	5,532.52	—
<b>GRAND TOTAL</b> .....	<b>\$31,780.01</b>	<b>\$34,436.28</b>	<b>\$14,827.15</b>	<b>\$17,703.40</b>	<b>\$46,607.16</b>	<b>\$52,139.68</b>	<b>\$12,528.39</b>	<b>\$12,528.39</b>

FISCAL YEAR REPORT ENDING JUNE 30, 1948

## FREIGHT CHARGES TO STORES---BY CARRIER

July 1, 1947 - June 30, 1948

CARRIER	To Date	
	Cases	Amount
Art's Express . . . . .	1	\$ .75
B. & E. Motor Express . . . . .	11,096	1,771.13
Bemis' Express . . . . .	69	16.38
Border Express . . . . .	18,887	5,637.16
Carey's Express . . . . .	1	.75
Cobb & Shackford . . . . .	9,272	1,465.75
Cole's Express . . . . .	107,306	33,509.01
Congdon's Express . . . . .	83,878	9,780.12
Dugas' Express . . . . .	3	.85
S. A. Fish Express . . . . .	6	1.75
Fogg's Transportation . . . . .	147,052	10,238.81
Fox & Ginn, Inc. . . . .	63,786	10,849.78
Lee's Express . . . . .	4	.85
Howard E. Leigher . . . . .	3,878	77.56
Lincoln Motor Express . . . . .	2	.60
Maliar Bros. . . . .	85,291	11,893.84
Merchant's Express . . . . .	6,741	571.18
Moore's Motor Express . . . . .	7	1.67
O'Brien Trucking . . . . .	44,150	1,997.23
Railway Express . . . . .	69	60.53
Rangeley Lakes Express . . . . .	461	77.18
Reed's Express . . . . .	6,885	1,007.55
Roy Bros. Trans. . . . .	25	4.05
Smith's Express . . . . .	11	2.23
Starbird Express . . . . .	1	.50
Thibault Express . . . . .	1,492	122.65
U & G Motor Express . . . . .	4	1.42
TOTAL . . . . .	590,378	\$89,091.28

# COMPARATIVE MALT BEVERAGE TAX COLLECTIONS---BY LICENSEES

June 30, 1948

LICENSEE	This Year			Last Year		
	Malt Beverage Tax	Less Refunds	Net Tax	Malt Beverage Tax	Less Refunds	Net Tax
A. B. C. Distributors	\$ 5,591.08	\$ 122.12	\$ 5,468.96	\$ 1,186.80	\$ 38.72	\$ 1,148.08
Aroostook Confectionery Co.	—	—	—	24,681.24	2,170.64	22,510.60
Atlantic Distributors	13,993.80	308.62	13,685.18	27,029.12	862.94	26,166.18
Bangor Bottling Co.	62,780.32	617.72	62,162.60	42,494.72	558.77	41,935.95
Bangor Egg Co.	69,751.44	1,188.79	68,562.65	50,223.88	1,084.67	49,139.21
Bangor Wholesale Confectionery Co.	3,690.20	50.98	3,639.22	10,615.20	203.33	10,411.87
Beacon Beverage Distributors	3,107.76	—	3,107.76	624.00	—	624.00
Beverage Distributors	47,001.40	1,687.32	45,314.08	60,111.20	2,684.48	57,426.72
O. A. Belanger	6,366.00	—	6,366.00	1,344.00	102.00	1,242.00
Boynton Bottling Works	—	243.60	243.60	396.00	—	396.00
Borgeron Beverage	8,754.76	1.55	8,753.21	2,916.60	—	2,916.60
Berube, Leo T.	2,403.00	5.40	2,397.60	—	—	—
Bugbee & Brown Co.	13,647.00	152.29	13,494.71	11,826.00	282.18	11,543.82
Briggs Beverages	20,110.24	24.24	20,086.00	13,731.00	74.28	13,656.72
Capital Distributors	80,105.56	864.06	79,241.50	83,392.72	3,241.62	80,151.10
Casco Bottling Co.	9,429.60	50.14	9,379.46	11,762.12	442.09	11,320.03
Central Distributors	119,181.96	1,355.88	117,826.08	120,393.80	1,292.04	119,101.76
Coastal Distributors	2,835.36	—	2,835.36	—	—	—
Fred S. Coury	20,808.48	417.36	20,391.12	25,296.00	2,978.88	22,317.12
Crystal Bottling	5,187.68	1,134.85	4,052.83	20,712.00	94.56	20,617.44
Cumberland & York Distributors	20,819.60	247.34	20,572.26	12,829.80	108.70	12,721.10
Dexter Bottling Co.	804.00	—	804.00	4,569.00	—	4,569.00
Dirigo Beverages	163,266.92	1,728.16	161,538.76	134,534.24	4,587.67	129,946.57
Donahue Beverage	6,746.72	152.64	6,594.08	7,497.60	516.92	6,980.68
Eagle Beverages & Products	42,428.00	2,229.20	40,198.80	42,140.80	2,266.48	39,874.32
Eastern, Inc.	276,301.32	2,405.93	273,895.39	328,702.08	2,922.87	325,779.21
Elm City Bottling	2,298.00	—	2,298.00	—	—	—
Elm City Bottling	1,641.00	143.43	1,497.57	9,295.20	355.05	8,940.15
Federal Distributors	11,717.32	256.51	11,460.81	929.00	—	929.00
Florence Beverage	22,027.26	483.95	21,543.31	24,311.16	576.70	23,734.46
Forest City Distributors	—	—	—	390.00	—	390.00
General Distributors	162,831.20	2,070.17	160,761.03	119,041.76	265.87	118,775.89
Glenary Spring	8,753.76	823.32	7,930.44	14,639.04	265.92	14,373.12
U. J. Hedrich Co.	23,086.20	834.12	22,252.08	12,170.64	320.56	11,850.08
C. P. Hussey Co.	21,630.00	40.80	21,589.20	24,790.44	39.60	24,750.84
Kennebec Beverage	16,871.20	—	16,871.20	29,139.20	1,077.36	28,061.84
C. Leary & Co.—Auburn	13,784.52	—	13,784.52	7,988.76	1,152.36	6,836.40
C. Leary & Co.—Portland	27,191.40	3,254.20	23,937.20	33,047.10	1,439.16	31,607.94
Liberty Bottling Co.	10,954.56	33.24	10,921.32	15,500.64	1,270.32	14,230.32
Maine Beverage Distributors	—	—	—	485.40	—	485.40

FISCAL YEAR REPORT ENDING JUNE 30, 1948

**COMPARATIVE MALT BEVERAGE TAX COLLECTIONS---BY LICENSEES--(Concluded)**

LICENSEE	This Year			Last Year		
	Malt Beverage Tax	Less Refunds	Net Tax	Malt Beverage Tax	Less Refunds	Net Tax
Maine Distributors .....	208,229.04	5,959.18	202,269.86	192,635.28	2,268.98	190,366.30
C. E. Milan .....	11,181.00	—	11,181.00	16,440.00	504.00	15,936.00
Millinocket Bottling .....	1,739.40	124.56	1,614.84	3,912.20	—	3,912.20
Morrin & Co. ....	1,483.80	—	1,483.80	—	—	—
Mineral Spring Soda Co. ....	27,815.92	—	27,815.92	34,781.64	388.69	34,392.95
Northern Distributors, Inc. ....	423.00	—	423.00	—	—	—
Northern Distributors .....	828.00	66.00	762.00	3,525.00	—	3,525.00
National Dist. ....	54,312.92	2,060.99	52,251.93	85,720.04	1,036.78	84,683.26
Northeastern Distributors .....	17,689.96	120.00	17,569.96	1,826.00	—	1,826.00
Pine Tree Beverage .....	157,188.60	1,444.79	155,743.81	104,213.08	405.65	103,807.43
Oxford Beverage .....	11,533.84	202.32	11,331.52	11,062.20	9.00	11,053.20
Portland Distributors .....	115,149.00	635.83	114,513.17	114,676.60	1,910.63	112,765.97
Quality Beverage .....	1,792.40	24.00	1,768.40	12,980.72	1,140.04	11,840.68
Ross Distributors .....	14,064.36	334.16	13,730.20	3,013.80	—	3,013.80
Rudman Beverage .....	36,270.60	360.44	35,910.16	50,099.16	960.32	49,138.84
Seltzer & Rydholm .....	1,434.60	59.54	1,375.06	14,190.00	1,851.69	12,338.31
State Distributors .....	23,832.44	1,734.78	22,097.66	27,766.20	1,020.88	26,745.32
H. Tabenken & Co. ....	92,568.00	10,970.32	81,597.68	107,923.84	3,998.19	103,925.65
Twin City Beverage .....	19,482.60	133.52	19,349.08	25,165.20	1,077.76	24,087.44
Waterville Fruit & Produce .....	78,237.32	5,477.75	72,759.57	61,777.16	1,863.61	59,913.55
York Bottling Co. ....	10,687.00	343.44	10,343.56	17,506.80	1,218.48	16,288.32
Public Service .....	32.90	—	32.90	45.67	—	45.67
<b>TOTAL .....</b>	<b>\$2,213,875.32</b>	<b>\$52,979.55</b>	<b>\$2,160,895.77</b>	<b>\$2,219,998.85</b>	<b>\$52,931.44</b>	<b>\$2,167,067.41</b>

## COMPARATIVE STORE AND DEPARTMENTAL PERSONNEL

June 1948

Store No.	This Year		Last Year	
	Regular Employees	Temporary Days	Regular Employees	Temporary Days
1 Lewiston	8	6½	9	12
2 Biddeford	8	—	6	—
3 Portland	11	—	13	4
4 Portland	6	7½	7	23½
5 Augusta	5	18½	6	—
6 Waterville	6	16½	6	—
7 Bangor	9	—	9	—
8 Houlton	5	1½	6	—
9 Wholesale to Licensees	6	—	6	—
12 Rumford	5	6½	5	10
13 Rockland	6	—	7	—
14 Ellsworth	4	8½	4	—
15 Bar Harbor	3	17	4	11½
16 Calais	4	—	4	—
17 Belfast	4	—	4	—
18 Bath	4	1	4	—
19 Millinocket	2	29½	3	2
20 Skowhegan	4	—	4	—
21 Old Orchard	4	—	4	9½
22 Auburn	5	4½	4	32
23 Sanford	4	—	4	—
24 Gardiner	4	10½	4	20½
25 Westbrook	5	15	5	—
26 Old Town	4	2½	4	4½
27 Caribou	4	17½	4	—
28 Madawaska	3	—	3	—
29 Madison	3	—	3	—
30 Lincoln	3	6½	3	18½
31 Van Buren	3	—	3	—
32 Fort Fairfield	3	—	3	6
33 Norway	4	16½	4	6½
34 Kittery	3	—	3	—
35 Boothbay Harbor	4	—	4	—
36 Fort Kent	4	3	4	—
37 Brunswick	5	—	5	2½
38 Eastport	3	—	3	—
39 Newport	3	—	3	11
41 Farmington	4	6	3	30½
42 Bridgton	3	—	3	—
43 Machias	3	9½	3	6
44 Portland	6	1½	6	16½
45 Presque Isle	5	—	3	47
46 Dexter	3	—	3	—
47 Livermore Falls	3	3	2	—
48 Greenville	3	10	2	4½
49 Winthrop	3	—	—	—
Commissioners	3	—	3	—
General Administration	6	—	13	11½
Liquor Stores Supervision	6	—	6	—
Enforcement	25	—	26	—
Merchandising	6	—	5	—
Warehousing	21	—	16	30
Malt Liquor	5	—	—	—
TOTAL	276	222½	271	318½

## GENERAL INFORMATION AND STATISTICS

JUNE 1948	This Year	Last Year
Liquor Stores Operating .....	46	45
Monthly Rental Charge .....	\$6,631.28	\$6,520.03
Weekly Payroll .....	\$14,020.50	\$13,569.23
Vendors of Liquor Selling Maine State Liquor Commission—Location by States:		
New York .....	18	33
Massachusetts .....	15	18
Maine .....	2	2
New Hampshire .....	1	—
Kentucky .....	4	4
Maryland .....	8	3
Pennsylvania .....	12	6
Missouri .....	1	1
New Jersey .....	3	—
Connecticut .....	1	2
Illinois .....	5	1
Michigan .....	1	2
Indiana .....	1	—
California .....	1	4
Ohio .....	1	—
TOTAL .....	73	76
Number of Brands Liquor Stocked .....	465	468
Liquor Licenses in Effect .....	214	198
Malt Beverage Licenses in Effect .....	2,632	2,449
Bottles of Liquor Sold .....	8,321,037	9,285,442
Average Selling Cost per Bottle .....	\$.091	\$.080
Customers Served .....	5,367,343	6,268,558
Average Sale per Customer .....	\$3.44	\$3.27
Stock Turnover per Year—Based on Bottle Sales .....	\$6.72	\$8.16
Cash and Stock Losses .....	\$5,815.90	\$6,195.69
Average Cost of Handling Case of Liquor at Wholesale .....	\$.064	\$.076
Average Trans. Cost of Shipping Liquor to Stores—per Case .....	\$.145	\$.148
Gallons Liquor Consumed .....	1,525,377	1,647,570
Gallons Beer Consumed .....	13,585,924	13,597,433



## SALES STATISTICS

## Ten Leading Brands of Bottle Sales for June 1948

Name	Size	Code	Retail Price	No. of Bottles	Name of Vendor
1. Carstairs White Label . . . . .	5th	157	\$3.00	26,233	Carstairs Bros.
2. Seagram 7 Crown . . . . .	5th	167	3.50	24,415	Seagram Distillers Corp.
3. Carstairs White Label . . . . .	Pt.	158	1.90	23,383	Carstairs Bros.
4. Schenley Reserve . . . . .	5th	171	3.45	22,984	Schenley Distributors
5. Seagram 7 Crown . . . . .	Pt.	168	2.20	22,065	Seagram Distillers Corp.
6. Schenley Reserve . . . . .	Pt.	172	2.20	18,674	Schenley Distributors
7. Golden Wedding . . . . .	Pt.	195	2.00	16,270	Three Feathers Distributors
8. Imperial . . . . .	Pt.	178	2.00	15,905	Hiram Walker, Inc.
9. P. & T. Reserve . . . . .	Pt.	184	1.95	12,242	Park & Tilford Import Corp.
10. P. M. DeLuxe . . . . .	Pt.	219	2.00	11,241	National Dist. Prod. Corp.

These Represent 29.94% of Bottle Sales

## Ten Leading Vendors by Sales for June 1948

Name	Sales	No. of Active Brands	No. of Disc. Brands	% to Total Sales
1. Schenley Distributors . . . . .	\$148,892.00	8	—	9.54
2. Seagram Dist. Corp. . . . .	147,020.60	8	—	9.42
3. Carstairs Bros. . . . .	135,184.40	4	—	8.66
4. National Dist. Prod. Corp. . . . .	107,166.05	27	—	6.86
5. Three Feathers Distributors . . . . .	90,502.20	6	—	5.80
6. Hiram Walker, Inc. . . . .	76,603.70	6	—	4.91
7. Calvert Dist. Corp. . . . .	70,086.55	8	—	4.49
8. Frankfort Distillers Corp. . . . .	64,482.70	8	—	4.13
9. Park & Tilford Import Corp. . . . .	63,873.70	8	—	4.09
10. Fleischmann Dist. Corp. . . . .	55,405.25	9	—	3.54

These Represent 53.84% of Bottle Sales

**SALES STATISTICS (Concluded)**

**Ten Leading Brands by Sales for June 1948**

Name	Size	Code	Retail Price	Sales	% to Total Sales	Name of Vendor
1. Seagram 7 Crown . . . . .	5th	167	\$3.50	\$85,452.50	5.47	Seagram Dist. Corp.
2. Schenley Reserve . . . . .	5th	171	3.45	79,294.80	5.08	Schenley Distributors
3. Carstairs White Label . . . . .	5th	157	3.00	78,699.00	5.04	Carstairs Bros.
4. Seagram 7 Crown . . . . .	Pt.	168	2.20	48,543.00	3.11	Seagram Dist. Corp.
5. Carstairs White Label . . . . .	Pt.	158	1.90	44,427.70	2.85	Carstairs Bros.
6. Schenley Reserve . . . . .	Pt.	172	2.20	41,082.80	2.63	Schenley Distributors
7. Calvert Reserve . . . . .	5th	153	3.45	33,209.70	2.13	Calvert Dist. Corp.
8. Imperial . . . . .	5th	177	3.20	32,694.00	2.09	Hiram Walker, Inc.
9. Golden Wedding . . . . .	Pt.	195	2.00	32,540.00	2.08	Three Feathers Dist.
10. Imperial . . . . .	Pt.	178	2.00	31,810.00	2.04	Hiram Walker, Inc.

These Represent 32.52% of Total Sales

**Ten Leading Stores for June 1948**

	Store No.	Location	Sales	% to Total Sales
1.	9	Portland . . . . . Forest Avenue . . . . .	\$129,622.63	8.35
2.	7	Bangor . . . . .	111,521.55	7.19
3.	3	Portland . . . . . Middle Street . . . . .	101,496.20	6.54
4.	4	Portland . . . . . Congress Street . . . . .	71,526.10	4.61
5.	1	Lewiston . . . . .	67,484.50	4.35
6.	2	Biddeford . . . . .	67,339.70	4.34
7.	44	Portland . . . . . Forest Avenue . . . . .	58,403.30	3.76
8.	6	Waterville . . . . .	58,029.55	3.74
9.	13	Rockland . . . . .	47,520.45	3.06
10.	5	Augusta . . . . .	41,252.60	2.66

These Represent 48.60% of Total Sales  
Portland Stores Represent 23.26% of Total Sales

**All Stores Combined**

High Day Sales	December 24, 1946 . . . . .	\$ 245,323.13
High Weekly Sales	December 18-23, 1944 . . . . .	780,073.67
High Monthly Sales	December 1946 . . . . .	2,387,149.76

**INDIVIDUAL RETAIL STORES**

High Day Sales	No. 3, Portland, Middle St., Dec. 24, 1946 . . . . .	\$19,099.95
High Weekly Sales	No. 3, Portland, Middle St., Dec. 17-22, 1945 . . . . .	64,996.64
High Monthly Sales	No. 3, Portland, Middle St., Dec. 1946 . . . . .	202,140.45

**MARK-UP ON LIQUOR**

December 1934 to January 1937	40% Plus 20% per Case
January 18, 1937 to May 31, 1937	40% Plus 20% per Case Plus 10% of Retail
June 1, 1937 to October 31, 1937	60%
November 1, 1937 to June 30, 1938	67%
July 1, 1938 to August 31, 1940	64%
September 1, 1940 to May 31, 1941	56%
June 1, 1941 to September 30, 1941	61%
October 1, 1941 to Date	61% Plus Oct. 1, '41 and Nov. 1, '42 Federal Taxes

**TAX ON BEER**

July 1, 1933 to February 28, 1937	4c per Gallon—Excise
March 1, 1937 to July 9, 1943	16c per Gallon—Excise and deficiency
July 10, 1943 to Date	16c per Gallon—Excise

# ACCUMULATIVE CASE SALES BY VENDOR

July 1, 1947 to June 30, 1948

VENDOR	Domestic Whiskey	Scotch, Irish & Canadian	Brandy	Rum	Gin	Wine	Misc.	Total
Acme Sales & Import Co.	—	—	21	—	—	—	—	21
Adams Mitchell—Old Custom House	—	—	72	—	—	—	—	72
American Distilling Co.	2,653	—	—	19	257	—	—	2,929
Angostura-Wuppermann Corp.	—	—	—	—	—	—	32	32
Arrow Liqueurs Corp.	—	—	1,708	—	305	—	689	2,702
Austin, Nichols & Co.	—	315	—	268	—	—	87	670
Bacardi Imports	—	—	—	1,803	—	—	—	1,803
James Barclay & Co.	8,909	540	—	—	543	—	—	9,992
Bellows & Co.	3,406	38	—	175	809	—	—	4,428
Berke Bros.	5,810	—	1,941	1,457	7,139	—	840	17,187
Brown-Forman Distillers Corp.	1,675	—	—	—	—	—	—	1,675
Browne Vintners Co.	—	1,161	—	—	—	—	—	1,161
Buckingham Corp.	—	64	—	—	—	—	—	64
A. & G. J. Caldwell, Inc.	—	—	—	4,095	—	—	—	4,095
California Growers Wineries	—	—	—	—	—	639	—	639
Calvert Distillers Corp.	19,727	—	—	—	1,384	—	—	21,111
Canada Dry Ginger Ale, Inc.	—	328	—	—	—	—	—	328
Carstairs Division	27,658	—	—	—	—	—	—	27,658
Clarke Distilleries	—	—	—	—	260	—	318	578
Cobbs Distilling Corp.	1,104	—	—	—	—	—	—	1,104
Comex Wine & Spirits	—	—	8	—	—	3	—	11
Continental Distilling Corp.	3,608	147	—	—	4,877	—	—	8,632
Cresta Blanca Wine Co.	—	—	2,465	—	—	906	32	3,403
Cummins-Collins Distilling Co.	37	—	—	—	105	—	—	142
R. U. Delapenha Co.	—	—	—	82	—	—	—	82
Distributors of New England	—	—	—	—	—	13,493	120	13,613
Distilled Liquors Import Co.	—	—	162	1	—	—	—	163
Fairview Wine Co.	—	—	—	—	—	62,201	—	62,201
Joseph S. Finch & Co.	5,725	—	—	—	—	—	—	5,725
Fleischmann Dist. Corp.	6,626	1,226	—	3,238	3,944	—	—	15,034
Frankfort Dist. Corp.	18,848	—	—	—	30	—	—	18,878
Fromm & Sichel, Inc.	—	162	246	—	—	—	—	408
Fruit Industries	—	—	—	—	—	4,945	—	4,945
E. & J. Gallo Winery	—	—	—	—	—	29	—	29
Gibson Distilling Co.	36	—	—	—	—	—	—	36
Glenmore Distilleries Co.	7,410	—	—	—	—	—	—	7,410
Gooderham & Worts, Ltd.	13,301	—	—	—	633	—	—	13,934
Granada Wines, Inc.	—	—	23	529	—	6,453	—	7,005
W. A. Haller Corp.	684	—	—	—	—	—	—	684
G. F. Heublein & Bro.	—	191	—	—	905	1	1,585	2,682
House of Old Molineaux	—	—	—	—	—	14,589	—	14,589
International Brands, Inc.	—	11	—	—	—	—	—	11
Wm. Jameson & Co.	92	—	—	—	—	—	—	92
Kelly-Sutherland Co.	—	—	—	—	—	—	11	11

ACCUMULATIVE CASE SALES BY VENDOR--(Concluded)

VENDOR	Domestic Whiskey	Scotch Irish & Canadian	Brandy	Rum	Gin	Wine	Misc.	Total
Kinsey Distilling Co.	2,674	—	—	—	4,288	—	—	6,962
Lawrence & Co.	631	—	—	—	1,946	—	875	3,452
Logansport Distilling Co.	2,046	—	—	—	—	—	—	2,046
Louisville Distilleries	239	—	—	—	24	—	—	263
Many, Blanc & Co.	—	—	—	3,309	2,450	—	—	5,759
McKesson & Robbins	273	220	—	411	—	—	—	904
Moosehead Apple Brandy Dist.	—	—	402	—	—	—	—	402
National Dist. Prod. Corp.	27,945	233	624	415	6,802	8	187	36,214
New England Distillers	—	—	—	11,208	1,961	—	—	13,169
Overbrook Eggnog Corp.	—	—	—	—	—	—	95	95
Park & Tilford Import Corp.	15,858	655	96	6	—	—	—	16,615
Penndale Distilling Co.	41	—	—	—	—	—	—	41
Petri Wine Co.	—	—	—	—	—	3,218	—	3,218
S. S. Pierce Co.	—	1,444	203	—	—	1,104	459	3,210
Records & Goldsborough Co.	75	—	—	—	83	—	—	158
Renfield Importers	—	1,104	—	41	445	—	86	1,676
Riverbank Wine Co.	—	—	—	—	—	417	—	417
Roma Wine Co.	—	—	—	—	—	970	39	1,009
Ron Virgin Co.	3,445	—	—	2,215	1,994	—	1,452	9,106
Saccone & Speed, Inc.	—	—	47	—	—	—	—	47
Schenley Distributors	41,976	—	1,368	—	—	—	—	43,344
Schenley Import Corp.	—	692	—	626	—	515	11	1,844
Schieffelin & Co.	—	707	239	755	—	—	87	1,788
Seagram Dist. Corp.	35,624	1,819	—	—	—	—	—	37,443
Munson G. Shaw Co.	—	59	—	559	—	142	—	760
Somerset Importers	—	—	—	65	—	—	—	65
Southern Comfort Corp.	—	—	—	—	—	—	770	770
Sunset, Inc.	—	—	—	—	—	—	298	298
Supreme Wine Co.	—	—	—	—	—	40,251	—	40,251
Taylor Wine Co.	—	—	—	—	—	3,416	183	3,599
W. A. Taylor Co.	—	760	—	53	—	1,786	—	2,599
Three Feathers Distributors	18,388	—	—	1	—	—	—	18,389
Tiara Products Co.	—	—	—	—	—	2	—	2
Twenty-One Brands	—	2,319	55	1,806	159	1,947	240	6,526
United Distillers of America	5,719	44	—	—	—	—	—	5,763
Hiram Walker, Inc.	21,609	1,758	—	—	1,576	—	133	25,076
M. S. Walker, Inc.	530	—	459	1,755	957	—	733	4,434
F. L. Wight Distilling Co.	885	—	—	—	—	—	—	885
Julius Wile Sons	—	88	—	—	—	—	52	140
R. C. Williams	—	4	—	—	—	—	—	4
Wm. Zakon & Sons	—	—	—	2,890	2,059	—	—	4,949
<b>TOTAL</b>	<b>305,267</b>	<b>16,089</b>	<b>10,139</b>	<b>37,782</b>	<b>45,935</b>	<b>157,035</b>	<b>9,414</b>	<b>581,661</b>
<b>% TO TOTAL</b>	<b>52%</b>	<b>3%</b>	<b>2%</b>	<b>6%</b>	<b>8%</b>	<b>27%</b>	<b>2%</b>	<b>100%</b>