MAINE STATE LEGISLATURE

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1 L.D. 1161 Date: 5/5/2017 (Filing No. S-72) 2 Majority INSURANCE AND FINANCIAL SERVICES 3 Reproduced and distributed under the direction of the Secretary of the Senate. 4 5 STATE OF MAINE SENATE 6 7 128TH LEGISLATURE FIRST REGULAR SESSION 8 COMMITTEE AMENDMENT "A" to S.P. 382, L.D. 1161, Bill, "An Act To 9 10 Amend the Insurance Laws Governing the Provision of Rebates" 11 Amend the bill by striking out everything after the enacting clause and before the 12 summary and inserting the following: 13 'Sec. 1. 24-A MRSA §2163-A, as amended by PL 1999, c. 8, §1, is repealed and 14 the following enacted in its place: 15 §2163-A. Permitted activities 16 1. Permissible gifts and prizes. Notwithstanding any other provision in sections 17 2160 to 2163, an insurer, an employee of an insurer or a producer may offer to give gifts 18 in connection with marketing for the sale or retention of contracts of insurance, as long as 19 the cost does not exceed \$100 per year per person, and conduct raffles or drawings, as 20 long as there is no participation cost to entrants and as long as the prizes are not valued in 21 excess of \$500. Nothing in sections 2160 to 2163 may be construed to prohibit an 22 insurance producer from receiving a fee rather than commission on the sale of property 23 and casualty insurance in accordance with section 1450 and rules adopted by the 24 superintendent. 25 Gifts and prizes given pursuant to this section may not be in the form of cash. 26 2. Permissible value-added service or activity. An insurer, an employee of an 27 insurer or a producer may offer to provide a value-added service or activity, offered or 28 provided without fee or at a reduced fee, that is related to the coverage provided by an 29 insurance contract if the provision of the value-added service or activity does not violate 30 any other applicable statute or rule and is: 31 A. Clearly identified and included within the insurance contract; or 32 B. Directly related to the servicing of the insurance contract or offered or undertaken 33 to provide risk control for the benefit of a client. 34 3. Services for free or for less than fair market value. This section does not 35 prohibit a person from offering or providing services, whether or not the services are

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directly related to an insurance contract, for free or for less than fair market value as lon
as the receipt of the services is not contingent upon the purchase of insurance and th
services are offered on the same terms to all potential insurance customers. A person that
offers or provides services under this subsection for free or for less than fair market value
shall disclose conspicuously in writing to the recipient before the purchase of insurance
receipt of a quote for insurance or designation of an agent of record that receipt of the
services is not contingent on the purchase of insurance.

4. Rules. The superintendent may adopt rules as necessary to make reasonable modifications to the standards in this section. Rules adopted pursuant to this subsection are major substantive rules as defined in Title 5, chapter 375, subchapter 2-A.'

11 SUMMARY

This amendment is the majority report of the committee and replaces the bill. This amendment retains the provision in the bill allowing a person to offer or provide services, whether or not the services are directly related to an insurance contract, for free or for less than fair market value, as long as the receipt of the services is not contingent upon the purchase of insurance and the recipient of the services is notified in writing that the services are not contingent on the purchase of insurance. The amendment also increases the dollar limits for permissible gifts in connection with marketing and retention of contracts from \$20 per person to \$100 per person and increases the maximum value of prizes awarded in raffles and drawings from \$100 to \$500.