

MAINE STATE LEGISLATURE

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123rd MAINE LEGISLATURE

FIRST REGULAR SESSION-2007

Legislative Document

No. 1287

S.P. 450

March 9, 2007

An Act To Assist Maine Pharmacies

Reference to the Committee on Business, Research and Economic Development suggested and ordered printed.

A handwritten signature in black ink that reads "Joy J. O'Brien".

JOY J. O'BRIEN
Secretary of the Senate

Presented by Senator DIAMOND of Cumberland.
Cosponsored by Representative ROBINSON of Raymond.

1 **Be it enacted by the People of the State of Maine as follows:**

2 **Sec. 1. 32 MRSA c. 117, sub-c. 13** is enacted to read:

3 **SUBCHAPTER 13**

4 **PRESCRIPTION DRUG PRACTICES**

5 **§13831. Short title**

6 This subchapter may be known and cited as "the Prescription Drug Practices Act."

7 **§13832. Definitions**

8 As used in this subchapter, unless the context otherwise indicates, the following
9 terms have the following meanings.

10 **1. Bureau.** "Bureau" means the Bureau of Insurance.

11 **2. Covered entity.** "Covered entity" means a nonprofit hospital or medical service
12 organization, insurer, health coverage plan or health maintenance organization licensed
13 pursuant to Title 24 or 24-A; a health program administered by the department or the
14 State in the capacity of provider of health coverage; or an employer, labor union or other
15 group of persons organized in the State that provides health coverage to covered
16 individuals who are employed or reside in the State. "Covered entity" does not include a
17 health plan that provides coverage only for accidental injury, specified disease, hospital
18 indemnity, Medicare supplement, disability income, long-term care or other limited
19 benefit health insurance policies and contracts.

20 **3. Covered individual.** "Covered individual" means a member, participant,
21 enrollee, contract holder or policyholder or beneficiary of a covered entity who is
22 provided health coverage by the covered entity. "Covered individual" includes a
23 dependent or other person provided health coverage through a policy, contract or plan for
24 a covered individual.

25 **4. Generic drug.** "Generic drug" means a chemically equivalent copy of a brand-
26 name drug with an expired patent.

27 **5. Labeler.** "Labeler" means an entity or person that receives prescription drugs
28 from a manufacturer or wholesaler and repackages those drugs for later retail sale and
29 that has a labeler code from the federal Food and Drug Administration under 21 Code of
30 Federal Regulations, Section 207.20 (2006).

31 **6. Pharmacist.** "Pharmacist" means an individual licensed by this State to engage in
32 the practice of pharmacy.

33 **7. Pharmacy.** "Pharmacy" means a retail drug outlet registered with the board.

1 **8. Pharmacy benefits management.** "Pharmacy benefits management" means the
2 arrangement for the procurement of prescription drugs at a negotiated rate for
3 dispensation within the State to covered individuals, the administration or management of
4 prescription drug benefits provided by a health insurance plan for the benefit of
5 beneficiaries or any of the following services provided with regard to the administration
6 of pharmacy benefits:

- 7 A. Mail-order pharmacy services;
- 8 B. Claims processing, retail network management as defined by the department by
9 rule and payment of claims to pharmacies for prescription drugs dispensed to
10 beneficiaries;
- 11 C. Clinical formulary development and management services;
- 12 D. Rebate contracting and administration;
- 13 E. Certain patient compliance, therapeutic intervention and generic substitution
14 program services; and
- 15 F. Disease management program services.

16 **9. Pharmacy benefits manager.** "Pharmacy benefits manager" means an entity that
17 performs pharmacy benefits management. "Pharmacy benefits manager" includes a
18 person or entity acting for a pharmacy benefits manager in a contractual or employment
19 relationship in the performance of pharmacy benefits management for a covered entity
20 and includes mail-order pharmacy services.

21 **10. Superintendent.** "Superintendent" means the Superintendent of Insurance.

22 **§13833. Certificate of authority**

23 **1. Certificate required.** A person or entity is prohibited from acting or operating as
24 a pharmacy benefits manager in this State without a valid certificate of authority issued
25 by the bureau. The failure to obtain a certificate while acting or operating as a pharmacy
26 benefits manager is a civil violation for which a fine of not less than \$5,000 and not more
27 than \$10,000 may be adjudged.

28 **2. Application.** An application for a certificate of authority to act as a pharmacy
29 benefits manager may be obtained from the bureau. The application must include or
30 attach the following:

31 A. All basic organizational documents of the pharmacy benefits manager, including,
32 but not limited to, the articles of incorporation, articles of association, bylaws,
33 partnership agreement, trade name certificate, trust agreement, shareholder agreement
34 and other applicable documents and all amendments to those documents;

35 B. The names, addresses, official positions and professional qualifications of the
36 individuals who are responsible for the conduct of the affairs of the pharmacy
37 benefits manager, including all members of the board of directors, board of trustees,
38 executive committee, any other governing board or committee, the principal officers
39 in the case of a corporation, the partners or members in the case of a partnership or

1 association and any other person who exercises control or influence over the affairs
2 of the pharmacy benefits manager;

3 C. A certificate of compliance issued by the board pursuant to section 13834
4 indicating that the pharmacy benefits manager's plan of operation is consistent with
5 any rules adopted by the board;

6 D. Annual statements or reports for the 3 most recent years or such other information
7 as the bureau may require in order to review the current financial condition of the
8 applicant;

9 E. If the applicant is not currently acting as a pharmacy benefits manager, a
10 statement of the amounts and sources of funds available for organization expenses
11 and the proposed arrangements for reimbursement and compensation of incorporators
12 or other principals;

13 F. The name and address of the agent for service of process in this State;

14 G. A detailed description of the claims processing services, pharmacy services,
15 insurance services, other prescription drug or device services, audit procedures for
16 network pharmacies or other administrative services to be provided;

17 H. All incentive arrangements or programs, including, but not limited to, rebates,
18 discounts, disbursements or any other similar financial program or arrangement
19 relating to income or consideration received or negotiated, directly or indirectly, with
20 any pharmaceutical company that relates to prescription drug or device services,
21 including at a minimum information on the formula or other method for calculation
22 and amount of the incentive arrangements, rebates or other disbursements, the
23 identity of the associated drug or device and the dates and amounts of these
24 disbursements;

25 I. Other information as the bureau may require; and

26 J. A filing fee of \$5,000.

27 **3. Inspection.** The applicant shall make available for inspection by the bureau
28 copies of all contracts with insurers, pharmaceutical manufacturers or other persons using
29 the services of the pharmacy benefits manager for pharmacy benefits management
30 services.

31 **4. Denial of certificate.** The bureau shall not issue a certificate of authority if it
32 determines that the pharmacy benefits manager or any principal of the pharmacy benefits
33 manager is not competent, trustworthy, financially responsible or of good personal and
34 business reputation or has had an insurance license or pharmacy license denied for cause
35 by any state.

36 **5. Fidelity bond.** A pharmacy benefits manager shall maintain a fidelity bond equal
37 to at least 10% of the amount of the funds handled or managed annually by the pharmacy
38 benefits manager. The bureau may require an amount in excess of \$500,000 but not more
39 than 10% of the amount of the funds handled or managed annually by the pharmacy
40 benefits manager. A copy of the bond must be provided to the bureau.

1 **§13834. Certificate of compliance**

2 **1. Plan of operation submitted to the board.** Each pharmacy benefits manager
3 seeking to become certified under section 13833 in this State shall submit its plan of
4 operation for review in a format determined by the board.

5 **2. Rules.** The board shall adopt rules, including, but not limited to, the review of the
6 pharmacy benefits manager plan of operation, the format required, the filing fee for a
7 certificate of compliance, the requirements for recertification under section 13833 and
8 any other information that the board may require to complete its review. The fees
9 collected must be used for the purpose of regulating pharmacy benefits managers.

10 **3. Approval by the board.** If the plan of operation is approved by the board, the
11 board shall issue the pharmacy benefits manager a certificate of compliance. Any
12 subsequent material changes in the plan of operation must be filed with the board.

13 **§13835. Disclosure required**

14 **1. Disclosures of ownership interests and affiliations required.** A pharmacy
15 benefits manager shall disclose to the bureau any ownership interest or affiliation of any
16 kind with:

17 A. Any insurance company responsible for providing benefits directly or through
18 reinsurance to any plan for which the pharmacy benefits manager provides services;
19 or

20 B. Any parent company, subsidiary, other entity or business relating to the provision
21 of pharmacy services or other prescription drug or device services, or a
22 pharmaceutical manufacturer.

23 **2. Material changes in ownership.** A pharmacy benefits manager shall notify the
24 bureau in writing within 5 calendar days of any material change in its ownership.

25 **3. Disclosures of agreements.** A pharmacy benefits manager shall disclose to the
26 bureau the following agreements and practices:

27 A. An agreement with a pharmaceutical manufacturer to favor the manufacturer's
28 products over a competitor's products, to place the manufacturer's drug on the
29 pharmacy benefits manager's preferred list or formulary or to switch the drug
30 prescribed by a patient's health care provider with a drug agreed to by the pharmacy
31 benefits manager and the manufacturer;

32 B. An agreement with a pharmaceutical manufacturer to share manufacturer rebates
33 and discounts with the pharmacy benefits manager or to pay money or other
34 economic benefits to the pharmacy benefits manager;

35 C. An agreement or practice to bill a health plan for prescription drugs at a cost
36 higher than the pharmacy benefits manager pays the pharmacy;

37 D. An agreement to share revenue with a mail order or Internet pharmacy company;
38 and

1 E. Any agreement to sell prescription drug data, including data concerning the
2 prescribing practices of health care providers in this State.

3 **§13836. Records**

4 **1. Maintenance of records.** A pharmacy benefits manager shall maintain for the
5 duration of any written agreement and for 2 years thereafter books and records of all
6 transactions between pharmacy benefits managers and insurers, covered persons,
7 pharmacists and pharmacies.

8 **2. Access to records.** The bureau has access to books and records maintained by a
9 pharmacy benefits manager for the purposes of examination, audit and inspection. The
10 information contained in the books and records is confidential and may not be disclosed,
11 except that the bureau may use this information in any proceeding instituted against a
12 pharmacy benefits manager or insurer.

13 **3. Financial examinations.** The superintendent shall conduct periodic financial
14 examinations of every pharmacy benefits manager in this State. The pharmacy benefits
15 manager shall pay the cost of the examination. The examination fee must be used to
16 offset expenses for the regulation, supervision and examination of all entities subject to
17 regulation under this subchapter.

18 **§13837. Annual statement; fee**

19 **1. Annual statement.** A pharmacy benefits manager shall file with the bureau an
20 annual statement and filing fee for renewing a certificate of authority under section 13833
21 on or before March 1st. The statement must be in the form and contain such information
22 as the bureau prescribes, including the total number of persons subject to management by
23 the pharmacy benefits manager during the year, the number of persons terminated during
24 the year, the number of persons covered at the end of the year and the dollar value of
25 claims processed.

26 **2. Disclosure of incentive arrangements.** The annual statement under subsection 1
27 must disclose all incentive arrangements or programs, including, but not limited to,
28 rebates, discounts, disbursements or any other similar financial program or arrangement
29 relating to income or consideration received or negotiated, directly or indirectly, with any
30 pharmaceutical company that relates to prescription drug or device services, including at
31 a minimum, information on the formula or other method for calculation and the amount
32 of the incentive arrangements, rebates or other disbursements, the identity of the
33 associated drug or device and the dates and amounts of these disbursements.

34 **§13838. Contracts; prohibited provisions**

35 **1. Contract required.** A person may not act as a pharmacy benefits manager
36 without a written agreement between the person and the pharmacy benefits manager.

37 **2. Participation in contracts.** A pharmacy benefits manager may not require a
38 pharmacist or pharmacy to participate in one contract in order to participate in another
39 contract. The pharmacy benefits manager may not exclude an otherwise qualified
40 pharmacist or pharmacy from participation in a particular network solely because the

1 pharmacist or pharmacy declined to participate in another plan or network managed by
2 the pharmacy benefits manager.

3 **3. Filings with the bureau.** The pharmacy benefits manager shall file a copy with
4 the bureau of all contracts and agreements with pharmacies for approval not less than 30
5 days before the execution of the contract or agreement. The bureau shall consult with the
6 board on the criteria for contracts and agreements before the board's adopting rules
7 concerning the criteria. The contract is deemed approved unless the bureau disapproves it
8 within 30 days after it is filed.

9 **4. Prohibition.** The written agreement between the covered entity and the pharmacy
10 benefits manager may not provide that the pharmacist or pharmacy is responsible for the
11 actions of the insurer or the pharmacy benefits manager.

12 **5. Fiduciary duties.** All agreements must provide that when the pharmacy benefits
13 manager receives payment for the services of the pharmacist or pharmacy the pharmacy
14 benefits manager acts as a fiduciary of the pharmacy or pharmacist who provided the
15 services. The pharmacy benefits manager shall distribute the funds in accordance with
16 the time frames provided in this chapter.

17 **§13839. Prohibited practices**

18 **1. Intervention prohibited.** A pharmacy benefits manager may not intervene in the
19 delivery or transmission of prescriptions from the prescriber to the pharmacist or
20 pharmacy for the purpose of:

- 21 A. Influencing the prescriber's choice of therapy;
22 B. Influencing the patient's choice of pharmacist or pharmacy; or
23 C. Altering the prescription information, including, but not limited to, switching the
24 prescribed drug without the express authorization of the prescriber.

25 **2. Changes to prescriptions.** An agreement between a pharmacy benefits manager
26 and a pharmacy may not mandate that a pharmacist or pharmacy change a covered
27 person's prescription unless the prescribing physician and the covered person authorize
28 the pharmacist to make the change.

29 **3. Discrimination prohibited.** The insurer and the pharmacy benefits manager may
30 not discriminate with respect to participation in the network or reimbursement as to any
31 pharmacist or pharmacy that is acting within the scope of licensure or certification.

32 **4. Health benefit plan.** The pharmacy benefits manager may not transfer a health
33 benefit plan to another payment network unless it receives written authorization from the
34 covered entity.

35 **5. Copayments.** A pharmacy benefits manager may not discriminate when
36 contracting with pharmacies on the basis of copayments or days of supply. A contract
37 must apply the same coinsurance, copayment and deductible to covered drug
38 prescriptions filled by any pharmacy, including a mail-order pharmacy or pharmacist who
39 participates in the network.

1 **6. Participating pharmacies.** A pharmacy benefits manager may not discriminate
2 when advertising which pharmacies are participating pharmacies. Any list of participating
3 pharmacies must be complete and all-inclusive.

4 **7. Minimum record-keeping requirements.** A pharmacy benefits manager may
5 not mandate basic record keeping by any pharmacist or pharmacy that is more stringent
6 than required by state or federal laws, rules or regulations.

7 **§13840. Termination of agreements**

8 **1. Complaints, grievances and appeals.** A pharmacy benefits manager may not
9 terminate or penalize a pharmacist or pharmacy solely as a result of the pharmacist's or
10 pharmacy's filing of a complaint, grievance or appeal as permitted under this subchapter.

11 **2. Denial or limitation of benefits.** A pharmacist or pharmacy may not be
12 terminated or penalized because it expresses disagreement with the pharmacy benefits
13 manager's decision to deny or limit benefits to a covered person or because the
14 pharmacist or pharmacy assists the covered person to seek reconsideration of the
15 pharmacy benefits manager's decision or because the pharmacist or pharmacy discusses
16 alternative medications.

17 **3. Written notice required.** Before terminating a pharmacy or pharmacist from the
18 network, the pharmacy benefits manager shall give the pharmacy or pharmacist a written
19 explanation of the reason for the termination at least 30 days before the termination date
20 unless the termination is based on the:

21 A. Loss of the pharmacy's license to practice pharmacy or cancellation of
22 professional liability insurance; or

23 B. Conviction of fraud.

24 **4. Obligation to pay for services rendered.** Termination of a contract between a
25 pharmacy benefits manager and a pharmacy or pharmacist, or termination of a pharmacy
26 or pharmacist from a pharmacy benefits manager's provider network as defined by rule,
27 does not release the pharmacy benefits manager from its obligation to make any payment
28 due to the pharmacy or pharmacist for pharmacist services rendered.

29 **§13841. Medication reimbursement costs**

30 A pharmacy benefits manager shall use a current and nationally recognized
31 benchmark to base the reimbursement paid to network pharmacies for medications and
32 products. The reimbursement must be determined as follows:

33 **1. Average wholesale price.** For brand-name or single-source products, the average
34 wholesale price, as listed in standard industry references, such as First DataBank or Facts
35 and Comparisons, or successor references, correct and current on the date of service
36 provided, must be used; and

37 **2. Criteria for reimbursement.** For generic drug or multisource products, the
38 maximum allowable cost must be established by referencing the baseline price in
39 standard industry references, such as First DataBank or Facts and Comparisons. Only

1 products that are compliant with federal pharmacy laws as equivalent and generically
2 interchangeable with a federal Food and Drug Administration Orange Book rating of "A-
3 B" may be reimbursed from a maximum allowable cost price methodology. If a
4 multisource product has no baseline price, then it must be treated as a single-source
5 brand-name drug for the purpose of determining reimbursement.

6 **§13842. Processing of clean claims; audits**

7 **1. Payment of claims.** A pharmacy benefits manager shall pay or deny a clean
8 claim, as defined by rule, submitted by a pharmacy within 15 days after receipt by the
9 pharmacy benefits manager if the claim was submitted electronically or within 30 days
10 after receipt if the claim was submitted by other means.

11 A. A pharmacy benefits manager that fails to pay or deny a clean claim in
12 accordance with this subsection shall pay a penalty to the bureau for a period
13 beginning on the 45th day after receipt of the clean claim and ending on the clean
14 payment date, or delinquent payment period, calculated as follows: the amount of the
15 clean claim payment times 10% per annum times the number of days in the
16 delinquent payment period divided by 365.

17 B. Beginning October 1, 2007, the bureau shall adopt rules that outline the collection
18 procedures for the outstanding interest from claims under paragraph A. The bureau
19 shall also adopt rules that transfer the remaining interests to the General Fund.

20 **2. Adjustment of payments.** Within 24 hours of a price increase notification by a
21 pharmaceutical manufacturer or supplier, a pharmacy benefits manager shall adjust its
22 payments to pharmacists or pharmacies consistent with the price increase.

23 **3. Retroactive denial of claims prohibited.** Claims paid by a pharmacy benefits
24 manager may not be retroactively denied or adjusted after 7 days from adjudication of the
25 claims except as provided in subsection 4. In no case may an acknowledgement of
26 eligibility be retroactively reversed.

27 **4. Retroactive denial or adjustment allowed.** A pharmacy benefits manager may
28 retroactively deny or adjust a claim if:

29 A. The original claim was submitted fraudulently;

30 B. The original claim payment was incorrect because the pharmacist or pharmacy
31 was already paid for services rendered; or

32 C. The services were not rendered by the pharmacist or pharmacy.

33 **5. Audits.** The pharmacy benefits manager may not require extrapolation audits as a
34 condition of participating in the contract or network.

35 **6. Recuperation of funds.** The pharmacy benefits manager may not recoup any
36 money that the pharmacy benefits manager believes is due as a result of an audit by setoff
37 until the pharmacist or pharmacy has the opportunity to review the pharmacy benefits
38 manager's findings and concurs with the results. If the parties cannot agree, then the audit
39 is subject to review by the board.

1 **§13843. Disclosures to covered persons; authorization for substitutions**

2 **1. Written notice to covered persons.** When the services of a pharmacy benefits
3 manager are used, the pharmacy benefits manager shall provide a written notice approved
4 by the insurer to a covered individual advising the individual of the identity of and
5 relationship between the pharmacy benefits manager, the insured and the covered
6 individual.

7 **2. Notice requirements.** The notice under subsection 1 must contain a statement
8 advising the covered individual that the pharmacy benefits manager is regulated by the
9 bureau and that the individual has the right to file a complaint, appeal or grievance with
10 the bureau concerning the pharmacy benefits manager. The notice must include the toll-
11 free telephone number, mailing address and electronic mail address of the bureau. The
12 notice must be written in plain English, using terms that are generally understood by the
13 prudent layperson, and a copy must be provided to the bureau and to each pharmacist and
14 pharmacy participating in the network.

15 **3. Substitute prescription.** When a pharmacy benefits manager requests a
16 substitute prescription for a prescribed drug for a covered individual the following
17 provisions apply.

18 **A.** The pharmacy benefits manager may substitute a lower-priced generic and
19 therapeutically equivalent drug for a higher-priced prescribed drug.

20 **B.** With regard to substitutions in which the substitute drug costs more than the
21 prescribed drug, the substitution must be made for medical reasons that benefit the
22 covered individual. If a substitution is being made under this paragraph, the
23 pharmacy benefits manager shall obtain the approval of the prescribing health
24 professional or that person's authorized representative after disclosing to the covered
25 individual the cost of both drugs and any benefit or payment directly or indirectly
26 accruing to the pharmacy benefits manager as a result of the substitution and any
27 potential effects on a patient's health and safety, including side effects.

28 **C.** The pharmacy benefits manager shall transfer in full to the covered entity any
29 benefit or payment received in any form by the pharmacy benefits manager as a result
30 of a prescription drug substitution under paragraph A or B.

31 **§13844. Complaints**

32 **1. Adoption of procedures.** The bureau and the board must adopt procedures for
33 formal investigation of complaints concerning the failure of a pharmacy benefits manager
34 to comply with this subchapter.

35 **2. Transfer of complaints.** The bureau must refer a complaint received under this
36 subchapter to the board if the complaint involves a professional or patient health or safety
37 issue.

38 **3. Referrals.** The board must refer a complaint received under this subchapter to the
39 bureau if the complaint involves a business or financial issue.

1 **§13845. Settlement of claims**

2 Compensation to a pharmacy benefits manager for any claims that the pharmacy
3 benefits manager adjusts or settles on behalf of an insurer may not be contingent in any
4 way on claims experience. This section does not prohibit the compensation of a
5 pharmacy benefits manager based on the total number of claims paid or processed.

6 **§13846. Responsibilities to the covered entity**

7 **1. Financial and utilization information.** A pharmacy benefits manager shall
8 provide to a covered entity all financial and utilization information requested by the
9 covered entity relating to the provision of benefits to covered individuals through that
10 covered entity and all financial and utilization information relating to services to that
11 covered entity. A pharmacy benefits manager providing information under this section
12 may designate that information as confidential. Information designated as confidential by
13 a pharmacy benefits manager and provided to a covered entity under this section may not
14 be disclosed by the covered entity to any person without the consent of the pharmacy
15 benefits manager, except that disclosure may be made when authorized by a court.

16 **2. Disclosure of arrangements.** A pharmacy benefits manager shall disclose to the
17 covered entity all financial terms and arrangements for remuneration of any kind that
18 apply between the pharmacy benefits manager and any prescription drug manufacturer or
19 labeler, including, but not limited to, rebates, formulary management and drug-switch, or
20 substitution, programs, educational support, claims processing and pharmacy network
21 fees that are charged from retail pharmacies and data sales fees.

22 **3. Price differentials.** A pharmacy benefits manager shall disclose to the covered
23 entity whether there is a difference between the price paid to the retail pharmacy and the
24 amount billed to the covered entity for the purchase.

25 **4. Audits.** The covered entity may audit the pharmacy benefits manager's books and
26 records related to the rebates or other information provided in subsections 1, 2 and 3.

27 **5. Good faith.** A pharmacy benefits manager shall perform its duties exercising
28 good faith and fair dealing toward the covered entity.

29 **§13847. Rules**

30 The department shall adopt rules to implement this subchapter. Rules adopted
31 pursuant to this section are routine technical rules as defined in Title 5, chapter 375,
32 subchapter 2-A.

33 **SUMMARY**

34 This bill establishes "the Prescription Drug Practices Act." It requires all pharmacy
35 benefits managers operating in the State to acquire a valid certificate of authority to be
36 issued by the Department of Professional and Financial Regulation, Bureau of Insurance.
37 It establishes compliance and disclosure requirements for pharmacy benefits managers
38 and prohibits certain practices by pharmacy benefits managers.

