

MAINE STATE LEGISLATURE

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H.P. 638

House of Representatives, February 23, 2007

An Act To Establish a Prescription Drug Academic Detailing Program

Reference to the Committee on Health and Human Services suggested and ordered printed.

Millicent M. MacFarland
MILLICENT M. MacFARLAND
Clerk

Presented by Representative TREAT of Farmingdale.
Cosponsored by Senator SCHNEIDER of Penobscot and
Representatives: BRAUTIGAM of Falmouth, CAMPBELL of Newfield, CONOVER of
Oakland, MILLER of Somerville, PERRY of Calais.

1 **Be it enacted by the People of the State of Maine as follows:**

2 **Sec. 1. 22 MRSA c. 603, sub-c. 1-A** is enacted to read:

3 **SUBCHAPTER 1-A**

4 **PRESCRIPTION DRUG ACADEMIC DETAILING**

5 **§2685. Prescription drug academic detailing program**

6 By January 1, 2008, the department shall establish a prescription drug academic
7 detailing program, referred to in this section as "the program," to enhance the health of
8 residents of the State, to improve the quality of decisions regarding drug prescribing, to
9 encourage better communication between the department and health care practitioners
10 participating in publicly funded health programs and to reduce the health complications
11 and unnecessary costs associated with inappropriate drug prescribing.

12 **1. Program design.** The department shall design the program after consultation
13 with prescribers and dispensers of drugs, carriers and health plans, hospitals, pharmacy
14 benefit managers, consumers, the MaineCare Advisory Committee and the MaineCare
15 drug utilization review committee under section 3174-M, subsection 2-A.

16 **2. Definitions.** As used in this subchapter, unless the context otherwise indicates,
17 the following terms have the following meanings.

18 A. "Academic detailing" means the provision of information regarding prescription
19 drugs based on scientific and medical research, including information on therapeutic
20 and cost-effective use of prescription drugs.

21 B. "Carrier" has the same meaning as in Title 24-A, section 4301-A, section 3.

22 C. "Dirigo Health insurance" means the program of health coverage provided under
23 Title 24-A, section 6910.

24 D. "Dispenser" means a licensed mail order prescription pharmacy as defined in Title
25 32, section 13702, subsection 13; a licensed drug outlet as defined in Title 32, section
26 13702, subsection 10; and any other person or entity licensed to dispense prescription
27 drugs under Title 32, chapter 117.

28 E. "Elderly low-cost drug program" means the elderly low-cost drug program
29 provided under section 254-D.

30 F. "Health plan" means a health plan providing prescription drug coverage as
31 authorized under the federal Medicare Prescription Drug, Improvement and
32 Modernization Act of 2003, Public Law 108-173.

33 G. "MaineCare program" means the MaineCare program administered under chapter
34 855.

35 H. "Maine Rx Plus Program" means the Maine Rx Plus Program established under
36 section 2681.

1 I. "Prescriber" means a person who is licensed, registered or otherwise authorized in
2 the appropriate jurisdiction to prescribe and administer drugs in the course of
3 professional practice.

4 J. "State employee health insurance program" means the state employee health
5 insurance program provided under Title 5, section 285.

6 **3. Program components.** Program components must include outreach and
7 education regarding the therapeutic and cost-effective use of prescription drugs based on
8 scientific and medical research and made available to prescribers and dispensers of drugs
9 in the State, including through written information and through personal visits from
10 program staff. To the extent possible, program components must also include
11 information regarding clinical trials, pharmaceutical efficacy, adverse effects of drugs,
12 evidence-based treatment options and drug marketing approaches that are intended to
13 circumvent competition from generic and therapeutically equivalent drugs.

14 **4. Program coverage.** The program must provide outreach and education to
15 prescribers and dispensers who participate in, contract with or are reimbursed by state-
16 funded health care programs, including but not limited to the MaineCare program, the
17 Maine Rx Plus Program, Dirigo Health insurance, the elderly low-cost drug program and
18 the state employee health insurance program. The program may provide outreach and
19 education to carriers, health plans, hospitals, employers and other persons interested in
20 the program on a subscription or fee-paying basis under rules adopted by the department.

21 **5. Funding.** The program may be funded from the General Fund, from federal funds
22 and from other special revenue funds. One half of the funds collected under section
23 2700-A, subsection 4 annually must be allocated to the costs of the program. The
24 program may accept funds from nongovernmental health access foundations, the Tobacco
25 Manufacturers Act under chapter 263, subchapter 3, undesignated funds associated with
26 pharmaceutical marketing and pricing practices acquired through litigation or action of
27 the Office of the Attorney General and fees from subscriptions, contracts and agreements
28 with private payors as established by rule. Savings achieved as a result of the program
29 may be retained for operation of the program or paid into the General Fund, at the option
30 of the department.

31 **6. Annual report.** By April 1st each year the department shall provide to the
32 Legislature an annual report on the operation of the program. The report must include
33 information on the outreach and education components of the program; revenues,
34 expenditures and balances; and savings attributable to the program in state-funded health
35 care programs.

36 **7. Rulemaking.** The department shall adopt rules to implement the program. Rules
37 adopted under this subsection are routine technical rules as defined by Title 5, chapter
38 375, subchapter 2-A.

39 **Sec. 2. 22 MRSA §2700-A, sub-§4,** as amended by PL 2005, c. 683, Pt. B, §17,
40 is further amended to read:

41 **4. Fees.** Beginning April 1, 2006, each manufacturer of prescription drugs that are
42 provided to Maine residents through the MaineCare program under section 3174-G or the

1 elderly low-cost drug program under section 254-D shall pay a fee of \$1,000 per calendar
2 year to the State. Fees collected under this subsection must be used to cover the cost of
3 overseeing implementation of this section, including but not limited to maintaining links
4 to publicly accessible websites to which manufacturers are posting clinical trial
5 information under subsection 3 and other relevant sites, assessing whether and the extent
6 to which Maine residents have been harmed by the use of a particular drug and
7 undertaking the public education initiative under subsection 5 and the prescription drug
8 academic detailing program under section 2685. One half of the annual revenues from
9 this subsection must be allocated to and used for the academic detailing program under
10 section 2685. Revenues received under this subsection, with the exception of funding
11 designated for the academic detailing program under section 2685, must be deposited into
12 an Other Special Revenue Funds account to be used for the purposes of this subsection.

13 **Sec. 3. 22 MRSA §2700-A, sub-§5,** as enacted by PL 2005, c. 392, §1, is
14 amended to read:

15 **5. Public education initiative.** The department shall undertake a public education
16 initiative to inform residents of the State about clinical trials and drug safety information
17 and shall coordinate the public education program with the prescription drug academic
18 detailing program under section 2685.

19 **Sec. 4. Initial program design.** In planning for the design of the prescription
20 drug academic detailing program under the Maine Revised Statutes, Title 22, section
21 2685, the Department of Health and Human Services shall investigate initially
22 establishing the program collaboratively with the states of New Hampshire and Vermont.
23 The department shall review and evaluate use of the educational and assessment materials
24 developed by the Commonwealth of Pennsylvania for the prescription drug academic
25 detailing program that involved the cooperative work of that state and Harvard Medical
26 School and shall consider adopting the Pennsylvania program as a starting point for the
27 program. The department shall include discussion of these aspects of initial program
28 design in the first 2 annual reports to the Legislature.

29 **SUMMARY**

30 This bill establishes within the Department of Health and Human Services the
31 prescription drug academic detailing program to enhance the health of residents of the
32 State, to improve the quality of decisions regarding drug prescribing, to encourage better
33 communication between the department and health care practitioners participating in
34 publicly funded health programs and to reduce the health complications and unnecessary
35 costs associated with inappropriate drug prescribing. The bill requires the department to
36 investigate initially establishing the program collaboratively with the states of New
37 Hampshire and Vermont. The bill requires the department to review and evaluate use of
38 the educational and assessment materials developed by the Commonwealth of
39 Pennsylvania for the prescription drug academic detailing program that involved the
40 cooperative work of that state and Harvard Medical School and to consider adopting the
41 Pennsylvania program as a starting point for the program. The bill coordinates the
42 prescription drug academic detailing program with the department's public education
43 initiative on prescription drug clinical trials and drug safety information and transfers one

- 1 half of the annual revenues under the Maine Revised Statutes, Title 22, section 2700-A,
- 2 subsection 4 for the use of the prescription drug academic detailing program.