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60-	2	DATE: 5/31/5	L.D. 1525
	4		(Filing No. H-203)
	T	<b>BUSINESS, RESEARCH AND ECONOMIC DEVELOPMENT</b>	
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	10	Reproduced and distributed under the House.	the direction of the Clerk of
	12	STATE O	FMAINE
	14	HOUSE OF REPRESENTATIVES 122ND LEGISLATURE	
	16	FIRST SPECI	AL SESSION
	18	COMMITTEE AMENDMENT "A" to	H.P. 1072, L.D. 1525, Bill, "An
	20	Act To Amend the Real Estate Brok	erage Laws"
	22	Amend the bill by inserting before section 1 the following:	g after the enacting clause and
	24	'Sec. 1. 10 MRSA §8003-C, sub-	<pre>§6 is enacted to read:</pre>
	26		• • • • • •
	28	6. Unlicensed practice; pr In addition to the penalties an chapter, an affected person may b	
	30	to enjoin any person from violat 4. For the purposes of this	
	32	include, but is not limited t services of a person suspected	o, a person who has used the
	34	<u>subsection 4 or a private ass</u> members practicing a profession	
	36	pursuant to this chapter.	
	38	If an affected person is succe injunction, that person is enti	· · · ·
	40	attorney's fees. In any action against a person for violating t	
	42	under this subsection, the court judgments to restore to any	may make the necessary orders or
	44	ascertainable loss of money or compel the return of compensat:	personal or real property or to
	46	conduct found to be in violation	

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2 This subsection is repealed July 1, 2007. 4 Further amend the bill by inserting after section 5 the following: 6 'Sec. 6. 32 MRSA §13196, sub-§2, ¶¶A, B and C, as enacted by PL 1999, c. 129, §10 and affected by §16, are amended to read: 8 10 Α. For those applicants remaining inactive from the issuance of the inactive licenses up to 2 years, 15 21 clock 12 hours of continuing education completed within the previous biennium; 14 B. For those applicants remaining inactive for more than 2 years but less than 4 years, 22 28 clock hours of continuing 16 education completed within the previous biennium; or 18 For those applicants remaining inactive for more than 4 c. 20 years but less than 6 years, 30 36 clock hours of continuing education completed within the previous biennium. 22 Sec. 7. 32 MRSA §13197, sub-§1, as amended by PL 1999, c. 129, 24 §11 and affected by §16, is further amended to read: 1. Requirement. As a prerequisite to renewal of a license, 26 applicants must complete 15 21 clock hours of continuing 28 education within 2 years prior to the date of application in programs or courses approved by the commission. This requirement does not apply to agency and company licenses. 30 Sec. 8. 32 MRSA §13199, sub-§2, as amended by PL 1999, c. 129, 32 §12 and affected by §16, is repealed. 34 Sec. 9. 32 MRSA §13199, sub-§2-A is enacted to read: 36 2-A. Professional qualifications. An applicant for an associate broker license must have practiced as a real estate 38 sales agent for 2 years within the 5 years immediately preceding the date of application and satisfactorily completed a course of 40 study meeting guidelines established by the commission. The commission may not issue a license under this section until an 42 individual has completed 2 years as a licensed real estate sales 44 agent. Sec. 10. 32 MRSA §13200, sub-§2, as enacted by PL 1987, c. 46 395, Pt. A, §212, is amended to read: 48 2. Professional qualification. Each applicant for a sales agent license shall must meet ene---ef the following 50

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qualifications<del>.</del>

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A. The applicant shall <u>must</u> satisfactorily complete a
 course of study meeting commission established guidelines.
 <u>and</u>

B. The applicant may <u>must</u> appear at such time and place as
the director may designate for the purpose of a written sales agent examination.'

Further amend the bill by inserting after section 17 the 12 following:

'**Sec. 18. 33 MRSA §172, first ¶,** as enacted by PL 1999, c. 476, §1, is amended to read:

This subchapter applies to the transfer of any interest in residential real property, whether by sale, exchange, installment land contract, lease with an option to purchase or any other option to purchase, --when--the--transaction--is--without--the assistance--of--a--person--licensed--to--practice--real--estate brokerage. If a person licensed to practice real estate brokerage is involved in the transaction, the licensee is subject to the requirements of licensure in Title 32, chapter 114. The

following transfers are exempt from this subchapter: 26

Sec. 19. 33 MRSA §173, sub-§2, as enacted by PL 1999, c. 476, \$1, is repealed.

Sec. 20. 33 MRSA §173, sub-§2-A is enacted to read:

32 <u>2-A. Heating system or heating source.</u> Detailed information on the system or source used to supply heat to the
 34 property, including:

36 <u>A. The type of heating system or source;</u>

38 B. The age of the heating system or source;

40 <u>C. The name of the company that services the heating system</u> or source;

D. The date of the most recent service call on the heating 44 system or source;

46 <u>E. The annual fuel consumption per heating system or</u> source; and

F. Any malfunctions per heating system or source within the 50 past 2 years:

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Sec. 21. Transition provisions; sales agent; associate broker; 2 applications processed. A license application for real estate sales agent must be processed according to the laws in effect on the 4 date the application is received by the Real Estate Commission. If an applicant has satisfactorily completed the requirements for б licensure by July 1, 2006, the license application must be processed according to the laws in effect on June 30, 2006. A 8 person already licensed as a sales agent on the effective date of this Act must comply with the examination procedures of Title 32, 10 section 13200, subsection 2 to become licensed as an associate broker. 12

Sec. 22. Commercial leasing and sunrise review. Pursuant to the 14 Maine Revised Statutes, Title 32, chapter 1-A, subchapter 2, the Commissioner of Professional and Financial Regulation shall 16 conduct an independent assessment concerning expansion of the scope of practice of real estate brokerage under Title 18 32, section 13001, subsection 2, to include leasing of any nonresidential property, that, notwithstanding Title 32, section 20 13279, does not include any residential component. The commissioner shall submit a report to the Joint Standing 22 Committee on Business, Research and Economic Development no later than January 15, 2006. The joint standing committee is 24 authorized to introduce a bill to the First Regular Session of 26 the 122nd Legislature expanding the scope of practice of real estate brokerage to include leasing of any nonresidential property.' 28

30 Further amend the bill in section 18 in the first line (page 14, line 6 in L.D.) by striking out the following: "January" and 32 inserting in its place the following: 'July'

34 Further amend the bill by relettering or renumbering any nonconsecutive Part letter or section number to read 36 consecutively.

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#### **SUMMARY**

This amendment provides for a sunrise review of commercial leasing by the Department of Professional and Financial 42 Regulation. It also creates a private cause of action by which an affected party may seek a court-ordered injunction to prohibit 44 unlicensed activity. The amendment does not affect the authority of the Attorney General's office to investigate and prosecute 46 unlicensed activity. It also amends the education provisions for real estate brokerage licensees by increasing the continuing 48 education requirement for licensees from 15 hours to 21 hours and the makes the commensurate adjustment to continuing 50

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education required for reinstatement. It removes the requirement
that associate real estate brokerage license applicants take an examination and requires that applicants for a real estate sales
agent license both complete a course of study and take an examination.

This amendment also requires that all sellers provide 8 property disclosures containing certain information, whether or not a person licensed to practice real estate brokerage is 10 involved in the transfer. The requirement that persons licensed to practice real estate brokerage provide such disclosures 12 remains unchanged. It also updates the seller's mandatory disclosures involving reference to heating systems and sources 14 rather than insulation. It changes the effective date to July 1, 2006 and includes transition language for sales agents and 16 associate brokers.

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#### FISCAL NOTE REQUIRED (See attached)

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### **122nd MAINE LEGISLATURE**

### LD 1525

#### LR 2133(02)

An Act To Amend the Real Estate Brokerage Laws

Fiscal Note for Bill as Amended by Committee Amendment ' Committee: Business, Research and Economic Development Fiscal Note Required: Yes

**Fiscal Note** 

Minor cost increase - Other Special Revenue Funds

#### **Fiscal Detail and Notes**

Additional costs to the Real Estate Commission within the Office of Licensing and Registration, Department of Professional and Financial Regulation associated with rulemaking and the sunrise review can be absorbed utilizing existing budgeted resources.