



122nd MAINE LEGISLATURE

FIRST REGULAR SESSION-2005

Legislative Document No. 294

H.P. 219

House of Representatives, January 18, 2005

An Act To Give Consumers the Option To Buy Cheaper Individual Health Insurance and Have Better Choices from Other States

Reference to the Committee on Insurance and Financial Services suggested and ordered printed.

Millicent M. Mac Failand

MILLICENT M. MacFARLAND Clerk

Presented by Representative GLYNN of South Portland. Cosponsored by Senator WESTON of Waldo and Representatives: LINDELL of Frankfort, VAUGHAN of Durham.

2	Be it enacted by the People of the State of Maine as follows:
2 4	Sec. 1. 24-A MRSA §405, sub-§6, as enacted by PL 1969, c. 132, §1, is amended to read:
6	6. Any suit or action by the duly constituted receiver,
8	rehabilitator or liquidator of the insurer, or of the insurer's assignee or successor, under laws similar to those contained in chapter 57 (delinquency proceedings; rehabilitation and
10	liquidation) -; and
12	Sec. 2. 24-A MRSA §405, sub-§7 is enacted to read:
14	7. Transactions pursuant to individual health insurance covering residents of this State written by a foreign insurer or
16	health maintenance organization duly authorized or qualified to transact such insurance in the state or country of its domicile
18	if the superintendent certifies that the foreign insurer or health maintenance organization meets the requirements of section
20	<u>405-A.</u>
22	Sec. 3. 24-A MRSA §§405-A and 405-B are enacted to read:
24	§405-A. Certification of foreign insurers or health maintenance organizations to transact individual health insurance
26	To qualify under this section and section 405, subsection 7,
28	a foreign insurer or health maintenance organization may not transact individual health insurance in this State by mail, the
30	Internet or otherwise unless the superintendent has issued a certification that the requirements of this section have been met
32	as follows:
34	 <u>Certificate of authority from state or country of</u> <u>domicile.</u> The foreign insurer or health maintenance organization
36	holds a valid certificate of authority to transact individual health insurance in the state or country of its domicile;
38	2. Compliance with laws of state or country of domicile.
40	Any policy, contract or certificate of individual health insurance offered for sale in this State by a foreign insurer or
42	health maintenance organization complies with the applicable individual health insurance laws in the state or country of its
44	domicile and the policy is actively marketed in that state;
46	3. Minimum surplus and reserve levels. The foreign insurer or health maintenance organization maintains minimum capital and
48	surplus requirements and maintains reserves as required by

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section 410; chapter 11; section 4204, subsection 2-A, paragraph D; and section 4204-A as applicable;

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4	4. Disclosure and reporting. The foreign insurer or health
	maintenance organization meets the requirements of section 4302
6	for reporting plan information with respect to individual health
_	plans offered for sale in this State and discloses to prospective
8	enrollees how the health plans differ from individual health plans offered by domestic insurers in a format approved by the
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10	superintendent within 90 days of the effective date of this section. Health plan policies and applications for coverage must
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12	contain the following disclosure statement or a substantially similar statement: "This policy is issued by a foreign insurer or
14	health maintenance organization and is governed by the laws and
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1.6	regulations of the State of (foreign insurer or health
16	maintenance organization's state of domicile). This policy might
۲.	not be subject to all the insurance laws and rules of the State
18	<u>of Maine, including coverage of certain health care services or</u>
	benefits mandated by Maine law. Before purchasing this policy,
20	you should carefully review the terms and conditions of coverage
	under this policy, including any exclusions or limitations of
22	coverage";
24	5. Grievance procedures. The foreign insurer or health
	maintenance organization meets the requirements of section 4303,
26	subsection 4 for grievance procedures with respect to health
20	plans offered for sale in this State;
28	plans vileled for sale in this blate,
20	6. Unfair trade practices. The provisions in chapter 23
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30	apply to the foreign insurer or health maintenance organization;
32	7. Premium taxes; assessments. The foreign insurer or health
	maintenance organization is subject to applicable premium and
34	other taxes or assessments imposed on insurers transacting
• -	individual health insurance in this State pursuant to this Title
36	and Title 36;
30	and little 50;
38	8. Service of process. The foreign insurer or health
	maintenance organization designates an agent for receiving
40	service of legal documents and process in the manner provided in
	this Title;
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	0 Compliance with court orders. The foreign incurer or
44	9. Compliance with court orders. The foreign insurer or
44	health maintenance organization complies with lawful orders from
4.6	courts of competent jurisdiction issued on a voluntary
46	dissolution proceeding or in response to a petition for an
	injunction by the superintendent asserting that the foreign

<u>insurer or health maintenance organization is in a hazardous financial condition; and</u>

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4	10. Participation in guaranty association. The foreign
	insurer or health maintenance organization participates in an
б	insurance insolvency guaranty association to which a domestic
	insurer or health maintenance organization that transacts
8	individual health insurance is required to belong in accordance
	with this Title.
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	Except as expressly provided in this section, the
12	requirements of this Title do not apply to a foreign insurer or
	health maintenance organization permitted to transact health
14	insurance under this section and section 405.
16	\$405-B. Domestic insurers; individual health insurance approved
	<u>in other states</u>
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	Notwithstanding any other provision of this Title except as
20	expressly provided, a domestic insurer or health maintenance
	organization may offer for sale in this State an individual
22	health plan duly authorized for sale in another state by a parent
	or subsidiary of the domestic insurer if:
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	1. Certificate of authority from state or country of
26	domicile. The parent or subsidiary of the domestic insurer or
	health maintenance organization holds a valid certificate of
28	authority to transact individual health insurance in the state or
	country of its domicile;
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	2. Compliance with laws of state or country of domicile. Any
32	policy, contract or certificate of individual health insurance
24	offered for sale in this State by a domestic insurer or health
34	maintenance organization complies with the applicable individual health insurance laws in the state or country of domicile of the
36	parent or subsidiary and the policy is actively marketed in that
30	state;
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50	3. Disclosure and reporting. The domestic insurer or health
40	maintenance organization meets the requirements of section 4302
-0	for reporting plan information with respect to individual health
42	plans offered for sale in this State and discloses to prospective
	enrollees how the individual health plans of the parent or
44	subsidiary differ from individual health plans offered by
	domestic insurers in a format approved by the superintendent
46	within 90 days of the effective date of this section. Health plan
	policies and applications for coverage must contain the following
48	disclosure statement or a substantially similar statement: "This
	policy is issued by a domestic insurer or health maintenance

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organization but is governed by the laws and rules of the State
of (state of domicile of parent or subsidiary of domestic), which is the state of domicile of the parent or subsidiary of the
domestic insurer or health maintenance organization. This policy might not be subject to all the insurance laws and rules of the
State of Maine, including coverage of certain health care services or benefits mandated by Maine law. Before purchasing
this policy, you should carefully review the terms and conditions of coverage under this policy, including any exclusions or
limitations of coverage"; and

- 12 4. Grievance procedures. The domestic insurer or health maintenance organization meets the requirements of section 4303,
 14 subsection 4 for grievance procedures with respect to health plans offered for sale in this State.
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- Sec. 4. 24-A MRSA §1420-M, sub-§1, as enacted by PL 2001, c. 18 259, §24, is amended to read:

20 Appointment. An insurance producer may not act as an 1. agent of an insurer unless the insurance producer becomes an 22 appointed agent of that insurer. An insurance producer may not act as an agent of a foreign insurer or health maintenance organization certified to transact individual health insurance 24 pursuant to section 405-A unless the producer holds a valid producer license from the state or country of domicile of the 26 foreign insurer or health maintenance organization. An insurance 28 producer who is not acting as an agent of an insurer is not required to become appointed. 30

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Sec. 5. Effective date. This Act takes effect January 1, 2006.

SUMMARY

36 Beginning January 1, 2006, this bill permits out-of-state health insurers, which are referred to as foreign insurers in the 38 Maine Insurance Code, to offer their individual health plans for sale in this State if certain requirements of Maine law are met, 40 including minimum capital and surplus and reserve requirements, disclosure and reporting requirements and grievance procedures. 42 It also permits Maine health insurers to offer individual health plans of out-of-state parent or subsidiary health insurers if 44 similar requirements are met. If out-of-state health plans are offered for sale in this State, the bill requires that 46 prospective enrollees be provided adequate disclosure of how the plans differ from Maine health plans in a format approved by the 48 Superintendent of Insurance.

The bill also prohibits an insurance producer from holding an appointment to sell out-of-state health plans to residents in this State unless the producer also holds a valid producer license in the state of domicile for that health insurer.