# MAINE STATE LEGISLATURE

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## 122nd MAINE LEGISLATURE

### FIRST REGULAR SESSION-2005

Legislative Document

No. 225

S.P. 78

In Senate, January 18, 2005

### An Act To Regulate Pharmaceutical Detailers

Reference to the Committee on Business, Research and Economic Development suggested and ordered printed.

JOY J. O'BRIEN Secretary of the Senate

Presented by Senator MAYO of Sagadahoc.
Cosponsored by Representative PINGREE of North Haven and
Senators: BRENNAN of Cumberland, ROSEN of Hancock, Representatives: GROSE of
Woolwich, LEWIN of Eliot, WALCOTT of Lewiston, WEBSTER of Freeport.

	Be it	enacted by the People of the State of Maine as follows:
2		Sec. 1. 32 MRSA §13702, sub-§17-A is enacted to read:
4		N .
_		17-A. Pharmaceutical detailer. "Pharmaceutical detailer"
6		s a person who acts in an educational role on behalf of a
_		facturer or labeler regarding the pharmaceutical drugs,
8		lies or other products of that manufacturer or labeler.
		rmaceutical detailer" does not include a lobbyist for a
LO	<u>manu</u> 313.	facturer or labeler registered pursuant to Title 3, section
L2		C A AA BED CA SIAMAI I SI EC
L <b>4</b>	710,	Sec. 2. 32 MRSA $$13721$ , sub- $$1$ , $\PG$ , as enacted by PL 1987, c. $$5$ , is amended to read:
<b>L</b> 6		G. The rules of the training, qualification and employment of pharmacy interns and pharmacy students; and
L8		Sec. 3. 32 MRSA §13721, sub-§1. ¶H. as amended by PL 1997, c.
20	245,	§7, is further amended to read:
22		H. The registration of pharmacy technicians and adoption of rules governing the training, qualification and employment
24		of pharmacy technicians +; and
26		Sec. 4. 32 MRSA §13721, sub-§1, ¶I is enacted to read:
28		I. The registration of pharmaceutical detailers and adoption of rules governing the registration, qualification
30		and continuing education of pharmaceutical detailers. Rules adopted pursuant to this section are routine technical rules
32		as defined in Title 5, chapter 375, subchapter 2-A.
34	245,	Sec. 5. 32 MRSA §13723. sub-§5. ¶H. as amended by PL 1997, c. §9, is further amended to read:
36		H. The certification of an approved provider of continuing
38		education courses, which fee may not exceed \$100 per year, provided that a provider approved by the American Council of
40		Pharmaceutical Education is exempt from the fee established in this paragraph; and
42		Sec. 6. 32 MRSA §13723, sub-§5, ¶I. as enacted by PL 1997, c.
44	245,	§10, is amended to read:
46		I. The issuance of a certificate of registration for a pharmacy technician, which fee may not exceed \$25. and
48		Sec. 7. 32 MRSA §13723, sub-§5, ¶J is enacted to read:

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	J. The issuance of an original or renewal certificate of
2	registration for a pharmaceutical detailer, which fee may
	not exceed \$50.
4	
	Sec. 8. 32 MRSA c. 117. sub-c. 13 is enacted to read:
6	
	SUBCHAPTER 13
8	
	REGISTRATION OF PHARMACEUTICAL DETAILERS
10	
	§13831. Registration
12	
	1. Registration required. A pharmaceutical detailer shall
14	register with the board beginning October 1, 2005 and annually
	thereafter in accordance with rules adopted by the board.
16	
	2. Conditions of registration. The board shall establish by
18	rule the criteria that a person must meet to qualify for
	registration as a pharmaceutical detailer. At a minimum, the
20	board shall require that a person seeking such registration
	present satisfactory evidence that:
22	
	A. The person is a graduate of a recognized institution of
24	higher education with at least a bachelor's degree in
	pharmacy or a chemical, physical or biological science,
26	except that a person who has engaged in activities as a
	pharmaceutical detailer prior to October 1, 2005 is exempt
28	from the requirements of this paragraph;
30	B. The person is currently employed by a pharmaceutical
	manufacturer or labeler; and
32	
	C. The person has completed at least 10 hours of continuing
34	professional education in an accredited program or a program
	approved under section 13832, subsection 3 during the
36	previous calendar year.
38	§13832. Application
40	1. Procedures. The board shall specify by rule the
	registration procedures to be followed, including, but not
42	limited to, specification of forms for use in applying for
	certificates of registration and the times, places and fees for
44	filing an application, as long as the annual fee for an original
	or renewal certificate does not exceed \$50.
46	
	2. Transferability. A certificate of registration issued by
48	the board is not transferable or assignable.

3. Professional continuing education. The board may approve, as continuing education, activities such as lectures, seminars, workshops, formal classes, in-service programs and correspondence courses.

#### §13833. Violations and penalties

1. Violations. After October 1, 2005, a person may not act as a pharmaceutical detailer until a certificate of registration has been issued by the board. Upon the finding of a violation under this subsection, the board may impose one or more of the penalties enumerated in sections 13731 and 13743 in accordance with the provisions of those sections.

2. Reinstatement. Reinstatement of a certificate of registration that has been suspended, revoked or restricted by the board may be granted in accordance with the procedures specified in section 13743, subsection 2.

#### **SUMMARY**

This bill requires the annual registration of pharmaceutical detailers with the Maine Board of Pharmacy beginning October 1, 2005. A pharmaceutical detailer is a person who acts in an educational role on behalf of a pharmaceutical manufacturer or labeler regarding its drugs, supplies and other products, but a pharmaceutical detailer is not registered as a lobbyist for a pharmaceutical manufacturer or labeler. The bill imposes a registration fee not to exceed \$50. The bill also authorizes the board to adopt rules regarding the registration of pharmaceutical detailers.