



120th MAINE LEGISLATURE

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Legislative Document

No. 585

S.P. 166

In Senate, February 6, 2001

An Act to Remove Telemarketers from the Application of the Consumer Solicitation Sales Laws.

Reference to the Committee on Utilities and Energy suggested and ordered printed.

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JOY J. O'BRIEN Secretary of the Senate

Presented by Senator LONGLEY of Waldo. Cosponsored by Representative COLWELL of Gardiner and Senators: KILKELLY of Lincoln, President MICHAUD of Penobscot, MITCHELL of Penobscot, SAVAGE of Knox, SHOREY of Washington, Representatives: BERRY of Belmont, McNEIL of Rockland, RICHARDSON of Brunswick.

Be it enacted by the People of the State of Maine as follows:

Sec. 1. 32 MRSA §4662, as amended by PL 1987, c. 202, \S 2, is further amended to read:

6 §4662. Contents of contract

8 Where merchandise is sold or contracted to be sold, whether under a single contract or under multiple contracts, to a consumer as a result of or in connection with a salesman's-direct 10 contact - accomplished -by -means - of - and -including - but - not -limited 12 ter-a salesperson's personal visit er-a-telephone-eall upon the consumer or other face-to-face contact with the consumer, other than at the seller's place of business, without the consumer 14 soliciting the initial contact, the contract shall must be in 16 writing, bear the signature of the seller and the consumer, contain the date of the transaction, the terms of the sale or 18 offer, the name and the mailing address of the seller's permanent place of business, a statement of the consumer's right to avoid 20 as provided in this subchapter and a statement of the limitation contained in section 4664-A. A completely executed copy of the 22 contract or agreement shall must be furnished by the seller to the consumer immediately after the consumer signs the agreement 24 or contract.

Sec. 2. 32 MRSA §4663, as repealed and replaced by PL 1977, c. 331, is amended to read:

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§4663. Consumer's right of avoidance

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Where merchandise is sold or contracted to be sold, whether 32 under a single contract or under multiple contracts, to a consumer as a result of or in connection with a salesman's-direct 34 contact - accomplished - by - means - of - and - including - but - not - limited to, -a salesperson's personal visit or -a telephone -eall, upon the 36 consumer or other face-to-face contact with the consumer, other than at the seller's place of business, without the consumer 38 soliciting the initial contact or sale, the consumer may void the contract or sale by giving notice of his the consumer's intention 40 not to be bound by the contract or sale and returning or making available for return any merchandise delivered pursuant to the terms of this subchapter. 42

- 44 Sec. 3. 32 MRSA §4690-A, sub-§4, as enacted by PL 1999, c. 694, §4, is amended to read:
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4. Other applicable law. A transient seller of consumer
48 merchandise who is a telemarketer, as defined in the Federal
Trade Commission's Telemarketing Sales Rule, 16 Code of Federal
50 Regulations, Section 310.2, as in effect on January 1, 2000, is

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subject to and shall comply with the provisions of chapter 69, subchapter V <u>if the transient seller also makes a personal visit</u> upon or other face-to-face contact with the consumer.

SUMMARY

8 This bill removes telemarketers from the provisions of Maine's consumer solicitation sales laws that require the contents of any telemarketer's contract be in writing, that the consumer have a right of avoidance and that the telemarketer 12 comply with transient sellers requirements. This bill allows the current federal law concerning telemarketers to control. The bill leaves intact current state law prohibiting automated telephone solicitation and the establishment of a "do not call" 16 rule.