



# **120th MAINE LEGISLATURE**

# **FIRST REGULAR SESSION-2001**

Legislative Document

No. 160

H.P. 149

House of Representatives, January 16, 2001

## An Act to Extend the Lemon Law to Snowmobiles.

Reference to the Committee on Business and Economic Development suggested and ordered printed.

Millicent M. Mac Failand

MILLICENT M. MacFARLAND, Clerk

Presented by Representative BELANGER of Caribou. Cosponsored by Representatives: CARR of Lincoln, CLARK of Millinocket, CLOUGH of Scarborough, FOSTER of Gray, McKENNEY of Cumberland, MORRISON of Baileyville, STANLEY of Medway, USHER of Westbrook.

Sec. 1. 10 MRSA c. 204-C is enacted to read:
<u>CHAPTER 204-C</u>
SNOWMOBILE WARRANTIES
<u>§1199. Definitions</u>
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As used in this chapter, unless the context otherwise
indicates, the following terms have the following meanings.
1. Consumer, "Consumer" means the purchaser, other than for
purposes of resale, of a snowmobile, any person to whom the
snowmobile is registered during the duration of an express
warranty applicable to the snowmobile and any other person
entitled by the terms of the warranty to enforce the obligations
of the warranty, except that the term "consumer" does not include
any governmental entity, or any business or commercial enterprise
that registers 3 or more snowmobiles.
<ol><li>Dealer. "Dealer" means a person who sells or solicits</li></ol>
or advertises the sale of new or used snowmobiles.
3. Distributor or wholesaler. "Distributor" or
"wholesaler" means a person who sells or distributes new or used
snowmobiles to dealers or who maintains distributor
<u>representatives within this State.</u>
4. Franchisee. "Franchisee" means a snowmobile dealer to
whom a franchise is offered or granted.
5. Manufacturer. "Manufacturer" means a person,
partnership, firm, association, corporation or trust, resident or
nonresident, that manufactures or assembles new snowmobiles or
imports snowmobiles for distribution through distributors, or a
partnership, firm, association, joint venture, corporation or
trust, resident or nonresident, that is controlled by the
manufacturer. "Manufacturer" includes the terms "distributor"
and "wholesaler."
6. Reasonable allowance for use. "Reasonable allowance for
use" means that amount of use obtained by multiplying the total
purchase price of the snowmobile by a fraction having as its
denominator 1,000 and having as its numerator the number of hours
that the snowmobile was operated prior to the manufacturer's
acceptance of its return.
<pre>acceptance of its return. 7. Snowmobile. "Snowmobile" means a vehicle propelled by</pre>

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mechanical power that is primarily designed to travel over ice or snow supported in part by skis, belts or cleats.

- 8. State-certified arbitration. "State-certified arbitration" means the informal dispute settlement procedure administered by the Department of the Attorney General that arbitrates consumer complaints dealing with new snowmobiles that
   may be so defective as to qualify for equitable relief under this chapter.
  - <u>§1199-A. Application; scope; construction</u>
- **1. Application.** This chapter applies to snowmobiles 14 operated in this State.
- 16 <u>2. Consumer rights. This chapter does not in any way limit</u> the rights or remedies that are otherwise available to a consumer 18 <u>under any other law.</u>
- 3. Franchisees. This chapter does not in any way limit the rights or remedies of franchisees under this chapter or other
   applicable law.
- 4. Waivers void. An agreement entered into by a consumer that waives, limits or disclaims the rights set forth in this
   26 chapter is void as contrary to public policy.
- 28 **§1199-B. Rights and duties**

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30 1. Repair of nonconformities. If a new snowmobile does not conform to all express warranties, the manufacturer, its agent or authorized dealer shall make those repairs necessary to conform 32 the snowmobile to the express warranties if the consumer reports 34 the nonconformity to the manufacturer, its agent or authorized dealer during the term of the express warranties, within a period of 2 years following the date of original delivery of the 36 snowmobile to a consumer or during the first 50 hours of 38 operation, whichever is the earlier date. This obligation exists even if the repairs are made after the expiration of the 40 appropriate time period.

42 2. Failure to make effective repair. If the manufacturer, its agent or authorized dealer is unable to conform the 44 snowmobile to an applicable express warranty by repairing or correcting a defect or condition, or combination of defects or 46 conditions, that substantially impairs the use, safety or value 48 manufacturer shall either replace the snowmobile with a 48 comparable new snowmobile or accept return of the snowmobile from 50 the consumer and make a refund to the consumer and lienholder, if

	any, as their interests may appear. The consumer may reject any
2	offered replacement and receive instead a refund. The refund
	must consist of the following items, less a reasonable allowance
4	for use of the snowmobile:
6	A. The full purchase price including any paid finance
8	charges on the purchased snowmobile;
•	B. All collateral charges, including, but not limited to,
10	sales tax, license and registration fees and similar government charges; and
12	government charges, and
	C. Costs incurred by the consumer for towing and storage of
14	<u>the snowmobile while the snowmobile was out of service by</u> reason of repair.
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	The provisions of this subsection do not affect the obligations
18	of a consumer under a loan or sales contract or the secured interest of a secured party. The secured party shall consent to
20	the replacement of the security interest with a corresponding
	security interest on a replacement snowmobile that is accepted by
22	the consumer in exchange for the original snowmobile, if the
	replacement snowmobile is comparable in value to the original
24	snowmobile. If, for any reason, the security interest in the new
	snowmobile having a defect or condition is not able to be
26	replaced with a corresponding security interest on a replacement
	snowmobile accepted by the consumer, the consumer shall accept a
28	refund. Refunds required under this subsection must be made to
2.0	the consumer and the secured party, if any, as their interests
30	exist at the time the refund is to be made.
32	3. Reasonable number of attempts; presumption. There is a
	presumption that a reasonable number of attempts have been
34	undertaken to conform a snowmobile to the applicable express
26	warranties if:
36	) The same usual formity has been subject to mersion 2 and
38	A. The same nonconformity has been subject to repair 3 or more times by the manufacturer, its agent or authorized
50	dealer within the express warranty term, during the period
40	of 2 years following the date of original delivery of the
	snowmobile to a consumer or during the first 50 hours of
42	operation, whichever is the earlier date, and at least 2 of
	those times the same agent or dealer attempted the repair
44	but the nonconformity continues to exist; or
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<b>4</b> 0	B. The snowmobile is out of service by reason of repair by the manufacturer, its agent or authorized dealer of any
48	defect or condition or combination of defects for a
	cumulative total of 15 or more business days during that
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warranty term or the appropriate time period, whichever is the earlier date.

4. Final opportunity to repair. If the manufacturer, its 4 agent or authorized dealer has been unable to make the repairs 6 necessary to conform the snowmobile to the express warranties, the consumer shall notify, in writing, the manufacturer, its agent or authorized dealer of the consumer's desire for a refund 8 or replacement. For the 7 business days following receipt of this notice by the manufacturer, its agent or authorized dealer, 10 the manufacturer, its agent or authorized dealer has a final 12 opportunity to correct or repair any nonconformities. This final repair effort must be at a repair facility that is reasonably accessible to the consumer. This repair effort does not stay the 14 time period within which the manufacturer must provide an 16 arbitration hearing pursuant to section 1199-C.

 18 5. Time limit; extension. The term of an express warranty, the one-year and 2-year periods following delivery and the 15-day
 20 period provided in subsection 3, paragraph B must be extended by any period of time during which repair services are not available
 22 to the consumer because of a war, invasion or strike or fire, flood or other natural disaster.

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6. Dealer liability. This chapter may not be construed as
 imposing a liability on a dealer or creating a cause of action by
 a consumer against a dealer under this section, except regarding
 any written express warranties made by the dealer apart from the
 manufacturer's own warranties.

- 7. Disclosure of notice requirement. A consumer may not be
   required to notify the manufacturer of a claim under this section unless the manufacturer has clearly and conspicuously disclosed
   to the consumer, in the warranty or owner's manual, that written notification of the nonconformity is required before the consumer
   is eligible for a refund or replacement of the snowmobile. The manufacturer shall include with the warranty or owner's manual
   the name and address to which the consumer shall send the written notification.
- 8. Notification of dealer. Consumers may also satisfy a
   42 manufacturer's notice requirement by notifying in writing the authorized dealer of a claim under this section. The dealer
   44 shall act as the manufacturer's agent and immediately communicate to the manufacturer the consumer's claim.
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9. Disclosure at time of resale. A snowmobile that is returned to the manufacturer under subsection 2 may not be resold by the manufacturer or a dealer without clear and conspicuous

2	written disclosure to any subsequent purchaser, whether that purchaser is a consumer or a dealer, of the following information:
4	A. That the snowmobile was returned to the manufacturer under this chapter;
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8	B. That the snowmobile did not conform to the manufacturer's express warranties; and
10	C. The ways in which the snowmobile did not conform to the manufacturer's express warranties.
12	<u>§1199-C. Affirmative defense and dispute settlement</u>
14	1. Affirmative defense. It is an affirmative defense to a
16	claim under this chapter that:
18	A. An alleged nonconformity does not substantially impair the use, safety or value of the snowmobile; or
20	P ) nonconformity is the result of shuce neglect or
22	B. A nonconformity is the result of abuse, neglect or unauthorized modifications or alterations of a snowmobile by someone other than the manufacturer, its agents or
24	authorized dealers since delivery to the consumer.
26	2. Informal dispute settlement. If a manufacturer has established an informal dispute settlement procedure that
28	complies in all respects with the provisions of 16 Code of Federal Regulations, Part 703, as from time to time amended, the
30	provisions of section 1199-B, subsection 2 concerning refunds and replacements do not apply to a consumer who has not first
32	resorted to that procedure or to state-certified arbitration. This requirement must be satisfied 40 days after notification to
34	the informal dispute settlement procedure of the dispute or when the procedure's duties under 16 Code of Federal Regulations, Part
36	703.5 (d) are completed, whichever occurs sooner.
38	3. Unfair or deceptive trade practice. A violation of a provision of this chapter is considered prima facie evidence of
40	an unfair or deceptive trade practice under Title 5, chapter 10.
42	4. Attorney's fees. In the case of a consumer's successful action to enforce liability under this chapter, a court may award
44	reasonable attorney's fees and costs incurred in connection with the action.
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48	§1199-D. State snowmobile dispute arbitration and mediation
50	<b>1. Neutral new snowmobile arbitration.</b> A manufacturer shall submit to state-certified, new snowmobile arbitration if

arbitration is requested by a consumer within 2 years from the 2 date of original delivery to the consumer of a new snowmobile or during the first 50 hours of operation, whichever comes first. State-certified arbitration must be performed by one or more 4 neutral arbitrators selected by the Department of the Attorney General operating in accordance with the rules adopted pursuant 6 to this chapter. The Attorney General may contract with an independent entity to provide arbitration or the Attorney 8 General's office may appoint neutral arbitrators, Each party to 10 an arbitration is entitled to one rejection of a proposed arbitrator.

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2. Written findings. An arbitration must result in a written finding of whether the snowmobile in dispute meets the 14 standards set forth by this chapter for a snowmobile that is required to be replaced or for which a refund is required. This 16 finding must be issued within 45 days of receipt by the Department of the Attorney General of a properly completed 18 written request by a consumer for state-certified arbitration 20 under this section. All findings of fact issuing from a state-certified arbitration must be taken as admissible evidence 22 of whether the standards set forth in this chapter for a snowmobile required to be replaced or for which a refund is 24 required have been met in any subsequent action brought by either party ensuing from the matter considered in the arbitration. The 26 finding reporting date may be extended by 5 days if the arbitrator seeks an independent evaluation of the snowmobile. 28

3. Rules. The Department of the Attorney General shall
adopt rules governing the proceedings of state-certified arbitration that will promote fairness and efficiency. These
rules must include, but are not limited to, a requirement of the personal objectivity of each arbitrator in the dispute that the
arbitrator will hear and the protection of the right of each party to present its case and to be in attendance during any
presentation made by the other party. Rules adopted pursuant to this section are major substantive rules as defined in Title 5, state arbitrator II-A.

40 4. Consumer arbitration relief. If a snowmobile is found by state-certified arbitration to have met the standards set forth 42 in section 1199-B, subsection 2 for a snowmobile required to be replaced or for which a refund is required to be made and if the 44 manufacturer of the snowmobile is found to have failed to provide the refund or replacement as required, the manufacturer shall, 46 within 21 days from the receipt of a finding, deliver the refund or replacement, including the costs and collateral charges set forth in section 1199-B, subsection 2, or appeal the finding in 48 Superior Court. For good cause, a manufacturer may seek from the 50 Department of the Attorney General an extension of the time

within which it must deliver to the consumer a replacement 2 snowmobile.

4	5. Appeal of arbitration decision. An appeal by a
	manufacturer or the consumer of the arbitrator's findings may not
6	be heard unless the petition for appeal is filed with the
_	Superior Court of the county in which the sale occurred, within
8	21 days of issuance of the finding of the state-certified
10	arbitration.
10	In the event that a state-certified arbitration resulting in an
12	award of a refund or replacement is upheld by the court, recovery
	by the consumer may include continuing damages up to the amount
14	of \$25 per day for each day subsequent to the day on which the
	snowmobile was returned to the manufacturer, pursuant to section
16	1199-B, that the snowmobile was out of use as a direct result of
	any nonconformity not issuing from owner negligence, accident,
18	vandalism or any attempt to repair or substantially modify the
2.0	snowmobile by a person other than the manufacturer, its agent or
20	authorized dealer, provided that the manufacturer did not make a comparable snowmobile available to the consumer free of charge.
22	comparable showmobile available to the consumer free of charge.
66	In addition to any other recovery, a prevailing consumer must be
24	awarded reasonable attorney's fees and costs. If the court finds
	that the manufacturer did not have any reasonable basis for its
26	appeal or that the appeal was frivolous, the court shall double
	the amount of the total award to the consumer.
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30	6. Consumer's rights if arbitrator denies relief. The provisions of this chapter may not be construed to limit or
50	restrict in any way the rights or remedies provided to consumers
32	under this chapter or any other state law. In addition, if any
	consumer is dissatisfied with any finding of state-certified
34	arbitration, the consumer has the right to apply to the
	manufacturer's informal dispute settlement procedure, if the
36	consumer has not already done so, or may appeal that finding to
38	the Superior Court of the county in which the sale occurred, within 21 days of the decision.
30	within 21 days of the decision.
40	7. Disclosure of consumer lemon law rights. A clear and
	conspicuous disclosure of the rights of the consumer under this
42	chapter must be provided by the manufacturer to the consumer
	along with ownership manual materials. The form and manner of
44	these notices must be prescribed by rule of the Department of the
10	Attorney General. Rules adopted pursuant to this subsection are
46	routine technical rules as defined in Title 5, chapter 375,
48	subchapter II-A.
70	8. Manufacturer's failure to abide by arbitrator's
50	decision. The failure of a manufacturer either to abide by the

decision of state-certified arbitration or to file a timely
appeal entitles a prevailing consumer who has brought an action to enforce this chapter to an award of no less than 2 times the original award, unless the manufacturer can prove that the failure was beyond the manufacturer's control or can show it was
the result of a written agreement with the consumer.

- 9. Consumer request for information. Upon request from the consumer, the manufacturer, its agent or authorized dealer shall
   provide a copy of all repair records for the consumer's snowmobile and all reports relating to that snowmobile, including
   reports by the manufacturer, its agent or authorized dealer concerning any technical reports, bulletins or notices issued by
   the manufacturer regarding the specific make and model of the consumer's new snowmobile as it pertains to any material, feature
   to component or to the performance of the snowmobile.
- 18 10. Penalties. It is prima facie evidence of an unfair trade practice under Title 5, chapter 10 for a manufacturer,
   20 within 21 days of receipt of a finding in favor of the consumer in state-certified arbitration, to fail to appeal the finding and
   22 not deliver a refund or replacement snowmobile or not receive from the Department of the Attorney General an extension of time
   24 for delivery of the replacement snowmobile.
- 26 **11.** Arbitration and mediation account. To defray the costs incurred by the Department of the Attorney General in resolving 28 disputes through state-certified snowmobile arbitration, a \$1 state-certified arbitration fee must be collected by the 30 authorized new snowmobile dealer from the purchaser as part of each new snowmobile sale agreement.
- The Secretary of State shall adopt rules to implement this 34 subsection. The rules must provide that the fee imposed by this subsection must be forwarded annually by the dealer or its successor to the Secretary of State and deposited in the General 36 Fund. At the end of each fiscal year, the Department of the 38 Attorney General shall prepare a report listing the money generated by these fees during the fiscal year and the expenses 40 incurred in administering state-certified new snowmobile arbitration established under this section. Rules adopted 42 pursuant to this subsection are major substantive rules as defined in Title 5, chapter 375, subchapter II-A.

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### **SUMMARY**

48 This bill establishes a "lemon law" governing the sale of new snowmobiles in the State. It also establishes 50 state-certified arbitration for disputes over new snowmobiles.