

# MAINE STATE LEGISLATURE

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# 119th MAINE LEGISLATURE

## FIRST REGULAR SESSION-1999

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Legislative Document

No. 2106

S.P. 747

In Senate, March 30, 1999

**An Act to Allow Nonprofit Corporations to Retain Small Levels of  
Profits Realized on State Contracts.**

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Reference to the Committee on State and Local Government suggested and ordered printed.

A handwritten signature in cursive script, reading "Joy J. O'Brien".

JOY J. O'BRIEN  
Secretary of the Senate

Presented by Senator MILLS of Somerset.

Be it enacted by the People of the State of Maine as follows:

Sec. 1. 5 MRSA §20005, sub-§6-A, ¶A, as enacted by PL 1997, c. 381, §1, is amended to read:

A. A renewal contract with a provider is not subject to the request-for-proposal procedure requirement if the contract granted under this subsection is ~~performance---~~performance-based. On or after January 1, 2000, contracts awarded or renewed under this section are subject to the following provisions:

(1) A nonprofit provider of goods or services to the State may retain up to 5% of earned reserves from a contract with the State pursuant to Title 13-B, section 202, subsection 1, paragraph U. The provider may retain more than this amount with the permission of the state agency for which the goods or services are provided;

(2) Reserves retained under this paragraph may be used to meet financial liabilities, including costs incurred in preparation or for the fulfillment of the requirements of the contract or for those costs related to an existing contract;

(3) Pursuant to Title 13-B, section 202, subsection 1, paragraph U, all reserves earned from state contracts exceeding 5% must be returned to the State within one year from the date of receipt. All earned reserves under 5% that are not used for a legitimate purpose under this paragraph must be returned to the State within 4 years of the receipt of the earned reserve;

(4) All providers electing to retain earned reserves under this paragraph may be subject to an audit to ensure adherence to this paragraph; and

(5) If the State intends to renew a contract with a service provider and to change in any way the provisions of that contract, then the State must give notice to the provider at least 6 months prior to the expiration date of the contract. The State must negotiate the contract in good faith. If notice is not given by the State within the 6-month period, then the contract is automatically extended until good faith negotiations have concluded.

Sec. 2. 13-B MRSA §202, sub-§1, ¶S, as amended by PL 1989, c. 857, §51, is further amended to read:

2 S. To have and exercise all powers necessary or convenient  
4 to effect the purposes for which the corporation is  
organized, or to further the activities in which the  
corporation may lawfully be engaged; and

6  
8 **Sec. 3. 13-B MRSA §202, sub-§1, ¶T, as enacted by PL 1989, c.  
857, §52, is amended to read:**

10 T. To engage in legislative liaison activities, including  
12 gathering information regarding legislation, analyzing the  
effect of legislation, communicating with Legislators and  
14 attending and giving testimony at legislative sessions,  
public hearings or committee hearings, notwithstanding any  
rule adopted by the Department of Finance. Administrative  
16 and Financial Services; and

18 **Sec. 4. 13-B MRSA §202, sub-§1, ¶U is enacted to read:**

20 U. To enter into contracts with the State for the provision  
22 of goods or services that will allow the corporation to  
retain and use up to 5% of all reserves earned pursuant to a  
24 contract with the State and to use these earned reserves for  
costs incurred in preparation or for the fulfillment of the  
26 requirements of the contract. Corporations retaining earned  
reserves under this subsection must return that portion of  
28 the earned reserve that exceeds 5% of the total amount of  
the earned reserve within one year from the date of  
30 receipt. Earned reserves under 5% that are retained by the  
corporation must be returned to the State within 4 years of  
32 receipt if not used for a legitimate purpose pursuant to  
this paragraph. All reserves earned by the corporation from  
34 state contracts are subject to audit under Title 5, section  
1660-G.

36 **Sec. 5. 34-B MRSA §3604, sub-§3, ¶E, as amended by PL 1997, c.**  
38 **381, §2, is further amended to read:**

40 E. Any new contract must be awarded through a  
request-for-proposal procedure and any contract of \$500,000  
42 per year or more that is renewed must be awarded through a  
request-for-proposal procedure at least every 8 years,  
except for the following.

44  
46 (1) A renewal contract with a provider is not subject  
to the request-for-proposal procedure requirement if  
the contract granted under this subsection is  
48 performance--based performance-based. On or after  
January 1, 2000, contracts awarded or amended under

2                   this subparagraph are subject to the following  
3                   provisions:

4                   (a) Nonprofit providers of goods and services to  
5                   the State may retain up to 5% of earned reserves  
6                   from a contract with the State pursuant to Title  
7                   13-B, section 202, subsection 1, paragraph U. The  
8                   provider may retain more than this amount with the  
9                   permission of the state agency for which goods and  
10                   services are provided;

11                   (b) Reserves retained under this subparagraph may  
12                   be used to meet financial liabilities, including  
13                   costs incurred in preparation or for the  
14                   fulfillment of the requirements of the contract or  
15                   for those costs related to existing contracts;

16                   (c) Pursuant to Title 13-B, section 202,  
17                   subsection 1, paragraph U, all reserves earned  
18                   from state contracts exceeding 5% must be returned  
19                   to the State within one year from the date of  
20                   receipt. All reserves earned under 5% that are  
21                   not used for a legitimate purpose under this  
22                   subparagraph must be returned to the State within  
23                   4 years of the receipt of the earned reserve;

24                   (d) All providers electing to retain earned  
25                   reserves under this subparagraph may be subject to  
26                   an audit to ensure adherence to this subparagraph;  
27                   and

28                   (e) If the State intends to renew a contract with  
29                   a service provider and to change in any way the  
30                   provisions of that contract, then the State must  
31                   give notice to the provider at least 6 months  
32                   prior to the expiration date of the contract. The  
33                   State must negotiate the contract in good faith.  
34                   If notice is not given by the State within the  
35                   6-month period, then the contract is automatically  
36                   extended until good faith negotiations have  
37                   concluded.

38                   (2) Notwithstanding subparagraph (1), the department  
39                   shall subject a contract to a request-for-proposal  
40                   procedure when necessary to comply with paragraph G.  
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## SUMMARY

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This bill allows nonprofit corporations that contract with the State to provide goods or services to retain up to 5% of any reserve earned under the contract. The bill allows the provider to retain more than this amount with permission of the contracting state agency. The bill limits the use of the retained earnings by the corporation to fulfilling the requirements of existing state contracts. It requires the State to provide a service provider with a 6-month notice if it intends to renew an existing contract and change in any way the provisions of the contract.