MAINE STATE LEGISLATURE

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119th MAINE LEGISLATURE

FIRST REGULAR SESSION-1999

Legislative Document

No. 1693

H.P. 1182

House of Representatives, March 4, 1999

An Act to Clarify the Regulation of Viatical Settlement Contracts When Sold as Investments.

Submitted by the Department of Professional and Financial Regulation pursuant to Joint Rule 204.

Reference to the Committee on Business and Economic Development suggested and ordered printed.

OSEPH W. MAYO, Clerk

Presented by Representative O'NEIL of Saco. Cosponsored by Senator ABROMSON of Cumberland.

Be it enacted by the People of the State of Maine as follows:

Sec. 1. 32 MRSA §10302, sub-§2, ¶C, as enacted by PL 1985, c.
4 400, §2, is amended to read:

C. A sales representative acting for an issuer effecting offers or sales of securities in transactions exempt by one or more paragraphs of section 10502, subsection 2, except paragraph S;

Sec. 2. 32 MRSA §10501, sub-§9, TD is enacted to read:

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D. The "issuer" of a fractional or pooled interest in a viatical settlement contract means the person who creates, for the purpose of sale, the fractional or pooled interest. The "issuer" of a viatical settlement contract that is not fractionalized or pooled means the person effecting the transaction with the investor in such a contract but does not include a broker-dealer or sales representative.

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Sec. 3. 32 MRSA §10501, sub-§18, as amended by PL 1997, c. 168, §23, is further amended to read:

24 Security. "Security" means any note; stock; treasury 18. stock; bond; debenture; evidence of indebtedness; certificate of 26 interest or participation in any profit-sharing agreement; any limited partnership interest; eellateral --- trust collateral -trust 28 certificate; preorganization certificate or subscription; transferable share; investment contract; viatical settlement contract; voting-trust certificate; certificate of deposit for a 30 security; documents of title to and certificates of interest in 32 an oil, gas or other mineral lease or in payments out of production under such lease, right or royalty; any put, call, 34 straddle or option entered into a national securities exchange relating to foreign currency; any put, call, straddle or option 36 on any security, certificate of deposit or group or index of securities, including any interest therein or based on the value 38 thereof; or, in general, any interest or instrument commonly known as a "security," or any certificate of interest or 40 participation in, temporary or interim certificate for, receipt for, guarantee of, or warrant or right to subscribe to or purchase, any of the foregoing. "Security" does not include any 42 insurance or endowment policy or annuity contract under which an 44 insurance company promises to pay money either in a lump sum or periodically for life or some other specified period or any 46 interest in a contributory or noncontributory pension or welfare plan subject to the United States Employee Retirement Income Security Act of 1974. 48

Sec. 4. 32 MRSA §10501, sub-§21 is enacted to read:

21. Viatical settlement contract. "Viatical settlement contract" means an agreement for the purchase, sale, assignment, transfer, devise or bequest of any portion of the death benefit or ownership of a life insurance policy or certificate for consideration that is less than the expected death benefit of the life insurance policy or certificate. "Viatical settlement contract" does not include:

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- A. The assignment, transfer, sale, devise or bequest of a death benefit, life insurance policy or certificate of insurance by the viator to the viatical settlement provider pursuant to the Viatical Settlements Act;
- B. The assignment, transfer, sale, devise or bequest of a life insurance policy, for any value less than the expected death benefit, by the viator to a friend or family member who enters into no more than one such agreement in a calendar year;
- 20 C. An assignment of a life insurance policy to a bank, savings bank, savings and loan association, credit union or other licensed lending institution as collateral for a loan; or
- D. The exercise of accelerated benefits pursuant to the terms of the Maine Insurance Code and of the life insurance policy.
- Sec. 5. 32 MRSA $\S10502$, sub- $\S2$, \PQ , as amended by PL 1989, c. 30 542, $\S42$, is further amended to read:
 - Any offer or sale of securities of a corporation organized under the laws of this State, if the number of holders of securities of the entity, exclusive of persons in section 10501, subsection 4, will consequence of the sale exceed 10, but will not consequence of the sale exceed 25 in number and if the securities sold in reliance on this subsection have not been offered to the public by general advertisement or general solicitation. Any person who relies on this exemption shall file with the administrator a notification for exemption which-shall that must be in such form as may be prescribed by the administrator and which-shall-require requires only the following information: The name, address and telephone number of the issuer; the state and date of incorporation of the issuer; the name, address and telephone number of persons who may respond to inquiries about the issuer; the location at which the books and records of the issuer shall be are kept and whether they will-be are available for inspection by shareholders; a description of all classes of securities of the issuer, including newly authorized classes of securities, providing the number of authorized units of

each class, par value per unit and the number of units of each class as are issued and outstanding; a description of the class of securities as--shall--be offered for sale, including the number of units authorized, par value per unit, the number of units currently outstanding, the number of units being offered for sale, the number of units to be outstanding and the price at which each unit is offered for sale; a description of the rights of holders of the securities offered pursuant to this exemption, including voting rights and if cumulative or noncumulative liquidation rights and rights preemptive any other limitations applicable to the securities; the date annual meeting of the shareholders will--be is held, location and time of the meeting, a description of how the shareholders will-be are notified and if an annual financial statement and report of activity will-be is available to shareholders; a brief description of how the proceeds of the offering will be used and if whether proceeds shall will be returned to investors if minimum amounts are not raised by a specific date; a brief description of the issuer's plan of business and whether the business is currently operational; and a list of the significant risks assumed by the investor, including management experience, competitive and economic factors, net worth position of the issuer and improbable or limited opportunity for release of the securities. A copy of the notification of exemption shall must be made available to each offeree of securities sold in reliance on this exemption and shall must contain such legends as the administrator shall--preseribe prescribes, notifying offeree that the securities have not been registered with administrator, that they may be deemed considered restricted securities and that the issuer is under obligation to make a reasonable finding that the securities are a suitable investment for the offeree. The administrator may promulgate adopt such rules as are considered necessary to further define or implement this subsection consistent with the intent of this subsection; and

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Sec. 6. 32 MRSA \$10502, sub-\$2, \P{R} , as amended by PL 1997, c. 168, \$25, is further amended to read:

R. Any transaction by an issuer not involving any public offering within the meaning of the United States Securities Act of 1933, Section 4(2) and the rules premulgated adopted under that Act, including, but not limited to, any transaction exempt from registration with the United States Securities and Exchange Commission under the United States Securities and Exchange Commission, Rule 506, or any successor rule adopted under the United States Securities Act of 1933, and any transaction constituting a nonpublic offering under rules adopted by the administrator, if no later than 15 days after the first sale in this State of a

	security in reliance on the exemption from registration
2	provided in this subsection, the issuer shall file with the administrator a notice on United States Securities and
4	Exchange Commission Form D, as amended, and the consent to
6	service of process required by section 10704, and pay a filing fee of \$300 for each security sold in this State.; and
8	Sec. 7. 32 MRSA §10502, sub-§2, ¶S is enacted to read:
10	S. Any offer or sale of a viatical settlement contract, if:
12	(1) The underlying viatical settlement transaction with the viator was not in violation of the Viatical
14	Settlements Act; and
16	(2) Such disclosure documents as the administrator, by rule or order, requires are delivered to each offeree
18	or purchaser.
20	Sec. 8. 32 MRSA §10502, sub-§7 is enacted to read:
22	7. Rules. Rules adopted pursuant to this section are routine technical rules as defined in Title 5, chapter 375,
24	subchapter II-A.
26	Sec. 9. 32 MRSA §10504, sub-§1, as enacted by PL 1997, c. 168, §28, is amended to read:
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	1. Filing of sales and advertising literature. The
30	administrator, by rule or order, may require the filing of any
	prospectus, pamphlet, circular, form letter, advertisement or
32	other sales literature or advertising communication addressed or intended for distribution to prospective investors, including
34	clients or prospective clients of an investment adviser, unless
	the security is a federal covered security or the security or
36	transaction qualifies for an exemption under section 10502, subsection 2, paragraphs A to R for which the filing of a notice
38	with the administrator is not required erthe-security-isa
4.0	federal-covered-security.
40	Sec. 10. 32 MRSA §10607-A is enacted to read:
42	bee. Iv. Da Marion group. Is enacted to lead.
	§10607-A. Right to rescission applicable to sales of
44	viatical settlement contracts
46	1. Right to rescind transaction. In addition to any other
	rights provided for under this Act or otherwise, an investor who
48	purchases a viatical settlement contract may rescind the
	investment by giving written notice of rescission to the entity
50	designated for such notice in the disclosure documents, by
.	ordinary mail postage prepaid, within 3 business days following
52	the later of:

- 2 A. The day on which the investor received the final disclosure document pertaining to the transaction as required under this Act and the rules of orders under this 4 Act: or 6
 - B. The day on which the investor paid the required consideration for the purchase of the viatical settlement contract.

2. Form of notice. The notice is sufficient if addressed 12 to the entity designated for such notice, at the address given in the disclosure statement pertaining to the transaction. Notice of rescission is effective upon deposit in the United States 14 mail. The notice of rescission need not take a particular form and is sufficient if it expresses the intention of the purchaser to rescind the transaction.

SUMMARY

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This bill clarifies the regulation of viatical settlement contracts when they are sold as investments. legislation makes clear that fractional or pooled interests in viatical settlement contracts sold as investments are securities subject to the Revised Maine Securities Act and they are currently covered in the statutory definition as investment contracts, but are not named specifically. Second, this bill "viatical settlement contract" to the definition Since viatical settlement contracts are a new security. investment product, the undivided viatical settlement contracts are not specifically covered in the bill's definition. This bill adds "viatical settlement contract" to the definition to provide consumers who purchase undivided viatical settlement contracts with the same consumer protections provided to the purchasers of other investments in Maine.

The bill provides for an exemption from registration if the seller provides the consumer with a disclosure statement.

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