



## 117th MAINE LEGISLATURE

## **SECOND REGULAR SESSION-1996**

Legislative Document

No. 1746

S.P. 680

In Senate, January 30, 1996

An Act to Encourage High-quality Maine Jobs through a 21st-century Maine Program.

(EMERGENCY)

Approved for introduction by a majority of the Legislative Council pursuant to Joint Rule 26 Reference to the Committee on Business and Economic Development suggested and ordered printed.

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MAY M. ROSS Secretary of the Senate

Presented by Senator FAIRCLOTH of Penobscot. Cosponsored by Representative ROWE of Portland and Senators: CIANCHETTE of Somerset, GOLDTHWAIT of Hancock, Representative: POVICH of Ellsworth. **Emergency preamble. Whereas,** Acts of the Legislature do not become effective until 90 days after adjournment unless enacted as emergencies; and

6 economy in the 21st century;

8 Whereas, Maine must act aggressively to encourage industries that have the potential to achieve a critical mass, or cluster, 10 of high-wage jobs;

Whereas, to thrive economically, Maine must establish itself
 as a leader in technology industries that are stategically
 compatible with Maine's unique characteristics;

 16 Whereas, small businesses and entrepreneurs in emerging industries and technologies have difficulties accessing
 18 low-interest loans in Maine;

20 Whereas, Maine must maximize the availability of existing financial resources to emerging industries and technologies; and

Whereas, in the judgment of the Legislature, these facts create an emergency within the meaning of the Constitution of Maine and require the following legislation as immediately necessary for the preservation of the public peace, health and safety; now, therefore,

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Be it enacted by the People of the State of Maine as follows:

## PART A

Sec. A-1. Emerging Industry and Technology Loan Program. The Finance Authority of Maine shall establish the Emerging Industry 34 and Technology Loan Program, referred to in this Part as "the loan program," in the business development division of the 36 Finance Authority of Maine. The loan program shall provide quaranteed low-interest loans to qualified small businesses and 38 entrepreneurs in emerging industries and technologies that have 40 high potential to contribute to a diverse high-wage economy, including, but not limited aquaculture, biotechnology, to, 42 software and forest product industries. In making the loans, the Finance Authority of Maine shall use the new evaluation standards developed by the Emerging Industry and Technology Loan Commission 44 defined in section 2 of this Part.

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Sec. A-2. Emerging Industry and Technology Loan Commission. There is established within the Finance Authority of Maine the Emerging Industry and Technology Loan Commission,

- referred to in this Part as "the commission." The commission 2 consists of the following 17 members:
- 4 1. One representative from the Finance Authority of Maine;
- 6 2. One representative from the Department of Economic and Community Development;
- One representative from the Maine Science and Technology
  Foundation;
- 12 4. One representative from the Maine World Trade Association;
- 5. One representative from the Maine Chamber and Business 16 Alliance;
- 18 6. Six representatives appointed by the Governor from emerging industries and technologies including aquaculture,
   20 biotechnology, software and forest product industries;
- 7. Two representatives appointed by the President of the Senate from local economic development agencies with experience
  in lending programs;
- 26 8. Two representatives from financial institutions appointed by the Speaker of the House of Representatives;
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9. One representative from the Maine Technical College 30 system; and

32 10. One representative from the University of Maine campuses with experience in research in emerging industry or 34 technology.

Sec. A-3. Duties. The commission shall inventory and assess 36 the availability of federal, state and private loan programs to small businesses and entrepreneurs in emerging industries and 38 technologies in Maine. The commission shall define emerging 40 industries and technologies on the basis of the Maine Science and Technology Foundation's action plan, the Department of Economic and Community Development's economic plan, the report from the 42 Maine Chamber and Business Alliance on charting Maine's future, the Maine Economic Growth Council's annual report and any other 44 information required by the commission to accomplish its mission. In conducting the review, the commission shall convene 46 a meeting of representatives of federal, state and privately supported lending institutions to determine the following: 48

 The extent of lenders' understanding of the unique
 merits of small businesses in emerging industries and technologies when evaluating their risk potential;

2. The degree that emerging small businesses and entrepreneurs are aware of availability of loan programs and how important the programs can be to their growth potential; and

3. How best to increase access to existing loan programs for small businesses and entrepreneurs in emerging industries and technologies.

Sec. A-4. Report. By September 2, 1996, the commission shall submit a report to the Finance Authority of Maine that outlines 14 its findings and recommendations including methods to increase access of emerging small businesses to low-interest loans; new 16 lending evaluation standards that appropriately take into account the uniqueness of small businesses and entrepreneurs in emerging 18 industries and technologies and their critical role in the economic future of the state; education initiatives to increase 20 awareness of loan programs; and any necessary implementing The commission shall submit by September 2, 1996 a 22 legislation. copy of any necessary implementing legislation to the Legislature for consideration in the 118th Legislature. Upon submission of 24 the report the commission's authority expires.

## PART B

Sec. B-1. Finance Authority of Maine; solicitation of funds. The Finance Authority of Maine shall solicit funding from private
 industry to promote a Create Your Own Business Program, using as a model the similarly named program in Wisconsin. Upon raising
 funds in an amount it determines sufficient, the Finance Authority of Maine shall notify the Governor, the President of
 the Senate and the Speaker of the House of Representatives.

38 Sec. B-2. Create Your Own Business Program Board established.
 Upon the successful completion of fundraising set forth in
 40 section 1 of this Part, the Create Your Own Business Program
 Board, referred to in this Part as the "board," is established.
 42 The board consists of:

- 44 1. Five members appointed by the Governor:
- 46 A. One member on the entrepreneurial faculty of a technical college;
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в. One community entrepreneur who began a successful 2 business; The president or chief executive officer of a private с. 4 lending institution; б One University of Maine faculty member connected with D. business development issues; and 8 10 One citizen representative; Ε. Two representatives of the Finance Authority of Maine; 12 2. and 14 3. Two members representing private enterprise, one appointed by the President of the Senate and one appointed by the 16 Speaker of the House of Representatives. 18 Sec. B-3. Competition; awards. The board shall establish a 20 competition wherein entrepreneurs submit business plans outlining their proposed new businesses to compete for no-interest or 22 low-interest loans and small grants. The board shall judge the submitted business plans on the following criteria: 24 1. Potential for job creation with a preference for a 26 business created in communities with an unemployment rate higher than the statewide average; 28 Growth potential; 2. 30 Issues associated with actual implementation; 3. 32 Product and market knowledge of the applicant; and 4. 34 Financial feasibility of the proposal. 5. 36 Emergency clause. In view of the emergency cited in the preamble, this Act takes effect when approved. 38 40 STATEMENT OF FACT 42 This bill accomplishes the following: 44 1. It establishes the Emerging Industry and Technology Loan Program Commission to help high potential businesses succeed in 46 the State. It directs the commission to assess the availability 48 of federal, state and private loan programs to businesses in emerging industries and technologies in Maine and to recommend 50 methods to increase access to and awareness of loan programs.

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 2. It directs the Finance Authority of Maine to solicit funding from private industry to promote a Create Your Own
 4 Business Program, using as a model the similarly named program in Wisconsin.

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