



## **117th MAINE LEGISLATURE**

## **FIRST REGULAR SESSION-1995**

Legislative Document

No. 1503

H.P. 1068

House of Representatives, May 4, 1995

## An Act to Protect Consumers in High-cost Mortgages and Reverse Mortgages.

Submitted by the Department of Professional and Financial Regulation pursuant to Joint Rule 24.

Reference to the Committee on Banking and Insurance suggested and ordered printed.

JOSEPH W. MAYO, Clerk

Presented by Representative REED of Falmouth. Cosponsored by Representatives: MITCHELL of Vassalboro, VIGUE of Winslow, Senator: SMALL of Sagadahoc.

	Be it enacted by the People of the State of Maine as follows:
2	Sec.1. 9-A MRSA §8-103, sub-§1, ¶F-1 is enacted to read:
4	
6	<u>F-1. "High-rate, high-fee mortgage" means a consumer credit</u> transaction that is secured by the consumer's principal
8	<u>dwelling, other than a residential mortgage transaction, a</u> reverse mortgage transaction or a transaction under an
	<u>open-end credit plan, if:</u>
10	
12	(1) The annual percentage rate at consummation of the transaction exceeds by more than 10 percentage points the yield on treasury securities having comparable
14	periods of maturity on the 15th day of the month immediately preceding the month in which the
16	application for the extension of credit is received by the creditor; or
18	
-	(2) The total of the points and fees payable by the
20	consumer at or before closing exceeds the greater of 8%
	of the total loan amount or \$400.
22	
	For purposes of this subparagraph, points and fees
24	include:
26	(a) All items included in the finance charge,
	except interest and the time-price differential;
28	
20	(b) All compensation paid to mortgage brokers;
30	The Hit compensation para to mer cyage proverer
30	(c) Each of the charges listed in section 8-105,
32	subsection 5 except an escrow for future payment
52	of taxes, unless the:
2.4	<u>or caxes, unless che:</u>
34	(i) Channelis and shirts
	(i) Charge is reasonable;
36	
38	(ii) Creditor receives no direct or indirect compensation; and
40	(iii) Charge is paid to a 3rd party unaffiliated with the creditor; and
4.2	unallillated with the cleattor; and
42	
	(d) Any other charges the administrator
44	<u>determines appropriate.</u>
46	Sec. 2. 9-A MRSA §8-103, sub-§1, ¶H-1 is enacted to read:
48	<u>H-1. "Reverse mortgage transaction" means a nonrecourse</u>
	transaction in which a mortgage, deed of trust or equivalent
50	<u>consensual security interest is created against the</u>

Page 1-LR2232(1) L.D.1503 With respect to such a nonrecourse transaction, the payment of any principal, interest and shared appreciation or equity is due and payable, other than in the case of default, only after the transfer of the dwelling, the consumer ceases to occupy the dwelling as a principal dwelling or the death of the consumer.

consumer's principal dwelling to secure one or more advances.

- 10 Sec. 3. 9-A MRSA §8-106-A is enacted to read:
- 12 §8-106-A. Number of percentage points
- Beginning 2 years after the effective date of the regulations adopted under the federal Riegle Community
   Development and Regulatory Improvement Act of 1994, Public Law No. 103-325, Section 155, 108 Stat. 2160, 2197 (1994) and no more often than biennially after the first increase or decrease in the number of percentage points under this section, the administrator may by rule increase or decrease the number of percentage points specified in this section if the administrator determines that
   the increase or decrease is:
- 24A. Consistent with the consumer protection against abusive<br/>lending provided by amendments made by the federal Riegle26Community Development and Regulatory Improvement Act of<br/>1994, Title I, subtitle B, Public Law No. 103-325, 108 Stat.282160, 2190 (1994); and
- 30 B. Warranted by the need for credit.
- 32 2. An increase or decrease under subsection 1 may not result in the number of percentage points referred to in 34 subsection 1 being less than 8 percentage points or greater than 12 percentage points.
- 3. In determining whether to increase or decrease the number of percentage points referred to in subsection 1, the administrator shall consult with representatives of consumers, including low-income consumers, and lenders.
- 42 The amount specified in section 8-103, subsection 1, paragraph F-1, subparagraph (2) must be adjusted annually on 44 January 1st by the annual percentage change in the Consumer Price Index, as reported on June 1st of the year preceding the 46 adjustment.
- This section may not be construed to limit the rate of interest or the finance charge that a person may charge a
   consumer for an extension of credit.

2	Sec. 4. 9-A MRSA §§8-206-A and 8-206-B are enacted to read:
4	<u>§8-206-A. High-rate, high-fee mortgages</u>
6	<b>1.</b> In addition to other disclosures required under this article, for each high-rate, high-fee mortgage the creditor shall
8	provide to the consumer the following disclosures in conspicuous type.
10	
12	A. "You are not required to complete this agreement merely because you have received these disclosures or have signed a loan application."
14	
16	B. "If you obtain this loan, the lender has a mortgage on your home. You could lose your home and any money you have put into it if you do not meet your obligations under the
18	loan."
20	<b>2.</b> In addition to the disclosures required under subsection 1, the creditor shall disclose:
22	
24	A. For a credit transaction with a fixed rate of interest, the annual percentage rate and the amount of the regular monthly payment; or
26	
28	B. For any other credit transaction, the annual percentage rate of the loan, the amount of the regular monthly payment, a statement that the interest rate and monthly payment may
30	<u>increase</u> and the amount of the maximum monthly payment based on the maximum interest rate allowed pursuant to the federal
32	<u>Competitive Equality Banking Act of 1987, Public Law No.</u> 100-86, Section 1204, 101 Stat. 552, 662 (1987).
34	
36	3. The disclosures required by this section must be given to the consumer at least 3 business days prior to the consummation of the transaction.
38	
40	<b>4.</b> After providing the disclosures required by this section, a creditor may not change the terms of the extension of credit if the changes make the disclosures inaccurate, unless new
42	disclosures are provided that meet the requirements of this section.
44	
46	A. A creditor may provide new disclosures by telephone under the following terms.
48	(1) The change is initiated by the consumer.

<ul> <li>the credit is extended, the creditor provides to consumer the new disclosures in writing that t new disclosures in writing that t new disclosures were provided by telephone at lead days prior to the date of consummation of transaction.</li> <li>5. Upon determining that a modification of the disclo process is necessary to permit consumers to meet bona personal financial emergencies, the administrator may adopt r authorizing the modification or waiver of the rights disclosure created under subsections 3 and 4 to the ex allowed under the regulations.</li> <li>6. A high-rate, high-fee mortgage may not contain t under which a consumer must pay a prepayment penalty for penal 1 or part of the principal before the date on which principal is due.</li> <li>A. For purposes of this subsection and subsection 7, method of computing a refund of unearned scheduled inter is a prepayment penalty if it is less favorable to consumer than the actuarial method, as that term is define the federal Housing and Community Development Act 1992, Public Law No. 102-550, Section 933(d), 106 S 3672, 3892 (1992).</li> <li>7. Notwithstanding subsection 6, a high-rate, high mortgage may contain a prepayment penalty, including transaction in question if:</li> <li>A. At the time the mortgage is consummated:</li> <li>(1) The consumer is not liable for an amount monthly indebtedness payments, including the amound credit extended or to be extended under transaction, that is greater than 50% of the mortgage may or the consumer, and</li> <li>(2) The income and expenses of the consumer, set income of the consumer, by a credit report and, in the case employment income, by payment records or</li> </ul>		(2) It the second for a fight the two sections where the
<ul> <li>creditor and the consumer certify in writing that to new disclosures were provided by telephone at lead days prior to the date of consummation of transaction.</li> <li>5. Upon determining that a modification of the disclosure presonal financial emergencies, the administrator may adopt reathering the modification or weiver of the rights disclosure created under subsections 3 and 4 to the example under which a consumer must pay a prepayment penalty for permit all or part of the principal before the date on which principal is due.</li> <li>A. For purposes of this subsection and subsection 7, method of computing a refund of unearned scheduled interias a prepayment penalty if it is less favorable to consumer than the actual method, as that term is define the federal Housing and Community Development Act 1992, Public Law No. 102-550, Section 933(d), 106 S 3672, 3892 (1992).</li> <li>T. Notwithstanding subsection 6, a high-rate, high mortgage may contain a prepayment penalty, including the calculating a refund by a method that is not prohibited under federal Housing and Community Development (10, 102-550, Section 933(d), 106 S 3672, 3892 (1992).</li> <li>A. At the time the mortgage is consummated:</li> <li>A. At the time the mortgage is consummated:</li> <li>(1) The consumer is not liable for an amount monthly indebtedness payments, including the amound credit extended or to be extended under transaction, that is greater than 50% of the mortgage is promised of the consumer, werification from the employer of the consumer.</li> </ul>	2	(2) At the consummation of the transaction under which the credit is extended, the creditor provides to the consumer the new disclosures in writing and the
6       days prior to the date of consummation of transaction.         8       5. Upon determining that a modification of the disclo process is necessary to permit consumers to meet bona personal financial emergencies, the administrator may adopt r authorizing the modification or waiver of the rights disclosure created under subsections 3 and 4 to the example of the rights disclosure created under subsections 3 and 4 to the example of the rights disclosure created under subsections 3 and 4 to the example of the principal before the date on which principal is due.         16       6. A high-rate, high-fee mortgage may not contain t under which a consumer must pay a prepayment penalty for pay all or part of the principal before the date on which principal is due.         20       A. For purposes of this subsection and subsection 7, method of computing a refund of unearned scheduled inte is a prepayment penalty if it is less favorable to consumer than the actuarial method, as that term is define the federal Housing and Community Development Act 1992, Public Law No. 102-550, Section 933(d), 106 S 3672, 3892 (1992).         28       7. Notwithstanding subsection 6, a high-rate, high mortgage may contain a prepayment penalty, including the calculating a refund by a method that is not prohibited under federal Housing and Community Development Act of 1992, Public No. 102-550, Section 933(b), 106 Stat. 3672, 3892 (1992), for transaction in question if:         38       (1) The consumer is not liable for an amount monthly indebtedness payments, including the amoun credit extended or to be extended under transaction, that is greater than 50% of the mort gross income of the consumer, and (2) The income and expenses of the consumer verified by a financial statement signed by consumer, by a credit report and, in t	4	creditor and the consumer certify in writing that those
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48 verification from the employer of the consumer, w	46	consumer, by a credit report and, in the case of
more have the firm of a fi	48	verification from the employer of the consumer, which
50 <u>payment record supplied by the consumer;</u>	50	may be in the form of a copy of a pay stub or other payment record supplied by the consumer;

B. The penalty applies only to a prepayment made with 2 amounts obtained by the consumer by means other than a 4 refinancing by the creditor under the mortgage or an affiliate of that creditor; 6 C. The penalty does not apply after the end of the 5-year period beginning on the date the mortgage is consummated; and 8 10 D. The penalty is not prohibited under other applicable law. 12 8. A high-rate, high-fee mortgage may not provide for an interest rate applicable after default that is higher than the 14 interest rate that applies before default. If the date of maturity of such a mortgage is accelerated due to default and the consumer is entitled to a rebate of interest, that rebate must be 16computed by a method that is not less favorable than the 18 actuarial method, as that term is defined in the federal Housing and Community Development Act of 1992, Public Law No. 102-550, 20 Section 933(d) 106 Stat. 3672, 3892 (1992). 22 9. A high-rate, high-fee mortgage that has a term of less than 5 years may not include terms under which the aggregate 24 amount of the regular periodic payments will not fully amortize the outstanding principal balance. 26 10. A high-rate, high-fee mortgage may not include terms 28 under which the outstanding principal balance will increase at any time over the course of the loan because the regular periodic 30 payments do not cover the full amount of interest due. 32 11. A high-rate, high-fee mortgage may not include terms under which more than 2 periodic payments required under the loan are consolidated and paid in advance from the loan proceeds 34 provided to the consumer. 36 12. A creditor may not engage in a pattern or practice of 38 extending credit to a consumer under a high-rate, high-fee mortgage based on the consumer's collateral without regard to the 40 consumer's repayment ability, including the consumer's current and expected income, current obligations and employment. 42 13. A creditor may not make a payment to a contractor under 44 a home improvement contract from amounts extended as credit under a high-rate, high-fee mortgage, except: 46 A. In the form of an instrument that is payable to the 48 consumer or jointly to the consumer and the contractor; or

2	B. At the election of the consumer, by a 3rd-party escrow agent in accordance with terms established in a written agreement signed by the consumer, the creditor and the
4	contractor before the date of payment.
6	<b>14.</b> A mortgage that contains a provision prohibited by this section is deemed a failure to deliver the material disclosures
8	required under this article for the purpose of section 8-204.
10	<b>15.</b> The administrator may, by rule or order, exempt specific mortgage products or categories of mortgages from any of
12	the prohibitions specified in subsections 6 to 13 if the administrator finds that the exemption:
14	A. Is in the interest of the borrowing public; and
16	B. Applies only to products that maintain and strengthen
18	home ownership and equity protection.
20	16. The administrator, by regulation or order, shall prohibit acts or practices in connection with:
22	A. Mortgage loans that the administrator finds unfair,
24	<u>deceptive or designed to evade the provisions of this</u> section; and
26	B. Refinancing of mortgage loans that the administrator
28	finds are associated with abusive lending practices or that are otherwise not in the interest of the borrowing public.
30	For purposes of this section, the term "affiliate" has the same meaning as in the federal Bank Holding Company Act of
32	1956, 12 United States Code, Section 1841, subsection (K).
34	<u>§8-206-B. Reverse mortgages</u>
36	<b>1.</b> In addition to the disclosures required under this article, for each reverse mortgage the creditor shall provide to
38	the consumer, at least 3 days prior to the consummation of the transaction, a disclosure in conspicuous type of a good faith
40	estimate of the projected total cost of the mortgage to the consumer expressed as a table of annual interest rates. Each
42	annual interest rate must be based on a projected total future
44	credit extension balance under a projected appreciation rate for the dwelling and a term for the mortgage. The disclosure must include:
46	
48	A. Statements of the annual interest rates for at least 3 projected appreciation rates and at least 3 credit transaction periods, as determined by the administrator,
50	including:

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2	(1) A short-term reverse mortgage;
4	(2) A term equaling the actuarial life expectancy of the consumer; and
6	
8	(3) Any longer term the administrator determines appropriate; and
10	B. A statement that the consumer is not obligated to
12	complete the reverse mortgage transaction merely because the consumer has received the disclosure required under this section or has signed an application for the reverse
14	mortgage.
16 18	2. In determining the projected total cost of the mortgage to be disclosed to the consumer under subsection 1, the creditor shall take into account:
20	A. Any shared appreciation or equity that the lender is, by contract, entitled to receive;
22	
24	B. All costs and charges to the consumer, including the costs of any associated annuity that the consumer elects or is required to purchase as part of the reverse mortgage
26	transaction;
28	C. When an associated annuity is purchased and whether or not that purchase is required by the lender as a condition
30	of making the reverse mortgage, all payments to and for the benefit of the consumer including the annuity payments
32	received by the consumer and financed from the proceeds of the loan, instead of the proceeds used to finance the
34	annuity; and
36	D. Any limitation on the liability of the consumer under reverse mortgage transactions such as nonrecourse limits and
38	equity conservation agreements.
40	STATEMENT OF FACT
42	
44	The federal Home Ownership and Equity Protection Act of 1994 amended the federal Truth-in-Lending Act to include new protections for consumers entering into high-rate, high-fee
46	mortgages and reverse mortgages. This State enforces truth-in-lending at the state level and, in order to maintain
48	parity with the new federal provisions and protect the State's exemption from federal preemption in this area, this bill
50	incorporates these important consumer protections into law.

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