

# MAINE STATE LEGISLATURE

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STATE OF MAINE  
SENATE  
115TH LEGISLATURE  
SECOND REGULAR SESSION

COMMITTEE AMENDMENT "A" to S.P. 877, L.D. 2238, Bill, "An Act to Facilitate Self-insurance and Group Self-insurance under the Maine Workers' Compensation Act"

Amend the bill by striking out everything after the enacting clause and before the statement of fact and inserting in its place the following:

Sec. 1. 39 MRSA §23, sub-§2, as amended by PL 1991, c. 615, Pt. A, §24, is further amended to read:

2. **Proof of solvency and financial ability to pay; trust.**  
By furnishing satisfactory proof to the Superintendent of Insurance of solvency and financial ability to pay the compensation and benefits, and deposit cash, satisfactory securities, irrevocable standby letters of credit issued by a qualified financial institution or a surety bond, with the Workers' Compensation Commission, in such sum as the superintendent may determine pursuant to subsection 6; such bond to run to the Treasurer of State and the Treasurer of State's successor in office, and to be conditional upon the faithful performance of this Act relating to the payment of compensation and benefits to any injured employee. In case of cash or securities being deposited, the cash or securities must be placed in an account at interest by the Treasurer of State, and the accumulation of interest on the cash or securities so deposited must be credited to the account and may not be paid to the employer to the extent that the interest is required to support any present value discounting in the determination of the amount of the deposit. Any security deposit must be held by the Treasurer of State in trust for the benefit of the self-insurer's employees for the purposes of making payments under the Act.

An individual self-insurer may, with the approval of the superintendent, use a surety bond, an irrevocable standby letter of credit or financial assets, including cash deposits and acceptable securities, singly or in combination to satisfy the self-insurer's responsibility to post security required by the

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2 superintendent. An individual self-insurer that proposes to use  
3 an irrevocable standby letter of credit shall maintain at all  
4 times a net worth of not less than \$50,000,000, have a ratio of  
5 current assets to current liabilities of at least 1.1 to 1 and  
6 have a ratio of long-term debt to tangible net worth not in  
7 excess of 1.3 to 1. For purposes of this section, "tangible net  
8 worth" means equity less assets that have no physical existence  
9 and depend on expected future benefits for their ascribed value.

10 An employer who seeks to use an irrevocable standby letter of  
11 credit as proof to the superintendent of provision of required  
12 security shall file with the superintendent a copy of the  
13 proposed letter of credit, copies of any agreements or other  
14 documents establishing the terms and conditions of the employer's  
15 reimbursement obligations to the financial institution issuing  
16 the letter of credit, together with copies of any required  
17 security agreements, mortgages or other agreements or documents  
18 granting security for the employer's reimbursement obligations  
19 and any other agreements that contain conditions, restrictions or  
20 limitations of any kind upon the employer, the superintendent or  
21 the Treasurer of State. The superintendent, upon receipt of the  
22 original irrevocable standby letter of credit, shall promptly  
23 forward it to the Treasurer of State.

24 The superintendent shall adopt rules to establish the  
25 qualifications for financial institutions issuing irrevocable  
26 standby letters of credit, that must include maintenance of a  
27 long-term unsecured debt rating of at least A by either Moody's  
28 Investors Service, Inc. or Standard and Poor's Corporation, and  
29 to prescribe the form of the irrevocable standby letter of credit  
30 that may be used to satisfy, in whole or in part, the employer's  
31 responsibility under this subsection to post security. The  
32 irrevocable standby letter of credit must be the individual  
33 obligation of the issuing financial institution, may not be  
34 subject to any agreement, condition or qualification between the  
35 financial institution and the employer and may not in any way be  
36 contingent on reimbursement by the employer. If the rating of an  
37 issuing financial institution that has issued an irrevocable  
38 standby letter of credit pursuant to this subchapter falls below  
39 the required standard, the employer must obtain a new irrevocable  
40 standby letter of credit from a qualified financial institution  
41 or must provide substitute proof of solvency and financial  
42 ability to pay consistent with this section. The irrevocable  
43 standby letter of credit is automatically extended for one year  
44 from the date of expiration unless, 90 days prior to any  
45 expiration date, the issuing financial institution notifies the  
46 Superintendent of Insurance that the financial institution elects  
47 not be renew the irrevocable standby letter of credit.

48 An irrevocable standby letter of credit that has been issued by a  
49 qualified financial institution and accepted by the  
50 superintendent binds the issuing financial institution to pay one  
51 year of the required premium.  
52

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2 or more drafts drawn by the Treasurer of State as long as the  
4 draft does not exceed the total amount of the irrevocable standby  
6 letter of credit. Any draft presented by the Treasurer of State  
8 must be promptly honored if accompanied by the certification of  
the superintendent that any obligation under this chapter has not  
been paid when due or that a proceeding in bankruptcy has been  
initiated by or with respect to the employer in a court of  
competent jurisdiction.

10 If the superintendent certifies that the superintendent has been  
12 notified by the issuing financial institution that the  
14 irrevocable standby letter of credit will expire by its terms in  
16 30 days or less, that the irrevocable standby letter of credit  
18 was not replaced within 15 days after that notice to the  
20 superintendent by a substitute irrevocable standby letter of  
credit and that other eligible security of equal value has not  
been posted, then the full amount of the irrevocable letter of  
credit must be paid over to the Treasurer of State without  
further certification.

22 Any proceeds from a draw on such an irrevocable standby letter of  
24 credit by the Treasurer of State must be held by the Treasurer of  
26 State on behalf of workers' compensation claimants to secure  
28 payment of claims until either the Superintendent of Insurance  
30 authorizes the Treasurer of State to release those proceeds to  
the employer upon provision by the employer of replacement  
security adequate to meet the requirements for security set by  
the superintendent or the superintendent directs distribution of  
the proceeds in accordance with this Title.

32 The Superintendent of Insurance shall consider the following form  
34 of letter acceptable.

34 IRREVOCABLE STANDBY LETTER OF CREDIT

36 Irrevocable standby letter of credit no. ....

38 We hereby issue our irrevocable standby letter of credit  
40 (hereinafter referred to as "letter of credit") in favor of  
42 the Treasurer of State, State of Maine for drawings up to  
44 U.S. \$..... effective immediately and expiring  
immediately at our .....(bank address)..... with our close  
of business on .....

46 We hereby undertake to honor promptly your sight draft(s)  
48 drawn on us, indicating our letter of credit no. ....,  
for all or part of this letter of credit if presented at  
.....(bank address)..... on or before the expiration date  
or any automatically extended date.

50 Except as stated in this letter of credit, this undertaking  
52 is not subject to any condition or qualification. The

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2 obligation of the bank under this letter of credit is the  
3 individual obligation of the bank, in no way contingent upon  
4 reimbursement with respect thereto.

6 It is a condition of this letter of credit that it is  
7 automatically extended without amendment for one year from  
8 the expiration of this letter of credit, or any future  
9 expiration date, unless 90 days prior to any expiration date  
10 we notify the chair of the Workers' Compensation Commission  
11 and the Superintendent of Insurance by registered mail that  
12 we elect not to consider this letter of credit renewed for  
13 any additional period.

14 It is a further condition of this letter of credit that any  
15 interruptions of the bank's conduct of business caused by an  
16 Act of God, riot, civil commotion, insurrection, war or  
17 other cause beyond the bank's control will automatically  
18 extend the expiration date of the letter of credit, as well  
19 as any future expiration date, by the period of the  
20 interruption.

22 To the extent not inconsistent with Maine law, this letter  
23 of credit is subject to and governed by the Uniform Customs  
24 and Practice for Documentary Credits, 1983, International  
25 Chamber of Commerce Publication No. 400. If any legal  
26 proceedings are initiated with respect to payment of this  
27 letter of credit, it is agreed that such proceedings are  
28 subject to Maine courts and law.

30 The superintendent shall prescribe the form of the surety bond  
31 that may be used to satisfy, in whole or in part, the employer's  
32 responsibility under this section to post security. The bond  
33 must be continuous, be subject to nonrenewal only upon not less  
34 than 60 days' notice to the superintendent and cover payment of  
35 all present and future liabilities incurred under the Act while  
36 the bond is in force and cover payments that become due while the  
37 bond is in force that are attributable to injuries incurred in  
38 prior periods and otherwise unsecured by cash, irrevocable  
39 standby letters of credit or acceptable securities. A bond must  
40 be held until all payments secured thereby have been made or  
41 until it has been replaced by a bond issued by a qualified  
42 successor surety that covers all outstanding liabilities.  
43 Payments under the bond are due within 30 days after notice has  
44 been given to the surety by the commission that the principal has  
45 failed to make a payment required under the terms of an award,  
46 agreement or governing law. ~~A surety bond may not be used to~~  
47 ~~fund~~ a trust established to satisfy the requirements of this  
48 section may not be funded by a surety bond, an irrevocable  
49 standby letter of credit or any combination thereof.

50  
51  
52 As an alternative to the method described in the first paragraph  
of this subsection, an eligible employer may establish an

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2 actuarially fully funded trust, funded at a level sufficient to  
3 discharge those obligations incurred by the employer pursuant to  
4 this Act as they become due and payable from time to time,  
5 provided that the superintendent requires that the value of trust  
6 assets be at least equal to the present value of ultimate  
7 expected incurred claims and claims settlement costs. The  
8 present value of ultimate expected incurred claims and claims  
9 settlement costs for a group self-insurer may not be more than  
10 the amount actuarially determined considering the value of trust  
11 assets and excess insurance to satisfy a 90% confidence level. A  
12 group self-insurer may elect to fund at a higher confidence level  
13 through the use of cash, marketable securities, ~~surety bonds~~ or  
14 excess insurance. If a member of a group self-insurer terminates  
15 its membership in the group for any reason, then that member  
16 shall fund its proportionate share of the liabilities and  
17 obligations of the trust to the 95% confidence level. If for any  
18 reason the departing member fails to fund its proportionate share  
19 of the trust's exposure to the 95% level of confidence, then the  
20 remaining members of the group shall make such additional  
21 contribution no later than the anniversary date of the program as  
22 required to fund the departing member's exposure in accordance  
23 with this provision. Trust assets must consist of cash or  
24 marketable securities of a type and risk character as specified  
25 in subsection 7 and have a situs in the United States. The  
26 trustee shall submit a report to the superintendent not less  
27 frequently than quarterly that lists the assets comprising the  
28 corpus of the trust, including a statement of their market value  
29 and the investment activity during the period covered by the  
30 report. The trust must be established and maintained subject to  
31 the condition that trust assets may not be transferred or revert  
32 in any manner to the employer except to the extent that the  
33 superintendent finds that the value of the trust assets exceeds  
34 the present value of incurred claims and claims settlement costs  
35 with an actuarially indicated margin for future loss  
36 development. In all other respects, the trust instrument,  
37 including terms for certification, funding, designation of  
38 trustee and pay out, must be as approved by the superintendent;  
39 provided that the value of the trust account must be actuarially  
40 calculated at least annually by a casualty actuary who is a  
41 member of the American Academy of Actuaries and adjusted to the  
42 required level of funding. For purposes of this paragraph, an  
43 "eligible employer" is one who is found by the superintendent to  
44 be capable of paying compensation and benefits required by this  
45 Act and:

- 46 A. Has positive net earnings; or
- 48 B. Can demonstrate a level of working capital adequate in  
50 relation to its operating needs.

52 Notwithstanding any provision of this section or chapter, any  
bond or security deposit required of a public employer that is a

# COMMITTEE AMENDMENT

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2 self-insurer may not exceed \$50,000, provided that such public  
3 employer has a state-assessed valuation equal to or in excess of  
4 \$300,000,000 and either a bond rating equal to or in excess of  
5 the 2nd highest standard as set by a national bond rating agency  
6 or a net worth equal to or in excess of \$25,000,000. If a  
7 county, city or town relies upon a bond rating, it shall value or  
8 cause to be valued its unpaid workers' compensation claims  
9 pursuant to sound accepted actuarial principles. This value must  
10 be incorporated in the annual audit of the county, city or town  
11 together with disclosure of funds appropriated to discharge  
12 incurred claims expenses. "Public employer" includes the State,  
13 the University of Maine System, counties, cities and towns.

14 In consideration of a self-insuring entity's application for  
15 authorization to operate a plan of self-insurance, the  
16 superintendent may require or permit an applicant to employ valid  
17 risk transfer by the utilization of primary excess insurance,  
18 subject to the provisions of subsection 6. Standards respecting  
19 the application of primary excess insurance must be contained in  
20 a ~~regulation--promulgated~~ rule adopted by the superintendent  
21 pursuant to the Maine Administrative Procedure Act, Title 5,  
22 chapter 375. Primary excess insurance must be defined as  
23 insurance covering workers' compensation exposures in excess of  
24 risk retained by a self-insurer.

26 As a further alternative to the methods described in this  
27 subsection, an employer is eligible for approved self-insurance  
28 status pursuant to this Act if the employer submits a written  
29 guarantee of the obligations incurred pursuant to this Act, the  
30 guarantee to be issued by a United States or Canadian corporation  
31 that is a member of an affiliated group of which the employer is  
32 a member, and which corporation is solvent and demonstrates an  
33 ability to pay the compensation and benefits, and the guarantee  
34 is in a form acceptable to the superintendent. The guarantor  
35 shall provide quarterly financial statements, audited annual  
36 financial statements and such other information as the  
37 superintendent may require, and the employer shall provide a bond  
38 as otherwise required by this Act in an amount not less than  
39 \$1,000,000. Any such guarantor is deemed to have submitted to the  
40 jurisdiction of the Workers' Compensation Commission and the  
41 courts of this State for purposes of enforcing any such  
42 guarantee. The guarantor, in all respects, is bound by and  
43 subject to the orders, findings, decisions or awards rendered  
44 against the employer for payment of compensation and any  
45 penalties or forfeitures provided under this Act. The  
46 superintendent, following hearing, may revoke the self-insured  
47 status of the employer if at any time the assets of the guarantor  
48 become impaired, encumbered or are otherwise found to be  
49 inadequate to support the guarantee.

50 Each individual self-insurer must submit with its application and  
51 not less frequently than annually thereafter a financial

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2 statement of current origin that has been audited by a certified  
3 public accountant. In the case of a self-insurer that qualifies  
4 on the basis of a financial guarantee, the superintendent may  
5 accept an audited financial statement of the guarantor in  
6 satisfaction of this requirement if combining statements are  
7 provided in an array that is reconciled to the consolidated  
8 report unless the self-insured entity comprises such a minimal  
9 proportion of total consolidated operations that audit reliance  
10 can not be taken therefrom.

11 **Sec. 2. 39 MRSA §23, sub-§6, ¶A,** as amended by PL 1987, c.  
12 272, §1, is further amended by amending the 2nd paragraph to read:

13 For individual self-insurers who have a net worth equal to  
14 or in excess of \$10,000,000; who have had positive net  
15 earnings demonstrated by certified statements of financial  
16 condition in audited by a certified public accountant for at  
17 least 3 of the 5 latest fiscal years, including therein one  
18 of the 2 most recent years; and whose mean annual earnings  
19 for the 5 latest fiscal years are at least equal to the  
20 normal annual premium for the prospective fiscal coverage  
21 period, the minimum security deposit or bond shall must be  
22 an amount determined by the formula above or as hereinafter  
23 adjusted for applicable levels of working capital funds.

24 **Sec. 3. 39 MRSA §23, sub-§7,** as amended by PL 1989, c. 435,  
25 §10, is further amended to read:

26 **7. Acceptable deposit funds or surety bonds; letters of**  
27 **credit.** In addition to cash, the deposit funds acceptable to the  
28 superintendent as a security deposit shall include United States  
29 Government bonds, notes or bills, issued or guaranteed by the  
30 United States of America; bonds secured by the full faith, credit  
31 and taxing power of political subdivisions of the United States  
32 rated in the 3 highest grades by a national rating agency such as  
33 Moody's Investors Service, Inc., Standard and Poor's Corporation  
34 or Fitch, Investors Service, Inc. as of the foregoing year-end  
35 year-end; money market funds which are invested only in United  
36 States Government or government agency obligations with a  
37 maturity not exceeding one year; high grade commercial paper  
38 rated as either A-1 or P-1 by a nationally recognized bond rating  
39 service such as Moody's Investors Service, Inc., Standard and  
40 Poor's Corporation or Fitch Investors Service, Inc., or money  
41 market funds invested in such paper; certificates of deposit  
42 issued by a duly chartered commercial bank or thrift institution  
43 in the State which is protected by the Federal Deposit Insurance  
44 ~~corporation,--and Corporation~~ if such a bank or institution  
45 possesses assets of at least \$100,000,000 and maintains a ratio  
46 of capital to assets equal to or greater than 6 1/2%; savings  
47 certificates issued by any savings and loan association in the  
48 State which are protected by the Federal Savings and Loan  
49 Insurance Corporation,--and if such an association possesses  
50  
51  
52

**COMMITTEE AMENDMENT**



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assets of at least \$100,000,000 and maintains a ratio of capital to assets equal to or greater than 6 1/2%; surety bonds in a form prescribed by the superintendent which--are issued by any corporate surety which that meets the qualifications prescribed by rule of the superintendent, irrevocable standby letters of credit issued to the Treasurer of State by financial institutions with long-term unsecured debt ratings of at least A by either Moody's Investors Service, Inc. or Standard and Poor's Corporation or with commercial paper within the 3 highest short-term rating categories established by Moody's Investors Service, Inc. or Standard and Poor's Corporation and such other investments approved by the superintendent.

Sec. 4. Allocation. The following funds are allocated from Other Special Revenue to carry out the purposes of this Act.

1992-93

PROFESSIONAL AND FINANCIAL REGULATION,  
DEPARTMENT OF

Bureau of Insurance

Positions	(1.0)
Personal Services	\$44,490
All Other	1,500
Capital Expenditures	9,050
TOTAL	<u>\$55,040</u>

Provides funds for the salary, fringe benefits and general operating expenses of one Financial Analyst position and for computer equipment.

FISCAL NOTE

1992-93

APPROPRIATIONS/ALLOCATIONS

Other Funds \$55,040

REVENUES

Other Funds \$55,040

The Bureau of Insurance within the Department of Professional and Financial Regulation will require an allocation of dedicated revenue of \$55,040 in fiscal year 1992-93 for the

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2 salary, benefits and operating expenses, including computer  
equipment, of a Financial Analyst to perform additional duties  
4 regarding self-insurance. The Bureau has sufficient authority to  
increase its assessments on insurers to generate additional  
6 dedicated revenue of \$55,040 in fiscal year 1992-93.'

8 STATEMENT OF FACT

10 This amendment limits the use of irrevocable standby letters  
of credit in connection with the securing of workers'  
12 compensation self-insurance obligations and removes obstacles  
contained in the bill to access to letters of credit by the  
14 Superintendent of Insurance. It clarifies that unapplied  
proceeds from a draw on a letter of credit is the property of the  
16 employer.

18 The amendment also clarifies the current Bureau of Insurance  
position that audited financial statements are required at  
20 application and renewal.

22 The amendment deletes responsibilities that the bill would  
place on the Bureau of Insurance to conduct surveys to identify  
24 employers eligible for implementing self-insurance programs.

26 The amendment removes the provisions on grants from the  
Safety Education and Training Fund.

28 The amendment adds a fiscal note and an allocation section.  
30

Reported by Senator Kany for the Committee on Banking and  
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**COMMITTEE AMENDMENT**