



# 114th MAINE LEGISLATURE

## FIRST REGULAR SESSION - 1989

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No. 1299

House of Representatives, April 24, 1989

Reference to the Committee on Taxation suggested and ordered printed.

EDWIN H. PERT, Clerk

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Presented by Speaker MARTIN of Eagle Lake. Cosponsored by Senator ANDREWS of Cumberland, Representative SWAZEY of Bucksport and Representative NADEAU of Lewiston.

STATE OF MAINE

IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-NINE

An Act to Provide Funding for Homestead Land Trusts.

1	Be it enacted by the People of the State of Maine as follows:
3	Sec. 1. 30-A MRSA c. 201, sub-c. XII is enacted to read:
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7	SUBCHAPTER XII
9	GRANTS TO HOMESTEAD LAND TRUSTS
11	§4961. Definitions
13	As used in this subchapter, unless the context otherwise indicates, the following terms have the following meanings.
15	<b>1. Below-market price.</b> "Below-market price" means an acquisition price for any buildings or improvements constructed
17	on homestead land trust property which is calculated according to a formula based on a family's investment in the buildings or
19	improvements rather than a price determined by the market. In all but the most unusual circumstances, a price calculated in
21	this way is below the market price.
23	2. Family. "Family" means a household consisting of one or
25	more persons.
27	<b>3. Homestead land trust.</b> "Homestead land trust" means land or interests in land which have been acquired by a nonprofit
29	corporation and are being held to provide for existing and future housing needs of low-income and very low-income families.
31	4. Housing project. "Housing project" or "project" means any work or undertaking, which may include, but is not limited
33	to, acquisition of property to provide decent, safe and sanitary dwelling units for low-income or very low-income families.
35	5. Legal heir. "Legal heir" means a person who would
37	<u>inherit the decedent's property, real or personal, in accordance</u> with the decedent's will or, in the absence of a will, in
39	accordance with State laws.
41	<u>6. Limited equity cooperative. "Limited equity cooperative" means a cooperative organization pursuant to Title</u>
43	<u>13-B, owned and operated as housing for low-income families,</u> which provides that family with an ownership interest, but limits
45	the amount which that family can realize on the sale of that family's interest to an amount approximating the family's
47	investment in the property.
49	7. Low-income and very low-income families. "Low-income and very low-income families" means families who lack the amount
51	of income necessary to rent or purchase decent, safe and sanitary housing.

The income limits used by the Farmer's Home Administration for determination of low-income and very low-income families shall be used in administering this subchapter.

8. Nonprofit corporation. "Nonprofit corporation" has the same meaning as in Title 13-B, section 102. In addition, for the purposes of this subchapter, the corporation must have as one of its purposes the construction, rehabilitation, ownership or operation of housing and articles of incorporation approved by the Secretary of State and a certificate of tax-exempt status from the United States Internal Revenue Service.

9. Person. "Person" means a natural person.

§4962. Homestead Land Trust Program

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1. Program established. The Homestead Land Trust Program 19 is established and shall be administered by the Maine State Housing Authority. The Maine State Housing Authority may extend 21 financial assistance in the form of grants to nonprofit corporations to enable them to acquire, hold and manage land and interests in land to provide for existing and future housing 23 needs of low-income families. The Maine State Housing Authority may also transfer surplus state land to nonprofit corporations 25 for these purposes. The Maine State Housing Authority shall 27 develop underwriting mechanisms, standards and policies which permit any nonprofit organization, limited equity cooperative, 29 and low-income or very low-income family that gualifies for assistance under this subchapter to obtain a mortgage or 31 mortgages to develop or purchase housing for all purposes in section 4964, subsection 1. Ninety percent of the amount of any grant made under this section shall be for land trust purchases 33 or the construction cost of low-income and very low-income housing. 35

 37 2. Development and preservation. The Homestead Land Trust Program permits a nonprofit corporation to acquire land or
 39 interests in land suitable for development and preservation of housing that will remain affordable to low-income and very
 41 low-income families, regardless of whether the nonprofit corporation is able to develop the property for a housing project
 43 at the time of the acquisition.

#### 45 §4963. Undeveloped property: plan required

47 1. Plan. If, at the time property is acquired under the program, the nonprofit corporation is unable to develop the
49 property for a housing project, within 2 years of the date of acquisition of property, a nonprofit corporation must submit to
51 the Maine State Housing Authority a plan for the development of the land acquired under this subchapter. The plan must:

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	A. Demonstrate that the nonprofit corporation currently has
3	<u>an application for project financing under review by a</u>
	governmental or private financial institution; and
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	B. Explain the mechanism, acceptable to the Maine State
7	Housing Authority, which will guarantee that the land will
	continue to provide housing affordable to low-income and
9	very low-income families.
11	2. Extension. If the nonprofit corporation is unable to
	submit a plan within the required 2-year period, the Maine State
13	Housing Authority may grant an extension if it determines that an
	extension is in the best interest of the State.
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	<u>§4964. Program requirements</u>
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	1. Powers of nonprofit corporation. A nonprofit
19	corporation shall hold in trust all land and interests in land
	acquired under this program to encourage the development of
21	housing for low-income and very low-income families. The
	nonprofit corporation may:
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	A. Lease land and interests in land to low-income and very
25	low-income families, limited equity cooperatives or other
	nonprofit corporations;
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	B. Sell or lease existing buildings or improvements to
29	low-income and very low-income families, limited equity
	cooperatives or other nonprofit corporations; or
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	C. Allow low-income and very low-income families, limited
33	equity cooperatives or other nonprofit corporations to place
	and hold title to new or additional buildings or
35	improvements on the land.
37	2. Terms of lease. Any lease between a nonprofit
	corporation and a low-income or very low-income family, limited
39	equity cooperative or other nonprofit corporation for the use of
	land and interests in land acquired under the Homestead Land
41	Trust Program shall include, but not be limited to, the following
	terms:
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	A. The land shall be developed and used solely for housing
45	low-income and very low-income families. Nothing in this
	subchapter shall be construed to prohibit a nonprofit
47	corporation from using the financial assistance provided by
	this subchapter to:
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-	(1) Encourage economic activity for the benefit of
51	eventual residents of the homestead land trust property

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<u>in the form of on-site natural resource-based</u> <u>businesses; or</u>

(2) Set aside common areas of homestead land trust
 property for the common use of its residents, such as a community center, playground, waterfront access or
 economic or educational activity of the nonprofit corporation, as long as at least one dwelling is
 provided for each 10 acres of land and all homestead land trusts of less than 10 acres include at least one dwelling;

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- B. When the low-income family, limited equity cooperative or other nonprofit corporation holds title to any building
   or improvement on the land, the nonprofit corporation holding title to the land shall have, in the event of a
   sale, the first option to purchase that building or improvement at a below-market price;
- C. The below-market price, or a formula for determining the
   21 below market-price, shall be included in the lease;
- D. The legal heirs of any lessee, regardless of income, shall have the right to assume the lease upon the death of the lessee provided that the lessee was a natural person and that the heirs agree to make the leased premises their principal residence; and
- 29 <u>E. The lease shall be subject to the provisions of this</u> subchapter.

3. Information required by Maine State Housing Authority 33 before lease or sale of land or buildings. If the nonprofit corporation intends to lease the land or sell or lease the 35 buildings which it has acquired under this program, it shall provide the following for approval by the Maine State Housing 37 Authority:

- 39 <u>A. The identity or identification of the proposed lessee,</u> <u>buyer or marketing plan;</u>
- B. A description of the lessee's or buyer's proposed use of the land or building or buildings;
- 45 <u>C. If the lessee or buyer is a family, documentation</u> <u>demonstrating that the family's income falls within the</u>
   47 <u>income limits established in section 4969;</u>
- 49 D. A copy of the proposed lease or contract for sale;

1 E. The method to be used by the nonprofit corporation in determining the below-market price for its acquisition of З buildings or improvements on land which it has leased; and 5 F. Any other documentation which the Maine State Housing Authority determines necessary to ensure that the property 7 is being used for housing low-income families. 9 §4965. Application process 1. Acceptance of applications. The Maine State Housing 11 Authority may solicit or accept applications from nonprofit 13 corporations for financial assistance. 15 2. Requirements for all nonprofit corporation applicants. As part of the application and approval process for the Homestead 17 Land Trust Program, the nonprofit corporation shall be required to furnish the following: 19 A. Evidence of housing need; 21 B. Identification of the land or interests in land to be 23 acquired, including a legal description of the land; 25 C. An appraisal of the value of the land or interest in land, buildings and improvements; 27 D. Financial information on the projected cost of acquiring 29 the property; and 31 E. A description of the nonprofit corporation's proposed use of the land, buildings and improvements. 33 3. Requirements for nonprofit corporations unable to 35 develop project at time of acquisition. A nonprofit corporation that is unable to develop the property at the time the property is acquired shall furnish the following: 37 39 A. The reason that the land cannot be immediately developed for low-income housing; and 41 B. Identification of how the land is presently zoned. 43 4. Requirements for nonprofit corporations able to develop property at the time of acquisition or that acquire property 45 already developed. In addition to the requirements of subsection 47 2, a nonprofit corporation that is able to develop the property at the time of acquisition shall be required to furnish the 49 following: 51 A. Evidence that the land is properly zoned for the proposed use;

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3	<u>B. The identification of any governmental or private</u> housing finance programs to be used for construction or rehabilitation of housing and evidence that financial
5	assistance has been sought through those programs; and
7	<u>C. The identification of any proposed lessees of the land</u> or lessees or buyers of the buildings or improvements or a
9	marketing plan.
11	§4966. Eligibility
13	<ol> <li>Eligibility requirements. To be eligible for a grant under this program, a nonprofit corporation shall:</li> </ol>
15	A. Submit an endorsed certificate of incorporation certified
17	by the Secretary of State that states that the nonprofit corporation has, as one of its purposes, the ownership of
19	homestead land trust land construction, rehabilitation, ownership or operation of low-income and very low-income
21	family housing;
23	<u>B. Submit a certificate of good standing certified by the</u> Secretary of State;
25	C. Inform the Maine State Housing Authority in writing of
27	the corporation's principal place of business;
29	<u>D. Demonstrate the ability to undertake the development of the project by providing financial statements of the</u>
31	nonprofit corporation;
33	E. Submit a list of any housing project developed, owned or managed by the nonprofit corporation;
35	F. Submit the names, addresses and telephone numbers of its
37	<u>current directors or officers and agent for</u> service-of-process purposes;
39	G. Submit the relevant portions of the nonprofit
41	<u>corporation's articles of incorporation or bylaws that</u> <u>describe the composition of the nonprofit corporation's</u>
43	board of directors; and
45	H. Disclose any interest by any member of the nonprofit corporation's board of directors which conflicts with or is
47	related in any way to the project except as a board member of the nonprofit corporation.
49	<u>\$4967. Selection process and priorities</u>
51	1. Selection criteria. Applications shall be approved or
53	disapproved by the Maine State Housing Authority based on the factors set out in sections 4965, 4966 and this section, the

1	availability of financial assistance, the preferences in
	subsection 2 and the following:
3 5	A. Available data on housing need and availability;
7	B. Local housing plans, if any;
9	C. The suitability of the proposed site and project; and
11	D. The capability of the nonprofit corporation to plan, complete and manage a project, including past experience and
13	affiliation with an established land trust.
15	2. Preferred projects and grants. To the extent feasible, preference shall be given to:
17	A. Projects that have as their purpose the provision of housing to low-income and very low-income families;
19	B. Projects that include a component designed to increase
21	the economic activity of the eventual residents of the land trust, such as on-site, natural resource-based businesses;
23	C. Projects that provide land for gardens or small-scale
25	agriculture, in addition to housing, on the site;
27	<u>D. Nonprofit corporations with bylaws that provide for</u> significant representation on the board of directors for
29	both residents and community representatives;
31 33	E. Projects that attempt to minimize or eliminate the requirement of a down payment to the families that will reside in the housing;
55	reside in the housing,
35	F. Projects that plan to develop the production of building materials on or near the site as part of the plan to provide
37	housing for low-income and very low-income families;
39	<u>G. Projects that have a significant self-help component that involves the low-income and very low-income families in</u>
41	building their own homes;
43	<u>H. Nonprofit corporations that establish their ability to</u> recruit and use volunteer labor in the construction of homes
45	for low-income and very low-income families;
47	I. Projects that will promote the geographic spread of land trust activity within the State; and
49	J. Projects that help increase the number of nonprofit
51	corporations involved with homestead land trust programs.

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3. Notice of rejection. If an application is rejected, the nonprofit corporation shall be notified in writing of the reasons for the rejection.

4. Notice of approval. If an application is approved, the Maine State Housing Authority shall notify the nonprofit corporation, in writing, that the project may proceed and indicate the expected terms and conditions of the contract for financial assistance under this program.

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### <u>§4968. Restrictions on sale or use of property</u>

13 1. Transfer to another eligible nonprofit corporation. In addition to whatever remedies are contained in the contract, the nonprofit corporation shall, upon demand by the Maine State Housing Authority, transfer title to another nonprofit corporation eligible for benefits under this subchapter and approved by the Maine State Housing Authority, if the Maine State Housing Authority determines that:

- A. Reasonable progress in the development of property has not been made from the date of acquisition of land or interests in land;
- 25 <u>B. The property has been developed or used for purposes</u> other than for housing to benefit low-income and very
   27 <u>low-income families and other purposes of this subchapter; or</u>
- 29 <u>C. The nonprofit corporation has changed its purpose so</u> that it no longer conforms with that originally submitted
   31 <u>and approved.</u>
- 2. Conveyance upon dissolution. If a nonprofit corporation dissolves its organization, the monprofit corporation must convey
   its interests in the property to another nonprofit corporation eligible for benefits under this subchapter, with the approval of the Maine State Housing Authority.
- 39 <u>§4969. Maximum income limit</u>

 41 <u>Home ownership income limits shall not exceed those</u> <u>established and revised from time to time by the United States</u>
 43 <u>Department of Agriculture Farmer's Home Administration in its</u> <u>definition of "low-income family" and "very low-income family."</u>

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The grants set out in this subchapter shall be funded from the Housing Opportunities for Maine Fund operated by the Maine State Housing Authority. In addition, money received from the Maine tax on capital gains from speculative land sales shall be added to the Housing Opportunities for Maine Fund and used for the purposes consistent with the aim of providing housing for low-income and very low-income families in Maine.

1 Sec. 2. Appropriation. The following funds are appropriated 3 from the General Fund to carry out the purposes of this Act. 5 1989-90 7 MAINE STATE HOUSING AUTHORITY **Housing Opportunities for** 9 Maine Fund 11 All Other \$5,000,000 13 Provides funds for the Homestead Land Trust 15 Program. 17 STATEMENT OF FACT. 19 The purpose of this legislation is to provide affordable 21 housing for low-income families by encouraging the development and growth of homestead land trusts throughout Maine. Homestead 23 land trusts are locally controlled nonprofit organizations which own land and build housing to be sold or leased to low-income and 25 very low-income families. The sale or lease is set up in such a way that the family has a mortgageable interest in the dwelling, 27 but cannot sell this interest outside the land trust for more than the family's investment in the dwelling. All the family's interest in the dwelling and land is inheritable. 29 In this way, the housing can be kept affordable for generations even when land prices nearby are pricing low-income families out of the market. 31 33 Land trust legislation has been enacted and funded in Connecticut and Vermont, and this legislation is based on the 35 Connecticut statute and regulations.

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