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H.P. 735

House of Representatives, April 3, 1989

Reference to the Committee on Housing and Economic Development suggested and ordered printed.

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EDWIN H. PERT, Clerk

Presented by Representative CATHCART of Orono. Cosponsored by Senator BOST of Penobscot, Representative NADEAU of Saco and Senator DUTREMBLE of York.

STATE OF MAINE

IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-NINE

Resolve, to Establish the Commission to Study Foreign Ownership and Investment in Maine Land and Business.

Commission created and charged. Resolved: That the Commission 1 to Study Foreign Ownership and Investment in Maine is established to study the extent and nature of foreign ownership 3 and investment in this State and the incentives and quidelines necessary to encourage desirable foreign investment in this 5 State. For the purpose of this resolve, "commission" means the 7 Commission to Study Foreign Ownership and Investment in Maine, "foreign ownership and investment" means ownership and and investments held by firms and corporations domiciled outside the 9 United States.

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- 1. The commission shall consist of the following 10 members:
- A. The director of the State Planning Office or a designee of the director who shall be a person in a major policy-influencing position in the State Planning Office;
- B. The Commissioner of Economic and Community Development
 or the commissioner's designee who shall be a person in a major policy-influencing position in the Department of
 Economic and Community Development;
- 23 C. One member appointed by the Governor representing an association of Maine cities and towns;
 - D. One member appointed by the Governor representing an association of businesses engaged in international trade;
- 29 E. Five members of the Legislature of whom 2 shall be members of the Senate appointed by the President of the
 31 Senate, and 3 shall be members of the House of Representatives appointed by the Speaker of the House; and
- F. One member appointed by the Chancellor of the University of Maine System. This member shall possess knowledge and expertise in the area of foreign investment and foreign trade.
- 39 **2.** The chair and vice-chair shall be elected by the commission from among its members.
- 3. The legislative members of the task force shall be compensated at the legislative per diem rate when the Legislature is not in session. The other members shall not be compensated for meetings of the commission.
- 47 4. The commission's first meeting shall be called by the President of the Legislative Council within 30 days following the
 49 effective date of this resolve. The Director of the State Planning Office shall serve as the temporary moderator

1 at the first meeting at which the permanent chair shall be elected; and be it further

5 Study guidelines. Resolved: That the commission conduct its 5 study to determine the following:

7 1. The impact of foreign ownership and investment on the Maine economy including, but not limited to employment levels,
9 wage levels, property and corporate income tax revenues, competitiveness of Maine firms, and other similar variables. The
11 commission shall also consider the long-range impact of foreign ownership and investment on the State's economy;

- A state policy, if necessary, concerning foreign direct
 investment including, but not limited to:
- 17 A. New enterprises;

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19 B. Mergers and acquisitions;

21 C. Joint ventures;

- 23 D. Licensing agreements;
- 25 E. Industrial sectors in which foreign investment is not in the best interest of the State; and

F. Industrial sectors in which foreign investment is appropriate and should be encouraged;

3. A strategy to attract compatible foreign investment and to guide foreign investment in the best interest of the State;

4. The resources and the skills required, including, among others, negotiating skills to enable the State to possess at a minimum the same bargaining status as a foreign investor;

5. The necessary marketing programs to effectively promote 39 investment in the State's economy including, among others, an inventory of available industrial sites and arrangements for 41 working with local governments on prospective sitings of foreign firms in these jurisdictions; and

6. The evaluations mechanisms to evaluate the benefits and45 costs of actual and proposed foreign investment; and be it further

47 Meetings. Resolved: That the commission may hold 12 meetings to obtain the necessary information and formulate recommendations
 49 for submission to the Governor and the Legislature; and be it further

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Report. Resolved: That the commission report its findings and recommendations including any necessary implementing legislation to the Governor and the joint standing committee of the Legislature having jurisdiction over economic development matters of the First Regular Session of the 115th Legislature no later than November 1, 1990; and be it further

Assistance. Resolved: That, if staff assistance is desired, assistance shall be requested from the Legislative Council.

STATEMENT OF FACT

13 Foreign investment and ownership has a significant impact on the economies of several states. Foreign investment and 15 ownership, as a minimum benefit, serves as a source of capital for investment. This type of investment has the potential for 17 increasing employment levels, wage levels, and the multiplier and spin-off effects of investment.

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Foreign investment and ownership may also create undesirable 21 costs by creating stronger foreign competitors who compete with producers in the State.

With respect to foreign investment and ownership in Maine, Maine ranks first in the nation with respect to land owned by foreign firms and sixth in the nation with respect to employment by foreign affiliates per 1,000 population. Thus, while Maine ranks in the lowest ten states with respect to book value and numbers of foreign-owned firms, foreign investment and ownership has a significant impact on the State.

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The State, however, does not have a strategy to encourage and direct compatible and desirable types of foreign investment and to discourage undesirable investment. The State has no means of assessing the benefits and costs of foreign investment and ownership in Maine.

This bill creates a 10-member commission to study foreign 39 ownership and investment in Maine land and business. The members consist of:

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 The Director of the State Planning Office or the director's designee;

- The Commissioner of the Department of Economic and Community Development or the commissioner's designee;
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- Two members appointed by the Governor. One member will
 represent an association representing towns and cities and the second member will represent an association
 representing firms engaged in international trade;

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3	4. Two Senators appointed by the President of the Senate;
5	5. Three members of the House of Representatives appointed by the Speaker of the House; and
5	by the Speaker of the House, and
7	6. One member appointed by the Chancellor of the University of Maine System who has knowledge and
9	experience in international trade and foreign investment and ownership.
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13	The commission will study the impact of foreign ownership and investment in the State. In addition, the commission will:
15 ΄	1. Develop a state policy concerning foreign investment and ownership;
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19	Develop a strategy to encourage and guide desirable foreign investment;
21	3. Determine the resources and skills necessary to attract compatible foreign investment; and
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25	4. Determine the marketing programs and evaluation mechanisms necessary to generate desirable foreign investment and ownership in Maine.
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	The commission will report its findings and recommendations
29	including necessary implementing legislation to the First Regular Session of the 115th Legislature, no later than November 1, 1990.
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