# MAINE STATE LEGISLATURE

The following document is provided by the

LAW AND LEGISLATIVE DIGITAL LIBRARY

at the Maine State Law and Legislative Reference Library

http://legislature.maine.gov/lawlib



Reproduced from scanned originals with text recognition applied (searchable text may contain some errors and/or omissions)

#### FIRST REGULAR SESSION

#### ONE HUNDRED AND THIRTEENTH LEGISLATURE

# Legislative Document

No. 1560

S.P. 517 In Senate, May 14, 1987 Submitted by the Department of Professional and Financial Regulation pursuant to Joint Rule 24.

Reference to the Committee on Business Legislation suggested and ordered printed.

JOY J. O'BRIEN, Secretary of the Senate

Presented by Senator BRANNIGAN of Cumberland.
Cosponsored by Representative TELOW of Lewiston,
Representative RACINE of Biddeford.

#### STATE OF MAINE

# IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-SEVEN

1 2 3 4 5	AN ACT to Recodify the First-lien Real Estate Secured Lending Provisions Relating to Nonbanks in the Maine Consumer Credit Code.
6 7	Be it enacted by the People of the State of Maine as follows:
8 9	Sec. 1. 9-A MRSA §1-202, sub-§8, as amended by PL 1985, c. 336, §2, is further amended to read:
10 11 12 13 14 15	8. A loan or credit sale made by a supervised tender creditor when the loan or credit sale is secured by a first mortgage on real estate and the security interest in real estate is not made for the purpose of circumventing or evading this Act, provided that, with respect to advances of additional funds on that a loan, this exemption shall apply only

```
to those advances to protect the security
2
      vances representing the negative principal as specified in the loan
                                             amortization
                                                           of
3
                                             agreement.
4
      exemption provided by this subsection shall not apply
5
      to the requirements on servicing of assigned super-
6
                                       With respect to a
      vised loans, section 2-310.
7
      pervised lender other than a supervised financial or-
8
      ganization
                  and a creditor making a credit sale, the
9
      exemption provided by this subsection shall apply
10
      the -- following - provisions - and - no - others -- - Maximum - fi-
11
      nance-charge-limitations,-sections-2-308--and--2-401;
12
      limitations--on-security-interest,-section-2-307;-de-
13
      linguency-charges,-section-2-502;-limitations-on--at-
14
      torney's--fees,--section--2-507,--notice-to-consumer,
15
      section-3-202;-and-notice-of-right-to-cure--default,
16
      sections--5-110--and-5-111 articles II, III, IV and V
17
      only; or
18
          Sec. 2.
                    9-A MRSA §1-301, sub-§11, ¶B, as amended
19
```

- by PL 1981, c. 243, §7, is repealed.
- 20 Sec. 3. 9-A MRSA \$1-301, sub-\$14, ¶B, as amended 21 by PL 1981, c. 243, §10, is further amended to
- A "consumer loan" does not include: 22
- 23 (i) a sale or lease in which the 24 seller or lessor allows the buyer or 25 purchase or lease pursuant to a credit 26 card other than a lender credit card; -or.
- 27 (ii)--except-for-the--purposes--of Article--VIII,--or--unless--the-loan-is-made 28 29 subject-to-this-Act--by--agreement,--section 30 1-1097-a-loan-secured-by-an-interest-in-land 31 if--the--security--interest-is-bona-fide-and 32 not-for-the-purpose-of-circumvention-or-eva-33 sion-of-this-Act-and-the-finance-charge-does 34 not-exceed-12-1/4%-per-year--calculated--ac-35 cording--to--the-actuarial-method-on-the-un-36 paid-balances-of-the-amount-financed-on--the 37 assumption--that--the--debt-will-be-paid-ac-38 cording-to-the-agreed-terms-and-not-be--paid 39 before-the-end-of-the-agreed-term-
  - Sec. 4. 9-A MRSA 1-301, sub-40, as enacted by PL 1973, c. 762, 1, is further amended to read:

	2 3 4 5 6	40. "Supervised loan" means a consumer loan, including a loan made pursuant to open end credit, in which the rate of the finance charge, calculated according to the actuarial method, exceeds 12 1/4% per year, or which is secured by an interest in real estate.
	7 8	<pre>Sec. 5. 9-A MRSA §3-310, sub-§5, as enacted by PL 1983, c. 720, §19, is repealed.</pre>
	9 10	Sec. 6. 9-A MRSA §3-310, sub-§6, as amended by PL 1985, c. 336, §6, is repealed.
	11	Sec. 7. 9-A MRSA art. IX is enacted to read:
	12	ARTICLE IX
	13 14	CONSUMER CREDIT TRANSACTIONS SECURED BY FIRST-LIEN MORTGAGES
	15	PART 1
	16	GENERAL PROVISIONS
	17	§9-101. Scope
	18 19 20 21	This article applies to all consumer credit transactions made by creditors that are not supervised financial organizations, that are secured by a first-lien mortgage on real estate.
	22	PART 2
	23	LICENSING
	24 25	§9-201. Authority to make supervised loans; licensing
	26 27 28 29	The provisions of article II, part 3, sections 2-301 to 2-304 shall control the authority of supervised lenders that are not supervised financial organizations, to make loans governed by this article.
. \	30	PART 3
$\supset$	21	DECLIFACION OF ACDERNANCE AND DRACKICES

# §9-301. Advertising

- l. No creditor may engage in this State in false or misleading advertising concerning the terms and conditions of a consumer credit transaction subject to this article.
- 2. This section imposes no liability on the owner or personnel, as such, of any medium in which an advertisement appears or through which it is disseminated.
- 10 §9-302. Terms and conditions of consumer credit 11 transactions; rulemaking
- 12 The administrator may adopt reasonable rules 13 accordance with this section governing consumer 14 credit transactions, including agreements which are alternative mortgage transactions as defined in the 15 Alternative Mortgage Transaction Parity Act of 16 the United States Code, Title 12, Section 3802, sub-17 section 1. In adopting any rule, the administrator shall take into consideration the terms of any simi-18 19 20 lar rules adopted by the Superintendent of Banking for supervised financial organizations chartered un-21 22 der the laws of this State.
- 23 <u>2. In any rule governing alternative mortgage</u> 24 <u>transactions, the administrator may specify:</u>
- 25 A. The maximum amount by which the annual per-26 centage rate may change during a period of time 27 and over the entire term of the agreement;
- B. The minimum notice that may be required to be given to the mortgagor prior to a change in the annual percentage rate;
- C. Acceptable indices that may be used by creditors for the purpose of determining when, and the amount by which changes in the annual percentage rate may occur and what effects, if any, the choice of index may have on the rate movement allowances specified in paragraph A;
- D. Appropriate hypothetical examples to illustrate the effects of changes in the annual percentage rate;

_		
	1 2 3 4	E. Permissible variations in payment schedules, payment amounts, loan amortization and loan term resulting from rate variations or other contract terms; and
	5 6 7	F. Permissible limitations on refunds of prepaid finance charges and notice requirements for pre- payment.
	8 9 10	§9-303. Consumer's choice of title attorney in consumer credit transactions secured by real estate
	11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	1. Every creditor, which accepts an application for consumer credit transaction involving one to 4 residential units and which requires that an attorney search the title of the subject real estate, shall permit the prospective mortgagor to select a qualified attorney of his own choice to search the title of the subject real estate and certify that title to the creditor or land title insurance company, provided that the creditor may require the prospective mortgagor's attorney to provide it with evidence of adequate liability insurance or land title insurance or such other written policy requirements as the creditor may deem necessary to protect its interests, provided that if all such requirements are met by the attorney chosen by the mortgagor, no additional legal costs may be assessed by the creditor against the mortgagor for review of the title search or any other relevant title documents by the creditor, its title company or attorney.
	30 31 32 33 34 35 36 37 38 39 40 41	2. Every creditor subject to this section shall provide written notice to the prospective mortgagor that he has the right to select a qualified attorney of his own choice for the performance of title work. The notice shall inform the prospective mortgagor that if the attorney chosen by the mortgagor meets the creditor's requirements, then no additional fees may be charged to the mortgagor for title work. If the prospective mortgagor indicates on the written notice that he does not wish to exercise his right to select an attorney, then the creditor may recommend an attorney.

- 3. Nothing in this section may be construed to 1 require certification of title to a creditor if that 2 creditor does not so require, or to a land title in-3 4 surance company if that company does not so require. §9-304. Servicing requirements of assigned consumer 5 credit transactions 7. No consumer credit transaction secured by a mort-8
  - gage on real estate may be assigned under this article unless:
- 10 The creditor entering into the agreement re-11 tains servicing of the account and either maintains a place of business in this State or maintains a toll-free telephone number or other free means of 12 13 14 oral communication that is disclosed to mortgagors 15 and staffed in the manner described in subsection 2; 16 or
- 17 The assignee or servicing agent retained 18 collect the account maintains a toll-free telephone number, or other free means of oral communication, 19 20 that is disclosed to mortgagors in each coupon book or on each periodic billing notice or statement of 21 22 account and that is staffed during normal business hours for mortgagors to use to communicate with the 23 24 assignee or servicing agent concerning the consumer 25 credit transaction.
  - §9-305. Interest to be paid on funds held in escrow
- 27 A creditor, including any of its assignees, that enters into consumer credit transactions secured by a mortgage on real estate and which holds funds of a 28 29 30 mortgagor in an escrow account for the payment of 31 taxes or insurance premiums, either on its own behalf or on behalf of another mortgagee, shall pay interest 32 on those funds in accordance with Title 9-B, section 33 34 429.
  - §9-306. Notice of assignment

26

35

36

37 38

39

A consumer is not obligated to make payments on a consumer credit transaction to any creditor, other than the original creditor, until he receives notification of assignment of rights to payment and

		·
	1	payment is to be made to the assignee. A notification
	2	which does not clearly and conspicuously identify the
	3	rights assigned is ineffective. If requested by the
	4	consumer, the assignee must seasonably furnish rea-
)	5	sonable proof that the assignment has been made and
1	<u>4</u> 5 6	unless he does so the consumer may pay the original
	7	creditor.
	8	§9-307. Receipts; statements of account; evidence of
	9	payment
		<del></del>
	10	1. The creditor shall give or send to a consum-
	11	er, without request, a written receipt for each pay-
	12	ment by coin or currency on an obligation pursuant to
	13	a consumer credit transaction. Sending to the consum-
	14	er a periodic statement showing a payment received by
	15	mail complies with this subsection, if it is sent to
	16	the debtor within 45 days after receipt of the pay-
	Τ0	the debior within 45 days after receipt of the pay-

- 2. Upon written request of a consumer, the person to whom an obligation is owed pursuant to a consumer credit transaction, shall provide a written statement of the dates and amounts of payments made within the past 15 months and the total amount unpaid. The statement shall be provided without charge once during each year of the term of the obligation. If additional statements are requested, the creditor may charge not in excess of \$1 for each additional statement.
- 3. Within 30 days after the consumer has fulfilled all obligations with respect to a consumer credit transaction, the person to whom the obligation was owed shall give or send to the consumer written evidence acknowledging payment in full of all obligations with respect to the transaction.
- 34 §9-308. Right to prepay

ment.

> A consumer may prepay in full or in part the unpaid balance of a consumer credit transaction at any time without penalty.

PART 4

REMEDIES AND PENALTIES

1		§9-401. Misrepresentation
2 3 4 5 6 7 8		A creditor or a person acting for him may not induce a consumer to enter into a consumer credit transaction by misrepresentation of a material fact with respect to the terms and conditions of the extension of credit. A consumer so induced may rescind the sale, lease or loan or recover actual damages, or both.
9 10	:	§9-402. Unconscionability; inducement by unconscionable conduct
11 12		1. With respect to a consumer credit transaction, if the court as a matter of law finds:
13 14 15 16		A. The agreement to have been unconscionable at the time it was made, or to have been induced by unconscionable conduct, the court may refuse to enforce the agreement; or
17 18 19 20 21 22 23		B. Any clause of the agreement to have been unconscionable at the time it was made, the court may refuse to enforce the agreement, or may enforce the remainder of the agreement without the unconscionable clause, or may so limit the application of any unconscionable clause as to avoid any unconscionable result.
24 25 26 27 28 29		2. If it is claimed or appears to the court that the agreement or any clause thereof may be unconscionable, the parties shall be afforded a reasonable opportunity to present evidence as to its setting, purpose and effect to aid the court in making the determination.
30 31 32 33		3. For the purpose of this section, a change or practice expressly permitted by this article is not in and of itself unconscionable in the absence of other practices and circumstances.
34 35		§9-403. Illegal, fraudulent or unconscionable conduct in attempted collection of debts
36 37 38		1. In attempting to collect an alleged debt arising from a consumer credit transaction, a person shall not:

	T	A. Use or threaten force or violence;
	2	B. Threaten criminal prosecution;
	3 4 5 6	C. Disclose or threaten to disclose information affecting the debtor's reputation for credit worthiness with knowledge or reason to know that the information is false;
	7 8 9 10 11	D. Communicate more than twice or threaten to communicate more than twice to the debtor's employer information concerning the existence of a debt before or after obtaining final judgment against the debtor, except as permitted by law;
	12 13 14 15 16 17 18 19 20	E. Disclose or threaten to disclose to a person other than the debtor or his spouse, information affecting the debtor's reputation, whether or not for credit worthiness, with knowledge or reason to know that the other person does not have a legitimate business need for the information, but this subsection does not prohibit the disclosure to another person of information permitted to be disclosed to him by law;
)	21 22 23 24	F. Disclose or threaten to disclose information concerning the existence of a debt known to be disputed by the debtor without disclosing that fact;
	25 26 27 28	G. Claim, attempt or threaten to enforce a right that has been barred by law or a final order of the Supreme Judicial Court or a court of the United States;
	29 30 31 32 33	H. Use a communication which simulates legal or judicial process or which gives the appearance of being authorized, issued or approved by a government, government agency or attorney-at-law when it is not; or
)	34 35 36 37 38	I. Engage in conduct in violation of a rule adopted and published by the administrator after like conduct has been restrained or enjoined by a final order of a court in a civil action by the administrator against any person pursuant to the provisions or injunctions against fraudulent or

unconscionable agreements or conduct, section 6-111.

## §9-404. Stay of enforcement of judgment

At any time after the entry of a judgment in favor of a creditor against a consumer in an action arising from a consumer credit transaction, the court, for cause and upon motion of a party or on its own motion, while such court retains jurisdiction, may stay enforcement of the judgment by order upon just and equitable conditions and continue, modify or revoke the order as the interests of justice may require.

## §9-405. Effect of violations on rights of parties

- 1. If a creditor has violated the provisions of this article applying to misrepresentation, section 9-401, or illegal, fraudulent or unconscionable conduct in an attempted collection of debts, section 9-403, any aggrieved consumer has a right to recover actual damages from that person, or in lieu thereof any consumer named as a plaintiff in the complaint as originally filed has a right to recover from a person violating this article an amount determined by the court not less than \$250 nor more than \$1,000. No action pursuant to this subsection may be brought more than 2 years after the due date of the last scheduled payment.
- 2. A debtor is not obligated to pay a charge in excess of that allowed by this article and if he has paid an excess charge he has a right to a refund. A refund may be made by reducing the debtor's obligation by the amount of the excess charge. If the debtor has paid an amount in excess of the lawful obligation under the agreement, the debtor may recover the excess amount from the person who made the excess charge or from an assignee of that person's rights who undertakes direct collection of payments from or enforcement of rights against debtors arising from the debt.
- 3. If the creditor has contracted for or received a charge in excess of that allowed by this article, or if a debtor, is entitled to a refund and a

- 4. If a creditor has violated the provisions of this article applying to authority to make supervised loans, section 9-201, the debtor is not obligated to pay the loan finance charge. If he has paid any part of the loan finance charge, he has a right to recover the payment from the person violating this article or from an assignee of that person's rights who undertakes direct collection of payments or enforcement of rights arising from the debt. No action pursuant to this subsection may be brought more than one year after the due date of the last scheduled payment of the agreement pursuant to which the charge was paid.
- 21 5. Except as otherwise provided, no violation of this article impairs rights on a debt.
  - 6. A creditor has no liability under subsections 1 or 3 if, within 60 days after discovering an error and prior to the institution of an action under this section or the receipt of written notice of the error, the creditor notifies the person concerned of the error and corrects the error. If the violation consists of a prohibited agreement, giving the debtor a corrected copy of the writing containing the error is sufficient notification and correction. If the violation consists of an excess charge, correction shall be made by an adjustment or refund.
  - 7. If the creditor establishes by a preponderance of evidence that a violation is unintentional or
    the result of a bona fide error notwithstanding the
    maintenance of procedures reasonably adapted to avoid
    any such violation or error, no liability is imposed
    under subsections 1, 2 and 4, the validity of the
    transaction is not affected, and no liability is imposed under subsection 3, except for refusal to make
    a refund.

- 8. In an action in which it is found that a creditor has violated this article, the court shall award the debtor the costs of the action together with reasonable attorneys fees. Reasonable attorneys fees shall be determined by the value of the time reasonably expended by the attorney and not by the amount of the recovery on behalf of the debtor.
- 9. A creditor has no liability under subsections 1 or 3, or under section 6-113, subsection 2, for any act done or omitted in good faith in conformity with any rule or interpretation thereof by the administrator, notwithstanding that after such act or omission has occurred, the rule or interpretation is amended, rescinded or determined by judicial or other authority to be invalid for any reason.
- 16 §9-406. Refunds and penalties as set-off to obliga-17 tion
  - Refunds or penalties to which the consumer is entitled pursuant to this Part may be set off against the consumer's obligation and may be raised as a defense to a suit on the obligation without regard to the time limitations prescribed by this Part.
  - §9-407. Criminal penalties

4.

- Any creditor, any officer or employee of a creditor, or any other person who willfully and knowingly violates this article, or directly or indirectly counsels, aids or abets that violation, shall be punished by a fine of not more than \$2,500 for each offense or by imprisonment for not more than 6 months, or by both.
- Sec. 8. Transition provision. All licenses issued by the administrator pursuant to the Maine Revised Statutes, Title 9-A, section 2-302, and all rules adopted by the administrator pursuant to Title 9-A, section 3-310, subsection 5, that are in effect on the date this article becomes effective shall remain in full force and effect as if issued or adopted, as the case may be, under this article, for their originally stated duration.

4

5

6 7

8

9 10 11

12

13

14

15

16

17

18

19 20

21 22

23

24

25

26

27

28

29

30 31

32

33

34

35

bill reorganizes and recodifies provisions from 4 articles of the Maine Consumer Credit with first-lien mortgage lending deal nonbanks into a new article IX. The code was initially intended to cover first-lien mortgage lending, but its breadth caused new products offered by nontraditional lenders to become subject to its provisions. Over the years repeated alterations have been made to the code addressing first-lien mortgage loans or credit sales such that it has become an unduly complex document. This bill, by relocating all provisions of the code on first-lien mortrelevant gage lending by nonbanks to one central location, will make the law far easier to sue and comprehend, resulting in better consumer protection.

This bill is to make all loans or credit sales by nonbanks that are secured by a first mortgage on real estate subject to the code, regardless of the interest rate. Under current law, loans or credit sales secured by first mortgages are outside of the code if the rate is 12 1/4% or less. In this relatively low-rate environment, most nonbank first mortgage loans escape code coverage and fall between regulatory cracks. Recent experience has demonstrated part problems consumers experience in the most first mortgage transactions are not rate related. Current law denies many consumers important consumer protections solely because of the rate on their mortgage. In light of the fact that a home is the single important investment most consumers have, this lack of effective protection and disparate treatment based on rate, can no longer be justified as sound public policy.