

# FIRST REGULAR SESSION

## ONE HUNDRED AND THIRTEENTH LEGISLATURE

### Legislative Document

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H.P. 1134 Submitted by the Department of Agriculture, Food and Rural Resources pursuant to Joint Rule 24.

Reference to the Committee on Agriculture suggested and ordered printed.

EDWIN H. PERT, Clerk

Presented by Representative SHERBURNE of Dexter. Cosponsored by Representative BRAGG of Sidney, Senators BLACK of Cumberland and ANDREWS of Cumberland.

### STATE OF MAINE

# IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-SEVEN

AN ACT to Create an Agricultural Market Research and Development Fund Program.

4 Be it enacted by the People of the State of Maine as 5 follows:

7 MRSA §401-D is enacted to read:

§401-D. Agricultural Market Research and Development Fund

1. Agricultural Market Research and Development Fund. In order to provide greater returns to the State's agricultural economy through improved marketing of Maine agricultural products, an Agricultural Market Research and Development Fund is established to encourage careful and thorough analysis of market potential and more extensive development of markets

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NO. 1544

1	for Maine agricultural products. This fund shall b	e.
2	nonlapsing and include money appropriated by the Leg	
3	islature for this purpose and money received fro	m
4	other public or private sources.	

Fund uses and limitations. The fund shall be 5 2. 6 used to provide grants to individuals, firms or orga-7 nizations to conduct market research or to undertake 8 market development activities for the purpose of ex-9 panding existing markets and developing new markets 10 for Maine agricultural products. At least 25% of the 11 total cost of any project shall be funded by the applicant or applicants and at least 10% of the total 12 13 cost shall be funded from nonpublic sources. No sin-14 gle grant may exceed 20% of the total funds to be granted in a given year. Preference shall be given to projects targeted to markets in which Maine 15 16 17 products do not already have a significant presence.

Applications. In the case of market research 18 3. 19 proposals, an application for a grant shall include 20 an appropriate market research design. In the case 21 of market development proposals, an application for a grant shall include a marketing plan which reflects 22 23 an understanding of the tarket market addressed and a clearly articulated marketing strategy. The Depart-24 25 ment of Agriculture, Food and Rural Resources shall 26 provide, upon request from a potential applicant, as-27 sistance with application preparation.

Rules. The commissioner shall establish, by 28 29 rule, in a manner consistent with the Maine Adminis-30 trative Procedure Act, Title 5, chapter 375, criteria for the allocation of grant money, application re-31 quirements consistent with the provisions 32 of this 33 section, a schedule for accepting and reviewing ap-34 plications, reporting requirements on grant expenditures and project results and any other administra-35 36 tive requirements necessary for the efficient imple-37 mentation of this program.

38	5. Proprietary information. Information rela-
39	tive to market research or development activities
40	provided to the department prior to formal applica-
41	tion, included in grant applications or provided to
42	the department to fulfill reporting requirements is
43	confidential information and shall not be publicly
44	disclosed by the department provided that:

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A. The person to whom the information belongs or pertains has requested that it be designated as confidential; and

B. The department has determined that the information gives the person making the request opportunity to obtain business or competitive advantage over another person who does not have access to the information or will result in loss of business or other significant detriment to the person making the request if access is provided to others.

#### STATEMENT OF FACT

13 The importance of marketing to the economic 14 viability of agricultural producers and processors 15 cannot be overemphasized. This bill establishes an 16 Agricultural Market Research and Development Fund from which grants are made to fund market 17 research 18 and market development projects for the purpose of 19 expanding existing markets and developing new mar-Projects targeted to a market in which Maine 20 kets. 21 agricultural products did not already have a signifi-22 cant presence shall be given preference. Applicants shall be required to fund at least 25% of the cost of a project and at least 10% of the cost of a project 23 24 25 shall be funded from nonpublic sources.

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