

| 1 2 3 | (New Draft of H.P. 1245, L.D. 1755) SECOND REGULAR SESSION |
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| 4 5 | ONE HUNDRED AND TWELFTH LEGISLATURE |
| 6 7 | Legislative Document No. 2226 |
| 8 9 | H.P. 1582 Reported by Representative Rydell from the Committee on Business and Commerce and printed under Joint Rule 2. Original bill sponsored by |
| 10 | Representative Brannigan of Portland. Cosponsored by Senator Clark of Cumberland. |
| 11 | EDWIN H. PERT, Clerk |
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| 13 14 | STATE OF MAINE |
| 15 16 · 17 | IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-SIX |
| 18 19 20 21 | AN ACT to Insure Fair Practices in the Sale of Health Insurance Policies to Elderly Consumers. |
| 22 23 | Be it enacted by the People of the State of Maine as follows: |
| 24 25 | Sec. 1. 24 MRSA §2321, sub-§1, as amended by FL 1979, c. 558, §1, is further amended to read: |
| 26 27 28 29 30 31 32 33 34 35 36 | 1. Filing of rate information. Every nonprofit hospital and medical service organization shall file with the superintendent, except as to group subscrib- er and membership contracts, other than group Medicare supplement contracts as defined in Title 24-A, chapter 67 and group nursing home or long-term care contracts as defined in Title 24-A, chapter 68, every rate, rating formula and every modification of any of the foregoing which it proposes to use. Every such filing shall state the effective date thereof. Every such filing shall be made not less than 60 days |

1 in advance of the stated effective date unless such 2 60-day requirement is waived by the superintendent 3 and the effective date may be suspended by the super-4 intendent for a period of time not to exceed 30 days. 5 In the case of nursing home and long-term contracts, 6 rates filed prior to August 1, 1986, shall be effec-7 tive until no later than August 1, 1989. Rates filed 8 on or after August 1, 1986, for these types of con-9 tracts shall be effective for no more than 3 years, 10 except that rates for contracts with guaranteed level premiums shall be effective for the duration of the 11 12 contract.

13 Sec. 2. 24 MRSA §2327, as enacted by PL 1979, c. 14 558, §5, is amended to read:

15 §2327. Group rates

16 No group health care contract shall may be issued by a nonprofit hospital or medical service organiza-17 18 tion in this State until a copy of the group manual 19 rates to be used in calculating the rates for these 20 contracts have has been filed for informational pur-21 poses with the superintendent. Notwithstanding this 22 section, rates for group Medicare supplement, nursing 23 home care or long-term care contracts must be filed 24 in accordance with section 2321.

25 Sec. 3. 24 MRSA §2328-A is enacted to read:

26§2328-A. Nursing home and long-term care contracts;27compliance with Title 24-A, chapter 68

28 Every nonprofit hospital, medical service organization or nonprofit health care plan which issues 29 30 group or individual health care contracts which are designed primarily to provide nursing home or long-31 term care benefits to residents of this State shall 32 33 be subject to the requirements of Title 24-A, chapter 68 and any rule promulgated by the superintendent un-34 35 der those sections. Any such requirements shall be 36 in addition to any requirements of this Title.

37 Sec. 4. 24-A MRSA §2151, as enacted by PL 1969, 38 c. 132, §1, is amended to read:

39 §2151. Purpose

1 The purpose of sections 2151 to 2167 this chapter 2 is to regulate trade practices in the business of in-3 surance in accordance with the intent of Congress as 4 expressed in the Act of Congress of March 9, 1945, 5 Public Law 15, 79th Congress, by defining or providing for the determination of all such practices 6 in 7 this State which constitute unfair methods of compe-8 tition or unfair or deceptive acts or practices, by 9 defining or providing for the determination of all such practices in other states by residents of this 10 11 State which constitute unfair methods of competition 12 or unfair or deceptive acts or practices, and by pro-13 hibiting the trade practices so defined or deter-14 mined.

15 Sec. 5. 24-A MRSA §2151-B is enacted to read:

16 §2151-B. Rules

17 Subject to the applicable requirements and proce-18 dures of the Maine Administrative Procedure Act, Ti-19 tle 5, chapter 375, subchapter II, the superintendent 20 may promulgate rules defining, limiting or prescrib-21 ing acts and practices which are deemed to be in vio-22 lation of this chapter.

 23
 Sec. 6.
 24-A
 MRSA
 §2165, sub-§1, as amended by

 24
 PL 1973, c.
 585, §12, is further amended to read:

25 1. If, after a hearing thereon of which notice 26 of such hearing and of the charges against him were 27 given such person, the superintendent finds that any 28 person in this State has engaged or is engaging in 29 any act or practice defined in or prohibited under 30 this chapter or rules promulgated under this chapter, 31 or that a resident of this State has so engaged or is 32 so engaging in another state, the superintendent 33 shall order such person to desist from such acts or 34 practices.

35 Sec. 7. 24-A MRSA §2165, sub-§5, as enacted by 36 PL 1969, c. 132, §1, is amended to read:

5. Violation of any such desist order shall be deemed to be and shall be punishable as a violation of this Title. <u>The Superior Court shall assess a</u> civil penalty, payable to the Bureau of Insurance to be applied toward the administration of this Title, against any person who violates a cease and desist order issued by the superintendent or an injunction issued by a court pursuant to this chapter. The amount of the civil penalty shall not exceed \$10,000 for each violation.

7 Sec. 8. 24-A MRSA §2166, sub-§1, as amended by 8 PL 1973, c. 585, §12, is further amended to read:

9 If the superintendent believes that any per-1. 10 son engaged in the insurance business is engaging in 11 this State, or that any resident of this State en-12 gaged in the insurance business is engaging in anoth-13 state, in any method of competition or in any act er 14 or practice not defined in this chapter or in rules 15 promulgated under this chapter, in the conduct of 16 such business, which is unfair or deceptive and that 17 proceeding by him in respect thereto would be in а 18 the public interest, he shall, after a hearing of 19 which notice of the hearing and of the charges 20 against him are given such person, make a written re-21 port of his findings of fact relative to such charges 22 and serve a copy thereof upon such person and any in-23 tervenor at the hearing.

 24
 Sec. 9.
 24-A MRSA §2701, sub-§2, as enacted by

 25
 PL 1969, c.
 132, §1, is amended to read:

26 2. Any group or blanket policy, except that sec27 tions 2736, 2736-A and 2736-B shall apply to group
28 Medicare supplement policies as defined in chapter 67
29 and group nursing home and long-term care insurance
30 policies as defined in chapter 68;

31 Sec. 10. 24-A MRSA §2736, sub-§1, as amended by 32 PL 1979, c. 558, §6, is repealed and the following 33 enacted in its place:

| 34 | 1. Filing of rate information. Every insurer |
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| 35 | shall file with the superintendent, except as to |
| 36 | group policy rates other than those for group |
| 37 | Medicare supplement policies as defined in chapter 67 |
| 38 | and group nursing home care and long-term care insur- |
| 39 | ance as defined in chapter 68, every rate, rating |
| 40 | formula, classification of risks and every modifica- |
| 41 | tion of any formula or classification which it pro- |

1 poses to use. Every such filing must state the ef-2 fective date of the filing. Every such filing shall be made not less than 60 days in advance of the stated effective date, unless the 60-day requirement 3 4 5 is waived by the superintendent, and the effective 6 date may be suspended by the superintendent for a period of time not to exceed 30 days. In the case 7 of 8 nursing home care and long-term care insurance poli-9 cies, rates filed prior to August 1, 1986, shall be effective until no later than August 1, 1989. Rates 10 filed on or after August 1, 1986, for these types of 11 policies shall be effective for no more than 3 years, 12 13 except that rates for contracts with guaranteed level 14 premiums shall be effective for the duration of the 15 contract.

16 Sec. 11. 24-A MRSA §2839, as reallocated by PL 17 1979, c. 663, §149, is amended to read:

18 §2839. Rates filed

19 No policy of group accident and sickness health insurance shall may be delivered in this State until 20 21 a copy of the group manual rates to be used in calcu-22 lating the premium for these policies have has been 23 filed for informational purposes with the superin-Notwithstanding this section, rates for 24 tendent. group Medicare supplement, nursing home care or long-25 26 term care insurance contracts must be filed in ac-27 cordance with section 2736.

- 28 Sec. 12. 24-A MRSA c. 68 is enacted to read:
 - CHAPTER 68
- 30 NURSING HOME CARE AND LONG-TERM CARE
 - INSURANCE POLICIES
- 32 §5051. Definitions

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33 As used in this chapter, unless the context indi-34 cates otherwise, the following terms have the follow-35 ing meanings.

36 37 cy" <u>Long-term care policy</u>. <u>Long-term care poli-</u> 37 cy" <u>means a group or individual policy of health in-</u>

Page 5-L.D. 2226

| 1 | surance or a subscriber contract of a nonprofit hos- |
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| 2 | pital or medical service organization or nonprofit |
| 3 | health care plan which is advertised, marketed or de- |
| 4 | signed primarily to provide coverage or services for |
| 5 | chronic or terminally ill care in either institution- |
| 6 | al or community based settings. That term does not |
| 7 | include: |
| 8 | A. A policy or contract defined as Medicare sup- |
| 9 | plement insurance pursuant to chapter 67; |
| 10 | B. A policy or contract issued to one or more |
| 11 | employers or labor organizations or of the trust- |
| 12 | ees of a fund established by one or more employ- |
| 13 | ers or labor organizations, or combination of |
| 14 | both, or for members or former members, or combi- |
| 15 | nation of both, of the labor organizations; and |
| 16 | C. A policy or contract issued to any profes- |
| 17 | sional, trade or occupational association for its |
| 18 | members, former members or retired members or |
| 19 | combination of all members, if the association: |
| 20 21 22 | (1) Is composed of individuals all of whom are actively engaged in the same profession, trade or occupation; |
| 23 24 | (2) Has been maintained in good faith for purposes other than obtaining insurance; and |
| 25 | (3) Has been in existence for at least 2 |
| 26 | years prior to the date of its initial of- |
| 27 | fering of the policy or plan to its members. |
| 28 | 2. Nursing home. "Nursing home" means any fa- |
| 29 | cility located in this State which is licensed by the |
| 30 | Department of Human Services as a skilled nursing fa- |
| 31 | cility or intermediate care facility and any equiva- |
| 32 | lent facility located in another state or country and |
| 33 | licensed according to the laws of that jurisdiction. |
| 34 | 3. Nursing home care policy. "Nursing home care |
| 35 | policy" means a group or individual policy of health |
| 36 | insurance or a subscriber contract of a nonprofit |
| 37 | hospital or medical service organization or nonprofit |
| 38 | health care plan which is advertised, marketed or de- |
| 39 | signed primarily to provide benefits on either an |

| 1 2 3 4 5 6 7 8 | expense-incurred or indemnity basis for confinements or costs associated with confinements of a covered person in a nursing home. For purposes of this defi- nition, a policy is deemed to primarily provide nurs- ing home benefits if 50% or more of benefits payable or anticipated to be payable under the policy are re- lated to nursing home confinements. The term does not include: |
|--------------------------------------|---|
| 9 | A. A policy or contract defined as Medicare sup- |
| 10 | plement insurance pursuant to chapter 67; |
| 11 | B. A policy or contract issued to one or more |
| 12 | employers or labor organizations or of the trust- |
| 13 | ees of a fund established by one or more employ- |
| 14 | ers or labor organizations, or combination of |
| 15 | both, or for members or former members, or combi- |
| 16 | nation of both, of the labor organizations; |
| 17 | C. A policy or contract issued to any profes- |
| 18 | sional, trade or occupational association for its |
| 19 | |
| 20 | members, former members or retired members, or |
| 20 | combination of members if, the association: |
| 21 | (1) Is composed of individuals all of whom |
| 22 | are actively engaged in the same profession, |
| 23 | trade or occupation; |
| 24 | (2) Has been maintained in good faith for |
| 25 | purposes other than obtaining insurance; and |
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| 26 | (3) Has been in existence for at least 2 |
| 27 | years prior to the date of its initial of- |
| 28 | fering of the policy or plan to its members; |
| 29 | or |
| 30 | D. Individual policies or contracts issued pur- |
| 31 | suant to a conversion privilege under a policy or |
| 32 | contract of group or individual insurance, when |
| 33 | such group or individual policy or contract in- |
| 34 | cludes provisions which are inconsistent with the |
| 35 | requirements of this chapter. |
| 55 | requirements of this chapter. |
| 36 | §5052. Specific standards |
| 37 | 1. Standards for long-term and nursing home care |
| 38 | policies. The superintendent may promulgate rules to |
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Page 7-L.D. 2226

| 1 2 3 4 5 | establish specific standards for policy provisions of long-term and nursing home care policies. The stan- dards shall be in addition to and in accordance with applicable laws of this State, including chapters 33 and 35, and may include, but are not limited to: |
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| 6 | A. Terms of renewability; |
| 7 8 | B. Initial and subsequent conditions of eligi- bility; |
| 9 | C. Nonduplication of coverage; |
| 10 | D. Probationary periods; |
| 11 12 | E. Benefit limitations, exceptions and reduc- tions; |
| 13 | F. Elimination periods; |
| 14 | G. Requirements for replacement; |
| 15 | H. Recurrent confinements; and |
| 16 | I. Definition of terms. |
| 17 18 19 20 21 22 23 | 2. Prohibited policy provision. The superin- tendent may promulgate rules that specify prohibited provisions not otherwise specifically authorized by law which, in the opinion of the superintendent, are unjust, unfair, inequitable or unfairly discriminato- ry to any person insured or proposed for coverage un- der a long-term nursing home care policy. |
| 24 | §5053. Disclosure standards |
| 25 26 27 28 | The superintendent may promulgate reasonable rules to provide for the full and fair disclosure of information in connection with the sale of long-term and nursing home care policies, including, but not |
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28 and nursing home care policies, including, but not 29 limited to, outline of coverage requirements and re-30 quirements relating to the replacement sale of the 31 policies.

STATEMENT OF FACT

In past years, Medicare health insurance benefits have steadily decreased while at the same time the cost of medical and nursing home care has steadily increased. This has placed increasing pressures on Maine's elderly to purchase affordable health and nursing home insurance.

8 While the State's Medicare supplemental insurance 9 laws do provide some protection from these abuses, it 10 is more and more common to find that the nursing home 11 being sold does not fall within the insurance 12 Medicare restrictions and therefore is free from the 13 Medicare disclosure laws. This new draft provides 2 14 approaches to combat this problem.

15 In order to insure that nursing home insur-1. 16 ance policies are meeting mandated loss-ratio re-17 quirements, insurance companies will be required to file new rate information every 3 years. 18 This 19 periodic filing will enable the Bureau of Insurance 20 to judge whether the different insurance policies are generally returning to Maine consumers the required 21 amount. Guaranteed level premium polices are exempt 22 23 from this provision.

24 2. The Superintendent of Insurance may issue
25 rules that require sellers of nursing home policies
26 to make the same disclosure currently required to be
27 made by sellers of Medicare policies.

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