MAINE STATE LEGISLATURE

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L 2 3	(After Deadline) FIRST REGULAR SESSION
1 5	ONE HUNDRED AND TWELFTH LEGISLATURE
5	Legislative Document No. 1532
3	S.P. 583 In Senate, May 17, 1985
9	Approved for introduction by a majority of the Legislative Council
	pursuant to Joint Rule 27. Reference to the Committee on Business and Commerce suggested and
	ordered printed.
	JOY J. O'BRIEN, Secretary of the Senate
	Presented by Senator Bustin of Kennebec.
	STATE OF MAINE
	SIATE OF MAINE
	IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-FIVE
	NINETEEN HONDRED AND EIGHT-LIVE
	AN ACT Defining the Authority of the Bureau
	of Insurance in Testing, Licensing and
	Continuing Education.
	Be it enacted by the People of the State of Maine as
	follows:
	Sec. 1. 24-A MRSA §1515, as amended by PL 1973,
	c. 585, §12, is further amended to read:
	§1515. Licensing forms
	The superintendent shall prescribe, consistent
	with the applicable requirements of this chapter, and
	furnish all printed forms required under this chapter
	in connection with application for and issuance of
	licenses, examinations for licenses, and for ap-
	pointment and termination of appointments of agents.
	The superintendent or an independent testing service
	designated by the superintendent shall prescribe and furnish all printed forms required in connection with
	examinations for license.
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- Sec. 2. 24-A MRSA §1520, sub-§1, as amended by
 PL 1973, c. 585, §12, is further amended to read:
- 3 After the applicant's completion and filing 4 of application with the superintendent as required by 5 section 1518, the superintendent shall 6 require each applicant for license as agent, broker, 7 consultant or adjuster, unless exempted therefrom un-8 der section 1521, to take a written examination as to his competence to act as such agent, broker, 9 10 The applicant shall appear at a oradjuster. 11 time and place designated by the superintendent and 12 a written examination prepared and administered by the superintendent, or an independent testing ser-13 14 vice designated by the superintendent, under the di-15 rection of the superintendent, who shall fix a pass-16 ing grade, which in his judgment, indicates the ap-17 plicant's ability to perform his duties in a satis-18 factory manner under the license for which he has ap-19 plied. The superintendent shall determine or approve 20 any charges to be paid by or on behalf of applicants 21 for the services of any independent testing service 22 designated by the superintendent.
 - Sec. 3. 24-A MRSA §1522, sub-§3, as amended by PL 1973, c. 585, §12, is further amended to read:

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- 3. The superintendent or his designee shall prepare and make available to applicants printed information as to the general scope of, and particular subjects to be covered by, the examination for a particular license, together with information as to published books and other reference sources which may be studied by the applicant in preparation for the examination.
- 33 Sec. 4. 24-A MRSA §1523, sub-§§1, 4 and 6, as 34 amended by PL 1973, c. 585, §12, are further amended 35 to read:
 - 1. All examinations of license applicants shall be conducted by the superintendent, or his designee using examinations prepared by him approved by the
 - 4. The superintendent shall give, conduct and grade all examinations ensure that all examinations are given, conducted and graded in a fair and impar-

- tial manner and without unfair discrimination as 1 2 tween individuals examined.
- 6. Within 30 days after the examination, the su-4 perintendent or his designee shall inform the applicant and the appointing insurer as to whether or not 6 he has passed.

- Sec. 5. 24-A MRSA §1524, sub-§1, as enacted by 8 PL 1969, c. 132, §1, is amended to read:
- 9 An applicant who fails to take an examination 10 within 90 days after filing application therefor notification to do so by the superintendent shall for-feit both his application and the fee paid in connec-11 12 13 tion therewith.
- 14 Sec. 6. 24-A MRSA §1524, sub-§2, as enacted by 15 PL 1969, c. 132, §1, is amended to read:
- 2. An applicant who has failed to pass the first 16 17 examination for the license applied for may take a 18 second examination after a one-week waiting period; 19 and without paying a new examination application fee if the second examination is taken within 6 months 20 after the first examination waiting period of not 21 less than 30 days nor more than 6 months, without paying a new examination application fee to the 22 23 24 superintendent. An examination fee may be charged for each examination taken by an applicant. 25
- 26 24-A MRSA §1524, sub-§3, as amended by Sec. 7. 27 PL 1973, c. 585, §12, is further amended to read:
- 28 3. An applicant who has failed to pass the first 29 2 examinations for the license applied for within the 2-year period immediately prior to application for examination shall not be permitted by the superin-30 31 tendent to take a 3rd or subsequent examination until 32 33 expiration of 6 months after the last previous exami-34 nation. Except as provided in subsection 2, the plicant shall pay a new examination application fee 35 with respect to each examination after the first ex-36 37 amination for the license applied for.
- 38 Sec. 8. 24-A MRSA §1525, sub-§1, as amended by 39 PL 1983, c. 812, §149, is further amended to read:

1. The superintendent shall appoint 2 advisory boards, as authorized and established by Title 5. section 12004, subsection 10, to make recommendations to him with respect to the scope, type and conduct of written examinations for license. the times and places within the State where examinations shall be held, the approval of continuing insurance education programs and with respect to the other matters referred to in this section and in section 1526. shall appoint one board with respect to general lines licensing, to be referred to as the "General agent Lines Agent Examination Advisory Board; " he shall appoint the other such board with respect to life agent licensing, to be referred to as the "Life Agent Examination Advisory Board."

- Sec. 9. 24-A MRSA §1532-A, sub-§§5, 7 and 8, as enacted by PL 1983, c. 419, §8, are amended to read:
 - 5. Any broker, consultant or adjuster may apply to renew a license issued under this chapter by written request and payment to the superintendent of the applicable renewal fee as stated in section 601. As a condition of or in connection with the renewal of any broker, consultant or adjuster license, the superintendent may require the licensee to file with him information as for application for the license or as to the use made of the license during the current or next preceding license year. The superintendent may also require any broker to produce evidence of satisfactory completion of continuing education requirements established pursuant to section 1543.
 - Upon the filing of the information required by this subsection, the superintendent shall issue a renewal license for the ensuing biennium, unless, following a hearing, the superintendent determines that any reason or condition exists which is specified in section 1539 for the suspension or revocation of a license.
 - 7. An agent license, other than an initial license, shall continue in force until 12:01 a.m. on April 1st next fellowing issuance of the biennium for which it was issued, unless prior thereto it has been suspended, revoked or otherwise terminated, while there is in effect as to the license, as shown by the

- superintendent's records, an appointment or appoint-1 ments as agent of authorized insurers covering col-2 lectively all the kinds of insurance included in 3 4 agent's license. Upon termination of all 5 licensee's agency appointments, as to a particular 6 kind of insurance, and failure to replace those ap-7 pointments within 60 days thereafter, the thereupon expire and terminates as to those 8 9 kinds of insurance and the licensee shall promptly 10 deliver his license to the superintendent for reissu-11 ance, without fee or charge as to these kinds of in-12 surance, if any, covered by the remaining agency ap-Upon termination of all the licensee's 13 pointments. 14 agent appointments, the license shall immediately 15 terminate.
- 16 8. Each Subject to satisfactory completion of 17 the continuing education requirements established pursuant to section 1543, each agent license, other 18 19 than an initial license, issued under this which terminates on its expiry date, shall be auto-20 21 matically renewed for a further one-year 2-year peri-2.2 od, unless, following a hearing, the superintendent 23 determines that any reason or condition exists which 24 is specified in section 1539 for the suspension or 25 revocation of a license.
- 26 Sec. 10. 24-A MRSA §1532-A, last ¶, as enacted 27 by PL 1983, c. 419, §8, is amended to read:
- 28 As a conditions of or in connection 29 with the renewal of any agent license, the superintendent may require the licensee to provide evidence 30 31 of satisfactory completion of the continuing education requirements established pursuant to section 32 1543 and to file with him information as for applica-33 34 the license, or as to the use made of the for license during the current or next preceding license 35 36 The superintendent shall forward to each year term. 37 licensee, whose agents license is automatically 38 newed, a notice of renewal.
- 39 Sec. 11. 24-A MRSA §1543 is enacted to read:
- 40 §1543. Continuing insurance education

1. During each biennial licensing period, insurance agents and brokers shall satisfactorily complete those insurance oriented educational requirements as are established by the superintendent. Only insurance oriented educational programs approved by the superintendent may be utilized to meet the requirements of this section.

- 2. Upon receipt of an application for approval as a continuing educational program, the superintendent shall consider the apparent ability of the program to improve the licensee's knowledge of the insurance business and to assist the licensee in keeping abreast of changing laws, regulations or insurance practices which will affect the interests of the insurance buying public. The superintendent shall approve programs which will meaningfully contribute to improving the licensee's ability to meet the needs of his client.
- 3. Approved continuing education programs may include classes, video tapes and telelecture presentations, correspondence courses and other formats, subject to approval of course content by the superintendent.
- 4. The superintendent shall collect the prescribed application fee. The superintendent may promulgate rules necessary for implementation and enforcement of this section, shall maintain a current list of programs receiving approval under this section and may prescribe application fees for continuing educational courses seeking approval.
- 31 Sec. 12. 24-A MRSA §1606, sub-§2, as amended by 32 PL 1973, c. 585, §12, is further amended to read:
 - 2. The bond shall remain in force until released by the superintendent, or until cancelled by the surety. Without prejudice to liability previously incurred thereunder, the surety may cancel the bond upon 30 days' advance written notice to both the broker and the superintendent. Upon cancellation by the surety and failure of the broker to procure a satisfactory replacement bond prior to cancellation, the broker's license shall terminate.

- 1 Sec. 13. 24-A MRSA §1805, sub-§3, as repealed 2 and replaced by PL 1979, c. 341, is amended to read:
- 3 The bond shall remain in force until released 4 by the superintendent or until cancelled by the sure-5 ty. Without prejudice to any liability previously incurred thereunder, the surety may cancel the bond 6 7 upon 30 days advance written notice to the licensee 8 and the superintendent. Upon cancellation by the surety and failure to procure a satisfactory replace-9 ment bond prior to cancellation, the consultant's li-10 11 cense shall terminate.
 - Sec. 14. 24-A MRSA §1854, sub-§3, as amended by
 PL 1973, c. 585, §12, is further amended to read:

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14 The bond shall remain in force until the surety is released from liability by the superintend-15 16 ent or until cancelled by the surety. Without prejudice to any prior liability accrued, the surety may cancel the bond upon 30 days' advance written notice 17 18 19 to the licensee and the superintendent. Upon cancel-20 lation by the surety and failure of the adjuster to procure a satisfactory replacement bond prior to can-21 cellation, the adjuster's license shall terminate. 22

This bill amends several aspects of Maine law relating to the licensing of inusrance agents, brokers, consultants and adjusters.

The bill provides the Superintendent of Insurance the flexibility to utilize the services of a private testing service to prepare and administer the insurance agents licensing examination in lieu of the currently required bureau preparation and administration of examinations.

The bill provides for the establishment of continuing education requirements for insurance agents and brokers in order to generally increase the knowledge and competence of insurance sales personnel.

The bill also extends the term of an insurance agents license from one to 2 years to reduce expenses.

Finally, the bill provides for automatic and immediate termination of an insurance broker's, adjuster's or consultant's license if the bond required as a condition of license is terminated and not replaced prior to cancellation.