

1 2	SECOND REGULAR SESSION
3 4	ONE HUNDRED AND ELEVENTH LEGISLATURE
5 6	Legislative Document No. 1911
7 8 9	H.P. 1459 House of Representatives, January 10, 1984 Approved for introduction by the Legislative Council pursuant to Joint Rule 26. Reference to the Committee on Appropriations and Financial Affairs is suggested and ordered printed. EDWIN H. PERT, Clerk Presented by Representative Mitchell of Vassalboro. Cosponsors: Senator Pray of Penobscot, Senator Najarian of
. 11	Cumberland and Representative Gwadosky of Fairfield.
12 13	STATE OF MAINE
14 15 16	IN THE YEAR OF OUR LORD NINETEEN HUNDRED AND EIGHTY-FOUR
17 18 19	AN ACT to Establish the Maine Job-start Program.
20 21	Be it enacted by the People of the State of Maine as follows:
22 23	Sec. 1. 10 MRSA §1001, sub-§30, as enacted by PL 1983, c. 519, §7, is amended to read:
、24 25 26 27 28 29	30. Small business, subchapters V and, VI and <u>VII</u> "small business," as used in subchapters V and, <u>VI and VII</u> , means any business or employee coopera- tive corporation subject to Title 13, chapter 85, subchapter III, employing 20 persons or less or with sales of \$2,500,000 or less.
30 31	Sec. 2. 10 MRSA §1002, sub-§1, ¶¶D and E, as en- acted by PL 1983, c. 519, §7, are amended to read:
32	D. Maine Small Business Loan Program; and

1 2	E. Maine Veterans' Small Business Loan Program . ; and
3 4	Sec. 3. 10 MRSA §1002, sub-§1, ¶F is enacted to read:
5	F. Maine Job-start Program.
6 7	Sec. 4. 10 MRSA c. 110, sub-c. VII is enacted to read:
8	SUBCHAPTER VII
9	MAINE JOB-START PROGRAM
10	§1100-M. Authorization
11 12 13 14 15 16 17	The Finance Authority of Maine may administer a statewide program to make low interest loans to stim- ulate the development and expansion of small business in this State pursuant to contracts between the au- thority and local community action agencies desig- nated under Title 5, chapter 330. This program shall be known as the Maine Job-start Program.
18	§1100-N. Administration
19 20 21 22 23	1. Contracts. The authority shall contract with each community action agency who seeks to participate in this program in order to organize a job-start pro- gram within the region served by the community action agency. The contract shall provide as a minimum:
24 25	A. Each community action agency shall designate a coordinator who shall be the executive officer
26	of the job-start program in that region;
27 28 29 30 31 32 33 34 35	B. The board of directors of a community action agency shall appoint a separate job-start advis- ory board or a subcommittee of the board of di- rectors to review and approve or deny loan appli- cations and offer other advice to small busi- nesses, which board shall consist of 5 members who represent low income people, as well as rep- resentatives knowledgeable of business and finan- cial matters. Members shall serve for a maximum
36	of 2 years; and

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1 C. A participating community action agency shall be responsible for at least 50% of the adminis-2 3 trative costs of implementing the job-start pro-4 gram, which costs may be derived from direct financial support or in-kind services, or both. 5 6 Loan criteria. The authority may, in cooper-2. 7 ation with the Community Services Advisory Board, 8 promulgate rules to implement the Maine Job-start Program which shall include, but not be limited to, 9 10 the following loan criteria: 11 The purpose of the loan shall be to establish Α. 12 or expand a small business; 13 B. Loans may be made to applicants with insuffi-14 cient access to conventional sources of credit 15 and whose gross annual household income does not 16 exceed \$12,000 to \$16,000, depending on the size 17 of the household; 18 Flexibility shall be granted to the community action agency advisory board as to the terms of the loans, but no loan may be made in an amount 19 20 in excess of \$5,000 to any single applicant, nor 21 at an interest rate to exceed 8 1/2% simple annu-22 23 al interest; 24 D. A majority vote of the community action agency advisory board shall be necessary to approve a 25 loan, which shall then be transmitted to the Di-vision of Maine Business Development and Finance 26 27 28 which shall transmit the application with a rec-29 ommendation for action to the authority for final 30 disposition in accordance with the policies 31 adopted by the authority; 32 E. Loans shall be reviewed by both the community 33 action agency advisory board and the authority 34 for feasibility, that is, for the general reasonableness of the business proposal, whether the 35 36 applicant has sufficient capital, whether an adequate market analysis has been completed, whether 37 38 the applicant is credit worthy and whether the 39 collateral offered to secure the loan is ade-40 quate;

- 1F. Loans shall not be insured or guaranteed by2the State, but the authority may require collat-3eral in the form of security for the loan and4may, in appropriate cases, take a mortgage on5real estate; and
- 6 G. Loan funds shall be made available by the au-7 thority to community action agencies on the basis 8 of a formula that takes into consideration both 9 the population served by the agency and the eco-10 nomic conditions of the region, as evidenced by 11 unemployment statistics and per capita income.
- 12 §1100-0. Revolving loan fund

13 1. Creation of fund. A Job-start Revolving Loan 14 Fund shall be established by the authority for the 15 job-start program. The fund shall contain appropria-16 tions provided for that purpose and all repayments of 17 principal and interest of loans under this subchapter. Interest and principal payments required by 18 loan defaults shall be charged to this fund. 19 The authority shall have the sole responsibility for the 20 21 allocation and distribution of the fund. This fund 22 shall initially be the sum of \$500,000, for which a maximum of 10% may be used by the authority for ad-23 ministrative costs of the authority and community ac-24 tion agencies with whom the authority has contracted 25 under section 1100-N. Any funds appropriated for 26 this purpose shall not lapse, but shall remain avail-27 able for the purposes set forth in this subchapter. 28

- 29 2. Deposited with Treasurer of State or in-30 vested. Moneys in the fund, not needed currently to 31 meet the obligations of the authority as provided for 32 in this subchapter, shall be deposited with the Trea-33 surer of State to the credit of the fund or may be 34 invested in such manner as is provided for by stat-35 ute.
- 36 <u>§1100-P.</u> Reports
- 37 <u>1. Regional. Each community action agency</u>
 38 job-start program shall file the reports as required
 39 by the authority.

1 2. Authority. The authority shall file a report 2 showing the balance of the Job-start Revolving Loan 3 Fund, the status of all outstanding loans and a re-4 port on all other program activities as part of the 5 annual report required by section 974.

6 Sec. 5. Appropriation. The following funds are 7 appropriated from the General Fund to carry out the 8 purposes of this Act.

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1984-85

- 10 FINANCE AUTHORITY OF MAINE
- 11 All Other

\$500,000

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STATEMENT OF FACT

13 purpose of this The bill is to establish the 14 Maine Job-start Program, a state-funded economic de-15 velopment program aimed at increasing self-employment 16 opportunities for low-income residents. The program 17 would be operated by the Finance Authority of Maine 18 in cooperation with regional community action agen-19 Loans would be available to start, strengthen cies. 20 or expand a small business with a loan maximum of 21 \$5,000 and a maximum interest rate of 8 1/2% per 22 year.

23 This bill is modeled on a very successful Vermont 24 program that has been operating since 1978. That 25 program began with an appropriation of \$500,000 and. 26 due to the power of the revolving loan fund concept, 27 has lent more than \$850,000 to more than 230 recipi-The default rate on this direct loan program 28 ents. 29 has been extremely low. The program has been self-30 sustaining since that initial appropriation.

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