

ONE HUNDRED AND FIFTH LEGISLATURE

Legislative Document

No. 1718

S. P. 574

In Senate, May 7, 1971

Reported by Senator Chick of Kennebec from Committee on Agriculture and printed under Joint Rules No. 18.

HARRY N. STARBRANCH, Secretary

STATE OF MAINE

IN THE YEAR OF OUR LORD NINETEEN HUNDRED SEVENTY-ONE

AN ACT Establishing Licensing for the Marketing of Potatoes.

Be it enacted by the People of the State of Maine, as follows:

R. S., T. 7, c. 103, sub-c. X, Art. 3, additional. Subchapter X of chapter 103 of Title 7 of the Revised Statutes, as amended, is further amended by adding a new Article 3, to read as follows:

ARTICLE 3. LICENSING

§ 1011. Purpose

The Legislature finds that the potato industry has a substantial and unique effect on the economy of the entire State and Aroostook County in particular. Large numbers of the people in the State are directly or indirectly dependent on the industry. Over the years the industry has experienced wide fluctuations in prices and quality of product. Such fluctuations have caused commensurate instability in the economy of a large portion of the State. To a great extent the well being of the industry is dependent upon those persons engaged in the marketing of the potatoes grown by others and the manner in which their services are performed. The entire manner of marketing potatoes is unique and requires special consideration.

The Legislature intends through this legislation to exercise the police power of the State in order to protect and promote the general welfare of the potato industry and the people of the State and maintain and encourage fair and equitable practices in the handling, sale and storage of potatoes. Such stabilization of the potato industry will have the beneficial effect of improving the economy of the entire State.

§ 1012. Definitions

As used in this Article, in addition to the meanings given to the terms set forth in section 993 which meanings are applicable to such terms when used in this Article, the following terms shall have the following meanings:

1. Agent. "Agent" means any person who sells or distributes potatoes in commerce for or on behalf of producers or others and whose operations may include the planting, cultivating, harvesting, grading, packing and furnishing containers, supplies or other services.

2. Applicant. "Applicant" means any person applying for a license under this Article.

3. Broker. "Broker" means any person engaged in the business of negotiating sales of potatoes in commerce for or on behalf of the seller or the purchaser, respectively. The term "broker" shall apply to nonresidents of this State who carry on such business in this State, and have a place of business in this State, whether such "broker" is licensed in the state of his residence or not.

4. Buyer. "Buyer" means any person other than a consumer who purchases or contracts to purchase potatoes.

5. Dealer. "Dealer" means any person engaged in the business of buying or selling potatoes in wholesale or jobbing quantities in commerce and includes:

A. Jobbers, distributors and other wholesalers; and

B. Producers who buy and resell potatoes grown by others.

C. Nonresidents of this State who carry on the business of buying and selling potatoes in this State, and have a place of business in this State, whether such dealer is licensed in the state of his residence or not.

The term "dealer" does not include persons buying potatoes for canning or processing, or both, within this State and persons buying potatoes for sale primarily to consumers.

6. Licensed federal-state potato inspector. "Licensed federal-state potato inspector" means an authorized representative of the Federal-State Inspection Service.

7. Licensee. "Licensee" means any person who holds an unrevoked and valid unsuspended license issued under this Article.

8. Maine Potato Council. "Maine Potato Council" means the nonstock corporation organized and existing under Title 13, chapter 81 with its principal office in Presque Isle, Maine, and whose membership is comprised exclusively of producers.

9. Retailer. "Retailer" means a person engaged in the business of selling of potatoes primarily to consumers through at least 5 retail outlets located within or without the State of Maine.

10. Sale. "Sale" shall include every contract of purchase or sale, contract to purchase or sell, purchase, sale and disposition of potatoes for value.

11. Seller. "Seller" means any person who sells or contracts to sell potatoes in the regular course of business.

12. Verified complaint. "Verified complaint" means a writing signed by a person, who, under oath, swears that he has reason to believe that a person required to be licensed under this Article has violated one or more of the provisions of this Article or of the rules and regualtions promulgated thereunder, setting forth a short and plain statement of the allegations which are the basis for such belief.

§ 1013. Rules and regulations

The commissioner shall make uniform rules and regulations for carrying out this Article.

§ 1014. Licensing; agents

No person shall act as a dealer, broker, agent or retailer unless duly licensed as provided in this Article. Every person, before acting as a dealer, broker, agent or retailer shall file an application with the commissioner for a license to transact the business of a dealer, broker, agent or retailer and such application shall be accompanied by the license fee provided in this Article.

No agent shall receive a license to buy, solicit or negotiate the sale of any potatoes in this State on behalf of any dealer, broker or retailer unless such agent has been designated by a duly licensed dealer, broker or retailer in writing, requesting the commissioner to issue to the agent an agent's license.

§ 1015. Application for License

The applicant shall file an application on forms as prescribed and furnished by the commissioner which forms shall contain the full name of the person applying for such license, and if the applicant be a corporation, partnership, association, exchange, or legal representative or officer, director, partner or member thereof, all such names and positions are to be stated on the application. If the applicant is a foreign corporation, it shall certify that it is registered with the Secretary of State under Title 13, chapter 19, and further state the principal business address of the applicant in the State of Maine or elsewhere, the address of all places of business in the State of Maine, and the name or names of the person or persons authorized to receive and accept service of lawful process upon the applicant within the State of Maine. All questions required to be answered in application for licenses shall be sworn to, and intentionally untruthful answers shall constitute the crime of perjury.

Upon receipt of such applications, the commissioner immediately shall cause a copy thereof to be served upon the Maine Potato Council. Service of such notice shall be sufficient if sent by registered mail to the address of the principal office of the Maine Potato Council. Any interested party shall have 30 days in which to file comments as to the applicant's qualifications or to file a verified complaint with the commissioner as provided by this Article. This applicant shall satisfy the commissioner of his character, financial responsibility and good faith in seeking to engage in the business. The commissioner shall, after notice and hearing, as provided, issue a license to such applicant if he is satisfied as to the applicant's qualifications, such license entitling the applicant to act in the capacity described in the license for a perod of one year from the date of issuance thereof. No license shall be granted to any applicant if such person or officer, director, partner, or member thereof, has been convicted in any state or federal court of any felony within 5 years of the date of the application.

In order to insure the licensee's financial responsibility and to protect potato producers, the commissioner shall require the licensee to file a bond in a form and amount satisfactory to the commissioner, but in no event not less than \$5,000 nor more than \$50,000, payable to the commissioner in his official capacity and conditioned on the full and prompt payment for all potatoes received or purchased from producers or other licensees during the effective period of the license.

Each license shall plainly state the name and business address or addresses of the licensee and shall be posted in a conspicuous place in each office where the business is transacted. The initial fee for each license shall be \$50. Such license shall be automatically renewed for successive periods of one year each upon payment of the renewal fee which shall be \$25. If the licensee desires to carry on business in more than one place within the State, he shall procure additional copies of the license, certified by the commissioner, for each place where the business is to be conducted. The fee for each such certification shall be \$2.

The fees collected under this Article shall be paid forthwith by the commissioner to the Treasurer of State with a detailed statement thereof and shall constitute a fund to be known as the "Licensing for the Marketing of Potatoes Fund." Said fund shall be kept as a separate account by said Treasurer of State and he shall pay therefrom, upon vouchers signed by the commissioner and approved by the State Controller, the cost and expenses of administering this Article. All of the costs and expenditures of the commissioner shall be paid only from said fund and in no event shall any payments for the expenses of the commissioner exceed the amount received by said treasurer from said commissioner. Any moneys remaining in the "Licensing for the Marketing of Potatoes Fund" at the end of the fiscal year shall be carried forward to the credit of the said fund for the succeeding year.

§ 1016. Verified complaints; investigation

The commissioner or his duly authorized agent shall have full authority to investigate upon the verified complaint of any interested person, or on his own motion, the conduct and activities of any person applying for or holding a license as dealer, broker, agent or retailer and for such purpose may examine the books and papers of any such person and may take testimony and affidavits thereon under oath. Any interested person who has filed a verified complaint may be a party of record to all proceedings had with regard thereto.

§ 1017. Violations

1. Acts enumerated. The commissioner or his duly authorized agent may refuse to grant a license, may revoke or suspend any license, as the case may require, when, after a hearing as provided, he has found any of the following acts to have existed within 2 years of the date of the commencement of such hearing:

A. That fraudulent charges or returns have been made by the applicant or licensee for the handling, sale or storage of potatoes, or for the rendering of any service in connection with the handling, sale, or storage of potatoes;

B. That the applicant or licensee has failed or refused to render a true account of sales, or to make a settlement thereon, within the time and in the manner required by this Article, or has failed or refused to pay for potatoes purchased by the applicant or licensee within 20 days after acceptance of said potatoes;

C. That the applicant or licensee has knowingly made any false material statement as to the condition, quality or quantity of potatoes received, handled, sold, purchased or stored by him;

D. That the applicant or licensee directly or indirectly has purchased for his, or its own account, potatoes received by him upon consignment without prior authorization from consignor together with price fixed by consignor or without promptly notifying the consignor of such purchase. This shall not prevent any dealer, broker, agent or retailer, in order to close the day's business, from taking into account in his record of sales, miscellaneous lots or parcels of potatoes remaining unsold, if such dealer, broker, agent or retailer on the business day next following shall properly enter such transaction in his accounts.

E. That the applicant, or licensee, has made any substantial misrepresentation as to the conditions of the market for potatoes;

F. That the applicant, or licensee, has made fictitious sales or has defrauded or attempted to defraud a producer;

G. That a dealer, broker, agent or retailer to whom any consignment is made has reconsigned such consignment to another dealer, broker, agent or retailer and has received, collected or charged by such means more than one commission for making the sale therefor for the consignor without written consent of such consignor;

H. That the licensee knowingly made any false material statements in the procurement of such license;

I. That the applicant or licensee has not accounted promptly and properly to the producer with regard to any claim settled or collected by him for such producer;

J. That the applicant or licensee has failed or refused, upon demand, to permit the commissioner or his agents to make the investigations, examina-

tions or audits as provided in this Article or that the applicant or licensee has removed or sequestered any books, records, or papers necessary to any such investigations, examinations or audits, or has otherwise obstructed the same;

K. That the licensee has failed or refused to keep and maintain the records as required by this Article;

L. That the applicant or licensee has commited any act or conduct with regard to the handling, sale or storage of potatoes whether of the same or different character than hereinabove specified, which constitutes or demonstrates bad faith, incompetency or untrustworthiness, or dishonest, fraudulent or improper dealings.

2. Conditional. Any order revoking or suspending a license may, within the discretion of the commissioner, be made conditional upon the settlement, adjustment or satisfaction of the consequence of the violation or violations as specified, and the operation of such an order may be deferred for such purpose. Any such order may contain provisions for modification or dismissal thereof upon presentation to the commissioner of evidence that the matter of complaint has been settled, adjusted or withdrawn at any time before such order becomes final.

3. Effective date. The commission of the acts enumerated in this section after the effective date of this Act constitutes a violation of this Article.

§ 1018. Hearings; fees of witness; summary process

Section 14 to the contrary notwithstanding, in administering this Article, the commissioner or his duly authorized agent may conduct hearings, subpoena witnesses, adminster oaths, examine witnesses, take depositions, take testimony and order the production of books and papers and for the purposes of this Article may issue all processes necessary for the performance of his duties. A full and complete record shall be kept of all proceedings had before the commissioner or his duly authorized agent, but he need not have a transcript of the testimony prepared unless required for rehearing or appeal. The fees for the reporter and the travel and attendance of witnesses shall be the same as for reporters and witnesses before the Superior Court and shall be paid by the Department of Agriculture. The Superior Court, on the petition of the commissioner, may issue summary process to enforce the lawful orders of the commissioner in such matters.

The commissioner or his duly authorized agent shall issue a written decision containing his findings of fact and conclusions of law in each case. Findings of fact consist of a concise statement of the conclusions of each contested issue of fact.

§ 1019. Notice of hearing

Notice of the hearing and a copy of any verified complaint on file with the commissioner shall be served upon the applicant or licensee by registered mail, postage prepaid, addressed to the place of business or last known residence address of the applicant or licensee at least 30 days prior to the time

fixed for the hearing. Such notice shall state the place, day and hour of the hearing, and the purpose of the hearing and inform the applicant or licensee that he may then and there appear, in person or through counsel, to show cause why his application should not be denied or license should not be revoked or suspended.

Copies of such notice shall be served in the same manner upon the Maine Potato Council and upon any interested person who has filed a verified complaint.

During the conduct of any hearing, the commissioner or his duly authorized agent shall be entitled to and shall have assistance of the Attorney General and of the several county attorneys. The rules of evidence set forth in Title 5, section 2405 shall be observed to the extent applicable and references therein to "the Hearing Commissioner" shall be deemed to mean the commissioner or his duly authorized agent; for the purpose of cross-examination. any person who has signed and seasonably filed a verified complaint pertaining to the subject matter of the hearing shall be deemed an opposing party.

Such applicant or licensee may subpoena and examine witnesses, take depositions, take testimony and subpoena books and records material to the purpose of the hearing and it shall be the duty of the commissioner upon the reasonable request of such applicant or licensee to issue all processes necessary to the protection of rights accorded such applicant or licensee, by law.

§ 1020. Decisions

After hearing, on default, or with the consent of the applicant or licensee, the commissioner or his duly authorized agent may suspend or revoke the license of such person or approve or deny the application of such person for a license. The commissioner shall notify such person and all other parties of record of the result of the hearing by mailing, registered mail, return receipt requested, a copy of the decision to each of them or his attorneys of record.

§ 1021. Appeals

Any interested person aggrieved by the decision of the commissioner or his duly authorized agent is entitled to appeal to the Superior Court in the county in which the appellant resides or has his principal place of business by filing a complaint within 30 days after notice of any action or refusal to act by the commissioner. Copies of the complaint must be sent to the commissioner and all parties of record. No responsive pleading need be filed. In all other respects appeals will follow the procedures set forth in Title 5, section 2451 and reference therein to "the Hearing Commissioner" shall be deemed to mean the commissioner or his duly authorized agent.

An aggrieved party may appeal from the decision of the Superior Court to the Supreme Judicial Court as in other civil cases.

§ 1022. Records of transactions

1. Record. Every person required to be licensed under this Article, upon having negotiated a sale of potatoes for others or upon having purchased potatoes from the producer, shall cause a record of such transaction to be made, and deliver promptly to the seller a copy thereof, setting forth the following with reference to the handling, sale and storage of such potatoes;

A. Date of sale;

B. Name and address of producer;

C. Name and address of seller;

D. Name and address of buyer;

E. Name and address of broker, if any;

F. Name and address of handler, if any;

G. Name and address of any person designated as a secured party on a financing statement naming the seller as debtor filed in accordance with Title 11, section 9-401, covering the potatoes, if any;

H. Mode of transportation of shipment, if known; if unknown, such information shall be provided the seller prior to shipment;

I. Name of carrier, if known; if unknown, such information shall be provided the seller prior to shipment;

J. If there is a broker or a retailer involved in a transaction, point of final destination;

K. Date of shipment;

L. If there is a broker or a retailer involved in the transaction, contemplated date of arrival at final destination;

M. Grade, size, weight and amount and other specifications;

N. Price for the potatoes, per unit and total;

O. Any deductions to be made from the proceeds for expenses to be borne by the seller or handler;

P. All other essential details of the purchase or sale;

Q. If there is a broker involved in the transaction, an itemized accounting which separately sets forth all charges in connection with the sale, including the brokerage fee, if any.

2. Guarantees. In any sale in which the buyer of such potatoes is a person required to be licensed by this Article and has a place of business in this State except a retailer, any guarantees with regard to grade, size, weight or other specifications, made by the producer shall be deemed satisfied when the grade, size, weight or specifications, as certified by a licensed federal-state potato inspector, or seed potato inspector, after said potatoes have been or while they are being loaded for transit, equals or exceeds the grade, size,

weight or other specifications of such potatoes stated in such record. Any producer making any such gaurantees shall at all times prior to shipment have the option to determine whether or not said potatoes shall be inspected in accordance with this subsection. Any agreement conflicting with the provisions of this subsection is not enforceable by way of action or defense.

3. Waiver. In any sale by a producer in which the making of a record of such transaction is required by this Article and the name and address of the buyer are not set forth on such record, the producer shall be deemed not to have made any guarantees with regard to grade, size, weight or other specifications, and such omission by the buyer or broker or agent shall constitute a waiver of any and all claims against the producer for breach of warranty, expressed or implied.

§ 1023. Brokers

1. Fee. The brokerage fee, if any, shall be an agreed upon percentage of the gross proceeds from the sale, exclusive of the costs of transportation, and shall be charged the seller only upon receipt of payment in full of said gross proceeds from the buyer.

2. Duties. In addition to all the duties of the broker otherwise imposed by law or by agreement, the broker shall have the following duties:

A. The broker shall invoice the buyer, shall collect and remit to the seller and any secured party noted on the record of the transaction any and all sums due on account of the sale, and shall render an itemized accounting to the seller promptly upon receipt of payment, showing the true gross selling price, all brokerage fees deducted, and any other charges or expenses incurred in connection with the sale of the potatoes. Agreement to collect from the buyer and remit to the seller is not a guarantee by the broker that the buyer will pay for the potatoes purchased, unless there is a specific agreement by the broker that the broker will pay if the buyer does not pay.

B. The broker shall, to the best of his ability, make all necessary arrangements to effect the transportation of said shipment to the buyer, but the broker, in the absence of a specific agreement, does not guarantee the carrier payment of carrier charges.

C. The broker shall prepare, file and fully process with the carrier any and all claims for the seller of the potatoes, including taking all necessary action to bring the matter to a conclusion.

§ 1024. Exemptions

1. Producers. Producers are exempt from this Article when selling potatoes which they have grown, which they are presently growing or which they intend to grow, except when acting as an agent.

2. Processors. Processors are exempt from this Article.

§ 1025. Forfeiture of bond; recovery on bond

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If any dealer shall fail to make such payment as provided in section 1017, subsection 1, paragraph B, such dealer, by reason of such nonpayment shall be in default as to all producers or licensees whose accounts shall then remain unpaid, and the bond provided for shall be forfeited to the extent of all sums then due from such dealer to said producers or licensees, and by nature of such default, the conditions of such bond shall be deemed to be broken, and any such producer or licensee may bring an action on the defaulted bond in the name of the commissioner for the benefit of said producer or licensee.

§ 1026. Enforcement

The commissioner may recover the penalties imposed for violations of this Article and any rules and regulations promulgated thereunder in a civil action brought in his own name, the venue to be as in other civil actions, and if he prevails in any such action, he may recover full costs, or he may prosecute for such violations by complaint or indictment and such prosecution shall be commenced in the county in which the offenses are committed. In such proceedings he shall be entitled to and shall receive assistance of the Attorney General and of the several county attorneys.

§ 1027. Jurisdiction and disposal of fines

The District Court and the Superior Court shall have concurrent jurisdiction of actions brought for recovery of penalties imposed by this Article and of prosecutions for violation of this Article or the rules and regulations promulgated thereunder. All fines received under this Article by county treasurers shall be paid by them to the Treasurer of State for deposit in the General Fund.

§ 1028. Penalties

Any person who shall violate any of the provisions of this Article, except section 1017, subsection 1, paragraph B, or shall neglect or refuse to comply with the provisions thereof or any rule or regulation promulgated hereunder shall be punished by a fine of not more than \$1,000 for the first offense and not more than \$2,000 for each subsequent offense.