## MAINE STATE LEGISLATURE

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February 11, 1976

Keith H. Ingraham, Director

Alcoholic Beverages

Phillip M. Kilmister, Assistant

Attorney General

Quantity Discounts - Off-Premises Sale of Beer

In answer to your memorandum of December 16, 1975, it is my opinion that the statutory language of 28 M.R.S.A. § 305, as recently amended by (P.L. 1975, c. 184), affords no foundation for the promulgation of a rule or regulation which would prohibit quantity discounts to purchasers of malt beverages for off-premises consumption.

As was the issue recently before the Administrative Court in the Briggs case, you are asking, by way of example, whether or not the Commission can promulgate a rule or regulation which would prohibit retailers from offering for sale a twelve package of beer for a price per unit (can) less than the price per unit (can) when offered for sale in packages of six.

To prohibit the charging of a lesser price perunit of malt liquor for larger rather than smaller quantities, particularly if such lesser price is based upon cost factors, is to assume erroneously that such a marketing procedure constitutes an unlawful inducement, by way of gift, price premium, or rebate within the language of 28 M.R.S.A. § 305, as amended.

In conclusion, it is my opinion that pages 5 and 6 of Judge Robinson's opinion in the <u>Briggs</u> case, afford no basis for concluding that the Commission has authority to adopt a rule or regulation prohibiting legitimate retail quantity discounts for beer.

PHILLIP M. KILMISTER

Assistant Attorney General

PMK:mfe