

MAINE STATE LEGISLATURE

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MAINE MARITIME ACADEMY
CASTINE, MAINE 04420



January 29, 2026

Honorable Matthea Daughtry
President of the Senate
3 State House Station
Augusta, Maine 04333

Honorable Ryan Fecteau
Speaker of the House
2 State House Station
Augusta, Maine 04333

Dear President Daughtry and Speaker Fecteau.

Pursuant to 5 M.R.S.A., Section 12023, please consider this the letter of transmittal for the required report from the Maine Maritime Academy due by February 1, 2026.

Please contact me if you have any questions or need additional information.

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "Alice Herrick".

Alice Herrick
Director of Fiscal Operations for Maine Maritime Academy

Encl(1)

CC:

Craig Johnson, President of Maine Maritime Academy
Janet Waldren, Vice President Financial & Institutional Services/CFO

Maine Maritime Academy**Vendor Payments for Fiscal Year 2025: July 1, 2024 to June 30, 2025****Sole Source Purchases in Excess of \$10,000**

Vendor	Total Payments	# of Pymts	Description of Purchases
32 North Marine Corp	187,970.81	16	The donated vessel <i>Rabble Rouser</i> was donated to the Academy while stored in this yard and the vessel received repairs while stored in this yard to offer the vessel for charter. Moving this vessel to a distant facility for another service vendor would have added significant transportation costs to the project. The yard also limits who is allowed to perform work within their yard.
Advanced Recruiting Intelligence Inc.	15,200.00	1	This is proprietary software that integrates athletic recruits with Slate software for the Admissions Department. This expense is for one year of a three-year agreement.
Agile Sports Technologies, Inc.	15,790.00	1	The Academy uses Agile Sports Technologies as a student athlete recruiting tool. This is unique software designed to meet the needs of an Academy of our size. The North Atlantic Conference chose this for their members to use for recruitment.
Atlantic Boat Co.	25,308.97	2	The donated vessel <i>Wizzard</i> was donated to the Academy while stored in this yard and the vessel received repairs while stored in this yard in order to offer the vessel for charter. Moving this vessel to a distant facility for another service vendor would have added significant transportation costs to the project. The yard also limits who is allowed to perform work within their yard.
B2HManagement Group LLC	64,395.52	7	This vendor provides specialized assistance for the Board of Trustees related to strategic services that requires knowledge in the maritime industry coupled with offering important organization tools and oversight for governance.
Billings Diesel & Marine Service, Inc	46,402.65	9	These expenses are for a federal grant project started in FY24. This grant is in partnership with Northern Maine Community College, and this vendor was chosen during the grant award to complete this project. These expenses were necessary to complete the grant project.

Bristol Marine	22,370.45	2	The donated vessel <i>Traverse</i> was donated to the Academy while stored in this yard and several systems needed repairs to offer the vessel for charter. Moving this vessel to a distant facility for another service vendor would have added significant transportation costs to the project. The yard also limits who is allowed to perform work within their yard.
Cayosoft Inc.	21,517.11	1	The Cayosoft Administrator Suite software is used for the Academy's active directory and contains all account maintenance, mailing lists, group populations, and password self-service. This software is important for the protection of all the Academy data. The original software was purchased via an RFP. This expense covers annual maintenance and updates.
Crayon Software Experts LLC	89,277.70	1	The Academy contracts with this vendor to supply Microsoft Products for our campus. This is a sole source because Microsoft directs MMA to purchase directly from this vendor without additional options.
Digital Twin Marine	32,750.00	1	This vendor is the only company that offers 3-D Digital Twin Capture and Modeling for the NMSV Training Ship. This is the only vendor that is contracted to work with the new training vessels by the federal government at this time.
Ellucian Support Inc	75,724.00	1	The Academy uses Power Campus software for our student billing, financial aid, etc. The maintenance agreement with Power Campus stipulates that support be provided by the unique vendor Ellucian Support Inc.
Front Street Shipyard	118,595.06	9	Front Street Shipyard has the capability to handle major repairs for several of the Academy's large program vessels that is not available in other area boatyards. For this year, the <i>Clark</i> received necessary repairs that totaled \$10,014.56, the <i>Pentagoet</i> received necessary repairs that totaled \$24,092.21, and the <i>Friendship</i> received necessary repairs that totaled \$10,233.48. The remainder of expenses were for services for multiple other Academy-owned vessels.
Griffon Security Technologies, Inc.	62,725.88	4	The Academy purchased via an RFP process a card system for building door entries for critical areas on campus. Subsequent add-ons have been purchased from the same vendor to ensure compatibility. The system also requires regular yearly maintenance agreements. The system is unique to this vendor and is integrated into the Academy's computer network system.

Harrison Shrader Enterprise LLC	38,945.19	3	This expense was for a variety of fire fighting equipment necessary for program use. The new Director of Fire Training mistakenly placed an order without following the proper RFP process. This was an error on the part of the new director, and it was too late for the order to be put on hold to correct the issue. The new Director was re-trained in the Purchasing Policy and there have been no further transgressions in this area.
Instructure, Inc.	33,900.86	1	This vendor provides Canvas, the subscription used for the Academy's on-line learning opportunities for our undergraduates, grad students, and continuing education participants. This expense covered the yearly maintenance and updates of the software.
Johanson Boatworks Ltd	40,424.58	11	The donated vessel <i>Belle</i> was donated to the Academy while stored in this yard and several systems needed repairs in order to offer the vessel for charter. Moving this vessel to a distant facility for another service vendor would have added significant transportation costs to the project. The yard also limits who is allowed to perform work within their yard.
Johnson Controls, Inc.	99,853.57	5	This system is unique to the Academy system and had to be sole sourced to work with the system. The expense represents misc. projects about campus and annual testing, cleaning, and maintenance services campus-wide. For safety reasons, the campus is standardized to one fire control system and the Academy contracts with Johnson Controls, Inc. because they are the only vendor in the area that is certified to work on the system in place.
KnowBe4	15,837.00	1	KnowBe4 provides security and awareness training in the cyber security area that is unique for our Academy. It provides security training and awareness.
JSTOR	10,550.00	1	The Academy subscribes to JSTOR for critical library subscriptions used in many areas of study for students. This is the only vendor that provides these important subscription services.
Land and Sea Professionals	11,520.00	2	The donated vessel <i>Castina/Rabble Rouser</i> needed a sole source material improvement that only a Electro Stariner dealer could provide. This was the closest dealer that could provide the necessary parts.

LapWare, LLD	14,760.00	1	The Academy subscribes to LaPWare to provide necessary materials for deck students. This is necessary for these students to succeed and acquire necessary licenses within their programs. This is the only vendor that provides this important subscription service.
Lyman Morse Boatbuilding	127,418.62	5	The donated vessel, <i>St. Roque</i> , is stored at this boatyard. These expenses covered multiple vessel system repairs and other major repairs necessary to be completed before chartering the vessel. The yard also limits who is allowed to perform work within their yard.
Maine Yacht Center LLC	125,923.53	2	The donated vessel, <i>Abu</i> , is stored at this boatyard. These expenses covered multiple vessel system repairs and other major repairs necessary to be completed before chartering the vessel. The yard also limits who is allowed to perform work within their yard.
Marlink Inc.	11,420.65	3	This unique vendor provides specialized communication technology used by oceangoing vessels for Broadband and Iridium satellite communication; services were greatly expanded for FY22 to meet needs of students, faculty, and staff.
Martin Walter Co, Inc	13,579.88	6	This vendor is an authorized Marine Travelift dealer and the only dealer in New England for OEM parts. The Academy's travelift required repairs. They also provide unique specialized services for required inspections, maintenance, and safety upgrades. The equipment and parts are proprietary to the manufacturer.
Modo Labs	47,556.34	3	Modo Labs software was purchased via an RFP in a prior year. This software provides integrated campus mobile solutions, and this purchase covers the yearly required maintenance and updates.
Murray Plumb & Murray	19,665.85	2	This vendor provided specialized human resources related legal services in working with the State of Maine related to important HR decisions for the Academy.
NICHE.COM	156,791.51	3	After much review, this vendor was identified as a unique student recruiting tool that best fits the Academy's needs in this area. There is no other company that offers these unique services and the reach that is required to attract students to the Academy.
PairSoft	55,227.00	7	The Academy used Workplace software for requisitioning materials and services for campus. This is a system that is used campus-wide and was purchased via an RFP several years ago. This expense covers the annual subscription cost and maintenance.

Pier Pressure	52,788.73	8	The donated vessel, <i>Braveheart</i> , was stored at this facility when it was donated to the Academy. The vessel will remain here until chartered and needed major repairs to systems, etc. It would be too expensive to cover the cost to move it to another marina/boatyard and this marina restricts who can work on vessels within its own yard.
Safe Harbor Cove Haven	36,875.52	7	The donated vessel, <i>Traverse</i> , is stored at this boatyard. These expenses covered standard maintenance repairs – zincks, prop-speed adjustments, hauling and launching, and bottom paint replacement. The yard also limits who is allowed to perform work within their yard.
Sea Bags LLC	12,910.00	1	This vendor was chosen to provide unique Sea Bags as years of service gifts for employees. This vendor could provide the unique service of turning used Academy sails into Sea Bags.
Siemens Building Technologies	17,961.00	4	The Academy originally purchased its automation and HVAC control systems from Siemens via an RFP. The repairs and maintenance of these systems must be purchased from Siemens because they have proprietary rights to these systems.
StarRez, Inc.	39,696.00	2	StarRez Software was purchased via an RFP in FY2018 and is used for Academy fundraising. This covers annual maintenance and upgrades.
Student Bridge	10,434.00	1	Student Bridge software provides essential video and web information, essential for recruiting students. This software was purchased via an RFP in a previous year, and this covers the annual maintenance and service agreement.
Symtech Fire LLC	12,822.48	1	The Academy has gas fired Props and Control system that was purchased via an RFP. This vendor is the only one that can offer a multi-year service agreement contract as required by the provided system.
Technology Mgmt Concepts	98,582.10	6	The Academy uses Microsoft Great Plains software for Human Resources, Purchasing, and financial processing. This system was purchased via an RFP approximately 18 years ago. Technology Mgmt Concepts owns Great Plains and provides the required maintenance, support and updates to this critical system.
Technolutions	31,000.00	4	The Academy uses Slate as a recruiting tool and this product was purchased via a previous year via an RFP. Technolutions own Slate and provides the required maintenance, support and updates to this critical system.

The Talaria Co	57,131.77	7	Several donated vessels are stored at this yard and moving the vessels for work elsewhere would be more expensive than leaving the vessels at this yard for work and storage. The storage and maintenance work on vessels include <i>Y</i> for \$28,893.97, <i>St Roque</i> for \$11,077.20, and <i>Nala</i> for \$17,160.00. This yard limits who is allowed to perform work within their yard.
Transact Campus Inc	47,606.77	2	The Academy uses CashNet, Higher One, and Blackboard to process credit card payments in several areas of the campus. Transact Campus Inc. can integrate with the Academy student billing system and was chosen via an RFP several years ago. This cost covers fees, maintenance, and support of that essential system.
Univ. of Rhode Island	30,940.00	1	Per federal grant guidelines, PFAS testing equipment had to be purchased directly from the University of Rhode Island – the equipment and purchase requirements were specific to the grant.
Wartsila	143,879.00	5	This vendor provides upgrades and maintenance for the simulators used for instructional purposes; specialized simulators were built for campus by Transas/Wartsila and have to be maintained by them.
YSI Incorporated	35,894.03	1	This vendor provides web-based telemetry services for Ocean Studies academic programs and is proprietary related to many field-based courses offered in programming. There is no other service that can be used for these specific field-based training programs.
TOTALS:	2,229,924.13	161	
Total Procurement Over \$10K	18,291,586.93		
% of Total Procurement	12.18%		

Maine Maritime Academy**Vendor Payment for Fiscal Year 2025: July 1, 2024 to June 30, 2025****Memberships in Excess of \$1,000**

Vendor	Total Payments	# of Pymts	Description of Purchases
American Academy of Underwater Scientists	1,100.00	1	AAUS is dedicated to establishing and maintaining standards of practice for scientific diving that is important to the Academy's Ocean Studies program for both faculty and students. AAUS produces standards for training and certification for scientific divers as well as providing access to important diving programs.
Association for the Advancement of Sustainability in Higher Education	2,200.00	1	Membership in AASHE allows the Academy to be involved in networking to advance sustainability in higher education in North America. The platform allows for self-reporting frameworks to measure on-going sustainability performance, and it also allows for continuous professional development professional development workshops and webinars.
Association of Governing Board	4,300.00	1	Membership in the AGB allows access to content, resources, and tools for governance. This membership provides tools to the Academy Board of Trustees to help them navigate the challenges that face colleges.
Association of Title IX Administrators	3,332.00	1	Membership with ATIXA provides important, up-to-date compliance requirements and training materials in the area of Title IX.
CASE	3,045.00	1	CASE is a global non-profit membership association dedicated to providing leadership and support for Advancement professionals that is critical to assist in enriching and increasing donor for the Academy.
Castine Golf Club	2,800.00	1	Membership required to enable the Academy's Intercollegiate Golf Team to practice and host tournaments at the local golf course.
Cision One	5,595.00	1	Membership provides valuable tools in the area of cloud-based software and services for public relations and marketing professionals that is instrumental for marketing for Academy professionals.
College and University Professional Association for Human Resources	3,645.00	1	Membership provides learning opportunities and leadership skill training in higher ed HR. Membership allows for involvement in an online community for higher ed HR professionals.

The Common Application	2,500.00	1	This non-profit organization represents 900+ higher education institutions and connects potential students with an institution's applications, financial aid, and scholarship information.
Consortium of State Academies	34,000.00	1	This consortium, financially administered by a secretariat, represents the interest of the six state academies with respect to federal U.S. Coast Guard and Maritime Administration regulatory and management matters.
Eastern College Athletics Conference	2,250.00	1	The ECAC is a conference comprising schools that compete in up to 15 sports, specializing in all divisions, covering many states in the eastern part of the United States, affording student athletes with the necessary competition to succeed.
Healthy Roster	1,698.00	1	Healthy Roster provides important student athlete patient engagement, care coordination, telemedicine, and outreach tools for the sports medicine area.
Inside Higher Education	3,995.00	1	This important human resources membership gives access to an extended area of hiring possibilities and helps to extend that the Academy is a first rate place to find employment.
International Accreditation Council for Business Education	2,750.00	1	This important accreditation tool is required for the Academy's business major program. Membership benefits include tools to help the Academy business program to remain competitive in the current market as well as professional development, the ability to network with colleagues, and the ability to share best practices.
Little East Conference	2,000.00	1	The Little East Conference is a conference that is essential for the Academy swim programs that covers many states in the eastern part of the United States, affording student athletes with the necessary competition to succeed.
National Association of College and University Business Officers	3,816.00	1	This organization is a leading source of professional development services for business and financial professionals.
NASFA – National Association of State Facility Administrators	2,433.00	1	NASFA is a nationally recognized organization that shares knowledge, resources and trends to help facilities management develop and implement best practices for managing state facilities.

New England Commission of Higher Education (NECHE)	13,829.00	1	NECHE is the nationally recognized accrediting body that enables the Academy to grant degrees. Membership in an accrediting body is essential for an institution of higher education.
North Atlantic Conference	20,055.00	1	The NAC is the league within which most of the Academy's intercollegiate athletic programs operate.
New England Intercollegiate Sailing Association	1,150.00	1	The New England Intercollegiate Sailing Association is an organization that regulates and organizes intercollegiate sailing throughout New England. This organization is essential for the Academy sailing program to meet standardized eligibility requirements, regatta entry regulations, while also broadening the scope of competitions and hosting national championships.
Society for HR Management	2,794.00	1	This important membership provides strategies and trainings in the area of human resources that are pivotal in the areas of retention strategies, workplace challenges, compliance areas, human resources areas of risk, and resources for career advancement.
Tall Ships of America	1,100.00	1	The schooner Bowdoin is the Official Vessel of the State of Maine, and this is an important membership for the operation and the educational experience provided to the Academy students.

TOTALS: 120,387.00 22