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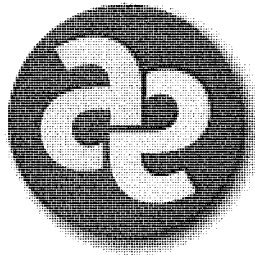
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Maine Dairy and Nutrition Council
Financial Statements
And Supplementary Information
For the Year Ended
December 31, 2012



AUSTIN ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS

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Your Financial Team

**Maine Dairy and Nutrition Council
Financial Statements
And Supplementary Information
For The Year Ended December 31, 2012**

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INDEPENDENT AUDITORS' REPORT

April 3, 2013

To the Board of Directors
Maine Dairy and Nutrition Council

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of Maine Dairy and Nutrition Council as of and for the year ended December 31, 2012, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

SEP 25 2014

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Council, as of December 31, 2012, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information included herewith be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries to management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was made for the purpose of forming an opinion on the financial statements that collectively comprise the Council's basic financial statements. The supplementary information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements of Maine Dairy and Nutrition Council.

Other Information

The supplementary information listed in the table of contents is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information listed in the table of contents is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated April 3, 2013 on our consideration of the Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the

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results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Council's internal control over financial reporting and compliance.

Austin Associates, PA

AUSTIN ASSOCIATES, P.A.
Certified Public Accountants



AUSTIN ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANTS

SEP 25 2014

Management's Discussion and Analysis

The discussion and analysis of Maine Dairy and Nutrition Council's (the Council) financial performance provides an overall review of the Council's financial activities for the year ended December 31, 2012. The intent of this discussion and analysis is to provide citizens, taxpayers, and other interested parties with an overview of our financial performance, from management's viewpoint. The detail and more in-depth analysis are provided in the auditor's reports and financial statements. The readers should also review the basic financial statements and notes to enhance their understanding of the Council's financial position.

Financial Highlights

The Council's net position as of December 31, 2012 was \$129,316, an increase of \$27,776 over last year as a result of this year's operations.

Milk tax revenues were \$200,174 or 95.9% of all revenues.

The Council does not have any long-term liabilities.

Overview of the Basic Financial Statements

This section of the annual report consists of the basic financial statements and the notes to the financial statements.

Basic Financial Statements

The statement of net position presents the Council's assets and liabilities, with the difference between the two reported as net position. The statement of net position provides information about the nature and amount of investments in resources (assets), and the obligations to creditors and others (liabilities). Net position increases when revenues exceed expenses. The statement of revenues, expenses and changes in net position reports the revenues and expenses during the period indicated. The statement of cash flows provides information about the Council's cash receipts and payments from operations, as well as funds provided and used in investing and financing activities.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the figures provided in the basic financial statements.

Financial Analysis

Assets

Current assets increased by \$30,167. This was primarily due to an increase in cash of \$29,805. The Certificate of Deposit increased \$186, accounts receivable decreased \$172, inventory decreased \$129 and the amount due from Maine Dairy Promotion Board increased \$477.

Cash increased by \$29,805. The increase was primarily due to decreased spending on programs implemented during the year. Milk tax revenues increased slightly from 2011 amounts.

Non-current assets remained consistent with 2011.

Liabilities

Current liabilities increased by \$2,391. This increase was due to a \$1,263 decrease in accounts payable, a \$1,765 increase in accrued payroll, and a \$1,889 increase in accrued vacation time.

Maine Dairy and Nutrition Council has no long-term debt.

Net Position

Net investment in capital assets remained consistent with 2011.

Net position reserved for inventory decreased from \$270 to \$141 to reflect end of year inventory amounts.

Unrestricted net position items are available to finance day-to-day operations without constraints established by debt covenants or other legal requirements. In 2012, unrestricted net position

increased by \$27,776 due to an income from operations.

Operating Revenue

Operating revenues increased from \$194,259 in 2011 to \$200,174 in 2012. This increase is attributed to an increase in milk pounds purchased and sold, for which the Nutrition Council receives \$.015 per hundredweight. The revenue from this activity increased by \$5,915 during the year ended December 31, 2012. Production of milk increased slightly in 2012. Revenue transferred from Maine Dairy Promotion Board increased in the amount of \$5,551.

Operating Expenses

Operating expenses went from \$185,523 in 2011 to \$181,002 in 2012. This decrease of \$4,521 was primarily due to decreases in personnel expenses for the year. The overall budget for expenses was increased in 2012 from 2011 due to expected implementation of national programs. However, expenses were \$47,738 below budget due to the timing and initiation of programs.

Contacting Maine Dairy and Nutrition Council's Financial Management

This financial report is designed to provide citizens and taxpayers with a general overview of the Dairy Council's finances and to reflect on the Council's accountability for the monies it receives. Questions about this report or requests for additional information should be directed to Maine Dairy and Nutrition Council, 333 Cony Road, Augusta, Maine 04330. The Council can also be reached by phone at (207) 287-3621.

Maine Dairy and Nutrition Council
Statement of Net Position
As of December 31, 2012

ASSETS

Current Assets

Cash	\$ 107,011
Certificate of Deposit	37,325
Accounts receivable	7,143
Inventory	141
Due from Maine Dairy Promotion Board	9,781
Total current assets	<u>161,401</u>

Non-Current Assets

Equipment	21,599
Less: Accumulated depreciation	<u>21,599</u>
Total non-current assets	<u>-</u>

Total Assets **\$ 161,401**

LIABILITIES AND NET POSITION

Current Liabilities

Accounts payable	\$ 722
Accrued payroll	6,064
Accrued vacation	<u>25,299</u>
Total liabilities	32,085

Net Position

Unrestricted	<u>129,316</u>
Total net position	<u>129,316</u>

Total Liabilities and Net Position **\$ 161,401**

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Maine Dairy and Nutrition Council
Statement of Revenues, Expenses and Changes in Net Position
For the Year Ended December 31, 2012

Operating Revenue

Milk tax	\$ 200,174
Other income	8,604
	<hr/>
Total revenues	208,778

Operating Expenses

Salaries	90,721
Payroll taxes and employee benefits	38,126
Educational programs and supplies	34,871
Professional fees	7,091
Travel expenses	6,736
Communications	1,442
Equipment rent	281
Equipment repairs and maintenance	44
Educational seminars and training	567
Office supplies	940
Depreciation	-
Insurance	183
	<hr/>
Total operating expenses	181,002

Change in Net Position 27,776

Total Net Position, January 1, 2012

101,540

Total Net Position, December 31, 2012

\$ 129,316

The accompanying notes are an integral part of these statements.

Maine Dairy and Nutrition Council
Statement of Cash Flows
For the Year Ended December 31, 2012

Cash Flows from Operating Activities

Cash received from milk tax	\$ 199,869
Cash received from other operating revenue	8,313
Cash received from interest income	291
Cash payments to suppliers for goods and services	(91,415)
Cash payments to employees and professional contractors for services	<u>(87,067)</u>
Net cash provided by operating activities	29,991

Cash Flows from Investing Activities

Purchase of Certificate of Deposit	<u>(186)</u>
Net cash used in investing activities	<u>(186)</u>

Net Increase in Cash and Cash Equivalents 29,805

Cash and Cash Equivalents, January 1, 2012 77,206

Cash and Cash Equivalents, December 31, 2012 \$ 107,011

Reconciliation of Change in Net Position to Net Cash Provided by Operating Activities

Change in net position \$ 27,776

Adjustment to reconcile change in net position to net cash provided by operating activities:

Increase in accounts receivable	172
Decrease in inventory	129
Decrease in amounts due from Maine Dairy Promotion Board	(477)
Increase in accounts payable	(1,263)
Increase in accrued vacation	1,889
Decrease in accrued payroll	<u>1,765</u>
Total adjustments	<u>2,215</u>

Net Cash Provided by Operating Activities \$ 29,991

The accompanying notes are an integral part of these statements.

NOTE 1: Reporting Entity

Maine Dairy and Nutrition Council (the Council) was established by Maine State Legislature as of July 1, 1996 as a public body, corporate and political, and a public instrumentality of the State of Maine. Prior to that time, the Council operated as an agency within the State of Maine Department of Agriculture. The mission of the Council is to promote the prosperity and welfare of the Maine dairy industry by sponsoring promotion, education, advertising and research programs.

The Council is charged with the responsibility of providing guidance in nutrition and nutrition education based on the concept of a balanced diet, including milk and its products in accordance with scientific recommendations, and to protect the interests of all the people of the State by strengthening and preserving the dairy industry.

Operations of the Council are funded by milk assessments collected from dealers and producer-dealers of fluid milk.

NOTE 2: Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared on the full accrual basis in accordance with accounting principles generally accepted in the United States of America as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

GASB Statement No. 20 requires that governments' proprietary activities apply all applicable GASB pronouncements as well as the following pronouncements issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, Financial Accounting Standards Board (FASB) Statements and Interpretations, Accounting Principles Board

Opinions and Accounting Research Bulletins. Governmental entities are given the option of whether to apply all FASB Statements and Interpretations issued after November 30, 1989, except for those that conflict with or contradict GASB pronouncements.

Fund Accounting

All activities of the Council are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

Basis of Accounting

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied. The transactions of the Council are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operations are included in the statement of net position.

Revenues are recognized in the accounting period when they are earned and expenses are recognized when the related liability is incurred.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and/or producing and delivering goods in connection with a proprietary fund's principal ongoing operations. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Assessments

The Council derives the majority of its revenue from two sources. The Council receives two cents of the 10-cent assessment per hundredweight of all fluid milk produced in Maine received by Maine Dairy Promotion Board (see Note 5). In addition, the Council receives a 1.5 cent assessment per hundredweight from all dealers and producer dealers on all milk purchased from Maine producers or purchased from producers outside the State and sold within the State.

Budget Practices

An annual budget is prepared by management and approved by the Council's Board of Directors. The budget is prepared according to generally accepted accounting principles (GAAP), except that the funding for capital acquisitions are considered to be expenses and depreciation is excluded from expenses.

Deposits and Investments

Cash and cash equivalents include demand deposits, savings accounts, and money market accounts. The Council considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Investments, if any, are reported at fair value, except that investments with a remaining maturity at time of purchase of one year or less are reported at amortized cost.

Inventories

Inventories consist of marketing and educational materials and are stated at the lower of cost or market value, with cost generally determined on the first-in, first-out method.

Property and Equipment

Purchased equipment is recorded at cost. Depreciation of fixed assets is calculated using the straight-line method over the estimated lives of the equipment, which is estimated at 5 years.

Net Position

Net position comprises the various net earnings from operations, non-operating revenues, expenses and contributions of capital. Net position is generally classified in the following components:

Net investment in capital assets, net of related debt:

Consists of all capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds or other borrowings that are attributable to the acquisition, construction or improvement of those assets. Net investment in capital assets amounted to \$-0- as of December 31, 2012.

Unrestricted: Consists of all other net position items that are not included in the other categories previously mentioned.

Income Taxes

The Council is a not-for profit organization exempt from income taxes under Section 501(C) (3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation and, therefore, no provision for income taxes has been made. The Council does not believe it has done anything during the past year that would jeopardize its tax exempt status at either the state or federal level. The Council reports its activities to the IRS in an annual information return. These filings are subject to review by the tax authorities and the federal income tax returns for 2010, 2011 and 2012 are subject to examination by the IRS, generally for three years after they were filed.

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 3: Cash and Cash Equivalents

The Council's cash is categorized to give an indication of the level of risk assumed by the

Council at year-end. These categories are defined as follows:

Category 1: Insured or collateralized with securities held by the Council or by its agent in the Council's name.

Category 2: Collateralized with securities held by the pledging financial institution's trust department or agent in the Council's name.

Category 3: Uninsured and uncollateralized. This also includes any bank balance that is collateralized with securities held by the pledging financial institution, or by its trust department or agent, but not in the Council's name.

The Council's entire cash balances at Key Bank were insured (Category 1) as of December 31, 2012 under the FDIC.

NOTE 4: Milk Tax Receivable

At December 31, 2012, the Council has receivable balances for dairy assessments totaling \$9,781. Council management believes that all accounts receivable are collectible and, therefore, has not established an allowance for doubtful accounts.

NOTE 5: Related Party

The Maine State Legislature established Maine Dairy Promotion Board as a quasi-governmental agency at the same time as Maine Dairy and Nutrition Council. Maine Dairy Promotion Board was created to promote the prosperity and welfare of the dairy industry of the State by fostering promotional, educational, advertising and research programs.

Because of the closely related missions of both Maine Dairy and Nutrition Council and Maine Dairy Promotion Board, the two entities share staff, equipment and office space. Separate records are maintained for the two entities. However, Maine Dairy and Nutrition Council reimburses Maine Dairy Promotion Board for its share of payroll costs. In

addition, Maine Dairy and Nutrition Council is funded, in part, with two-cents per hundredweight of milk produced in Maine that is transferred monthly from the Maine Dairy Promotion Board (see Note 2). During the year, the Maine Dairy Promotion Board incurred revenue of \$610,980 from the 10-cent assessment per hundredweight of milk produced in Maine. During the year, \$123,214 was transferred to Maine Dairy and Nutrition Council from these assessments.

At December 31, 2012, the Council was owed \$9,781 from the Maine Dairy Promotion Board.

NOTE 6: Operating Leases

Maine Dairy and Nutrition Council and Maine Dairy Promotion Board share office space that is leased on a month-to-month basis from the Maine Department of Agriculture. The rent is \$1,083 per month. Maine Dairy Promotion Board budgets for and expends the entire amount for rent on this lease, thus no amount is shown in the Council's financial statements for rent expense related to this lease.

NOTE 7: Pension Plan

As defined in the legislation that established Maine Dairy and Nutrition Council as a public instrumentality, all current and future employees have full rights and benefits under the Maine Public Employees Retirement System (MainePERS). Employees contribute to MainePERS, an agent multiple-employer public retirement system that acts as a common investment and administrative agent for public school teachers, state employees and political subdivisions. Employees are required to contribute 7.65% of their annual salary to the system. The Council contributes 14.21% to fund the employees' retirement accounts. During the year ended December 31, 2012, the Council contributed \$14,799 into the plan.

The MainePERS issues a publicly available financial report that includes financial statements and

required supplementary information. That report may be obtained by writing the Maine Public Employees Retirement System, 46 State House Station, and Augusta, Maine 04333-0046.

have not exceeded commercial coverage in any of the past three years, and there has been no significant reduction in insurance coverage from the prior fiscal year.

NOTE 8: Contingencies and Commitments

Insurance

The Council is exposed to various risks of losses related to torts, theft of, damage to, and destruction of assets, errors and omissions, injuries to employees, and natural disasters. The Council contracts with an insurance company for coverage of the above-mentioned exposures. Settled claims

NOTE 9: Subsequent Events

The Council has evaluated events, if any, that have occurred subsequent to December 31, 2012 through April 3, 2013, the date the financial statements were available to be issued, and included information in the notes to the financial statements related to any identifiable events, if necessary.

Maine Dairy and Nutrition Council
Statement of Revenues, Expenses and Changes in Net Position—Budget and Actual
For the Year Ended December 31, 2012

	<u>Actual</u>	<u>Budget</u>	Variance/ Favorable <u>(Unfavorable)</u>
<u>Operating Revenue:</u>			
Milk tax--20% from Maine Dairy			
Promotion Board	\$ 122,736	\$ 118,400	\$ 4,336
Milk tax--Other	77,438	75,000	2,438
Material sales and other income	8,313	4,000	4,313
Interest income	291	250	41
Total Revenues	208,778	197,650	11,128
<u>Operating Expenses:</u>			
Industry Image and Relations:			
Board relations	7,031	7,000	(31)
Producer relations	591	2,500	1,909
Issues management	204	2,500	2,296
Crisis preparedness	1,500	1,500	-
Dairy farmer image	254	5,000	4,746
Nutrition Affairs:			
Nutrition education materials	13,050	10,000	(3,050)
Nutrition guidance	115	1,500	1,385
Nutrition communications	8,465	17,000	8,535
Thought leader education	10,396	22,600	12,204
Personnel:			
Recruitment expense	538	-	(538)
Dental insurance	561	670	109
Health insurance	15,856	23,600	7,744
Life insurance	564	650	86
Medicare tax	795	990	195
Professional dues and memberships	300	300	-
Retiree health insurance	4,763	5,400	637
Retirement contributions	14,799	16,500	1,701
Salaries	90,721	97,960	7,239
Staff development	217	350	133
Training and seminars	50	350	300
Workers' compensation	789	800	11

(Continued on Next Page)

Maine Dairy and Nutrition Council
Statement of Revenues, Expenses and Changes in Net Position—Budget and Actual
For the Year Ended December 31, 2012

	<u>Actual</u>	<u>Budget</u>	Variance/ Favorable <u>(Unfavorable)</u>
<u>Operating Expenses (Continued):</u>			
Administrative and General:			
Communications	\$ 1,442	\$ 1,500	\$ 58
Office supplies	687	1,150	463
Postage and shipping	250	400	150
Sales tax	3	25	22
Travel	-	50	50
Equipment leasing	281	300	19
Repairs and maintenance	44	50	6
Computer tech support	-	1,000	1,000
Liability insurance	183	250	67
Professional services	6,553	6,845	292
Total Operating Expenses	<u>181,002</u>	<u>228,740</u>	<u>47,738</u>
Change in Net Position	27,776	(31,090)	58,866
Total Net Position, January 1, 2012	<u>101,540</u>	<u>101,540</u>	<u>-</u>
Total Net Position, December 31, 2012	<u>\$ 129,316</u>	<u>\$ 70,450</u>	<u>\$ 58,866</u>



AUSTIN ASSOCIATES

CERTIFIED PUBLIC ACCOUNTANTS

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

April 3, 2013

To the Board of Directors
Maine Dairy and Nutrition Council

Independent Auditor's Report

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of the business-type activities of Maine Dairy and Nutrition Council, as of and for the year ended December 31, 2012, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements, and have issued our report thereon dated April 3, 2013.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Maine Dairy and Nutrition Council's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Maine Dairy and Nutrition Council's internal control. Accordingly, we do not express an opinion on the effectiveness of Maine Dairy and Nutrition Council's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or

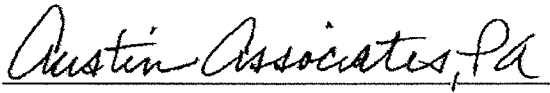
significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Maine Dairy and Nutrition Council's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



AUSTIN ASSOCIATES, P.A.

Certified Public Accountants