

# MAINE STATE LEGISLATURE

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**M E M O R A N D U M**

**TO:** Governor Paul R. LePage  
Members, Legislative Council  
Members, Joint Standing Committee on Appropriations and Financial Affairs  
Members, Joint Standing Committee on Taxation

**FROM:** H. Sawin Millett Jr., Commissioner  
Department of Administrative & Financial Services

**DATE:** March 14, 2014

**SUBJ:** Revenues – February

\*\*\*\*\*

February General Fund revenues were over budget by \$10.7 million or 10.9%. Year-to-date FY14 General Fund revenues are \$16.7 million over budget (+1.0%). Compared to the first eight months of last fiscal year, revenues are up 2.7% (+\$45.6 million). Please note that the Controller's February revenue report does not reflect the March 1<sup>st</sup> revenue forecast update by the Revenue Forecasting Committee (RFC). The March report will be based on the new revenue forecast.

Sales & use tax receipts were under budget for the month by \$1.5 million. February revenues (January sales) appear to have been impacted by the cold snowy weather Maine and the nation have been experiencing this winter. Taxable sales were essentially flat year-over-year and for the three month period ending in January. While lodging posted an impressive 10.1% increase compared to last January, most of the other taxable sales categories had flat or negative growth. General merchandise and other retail sales were down compared to a year ago by 8.7 and 2.7 percent, respectively.

In addition to the January taxable sales report, the December taxable sales report is attached as well. Note that lodging sales in December were down 32% compared to December, 2012. After reviewing the MRS accounting system it was determined that sales normally reported for December may have been recorded in September; September lodging sales increased by 10% year-over-year. The sales tax increase on lodging sales from 7% to 8% effective October 1,

2013 required annual and semi-annual filers to file an interim return for the January-September and July-September time periods, respectively. Normally those returns would have been filed in January and reflected in December sales. Given the seasonal nature of lodging sales, particularly for small businesses that usually file annually or semi-annually, these filers had little or no sales for the October-December period. December lodging sales for monthly and quarterly filers increased by approximately 10.5% over last December, providing further support for the conclusion that lodging sales were strong at the end of the calendar year, and were impacted by the change in the filing pattern.

Individual income taxes were over budget in February by \$11.4 million. Weaker than projected refunds (\$22.9 million below budget) accounted for the monthly overage. Withholding receipts were under budget for the month by \$10 million, and are now under budget for the fiscal year by \$7.2 million. Another month or two of data is necessary before any conclusions can be made on why refunds and withholding deviated from budget by so much in February.

### Sales & Use Taxes

Revenue was \$1.5 million under budget for the month and \$3.3 million (+0.5%) over budget fiscal year-to-date. Fiscal year-to-date revenue was \$64.9 million (+10.9%) over fiscal year 2013.

### Taxable Sales

Total taxable sales for the month of January (February revenue) were down 0.1% from January 2013. The annual rate of change was 3.5%. Building supply sales were up 0.9% for the month and 6.1% for the year ending in January. Sales of taxable items in food stores were up 3.7% for the month and 1.6% for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were down 8.7% for the month and 0.4% for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were down 2.7% for the month and up 2.2% for the year. Auto/transportation sector sales were up 3.5% for the month and 7.1% for the year. Sales of meals and other prepared foods were down 0.6% for the month and up 2.8% for the year. Lodging sales were up 10.1% for the month and 4.9% for the year. Business operating sales (primarily use tax paid by businesses) were up 2.2% for the month and 3.3% for the year.

### Service Provider Tax

Revenue was \$77,085 over budget for the month and \$158,199 (-0.6%) under budget fiscal year-to-date.

### Individual Income Tax

Revenue was \$11.4 million over budget for the month and \$13.9 million (+1.7%) over budget fiscal year-to-date. Fiscal year-to-date withholding payments were 1.6% under fiscal year 2013. Estimated payments were down 8.9% and final payments were up 14.9% fiscal year-to-date. Fiscal year-to-date revenue was \$60.7 million (-6.7%) under fiscal year 2013.

### Corporate Income Tax

Revenue was \$2.9 million over budget for the month and \$5.2 million (+6.4%) over budget fiscal year-to-date. Estimated payments were up 3.7% and final payments were down 24.2% fiscal year-to-date. Fiscal year-to-date revenue was \$7.1 million (+8.8%) over fiscal year 2013.

### Cigarette & Tobacco Taxes

Cigarette and tobacco products tax revenue was \$371,167 under budget for the month and \$599,750 (+0.7%) over budget fiscal year-to-date.

### Insurance Companies Taxes

The Insurance Companies Taxes were \$202,845 over budget for the month and \$143,014 under budget fiscal year-to-date.

### Estate Tax

The estate tax was \$296,028 over budget for the month and \$3.3 million under budget fiscal year-to-date.

### Transfers for Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) were over budget in February by \$2.5 million. Year-to-date the tax relief programs are over budget by \$2.5 million (+4.2%).

### Municipal Revenue Sharing

Revenue sharing was over budget in February by \$117,942 and for the fiscal year by \$523,311.

### Lottery

Lottery Revenues were over budget for the month by \$0.3 million or 3.1%. Year-to-date lottery receipts are \$2.3 million under budget.

### Other Revenues

Other Revenues were on budget for the month. Year-to-date other revenues are \$956,596 over budget.

### Highway Fund

Motor fuel tax receipts were under budget in February by \$0.245 million. The Highway Fund as a whole was over budget for the month by \$0.511 million. Fuel taxes are now \$4 million over budget for the fiscal year. Compared to the same eight month period last fiscal year motor fuel excise tax receipts are up 1.1%.

## National Economy

Most economists are convinced that the recent string of so-so economic reports is mostly weather related and that the fundamentals of the US economy remain solid. While first quarter growth is being scaled back a bit, the forecasts for 2014 and 2015 remain upbeat. Businesses and consumers appear to be ready to invest, hire and purchase once Spring comes and the cold snowy winter is behind us.

## Maine Economy

While taxable sales fell off during the final quarter of 2013 and have continued to be weak into first part of 2014, the final taxable sales reports for 2013 shows reason for optimism going forward. Taxable sales in 2013 were up 3.9%, the best growth since 2006 and the auto/transportation sector was up 7.6% in CY13, the best growth since the late 90s. The March 1<sup>st</sup> revenue forecast by the Revenue Forecasting Committee assumes that weak growth will continue through March, and will then pick up in the final quarter of the fiscal year as consumers and businesses begin their Spring and Summer purchasing. Taxable sales growth for the remainder of the calendar year is expected to be more in line with the 3.9% growth recorded for all of 2013.

HSM:mja

### Attachments

cc: John McGough  
Jonathan Nass  
Grant Pennoyer  
Maureen Dawson  
Marc Cyr  
David Boulter  
Amanda Rector  
Jim Breece  
Jerome Gerard  
Melissa Gott  
Richard Rosen

**STATE OF MAINE**

Undedicated Revenues - General Fund  
 For the Eighth Month Ended February 28, 2014  
 For the Fiscal Year Ending June 30, 2014  
 Comparison to Budget

**EXHIBIT I**

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2014
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
<b>Sales and Use Tax</b>	71,244,691	72,701,259	(1,456,568)	(2.0%)	659,646,979	656,387,965	3,259,014	0.5%	1,108,677,783
<b>Service Provider Tax</b>	4,013,944	3,936,859	77,085	2.0%	28,339,918	28,498,117	(158,199)	(0.6%)	49,317,427
<b>Individual Income Tax</b>	12,004,102	579,524	11,424,578	1971.4%	840,075,278	826,204,445	13,870,833	1.7%	1,380,685,000
<b>Corporate Income Tax</b>	2,763,428	(128,007)	2,891,435	2258.8%	87,364,915	82,147,157	5,217,758	6.4%	169,706,958
<b>Cigarette and Tobacco Tax</b>	9,348,714	9,719,881	(371,167)	(3.8%)	91,435,407	90,835,657	599,750	0.7%	135,900,000
<b>Insurance Companies Tax</b>	1,135,792	932,947	202,845	21.7%	13,976,713	14,119,727	(143,014)	(1.0%)	80,715,000
<b>Estate Tax</b>	2,405,393	2,109,365	296,028	14.0%	11,583,842	14,897,795	(3,313,953)	(22.2%)	27,553,982
<b>Fines, Forfeits &amp; Penalties</b>	1,962,847	2,271,522	(308,675)	(13.6%)	14,890,544	15,563,246	(672,702)	(4.3%)	23,431,666
<b>Income from Investments</b>	26,641	(2,678)	29,319	1094.8%	179,862	111,595	68,267	61.2%	13,818
<b>Transfer from Lottery Commission</b>	4,422,296	4,288,457	133,839	3.1%	34,132,805	36,451,914	(2,319,109)	(6.4%)	55,750,000
<b>Transfers for Tax Relief Programs</b>	(4,245,902)	(1,775,714)	(2,470,188)	(139.1%)	(62,568,933)	(60,031,258)	(2,537,675)	(4.2%)	(61,540,498)
<b>Transfer to Municipal Revenue Sharing</b>	(7,356,458)	(7,238,516)	(117,942)	(1.6%)	(45,280,463)	(44,757,152)	(523,311)	(1.2%)	(64,795,934)
<b>Other Taxes and Fees</b>	8,144,315	7,750,373	393,942	5.1%	78,584,044	76,168,186	2,415,858	3.2%	127,884,891
<b>Other Revenues</b>	4,113,758	4,068,369	45,389	1.1%	12,674,669	11,718,073	956,596	8.2%	41,077,521
<b>Total Collected</b>	<u>109,983,560</u>	<u>99,213,641</u>	<u>10,769,919</u>	<u>10.9%</u>	<u>1,765,035,580</u>	<u>1,748,315,467</u>	<u>16,720,113</u>	<u>1.0%</u>	<u>3,074,377,614</u>

NOTES: (1) Included in the above is \$7,356,458 for the month and \$45,280,463 year-to-date, that was set aside for Revenue Sharing with cities and towns

(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2013

(3) This report has been prepared from preliminary month end figures and is subject to change

**STATE OF MAINE**

Undedicated Revenues - General Fund  
 For the Eighth Month Ended February 28, 2014 and 2013  
 For the Fiscal Years Ending June 30, 2014 and 2013  
 Comparison to Prior Year

EXHIBIT II

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
<b>Sales and Use Tax</b>	71,244,691	63,800,543	7,444,148	11.7%	659,646,979	594,739,394	64,907,586	10.9%
<b>Service Provider Tax</b>	4,013,944	3,866,967	146,977	3.8%	28,339,918	28,999,294	(659,376)	(2.3%)
<b>Individual Income Tax</b>	12,004,102	26,326,059	(14,321,956)	(54.4%)	840,075,278	900,741,825	(60,666,548)	(6.7%)
<b>Corporate Income Tax</b>	2,763,428	3,912,326	(1,148,898)	(29.4%)	87,364,915	80,296,722	7,068,194	8.8%
<b>Cigarette and Tobacco Tax</b>	9,348,714	9,256,885	91,829	1.0%	91,435,407	91,877,195	(441,788)	(0.5%)
<b>Insurance Companies Tax</b>	1,135,792	1,043,504	92,287	8.8%	13,976,713	15,453,225	(1,476,512)	(9.6%)
<b>Estate Tax</b>	2,405,393	3,296,054	(890,662)	(27.0%)	11,583,842	33,741,977	(22,158,135)	(65.7%)
<b>Fines, Forfeits &amp; Penalties</b>	1,962,847	2,132,461	(169,614)	(8.0%)	14,890,544	15,438,520	(547,977)	(3.5%)
<b>Income from Investments</b>	26,641	12,683	13,958	110.1%	179,862	89,954	89,908	99.9%
<b>Transfer from Lottery Commission</b>	4,422,296	1,671,248	2,751,047	164.6%	34,132,805	32,292,113	1,840,693	5.7%
<b>Transfers for Tax Relief Programs</b>	(4,245,902)	(3,932,183)	(313,719)	(8.0%)	(62,568,933)	(105,830,490)	43,261,557	40.9%
<b>Transfer to Municipal Revenue Sharing</b>	(7,356,458)	(10,674,638)	3,318,180	31.1%	(45,280,463)	(64,321,922)	19,041,459	29.6%
<b>Other Taxes and Fees</b>	8,144,315	7,411,630	732,685	9.9%	78,584,044	85,108,817	(6,524,773)	(7.7%)
<b>Other Revenues</b>	4,113,758	3,947,394	166,364	4.2%	12,674,669	10,823,216	1,851,453	17.1%
<b>Total Collected</b>	<b>109,983,560</b>	<b>112,070,933</b>	<b>(2,087,373)</b>	<b>(1.9%)</b>	<b>1,765,035,580</b>	<b>1,719,449,840</b>	<b>45,585,740</b>	<b>2.7%</b>

**STATE OF MAINE**

Undedicated Revenues - General Fund  
 For the Eighth Month Ended February 28, 2014  
 For the Fiscal Year Ending June 30, 2014  
 Comparison to Budget

**EXHIBIT III**

	<u>Month</u>				<u>Year to Date</u>				<u>Total Budgeted Fiscal Year Ending 6-30-2014</u>
	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	<u>Actual</u>	<u>Budget</u>	<u>Variance Over/(Under)</u>	<u>Percent Over/(Under)</u>	
<u>Detail of Other Taxes &amp; Fees</u>									
0100s All Others	1,177,133	525,612	651,521	124.0%	18,543,364	17,578,759	964,605	5.5%	26,487,214
0300s Aeronautical Gas Tax	19,864	19,024	840	4.4%	181,478	176,745	4,733	2.7%	254,932
0400s Alcohol Excise Tax	1,193,464	1,439,769	(246,305)	(17.1%)	12,276,413	11,522,460	753,953	6.5%	17,464,997
0700s Corporation Taxes	599,789	400,580	199,209	49.7%	2,275,067	2,016,329	258,738	12.8%	8,313,649
0800s Public Utilities	4,123	-	4,123	-	(1,165,849)	-	(1,165,849)	-	8,000,000
1000s Banking Taxes	2,344,050	2,028,653	315,397	15.5%	18,085,550	16,737,289	1,348,261	8.1%	24,851,990
1100s Alcoholic Beverages	269,475	307,717	(38,242)	(12.4%)	3,440,796	3,503,364	(62,568)	(1.8%)	4,897,840
1200s Amusements Tax	-	-	-	-	-	-	-	-	-
1300s Harness Racing Pari-mutuel	630,940	742,375	(111,435)	(15.0%)	5,818,212	6,214,447	(396,235)	(6.4%)	9,183,964
1400s Business Taxes	657,715	456,474	201,241	44.1%	4,533,664	4,067,208	466,456	11.5%	7,506,522
1500s Motor Vehicle Licenses	443,172	510,004	(66,832)	(13.1%)	2,938,372	3,002,157	(63,785)	(2.1%)	4,411,202
1700s Inland Fisheries & Wildlife	782,377	1,291,457	(509,080)	(39.4%)	11,408,947	11,060,984	347,963	3.1%	16,101,822
1900s Other Licenses	22,213	28,708	(6,495)	(22.6%)	248,030	288,444	(40,414)	(14.0%)	410,759
<b>Total Other Taxes &amp; Fees</b>	<b>8,144,315</b>	<b>7,750,373</b>	<b>393,942</b>	<b>5.1%</b>	<b>78,584,044</b>	<b>76,168,186</b>	<b>2,415,858</b>	<b>3.2%</b>	<b>127,884,891</b>
<u>Detail of Other Revenues</u>									
2200s Federal Revenues	22,940	29,499	(6,559)	(22.2%)	287,971	286,998	973	0.3%	405,000
2300s County Revenues	-	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	4,166	22,712	(18,546)	(81.7%)	159,814	181,696	(21,882)	(12.0%)	272,545
2500s Revenues from Private Sources	129,182	210,995	(81,813)	(38.8%)	1,127,300	1,024,203	103,097	10.1%	9,836,326
2600s Current Service Charges	2,413,283	2,509,898	(96,615)	(3.8%)	16,820,488	16,778,874	41,614	0.2%	24,674,968
2700s Transfers from Other Funds	1,544,187	1,286,451	257,736	20.0%	(5,796,263)	(6,608,271)	812,008	12.3%	5,764,182
2800s Sales of Property & Equipment	-	8,814	(8,814)	(100.0%)	75,359	54,573	20,786	38.1%	124,500
<b>Total Other Revenues</b>	<b>4,113,758</b>	<b>4,068,369</b>	<b>45,389</b>	<b>1.1%</b>	<b>12,674,669</b>	<b>11,718,073</b>	<b>956,596</b>	<b>8.2%</b>	<b>41,077,521</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change



**STATE OF MAINE**

Undedicated Revenues - General Fund  
 For the Eighth Month Ended February 28, 2014 and 2013  
 For the Fiscal Years Ending June 30, 2014 and 2013  
 Comparison to Prior Year

EXHIBIT IV

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
<u>Detail of Other Taxes &amp; Fees</u>								
0100s All Others	1,177,133	557,727	619,406	111.1%	18,543,364	15,744,215	2,799,149	17.8%
0300s Aeronautical Gas Tax	19,864	19,875	(11)	(0.1%)	181,478	180,335	1,143	0.6%
0400s Alcohol Excise Tax	1,193,464	948,897	244,567	25.8%	12,276,413	11,246,153	1,030,260	9.2%
0700s Corporation Taxes	599,789	378,576	221,213	58.4%	2,275,067	2,073,572	201,495	9.7%
0800s Public Utilities	4,123	-	4,123	-	(1,165,849)	(403,834)	(762,015)	(188.7%)
1000s Banking Taxes	2,344,050	2,345,610	(1,560)	(0.1%)	18,085,550	16,786,280	1,299,270	7.7%
1100s Alcoholic Beverages	269,475	300,223	(30,748)	(10.2%)	3,440,796	3,213,400	227,396	7.1%
1200s Amusements Tax	-	-	-	-	-	-	-	-
1300s Harness Racing Pari-mutuel	630,940	1,073,445	(442,505)	(41.2%)	5,818,212	9,222,172	(3,403,960)	(36.9%)
1400s Business Taxes	657,715	581,967	75,748	13.0%	4,533,664	5,848,214	(1,314,550)	(22.5%)
1500s Motor Vehicle Licenses	443,172	351,870	91,302	25.9%	2,938,372	2,862,436	75,937	2.7%
1700s Inland Fisheries & Wildlife	782,377	825,469	(43,092)	(5.2%)	11,408,947	11,038,174	370,773	3.4%
1900s Other Licenses	22,213	27,970	(5,757)	(20.6%)	248,030	7,297,700	(7,049,670)	(96.6%)
<b>Total Other Taxes &amp; Fees</b>	<b>8,144,315</b>	<b>7,411,630</b>	<b>732,685</b>	<b>9.9%</b>	<b>78,584,044</b>	<b>85,108,817</b>	<b>(6,524,773)</b>	<b>(7.7%)</b>
<u>Detail of Other Revenues</u>								
2200s Federal Revenues	22,940	18,929	4,011	21.2%	287,971	295,625	(7,654)	(2.6%)
2300s County Revenues	-	-	-	-	-	-	-	-
2400s Revenues from Cities and Towns	4,166	8,204	(4,039)	(49.2%)	159,814	143,244	16,570	11.6%
2500s Revenues from Private Sources	129,182	108,095	21,087	19.5%	1,127,300	888,950	238,350	26.8%
2600s Current Service Charges	2,413,283	2,572,849	(159,566)	(6.2%)	16,820,488	18,397,892	(1,577,403)	(8.6%)
2700s Transfers from Other Funds	1,544,187	1,239,316	304,871	24.6%	(5,796,263)	(8,976,802)	3,180,540	35.4%
2800s Sales of Property & Equipment	-	-	-	-	75,359	74,308	1,051	1.4%
<b>Total Other Revenues</b>	<b>4,113,758</b>	<b>3,947,394</b>	<b>166,364</b>	<b>4.2%</b>	<b>12,674,669</b>	<b>10,823,216</b>	<b>1,851,453</b>	<b>17.1%</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change

**STATE OF MAINE**

Undedicated Revenues - Highway Fund  
 For the Eighth Month Ended February 28, 2014  
 For the Fiscal Year Ending June 30, 2014  
 Comparison to Budget

EXHIBIT V

	Month				Year to Date				Total Budgeted Fiscal Year Ending 6-30-2014
	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	Actual	Budget	Variance Over/(Under)	Percent Over/(Under)	
Fuel Taxes	15,739,430	15,983,990	(244,560)	(1.5%)	128,901,137	124,872,040	4,029,097	3.2%	210,011,240
Motor Vehicle Registration & Fees	9,074,153	8,350,064	724,089	8.7%	55,934,016	54,816,421	1,117,595	2.0%	84,362,917
Motor Vehicle Inspection Fees	88,619	5,050	83,569	1654.8%	2,050,000	2,281,055	(231,056)	(10.1%)	2,982,500
Miscellaneous Taxes & Fees	87,840	79,248	8,592	10.8%	775,367	830,259	(54,892)	(6.6%)	1,313,165
Fines, Forfeits & Penalties	60,350	65,525	(5,175)	(7.9%)	666,135	674,526	(8,391)	(1.2%)	1,007,998
Earnings on Investments	3,612	8,286	(4,674)	(56.4%)	36,000	67,678	(31,678)	(46.8%)	100,825
All Other	473,323	523,760	(50,437)	(9.6%)	6,708,407	6,670,801	37,606	0.6%	8,797,218
<b>Total Collected</b>	<b>25,527,327</b>	<b>25,015,923</b>	<b>511,404</b>	<b>2.0%</b>	<b>195,071,060</b>	<b>190,212,780</b>	<b>4,858,280</b>	<b>2.6%</b>	<b>308,575,863</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change

**STATE OF MAINE**

Undedicated Revenues - Highway Fund  
 For the Eighth Month Ended February 28, 2014 and 2013  
 For the Fiscal Years Ending June 30, 2014 and 2013  
 Comparison to Prior Year

EXHIBIT VI

	Month				Year to Date			
	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)	Current Year	Prior Year	Variance Over/(Under)	Percent Over/(Under)
Fuel Taxes	15,739,430	16,213,696	(474,266)	(2.9%)	128,901,137	127,442,207	1,458,930	1.1%
Motor Vehicle Registration & Fees	9,074,153	8,445,970	628,182	7.4%	55,934,016	58,918,249	(2,984,233)	(5.1%)
Motor Vehicle Inspection Fees	88,619	4,302	84,317	1959.9%	2,050,000	2,275,648	(225,648)	(9.9%)
Miscellaneous Taxes & Fees	87,840	88,678	(837)	(0.9%)	775,367	796,465	(21,099)	(2.6%)
Fines, Forfeits & Penalties	60,350	67,844	(7,494)	(11.0%)	666,135	696,737	(30,602)	(4.4%)
Earnings on Investments	3,612	7,939	(4,327)	(54.5%)	36,000	51,448	(15,448)	(30.0%)
All Other	473,323	512,771	(39,448)	(7.7%)	6,708,407	6,542,472	165,935	2.5%
<b>Total Collected</b>	<b>25,527,327</b>	<b>25,341,201</b>	<b>186,127</b>	<b>0.7%</b>	<b>195,071,060</b>	<b>196,723,225</b>	<b>(1,652,165)</b>	<b>(0.8%)</b>

NOTE: This report has been prepared from preliminary month end figures and is subject to change

**Maine Revenue Services  
Taxable Sales by Sector  
In Thousands of Dollars**

	Jan. '14	% Ch.	Jan. '13	% Ch.	Jan.' 12	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'14 vs. '13 Thru. Jan. % Change
<b>Building Supply</b>	\$127,288.6	0.9%	\$126,099.2	-3.3%	\$130,383.2	2.2%	6.1%	0.9%
<b>Food Store</b>	\$119,387.5	3.7%	\$115,178.0	4.8%	\$109,881.2	3.1%	1.6%	3.7%
<b>General Merchandise</b>	\$173,838.6	-8.7%	\$190,318.8	8.8%	\$174,970.1	-3.1%	-0.4%	-8.7%
<b>Other Retail</b>	\$125,856.8	-2.7%	\$129,303.3	7.8%	\$119,906.7	-1.5%	2.2%	-2.7%
<b>Auto/Transportation</b>	\$267,866.3	3.5%	\$258,777.8	11.4%	\$232,267.9	4.1%	7.1%	3.5%
<b>Restaurant</b>	\$133,202.5	-0.6%	\$133,950.7	6.8%	\$125,399.8	1.1%	2.8%	-0.6%
<b>Lodging</b>	\$17,429.8	10.1%	\$15,835.9	5.3%	\$15,032.4	-12.1%	4.9%	10.1%
<b>Consumer Sales</b>	\$964,870.1	-0.5%	\$969,463.7	6.8%	\$907,841.3	0.4%	3.5%	-0.5%
<b>Business Operating</b>	\$160,099.6	2.2%	\$156,711.2	6.3%	\$147,430.3	-2.8%	3.3%	2.2%
<b>Total</b>	\$1,124,969.7	-0.1%	\$1,126,174.9	6.7%	\$1,055,271.6	0.0%	3.5%	-0.1%