

# MAINE STATE LEGISLATURE

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JOHN ELIAS BALDACCI  
GOVERNOR

STATE OF MAINE  
DEPARTMENT OF  
ECONOMIC AND COMMUNITY DEVELOPMENT  
59 STATE HOUSE STATION  
AUGUSTA, MAINE  
04333-0059



JACK CASHMAN  
COMMISSIONER

May 4, 2005

COPY

Honorable Lynn Bromley, Senate Chair  
Honorable Nancy Smith, House Chair  
Joint Standing Committee on Business, Research & Economic Development  
Room 207, State Office Building  
Augusta, Maine 04333

Dear Senate Chair Bromley and House Chair Smith,

I am pleased to respond to your recent letter requesting further information on the Pine Tree Zone Program.

Enclosed is a detailed list of the companies certified under this program during 2004. The list includes the company name and location, qualifying sector and a brief description of the companies' plans regarding real and personal property investment as well as the intended number of employees to be hired and the average annual income of those employees.

I believe this information will provide the more detailed picture of the program that you are looking for.

Thank you for your continued interest in our department experience during the first year of the Pine Tree Development Zone initiative.

Sincerely,

Jack Cashman  
Commissioner

Enclosure

cc: Business & Economic Development Committee members  
Thaxter Trafton, Director, Office of Business Development  
James Nimon, PTZ Program Manager  
Andrea Smith, PTZ Project Officer



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## PTZ Business Certifications Summary

(as of December 31, 2004)

### Certified on April 1, 2004:

**Franklin ScoreHealth** – Information Technology (Software for health care) – Wilton, ME (AVPTZ) - \$50,000 annually for lease and improvements approximately \$100,000 in computer servers and infrastructure. 14 full-time employees @ \$50,000/year and 4 part-time employees @ \$15-30/hour

**SBK Consulting, LLC** – Information Technology (Consulting/Marketing/Lead Generation Services to emerging technology companies) – Orono, ME (PVPTZ) - Ideally over the next 3-5 years SBK will be able to utilize the University as a resource to expand the business adding an additional 5-7 employees with a mix of FT and PT people, expanding professional office space at the Ayers Island Parcel. 5-7 workstations including computers and phone systems, desks, etc. Estimate \$7,500-\$11,000

### Certified on April 20, 2004:

**Knight-Celotex** – Manufacturing (Fibreboard operations) – Lisbon Falls, ME (AVPTZ) - Knight-Celotex desires over the 2004-2008 period to invest \$200,000 in rail infrastructure, invest approximately \$800,000 in modifications and expansions and invest \$250,000 in R&D. Knight-Celotex desires over the 2004-2008 period to invest approximately \$2million in upgrading and/or expansion of its fiberboard manufacturing equipment. Over a five-year period Knight-Celotex plans to hire 30 full-time employees with an average wage of \$13.71 per hour.

### Certified on April 21, 2004:

**Robbins Lumber, Inc.** – Manufacturing (Sawmill/Lumber) – Searsmont ME (MCPTZ) - Company proposes to construct a new sawmill at a cost of \$2,000,000 and new equipment to be purchased at a cost of \$10,500,000. 4 full-time employees @ \$30,000/year.

### Certified on April 27, 2004:

**Safe Handling, Inc.** – Manufacturing (logistics and distribution facility/transportation of hazardous and quality sensitive bulk materials) – Auburn, ME (AVPTZ) - \$3,000,000 in construction costs; equipment costs approximately \$1,500,000. 50 new full-time employees with an average wage of \$30,000 to be hired.

**Tambrands, Inc.** – Manufacturing (Feminine Hygiene products) – Auburn ME (AVPTZ) \$ 3 million for proposed addition adjacent to our current manufacturing structure. The building expansion will house new fiber processing equipment estimated at \$9MM and allow for additional storage of raw materials on site. Tambrands will be able to reconfigure their existing manufacturing processes to house 3-4 additional Pearl lines (if the market demand requires them) that their current processes would not allow. The new lines would require a +\$25MM investment. Job creation would be 24 new full-time employees with an average full-time wage of \$25,000-\$30,000

## PTZ Business Certifications Summary

(as of December 31, 2004)

### Certified on May 5, 2004:

**Holo-Dek Gaming, Inc.** – Manufacturing, Information Technology, Precision Manufacturing Technology (development, manufacture and marketing in the entertainment industry utilizing unique hardware and software technology)– Sanford, ME (SMPTZ) - Start-up business in 6000-8000 sf building with ability to expand for office space and dock and/or street level access. An overhead crane with a 2 ton capacity will be required as well as Fork truck, warehousing items, phone system, office furniture, HVAC filter system and audio visual staging set ups. 40 full-time employees with an average wage of \$40,000/year and 5 part-time employees with an average wage of \$10.00/hour.

### Certified on May 10, 2004:

**Pleasant River Lumber Company** – Manufacturing (Lumber sorting and stacking production and debarking) – Dover-Foxcroft, ME (PQPTZ) - Project includes the expansion of existing business. Improvements to planer mill to increase lumber sorting and stacking production as well as business expansion. New debarking equipment with new building large enough to accommodate the future Canter Twin Project (\$1.2 million) and Edger Optimizer (\$1.0 million) as well as replacement of office building. Total project cost is \$4,475,000. Capital improvements would begin in 2005 and continue through 2008. Company expects to hire 6 full-time employees with an average wage of \$35,000.

### Certified on June 9, 2004:

**Walpole Woodworkers, Inc.** – Manufacturing (cedar fences/outdoor furniture and accessories) - Pittsfield, ME (KVPTZ) - \$1 million investment - 40 full-time employees @ \$22,000/year -

**Sterilogic Waste Systems, Inc.** - Environmental Technology (Medical waste treatment facility)- Pittsfield, ME (KVPTZ) - \$2 million investment - 15 full-time employees @ \$24,000/year

**Daaquam Maine, Inc.** – Manufacturing ((sawmill) - Milford, ME (PVPTZ) - \$8.5 million investment in real property; \$28 million in equipment - 120 full-time employees @ \$15.36/hour and 15 part-time employees @ \$13.00/hour

**Stainless Food Service Manufacturing, Inc.** – Manufacturing (steel products for grocery market industry) - Caribou, ME (ARPTZ) - \$850,000 investment - 29 full-time employees @ \$9-10/hour

**Tex Tech Industries** – Manufacturing (textile based products, hardened composites) - Monmouth, ME (KVPTZ) - \$3+ million investment - 55 FULL-TIME EMPLOYEES @ \$25,000/year

**Waterford Homes, LLC** - Manufacturing (manufactured homes) - Waterford, ME (AVPTZ) - \$1.5 million investment - 7-10 FT salaried employees @ \$30,000+/year and 35-40 FT hourly employees @ \$8-12/hour

**Brim's Ness Corporation** - Manufacturing (sensor technology for drinking water, filter sensors, water softener controls) - Millinocket, ME (PVPTZ) - \$1-3 million in real estate; \$800,000 in equipment - 420 full-time employees @ \$50,000/year

### Certified on June 9, 2004 (cont'd):

**Rynel, Inc.** – Manufacturing (reactive polymer processing/manufacture of foam products and technology - Wiscasset or Gardiner, ME (KVPTZ) - \$1.25 million investment - 5-8 full-time employees @ \$28,000/year

## **PTZ Business Certifications Summary**

**(as of December 31, 2004)**

**Maine Mutual Group** - Financial Services ((e-commerce initiatives) - Presque Isle, ME (ARPTZ) \$125,00+ in e-commerce initiatives expenditures; 10+ full-time employees @ \$28,500/year

### **Certified on June 22, 2004:**

**Correct Building Products, LLC** – Manufacturing (residential and commercial decking and railing) – Biddeford, ME (SMPTZ) - \$2,500,000 in capital expenditures annually for the next five years; 20 full-time employees @ \$35,000/year

### **Certified on July 6, 2004:**

**Lincoln Paper and Tissue, LLC** – Manufacturing (special tissue and napkin stock) – Lincoln, ME (PVPTZ) - \$5,875,000 in real and personal property investments; 350 FTE @ \$55,000/year

### **Certified on July 13, 2004:**

**Allagash Valve and Controls, Inc.** – Manufacturing and Precision Manufacturing Technology (manufacturer and distributor of valves, actuation and control) – Medway, ME (PVPTZ) - \$250,000 in real and personal property investments; 25 FTE @ \$40,000/year

### **Certified on July 15, 2004:**

**Valley Trailers, Inc.** – Manufacturing (manufacturing and fabrication of heavy duty trailers for the logging industry) – Fort Kent, ME (ARPTZ) - \$454,800 to modify manufacturing facility; \$275,000 in capital expenditures; 8 FTE @ \$23,500/year and 1 PTE @ \$7,300/year

### **Certified on July 22, 2004:**

**Computing Technologies, Inc. (CoTs)** – Information Technology. Oxford, ME (AVPTZ) Vietnam-veteran owned business in the information technology field; company intends to lease facility. \$1.6 million investment in personal property including PC's, software, internet services, telecommunication services. 65 FTE @ \$12.41/hour and 13 PTE @ \$12.41/hour

### **Certified on July 27, 2004:**

**Morgan Lumber, Inc.** – sawmill manufacturer. Bingham, ME (KVPTZ) Company intends to construct or modify an additional building to house new equipment at a cost of approximately \$200,000. Capital investment of \$500,000. 1 FTE @ \$12.00/hour; 14-19 FTE @ \$10.00/hour

### **Certified on August 18, 2004:**

**World Harbors, Inc.** – manufacturer in food products industry. Auburn, ME (AVPTZ) Company is expanding current line of products and advancing growth of manufacturing operation. \$3,000,000 investment in real and personal property. 12 FTE @ \$28,000/year

### **Certified on September 10, 2004:**

**Allagash Valve and Controls, Inc.** – Manufacturing and Precision Manufacturing Technology (manufacturer and distributor of valves, actuation and control) –Millinocket, ME (PVPTZ) - \$250,000 in real and personal property investments; 10-15 FTE @ \$40,000/year

## **PTZ Business Certifications Summary**

**(as of December 31, 2004)**

### **Certified on September 21, 2004:**

**Grover Gundrilling, Inc.** - Precision manufacturing technology engaged in the precision manufacturing of machined parts requiring deep hole drilling. Norway, ME (AVPTZ) Expansion of Norway facility. \$200,000 in capital expenditures; creation of 2 FTE @ \$28,000/year

### **Certified on September 21, 2004:**

**Boralex Ashland** – Manufacturing/electrical generation. Ashland, ME (ARPTZ) Reopening of biomass electrical generation station. Investment of \$1.6 million to purchase equipment and overhaul plant components and start up costs. 20 FTE @ \$30,000/year

### **Certified on September 21, 2004:**

**Fresh Way, Inc. d/b/a Naturally Potatoes** – Manufacturing Mars Hill, ME (ARPTZ) Production of refrigerated potatoes for sale and distribution. Capital expenditures of over \$2 million; 50 FTE @ \$38,800/year

### **Certified on September 27, 2004**

**Davis Brothers, Inc.** – Precision Manufacturing. Lincoln, ME (PVPTZ) Provides process equipment and piping (biotechnology) for the pharmaceutical and the food and beverage industry as well as manufacturing for the pulp and paper industry. Investment of \$200,000 in real and personal property; 10 FTE @ \$26,123/year

### **Certified on October 12, 2004**

**New England Wire Products, Inc.** – Manufacturing. Kingfield, ME (AVPTZ) Manufacturer of wire racks and displays. Investment of \$500,000-1,000,000 in real estate and \$300,000-500,000 in personal property; 50-75 FTE @ \$32,000/year

**Cousineau Wood Products of Maine, LLC** – Manufacturing. North Anson, ME (KVPTZ) Expansion of saw mill. Intend to establish a night shift to increase production and reduce operating expenses. Capital investments will need to be made to keep mill up-to-date as technology changes. 20-30 FTE @ \$25,000/year

### **Certified on October 26, 2004**

**c-Link Systems, Inc.** – Manufacturing. Bridgton, ME (SMPTZ) Relocation of company from Georgia. Extensive background in the fiber optic industrial communications industry. Provides support products for power utilities; investment of \$1,000,000 in real and personal property; transfer of 2 positions and the creation of up to 30 jobs over the next 3 years @ \$48,000/year

### **Certified on November 4, 2004**

**Penmor Lithographers, Inc.** - Manufacturing. Lewiston, ME (AVPTZ) High-quality commercial printer; produces printed products such as catalogs, promotional materials and fine art prints in an extremely competitive environment. Intend to replace some existing equipment as well as modifying the existing building to accommodate the new equipment at a cost of approximately \$3,250,000.00. Company plans to hire 5 new FTE @ \$30,000.00/year

## **PTZ Business Certifications Summary**

**(as of December 31, 2004)**

### **Certified on November 23, 2004**

**MaxTorque, LLC** – Manufacturing and Precision Manufacturing, Limerick, ME (SMPTZ)  
Manufacturing/Precision Manufacturing. Construction of new 5,000 square foot building; MaxTorque will lease 4,000 of this. Equipment purchases in excess of \$200,000. 10 FTE @ \$37,500/year

### **Certified on December 10, 2004**

**PPSA Overseas Ltd.** – Manufacturing, Mack Point, Searsport, ME (MCPTZ) Investment of \$5-7 million in real and personal property to construct a tank farm, value-added processing and distribution facility for the importation and refinement of kaolin clay to be supplied to paper mills in Maine, New England and Eastern Canada; 5 FTE @ \$35,000/year

**The Concord Group Insurance Companies** – Financial Services, Auburn, ME (AVPTZ) Investment of approximately \$1.4 million in a new building in 2005. Within the next five years the company intends to hire 46 FTE @ \$40,240/year

### **Certified on December 22, 2004**

**Huber Engineered Woods, LLC** – Manufacturing, Station Road, Easton, ME (ARPTZ) Capital Investment of \$3,000,000-\$5,000,000 for enhancement, upgrade and expansion of log conditioning and dryer processes; 1-25 FTE within the next five years @ \$35,800/year

Total number of companies certified in 2004: 37

Financial Services – 2  
Information Technology - 3  
Manufacturing – 31  
Precision Manufacturing - 1