MAINE STATE LEGISLATURE

The following document is provided by the LAW AND LEGISLATIVE DIGITAL LIBRARY at the Maine State Law and Legislative Reference Library http://legislature.maine.gov/lawlib



Reproduced from electronic originals (may include minor formatting differences from printed original)



132nd MAINE LEGISLATURE

FIRST SPECIAL SESSION-2025

Legislative Document

No. 1925

H.P. 1286

House of Representatives, May 6, 2025

An Act to Improve Access to Grant Funding for the Maine Farms for the Future Program

Reference to the Committee on Agriculture, Conservation and Forestry suggested and ordered printed.

ROBERT B. HUNT
Clerk

Presented by Representative OSHER of Orono.

Cosponsored by Senator BRENNER of Cumberland and

Representatives: FLYNN of Albion, FRIEDMANN of Bar Harbor, HALL of Wilton,

PLUECKER of Warren, RANA of Bangor, WHITE of Guilford, Senator: TALBOT ROSS of

Cumberland.

Be it enacted by the People of the State of Maine as follows:

Sec. 1. 7 MRSA §318, as amended by PL 2007, c. 660, §§2 and 3, is further amended to read:

§318. Business plan development

- 1. Eligibility. An applicant must own a farm <u>business</u> that has been producing agricultural products commercially in the State for at least 2 years at the time of application. The applicant must submit an application to the department to be eligible for participation in the program pursuant to procedures developed by the department. <u>Exceptions to the 2-year eligibility requirement may be granted at the discretion of the department.</u>
- **2.** Criteria for selection. The panel shall evaluate and approve applications that are based upon criteria developed by the department, including:
 - A. The degree of opportunity for increasing the vitality of the farm <u>business</u> due to factors such as the capability of the applicant to effect positive changes in farm <u>business</u> operations and the suitability of the land in agricultural use to sustain those changes; and
 - B. The degree of threat to the continuation of agricultural use of the land due to factors such as the financial capacity and current farm management practices of the applicant.
- **3. Services package; reimbursement.** Once an applicant is selected to participate in the program, the department shall assist the selected farm <u>business</u> in assembling a services package to develop the business plan within 18 months of the selection. These services must include:
 - A. Outside experts to provide services such as analyzing production practices and markets or developing financial data; and
 - B. Department-approved instruction or classroom training in economics and business planning for the owner or operator of the farm <u>business</u>.

A services package must be approved by the department before it is implemented. The department shall pay for outside services contracted as part of an approved services package. The department may not pay more than \$10,000 for outside services contracted as part of the services package to a selected farm <u>business</u>. The department shall keep an accounting of the services provided to a selected farm <u>business</u> as part of the services package.

- **5. Business plan requirements.** A selected farm <u>business</u> must use a services package to develop a business plan that identifies changes in farm management practices and investments in equipment and property that would increase the vitality of the farm <u>business</u>.
- Sec. 2. 7 MRSA §319, as amended by PL 2007, c. 660, §4, is further amended to read:

§319. Investment support

1. Eligibility. A selected farm <u>business</u> that has completed a business plan pursuant to section 318 is eligible to apply for funding to implement the plan. The applicant may apply for a reduced-interest loan from the Agricultural Marketing Loan Fund under chapter 101, subchapter 1-D and for a grant pursuant to the terms outlined in exchange for a

farmland protection agreement under subsection 4. A farmer requesting a grant in exchange for a farmland protection agreement must own at least 5 acres of land in agricultural use at the time of application.

- **2. Award of grants.** The panel shall develop a competitive process to determine the farms farm businesses that receive grants to implement a business plan in exchange for a farmland protection agreement under subsection 4 and farms farm businesses that are eligible to apply for a reduced-interest loan under section 435, subsection 3-A. This determination must be based upon selection criteria developed by the department including:
 - A. The viability of the business plan;

- B. The degree of threat to the continuation of agricultural use of the land due to factors such as the financial capacity and current farm management practices of the applicant; and
- C. The degree to which the business plan would accomplish broader objectives such as the protection of water resources, wildlife habitat, open space and scenic and cultural amenities.

When possible, the panel shall award grants to applicants representing diverse agricultural enterprises and geographic areas of the State.

- **3.** Uses and limitations of funding. Any funds provided by the department pursuant to this section must be used to implement the business plan either in the plan's original form or in a subsequent amended version that has been approved by the department. For a farm business applying for and receiving a loan from the Agricultural Marketing Loan Fund, the loan requirements and limitations under chapter 101, subchapter 1-D and Title 10, section 1023-J apply. For a farm business receiving a grant, the department may provide funds to implement the business plan in an amount not to exceed \$25,000 \$45,000 or 25% of the total investments identified by the business plan, whichever is less.
- 4. Farmland Agricultural conservation agreement or farmland protection agreement. A farm business selected to receive a grant under subsection 2 must have an existing agricultural conservation agreement or enter into a new 7-year farmland protection agreement with the department before the department provides investment support pursuant to this section. The agreement must provide that the farm business will protect the land in agricultural use from nonagricultural development for the period of the agreement. Exceptions may be granted by the department if an applicant does not own the land on which the applicant operates the applicant's farm business but has a long-term lease arrangement. A selected farm business may terminate the farmland protection agreement at any time if the farm business repays the department for any funds provided to the farm business by the department pursuant to this section.
- **5. Review of business plan.** The department shall arrange to review the business plan for a farm <u>business</u> selected to receive a grant under subsection 2 within 2 years of the date the grant is awarded.
- **Sec. 3. 7 MRSA §435, sub-§2, ¶A,** as amended by PL 2021, c. 710, §5, is further amended to read:
 - A. An agricultural marketing loan for any project under this subchapter, the total cost of which exceeds \$200,000 \$450,000, may not exceed 90% of the project cost. A loan from the fund may not be provided for such a project unless the applicant demonstrates

a commitment of private funds of at least 5% of the total cost of the project; except that, in order to encourage the undertaking of cooperative projects by 2 or more agricultural enterprises, an agricultural marketing loan may not be provided unless the cooperating agricultural enterprises as a group demonstrate a commitment of private funds of at least 5% of the total cost of the project.

Sec. 4. 7 MRSA §435, sub-§2, ¶B, as amended by PL 2021, c. 710, §6, is further amended to read:

B. An agricultural marketing loan for any project under this subchapter, the total cost of which is \$200,000 \$450,000 or less, may not exceed 90% of the total cost of the project.

SUMMARY

This bill amends eligibility criteria for the Maine Farms for the Future Program to ensure that farmers who lease rather than own land and those who farm on land that is already protected by an agricultural conservation agreement are able to receive grants in the program. The bill also allows the Department of Agriculture, Conservation and Forestry to grant exceptions to eligibility criteria to allow for more flexibility for business plan development and investment support for farms. Lastly, the bill increases the maximum allowable amounts for grants and agricultural marketing loans awarded through the program.