

	-	L.D. 2263
2	DATE: 2 11 2000	(Filing No. S-493)
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б	BANKING AND	INSURANCE
8	Reported by:	
10	Reproduced and distributed under of the Senate.	the direction of the Secretary
12	STATE OF	MAINE
14	SENA SENA 119TH LEGIS	ГЕ
16	SECOND REGUL	AR SESSION
18	COMMITTEE AMENDMENT "A" to a	S.P. 865, L.D. 2263, Bill, "An
20	Act to Amend the State's Fair Debt to Provide for Nonprofit Debt Manag	c Collection Practices Laws and
22	- Journal the bill be studied	aut the title and substituting
24	the following:	out the title and substituting
26	'An Act to Regulate Nonprofit Debt	Management Service Providers'
28	Further amend the bill by str title and before the summary and	riking out everything after the d inserting in its place the
30	following:	
32	'Emergency preamble. Whereas, become effective until 90 days af	Acts of the Legislature do not ter adjournment unless enacted
34	as emergencies; and	
36	Whereas, debt management a providers may currently be solicit	and budget planning service ting business in this State in
38	violation of Maine law; and	
40	Whereas, the regulation of delist needed for the protection of Mai	bt management service providers ne consumers; and
42	-	nly nonprofit debt management
44	service providers to legally op further protection of Maine consume	erate in this State for the
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48	against for-profit debt management	dditional enforcement measures service providers; and

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Whereas, in the judgment of the Legislature, these facts create an emergency within the meaning of the Constitution of Maine and require the following legislation as immediately necessary for the preservation of the public peace, health and safety; now, therefore,

Be it enacted by the People of the State of Maine as follows:

Sec. 1. 17 MRSA §701, as amended by PL 1971, c. 424, §8, is repealed and the following enacted in its place:

#### 12 §701. Business prohibited

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14 <u>1. Budget planning prohibited.</u> Except as provided in subsection 2, a person, firm, association or corporation may not
 16 engage in the business of budget planning on behalf of a consumer.

18 **2. Exceptions.** This chapter does not apply to:

- A. A person admitted to the practice of law in this State
   as of the effective date of this section, except to the
   extent that budget planning or debt management services
   constitute the exclusive activity of that attorney;
- B. A supervised financial organization as defined in Title
   9-A, section 1-301, subsection 38-A;
- 28 <u>C. A supervised lender as defined in Title 9-A, section</u> 1-301, subsection 39; or
- D. Any organization that is registered with the State as a 32 <u>debt management service provider under Title 32, chapter</u> <u>80-A.</u>

Sec. 2. 17 MRSA §702 is amended to read:

§702. Budget planning, defined

"Budget planning" means the making of a contract with a 40 particular debtor, whereby when the debtor agrees to pay a certain amount periodically to the person engaged in the budget 42 planning, who shall distribute the same to a certain specified creditor or among certain specified creditors in accordance with 44 a plan agreed upon by the debtor.

46 Sec. 3. 32 MRSA c. 80-A is enacted to read:
 48 <u>CHAPTER 80-A</u>
 50 <u>NONPROFIT DEBT MANAGEMENT SERVICES</u>

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<u>§6171.</u>	Short title
	<u>s chapter may be known and cited as the "Nonprofit Debt nt Services Act."</u>
<u>§6172.</u>	Definitions
	used in this chapter, unless the context otherwise s, the following terms have the following meanings.
the Offi	Administrator. "Administrator" means the Director of ce of Consumer Credit Regulation within the Department of onal and Financial Regulation.
<u>means th</u> distribu	<b>Debt management service.</b> "Debt management service" he receiving of money from a consumer for the purpose of ting that money to or among one or more creditors of the in full or partial payment of the consumer's obligation.
service provide	<b>Debt management service provider.</b> "Debt management provider" means a person that provides or offers to to a consumer in this State any debt management services,
	rn for a fee or other consideration, "Debt management provider" does not include:
<u>A.</u>	A supervised financial organization;
В.	A supervised lender; or
<u>as</u> ext	A person admitted to the practice of law in this State of the effective date of this chapter, except to the ent that debt management services constitute the lusive activity of that attorney.
4.	Person. "Person" means an individual or an organization.
	<b>Supervised financial organization.</b> "Supervised 1 organization" has the same meaning as in Title 9-A, 1-301, subsection 38-A.
	Supervised lender. "Supervised lender" has the same as defined in Title 9-A, section 1-301, subsection 39.
<u>§6173.</u>	Registration and annual reregistration
that is Revenue to act	Nonprofit organizations. Only a nonprofit organization exempt from taxation under the United States Internal Code, Section 501(c)(3) may register under this chapter as a debt management service provider with respect to
consumer	<u>s who are residents of this State.</u>

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2	2. Registration and reregistration. A nonprofit
	organization that is exempt from taxation under the United States
4	Internal Revenue Code, Section 501(c)(3) desiring to act, or
	continue to act, with respect to consumers in this State as a
6	<u>debt management service provider shall apply to the administrator</u>
	for registration or reregistration in accordance with this
8	chapter. The application must be in a form prescribed by the
	administrator. The administrator may refuse the application if
10	it contains erroneous or incomplete information. A registration
	may not be issued unless the administrator, upon investigation,
12	finds that the financial soundness and responsibility, insurance
	coverage, consumer education programs and services component,
14	character and fitness of the applicant and, when applicable, its
	partners, officers or directors, warrant belief that the business
16	will be operated honestly and fairly within the purposes of this
	chapter. The initial application for registration may be filed
18	<u>at any time and must include a fee of \$500. A registration or</u>
	reregistration under this chapter expires on December 31st of the
20	year approved. An annual reregistration application must be
	filed by December 1st of each year for the following year and
22	<u>must include a fee of \$250.</u>
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24	3. Action on registration application. The administrator

shall take action on an application within 30 days after the 26 administrator has accepted the application as complete. Upon written request, the applicant is entitled to a hearing on the 28 question of the applicant's qualifications for registration if the administrator has notified the applicant in writing that the 30 application has been denied or the administrator has not issued a registration within 30 days after the application for the 32 registration was accepted as complete by the administrator. A request for a hearing may not be made more than 60 days after the 34 application was accepted as complete or the administrator has mailed a written notice to the applicant stating that the 36 application has been denied and stating the reasons for the denial of the application. 38

#### §6174. Bond required

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Each application must be accompanied by evidence of a surety bond in a form approved by the administrator in the aggregate amount of \$50,000 to run to the administrator for use by the administrator and any person or persons who may have a cause of action against a debt management service provider. The terms of the bond must run concurrently with the period of time during which the registration is in effect.

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§6175. Handling of consumer funds

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1. Funds deposited in trust account. The debt management service provider shall deposit, within 2 business days of 2 receipt, all funds received from or on behalf of a consumer for payment to a creditor or creditors in a federally insured trust 4 account for the benefit of the consumer in a supervised financial organization. Any trust account established to receive consumer 6 funds is free from trustee process and unavailable to creditors 8 of the debt management service provider. 2. Requirements for handling of funds. The debt management 10 service provider shall: 12 A. Maintain separate records of account for each consumer 14 receiving debt management services; 16 B. Remit funds received from or on behalf of a consumer to the consumer's creditor or creditors within 15 business days of receipt of the funds; and 18 20 C. Correct or remedy any misdirected payments resulting from an error by the debt management service provider and 22 reimburse the consumer for any actual costs or fees imposed by a creditor as a result of such misdirection. 24 3. Commingling of funds. The debt management service provider may not commingle trust accounts established for the 26 benefit of consumers with any operating accounts of the debt 28 management service provider. 30 §6176. Requirement for written agreement 32 1. Written agreement. A debt management service provider may not perform debt management services for a consumer unless 34 the consumer and the debt management service provider have first executed a written agreement with regard to the debt management 36 services to be provided. A copy of the completed agreement must be given to the consumer. 38 2. Required provisions. Each agreement between a consumer 40 and a debt management service provider must be dated and signed by the consumer and must include the following: 42 A. The name and address of the consumer and the debt 44 management service provider and the state registration number of the debt management service provider; 46 B. A full description of the services to be performed for 48 the consumer, any fees to be charged to the consumer for such services and any contributions, fees or charges the

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COMMITTEE AMENDMENT "<sup>A</sup>" to S.P. 865, L.D. 2263

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- consumer has agreed to make or pay to the debt management service provider;
- C. Disclosure of the existence of the surety bond on file
  with the State pursuant to section 6174 and a notice that
  the consumer may contact the Office of Consumer Credit
  Regulation with any questions or complaints regarding the
  debt management service provider;
- 10 <u>D. The identification of the supervised financial</u> organization where funds remitted by a consumer for payment
   12 to one or more creditors will be held;
- 14 <u>E. The right of a party to cancel the agreement by providing a written notice of cancellation to the other</u> 16 <u>party;</u>
- 18 F. A complete list of the consumer's obligations that are subject to the agreement and the names and addresses of the creditors holding those obligations;
- G. A full description and schedule of the periodic amounts to be remitted to the debt management service provider for
   payment to the consumer's creditor or creditors and the amounts to be remitted to each creditor;
- H. A notice to the consumer that by executing the agreement
   the consumer authorizes the supervised financial organization to disclose financial records relating to the
   trust account in which the consumer's funds are held pursuant to section 6175 to the administrator during the
   course of any examination of the debt management service provider by the administrator; and
  - I. The following notice:
- 38 NOTICE TO CONSUMER: Do not sign this agreement before 38 you read it. You must be given a copy of this agreement.

#### §6177. Reports and records

 Written reports to consumers. A debt management service
 provider shall provide to each consumer receiving debt management services periodic written reports accounting for funds received
 from the consumer for payment to the consumer's creditor or creditors whose obligations are listed in the consumer's
 agreement with the debt management service provider and disbursements made to each such creditor on the consumer's behalf
 since the last report. The debt management service provider

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shall provide such reports to the consumer not less than once each calendar guarter.

- 4 2. Maintenance of records. A debt management service provider shall maintain books and records for each consumer for
   6 whom it provides debt management services for 6 years following the final transaction with the consumer.
  - §6178. Powers and functions of administrator
- The administrator may exercise the following powers and 12 functions.

14 1. Complaint investigation. The administrator may receive and act on complaints, take action to obtain voluntary compliance 16 with this chapter or refer cases, including cases involving violations under section 6173 or 6175 or Title 17, section 701, 18 to the Attorney General, who shall appear for and represent the administrator in court.

 2. Rules. The administrator may adopt rules to carry out
 22 the requirements of this chapter in accordance with Title 5, chapter 375. Rules adopted pursuant to this chapter are routine
 24 technical rules pursuant to Title 5, chapter 375, subchapter II-A.

 3. Examinations. The administrator may examine the books. accounts and records of any debt management service provider.
 make an investigation to determine compliance with this chapter and charge the reasonable expenses necessarily incurred to conduct the examinations to the debt management service provider.

4. Appropriation of funds. The administrator may appropriate for the use of the administrator the aggregate of fees, examination expense reimbursement or other payments made to the administrator pursuant to this chapter and carry forward any balance of funds from a fiscal year to be expended for the same purpose in the following fiscal year.

§6179. Probibited acts

A debt management service provider may not:

- **1.** Purchase debt. Purchase any debt or obligation of a 44 consumer;
- 46 <u>2. Lend money.</u> Lend money or provide credit to any consumer; 48
- 3. Mortgage interest. Obtain a mortgage or other security 50 interest in property of a consumer;

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> 2 4. Debt collector. Operate as a debt collector in this State, as defined in section 11002, subsection 6; or 4 5. Negative amortization. Structure an agreement for the б consumer that, at the conclusion of the projected term for the consumer's participation in the debt management service 8 agreement, would result in negative amortization of any of the consumer's obligations to creditors. 10 §6180. Advertising 12 1. False advertising. A debt management service provider may not engage in this State in false or misleading advertising 14 concerning the terms and conditions of any services or assistance 16 offered. 2. Dissemination; no liability. This section does not 18 impose liability on the owner or personnel of any medium in which 20 an advertisement appears or through which an advertisement is disseminated. 22 §6181. Effects of violations on rights of parties 24 1. Violations; unfair, unconscionable or deceptive 26 practices. A debt management service provider that violates any provision of this chapter or any rule adopted by the 28 administrator or that through any unfair, unconscionable or deceptive practice causes actual damage to a consumer is subject 30 to enforcement action pursuant to subsection 2. 32 2. Enforcement actions. The following enforcement actions may be taken by the administrator or an aggrieved consumer against a debt management service provider for violations of any 34 provision of this chapter or any rule adopted pursuant to this 36 chapter or for unfair, unconscionable or deceptive practices that cause actual damage to a consumer: 38 A. After notice and hearing, a cease and desist order from 40 the administrator; 42 B. When in the opinion of the administrator immediate action is required to protect the public interest, a cease and desist order without prior notice and hearing after 44 which the administrator shall afford an opportunity for a hearing, the results of which are subject to review under 46 Title 5, chapter 375, subchapter VII; 48

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	C. After notice and hearing, forfeiture of such portion of
2	the required bond as proportionately may make aggrieved parties whole;
4	parcies whole,
6	D. A civil action by the administrator through the Attorney General, after which a court may assess a civil penalty
•	payable to the State of not more than \$5,000;
8	E. A civil action by an aggrieved consumer in which that
10	consumer has the right to recover actual damages from the
12	debt management service provider in an amount determined by
12	<u>the court plus costs of the action together with reasonable attorney's fees; or</u>
14	accorney S rees; or
	F. Revocation, suspension or nonrenewal of the debt
16	management service provider's registration pursuant to section 6182.
18	Beccion 0102.
	§6182. Suspension or revocation of registration
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	1. Suspension or revocation. After notice and hearing, the
22	<u>administrator may suspend or revoke a debt management service</u>
	provider's registration if the administrator finds that one of
24	the conditions of subsection 2 is met.
26	2 Conditions for evenening or veneration. The following
26	2. Conditions for suspension or revocation. The following
26 28	2. Conditions for suspension or revocation. The following conditions are grounds for suspension or revocation of a registration:
28	<u>conditions are grounds for suspension or revocation of a</u> <u>registration</u> :
	conditions are grounds for suspension or revocation of a registration: A. A fact or condition exists that, if it had existed at
28 30	conditions are grounds for suspension or revocation of a registration: A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would
28	conditions are grounds for suspension or revocation of a registration: A. A fact or condition exists that, if it had existed at
28 30	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision</li> </ul> </li> </ul>
28 30 32 34	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the</li> </ul> </li> </ul>
28 30 32	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision</li> </ul> </li> </ul>
28 30 32 34	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the</li> </ul> </li> </ul>
28 30 32 34 36 38	<pre>conditions are grounds for suspension or revocation of a registration: A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application; B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter; C. The registrant is insolvent;</pre>
28 30 32 34 36	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter;</li> <li>C. The registrant is insolvent;</li> <li>D. The registrant refuses to permit the administrator to</li> </ul></li></ul>
28 30 32 34 36 38	<pre>conditions are grounds for suspension or revocation of a registration: A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application; B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter; C. The registrant is insolvent;</pre>
28 30 32 34 36 38 40	<ul> <li>conditions are grounds for suspension or revocation of a registration:</li> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter;</li> <li>C. The registrant is insolvent;</li> <li>D. The registrant refuses to permit the administrator to make an examination authorized by this chapter; or</li> </ul>
28 30 32 34 36 38 40	<ul> <li><u>conditions are grounds for suspension or revocation of a registration:</u> <ul> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter;</li> <li>C. The registrant is insolvent;</li> <li>D. The registrant refuses to permit the administrator to</li> </ul></li></ul>
28 30 32 34 36 38 40 42 44	<ul> <li>conditions are grounds for suspension or revocation of a registration:</li> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application:</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter:</li> <li>C. The registrant is insolvent;</li> <li>D. The registrant refuses to permit the administrator to make an examination authorized by this chapter; or</li> <li>E. The registrant fails to respond within a reasonable</li> </ul>
28 30 32 34 36 38 40 42	<ul> <li>conditions are grounds for suspension or revocation of a registration:</li> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application:</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter:</li> <li>C. The registrant is insolvent:</li> <li>D. The registrant refuses to permit the administrator to make an examination authorized by this chapter; or</li> <li>E. The registrant fails to respond within a reasonable time and in an appropriate manner to communications from the administrator.</li> </ul>
28 30 32 34 36 38 40 42 44	<ul> <li>conditions are grounds for suspension or revocation of a registration:</li> <li>A. A fact or condition exists that, if it had existed at the time when the registrant applied for registration, would have been grounds for denying the application;</li> <li>B. The registrant knowingly violates a material provision of this chapter or rule or order validly adopted by the administrator under authority of this chapter;</li> <li>C. The registrant refuses to permit the administrator to make an examination authorized by this chapter; or</li> <li>E. The registrant fails to respond within a reasonable time and in an appropriate manner to communications from the</li> </ul>

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Further amend the bill by inserting at the end before the summary the following:

**'FISCAL NOTE** 

2000-01

#### REVENUES

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Other Funds

\$2,500

The Office of Consumer Credit Regulation within the 14 Department of Professional and Financial Regulation will incur some minor additional costs to enforce a statute regulating 16 nonprofit debt management services. These costs can be absorbed within the Department of Professional and Financial Regulation's 18 existing budgeted resources.

Requiring a nonprofit debt management service provider to register with the Office of Consumer Credit Regulation will
 increase dedicated revenue to the Department of Professional and Financial Regulation from registration fees and compliance
 examination reimbursement by approximately \$2,500 annually beginning in fiscal year 2000-01.

The additional costs associated with the regulation of 28 nonprofit debt management service providers can be absorbed by the Department of the Attorney General utilizing existing 30 budgeted resources.

32 This bill may increase the number of civil suits filed in the court system. The additional workload and administrative 34 costs associated with the minimal number of new cases filed can be absorbed within the budgeted resources of the Judicial 36 Department. The collection of additional filing fees may also increase General Fund revenue by minor amounts.'

#### **SUMMARY**

42 This amendment replaces the bill and enacts a new chapter providing for the registration and regulation of nonprofit debt 44 management service providers. Such organizations assist consumers in restructuring their consumer credit obligations and revising their terms of repayment on a voluntary basis, generally 4б by also securing debt restructuring agreements with creditors. Payments made by a consumer do not become the property of the 48 organization and must be deposited in a trust account and paid 50 over to the creditors within 15 days, according to the terms of a

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written agreement with the consumer. The Office of Consumer Credit Regulation is given regulatory authority over nonprofit debt management service providers.

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The amendment also adds an emergency preamble, an emergency clause and a fiscal note to the bill.

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