MAINE STATE LEGISLATURE

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ζ.	L.D. 1071
2	(Filing No. S-246)
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U	STATE OF MAINE
8	SENATE
10	116TH LEGISLATURE FIRST REGULAR SESSION
10	FIRST REGULAR SESSION
12	COMMITTEE AMENDMENT "A" to S.P. 357, L.D. 1071, Bill, "An
14	Act to Establish the Regional Revolving Loan Fund"
16	Amend the bill by striking out the title and substituting
	the following:
18	In lat to Court the Waite Tab Court Total
20	'An Act to Create the Maine Job Growth Fund'
	Further amend the bill by striking out everything after the
22	enacting clause and before the statement of fact and inserting in
2.4	its place the following:
24	Sec. 1. 10 MRSA §1026-K is enacted to read:
26	Doc. 21 20 1.21011 32 020 12 13 Chacted to Tead.
	§1026-K. Maine Job Growth Fund
28	
30	1. Established. The Maine Job Growth Fund, referred to in this section as the "fund," is established to provide financial
30	assistance to businesses that need assistance in order to create
32	or retain jobs. The authority shall administer the fund on
	behalf of eligible economic development corporations or
34	entities. The fund is established as a revolving fund, into
36	which must be deposited all amounts appropriated to the fund, interest earnings on the fund and any amounts repaid to the fund
	by participating corporations. Amounts in the fund must be used
38	by the authority for purposes authorized in this section.
40	2. Eligible corporations. The fund is open to local,
	regional and statewide nonprofit or governmental economic
42	development corporations or entities, capable of providing
11	financial assistance to businesses in order to create and protect
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eligible for assistance from the fund:

COMMITTEE AMENDMENT "A" to S.P. 357, L.D. 1071

2	A. A corporation must apply to the authority to participate in the fund. The application must describe the corporation
4	and its funding sources, the region it serves, its methods
	and criteria for qualifying borrowers, including any
6	targeted lending and economic development strategies, how it
_	will leverage funds from other sources in an amount at least
8	equal to the amount requested from the fund and other information the authority determines necessary;
10	intolinacion due audiorità decemando necessary
-0	B. A corporation must have a strategy for the creation and
12	retention of jobs, an effective small business marketing and
	technical assistance plan, enough expert staff available to
14	it to underwrite, document and service loans and assist its
	clients, and a loan committee consisting of at least 5
16	members with experience in business management or commercial
	<pre>lending; and</pre>
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	C. The corporation must be determined by the authority to
20	be able to prudently and effectively administer a direct
	loan fund and coordinate with other business assistance
22	programs and with employment training and social assistance
	programs.
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	3. Disbursements from fund. If an application is approved,
26	the authority shall determine the amount to be disbursed to the
	corporation, taking into account:
.28	
	A. The size of the region served by the corporation and the
30	expected demand for loan funds in that region;
32	B. The demand for funds from other eligible corporations in
2.4	relation to the total amount available in the fund; and
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2.6	C. Whether an eligible corporation will serve a broad
36	geographic distribution of potential business borrowers.
2.0	Pouls more he dishered discrete to sed serviced her the elicible
38	Funds must be disbursed directly to and retained by the eligible
4.0	corporation in accordance with the contract between the
40	corporation and the authority. Funds may be disbursed to the
4.2	corporation in the form of a loan or a grant. The authority may disburse fund amounts in one lump sum or periodic disbursements
42	
4.4	in its discretion.
44	A Continue 3 second live that her have approved from
4.6	4. Contract. A corporation that has been approved for
46	participation in the program shall enter into a contract with the
4.0	authority. The contract governs the administration of the
48	program and the use of funds. The contract must provide that a
	corporation shall, at a minimum, conform to the following terms

COMMITTEE AMENDMENT " \bigwedge " to S.P. 357, L.D. 1071

2	A. The corporation shall certify that it will use funds only for eligible purposes;
4	B. The corporation's loan committee shall review
-	applications for financial assistance, determine the
б	feasibility of the application and approve or deny the
	application by majority vote, which is final;
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10	C. A corporation's officers and employees may not
10	<pre>participate in any way or have any influence over a decision on a project in which that officer or employee has a direct</pre>
12	or an indirect personal financial interest;
	or an endered personal renamend endered pro-
14	D. A corporation may charge an applicant fees based on a
	schedule adopted by the corporation and approved by the
16	authority;
18	E. If a corporation breaches its contract with the
20	authority or ceases to operate a loan program in substantial conformance with its proposal to the authority, the
20	authority may withhold further funding and may require
22	repayment of any undisbursed loan funds and loan repayments
	to the authority; and
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	F. Other terms and conditions as the authority determines
26	appropriate.
28	5. Administrative costs. A corporation may not use any
	money disbursed from the fund by the authority for administrative
30	expenses, but may use interest earnings to cover reasonable
	administrative and technical assistance costs. The authority
32	shall review and approve each corporation's administrative
	expenses on an annual basis. The authority may establish
34	reasonable administrative fees for its administration of the fund
26	by rule.
36	6. Financing terms and conditions. Loans may be made from
38	program funds under the following terms and conditions:
,	•
40	A. Loans may not exceed \$200,000 to a borrower, including
	an affiliated entity;
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	B. Loans may not exceed 50% of the net new funds being
44	<pre>provided to a borrower;</pre>
46	C. Each corporation shall establish interest rates,
±0	amortization schedules and repayment terms for each
48	borrower, provided that loans do not bear a rate of interest
	greater than the prime rate of interest plus 4% or are not
50	for a term longer than 20 years;

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	D. When necessary, a corporation may provide for flexible
2	repayment terms and may require additional payments tied to the borrower's financial success; and
4	the Boxrower B lindheldr Success, and
-	E. The corporation shall require collateral for loans when
6	available, but may subordinate to loans from other lenders.
8	7. Eligible projects. In order for a project or borrower to be eligible for financial assistance under the program, the
10	following criteria must be met:
12	A. The borrower is unable to obtain funding needed for the project from other public and private sources, including
14	personal resources of the owners;
16	B. The borrower has committed all reasonably available resources to the project, has obtained financial commitment
18	from other sources of financing and has demonstrated a reasonable likelihood that the loan can be repaid;
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	C. The project is not for libraries, medical facilities,
22	public infrastructure, community or civic centers or the
	news media;
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	D. If the borrower is relocating from one community in the
26	State to another, the community from which the project is
20	moving has consented to the financing;
28	moving mad domboncod to the rimensumy,
20	E. If the project is a retail project, the borrower has
30.	demonstrated that the project will increase the net number
30 .	of new jobs;
32	or new jobs,
,32	F. The loan is not used to pay existing debt, unless the
34	refinancing involves a transfer of ownership intended to
24	keep the project from relocating out of State or
36	substantially reducing operations; and
30	substantially reducing operations; and
2.0	C The least is not used to make distributions to on for the
38	G. The loan is not used to make distributions to or for the
4.0	benefit of an owner of the borrower or a related entity.
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	8. Reports. A corporation shall report at least
42	semiannually to the authority on the projects the corporation
	funds and the administration of the program. The report must
44	include a description of each project, the amount, type and terms
	of assistance the project received, the number of jobs that were
46	created or retained and other information the authority
	requires. The report must contain an accounting of the loan
48	portfolio and any loans that are in default, as well as an
	accounting of the corporation's administrative expenses incurred
EA	and discussed to the manner.

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COMMITTEE	AMENDMENT	" <i>M</i> "	to	S.P.	357,	L.D.	1071

9. Audit. The authority shall review annually each
corporation's participation in the program and may, in its
discretion, require an independent audit at the expense of the
corporation. If the authority determines that a corporation has
used funds for ineligible purposes, the corporation shall repart
those funds to the authority for deposit into the fund. The
authority may not disburse additional funds to a corporation
until the corporation has repaid the misapplied funds and has
fully complied with its obligations under the contract with the
authority.

10. Written procedures. The authority shall adopt rules governing the program pursuant to Title 5, chapter 375.

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FISCAL NOTE

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This bill establishes the Maine Job Growth Fund. General Fund appropriations or other funding sources will be required to capitalize this fund.

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STATEMENT OF FACT

This amendment amends the bill as follows:

- 1. It changes the name of the revolving loan program to the Maine Job Growth Fund;
- 2. It clarifies the type of economic development organizations that are eligible to apply for and make loans from the Maine Job Growth Fund;
- 3. It requires that participants match money from the fund on at least a dollar-for-dollar basis;
- 4. It incorporates additional criteria for disbursement of program funds and requires that applicants enter into contracts with the Finance Authority of Maine;
- 5. It allows interest earnings to be used for administrative expenses of the participating entities and requires annual review and approval of administrative costs;
- 6. It sets a loan limit of \$200,000 per borrower and caps the interest rate at prime plus 4%; and
- 7. It makes a number of additional minor changes and clarifications to the bill.

The amendment also adds a fiscal note to the bill.

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